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Chicago Sunday Tribune

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FINAL EDITION

VOLUME LXXXII—NO. 4 [COPYRIGHT 1923 BY THE CHICAGO TRIBUNE] JANUARY 28, 1923 A ** SEVEN CENTS IN CHICAGO AND 50 MILE RADIUS | TEN CENTS ELSEWHERE.

FRENCH FACE GERMAN SHOTS

U. S. SENATORS CONDEMN AND UPHOLD FRANCE

Germany Trying to Evade, Reed Says.

BY ARTHUR SEARS HENNING.

Washington, D. C., Jan. 27.—[Special.]—The French invasion of the Ruhr was condemned and condoned in vigorous fashion in the senate today.

Senator Owen [Dem., Okla.], declaring that the world "stands aghast" at the French military moves, urged that the United States enter into a pact guaranteeing France against invasion on condition that France refrain from invading her neighbors.

Senator Reed [Rep., Pa.] and Senator Oddie [Rep., Nev.] assailed this point of view and sharply criticized the tendency to sympathize with Germany. They contended that the French treatment of the Germans could not be compared with barbarous aggressions of the Germans against the French during the war.

Attack on French Policy.

"The invasion of Germany by the French military forces," Senator Owen said, "will not meet the moral approval of America, first because they sow in this invasion the sowing of dragon's teeth, the building up of a more intense hatred between the German and French people, and the building up of greater hostilities between those who will sympathize with Germany, on the one hand, and the French and the Belgians, on the other, dividing the world again into two contending camps, where the ultimate attitude may be another appeal to organized military forces.

"Second, because French leadership seems to be indisposed to allow controverted questions as to the amount of the reparations and the means of collecting reparations to be settled by economic methods.

"I believe we should, before it is too late, join the other great nations in guaranteeing France from invasion, under the principles of the league of nations, but only on the condition that France does not invade."

War Veteran Rakes Germany.

In an aggressive speech Senator Reed [Rep., Pa.], the only man in the senate who fought in France, and a member of the American Legion, declared much "maudlin sympathy" was being wasted on Germany in the senate, and called for "an American policy of minding our own business." While France tries to collect reparations from Germany.

"There was a default in the payments by Germany. Clearly there is an intention on the part of the Germans to pay those reparations. The country who swaggered in 1914, 1915, 1916, and in 1917 now whines because it is beaten. Are we going to allow ourselves to be deceived by that?"

Mr. Reed declared that sympathizing with the Germans was like sending flowers to a murderer condemned for his crime.

"We are forgetting our own dead," he declared, "when we sympathize with their murderers. I am expressing the views of those who fought, and, I believe, of those who died, when I say that the only true American policy in this situation is the policy of minding our own business. It is no concern of ours.

Recalls Atrocities of Early War.

"Why was it that in 1914 we did not meet with a similar outburst in favor of the Belgians? Heaven knows the country was invaded with fire and sword, and not merely the part of it. Their country was invaded in direct violation of a treaty to which this country was a party, and we did not raise our voices to sympathize with the Belgians.

"Northern France was devastated, its cities, its homes, its fields, and its orchards laid waste, but somehow our sympathy did not break into voice as it has been doing here in recent days. All the laws of nations were defied, when these people let loose their poison gas at Ypres and we were quiet.

"Why do we not stay neutral now by attending to our own business?

Germans Weighed on U. S.

"I would like to remind the senate," Senator Oddie said, "of what took place in San Francisco during the war. The men in Germany who financed the great insurance companies watched in paying the just claims of San Francisco are today among the men in Germany who are trying to discount the reparations of France.

"Let us look back to San Francisco and remember that there are thousands who suffered to the extent of millions of dollars and the extent of the money to mean more suffering to the women and children. I feel today we should not turn a deaf ear to those who are trying to collect their just dues from Germany."

NEWS SUMMARY

FOREIGN.

Ruhr snipers fire on French troops. Riots in several cities as France clamps on customs barrier. **Page 1.**

New fears of invasion arise in Hungary and Bulgaria, as little entente discuss seizures as reparations guarantees. **Page 2.**

Lithuanians spurn allies' offer of amnesty for seizing Memel. **Page 2.**

Bavarian Fascisti menace foreigners. Paris reports Americans have been warned to flee from Munich. **Page 2.**

Seizure of Ruhr to spell success or death of the Versailles treaty. **Page 2.**

British debt commissioner says difficulty in reaching settlement with United States is due largely to the fact that Americans are still "country folks." **Page 12.**

WASHINGTON.

Senator Owen [Dem., Okla.] condemns France for Ruhr invasion in senate debate; Senator Reed [Rep., Pa.,] assails "maudlin sympathy" for Germany. **Page 1.**

Democratic leaders planning to resuscitate league of nations issue for forthcoming campaign. **Page 4.**

Attorney General Daugherty has severe cold and high blood pressure and may be laid up several weeks. **Page 6.**

LOCAL.

Lueder nails definitely report that he may withdraw from race. **Page 1.**

Girl of 15, partly identified, found gagged in street, near death from exposure. **Page 1.**

Jury trying W. H. H. Miller for license frauds reported to have agreed on verdict of guilt for him, but is locked up after controversy over two co-defendants. **Page 1.**

Bundesen at Committee of Fifteen dinner rips into innocuous prattling of prudish citizens as responsible for vice. **Page 3.**

Jake L. Hamon's millions virtually have been dissipated, widow asserts in move to obtain alimony of William L. Rohrer. **Page 3.**

Lundin indictment not an end to school boodling inquiry, Justice McKinley reveals. **Page 7.**

Dr. Walter S. Haines, nationally known toxicologist and teacher at Rush Medical college, dies. **Page 11.**

DOMESTIC.

Merger of steel companies operating in the east declared illegal by the U. S. trade commission. **Page 3.**

Probe into the graft charges made against William H. Anderson, anti-saloon chief in New York, satisfactory, district attorney says. **Page 5.**

The Rev. Percy Stickney Grant may be aided by the Modern Churchmen's union. **Page 7.**

Fifty-five hour work week in South Carolina is provided by law and children under 14 are barred from employment. **Page 18.**

SPORTING.

Iowa beats Northwestern, Purdue beats Chicago, and Michigan drubs Ohio in basketball. **Part 2, page 1.**

Elaborate racing program planned for Chicago this season. Derby banquet announced for Feb. 16 and Hawthorne opens May 26. **Part 2, page 1.**

Howell of Hyde Park sets meet record in national scholastic swim events at U. of Pennsylvania. **Part 2, page 1.**

Promoters, Champion Dempsey, and challengers mark time during period of Rickard's six day option in New York. **Part 2, page 1.**

EDITORIALS.

From Mosul Oils to West India's Coral Strand; Increasing Bureaucracy; The Gateway; For Mary as Marguerite; Doubling Profits on Pittsburgh Plus; The Commuter's Ticket; Why Be Thrifty; Not so Far from Horse Cars. **Page 8, part 1.**

MARKETS.

German marks slump to new low record of value; stocks and bonds are dull and steady. **Page 15, part 2.**

Grain prices hold within narrow limit, with close at lower figures. Net declines: Wheat, ⅛@⅜c; corn, ⅛@⅛c; oats, ¼c; rye, ½c. **Page 13, part 2.**

FEATURES.

Part 2—Automobile news; farm and garden; marketing; real estate.

Part 3—Thirty-two page rotogravure picture and fiction magazine in colors; cover, "How It Will Look"—the winning design for The Tribune Tower in its future environment; rotogravure revue of the world's news; $10,000 moving picture puzzle contest; Fireside games, "The Game of Fortune Telling"; "The Twelve Most Beautiful Women in Chicago," by Antoinette Donnelly; "In the Game Land of Alaska—Night Hunting for Brown Bear," by Bob Becker; "The Bottom of the Barrell," Blue Ribbon short story, by Richard Washburn Child; "The Room on the Roof," serial story of a crime in a skyscraper, by Will Payne; "Publicity Stuff," Blue Ribbon comic, by W. E. Hill; Blue Ribbon Fashions, by Corinne Lowe; The Teenie Weenies, by William Donahey.

Comics—The Gumps, Gasoline Alley, Harold Teen, Winnie Winkle.

Parts 5 and 6—The Potters; fashions for both men and women; beauty; needlework; household hints; contests.

Part 7—Stage, screen, and music, society and clubs; literature and art; popular science; religious news.

OUR PRESENT DIVORCE LAWS

[Copyright: 1923: By The Chicago Tribune.]

Divorced people who remarry are married in some states—

And unmarried in others—

So that when they take a railroad trip of any length—

The lady is busy half the time taking off and putting on her wedding ring—

While the Pullman porter is—

Under a terrible responsibility acting as a chaperon.

SPEED DEMON OF U.S. NAVY TO GET TRIAL TUESDAY

New York, Jan. 27.—[Special.]—The United States navy trial board will convene on Jan. 30 at Tacoma, Wash., to supervise the official preliminary trials of the scout cruiser Omaha, highest powered vessel ever built for the navy and highest pewered vessel, for its size, in the world.

Although of but 7,500 displacement tons, the Omaha is fitted with four huge turbines that will develop a total of 90,000 horsepower and drive her at 35 knots, or 42 statute miles an hour. The turbines of the Majestic, the largest steamship in the world, develop 100,000 horsepower, but the Majestic is nine times larger than the Omaha.

The new cruiser is capable of passing the swiftest merchantman afloat. It wil be able to cross the Atlantic to England in three and a half days, as compared with four and a half days for the fastest passenger liner, the Mauretania.

WOMAN SINGS IN HAVANA; VOICE IS HEARD IN ALASKA

HAVANA, Cuba, Jan. 27.—[Special.]—What is believed to be a world's long distance record for broadcasting a woman's voice has just been established by station P-W-X of the Cuban Telephone ecompany.

A letter was received today from Robert E. Coughlin, of Douglas, Alaska, 3,500 miles, in an air line from Havana, reporting that on the night of Jan. 6 his wife plainly heard Mother Machree being broadcast from station P-W-X. The singer was Miss Harriet Williams, a member of the staff of the American consul general in Havana.

Congressman Burroughs, New Hampshire, Dies

Washington, D. C., Jan. 27.—Representative Sherman E. Burroughs of the First New Hampshire district died suddenly late tonight at his home here after an illness with the grippe. The immediate cause of death was said to be congestion of the lungs. He had been a member of congress since 1917 and was 52 years of age. For several days Mr. Burroughs had been improving, but he suffered a relapse and the end came quickly. Mrs. Burroughs and two sons were at the bedside.

Illinois Woman Is Dead After Bite by Rattlesnake

Peoria, Ill., Jan. 27.—Mrs. Ellen M. Moses, 66 years old, of Pekin died today from an infection resulting from the bite of a rattlesnake several weeks ago.

MILLER GUILTY? JURY LOCKED UP

Report Disagreement on Two Co-defendants.

After more than six hours of deliberation, during which several jurors engaged in heated arguments, the jury trying William H. H. Miller, former director of registration and education under Gov. Small, and two co-defendants was ordered to bed by Judge Oscar Hebel in Criminal court late last night.

Reports current in the courtroom a short time before the jury retired for the night had the jurors questioning the guilt of the two co-defendants, K. A. Fries, son-in-law of Miller, and Dr. N. Odeon Bourque. The question of Miller's guilt was said to have been settled, according to rumors.

Hear Loud Voices.

The jury retired to deliberate shortly after 4:30 o'clock in the afternoon. For a few minutes the sounds of loud voices issued through the walls of the jury room. Gradually, however, they died down.

Meanwhile, the three defendants sat quietly in the rear of the courtroom. Miller engaged in conversation with a number of the spectators who stayed to see the outcome of the trial which has been in progress for nearly two weeks. Occasionally he would get up to take a drink of water.

As time wore on, however, and there was no word from the jury, Miller became nervous, pacing about the room until Judge Hebel ordered the jury to bed.

Counsel Leaves Court.

Attorney Lloyd Heth, chief of counsel for Miller and Fries, returned to the court before 8 o'clock. He left soon after, apparently believing there would be no verdict until after a protracted session. Assistant State's Attorney Milton D. Smith remained on watch in Judge Hebel's chambers.

At 10:30 o'clock Judge Hebel appeared and hearing the jury had reached no agreement, announced he would be ready for a verdict at 10:30 this morning and ordered the jurors to retire.

The three defendants were arrested a year ago after it was discovered that a number of unqualified physicians and pharmacists had obtained licenses to practice, although they had failed to pass an examination of the state board. The state contended that Miller had obtained copies of the examination questions and had sold them to prospective applicants. He also is alleged to have raised the grades of some who failed to pass the tests, subsequently granting them licenses.

POLICE NAB TRIO OF SAFE BLOWERS IN COAL OFFICE

After several minutes' gun battle with a "lookout," police broke into the office of the W. J. Folk Coal company, at West 69th street and Irving avenue last night and captured three men who were attempting to rifle the safe containing several thousand dollars.

The three men captured gave their names as Abe Huffman, 5908 South La Salle street, James Adams, 7006 South Wood street, and Robert Kuirm, 6811 South Justine street. The name of the "lookout" is known and police are searching for him.

The trio were arrested by Sergts. Hazzard and Bingham and Chauffeur Whalen of the Englewood police.

Where Have Prohibition Agents Been These Years?

Washington, D. C., Jan. 27.—[United Press.]—More than 2,000,000 gallons of liquor have been smuggled into the United States from the Bahama Islands alone, during the last three years, it was learned today at the prohibition bureau.

A large portion of this was said to have been brought in last year.

Real estate news will be found on pages 23 and 24 of the classified section.

THE WEATHER

SUNDAY, JANUARY 28, 1923.

Sunrise, 7:07; sunset, 5. Moon sets at 4:16 a. m. Monday.

Chicago and vicinity—Mostly cloudy Sunday; Monday probably fair; no important change in temperature; moderate west and northwest winds Sunday.

Illinois — Generally fair Sunday, colder extreme south portion; Monday probably fair.

TRIBUNE BAROMETER.

TEMPERATURES IN CHICAGO

MAXIMUM, 7 P. M.			37
MINIMUM, 8 A. M.			30
2 a. m.	32	11 a. m.	31
3 a. m.	33	Noon	33
4 a. m.	34	1 p. m.	34
5 a. m.	33	2 p. m.	34
6 a. m.	32	3 p. m.	34
7 a. m.	32	4 p. m.	35
8 a. m.	30	5 p. m.	36
9 a. m.	30	6 p. m.	36
10 a. m.	31		
7 p. m.	37		
8 p. m.	36		
9 p. m.	35		
10 p. m.	35		
Unofficial—			
11 p. m.	35		
Midnight	35		
1 a. m.	34		

Mean temperature for 24 hours to 7 o'clock last night, 34; normal for the day, 25; excess since Jan. 1, 153 degrees.

Precipitation for 24 hours ending at 7 p. m., .22 inch. Deficiency of precipitation since Jan. 1, 1.10 inches.

Highest wind velocity, 27 miles an hour from the east at 5:20 a. m.

WEEKLY FORECAST.

Region of Great Lakes—Considerable cloudiness and occasional snows, temperature below normal.

LUEDER SPIKES ALL TALK OF QUITTING RACE

He and Dever Likely to Be Unopposed.

BY PARKE BROWN.

When the echoes of the Lundin-Thompson machine crash had died away yesterday it was admitted generally that Chicago apparently is facing the quietest mayoralty primaries in many years.

So far as anything can be certain in politics it is certain that Judge William E. Dever will not have any opposition in the Democratic preliminary that will force him to make a campaign. And the anti-ring Republicans are so solidly behind Postmaster Arthur C. Lueder that, with the lying down of the city hall organization, he probably will make only a few speeches.

Lueder Quiets Rumors.

Lueder yesterday issued a brief written statement to put to rest the inspired reports that he will drop out of the race. It read:

"I am a candidate for mayor of Chicago and will finish my campaign on the night of April 3."

April 3 is election day.

The primaries are on Feb. 27—four weeks from next Tuesday—and Judge Dever says he does not expect to make anything like a real campaign speech for about three weeks, meaning that he won't get into action until the last week of the campaign period.

Dinner for Postmaster.

Postmaster Lueder is to be the guest of honor at a dinner given by the Republican organizations of the Forty-eighth and Forty-ninth wards at the Sheridan Plaza hotel tomorrow night, but his speech will not go into the issues of the mayoralty battle, except in a general way, and it will be short, as there are several other speakers, including Attorney General Brundage, Charles S. Deneen, former governor, and State's Attorney Crowe.

But Lueder has no other speaking engagements, and, like Judge Dever, is going over the whole situation carefully before he announces his position on the many important problems coming before the mayor in the next four years.

Tomorrow is the first day for filing petitions for mayor, city clerk, and city treasurer. The Democratic petitions for Judge Dever, Al F. Gorman, and John A. Cervenka are ready, and it is believed all three will have cinches on first place on the primary ballot, for, as far as is known, theirs are the only petitions out for these posts on the Democratic end.

Delay G. O. P. Selections.

The Lueder petition also is ready, but the petitions for the anti-ring candidates for clerk and treasurer probably will not be ready for several days. The Deneen group has the selection of the men for both places and has not decided upon a candidate for the clerkship.

Ex-service men's organizations on both sides of the fence are becoming active. The Dever club is headed by John J. Kelly, one of the two men in the history of the United States to receive two congressional medals of honor. Capt. William Meyering, chairman of the executive committee, lost an arm at Bouresche and was the first Chicago man to receive the distinguished service cross. Other heroes are included in the roster.

Lueder Club Growing.

Attorney Roger V. Flory announced that the ex-service men's Lueder club is growing rapidly.

"Every Republican faction is represented," he said, "and the personnel includes veterans of the civil war, the Spanish war and the world war and men of every race and creed.

"Comrades of Sergt. Lueder in company D of the First Illinois infantry during the Cuban campaign are all enthusiastic about his candidacy."

Hard work on the Lueder campaign will be inaugurated at a meeting of the anti-ring executive committee at the Hotel Sherman tomorrow. Plans for the entire primary period, the drawing up of a platform and other important matters will be discussed.

Ring Leaders Meet.

At noon there was a meeting of the moribund city hall organization. More than thirty representatives of wards in the ring scheme of things were on hand. As they gathered in the mayor's outer office they showed signs of being disgruntled.

"Well, why in —— didn't he tell us what he was going to do?" demanded one of the larger political figures. "Then we would have known where we were at. Now we're all dressed up with no place to go."

The general sentiment there was that the group ought to start some-

(Continued on page 7, column 2.)

Mystery Girl Found Bound and Gagged

(Picture on page 4.)

Bound and gagged and unconscious from the brutal treatment to which she had been subjected, a pretty girl of 15 years was found lying in a snow blanketed vacant lot at Kimball and Milwaukee avenues last night at 10:20 o'clock, apparently the victim of a moron. She was taken to St. Elizabeth's hospital, 1433 North Claremont avenue, where she lies apparently near death.

The girl's clothing was almost torn from her slender body; her face was bleeding from numerous scratches; her wrists and ankles were securely bound; and she was gagged with handkerchiefs, one of which had been soaked in water and crammed into her mouth, another held the first into place, while a third was tied about her head, hiding the face.

Fail to Revive Victim.

Efforts to revive the girl failed and the police were unable to establish her identity definitely, but it is believed that she is Bertha Ormanski, 1419 North Laramie avenue. This name was found in a notebook contained in a purse lying lying near her body in the vacant lot.

In the notebook was a note, which read:

"My Dearest Erlin: You don't have to say that we will meet again, for I wish you good luck and that you will be happy. No more will I see the one I love so much.

[Signed.] "MISS ERLINKE."

Physicians at the hospital declared after an examination that they did not believe the girl had been attacked, further complicating the enigma confronting the police.

Pedestrian Finds Girl.

The girl was discovered by John N. Hunt, 3015 Gresham avenue, a pedestrian, who notified the Shakespeare avenue police station. The "flivver squad," composed of Policemen Louis Borgerson, David Young, Joseph Koehler, and William Gorman, were sent to the scene and took the girl to the hospital.

Capt. Patrick J. Harding was notified and took personal charge of an extensive search for the moron. After investigating, Capt. Harding declared it his belief that the child had been thrown from an automobile, reducing the chances of his capture. The police officer was mystified by the note and made no attempt to conceal his bewilderment over the strange missive.

It is possible, police say, that a woman was also involved in the case, since the handkerchief which had been stuffed into the child's mouth was obviously that of a woman's, being a small one with an embroidered pink border. The girl's own handkerchief was found in her purse.

Police Give Description.

The police describe her as being about 15 years old, 5 feet 4 inches tall, weight 130 pounds, and of slender build. She has blonde hair and wore black lace shoes, black stockings, and black gloves. Her clothing all was of excellent material, they say.

MRS. EMILY KEITH KILLED BY AUTO IN WASHINGTON

Mrs. Emily Keith, 60 years old, a sister-in-law of Representative Charles E. Fuller of Belvidere, Ill., and a first cousin of John M. Roach, former president of the Chicago Surface Lines, was killed by an automobile in Washington, D. C., yesterday. Mrs. Keith was the widow of Louis Keith, a wealthy landowner of Belvidere. She formerly resided in Chicago.

The Negro chauffeur who was driving the car which caused the death of the woman was held by the police pending a coroner's inquest. Mrs. Keith was on her way to a drug store from her residence in Park place, where she was spending the winter with friends, when the accident occurred. She was taken to a hospital in a passing car, but died within a few minutes.

One Hundred Dollars

Every Day for the Best Tongue-Twister!

TODAY'S WINNER:

Esther Michels

913 West Third Street

Muscatine, Iowa

Read all about the contest on PAGE 5

TROOPS FIRED ON IN 2 TOWNS; QUELL RIOTS

Customs Barrier Is Put in Force.

Ruhr "War" at a Glance

Ruhr isolated from Germany by cordon of French and Belgian troops as customs barrier is put into effect.

Snipers fire on French troops.

French suppress riots in Dusseldorf.

Railway strike spreads to Coblenz. Ruhr railways reported badly crippled.

Germans get 14,000 cars of coal from Ruhr as French tighten grip.

Paris reports Bavarians are menacing all foreigners, and Americans have been urged to flee. Munich. "Gray Shirts" hold twelve meetings in Munich.

Czecho-Slovak troops may subdue Bavaria.

Berlin issues new "passive resistance" orders to Ruhr Germans.

BULLETIN.

LONDON, Jan. 28.—(United Press.)—The Ruhr was completely cut off from the remainder of Germany at daybreak today, according to the Paris correspondent of the Daily Express.

BULLETIN.

COBLENZ, Jan. 27.—(By the Associated Press.)—The Rhineland commission to date has deported eighty-one officials of the German customs and forestry services, and it is expected that several hundred more with their families will be obliged to leave in the next few days, including some from the former American zone.

DUSSELDORF, Jan. 27.—[By the Associated Press.]—Sporadic disorders of a minor nature occurred this evening in the Ruhr valley.

French sentries in Duisburg and Ratingen were fired upon.

French cavalry broke up an attempted demonstration by a few hundred young men in Dusseldorf. None of the incidents resulted in casualties.

The French authorities, taking cognizance of these signs of effervescence, informed Dr. Gruetzner, president of Rheinish Prussia, that he would be held responsible for such manifestations. Dr. Gruetzner replied that he had issued orders for the Germans to refrain from using insulting language to the French troops, but that he was in favor of manifestations, as such, provided they were limited to street parades and the singing of patriotic hymns. As a result the situation is again strained between Dr. Gruetzner and the French occupational authorities.

Troops in Ruhr Doubled.

Fresh contingents of troops are continuing to arrive in the Ruhr and are taking positions in various parts of the valley and also on the other side of the Rhine. By tomorrow evening it is expected that in the occupied zone there will be twice the number of effectives that were there last Sunday.

How completely the French already encircle the Ruhr was shown during the night, when a train destined for interior Germany, drawn by four locomotives, where one would have been sufficient, was halted east of Dortmund and three of the locomotives returned to the occupied area.

The efforts of the German magnates to evade payment of the tax on coal due Jan. 25 by journeying into the interior of Germany and paying the tax at Muenster, Cassel, Hamm, or other unoccupied cities was foiled by the French serving notices upon the magnates this morning declaring such payments were considered null and void.

GERMANY GETS COAL

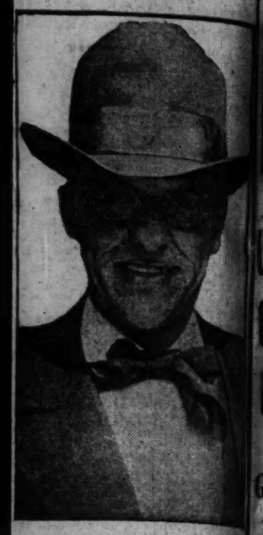
BY PAUL WILLIAMS.

[Chicago Tribune Foreign News Service.]

[Copyright: 1923: By The Chicago Tribune.]

ESSEN, Jan. 27.—Although the French military line fringing the Ruhr now is organized completely and sentries guard it at every place where it is crossed by roads, rivers, canals, or railways, the order to put into effect the customs service had not arrived from Paris tonight.

Customs officers are near the new border, but they are not functioning. The proposed coal blockade is still in abeyance and the Germans claim they shipped 14,000 carloads into unoccupied Germany today. These figures are not disputed. Sixty-five trainloads of coal passed through Dortmund today. The French tried to stop coal trains at



[Melvin Sykes Photo.]

CAUGHT IN NET. Fred Lundin, mayor's political sponsor, named in true bill.

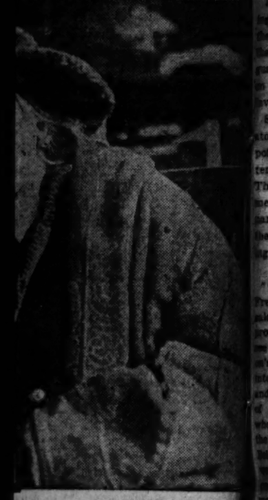


Photo.]

CCUSES FOSTER AT IN-
y mother for?" eleven year
urdering woman.

[Pacific and Atlantic Photo.]

"ANGEL OF SIBERIA."

Elsa Brandstrom, daughter of Sweden's minister to Russia.

Photo.]

IP EVENTS POSTPONED.

er, two entrants in races for
agoon.

Brake) and Lunen by signaling the engineers, but the latter paid no attention to the signals.

Nearly 1,000 additional uniformed French railway troops have arrived in or near Duesseldorf, and with the support of troops will attempt to operate coal trains to France. French troops are running a few trains between Duesseldorf and Recklinghausen and Duesseldorf and Essen. They had eight more accidents today, which delayed operations considerably.

Thirty Rail Centers Tied Up.

There are strikes on at thirty railway stations in the Ruhr, and 50 per cent of the traffic has ceased. Passengers from Cologne to Essen can be taken as far as Elberfeld, whence they can reach their destination by hiring automobiles at 2,000 marks a kilometer. Passengers from Cologne to Dortmund can go by rail as far as Hagen and take a taxi the rest of the way.

Government officials were arrested at Dortmund, Treves, Reutz, and Dusberg, where they were sentenced to six days in jail and also fined 3,500 gold marks (about $875) for refusing to furnish information to the French.

A communist meeting in the square before the Essen railroad station was broken up tonight by the German police, who cleared the streets. Anti-French propaganda leaflets were distributed in the streets and handbills of the same character, printed in French, were handed to French soldiers.

Send Back 20,000 Adventurers.

The former kaiser's birthday was marked here only by the failing of rain and blowing of whistles.

The German military in Munster is rounding up about 20,000 adventurers from the Ruhr and sending them back by the trainload under guard. The men had responded to appeals for recruits published in Socialist newspapers throughout the valley, promising them bonuses of 50,000 marks if they would report to Munster for enlistment. The military in Munster are not looking for more soldiers at this time, especially those with pink political views.

At the town of Ottrop, with a population of 50,000, the French today seized schools for billets and interfered with child feeding, which the Germans took over from the Quakers.

Rail Strike Hits Coblenz.

COBLENZ, Jan. 27.—[By the Associated Press.]—The general railroad strike in the occupied region has been extended to the former American zone, beginning at noon today, following the formal turning over of the zone to the French authorities.

Maj. Gen. Henry T. Allen, commander in chief of the American forces in Germany, and Gen. Marty of the French army, were the two military officers involved in the transfer of the former American area.

This final ceremony, ending the four years of American occupation, was of the simplest character. Gen. Marty, accompanied by a single French officer, came to Gen. Allen's headquarters where the American commander and his full staff received them. Promptly at noon Gen. Allen turned over the area so long under the control of his forces to the French commander. The formal transfer was accompanied with brief expressions of regret at the departure of the Americans.

The assumption of control by the French, it is stated, will be followed immediately by the application of the same disciplinary measures that the French have been imposing upon the Prussian civil authorities elsewhere in the Rhineland.

Sentence Four Germans to Death.

AIX-LE CHAPELLE, Jan. 27.—[By the Associated Press.]—Four members of the German green police were sentenced to death by a court martial today upon conviction by a court martial of the assassination of a Belgian lieutenant, Graff, who was killed near Duesseldorf on March 23, last.

The men sentenced to death are Lieut. Reinhardt, Herren Klen, Grabert, and Riebke. Six other defendants were given prison sentences ranging from three to twenty years.

Lieut. Graff was in uniform when killed. He was shot several times while riding in a tramway car between Ruhrort and Walsum. The German policemen were alleged to have confessed planning and executing the assassination under the belief that Graff was a police officer named Schmitz, a Belgian agent. They said they desired to avenge a German police officer named Secnielewski, who was killed by Schmitz.

Weygand Back from Ruhr.

PARIS, Jan. 27.—[By the Associated Press.]—The government has apparently abandoned its idea of appointing Gen. Weygand, Marshal Foch's chief of staff, as high commissioner of the Ruhr. Gen. Weygand returned from the Ruhr today and reported to Premier Poincare on the results of this mission, which was to determine what new measures should be taken in view of the continuation of the German resistance.

There was extreme reticence at the foreign office today in regard to the Ruhr situation, but it is believed the officials are working on the final details of the plan for dividing the Ruhr from the rest of Germany. There have been certain criticisms in the French press of what is described as a "lack of policy" or the indecisive application of measures already adopted.

Members of parliament are taking increasing interest in the Ruhr operations, and all phases of the occupation are discussed animatedly in the lobbies. The question has also come up in some of the parliamentary committees.

Czechs Plan Mediation.

In the name of the little entente, Czecho-Slovakia is about to offer mediation between France and Germany in settlement of the reparation questions, according to the newspaper Pravda, says the Matin today. The dispatch, which comes from Belgrade, adds that the Czecho-Slovakian minister to Germany has just arrived in that city in connection with the plan.

Establishes Missionary Post as Memorial to Father

A novel memorial to her father's memory has been raised by Mrs. Douglas Smith of Hubbard Woods, daughter of Frank P. June, a pioneer of Oak Park and a member of the Baptist church. She is establishing a missionary station at Painggya, Burma, thus assuring in perpetuity his interest in terms of human ministry in this foreign field.

Chicago Tribune.
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RUHR STRUGGLE IS FINAL TEST OF PEACE PACT

Economic Fight Decides Victor in World War.

BY JOHN CLAYTON.

[Chicago Tribune Foreign News Service.]
[Copyright: 1923: By The Chicago Tribune.]

LONDON, Jan. 27.—Two years ago a British diplomat in Constantinople remarked that any nation could break the Versailles treaty at any moment without suffering more than a nominal penalty.

Today the German government is feeling its way toward a denunciation of this instrument in the industrial warfare of the Ruhr. In the result of this terrific economic struggle between ancient enemies may lie the proof of the diplomat's statement. In any event, it is the last test of the reparations clauses. Either France will break Germany's will to evade payment or she will lose forever anything like the sum she demands in return for her war damages.

While the fundamental cause of the present war is the question of reparations payments, back of it lies a centuries old hatred of France and everything French in German hearts, and a hatred and fear of Germany which dominates the foreign policy and internal politics and lives of the French people.

France Needs Money.

France wants German gold marks. She needs this money to bolster up her almost bankrupt finances, to pay sums she has advanced to her citizens for the reconstruction of the devastated regions, and to continue her work of reclamation and industrial reorganization there.

But France wants security first—security from a neighbor who she knows will attack her as soon as that neighbor has gathered strength. So long as she holds the Ruhr and Rhineland and is in a position to control Germany or fight a war on German soil she feels that she has this security.

How much she needs some guarantee of safety, how much her fear of war and revenge by Germany is justified, might be open to debate, but there is no doubting the manifestations of hatred which have been hurled at the French since they went into the Ruhr valley.

The armed occupation of the Ruhr basin has united all German political parties in one great nationalist group, so far as the external policy is concerned. For the first time since the armistice German workers are rallying to the German national flag. I have talked with German labor chiefs in the Rhineland and Ruhr, men on whom depends the decision of the workers, and they are united in deploring the necessity of turning from the paths of internationalism to those of nationalism, but more than ready to excuse the action on the ground that their very existence is menaced by the French capitalism and imperialism.

"Do Not Deserve to Live."

While all denunciations of France and threats of future revenge are uttered in the heat of anger and must be discounted, there is no mistaking the feeling in the territories occupied by the French army. I talked the other night with a retired German army officer.

"We conducted ourselves in this last war better than we should have," he told me. "We tried to make this war a white page in history. We got lies and abuse in return. The next time we invade France we will leave nothing living. They do not deserve to live."

This officer represents the extremists' opinion as to how the next war must be conducted, but every one—workers to industrial magnates—is thinking and dreaming of the day of revenge, and every move of the French army into Germany only adds fuel to the flames.

Hatred Fanned by Invasion.

This hatred is not a new thing. A legacy of generations of wars, it has filled the hearts of the Germans since the day of the armistice. It has grown little by little and probably would have reached the present fervor at some future day had the French stayed out of the Ruhr, but France's attempt to force the German industrialists to pay up has fanned it quickly into a blaze. Even should the French occupation of the Ruhr fail to bring out cash, it has taught the rest of the world to realize that the French people have known for long that they must fight Germany again at some future day, and God help France if she stands alone when Germany is able to make war.

The French justify their action in the Ruhr by the fact that they have received very little so far on the reparations account—$1,250,000,000 will cover all—while they, with a heavier war debt than Germany, with factories and coal mines in their richest industrial regions destroyed during the war, have advanced $7,125,00,000 to their nationals on Germany's account.

They declare the German refusal to pay is a bluff, that the country is industrially richer today than any other nation in Europe, and that unless heavy pressure is brought to bear the evasion will continue until Germany is strong enough to resist by arms.

Paymenis or Destruction?

An American official in a recent letter home summed up France's attitude in one short sentence when he said:

"France both wants to milk the German cow and kill it. If this is impossible she would prefer to see the cow dead."

Neutral observers declare France is now pushing this policy to the utmost and she does not seem to care what the outcome is—whether the Ruhr invasion leads to payment by Germany of the reparation sum near the figure of the London agreement or complete destruction of the rich Ruhr industrial district and with it the crippling of all other German industry.

For the present the German resistance will remain passive. If they do not succeed in this within the next fortnight, France has won for the present, and the Ruhr move will have become at least a partial success. There is much to be collected from the Ruhr and Rhineland under new sanctions if the workers will remain at their posts.

Will Customs Pay?

I asked the Italian delegate on the Rhineland commission recently whether the French will be able to collect anything from customs in the region in excess of the expense of their application.

"During the three months the sanctions and customs barrier of 1921 were in operation," he replied, "1,500,000,000 paper marks were collected. They represented about 100,000,000 gold marks. The total cost of collecting this, in excess of the normal occupation expenses, was 33,000,000 paper marks, or about 2,000,000 gold marks.'

From the new sanctions France expects to realize at least 1,000,000,000 gold marks yearly. They have within their lines of occupation 40 per cent of Germany's industry and 90 per cent of Germany's coal. But if the workers continue to strike this potential income will shrink to infinitesimal proportions. The immediate outcome rests largely with the workers of the Ruhr.

Everything has been done thus far that German ingenuity can think up to hamper the French in their work. Railways have been torn up. Telephone switchboards will not put through a call to the Kaiserhof hotel in Essen because it is the home of the French engineers' commission. The Germans have cut telephone lines connecting French military circuits with the German lines. They delay and hamper French telegraphic communications and force French military lines to bear all the burden of the engineer commission's correspondence as well as official army dispatches.

The Germans have cut off the light at the Kaiserhof in many rooms and in the lobby. A German lineman appears once a day and cuts the telephone wires from the hall switchboards to the rooms. No sooner are they repaired than they are cut again. No French can be spoken over the Ruhr telephone circuits. Only German is permitted, except in the case of American and English newspaper correspondents.

Show Temper of People.

Throughout the Rhineland railway conductors have been instructed to speak only German, and unless a French officer knows the language he can whistle for his wants. These little pin pricks are not severe handicaps, but they show the temper of the people.

The big question that will be decided by the course of strikes is whether Hugo Stinnes, Frits Thyssen and other German magnates will prefer to see their property made worthless by long idleness rather than disobey Berlin's orders and make deliveries of reparations coal.

If the passive resistance to the French fails, then Germany might possibly be drawn into some sort of armed resistance. Already many youths from the Rhineland have fled into Germany, where they will be available for military service.

Fear New Gas War.

No Red expert believes the German government could make much use of its army in its present disarmed state, but officers who have been investigating the progress of German chemical warfare researches believe Germany will be able to do something with her commercial airplanes and gas bombs. The Germans have taken up the development of super-mustard gas where the Americans dropped it and are trying to make it easier and safer to handle.

While the Germans are forbidden from developing new gas masks by the terms of the Versailles treaty, they have renovated the leather masks they had on hand at the end of the war, replaced the useless ones with new ones of an approved design, and are prepared to equip an army of 1,000,000 men with these.

The development of the separatist movement in the Rhineland under French supervision has been slow and unsatisfactory. While certain Germans feel that the time is ripe, now that the Americans have departed, to declare a Rhine republic, French officials see little hope from this quarter. Except for a few old citizens of the duchy of Nassau, who still harbor an ancient grudge against the German government, they have found few supporters for the plan of a buffer state. Any move in this direction will bring strikes, riots, and disturbances throughout the area and cannot result in any permanent separation of the Rhineland from the rest of Germany.

The German Socialist republic no longer exists. The present government is entirely nationalistic and is earnestly supported by every element in the country for the moment. Events in the last six months, culminating in the occupation of the Ruhr, have placed the militaristic leaders again in power. They are the real force behind the present cabinet.

French Playing Last Card.

The Germans compare the occupation of the Ruhr with that of Belgium, but they declare the former is less excusable. They assert the occupation of Belgium during the war was a military necessity. The Ruhr move they label as one of destruction and revenge. But to the neutral observer there can be no comparison. Conditions are vastly different. The rape of the Ruhr is not analagous to the rape of Belgium and will not be unless France pursues a policy of wanton destruction there, which is hardly likely to be dreamed of except by moderate German monarchists.

The French are playing their last card in the fight for reparations. They are staking everything on the move. They have one chance in two or three for success. If they win they have won the war. If not they have lost it beyond hope of victory.

Russia Sending Military Mission to Berlin, Report

[Chicago Tribune Foreign News Service.]

BERLIN, Jan. 27.—In connection with the Russian military activities since the French occupation of the Ruhr it is reported that Moscow is sending a military mission under Gen. Bontsch Brujewitsch to Berlin.

HUNGARY AND BULGARIA FEAR INVADERS

VIENNA, Jan. 27.—Persistent reports that the little entente is preparing military measures against Hungary and Bulgaria continue. It is asserted that Roumania and Jugo-Slavia have agreed on military occupation of their former enemy's territory.

Four Roumanian divisions have been concentrated around Arad (1) and new troops are arriving in Bessarabia (4).

Premier Bethlen has ordered the police to prevent irredentist speeches.

The Hungarian ambassador to Vienna, Count Mastrevitch, declares the Budapest government understands the little entente is preparing new diplomatic representations to Hungary, seeking pretexts for occupying the territory.

Dispatches from Sofia state that the Jugo-Slav military measures on the frontier are causing apprehension. It is understood that the Belgrade government contemplates the seizure of the Pernik coal mine area (2) as a mortgage on reparations from Bulgaria, and the occupation of Sofia (3), Kustendil, and Dubrowa if outbreaks result.

It has been learned that a little entente conference in Bucharest is scheduled for the first week in February to decide on common measures and solidarity of policy toward their former enemies.

OFFICIAL COMMUNIQUES ON RUHR

WASHINGTON, D. C., Jan. 27.—[By the Associated Press.]—Sweeping denial of some of the statements contained in press dispatches from the occupied zone in Germany was made in official advices received from Paris today by the French embassy.

It was asserted in these advices that not a single man had been called into service in addition to the French regular army and that instead of 75,000 French soldiers in the Ruhr, as had been reported, there are not more than 50,000. It was reiterated also that these troops are all white.

As far as the railways are concerned, it was stated that the French government had found it necessary to maintain service not only for the supply of its own troops but for the benefit of the civil population. There are now 1,000 French volunteers employed in this service, it was said, in addition to the Germans who remain at their posts. It was added that the number would not be increased except in the event of an extension of the strike.

French embassy officials declared also that the French railway workers reported in press dispatches as having been sent into the Ruhr were all going there as volunteers.

WASHINGTON, D. C., Jan. 27.—[By the Associated Press.]—The German embassy made public today the following official communication from the German government:

"Ten French divisions are at present in the Ruhr territory. New expulsions of officials from the Rhineland are taking place. Their families must follow within five to eight days. The adjutant of the French chief of engineers commission has said to the railway workmen: 'Hunger will force you to work.' The wage funds of the Hoesch iron and steel works, amounting to 315,000,000 marks, have been seized. The entire press of Aix-la-Chapelle has been suspended for three days.

"Notwithstanding formal French orders to the contrary, there have been renewed seizures of meat at Recklinghausen, amounting to 9,000 kilos. There have been violent assaults by the French on the German officials of the postal telegraph office at Hoerde. All representatives of the German government have been expelled from Speyer. A state of siege has been proclaimed at Treves.

"French officers at Essen get five liters of milk while German children above two years of age get none at all.

"Many schools have been seized at Altenessen. Moroccan officers are billeted on an estate situated between Duisburg and Duesseldorf, turning out on the streets twenty-five war blinded.

"French artillery are making depots on tilled soil. New tanks and armored cars have arrived at Essen. All traffic on the Rhine is suspended. Railway traffic in the Ruhr territory is interrupted. Since Jan. 15 only 7,000 tons of reparations coal have crossed the German frontier.

"At Treves the Spahis attack with swords women, children and old men. Expulsions continue at Mayence, Wiesbaden, and Wiltlich. The French have requisitioned the beds of the Essen hospital."

OCEAN STEAMSHIP MOVEMENTS.

Arrived.	Port.
THEODORE ROOSEVELT	London
PRESIDENT McKINLEY	Manila
PRESIDENT MONROE	Queenstown
MONGOLIA	Plymouth
ROGNVALD	New York
Sailed.	**Port.**
CORONIA	Liverpool
ASSYRIA	New York
CELTIC	New York
PRESIDENT HARDING	New York
PRESIDENT WILSON	New York
GIUSEPPE VERDI	New York
OSCAR II	New York
MAURETANIA	Southampton
PRESIDENT ADAMS	London
DROTTINGHOLM	Gothenburg

BURNS 95% AIR IN ANY COOK STOVE.

Any cook stove, heater, or furnace can be made to burn 95% air with a wonderful new invention by Mr. B. M. Oliver, a St. Louis heating expert. Installed in a few minutes without a single change, this simple device gives as much or little heat as desired by simply turning a valve. No need to worry about uncertain, uneven heat in changeable spring. Keeps kitchen cool all summer. Cooks and bakes wonderfully. No need to worry about coal shortages and exorbitant prices—this device burns 95% air and 5% coal oil (the cheapest fuel there is). Absolutely safe—low priced—will last a lifetime. 100,000 housewives have already banished the dirt and drudgery of coal, wood, and ashes with this wonderful invention. Special Low Price and 30 Day Free Trial Introductory Offer now being made. Write at once to Mr. Oliver, 2443-A Oliver Building, St. Louis, for full details and attractive Free Booklet. Live wire distributors interested in making $500 a month in spare or full time should ask for Sales Plan. Oliver gives Fords away to producers.—Adv.

AMERICANS TOLD TO QUIT MUNICH, PARIS REPORTS

Czechs May Be Sent Into Bavaria.

BULLETIN.

MUNICH, Jan. 27.—(By the Associated Press.)—German fascisti succeeded in holding twelve largely attended meetings tonight. Adolph Hitler, leader of the "gray shirts," went by automobile from one meeting to another and was loudly cheered when he declared that all German eyes today were turning to Munich, where the thought of national unity was being vigorously promulgated. He expressed the belief that the Ruhr invasion would stimulate German unification.

BY RAYMOND FENDRICK.

[Chicago Tribune Foreign News Service.]
[Copyright: 1923: By The Chicago Tribune.]

PARIS, Jan. 27.—Fascism is sweeping over Germany, particularly Bavaria, and may force the French to take further military action, it was stated tonight.

Persecution and attacks on foreigners, especially French, including members of the interallied mission in Munich, threatens to develop into bloodshed and assassinations. Vivid reports of the Bavarian outrages against foreigners—Americans and British as well as the French—in Munich are reaching Paris tonight. These recount how armed parties forced entry to hotels and warned foreigners to leave within forty-eight hours.

The Wagon Lits company has requested additional cars from its Munich agency to carry out foreigners seeking to escape.

Americans Told to Flee, Report.

The American authorities in Munich are warning the American citizens to quit Bavaria, and visas are not granted unless for urgent business calls, according to the reports received here.

Any military operations necessary to enforce respect for foreigners' lives in Bavaria would require considerable forces and probably would entail the usuage of the little entente, as the Czecho-Slovaks are closest to the scene.

Gen. Weygand today reported the situation in the Ruhr as satisfactory at a cabinet meeting, with Marshal Foch present. The cabinet today decided not to attempt to operate the Ruhr mines and factoires if a strike is called, but merely to preserve order and hold the area. Gen. Degoutte is concentrating much motor transport in the Ruhr to insure communications and supplies for the French forces.

Stem Revolt Tide.

[Chicago Tribune Foreign News Service.]

BERLIN, Jan. 27. — Government measures to restrict hotheaded nationalists who are endeavoring to organize guerrilla warfare against France in the Ruhr show the danger of a revolt both here and in Bavaria are exaggerated.

The movements of volunteer organizations throughout the country, although clearly of vigorous character, are being met with strong government resistance, which in many quarters heretofore had been looked upon as fatal.

The German government tonight supplemented the original order forbidding industrials to deliver coal or iron or coöperate with the French with new instructions, forbidding them to give any information desired by the French regarding production or other technicalities necessary to the operation of the properties in the Ruhr.

LITHUANIANS IN MEMEL SCORN ALLIES' OFFE

"Have Army and District Want No Amnesty."

BY DONALD DAY.

[Chicago Tribune Foreign News Service.]
[Copyright: 1923: By The Chicago Tribune.]

MEMEL, Jan. 27.—The extraordinary commission from the council of ambassadors at Paris, headed by M. Clanchant, which arrived at Memel last night, held its first meeting today in the offices of Gen. Petisne, the French high commissioner.

The commission immediately issued a proclamation calling upon the population of the district to coöperate in establishing order and in forming a new government, stating that after hearing the various elements of the population it will report to Paris.

"Have Army; Want No Amnesty."

When the Lithuanian representatives, consisting of Anthony Smetona, former president of the country; Norman Simonaitis, newly elected premier minister of Little Lithuania, and Martin Lacitis, the commandant at Memel visited the allied commission they received the proclamation which informed the Little Lithuanians to withdraw their troops and relinquish control of the district.

Janus Dudrys, commander of the Little Lithuanian army, informed the TRIBUNE that Gen. Petisne had offered the irregulars amnesty, to which he replied; "We have an army and we have the district. We do not want amnesty."

Demonstration Against French.

There was a demonstration against the French this morning. It is charged that the French are ignoring the truce and are still digging trenches.

ROBERTS & CO.

GENUINE DIAMONDS

Diamonds purchased from us can be exchanged at full value within two years

One Carat Rings $275

THIS Big Diamond sale is not stereotyped every day affair in which a number of specials are assembled merely to sell as a price and let it go at that. On the contrary it is the result of a careful study and close figuring on our part to outdo any of our former attempts in giving Diamond Values seldom encountered by the Diamond Buying Public. Everyone wants Low Prices and there is only one way to bring Diamond Prices Down and that is to PUT them down—namely, by sacrificing the greater portion of our profits. The past few weeks have proved to us that these Low Prices of Roberts and Company are nearer the figures the public wants to pay than it is possible to obtain elsewhere. Come in and personally inspect these splendid values and don't feel obligated to buy unless you are satisfied it is to your best advantage to do so. We will protect your purchase in our usual way, by REFUNDING MONEY IN FULL any time within 10 days if you request it.

EXTRA SALE

Observe these weights and prices of a few of the "Special Diamond Rings" shown in this sale. There are no duplicates.

WEIGHT	OUR PRICE
1 7-8 Carats,	$550
1 1-2 Carats,	450
1 3-8 Carats,	365
1 1-4 Carats,	350
1 1-16 Carats,	290
3-4 of a Carat,	185
7-8 of a Carat,	200
5-8 of a Carat,	125
1-2 of a Carat,	85
3-8 of a Carat,	65
1-4 of a Carat,	35

Wedding Rings
Gold-Platinum-Diamond Sets

The Blossom — 18K White or Green Gold $6 Hand Engraved
The Wreath — 18K White or Green Gold $8 Hand Engraved
Diamond Lady — Platinum 10 Brilliant Diamonds $60
Diamond Queen — Platinum 22 Brilliant Diamonds $125
The Band — Plain Design 14K Gold $3, 18K Gold $4
Heavy Band — Plain Design 14K Gold $5, 18K Gold $7

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where you will find the World's Greatest Bargain Sale of Home Furnishings by the World's Largest Furniture Dealers.

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Tenor Banjo Outfit, complete in case and all accessories. Big value. Low terms, $22.75

Clarinets (used). Extra special values. Prices, new, all high as $40. Many priced as low as $12.50

Violin Outfit. Stradivarius model in case. Fine bow and all accessories. Terms, $18.75

A few used Flutes at tremendous reductions in price. Values up to $45. Priced now as low as $10

Hawaiian Ukulele, in carrying bag, extra strings and all accessories. $9 value, at $3.75

Cornet Outfit. Including case, mute and accessories. Especially priced as low as $24.75

Largest and most complete line of Band and Orchestra Instruments—Musicians' Needs. Old Violins from $100 to $10,000.

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OPEN SATURDAY TILL 10 P. M.

PRUDES BLIND AS VICE ROTS CITY, BUNDESEN SAYS

"Smug Prattlers May Be Next in Shame."

Health Commissioner H. N. Bundesen yesterday figuratively walked away with the Committee of Fifteen annual luncheon at the Hotel La Salle when he told the 500 guests that Chicago was beset with vice and that the blame lay with the people themselves for tolerating present conditions.

Dr. Bundesen's talk was in contrast with statements from other speakers who admitted, but minimized vice.

Samuel P. Thrasher, superintendent of the committee, gave it the credit for past cleanups, praised Chief of Police Fitzmorris extensively, and cited the work of the committee in closing fifty-three dives in the last year.

Compares Redlight Days.

Clifford W. Barnes of the committee told of vice conditions in 1906-'07 under the old segregated district laws and insisted that the present checks on vice were effectively working. He compared the old conditions with what he termed the "much cleaner state of affairs today."

Judge George F. Rush admitted vice, but declared that the dives today were not the "deplorable dens of past years," while Chief Fitzmorris in his first public utterance since the vice investigation cited the activities of his department and praised the work of the Committee of Fifteen.

"Forget Past, Tackle Today's Work."

Their statements caused Dr. Bundesen after the meeting to say:

"It's not the dives that ran in 1906 or the dives that were closed last year or year before that count. It's the dives that are open today, ruining boys, ravishing girls, and killing Chicago, that we've got to get rid of. Forget the past and think of the present."

"Chicago is rotting with prostitution," he said in his prepared address, "and the blame lies with the people. If you are going to shoot off your mouths and yet sit back and do nothing you're mealy mouthed hypocrites and you'll have to take the blame. If you don't get out and vote against vice, it'll be your own fault when your boy or girl and mine are dragged into the Morals court with a venereal disease.

Says Citizens Have to Do It.

"If this present vice investigation goes over and cleans out this rottenness, it'll go over through you, and if the city stays clean it will stay clean through you citizens. Charley Fitzmorris is the best police chief in the world, but he can't do it alone. Jesus Christ tried to pick twelve honest disciples and failed. How can Fitzmorris pick 6,000 policemen and not get a few crooks? Of course there are crooks on his force.

"Some will try to tell you this vice talk is bunk. But the figures show there are 60,000 girls going into prostitution annually in this country. They're your girls and my girls, going into that life because we sit back and prattle in whispers and say that such things are too dirty for us to mess with.

"Eighty-five per cent of the men at some time between 18 and 30 have venereal diseases, and they are your boys and my boys. The dead and the unfit in the world of prostitutes are replaced every day with our children because we sit back and try to blame someone else. We're the ones to blame and it's time we were waking up to it.

Rap Supine Parents.

"We wouldn't let our children spoil the flag, but we let them fill their bellies with filth and then we say 'oh, let's forget it,' when some one suggests action.

"You'll hear that there isn't much vice and that it's exaggerated, but I know this city is rotten. The only way to prove it to you is by shocking you and the greatest single factor in cleaning up came when THE CHICAGO TRIBUNE on its front page called a spade a spade and told what was really going on."

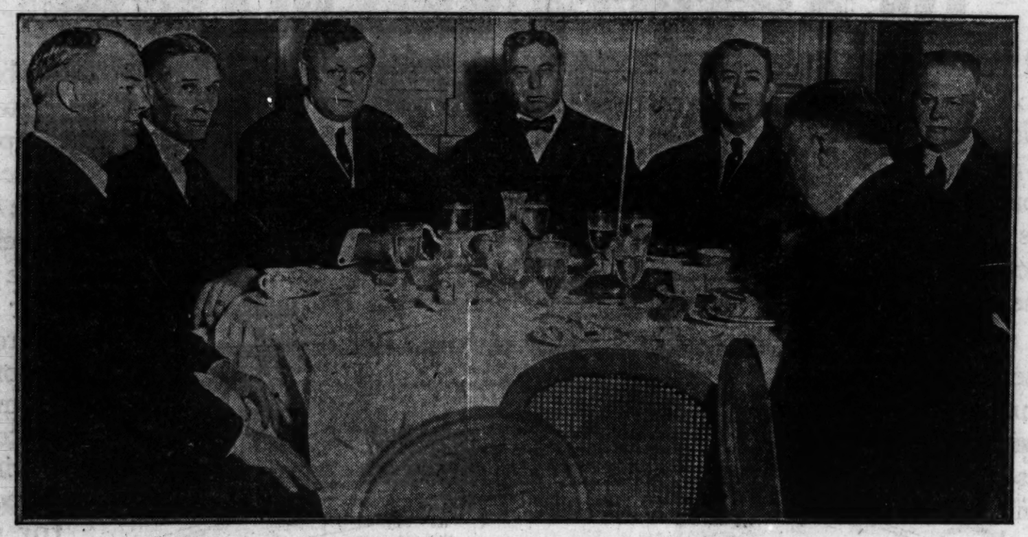
Chief Fitzmorris admitted vice, but cited 1,826 raids made by police in the last year. He denied giving the committee $8,000, as stated by two of the four members who recently resigned, saying he had only for four months paid less than $1,000 in salaries to four investigators working for the committee.

The annual report of the committee showed a deficit of $9,101.78 up to Dec. 31, 1922.

Julius Rosenwald presided at the meeting.

COMMITTEE OF 15 DISCUSSES VICE WAR

Speakers at the Committee of Fifteen luncheon at Hotel La Salle yesterday tore open the vice situation, Health Commissioner Bundesen particularly warning citizens not to prattle about past accomplishments while a worse situation confronts the city today. Left to right in the picture: Judson F. Stone, Chief of Police Fitzmorris, Julius Rosenwald, Dr. Bundesen, Samuel P. Thrasher, Clifford Barnes, and John Timothy Stone.



A number of police district executives were present and one table was given over to men who have actual command over patrolmen in districts where vice is the big problem. At this table, left to right, were Sergts. Neil Kahler, Capt. Patrick McCauley, Capt. James Russell, Capt. John McCann, Capt. Ben Enright, Capt. John L. Hogan, and Capt. Pat Lavin. Policewoman Jane Walsh also was present. [TRIBUNE Photos.]

FRANCE REFUSES TO LET SWEDEN MIX IN RUHR ROW

[Chicago Tribune Foreign News Service.]

PARIS, Jan. 27.—Any attempt by Premier Branting of Sweden to bring up the questions of the Ruhr or reparations to the council of the league of nations meeting commencing here Monday will be squelched by the French, it was announced today.

Rumors of the possibility of the British withdrawing from the Cologne bridgehead are disturbing the French, who do not wish to be isolated on the Rhine, but they prefer to act alone rather than to face constant opposition from supposed friends.

Washington's decision not to interfere in the Franco-German situation at present is hailed with joy here.

Spoils Funeral; Rises from Coffin as Lid Is Put On

[Chicago Tribune Foreign News Service.]

MILAN, Italy, Jan. 27.—The coffin lid was just being fastened down today when Maria Battesini, 56 years old, who supposedly had died yesterday, suddenly revived and sat upright. The priests fled; relatives became hysterical. Doctors were summoned, and the woman tonight is on the road to recovery.

Sell More than 2,000,000 Bibles in China During 1922

[Chicago Tribune Foreign News Service.]

SHANGHAI, Jan. 27.—The American Bible society reports that it sold more bibles in China last year than in any year before. It sold more than 2,000,000 bibles.

POLICE BARRED BY WRIT FROM S. SIDE CAFE

Police interference in operation of the Paradise Gardens in the premises formerly occupied by the notorious Entertainers' café at 209 East Thirty-fifth street, was enjoined yesterday in an order issued by Circuit Judge Ira Ryner. The injunction was entered over the protest of city officials, represented by William Henry, assistant corporation counsel, and Samuel Thrasher, superintendent of the Committee of Fifteen.

In permitting reopening of the café, closed by injunctions issued by former Federal Judge K. M. Landis and Circuit Judge Hugo M. Friend, Judge Ryner held that because of the notoriety which had attended the Entertainers' café the present owners would be forced to comply more rigidly with the law.

Bad character of former proprietors of the café could not be held against the new owners, Judge Ryner ruled.

MRS. CLARA BRANE DEAD.

Hagerstown, Md., Jan. 27.—Mrs. Clara Brane, widow of the late Rev. Dr. C. I. D. Brane, former associate editor of the Religious Telescope, Dayton, O., the official United Brethren publication, was instantly killed this afternoon when she was struck by an automobile along the state road near Benevola.

OAK PARK HIGH FORGETS PAST; SEMESTER ENDS

"No new developments," was the report, both official and individual, given out yesterday regarding the case of the Oak Park High school students versus old fashioned parental ideas.

Parents who went to the school thinking to attend a meeting of the Parent-Teachers' association, called to investigate recent revelations in connection with the expulsion of two pupils for participation in an alleged "wild party," were met at the door by a squad of janitors.

In the office they found Principal M. R. McDaniel planning the freshman curriculum with R. N. Ketchum, supervisor of freshman boys. Both men declared that everything was "settled."

Tomorrow marks the beginning of the new semester. The pupils will have a holiday. The faculty will hold a teachers' meeting and will then welcome into school the incoming freshman class, recently graduated from the Oak Park grammar schools.

Several student parties scheduled for last night were called off by zealous parents who are tightening the rein on their children's social programs. At the parties that were held the chaperons outnumbered the guests.

CHARGES FRANCE SEIZES RUHR TO GAIN POISON GAS

[Chicago Tribune Foreign News Service.]

PARIS, Jan. 27.—A charge that the French general staff is preparing to justify indefinite occupation of the Ruhr not only because of the needs of steel manufacturers but because the Ruhr coke ovens are the source of all German poison gas is made this morning by the Humanite, a Communist newspaper controlled by Moscow. It points out to recent writings of Marshal Foch on the importance of gas in future wars, and shows Germany has an enormous potential production of poison gas in the Ruhr, while France is without coke ovens and has barely any production.

It emphasizes the impossibility of France controlling the manufacture of poison gas because the dye industry, which is essentially a peace time industry, can be converted to manufacture poison gas over night.

Coke ovens also produce hundreds of by-products essential to the manufacture of munitions.

ONE OF CHICAGO'S GREATEST ATTRACTIONS

OUR AQUARIUM IS OPEN FREE DAILY

YOU CAN SEE strange fish from the tropics right in Chicago—
YOU CAN SEE queer fish from Africa—
YOU CAN SEE rare fish from the Amazon River of South America—
YOU CAN SEE fish so small the eye hardly finds them—
YOU CAN SEE powerful muskellunge that certainly ARE an eyeful—
YOU CAN SEE a collection of rare mounted specimens from the CHICAGO ACADEMY OF SCIENCE.

Thousands of live fish in our remarkable Aquarium—said to be the largest privately owned Aquarium in the world.

Open to the public daily except Sunday, 9 A. M. to 5 P. M. Seventh Floor.

ROTHSCHILD & COMPANY
STATE STREET, JACKSON TO VAN BUREN

Richardson's February Furniture Sale
Starts Monday, January 29th
For particulars see
Part 7, Page 1
(Under "The Potters")
O. W. Richardson & Co.
125 So. Wabash Avenue
Just North of Adams

HAMON MILLIONS ARE ABOUT GONE, WIDOW ASSERTS

Moves for Alimony from William L. Rohrer.

Hints that the estimated $10,000,000 fortune of the late Jake L. Hamon, slain Oklahoma politician and oil magnate, has been swept away by unwise investments, debts and federal income tax demands, were disclosed yesterday by his widow, Mrs. Georgia Hamon-Rohrer, in a plea for alimony from her recently divorced husband, William L. Rohrer, capitalist, clubman, and art connoisseur.

Revocation of the decree awarded her on Jan. 6, in which she waived her right to participation in Rohrer's property, was sought by Mrs. Rohrer yesterday in an informal hearing before Judge Walter P. Steffen to whom she is said to have declared that the Hamon estate is "practically insolvent."

United States Demands Heavy.

Reports of federal tax investigators checking the income reports furnished by Hamon before his death indicated, it is said, that the portion of the estate left untouched by creditors or by speculative losses will be swallowed up in the government's demands for unpaid taxes and penalties.

In the hearing of her divorce suit, Mrs. Rohrer, in answer to questions by her counsel, Attorney James C. O'Brien, declared that pending final settlement of Hamon's estate, she would maintain herself and daughter, Olivia Belle Hamon, from the proceeds of her music studio.

Jake L. Hamon Jr., manager of his father's oil properties in Ardmore, Okla., in his testimony, asserted that a recent inventory of the estate showed Mrs. Rohrer's share to approximate $1,400,000.

Son Opposed to Alimony.

"And, anyway, I don't want mother to take a dime from that man," young Hamon said. "Even if she does not share in the estate eventually, I will take care of her as long as she lives."

Absence of a formal petition for revocation of the decree prevented Judge Steffen from reopening the divorce hearing, and Mrs. Rohrer was instructed to confer with Mr. O'Brien in preparation of a plea, which must be filed before Feb. 5, the date on which appeal from the original ruling is automatically estopped.

In her testimony in the divorce hearing, Mrs. Rohrer asserted that her "life had been one of constant fear and physical torture, playfully inflicted" by Rohrer, who she said is in adept at jiu-jitsu.

The couple were married in Chicago on Dec. 21, 1921, a year after Hamon was shot by Clara Smith Hamon. After a world tour honeymoon, they lived in Rohrer's palatial home at 1351 North State parkway, which is said to house paintings valued at more than $100,000. Mrs. Rohrer returned to the home of her father on Dec. 3, 1922.

CHICAGO DOCTOR REDUCED 7 POUNDS IN 7 DAYS.

A prominent physician in Lakeside Hospital wrote to Dr. Thomas Lawton of 120 West 70th street, New York City, Dept. 1, and received his guaranteed Fat Reducer. In one week the above results were obtained with no change in diet or accustomed mode of living. Following this, ten other doctors and nurses bought reducers and all reported splendid reduction. No medicines or exercises used. Just few minutes easy daily use with this rubber vacuum massage device on fatty parts and NO MORE UGLY FAT. Complete cost but $2.75, plus postage. Sent C. O. D. with directions. Also includes Illustrated Course on WEIGHT CONTROL—cause of the fat and how to stay thin after Dr. Lawton's Reducer has done its work. Eleven days' trial must show results or money back. It has been on the market for five years and thousands of letters from men and women testify for it. Order yours today.—Advertisement.

STEEL COMBINE HELD UNLAWFUL BY COMMISSION

46 Corporations Ordered to Show Cause.

Washington, D. C., Jan. 27.—Merger of the Bethlehem, Lackawanna, and Midvale Steel companies was declared today by the federal trade commission to be an unlawful action in restraint of trade. Notice was issued to all the corporations concerned to be represented at a hearing before the commission on March 16 prepared to show cause why an order should not be issued requiring them to withdraw from the merger agreements at once.

A total of forty-six corporations, subsidiaries to the parent companies named, were charged in the complaint which the commission issued with being involved in a general consolidation plan which if carried through would unreasonably reduce competition in the supply of steel commodities to consumers in the territory north of the Potomac river and east of Buffalo, N. Y., and Johnstown, Pa.

First Complaint Withdrawn.

Instituting general proceedings against the tripartite merger, the commission gave notice that its earlier complaint, issued after the Bethlehem and Lackawana companies had completed a consolidation last April and directed against them alone, would be withdrawn.

By the agreement announced Nov. 24 the Bethlehem company, already enlarged by acquisition of the Lackawanna, proposed to acquire control of the Midvale properties, and the complaint charged this agreement was now being carried into effect. Under it the Bethlehem company intends to issue $97,650,000, par value, of new stock, which would go to Midvale stockholders.

The Bethlehem company, after the consolidation, would be the next to the United States Steel corporation, the largest steel producer in the United States, with common stock aggregating $180,250,000 at par, preferred of $62,000,000, and bonded debt of $213,500,000.

Specific Charges Made.

Specifically, the complaint charged that the merger plans, projected or carried out, would result in "potential or actual competition existing in and between the several respondents being substantially lessened, if not wholly eliminated," and consequent violation of both the Clayton and federal trade commission acts.

Under the merger plan the Bethlehem Steel corporation will become a great holding company, the commission said in a statement describing the situation against which its complaint is directed, controlling three separate and integrated steel enterprises, each one capable of turning out finished steel products from raw materials.

Three Control Industry.

"Each of these three groups—the Bethlehem, Lackawanna, Midvale—is described in the complaint as forming an integrated concern," the statement said, "each having subsidiaries engaged in mining iron ore, coal, limestone, and in transporting and assembling those raw materials from which each integrated concern manufactures and produces crude, semi-finished and finished iron and steel products and commodities."

The complaint describes the competition existing between the Bethlehem-Lackawanna group prior to the first merger and the competition existing between the Bethlehem, Lackawanna, and Midvale groups at the time of the proposed three company merger.

Son of Rich Lumberman in Michigan Ends His Life

Sturgis, Mich., Jan. 27.—[Special.]—A state-wide search by police and hundreds of Boy Scouts ended near Sturgis today when the body of John Cavin, 14, high school pupil, was found in a remote section of Arden Park, a suburb, with a bullet hole through his head. He disappeared from his home last night. By his side lay a .44 caliber revolver. He was the only child of Mr. and Mrs. John Cavin. The father, a wealthy lumberman, was absent on a business trip when the boy disappeared. It is thought the boy committed suicide in a fit of despondency in having flunked in one of his studies

SEES AIRPLANES TRANSPORTATION MODE OF FUTURE

C. M. Schwab Wants Flying Regulated.

[BY A STAFF CORRESPONDENT.]

Washington, D. C., Jan. 27.—[Special.]—The world is on the threshold of a new era in transportation to be served by fast aircraft covering prescribed lines which will speed up certain phases of business and industry to keep pace with the demands of a mechanical age. This is the statement of Charles M. Schwab in an article written for the Aeronautical Digest and made public by the National Aeronautic association here today.

Predicting that the oncoming generation would make wide use of the airplane, Mr. Schwab urged that this generation do everything possible to make flying safe.

"That flying is safe is proved," Mr. Schwab said, "in the performance of commercial aircraft in this country in the last two years. The air mail maintaining a line running entirely across the continet, makig twenty-four flights daily, has operated during the last eighteen months without a fatality, and has closely approached perfection in its schedules.

"The other side of the picture is not so pleasant. The records for the year 1922 are not yet complete, but in 1921, itinerant or unregulated aircraft operations were responsible, I understand, for forty-nine deaths, most of which would have been avoided had proper regulatory laws been in force, making inspection and licensing of pilots obligatory. Even this record of unregulated flying is not so dismal when we realize that such flying comprised more than two and one-half million miles, and involved the carrying of nearly 130,000 passengers."

EX-KAISER'S WIFE COMPLAINS OF LIFE IN DOORN

DOORN, Jan. 27.—[By the Associated Press.]—Former German Emperor William celebrated his sixty-fourth birthday today with a grand reception. Among those who attended were the former Crown Prince Frederick William, Prince Henry, and the Duchess of Brunswick, and Dutch noblemen from the neighborhood.

One of those present informed the Associated Press correspondent that William seemed in rather low spirits, while his wife, Princess Hermine, was heard complaining to the women that Doorn was a dull and lonely spot, and bored her terribly. She did not conceal that she would like to return to Germany.

The former emperor received several baskets of flowers and many congratulatory telegrams.

OPEN EVENINGS

Starck Manufacturers 210-212 So. Wabash Ave.

Phonograph Sale

BARGAINS BY THE SCORE!

If you have no phonograph, by all means attend this sale! Tremendous value in exchanged, used and sample machines of almost every make and style. These splendid instruments have all been thoroughly overhauled by our expert workmen—every one is fully guaranteed to give complete and lasting satisfaction. Buy now. Enjoy music in your home. Terms have been reduced to $1 a week.

RECORDS FREE

Slightly used Victrolas. Great bargains as low as.... $67

VICTROLA	$85
PATHE	35
EDISON	52
VICTROLA	67
COLUMBIA	69
KENMORE	35
KING	40
SONORA	75
CENTRAL	65

Records included with this beautiful Phonograph for only $69

EXCHANGE YOUR PIANO, ORGAN or PHONOGRAPH. We will allow you full present cash value and you may BEGIN PAYMENTS IN MARCH.

$1.00 Per Week

Come in today, sure, and get first choice of this great stock of standard Phonographs at these unheard of low prices and easy terms.

P. A. Starck Piano Co.
Manufacturers of Starck Grand, Upright and Player-Pianos
210-212 S. Wabash Ave. (Near Adams) Chicago

Out of Town Folks — Write; we ship new phonographs anywhere in U. S. on approval. EASY TERMS.

OPEN EVENINGS

High Purposes

combine with experience in the Almer Coe Stores.

Coupled with the knowledge and skill of a third of a century devoted to the Eyeglass business is a genuine interest in the welfare of the patron's eyesight.

We both know how to, and wish to, make your eyeglasses right, comfortable, and successful.

Almer Coe glasses are time-tested and quality-proven.

Almer Coe & Company
Opticians

105 N. Wabash Ave.
Near Washington

6 S. LaSalle St.
Near Madison

78 E. Jackson Blvd.
Near Michigan

Evanston Store
527 Davis Street

"Five minutes from anywhere downtown —and in Evanston"

LEAGUE URGED DESPITE FAILURE TO STOP WARS

Bryan, McAdoo and Others Want U. S. to Join.

Washington, D. C., Jan. 27.—[Special.]—We now have with us again as a national political issue the well known league of nations.

Sundry forces in the Democratic party have resurrected the question of the United States joining the league with a view to supplying a paramount issue to the presidential campaign of 1924.

Former Associate Justice Clarke of Ohio, who resigned from the Supreme court to devote the remainder of his life to the undertaking of putting America into the league, has launched an elaborate campaign and has made considerable headway in consolidating the pro-league forces. He is often mentioned as a Democratic presidential possibility.

Many on Horizon.

James M. Cox of Ohio, who was snowed under on the league issue as Democratic candidate for president in 1920, seems to be trying to come back. He still is harping on the league and our refusal to join it.

William G. McAdoo, who is the outstanding candidate for the Democratic nomination at this writing, and William Jennings Bryan, are reported to have put their heads together on a proposition to advocate American entry into a modified league.

About the only potential candidate for the Democratic nomination you hear mentioned who is not boosting the league is Gov. Al Smith of New York. Former Ambassador John W. Davis, whom many Democrats regard a logical compromise between the dry Mr. McAdoo and the wet Mr. Smith, is a Wilsonian pro-leaguer.

Peace Mission Seems Faint.

The league, we are told, is a going concern—a well established and successful international welfare council, if nothing more—and sooner or later the United States will have to go in. Great stress is laid on the numerous welfare undertakings of the league, the main purpose of the international organization—the prevention and suppression of wars—being rapidly passed over as of no moment.

The opponents of the league are the only ones heard on that little matter. They pronounce the league a complete failure as an enforcer of peace. They contend that if the elaborate machinery to preserve peace provided by the covenant were workable, the nations composing the league could at any time have prevented or suppressed all the wars that have been fought in the last three years.

The league of nations has had enough men under arms at all times in that period to have enforced peace, if the plans were practicable. It is argued. To say that it failed merely, because the United States was not a party to the league merely is a confession, we are assured, that we were expected to furnish the force to enforce peace.

League Forces Routed.

Culminating in the recent rout of the league forces in Memel by the Lithuanians, the record of the league in doing the job for which it was formed is one of total impotence. Here it is:

The Polish invasion of Russia. This, as well as the Turco-Greek war, constituted a real war, and began a month after the league was organized. Poland, an original member of the league, without submitting its case to the league, and because of its dissatisfaction with the frontier fixed after the general armistice, sent its armies into Russia and occupied that country as far as Kieff. The league council absolutely ignored this invasion, which led to:

The Russian counter invasion of Poland. This occurred in the summer of 1920, when the Russian armies reached the walls of Warsaw and were only beaten back by the assistance of French generals and munitions. Here again the league proved powerless to intervene.

Still Another War.

The Armenian-Turkish war. This began in the spring of 1920, when Turkish Nationalist troops invaded Armenia, which had been encouraged by the peace conference to set up an independent government. In May, 1920, Armenia formally appealed to the league to protect her from this invasion. The Armenian army fought the Turks for several months, the league explaining that it couldn't do anything other than forward Armenia's appeal to the supreme council. In November 1920, the league assembly asked the council to safeguard Armenia and President Wilson was asked to act as mediator between Kemal and the Armenian nation. Kemal refused to accept Mr. Wilson's mediation, with the result that by the end of 1920 Armenia, unable to secure any assistance from the league of nations by the invocation of its covenant clauses, was completely wiped out as an independent nation, part of it being taken by the Turks and part by the Russians, who organized a bolshevist government.

Russia Tries Conquest.

The Russian invasion of Persia. Soviet armies in 1920 suddenly invaded Persia and after meeting and fighting with the Persians occupied the town of Enzeli. In May, 1920, Persia, an original member of the league, formally appealed to the council for protection under the famous Article X, of the covenant guaranteeing each member against territorial aggression. The council failed to meet. Persia, in despair, was obliged to make a peace treaty with the Russians.

THE RUSSIAN INVASION OF GEORGIA. Georgia, a state recognized as independent by league members, likewise was invaded by the soviet army and its government overthrown. Repeated protests by the Georgian delegation at the headquarters of the league of nations failed to elicit any response.

THE POLISH-LITHUANIAN IMBROGLIO. In the fall of 1920 Lithuanian troops collided with the Poles in a dispute over the line between the two countries. The league council asked both governments to suspend hostilities, which they promised to do, but a month later Gen. Zeligowski with several divisions captured Vilna. The league suggested a plebiscite and organized an intenational army, which never got into action, because the two countries refused to recognize the plebiscite. The Poles have remained in Vilna ever since, despite various compromise plans proposed by the league, and Vilna has now been formally incorporated in the Polish republic. The league at its last assembly virtually accepted this result in rejecting the appeal of Lithuania to reopen the question.

THE SERBO-ALBANIAN WAR. In 1921 Serbian irregulars invaded Albania, which appealed to the league, but the council refused to interfere. In November, 1921, Serbian regular forces advanced as far as Arraz and Tirana, the design being to crush Albania and march to Scutari to face the Italians.

The British government, as a member of the league, invoked article II and called for a meeting of the council. This caused a collapse of Serbian securities on the exchanges and resulted in Serbia calling off her war, agreeing to accept the boundary line of the council of ambassadors.

THE FIUME DISPUTE. This, going on from the days of the peace conference, resulted in numerous armed clashes between D'Annunzio's forces, Italian regulars, and the Serbian army without interference from the league, the dispute being finally settled by D'Annunzio's retirement and fixing compromise frontier along the Adriatic.

FINALLY THE TURKISH-GREEK WAR. Which might be said to have been begun with the movement of Greek armies eastward from the zone assigned Greece by the allies, with the intention of extending the Greek empire in Asia Minor. Greece, though a member of the league, did not submit its case to the league before moving against the Turkish Nationalists, and, under a strict interpretation of the covenant, it would seem to have been blacklisted by her fellow members for waging a war without the league's approval.

No nation, however, cared to bring the matter before the league council, nor did the council see fit to exercise its functions, with the result that the Greek war has gone on, ending in the Smyrna debacle, the league at the last assembly in Geneva going no further than to profess its readiness to take up the matter should the allied governments so desire.

MYSTERY

Miss Bertha Ormonski, who is believed to have been the girl found bound and gagged last night at Kimball and Milwaukee avenues.

Antonio Moreno Marries Mrs. Daisy C. Danziger

Los Angeles, Cal., Jan. 27.—United Press.)—Antonio Moreno, film star, and Mrs. Daisy Canfield Danziger were married today at the home of the Rev John A. Eby. Only the necessary legal witnesses were present. They will go to New York where Moreno will play the leading rôle in a picture with Bebe Daniels.

'The Store of To-day and To-morrow'

THE FAIR

Established 1875 by E. J. Lehmann

State, Adams and Dearborn Streets

Correction!

In our advertisement in the automobile section of today's Tribune, in which we advertise

Delion Cord Tires

Thru an error in composition 3 prices were incorrectly quoted. Note these correct prices!

Size 33x5, quoted at 32.95, should be **31.25**
Size 35x5, quoted at 31.25, should be **32.45**
Size 37x5, quoted at 32.45, should be **32.95**

Sale to be held on Second Floor.

The Blackhawk — Chicago's Greatest Restaurant

To the Stranger

within our gates and to those who are not familiar with our exceptional food and service, we present the menu of the *$1.50 Table d'hote Dinner* served ALL DAY SUNDAY in the main floor dining room of

The Blackhawk

ON WABASH AVE.—*Just South of Randolph*
Opposite Field's

MENU

Blue Point, Crab Flake, Shrimp or Fruit Cocktail

Celery *Olives*

Chicken Okra, Louisiana
Cream of Celery au Crouton

Fried Frog Legs and Scallops, Sauce Ravigot
Broiled Lake Superior Whitefish, M. D. H.
Crab Meat Pattie, a la King
Heart of Beef Tenderloin, Stanley
Smoked Beef Tongue, Sweet Sour Raisin Sauce
Veal Chop Saute, Forestierre
Half Broiled Milk Fed Chicken, au Cresson
Roast Prime Rib Beef, au jus
Roast Spring Lamb, Mint Sauce
Roast Young Turkey, Cranberry Sauce
Roast Watertown Goose, Apple Compote
Roast Duckling, Currant Jelly

Candied Sweet or Mashed Potatoes
Cauliflower in Cream

Hearts of Lettuce, Thousand Island Dressing

Cheese, Pastry, Pie, Ice Cream

Coffee, Tea or Milk

A LA CARTE SERVICE

Blackhawk Dinner and Luncheon specialties are also served from the *a la carte* menu at very moderate prices.

A Wonderful $1.00 Dinner
is served every evening
and all day Sunday in the
Blackhawk Grill

CABLE

CABLE'S ANNUAL SALE
OF ARTIST-USED PIANOS

TOMORROW morning marks the opening of Chicago's greatest once-a-year piano-buying event—Cable's Annual Sale of Artist-Used Pianos. This year's sale promises to far outclass even the greatest of our Annual Sales of past years. There are more Pianos offered; there is greater variety from which to choose; the prices are more sharply reduced; the terms of payment are more liberal.

The pianos offered in this important selling are the cream of our vast stock. They are instruments which have been used during the winter musical season upon the concert stage and in private studio, in ballroom and club. Each year, America's most talented musicians come here—to Piano Headquarters—personally to select instruments for their appearance in public. Naturally their choice falls among the finer instruments. With great care they make their selections—for they are far more critical than the average piano-buyer. Now that the musical season is over these artist-used Pianos are returned to our Music Rooms. As is our annual custom, we offer these exquisite models to the piano-buying public at sharply reduced prices for immediate clearance.

Including the Celebrated
MASON & HAMLIN

CABLE

Sharp Price Reductions

To the piano-buying public this unusual selling is of double importance. You can secure an instrument carefully selected and used by an artist musician—an instrument singled out of many because of its finer musical qualities. And you will make a substantial price-saving—for every piano included in this sale is sharply reduced from its regular selling price.

All in Perfect Condition

Every one of these sale specials is strongly guaranteed. What slight usage they have had has but enhanced the responsiveness of their actions. Many of the instruments, fresh from the hands of our expert workmen, cannot be distinguished from brand new.

Hundreds of Appealing Bargains!

Here we list a few of the many appealing bargains we include in our Annual Sale. There is a worth-while saving on every instrument. With the experience of past years we urge you to make your selection early. Special low terms of payment prevail during the sale.

MASON & HAMLIN GRANDS

Style	Value	Price
Baby Grand, Ebony	$1575	$1425
Parlor Grand, Ebony	1750	1565
Parlor Grand, Ebony	1750	1585
Parlor Grand, Mahogany	1900	1625
Baby Grand, Mahogany	1725	1635
Parlor Grand, Ebony	1750	1645
Baby Grand, Mahogany	1725	1675
Parlor Grand, Ebony	1750	1690
Parlor Grand, Mahogany	1900	1750
Parlor Grand, Mahogany	1900	1825
Parlor Grand, Mahogany	1900	1825
Semi-Concert Grand, Mah.	2200	2050

MASON & HAMLIN UPRIGHTS

Style	Value	Price
Colonial, Ebony	$1050	$560
Ionic, Mahogany	1225	725
Doric, Mahogany	925	825
Colonial, Mahogany	1050	900

OTHER GRAND PIANOS

Style	Value	Price
Starck Grand, Mahogany	$	$ 475
Small Grand, Mahogany	685	590
Baby Grand, Mahogany	725	625
Puritan Grand, Mahogany	950	635
Miniature Grand, Mahogany	725	695
Miniature Grand, Mahogany	775	715
Cable Baby Grand, Mahogany	885	785
Conover Style 99, Mahogany	1300	885
Steinway Grand, Mahogany		985
Hardman Grand, Ebony	1275	1025
Conover Parlor Grand, Mah.	1150	1040
Conover Studio Grand, Mah.	1325	1250

OTHER UPRIGHT PIANOS

Style	Value	Price
Kingsbury Upright, Mah.	$ 450	$ 235
Cable Upright, Walnut	500	255
Semi-Colonial Upright, Mah.	440	285
Conover Upright, Walnut	575	310
Baby Grand Upright, Oak	405	325
Puritan Upright, Mahogany	465	325
Cable Upright, Oak	525	325
Luxor Model Upright, Oak	450	335
Semi-Colonial Upright, Mah.	440	340
Arts & Crafts Upright, Oak	550	350
Semi-Colonial Upright, Oak	440	375
Library Upright, Walnut	525	415

OTHER UPRIGHT PIANOS

Style	Value	Price
Library Upright, Polished Walnut	$525	$ 425
Adams Model Upright, Mah.	550	495
Colonial Model Upright, Mah.	640	540
Colonial Upright, Walnut	640	610

Special Selling of Fine Player-Pianos

Style	Value	Price
J. M. Root Player, Mahogany	$	$385
Ellington Player, Mahogany		445
De Koven Player, Mahogany	525	445
Cable-made Player, Mahogany	635	525
Cable-made Player, Walnut	710	625
Cable-made Solo Player, Mahogany	760	665
Carola Solo Player, Oak	995	675

Style	Value	Price
Cable-made Inner-Player, Oak	$ 875	$ 695
Cable-made Player, Mahogany	875	720
Euphona Solo Inner-Player, Mahogany	855	745
Carola Solo Inner-Player, Mahogany	995	760
Cable-made electric reproducer	910	825
Conover Player Grand, Mahogany	1850	1450

If you cannot call immediately, 'phone (Harrison 1644) or mail coupon for complete list of bargains, descriptions, terms, etc.

CABLE
Piano Company

Cable Corner
Wabash *and* Jackson

Home of the Celebrated Mason & Hamlin

CABLE PIANO COMPANY
Wabash and Jackson, Chicago
Please send, without obligation, additional information, descriptions, and terms of payment. I am interested particularly in a ☐ Grand Piano ☐ Upright ☐ Player Piano ☐ Victrola ☐ Victor Records.

Name _____
Address _____
City _____

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THOMPSON'S FALL ALTERS FACE OF ALDERMAN RACE

Colored Floor Leader May Quit Also.

Aldermanic contests of great interest and importance are developing as a result of disintegration of the Lundin-Thompson organization. The final line-up will not be known until Feb. 2, the last day for the filing of candidacies. From then on the campaign for fifty new aldermen will be in full swing.

The Better City Council committee will carry its campaign into the churches today. One thousand ministers will deliver talks on the move for good government, driving home the necessity for active political work on the part of citizens who want to change conditions. This is a nonpartisan movement designed to aid the best available candidate in each ward.

Anderson May Quit.

The campaign to make the Second ward clean will open today at a meeting at 3335 State street in the interests of T. Arnold Hill, executive secretary of the Chicago Urban league. He is a Negro of education and good character and has the backing of church and civic organizations. He is entering the race against Louis B. Anderson, the mayor's colored floor leader in the council. Anderson is ill, and it is rumored that in view of the mayor's retirement and the grand jury investigation he may not find it wise to seek reelection. A deep protest against his domination of the ward has been given impetus and strength in the last two days.

Virgil Williams, who was formerly interested in the Royal Gardens in 51st street, has filed from that ward. He was a traveling companion of Louis Anderson on an aldermanic trip to the Pacific coast.

Jackson in Third Ward.

Ald. Robert R. Jackson, colored, of the Second ward, has moved into the Third ward and has filed his candiacy. He has been an out and out Thompson alderman.

The ward, like the Second, has an enormous colored population, but the Thompson leaders there have recognized the possibility of electing a white alderman and have put up A. T. Maley, who is reported to have had some school board connection. Against this combination the better element of the ward has formed a coalition behind Clyde Stusser, a young business man, who lives at 3901 Ellis avenue. He has the backing of the Oakland Business Man's association, Republican and Democratic organizations.

The situation in the First ward, where Ald. Michael Kenna gracefully withdrew to give his old pal, Ald. John Coughlin, "a chance," is not to be duplicated in the new Twenty-fifth ward with the two aldermen there, John Powers and James B. Bowler. At a meeting at Powers' house, where harmony was supposed to prevail, it was agreed that Powers and Bowler quarrel. Powers insisted that he would be ward committeeman and alderman, too. Bowler would not withdraw entirely and it is now expected that both men will go into the battle.

Ald. John Toman is withdrawing in favor of the candidacy of Ald. Joseph O. Kostner in the new Twenty-third ward.

Max Rathberger Candidate.

Max Rathberger, a newspaper circulator, is a candidate in the Seventh ward. He is a friend of Patrick J. Moynihan, member of the Illinois commerce commission, who is looked upon as the Thompson representative in several wards south of 63d street.

Harry L. Lathe and John J. Reitz have filed from the Eighth ward. Reitz was elected senatorial committeeman two years ago with the aid of the Thompson clan. Moynihan is reported to have three candidates in the Tenth ward.

Ald. Schwartz, chairman of the committee on local transportation, has announced his candidacy for reelection in the Third ward. He is interested in solution of the traction question and has a plan before the committee. He declares that the next year will see the traction problem settled in the right way.

Ald. Clark Indorsed.

Ald. John S. Clark, member of the finance committee, who has been active in motorization of the fire department, has been indorsed for reelection in the Thirtieth ward.

Donald S. McKinlay, brother of Robert McKinlay, president of the board of election commissioners, is a candidate for alderman of the Nineteenth ward. His platform is that of opposition to the kind of government that has been given by Thompson. Ald. Dan S. Wilson and the Rev. Philip Yarrow are already in the field.

U.S. MAY ACCEPT GIFT HOME FOR VICE PRESIDENTS

Washington, D. C., Jan. 27.—[Special.]—Congress probably will accept the gift of a new $500,000 home for the Vice President offered by Mrs. John B. Henderson of this city. Senator Warren [Rep., Wyo.] has introduced a bill authorizing acceptance.

Senate leaders, sounding out the sentiment in congress, found it generally favorable, although it is realized no Vice President could maintain such an elaborate establishment on his $12,000 salary.

Indeed, it is next to impossible for a Vice President to meet financial and social demands of his official position by living with his family in a downtown hotel, even though the hotels give the Vice President exceptionally low rates.

It is the general opinion at the capital that the $12,000 salary will be maintained, but that an allowance of $10,000 or $15,000 a year will be made for maintenance of his official residence.

GET YOUR COAL FREE.

Special offer to TRIBUNE readers. Large, successful sixteen year old Chicago Coal Co. offers free coal to one user in every neighborhood in Illinois outside of Chicago), Indiana, Michigan, Minnesota, the Dakotas, Kansas, Nebraska, Missouri, Iowa, and Wisconsin who has a few hours' spare time each month. We suggest you write today for descriptions of their Kentucky, Illinois, and Indiana coals. Address D X 316, TRIBUNE.—Advertisement.

AT THE DEVER FIRESIDE

Judge William E. Dever, Democratic candidate for mayor, and his family, at their home, 5901 Kenmore avenue. From left to right in the group are Daniel Dever, a member of the Chicago bar; Judge Dever, George A. Dever, a senior law student at Notre Dame university, and Mrs. Dever.

'Hazy Mind' of Anti-Saloon Chief Hinders Graft Inquiry

New York, Jan. 27.—[Special.]—William H. Anderson, state superintendent of the Anti-Saloon league, today failed to deliver the league's books of account and other documents, as he had promised when he called on Acting District Attorney Pecora in connection with allegations of irregularities in certain financial affairs handled by him. Mr. Anderson and Orville S. Poland, head of the league's legal department, were closeted with Mr. Pecora for more than five hours, at the end of which the acting prosecutor admitted that Mr. Anderson had not deliverel the books he expected.

"Mr. Poland stated to me," said Mr. Pecora, "that the reason Mr. Anderson had not brought the books was that he wanted to confer first with former State Senator Edgar T. Brackett."

"Didn't Mr. Anderson offer to produce the books when he first called on you in connection with this investigation last Thursday?" the acting prosecutor was asked.

Had Promised Books.

"Well," answered Mr. Pecora, "he did make such an offer, but that was unnecessary, because in a letter which he sent to District Attorney Banton on Sept. 30 last Mr. Anderson stated that he was willing to give the district attorney or any of his assistants the freedom of his office and examine any documents they desired."

"Have you any intention of subpœning the books?" he was asked.

"If I need the books," Mr. Pecora answered, "I haven't any doubt but that I'll get them."

"When will Mr. Anderson let you know the decision he has made about delivering the books?"

"He explained that he expected to have a talk with Mr. Brackett tomorrow," said the acting district attorney "and I am to call him on the telephone on Monday afternoon to get his answer."

Asked About Split.

"In your talk with Mr. Anderson today did he admit the allegations of O. Bertsall Phillips, former chief financial field representative of the Anti-Saloon league, that Phillips split commissions with Mr. Anderson over the first $10,000 he gathered and the matter of that $24,700, which Mr. Anderson said he used for confidential publicity promotion for the league?"

"I will not say what Mr. Anderson admitted or denied?" was the answer.

Mr. Pecora, as on the two preceding days, following his interviews with Mr. Anderson in connection with the investigation of Mr. Phillips' allegations, was reluctant to reveal anything of what transpired at today 's conference with the head of the state league.

He admitted, however, that he found Mr. Anderson's mind still hazy on the identity of the persons to whom he paid the $24,700.

Before Mr. Anderson and Mr. Poland entered the prosecutor's office, Mr. Anderson stated that he had been misunderstood the day before when he was represented to have said that he paid some of the money to ministers, and later, when he was leaving the Criminal Courts building, he emphasized that fact with the declaration: "Not a cent of the $24,700 went to ministers."

"Did any of the $24,700 go to legislators?" he was asked.

"That is an absurd question," Mr. Anderson replied with a show of heat. "The Anti-Saloon league never paid a cent or the equivalent of a cent to any legislator. The league would be foolish to do any such thing. It wouldn't last fifteen minutes."

Mr. Anderson then was asked if he had heard the report that the legislature was expected to begin an investigation into the affairs of the league and he replied: "I have heard something about that. They started to investigate the league three years ago, but it got too hot and they dropped it.

Doesn' Expect Action.

When Mr. Anderson was asked today if he had employed a lawyer, he replied: "I won't say. I'd be foolish not to take proper steps to protect my rights. But the employment of any person to defend me in a criminal action is something I do not anticipate."

When the acting prosecutor was asked to reveal the nature of his interrogation of Mr. Anderson, he replied: "The only thing I can say is that I feel that the time that I have spent with Mr. Anderson in this matter has not been wasted."

"Did Mr. Anderson or Mr. Poland deliver any documents to you in connection with this investigation from the large traveling bag Mr. Anderson carried?"

"No," Mr. Pecora replied, "he didn't even open the bag while he was here. Nor did he deliver any document otherwise."

DRUG FOUND IN WOMAN'S BODY; ORDERS INQUIRY

Morphine was found in the stomach of Mrs. Augusta Lewis, 33, according to an announcement made yesterday by Coroner's Chemist William D. McNally. Coroner Wolff thereupon ordered an investigation as to where she obtained the drug. Mrs. Lewis died in the home of Mrs. William H. Coverdell, 6454 Eggleston avenue, with whom she was living, on Dec. 21.

The Chicago Tribune offers

$100 IN CASH EACH DAY For Tongue-Twisters

THE WINNING TONGUE-TWISTER
In Last Sunday's Chicago Tribune:
"Elizabeth Elegantly Entertained Eleven Earnest Electrical Engineers"

THE WINNER:
ESTHER MICHELS
913 W. Third Street, Muscatine, Iowa.

TONGUE-TWISTER NO. 15

Use any letter you like, but every word must begin with the same letter. There must be not fewer then 7 nor more than 10 words in it

Tear this out, fill in the words, sign your name and address, and send to "Tongue-Twister," The Chicago Tribune, 7 South Dearborn Street, Chicago.

Name .....
Address .....
City ..... State .....

Write This Tongue-Twister and Win $100

The Prize Winning Tongue-Twister Will Be Announced One Week from Today.

RULES:

1. This contest is open to every one—except Tribune employes and their families.
2. Every day The Chicago Tribune will print a Tongue-Twister. One cash prize of $100.00 will be paid for the neatest and best completed Tongue-Twister appearing each day.
3. Just write the best missing words to the Tongue-Twister appearing above or those appearing daily or Sunday in The Chicago Tribune and sign your name and address below. Then send or bring your completed Tongue-Twister to "Tongue-Twister," The Chicago Tribune, 7 South Dearborn Street, Chicago, Ill.
4. All Tongue-Twisters must be original. Originality will count. Neatness will count.
5. All completed Tongue-Twisters must be received at The Chicago Tribune Office, 7 South Dearborn Street, Chicago, Ill., not later than 6 P. M. four days following publication of that Tongue-Twister. The prize winner will be announced in The Chicago Tribune one week after each Tongue-Twister is published. For example: The name of the prize winner of the Tongue-Twister published today will be announced one week from today. The prize winner of tomorrow's Tongue-Twister will be announced one week from tomorrow, etc.
6. You need not purchase The Chicago Tribune to compete. You can copy each Tongue-Twister as printed in The Tribune on a separate sheet of paper and fill in your missing words there. Copies of The Tribune may be examined at The Tribune office, or at the public libraries, free of charge.
7. The Judges will be a committee of three members of The Tribune staff, whose decision will be final. In case of ties, the full award will be given to each tying contestant.

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CALLS COP "LIAR," SO HIS WEDDING IS POSTPONED

Harry Owen Saxon, 48 years old, 762 South State street, called Patrolman Ford of the South Clark street station a "liar." As a result he had to postpone his marriage yesterday to Mrs. Jennie Lusk, 50 years old, 1448 Noble street. Moreover, he was arrested on a charge of disorderly conduct, the second time within ten hours.

Late on Friday night, Saxon, Mrs. Lusk and another man were arrested by Patrolman Ford for disturbing the peace. Yesterday they were discharged by Judge Joseph Schulman. As Saxon left the court he turned to Patrolman Ford and called him a "liar." His arrest followed.

Adjusts Wooden Leg, Arrested as Flirt

"I was adjusting my artificial leg, and if I did anything improper it was done unintentionally," said Thomas Madison, 8 East Chicago avenue, after he was arrested yesterday on complaint of Mrs. Minnie Hart, 928 South Euclid avenue, Oak Park, who alleged that he flirted with her and made improper advances while sitting next to her in a State street movie theater.

U. S. Envoy to Belgium Ordered to Washington

[Chicago Tribune Foreign News Service.]

PARIS, Jan. 27.—Ambassador Fletcher to Belgium has been recalled by Washington for consultation. He will leave the first week in February.

OYSTER BRINGS PEA-SIZE PEARL TO DETECTIVE

A pint of oysters purchased by Lieut. Axel Jensen of the detective bureau Friday may yield a comfortable sum to the detective and his bride, who live at 4245 Broadway.

While eating some of the oysters Lieut. Jensen's teeth clamped on something solid. He removed the substance and found a pearl about the size of a pea.

Jensen took the pearl to the detective bureau yesterday and showed it to his associates.

CHOCOLATE BON-BONS CARAMELS

60c lb.

A fair, reasonable price for the BEST Candies.

STORES:
51 East Adams Street (Opposite Revell's)
31 West Washington St. (Near Dearborn St.)
180 West Jackson Blvd. (Opposite Insurance Bldg.)
1016 Wilson Avenue (Bet. Kenmore and Sheridan)
844 E. 63rd St. (East of Drexel)
3823 Broadway (Main Shop and Kitchen) (Between Grace and Sheridan)

Candies Sent Everywhere Parcel Post Extra

Chicago's Greatest Candy Value

A pound of Martha Washington Candies, today, costs you just exactly what it cost you back in 1916, before America's entry into the War.

But just try to buy other foods at 1916 prices! You can't do it! Likewise, ingredients cost us considerably more today than in 1916.

Then how can we set this price, you ask. *Volume of sale*—that's the answer. For every customer in 1916 there are *five* today. And they're increasing rapidly, as the public recognizes Chicago's greatest candy value.

When Martha Washington Candies—*a leader in quality*—can be had for 60c the pound—*leading in price*—you can safely bet that they *lead*, also, *in preference.*

Buy only Martha Washington Candies —and save money!

Elice Sheets
Martha Washington Candies
The Family Candies of the Nation.

Final Clearance Bargains for **STOUT WOMEN**

Lane Bryant Basement

101 N. Wabash Ave. and 54 E. Washington Street—N. E. Corner

Winter Coats

12.75 $15 19.85 25.00

19.85 Value 24.85 Value 32.50 Value 45.00 Value

Many Other Styles

19.85

About 75 Styles in Cloth Coats

$25

Each Coat is designed along the newest modes—the materials are high grade and the prices barely cover the cost of making. Many FUR TRIMMED—materials are *Plush, Velour, Bolivia, Cheviot Velour, Herringbone, etc.*—lined, interlined, stylish, warm, comfortable—sizes 40 to 56.

Crepe de Chine Dress, Braid and Bead Trim'd. 19.85

Plush Coat, Large Opossum Collar and Cuffs, $25

Silk and Wool Dresses

12.75 16.50 19.85 24.85

19.85 Value 25.00 Value 29.85 Value 42.50 Value

Silk and Cloth Dresses for every occasion. All the latest styles and best materials, such as Canton Crepe, Crepe de Chine, Satin, Poiret Twill, Tricotine, Serge, etc.—handsomely embroidered and beaded. Every Dress a sensational bargain. One of many styles shown at left.

EXTRA SPECIAL—EXTRA SIZE

Comb Cotton **Underw'r 98c**

Union Suits, Drawers, Vests, etc.—slightly soiled—sizes to 56 bust—val. to 4.75—at

Wool Skirts, 4.00 to 10.00.
Voile and Silk Blouses, 98c to 8.85.
Pantalettes and Bloomers, 79c to 4.95.
House Dresses, 98c to 3.25.
Petticoats, silk or cotton, 98c to 5.95.
Union Suits, knit, medium wt., 1.19 up.
Nightgowns, nainsook, 89c to 2.25.
Corsets, sizes to 44, 2.95 to 9.95.

Opening of the Lane Bryant Basement Shoe Dept. for Stout Women

Lane Bryant ushers in the new Basement Shoe Dept. for Stout Women with tremendous Shoe values. There never were shoes of such high quality offered for so little money. The celebrated Lane Bryant "combination last" provides snug heel fitting, ample room for the toes and a glove-fitting arch. Lane Bryant Shoes provide style AND comfort. These low prices speak for themselves.

5.45

Foot Comfort **5.45 to 6.95** Big Value

6.95

Above: A perfect comfort wide ankle shoe made in Black Kid with rubber heels. Plain toe, flexible, sustaining wide ankle, well fitting, 5.45

6.95

At Right: Stylish One Strap Pump in Patent Colt, Black Kid or Brown Kid, 6.95

All Fashionable Leathers — Sizes up to 11 Widths AAA to EEE.

5.45

Experienced SHOE MEN to fit you comfortably and correctly.

Above: Stylish, wide ankle Boot. Military or Cuban heel. Comes in Brown and Black Vici Kid. Special at 6.95

At left—at 5.45—a comfort oxford, in Black kid and rubber heels; special at 5.45

Do Not Suffer With Your Feet—Ask to See Our Foot Specialists—Consultation Free—Basement

DAUGHERTY ILL; ORDERED TO BED BY PHYSICIANS

Has Severe Cold and High Blood Pressure.

Washington, D. C., Jan. 27.—Attorney General Daugherty, who has been suffering from a heavy cold, has been ordered to bed by his physician for a "rest" which may keep him away from his office for two or three weeks. They said today that a high blood pressure had developed, although they did not consider his condition serious if proper precautions were taken.

Until some of his present symptoms disappear the attorney general will be permitted to attend to only the most pressing business and will not leave his apartment at the hotel which has been his home since he came to Washington.

Took Cold After Vacation.

Recently Mr. Daugherty had a short vacation at French Lick, Ind., but after his return to Washington two weeks ago he contracted a cold and since then has been kept away from his desk intermittently.

For some months, it was said, the attorney general's health had been showing signs of breaking under the strain of the tasks to which he has applied himself, early and late, at the department of justice.

Refused to Take Rest.

He has been advised previously to take a complete rest, and he consented to do so today only under protest.

Brig. Gen. Sawyer, the White House physician, is attending Mr. Daugherty and it is understood to have been in response to his insistent order that the attorney general finally agreed to give up for a time the attention he has given to details of the work of his office.

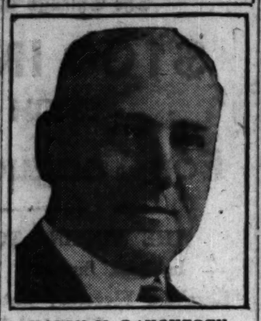
SPOUSE DOUBLES BACK, NABS WIFE, PAJAMA GUEST

A suspicious husband unexpectedly returned to his apartment early yesterday. The presence of another man confirmed his suspicions and brought three persons to court late in the day.

Kenneth J. Gross, 743 Buckingham place, the husband, set out for Indianapolis Friday night. His 24 year old wife, Catherine, went to the station to see him off. Mr. Gross, however, got off the train at an early station and returned to Chicago, and he found his wife and Wallace Graham, 20 years old, 4304 Sheridan road, in the apartment, both scantily clad. Graham, he asserted, was wearing only a pajama coat.

The case came before Judge Dennis W. Sullivan, who continued it until Jan. 30 to permit an investigation.

MUST REST



HARRY M. DAUGHERTY.

FLEETING SNOW, THEN SMOKE, AND FOG, DRAPE CITY

Friday night's snow, however much it beautified the city and delighted the eyes of early morning workers, brought no joy to those responsible for its clearance. The fairy aspect of the city left them cold, in more senses than one, and almost before Chicagoans had had time to enjoy the unsual sight, snow plows were at work and small armies of men busy on the sidewalks, shoveling the spotless snow into large and dirty heaps in the gutters.

The storm, as a matter of official fact, was the heaviest in Chicago this year and 2.2 inches fall was recorded in the loop, according to the weather bureau. In outlying districts the fall was considerably deeper.

The foggy, unhealthy weather, and the fact that there have been ninety-six new cases of influenza and pneumonia within the last twenty-four hours, have induced Health Commissioner Herman N. Bundesen to repeat his warning that only individual care will prevent an epidemic.

FOSTER TO PLEAD "NOT GUILTY" IN TROSTELL CASE

A plea of "not guilty" will be entered by Arthur Foster, held on a murder warrant in connection with the death of his former sweetheart, Mrs. Kate Mitchell Trostell, according to announcement made by Attorney John F. Byrne, his counsel, yesterday.

While the funeral of Mrs. Trostell, whose body was found in the drainage canal, near Lockport, last Thursday, was being held at Our Lady of Good Counsel chuch, yesterday morning, Attorney Byrne was checking up evidence presented at the corner's inquest.

Foster refused to talk to visitors, asserting, "They've got nothing on me."

The state will seek to show, according to First Assistant State's attorney Jonas, that Foster, enraged at the widow's refusal to wed him, beat her and tossed her from his car into the drainage canal. Dr. Joseph W. Springer, coroner's surgeon, says bruises upon the woman's body were sustained before death.

CHIEF ASSAILS JUDGE TRUDE FOR ARREST OF COP

Judge Daniel P. Trude of Morals court was scored yesterday by Chief of Police Fitzmorris for what the latter charges is a conspicuously antagonistic attitude toward the police department in its fight to curb promiscuous carrying of revlovers.

In support of his allegations that Judge Trude's stand tends to smooth the path of lawlessness, the police chief cites the case of Probationary Patrolman William Barrett of the Marquette station, whom the judge has charged with contempt of court as a result of his failure to restore a confiscated revolver to John Arnell, colored, who has twice served sentences for larceny.

"If Judge Trude remains on the bench until this crook gets that gun back he'll be there for life," Chief Fitzmorris said.

Hazing Victim, in Naval Hospital 4 Months, Recovers

Annapolis, Md., Jan. 27.—Confined to the naval hospital for nearly four months undergoing treatment for injuries sustained when he was hazed early last October, Midshipman William H. McGregor Jr. of Bremerton, Wash., member of the fourth class, is able to be about again. McGregor will resume scholastic work following the close of the first semester examinations, now under way, it is expected.

HEALTH HAPPINESS COMFORT

Depend largely upon the condition of

YOUR EYES

Eye strain causes headaches and a good many other discomforts too numerous to mention. Properly fitted glasses will help you eliminate all these troubles. A scientific examination by our licensed specialist of many years' experience,

Dr. A. M. Grefenson
OPTOMETRIST

will answer fully all questions of sight and eyestrain. Should we find you do not require glasses we will frankly tell you so.

$12 TORIC BIFOCALS
(Lenses Ground in One Glass)
The famous Bifocal Lenses for reading and distant vision. No cement scales to loosen and blur. Special offer this week at **6.45**

$5 ZYLO SHELL FRAME GLASSES
Complete, including frames and lenses. Maximum of style and comfort. Lenses last indefinitely. An extraordinary value. **2.45**

Private Test Room

L. Litt Jewelry Co.
248 SO. STATE ST.
1 Door North of Jackson Blvd.

WADE-TWICHELL CO.
Open Evenings

Brunswick
PHONOGRAPHS AND RECORDS

LIKE ONE OF THE FAMILY

Educate the child; entertain yourself. Take the lonesomeness out of the evening hour. Relieve the monotony of the idle hour. Keep up to date. Know good music and hear it well played on a Brunswick.

30 DAYS' FREE TRIAL
TO APPROVED CREDIT

Tudor Model, $250.00
Other Console Models, $150 to $300.

SPECIAL OUTFIT OFFER

Any of the instruments listed in these outfits can be furnished in all finishes.

Outfit No.
1. No. 200 and 10 Selections..$183.75 (Terms $1.00 per week.)
2. No. 270 and 10 Selections.. 128.75 (Terms $1.25 per week.)
3. No. 210 and 10 Selections.. 153.75 (Terms $1.50 per week.)
4. No. 217 and 10 Selections.. 253.75 (Terms $2.50 per week.)
5. York Console and 10 Selections ..... 153.75 (Terms $1.50 per week.)

Outfit No.
6. Tudor Console and 10 Selections ..... $253.75 (Terms $2.50 per week.)
7. Stratford Console and 10 Selections ..... 303.75 (Terms $3.00 per week.)
8. Gotham Console and 10 Selections ..... 378.75 (Terms $3.50 per week.)

THIRTY DAYS' FREE TRIAL

Special Bargains
We offer for immediate sale rebuilt and refinished phonographs taken in exchange on Brunswicks. All fully guaranteed, and priced from $25 to $90.

OPEN EVENINGS

WADE-TWICHELL CO.
EST. 1879 WILLH. WADE, PRES.
311 SOUTH WABASH AVENUE
4 DOORS SOUTH OF JACKSON
Harrison 8051

30 DAYS FREE TRIAL
(TO APPROVED CREDIT)

WADE-TWICHELL CO., T-1-28
311 So. Wabash Ave., Chicago.
I would like to have your catalog and full information on all your Brunswick Outfits on FREE TRIAL.
Name .....
Address .....
Phone .....(Write Plainly)

ELGIN $7.95

$15 Value

LOWEST PRICE EVER OFFERED

EVERY ONE KNOWS the splendid reputation of Elgin watches. Through a tremendous cash purchase we are able to offer this watch, jeweled, adjusted and regulated, at a new low price which makes it the greatest value ever offered. No mail orders accepted at this price.

Money Cheerfully Refunded

LADIES'

$15 Value $15 Value

14-carat white gold filled case, guaranteed 25 years. High grade movement. Our price is lower than this watch has ever been sold before. **7.95**

L. Litt Jewelry Co.
Diamond Importers EST. 1891
248 SOUTH STATE ST.
1 Door North of Jackson Blvd.
Ground Floor Open Evenings

Charge purchases January 29, 30, 31, will be posted to February account, on request.

Mandel Brothers

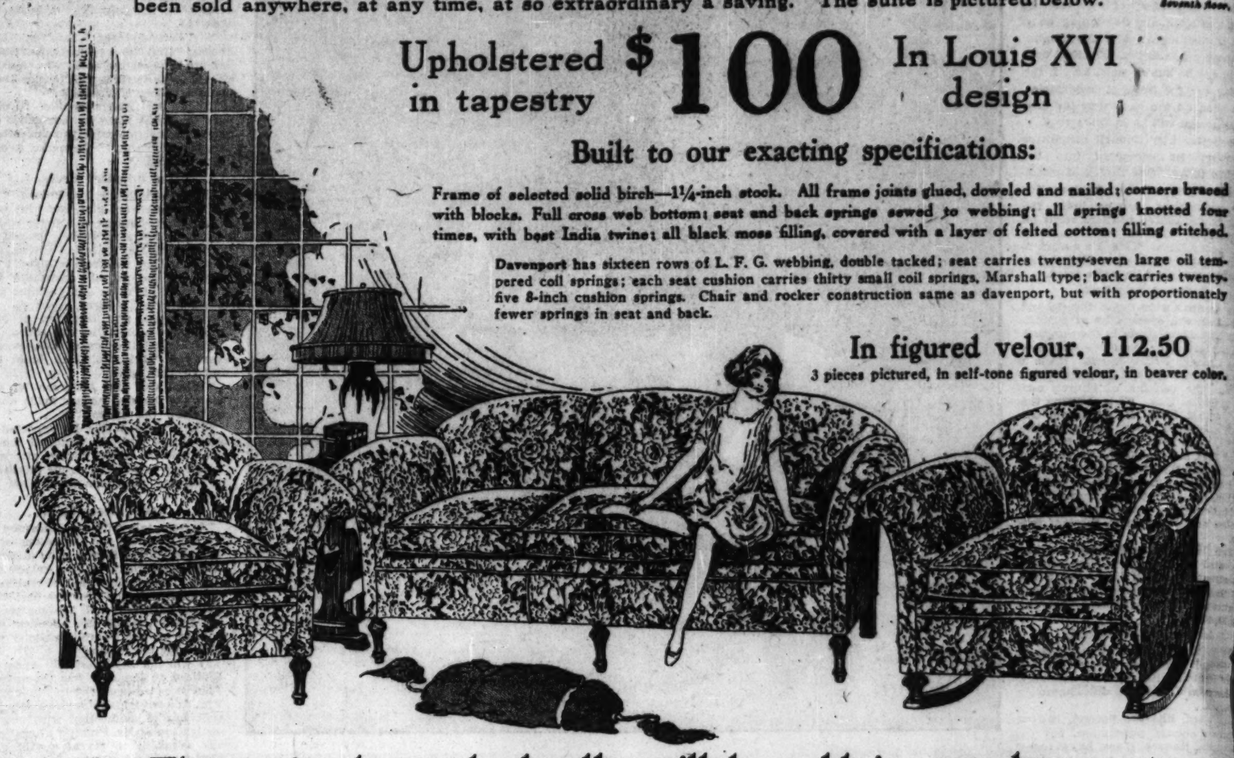
announce the 33d February furniture sale

For advertisement of Mandel Brothers' 48th February silk sale, see Part 6, Page 8.

100 living room suites—1-day sale

at one record low price—three pieces, $100

A value, this, that will make furniture selling history on State Street—indeed, living room suites of this quality have not been sold anywhere, at any time, at so extraordinary a saving. The suite is pictured below. *Seventh floor.*



Upholstered in tapestry **$100** In Louis XVI design

Built to our exacting specifications:

Frame of selected solid birch—1¼-inch stock. All frame joints glued, doweled and nailed; corners braced with blocks. Full cross web bottom; seat and back springs sewed to webbing; all springs knotted four times, with best India twine; all black moss filling, covered with a layer of felted cotton; filling stitched.

Davenport has sixteen rows of L. F. G. webbing, double tacked; seat carries twenty-seven large oil tempered coil springs; each seat cushion carries thirty small coil springs, Marshall type; back carries twenty-five 8-inch cushion springs. Chair and rocker construction same as davenport, but with proportionately fewer springs in seat and back.

In figured velour, 112.50
3 pieces pictured, in self-tone figured velour, in beaver color.

The entire lot undoubtedly will be sold in one day

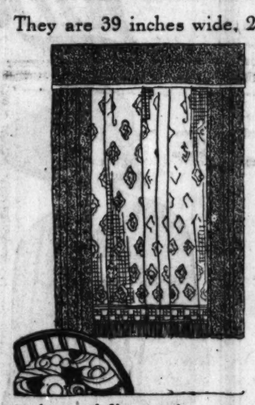
—and no more suites can be obtained at anywhere near this quotation—for furniture buyers who know values will at once recognize this as an opportunity unlikely to recur in years. To avoid possible disappointment, selection during Monday's morning hours is strongly counseled.

Sale starts promptly at 8:30, Monday morning; an ample staff of extra salesmen assures prompt service

Because of the unprecedented character of this offering, we can accept only orders for immediate delivery. No mail or telephone orders.

New fringed panel curtains from America's best makers

They are 39 inches wide, 2½ yards long and available in ecru tint only.



Panel curtains, fringed, each 3.50

Many handsome tuscan net weaves in panel curtains.

Panel curtains, fringed, $5 each

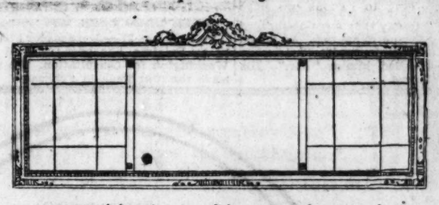
These are in the filet and casement mesh weaves; 38-inches wide; 2½ yards long.

Panel curtains, fringed, 7.75 each

Many in this collection are in the novel filet grandee weave—very stunning. *Eighth floor.*

100 mantel mirrors at $15 —three-opening designs

An important purchase of mirrors with the much wanted mitre ends is offered at a quotation so low as certain to result in rapid selling.



125 odd mirrors from regular stock, greatly underpriced at $5 to $25

—mirrors of standard sixth floor excellence—in a wide variety of unique shapes that the discriminating will fancy. *Sixth floor.*

25% discount on all mirrors in stock priced over $25.

Tea tables with tray top, 8.95

Ivory or blue wicker and wood tables for sun-room or porch; the tray is 26 inches in diameter and can be removed for use as service tray.

Flower bowl and spray for 1.25

10-inch black bowl of glazed pottery with spray of flowers fitted in glass holder. *6th floor.*

Oriental and American rugs reduced

The sale prices quoted below on Chinese and Persian rugs are much lower than any in many a year on these grades.

Chinese rugs in 9x12 size at $230

Heavy napped rugs that wear for years and years; in beautiful blue, rose and taupe colorings; in a variety of unique patterns.

The 3x6 size at 38.50; 2.6x5, at 27.50; 2x4, at $17.

9x12 Persian Arak rugs, $225

Arak rugs of superb texture and in rich colorings. 7x10 size equally special at $160.

Mosoul Persian rugs, average size 3.6x5.9, 42.50.

Royal Kirmansha rugs—average 2.3x4.6, 52.50.

The American weaves preferred for service are available in a host of new designs and colorings at rare savings.

9x12 wilton velvet rugs at $45

Serviceable, deep-pile rugs, woven in one piece, without a seam; styles for all rooms, and to harmonize with modern decorative schemes.

The above greatly reduced price Monday only.

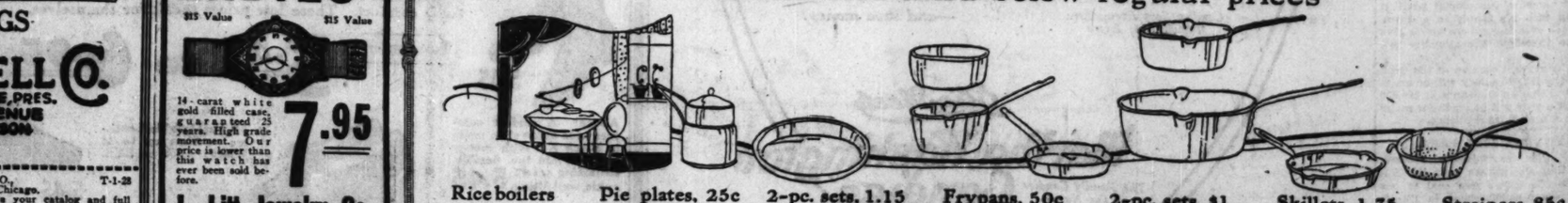
Worsted wilton rugs, 49.50

Extra quality rugs, seamless, 8.3x10.6 size, 49.50; Oriental pattern. A special purchase.

Royal axminster rugs, best quality, Persian designs, 9x12, at $45. *Eighth floor.*

Sale of "Wear-Ever" aluminum kitchenware

a fourth to a third below regular prices



Rice boilers
The cover fits both parts, making a saucepan of the lower vessel. See sketch. 2.20.

Pie plates, 25c
9-inch pie plates—deep, as homemakers like them. See the illustration.

2-pc. sets, 1.15
The sets comprise 2-quart pudding pan and 2½-quart double lipped saucepan.

Frypans, 50c
Fry pans of serviceable "Wear-Ever" aluminum; in the popular 7-inch size.

2-pc. sets, $1
These convenient sets comprise one 1-quart and one 2-quart deep stew pans.

Skillets, 1.75
They are of very thick, hard, sheet aluminum; in 11½-inch size. Sketched.

Strainers, 85c
Large size utensils for straining soups and vegetables. See the illustration. *Sixth floor.*

BOODLE JURORS VOTE TO UNCOVER ALL RING'S MUCK

Lundin Is Only a Starter, McKinley Reveals.

There will be no letup in the special grand jury graft investigation. Instead of the indictment of Lundin being the culmination of the inquiry, the contrary was assured yesterday after Chief Justice Michael L. McKinley had spoken before the jury.

Lundin's involuntary return to stand trial on the indictment rests squarely with Gov. Small, who owes his office to Lundin's political sagacity and ability to corral votes. If Lundin, who is in the sunny south, chooses to ignore the indictment and remain outside the state he cannot be arrested without Small's signature to a fugitive warrant.

At the city hall many expect the governor to refuse to extradite his boss.

Shatters "Politics," Charge.

The impression which Lundin-Thompson politicians sought to spread that the investigation was purely political and for the purpose of defeating Mayor Thompson was shattered by Judge McKinley's words. Rather than Thompson's withdrawal forestalling an investigation of the city hall, it is said, it precipitated that event.

The only question to be settled before the grand jury digs into city hall mire is one of funds. The county board is to be asked to authorize additional expenditures, their present appropriation of $165,000 being expressly provided for the school inquiry alone.

The attorney general's office had not completed the typing and correcting of the eighty-six page collection of accusations directed against Lundin, Virtus Rohm and others and reported inability to return it in open court yesterday. The grand jury then called for Judge McKinley for the purpose of a discussion of future activities.

Jurors and Judge Together.

"When you men came to me many months ago and said you were being hampered in your work and I asked you if you were willing to work until you were satisfied that every graft lead had been thoroughly investigated, all of you said you would never quit until there was nothing left undone," Judge McKinley reminded them. "I know from individual members of this jury that you feel there is still plenty to be done.

"If it is now your desire to follow all your leads into the city hall, everything possible shall be accomplished to aid you. You have the opportunity to impress upon public officials for at last fifteen years to come that it will not be safe to step off the path of honesty. You can prevent corruption in public office; you can inspire fear and terror into the hearts of the potential official crook.

Shows Ells of False Cries.

"You have an opportunity and a duty. If past crimes committed in the name of politics are to be condoned the cry of 'politics' and 'persecution by my political enemies' will ever be a barrier to civic uprightness and conscientious and faithful service by public servants."

A committee of the jury met during the afternoon with Mortimer B. Flynn, owner of the Pottinger-Flynn Coal company, to discuss terms of immunity for Flynn. It is known that neither Flynn nor Dr William H. Reid, city commissioner of public service, are named in the indictment.

Flynn is said to have adopted a slightly defiant attitude regarding certain testimony expected of him. He was reminded by the jurors that whatever bargain he may have made with the attorney general will not free him of the contempt of court proceedings to which he has rendered himself liable.

EXPOSE AND SPURN GRAFT

Alexander R. Seelenfreund (left), one of the grand jurors investigating school boodling and grafting, is said to have been approached with a $20,000 bribe to "go easy." The foreman of the jury is John J. Boyk, who is standing beside Mr. Seelenfreund.

LUEDER SPIKES ALL TALK OF QUITTING RACE

No Fight Against Him or Dever Due.

(Continued from first page.)

thing of its own. There was a dislike for joining in on the other fellow's game, and all hopes seemed to be centered on the conference about to be held. There was a rumor that George F. Harding, the city controller, would be a candidate for the mayoralty.

Harding Not Candidate.

But that hope disappeared as soon as the meeting was called to order. Harding, as chairman, spoke of the advantages of keeping the organization together. The Thompson committeemen he said, should act as a unit for their mutual benefit. And they elected him chairman of a policy committee which will make recommendations at a meeting this Wednesday and then adjourned.

But the Harding movement died an easy death a little later in the afternoon. The city controller announced that he is not and will not be a candidate. He said it with emphasis.

The theory of the city hall still having its own candidate did not die there. According to various bits of gossip circulated later, some of the members of the old ring were still trying to find the right man to make the race against Lueder. But the last word was that they had failed to find an outstanding candidate who could believe that there was still a possibility that the city hall's support would get anywhere in the primary.

Mortimer B. Flynn is reported to be dickering for immunity in return for testimony about "contributions" made to officials in connection with school coal purchases.

Police Use Sabers to Quell Rioting Mobs in Vienna

VIENNA, Jan. 27.—Demands for increased allowances to unemployed persons and other concessions were the basis of a demonstration today by 300,000 communists, socialists and unemployed. The police had to draw their sabers to repel attempts to rush police stations, banks and stores. All business houses were closed today.

LUNDIN AFFAIR DOOMS WABBLY SMALL MACHINE

Governor's Stock Drops as Sky Darkens.

[BY A STAFF CORRESPONDENT.]

Springfield, Ill., Jan. 27.—[Special.]—The indictment of Fred Lundin in connection with the Chicago school board graft investigation has thrown more grit in the oil of the wobbling state machine which is left for Gov. Small to steer alone to the junk yard.

Coming on the heels of Mayor Thompson's virtual abdication from the city hall, Lundin's indictment has sped the change in the whole aspect of Republican state politics, according to politicians here.

Harmony Looms Now.

Lundin-Thompson, which became a state issue in 1920, is fading in the mists which cover the corn fields of Illinois today. New issues are in the making, new potentialities arise, but the skies are clearing and there is more prospect today of Republican harmony in downstate Illinois after next primaries than there has been since Lundin and Thompson took Small aboard and set out on their mad race for statewide power.

Small belonged to Thompson and Lundin two years ago. Today he doesn't know where he belongs. As a candidate for renomination his stock has dropped to the bottom of the list.

Joyriders Jump Off.

Downstaters who climbed aboard the bandwagon to be with the joyriders two years ago are jumping off now whenever they see a place to land. They want to be safe when the final smash comes.

Many downstate local situations are expected to be clarified by the wreck of the Lundin-Thompson machine and the passing of Thompsonism as an issue down through the state. The new issues may be intense, but not so bitter as the pills which have been chewed the last two years.

The prospects for party harmony in 1924 have brought encouragement to many Republicans, who were beginning to fear the outcome next year. Thompsonism may continue to be an issue in Chicago, these downstaters say, but for the rest of Illinois it will soon be a sad memory.

Down here they have a new inference for the song of the "Herpicide Triplets," and its chorus:

"Going, going, gone."

Ministers Block Legion Wrestling at Wilmette

Some two weeks ago Malcolm McKerchar, commander of the Wilmette post of the American Legion, applied to the village board of trustees of Wilmette for permission to stage a wrestling program for the benefit of the post. Ministers of Wilmette preached and protested against it. Mr. McKerchar has withdrawn his application.

COUE WILL GIVE FOUR LECTURES, NOT TWO, HERE

M. EMILE COUE.

Day by day, in every way, M. Emile Coué, the famous French apostle of healing by auto-suggestion, is getting busier and busier. When he comes to Chicago he will have a particularly strenuous time.

Owing to the great demand for seats for the two lectures originally scheduled for Chicago on Feb. 7, M. Coué last night decided to give two more lectures here. In addition to his two appearances in Orchestra hall on Feb. 7, at 2:30 in the afternoon and 8:15 in the evening, the French visitor will deliver a lecture in Orchestra hall on Feb. 6 at 11 o'clock and again that afternoon at 2:30.

Asked last night whether the added program would not fatigue him, M. Coué replied over the long distance telephone: "It gives me a splendid opportunity to put my ideas and theories into practice. Fatigue? Why should I feel it?

"It is not the number of years that makes you old," the great exponent of auto-suggestion continued. "It is the idea you are getting old."

JOHN V. HEALY COALITION CHOICE FOR TREASURER

JOHN V. HEALY.

John V. Healy, vice president of the West Side National bank, Roosevelt road and Ashland avenue, is the Deneen - Brundage - Crowe selection for city treasurer, it was announced yesterday.

Mr. Healy, who lives at 3411 West Monroe street, is a member of the bar and for many years was the chief clerk at the Cook county hospital, serving under both Republican and Democratic administrations.

He also was chief clerk under John F. Devine, clerk of the Probate court of Cook county.

Mr. Healy is a brother of Thomas J. Healy, president of the West Side National bank, and who for many years has acted as one of the Deneen leaders in county and state.

Lyon Has Brundage Aid in Contest for Congress

State Representative Sidney R. Lyon has the backing of the Brundage forces in the contest for congress in the Second district. Dr. Willis O. Nance, sanitary trustee, has withdrawn in his favor. A warm battle is predicted between Lyon and Morton D. Hull.

DR. GRANT LEANS ON CHURCHMEN'S UNION FOR AID

New York, Jan. 27.—[Special.]—Although it was denied today that the Modern Churchmen's union was in any way connected with the controversy evoked by the pulpit utterances of the Rev. Percy Stickney Grant, rector of the Church of the Ascension, it was learned that Dr. Grant would lean for support upon the declaration of principles of that organization in the event of a trial for heresy.

One of the tenets of this declaration, the second one, closely followed the idea emphasized in Dr. Grant's reply to Bishop Manning, to wit:

"To maintain the right to interpret the historic expressions of our faith in acordance with the results of modern science and of biblical scholarship."

Denies Union Is in Controversy.

Dr. Grant, it was explained, is not a member of the Modern Churchmen's union, a small organization, and in Baltimore tonight the Rev. Hugh Birckhead, rector of Emmanuel Protestant Episcopal church, a vice president of the union, denied that the union was in any way committed in the controversy. George Foster Peabody, treasurer of the union, however, has already championed Dr. Grant's cause.

Neither Dr. Grant nor Bishop Manning would comment upon the controversy today. The next move in the case probably will be made by the bishop, who may reply to Dr. Grant's formal answer early next week. The rector probably will dwell upon the theme which resulted in the controversy in his sermon at the 11 o'clock service tomorrow morning. Another crowd, such as attended last Sunday's service, is expected, with policemen on hand to keep the church bound throng in order.

K. K. K. Threats to Churchmen.

One Episcopal clergyman said today that he and several other high churchmen had received threatening communications from the Ku Klux Klan. It could not be learned whether the letters were written on the stationery of the klan or by a crank subscribing the name of the organization. Many clergymen will preach tomorrow on the issue raised by Dr. Grant's recent sermon.

The Rev. Gustav A. Carlsheen will preach on "The Apostasy of Percy Stickney Grant" in Holy Rood Episcopal church.

"How the Episcopal Church Meets Intellectual Difficulties Touching Religion" will be the theme of the Rev. Dr. William T. Dalsh tomorrow morning in St. Luke's Episcopal church.

The Rev. Dr. Samuel M. Zwemer, in charge of the American university, Cairo, Egypt, will preach in the Marble Collegiate Reformed church. His subject will be "The Finality of Christianity."

5 Killed When Automobile Plunges 35 Feet Off Bridge

Cumberland, Md., Jan. 27.—Five persons, two men and three women, were killed today when an automobile plunged over a Wells Creek bridge and dropped thirty-five feet. The dead: Mrs. Clara McCullough, Miss Eva Dundee, Miss Louise Dundee, William J. Farrell, Edward F. Flynn.

MRS. C. S. CLARKE SEEKS MEMBERS FOR G. O. P. CLUB

MRS. CHARLES S. CLARKE. [Mabel Sykes Photo.]

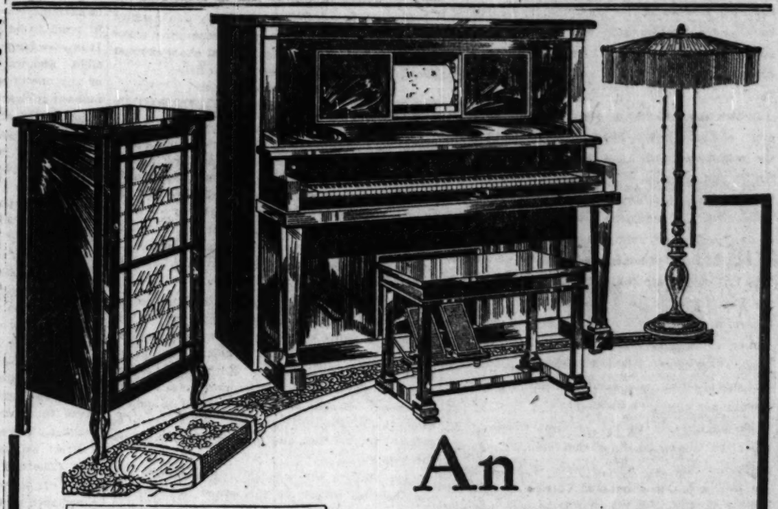
Mrs. Charles S. Clarke is the newly appointed chairman of memberships for the Woman's Roosevelt Republican club, which has opened headquarters this week in the Sherman hotel and is launching immediately an intensive drive for members.

A part of the plan is a meeting to be held next Thursday at 12:30 at the Sherman hotel to complete details of the drive and to hear indorsements for mayor and aldermen. Edgar A. Bancroft will be the speaker and Alexander Campbell, recently arrived here from Scotland, will give the musical program following luncheon.

New names added to the directorate of the club include Mrs. Joseph G. Coleman, Mrs. Joseph M. Cudahy, Mrs. Parmalee McFadden, Mrs. Walter S. Brewster, and Mrs. Julius Rosenwald.

EASTERN STAR INSTALLS.

Mrs. Olive H. Arey, 57 Washington boulevard, Oak Park, was installed as worthy matron of Austin chapter, Eastern Star, at the recent ceremonies held in Austin Masonic temple. Nicholas E. Murray was installed as worthy patron.



An Amazing 3-Day Offer!

Complete Player Outfit

All for only $485. High grade, 192 style Player-Piano (fully guaranteed), player roll cabinet to match player, large library player rolls, combination duet bench, and beautiful polychrome lamp stand with shade of your own selection. Three days only at

$485

If unable to call tomorrow or tomorrow evening mail the coupon below—it will bring complete information.

Your choice—either Grand or Player outfit delivered on down payment of only $10. Balance like rent. A De Luxe opportunity!

Wurlitzer is the World's largest music House. Stores from coast to coast.

PAY ONLY Down $10 Down

Balance Like Rent

Better pianos for less—this truthful slogan applies wonderfully to these two special offers. To go into detail regarding the fine points of these outfits would necessitate the using of at least a page of Tribune space. Suffice to say that Wurlitzer, the World's largest music house, guarantees each instrument to be worth easily $200 more. Only a limited number of outfits—come tomorrow. Special demonstrations from 8:30 a. m. until 9 p. m.

Complete Grand Outfit

All for only $785. Handsome mahogany Baby Grand (fully guaranteed), duet compartment Grand bench, with cushion, and beautiful polychrome lamp stand with shade of your own selection. Especially priced during sale at

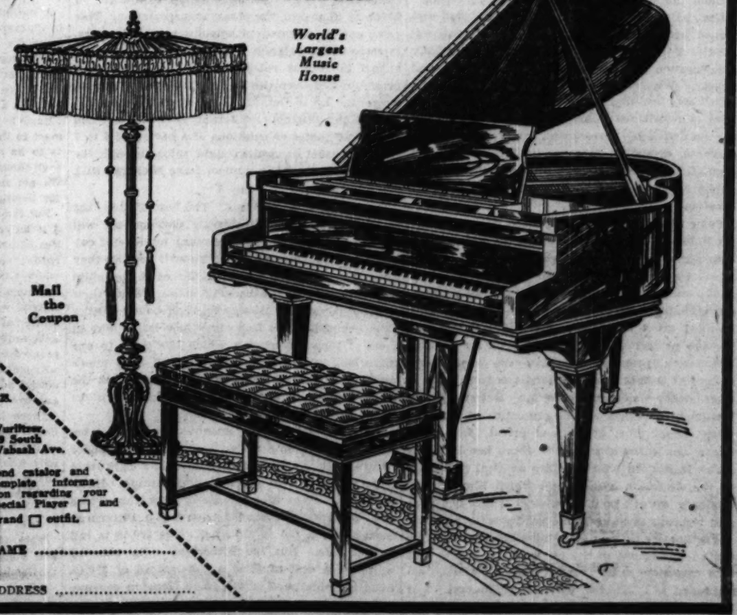
$785

OPEN EVENINGS

WURLITZER

REG. U.S. PAT. OFF.

329 South Wabash



Mail the Coupon

T-1-R.

Wurlitzer, 329 South Wabash Ave.

Send catalog and complete information regarding your special Player ☐ and Grand ☐ outfit.

NAME .....

ADDRESS .....

Clearance Sale Boys' and Girls' Sweaters

Ages 2 to 14 Years

All broken lines of pure Wool Sweaters, Slip-Overs, Tuxedos, Sweater Coats and Jerseys.

Values up to $9.00. Reduced to close out.

1.95 2.95 3.95

Imported Wool Hosiery for boys and girls, in heather mixtures or plain colors, with fancy turnover cuff. Former prices up to 4.00, now 95c

A STARR BEST

Randolph and Wabash

"THE ROUND UP"

By GEO. H. CAPPER

Vice-President Capper & Capper

WE'RE rapidly bringing to a successful conclusion the most important selling movement on record—a sale of fine clothes that has excited country-wide interest is nearing the end. Multitudes have profited by our determination to establish a new order of things as regards the clothing industry. A nation of clothing buyers will, either directly or indirectly, profit by the inauguration of our *new* merchandising plan. To assure the absolute clearance of present clothing stocks—down to the last garment—we've regrouped and readjusted our stocks, and announce for this week still further reductions, as follows:

ALL SUITS AND OVERCOATS

Now Clearing at These Prices

All Capper & Capper Suits, Overcoats, Topcoats and Raincoats, formerly sold up to $55.00, now..... $31.50

All Capper & Capper Suits, Overcoats, Topcoats and Raincoats, formerly sold up to $65.00, now..... $41.50

All Capper & Capper Suits, Overcoats, Topcoats and Raincoats, formerly sold up to $85.00, now..... $48.50

All Overcoats—higher priced ones—formerly sold at $90, $95, $100, $110, now marked at, choice, $65.

BOYS' HIGH SCHOOL SUITS—sizes 32 to 36—regularly sold at $35, $38, $40—all now marked for immediate clearance at one price, $30.00

VERY SPECIAL—50 Women's Mannish Overcoats, at the same reductions as in the Men's Overcoats above.

Capper & Capper

LONDON CHICAGO ST. PAUL DETROIT MILWAUKEE MINNEAPOLIS

Two Chicago Stores:

Michigan Avenue *at* Monroe Street

and HOTEL SHERMAN

Chicago Tribune.
THE WORLD'S GREATEST NEWSPAPER

THE TRIBUNE COMPANY, PUBLISHERS.

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SUNDAY, JANUARY 28, 1923.

THE TRIBUNE OFFICES.
CHICAGO—7 SOUTH DEARBORN STREET.
NEW YORK—512 FIFTH AVENUE.
WASHINGTON—40 WYATT BUILDING.
LOS ANGELES—406 HAAS BUILDING.
LONDON—138 FLEET STREET, E. C. 4.
PARIS—5 RUE LAMARTINE.
BERLIN—3 UNTER DEN LINDEN.
ROME—HOTEL EXCELSIOR.
DUBLIN—SHELBOURNE HOTEL.
PEKING—GRAND HOTEL DES WAGONS-LITS.
SHANGHAI—4 AVENUE EDWARD VII.
TOKIO—IMPERIAL HOTEL.
RIO DE JANEIRO—UNITED STATES EXHIBITS BUILDING.

THE TRIBUNE PROGRAM FOR MIDDLE WEST DEVELOPMENT

1—Open the Great Lakes to the Atlantic.
2—Finish the Lakes to the Gulf Waterway Without Delay.
3—Develop a Practical Highway System.
4—Regrow Our Vanished Forests.

FROM MOSUL OILS TO WEST INDIES' CORAL STRAND.

Lord Curzon at Lausanne said that Great Britain had pledged its word to the Arabs of Irak on the southern frontier of Turkey never to turn them back under Turkish rule and would not break faith. Great Britain would keep its word even if in doing so it was required to keep the rich Mosul oil fields.

British diplomacy has a genius for finding a point of honor in a field of interest. The rest of the world may smile, but we do not believe the British smile at each other. They say it and then they believe it.

Great modern industries, including the industry of war, require oil, rubber, etc., and Great Britain pursuing a point of honor lands the oil and rubber. The British go into the real estate business with the high moral spirit of crusaders and they gain control and dominance. Lord Curzon probably is willing to fight to the last Greek to protect the Arabs of Irak and to the last Gurkha to protect the oil fields of Mosul, near which the Arabs have carelessly taken up their residence.

We admire the world's greatest realtors. At Paris Mr. Wilson asked for something. We do not remember that he found a point of honor in it. Probably not. He asked that Yap be reserved for special treatment, meaning in a cold blooded way to grab off a cable and radio site. No one heard him. No record was made of it. We found out months afterwards that they had given the island outright to Japan. That's the difference.

Now we are asking that Great Britain negotiate with the United States for the transfer of the West Indies to this country. Here again is the British point of honor. The British subjects cannot be relinquished.

These islands are spear points directed against the United States. They are part of American geography. They are needed within the American scheme of defense. The only use they are to Great Britain is for war and then only against the United States. The two nations could more firmly establish their accord if the means one has to attack the other were transferred.

We have said that the transfer need not and should not involve the inhabitants in any form of submission to American law. The United States wants a military guaranty. Without it we may have to fortify against the islands. We must do so unless we can get possession of their military assets.

We suggest to the British who believe, and there are many of them, that the British-American accord is of the greatest value to world peace that they consider whether that accord would not be stronger if Great Britain took the spear point out of the side of America.

INCREASING BUREAUCRACY.

For a long period Americans were intensely individualistic. They relied upon private enterprise and were watchful of encroachments upon private liberty. That was a natural condition for a pioneer people, especially one having English traditions.

Any régime of private liberty is at points vulnerable because, after all, the individual is not perfect but prone to follow his own appetites and press his own immediate interests to excess. Therefore we have obvious oppressions and injustices which supply ammunition for the radical critics of existing society. These critics perform a valuable service, for it is a paradox eternally true that no social organism can prosper and survive without the stimulus and correction of criticism.

Legislation in America is largely haphazard and passed under special pressure, often of small minorities heedless of general principles or of any consideration of our system of government and society. We have had a great mass of such legislation invading private conduct, overrunning local responsibilities, increasing and complicating the activities of government, multiplying public servants, extending bureaucratic intervention and regulation, increasing tremendously the cost of public administration and therefore the drain of taxation.

Some of this legislation has been necessary and profitable to the nation. Regulation of the great transportation industry might have been an unmixed blessing if it had been wisely carried out, and, even as it is, it is probably a necessity. Conservation laws to protect natural resources have been of great benefit, despite mistakes. A law for the protection of childhood such as Senator McCormick proposes—although the social conscience of the states should long ago have made it unnecessary—is clearly called for. But along with intelligent measures for the protection of the common interest from excesses of private selfishness highly concentrated in power there has been too much legislation which strikes at vital principles of the American system and which illustrates a tendency toward political control which our wise and vigorous forbears would not have tolerated.

Fortunately there is developing resistance to this tendency, and one of the needs of our day is that this reversion to our earlier ideals should be enlightened or directed with discrimination. For two generations the collectivists, the socialists, the advocates of political cures and government action for all things which were or seemed wrong in America, have had the floor and alone. It is time to do some talking for American ideas.

THE GATEWAY.

Proponents of the gateway amendment in the legislature already are opposing each other with their propositions. The gateway amendment is for liberalizing the amending clause which now prevents the submission of amendments to more than one article at any one session.

The state killed the proposed new constitution, and that was good policy. It was unfortunate that such a negative result was better than an affirmative. It was protective but not constructive. The state needs changes in the constitution, and now it is proposed to try for them in different amendments.

The first amendment to be submitted, if any progress at all is to be made, is one permitting the submission of several or many amendments at once. The difference of opinion at Springfield is over how many. It is essential and possible that an agreement be reached. Providing the provision is liberal it is not of much importance how many amendments are permitted. We are inclined to believe that all limitations might be removed without danger. Certainly the limitation should not be strict. The protection against instability in fundamental law is principally in the requirement that two-thirds vote of both houses shall be necessary for submission and that the people concur by majority vote.

If an amendment or any number of amendments succeed in obtaining such votes the constitution should be so changed. After the gateway amendment has been adopted the constitution will be a document subject to gradual change as the people wish to change it. To make this possible the proponents of gateway amendments must agree and all proponents of constitutional changes must give the gateway amendment a clear field.

FOR MARY AS MARGUERITE.

When Mary Pickford announces that she would like to play Marguerite to Jack Barrymore's Faust and Douglas Fairbanks' Mephistopheles, she is making an announcement as important as any ordinary item of legislation or social service. We believe we know what Mary could do as Marguerite. We believe we know what Jack could do as Faust. We may not be so certain about what Douglas could do as the devil, but Mary ought to know.

It is an extraordinary combination of talent for a remarkable play. It would be worth while. The educational value and scope of the movies are as wide as their entertainment value. That is beyond computation. "Faust," with the cast suggested, would bring a new impression to millions of persons. If done as well as it could be done it would be of inestimable value. Mary is to be thanked for her idea and for her wish. We hope she gets it.

Many readers will wonder, and some will protest, because we devote this space to such subjects as this, or to Jack Dempsey, when we might be writing about the invasion of the Ruhr or about farm credits. It is worth explaining. As active newspaper men, we know that these are subjects in which the masses are vitally interested. The recent discussion of the return of "Fatty" Arbuckle to the films brought more letters to the Voice of the People department than any other one subject ever elicited in an equal period of time. The public proves its interest by buying 40,000 or 50,000 extra papers about a heavyweight prize fight, or by buying 10,000 or 15,000 extras on the death of "Wally" Reid.

These are active, human interests. As such they are legitimate subjects for discussion. They are a vital part of life. They are worth the space which is accorded to them.

DOUBLING PROFITS ON "PITTSBURGH PLUS."

The approaching renewal of the federal trade commission's hearings on the "Pittsburgh plus" practice of fixing steel prices calls for a simultaneous renewal of public attention to this subject. It means now some $35,000,000 annually to the business men, farmers, manufacturers and consumers of the middle west. That is the direct toll of "Pittsburgh plus." The indirect toll, the discouragement of industry in this section, cannot be computed.

The steel interests, led by the United States Steel corporation, and ably supported by the "independents," such as the Jones & Laughlin corporation of Pittsburgh, naturally are doing everything in their power to maintain an arrangement whereby they are able to add to the price of their western steel the freight rate from Pittsburgh, which is not paid to the railroads but goes to increase the steel makers' profits. They want to make more money, not less. To that end they are now soliciting the support of the farmers. Both farmers and business men are entitled to the facts.

The direct cost of "Pittsburgh plus" to farmers through the "Pittsburgh plus" price of steel passed along to them in their farm machinery reaches perhaps $15,000,000 or $20,000,000 a year. Now comes the Jones & Laughlin company with a presumably altruistic advertising campaign in favor of improved waterway transportation. This campaign is directed principally to the farmers. It recites, for instance, the saving of 2 1-3 cents a bushel in freight rates on 16,610,000 bushels of grain shipped over the Mississippi-Warrior federal barge line up to Oct. 31, 1922. It cites other savings in the shipment of cotton, rice, tobacco, and sugar. It quotes calculations of a saving of 5 to 7 cents a bushel on grain freight rates through the Illinois barge canal to connect Lake Michigan with the Mississippi.

That is good propaganda. The best of it is that it is all true. Such waterway development will save farmers and consumers many millions of dollars annually. The steel men know it because they already are saving millions. Jones & Laughlin were pioneers in the barging of steel from their Pittsburgh mills to Mississippi river points. Other steel companies are following their lead. But in none of their advertising which has come to our attention, and in none of the other steel men's propaganda, has there been any promise that the money saved by water shipment of coal will be saved, even in part, to the consumer.

The steel mills want improved waterways because they can ship more cheaply, and still, under "Pittsburgh plus," charge the full freight rate from Pittsburgh to point of consumption. Houston, Tex., offers an example of how this works out. Steel which costs $40 a ton f. o. b. Pittsburgh costs $60.40 a ton in Houston. The $20.40 is rail freight rate. But the Pittsburgh mills ship by water at a cost of $9.40 a ton instead of $20.40. Does the difference of $11 go to Houston consumers? It does not. It goes to the Pittsburgh mills. No wonder they want waterways.

This is in no way an argument against waterways. It is for them. It is an argument against "Pittsburgh plus." With "Pittsburgh plus" abolished and waterways improved this $11 a ton could be saved to Houston consumers, and varying amounts to all other middle western consumers of rolled steel and steel products. Abolish it.

THE COMMUTER'S TICKET.

The ages of man are the ticks of a clock and the plowboy is as Cæsar. One hollyhock will bloom where another has bloomed, but marble was molten and will be again. Sirius has seen many simpletons and kings and poppies are no redder in the ashes of the purple than in the rotted cotton. Poppy petals fall in a day and man is strong in the dew of the dawn and gone in the wind of the evening.

Pale Pharaohs come out of the ground in Thebes, but not as the locust for a week of song. The year goes from snows to roses. The lark comes winging through the winter and thorns will blossom where thorns are bare. A midge in the summer haze dances its hour in the sun and is big in what it can see.

A gray mouse crept into the Pharaoh's tomb when the dark slaves had turned aside and when it was opened in five thousand years the king and the mouse were side by side. Dead Cæsars march in the gray ghost light; dumb plowboys come along the way, half knowing of the wood thrush song, well knowing that the lane is long.

Tutenkhamun's shade rides out of the tomb in a car of rubies and gold, but the commuter rides to Hubbard Woods in a world that is never old.

Remember your parcels and umbrellas.

WHY BE THRIFTY?

What is the purpose of a "Thrift Week"? Presumably to impress upon people the advisability of saving. When saving is thus advised the thing in mind to be saved is almost invariably money. It is wise for any one to save some of that, if possible. Sickness, old age, enforced unemployment, or any one of a number of possible "rainy days" make it advisable. It tends to bring independence, security, and stability.

But a proper conception of "Thrift Week" should cover a much broader field. There are other things besides money to be saved in this world. Most important of these undoubtedly is time. It is possible, though not probable, that financial difficulties due to squandering or wasting of money may be overcome by a change of activities or habits or by some fortunate development. It is not possible that any wasted time be recovered. Once gone, it is gone forever.

As individuals we do save time, constantly. We run for trains and street cars. We drive our automobiles at high speed. We crowd into elevators. We dash across streets through the traffic. We risk life and limb and nerves to save minutes here and there throughout the day. And, having thus saved time, what do we do with it? Generally nothing. The extra minute we gain dodging across a street we waste selecting a cigar on the other side. The five minutes we gain by running for a street car we waste fussing with hat and coat and newspaper at the office. And so on. We do not save time to any constructive purpose, as a rule.

But idleness need not necessarily be a waste of time. If it means recreation or pleasure, it is justified, within reason. A man is justified in paying $2.50 for a portion of hamburg steak and onions at Schlogl's if his pleasure and satisfaction in the food, the service, the environment, and the associations are greater than he could get out of $2.50 expended in any other manner. One who did not get that comparative pleasure would be in error if he paid more than a tenth of the amount for a similarly frugal repast.

NOT SO FAR FROM HORSE CARS.

One of Harvey Woodruff's helpers in the Wake recalled the time when you got on a horse car at 39th street and Cottage Grove avenue in below zero weather, dug your feet into the straw, and were in luck if you reached Madison and Wabash in less than an hour. We know that a city could not have been developed along the rails of such a system of transportation, but taking the present system in relation to present day Chicago and that old system in relation to old Chicago, how much real improvement is there?

From 39th to Madison ought to be done in considerably less than ten minutes. A system of transportation not speeded up to such service will stop any city, just as the horse cars would have stopped the city.

Relatively we are in the horse car era. Modern transportation is as much better than Chicago's as the surface electric car is better than horse cars. The snail's pace will not permit a city to grow.

Thompson has given the city eight years of stagnation and he would give it four years more. He permits an antiquated system to clog the streets of Chicago, harass its citizens, block their progress, and to charge them the highest fares for the worst service. That's Thompson and his street car record.

Editorial of the Day

OUT OF POLITICS.

[Du Page County Weekly News Digest.]

A movement has been started, with a big meeting in Chicago, and will gain momentum very rapidly, to sever the matter of building and maintaining good roads from politics. And it is a mighty good move, in our estimation. Good roads in this country are inevitable. They simply must, in the line of progress, be built, and they must be maintained, if the state of Illinois is to be one of the greatest states in achievement in the Union. It is quite true that the governor is to be commended for his interest in good roads, even though it was done to attain political preferment. We get the good roads, no matter what the reason for having them built.

But the matter of good roads is not a political one; it is an economic problem, and must be met regardless of politics. No political faction is building these roads; no political faction is paying for them; the whole taxpaying population of the state, Democratic and Republican alike, is paying the bills. And when Illinois was years behind most other states in the matter of building good roads, it was a perfectly natural sequence that they had to come, just as other progressive things had to come. There is no reason why political preferment should be given because some official advocates good roads; we all want good roads and are willing to pay for them.

There is no reason why Senator Barr and Gov. Small should be reelected because they are in favor of good roads. Why, we will be building good roads long after the senator and governor have passed to the political scrap heap. Every candidate hereafter will have good roads on his platform.

HE DID!

"Ma, if the baby was to eat tadpoles, would it give him a big bass voice like a frog?"

"Good gracious, no! They'd kill him."

"Well, they didn't."—Life.

How to Keep Well. By Dr. W. A. Evans.

Questions pertinent to hygiene, sanitation, and prevention of disease, of matters of general interest, will be answered in this column. Where space will not permit, or the subject is not suitable, letters will be personally answered, subject to proper limitations, and where a stamped, addressed envelope is inclosed. Dr. Evans will not make diagnosis or prescribe for individual disease. Requests for such service cannot be answered.

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SHINGLES.

SHINGLES is a species of neuralgia. In it there is an infection of the root of the nerve which supplies the area in which the eruption develops. In fact, the way shingles has of sticking to the track of a single nerve is one of the outstanding peculiarities of the disorder. The coccus which gets into the nerve root and causes shingles belongs to the rheumatism family.

Since the cause of the disorder is a coccus which is hidden away in a deep, inaccessible part of the body, the treatment of shingles is not altogether satisfactory. It is true it always gets well, but it has a very provoking way of getting well when it gets ready and of being deliberate about getting ready and of not paying much attention to the interference of outsiders. Rheumatism remedies seem at times to lessen the pain, but that is only for a time and there is no genuine curative effect. Dusting the eruption with any sort of a dusting powder is possibly of some service in giving relief. At any rate that is what the doctors advise when they are called in. They know it will do no harm and it satisfies the patient. They know, of course, it is a sort of mind cure.

Dr. Howard Fox comes forward with a proposal that seems promising. A certain physician, a friend of Dr. Fox's, had an attack of shingles. After fiddling around with first one thing and then another he finally hit on a treatment. It is one thing to have shingles on the other fellow; it is another thing to have it on your own hide.

This doctor remembered the paraffin treatment of burns which became popular soon after the beginning of the world war. He got down his mixture of paraffin and oils for burns, melted it properly, and sprayed it over the shingles eruption. Presto! Ease! The next day he very carefully removed the layer of greasy wax and sprayed on a fresh layer.

Since learning of it from this friend Dr. Fox has treated some twenty cases of shingles that way. It is much the best method of treatment he has used for the eruption of shingles so far as the relief of pain is concerned, and most people with shingles are willing to keep the eruption if they can get rid of the pain.

The burn curing paraffin mixture can be mopped on or rubbed on if a spraying apparatus is not available. It is better to apply it daily and after removal of the layer placed there on the previous day. But if the old layer sticks too closely do not remove it. Apply a new layer over it. In removing the old layer and applying the new it is well to avoid breaking the blisters. Once these blisters are broken the danger that they will become infected, suppurating areas is increased, and ulcerating shingles and pustular shingles are more uncomfortable than the simpler varieties.

This treatment of the eruption is for the purpose of relieving pain. It is not a treatment of the disease in the sense that it has any direct effect on the bacteria in the nerve roots. But when it comes to that nothing is, except old Doc Nature. In the cure game old Doc N. here, as well as elsewhere, is the king pin.

THIS BABY A PROBLEM.

W. J. T. writes:

1. I have a boy 22 months old. Up to the present time he has not spoken a single word. Is there any reason for this other than the fact that he is a slow beginner (though in many instances he seems very bright)?

2. His teeth are in very bad condition. His front ones are very crooked and are showing signs of early decay. Can this be corrected in any way, or will it correct itself when he gets his second teeth? His teeth have not grown from their proper places in the gums as teeth generally grow, but from the extreme outside.

3. Are all young babies flatfooted and what would you suggest for a baby of that age?

REPLY.

1. If this were the only symptom it might be due to simple backwardness. But in connection with bad teeth the backwardness leads me to suggest that you have a problem. I suggest that you have a physician examine your child for mental defects, deafness, rickets, and syphilis.

2. Perhaps a dentist should take out some of the teeth and fill others. It may be that the diet is improper.

3. Yes.

VENTILATION IN HOMES.

Mrs. R. B. writes: I just read J. M.'s reference to poor ventilation in American homes. I think of this poor ventilation especially at night when I must open the width of a whole window to get fresh air. I am foreign born, and when I came here a few years ago, I was shocked at the houses being built without fresh air ventilation. One hears and reads so much about health and modern conveniences here, and then, there is not even a ventilation to outside air. I am surprised!

And another thing. Everywhere in small homes I see where one must boil clothes in the kitchen and do the winter washing in a cubbyhole of a kitchen or probably, as I must, in the living room. This is considered a good farm house, though not modern. Husband rents it. O, yes, I know that there are lots of places that are built properly, but O, how many are like myself.

THE LADY IS MISTAKEN.

Miss K. C. H. writes: A young lady told me she took fourteen egg whites in sherry wine a day. She claims this gives her blood and energy.

Do egg whites really produce red corpuscles?

Isn't fourteen an excessive amount to take in one day?

If they do not make new blood what is their real food value?

REPLY.

Egg white does not produce red blood corpuscles nor does sherry wine.

Egg white is almost pure albumin and water. When eaten it supplies protein required for repairing waste.

Egg yellow, in addition to albumin, contains fats, minerals, and ingredients out of which blood coloring matter is made.

Many people could not stand fourteen eggs a day. So large a dose might cause albuminuria or hives.

GREEN POTATOES POISONOUS.

D. O. writes: Is it injurious to eat sunburned potatoes—that is, potatoes that have turned green from exposure to the sun while growing?

REPLY.

It is. Potatoes that have matured just at the surface of the ground and have a green tinge contain a poisonous drug.

NOT TOO MANY APPLES.

G. H. writes: What, if any, is the truth in the popular superstition that a woman of 60 or over should not eat raw apples? I suppose it is as sound as the theory that pickles are "drying to the blood."

REPLY.

There is nothing to it beyond this: A diet containing many raw apples is liable to cause a good deal of gas.

FRIEND OF THE PEOPLE

Letters to this department must be signed with names and addresses of the writers.

WHEN EXECUTOR DELAYS PAYMENTS TO BENEFICIARIES.

Wilmette, Ill., Jan. 19.—[To the Friend of the People.]—1. A will directs the executor (who is also one of the beneficiaries) to pay the beneficiaries their share of the net income on Jan. 1 and July 1 of each year. The executor usually sends checks at his leisure, or whenever he feels like it, time varying from thirty to sixty days. How can he be compelled to pay when it is due?

2. Executor makes no interest returns for money he holds during the period between Jan. 1 and July 1, and July 1 and Dec. 31, but keeps this interest money himself. Can he be compelled to pay the other beneficiaries their share of this income?

3. Will the clerk of the Probate court give information in matters of this kind, or is it necessary to consult a lawyer?

WILMETTE.

1. We cannot advise to advantage without knowing the wording of the will, the amount of moneys involved, etc. It seems strongly probable that to enforce promptness would cost you much more than the good that it would do.

2. It seems probable that he can be charged with the income, but we cannot advise to advantage without knowing the wording of the will.

3. It depends upon the particular clerk in question. The best way to find out is to try.

TRIBUNE LAW DEPARTMENT.

TIME AND FEE FOR ADMINISTERING AN ESTATE.

Chicago, Jan. 19.—[To the Friend of the People.]—1. A person administering an estate in Illinois, to what fee is he entitled as administrator under the law? 2. What is the length of time that he is allowed by law for winding up the business of an estate? J. F.

1. The statute provides not over 6 per cent of the personal property.

2. One year is allowed for the filing of claims; hence distribution is not required before the expiration of such year. Ordinarily distribution should be made shortly after the expiration of the year.

TRIBUNE LAW DEPARTMENT.

CRIMINAL PROSECUTION.

Chicago, Jan. 13.—[To the Friend of the People.]—What steps must a man take to receive compensation who has been prosecuted by a party and when the trial came up he was found innocent by the court? J. S.

If he sustained damages by a criminal prosecution undertaken without probable cause and which terminated in his favor, the man is entitled to recover damages in an action for malicious prosecution, for which purpose he should employ an attorney.

TRIBUNE LAW DEPARTMENT.

MEMORY TESTS

1. Who was John Hay? An American diplomatist and writer and President Lincoln's aid-de-camp. He was active in the civil war. In 1901 he negotiated the Hay-Pauncefote treaty concerning the isthmian canal, and was prominent in the settlement of affairs in China.

2. What request did Diogenes make of Alexander the Great? That Alexander would not stand between him and the sun.

3. Who wrote "The Rise of Silas Lapham"? William Dean Howells.

4. Which is the most northerly town in Europe? Hammerfest, on the coast of Norway (latitude 70 degrees 40 minutes).

5. What islands exported over 250,000,000 pounds of wool in a recent year? New Zealand.

50 YEARS AGO TODAY IN THE TRIBUNE (FACSIMILES)

FOREIGN.

The Anglo-Russian Complication—England's Attitude.

Russia Favors a Neutral Zone in Central Asia.

Bismarck Worsted in His Political Contest with Von Roon.

Vesuvius Again in a State of Eruption.

ANGLO-RUSSIAN AFFAIRS.

LONDON, Jan. 27.—The latest report on the Anglo-Russian troubles in Central Asia is, that Russia has proposed establishing a neutral zone, guaranteeing the independence and neutrality of Afghanistan. The Russian Grand Duke Nicholas will participate in the Khivan expedition.

THE CITY IN BRIEF.

To-morrow evening Governor Bross will deliver his lecture, "Across the Continent," before the Winnetka Literary Association, at Institute Hall.

There were forty-six prisoners before Justice Scully yesterday morning, one of whom, named John Murphy, was fined $25 for beating his horse.

Jacob Foster and Joseph Greenwood, disorderly stage-drivers, were yesterday morning required to give bonds of $530 each to keep the peace with their competitors.

A new organ has just been put into the Eighth Presbyterian Church, and will be tested in a concert at the church this evening. The instrument is said to be one of the finest in the city, so far as appearance goes.

AMONG THE FOLKS IN HISTORY

VOICE OF THE PEOPLE

Writers should confine themselves to 200 or 300 words. Give full name and addresses. No manuscripts can be returned. Address Voice of the People, The Tribune.

MORE ABOUT THE ALLENTON, BEESON, AND SEARS FAMILIES.

Joliet, Ill., Jan. 21.—"Sterilization cannot prevent the conception of defectives." So says J. A. Cenover. In proof of this he offers evidence that the Allentons, both normal ("both husband and wife possessed intelligent minds" from his own article), produced a line of descendants with no blot.

He also mentions the Beesons, a supposedly normal couple, as no mention is made of their mentality, who also produced a normal line.

In the Sears family we have a different case. An apparently normal couple producing a line having several defectives.

In not one of the three cases is there an instance of a couple known to be defective leaving normal descendants. When he can cite an example of this kind he has an argument against the sterilization of mentally defective people known to be so. L. B. ARELTINE.

THE COST OF COAL.

Chicago, Jan. 19.—We have heard and read a great deal, pro and con, about the coal business and I notice that most of the criticism of both operator and miner comes from swivel chair editorial writers. These same critics know as much about a coal mine as I do about Europe.

Also, for example, the very people who complain about the price they pay for the comfort derived from coal will cheerfully pay the box office $3.30 and $4.40 to sit through a poor show. They could see the same thing at a burlesque theater for 55 cents. I fail to see the logic in that.

In arriving at a price per ton at the mine, the operator must take into account every item of cost, the same as any manufacturer does. The operator is up against a problem that few producers have to contend with. That is the large percentage of chances and the uncertainty of the condition of his raw material, which is hidden 200 to 600 feet underground. He may lose an entire section of a mine through a fault in the strata.

While I never dug or loaded a pound of coal, my work requires that I frequently go into mine workings, and from personal observation and knowledge will say that a coal digger earns every nickel he gets—and then some.

COAL COMPANY EMPLOYE.

TO "AN ENGLISH GIRL."

Chicago, Jan. 19.—Referring to the recent letter of "An English Girl," Christine Leishman, on the subject of the British debt—it is quite natural that this person should view the matter from a decidedly English standpoint, but, regardless of nationality, I fail to comprehend how the sale of the West Indies could possibly be termed "a horrible thing," inasmuch as the proposition possesses all the qualities of a perfectly legitimate business transaction.

In reply to her statement that this action would be "paying a debt with the flesh and blood of Britishers and with lands sacred and sanctified in English history," I would remind her that the United States has just finished paying the debts of other countries with the "flesh and blood" of its own American men; furthermore, consultation with ancient, medieval and modern histories will convince one that England has not been at all backward or hesitant in appropriating and annexing the lands of alien countries, just as sacred and sanctified in the eyes and hearts of their inhabitants as the English possessions are to the Britishers. HELEN M. JOYCE.

PERFIDIOUS ALBION.

Chicago, Jan. 20.—Your first editorial of Friday concerning France, the Ruhr, and a supposed French war of revenge, must be the work of some Teuton or British who is no better. Whosoever by the past went into some expedition in partnership with the old deceitful and domineering Albion got left, for Albion always got the best part of the pie. Your editor writes always "we, us." I do not see in whose name, as THE TRIBUNE, though read by many, cannot claim to represent public opinion, though trying to lead it, and many published items are not endorsed by a number of readers. He forgets that Germany required full payment of indemnity in 1870 before leaving French soil. He seems to advocate and encourage the breaking of a treaty in which the representatives of this country had the most to say. That Germans are of the kind to incur debts without intending to pay them can be proved. Personally, I have a few debtors amongst them, who shelter their lack of honesty under the protection of the law. I do not see why a nation should exist which refuses practically to acknowledge its obligations. REV. P. DARCUS.

WE'D LIKE TO GET BRYAN IN ON THIS.

Chicago, Jan. 20.—In today's Voice of the People Allen A. Stary has the effrontery to assert that "as my objections to sterilization were of a religious nature, they were not to be accepted as scientific logic." Who appointed him arbiter? Well, I do not accept his verdict or his judgment. Neither can his vaporings about science change my honest opinion. Does he mean that religion and science do not go hand in hand, or is his mental vision so clouded by any religious prejudice that he cannot see facts as they are?

For his benefit then I beg to tell him that religion always fosters science as it develops it. Does Mr. Stary want us to go back to the stone age for survival of the fittest? Does he think that if nature's laws are counteracted that it will improve matters any? The Author of nature made nature's laws, not to be stemmed but to be lived up to, and the sooner people of Mr. Stary's one sided ideas and others stop and realize that the better will the world be. T. F. L.

EXALTING THE SPIRIT.

Lafayette, Ind., Jan. 21.—Your editorial Sunday entitled "Professors and College Sports" defends the commercialization of football by attacking the characters of those professors who oppose it. It is a cheap method of argument to say that these professors are grinds and probably oppose commercialized athletics because of a sense of inferiority.

The editorial continues by saying that middle western universities with their "millions of appropriations" will "take the older endowed institutions. If numbers, and dollars, and size of stadiums and blatant advertising by middle western newspapers will make them, we may be sure of it. The race of Babbitts teems in the neighborhood of Chicago.

A disinterested search for truth, a high love for the things of the spirit—such things as have been thought the sacred trust of a university—must, we infer from the World's Greatest Newspaper, give way before the howlings of rooters and the exaltation of the flesh.

ALAN R. THOMPSON.
Department of English, Purdue university.

MR. CUNNEA IS ALSO RUNNING.

Chicago, Jan. 23.—I notice that while you devote a good deal of space in your paper to the candidacies of both Arthur C. Lueder and Judge William E. Dever, you have not the smallest bit of space for William A. Cunnea, the Socialist candidate for mayor. I am not a Socialist myself—I am affiliated with the Republican party—but I do like to see fair play.

ELEANOR RAYNARD.

POEMS YOU OUGHT TO KNOW

MISCONCEPTIONS.
By Robert Browning.

This is a spray the Bird clung to,
Making it blossom with pleasure,
Ere the high treetop she sprung to,
Fit for her nest and her treasure.
O, what a hope beyond measure
Was the poor spray's which the flying feet clung to—
So to be singled out, built in, and sung to!

This is the heart the Queen leant on
Thrilled in a minute erratic,
Ere the true bosom she bent on,
Meet for love's regal dalmatic.
O, what a fancy ecstatic
Was the poor heart's, ere the wanderer went on—
Love to be saved for it, proffered to, spent on!

DECRIES COUR... TAKEN TO C... AUTO SPEED...

Jail the Only Cure, ... Tells Committe...

Charging that a committee of ... men and motor club officials ... investiga... tomobile ... tions is ... its time ... sequenti... ters w... death to... less dri... speeders ... fly ind... Judge ... Borrell... Speeders ... yesterday ... mended a state law providi... prison sentence for speeders ... a law, he said, would put a s... curb on automobile killings.

JUDGE FRANCIS BORRELL [Morrison Photo.]

The judge made his statem... meeting of the committee ... made up of the traffic subcom... the city council police commit... mented by members of auto... ganizations.

The committee was discus... possibility of unifying all st... ordinances of the city and ... boards when he interrupted ... them they were on the wrong...

Harry Altherr, 13 years ... Luella avenue, was probably f... jured yesterday when he jum... a South Chicago car at 85th s... fell in front of a motor tru... driver of the truck, Anthon... browski, 1821 North Paulin... took him to the hospital.

Although exonerated last N... by a coroner's jury, Jarosla... 3285 West 22d street, was he... grand jury in bonds of $5,000 ... by Judge Joseph S. La H... charge of manslaughter. ... while driving his automobile ... 22, fatally injured Leopold ... 5 years old, 2307 South Alban... who was sitting on the curb ... his house. Buzuk is alleged ... been driving on the wrong si... street.

War Chiefs to Atten... Engineers' Banquet T...

What the government is ... "keep its powder dry" in ... peace will be told at the U... club Tuesday evening by J. ... wright, assistant secretary of ... lowing a banquet of Chicago ... ciety of American Military E... of which Maj. Rufus W. Putn... tioned in Chicago, is president ... W. H. Hart, quartermaster g... the army, and Gen. Pierce, ... chief of ordnance, also are s... to attend the banquet.

Stolen Boston Painti... Found in Auction

Boston, Mass., Jan. 27.—T... paintings, reputed to be wor... most priceless value, one by ... da Vinci, which, Capt. Umber... lini said, were stolen from ... ment, were recovered today i... tion room where they had be... sale by a man who took $10... count.

Patrolman Overcom... Auto Fumes; Will R...

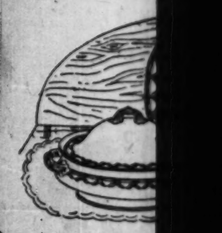
Axel Berglind, 60 years old, ... man in the city custodian's ... overcome by fumes from the ... his automobile while working ... rage in the rear of his hom... West 71st street last night. ... Anderson, 913 West 63d st... was summoned and revived ... that his chances for recovery ...

Girl, 7, Dies of Burn... Bonfire Ignited Cl...

Helen Krause, 7, 10200 A... who was burned Sept. 17, di... day at the South Chicago hosp... was playing near a bonfire ... clothing became ignited.

RE... PITKI... 8 to 18 ... JUST E...

February ... Starts M...



Our annual Febr... morning is posit... event of the year ... tions have been m... imported china an... sets. The saving... your careful inve...

Fine Impo... 10...
$40.00
$75.00

English Sem... 100 piec...
$40.00 $50.0...

...S IN HISTORY

THE FELLOW WHO DIDN'T BELIEVE THEY'D RUN.

...E PEOPLE

...0 or 300 words. Give full names ...ned. Address Voice of the People, ...

...be the work of some Teuton e... ...h who is no better. Whosoever ...e past went into some expedition is ...ership with the old deceitful and ...nering Albion got left, for Albion ...ys got the best part of the pla... ...editor writes always "we, us," ... not see in whose name, as THE ...UNE, though read by many, cannot ...to represent public opinion, though ...g to lead it, and many published ... are not endorsed by a number of ...rs. He forgets that Germany re... ...d full payment of indemnity in ... before leaving French soil. He ...s to advocate and encourage the ...ding of a treaty in which the rep...tatives of this country had the ...to say. That Germans are of the ...to incur debts without intending ...them can be proved. Personally, I ... a few debtors amongst them, who ...er their lack of honesty under the ...tion of the law. I do not see why ...ation should exist which refuses ...ically to acknowledge its obliga...

REV. P. DARCHE.

...'D LIKE TO 'GET BRYAN IN ON THIS.

...icago, Jan. 26.—In today's Voice of ...People Allen A. Stary has the ef...tery to assert that "as my objec... to sterilization were of a religious ...re, they were not to be accepted as ...tific logic." Who appointed him ...er? Well, I do not acc...t his ver...or his judgment. Neither can his ...rings about science change my hon... opinion. Does he mean that religion ... science do not go hand in hand, or ...s mental vision so clouded by anti...rious prejudice that he cannot see ...as they are?

...r his benefit then I beg to tell him ... religion always fosters science and ...lops it. Does Mr. Stary want us to ...ack to the stone age for survival of ...fittest? Does he think that if na... ...'s laws are counteracted that it will ...ove matters any? The Author of ...re made nature's laws, not to be ...ned but to be lived up to, and the ...er people of Mr. Stary's one sided ...s and others stop and realize that ...better will the world be. T. F. L.

EXALTING THE SPIRIT.

...fayette, Ind., Jan. 21.—Your edi...l Sunday entitled "Professors and ...ge Sports" defends the commercial... ...on of football by attacking the ...acters of those professors who op... ...it. It is a cheap method of argu... ...t to say that these professors are ...ds and probably oppose commercial... athletics because of a sense of in...rity.

...e editorial continues by saying that ...dle western universities with their ...illions of appropriations" will "fade" ...older endowed institutions. If num..., and dollars, and size of stadiums ... blatant advertising by middle west... newspapers will make them, we may ...ure of it. The race of Babbitts ...n the neighborhood of Chicago. ...disinterested search for truth, a high ... for the things of the spirit—such ...gs as have been thought the sacred ...t of a university—must, we infer ...n the World's Greatest Newspaper, ...way before the howlings of rooters ... the exaltation of the flesh.

ALAN R. THOMPSON.
...rtment of English, Purdue university.

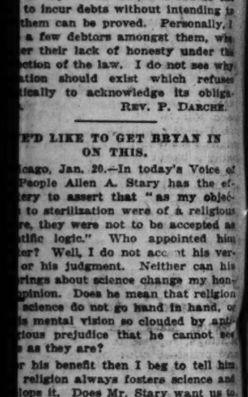
...R. CUNNEA IS ALSO RUNNING.

...icago, Jan. 23.—I notice that while ... devote a good deal of space in your ...r to the candidacies of both Arthur ...Leader and Judge William E. Dever, ... have not the smallest bit of space ... William A. Cunnea, the Socialist can...te for mayor. I am not a Socialist ...self—I am affiliated with the Repub...n party—but I do like to see fair play.

ELEANOR RAYNARD.

...HT TO KNOW

...TIONS.
...owning.



...DECRIES COURSE TAKEN TO CURB AUTO SPEEDERS

Jail the Only Cure, Judge Tells Committee.

Charging that a committee of aldermen and motor club officials which is investigating automobile regulations is "wasting its time on inconsequential matters while the death toll of reckless drivers and speeders is steadily increasing," Judge Francis Borrelli of the Speeders' court yesterday recommended a state law providing for a prison sentence for speeders. Such a law, he said, would put a successful curb on automobile killings.

JUDGE FRANCIS BORRELLI
[Keystone Photo.]

The judge made his statement at a meeting of the committee which is made up of the traffic subcommittee of the city council police committee, augmented by members of automobile organizations.

The committee was discussing the possibility of unifying all automobile ordinances of the city and the park boards when he interrupted and told them they were on the wrong track.

Harry Altherr, 18 years old, 8431 Loomis avenue, was probably fatally injured yesterday when he jumped from a South Chicago car at 85th street and fell in front of a motor truck. The driver of the truck, Anthony Domenici, 1521 North Paulina street, took him to the hospital.

Although exonerated last November by a coroner's jury, Jaroslav Bursik, 2136 West 22d street, was held to the grand jury in bonds of $5,000 yesterday by Judge Joseph S. La Buy on a charge of manslaughter. Bursik, while driving his automobile on Oct. 21, fatally injured Leopold Misiasek, 9 years old, 2307 South Albany avenue, who was sitting on the curb opposite his house. Bursik is alleged to have been driving on the wrong side of the street.

War Chiefs to Attend Engineers' Banquet Tuesday

What the government is doing to "keep its powder dry" in times of peace will be told at the University club Tuesday evening by J. M. Wainwright, assistant secretary of war, following a banquet of Chicago post, Society of American Military Engineers, of which Maj. Rufus W. Putnam, stationed in Chicago, is president. Gen. W. H. Hart, quartermaster general of the army, and Gen. Pierce, assistant chief of ordnance, also are scheduled to attend the banquet.

Stolen Boston Paintings Found in Auction Room

Boston, Mass., Jan. 27.—The three paintings, reputed to be works of almost priceless value, one by Leonardo da Vinci, which, Capt. Umberto G. Bellini said, were stolen from his apartment, were recovered today in an auction room where they had been left for sale by a man who took $100 on account.

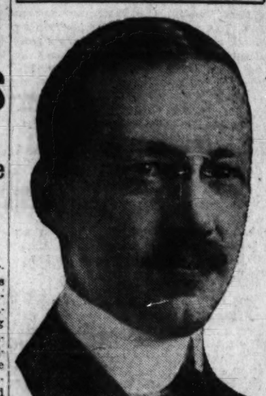
Patrolman Overcome by Auto Fumes; Will Recover

Axel Berglind, 60 years old, a patrolman in the city custodian's office, was overcome by fumes from the motor of his automobile while working in a garage in the rear of his home at 2058 West 71st street last night. Dr. A. W. Anderson, 918 West 63d street, who was summoned and revived him, says that his chances for recovery are good.

Girl, 7, Dies of Burns; Bonfire Ignited Clothing

Helen Krause, 7, 10200 Avenue M, who was burned Sept. 17, died yesterday at the South Chicago hospital. She was playing near a bonfire when her clothing became ignited.

Gives U. S. Advice



CHARLES CHENEY HYDE.

Washington, D. C., Jan. 27.—[Special.]—Charles Cheney Hyde of Chicago and Washington, lawyer and author on international law, was appointed by President Harding today to be solicitor of the state department.

Mr. Hyde is a member of the Chicago law firm of Hyde, Hennings, Thulin, Westbrook & Watson, but spends most of his time in Washington, where he has a fine home in the fashionable residence section.

For some years Mr. Hyde has been recognized by state department officials as an authority on international law, and he has frequently given advice on foreign affairs.

He is a writer on international law, chiefly as interpreted and applied by the United States, and author of several monographs on international law printed by the state department for confidential use of the American delegation at the world peace conference in Paris.

DR. MULFINGER, GERMAN M. E. LEADER, DIES

Dr. Julius A. Mulfinger, district superintendent of the Chicago German Methodist conference, died late on Friday evening after an operation. He was one of the prominent leaders of the German element in the M. E. church, in which he had been in active service for forty-one years. He was pastor of the First and Second German Methodist churches in Chicago, and had served as pastor at Aurora, Sandwich, and Danville, Ill., and Milwaukee, Wis., and Hammond, Ind.

DR. JULIUS A. MULFINGER.

Dr. Mulfinger was born in Quincy, Ill., on Aug. 1, 1862. He is survived by a widow, a son, Wesley, an attorney in Chicago, and a daughter, Mrs. Mamie Goodsell Hanke of Chicago.

Mayor Rice D. Gorman of Monroe, Wis., Passes Away

Monroe, Wis., Jan. 27.—Mayor Rice D. Gorman, 69, for twenty-seven years a dealer in real estate and an active participant in the political and public affairs of Green county, died at his home here this morning. Mayor Gorman was born in York township, April 11, 1854. He was elected mayor of Monroe in April, 1920, and reelected in 1922. Surviving are the widow, one daughter, Mrs. Edward Trickle of Monroe, and one brother, Ernest W. Gorman of Monroe. The funeral will be held Monday.

DEATH NOTICES

IN MEMORIAM.

BIRKENMAIER—Harry J. Birkenmaier. In loving memory of our dear son and brother, who passed away three years ago today, Jan. 28, 1920.
Days of sadness still come o'er us;
Secret tears do often flow;
But memory keeps our son and brother near us.
Though he died three years ago.
LOVING FATHER, MOTHER, AND SISTER.

GORDON—Theodore (Ted) Gordon. In memory of my beloved son, who passed away five years ago today, Jan. 28, 1918.
THE PASSING YEARS
They told me then that time would heal my heart;
They did not know.
They said the years would teach me to forget;
It is not so.
So I live on; my heart, though it still beats,
Has not been cured.
I have not conquered; I have not succumbed;
I have endured.
Your lonely mother. ROSE GORDON.

FAMILY, SAVINGS GONE, HE TRACES SPOUSE AND MAN

Frank Pakula, 1209 South Morgan street, returned to his home on Thursday night to find his wife, his two children, his furniture, and his savings of $1,500 all gone. The following night he saw his wife and children with Victor Zinorowski, 30 years old, 2026 West 19th street, at Union passenger station and had them arrested. Yesterday Mrs. Pakula and Zinorowski appeared in court on charges of contributing to the delinquency of children.

According to Mrs. Pakula, she gave Zinorowski $600 of her husband's savings, which he spent. The furniture was also sold, she said, the proceeds going into Zinorowski's hands. The charge of contributing to delinquency was dismissed in both cases and the couple held until tomorrow, when they will be arraigned on charges of larceny.

Director of Woolworth Stores in England Dead

[Chicago Tribune Foreign News Service.]

LONDON, Jan. 27.—Fred Moore Woolworth, managing director of Woolworth's chain stores in England, died today at the Ritz hotel in London, where he has lived since coming to London to establish the business. Mr. Woolworth was a nephew of the late Frank Woolworth, who founded the system in America.

OBITUARY.

MICHAEL W. BURNS, general agent for the Chicago and Eastern Illinois railway, will be buried after funeral services on Monday at 2 p. m., at Memorial chapel, 3 East Garfield boulevard. Mr. Burns died suddenly at his home, 250 West 73d street. He had been in the railroad service for many years. He is survived by his widow, Mrs. Frieda Burns, and two sons, Howard H. and Edward M.

MRS. CLARKE SALMON, for many years a resident of Chicago, died at her home in Kansas City, Mo., last Wednesday. Mrs. Salmon was born in Cooperstown, N. Y., in October, 1851. She was a graduate of the Dearborn seminary and a member of the Chicago Woman's club. She is survived by one daughter, Mrs. Beatrice Lindell Cook, wife of Frank H. Cook, of Thomas Cook & Sons, London.

HARRY FRANKLIN SQUIRE, member of the Chicago Board of Trade, died from typhoid pneumonia yesterday at his home in La Grange. His widow, Cornelia B. Squire, survives with a son, Earle F. Squire. Funeral services will be held tomorrow at 2:15 o'clock from the home. Burial at Rosehill cemetery.

MICHAEL J. SCHWEISTHAL, who lived in Chicago seventy-seven years, died at his home at 550 Church street yesterday at the age of 79. Mr. Schweisthal was well known in banking circles, having been vice president of the Merchants Loan and Trust bank. At one time he held the office of county treasurer.

DEATH NOTICES

IN MEMORIAM.

JUNG—Elizabeth Jung. In sad and loving memory of our dear mother, who passed away one year ago today, Jan. 28, 1922.
Sadly missed and silently mourned.
DEVOTED CHILDREN.

KNAPPSTEIN—Mrs. Jennie Knappstein, nee Warrington. Three years have passed. We will never forget you, mother.
HER CHILDREN.

LAHANN—Elsie M. Lahann. Sacred to the sweet memory of our dear sister and daughter, who departed this life for life eternal three years today, Jan. 28, 1920.
LOVING PARENTS, BROTHERS AND SISTERS.

MENDELSOHN—George Mendelsohn. In sad and loving remembrance of our dear brother, who departed this life Jan. 28, 1900. Gone but not forgotten. May his soul rest in peace.

SANTRY—Edward M. Santry. In loving memory of Edward M. Santry, who passed away four years ago today, Jan. 28.
"There is a link death cannot sever;
Love and remembrance last forever."
LONESOME DORPHY.

WUHRMANN—Marie Wuhrmann. In loving memory of my mother, who died Jan. 28, 1922.
A loving mother, so true and kind,
No friend like her on earth I'll find.
At all times she did her best,
God grant her peace and happiness.
FROM LOVING DAUGHTER.

ADAMS—Henry Adams, husband of the late Ellen Adams, father of Charles and William Adams and the late Mrs. C. E. Randall and Mrs. Carrie Williamson. Funeral Monday at 2:30 p. m. from chapel, 2346 Madison-st.; burial at Rosehill.

ANTLSPERGER—Theresa Antlasperger, Jan. 26, 1923, in her 67th year, beloved wife of Robert, fond mother of Mathilda, Fred, Sister M. Constantine, Sister M. Palestrina, Robert Jr., Charles, Theresa, Sister W. Hermosilla, Peter, and Marie. Funeral from late residence, 1939 N. Kedvale-av., Monday, Jan. 29, at 9:30 a. m., to St. Philomena church, where solemn high mass will be celebrated. Interment St. Joseph cemetery. Member of St. Philomena branch No. 426, L. C. B. A., and Christian Mothers.

BARTH—John Barth, Jan. 25, father of Mrs. Christina Stenglein, William Barth, and Mrs. Ella Rudin. Funeral from son's residence, 2146 Wellington-av., Monday, Jan. 29, 2 p. m., to Forest Home. Dundee, Ill., papers please copy.

BELL—M. Bettie Bell, widow of the late James H. Bell, and mother of Mrs. Daisy Page, and Mrs. Elsie Page, Jan. 26, at Cleveland, O. Funeral from Oakwoods chapel, Monday, Jan. 29, at 2 p. m.

BENDING—Henry Bending, beloved husband of the late Angeline, nee Arnold; fond father of Harry, Louis, and Lawrence Bending, Mrs. John Lawson, and Mrs. Albert Appel, Jan. 27, 1923. Funeral Monday at 2:30 p. m., from daughter's residence, 1029 Harlem-av.; burial at Waldheim cemetery, Davenport, Ia., papers please copy.

BLISS—Theodore F. Bliss, Jan. 24, suddenly at Pasadena, Cal., husband of Bessie Crosby Bliss, father of Grace Miller and Edyth Woodcock. Funeral Wednesday, Jan. 31, at 3:30 p. m., from Forest Home chapel.

BOEHM—Sophia Boehm, nee Thies, Jan. 26, beloved wife of Frederick, fond mother of George, Christ, Charles, and John Boehm, aged 80 years. Funeral Monday, Jan. 29, at 1 p. m., from late residence, 6145 S. Halsted-st., to St. Stephen's Lutheran church, 55th and Peoria-sts., at 1:30 p. m., thence to Blue Island Lutheran cemetery, Blue Island.

BONALDI—Maria Bonaldi, beloved daughter of Gabriel and Rose Bonaldi, nee Paoletti, fond sister of Joseph and Alfred Bonaldi. Funeral Monday, Jan. 29, 1923, from late residence, 239 S. Racine-av., at 9 a. m., to Our Lady of Pompeii church; thence by autos to Mount Carmel.

BOYD—Bertha B. Boyd, Jan. 27, 1923, beloved daughter of Mrs. John D. Boyd, sister of Mrs. Craig B. Ketcham. Funeral notice later.

COUGHLIN—Cornelius Patrick Coughlin, aged 16 years, loving son of John E. and Mamie Coughlin, fond brother of Oliver, John E. Jr., Leroy, Harold, Katherine, and beloved grandson of Cornelius and Margaret Coughlin. Funeral Monday at 9:30 a. m. from late residence, 831 E. 42d-pl., solemn high mass will be celebrated at Holy Angels church, Oakwood-blvd. and Vincennes-av., thence to Mount Olivet. St. Louis papers please copy.

DIENER—Nicholas Diener, beloved husband of the late Jennie Crim, fond father of Harry, Frank, George, Robert, and John. Member Division No. 241, A. A. of S. & E. R. E. of A. Funeral from late residence, 2254 S. Kildare-av., Monday, Jan. 29, at 9 a. m., to Blessed Sacrament church, by autos to St. Joseph's cemetery. For information call Humboldt 4496.

DYE—Frank B. Dye, beloved husband of Jessie, nee Rogers, father of Harold, Dorothy, and Jessie. Funeral Monday, Jan. 29, at 2:30 p. m., from late residence, 3402 W. 63d-pl. Interment Mount Hope.

ERICKSON—Henrietta K. Erickson, 918 E. 75th-st. Beloved wife of Fred Erickson, mother of Roy and the late William. Funeral Monday, Jan. 29, at 2 p. m., from her home to Swedish Lutheran church, 7424 Drexel-av. Interment Oakwoods.

DEATH NOTICES

ENSWEILER—Laura Enswoiler, beloved wife of Jacob W., fond mother of Edward, Louise, and the late John. Funeral Monday, 9 a. m., from late residence, 5341 Morgan-st., to Visitation church, where high mass will be celebrated. Interment at St. Maria. For reservations call Yards 0902. Member of Visitation court, No. 55, W. C. O. F., Leo XIII. court, C. D. of A. and Electric Review, No. 39, L. O. T. M.

FORSTER—Betty Marguerite Forster, aged 6 years 3 months, Jan. 26, daughter of Thomas H. and Elizabeth, sister of Jean Carolyn. Funeral services Monday at late residence, 235 S. Grove-av., Oak Park. Burial Elmwood cemetery.

GILLIS—Sarah Gillis, nee Howard, beloved wife of Samuel R., fond mother of Mrs. H. Wilson, J. Howard and the late Arthur Howard. Funeral from home of son, 5053 W. Crystal-st., Monday, Jan. 29, at 2 o'clock. Interment Forest Home.

GOGGIN—Michael Goggin, beloved husband of Catherine, nee Walsh, father of William, Helen, Mary, David, and Catherine Goggin, brother of Thomas, William, and Bridget Goggin; native of Ballinakilla, County Kerry, Ireland. Funeral Tuesday, Jan. 30, at 9:30 a. m., from late residence, 1109 N. Spaulding-av., to Our Lady of Angels church, where requiem high mass will be celebrated. Burial Mount Carmel; member of St. Ignatius' court No. 18, C. O. F. Information Kedzie 2394.

GOLDBERG—Mathew Goldberg, beloved husband of Dora, father of Isaac, Nathan of Beloit, Mrs. Fannie Cohen, Mrs. Anna Kerns, Abe Goldberg, and Louis Goldberg, 253 Washington-blvd., Oak Park, formerly of Beloit, Wis. Funeral Monday, 2 p. m., from chapel, 3111 W. Roosevelt-rd. Interment Jewish Waldheim. Beloit, Wis., papers please copy.

GOLDSCHLAG—Ada Goldschlag, nee Dan, beloved wife of Morris, mother of David. Funeral services Monday, 9 a. m., from chapel, 2018 W. Division-st, Fort Worth, Tex., papers please copy.

GOTSHALL—Edda D. O. Gotshall. Members of Union Park lodge No. 610, F. & A. M., will meet at lodge room Tuesday, Jan. 30, 1923, at 1 p. m., to attend funeral. Services by officers at cemetery.
FRED W. WARNER, Master.
HARRY W. PETERSON, Secy.

GRAFKE—Rhoda Grafke, at Los Angeles, Cal., beloved daughter of William Patch. Funeral services at chapel, 2701 N. Clark-st., Monday, Jan. 29, at 2 p. m. Interment Forest Home.

GRIFFIN—Edith P. Griffin, Jan. 26, 1923, sister of Mrs. E. J. Day of Oakland, Cal.; Mrs. H. J. Wilkinson, Chicago; William, Rochester, N. Y., Edward Buffalo, N. Y. Remains and services at chapel, 2701 N. Clark-st., Monday, Jan. 29, at 3 p. m. Rochester, N. Y., papers please copy.

GUTHARDT—Mathilda Guthardt, nee Schrader, Jan. 26, 1923, beloved wife of John, fond mother of Herman. Funeral Monday at 2 p. m. from German Bethel church, 114th-st. and State. Interment Mount Greenwood.

HARRIS—Edward Harris, age 62 years, beloved husband of Elizabeth, fond father of Mrs. Emma Smith, Mrs. Nellie Grabham, Mrs. Minnie Reed, George, Harry, Frank, William, Alfred, and Joe Harris. Funeral Monday, Jan. 29, at 3 p. m., from home of daughter, 6610 Rhodes-av.; interment Oakwoods. For further information call Stewart 0076-0077.

HENRICKS—Suesie Keeler Henricks, 4733 Kenwood-av., wife of Harold H. Henricks, daughter of Katherine Sexton Keeler and the late Charles F. Keeler, and sister of John F. Keeler. Funeral Monday, Jan. 29, 9:30 a. m., from 4733 Kenwood-av., to St. Ambrose church, 47th-st. and Ellis-av., where high mass will be celebrated. Interment Calvary cemetery.

HOFFMAN—Celia Hoffman, nee Daus, at Nowata, Okla., Jan. 25, beloved wife of Oscar Hoffman, mother of Ernestina, Henry and Winefred, sister of Leopold Daus, Jennie Vogelhut, Rae Fensterstack, Abe Daus, Emma Formund, Max, Sidney, Milton, Eleanore and Ammy Daus. Funeral Monday, Jan. 29, at 10 a. m., from chapel, 3021 Fullerton-av., to Waldheim.

JACOBSON—Albert Jacobson, Jan. 25, beloved husband of Anna Jacobson, nee Peterson, fond father of Officer Harry Jacobson, George, Elmer and Frank Jacobson, two brothers and two sisters in Sweden. Funeral Monday, 2 p. m., from late residence, 4016 N. Troy-st., to Swedish Mission church, Marshfield-av. and Byron-st., at 2:30 p. m. Interment Rosehill.

JENSEN—John S. Jensen, Jan. 26, aged 61 years, father of Walter S., Fred A., and Harry J. Jensen. Member of Ravenswood lodge No. 777, A. F. & A. M. Funeral from late residence, 3850 N. Hermitage-av., Monday, Jan. 29, at 2:30 p. m. Interment Rosehill cemetery.

JENSEN—John Samuel Jensen, Jan. 26; members of Ravenswood lodge No. 777, A. F. & A. M., will meet at lodge hall Monday, Jan. 29, at 1:30 p. m., to attend funeral of our late brother. Services at residence, 3850 N. Hermitage-av., 2:30 p. m. Interment Rosehill.
F. E. CAMPBELL, Master.
H. E. BLACK, Secretary.

JOHNSON—Christina Johnson, at the residence of her son, Albert Johnson, 36 S. Kensington-av., La Grange, Ill., born May 31, 1840, at Wurmland, Sweden; mother of Albert, Stephen and Charles Johnson. Funeral notice later.

KEITH—Herbert Judson Keith, in Paris, France, Jan. 12. Funeral services at the Harvard Congregational church, Brookline, Mass., Wednesday, Jan. 31, 2 o'clock. Burial private. It is earnestly requested that no flowers be sent.

DEATH NOTICES

KOHN—Alfred Kohn, Jan. 26, 1923, beloved husband of Frances, nee Belendorf, brother of Max, Anna Hahn, Josephine Ferda, the late Emanuel Kohn, and the late Carrie Fischel. Funeral Monday, Jan. 29, from chapel, 926 E. 47th-st., 9:30 a. m. to Rosehill.

KORTHALS—Mary Korthals, nee Schoemmer, Jan. 27, 1923, in her 67th year. Beloved wife of Joseph, fond mother of Elizabeth, Peter, Susan, Henry, sister of M. Guydinc, Rose, Sister M. Engelburga, and the late Nicholas and Anna. Funeral from her late residence, 1743 N. Karlov-av., Wednesday, Jan. 31, at 9:30 a. m., to St. Philomena's church, where solemn requiem mass will be celebrated. Interment St. Boniface cemetery. Member of Christian Mothers.

KRAUSSE—Lottie Krausse, nee Linnemann, Jan. 25, 1923, 3343 N. Robey-st., beloved wife of Otto, fond mother of Florence and Virginia. Funeral Monday, Jan. 29, at 1:30 p. m., from chapel, 3906 Lincoln-av., to Graceland. Please omit flowers.

LIEBERMANN—Isadore Liebermann, beloved husband of Celia, fond father of Mrs. Bertha Levine, Abe Myrtle and Sydell Liebermann. Body at chapel, 4649 Prairie-av. until Monday, January 29, at 8 a. m. Funeral Monday, January 29, at 10 a. m., from his late residence, 3937 W. Van Buren-st., to Western Star cemetery. Under the auspices of Old Glory lodge, No. 975, A. F. and A. M.; late member of York chapter, 148, R. A. M.; Tyrian council No. 78, R. and S. M.; Aryan Grotto No. 18, M. O. V. P., E. E., Jephtha chapter, 340, O. E. S.; Golden Rule lodge, I. O. O. F.; I. W. Star order, Francisco lodge, Knights of Pythias, and North American union.

MILLER [Evangelist]—Oscar A. Miller, at residence, 4431 N. Seeley-av., beloved husband of Edna Decker, father of Elizabeth and Ruth. Services at Berry Memorial church, Giddings and Leavitt-sts., Monday, Jan. 29, 1923, at 2 p. m.; interment Rosehill.

MOREY—Charles R. Morey, age 76 years, suddenly, 2744 Park-av., husband of the late Mary K. Morey, father of Grace Morey Brown of Mahwah, N. J.; Florence Morey Du Pre of Jackson, Mich. Member of U. S. Grant post, No. 28, G. A. R. Services at his late home Monday, Jan. 29, 2 p. m. Interment at Forest Home.

MORTIMER—Frank Mortimer, beloved husband of Mary Mortimer, fond father of Bertha, Alice, Frank, Harry and Mary Mortimer. Funeral Tuesday, Jan. 30, 1923, at 2 p. m., from his late residence, 2247 Roosevelt-rd. Interment at Mount Olive.

MOSS—Peter Moss, Jan. 27, beloved husband of Emma Tracy Moss, fond father of Jerome, Marion, and Eileen, brother of Charles Moss, Mrs. Paul Fitzpatrick, and Mrs. Susan Tricka. Funeral Monday, at 9:30 a. m., from his late residence, 3319 Maryland-av., to St. Thomas the Apostle church. Interment at St. Mary's cemetery.

MULFINGER—Rev. Julius A. Mulfinger entered into rest Jan. 27, 1923, aged 60 yrs., dearly beloved husband of Mary Mulfinger, Lee Felten, and father of Wesley and Mrs. Mamie Henke. Funeral from late residence, 654 Oakdale-av., Monday, Jan. 29, 1:30 p. m., to Wesley M. E. church, 2225 N. Halsted-st. Interment Rosehill cemetery. For reservations call Lincoln 0687.

MULSINGER—Rev. J. J. Mulsinger, B. D., district superintendent of the Chicago district of the Chicago German conference, Jan. 27. Funeral Monday, Jan. 29, at 2 p. m., from Wesley M. E. church, to Rosehill cemetery.

McMAHON—Mary Lefever McMahon, widow of Patrick, mother of Edmund, Frank M., George, Alford, Louis and the late John, at Denver, Colo., Thursday, Jan. 25, buried at Colorado Springs Saturday, Jan. 27.

NARENSKY—Louis Narensky, age 59, Jan. 27, 1923, 1854 S. Clifton Park-av. Funeral Monday, Jan. 29, at 3654 W. Roosevelt-rd., at 2 p. m.

OLSON—Charlotte Olson, Jan. 26, beloved wife of the late Nels P., fond mother of Ole H., Godfrey and Albert. Funeral Monday, Jan. 29, at 2 p. m., from son's residence, 7941 S. Aberdeen-st. Burial Oakhill.

O'NEILL—John O'Neill, Jan. 27, 1923, at his residence, 936 Orleans-st. Beloved son of the late Patrick and Sarah, nee Miller, fond brother of Frank, James, and Sadie O'Neill. Funeral notice later.

O'SHEA—Mary E. O'Shea, beloved sister of Mrs. John J. Sullivan, Mrs. James Masterson, Anna O'Shea, and the late William J. O'Shea. Funeral Monday, Jan. 29, at 9:30 a. m., from her late residence, 3854 Flournoy-st., to Presentation church. Interment at Calvary. Cmit flowers. Austin 1000.

DEATH NOTICES

PARISEK—Hermine Pariesk, 58 years old, husband of Francis, nee Belendorf, brother of Max, Anna Hahn, Josephine Ferda, the late Emanuel Kohn, and the late Carrie Fischel. Funeral Monday, Jan. 29, from chapel, 926 E. 47th-st., 9:30 a. m. to Rosehill.

PICK—Rose Pick, late of 2856 Southport-av., beloved wife of Maloa, fond mother of Mrs. Minnie Herman, Mrs. Olga Loch, Mrs. Elida Sussland, Mrs. Clara Summer, William and Leo Pick. Funeral Monday, Jan. 29, at 1 p. m., from Temple B'nai Jehoshua, Ashland and 20th-st. Interment Free Sons cemetery, Waldheim. Member of Washington-blvd. temple. Please omit flowers.
FRED H. FULL, secretary.

PRYOR—Jettel L. Pryor, wife of the late Gilbert C. Pryor, mother of Maurice G. and Lewis M. Pryor, on Saturday, Jan. 27. Funeral from Graceland chapel, Monday, Jan. 29, at 11 a. m.

RATLEDGE—Mary Jane Ratledge, age 68, Jan. 27, 1923, wife of the late George H. Ratledge Sr. Services Tuesday, 3 p. m., from chapel, 318-320 N. Central-av., Austin. Interment Colorado Springs, Colo.

ROSENBAUM—Leopold Henry Rosenbaum, age 57 years, beloved husband of Alice Rosenbaum and fond father of W. Arthur and Ruth J. Rosenbaum. Funeral Monday, Jan. 29, at 2 p. m., from late residence, 2334 N. Sawyer-av., to Church of Advent, Logan-blvd. and Francisco-av. Indianapolis and St. Louis, Mo., papers please copy.

SAFFORD—Kate Safford, mother of Harold Safford, 707 E. 37th-st. Funeral from chapel, 4141 Cottage Grove-av., 2 p. m. Monday, Jan. 29; interment at Evergreen cemetery.

SCHWEISTHAL—Michael J. Schweisthal, Jan. 26, beloved husband of Anna E., nee Riduff, fond father of Helen, Marie, and the late Sunshine Kilduff. Funeral Monday, Jan. 29, 9:30 a. m., from residence, 550 Surf-st., to Mount Carmel church. Burial at St. Boniface cemetery. New York papers please copy.

SEESE—Marcella Seese, Jan. 27, 1923, beloved wife of John S., fond mother of Tom G. Funeral notice later.

SKOWBO—Neils Skowbo, Jan. 27, at his home, Congress Park, Ill., survived by two sons, C. N. and Harry Skowbo, and nine grandchildren. Funeral from his late home, 125 Park-av., Congress Park, Tuesday, Jan. 30, 1923, 10 a. m. Interment Rosehill cemetery.

STERNBERGER—Mrs. Lillie Sternberger, 2902 Jackson-blvd., Jan. 26, beloved wife of Samuel E. Sternberger, fond sister of Mrs. Sarah Davis. Funeral Monday, Jan. 29, at 2 p. m., from chapel, 136 S. Western-av. Interment Oak Ridge. Member of Elite Rebekah lodge No. 2, I. O. O. F.; Henry W. Lawton circle, Ladies of the G. A. R.; Old Glory council of the Security Benefit association, and Advance temple of the Pythian Sisters.

SQUIRE—Harry Franklin Squire, Jan. 26, at La Grange, Ill., husband of Cornelia B., nee Downs, father of Earle F. Funeral Monday, Jan. 29, at 2:15 p. m., from late residence, 338 South Stone-av., La Grange. Burial Rosehill, private. Train from Union depot, C., B. & Q., 1:30 p. m.

STICHERT—Julius Stichert, Jan. 27, aged 60 years, beloved husband of Anna, nee Glatz, fond father of Mrs. Anna Massig, Mrs. Ida Williams, Walter, Arthur, and the late Gertrude Stichert, father-in-law of Herbert Massig, and George B. Williams, grandfather of Dorothy Massig. Funeral Monday, Jan. 29, at 2 p. m., from late residence, 5137 Warwick-av. Interment Rosehill.

TAYLOR—Mary J. Taylor, loving mother of Mrs. Alice Cameron, Laura, John, Joseph, and William. Funeral Monday, Jan. 29, from residence, 6356 S. Marshfield-av. to Drexel Park church, 64th and Marshfield-av., at 2 p. m. Interment Mount Hope. For information call Prospect 4055.

TOOMEY—Michael Toomey, beloved husband of the late Mary, father of John, James, Anna, Mrs. D. D. O'Connell, Mrs. D. J. Blair, Mrs. W. A. Davison, the late Richard, Daniel and Frank Toomey. Funeral Monday, 9:30 a. m., from late residence, 1331 Washburne-av., to Holy Family church; interment Calvary. Member of St. Aloysius' court, C. O. F.; Vernon Park council, N. U., and Holy Name society.

TREMBLAY—Jeremiah Tremblay, aged 55 years. Funeral Monday, at 1 p. m., at St. Gabriel's church, Oak Forest, by autos to Mount Olivet. Please omit flowers. For information call Tinley Park 22-W-L.

TURNER—Violet S. Turner, aged 15 years 6 months 27 days, beloved daughter of Thomas and Marie Turner, sister of Harold, James, Laura, Doris, Lloyd and the late Gordon. Funeral Monday, Jan. 29, at 9 a. m., from late residence, 11200 Talman-av., to St. Margaret's church. Interment Mount Olivet, Montreal [Canada] papers please copy. For information call Beverly 1284.

DEATH NOTICES

WATMAN—Anna Rebecca Warman, at Romney, West Virginia, Saturday, Jan. 27, mother of James C., Frank W., Wayman, Mrs. C. A. Sexton, Mrs. John B. Young, the late John E. W., Thomas E., and William Warman. Burial at Cameron, West Virginia.

WECHET—Minnie Wechet, member of Cornerstone chapter No. 726, O. E. S. Funeral Monday, Jan. 29, 1923, at 2 p. m., from chapel, 3060 Elston-av., to Bohemian National cemetery, where Eastern Star service will be held. Members please attend.
MARIE SMITH, worthy matron.
FRED H. FULL, secretary.

WELTY—Harry V. Welty, beloved husband of Clara M. Welty, nee Verkler, father of Corinne Welty Heisler, brother of Emma J. Herbert, Robert A. Welty, Edith C. Woolfet, at his residence, 7248 Yale-av., Saturday, Jan. 27. Services at Normal Park Methodist Episcopal church, 71st-st. and Union-av., Monday, at 2:30 p. m. Interment at Oregon, Ill. Member of Mystic Star lodge, No. 758, A. F. & A. M.

WILEY—William Wiley, Jan. 27, 1923, at his home, 667 Woodland Park, beloved husband of Lottie Wiley. Funeral services at chapel, 4727 Cottage Grove-av., Monday, at 2 p. m., under auspices Apollo Commandery No. 1, K. T. Interment at Rosehill.

WILLS—Sylvia J. Wills, Jan. 26, fond wife of William F. Wills. Funeral Monday, Jan. 29, at 2:30 p. m., from family residence, 1123 Dunlop-av., Forest Park.

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MOUNT GREENWOOD.
A completely developed cemetery.
$195,000 care fund in trust. Over 1,000 fully improved lots for sale direct from Halsted-111th-st. cars to main entrance.

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All lots sold with FULL perpetual care.
Desirable lots at moderate prices.
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With a cluster of fresh flowers.
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Mausoleum or Headstone
Erected Anywhere by the Old and Reliable
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Will be correct and durable. Free Booklet
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8 to 18 EAST LAKE STREET
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February Dinnerware Sale Starts Monday, Jan. 29th

Our annual February sale beginning tomorrow morning is positively the greatest value-giving event of the year in our line. Heavy price reductions have been made on a long list of our finest imported china and English semi-porcelain dinner sets. The savings offered will certainly warrant your careful investigation.

Fine Imported China Dinner Sets
100 pieces, reduced to
$40.00 $50.00 $60.00
$75.00 $85.00 $100.00

English Semi-Porcelain Dinner Sets
100 pieces, very special values at
$40.00 $50.00 $55.00 $60.00 $75.00

Further Reductions at The Annual Sale

The gratifying response to our Annual Sale has depleted sizes, particularly in our $9.85 division. To expedite their clearance we have further reduced about 1500 pairs to

$7.85

RENT HOGS MAY BE THANKED FOR $10,000,000 P. O.

Landlords Make Uncle Sam Pay Too Much.

BY OSCAR HEWITT.

Washington, D. C., Jan. 27.—[Special.]—Fear of the anticipated demand of rent hogs is driving federal officials to urge a new $10,000,000 government building for Chicago.

It will surprise many to know that the federal rent roll at Chicago at present is enormous. It totals $690,495 a year, which represents 5 per cent on an investment of $13,800,000.

But that does not tell the whole story. The experience of the government in New York leads it to suspect that Chicago renting agents will attempt to make large increases in rents at the first opportunity. Landlords in New York added an average of 81 per cent to the government's rent in that city last year where new leases were made. Further, Detroit boosted the rental on one station 353 per cent, and Brooklyn 258 per cent. On the average the postoffice department figures that rentals asked on property where the leases expire this year will be 97½ per cent over the rentals the government has ben paying.

Some Fair, Some Excessive.

Some of the rentals paid by the government in Chicago are inexpensive but there are others which are considered as excessive. The district office of the United States Veterans' bureau has 111,547 square feet at $1 a square foot, but there is other space for which the government has been forced to pay $4.02 a square foot and a little more at $4.80 a foot.

Nine of the ten departments of the government have rented space in Chicago and also five of the independent establishments have rented areas there.

Altogether the rented quarters in what the government considers the central area of Chicago cover an aggregate space of 667,26 square feet. That is equivalent to six and two-thirds floors of a building covering an entire block on Canal street between the Union and Northwestern passenger terminals in Chicago.

Haven't Decided on Plans.

It is not suggested that all these offices in rented quarters should be housed in the same building. That is a matter now being considered by the departments concerned and some of them have not yet reached a conclusion. At present it is considered advantageous to place in one Chicago building the following: In the department of agriculture, the bureau of chemistry and the bureau of agricultural economics. These two now have 11,138 feet of rented space for which about $19,200 is paid annually.

The bureau of domestic and foreign commerce, of the department of commerce, which now rents 727 square feet at approximately $2,160 a year. The water resources branch of the geological survey in the interior department now rents about 100 square feet. The employment office and the immigration office of the department of labor has approximately 3,400 square feet. The passport agency of the state department pays a landlord for 920 square feet.

Navy Rents Three Offices.

The navy department has three offices in Chicago in rented quarters. The district and local recruiting offices have 891 feet, the inspector of ordnance and engineering materials has 900 feet and the marine corps recruiting office has 384 feet. The treasury department rents 15,747 square feet for its prohibition offices in Chicago and the war department has 4,000 feet for its river and harbor improvement office. The federal trade commission has 1,469 feet, the interstate commerce commission 1,159 feet and the Emergency Fleet corporation has 447 feet.

The district office of the United Veterans' bureau has 111,547 more square feet, and the United States railway labor board rents 14,450 square feet. The space now occupied by the above offices in rented quarters totals only 167,298 square feet, about one-fourth of the aggregate leased space of the government in Chicago. This space costs $220,231 a year.

Tenants and Rentals.

The latest list of government tenants in Chicago available, is as follows, together with the approximate rentals paid by each department:

Department—	Annual rent.
Postoffice	$406,409
Labor	5,000
Navy	5,850
State	3,300
Treasury	25,892
War	8,080
Agriculture	$1,183
Commerce	2,160
Veterans' bureau	182,564
Trade commission	2,565
Railroad administration	4,190
Interstate commerce commission	3,300
Total	$690,495

This total does not pretend to include the property rented outside of the central district of Chicago. This figure is probably under, rather than over the actual payments.

In addition to the money saving, it is considered that a government owned and operated building would expedite the government work and be a convenience to the public.

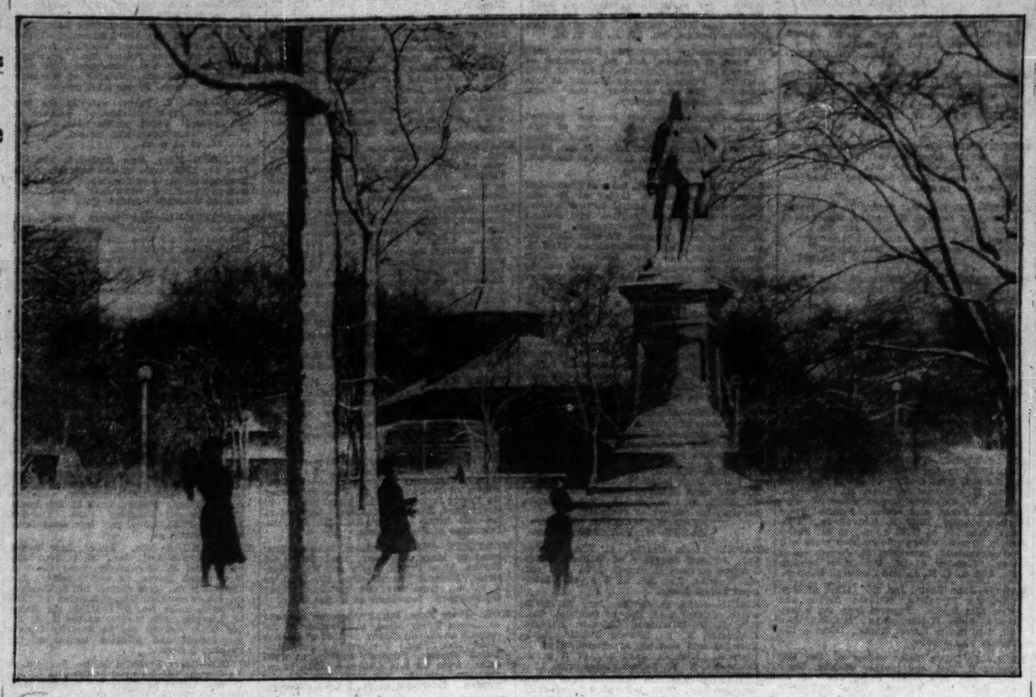
LAWYER NAMED IN TRIANGLE FILES SUIT FOR $50,000

Theron H. Reeves, mechanical expert for the board of local improvements, was made defendant in a $50,000 damage suit filed in the Circuit court Friday by Attorney Lee Mathias on behalf of his colleague, Attorney Chester A. Macomic, recently named by Reeves as the "other man" in a domestic triangle.

The suit is the outgrowth of serious charges made by Reeves, who caused the arrest of Attorney Macomic after asserting that he had witnessed Mrs. Grace Reeves and the lawyer embracing each other. The charges were declared unfounded by Municipal Judge Daniel P. Trude in the Morals court after a two day hearing.

Simultaneously with the arrest of Macomic, Mrs. Reeves, who lives at 2749 Hampden court, filed suit for divorce against Reeves, alleging that numerous indiscretions with other women had been boastfully admitted by Reeves.

ONCE WHEN BEN FRANKLIN WAS 'SNOWED UNDER'



[TRIBUNE Photo.]

Chicago had a real storm Friday night. When the city awoke yesterday morning it was blanketed under several inches of snow. Traffic soon obliterated traces of it on the sidewalks and thoroughfares, but it remained to make the parks more beautiful than they have been all winter. This photo was taken in Lincoln park, looking towards the statue of Benjamin Franklin.

TEST OF SKILL, NAMING MOVIE STARS, THRILLS

Queries Show Interest; Help Given.

Many questions are arising as the result of the wide interest in the identification of the movie stars, men and women, whose composite pictures appear in the Coloroto magazine of THE SUNDAY TRIBUNE.

Persons who are identifying these pictures, week by week, must remember to read the rules, then use their best judgment.

All reasonable assistance is being given. Today, for instance, pictures are printed which include many of the stars which have appeared up to this time. These pictures are not composites.

How to Name Pictures.

In identifying the pictures, made from the composites, the names used should be those by which the men and women are known in their profession. The numbers placed on the sections have no bearing on the completed pictures. Each set of nine parts, printed during the contest, represents three complete pictures. Matching the parts of the faces does not include matching of the borders of the pictures. The matching of the faces is what is called for.

This is a test of the powers of observation. The pictures are those of persons whose faces have appeared many times on the screen. No two human faces are exactly alike. By studying these pictures, only three each week, one has time for mature judgment as to whose pictures they are.

Accuracy and Neatness.

The contest is open to every one, excepting TRIBUNE employes and their families. Remember to save all the pictures until the end. By that time complete portraits of each star to be named will have appeared in the Coloroto Magazine.

Then when you have thirty-six pictures matched, send them in. Use your own judgment about the form of mounting them. The rules state that accuracy will count and that neatness will count.

There are many awards to be made in the test of skill. The pictures printed are as near the same size as possible. There is no saving of parts from week to week. Each set of three composites printed on the same Sunday will yield three correct pictures, no more, no less.

The texts beneath the pictures are aids to identification. They are means of starting "trains of thought" about the pictures, things you have read, or movies you have seen. Then there are the named pictures. The first of twenty-four of them appeared last Sunday, Jan. 21. The others will appear later.

Remember the contest started Jan. 7 with three pictures. On Jan. 14 the first three and the second three were printed for the benefit of those who had not saved the first set or had not been able to obtain it.

'MOB SPECIAL' RUN OVER R. R., UNION CHIEF DECLARES

Cleveland, O., Jan. 27.—[By the Associated Press.]—Charges that a "mob special," carrying armed men, was run over the Missouri and North Arkansas railroad for the purpose of inflicting punishment upon striking employés of the railway were made in a statement today by D. B. Robertson, president of the Brotherhood of Locomotive Firemen and Enginemen.

Mr. Robertson has communicated with the governor of Arkansas, asking a thorough investigation of the recent trouble at Harrison and Heber Springs involving the lynching of a striker by unidentified men and the expulsion of a number of other strikers by a "citizens' committee."

POLICE WIND UP BOYS' CAREER AS "COAL BARONS"

A prosperous, if illegal, business in coal was suspended yesterday when four boys, none over 12 years old, were arrested, charged with stealing more than 300 bags of coal in the last three months from the yards of the People's Coal and Supply company, 4921 South Racine avenue. According to the police, the boys sold the coal in the neighborhood for $5 a ton, at which price they had plenty of customers. The bags were sold, the police allege, to Edward Quigley, 1042 West 18th street.

The boys are said to have admitted the thefts. It is believed, however, that they were guided by an older person.

The boys gave their names as Edward Peach, 12 years old, 4930 South Laflin street; Stanley Coopers, 12 years old, 1338 West 49th street; Stephen Rosewickle, 10 years old, 5114 South Aberdeen street, and Andro Laddek, 11 years old, 4936 South Racine avenue.

FOUND DEAD IN BED.

A man, in whose pocket was a marriage license showing his name to be Theodore Zest, was found dead in a bed in a rooming house at 1140 West Madison street yesterday.

MILITARISTS OF CHINA PLOT TO ELECT WAR LORD

BY CHARLES DAILEY.

[Chicago Tribune Foreign News Service.]

[Copyright: 1923: By The Chicago Tribune.]

PEKING, Jan. 27.—Having established a cabinet, military influences are contemplating electing Tsao Kun, the Chihli war lord, as president of China immediately after the new year. The move, however, is meeting opposition, the chief of which is from Li Yuan Hung, who is making definite progress towards the reunification of the nation.

The repudiation of Alfred Sze for the foreign office while a blow to the so-called diplomatic clique, was really in response to a demand that foreign influence be kept from dominating China.

Having entrenched themselves the reactionaries are preparing to assume control, but President Li is receiving aid from unexpected quarters. Gen. Chang Tso-lin, the Manchurian war lord, has announced his opposition to electing a president until the new constitution has been completed, thus taking sides with Gen. Wu Pei Fu, his late foe, against Tsao Kun.

Sun Yat Sen, southern Chinese leader, is favorable to the president's proposal for the disbandment of the surplus troops. While settling up the affairs of his Canton government he will not harass the Peking administration's project for reunion.

Parliament also admits the necessity of disbanding the troops as a preliminary to financial reorganization, a leading member pointing out that China has 140 divisions, costing $252,000,000, while its income is only $180,000,000.

New Revolt in Canton.

[Chicago Tribune Foreign News Service.]

SHANGHAI, Jan. 27.—Dr. Sun Yat Sen, former leader of the southern government, delayed his departure for Canton today after receiving a telegram stating that the Kwangsi troops, who captured Canton and defeated Chen Chiung Ming, are now refusing to accept his leadership. Wei Pang Pin, former chief of police of Canton, was assassinated by Kwangsi troops during a conference.

ALLEGED WIFE OF V.-V. HERE TO SUE FOR $500,000

New York, Jan. 27.—[Special.]—Mrs. Liobour Vonsiatsky, who has claimed to be the wife of the young Russian who romantically married Mrs. Marion Ream Stephens, heiress to the millions of Norman B. Ream, Feb. 21, 1922, arrived here this afternoon on the Cunarder Berengaria, evidently prepared to begin her announced suit for $500,000 against the heiress for alienating Vonsiatsky's affections. She was accompanied by Ferdinand L. Fresaud, her French attorney, a big six-footer, apparently an American; a companion, and maid. She was met at the pier by Henry Graham.

Mme. Vonsiatsky told reporters through her attorney, that she was the wife of Vonsiatsky-Vonsiatsky, but she had come to this country in connection with the suit, and that the first thing to be undertaken was to look over the situation here.

Mme. Vonsiatsky is pretty and petite. She was dressed in furs of evident expensiveness.

WANTED!

LOCATIONS FOR PIGGLY WIGGLY STORES

We have been authorized by the PIGGLY WIGGLY Stores, Inc., to negotiate for one hundred leases. If you have a lease expiring this Spring, anticipate building, or have vacant building to rent, talk to us at once. We are exclusive agents.

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Special Selling of 40,000 Yards of

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Entirely Different Are the Patterns and Weaves For 1923

Silks that you have dreamed of could not be more beautiful! The patterned numbers are a riot of rich colors in beautifully woven designs. Silks of the finest quality to inspire new Spring blouses, frocks and skirts.

Paisley Silks, $2.85—$3.85

40 Inches Wide

Unusual combinations and daring patterns. Every print desirable is shown in our collection of Canton and other crepes of finest qualities. Combinations of red and black, typically Gypsy—also reds, green, blue and browns. Chinese, Bulgarian and Persian designs are specially favored.

Plain Silks, $1.95—$3.75

40 Inches Wide—All the New Colors

Flat Crepes	$3.75	Crepe de Chine	$2.55
Satin Cantons	3.25	Canton Crepe	3.75
Crepe Satins	2.95	Charmeuse	2.55
Black Taffetas	1.95	Excellent Crepe de Chine	3.50

Novelty Silks, $3.85—$6.50

Newest Weaves and Patterns for 1923

An excellent quality of Brocaded Canton Crepe—Very Special, $3.85

Art Blister Crepe	$6.50	Matelasse	$5.50
Mallinson's Bokhara Prints	6.00	Cork Screw Crepe	6.50
New Waffle Crepe	$5.00		

SILKS—SECOND FLOOR.

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ANNOUNCE

Further Price Reductions During The Last Few Days of Their Annual Sale

—offering unusual opportunities to effect worth-while savings on the entire regular stock of Jaeger Pure Wool Apparel and Novelties. The following items have been selected at random and are typical of the values offered.

Men's Pure Wool Sweaters

Finely made coat sweaters for indoor or outdoor wear, with V neck or Byron collar. In brown or green heather, also navy, black or oxford.

V-neck 8.00
With collar 8.50

Women's Imported Black Cashmere Stockings.

1.00 1.25 1.50 1.75

Imported hose; some plain, others 2/1 rib or 4/1 rib, fashioned and full-fashioned. Sizes 8½ to 10

Women's Imported Scarfs

2.00 2.75 3.50 4.50

Exceptional scarfs, woven tubular in the English manner. Many two tone colorings, or striped and checked effects. All are fringed.

Women's Imported Pure Wool Gloves

1.00

Very soft and fine—for street or sport wear. In white or lovat wool; natural black or brown cashmere.

222 NORTH MICHIGAN AVENUE
Near Lake Street

DR. HAINES, NOTED POISON EXPERT, TEACHER, DIES

Rush Lecturer National Figure in Medicine.

Dr. Walter Stanley Haines, known nationally by the medical profession as a chemist and toxicologist, and beloved by every alumnus of Rush Medical college as a friend and teacher, died yesterday at the Presbyterian hospital at the age of 72 years.

Since 1876 Dr. Haines had occupied the chair of chemistry, toxicology, and materia medica, and was the senior member of the Rush faculty.

For many years he had fought a chronic inflammation of the respiratory tract, had been on the point of death several times, but had always struggled to his feet again and gone on with his work. The last attack, which brought about his death yesterday, was complicated by nephritis.

Alumni Signify Warm Regard.

The esteem in which he was held by graduates of his classes was expressed last summer when several hundred Rush alumni gathered to present him with a gold watch in testimony to his fifty years of teaching. An oil painting of him, subscribed to by nearly every alumnus, hangs in the college where he taught.

Dr. Haines' fidelity to his classes and his science was praised by Dr. Ludvig Hektoen, a noted co-lecturer of Dr. Haines at Rush college. Dr. Hektoen wired THE TRIBUNE from La Crosse upon hearing of Dr. Haines' death.

"He was an invalid a large part of the time all his life," said Dr. Hektoen, "yet for nearly fifty years he was the most successful teacher and exercised a remarkable influence for good on the lives of thousands of medical students. He was one of the leading toxicologists of the world. He was a wonderfully effective witness, admired and respected by court and counsel wherever he was heard. His work and his life were guided by the highest ideals."

"I held Prof. Haines as an able and useful man," said President Harry Pratt Johnson of the University of Chicago. "He was a remarkable teacher and physician, a man of exceptionally fine spirit."

Praised for High Standards.

"A lovable man, beloved by everyone who knew him," Dr. Frank Billings said of Dr. Haines. "A great teacher, a great chemist, a leader in his profession."

Dr. Arthur Dean Bevan declared that Dr. Haines "did more than any other man during the last fifty years to raise medical education to the high plane it occupies."

"He was of the type of teacher idolized by his students. Rush graduates throughout the west and northwest have loved him with an affection that cannot be overstated," said Dr. James B. Herrick.

Dr. Haines was born in Chicago in 1850. His father, John C. Haines, was mayor of the city in 1858 and 1859.

After studying at the Massachusetts Institute of Technology, Dr. Haines took his medical training at the Chicago Medical college, where he became professor of chemistry in 1872. In 1876 he went to Rush Medical college, where he was a member of the faculty until his death.

Author on Toxicology.

He was a member of the committee of revision of the United States Pharmacopoeia from 1900 to 1920, and was connected with the Illinois state food standard commission, American Medical association, American Chemical society, Chemical Society of London, and Chicago Medical society, and was the author of "A Text Book of Legal Medicine and Toxicology."

The faculty and students of Rush will hold a memorial service to Dr. Haines, probably next Wednesday at the opening of the meeting of the American Medical association.

Plans for the funeral will not be completed until the arrival of Dr. Haines' sisters, Mrs. Frances C. Wirth and Mrs. Emma Beardsley of Los Angeles.

NOTED MEDICAL MAN DIES

WALTER STANLEY HAINES.

CHAPLIN GOES TO DEL MONTE TO VISIT POLA

Miss Negri Ill at Coast Resort.

BY EDWARD DOHERTY.

Los Angeles, Cal., Jan. 27.—[Special.]—Charlie Chaplin is northward bound tonight. He is going to spend a week-end in Del Monte and Monterey and Point Lobos. This is one of the most beautiful sections of California, but that is of no particular interest to the man with the big feet and he bigger custard pies.

Pola Negri is at the Del Monte hotel. Miss Negri, who is reported engaged to Mr. Chaplin, arrived in Del Monte two weeks ago to seek seclusion. She went there after taking leave of Charlie in Santa Barbara.

But three days ago she went for a romp in the surf with her secretary, Miss Lotta Cruse. A cold was the result. It caused her to feel so miserable that she stayed in her room, but not less than three times each day she has phoned to Charlie.

At 11 o'clock last night she called him up. Charlie explained he had been busy, but would be up to Del Monte Sunday. The message was medicine to Pola. Today the roses were back in her cheeks and the sparkle was in her eye. She led a flock of newspaper men to the new adobe home of Gouverneur Morris, magazine writer.

Mr. Morris will be Charlie's host. The writer will meet the comedian at Del Monte Junction tomorrow, Miss Negri being present, and will drive him to Monterey.

During the morning hours Mr. Morris will introduce his guests to the golf course at Del Monte. Charlie and Pola will endeavor to defeat Mr. Morris and his secretary. In the afternoon there will be a picnic at Point Lobos.

"Any other happenings of the day," Mr. Morris said, "will have to be extemporaneous, for they are not included in the Sunday program."

That was the only answer to the report circulated in Los Angeles and Hollywood that there might be a wedding.

Descendant of Columbus Admitted to English Bar

[Chicago Tribune Foreign News Service.]

LONDON, Jan. 27.—Dr. C. J. Columbus, direct descendant of Christopher Columbus, was called to the English bar in the middle temple last night. The doctor is a descendant of Diego, son of Christopher. The doctor being born at Malta is a British subject. He studied law in the middle temple in the office of D. Campbell Lee, an American barrister practicing in England, and has specialized in international law.

BEG YOUR PARDON!

C. B. Fullerton takes exception to a statement which recently appeared in THE TRIBUNE to the effect that Capt. William D. Meyering, 23d infantry, 2d division, was the first man to win a D. S. C. He says that Lieut. Christian R. Holmes, company B, 26th infantry, of the 1st division, was awarded the first D. S. C.

Frank D. Ambrosio, 424 St. James place, brother of Angelo De Ambrosio, 2205 North Kedvale avenue, states that his brother did not die from "moonshine" poisoning but from heart disease.

Recently THE TRIBUNE designated Samuel H. Myers as commander of the World War Veterans. He is commander Veterans of Foreign Wars of the U. S., department of Illinois.

HYLAN, IGNORING HEARST, PASSES GAS ORDINANCE

New York, Jan. 27.—Mayor John F. Hylan, disregarding opposition of William Randolph Hearst, his chief political supporter, tonight approved a city ordinance compelling property owners to install automatic gas cut-offs in all residential buildings above five stories high.

The proposed measure was bitterly opposed by Mr. Hearst's newspaper and various realty and taxpayers' organizations. It had almost unanimous support, however, of members of the fire department, who contended at public hearings before the mayor that the cut-off was a lifesaving device in their battles with flames.

It has been estimated that the ordinance would put an outlay of from $15,000,000 to $25,000,000 on owners of buildings affected.

VOTING SCHOOL FOR DEMOCRATIC WOMEN TO OPEN

New York, Jan. 27.—Women from twenty-two states and the District of Columbia began arriving here today for the first national school of democracy, which begins a six day course Monday.

Subjects to be taken up in a series of lectures include: "International Principles of Democracy," "Argument for Equal Representation of Women on Political Committees," "Oganization of Democratic Women's Clubs," and "Putting On a Campaign."

Among the speakers will be Senator Carter Glass of Virginia, Senator Owen of Oklahoma, Gov. Smith of New York, Mrs. Catharine McCulloch of Illinois, Mrs. Sam Wilson of Kentucky, Miss Gertrude McHugh of Indiana, Mrs. Ellis Meredith of Colorado, and Mrs. Franklin D. Roosevelt of New York.

IMPORTANT NOTICE!

Shayne's 50th Annual

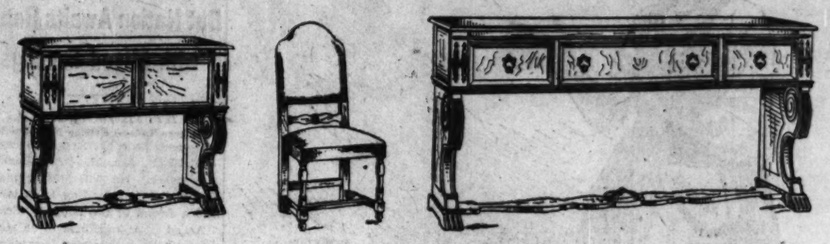
FUR SALE

Ends on Wednesday, January 31st!
Just 3 shopping days remain!
Choice of the entire stock of high quality, ultra-smart fur coats at prices that no later-season sale will equal in saving possibilities.

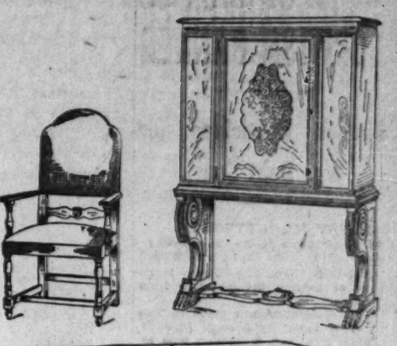
The time to buy is NOW!

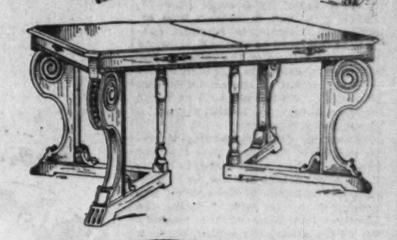
JOHN T. SHAYNE & Co.
On the Northwest Corner of
MICHIGAN and RANDOLPH

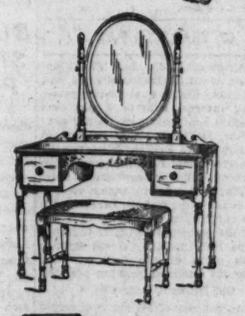
Scholle's Semi-Annual Sale of Good Furniture



French Renaissance Walnut Dining Room Suite: 10 Pieces. Sale Price, $675.00.







YOU know what this sale means to furniture buyers; if you don't know by your own experience, ask somebody who does; there are plenty who can tell you.

We hold this sale twice a year; we pick the months that are usually "dull" months in the furniture business, and by means of the special prices, we make them the liveliest months of the year.

The furniture offered is not old stock marked down; there's a little of that in the sale; not so very "old" at that; but not new, fresh goods. The greater part of our stock is just out of the factory; entirely new, bought at special prices, months ago, expressly for the sale.

The prices are low, not because we've marked them down, but because we've never marked them up. We bought goods at great advantage, by doing it at the right time; many of the things here, if we bought them now, would cost us, at the factory, much more than they did cost.

It's just one way in which we can serve our customers; a nice way, we think.

Every piece is Scholle quality; you can't get better than that. And everything we sell is guaranteed to be satisfactory, or money back. That's our invariable policy, now and always.

This is your time to buy furniture; and we think this is the place.

Look at this list of specially priced good things:

	Regular Price	Sale Price
Overstuffed Davenport covered in Mohair Velour	$ 317.00	$ 245.00
Arm Chair to match	184.00	118.00
Louis XIV. Mahogany Side Chair covered in Silesia	123.00	68.00
Early English Walnut Living Room Table	180.00	90.00
Italian Renaissance Walnut Arm Chair in Tapestry	83.00	56.00
Overstuffed Wing Chair, covered in Plain Taupe Mohair Velour	195.00	138.00
Queen Anne Mahogany Console Table	52.00	29.00
Queen Anne Mahogany Arm Chair in Tapestry	106.00	62.00
Hepplewhite Mahogany Rocker with Tapestry Pad Seat	55.00	34.00
Decorated Floor Lamp with Mulberry and Blue Shade	130.00	65.00
Decorated Floor Lamp with Parchment Shade	185.00	68.00
Louis XV. Mahogany Arm Chair in Silesia	72.00	55.00
Queen Anne Mahogany Console Table	100.00	48.00
Chippendale Mahogany Arm Chair in Frieze	195.00	98.00
Louis XV. Walnut Hand Carved Living Room Table with Marble Top	1600.00	845.00
Louis XV. Walnut Arm Chair in Silesia	220.00	140.00
French Putty Hand Decorated Bedroom Suite: Twin Beds, Dresser with Hanging Mirror, Chifforobe with Hanging Mirror and Chair. 7 pieces	900.00	535.00
Louis XVI. Bedroom Suite in Glaze Enamel Finish: Twin Beds, Dresser with Hanging Mirror, Chifforobe Vanity Dresser, Night Table, Bench and Chair. 8 Pieces	828.00	515.00
French Gray Decorated Bedroom Suite: Twin Beds, Dresser, Chifforobe, Vanity Dresser, Night Table, Chair, Rocker and Bench. 9 Pieces	881.00	595.00
Windsor Ivory Enamel Decorated Bedroom Suite: Full Size Bed, Dresser, Chifforobe, Vanity Dresser, Chair, Rocker and Bench. 7 Pieces	314.00	265.00
Ivory Enamel Hand Decorated Dressing Table	75.00	39.00
Bench to match	21.00	12.00
Parchment Decorated Dresser with Hanging Mirror. Complete	100.00	54.00
Venetian Gray and Blue Dressing Table	74.00	49.00
Ivory Enamel Bedroom Suite: Twin Beds, Dresser, Vanity Dresser, Chair and Rocker. 6 Pieces	568.00	255.00
Putty and Mauve Hand Decorated Dressing Table	$ 114.00	$ 50.00
Bench to match	21.00	10.00
Louis XIV. Walnut Bedroom Suite: Full Size Bed, Dresser, Chifforobe, Vanity Dresser, Night Table, Chair and Bench. 7 Pieces	1665.00	1150.00
Hepplewhite Mahogany Bedroom Suite: Full Size Bed, Dresser, Chifforobe, Vanity Dresser, Night Table, Chair and Bench. 7 Pieces	726.00	528.00
Hepplewhite Mahogany Decorated Bedroom Suite: Full Size Bed, Dresser, Chifforobe, Vanity Dresser, Night Table, Chair, Rocker and Bench. 8 Pieces	645.00	445.00
French Putty Enamel Bedroom Suite: Twin Beds, Dresser, Chifforobe, Night Table and Chair. 6 Pieces	478.00	340.00
Adam Walnut Bedroom Suite: Twin Beds, Dresser, Chest of Drawers, Dressing Table, Night Table, Chair, Rocker and Bench. 9 Pieces	436.00	285.00
Italian Walnut Dining Room Suite: Sideboard, China Cabinet, Server, Extension Table, 5 Side Chairs and 1 Arm Chair, covered in Blue Mohair Velour. 10 Pieces	982.00	730.00
Italian Renaissance Walnut Dining Room Suite: Sideboard, Server, Draw Leaf Table, 5 Side Chairs and 1 Arm Chair in Silesia. 9 Pieces	798.00	598.00
Early English Walnut Dining Room Suite: Serving Table, Silver Cabinet, Draw Leaf Table, 5 Side Chairs and 1 Arm Chair in Tapestry. 9 Pieces	736.00	456.00
Putty and Blue Hand Decorated Tea Wagon	110.00	40.00
Robin's Egg Blue Hand Decorated Table	84.00	30.00
Decorated Floor Lamp with Parchment Shade	98.00	38.00
Putty and Blue Hand Decorated Day-Bed, covered in Cretonne	150.00	70.00
Hepplewhite Mahogany Living Room Table	105.00	65.00
Decorated Table Lamp with Putty and Blue Shade	150.00	85.00
Hepplewhite Mahogany Writing Desk	84.00	40.00
Hepplewhite Mahogany Leaf Table	70.00	50.00
Hand Carved Solid Walnut Magazine Rack	27.00	12.50
Queen Anne Mahogany Bookcase	110.00	75.00
Hand Decorated Walnut Living Room Table	150.00	100.00
Hepplewhite Mahogany Arm Chair, covered in Black and Gold Damask	86.00	60.00

Martha Washington Mahogany and Maple Bed Room Suite:

	Sale Price		Sale Price
Twin Beds, each,	$ 80.00	Dressing Table	$98.00
Full Size Bed	85.00	Bench	22.00
Dresser	139.00	Stand	28.00
Chest of Drawers,	128.00	Chair	26.00

Overstuffed Pillow Davenport in Mohair, Sale Price $210

Chair to match, Sale Price 115

Wrought Iron Polychrome Reading Lamp with Silk Shade, complete, Sale Price 55

Scholle Furniture Co.

121 South Wabash Avenue
Between Monroe and Adams

"COUNTRY FOLK OF U. S." BAFFLE BRITISH BANKER

Blames Politicians for War Debt Snarl.

BY JOHN STEELE.

[Chicago Tribune Foreign News Service.]
[Copyright: 1923: By The Chicago Tribune.]

LONDON, Jan. 27.—"There is no hope of getting better terms from America."

This declaration was made to THE TRIBUNE today by Stanley Baldwin, chancellor of the exchequer, who returned with Montague Norman, governor of the Bank of England. Despite the partial failure of the mission, Mr. Baldwin is evidently hopeful of an early settlement of the debt question. Although he did not say so, I gathered that he will urge the British cabinet to accept America's terms.

"The great difficulty between America and Great Britain is that the debt question in the United States is in the hands of politicians and not, as in England, in the hands of the cabinet and business men," he said. "Earlier the American secretary of the treasury could have settled the matter, but now it is in the hands of congress, and that complicates the situation.

"Still Country Folks."

"We have to remember that Americans are still country folks and not urban. Most of Britain's friends are in New York and the east. They know the European point of view, but that point of view cuts no ice in congress, for a majority of the congressmen represent people who are agricultural and pastoral.

"They do not understand the meaning of international debts. They are still in the state we were in a few years ago when we talked about searching Germany's pockets and thought reparations could be settled by the Germans sending over a cargo of gold every month. They have little idea of the immense complexity of the whole problem.

"America offers 3 per cent for the first ten years and 3½ per cent after that, and ½ per cent for the sinking fund, which would extinguish the debt in seventy years. The original terms were 4½ per cent, redeemable in twenty-five years, which would mean about 6 per cent annually. These are perfectly impossible terms.

Cannot Expect Better Terms.

"The problem the British cabinet has to decide is whether to accept these terms. They are an immense advance in American public opinion in a short time. They will get no better.

"At present the charge is £50,000,000 (about $230,000,000) annually. This has been accumulating for two years, and we have only paid £20,000,000 (about $92,000,000) on account. The arrears will be added to the capital sum and be liable to interest charges. The American offer will cost us about £31,000,000 (about $142,600,000) annually.

"I am afraid any change in opinion in America would be against us rather than in our favor. The debt has got on the nerves of the American people and the very mention of the word cancellation makes them shy."

Mr. Baldwin says he will not return to the United States and that final negotiations will be carried out by Sir Auckland Geddes.

62 YEARS TO PAY

Washington, D. C., Jan. 27.—Final extinguishment of Great Britain's debt to the United States in sixty-two years, with an interest rate of 3 per cent for the first ten years and 3½ per cent thereafter, is the basis of settlement suggested to the British delegation by the American debt funding commission in the recent funding negotiations here, it was disclosed officially today.

The suggested program carries with it an amortization rate of ½ of 1 per cent of the principal annually together with the retirement by Great Britain of such parts of the debt at such times as its financial position permits.

Old Interest Rate Cut.

An interest rate of 4½ per cent would prevail for the period since the date of the loans to the time when the funding arrangement becomes effective, instead of the present rate of 5 per cent.

Taken as a whole and considered over the sixty-two year period, the suggested interest rates approximate slightly less than 4 per cent while the provisions of the present debt funding act specify 4¼ per cent.

The average of the rates also, it was stated by treasury officials, is virtually the same as the average of the rates paid by the treasury on its outstanding liberty bond and other security issues.

Offsets Liberty Bond Interest.

The view was taken by some officials that inasmuch as it seemed apparent that the President, the American commission and the treasury were desirous of obtaining from Great Britain an interest rate that would offset the payments of interest by this government, there was reason to believe that the treasury had in mind a program of refunding its own obligations.

No information was available here tonight as to the view taken by the British delegation of the American suggestions for a funding of the debt which now totals approximately $4,700,000,000. Recently high administration officials have said, however, that Chancellor Baldwin of the British exchequer, and his colleagues had taken to England full details of the plan suggested here and which the American commission believed would be acceptable to congress.

GETTING DIRTIER AND DIRTIER

BUYER FOR BIG STORE VANISHES; POLICE AID HUNT

New York, Jan. 27.—[Special.]—The disappearance under peculiar circumstances last Thursday of Mortimer E. Lautman, general merchandise manager of the Kauffman department store, Pittsburgh, after cashing a $25,000 check at the Chase National bank and checking out at the Hotel Waldorf-Astoria, presumably to return to Pittsburgh, was disclosed by the police today. A nation-wide hunt for Lautman has been inaugurated, the police joining two private detective agencies in the search.

CUTS OFF WIFE'S SUPPORT TO PAY OTHER ALIMONY

"No clothes, no money," succinctly declared F. B. Magaw, a bond salesman, who recently moved to Johnstown, Pa. He appeared before Judge William L. Morgan yesterday at the instance of his wife, who alleged that he refused to support her. He said he was already paying $100 a month alimony to a former wife.

"That does not affect your present wife's right," said Judge Morgan. "You admit that you make $1,000 a week when you work and that you have not contributed to your wife's support. You must therefore pay your wife $75 a month."

POSTALS BY CAR LOTS AND STAMPS BY THE MILLIONS

Washington, D. C., Jan. 27.—The biggest demand for stamps and other postal stamped paper in the history of the government is in full swing, and is taken by the postoffice department as an indication of healthier business conditions.

A billion more stamps were issued in the last six months than in that period a year ago, and values showed a $30,000,000 increase.

Orders for postal cards in carload lots have been received, the demand being larger than ever before for a similar period.

FRIENDS ASSERT JIM LARKIN WILL PEP UP IRELAND

But Nation Awaits Return with Mixed Feelings.

BY THOMAS RYAN.

[Chicago Tribune Foreign News Service.]
[Copyright: 1923: By The Chicago Tribune.]

DUBLIN, Jan. 27.—"Jim Larkin is a smasher. He will start things in Ireland," said a leading Irish laborite and a friend of the doughty Jim.

Asked what remained to be started, with nightly kidnapings, burnings, and wreckings, he replied:

"Jim is a Communist like us all, but he advocates sterner measures. He will not agree to parliamentary tactics. Larkin opposes the treaty vehemently and favors the republican methods for gaining independence."

But when Larkin lands the first man with whom he will confer will advise that labor retain its representation in the Irish Dail and senate and that labor work along constitutional lines. In Larkin's transport workers' union, the strongest in Ireland, he will find that the officials favor moderation. Some laborites draw long faces when Larkin is mentioned.

"He likes to be a minority of one," said an official.

Treasury Is Hard Up.

Ireland throbs with plans for industrial innovations which need only peace and a commercial revival for a trial. Coöperative schemes are blocked by the hostilities while the government is embarrassed financially. The British treasury frequently presents accounts for immediate payment and the government is obliged to ask further delays.

It is believed that only the armed menace of the republicans prevents the mass of people from being reconciled to the ministry.

Though Ireland feels that it will never have peace until the Ulster problem is settled, Kevin O'Higgins, the minister of home affairs, stated today that the government has done nothing towards a solution. The Irish believe that the government has yielded to the British suggestion to effect slight changes in the boundary by negotiation instead of gaining large tracts in Counties Down and Fermanagh by plebiscites.

Two More Executed.

Several weeks ago the minister of foreign relations promised the Dail that appointments would be made shortly to diplomatic posts abroad. This would have been a bold assertion of Ireland's independence. Apparently the government has done nothing in this respect. The army also is criticized for permitting acts of destruction in garrison towns.

The number of excutions for the illegal possession of arms was raised to fifty-five today, when Patrick Geraghty of Mullinger and Joseph Byrne of Queens county were executed by a firing squad at Maryborough.

ILLINOIS WOMEN HOLD EQUAL RIGHTS MASSMEETING HERE

With Mrs. Lottie Horman O'Neill, the only woman member of the state legislature, their standard bearer, hundreds of Illinois women yesterday attended an "equal rights" massmeeting at the Auditorium hotel, under auspices of the Teachers' council. The speakers included Mrs. O'Neill, Mrs. Frank Putnam of Milwaukee, sponsor of the equal rights bill in Wisconsin, and Mrs. Anna Pollitzer, secretary of the National Woman's party. A bill to be introduced by Mrs. O'Neill would permit women to perform jury service and would eliminate a provision requiring a wife to reside where her husband does.

MRS. LOTTIE O'NEILL. [Melvin H. Sykes Photo.]

THREE OKLAHOMA BANKS FAIL.

Oklahoma City, Okla., Jan. 27.—Three banks in Oklahoma towns failed to open for business today, according to reports received at the office of the state bank commissioner here. They are the First National bank at Kiowa, the Farmers' State bank at Gage, and the Foss State bank at Foss.

Turkish Assembly Assails Curzon; Kurds Fear Slavery

BY FRANK WILLS.

[Chicago Tribune Foreign News Service.]
[Copyright: 1923: By The Chicago Tribune.]

CONSTANTINOPLE, Jan. 27.—After violent speeches in the grand national assembly, the Angora government has decided to forward a vigorous protest against Lord Curzon's declarations in his recent speech at Lausanne, which are considered an attack on the moral character of the grand national assembly, as well as derogatory to the character of the Kurdish deputies.

Eastern villayets also are forwarding protests. Several from local Kurdish societies have also gone forward.

"Cannot Enslave Kurds."

In the course of the debate in the grand national assembly the Kurd deputy from the villayet of Bitlis, Yusuf Gia Bey, declared:

"If the ignorance and fanaticism with which Lord Curzon accuses the Kurds means that they are blind to the blessing of British slavery, we accept the epithets. When the situation in Ireland, India, and Albania is considered as examples of British civilization we are not attracted. The British oil diggers will find Kurds digging British graves if they attempt to enslave the country, for means have yet to be found to sail the British kings fleet over land."

Russia Would Take Armenians.

LAUSANNE, Jan. 27.—[By the Associated Press.]—Bolshevik Russia assumed the rôle tonight of good Samaritan by officially informing the near eastern conferenc that Russia stood ready to provide a national home for the Armenians. M. Tchitcherin sent a note to the three presidents of the conference and also to Ambassador Child, in which he said the Russian representatives desired to give notice, in coöperation with Georgia and Ukraine, of Russia's intention "to install on their respective territories a considerable number of Armenian emigrants, of whom the number is still to be established."

The policy of the open door in Turkey as advocated by the United States at the near eastern conference was ratified by the allies tonight in the form of a declaration read by M. Bompard to the conference declaring that Turkey was not obliged to follow the advice of the allied debt commission on the Ottoman debt or in the matter of concessions in Turkey. The open door question arose in connection with the demand of the allies that Turkey pay to the allies 15,000,000 Turkish pounds gold as reparation to allied citizens for damages sustained during the war.

Wind Up Discussions.

Tonight's meeting, which was devoted to financial and economic questions, was, the allies say, the last meeting of the near eastern conference for detailed discussion.

The allies apparently are determined to go ahead with their plan of presenting their draft treaty to the Turks officially on Wednesday.

The session tonight showed a complete divergence of views on many subjects, including reparations. At times the meeting was disorderly, several of the delegates trying to speak at the one time. The Americans and Japanese are helping in the attempt to save the conference, but the British seem to think that at the last minute the Turks will sign.

Two separate conventions between Turkey and Greece will be signed next Monday, it is announced, irrespective of the fate of the general peace conference. One provides for the mutual return of prisoners of war and hostages, and the other for the compulsory exchange of minority populations.

ADOLPH MARKET CO

PHONES RANDOLPH 4177-2943-2945 200-208 N. STATE ST. COR. LAKE ST.

SENSATIONAL BARGAINS FOR Monday and Tuesday

ROCKWOOD & CO.'S Famous Milk Chocolate, 10-lb. slab, 1.20; per lb. 25c

B. Allegretti's Delicious Chocolate Almonds, pound 49c | Druggist Licorice Drops, 60c value, pound 23c | Delicious Fresh Made Cream Patties, special, pound 25c

BACON — High grade sugar cured squaws; sweet and mild; no mail or phone orders. 14c

PIG SHOULDERS — Morris' high grade sugar cured, fresh from smoke house, 8-10 lb. No mail or phone orders. 11c

PURE LARD — Swift's Silver Leaf, 1-lb. cartons, special. No mail or phone orders. 13c

Apples — Extra fancy "Stayman" Winesap, special per lb. 5c

Monarch Coffee — Fresh roasted, ground or whole (limit 1 carton), 3 lb. carton 89c

Butter — 1 pound cartons; fresh churned "Superior" brand Creamery, 50c lb.

Tangerines, extra fancy, sweet and juicy, dozen 15c

Figs, finest quality, for cooking or other purposes, 30c lb. value; this sale, 3 lbs. for 25c, lb. 10c

Cheese — 40c lb. value —best Old-English Sharp, per lb. 27½c

Grape Fruit, thin skin and juicy, doz. 39c

Worcestershire Sauce, "New York" brand, special, 3 bottles, 25c; each 10c

Sunbeam Apple Butter, 40c jars 23c

Best Imported Roquefort Cheese, lb. 43c

FORBIDDEN Grape Fruit Syrup; bottled at San Francisco, California, $1 bottles, spl. this sale, 15c

Pure California Grape Juice, with Nature's pep, gallon, 98c

Extracts — Bourbon, Rye, Gin, Kummel and others including blender, $1.00 bot. 59c

Porto — This is a real treat; gallon, 89c; ½ gallon at 45c

FREE — One can of our famous Bohemian Malt and Hops (none finer on the market) with each can purchased at regular price of $1.19

CIGARS — Cuesta, Rey Prediliectos; made in U. S. bonded factory; box of 50, $6.25 value, special for this sale, per box $4.50

MORENCIA — Perfectos Flor Fina, 15c cigar; special 4 for 31c or bx. 25, $1.79

CIGARETTES — Camels or Lucky Strike, carton of 200 at $1.25

SMOKING TOBACCO — Durham; 12 10c bags for 95c

Sale — EXTRAORDINARY For Monday and Tuesday

New Tennyson Player Cabinet, Bench and 50 Music Rolls ALL FOR $348

We place on sale Monday and Tuesday this widely known value. All we ask of you is to investigate.

Trade in your "silent" piano or phonograph.

START MONTHLY PAYMENTS MARCH 15TH IMMEDIATE DELIVERY.

A Guaranteed Saving on These New Instruments

A Unique Proposition

Enabling a limited number of families to purchase this beautiful new 88-note Tennyson Player at $348.

Compare with Others Sold Up to $600 Elsewhere

Note the clear, beautiful tone—its easy action—the simple elegance of its mahogany-finished case design—and remember that this new 88-Note Player-Piano contains, among other desirable features, a five point motor, full iron plate, spruce sounding board, hinges finished in brass, loud and soft expression device—and, of the utmost importance, sound construction throughout, promising many years of satisfactory service.

PURCHASERS RECEIVE UNUSUAL PRIVILEGES
50 Good Music Rolls.
Durable Bench to Match.
Handsome Cabinet for your music.
Easy Payments. Reasonable extension in case of sickness, accident or loss of employment.
A guarantee of quality and workmanship. Brand new Player-Piano, with Cabinet, Bench and 50 Music Rolls, all for $348.

$10 Down
To Approved Credit. Take a Long Time to Pay the Balance. Immediate Delivery.

Story & Clark "Three-Way" Producing Player — Three instruments in one—electrically operated. Plays FOR YOU as the artist PLAYS—then again, play it yourself as an ordinary player by pedals, or play it as the musician does—as an ordinary piano. Now $835 and up

Story & Clark Player Piano

Every Story & Clark player piano contains the Story & Clark Imperial Player Action—so simple to learn to operate and so easy to play that it makes the Story & Clark the instrument of unquestioned superiority.
NOW $645

The New Story & Clark Baby Grand
NOW $950

Exquisite in tone, stateliness in design and of the finest quality—and priced so that every home can own one.

Story & Clark "Miniature"

This charming little instrument has all the wonderful quality of tone for which Story & Clark instruments are famous. Has its own Story & Clark 88-note Imperial Player Action especially built—built in the Story & Clark factories.
NOW $745

Story & Clark "De Luxe" Model Player — The acme of Story & Clark perfection. Without a doubt the finest player piano that can be found anywhere. Perfect in every respect. Now $795

Story & Clark PIANO COMPANY
Open Every Evening
315-317 So. Wabash Ave. and 6455 So. Halsted St.

If you cannot call Monday or Tuesday, mail this coupon:
Story and Clark Piano Co., Chicago, Ill. T-23
Please send full details on your special sale of Tennyson Players at $348.
Name .....
Address .....

In Mandel Brothers' Vocalion Salon:

"Period Model Week"

Musical features and demonstrations hourly

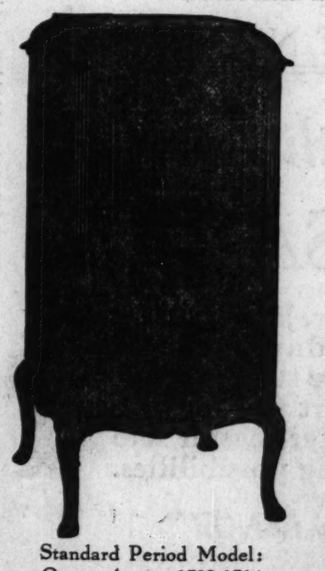
37 different, delightful models from which to choose

This charming console model is an authentic example of the furniture designed for Dutch Courtiers of the Seventeenth Century. It possesses the famous Graduola and all Vocalion improvements

VOCALION

The Fount of Pure Music

A choice may now be obtained of either the Console or Standard model in the Favorite Period Designs.



Standard Period Model: Queen Anne—1702-1714

A good model of this very popular period, in choice brown mahogany. This cabinet design embodies the salient characteristics of the Queen Anne furniture, and is not overdone in the way of ornament. The graceful cabriole leg is brought out to advantage.

THE Vocalion, alone of all phonographs, offers you a choice of either a Console or Standard model instrument—the two types illustrated here—in all the most popular Period designs. The graceful Queen Anne Period is well exemplified in the one, and the charm of the late Seventeenth century is re-created in the other. Both, in addition to their handsome and decorative appearance, present musical advantages to be found in no other phonograph. Both possess the fascinating and *exclusive* tone-control feature, *the Graduola.*

Period Vocalions are priced from $175

Unusually Attractive Terms

During "Period Model Week"—as low as

$8 Monthly

Liberal Exchange allowances on Phonographs of other makes.

Mandel Brothers

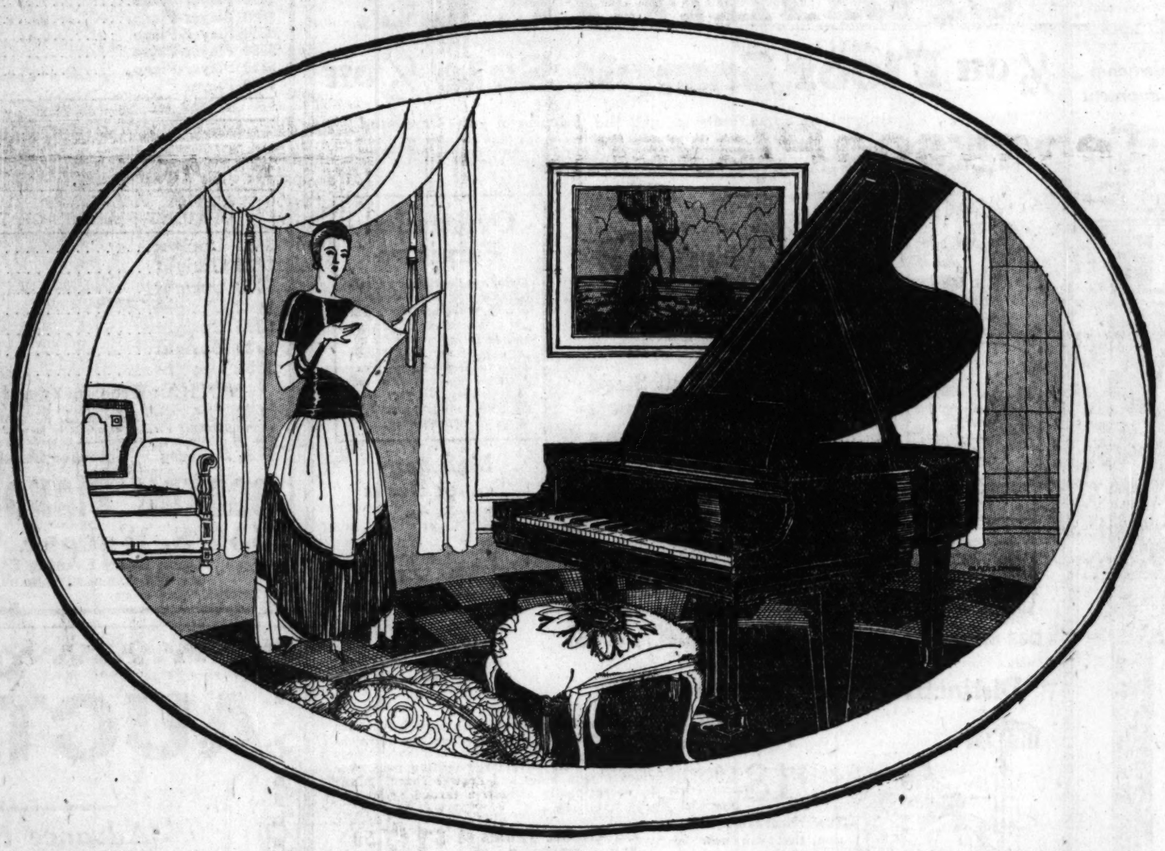
Vocalion Salon, ninth floor.

Beautiful PIANOS *in this* MIDSEASON SALE *at a* REDUCTION!

ALL precedents have been broken by this sale. Pianos of superior quality at such fractional pricings are decidedly out of the ordinary. The effort to economize is well rewarded here. Among the many fine instruments shown there is the piano you have been seeking. The excellence which you demand is shown at the price you can pay.

¶ The pianos are from our regular stock. They include all instruments used for demonstration, as well as the splendid pianos taken in exchange during the Holidays towards Steinway Grands and Duo-Arts. They are splendid values; form investments as permanent as the homes they will grace. The display includes grands, uprights, and players in a wide assortment of beautiful case designs. They are guaranteed to be in fine playing condition. The tone varies. Some instruments are voiced for the women, delicate, airy. Others have a tone more mellow, deeper, stirring. All are light in action, responsive, and pleasing.

¶ The handiwork of the leading piano makers is shown in profusion. Side by side, under one roof, you can test and hear as many pianos as you like until you are certain of the one which measures up in every way to the ideals you have in mind.



THE array of new Grands, Players, and Uprights marks a great advance in the art of piano manufacture. Whether you examine the Steinway, the Lyon & Healy, the Duo-Art, or the less expensive makes, you will find multiple evidence that new and higher standards have been achieved.

CLIP AND MAIL

Lyon & Healy
INC.
64-71 Jackson Boulevard

Please send me full details of a new special offer in pianos and valuation of pianos taken in exchange. Also send without obligation catalogs, and floor patterns with reproductions of keyboard in natural colors.

Name.....

.....

Address.....

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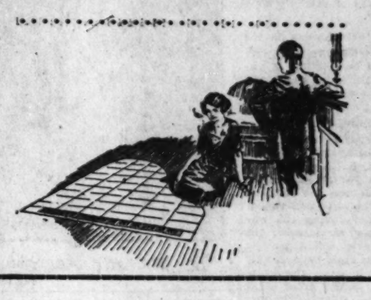

Special Selected Values!

USED UPRIGHTS

Geo. W. Lyon	Ebony	$ 100
Auditorium	Mahogany	115
Hamilton	Walnut	175
Crown	Mahogany	175
Leland	Oak	235
Hampton	Mahogany	245
Sweetland	Walnut	245
Mendelssohn	Mahogany	250
Julius Bauer	Mahogany	270
Kimball	Walnut	295
Steck	Mahogany	295
Sterling	Mahogany	335
Lyon & Healy	Mahogany	345
Weber	Mahogany	395
Conover	Mahogany	415
Steinway	Mahogany	425
Steinway	Mahogany	525

USED GRANDS

Kimball	Oak	$ 595
Lyon & Healy Apt. Grand	Mahogany	850
Chickering Baby Grand	Manogany	950
Mehlin Baby Grand	Mahogany	1250
Steinway	Mahogany	1250
Steinway, Style C	Mahogany	1850

USED PLAYERS

Krell	Mahogany	$ 385
Solo Concerto	Mahogany	395
Steck	Mahogany	395
Kimball	Mission Oak	425
Washburn	Walnut	465
Washburn	Oak	485
Knabe Angelus	Mahogany	500
Steinway Pianola	Mahogany	1195

AND MANY OTHERS

Terms to Suit All

You can obtain a piano now under very convenient terms. Select your instrument. We will deliver it at once or as you wish. Pay no money down, only a small sum to cover the cartage charges. The instrument itself can be paid for in 28 monthly installments.

Old musical instruments are taken at full value in part exchange.

LYON & HEALY

INC.

Founded in the Year 1864 — *Everything Known in Music*

SOUTH SIDE SHOP
1018 East 63rd Street
Branch Shops Open Evenings

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4646 Sheridan Road
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Wabash Avenue *at* Jackson Boulevard
TELEPHONE WABASH 7900

ANOTHER HUGE NAVAL BLIMP READY IN JUNE

Craft to Be Protected Against Guns.

Akron, O., Jan. 27.—[Special.]—Small sections of the intestines of 1,600,000 steers slaughtered were required to construct the gas bags of the United States naval airship ZR-1, which will be completed by the Goodyear Tire and Rubber company of this city next June.

The other day the whistles at the aircraft factory were blown thirty-six times to mark the completion of the balloon section of the ship, which will be the largest afloat when it is turned over to the government next summer.

Navy Building Part.

The metal work and frame, cars, and engines are being built by the navy at Lakehurst, N. J.

The ZR-1 is a companion ship of the R-34, which flew across the Atlantic ocean and back. The R-34 and two or three Zeppelins built during the war were the only other airships in the world that compare with it in size.

The feature of the rigid type of ship that distinguishes it from the semi-rigid, or non-rigid, is the great cigar shaped rigid metal framework into which the helium-filled gas containers are installed.

Instead of a single balloon there will be twenty in the ZR-1, a series of cells, each of them resembling a great round cheese in shape. It is as if the cigar shaped bag has been neatly sliced with a giant knife in segments twenty to forty feet wide.

Safer Against Foes' Guns.

The purpose of building the bag in compartments rather than as a single unit is, of course, that several of these compartments could be destroyed by anti-aircraft shell or otherwise, and the rest would still be able to sustain the weight of the ship.

There are twenty of these gas cells, but sixteen extra cells, or spares, well built. Contract for these bags was given two years ago and the completion of the thirty-sixth bag was announced by blowing the factory whistles. The largest ones have a diameter of eighty feet.

How Bags Are Made.

The bags were made of gold beater skin, the first time this process has been used in this country in airship work. Gold beater skin is a small section of the intestines of a steer, very light, tough, and impervious to gas and air. This skin is laid by hand on a light grade of rubberized balloon fabric and varnished. To get a sufficient amount of this skin for the ship required the anatomy of 1,600,000 cattle.

Most of these were obtained from the big packing houses in Chicago although some came from South America.

The ZR-1 will be 680 feet long with a speed of seventy miles per hour a lift of sixty tons and a cruising radius of 5,000 miles. It will carry a crew of twenty-six men and could carry 100 passengers.

It's Powerful Blimp.

It will be propelled by six 350 horse power engines. It will have seven cars attached to the lower framework for the engines and crews. The largest car is forty feet long.

All cars have sleeping quarters and cooking and dining facilities. The crew will be able to move from one end of the ship to the other, a distance of two city blocks, and can climb up by a ladder to the top of the ship.

The twenty gas compartments will contain 2,150,000 cubic feet of helium. An idea of the ship's size may be gained from the fact that the ordinary rigid ship usually carries 180,000 to 200,000 cubic feet of gas, while a free balloon may have not more than 35,000 cubic feet.

The navy department expects to launch the ZR-1 in July.

WEDS MISS FRANCES VYSE

MR. AND MRS. SIDNEY NICHOLAS STROTZ.
[TRIBUNE Photo.]

A Brilliant Wedding

Varying shades of gold in gowns and flowers gave brilliance to the wedding of Miss Frances Vyse, daughter of Mr. and Mrs. Arthur J. Vyse of 21 East Elm street, and Sidney Nicholas Strotz, son of Mr. and Mrs. Charles N. Strotz of Winnetka, which took place yesterday afternoon in St. Chrysostom's church.

The service was read at 4:30 o'clock by the Rev. Norman Hutton, rector of St. Chrysostom's, assisted by Dr. Sydney T. Smith of Delafield, Wis., an uncle of the bridegroom.

The bride wore a white satin gown of the fashionable sleeveless type, beaded in pearl design, and carried a shower of lilies of the valley, white sweet peas and orchids. A coronet of Duchesse lace, fastened at the sides with orange blossoms, held in place the voluminous tulle veil.

A reception followed the ceremony at the residence of Mr. and Mrs. William V. Kelley of 1550 North State parkway, uncle and aunt of the bride, and Mr. and Mrs. Strotz departed for Virginia Hot Springs, were they will spend their honeymoon.

When they return in March they plan to reside at the Webster hotel until they find an apartment.

$7,000 IS PLEDGED TO BELLEAU WOOD MEMORIAL FUND

Washington, D. C., Jan. 27.—[Special.]—Pledges have been received from seven individuals for $1,000 each for the purchase of Belleau wood, according to an announcement today by Mrs. James Carroll Frazer, president of the Belleau Wood Memorial association.

These are to form a part of $16,000 needed to redeem the option to secure the woods as a memorial and to prevent the completion of the project of a Franco-British syndicate to turn it into a tourist-amusement park.

The money was pledged by Secretary of War John W. Weeks, Otto H. Kahn, Col. Robert M. Thompson, Mrs. Sidney Thayer of Philadelphia, Mrs. Walter S. Wyatt of Philadelphia, Mrs. James E. Pope of East Orange, N. J., and Mrs. Frazer. Through Gen. Harbord, head of the 2d division veterans' committee, several thousand dollars has been pledged.

9,000 Illinois Guardsmen Will Attend Encampment

Rockford, Ill., Jan. 27.—[Special.]—Nine thousand Illinois national guardsmen will attend the divisional encampment of the 33d division, which will open at Camp Grant July 9, it was announced today. This will be the first divisional encampment of the Illinois guardsmen since the world war.

FIND 68 BALLOTS DOUBLE CROSSED; GIVEN TO MARKS

Discovery of what Attorney P. J. Lucey and Representative Michael L. Igoe claim was a deliberate attempt to steal nearly 100 votes was made yesterday by a senatorial committee which is recounting the ballots in the First district contest between Senator Adolph Marks and his Democratic opponent, Norman Macpherson. Lucey and Igoe are representing Macpherson.

MICHAEL L. IGOE.

The discovery came while the committee, which is headed by State Senator William S. Jewell, was recounting the vote of the Thirty-first precinct of the First ward. Macpherson made a net gain of twenty-three votes over Marks in this precinct, while sixty-eight ballots are being held up pending an examination by handwriting experts.

Claimed for Macpherson.

It is on these sixty-eight ballots that Lucey and Igoe make their claim of fraud and they have demanded that they be taken from Marks and counted for Macpherson. This would give the Democrats a gain of 136 more.

The ballots in question are all marked with a cross in the Democratic column while there are additional crosses before the names of both Marks and Frank S. Righeimer, defeated candidate for county judge. Both Marks and Righeimer ran as city hall Republicans.

Examination of the ballots, however, showed that while the crosses in the Democratic circles are of varied size and shape and apparently made with pencils of different degrees of hardness, all the crosses before the names of Marks and Righeimer are exactly the same.

"It is clearly evident," Representative Igoe said, "that the voters' intentions were to cast a vote for all the Democratic candidates and for that reason they placed the crosses in the Democratic circle. After the polls closed, however, some other person deliberately remarked the ballots, placing the crosses before the names of Marks and Righeimer."

Macpherson Still 22 Ahead.

The committee decided to allow the votes to stand for Marks but to hold up the contested ballots pending an examination by the handwriting experts. These experts will report on Thursday.

The net result of the day's recount, three precincts being canvassed, showed a gain of twenty-eight votes for Macpherson, leaving him twenty-two votes ahead of Marks. The recount in the disputed precinct, in addition to the sixty-eight disputed ballots, showed that the judges and clerks had given Marks nineteen more votes than he was entitled to, and Macpherson four less. Marks also lost four in the Twenty-ninth precinct and one in the Thirtieth.

SHOT SIX TIMES BY WIFE.

Thomas Dillon, 30 years old, colored, 3628 Cottage Grove avenue, was shot six times in the abdomen yesterday by his wife, Ella May Dillon, in their home, and will probably die.

OAK PK. LEGION PLANS $250,000 MEMORIAL PAID FOR BY MEMBERS

Under the leadership of Maj. Charles Roth, first commander of Oak Park post of the American Legion, a committee has been appointed to arrange plans for a memorial hall and Legion building, to be erected in Oak Park. The building, as planned, is to serve as headquarters for the Legion and all its social affairs in the future and will cost approximately $250,000. The money for the project, according to Elmer Erickson, commander of the post, will not be raised by public campaign, but will be collected among members of the post.

MAJ. CHARLES ROTH.
[Melvin Sykes Photo]

SERVICE PAPERS LOST BY YANKS AWAIT OWNERS

Many original discharge papers lost by world war veterans on the streets, in public buildings, and elsewhere, have been turned in by finders to THE TRIBUNE'S Friend of the Soldier department, Madison and Dearborn streets, and to American Legion headquarters, 171 North La Salle street.

The following may recover discharge certificates from the Friend of the Soldier: Kathryn Jones, Julius C. Nelson, Lester Brown, William B. Kennedy, Clarence Velebil, Joseph McCarthy, Columbus Johnson, Makary Ablazey, Anton F. Deering, Leslie M. Wise, Louis Pieske, Edwin A. Phelps, William Coninx, Fred A. Sherman, and Theodore F. Eiszner.

In addition certified copies of discharges lost by Charles A. Mann, Herbert W. Joseph, and Joseph Figarsky also are available at THE TRIBUNE'S Friend of the Soldier department.

At Legion Offices.

Discharges naming the following are at American Legion headquarters:

Geoffrey Donohue, Thomas J. Morris, Frank Anderson, Edward A. Beck, Sidney John Graham, John Sosnoski, Irvin Schuman, Patrick E. Devine, John D. Divine, William L. Alexander, Howard E. Pease, Samuel M. Givot, John D. Petersen, Anthony Vart, Michael Jelinski, John T. Watson, Edwin Randall, Peter Kontantine Bisinies, Montgomery F. Moriarity, Chester Marecks, Silas L. Ogden, Morris Berman, Albert Joseph Mathieu, Martin O. Boyle, Stephen R. Keely, Emanuel H. Johnson, George C. Parter, William Lee, John Wielgus, James Austera, Maurice D. O'Meara, Frank J. Swatek, Raymond Nelson, George Manly Thorne, Ed D. Steinhilber, Glenn B. MacMaster, Eugene Marshall Liebscher, Joseph John MacNeil, Servatius Kaufman, William Henry George, John Donatelli, George Churchill, John M. Fischer, Lester D. Stevens, Fayette E. Wright.

Papers Uncalled For.

Hundreds of discharge papers left with the Friend of the Soldier for copying have remained uncalled for many days. They may be obtained at the Tribune building, Madison and Dearborn streets, between 9 a. m. and 7 p. m.

CLOSING OUT
Factory Pianos
of Discontinued Styles, Used and Shop-Worn Pianos
FOR TWO DAYS ONLY MONDAY and TUESDAY
Terms as Low as $1.00 Per Week

HERE IS THE PROPOSITION

We bought the entire stock of one of the largest Piano Factories in America, consisting of UPRIGHT PIANOS and PLAYER-PIANOS, discontinued and ODD STYLES, SHOP-WORN, slightly used and some Second-Hand at PRACTICALLY our OWN PRICE. Among these SALE PIANOS you will find a GREAT MANY of our REGULAR STOCK of new and USED and SHOP-WORN Pianos that have ACCUMULATED in the last THREE MONTHS.

WE HAVE sense enough and POSITIVELY KNOW the only thing that WILL MOVE this ENORMOUS STOCK is the PRICE. Now, we WILL NOT REFUSE any offer WITHIN REASON, so GET BUSY, MR. PIANO BUYER.

Among these SALE pianos you will FIND such WELL known MAKES as KIMBALL, HALLET & DAVIS, STORY & CLARK, STEINWAY, CHICKERING, MEISTER, HALL & SONS, BUSH & GERTS, VOSE & SONS and others too numerous to mention.

LISTEN! WE will take your Piano, Talking Machine or any musical instrument you may have as cash payment on any Piano or Player-Piano we may have in stock.

LAST NOTICE This Sale May Possibly Close Tuesday Night, January 30th, at 10 o'Clock.

FREE—IN YOUR HOME—60 DAYS
COME IN AND ESTABLISH A LITTLE CREDIT

You will FIND THIS BEAUTIFUL 88-Note PLAYER-PIANO, one of our latest styles, in the CUT ABOVE, among these SALES PIANOS.

FULLY GUARANTEED FOR TWENTY-FIVE YEARS

NOTICE the PRICES on PLAYER-PIANOS for the next TWO DAYS. We WILL MAKE A WAGER that THERE ISN'T a HOUSE in the UNITED STATES that will DUPLICATE THESE PRICES.

$450 Player-Piano.....Was $195 Now $103
$500 Player-Piano.....Was $210 Now $149
$550 Player-Piano.....Was $285 Now $168
$650 Player-Piano.....Was $315 Now $217
$750 Player-Piano.....Was $310 Now $271
$850 Player-Piano.....Was $425 Now $365

FREE—Rolls of Music with Each Player

LIST OF UPRIGHT PIANOS
Such WELL-KNOWN MAKES as BUSH & GERTS, HALL & SONS, MENDENHALL, HENRY F. MILLER, SCHMIDT, KIMBALL and BELLMAN. Among them YOU WILL FIND PIANOS PRACTICALLY as Good as NEW and others JUST THE THING FOR BEGINNERS.

NOTICE THE EXTRA CUT IN PRICES ON UPRIGHT PIANOS FOR TWO DAYS ONLY

$550 Upright.....Was $143 Now $81
$425 Upright.....Was $ 95 Now $53
$450 Upright.....Was $120 Now $69
$400 Upright.....Was $ 78 Now $37
$375 Upright.....Was $ 98 Now $43
$320 Upright.....Was $ 85 Now $27
$385 Upright.....Was $ 43 Now $19

NOTICE: Free in Your Home for 60 Days
By HAVING a NEW PIANO in YOUR HOME for 60 DAYS you can have a PIANO EXPERT or MUSIC TEACHER test the PIANO and if not ABSOLUTELY AS REPRESENTED you can return it to us without ONE CENT OF EXPENSE to you. If satisfactory, you can start to make payments as low as $1.00 PER WEEK.

Free Delivery Stool or Bench No Extra Interest

BOSTON PIANO COMPANY
337 S. Wabash Ave., 4 Doors North of Van Buren Street
Open Every Evening During This Sale
ONE OF THE OLDEST PIANO DEALERS IN AMERICA
TELEPHONE WABASH 5153 (Copyright, 1922, by Boston Piano Co.)

"You Can Always Do Better at Donchian's"

DONCHIAN Furniture Co.

½ off Floor Sample Sale ½ off

Now . . . a truly genuine opportunity to get the Furniture you want *and should have* in your home . . . the type of furniture that serves today and tomorrow. You can get this kind of furniture for a mere fraction of actual retail value . . . we're disposing of all floor Samples now on our floors. Prices are graded so low as to practically insure a guaranteed saving to you of 50 per cent. Can you afford NOT to take advantage of this magnificent homefurnishing opportunity?

$98.00 Full Sized Davenport
Chair to Match, $48.50, in a Choice of Coverings
A most luxurious suite of the finest overstuffed furniture. Two pieces, consisting of a long, low hung Davenport and an Arm Chair to match. Full spring construction of the highest type. The pieces are large, roomy and deep seated. Have double web bottoms, loose, removable cushions. In addition to coverings found on floor samples, countless others are to be had, if desired.
This is only one instance of the many inviting values to be had during this Sample Sale Week.

Overstuffed Furniture
Outer appearances are sometimes disappointing—and so in overstuffed furniture. But not at this store. Our overstuffed furniture is made according to our high standard specifications, under our personal supervision, in our own factory. In fact, it is Custom-Made for you. This is worth remembering.

Odd Wing Chairs—Choice of Coverings—39.75 to $90

Mahogany Spinet Desks

$24.75 and up
Mahogany Spinet Desks of a very fine quality are offered as highly attractive homefurnishing values. Durably constructed, handsomely finished. They have large writing beds, spacious pigeon holes and drawer space. Made in exceptionally attractive turned styles.

Distinctive Floor Lamps

In Exquisite Finishes
$18.50
The remarkable selection that can now be made from a most exquisite assemblage of floor lamps is actually without parallel. Beautifully wrought and turned standards, large Strand shades with silk fringes in many colors, sticks and bases harmoniously finished—all this in lamps now radically low priced at $18.50.

Davenport Tables of Very Fine Quality $17.50 and Up

Davenport tables possessing elegance and a touch of refinement, fit to adorn the most carefully furnished living room, are to be had at a most negligible sum. In full sizes, hand rubbed finishes, truly exquisite creations. The table shown is $17.50.

Art Loom Wilton Rugs

In Rose, Blue and Green. Two tone borders. Size 9x12. $59.75
The most generous values of the season.
Those who appreciate the qualities of the Romantic Oriental Rug will do well to consult Donchian's previous to purchasing. "From One Who Knows."
Here will be found one of the finest and most varied assortments of floor coverings in the city.

Wing Back Cane Rockers $19.75

An odd rocker for more genuine comfort—haven't you wanted one? A cane wing back rocker is the logical choice. More so when the utility is so great, and when one can be had at our low price. Seat, back and wing panels are of woven cane. Rocker finished in a lustrous mahogany.

BRANCH STORE 737-39 W. Jackson Blvd. Near Halsted St.
MAIN STORE 29-31 S. Wabash Ave. Bet. Madison and Monroe
BRANCH STORE 2241-49 W. Madison St. Near Oakley Blvd.

Madison St. Store Open Tues., Thurs., and Sat. Evenings Till 10 P. M.

"You Can Always Do Better at Donchian's"

In line for something good!

Paramount and McVickers have taken the gamble out of pictures for Chicago.

Time was in the movies when you took a chance every time you paid your money—every fan remembers it.

But now you can come without a moment's thought—to McVickers—because a Paramount Picture is always the best show in town, and the whole success of both Paramount and McVickers is built on a great time every time you buy a seat!

McVICKERS
The Home of First-Run Paramount Pictures

McVickers presentation and stage program always combines music, song, dance and color.

See amusement columns for current Paramount Picture and details of stage program.

AUCTION

Advance Notice

Wait for the sale of Oriental Rugs commencing Monday, February 5th, 1923.

Entire stock on exhibition at our salesrooms, 317-319 South Market Street, Sunday, February 4th, from 10:00 A. M. to 4:00 P. M.

MICHAEL TAUBER & COMPANY
AUCTIONEERS

WHY BE BALD?
Thousands of people, after being bald for years, used Koop's Lightning Hair Restorer and now have a full head of hair. I guarantee 8 bottles to cover bald spots with hair or money refunded. I guarantee 1 to 6 bottles positively stops hair from falling out and keeps head clear from dandruff. I am no faker. Send for testimonials. For sale by drug-gists. 1 bottle, $1.75; 3 bottles $5.00; 6 for $8.75 Druggists supplied by Dutton, Morrison & Co. Jobbers and FRED KOOP, Mfr., 18 N. 3rd St. Camden, N. J.

WISE CHICAGO WOMEN read THE TRIBUNE every morning not only for its news but also for its advertisements, many of which are found *only* in THE TRIBUNE.

OUT
Pianos
nd Shop-Worn Pianos
and TUESDAY
0 Per Week
ROPOSITION
e of the largest Piano Fac-
HT PIANOS and PLAYER-
LES, SHOP-WORN, slightly
RACTICALLY our OWN
S you will find a GREAT
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ITIVELY KNOW the only
OUS STOCK is the PRICE.
ffer WITHIN REASON, so
FIND such WELL known
AVIS, STORY & CLARK,
ER, HALL & SONS, BUSH
too numerous to mention.
Talking Machine or any musical
cash payment on any Piano or
in stock.
Possibly Close Tuesday
ry 30th, at 10 o'Clock.
ME—60 DAYS
LITTLE CREDIT
PLAYER-
T ABOVE.
WENTY-FIVE YEARS
ANOS for the next TWO DAYS.
that THERE ISN'T a HOUSE in
HESE PRICES.
...Was $195 Now $103
...Was $210 Now $149
...Was $285 Now $168
...Was $315 Now $217
...Was $310 Now $271
...Was $425 Now $365
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WO DAYS ONLY
Was $143 Now $81
Was $ 95 Now $53
Was $120 Now $69
Was $ 78 Now $37
Was $ 98 Now $43
Was $ 85 Now $27
Was $ 43 Now $19
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60 DAYS you can have a PIANO
O and if not ABSOLUTELY AS
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No Extra Interest
COMPANY
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LERS IN AMERICA
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Notice
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Street, Sunday,
A. M. to 4:00 P. M.
& COMPANY
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WISE CHICAGO WOMEN
THE TRIBUNE every
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also for its advertisements,
of which are found only
HE TRIBUNE.

Store Open Every Saturday Night Until 10 o'Clock

John M. Smyth Company

Established 1867 — Madison East of Halsted — MANUFACTURERS ~ RETAILERS ~ IMPORTERS

Store Open Every Saturday Night Until 10 o'Clock

Every Day a Sales Day

$14.00 Each — This Column Your Choice

POLYCHROME MIRROR

TELEPHONE SET
Mahogany finish

BOOK STAND
Mahogany finish

HUMIDOR
Mahogany finish

DROP LEAF TABLE
Mahogany finish

NESTED TABLES
Glass tops, mahogany

FERN STAND
Mahogany finish

$27.00 Each — This Column Your Choice

SERVING TABLE
Walnut finish

WINDSOR CHAIR
Mahogany

DAVENPORT TABLE
Mahogany finish

STEEL BEDSTEAD
Wood finishes

BREAKFAST ROOM SET
Decorated

CHINA CABINET

This Column Your Choice $315.00 Complete Suites

DINING ROOM SUITE

Italian design, two tone American walnut finish. The buffet board is 66 inches wide. Dining table has oblong top, measuring 44x60 inches, and extends to 8 feet. Chair seats covered in tapestry. 10 pieces (4 chairs not shown). Sturdy and strong, as is all of our furniture; sold separately.

55 Years of Good Furniture

LIVING ROOM SUITE

Smyth made. Best spring construction. Loose spring cushions, covered in best mohair.

$35.00 Each — This Column Your Choice

CONSOLE TABLE AND MIRROR
Mahogany finish

HALL OR CARD TABLE
Mahogany finish

VELVET RUG
8.3x10.6

SPINET DESK
Mahogany finish

JUNIOR LAMP
Polychrome, silk shade, complete

EXTENSION GATE LEG TABLE

$69.00 Each — This Column Your Choice

FIRESIDE CHAIR
Smyth-made

TABLE
Walnut

BUFFET BOARD
American Walnut finish

SECRETARY DESK

SOFA
Sateen Cover

GAS STOVE
Gray and white porcelain

INSULL PLEASED BY CIVIC OPERA AND WANTS MORE

Urges Longer Season, with Favorites Repeated.

Civic opera in Chicago is proclaimed a success in a statement reviewing the season, issued by Samuel Insull, president of the Chicago Civic Opera company. He announces that the opera as a civic institution will complete the season well within the resources provided by the box office receipts and the guarantee fund.

No pretense is made, Mr. Insull states, that the Civic Opera company has eliminated "deficits." Such a contention, he says, is ridiculous; nor does the company contemplate a season without "deficits" in the near future.

Must Adopt Europe's Plan.

Mr. Insull says the only hope of attaining a self supporting opera lies in "our willingness to approximate, as we go on, the European system of a longer season, fewer operas in the season's repertoire and less dependence upon the star system."

His statement, in part, continues:

"Even though the opera cannot support itself yet the financial problem should be somewhat easier next year. No doubt our expenses have been increased by the late start we got for this season [the guaranty fund was not completed until May], and by having to do many things hurriedly. Then we expect to get more out of renting the Auditorium and more out of the tour that follows the regular season here. A beginning is the engagement of Mr. G. T. Hood as assistant business manager. It will be Mr. Hood's job to get the Auditorium used more between seasons of opera, and to relieve Business Manager Shaw of much detail, so that Mr. Shaw may have more time for organizing repetitions of his marked successes with the annual tour of the company. In other respects the management remains as it is—all set for another season without lost motion. These circumstances—Auditorium rentals, longer tour, better organization, etc.—should add upwards of $150,000 to cash resources in the next few years, exclusive of the guaranty fund.

Opera Called Excellent.

"The opera has been so uniformly excellent—perhaps so much better than was expected under all the circumstances—that unusual excellences may have been overlooked for lack of striking comparisons. Where, for example, is the opera company that has ever surpassed, in a period of ten weeks, or even reached the heights represented by 'Mefistofele,' 'La Juive,' and the rebuilt 'Aida,' as produced here this season?

"Never before in the history of the Auditorium has there been such attendance at a season of opera. At the rate of gain over the best previous season which has prevailed until now, the total attendance will be about 25,000 more than ever before during a corresponding ten weeks. That number is practically enough to fill the Auditorium seven times. In other words, opera attendance this season is sufficient to have furnished all of the audiences of last season and then to have provided practically capacity audiences for a full extra week.

Commends Balanced Program.

"Surely, this must be artistically significant. It must mean that the selection of works for production has been exceptionally well done; that the schedule of performances week after week has been exceptionally well balanced, and that the operas have been exceptionally well cast and well presented.

"During the season twenty-five different operas, three as parts of double bills, have been sung during the ten weeks. Surely, that is sufficient variety—four changes of bill for a maximum of seventy-three performances—unless the first consideration is to be for possible opera goers who are most concerned to 'see a new show.' In this relation, it is interesting to make a comparison. At La Scala in Milan, chief temple of the grand opera cult of the world, and where the eminent Toscanini is high priest, only nine operas were presented last year in a season of six months. One of them, 'Parsifal,' was sung thirty-six times.

Plenty of Novelty.

"But there has been no dearth of 'novelty' in the season of twenty-five different operas which have been presented. Nine, or better than one out of every three, have been either new to Chicago or have been revivals of an unusual character. 'Mefistofele,' with the extraordinary Chaliapin; 'La Juive,' only once adequately presented before thirty-three years ago; 'Martha,' an operatic jewel reëstablished; 'La Forza del Destino,' first production here; 'Parsifal' and the 'Valkyrie'; 'Sniegurotchka,' splendidly staged; 'The Snow Bird,' never before produced anywhere, and then 'Aida' in a production which the musically informed generally agree gave to that splendid opera the most nearly perfect performance of it from every artistic standpoint that was ever presented on any stage in the world.

"There has been disappointments, of course, but the wonder is that more of them were not encountered when some of the difficulties are recalled. Opera was not assured until May, nearly five months late; several modern French operas had to be dropped because of the unreasonable demands for royalty by French publishers who control the texts. 'Romeo and Juliet' was expected to be in the repertoire but Schipa was not ready to appear in it. 'Martha' was scheduled for earlier production but the illness of a principal interfered.

"Impartial review will convince any one that in respect to this Chicago season of opera, taken as a whole, the artistic canons and the box office record will be found to be entirely in agreement."

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WIFE DISAPPEARS, $6,000 WITH HER; MAY HAVE ELOPED

A. C. Swanson, 4032 Hirsch street, has asked help in finding his wife, Norma, who left home on Jan. 16 and has not been seen since. She took with her between $5,000 and $6,000, which he had drawn from the bank a few days previously.

MRS. NORMA SWANSON.

FRANK HALPIN.

At the same time Frank Halpin, 4030 Hirsch street, a friend of the Swanson's, also disappeared and it is surmised that the two ran away together. It is alleged that Halpin, who leaves a wife and an 8 year old child, disapeared three years ago with a married woman under the same circumstances.

GUARD STRENGTH OF 250,000 FOR PEACE IS URGED

13,006 to Be Allotment in Illinois.

[BY A STAFF CORRESPONDENT.]

Washington, D. C., Jan. 27.—[Special.]—A recommendation that further development of the national guard should be predicated on a minimum peace strength of 250,000, is contained in the report of the special committee of national guard and regular army officers appointed by Secretary of War Weeks last November.

The report approved by Secretary Weeks and made public today also approves the present plan of national guard organization and indorses the work of the war department and militia bureau as satisfactory, considering limitations that have been imposed on congress.

13,006 for Illinois.

Of the 250,000 peace strength Illinois would be allotted 13,006 troops, as follows:

Infantry division, 9,746; cavalry division, 509; corps troops, 1,332; special infantry troops, 1,419 (old 8th colored).

Before submitting its report, the committee received the written views and recommendations of corps area commanders and the adjutants general of several states. Adjutants general or representatives from the following states appeared before the committee: Illinois, Alabama, Connecticut, Colorado, District of Columbia, Georgia, Missouri, Minnesota, New Jersey, Michigan, North Carolina, Oklahoma, Pennsylvania, West Virginia, Wisconsin, and Texas.

Plan Called Sound.

"That the present approved plan for the organization of the national guard is sound in principle and that the development of the national guard under this plan and the approved policy of the war department by the militia bureau is proceeding in a satisfactory manner, subject to the limitations imposed by funds appropriated by the congress and by the states.

"That taking into account the financial and economic situation now confronting the states and the United States, the maintenance cost of various strengths, and the amounts heretofore appropriated, and that may be appropriated in the near future by the states and by the United States, it is necessary and in the best interests of all concerned that the further development of the national guard within the United States should be predicated upon a minimum peace strength of 250,000.

Details Are Outlined.

The strength above indicated, 250,000 men, will permit of the maintenance of the following organizations within the United States which should be developed in the order of priority stated:

"(a)—At peace strength, subject to modifications as shown below:

"1. 18 infantry divisions.

"2. Four cavalry divisions.

"3. 130 companies harbor defense troops.

"4. 12 infantry regiments, special allotments.

KLAN CHIEFTAINS MAKE PREPARATIONS FOR FIGHT TO FINISH

While Dr. Hiram Wesley Evans, imperial wizard of the Ku Klux Klan, and his staff were laying plans at their retreat in the Sisson hotel yesterday for defense of Klansman William H. Green, a city fireman, Ald. Robert J. Mulcahy, chairman of the council committee investigating the spread of klanism among city employés, was arranging to supplement the charges against the fireman.

WILLIAM H. GREEN. [TRIBUNE Photo.]

At the Sisson hotel, where Imperial Wizard Evans and his staff are in session, it was said that plans are being made for a "fight to the finish" with the foes of the "invisible empire."

WAITING AT CAFE 5 YEARS DIDN'T APPEAL TO FIFI

[Chicago Tribune Foreign News Service.]

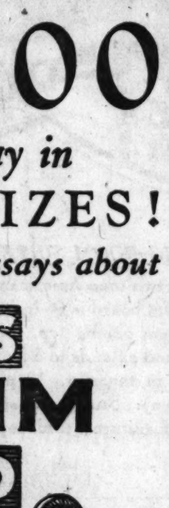
PARIS, Jan. 27.—There is one French girl who refused to wait at the Paris cafe for her "Yan" sweetheart to come after her. And our hero, Robert Watson, a former doughboy, a rough diamond from Billings, Mont., wonders why. When he won her heart in Paris five years ago he distinctly told her to wait here for him to return. Now he is back and he has searched high and low, but he cannot find her. The part of the town Watson knew in those wonderful days seemed a small place. He never dreamed he would lose her.

Watson called on the American Aid society today to help find his beautiful Fifi, to whom he considers himself engaged. He has even forgotten the smaller matter of her last name, but said he could recognize her on sight.

"I have told everybody in Billings I am coming back with a French bride and I do not dare return without one," he said. "They would never stop kidding me."

GROCER SLAIN BY PAIR POSING AS CUSTOMERS

Peter Sciangula, 35 years old, proprietor of a grocery at 627 West 26th street, where he also lived, was shot and killed last night, supposedly a victim of the Black Hand. Two men entered the place and asked for a loaf of bread. As Sciangula turned to get it one drew a revolver and fired twice, killing the grocer instantly.



PETER SCIANGULA.

Attracted by the screams of Sciangula's young sister-in-law, who witnessed the shooting, Sergt. Edward Smale of the Deering street police chased the two men east in 26th street, firing at them as they climbed a fence, but they escaped.

FRANCE FEARS CLASH OF REDS AND ROYALISTS

PARIS, Jan. 27.—[United Press.]—Squads of police reserves were called out today to guard the funeral of Marius Plateau, royalist leader and editor, who was fatally shot Jan. 22 by Mlle. Germaine Berthon, a young Communist.

The police, fearing a clash between royalists and Communists, surrounded the whole cortége as it filed through the city.

The staffs and members of the radical newspapers L'Humanite, L'Ere Nouvelle, and L'Oeuvre, have been furnished with revolvers to guard against possible reprisals by royalists. Headquarters of all labor and Communist papers and organizations are under heavy police guard.

U. S. REPARATIONS MISSION FACES LOSS OF SALARY

[Chicago Tribune Foreign News Service.]

PARIS, Jan. 27.—The American reparations delegation may be forced to return home shortly on account of a lack of funds due to the stoppage of the German reparations payments.

The pay roll of the reparations commission is $3,500,000 and the commission suddenly discovered today that its cash was running short on account of a cessation of German payments. Until recently most of the commission's ready cash came from the American share of reparations in dyes, totaling $3,000,000 annually. The other nations took the dyes reparations on account, but the Americans, without a reparations claim, were paid in cash.

The delegates discussed their finances at a private meeting after the principal meeting yesterday and figured out ways for keeping enough money to operate for several months, though it is said to do this, they must cut off funds for the reconstruction work in north France.

Brooklyn Klansmen Give $1,500 Bail and Are Freed

New York, Jan. 27.—Robert Fisher and Thomas Jones, arrested Thursday night with six other men after a Ku Klux Klan meeting in Brooklyn, today were released in bail of $1,500 each, pending a hearing Feb. 1. The others furnished bail yesterday and were released.

BOY RUN OVER BY TRAIN, KILLED.

Leo Makowski, 11 years old, 1431 Luce street, was instantly killed yesterday afternoon when he was struck by a Chicago and Northwestern railroad train near Blackhawk street.

We challenge any dining-place to cook a breakfast item equal to our Bacon and Eggs at 30c

All-day Specialties

Halibut and Peas, a big portion - - - - - 40c

Individual Oyster Stew, containing an entire bottle of certified milk, a big piece of butter and 7 New York Counts, with crackers - - - - 40c

Breast of Chicken, (all white meat), with bacon and cream gravy or giblet sauce - - - - 65c

Steak Combination, a fine thick sirloin (cooked especially for you) with French fried potatoes and lima beans - - 85c

Here that "King of Breakfast" items, consisting of 2 fresh country eggs (fried in butter) and 4 strips of the finest bacon money can buy, *costs only 30 cents.* With an individual 2-cup *pot* of coffee which we give you for 10 cents, and fresh toast or rolls or coffee cake with butter for 5 cents, you have the finest breakfast possible. And for only 45 cents. We challenge any restaurant or hotel—even those charging twice our prices, and more—to cook anything finer.

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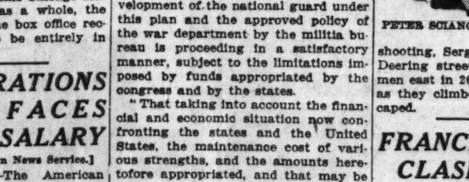

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Contest Will Begin January 29th and Close February 17th

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TABLE has solid walnut top, 45 by 60, 6-foot extension. Five Side Chairs and Arm Chair to match. Seats in high grade tapestry.

Solid Mahogany End Table

Molded edge and beautifully turned legs. Top 14x24.

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REGULAR $550.00 value. Beautifully carved frame, antique mahogany finish. Full spring construction in arms, backs and seats.

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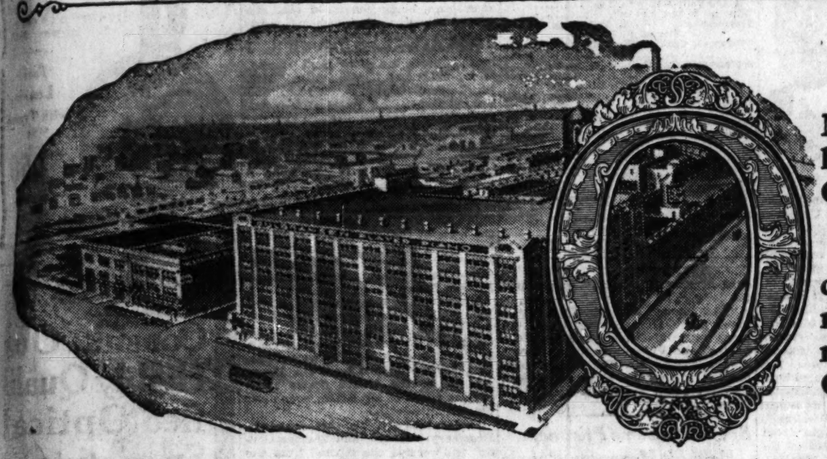

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Fond du Lac.....Badger Music Shop
Ft. Atkinson.....Bammell Bros.
Green Bay.....D. M. Gronke
Janesville.....Diehls & Drummond Co.
Kaukauna.....Meyer-Seeger Music Co.
Kewaunee.....Kieweg-Peters Co.
Kenosha.....A. J. Schneider Music Co.
Lancaster.....Lambert Grumman
LaCrosse.....Fred Leithold Piano Co.
Ladysmith.....R. W. Lace
Luxembourg.....Kieweg-Peters Co.
Madison.....Forbes-Meagher Music Co.
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Marinette.....Schrader's Music House
Marion.....Meyer-Seeger Music Co.
Mayville.....Knepsell-Gruber Co.
Milwaukee.....The Badger Shop
Milwaukee.....The Boston Store
Monroe.....Zilmer Jewelry Store
Muscoda.....J. H. Rasmus
New London.....Meyer-Seeger Music Co.
Oconto Falls.....A. Malgatest
Oshkosh.....Wilson Music Co.
Plymouth.....Stolper Bros
Portage.....Murrills & Taylor
Racine.....S. Gottlieb
Sheboygan.....H. Buckheim Co.
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Also New Book of Gulbransen Music, Free

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☐ Check here if you do not own a piano.
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55 HOUR WEEK FOR WORKERS IN SOUTH CAROLINA

Children Under 14 Are Barred by State Law.

BY ARTHUR EVANS.

Columbia, S. C., Jan. 27.—[Special.]—South Carolina has a fifty-five hour work week ordained by law for al cotton and woolen mills, or a ten hour day, as the Saturday half holiday is traditional in the south.

No one under 14 years of age is permitted to work in the mills or factories; boys and girls between 14 and 16 may be employed, provided they have a permit granted upon affidavit of the parent or guardian, substantiated by a Bible record, birth entry, insurance policy, or similar age record. Night work for children is prohibited.

In the last half dozen years the state has made a great advance in its treatment of child labor in the mills. The number of boys and girls in the cotton mills between the ages of 14 and 16 is 2,443, out of a total of 61,000 employés, the figures being as of last June. Ten years ago, in 1913, the mills employed 8,692 children between the ages of 12 and 16. Of these, 3,600 were under 14.

Children Under 12 Barred.

In 1911 there were in the textile mills 410 children under 12 years of age. Since 1911, the factory inspectors say, no child under 12 has been employed, and since 1916 no child under 14 years has been allowed to work in the mills. The figures seem to speak for themselves.

The chief point in which the state laws do not come up to the standards of the federal child labor acts, which were declared unconstitutional, is that of hours of employment, the federal act setting a maximum of eight hour day and forty-eight hour week for workers under 16. Manufacturers, state authorities, and business men declare that the fifty-five hour week is the one best adapted to local conditions; that the mill work is light and does not call for concentrated effort throughout the working day, such, for example, as employment in an automobile factory, and that, being paid by piece work, the employés themselves are not for a shorter work week.

Ideal Mill Villages.

At Spartanburg, Greenville, and Anderson, three of the big textile centers in the state, the traveler sees a procession of mill villages, well laid out and equipped with churches, recreation centers, schools, swimming pools—many of them model industrial communities of a type seldom seen in the north.

Apparently many mills, in reducing excess profits taxes a few years ago, when all corporations were doing it, put much money into the upbuilding of their villages. As one mill manager put it: "Every new welfare theory of importance is being tried out somewhere in the southern mills, from profit sharing to employés' representation."

A. H. Gibert Jr., chief inspector of the labor division of the department of agriculture, commerce, and industries, whose men round up each of the 204 textile plants in the state at least twice a year, declares the mills are uniformly cooperating with the authorities in enforcing child labor act.

"The mills," he said today, "are making continuous progress in community development and in sanitation, and for the first time the number of children employed in the mills has fallen below 3,000, and none of these is under 14 years of age."

Kitchen Utensils Serve as Bank for Woman's Gold

Pots, pans, drawers, the backs of pictures, the underside of carpets, all serve as banks for Mary Laugowski of Indiana Harbor. When the police visited her house they found more than $2,000 in gold and silver distributed in various household articles. Mrs. Laugowski was arrested yesterday in Hammond, Ind., on the charge of Mrs. Bronislaw Nalewski, who alleged that she had stolen $700 from her and hidden it under the carpet.

GIFTS FOR T. B. PATIENTS.

Ladies of Isabella will distribute fruit and candy to the adults and toys to the children among the patients and inmates of the Oak Forest Tuberculosis hospital and infirmary today.

Golden Weddings

MR. AND MRS. SAMUEL NADEN

MR. AND MRS. A. S. GREEN.
[Harper Photo.]

Two golden weddings and another of fifty-five years have drawn family circles around three older couples in the Chicago district. Mr. and Mrs. Samuel Naden, 708 Marion street, Oak Park, upon the occasion of their fiftieth anniversary, were toasted by fifty-seven guests at a family reunion at the home of their daughter, Mrs. O. H. Felthouse, 1030 Clinton street, Oak Park. Mr. Naden came from England at the age of 3 and served later in the civil war. He is 78 and his wife 73. At Joliet yesterday four great-grandchildren were included in the guests at a reception honoring the golden wedding day of Mr. and Mrs. A. S. Green. Mr. and Mrs. Henry Griffing, 5958 Erie street, Austin, were visiting their son, Henry C. Griffing, in Los Angeles on their golden wedding day and a celebration was held there. Mr. Griffing is a member of the Old Time Printers' association of Chicago.

"Uptown" Business Men Take Out State Charter

A charter for its incorporation from the secretary of state at Springfield has been received by the Uptown Property Owners' association, whose area lies between Fullerton and Lawrence avenues. The objects of the association are the protection and promotion of the interests of the property owners and citizens residing in the district of the city of Chicago known as "uptown." Richard J. Schweitzer is president of the association, John E. Scully vice president, Fred R. Kiely secretary, and Henry R. Harris Jr. treasurer.

U. OF I. WILL ASK $10,500,000, SUM VETOED BY SMALL

Amount Sorely Needed, President Says.

The University of Illinois will ask from the present Illinois general assembly an aggregate appropriation of $10,500,000—exactly the sum that was requested two years ago, but which met the veto of Gov Small.

This total, as disclosed yesterday by President David Kinley, is separated into the "operating budget" of $8,000,000 and a "building budget" of $2,500,000, the latter figure including $60,000 for the purchase of land.

PRESIDENT DAVID KINLEY.

Even this budget, if it goes through the legislature and secures executive approval, according to President Kinley, answers merely the actual dire and immediate necessities of the university, which has leaped in point of attendance from 8,091, as of Oct. 1, 1920, to 9,220 as of Oct. 1, 1922.

Library Building Asked For.

The sum requested for construction of a new library building, which was one of the outstanding features of the 1921 proposed budget, approved by the legislators, but vetoed by the governor, is again submitted by the board of trustees of the university, and carries $750,000 for construction of the first unit and equipment. There is an item of $250,000 for construction of a woman's residence hall and equipment. The sum of $500,000 is asked for erection of a men's gymnasium which, if carried into effect, as President Kinley explains, will release present gymnasia for other uses, particularly for engineering laboratory purposes.

For College of Agriculture.

The aggregate asked for the college of agriculture is $380,000, distributed as follows: First unit dairy building and equipment, $200,000; addition to beef cattle feeding plant and equipment, $50,000; poultry building and equipment, $25,000; swine plant and equipment, $20,000; dairy cattle barn, $50,0000; work horse and implement barn, $20,000, and tractor laboratory, $15,000.

WOMAN FINED, SENTENCED.

Charged with obtaining goods by false pretenses from Carson, Pirie, Scott & Co., Mrs. Gertrude Districh, 23 years old, 218 South Racine avenue, was fined $25 and costs and sentenced to ten days in the House of Correction yesterday by Judge Joseph Schulman.

JURY AWARDS $10,000 TO DIVORCEE CRUSHED BY DOOR AT L STATION

Miss Lettie Brooks, 26 year old divorcee, living at 4803 Lake Park avenue, was awarded $10,000 damages from the South Side Elevated railroad yesterday by a jury in Judge Kickham Scanlan's court. Early in January, 1919, Miss Brooks was crushed by an entrance door in the Indiana avenue station of the elevated company and suffered a blackened eye and bad bruises on her stomach.

MISS LETTIE BROOKS.

Thinking little of the accident, according to her testimony under questioning by Attorney Irving G. Zaszove, Miss Brooks proceeded to her destination, where she fainted and was removed to a hospital.

Several physicians appeared as witnesses to corroborate her description of her injuries and the allegation that as a result of the accident permanent internal disorders had appeared.

W. R. ABBOTT TO HEAD WISCONSIN SOCIETY HERE

William R. Abbott, president of the Chicago Telephone company, was elected president of the Wisconsin society at their annual banquet at the Webster hotel, 2150 Lincoln parkway, last night. Other officers for the coming year are: O. W. Dynes, Meyer Friedstein, Fred Ansley, James Oates, David Crawford, Dr. Frank Cary H. M. Byllesby, and Edward S. Main, vice presidents; and George Lamberton, secretary-treasurer.

Following the rendition of several vocal numbers by the Oxford quartet and a dance pantomime by graduates of the University of Wisconsin, "Walt" and "Skeezix," heroes of Gasoline Alley, under the direction of Frank O. King, their creator, paraded up and down the banquet hall. The evening's entertainment was concluded with a recital by Irmgard Dittrich, pianist.

Lee of Rail Union Now Heads $10,000,000 Firm

Cleveland, O., Jan. 27—William G. Lee, president of the Brotherhood of Railroad Trainmen, today was elected president of the Steigelmyer Manufacturing company of Seymour, Ind., a $10,000,000 corporation. Action was taken by the company's board of directors. It was announced that manufacture of automatic train control devices would start within a few months. Work on a foundry and plant will start within three months.

CHICAGO TEMPLE TO HOUSE MANY CHURCH BODIES

Several Already Signed Up for Offices.

BY THE REV. W. B. NORTON.

The Chicago Temple at Clark and Washington streets yesterday took the first step toward realizing its ambition to make it the center of Protestantism and allied organizations in Chicago.

WALTER R. MEE.

Agreements were entered into, with several denominations and organizations to occupy space in the building when it is ready May 1 and other organizations are considering a similar move.

Those who have signed agreements are: Western office of the Federal Council of the Churches of Christ in America, of which Dean Shailer Mathews is president and Dr. Herbert L. Willett is official representative; Chicago Church federation, Dr. Howard Agnew Johnston, president, and Walter R. Mee, secretary; Presbyterian church offices, including the book store; Disciples of Christ City Missionary society, United Presbyterian church, and Methodist Episcopal church offices and book store. The churches and organizations which have the matter still under consideration are Congregationalist, the Episcopal Church club, and Anti-Saloon league.

The committee which brought about the agreements was composed of the Rev. Henry Seymour Brown, the Rev. Howard Agnew Johnston, the Rev. Herbert L. Willett, the Rev. Perry J. Rice, F. E. Reeve and Walter R. Mee. George W. Dixon, president of the board of trustees of the Chicago Temple which will house the First Methodist Episcopal church, represented the temple.

"This move," said Mr. Mee, "is a great practical demonstration of the spirit of unity which exists on the part of the Protestant church forces of the city." Mr. Dixon also commended it as "the most progressive step yet taken by the denominations to get together."

Spain Ransoms Prisoners Held by Moroccan Rebels

MADRID, Jan. 27.—[By the Associated Press.]—Spanish prisoners held by the Moroccan rebels have been ransomed and the first detachments have embarked for Spain.

Tonight's Radio Programs

STATION KYW.

11 a. m.—Central church services broadcast from Orchestra hall. Dr. Frederick F. Shannon, pastor; special musical program by choir.

3:30 p. m.—Studio chapel services conducted by the Rev. Henry Kowert, pastor of the First St. Paul's Ev. Lutheran church.

7 p. m.—Sunday Evening club services broadcast from Orchestra hall. Musical program furnished by the choir of 100.

STATION WDAP.

Under direction of Saida A. Ballantine.

Miss Esther King, soprano, and Georgios Coutroulis, Greek barytone; Saida A. Ballantine, accompanist.

Soloists with Drake concert ensemble. 9 to 9:30 p. m.:

"Sunrise and You" ..... Penn
"Winter" ..... Alden
"Songs My Mother Used to Sing" ..... Smith
Esther King.

Barytone solos, selected....George Coutroulis
"Just a Little Love Song" ..... Young
"Sweetest Story Ever Told" ..... Stults
"Kiss Me Again" ..... Victor Herbert
Esther King.

9:50 p. m.—Program by University of Chicago military band, conductor Emmet Wilson. Songs of several universities:

"In Bluebird Land" ..... Short
Soprano solo, "Rolling Down to Rio" ..... German
Master Merlin Kirby.
Grand march from "Aida" ..... Verdi
The brass quartet. Mr. Reich, Mr. Sellack, Mr. Cafallo, Mr. Foster:
"The Old Oaken Bucket" .....
"My Birdie" .....
"Marche Militaire" ..... Schubert
"In Old California with You" .....
"On the Square March" .....
Trombone solo, "Slidus Trombonus" ..Lake
Donald D. Foster.
"Pomp and Circumstance," March No. 1 ..... Elgar
Soprano solo, "In the Land of Dreams" ..... Gaynor
Master Merlin Kirby.

Songs of the University of Chicago. 11 to 11:30 p. m. Philippine concert trio, Alfredo Fernandez, pianist; S. Kabayao, violinist; flutist:

"Overture, "Raymond" ..... Thomas
Trio.
Piano solo, "Habanera" ..... A. Fernandez
"Juva Dance" ..... Detz
A. Fernandez.
"Berceuse" ..... Gregg
"Love's Heart Song" ....Kabayao-Fernandez
Philippine melody. Trio.
Violin solo, "Czardas" ..... Monti
S. Kabayao.
March, "Andaluza" .....
Trio.

Street Car Victim Better.

John Hensel, 47, 4153 West Van Buren street, who slipped from a Western avenue street car on Friday at Berteau avenue, fracturing his skull, recovered consciousness yesterday at Montrose hospital.

HIRSCH'S WILL LEAVES $175,000 ESTATE TO WIDOW

The will of Dr. Emil G. Hirsch, internationally known Jewish rabbi, naming his widow, Mrs. Mathilda E. Hirsch, 4801 Drexel boulevard, as sole beneficiary to his $175,000 estate, was filed for probate yesterday before Assistant Probate Judge Frederick Elliott.

The will, which technically disinherits his five children, was executed by Dr. Hirsch on Dec. 31, 1883, and remained unchanged until his death, on Jan. 7, 1923.

Leaves All to Widow.

"I give devise, and bequeath unto my wife, Mathilda E., all my estate of whatever kind and nature forever, disinheriting all my children, present and after born, being convinced that she will take proper care of them," reads the will.

The five children who will not share in the estate are Miss Dora Hirsch, Mrs. Beatrice Kirschheimer, Mrs. Elsa Levy, Dayid E. Hirsch, and Samuel E. Hirsch. Rabbi Hirsch, eulogized in his funeral orations as "the greatest Jew of his generation," was rabbi of Sinai temple at 56th street and Grand boulevard for more than forty-three years.

Griffin Estate $3,000,000.

Property valued at more than $3,000,000 will be distributed among the heirs of the late George F. Griffin Jr., founder of the Griffin Wheel works, according to a final accounting of his estate filed yesterday before Assistant Probate Judge Philip Finnegan.

His widow, the present Mrs. Helen Prindiville Bastede, from whom he was seeking divorce at the time of his death, will receive the income from a $1,000,000 trust fund. The widow married Lieut. Commander Paul Henry Bastede of the United States navy, lifelong friend of Mr. Griffin, soon after Mr. Griffin's death.

Under the will, his three children, Rosemary, Richard, and Thomas Griffin, will receive the income from the residue, $2,000,000.

Thomas Glasses Sale
All Week 9th Floor
Consumers Bldg., 220 S. State
$12 Toric Bifocals
Ground in One Piece $6.50

12 Styles of Frames
The kind you have always wanted. Bifocal lenses for far and near vision. Ground in one solid piece of glass. $6.50
Toric Lenses with Frame at $2.50 Complete
Large lenses with Zylo shell frames—good quality Toric lenses—unusual value at, special, $2.50.
Consult Our Highly Qualified Optical Specialists with over 20 years' experience in the handling of difficult cases. They will examine your eyes carefully and advise you correctly concerning all questions of poor vision or headaches.
Satisfaction guaranteed. Consultation free.
Glasses for everybody—business people, mechanics and other workers—at prices that can be easily afforded. Clip this address.
Hours 9 to 5
Thomas Optical Company
9th Floor, Consumers Bldg.
220 So. State St.

Don't Wear A Truss!
After Thirty Years' Experience We Have Produced an Appliance for Men, Women or Children That Heals Rupture
WE SEND IT ON TRIAL
If you have tried most everything else come to us. Where others fail is where we have our greatest success. Send stamp!

The above is C. E. Brooks, inventor of the appliance. Mr. Brooks Cured Himself of Rupture Over 30 Years Ago and Patented the Appliance from His Personal Experience. If Ruptured, Write Today to the Brooks Appliance Co., Marshall, Mich.
coupon today and we will send you free our illustrated book on Rupture, showing our Appliance and giving you prices and names of many people who have tried it and were healed. It gives instant relief when all others fail. Remember, we use no salves, no harness. We send on trial to prove what we say is true. You are the judge and once having seen our illustrated book and read it you will be as enthusiastic as our hundreds of patients whose letters you can also read. Fill out free coupon below and mail today.
Beware of imitations. Look for trade mark bearing portrait and signature of C. E. Brooks, which appears on every appliance. None others genuine.
FREE INFORMATION COUPON
Brooks Appliance Company,
98-R State St., Marshall, Mich.
Please send me by mail, in plain wrapper, your illustrated book and full information about your Appliance for Rupture.
Name .....
Address .....
City ..... State.....

Wise Chicago Women read THE TRIBUNE every morning not only for its news but also for its advertisements, many of which are found only in The Tribune.

Wurlitzer sells only the genuine Victrola—there's a big difference. Insist on a genuine Victrola. Wurlitzer special Victrola service is free.

WORLD'S LARGEST WURLITZER VICTOR DEALERS
Lowest Terms
Genuine Victrola
Special 3 Day Offer! $2 Either Console or Upright, Only $2 Weekly
Special terms! Three days only! Your choice of either genuine Upright or Console Victrola and 20 Victor selections delivered on terms as low as $2 weekly. Order one tomorrow, in time for that Valentine party. Other genuine Victrolas on terms as low as $1 weekly. Special main floor demonstrations tomorrow and tomorrow evening. Phone Harrison 1892, or mail the coupon if unable to call.
OPEN EVENINGS DURING THIS SALE UNTIL 9.
WURLITZER
Reg. U. S. Pat. Off.
World's Largest Music House
329 South Wabash
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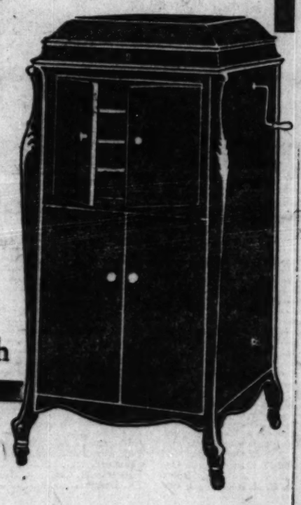
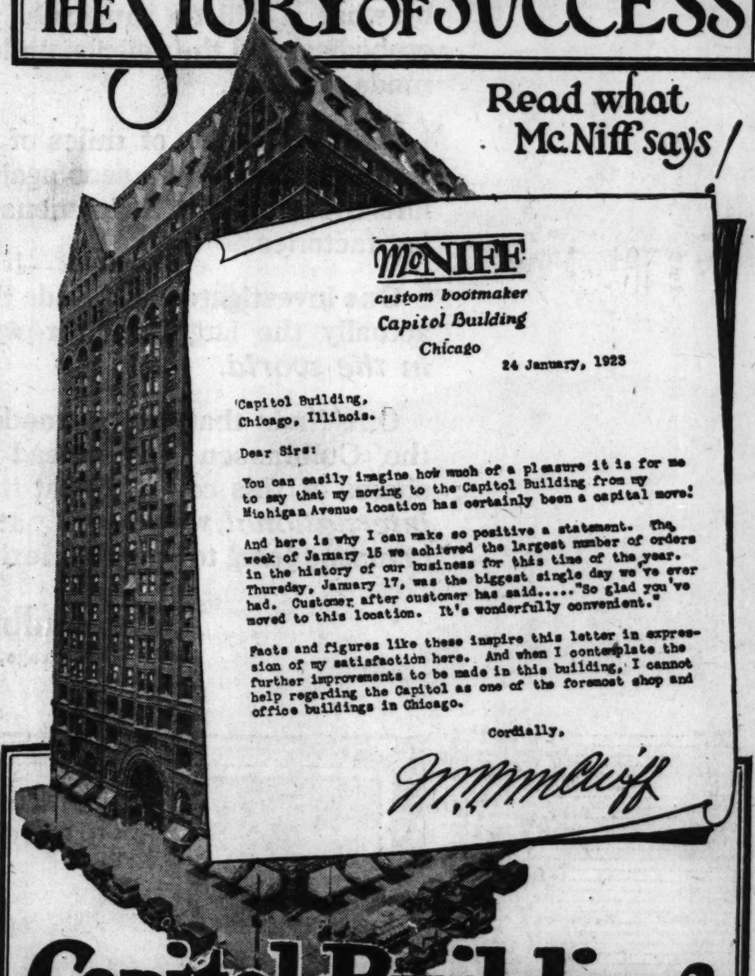
WURLITZER, 329 S. Wabash
Send Victrola catalog, also information regarding your special 3-day term offer.
Name .....
Address .....



The Mah-Jongg Tea House
Brownleigh Club
153 North Michigan Avenue
Telephone Central 4362

$16 to $400
Come in and learn to play the Babcock Way. Expert instruction, according to BABCOCK'S RED BOOK OF RULES, at reasonable rates. Classes held each afternoon at the Tea House, 2:30 to 4:30. Tea served 4:30. One lesson free with each set purchased. Private lessons can be arranged.
We are offering the real, original Mah Jongg, prices ranging from $16 to $400, for sale at the Tea House, each set accompanied by BABCOCK'S RED BOOK OF RULES, the only authentic, intelligible rule book published on the game.

"THE STORY OF SUCCESS"
Read what McNiff says



McNIFF
custom bootmaker
Capitol Building
Chicago
24 January, 1923

Capitol Building,
Chicago, Illinois.

Dear Sirs:

You can easily imagine how much of a pleasure it is for me to say that my moving to the Capitol Building from my Michigan Avenue location has certainly been a capital move!

And here is why I can make so positive a statement. The week of January 15 we achieved the largest number of orders in the history of our business for this time of the year. Thursday, January 17, was the biggest single day we've ever had. Customer after customer has said....."So glad you've moved to this location. It's wonderfully convenient."

Facts and figures like these inspire this letter in expression of my satisfaction here. And when I contemplate the further improvements to be made in this building, I cannot help regarding the Capitol as one of the foremost shop and office buildings in Chicago.

Cordially,
W. McNiff

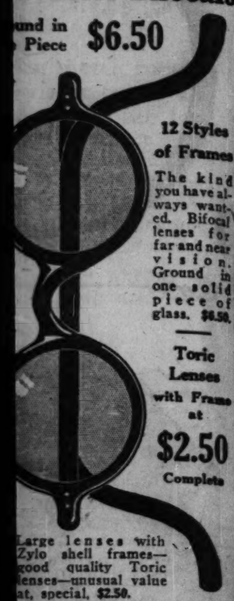
Capitol Building
(Formerly the Masonic Temple)
"Touched by the Hand of Progress"

SITTING majestically as the uncrowned monarch of its class—towering in its magnificence—the Capitol Building, formerly known as the Masonic Temple, has at last come into its own. This colossus of office buildings is just across the street from Marshall Field & Company, adjoining the Chicago Theatre, within one block of six elevated roads and surrounded by the best surface line transportation on the American continent. Large sums of money are now being spent in permanent betterments, and when completed, the Capitol Building will be the most desirable location for high grade shops and offices in all Chicago.

For complete information and renting rates, write, phone or call

CAPITOL BUILDING
Robert White & Co., Agents, Room 1315
Northeast Corner State, at Randolph Street
Telephone State 7200

homas Glasses
ale All Week 9th Floor
sumers Bldg., 220 S. State
2 Toric Bifocals
und in Piece $6.50



12 Styles of Frames
The kind you have always wanted. Bifocal lenses for far and near vision. Ground in one solid piece of glass. $6.50.

Toric Lenses with Frame at $2.50 Complete

Large lenses with Zylo shell frames—good quality Toric lenses—unusual value at, special, $2.50.

Consult Our Highly Qualified Optical Specialists with over 20 years' experience in the handling of difficult cases. They will examine your eyes carefully and advise you correctly concerning all questions of poor vision or headaches.

Satisfaction guaranteed. Consultation free.

Glasses for everybody—business people, mechanics and other workers—at prices that can be easily afforded. Clip this address.

Hours 9 to 5

Thomas Optical Company
9th Floor, Consumers Bldg.
220 So. State St.

on't Wear A Truss!

er Thirty Years' Experience Have Produced an Appli- e for Men, Women or Chil- dren That Heals Rupture

WE SEND IT ON TRIAL
you have tried most everything else to us. Where others fail is where we our greatest success. Send attached

above is C. E. Brooks, Inventor of appliance. Mr Brooks Cured Himself of Rupture Over 30 Years Ago and Patented the Appliance from His Personal Experience. If Ruptured, Write Today to the Brooks Appliance Co., Marshall, Mich.

on today and we will send you free our illustrated book on Rupture, showing our appliance and giving you prices and names of many people who have tried it and were cured. It gives instant relief when all others fail. Remember, we use no salves, no harness. We send on trial to prove what we say is true. You are the Judge and once having seen our illustrated book and read it you will be as enthusiastic as our hundreds of patients whose letters you can also read. Fill out free coupon below and mail today.

Beware of imitations. Look for trade mark bearing portrait and signature of C. E. Brooks, which appears on every appliance. All others genuine.

FREE INFORMATION COUPON
Brooks Appliance Company,
364-R State St., Marshall, Mich.
Please send me by mail, in plain wrapper, your illustrated book and full information about your Appliance for Rupture.
Name .....
Address .....
City ..... State .....

Wise Chicago Women
THE TRIBUNE every morning not only for its news but also for its advertisements, many of which are found only in The Tribune.

TODAY
the formal opening
of the new
ONTRA
CAFETERIA
1004 Wilson Ave.
Between Sheridan and Kenmore

Flowers Souvenirs

Annabel Robbins and Her Orchestra

The demand of Uptown Chicago has been answered. The largest and most beautiful cafeteria in the world has been opened in the greatest community center of America. The only announcement of the informal opening, on the evening of January 19, was a small card placed in the window, but people came in numbers unprecedented in the history of the cafeteria industry. And so it has been every day since.

Because of this over-fulfillment of the promises of Uptown Chicago Miss Dutton offers today's formal opening as a testimonial to her friends, new and old.

You will find this occasion most delightful. The Ontra will seek to surpass all former effort in the deliciousness of its dishes. Prices are identical with those regularly prevailing here and in the downtown Ontras. Miss Dutton invites you and promises to try to make you very glad you came.

BREAKFAST LUNCHEON DINNER
6:30 A. M. to 8:30 P. M.
1004 WILSON AVENUE
Between Sheridan and Kenmore
123 North Wabash Avenue 231 South Wabash Avenue

Although the downtown Ontras are closed on Sundays, the Uptown Ontra is open every day.

Miss Dutton Invites You

H. FRIEND & SON
32 South State St. 3 Doors North of Monroe See Windows

STORE OPEN FROM 8 A.M. TO 8 P.M.

STARTING MONDAY AT 8 A.M.

Fur Coat Sale

Making History for Chicago

$59.75 VALUES to $200

Choice of Over 400 Fur Coats

Also Capes and Wraps. ACTUAL VALUES TO $200. Choice of Northern Seal—Muskrat—Marmink—Kolinsky—Hudson Sealine—Russian Marmot—Persian Paw and Caracul. Trimmings of Fitch, Marten, Caracul, Raccoon, Opossum and Squirrel. All models—All lengths—All sizes. VALUES TO $200 at $59.75.

Cancel every other engagement for Monday. Make up your mind that you will be at Friend's when the doors open at 8 o'clock tomorrow.

Open Till 8 P. M. Monday

Jap Mink Coats
With tails and paws—pure silk lined. Values to $350—tomorrow. $195

Northern Muskrat Coats
Raccoon collars and cuffs, newest models. Values to $300—tomorrow. $95

Scotch Mole Coats
Full lengths, trimmed with Kolinsky, Squirrel, Fox. Values to $550—at $275

Northern Seal Coats
With Marten collars and cuffs. Values to $300—tomorrow, $100

Hudson Seal Coats
Select skins—self collars and cuffs. Values to $250—tomorrow, $115

Marmot Mink Coats
As shown. Select skins, beautifully matched. Values to $200, at $65

Fur Coat Bargains that will set your blood a-tingling with excitement—fur coat bargains that will go down in history as the most alluring ever offered. *We have never held a sale that compares with this Tremendous Event.* The warm weather almost bankrupted the Fur Manufacturers of the country—they were willing to make any sacrifice for cash, and *YOU ARE THE GAINER.* Your chance to save money is beyond all comparison. YOU REALLY CANNOT AFFORD TO BE WITHOUT A FUR COAT. Buy now for next season's use. Remember, the partial list of bargains is only a small part of the enormous stock that awaits your selection. Come in and be convinced that H. FRIEND & SON ARE OFFERING YOU VALUES THAT CANNOT BE DUPLICATED. *A Deposit of One-Fourth Will Hold Any Garment.*

See the $25,000 Window Display

Fully 100 coats are in the display. Pick yours from the window. Remember, every imaginable fur is included in this sale—it's the greatest display ever seen in Chicago.

Hudson Seal Coats
40 in.—with Marten or Fitch collars and cuffs. Values to $600—at $285

Jap Mink Wraps
Five models—choice skins. Values to $400—tomorrow, $255

Chapel Seal Coats
With Marten, Squirrel or Fitch collar and cuffs. Values to $300—at $160

Genuine Mink Wraps
With beautiful tails—choicest skins. Values to $1,125—tomorrow, $525

Northern Seal Capes
Long, full models, choice skins. Values to $125—tomorrow, $75

Fine Coats of Squirrel
Long, full models, luxurious skins. Values to $875—tomorrow, $425

Northern Seal Coats
With large collars and cuffs—silk lined. Values to $110—tomorrow. $55

PART TWO SPORTS, MARKETS

Chicago Sunday Tribune.

THE WORLD'S GREATEST NEWSPAPER

10 PARTS

JANUARY 28, 1923.

OLD TIME RACING ON WAY FOR CHICAGO

HAWKEYES TRIM NORTHWESTERN CAGERS, 29 TO 22

PURPLE BEATEN DOWN BY IOWANS IN FINAL PERIOD

Cannot Withstand Funk's Stellar Attack.

COLLEGE BASKETBALL

WESTERN CONFERENCE.
Purdue, 32; Chicago, 23.
Iowa, 29; Northwestern, 22.
Michigan, 49; Ohio State, 25.

OTHER COLLEGE GAMES.
Lake Forest, 33; Beloit, 22.
Navy, 37; Georgetown, 33.
St. Viator, 15; Charleston Normal, 12.
Grove City, 38; West Virginia, 9.
U. of Georgia, 35; Auburn, 29.
Creighton, 15; Columbia, 14.
Marquette, 21; Carroll, 18.
Tennessee Normal, 28; Ohio Wesleyan, 17.
Illinois College, 21; Carthage, 15.
Vanderbilt, 34; Mississippi A. and M., 27.
Illinois Normal, 33; Illinois College, 23.
Wichita, 27; Knox, 21.

MISSOURI VALLEY.
Nebraska, 30; Grinnell, 13.

EASTERN VARSITY GAMES.
Princeton, 28; Syracuse, 23.

Iowa City, Ia., Jan. 27.—[Special.]—In a hotly contested game featured by the stellar offensive work of Funk, who scored 19 points for Iowa, the Hawkeyes defeated Northwestern university's basketball team, 29 to 22, in a western conference game here tonight.

ARNOLD McKENZIE. [TRIBUNE Photo.]

It was the fourth straight Big Ten victory for the unbeaten Iowans, and came as the result of Funk's great work in the second half when the Purple had held the Barry quintet even at 11-11 during the first period. Funk sank four field goals and completed eleven free throws out of fifteen chances.

Iowa scored first at the outset of the game with a field goal and free throw, but Northwestern overcame the three point lead and kept on even terms with the Hawks all through the first period. At the start of the second period, however, with Funk running wild, the Hawkeyes went into the lead and were never again headed.

Capt. McKenzie of the Purple, despite a recent illness, played brilliantly, and Paterson also showed well. Lineup:

IOWA [29].	B	F	PT	N. WESTERN [22].	B	F	PT
Hall, f	1	0	1	Franzen, rf	0	0	1
Smith, f	1	0	1	Stegman, lf	0	0	2
Funk, c	9	0	3	Holmes, c	3	0	1
Finley, g	1	0	3	McKenzie, rg	3	4	2
Nolan, g	4	1	0	Paterson, lg	3	0	2
				Blythe, rf	1	0	1

Goals missed—McKenzie, 5; Funk, 4. Referee—Hoyt (Earlham). Umpire—Hedges (Purdue).

PURDUE, 32; CHICAGO, 23

Phenomenal speed and basket shooting of Purdue's cagers beat the Maroon quintet at Bartlett gymnasium, 32 to 23. The teamwork of the Chicago outfit was superior, especially in the last half, when the guarding of the local men tightened and the efficiency of their floor work increased, but they could not overcome the 22 to 9 lead built up by the Boilermakers in the first period.

Campbell, Dickson and Harry Barnes, the outstanding players for the Maroons, were unable to net many points from their attempts at the basket, either from long or short range, while the unusual ability of the Purdue contingent to sink counters from uncanny distances filled the game with exciting thrills. Robbins, guard, played a fast running game for Purdue, breaking through the Chicago defense for five baskets. Eversman, forward, played fine, while his mate, Holwerda, displayed unusual prowess at dropping them in from the middle of the floor.

CHICAGO [23].	B	F	PT	PURDUE [32].	B	F	PT
Campbell, f	3	0	0	Eversman, rf	4	0	1
Dickson, f	4	2	3	Holwerda, lf	2	6	0
Barnes, c	1	0	1	Gullion, c	2	0	1
Harry Barnes, g	0	0	0	Robbins, rg	5	0	0
Kelly, g	2	0	3	Wellman, lg	0	0	1

Goals missed—Holwerda, 6; Barnes, 1.

CINCH FOR MICHIGAN

Ann Arbor, Mich., Jan. 27.—Ohio State's cage men were handed a crushing defeat by Michigan's steam roller five tonight, 49 to 25. After the first few minutes, when Miller slipped through and shot two baskets in rapid succession, the Buckeye defense went to pieces. The Wolverines showed some excellent work at following up shots, seven of the nineteen field goals being scored in that manner. Miller accounted for eight baskets and eleven out of fifteen free throws.

Pape treated the crowd to a pretty display of floor work, intercepting passes and dribbling with a change of pace that had the Buckeyes completely baffled. The small guard seemed to be in every play. The end of the first half found Michigan leading, 29 to 14.

MICHIGAN [49].	B	F	PT	OHIO STATE [25].	B	F	PT
Miller, rf	8	1	2	Haid, rf	0	0	3
Oosterbaan, lf	4	0	3	Matsoff, lf	3	0	1
Pape, c	5	0	0	Wilson, c	0	0	2
Friedman, rg	0	0	4	Robinson, rg	0	0	1
Petoskey, lg	1	0	0	Minor, lg	2	1	3
Hawley, lg	0	0	1	Klein, rf	1	0	0
Kipke, lg	0	1	0				
Lockard, rf	0	0	1				
Edwards, lf	0	0	0				
Bahlman, rf	0	0	0				

Referee—Young (Illinois).

IN the WAKE of the NEWS

NEW YORK BOXING.

CURRENT revelations concerning boxing in New York are disquieting to those with an interest in the sport. Promoters of professional sport are at the bottom of most evils which creep into commercialized amusement. When promoters are linked with politicians the finish, sooner or later, is certain.

Once we had boxing in Chicago—not by legislation, it is true, but by tolerance. Title holders appeared here and

bouts were well attended. There were profits for both boxers and promoters.

Then greed entered. Several bouts not on the "up and up" were offered. Suspicion attached to the game. It was soon over. There has been no recognized public boxing since.

New York boxing has known the heel of reform—when the Horton law was repealed. Its sponsors should turn back a few years for an object lesson. But no New Yorker feels he needs advice from a provincial westerner, so The Wake will not offer it—although we know what we would say in reference to several proposed bouts.

* *

Farewell, Old Pipe, Farewell.

Companion of my hopes and dreams,
Sweet soother of my days of gloom—
Thou wast to me the song of streams,
The quiet of the starlight gleams,
The beauty of a scented bloom.

But I forswear thee with a sigh
And leave thee with a parting tear,
For at the wish of one whose cry
Has been that I must put thee by,
I lose thy charm and ready cheer.

O! I adore thee, but I obey HER.
And sacrifice thee with the vain regret
That never shalt thou dare to stir
Or calm me with thy incense like to myrrh,
And bid me all my multitude of cares forget
Kil-Max.

* *

When I Was a Kid I Thought—

That all divorcées resumed their maiden names after securing their decrees. Jmcn.

* *

"Thoughts."

Parents are known by the behavior of their children.

If Jess Willard ever does climb into the ring with Jack Dempsey the boxing commission should install steel guy cables around the ring instead of ropes.

No man is larger than his actions.

Coué seems to have forsaken his native land just when it needs him most.

Hal Square.

* *

Permanent Investment.

Sir: Did you see ad today of Northern Pacific $10,000,000 bond issue—due in 2047? Do you agree to the permanency of this as an investment for young men? Lillian P. A.

* *

This Wake Is Conducted By Harvey T. Woodruff. Help! Help!

* *

Petite Pet Peeves.

The "poor but honest" consumer who wants to buy at dealers' prices because his great-uncle once was in the same line of business. G. C. R.

* *

College Department.

Friend Harvey: Since Sid Smith published that cartoon which gave rise to the rumor that Andy Gump was a Purdue product our office has been besieged with requests urging that Chester also follow in the footsteps of his illustrious father.

If Chester creates as much comment when he arrives at Purdue as did the rumor that his father once attended the Boilermaker institution, he (Chester) will be in the same class with George Ade and the McCutcheon boys, known everywhere as Purdue boosters all ways and always. G. A. Ross,
Alumni Executive Secretary.

It's rather early to make predictions, but see how this all-conference basketball team will work out: R. F., Miller, Michigan; L. F., Blair, Ohio State; Center, Gullion, Purdue. R. G., Williams, Wisconsin; L. G., McKenzie, Northwestern. Bully for Old Purdue.

* *

Have You Met Him?

A pitiful wretch a sitting there,
All huddled up on a thoroughfare.
I stopped and read, "Please Help the Blind,"
And thought to myself, "Fate's been unkind."
As I dropped a coin in the cup.

It was raining, but he had no hat;
It sure was tough in a place like that.
So I looked again. Here ends this rhyme—
Our friend took out his watch to SEE the time.
And I thought he'd the sign and the cup.
G. A. R.

* *

Height of Daring.

What is it the height of when some one steals the town fire truck? This actually happened at Buchanan, Mich., and the truck and joy rider were later apprehended at South Bend, Ind.
D. R. P.

* *

These Old Timers Differ.

G. W. O. of Janesville is slipping. The natatorium was at Jackson and Michigan and a roller skating rink where the Audi-

torium now stands. The real swimming hole was at the foot of Indiana, even west of where the Municipal pier now is.
C. H. M.

* *

Worst Joke I Ever Heard.

When is a horse not a horse?
When he comes down the street and turns into an alley. Buddie.

* *

Do You Remember Way Back When:

We bought good soft coal, delivered, for $1.75 a ton?—G. A. U., Peoria, Ill.

WEEK OF SILENT BUNK IN STORE FOR BOXING FANS

Dempsey in Hiding While Rickard Thinks.

THIS SAYS IT'S SETTLED

NEW YORK, Jan. 27.—[Special.]—The report persisted here today that Jack Dempsey's next fight will be staged in Boyle's Thirty Acres, Jersey City, and will be against Big Jess Willard. Tex Rickard will promote the contest, it is said, and stage it on June 30. According to the report it will be discovered shortly that the Dempsey-Willard battle has been "made" for months, and that Willard was brought here with the direct assurance that he would be given the match with Dempsey on the date mentioned.

BY HUGH FULLERTON.

New York, Jan. 27.—[Special.]—Jack Dempsey decided today to wade out of this mess of uncertainty and go to the New Jersey shore to keep in condition for any fights that his manager and the New York promoters arrange.

JOHN McGRAW. [TRIBUNE Photo.]

Meantime Kearns has disappeared from the scene, taking a six day siesta, while Rickard, Frazee, and O'Rourke are striving to find where they stand.

At the end of six days they will know as little as they do now. Tom O'Rourke, ostensibly backed by Charles Stoneham, John McGraw, and Arnold Rothstein (they always add Rothstein's name when they want to impress any one) was around all day wanting to stage all the fights that Dempsey will engage in.

Sad Situation Growing Worse.

O'Rourke wants to stage three fights for Dempsey; Dempsey vs. Cheese, Dempsey vs. Bologna, Dempsey vs. Wills.

It is a sad situation and growing no better. Dempsey has been scuttling around New York so fast that he fears it may affect his condition and he is going away to await negotiations.

The situation is unchanged as regards promotion. O'Rourke's offer for three fights on the Polo grounds seems to look best.

There was a story sprung today that Dempsey had agreed to meet Willard and some others and immediately Dan McKetrick rose to full height and denounced it as libel, saying that Jack has not signed any agreement, will not sign any, and that he is in no way tied to any agreement. Jack said: "I don't know a d—— thing about it; I'm sick of this burg and am going somewhere so that I can keep in condition." And pursued by many mash notes, he fled. Meanwhile Willard keeps on working twenty minutes a day in the gym.

Bout on Auction Block.

Tom O'Rourke wants to make this an auction with all the promoters bidding for the battles.

Neither Rickard nor Frazee thinks that is ethical. Frazee wants to stage the one real fight—between Wills and Dempsey, in the new Yankee stadium about June 30. He ducked for Chicago tonight with the matter still undecided.

Rickard has been very busy for two days, planning a campaign and Kearns has been uptown.

Funny thing—the telephones they use. They have silencers on each side and so far have not been fur trimmed. McKettrick talked through them at intervals today.

Can't Believe Everything.

The story printed today in Hearst papers, that Dempsey and Willard are to fight on June 30, is entirely untrue, as I was assured by representatives of Dempsey and Willard. No agreement of any sort, no agreement as to any date, no possible legal agreement has been entered into.

Dan McKettrick, Dempsey's New York representative, offered to wager his immortal soul that there wasn't a word of truth in the story and to back up the wager by betting his right eye that there was nothing doing.

Killing New York Boxing Game.

Senator Jimmy Walker, an optimist in spite of the fact that he is the Democratic leader of the New York legislature, a boxing fan, and father of New York's best boxing law, said to me that boxing in New York is in danger, that it will soon be on trial, and that certain things may transpire which will make the danger vital.

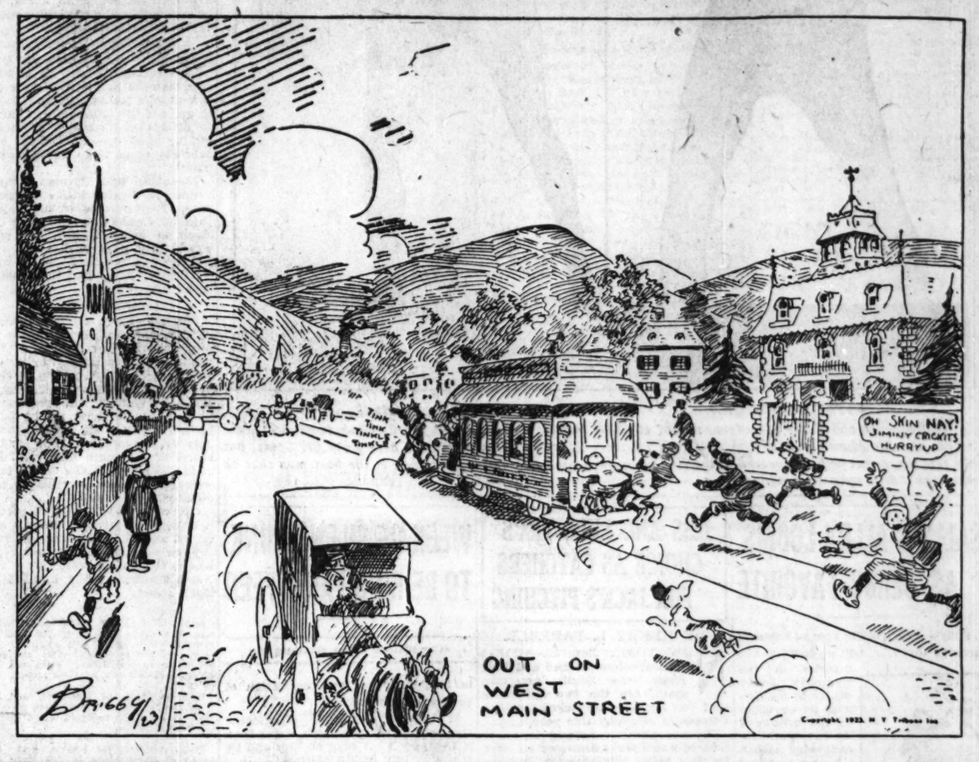
The things he referred to are primarily boxing matches between Jack Dempsey and Jess Willard, and between Dempsey and Harry Wills. At the same time it is certain that, so far as the administration in New York state is concerned, Dempsey may box Wills, regardless of color and without prejudice.

Willard Bout Means Trouble.

Undoubtedly should the attempt of the promoters to bring off any match between Willard and Dempsey without a sincere tryout of Willard will result

(Continued on page 8, column 4.)

THE DAYS OF REAL SPORT



The Inquiring Reporter

Every Day He Asks Five Persons, Picked at Random, a Question.

The Tribune will pay $5 each for questions accepted for the Inquiring Reporter to ask. Send name and address with your question to "The Inquiring Reporter, Chicago Tribune." For today's question Tom Ryan, care N. S. Carley, 456 Deming place, Chicago, was awarded $5.

THE QUESTION.

Would you like to see another Dempsey-Willard bout?

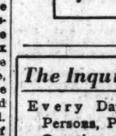
WHERE ASKED.

Michigan avenue at Washington street.

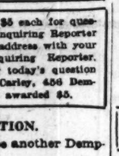
THE ANSWERS.

W. F. Dooley, 4406 North Hermitage avenue, assistant purchasing agent—I don't think it would be a good fight. A few reasons: Willard's age, his inactivity for such a long period, and the saying that once they are whipped by Dempsey they stay whipped. Dempsey is at the top of his form, and it is pretty certain that Willard has gone back. I saw the fight at Toledo, and if at that time Willard was accredited a good fighter, what chance is there of him beating Dempsey now?

Robert J. Boyle, 5467 Dorchester avenue, assistant sales manager—I'd like to see the scrap. Dempsey is the cleverest boxer that ever walked out. Willard has the physique and headwork that goes with it and should put up a mighty intelligent bout. There is more to Willard's boxing than just standing up and fighting.



George B. Weiss, 2349 South Clifton Park avenue, assistant manager — So far as qualifications between Dempsey and Willard are concerned, I am of the opinion that a bout between them would be as far away from a boxing match as a pitching duel would be between a baseball player in his prime and a player who was good ten years ago.



E. S. Wigdale, 8 West Oak Street, stock salesman—Boxing is all right, but I am rather opposed to prize fights. It is rather hard to draw the line between boxing and prize fighting. My belief is that this bout should not be allowed because of Willard's age and lack of condition. He would have a very slim chance of landing successfully on Dempsey.

C. J. Rowe, 6534 Kenwood avenue, office manager — The public has lost interest in Willard on account of the poor showing he made against Dempsey four or five years ago. While I'd personally like to see a bout between the two, I feel that it will be a long time before they come together, if ever.

Dilg to Form Walton Chapter at Janesville

Janesville, Wis., Jan. 27.—[Special.]—Formation of an Izaak Walton chapter is to take place here next Tuesday. Will H. Dilg of Chicago, president of the league, will be here to get the organization under way.

HOWELL SMASHES RECORD IN PREP SWIMS AT PENN

TABLE OF POINTS

Mercersburg	22½	Schenley	5
Erie, Pa., Central	10	Balt. Friends	5
Hyde Park	10	Atlantic City	5
Lawrenceville	5		

Philadelphia, Pa., Jan. 27.—Hyde Park High school of Chicago divided second place with Erie High in the twentieth annual interscholastic swimming championships in Pennsylvania pool here today, each scoring 10 points. Hyde Park had the satisfaction of having Dick Howell set a new record for the 220 yard dash when he covered the distance in 2:28. The old mark was 2:32 2-5, held by Hall of Brooklyn Poly.

Mercersburg carried off the championship rather easily, scoring 22 1-5 points. Lawrenceville academy and Schenley High of Pittsburgh tied for third place with 5 points, while Baltimore Friends and Atlantic City were deadlocked for fifth with 5 each.

Howell came here with a great reputation and proceeded to prove it. He swam first on the Hyde Park relay team in his first appearance and made a good lead for his team mates. However, his pals could not keep the advantage and fell back to fourth.

On his second appearance Howell smashed the 220 mark, and kept the western school boys in the running. But in the 100 yard dash Howell was beaten by one-fifth of a second by Glancy of Schenley High of Pittsburgh. It is doubtful if Glancy would have conquered had the two men been swimming in the same heat. There were so many entries that the 100 had to be raced in seven heats. Howell was in the first heat, while Glancy was in the third. Howell won his heat in :57 2-5, while Glancy won in :57 1-5.

CONNOLLY FIRST IN 1,000 YARD BROOKLYN RUN

New York, Jan. 27.—Jimmy Connolly of Georgetown tonight won the 1,000 yard run, feature event of the annual indoor athletic games of Brooklyn college. Sid Leslie of the New York A. C. was second, and Mike Devaney of the Millrose A. C. third. Connolly's time was 2:17 1-5.

Indian and Yank Staffs to Train at Hot Springs

Hot Springs, Ark., Jan. 27.—Battery men of the Cleveland Americans and the New York Yankees will do the bulk of their training in Hot Springs this spring, according to telegrams received here today. These two groups are scheduled to arrive here Feb. 15. Boston Americans and Pittsburgh Nationals wil do their spring training here.

Babe Ruth is due to arrive with the Yankee pitchers and catchers.

Carthage Pushed Out of Little Nineteen Lead

Lincoln, Ill., Jan. 27.—The Carthage college's undefeated basketball team, standing at the head of the Little Nineteen conference, was pushed out of the championship tonight by the south Lincoln college team, 21 to 15.

RYAN OF DARTMOUTH MAY GET APPOINTMENT AS WISCONSIN COACH

MADISON, Wis., Jan. 27.—Jack Ryan of Dartmouth is one of three being considered by the University of Wisconsin athletic department for football coach to succeed John R. Richards, Tom Jones, director of athletics, announced today. Ryan arrived here today for a conference with the athletic council

Nine football coaches until recently were believed under consideration for the Wisconsin post. These nine and the school they last worked for are:

Jimmy Brader, Wisconsin.
Aubrey Devine, Iowa.
Al Buser, St. Paul Central high.
Jack Henderson, U. of S. California.
Rod Offstie, Mississippi A. and M.
Hub Buck, Green Bay.
Jack Ryan, Dartmouth.
C. A. West, South Dakota State.
"Buck" O'Neill, Columbia.

SANDLOTS PICK ADOLPH GRUBER FOR PRESIDENT

Pittsburgh, Pa., Jan. 27.—Officers were elected, sand lot baseball conditions discussed and Baltimore admitted to the organization at the annual meeting here today of the National Baseball federation. Officers named are:

Adolph Gruber, Cincinnati, president; Ralph Davis, Pittsburgh; V. E. Zetterland, Detroit, and H. E. Harris, Indianapolis, vice presidents; Fred Thomas, Cleveland, secretary-treasurer; C. C. Townes, Cleveland, counsel.

Directors—A. M. Speigel, Cincinnati; Nat Griffith, Johnstown, Pa.; C. C. Brewer, Detroit.

RECORDS SLIP AS YALE WINS MEET

New Haven, Conn., Jan. 27.—Yale defeated Princeton, 41 to 21, in a swimming meet here tonight. Three intercollegiate records were shattered, two by Princeton and one by Yale. In the 440 yard swim Hazelton of Princeton clipped off 15 4-5 seconds, his time being 5:39.

Draper of the visiting team did the 150 yard back stroke in 1:58, 7 seconds less than the record. Bench of Yale broke the 200 yard breast stroke mark, his time being 3:01 1-5. The previous time was 3:08.

TODAY'S Tribune

Read Mary Eldridge's unique proposal to the woman who *thought* she loved Mary's husband.

The BOTTOM of the BARREL by

Richard Washburn Child

A BLUE RIBBON short story in the Blue Ribbon Fiction

Coloroto Magazine

SARPALIUS GIVES MAROON MATMEN WIN OVER PURPLE

BY WALLACE ABBEY.

Maroon wrestlers carried two falls and two decisions away from Patten gymnasium last night and left Northwestern's mat team in possession of the lean end of a 16 to 11 score. Sarpalius turned the meet into a Chicago victory by throwing Goodman of the Purple in the final heavyweight bout. The fall broke a tied score.

Northwestern earned one fall and two decisions, one of which came when Herman Hathaway defeated Shimberg of the Maroons at the end of the second overtime period. This bout was the most spectacular of the evening, as the two men were of equal speed and endurance. Larry Horton of the Purple tied the count near the end of the meet by flopping Nitterhouse in 4:50, in the light-heavyweight class.

Takaki, Japanese 115 pound expert for Chicago, threw Harry Brandenburg of the Purple with ease. Jones won a decision over Rost of Northwestern, by having a two minute advantage. Rost pushed his opponent over the mat most of the time, but could not loosen his pegs. Summaries:

115 POUND CLASS—Takaki [C.] threw Brandenburg [N.] with body scissors and half nelson. Time, 5:07.

125 POUNDS—Bines [N.] won decision from Ball [C.].

135 POUNDS—Jones [C.] won decision from Rost [N.].

145 POUNDS—Toulous [C.] won decision from Lewis [N.].

158 POUNDS—Hathaway [N.] won decision from Shimberg [C.].

175 POUNDS—Horton [N.] threw Nitterhouse [C.] with headlock. Time, 4:50.

HEAVYWEIGHTS—Sarpalius [C.] threw Goodman [N.] with body scissors and armlock. Time, 3:15.

OHIO MAT MEN COP

Columbus, O., Jan. 27.—[Special.]—Ohio State's chances to win one Big Ten championship this season were further bolstered when the Buckeye wrestlers defeated Purdue, 23½ to 7½, at the Coliseum here tonight. Summaries:

115 POUND CLASS—Turner [P.] threw Cryder [O. S.].

125 POUND CLASS—Lemasters [O. S.] won decision over Brourhton [P.].

135 POUND CLASS—Christopher [O. S.] threw Gay [P.].

145 POUND CLASS—Martter [O. S.] threw Dye [P.].

158 POUND CLASS—Hall [O. S.] and Borden [P.] wrestled to draw.

175 POUND CLASS—Slager [O. S.] won decision over Rasmussen [P.].

HEAVYWEIGHT CLASS—Steele [O. S.] threw Randell [P.].

HOREMANS TWICE DEFEATS CONTI IN CUE MATCHES

Edouard Horemans, Belgian champion, yesterday twice defeated Roger Conti, French champion, in 18.2 balkline billiard matches, winning an exhibition in the afternoon at the I. A. C., 300 to 46, and again at night at Mussey's Madison street room, 300 to 213. The night match was the first of a three game series at Mussey's, and the second and third games to be played at 3:30 and 8 o'clock tomorrow. Horemans had a high run of 177 yesterday afternoon and 160 at night. A cluster of 25 was the best Conti could do in the afternoon, but at night he ran 161. Horemans went out in five innings in the afternoon and ten at night. Conti appeared weak at open table shots.

PROMOTERS' WAR IS ONLY POSSIBLE BARRIER TO GAME

Parent Body Organized to Control Meets.

BY FRENCH LANE.

An old time Chicago racing season is in the making and may blossom out in all its glory as early as next May. Only a war among promoters can block the right of way, and there are indications that this will be averted.

WILLIAM B. GOLDEN.

First steps have been taken in the organization of a parent racing body, including in its membership the more prominent sportsmen in Chicago and downstate Illinois. Its object will be to take the state racing situation into its own hands, work for the passage of a bill legalizing pari-mutuel wagering, and to see that the sport is conducted on the highest possible plane.

Derby Dinner for 1,000.

Along with announcement of these organization plans comes word that the Washington Park Breeders' association, separate entirely from the parent racing body, plans to entertain 1,000 guests at a Derby dinner to be held on the night of Feb. 16 in the Rookwood room, Hotel La Salle. Then, to top off the announcements, officials of the Illinois Jockey club, which is in control at Hawthorne, have selected May 26 as the opening date of a twenty-five day meeting there this season.

This progress has been made in the face of a squabble over a Washington Park Jockey club charter held by William E. Golden.

First one organization and then another declared it had come into possession of this charter. It is said to have carried the rights to conduct the American Derby. But the charter was safe in Golden's hands last night, plans were under way to operate without the Washington Park name, and it is even possible that when Chicago's great Derby comes back it will carry a different name.

Racing Law First Aim.

The names of some of Chicago's most prominent men have been linked with the new parent racing organization. It will take a few days to complete the organization work, but an announcement of a definite policy will likely be forthcoming by Feb. 16. The club may control one of Chicago's great tracks, but for the present will content itself with the work of getting a racing law written into the Illinois statutes.

The Derby banquet of the Washington Park Breeders' association, according to the officials, will see the perfecting of plans of their organization and the announcement of the 1923 program for the proposed new plant in Riverdale. Judge Joseph A. Murphy, who was general manager of the revival race meeting at Hawthorne last fall, will preside at the banquet. He will be accompanied here by Bruce Head, L. J. Carey and William Woodward, representing the Thoroughbred Horsemen's association. The officials hope to have present a governor who will represent at least one of the states where racing flourishes.

Finance Committee Named.

A finance committee composed of the following has been announced by the Washington Park Breeders' association:

James I. Nachten, Jefferson Livingston, John F. Barrett, Samuel T. White, Joseph G. Landauer, Byron W. Everett, Ralph Cudney, James H. Channon, Harry J. Cassady, Mark Shanks, John Irwin, William E. Dee, Philip Henrici, R. B. Sloan, Frank J. Kelley, Charles Weeghman, Joseph E. Bidwell Jr., John T. Connery, Charles Head Smith, E. A. Aron, and Robert Robertson.

In announcing May 26 as the opening of the spring meeting at Hawthorne, officials of the track say that $40,000 will be spent for general improvement work, that no purse of less than $1,000 will be hung up, with two handicap races featuring the meeting each carrying a value of $10,000 to the winner. A twenty-five day fall meeting is also planned, starting in September.

Army Whips Toronto in Ring, but Loses on Mat

West Point, N. Y., Jan. 27.—Army wrestlers were defeated by University of Toronto mat men in a joint wrestling and boxing meet here today, but the cadet boxers outclassed their Canadian rivals and won, four bouts to two. In the lightweight class, between Harmony, Army, and Seaburne the bout was stopped in the third round to save the latter further punishment.

Johnson was the only Army wrestler to win in four bouts. The point score was: Toronto, 13; Army, 8.

Entries Close Tomorrow for A. A. A. Skating Derby

Entries for the annual ice skating derby of the Alverno A. A., which will be held at Humboldt park next Sunday, close tomorrow at club headquarters, 4251 West North avenue. Ten events are on the program, the feature race being the two mile club relay.

Coltrin Succeeds Mack as Moline Club Pilot

Moline, Ill., Jan. 27.—Bobby Coltrin has been selected as manager of the Moline Three Eyes baseball club.

QUEENAN COULD NOT THINK AT TITULAR SPEED

This is the sixth article on great boxers who failed to win the title in their divisions and the reasons why.

BY SIDNEY SUTHERLAND.

Seven men were playing draw poker one winter night in 1914, in Tom Davis' club in Vancouver, B. C., in one of the card rooms adjoining a large hall used as a gymnasium by local and visiting prize fighters.

PERRY QUEENAN.

Of the septet at the table, six were silent, serious, intent on the run of the cards. The seventh gambler was a fat, middle aged Scotchman named Jack McGilvray, probably the best card player from Panama to Nome.

Before him on the table was a pocket knife—the "buck." A pot winner got the buck, and when the deal reached him it was jackpots. Jackpot antes and sweeteners were each a quarter chip, and the game was table stakes.

McGilvray dealt and no one opened. It went around again without being opened, and the deal finally reached the second man on McGilvray's right. There was $10 in the pot, the house man having taken out 50 cents in chips for the kitty.

We will now number the players. The dealer was No. 1; under the gun was No. 2; McGilvray was No. 3, and so on. No. 6 was the most silent man present. Like the others, he played in his shirt sleeves; but his eye shade dimmed unusual features. His nose and lips, covered with ancient scars, were twisted and battered. His hair was graying and his hands were gnarled and somewhat clumsy.

The Big Pot Is Opened.

No. 2 opened the pot with a yellow $10 chip. McGilvray glanced at his cards, slid them under his stack, and raised it $10. No. 4 dropped out. No. 5 stayed. No. 6 studied his hand a long time—he did everything deliberately—called, and raised $20. No. 7 stepped out; and the dealer, tossing his into the discard, lit a cigar and settled back to watch that inevitable gambling phenomenon—the big pot of the night. There was now $95 in the center of the table, the house man, No. 5, having taken out $5 more.

No. 2 saw No. 6's raise, and raised it himself a brown $50 chip. McGilvray immediately boosted it $100. The house man grunted, took out $10 more, and quit. No. 6 hesitated, as usual, and finally contented himself with calling. No. 2 also saw McGilvray's hike, leaving three in the race and $585 in the pot.

"Cards?" questioned No. 1.

Each drew one.

No. 2 checked it. McGilvray counted out and moved $500 to the middle.

No. 6 opened his cards fanwise, gazed at them a long time, studied his stack, and spoke for the first time in hours.

"Raise it $400."

No. 2 chewed his lower lip, took one final, hopeful, searching look at his hand, sighed, and knocked on the table with his knuckles. The pot contained $1,565. No. 5 having slipped $20 in chips into the slot in the table in front of him.

McGilvray now pulled his cards from under his stack, held them edges up, faces toward him, and thumbed the ends a fraction of an inch apart. Then he aised up the chips before No. 6.

"Tap you," he said, moving in a stack of browns with his thumb and middle finger.

A Little Applied Psychology.

Then, quick as a flash, ignoring his opponent, he turned to No. 2, opened out his cards before him and whispered:

"I guess at that I might have helped these three sevens if I'd drawn down to them."

No. 6 heard and gritted his teeth.

"Well," he said, shrugging his shoulders, "I stayed with these aces and kings as long as they were worth it. The night's young and there'll be other pots. That's good."

And at that moment No. 2 understood why Perry Queenan never won the lightweight championship of the world.

For I was No. 2, and McGilvray had only a pair of eights in his hand; and Perry was No. 6, who laid down his two pairs because he couldn't think fast enough and his opponent had outfigured him.

If Queenan had been able to think faster he would have perched on the top rung of the pugilistic ladder, because he had everything else a top-notcher needs. Old timers, especially around Chicago and the middle west, will remember this 1900 edition of Battling Nelson. The zenith of his career extended from 1896 to 1907.

Record Clouded in Obscurity.

Fast, a hard puncher, game as a wildcat, strong, tireless, a good boxer, Perry's known record included victories over such men as Young Kenny, Maurice Thompson, Otto Sieloff, Ole Olsson, Tommy White, Oliver Kirk, Kid Parker and Dal Hawkins, whom he knocked out twice in 1902.

Queenan today is interested in mining in British Columbia; he has a fine little family, a comfortable home, and is doing well.

Incidentally, while walking to our hotel the next morning, McGilvray explained why he mentioned three sevens.

"I knew he had two big pairs, the way he played them. If he'd had three's he wouldn't have held up a kicker for a pot of that size. And if he'd helped he never should have hesitated so long before his last raise. The only chance I took was one in a million—that he had discarded a seven and caught one. But even in poker one has to leave something to luck!"

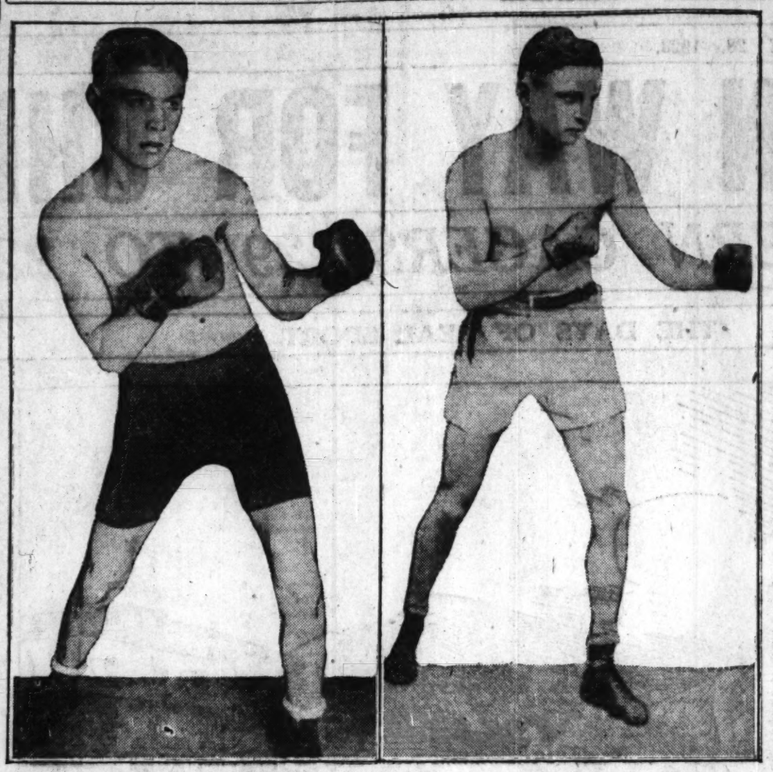
What I had when I dogged it is unimportant—but I wish I'd stuck.

(The next article will tell the story of Bud Anderson.)

St. Louis Ring Board Is Restored to Full Power

St. Louis, Mo., Jan. 27.—The municipal boxing commission today was restored to authority when the Angelica Physical Culture club withdrew its injunction suit to restrain the commission from interfering with its boxing programs. A temporary injunction, issued by Circuit court when the suit was filed about eight months ago had prevented the commission from functioning.

SMALL BUT GREAT FIGHTERS



PATSY FLANNIGAN. JOE BURMAN.

Joe Burman and Patsy Flannigan, two of the best bantams in the country, will clash tomorrow night before the Blackhawk post of the American Legion. Flannigan is a newcomer here from St. Louis, but the few times that he has appeared in the ring he made a good impression. Burman is the best man that he has been called upon to meet. [TRIBUNE Photo.]

SALLY'S ALLEY LOOMS AS DERBY FAVORITE

Sally's Alley, Willis Sharpe Kilmer's juvenile turf star, will go down as the favorite in the Kentucky Derby winter books. Entries do not close for the running of the forty-ninth annual blue ribbon thoroughbred event on May 19 until Feb. 24, but from the long list of 3 year old eligibles, Sally's Alley stands out in the eyes of a great throng of followers.

Play in the winter books will not become heavy until the entry closing date. When that time rolls around, however, Sally's Alley probably will be quoted at anywhere from 15 to 25 to 1. The odds on other entries will range from that figure to 500 to 1.

No Outstanding Favorite.

The list of probable starters is likely to run better than 100. It should be the most closely matched field in the history of the great race, for there is no outstanding favorite as in many other years. The sensational Morvich took too much of the speculative interest out of last year's Derby, but the two year old honors of 1922 were shared by at least a dozen American owned thoroughbreds. The uncertainty attached to this year's race may bring the largest field in history.

Standing out with Sally's Alley in the early winter book play will probably be Blossom Time, Oui Oui, Dunlin, Rigel, Zev, Best Love, Prince K., Alice Blue Gown, Gen. Thatcher, Bluemont, and Bud Lerner, all stars as 2 year olds, and for the most part big money winners. Many were stake winners.

Eligible on Winter Tracks.

A number of the eligibles are being raced into condition at the winter tracks in New Orleans, Havana, and Tia Juana. This list includes such performers as Prince of Umbria, Lady Ines, Vennie, Leslie, Daniel, Queen Mazonia, Dearie, and Macbeth, and some have already shown class enough to warrant serious consideration as possible Derby contenders.

The Kentucky Jockey club, according to General Manager M. J. Winn, is already starting to dress up historic Churchill Downs for the entertainment of more than 75,000 Derby day visitors. One hundred additional boxes are being added to the clubhouse. A pagoda of unique design and extending to the lawn is to be constructed, and there will be seats for 5,000 additional visitors beneath the shade trees this year. Every effort to rival in beauty any track in America will be made.

Many Stars Eligible.

Among the eligibles are the following colts and fillies, whose performance have already entitled them to a chance in the Derby:

Sally's Alley, winner of 5 races and $94,847; Ethel Clayton, 3 races, $2,600; Lady Myra, 4 races, $5,150; Athanna, 5 races, $2,420; Melachrino, 2 races, $4,350; Bo McMillan, 5 races, $8,527.

Rigel, 5 races, $5,556; Little Hope, 5 races, $5,303; Prince of Umbria, 3 races, $2,812; Cartoonist, 2 races, $4,841; Little Celt, 3 races, $6,475; Dan E. O'Sullivan, 1 race, $1,150.

Enchantment, 3 races, $27,037; Cherry Pie, 4 races, $18,427; Vennie, 3 races, $2,850; Patchwork, 7 races, $4,755; Messenger, 1 race, $3,150; Dunlin, 4 races, $41,441; Blue Hawk, 4 races, $3,227.

Taylor Hay, 5 races, $4,550; Kitty Williams, 4 races, $2,700; New Hampshire, 3 races, $9,897; Rockery, 4 races, $3,750; Great Man, 3 races, $6,475.

Miss Star 4 races, $9,408; Bucado, 4 races, $6,780; Hopeless, 6 races, $10,840; Edict, 6 races, $17,135; Virgil, 4 races, $3,477.

Lady Ines, 5 races, $4,082; Alice Blue Gown, 3 races, $3,400; Chittagong, 1 race, $1,150; Raffles, 4 races, $3,219; Lady Boss, 9 races, $9,116; Prince K., 10 races, $12,390.

Leslie, 6 races, $4,400; Betty Baall, 2 races, $7,580; Bright Tomorrow, 1 race, $1,100; Blossom Time, 4 races, $43,705; Best Love, 6 races, $5,355; Guest of Honor, 3 races, $3,200.

Tryo Filer, 8 races, $10,304; Anna M. Humphrey, 2 races, $7,940; Dust Flower, 2 races, $5,022; Daniel, 5 races, $5,836; Shamrock, 3 races, $2,700; William Tell, 3 races, $6,479; Lit, 5 races, $4,850.

Seth's Lemon, 6 races, $3,700; Carlos, 8 races, $3,320; Queen Mazonia, 6 races, $2,200; Metric, 2 races, $2,400; Miss Cerina, 4 races, $3,000; Frank S., 2 races, $9,700; Sheesix, 4 races, $4,800.

General Thatcher, 4 races, $3,951; Dearie, 6 races, $4,725; Cherokee, 2 races, $8,000; Bud Lerner, 3 races, $11,124; Zev, 5 races, $17,132; Old Top, 5 races, $4,200; Oui Oui, 6 races, $31,840.

Macbeth, 5 races, $4,450; Certain Lady, 5 races, $4,540; Recitaps, 8 races, $9,928; McKea, 1 race, $13,200; Rughie, 5 races, $3,605; Bluesmont, 3 races, $10,028; Goshawk, 3 races, $21,050; Bessie Leighton, 6 races, $4,008.

JESS AND LUIS, TEX'S CHOICE AS CATCHERS FOR JACK'S PITCHING

BY HENRY L. FARRELL.

NEW YORK, Jan. 27.—[United Press.]—Jess Willard and Luis Firpo, the South American giant, are the two opponents that Tex Rickard has picked for Jack Dempsey's attention this year.

Rickard admitted several days ago that he would make Dempsey an offer for two bouts this summer, but declined at that time to mention the pair that he wanted to put on the catching end.

If Firpo beats Bill Brennan in their March bout, Firpo will be matched against Dempsey, according to Rickard.

"Both have agreed to terms, and I think they'll make a good match," Rickard said.

"No matter what the papers say, I still think that Willard is a formidable fighter. I'll bet money that there isn't a contender in the class that can beat him. He's the most dangerous hitter in the ring," Rickard said.

Concerning his summer activities, Rickard also made anothter interesting announcement.

He is not going to stage weekly shows this summer. He will confine his attention to four big bouts. Dempsey will work in two of them and Bennie Leonard will be on one end of the other pair. Leonard will be matched with Charlie White and Lew Tendler, Rickard said, and Dempsey will be matched with Willard and Firpo, the dope says.

Rickard will admit only that Dempsey will work in only two engagements. According to Tex, Jack has agreed to work on a percentage.

"After his experience against Carpentier, he doesn't want a guarantee," Rickard said.

"He demanded a guarantee of $300,000, and I gave it to him. When they figured up the receipts and their purse they found they got less than 18 per cent. I wouldn't guarantee them $300,000 for another bout, but I am willing to go, say, around 33 per cent, and they'll make plenty."

Rickard said he had not decided on the site. "I have the Yankee field in New York and I have the stadium in Jersey City. It all depends. Dempsey's cut of the gate depends on the place where it is held. I also could put the bout on in another big stadium in New York that another promoter is doing a lot of talking about if I wanted to," Rickard said.

WEEK OF SILENT BUNK TO BE RING FANS' FEED

(Continued from first page.)

in trouble, if not the destruction of boxing hereabouts.

If Willard should be slaughtered the reaction would be little worse than if Dempsey went easy on him and let him stay any length of time.

Yet, because some of the promoters think it would create more interest than any other match prior to the Wills thing, they seem determined to force it, either in New York or New Jersey.

The idea that they can get away with anything is a result of years of doing it—and if Patrick Henry was correct, they can repeat with Willard—and kill the sport if it miscarries.

To continue the study of boxing in New York: Last night I attended a meeting of the National Sport alliance, where practically every manager of every champion was present—with Rickard absent. There were four bushels of cauliflower ears and a cord of busted noses present. I spoke to them—and afterward they vowed it was right and that they were banded together to save the sport they love: for these fellows love the sport—while others love ony the money to be bilked out of the New York public.

Jimmy Walker was with me; the fellow who brought boxing back in New York and he knows.

Trust Gets Busy.

The first year after the passage of the Walker law saw only the muddle that was to be expected—inexperienced fellows trying to run clubs, failing, getting into all sorts of muddles.

The nthe trust got into action. Controlling Madison Square Garden, the largest arena in New York, it dominated the situation and champions flocked to box there. The small clubs tried to bid for battles, naturally overbid themselves, because of lack of seating capacity, and failed or got into trouble—but the situation up to the election of Nathan Miller as governor, was not so bad.

It was when Rickard offered half a million dollars for a battle between Dempsey and Carpentier that the real trouble began; the era of big money.

"Swindle of the Century."

It was the swindle of the century. Almost every boxer, manager, and 50 per cent of the reporters knew that the Frenchman was just a flash, unable to cover up, ignorant of the first principles of self-defense, and accustomed only to a fast, hard hitting attack which gave no thought to self-protection.

Rickard, representing whomever he represented, was looted right and left by the Jerseyites, but the public got theirs in return—for the total receipts from capitalizing the name of a French hero against Dempsey were about $1,600,000.

Champions of whatever class, immediately rearranged their ideas of their value and demanded fortunes.

The Garden management met the demand, raising prices accordingly—and the public paid, while the small clubs crashed and the Garden more and more became a monopoly.

Associated with Rickard then was a genius named Leo P. Flynn, a smart fellow. More or less he and Rickard were creatures of the post-war conditions not of their making.

Champs a Greedy Lot.

The champions became more and more greedy and to meet the financial situation Flynn and Rickard began to apply business methods to the boxing game. It was reported that Leo was trying to save up 5,000 boxers and then retire—it was beneficial to boxers to come under his management, active or nominal, in that they got work, but the scale of prices for the prelim fighters was scandalous. At that Flynn was more liberal with them than the small clubs could afford to be.

At the Garden prelim boys got $20, $30, sometimes $50 for a bout—but got it. The semi-windup boys who demanded more had to split with some one to get matches. The business was getting organized, but nowhere near the state of perfection it reached later.

In another article we will follow the development of the business of boxing and the efforts of the boxing commission to outthink the smart promoters and managers.

Sammy Maullin Fined as Liquor Violator

Laporte, Ind., Jan. 27.—[Special.]—Sammy Maullin, formerly member of the Omaha Western league baseball team and last year second baseman for Marquette Manors of Chicago, was fined $300 on each of two counts today for violation of liquor laws. Maullin was also given six months' suspended sentence on the penal farm. The fines and costs amounted to more than $700.

300 Mile Horse Race for Genesee Valley, New York

Boston, Mass., Jan. 27.—Transfer of the scene of the annual 300 mile horse endurance test to the Genesee valley in New York state for this year became known here today. The board of sponsors of the race have set Oct. 15 to 20 as the dates for the event and have designated Avon, N. Y., as headquarters.

GRIFFITHS TO MEET WALKER.

Memphis, Tenn., Jan. 27.—Johnny Griffiths, veteran Akron welterweight, announced here today that he had accepted terms for a ten round match with Mickey Walker, the champion, at Scranton, Pa., Feb. 6. Griffiths will meet Frankie Jones of San Francisco in an eight round match here Monday night.

BATTLING LEONARD MATCHED.

New York, Jan. 27.—[Special.]—Harry ("Battling") Leonard, who lost on a foul to Kid Williams of Baltimore in the first round of their twelve round bout at the Garden a few weeks ago, has been matched to meet Williams in a return battle of twelve rounds at the Garden next Friday night.

FLANNIGAN SET, BURMAN READY FOR 10 ROUND GO

Patsy Flannigan of St. Louis and Joe Burman of Chicago, sterling bantamweights who meet in the windup of the Blackhawk Legion post boxing show before a suburban club tomorrow night, finished the grind of training yesterday. Their managers and trainers pronounced them ready for a contest which has stirred more local interest than any bout staged in the vicinity of Chicago in years.

Although Burman is favorite in the betting, the Mound City boxer has a host of followers. There are many who say Patsy give Eddie Anderson a lacing, who are taking the short end of the odds. Others who saw Flannigan give Harold Smith a real battle, believe he has a good chance with Chicago's fighting Hebrew.

Easy Magnet for Boxers.

Flannigan and Manager Joe O'Keefe both assert Patsy will be in line for star matches in the east after tomorrow night's fracas. Burman is slated to go east the latter part of the week to meet Carl Tremaine of Cleveland but he must win the popular verdict over Flannigan to go through with the match.

Flannigan and Burman wound up training by boxing with sparring partners. They finished without injury to their hands and laid aside their gloves. Each is under weight, 120 pounds, which they must make at 3 o'clock tomorrow afternoon. They will do light work today and then rest until called into the ring.

Good Bouts on Card.

The main event will be supported by an excellent card. In the eight round semi-windup, Billy Stearns of Minneapolis will tackle Mike Snyder of the south side, at 138 pounds. Joie McLaughlin and Johnny McCarthy, west side 135 pounders, will open the show in a six round bout, to be followed by a 124 pound six rounder between Joie Dailey of Erie, Pa., and Tim Hurst of the south side. Kid Bandy of St. Louis and Rocky Joyce, featherweights, will box six rounds in the other contest.

Officials of the Blackhawk post want it announced prices of tickets will be $2, $3, and $5. Seats and information can be secured at the usual places where tickets are sold, such as 129 North Dearborn street, and 153 North Clark street.

Steve Harder, the Indianapolis promoter, was in Chicago and signed up Bud Taylor and Pal Moore for his Feb. 13 show. Harder is one of the most successful and popular promoters in the Hoosier state and always gives the fans a run for their money.

Battling Chink of Cincinnati and Jimmy Kelly of the west side have been matched to meet in the main event of the Armour post show on Feb. 13.

Eddie Anderson of Moline and Harold Smith of the stockyards will clash in the windup of a suburban club show on Feb. 9.

Frankie Garcia and Manager Jimmy Devant leave tomorrow for Omaha, where Garcia will meet Jack Eile on Feb. 2.

Sailor Freedman, who meets Joe Jawson of Milwaukee at East Chicago on Feb. 5, is training every day at the Arcade, Manager Dick Curley has several other matches in view, any of which may be closed after the Jawson fight.

Sammy Mandell went through his paces at the Arcade in preparation for his ten round bout with Stewart McLean at Minneapolis on Thursday night. Manager Eddie Long received an offer for Mandell to box in New York next month, but no opponent was mentioned.

Billy Wells, English welterweight champion, and Manager Charley Harvey, leave today for Omaha, where Wells will meet Morrie Schlaefer on Friday night.

Roy Alvis, manager of Cowboy Padgett, passed through town yesterday with his scrapper, bound for Youngstown, O., where his charge will mix with Jimmy Jones Feb. 2.

$100,000 FOR FIRPO TO MEET DEMPSEY IF HE GETS BY BRENNAN

BUENOS AIRES, Argentina, Jan. 27.—[By the Associated Press.]—Luis Angel Firpo, heavyweight champion of South America, will receive $10,000 for his coming fight with Bill Brennan in New York and $100,000 for a match with Jack Dempsey, world's champion, if he defeats Brennan, Firpo told his friends here today.

Argentine fight enthusiasts are preparing a big sendoff for Firpo when he sails for New York Feb. 1.

PESEK SEEKING OPPONENT FOR BATTLE ON MAT

Manager Moeller of the Star and Garter is having the toughest time of his promotional career in getting a match for John Pesek, the 180 pound mat man from Nebraska. Up to Friday night he was pestered with wrestlers who wanted a chance at some champion, but after he announced that he had signed up Pesek for next Friday's show, these mat men have given him the go by.

Moeller says that the big heavy fellows around here do not care for Pesek's game. He especially invites John Evko and Marin Plestine to go to the mat with Pesek, although the latter does not bar any one who thinks he has a chance. Moeller says here is a chance for some of the big fellows to show up or shut up.

GIANTS CARRY 20 HURLERS TO CAMP

New York, Jan. 27.—After nearly losing the National league championship last year through a partial breakdown of his pitching staff, John J. McGraw, manager of the New York Giants, will take a stitch in time. For the first time in years the Giants will have twenty pitchers at their spring training camp. The list follows:

Arthur Nehf, Jack Bentley, George Walburg, Mike Cvengros, Olin Voight, John Scott, Hugh McQuillan, Jess Barnes, Virgil Barnes, Bill Ryan, Claude Jonnard, Fred Johnson, Clinton Blume, Earl Webb, Guy Morrison, Chester Lucas, Fred Lucas, George Schesler, and Fred Hamman.

Pitcher Uhle's Father Is Found Shot to Death

Cleveland, O., Jan. 27.—William G. Uhle, 50, father of George Uhle, pitcher for the Cleveland Americans, was found dead on the floor in the kitchen of his home in Lakewood, a suburb, this afternoon, shot through his right temple. Mrs. Uhle said he had been cleaning a revolver preparatory to taking it to work with him as a protection against a possible holdup. She believed the shooting was accidental.

WATCH THOSE SOX AND TIGERS, B. B. WISEACRES SAY

BY IRVING VAUGHAN.

Keep an eye on the White Sox and Detroit Tigers the coming season. That's the word being passed around by the baseball wiseacres who already are sizing up the flag possibilities for 1923. Both teams showed enough last year to warrant respect in any man's circuit, and with the natural improvement of youngsters such as both possess, and the acquisition of new men, there is every reason in the world for them to take rank with the leaders right from the jump.

Of the two, Detroit probably is the better bet. The Tigers can hit and will fight until the last ball is thrown. They always have been famous for this. Their fielding is not wanting. Where they have been weak in other years is on the slab, but if paper dope means anything, Cobb now has little to worry about in this connection.

Collins Promising Hurler.

When the Georgia Peach put over the deal with Boston for Warren (Rip) Collins, he snared one of the best young pitchers in the game. This lad won something like a half dozen straight games for the miserable Red Sox last fall and that is quite an accomplishment. Put behind him a team that can score runs as well as field, and it takes no deep thinking to figure his possibilities.

In addition to Collins the Tigers will have newcomers in Ray Francis, a southpaw from Washington, and Del Pratt, second sacker, who was part of the Collins' transaction. Francis showed possibilities with the Senators last season and Cobb expects great things from him. Even Pratt, although a bit aged, will be of considerable help at a position where the Tigers have been weak since "Pep" Young started downhill.

Won't Weaken Sox.

The lineup of the Sox, of course, at this stage is problematical because the deal for Eddie Collins will go through before the season opens. Either way, however, the team strength of the south siders will be about the same because if the great Eddie departs his loss will be offset by the players acquired in the swap. The deal would weaken one position for Gleason but he would strengthen his outfield with Bob Meusel, and his staff with Waite Hoyt, granted the Yanks can be persuaded to give up the latter gent.

That Gleason is going to come through with a formidable layout of hurlers seems a certainty. To start with he has the sterling Red Faber, the courageous Gorham V. Leverett, the famous No-Hit Charles Robertson and the brothers Blankenship, Ted and Homer. The Collins deal may take one of the brothers but will return another hurler and, made up either way, it is a quintet worthy of consideration.

Five Rookie Hurlers.

Besides the hurlers mentioned, Gleason has five others who seek fame. One is Joubert L. Davenport, the Arizona southpaw. All he lacks is control. The others are Frank Mack, Cecil Duff, Pheds Lambka, and George Connally. The latter, a big right hander, was farmed out to Toronto last season and went fairly well, considering his experience. Mack is the youngster purchased from Seattle last year. He has plenty of natural ability but needs tutoring.

The most noteworthy change will come at third base, which is all ready for Willie Kamm to occupy. Every ball man who has seen this athlete in action extols his virtues. He can run, hit, and field. Of course, he may prove a bloomer, but that's a remote possibility. Comiskey didn't pay $100,000 for him without knowing he was getting one minor leaguer in a hundred.

Taylor After Johnson's Job.

Shortstop may develop something of a fight before the position is finally awarded. It will take a lot to supplant Ernie Johnson but four men have hopes of doing that little thing. Of the four the best is said to be Lu Taylor of Butte, Mont. Scouts who looked him over sent in glowing accounts of his prowess.

The only candidate for Collins' job is Roy Woodward, taken on trial from the Bloomington, Ill., club. Woodward got his start at Milliken university and has had only one season of professional ball. As long as Collins is around there won't be much chance for Woodward as a regular but he might find a utility berth.

Competition in Outfield.

With Earl Sheely and Ray Schalk on the job there is not going to be any skirmishing for the first base and catching jobs. The outfield, however, may provide some keen competition. Hooper, of course, is a fixture in right. Mostil in center and Strunk for utility. Should the Collins deal bring Meusel that would complete the outfield, but without Meusel there will be four men after the lone position.

Bib Falk is the first choice. His most formidable competitors will be Roy Elsh and Howard Pennington. Elsh was with Sioux City, Ia., last season and was considered the best flychaser in the Wester circuit. Pennington comes from Grand Rapids, Mich., where he asserted himself to the extent of forty-two stolen bases.

OPERATION ON THUMB OF BURLEIGH GRIMES ORDERED BY HIS CLUB

NEW YORK, Jan. 27.—Burleigh Grimes, star pitcher, has been ordered by the Brooklyn Nationals to undergo an operation on the thumb of his pitching hand. The injury resulted from a bone bruise suffered when he was struck on the hand with a batted ball playing against the Cubs in 1921.

GIANT BEAUTIES AFTER SAME JOB

New York, Jan. 27.—[United News.—Ralph Shinners, the $35,000 centerfielder purchased by the Giants a year ago from Indianapolis, will put up a fight against Jimmy O'Connell, the $75,000 applicant for the same position, when they work out in the training camp.

Shinners was going well until he was beaned early last season, but thereafter he was ball shy and his sight was impaired.

CHICAGO REDS COP.

Chicago Reds of Welles park took a hard earned 22 to 16 victory over the Independent park quintet last night on the losers' floor. Kelly featured for the winners.

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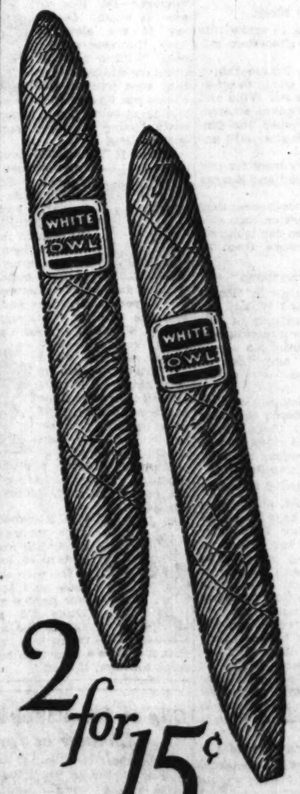

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Wherever you go have a White Owl

OPERATION ON THUMB OF BURLEIGH GRIMES ORDERED BY HIS CLUB

NEW YORK, Jan. 27.—Burleigh Grimes, star pitcher, has been ordered by the Brooklyn Nationals to undergo an operation on the thumb of his pitching hand. The injury resulted from a bone bruise suffered when he was struck on the hand with a batted ball playing against the Cubs in 1921.

d went fairly well, considering his perience. Mack is the youngster rchased from Seattle last year. He s plenty of natural ability but needs toring.

The most noteworthy change will me at third base, which is all ready Willie Kamm to occupy. Every ll man who has seen this athlete in tion extols his virtues. He can run, t, and field. Of course, he may prove bloomer, but that's a remote possibily. Comiskey didn't pay $100,000 for m without knowing he was getting e minor leaguer in a hundred.

Taylor After Johnson's Job.

Shortstop may develop something of fight before the position is finally warded. It will take a lot to supant Ernie Johnson but four men ve hopes of doing that little thing. the four the best is said to be Leo aylor of Butte, Mont. Scouts who oked him over sent in glowing acunts of his prowess.

The only candidate for Collins' job Roy Woodward, taken on trial from e Bloomington, Ill., club. Woodward t his start at Milliken university and s had only one season of professional ll. As long as Collins is around there n't be much chance for Woodward a regular but he might find a utilty berth.

Competition in Outfield.

With Earl Sheely and Ray Schalk the job there is not going to be y skirmishing for the first base and tching jobs. The outfield, however, y provide some keen competition. oper, of course, is a fixture in right, etil in center and Strunk for utility. ould the Collins deal bring Meusel at would complete the outfield, but thout Meusel there will be four men ker the lone position.

Hib Falk is the first choice. His bet formidable competitors will be y Elsh and Howard Pennington. sh was with Sioux City, Ia., last sea- n and was considered the best fly ayer in the Western circuit. Pennington comes from Grand Rapids, ich., where he asserted himself to the tent of forty-two stolen bases.

ANT BEAUTIES AFTER SAME JOB

New York, Jan. 27.—[United News.] Ralph Shinners, the $35,000 center ider purchased by the Giants a year o from Indianapolis, will put up a ht against Jimmy O'Connell, the ,000 applicant for the same position, en they work out in the training mp.

Shinners was going well until he s beaned early last season, but thereer he was ball shy and his sight was paired.

CHICAGO REDS COP.

Chicago Reds of Welles park took a hard 32 to 16 victory over the Independent quintet last night on the losers' floor. lly featured for the winners.

PURPLE CARNIVAL EXPANDED INTO NATIONAL MEET

Two thousand high schools, located in every corner of the United States were yesterday invited to enter teams and individual athletes in the twelfth annual track and swimming carnival of Northwestern university, which will be held at Patten gym March 23 and 24.

The two day meet will this year be expanded into the National Indoor Interscholastic, and the record 1922 entry of 500 prep athletes is expected to meet with an eclipse.

Conversion of the interscholastic into a national high school meet was decided upon at a recent meeting of Purple athletic officials and Hilding Hagen, manager. For the last five years the competition has assumed a nation-wide character, and, as there is no other large indoor meet of the same nature, it was thought advisable to announce the Northwestern games under that title.

Hagen Elected Manager.

Hilding Hagen, dash man and middle distance runner for Northwestern, has been elected manager and it is under his direction that the invitations are being issued. Don Harker, another Purple track veteran, has been selected as Hagen's assistant for this year and as manager for 1924.

Evanston High, last year's winner of the track meet, and Hyde Park, holder of the 1922 swimming shield, will both be dangerous entries again this year, although the south side school will be minus Dick Howell, its water marvel. Howell enters Northwestern as a freshman in February. Cedar Rapids, Ia., and West High, Minneapolis, both strong in years past, will also be among the first to respond to the entry call.

Academies will this year be eliminated. This step has been taken to make the basis of competition uniform. It is also predicted that this move will encourage high schools in far distant parts to send teams. In previous years the majority of the teams have come from midwestern states, while the individual stars have come from far away schools.

Preliminaries First Day.

According to tentative plans, all preliminaries in both swimming and track will be run off Friday, the 23d, and the finals on Saturday. Winners of first places will be presented with gold watches, while medals will be awarded to men taking second, third, and fourth honors. A trophy will be presented the individual high point man in both swimming and track and the winning schools will receive shields.

ROCKFORD NIPS NEW TRIER IN GAME OF SPEED

With a weight advantage of ten pounds to a man, Rockford heavyweights duplicated their early season feat of trimming New Trier with a 31 to 27 victory at Indian Hill last night. The New Trier lightweights avenged their previous defeat by a 21 to 16 triumph, in which Neir's basket shooting and Whitsitt's free throwing featured. Rockford majors stepped off fast and led, 22 to 12, at the half. Garrett, colored captain, ran wild for the invaders, scoring 19 points, and Glieckman, running guard, slipped through for four telling field baskets. Lineups:

HEAVYWEIGHTS.

NEW TRIER (17).	B	F	P	T	ROCKFORD (31).	B	F	P	T
Smith,rf	1	0	1	0	Garrett,rf	6	7	0	0
Dugan,lf	1	3	0	0	Johnson,lf	0	0	1	0
Nelsin,c	4	1	1	0	Oulbery,c	2	0	1	0
Fraser,rg	2	0	0	0	Behr,rg	0	0	0	0
Quinn,lg	2	0	1	0	Glieckman,lg	4	0	3	0
Roth,f	3	0	1	0					
Wilson,rg	0	0	1	0					

LIGHTWEIGHTS.

NEW TRIER (21).	B	F	P	T	ROCKFORD (16).	B	F	P	T
Neir,rf	4	0	1	0	Andrews,rf	2	2	0	0
Johnson,lg	1	0	3	2	Monti,lf	1	3	3	2
Whitsitt,c	1	0	0	0	Schmidt,c	1	1	2	2
Wilson,rg	0	0	4	0	Workman,rg	0	0	2	1
Reichold,lg	0	0	2	0	Anderson,lg	0	0	1	0
Gatherwal,rg	0	0	3	0	Fairchild,rf	0	0	0	0
Dunn,rf	0	0	0	0					

CULVER QUINTET DEFEATS TILDEN BY 30-26 SCORE

Culver, Ind., Jan. 27.—[Special.]—A burst of extra speed in the last minute of play this afternoon enabled Culver Military academy basketball team to nose out a victory over Tilden High school of Chicago, 30 to 26. It was the fastest game on the Culver floor this season. Evans, Osborne and Morris made spectacular field goals for Culver, while Pearlman's basket shooting and Weiss' defensive work were big features of Tilden's play. Lineup:

CULVER (30).	B	F	P	T	TILDEN (26).	B	F	P	T
Morris,rf	3	0	0	0	Foster,lf	3	0	1	0
Evans,lf	5	2	1	0	Carney,rf	0	0	1	0
Osborne,c	4	1	1	0	Mehr,rf	4	0	0	0
Hall,rg	1	0	1	0	Velo,c	0	0	0	0
Gabriel,lg	1	0	2	0	Pearlman,lg	7	0	0	0
					Seattle,rg	1	0	1	0

Free throws missed—Morris, 4; Evans, 2; Hall, 2; Weiss, 3. Referee—Halas, Illinois.

NAPERVILLE NIPS WHEATON FOR 2 WINS IN TWO DAYS

Naperville, Ill., Jan. 27.—[Special.]—Northwestern college quintet captured its second victory in two days, nosing out Wheaton college here today, 26 to 24. The hard struggle of last night with De Kalb had telling effect on the locals who were fagged out near the end of the game, when the visitors launched an aggressive attack that brought them within a few points of tying the count. Lineup:

N. WESTERN (26).	B	F	P	T	WHEATON (24).	B	F	P	T
Baker,rf	3	0	0	0	Gale,rf	2	0	1	0
Hoyt,f	1	0	1	0	Vining,lf	4	4	1	0
Reed,c	1	0	1	0	Hicks,c	4	0	1	0
Hamilton,g	6	1	1	0	Kennedy,rg	0	0	3	0
Martin,rg	1	0	1	0	Coray,lg	0	0	0	0
Wadsworth,lg	1	3	3	0	Mason,c	0	0	0	0

Free throws missed—Kuechel [2]; Wadsworth [1]; Vining [3]. Referee—Siegeman (Chicago).

LAKE FOREST IN WIN OVER BELOIT

Before the largest crowd which ever saw a basketball game on its floor Lake Forest college defeated Beloit last night in the former's gymnasium, 33 to 22. Superb team play by Coach Glase's quintet, combined with a strong defense at critical times, caused the defeat of the Badger five. The play was rough at times and one player from each team was banished for personal fouls. The score at half time was 21 to 11. Lineup:

LAKE FOREST (33).	B	F	P	T	BELOIT (22).	B	F	P	T
Rose,rf	3	0	2	0	Connell,rf	2	1	4	0
Johnson,lf	2	0	0	0	Laflin,lf	2	0	1	0
Glase,c	1	7	4	0	McAuliffe,c	0	0	0	0
Burns,rg	2	0	0	0	McGraw,rg	3	0	3	0
Hoffman,lg	1	0	2	0	Wick'en,lg	1	0	0	0
Lange,c	0	4	2	0	Convers'n,rf	1	8	2	0

Referee—Thistlethwaite.

COGS OF IOWA'S UNDEFEATED BIG TEN MACHINE

HECTOR M. JANSE. [Forward.]

WAYLAND HICKS. [Guard.]

JACK FUNK. [Guard.]

RICHARD McGOONEY. [Forward.]

EVANSTON FIGHTS WAY TO 16 TO 13 VICTORY

SCHOLASTIC SCORES

SUBURBAN LEAGUE.

Evanston, 16; Oak Park, 13.
Oak Park lights, 14; Evanston, 8.
La Grange, 33; Downers Grove, 18.
La Grange lights, 21; Downers Grove, 16.
Proviso, 26; Deerfield, 20.
Deerfield lights, 15; Proviso, 11.

OTHER GAMES.

Rockford, 31; New Trier, 27.
New Trier lights, 21; Rockford, 16.
Culver [Ind.], 30; Tilden, 26.
St. Mel, 19; Northwestern M. A., 14.
Lake Forest, 26; Chicago Tech, 18.
Maine, 37; Harvard, 11.
Harvard lights, 16; Maine, 14.

Trailing until well into the final quarter, Evanston heavyweights yesterday called forth its last ounce of fight and basketball ability in a rally that upset Oak Park, 16 to 13, in a hurricane Suburban league game at Evanston. The defeat was the second sustained by Oak Park and the fourth triumph for the home team. Rusk and Cronwall, by fine teamwork sped Oak Park to its sixth straight victory in the lightweight ranks, 14 to 8.

Drechsler's stellar floor work and basket shooting that counted eleven points, kept Oak Park majors in the lead until the fag end of the game. An excess of fight brought three penalties which Bennett of Evanston converted into points. Gray, one of the flashiest players in the league, then sank a field goal that buried Oak Park. Lineups:

HEAVYWEIGHTS.

EVANSTON (16).	B	F	P	T	OAK PARK (13).	B	F	P	T
Fox,rf	0	0	2	0	Drechsler,rf	4	3	1	0
Richey,lf	0	0	1	0	Collyvas,lf	1	0	0	0
Gray,c	3	0	0	0	Gordon,c	2	0	1	0
Adams,rg	0	0	1	1	Hall,rg	0	0	2	0
Bennett,lg	0	4	2	0	Clement,rg	0	0	0	0
					Tourtelot,c	0	0	0	0

LIGHTWEIGHTS.

OAK PARK (14).	B	F	P	T	EVANSTON (8).	B	F	P	T
Rusk,rf	3	2	2	0	C.Evans,rf	2	0	1	0
Cronwall,lf	3	0	1	0	Stanford,lf	0	0	0	0
Clement,c	0	0	0	0	R.Evans,c	1	0	1	0
M.Fletcher,rg	0	0	0	0	Thompson,rg	0	0	0	0
G.Fletcher,lg	0	0	0	0	Hopkins,lg	0	0	2	0
Geissler,c	0	0	0	0	Jones,rf	0	0	1	0
Daniels,lg	0	0	0	0	Neal,lf	0	0	0	0

Free throws missed—Rusk, 4; Thompson, 3.

* *

LA GRANGE WINS TWO.

La Grange was pushed to take two suburban league games from Downers Grove at La Grange yesterday, the heavyweights winning 29 to 16, and the lights 21 to 16. La Grange started a substitute lineup in the major game, but with the invaders holding a 7 to 6 lead at the half, the regulars were shot into the fray, and with Tewksbury leading, the advantage quickly changed hands. Heavy lineup:

LA GRANGE (33).	B	F	P	T	DOWNERS GR. (18).	B	F	P	T
Hoppes,rf	2	0	2	0	Barnhart,rf	1	0	0	0
Sampson,lf	0	0	0	0	Putnam,lf	2	0	0	0
Whelihan,c	0	0	1	0	Barron,c	4	4	0	0
Bergland,rg	1	0	2	0	Klein,rg	0	0	0	0
Dunn,lg	0	0	3	0	Sallup,lg	0	0	2	0
Humphries,rf	1	0	0	0	Boone,rf	0	0	0	0
Hallw,lf	1	0	0	0					
Tewksbury,c	6	1	1	0					

* *

DEERFIELD SPLITS.

Proviso and Deerfield basket teams compromised in suburban battles at Highland Park, the visiting beavies winning, 26 to 20, and the home ponies copping, 15 to 11. Kassel of the winning majors sank seven baskets. Heavy lineup:

PROVISO (26).	B	F	P	T	DEERFIELD (20).	B	F	P	T
Holland,rf	1	0	0	0	Keagle,rf	0	0	3	0
Stenard,lf	0	0	2	0	Dyer,lf	2	0	2	0
Kassel,c	7	2	0	1	Johnson,c	3	0	2	1
Meyers,rg	0	0	3	1	Watt,rg	1	0	0	2
Fritz,lg	1	0	0	1	Spellman,lg	0	0	2	2
Penne,lf	3	0	1	0	Redmond,rf	1	0	1	1

MAINE RUNS OVER HARVARD.

Maine Township basketers trimmed Harvard High yesterday at Des Plaines, 37 to 11, the winners showering the basket at will. Harvard lights fared better, nosing out the home team, 16 to 14. Heavy lineup:

MAINE (37).	B	F	P	T	HARVARD (11).	B	F	P	T
Bollinger,rf	4	7	0	0	Maeser,rf	1	3	1	0
Mc-Donald,lf	2	0	2	0	Kir-heimer,lf	1	0	1	0
Christopher,c	5	0	0	0	Meyer,c	2	0	2	0
Stebeins,rg	0	0	2	0	Loiner,rg	0	0	1	0
Mase,lg	2	0	0	0	Hammond,lg	0	0	1	0
Webster,rf	2	0	0	0					

VIATOR, 13; CHARLESTON, 12.

Kankakee, Ill., Jan. 27.—[Special.]—St. Viator defeated Charleston Normal here today, 13 to 12. Charleston staged a rally in the last half and threatened to overcome a four point lead. St. Viator forwards missed repeated short trips at the basket during the last half. Towles made ten of Normal's twelve points. Lineup:

ST. VIATOR (13).	B	F	P	T	CHARLESTON (12).	B	F	P	T
Winter'grrf	2	0	0	1	Greathouse,rf	0	0	0	0
Lyons,lf	1	0	1	0	Towles,lf	4	2	1	1
Donnelly,c	2	3	1	0	Fawley,c	1	0	1	0
Clancy,rg	0	0	0	1	Brown,rg	0	0	0	0
J.Winter'r,lg	0	0	0	0	Snyder,lg	0	0	0	1
Barry[t,rg	0	0	0	0					
MacLean,lg	0	0	0	1					

HARRISON NIPS ANTIOCH.

Harrison beavies journeyed to Antioch, Ill., Friday night and brought back a 16 to 14 decision over the Antioch High school quintet. Harrison piled up a commanding lead in the first half, but the substitutes allowed Antioch to creep up within two points.

ROBERT BURGITT. [Center.]

JAMES LAUDE. [Forward.]

EXPENSE ACCOUNTS OF GAME OFFICIALS PUZZLE TO BIG TEN

WHY should it cost a Big Ten official $28 to journey to Champaign at noon, officiate at a baseball game in the afternoon, and return, leaving Champaign at 6:25 p. m.? And why should the official require a hotel room in the interim?

Mathematicians among western conference athletic directors yesterday tried to fathom this and other items in expense accounts of conference officials and wound up by protesting alleged unreasonable charges to Maj. John L. Griffith, Big Ten commissioner of athletics.

They recommended that officials turning in exorbitant expenses be barred from further Big Ten engagements, pointing out that the expenses in many cases were double the $15 fee which the officials receive.

St. Mel High Defeats Northwestern M. A., 19-14

Lake Geneva, Wis., Jan. 27.—[Special.]—St. Mel High of Chicago defeated the local Northwestern Naval and Military academy here last night, 19 to 14, in an exciting game. At half time the locals owned a 9 to 3 lead, but the visitors proved too strong at the finish. Lineup:

ST. MEL (19).	B	F	P	T	NORTHWEST'N (14).	B	F	P	T
Hayes,rf	0	0	0	0	Schroth,rf	2	0	0	0
Conley,lf	6	2	1	0	Falk,lf	3	0	0	0
Daley,c	0	3	3	0	Geyer,c	0	0	2	0
Mullgran,rg	1	0	0	0	Anderson,rg	1	0	0	0
Scharenb'g,lg	0	0	1	0	Green,lg	1	0	2	0
					Brek'gham,lg	1	0	2	0

Lake Forest Academy Five Beats Chicago Tech, 26-18

Lake Forest academy five defeated Chicago Technical college, 26 to 18, at basketball yesterday on the Lake Forest court. Lake Forest started a run early in the first half, totalling 10 to the Technicals' 2. This margin decided the game.

MAROONS BEAT PURDUE TANKERS IN 54 TO 15 MEET

Lafayette, Ind., Jan. 27.—University of Chicago swimmers swamped the Purdue tank team in a dual meet here this afternoon by a score of 54 to 15. In the water basketball game, Chicago won 11 to 2. Only fair time was made in the swimming events.

Relay—Won by Chicago. Time, 1:35 3-5.

Diving—Won by Slater, Purdue; Dorf, Chicago, second; Sterling, Chicago, third.

40 yard free style—Won by Vandaventer, Chicago; Gleason, Chicago, second; Churchman, Purdue, third. Time, 21 seconds.

200 yard breast stroke—Won by Lyons, Chicago; Harkins, Chicago, second; Vorss, Purdue, third. Time, 2:57 4-5.

220 yard free style—Won by Protsheros, Chicago; Knittash, Purdue, second; Barks, Purdue, third. Time, 2:37 1-5.

80 ft. plunge—Won by Hudson, Chicago; Hall, Chicago, second; McCoy, Purdue, third. Time, 25 seconds.

150 yard backstroke—Won by Levy, Chicago; White, Chicago, second; Knittash, Purdue, third. Time, 2:03 3-5.

150 yard free style—Won by Gleason, Chicago; Vandaventer, Chicago, second; McCola, Purdue, third. Time, 1:93.

PURPLE SWIMMERS WIN

Bloomington, Ind., Jan. 27.—[Special.]—Northwestern's swimming team defeated the Indiana university paddlers, 43 to 25, before a large crowd here tonight. The Purple won first honors in the 160 yard relay, 40 yard free style, 220 yard breast stroke, 220 yard free style, and 100 yard free style. The Hoosiers annexed first place in the fancy diving, plunge for distance, and 150 yard back stroke.

The summaries:

160 yard relay—Won by Northwestern. Time, 1:21 1-5.

Fancy diving—Won by Walling [I.], 91 5-10 points; Slade [N.] second, 91 1-10; Thompson [I.] third, 89 1-10.

40 yard free style—Won by Breyer [N.]; Payer [N.], second; Moore [I.], third; time, :19 4-5.

220 yard breast stroke—Won by Deckard [N.]; Wheeler [N.], second; Fisher [I.], third. Time, 3:01 3-5.

220 yard free style—Won by Breyer [N.]; Moore [I.], second; Deschues, third. Time, 2:30 3-5.

Plunge for distance—Won by Clark [I.], Braddi [I.], second; Dixon [N.], third. 60 feet plunge, 83 1-5 seconds.

150 yard back stroke—Won by Churchman [I.]; Dickey [N.], second; Payford [N.], third. Time, 1:57 2-5.

150 yard free style—Won by Breyer [N.]; Fayer [N.], second; Moore [I.], third. Time, 1:57 2-5.

Water basketball—Northwestern won, 6 to 1.

MEHLHORN SLIPS INTO A TIE WITH HAGEN IN GOLF

San Antonio, Tex., Jan. 27.—Bill Mehlhorn of Shreveport, La., a Chicago homebred, let the Texas open championship slip through his fingers today when he missed a three foot putt on the eighteenth green. He played phenomenal golf in the afternoon and cut down the three stroke lead which Walter Hagen had gained on him with a morning 65, which sets a new record for the Brackenridge course.

Missing the putt threw Mehlhorn and Hagen into a tie for first honors with 279 strokes each, and an eighteen hole match will be played off tomorrow morning at 10 o'clock to determine the winner. Ten thousand are expected to follow the playoff.

Mehlhorn's Lead Dwindles.

At the start of the morning round Mehlhorn had a lead of five strokes over the field, but after that round he found himself three strokes behind Hagen, who went out in a 33 after taking a 6 on the third hole—before this a steady 3 for the British open champion. He came in with four 3s and five 4s, which gave him a 32 and a three stroke lead over Mehlhorn.

Early in the afternoon round Mehlhorn regained the three strokes, and when they turned on the last nine the match was all even. Hagen was off his game in the afternoon, and Mehlhorn had two strokes to the good when he turned in to the last hole.

How Billy Lost Victory.

His drive was straight down the fairway for 290 yards, but on his next shot he pulled to the left of the greens into the throng of spectators. His pitch up to the pin was perfect, and it looked mighty good for the Shreveport golfer. Meanwhile Hagen, who had finished his match, was sitting off to one side of the green with his same old smile as Mehlhorn's ball rolled within a few feet of the cup. Mehlhorn took out a cigaret and then went to make the putt, which cost him a grasp of the $1,500 purse, the largest in the golf world.

He hit the ball straight for the cup, but it lacked speed and stopped a few inches short of the hole. By shooting 279 strokes for the seventy-two holes Bill and Walter cut down the record, which was set by Bob MacDonald of Chicago last year.

Kirkwood Is Third.

Joe Kirkwood, Australia, came in for third honors with 290. He played consistent golf throughout, his scores all staying close to the 70 mark. He carries away $500.

Following is the way the leaders finished:

Walter Hagen, New York	65	71	143—279
Dill Mehlhorn, Shreveport, La.	74	68	137—279
Joe Kirkwood, Australia	77	71	142—290
Ralph C. Smith, Denver	73	74	146—293
*Jack Tarrant, San Antonio	76	74	144—294
Freddie McLeod, Washington	72	73	149—294
Jack Burke, St. Paul	76	77	142—295
J. Forrester, Deal Beach, N.J.	71	73	152—296
Jim Barnes, Pelham, N. Y.	76	77	143—296
Bob Peebles, Louisville, Ky.	75	76	146—296
Johnnie Golden, Tuxedo, N.Y.	70	79	158—297
G. Christ, Rochester, N. Y.	69	74	154—297
Dan Kenny, Tyler, Tex.	75	74	149—298
Joe Lally, San Antonio, Tex.	79	78	142—299
*T. Armour, Westchester, N.Y.	71	75	153—299
C. Mangham, San Antonio	75	72	152—299
Bill Creavy, Kansas City	73	76	150—299
Joe Mathews, Kansas City	74	75	150—299
F. McNamara, Ortega, Fla.	74	72	153—299
J. Farrell, Quaker Ridge	77	75	151—301
C. Hall, Birmingham, Ala.	75	75	151—301
Bill Leach, Philadelphia	77	71	153—301
Art Longworth, St. Louis	74	74	153—301
J. Sylvester, St. Albans, N.Y.	77	77	148—302
Tom Bord, Fox Hills, N.Y.	79	73	150—302
H. S. Long, Chicago	72	77	154—303
Tom Kajophi, Summit, N.Y.	74	75	155—304
J. Bredemus, Corpus Christi, Tex.	78	74	152—304

*Amateur.

NEW TRIER SWIMMERS RIM OAK PARK SQUAD

New Trier High swimmers, Suburban league champions of 1922, showed title form in handing Oak Park its first setback of the season in the senior class, 48 to 11, at the former school yesterday. New Trier juniors made the day complete by winning, 29 to 21. Robertson of the home team proved the best senior water dog, taking the 40 yard crawl, the 100 yard free style, and doing his bit in capturing the 160 yard relay. Major summaries:

Plunge—Won by Welsh [N. T.]; Sterrett [N. T.], second; Davenport [O. P.], third. Distance, 60 ft. Time, 59:04.

40 yard crawl—Won by Robertson [N. T.]; Ellis [O. P.], second; Jarrett [N. T.], third. Time, 20:01.

100 yard breast—Won by Gable [N. T.]; Gray [N. T.], second; Cooley [O. P.], third. Time, 1:19.

60 yard back stroke—Won by Kennedy [N. T.]; E. Lange [N. T.], second; Ellis [N. T.], third. Time, 43:02.

100 yard free style—Won by Robertson [N. T.]; Davenport [O. P.], second; Ellis [O. P.], third. Time, 1:09.

Fancy diving—Won by Newport [N. T.]; Luxrud [N. T.], second; Hales [O. P.], third. Points, 98 1-10.

160 yard relay—Won by New Trier [Wray, Massey, Kennedy, and Robertson].

DEERFIELD, 44; PROVISO, 15

Deerfield's balanced swimming team made Proviso walk the plank under a broadside of flashing performances by a score of 44 to 15 in a Suburban meet at the former school yesterday. Deerfield won first place in all seven events and left few point positions for Proviso. Lund of Deerfield was individual star, leading the field in the 40 yard crawl, the 100 yard free style, and swimming on the winning relay team.

TILDEN DEFEATED BY DEAN MATHEY

New York, Jan. 27.—In his first appearance in the metropolitan district since he lost the first joint of the middle finger of his racquet hand, William T. Tilden of Philadelphia, national tennis champion, today lost a match to Dean Mathey of New York, a player whom he had no difficulty in defeating previously. The score was 6—4, 6—4, 6—4.

Experts who saw the match were unable to say whether Tilden's poor showing was due to inability or lack of desire to extend himself. He remained mostly in back court, trying out drives and slices. His control and service were good and he seemed to manipulate his racquet with ease.

Mathey exhibited super form compared to his past performances.

BEG YOUR PARDON, WALLER.

In Saturday's Tribune it was reported that Schurz defeated Waller High two basketball games. The correct score in the lightweight tilt was 12 to 10 in favor of Waller.

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Local Golf

J. P. LYMAN, unattached, and H. Rilling of Olympia Fields furnished a real thriller in their match in the first round of the Rialto tournament at the Henrici indoor golf school yesterday. It was stipulated that if contestants were tied at eighteen holes they play another round. Lyman and Rilling were even at the thirty-first hole, and then the aces began to run wild. Lyman made five in a row and Rilling four, failing by a whisker on the last hole. The other contestants had a good day, Leon Errol of the Lambs club defeating John McKinlay Jr. of Beverly, 4 and 2, in thirty-six holes, while Frank Craven eliminated Dr. E. J. Buchan of Olympia Fields, 2 up. E. A. Maginnis, the medalist, defeated H. Ascher of Idlewild, 1 up.

Walter C. Butler has been elected secretary of the Beverly Country club, succeeding Schuyler Schollenberger, who remains on the board and retains the office of treasurer.

The annual report of the La Grange Country club shows the organization free from bonded indebtedness and a substantial balance in the bank.

E. Borgeson, the medalist in the qualifying round, defeated H. Lukens, 5 and 4, in the first round of the indoor tournament at Bob MacDonald's school in the Leiter building. E. Dresser won two matches, defeating H. P. Hilgers, 1 up, and in the semi-finals winning from S. Lorenz. The tournament will be finished this week.

Miss Marion McGuire yesterday established a new woman's record of 35 at the Henrici Golf club. Miss McGuire competed with a number of other women players. The men's record of 28 is held by D. A. Matteson of Edgewater.

EIGHT K. OF C. BASKET LEAGUE GAMES ON TODAY

The following games are scheduled at Broadway armory this afternoon in the northern division of the Knights of Columbus basketball league.

O'Connor vs. University; Hennepin vs. Sutters; Brownson vs. Lafayette; Marquette vs. De Soto.

Southern division games at Eighth Regiment armory will be:

Leo vs. Dowling; Calumet vs. Neri; Englewood vs. La Rabida; Loyola vs. Auburn Park.

ON LOCAL BASKET FLOORS.

Emeralds, 29; A. B. Commonwealths, 6.
Association House, 93; Orioles, 11.
Chicago Reds, 22; Independence Park, 16.
Second Pres. Buddies, 15; Troy Cardinals, 6.
Swift Post, 20; Riverside, 19.
Rogers Park, 15; B. B. R. 106s, 10.
Eckhart Park 135s, 26; Columbus Park, 16
St. Paul Lutherans, 19; Christ Church, 11.
Mildred Arrows, 13; Seward Park Owls, 12.
Division "Y" Flashes, 28; Emerson "Y," 7.
Capper & Capper, 19; Mercurys, 14.
Eckhart Bears, 44; Sheridan Park, 9.
Lake View Grays, 35; Fourth Pres., 8.
O. N. O. Blues, 30; McKinley Park, 5.
Jefferson Park Reds, 44; Deerfield [Ill.], 15.
Comets, 19; Chicago Turners, 7.
Humboldt Park, 24; Cuyler, 14.
Lake View, 14; Austin, 10.
Ravenswood, 23; Edgewater, 12.
Marine A. C., 48; Marquette, 18.
Ragen A. C., 22; Nativity Rainbows, 14.
Bethany, 19; South Chicago, 8.
Roseland, 32; Moreland, 11.
Englewood, 13; Ogden Park, 11.
Trojans, 18; Sinai, 9.

NEBRASKA FIVE COPS.

Grinnell, Ia., Jan. 27.—[Special.]—Grinnell college lost to Nebraska university in a hard fought game here tonight, 30 to 13. Grinnell scored only four points in the last half, to twelve for Nebraska. Bens scored all but two points for the locals.

SCHOLASTIC BASKETBALL.

Culver academy, 30; Tilden High [Chicago], 20.
Kewanee, 28; Princeton [Ill.], 25.
Woodhull, 32; Wethersfield, 9.

COLLEGE SWIM MEETS.

Chicago, 54; Purdue, 15.
Northwestern, 43; Indiana, 25.
Yale, 41; Princeton, 21.

HIGH SCHOOL BASKET RESULTS.

Minonk [Ill.], 37; McNabb, 15.
Champaign, 53; Fisher [Ill.], 32.

MISCELLANEOUS BASKET GAMES.

Michigan City Y., 45; Laporte Y., 36.
Independents, 5.
Rolling Prairie Alumni, 44; Lydick Ind.

MILLION PUBLIC LINKS GOLFERS IN 1922 SEASON

The pressing need of more golf courses to supply the demands of the increasing army of golfers was shown by the compilation yesterday of the number of golfers who played over public links in Chicago during 1922. While more than a million tickets were issued, starters said three or four times as many would have been in demand if there had been room for play.

The courses were crowded from dawn to dusk from earliest spring to latest fall, and players were sent out in fours so close to each other that two or three foursomes were on each hole. The most were accommodated at the eighteen hole links in Jackson park, where 124,584 players teed off, or some 500 a day from March to December. This required the starting of four players every five minutes from 6 a. m. until 5 p. m. on the average.

108,828 at Lincoln Park.

On the nine hole links in Jackson park 118,070 players golfed, while the Lincoln park nine hole course furnished golf to 108,828 and the eighteen hole links in Marquette park took care of 100,077. The other half million were forced to make long trips to forest preserve links and semi-public courses.

The dearth of links in proportion to players has started the building of nearly a dozen pro rata courses in Chicago, where the golfer may pay as he plays, without the formality of joining a club. These courses cost the golfers somewhat more in carfare and fees, but do not require much if any more time, for he is able to play on arrival and cover the course in half the time he takes on congested public links.

60,000 at Olympia Fields.

Plans are already under way in Chicago to build a score more pro rata links, and the forest preserve commission, with room for fifty additional links, is planning a half dozen for the near future.

The largest play on any private links in the world was that at the Olympia Fields club, Chicago, which, with three eighteen hole courses, took care of 60,000 golfers in 1922. It is estimated that the other sixty-five private golf clubs in Chicago provided for some 100,000 golfers last year, these courses lying idle most of the day except weekends and holidays.

Sarazen and Hutchison Trim Loos and Hunter

Los Angeles, Cal., Jan. 27.—

CHICAGO LOSES NATIONAL TITLE SKATING RACES

PROS SET RECORDS

EDMONTON, Alta., Jan. 27.—Everett McGowan, St. Paul, Minn., professional speed skater, today established a new world's outdoor record of :03 3-5 for the 50 yard dash from a flying start at the Edmonton winter ice carnival.

McGowan failed in three attempts to lower the record of :09 2-5 for 100 yards, established several weeks ago by Charles Jewtraw of Lake Placid. His best mark for this distance was :09 3-5.

McGowan yesterday broke the world's record for a mile on a ten lap track, negotiating the distance in 2:24½.

PITTSFIELD, Mass., Jan. 27.—Bobby McLean of Chicago, professional, broke the world's skating record for seventy-five yards here today, going the distance in :07 4-5 in a trial against time. The former record of :08 1-5 was made by Morris Wood, amateur, at Verona Lake, N. J., Jan. 24, 1902.

BY WALTER ECKERSALL.

After making fruitless efforts to stage the national amateur outdoor ice speed skating championships at Garfield park yesterday, one of the banner events of the outdoor skating season was transferred to Endicott-Johnson City, N. Y. The contests will be held in that city Feb. 4, 5, and 6.

If weather conditions are favorable today local and out of town stars who are here for the championships will engage in a series of races this afternoon at Garfield park. These will not be mere exhibitions, but the actual program of contests originally scheduled for today will be carried out without, however, influencing the point standing at Johnson City. The skaters have promised some spirited racing, in order to help the local committee get back some of the money already spent to defray the title events. The program will open at 1 o'clock.

Water Covers Ice.

Yesterday's racing was called off by William G. Bratton, the official referee, who made a thorough investigation of the course before reaching a decision. The ice was soft, and water two inches deep was on the back stretch and the turns. It might have been possible to decide one race, but the contestants would have been unable to race during the remainder of the afternoon, because they would have been sprayed with water thrown by other contestants.

"The outdoor championships are scheduled every year to determine the country's leading ice skater," Referee Bratton said. "It is the aim of the International Skating union to have racing conditions as near perfect as possible, and to have the best officials attend the races. Conditions at Garfield park yesterday would have resulted in the stars either being defeated or staying out of the contests entirely

For Good of the Game.

"They would be taking chances of contracting pneumonia or severe colds, which would incapacitate them for the remainder of the outdoor racing season. I called off the races for the good of the game, and the same field will race at Johnson City. I am sorry, however, the skating public of Chicago was deprived of the opportunity to see these excellent races."

After today's races the skaters will leave on a 5:30 train for Saranac Lake, N. Y., where they will race in the gold cup competition on Tuesday, Wednesday, and Thursday.

The following local skaters will go east: William and Julian Steinmetz, Norwegian-American A. A.; Roy McWhirter and Fred Ruendgen, Northwest S. C.; Harry Kaskey and Eddie and Robert Reed of the Alverno A. A.

BRADLEY LEADS CONFERENCE FOR BASKET HONORS

Bloomington, Ill., Jan. 27.—With but one month remaining of the basketball season of the Illinois Intercollegiate Athletic conference, Bradley of Peoria, continues its march toward the championship.

The speedy five of Augustana proved no match for the Tech team while even the dangerous squad of the State Normal university was humbled, although the margin was narrow. Rogers, Gardner, Johnson, Brewer and Barrett appear to be the master of all opponents, and Bradley followers are confident that the quintette can go through February without defeat.

Bradley has some formidable opposition during the coming month in Millikin, Wesleyan and St. Viators, but, barring accidents, Coach Robertson's squad should outpoint all opposition, as all the teams yet to be played, have experienced one or more defeats so far this season.

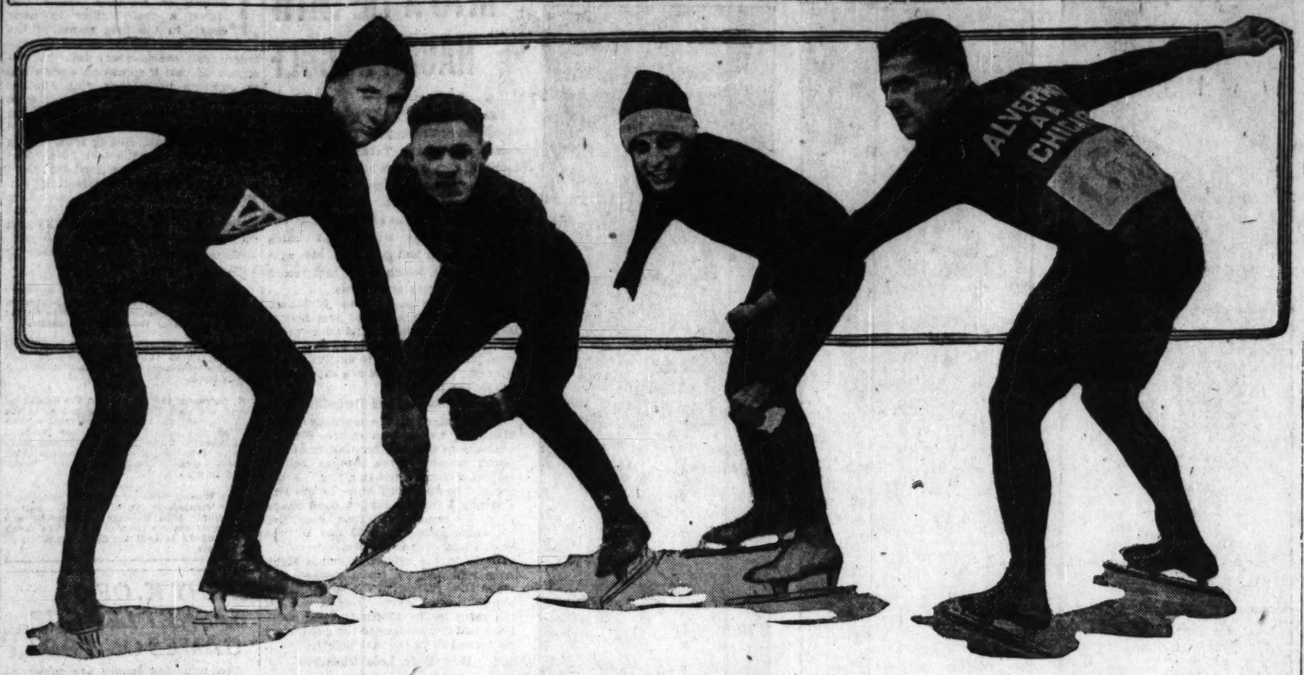
Wesleyan of Bloomington, overwhelmed Illinois college, 41 to 8. The result was the more surprising as the Methodists were without the services of Haussler, their star guard, who is out of the game for several weeks, due to an injured knee. Haussler's performance has been one of the sensations of the season and his absence from the squad is worrying Coach Wimberly.

The old time rivals of the Methodists Millikin of Decatur, will be here next week and this contest is always regarded as one of the most important of the winter. Millikin's team emerged from its slump by defeating Coach Ralph Glaze's Lake Forest team, 23 to 11. Durfa put up the fastest game for the visitors but Millikin put up its strongest offense of the season, and Lake Forest was helpless before the attack. Curl, Bowman and Millikin made the best showing for Coach Wann's five.

Augustana was given an unexpected upset in losing to Monmouth and Bradley after the fine showing during the Wisconsin tour the previous week. Monmouth then fell before Carthage, its first defeat of the season, while Carthage has not lost a single game.

Other Sports on Page 6

CHICAGO'S ICE STARS HEAD EAST



EDDIE REED. [International Junior Champ.] WILLIAM STEINMETZ. [International Senior Champ.] ROY McWHIRTER. [National Senior Champ.] HARRY KASKEY. [Western Senior Champ.]

Chicago's champion skaters, who will leave for the east tonight to compete in the championship tournaments to be conducted at Endicott-Johnson City, N. Y.; Montreal, Canada, and St. John, N. B., Canada. The Chicago racers also will compete in the Adirondack Gold Cup championship series, which will be held in eastern cities.

Woods and Waters by BOB BECKER

A TRAGEDY OF THE NORTHLAND.

PART 2.

NOTE—This is the second installment of the story of V. S., a trapper of Dry Bay, Alaska, as revealed by his diary, found some time after his death. Beginning a few days before Christmas, we find the following entries:

Dec. 21—Shot a mountain goat from the river.

Dec. 25—Very cold. A good Christmas dinner. Snow getting hard. River still open in places above camp.

Dec. 26—Broke through the ice. Skin clothes saved the day.

(You will remember that V. S. made his clothes from the skins of animals including tanned bear skins for his trousers.)

Dec. 31—Finished new roof on the house. Now had one month cold weather straight. Last night and today rain. Stomach getting worse.

Jan. 9—River open as far as can be seen. Health very poor.

Jan. 15—Lynx moving down river one or two a night; no chance to catch them.

Jan. 15—Goats moving out of reach. Using canoe on the river.

Jan. 16.—One lynx today. Weather getting mild.

Jan. 20—Rain today.

Jan. 22—One lynx.

Jan. 28—One goat shot today. Been cold for a few days; no ice on the river.

Feb. 1—Cold weather nearly all the month of January. Lynx robbed my meat cache up the river. Salt and tea but once a day. Gradually getting weaker.

Feb. 5—Colder weather—feeling very bad. Just able to take care of myself.

Feb. 10—Milder weather — feeling very bad. Heavy fall of snow.

Feb. 15—Good weather continues. Feeling some better.

(Note this next entry in the diary. It gives you some idea of what desperate straits V. S. is in.)

Feb. 24—More snow. Living on dry meat and tallow.

Feb. 26—Shot one goat from the river.

March 2—Shot another goat.

(And now V. S., realizing that to stay where he is means starvation, as his food supply is practically gone, makes a break for the bay. Weak, sick from lack of food, he trys to get away from his "Death Camp," which is up the river from Dry Bay.)

March 11—Starting for Dry Bay, believing the river open. Out about one hour and struck the ice. Can't go either way. Too weak to haul the canoe. Snow soft and no game.

March 25—Trying to get back to the house. River is frozen in places and rising. The sleigh now only three miles from here, but open river and perpendicular cliffs keep me from getting any further. At present cannot find anything to eat. My eyes are getting bad.

March 28—Eyes can't stand the sun at all. Warmer. Finest kind of weather.

(April comes—the month that hails the approach of spring and new life in the outdoors. It is the month that sees some of the early migrants arriving from the southland, heralding the promise of warmer weather and flowers. What April brings to V. S. can best be told by reading the next entry, made on the first day of that month.)

April 1—Got to the house with what I could carry. Wolverines have been there eating my skins, robes and moccasins as well as my dry meat. They have also been gnawing my goat skin door. They tried to run me out (of my cabin) last night. Came through the stovepipe hole showing fight. Not so springlike today; colder. My canoe and some traps are down the river about five miles close to Indian grave mark. Camp about half way.

* * *

So April finds V. S. getting back to his cabin on the river after an unsuccessful effort to go down the river where there is a chance of finding at least an Indian who could save his life. Hemmed in by open water, and then facing ice stretches that are impassable for him, weak from hunger, he settles down once more in his little cabin, where it is necessary to fight wolverines for possession of it.

Yet, in spite of the seeming hopelessness of his condition, I find no entry in his diary that V. S. is discouraged and is willing to give up.

[To be concluded in next Sunday's Woods and Waters.]

TWELVE MILLIONAIRES DIRECT "THE GREEK," EXCLUSIVE GOLF CLUB

TWELVE millionaire charter members of "The Greek," an exclusive Long Island golf club, will have one of the most elaborately equipped links in the country, have been named as directors of the organization, according to incorporation papers filed in the county clerks' office.

The list of incorporators includes Vincent Astor, Edward S. Harkness, Clarence H. Mackay, and Harry Payne Whitney, all of New York; Marshall Field of Chicago, and John D. Ryan of Butte, Mont.

Other Sports on Page 6

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OTHER LOCAL BASKET SCORES.

Division Y. M. C. A. Sparks, 16; Evanston Y. M. C. A., 9.

Division Y. M. C. A. Flashes, 35; Emerson Y. M. C. A. 12S's, 8.

Division Y. M. C. A. Clippers, 29; Emerson Y. M. C. A. Lights, 20.

Chicago Forges, 25; Emerson Y. M. C. A. Heavies, 18.

Other Sports on Page 6

NORGE SKIERS ENTER NORTHWEST JUMPS

Four star riders of the Norge Ski club will compete in the tournaments at Canton, S. D.; Madison, Wis., and Eau Claire, Wis., during the coming week. The riders are Karl Nilson, Henry Lein, Irling Gordon, and Alf Jansen.

The first tournament is the Canton event, which will be held on Wednesday. The Madison tourney will be held on Saturday, and the Eau Claire jumps on Sunday.

The Norge club also will enter a full team in the national championship tournament at Minneapolis on Feb. 11. Officials of the club also will attend the annual meeting of the National Ski association at Minneapolis on Feb. 10.

Annapolis Gets Nov. 3 Grid Date with Colgate Eleven

Annapolis, Md., Jan. 27.—The difficulty as to the football game between the Naval academy and Colgate, scheduled here for Nov. 3, because of Lehigh's claim that Colgate had agreed to play at Bethlehem on that date, has been adjusted. The Nov. 3 date here will go through, it was announced today by Naval academy athletic authorities. Lehigh and Colgate are understood to have severed athletic relations.

Ask That Gopher Ski Meet Be Tryout for Olympiad

Minneapolis, Minn., Jan. 27.—A campaign to get the Amateur Athletic union to designate the national ski tournament in Minneapolis Feb. 10 and 11 as official tryouts for the next Olympian games was launched today when a definite proposal to that effect was placed before F. W. Rubien of New York, national secretary of the A. A. U.

Elizabeth Ryan Wins in French Net Title Play

CANNES, France, Jan. 27.—In the finals of the womens' singles in the tennis tournament here today Miss Elizabeth Ryan, California expatriate, defeated Mrs. O'Neill of Great Britain, 6—0, 6—4. In the mixed doubles Miss Ryan and Lord Rocksavage beat Mrs. O'Neill and Francis T. Hunter of New York.

COLLEGE WRESTLING.

Chicago, 16; Northwestern, 11.
Pennsylvania, 12; Princeton, 10.
U. of Toronto, 13; West Point, 5.
Ohio State, 23½; Purdue, 7½.
Ames, 14; Nebraska, 11.

FOR PLAYERS OF WHIST by A. R. METCALFE

QUICK THINKING BY DECLARER IS ABSOLUTELY NECESSARY.

A BEAUTIFUL play is reported from Lake Forest, the situation involved being in some respects different from any hitherto published. Quick thinking on the part of the declarer is absolutely necessary when situations come up which are entirely out of the ordinary.

THE HANDS.

S—Q, 9.
H—Q, 8, 3.
C—J, 10, 6.
D—A, Q, 6, 3, 2.

S—K, 10, 4, 3.
H—K, J, 7, 4.
C—A, K, 8, 3.
D—J.

S—A, 7.
H—A, 6.
C—7, 5.
D—K, 10, 9, 8, 7, 5, 4.

S—J, 8, 6, 5, 2.
H—10, 9, 5, 2.
C—Q, 9, 4, 2.
D—None.

Score, 0-0.

West dealt and bid one no trump, which closed the bidding. North had the initial lead.

THE PLAY.

Tricks—	N.	E.	S.	W.
1	D3	DK	2S	DJ
2	DQ	D10	H2	3C
3	JC	5C	4C	KC
4	9S	AS	5S	3S
5	DA	D9	H5	8C
6	10C	7C	2C	AC
7	Q3	7S	6S	KS
8	KS	H6	9Q	JH
9	H8	HA	H10	4H
10	D2	D8	8S	4S
11	D6	D7	9C	10S
12	6C	D4	JS	H7
13	HQ	D5	QC	H2

West secured eleven tricks.

East showed good judgment in not bidding diamonds over his partner's no trump. With magnificent assistance for a no trump it was still possible that the game might not be won with diamonds and he trusted his partner.

The latter repaid the trust by his excellent play at trick 1. It was easy to reason that the declarer could win the first trick with a knave of diamonds. Had he done so no other diamond trick could have been won by dummy's hand nor could the declarer have secured game against careful play by the adversaries.

With two reëntries in dummy the declarer could afford to allow the ace and queen of diamonds to win and by so doing made eleven tricks a certainty against any possible play by the adversaries.

A very pretty play for game is shown in the next deal.

THE HANDS.

S—K, 7, 5.
H—6, 5, 3.
C—A, 10, 7, 4.
D—A, Q, 9.

S—9, 8, 6.
H—A, K, Q, 10, 9, 4, 3.
C—None.
D—K, J, 7.

S—Q, 4.
H—J, 7, 2.
C—K, Q, 9, 6, 5, 3.
D—6, 4.

S—A, J, 10, 3, 2.
H—None.
C—J, 8, 2.
D—10, 8, 5, 3, 2.

Score, 0-0.

Second game, north and south having won the first, west dealt and bid three hearts, which closed the bidding. North had the original lead.

THE PLAY.

Tricks.	North.	East.	South.	West.
1	AO	3C	2C	H9
2	H5	H2	D2	HA
3	H8	HJ	D3	H3
4	4C	5C	8C	H10
5	H6	H7	3S	H4
6	7C	KC	JC	D7
7	10C	QC	2S	6S
8	5S	9C	D5	8S
9	D9	6C	D8	9S
10	DQ	D6	D10	DJ
11	KS	4S	10S	HQ
12	7S	D4	JS	HK
13	DA	Q8	AS	DK

West secured eleven tricks.

The obvious play for the declarer after trumping the ace of clubs was to take two rounds of trumps, leaving the lead in dummy, then make two clubs on which two spades would be discarded, and try for the diamond suit. That line of play appears sound at first glance, for the reason that east could trump the third round of diamonds. Had the declarer attempted such a scheme north would have thwarted it by leading a trump after the first round of diamonds, and north and south would eventually have secured four tricks and saved the game.

Instead of this, west planned to make the club suit by putting dummy in, trumping a small club, and again putting dummy in with a small trump. It was necessary to use a high trump at trick one, and the declarer had sufficient foresight for the emergency.

North perceived the declarer's intention, but was unable to prevent the seven of hearts becoming a reëntry in the dummy. The declarer finally secured eleven tricks in spite of a most unfavorable distribution of cards.

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VESPER-BUICKS OF ST. LOUIS PLAY OLYMPIAS TODAY

The Vesper-Buicks soccer team of St. Louis, heralded as one of the best teams the Mound City has had, arrived last night for its match this afternoon with the local Olympia team at Cermak park, 26th street and Kostner avenue, at 2:15 o'clock, rain or shine.

In the national championship this year the Vesper-Buicks held the champion Scullins to a scoreless tie in their first meeting, but lost the playoff, 3 to 2, after battling an extra thirty minutes. Two of the visitors, Corrigan and Hack, are well known in Chicago, having played for the Bricklayers while stationed at Great Lakes during the war period.

Close Game Expected.

The Olympia team will be strengthened with Depratt, formerly of Kenosha, in the front line. Olympia should give the visitors a close game, and as the surface of the field will be soft the speed of the St. Louis players will be nullified to some extent. McKean will referee.

Local followers will await with interest the outcome of the match at St. Louis this afternoon between the Bricklayers of Chicago and the Scullin team in the fifth round of the national soccer championship. The Bricklayers left yesterday with all of the men in good condition.

Three Other Local Matches.

Three other local matches are carded for this afternoon. Thistles play the Canadians at Cicero avenue and Roosevelt road, and the Swedish-Americans meet Sparta Union at 37th street and Kostner avenue. The 122d Field Artillery will play Ulster United at 79th street and Drexel avenue at 2:30 o'clock.

The Old Copyreader

"Many a story is hopelessly written, but the story of life is hopelessly rotten."

MEMORIES.

Do you remember way back when,
Chasing the mule o'er hill and glen,
Hee-hawing, he would start to lope
Just as you almost reached his rope?
Do you remember way back when
You got him into his pen again,
Promptly once more right out he busted?
I do. 'Twas then my sweetness rusted.

Do you remember way back when
They made you lug a jug to men
You side a hundred acre field
That every kind of barb concealed?
Do you remember way back when
You picked the sandburs out again
And got another crop returning?
I do. My bare feet still are burning.

Do you remember way back when
You had to milk the cow and then
Bed down the horse and swill the swine
And go to bed at half-past nine?
Do you remember way back when
You had to rustle out again
At dawn and take the milk and skim it?
I do. It was the human limit.

Do you remember way back when
Your first grand passion might have been
Your last, had not a country lout
Come swarming in and cut you out?
Do you remember way back when
You realized that Youth again
Would not be yours? I do. Lord love it.
Some echoes make me blamed glad of it.

GUY LEE.

WILCO MEET DRAWS STARS TO BROOKLYN

New York, Jan. 27.—[Special.]—The number and calibre of athletes entered for the various events scheduled at the Wilco A. A. annual indoor athletic meet in the Thirteenth regiment armory, Brooklyn, Feb. 10, will surpass any previously held by the organization.

The outstanding event on the program promises to be the 3,000 meter special race. Joie W. Ray, Illinois A. C. flier, has entered for this event and has assured the games management that he is in the best of condition. The doughty little Chicagoan plans to make an assault on the world's indoor record which he established last year in this event.

LABATT RINK OF MINNEAPOLIS IS BONSPIEL VICTOR

Minneapolis, Minn., Jan. 27.—George Labatt of Minneapolis tonight won the grand aggregate trophy of the Northwestern Curling association's annual bonspiel here, his rink having come through the meeting with a perfect record of victories. The Labatt rink won eighteen straight games; a record never before made in a bonspiel in the northwest.

M. C. Griggs of St. Paul took second, Dr. T. T. Warham of Minneapolis, third, and George Reedal, Phillips, Wis., fourth in the grand aggregate.

SCHOOLBOYS IN ICE MEET FEB. 12

Girls and boys of the fifth, sixth, seventh, and eighth grades of the parochial and grammar schools of the Austin district will compete in an ice skating tournament at Columbus park Feb. 12. Three girls and three boys in each class from each school will be allowed and prizes will be awarded the winners in each race. Entries should be mailed to Herbert F. Rath, director of athletics at Howe playground, before Jan. 31. Further information can be obtained from Mr. Rath at Austin 1850.

ELGIN COLLEGE WINS OVER CRANE

Elgin, Ill., Jan. 27.—Elgin Junior college defeated Crane Junior college of Chicago, 24 to 20, in an overtime tilt here tonight. At the whistle the score stood 18 to 18. Taulinsky starred on the Chicago aggregation, Ward, guard, and Clyne, center, presenting the best appearance in floor work for the Elgin quintet.

NATIONAL FIELD TRIALS IN SOUTH OPEN TOMORROW

Hurtsboro, Ala., Jan. 27.—Everything is in readiness for the opening of the national field trials which begin here Monday, forty-seven entries being in for the Derby championship. The entries contain thirty-three pointers and fourteen English setters. The winner of the meet will receive $750 and a leg on the H. B. Duria memorial cup, while the runner-up gets $250.

In the free for all championship stakes there are twenty entries, ten pointers and ten setters. The winner in this meet will receive $1,000 and a leg on the free for all cup.

N. Y. SOCCER CLUB MEETS PATERSON TEAM FEB. 11

New York, Jan. 27.—The New York Soccer club and the Paterson team of New Jersey will meet Feb. 11 at Harrison, N. J., in the fifth round of the national soccer championship. The J. & P. Coats team of Pawtucket has qualified for this round but is awaiting the outcome of a match in the fourth round. The winner of the Scullin-Bricklayers match at St. Louis tomorrow will meet the winner of the Jeanette and Arden teams, both western Pennsylvania clubs, in three weeks.

COLLEGE HOCKEY GAMES.

Massachusetts Ag., 3; Cornell U., 2.

How "Different" Can a Barber Shop Be?

It can be as different, for instance, as THE CRYSTAL SHOP is—*the most talked-of Barber Shop in Chicago—the only shop of its kind in the United States.*

It is the most unique in specially constructed SANITARY UNITS in America! The owner invites your inspection. It's worth looking at. And the reasons are many—

DID YOU EVER SEE A BARBER SHOP WHERE—

1. *A boiling geyser of water sterilizes every razor before it touches your face?*
2. *You get an individual lather brush, comb, hair brush, etc.?*
3. *Shaving soap in tubes—no unsanitary mugs? ALL other soap piped from hidden, sanitary reservoirs so it COULDN'T POSSIBLY be used TWICE?*
4. *No soiled towels, paper, etc., are in sight?—that disappear into a trap door after use?*
5. *Every bit of equipment that touches your face is given a positive disinfectant bath during the night before it is again allowed to touch ANY one else's face?*

These SANITARY precautions are but a few of the reasons. You will have to sample CRYSTAL SUPER-SERVICE to understand why most PARTICULAR Chicago men patronize this shop.

A Word to Visitors And Chicagoans, Too!

The business of being socially presentable—of being well-groomed—is a factor that no really successful man overlooks.

There's something vitally attractive and wholesome about the expertly barbered man—something smooth, clean—an air of being well cared for—of self-respect.

And not all hair-cuts and shaves are alike—only the *expert barber* can achieve that indescribable *air* of being well-groomed.

25 real experts at your service.

All we ask is the INTELLIGENT investigation of particular men.

ALL OUR PRICES ARE THE SAME AS THOSE THAT PREVAIL IN ANY OTHER FIRST CLASS LOOP SHOP.

The World's Greatest Barber Shop

Open Evenings and All Day Sundays and Holidays

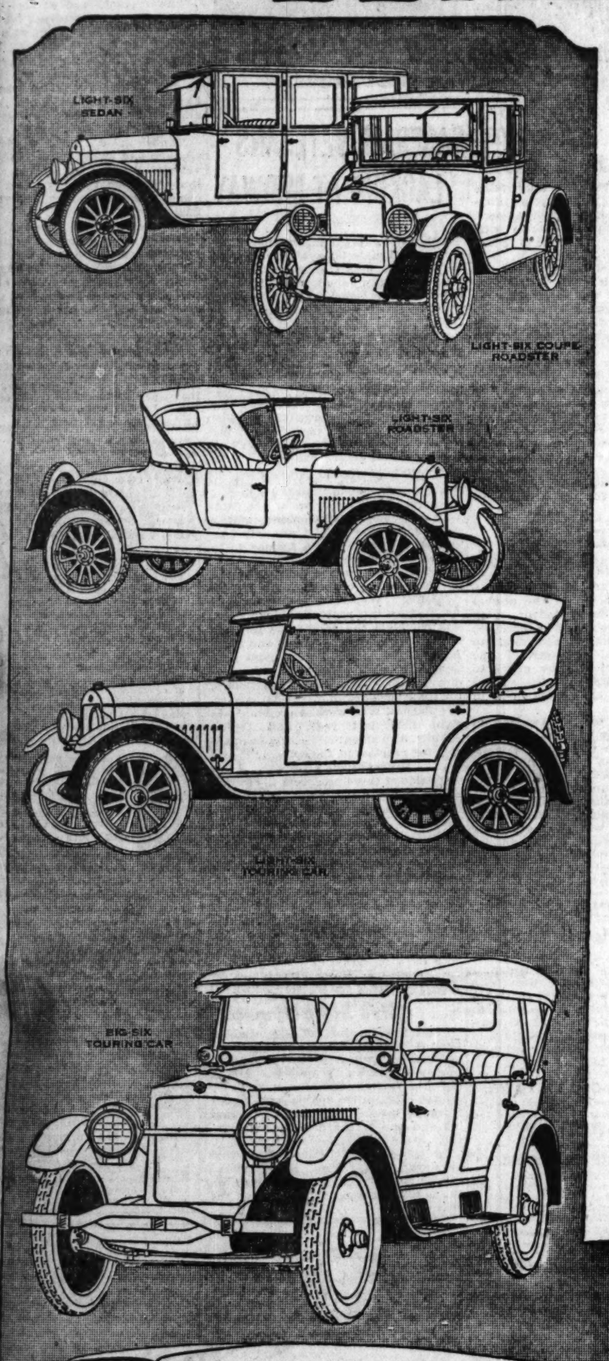
Expert Manicurists on Duty

The CRYSTAL BARBER SHOP

20 North Clark Street

Between Madison and Washington Streets

STUDEBAKER
LEADERSHIP IN 1923



THE 1923 series Studebakers, which we are displaying at the Automobile Show, are the finest cars and the greatest values Studebaker has ever offered.

And they are 1923 cars, introduced in 1923, with 1923 refinements and betterments. Each is its own guarantee of a continuing leadership.

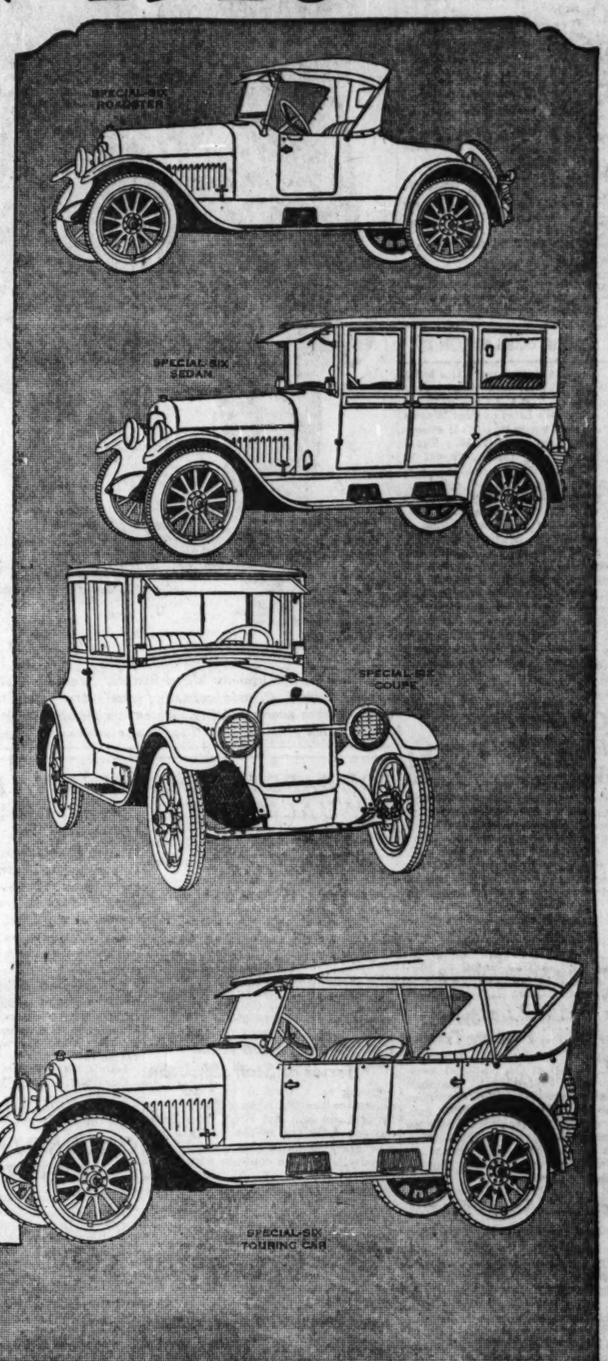
Studebaker has gone far beyond current practice to make these cars the motoring feature of the year. They embody every important improvement known to fine car manufacture.

With $82,000,000 of actual net assets, including $41,000,000 of plant facilities, and an organization of able, experienced men, Studebaker is enabled to manufacture automobiles at the lowest possible cost and give the greatest possible intrinsic value for a given price.

The broad principle upon which the Studebaker business has prospered for 71 years, and upon which it is now conducted, insures satisfaction to everyone who deals with the House of Studebaker.

1923 MODELS AND PRICES—*f. o. b. factories*

LIGHT-SIX 5-Pass., 112" W. B., 40 H. P.		SPECIAL-SIX 5-Pass., 119" W. B., 50 H. P.		BIG-SIX 7-Pass., 126" W. B., 60 H. P.	
Touring	$ 975	Touring	$1275	Touring	$1750
Roadster (3-Pass.)	975	Roadster (2-Pass.)	1250	Speedster (5-Pass.)	1835
Coupe-Roadster (2-Pass.)	1225	Coupe (4-Pass.)	1875	Coupe (4-Pass.)	2400
Sedan	1550	Sedan	2050	Coupe (5-Pass.)	2550
				Sedan	2750



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1923

THIS IS A STUDEBAKER YEAR

MILWAUKEE TEAM TIES FOR FOURTH ON AURORA ALLEY

Aurora, Ill., Jan. 27.—[Special.]—The Smith Arcades of Milwaukee, led by Jimmy Smith, former world's champion, shot 2,853 in the interstate bowling tournament here tonight and went into a tie for fourth place. The P. L. Wethe five of Chicago landed in eighth position with 2,827. F. M. Hoffman of Chicago rolled into third place in the singles with 634. Leaders in the doubles were not disturbed, E. Kottman and E. Duell of Rockford getting the best count of the day, 1,174. Today's leading scores:

FIVE MAN.

Smith Arcs. [2,853].			P. L. Wethes [2,827].		
G. Jonas..170	166	211	D. Devito..165	165	235
J. Kuth...199	191	180	L. Levine..169	191	196
G. Becker..171	213	196	S. Davis...170	181	196
Dr. Ehlke..177	174	210	J. Shaw...214	185	220
J. Smith..190	204	204	H. Marino..174	189	190
Totals..907	946	1,000	Totals..909	879	1,039

Plankinton hotel, Milwaukee, 910, 943, 922—2,785.
Commodore Barry, 897, 902, 981—2,781.
Hummell and Downing..847 913 972—2,733

DOUBLES.

B. Kottman	179	202	195
B. Duel, Rockford	210	501	179—1,174
C. Warczak	174	189	187
G. Warczak, Chicago	181	224	207—1,261
W. Shannon	233	146	168
J. Shannon, Chicago	197	205	181—1,180
P. Hoffman	193	153	209
N. Budinger, Chicago	174	161	231—1,190

INDIVIDUALS.

F. Hoffman, Chicago	201	206	234—643
H. Stewart, Chicago	192	167	247—606
J. Peterson, Rockford	226	206	163—595
B. Duel, Rockford	171	222	201—594
C. Warczak, Chicago	169	153	235—557

FT. WAYNE GOES STRONG

Fort Wayne bowlers were the headliners last night in the Windy City tournament. E. Krast of the national champion Lincoln Lifes of Fort Wayne rolled into first place in the all events with a grand total of 1,919. Krast gathered in the big total with 647 in the singles, 647 in the doubles, and 625 in the main event.

The Superior Type five of Fort Wayne was the best team performer of the night, getting 2,900, which is fifth place. In the doubles more Fort Wayne men came to the front when W. Doehrman and F. Farnan toppled the pins for a total of 1,243, which is sixth high. J. Delaney and R. Sehr were second high in the doubles with 1,238, followed by M. Ehle and J. Kelly of Fort Wayne, who got 1,232.

Eddie Peterson, from Schueneman's alleys, was the top man of the night in singles with 673, good for fourth position.

TWO TEAMS TIED FOR LEAD IN I. C. BOWLING LEAGUE

General Freight and General Superintendent of Transportation bowling teams were tied for honors at the end of the first half of the schedule of the Illinois Central Bowling league, each having won 38 and lost 9 games. The Engineer B. & B. team is close behind the leaders with 33 games won and 12 lost.

Kock holds the high individual game with 258, while Rolff has the high individual series, 669. General Freight had high team game, 997, while Engineer L. of W. holds the high team series, 2,703.

Form New Ball League of N. Y., Pennsy Towns

Auburn, N. Y., Jan. 27.—Secretary John H. Farrell of the National Association of Professional Baseball Leagues announced that the newly formed New York State league, consisting of Wilkesbarre and Scranton in Pennsylvania, and of Elmira, Binghamton, Utica, and Schenectady in New York, may be expanded into an eight club league.

Notre Dame Adds 2 Games to Its Basket Schedule

Notre Dame, Ind., Jan. 27.—[Special.]—The addition of two home and home games with Wabash and the cancellation of the Columbia college contest were announced by Coach Halas of the Notre Dame basketball five. Wabash will come here Feb. 19 and the locals will go to Crawfordsville on March 5.

ATHLETIC SISTERS

MARCELLA MILLER. HELEN MILLER.
[TRIBUNE Photo.]

Here are the athletic Miller sisters. Marcella (left) is a member of the Illinois A. C. girls' swimming team, a fancy ice skater, and a golfer of more than average ability. Helen is a member of the Jefferson Park Presbyterian girls' basketball team, also swims and plays golf.

LOMBARD TO HOLD ANNUAL MEET FOR PREPS ON MAY 12

Galesburg, Ill., Jan. 27.—The annual Lombard college interscholastic meet will be held at Lombard stadium May 12 this year, according to an announcement made today by Paul J. Schissler, athletic director. Invitations have been sent out to the schools of Illinois and a few outside of the state, and plans are being made to accommodate the largest entry list in the history of the meet. Walter Eckersall of Chicago has been engaged to referee the meet.

Postpone Pro Ice Race Series of Staff, McLean

Owing to a conflict in dates, the match ice skating races between Bobby McLean and Art Staff have been postponed for two weeks. Efforts are now being made to make a four cornered affair of the contests which will be held on Feb. 18. In addition to McLean and Staff, efforts will be made to have Ed Lamy and Everett McGowan appear.

HOCKEY GAME TODAY.

A fast game is booked this morning in the North Shore Hockey league, when Lake Forest meets Indian Hill at 10:45 at Indian Hill. Indian Hill, being undefeated, heads the league.

LAFAYETTE Y. M. P. C. WINS.

Lafayette, Ind., Jan. 27.—Lafayette Y. M. P. C. defeated St. Joseph's college five in a snappy game here, 38 to 26.

BATAVIA FIVE TO CHAMPAIGN

Batavia, Ill., Jan. 27.—[Special.]—Batavia High school basketball team will journey to Champaign, Ill., Feb. 3 for a game with the fast Champaign quintet. Batavia, coached by "Hap" Collins, former Illini, is unbeaten this season, and owes its fine record to a surprising adeptness in the short pass game.

The success of this attack is witnessed by an imposing string of victims, which includes Austin High of Chicago, Sycamore, and Wheaton. Following are the scores of the last six games:

Batavia, 34; Belvidere, 10.
Batavia, 35; Sycamore, 21.
Batavia, 30; Austin, 26.
Batavia, 26; Wheaton, 24.
Batavia, 35; Geneva, 15.
Batavia, 33; Dundee, 27.

CALL NOTRE DAME BASEBALL MEN

Notre Dame, Ind., Jan. 27.—[Special.]—Coach Halas has issued a call for Notre Dame baseball candidates to report Monday, when plans for the season will be discussed. Battery candidates will start work about February 6, immediately after semester examinations; infielders will begin to work out in the gym after the basketball season closes March 1. Coach Halas has a veteran pitching staff and a good infield, but his entire outfield and two principal catchers were ost ast season.

AUGIE, KENNEY IN TIE FOR CITY CUE LEAGUE LEAD

BY JOE DAVIS.

Augie Kleckhefer and Leonard Kenney are back in the lead in the race for the Blake trophy in the Chicago Billiard league. They are one and a half games ahead of the veteran Bert Tredick, while Art Thurnblad of the Rainbow room of Roseland stands fourth. Kendall of Schaefer's, who was among the first three leaders three weeks ago, has fallen to seventh place, but, at that, is only a game and a half behind the two top men.

The Leland room has surrendered its franchise, and Kenney will represent the Kleckhefer Recreation room for the rest of the season. The standing:

	W.	L.	H.R.	B.G.
Kickhefer [60], Kleckhefer's	12	7	10	46
Kenney [50], Reid [47], Kleckhefer's	12	7	6	57
Tredick [47], McGarry's	10	6	7	58
Thurnblad [48], Rainbow	10	7	7	51
Jacobs [45], Jackson Park	11	8	9	63
Henry [44], Leffingwell's	11	8	6	51
Kendall [44], Schaefer's	10	8	6	51
Walker [45], Singer and Spokes	9	8	11	51
Grauman [47], Smith and Brenner's	9	9	7	60
Foster [44], Samuelson's	9	9	6	52
Le Gros [50], Casino	9	9	8	53
Towle [50], Madison Square	8	10	7	57
Steffanson [42], Reading's	8	11	5	56
Magnus [47], Radio	7	10	6	64
Holzer [42], Copland's	7	12	9	54
Helbert [46], Schelling's	4	16	7	62

Tomorrow night Magnus will play Tredick at McGarry's and Grauman will play at Leffingwell's.

MICHIGAN WATER SQUAD HAMPERED BY LACK OF COACH

Ann Arbor, Mich., Jan. 27.—Difficulty in getting a suitable coach and ineligibility are the factors which are lowering the stock of the University of Michigan swimming team. Coach Sterry Brown was not granted his release from Washington university and Matt Mann of the Detroit Athletic club is placed in the same predicament.

Besides this double failure to secure an experienced coach the eligibility jinx has swept all but five of the veterans from the list. Gow, Taylor, Hubbard, Schwartz, and Valentine, all sterling men and sure point winners in their events, have been forced to fret on the bench.

OXFORD COMING TO PENN RELAYS

Philadelphia, Pa., Jan. 27.—Announcement was made tonight that Oxford university of England, will send a two mile relay team to the University of Pennsylvania carnival in April. Cambridge university was unable to accept.

In 1920 a combined Oxford-Cambridge team competed on Franklin field and won the two mile relay race in the world's record time of 7:50 3-5. Pennsylvania sent a four mile relay team to England last year and finished second to Cambridge, with Oxford third.

Aurora to Hold Volley Ball Championship Tournament

Aurora, Ill., Jan. 27.—The Northern Illinois sectional volleyball tournament, for the championship of northern Illinois, will be played off here Tuesday. The winners of four sectional meets will compete for the state title at Bloomington in February. Interest in volleyball has been increasing steadily for several years and in Illinois cities thousands of men and boys who never before took part in any indoor athletics are enjoying the game.

Andy Smith Signs Long Contract as Bears' Coach

Berkeley, Cal., Jan. 27.—Andy Smith, head coach of the University of California and nationally known as an athletic director, has signed a contract to serve the university for four years more after his present contract expires in 1924. The salary was not announced but it is understood to be at least $10,000 a year.

HIGH SCHOOL BASKETBALL.

Laporte [Ind.], 24; Valparaiso, 9.
La Crosse, 43; Winamac, 9.
South Bend, 30; Elkhart, 18.

APPLEGARTH, FAMOUS ENGLISH SPRINTER, JOINS SOCCER PROS

WILLIAM REUBEN APPLEGARTH, one of England's greatest sprinters of all time, has joined the American professional soccer ranks and recently played center forward position for Brooklyn Wanderers against the Coats eleven of Pawtucket in an American league fixture.

Applegarth finished third in the 200 meter dash in the 1912 Olympiad at Stockholm, the first two places going to the American sprinters, Ralph Craig and Don Lippincott. Later he turned professional to race Jack Donaldson, then champion professional sprinter, and beat him.

He since has become acknowledged professional sprint champion of the world. It is claimed that he has done :09 3-5 for the century several times, once during the last year.

MOLINE HIGH TO PLAY FOR GRID TITLE NEXT FALL

Moline, Ill., Jan. 27.—For the first time in the history of the institution, Moline High school football team will take part in an intersectional game next fall. Oct. 20 the locals will meet Scott High school of Toledo, O., at Toledo. Arrangements for the battle having been completed this week by C. W. Holmgren, manager of athletics at Moline. Scott High won successively local, district, sectional and finally national championship, winning the last named title from Corvallis, Ore., on New Year's day, 1923, by defeating the westerners, 32 to 0. Moline will present the most formidable team that ever has represented the school, with Carimark, captain and end; Carlson and Teager in the back field; Sundeene, Erickson, Holmer and Baas in the line.

DES MOINES TEAM HEADS LIST IN IOWA PIN MEET

Des Moines, Ia., Jan. 27.—First three standings in the state bowling tournament here, which will end tomorrow night, follows:

FIVE MAN TEAMS—Utica Clothiers [Des Moines], 2,965; Gazette [Cedar Rapids], 2,812; Blackhawk Hotel [Davenport], 2,748.

DOUBLE TEAMS—Thiessen and Johnson [Mason City], 1,238; Eberhardt and Coffin [Des Moines], 1,224; Paulson and Aberhoeft [Davenport], 1,211.

SINGLES—J. E. Bemis [Des Moines], 615; Wagle [Des Moines], 608; Herman Paul, 608.

DE PAUL LANDS STAR BACKSTOP

Entrance of Edward Hanley into De Paul university to complete his law course will bolster Coach Haggerty's chances for a good baseball team. Hanley is a backstop of ability, having been offered tryouts with a number of major league clubs. He turned down these offers.

Many Women Stars Play in Florida Golf Meet

Belleair Heights, Fla., Jan. 27.—[Special.]—The women's annual January tournament will begin Monday at the Belleair Country club with an entry list of more than seventy from all over the United States, headed by Miss Glenna Collett, national champion, and including Mrs. Dorothy Campbell Hurd of New York, Mrs. Caleb Fox of Philadelphia, nd Miss Olga Lihme of Chicago.

ATHLETICS PITCHER WEDS.

Brownwood, Tex., Jan. 27.—"Slim" Harris, pitcher for the Philadelphia Americans, signed a new contract tonight with Miss Mae Garms, a childhood friend. Dr. A. E. Findley of the Church of Christ married the couple.

ROWLEY WINNER OF FEATURE AT LINCOLN TRAPS

H. M. Rowley won the 50 target feature event at the Lincoln park traps yesterday, breaking 49 targets from 16 yards. Stephen Fay was second with 48 targets, while F. A. Moncravie and C. Ebbole tied for third honors with 46.

Jay Graham, professional, was high gun in the 25 pair event, breaking 49 targets. Fay won the event of 12 pairs with 24 targets. More than 100 shooters are expected to compete today in the first quarterly shoot for the 1923 Lincoln park trophy. Leading scores:

50 targets, 16 yards—H. M. Rowley, 49; S. Fay, 48; F. A. Moncravie, 46; C. Ebbole, 46; H. B. Henry, 45; W. M. Johnson, 44; W. G. Warren, 44; F. R. Carter, 42; C. W. Johnson, 41; J. B. Pollard, 41; S. Fitton, 41; D. Zei, 39; W. H. Nicholson, 39; Dean Bergen, 35; C. W. Irrgang, 30.

25 pair—Jay Graham, pro, 49; H. M. Rowley, 45; C. W. Irrgang, 36.

12 pair—S. Fay, 24; W. G. Warren, 19; S. Fitton, 15; F. A. Moncravis, 15.

MAROON CO-EDS FORM LEAGUE FOR B. B. PLAY

Co-ed cagers at the University of Chicago have started practice for an interdormitory basketball tournament which will be held this quarter with games played in Ida Noyes gymnasium each Wednesday night. The tourney is under the direction of the women's athletic department as a part of the scheme of the department to develop sports among girl students, possibly with the ultimate aim of promoting intercollegiate sports for women.

Eight of the ten dormitories on the Midway campus have elected team captains and organized squads which will compete for the loving cup which will be awarded the champions. Off-campus teams, composed of girls boarding in private homes or living at home, also have been organized. Miss Mary Lou Brock captains the Woodlawn house aggregation, one of the chief contenders for the quadrangles title.

NEW PRIZES AT ILLINI RELAYS

Urbana, Ill., Jan. 27.—[Special.]—Prizes to be awarded at the annual University of Illinois indoor relay carnival here March 3 will be increased in value and number, according to Robert Mersbach, manager of the classic. A medal will be given to fourth place winners in the special events instead of mere mention as in the past.

A gold watch will be awarded to winners in the special events. Second place will receive gold filled medals, third place sterling medals and fourth place bronze medals. A gold watch will again be awarded to the winner in the all-around championship by Ma-Wan-Da, senior honorary society, while the other places will receive awards similar to the medals in the special events. A 1,500 meter run has been added to the program, to compare the time with Olympic records.

Badger Ski Club in Challenge to Gophers

Minneapolis, Minn., Jan. 27.—The Badger Ski club of the University of Wisconsin has challenged University of Minnesota to a dual ski or snowshoe meet, preferably to be held in connection with the national ski tournament in Minneapolis, Feb. 10 and 11, Fred Luehring, director of athletics, announced today.

NAVY BEATS GEORGETOWN.

Annapolis, Md., Jan. 27.—Navy defeated Georgetown in a closely contested basketball game here today, 37 to 33. Georgetown led at half time, 18 to 16.

NOTES OF THE CUE ROOMS.

Play in the loop district tournament of the Illinois state three cushion championship will start tomorrow night at Foley's at 8 o'clock. Six rooms have entered representatives.

SIX DAY FAVORITE

EDDIE MADDEN.

BASEBALL VETERANS LACKING AT MIDWAY

Although a preliminary survey of the baseball material available at University of Chicago shows a decided lack of veteran talent, there is some likely stock warming up for the spring grind by batting the balls around indoors. From this outlay Coach Nels Norgren may be able to develop a creditable aggregation.

The Maroons will undertake next season's schedule minus Cletus Dickson, George Fedor, and Bobby Cole, the three outstanding luminaries on last year's team. George Yardley will be of much value to the Maroons, being available for use as backstop when the basketball season closes.

Rohrke Heads Pitchers.

Lloyd Rohrke will head the string of pitchers. In the opinion of the Midway coach his speed, combined with a mean curve and drop if properly controlled, will make him a foeman to be feared. Rohrke lacked control last year and spent most of his time on the bench or in the outfield.

"Lefty" Weiler, a southpaw, and Arndt, from last year's freshman team, will complete the candidates for jobs on the twirling staff. Weiss and Howells will be on hand for infield positions, the latter vying with John Mcguire, one of last season's regulars, for the guardianship of the hot corner. Art Barnes, who worked creditably in right field last year, and Heinie Schultz, also an outfielder, will be available for practice in the spring.

Other Talent Lacking.

Outside of these prospects the source of the talent which will tide the Maroons through the 1923 season is dubious.

Thirteen contests, seven of them to be played at the Midway, are scheduled for the Maroon nine, the opener with Northwestern being slated for April 14. The season will end June 9, when Indiana will meet Chicago at Stagg field. This schedule includes only one extra conference game, Butler being on the card for a game at the Midway on May 12.

Paul Smith to Pilot Ohio State Gymnasts

Columbus, O., Jan. 27.—[Special.]—Paul G. Smith, Cleveland sophomore, was elected captain of the Ohio State gymnasium team yesterday. He is the first second year man ever to be elected captain of a major sport at the Buckeye institution. He is 18 years old and one of the best gymnasts at Ohio State.

In the first dual meet with Ohio Wesleyan this season, Smith scored 239.12 points. He is at his best on the horizontal parallel bars and on the rings.

MADDEN-MAGIN ENTER SIX DAY BICYCLE GRIND

The championship team of Madden and Magin, which held the six day bike racing title for two years, will start in the long contest at the Coliseum Feb. 10. Whether or not these two stars will be teamed in the coming race has not as yet been decided by Manager Paddy Harmon. Together they have won three six day races in New York and two in Chicago.

Magin's entry reached Harmon early yesterday and last night he got a wire from Madden in New York, which read:

"Hear Magin has entered the Chicago race. I want to get into it myself. Would like to team with my old partner, Magin. We can beat them all, including this bunch of foreign stars you are bringing over. Don't let Goullet talk you into splitting us up. He knows Magin and I can beat him and any other rider you team with him. We'll ride him bowlegged."

Madden has always been a winner in Chicago and when teamed up with the veteran Magin they form a combination that cannot be surpassed when it comes to speed, courage, and especially cunning.

Manager Harmon received a letter yesterday from John M. Chapman, his eastern representative, stating that practically every good American rider wants to get into the race here and that the field will be the best that has ever started in a six day race anywhere.

WEST VIRGINIA BEATEN.

Morgantown, W. Va., Jan. 27.—[Special.]—Grove City college beat West Virginia university, 38 to 0, at basketball here tonight. The visitors displayed wonderful basketball with many long shots, as well as remarkable work close to the basket.

SPECIAL PRICE!

PLIERENCH TOOL KIT
ALL TOOLS IN ONE

Use the EIFEL-FLASH PlieRench KIT and do all your mechanical work quickly and without effort. With it you turn nuts and pipe in tightest places with a positive Ratchet Wrench Action. Its 10-to-1 power gear gives you a rigid pressure grip of a HALF TON. GUARANTEED UNBREAKABLE and to do the work of 60 pounds of other tools costing around $50. Has instant Ratchet Adjustment from 0 to 1¼ inch.

You get this COMPLETE TOOL KIT, with its 3 instantly changeable JAWS in this handy wear-proof HOLSTER. It weighs but 24 ounces and fits your pocket.

Each KIT includes a PlieRench Manual of 64 pages with 145 cuts. It makes Mechanics EASY FOR EVERY BODY!

Dealers Get Proposition from
The Flash Sales Corporation
4309 N. Ashland Ave.
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Price $5.50
But Special Low Price This Week at Dealers

Users see 6-foot PlieRench in operation—Coliseum Basement—and buy your KIT and Book at—

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Machinists Sup. Co. 19 N. Jefferson
McMaster-Carr Sup. Co. 174 N. Market
Semmes & Davies 1413 Michigan Ave.
Automobile Sup. Co. 1801 Michigan Ave.
Harry W. Cooper 2244 Michigan Ave.
Marmon Chicago Co. 2230 S. Michigan
Packard Motor Car Co. 300 W. 57th St.
H. Paulman & Co. 2428 S. Mich. Ave.
Central Hardware Co. 935 E. 55th St.
L. A. Hillman 4853 Broadway

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Announces an exhibition of the
PRINCETON
A DURANT MASTER PRODUCT

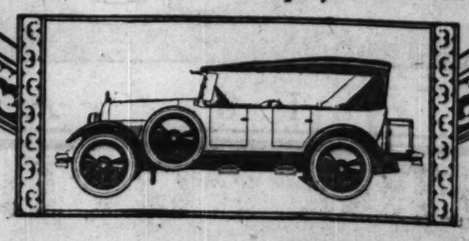
Advanced design and construction, fine coachwork and the best traditions of the automobile combined in a new motor car creation.

AT 1631 MICHIGAN AVENUE

First Showing
HAYNES
77
Sport Touring Car

Come to see it and you'll agree this is like an idealistic illustration brought into actual being at last

This new creation on display at the show



Auxiliary show display at Triangle Motors, Inc., 2229 S. Michigan Ave., Chicago.

The Haynes 57 Sport Touring Car will be displayed at the beautiful Rainbo Gardens, Lawrence Ave. and Clark St., during the Automobile Show.

Breathe in Good Health
From Circulated Air

A fundamental fact in both the manufacture and installation of a Holland Heating System is that it provides a plentiful supply of circulating air.

It is well known by physicians and generally understood by the public that circulating air is a health necessity. Put a candle in a closed container and it soon uses the limited supply of oxygen—grows dim—then sputters out.

All of the oxygen we get—the life giver and blood purifier—comes into our lungs from the air we breathe. We cannot derive health from stagnant air any more than we can if we drink stagnant water.

Doubtless all of us have had the experience of becoming depressed and drowsy in a crowded or stuffy room heated by hot-water or steam, yet awaken quickly when we step into the better air of an adjoining room where a window has been opened.

So the Holland System—built and installed to supply circulating air—is one of the greatest health givers that can be provided for any home. Mother does her work more easily without knowing why. Clear-eyed, rosy cheeked children romp and play until natural sleep claims them. Circulating air is the greatest of all preventives of home depression and ill-temper, just as it is a means to increased production and better health in the modern factory.

Then how can anyone responsible for family health neglect circulating air for the home?

With the Holland, engineering skill is employed to provide a continuous, bountiful supply with every installation—guaranteed by the Holland bond. There is no other way for the Holland to heat your home than by circulating the air. It is the one system having all three advantages—Health, Comfort, Economy.

Children May Play on the Floor

Holland engineers make a very sharp distinction between circulating air and drafts. Holland engineering provides a continuous, slowly moving current of warm moist air into every corner of every room. The necessity of doing this without uncomfortable floor drafts is one of the reasons why the Holland Furnace Company installs every Holland furnace it builds. Otherwise, we could not accept full responsibility and the house owner would have only limited protection.

Holland manufacture, plus Holland trained installers, makes the Holland bond possible. We gladly assume undivided responsibility for both the furnace and its successful operation. Circulating air without floor drafts makes it perfectly safe for children to play on the floor all day long. This is one of the reasons why folks find that their lives are brighter and their homes are happier when the heating system is a Holland.

Economy with Certainty

The size of the check a man may write is, of course, governed by his balance. If he writes one for a thousand, with a hundred dollar balance, his check is not even worth a dollar.

So furnace buying has resolved itself into a matter of promises actually fulfilled rather than one of higher-sounding claims. The Holland Furnace Company openly states what it can do—what it will do—then does it, as a million people know.

Fix the responsibility when you buy—assure yourself that promises are made in writing by a party who is responsible and who agrees to accept the full responsibility for healthful and economical heating of your home.

The Holland burns wood, coke, soft or hard coal, economically and without damage to interior decorations. And an audit of an entire city has proved it the most economical in the use of fuel. Mind you, we don't claim to save one-third to one-half your fuel! We simply state that the Holland has been proven to be more economical than the others. A single fact outweighs a thousand claims.

Holland Trained Men for Every Installation

The trained Holland man will never install a Holland improperly to meet a price. Yet, in spite of this, the price of the Holland is very moderate. The Holland man is a business man, directed solely by the Holland Furnace Company. He determines your exact needs, selects the furnace of proper capacity, figures the size and location of heat pipes, tells you the price and does the work with his trained Holland installers. He is more than an expert heating and ventilating man. He is clean and orderly, careful of your decorations, plaster and furniture. If he were not all this, he would not be a Holland man.

Special Replacement Work

Of course, the best way is to start with a Holland and be sure, but if you are putting up with a poor heating system, get dependable information now as to how the difficulty may be corrected. The Holland man will advise you frankly, no matter what kind of furnace you have. You may depend upon the Holland man and upon the building contractor or architect who chooses to eliminate heating difficulties by selecting the Holland as standard equipment.

FREE BOOK

"The History of Warm Air Heating" is a book which compares all types of warm air furnaces—a guide you should have in furnace buying.

Send the coupon to us or get in touch with the nearest Holland Branch today. No matter how many furnaces we make, their installation depends entirely upon the number of trained men available.

No one else is permitted to install the Holland. Make sure of your installation by writing or phoning the nearest Holland Branch at once.

CLIP HERE—PLEASE WRITE WITH PENCIL

Holland Furnace Company
Gentlemen: Please send me FREE booklet, History of Warm Air Heating.

Name .....

Address .....

HIGH GRADE MEN WANTED

We have situations for 100 salesmen who can finance an automobile and furnish high grade references. Splendid opportunity for men who are capable and willing to take the preliminary Holland training. Write for application blank to General Offices, Holland, Michigan.

Holland Furnace Company

Largest Installers of Furnaces in the World

Directly and Solely Responsible to You

General Offices: Holland, Michigan

Two Factories: Holland, Mich., and Cedar Rapids, Ia.

Over 240 Factory Branches in Central States

CALL UP THE HOLLAND SERVICE BRANCH IN YOUR CITY

These Are Exclusive Holland Branches—No Dealers

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Adrian, Mich., 216 S. Winter.
Akron, Ohio, 24 N. High St.
Albert Lea, Minn., 130 W. Main St.
Albion, Mich., 525 Irwin Ave.
Allegan, Mich., 100 Cutler St.
Alliance, Ohio, 404 E. Market St.
Alma, Mich., 314 N. State St.
Alpena, Mich., 115 Chisholm St.
Alton, Ill., 407 Belle St.
Altoona, Pa., 904 17th St. Phone 4538
Anderson, Ind., 1101 Main St.
Ann Arbor, Mich., 120 W. Liberty
Anniston, Ala., write Atlanta Branch
Antigo, Wis., Fidelity Savings Bank Bl.
Appleton, Wis., 689 College Ave.
Ashtabula, Ohio, 436 Lake St.
Atlanta, Ga., 349 Edgewood
Aurora, Ill., 65 S. Broadway. Phone Aurora 590
Austin, Minn., 1297 N. Kenwood Ave.

B
Battle Creek, Mich., 132-4 S. Jefferson
Bay City, Mich., 614 N. Water St.
Beaver Falls, Pa., 603 7th Ave. Phone B. F. 997
Bellefontaine, O., 709 N. Main St.
Belleville, Ill., 225 S. Charles St.
Beloit, Wis., 429 Public Ave.
Benton Harbor, Mich., 241 Pipestone
Big Rapids, Mich., 212 Maple St.
Blue Island, Ill., 221 Western Ave.
Phone Blue Island 1240
Bloomington, Ill., 107 W. Market
Boone, Iowa, 928 Story St.
Bucyrus, Ohio, 124 Lynn St.
Burlington, Iowa, 816 Jefferson St.
Butler, Pa., 207 Wayne St. Phone 191-X

C
Cadillac, Mich., 509 Linden
Canton, Ohio, 137 Cleveland Ave., S. W.
Cedar Rapids, Iowa, 106 S. First St., W.
Centralia, Ill., 137 N. Poplar St.
Champaign, Ill., 506 Robeson Bldg.
Charles City, Iowa, 119 Main St.
Charleroi, Pa., 315 5th St. Phone Bell 304
Charlotte, Mich., 318 Johnston St.
CHICAGO, ILLINOIS
Central Office, 15 E. Van Buren St.
Phone Wabash 2020
4312 W. Madison St. Phone Columbus 4479
7119 S. Halsted St. Phone Stewart 6011
10952 S. Michigan Ave. Pullman 6966
8149 S. Ashland Ave. Prospect 1106
3823 Ogden Ave. Phone Lawndale 1242
6812 N. Clark St. Phone Rogers Park 6014
4105 Lincoln Ave. Wellington 6890
3719 Montrose Ave. Phone Juniper 1253
Chicago Heights, Ill., 1345 Garden Ave.
Phone Chicago Heights 543
Chillicothe, O., 365 Vine St.
Cincinnati, Ohio, Court and Elm St.
CLEVELAND, OHIO
Central Office, 2959 W. 25th St.
Phone Lincoln 570
1389 Warren Rd. Phone Lakewood 6420
1816 Clover Rd. Phone Lincoln 2786
8104 Superior Ave., N. E. Phone Garfield 3691
16157 Euclid Ave. Phone Eddy 236
11621 Kinsman Rd. Phone Fairmount 1396
Clinton, Ind., 115 Elm St.
Clinton, Iowa, 412 N. Second
Coldwater, Mich., 233 W. Pearl St.
COLUMBUS, OHIO
663 N. High St. Phone Main 2162
Connersville, Ind., 513 W. 8th St.
Council Bluffs, Ia.
506 S. Main St. Phone 538

D
Danville, Ill., 40 N. Jackson
Davenport, Iowa, 1116 W. Third St.
Dayton, Ohio, 1518 W. Third St.
Decatur, Ill., 165 S. Water St.
Defiance, Ohio, Fifth St.
De Kalb, Ill., 629 S. Second St.
DES MOINES, IOWA
162-164 Fifth St. Phone Wal. 598
DETROIT, MICH.
2104 W. Grand Blvd. Phone Northway 2814
Dixon, Ill., 1321 W. Third St.
Dubuque, Iowa, 104 Fourth St.
Duluth, Minn., 122 E. Michigan St.
Dunkirk, N. Y., 435 Main St.

E
East Liverpool, Ohio
313 E. Second St.
East St. Louis, Ill., 1116 St. Claire Ave.
Eau Claire, Wis., 214 Hobart St.
Elgin, Ill., 199 Douglas. Phone Elgin 1661
Elkhart, Ind., 117 So. Second St.
Elyria, Ohio, 1 East Ave.
Erie, Pa., 1529 Peach St.
Escanaba, Mich., 115 S. 14th St.
Evansville, Ind., 417-19 Third St. Phone 1629

F
Faribault, Minn., 122 W. 4th St.
Findlay, Ohio, 330 College St.
Flint, Mich., 1202 N. Saginaw
Fond du Lac, Wis., 229 S. Main St.
Fort Dodge, Ia., 10 S. 8th St.
Ft. Madison, Ia., Address Burlington Branch.
Fort Wayne, Ind., 117 E. Columbia St.
Freeport, Ill., foot Exchange St.
Fremont, Mich., 439 Stewart Ave.
Fremont, Ohio, 1516 Napoleon

G
Galesburg, Ill., Main and Summer
Galion, Ohio, 125½ Lincoln Way E.
Gary, Ind., Washington St. 672
Phone Gary 105
Goshen, Ind., Add. 117 So. Second St., Elkhart
Grand Haven, Mich., Address Holland Office.
Grand Rapids, Mich., 317 Division Ave., S.
Green Bay, Wis., 816 Elmore
Greenville, Mich., 304 S. Webster

H
Hamilton, Ohio, 314 S. Front St.
Hammond, Ind., 139 Logan St.
Phone Hammond 3425
Hancock, Mich., 934 Ethel Ave.
Harrisburg Pa., 206 Chestnut St. Phone Bell 6662
Hastings, Mich., N. Broadway
Harvard, Ill., 364 Lincoln Ave.
Call Woodstock 289X1
Herrin, Ill., 201 S. Park St.
Hibbing, Minn., on Brooklyn Road
Hinsdale, Ill., Call Aurora 508
Holland, Mich, 133 E. Eighth St.
Hudson, Wis., 308 2nd.
Huntington, Ind., 1106 Henry St.

I
INDIANAPOLIS, IND.
701 Massachusetts Ave. Phone Main 6078
Ionia, Mich., 307 Rice St.
Iowa City, Iowa, 319 E. Market
Iron Mountain, Mich., 601 E. "A" St.
Ironwood, Mich., 309 S. Marquette
Irwin, Pa., 101 Third St. Phone 79

J
Jackson, Mich., 207 Carter Bldg.
Jacksonville, Ill., 218 N. Sandy
Janesville, Wis., 317 N. Milwaukee St.
Jamestown, N. Y., 629 E. Second St.
Johnstown, Pa., 332½ Bedford St. Phone 1778
Joliet, Ill., 104 S. Joliet. Phone Joliet 2546

K
Kalamazoo, Mich., 214 E. Main
Kankakee, Ill., 205 W. Court St.
KANSAS CITY, KANS.
1011 N. Sixth St. Phone Drexel 1593
KANSAS CITY, MO.
1534 Walnut St. Phone Delaware 1570
Kendallville, Ind., 129 W. Mitchell
Kenosha, Wis., 459 Pearl St.
Kokomo, Ind., 206 S. Main.

L
La Crosse, Wis., 123 Pearl
Lafayette, Ind., 1000 Main
Lansing, Mich., 519 E. Michigan
La Porte, Ind., 907 Harrison
Lebanon, Ind., 112½ S. Lebanon
Lima, Ohio., 232 N. Union
Lincoln, Neb., 843 "O" St.
Logansport, Ind., 424 Third St.
Lorain, Ohio, 17 E. Erie Ave.
Ludington, Mich., 407 N. James St.

M
McKeesport, Pa., 204 Diamond St. Phone 2733-R
Madison, Wis., King 229
Manchester, Ia., 820 E. Fayette St.
Manitowoc, Wis., 1135 S. Thirteenth
Mankato, Minn., 445 N. Front
Mansfield, Ohio, 648 Spring Mill St.
Marion, Ill., 217 N. Market St.
Marion, Ind., 305 S. Boots St.
Marion, Ohio, 142 S. State St.
Marshfield, Wis.
Marquette, Mich., 322 E. Crescent St.
Mason City, Iowa, 408 S. Federal Ave.
Massillon, Ohio, 311 S. Mill St.
Memphis, Tenn., 2364 Madison Ave.
Menominee, Mich., 2503 Broadway
Michigan City, Ind., 724 Pine St.
Middletown, Ohio, Cor. 4th and Broadway
MILWAUKEE, WIS.
651 Third St. Phone Lincoln 1551
664 Forest Home Ave. Phone Orchard 1247
MINNEAPOLIS, MINN.
894 E. Lake St. Phone Dykewater 1745
Mishawaka, Ind., 225 Harrison St.
Moline, Ill., 218 Eighteenth St.
Monroe, Mich., 34 W. Front St.
Monroe Wis., 618 N. Jackson
Morrison, Ill., 404 Portland Ave.
Mt. Clemens, Mich., 83 N. Front St.
Mt. Pleasant, Mich., 521 E. Broadway
Muncie, Ind., 313 E. Main
Murphysboro, Ill., 1511 Walnut St.
Muscatine, Iowa, 219 W. Second St.
Muskegon, Mich., 41 S. Terrace St.

N
New Albany, Ind., 307 E. Market St.
Newark, Ohio, 44 S. Second
Newcastle, Ind., 404 N. Main St.
New Castle, Pa., 322 Neshannock Ave. Phone 1817
New Philadelphia, Ohio, W. Pike Alley
Niles, Mich., 303 S. 5th St.
Noblesville, Ind., 19 S. Eighth St.

O
Oelwein, Iowa, 129 S. Frederick St.
OMAHA, NEBR.
414 S. 17th St. Phone Jackson 4726
Oshkosh, Wis., 57 State St.
Oskaloosa, Iowa, 221 First Ave., E.
Ottawa, Ill., 911 La Salle St.
Ottumwa, Iowa, 219 E. Main St.
Owosso, Mich., 256 S. Washington St.

P
Painesville, Ohio, 423 Main St.
Peoria, Ill., 219 N. Adams St.
Peru, Ind., 107 S. Broadway
Petoskey, Mich., 444 Mitchell St.
Piqua, Ohio, 217½ W. Chestnut.
PITTSBURGH, PA.
Central Office, 168 Jenkins Arcade Bldg.
Phone Smithfield 2205
East Liberty, 128 Sheridan Av. Phone Hyl. 1151
Alleghany, 1801 Brighton Rd. Phone Cedar 7138
South Hills, 125 Brownsville Rd.
Phone Lafayette 3227-R
Braddock, 108 Braddock Ave.
Phone Bell Brad. 1734KP. & A. Brad. 798-W
New Kensington, 325 Maple Alley. Phone 483-R
Vandergrift, Pa., 172-B Columbia Ave.
Crafton, 152 Noble Ave. Phone Walnut 1301-J
Pontiac, Ill., Address Streator.
Pontiac, Mich., 63 N. Perry
Port Huron, Mich., 1436 La Peer Ave.

Q
Quincy, Ill., 214 N. Fourth St.

R
Racine, Wis., 1224 Villa St.
Red Wing, Minn., 3rd and Bush St.
Rhinelander, Wis., Address Wassau, Wis. Branch
Richmond, Ind., 200 W. Main St.
Rochester, Minn., Lawler Theatre
ROCHESTER, N. Y.
135 State St.
Rockford, Ill., 106 S. Third St.

S
Saginaw, Mich., 209 N. Hamilton
St. Cloud, Minn., 710 St. Germain St.
St. Joseph, Mo., 113 N. Third St.
ST. PAUL, MINN.
423 University Ave. Phone Elkhurst 1051
Sandusky, Ohio, 119 E. Water
Sault Ste. Marie, Mich, 311 Portage Ave.
Sedalia, Mo.
Sharon, Pa., 169 Second Ave. Phone 2399-J
Sheboygan, Wis., 318 Ontario Ave.
Shelbyville, Ind., 111 Van Ave.
Sidney, Ohio, 738 Spruce St.
Sioux City, Ia., 611 Pearl St.
Sioux Falls, S. D., 13 Hub Bldg.
South Bend, Ind., 214 E. Jefferson Blvd.
South Chicago, 9145 Houston Ave.
Phone South Chicago, 1912
South Haven, Mich., Branch, 768 Indiana Ave.
South Oak Park, Ill., 6510 W. Roosevelt Rd.
Phone Oak Park 7083
Springfield, Ill., 121 N. Fourth
Springfield, Mo., 311 McDaniel Ave.
Springfield, Ohio, 605 W. Main St.
Stambaugh, Mich. Phone 399.
Steubenville, Ohio, 149 N. 3rd St.
Stevens Point, Wis., 230 Water St.
Streator, Ill., 114 S. Vermilion
Sturgis, Mich., 207 W. Chicago S.
Superior, Wis., 1529 Tower Ave.

T
Taylorville, Ill., 543 N. Webster
Terre Haute, Ind., 927 Wabash Ave.
Tiffin, Ohio, 49 W. Perry St.
TOLEDO, OHIO,
926 Water St.
Topeka, Kan., 109 E. Fourth St.
Traverse City, Mich., 244 E. Eighth St.

U
Uniontown, Pa., 44 N. Gallatin St. Phone Bell 190

W
Wabash, Ind., 32 W. Canal
Warren, Ohio, Market House Arcade
Warsaw, Ind., 1224 E. Center St.
Washington, Pa., 354 W. Chestnut St.
Phone Bell 2527
Waterloo, Iowa, 301 W. Fifth St.
Waukegan, Ill., 133 N. Genesee St.
Phone Waukegan 1914
Waukesha, Wis., 916 Clinton St.
Waupun, Wis., 293 Sommerville St.
Wausau, Wis., 199 Clinton St.
West Frankfort, Ill., 404 E. Oak St.
Wheeling, W. Va., 34 Seventeenth St.
Wheaton, Ill., 113 W. Front St.
Phone Wheaton 134
Wichita, Kas., 114 S. Emporia St.
Winchester, Ind., 116 N. Main St.
Winnetka, Ill., 2 Carleton Bldg. Phone Winn. 1339
Winona, Minn., 70 W. Second St.
Woodstock, Ill. Phone Woodstock 289X-1

X
Xenia, Ohio, 118½ Detroit St.

Y
Youngstown, Ohio, 724 Market St.

Z
Zanesville, Ohio, 34 S. Third St.

Holland Furnaces Make Warm Friends

DDEN-MAGIN
NTER SIX DAY
BICYCLE GRIND

championship team of Madden
Magin, which held the six day
ncing title for two years, will
in the long contest at the Coli-
Feb. 10. Whether or not these
ars will be teamed in the com-
ce has not as yet been decided
nager Paddy Harmon. Together
ave won three six day races in
York and two in Chicago.
in's entry reached Harmon early
day and last night he got a wire
Madden in New York, which read:
ar Magin has entered the Chi-
ace. I want to get into it my-
Would like to team with my old
, Magin. We can beat them all.
ing this bunch of foreign stars
e bringing over. Don't let Goul-
k you into splitting us up. He
Magin and I can beat him and
ther rider you team with him.
ride him bowlegged."
den has always been a winner in
o and when teamed up with the
n Magin they form a combina-
hat cannot be surpassed when it
to speed, courage, and especially
e.
ager Harmon received a letter
day from John M. Chapman, his
n representative, stating that
ally every good American rider
to get into the race here and
e field will be the best that has
tarted in a six day race any-

EST VIRGINIA BEATEN.
ntown, W. Va., Jan. 27.—[Special.]—
City college beat West Virginia uni-
38 to 9, at basketball here tonight.
tors displayed wonderful basketball,
any long shots, as well as remarkable
ose to the basket.

ECIAL PRICE!
IERENCH
TOOL KIT
TOOLS IN ONE
the EIFEL-FLASH
nch KIT and do all
mechanical work
ly and without effort.
it you turn nuts and
in tightest places with
itive Ratchet Wrench
n. Its 10-to-1 power
gives you a rigid pres-
grip of a HALF TON.
RANTEED UNBREAK-
E and to do the work
pounds of other tools
g around $50.
nstant Ratchet Adjust-
from 0 to 1½ inch.
You get this COMPLETE
TOOL KIT, with its 3 in-
stantly changeable JAWS in
this handy wear-proof
HOLSTER. It weighs but
24 ounces and fits your
pocket.
Each KIT includes a File-
Rench Manual of 64 pages
with 145 cuts. It makes Me-
chanics EASY FOR EVERY-
BODY!
Dealers Get Proposition
from
The Flash Sales
Corporation
4809 N. Ashland Ave.
CHICAGO
Price $5.50
But Special Low Price This
Week at Dealers
see 6-inch PlieRench in operation—
m Basement—and buy your KIT
ook at—
Barry Co.....36 S. Clark St.
Tool Shop.....204 N. Clark St.
Tool Shop.....428 S. Dearborn St.
ris & Co.....114 N. Clinton
nists Sup. Co.....19 N. Jefferson
ster-Carr Sup. Co...174 N. Market
st & Davies...1413 Michigan Ave.
obile Sup. Co..1601 Michigan Ave.
W. Cooper.....1244 Michigan Ave.
n Chicago Co...2220 S. Michigan
d Motor Car Co...306 W. 37th St.
ulman & Co.....2429 S. Mich. Ave.
l Hardware Co....935 E. 55th St.
Hillman.....4653 Broadway

Haynes 57 Sport Touring
will be displayed at the
ful Rainbo Gardens, Law-
Ave. and Clark St., during
utomobile Show.

MOTORDOM

National Pocket Relieved of Ten Billion by Autos

Motor Bills Reach Huge Total as U. S. Goes Into High.

BY WHITCOMB WILLIAMS.

DETROIT, Mich., Jan. 27.—[Special.]—The automotive statistician spent a whole day this week in assembling figures, gathered from those high in the industry, to show the approximate amount of real money that will be spent for automobiles and their upkeep during the present year.

The result reached the staggering total of $10,000,000,000, which is given as a conservative estimate.

A survey made by the various advertising agencies, and research departments of the automobile companies has made it possible to arrive at the estimate of 1923 investments.

Of the grand total itself, $2,500,000,000 will be spent for new passenger cars, which is a considerable increase over that spent in 1922. The average price in forming the estimate is placed at $1,000 and the survey places the number of cars produced at 2,500,000.

Then comes the item of used cars, and it is estimated that during the year 1,900,000 of these cars will be sold to new owners. Here the average price is placed at $500, making the total to be spent on used cars $950,000,000.

The truck field is expected to be a very busy one. One and a half billion dollars is the value set on vehicles of the motor transport division. This total includes the truck price, the replacement parts, fuel, oil and accessories.

A tidy sum will go for necessary items, such as oil and gasoline. In this amount the used cars and trucks bought in former years but still in healthy condition must be included in the grand total.

Conservative estimate places the gas bill for 1923 at nothing less than $1,950,000,000 for passenger cars alone, and oil bill at $750,000,000.

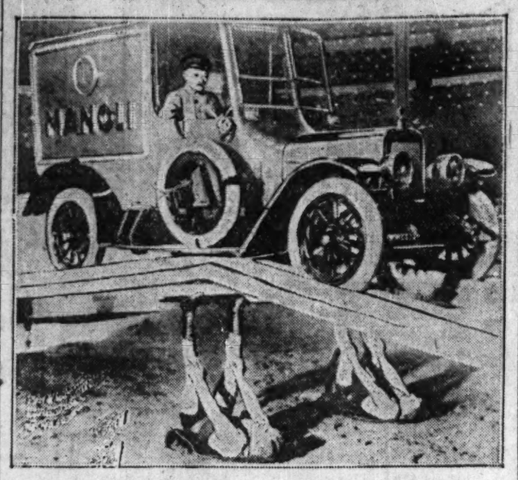
Then come the bills for replacement parts for cars sold during the present year, and for all other cars now in operation. This estimate is placed at $5,000,000,000, and will go into the money tills of the garage owners, service stations, and dealers.

With all the above bills paid, there will be left from the ten billion dollars $1,350,000,000 for the repair men's bills, for accessories, or paid out for theft, fire, accident, and other forms of insurance, as well as for drivers' licenses, owners' licenses, certificates of title, gas and road taxation, and for plain, ordinary forms of taxation. This means that something like $3,500,000 a day, including Sundays and holidays, will be needed in 1923 to keep the great automotive industry moving at the present speed.

Official figures place the motor output for 1922 at 2,287,000 passenger cars, valued at $1,374,487,000, and 240,000 trucks, valued at $184,080,000. These figures set a new mark for any one year in the industry.

The motor vehicle registry in the United States on Jan. 1 was approximately 11,500,000. Of these, 10,250,000 were passenger vehicles, the remainder trucks. The world's registration of motor vehicles is estimated at 12,750,000, indicating that more than 90 per cent are in the United States.

GARAGE EXERCISE



Try this game morning when you have convinced yourself à la Coué that you are good enough. The automobile stunt is thrilling circus fans who have at some time or other attempted to push a stalled car toward the boulevard curb and know that 3,000 pounds is too much for two average men to hold.

[Fotograms Photo.]

Steering Tips.

There is no need to tell the old driver that railroad tracks should be crossed diagonally to ease the jolt, which is bad enough at best, but the new driver will save himself some shaking up by heeding this advice. Again, it will be found advantageous to drive up long, steep grades in the country, where traffic is light, in a series of zig-zags, as teamsters do. This lightens the grade and helps the motor.

Cheaper to Fly.

Automobile tax fees for a medium sized four cylinder car are as low as $5 annually in some parts of the United States. The same car in England would call for a tax of $62; in Spain, $46; Belgium, $18; France, $124, and Italy, $400.

THE RIGHT NOTE.

The tone of a horn may be altered by changing the closeness of the steel pointed armature shaft to the diaphragm, which is regulated by a screw that bears upon the other or commutator end of the shaft. The closer the adjustment the slower the rotation of the shaft and the lower the tone produced, and vice versa.

Road Promotors Invade Capital for State Plums

Downstate County Refuses to Wait for Bond Issue Work.

BY E. E. PIERSON.

BLOOMINGTON, Ill., Jan. 27.—[Special.]—In the hope of favorable action upon the $100,000,000 bond issue proposed by Gov. Small, delegations from many counties of Illinois are besieging officials of the state highway department in the effort to place a favorite road upon the new map for the supplementary routing.

Committees are urging preference in construction of certain sections which were allotted in the first bond issue. Other representatives seek a change in location or have some other ax to grind. In addition to receiving the numerous commissions and hearing the arguments of the spokesmen, the heads of the highway department are being importuned to attend district meetings called in behalf of improved roads.

While the unprecedented interest in better highways is a healthy sign, yet the state officials find that the endless round of callers, consumes a large proportion of the time which they would prefer to devote to the duties of their respective positions. This is a busy period for the state highway department in lining up the program for the coming year and there is equal activity in many other circles in relation to good roads.

Agitation has commenced for a state bond issue, diagonal road, to connect Peoria and Decatur. A massmeeting has been called for Jan. 25 at Lincoln to form an organization for the promoting of this improvement. Representatives of the cities and counties affected have been invited and will hear an address from Frank T. Sheets, state superintendent of highways. When the state to state roads are completed, the diagonal roads will follow, and it is hoped to place the Peoria-Decatur road in the preferential class of these intercounty highways.

Macon county is taking a step in progressiveness. It has been decided to pave the Ocean to Ocean highway from Decatur east to Antioch, a distance of ten miles, and, when it is completed, offer it to the state at cost price to be added to the bond issue system. Macon county has its own road making machinery and by doing the work under the supervision of the highway commissioners, a saving estimated at $5,000 per mile can be effected. If the state accepts, the money secured will be applied in constructing another ten mile strip and this process be continued until the entire county is gridironed with hard roads.

The county supervisors reason that the extensive hard road mileage will centralize the traffic and reduce the cost of maintenance upon all other roads, due to lesser travel. The saving in oil and other expense will be utilized in paying for the proposed county hard roads system, independent of the state bond issue.

There will be a massmeeting of the township highway commissioners of McLean county at Bloomington Jan. 24, to decide upon the program of road improvement for the coming year, and also the amount of oil to be purchased. This county led the state in the distribution of oil last year, and probably will be in the front rank again.

Efforts are being made to place the Black Diamond trail upon the next map of the state bond issue hard roads system. This is an important highway which extends north from Nashville, the capital of Washington county, through the counties of Clinton, Bond, Montgomery, Christian, and Sangamon, to Springfield, touching six county seats. This route is regarded as one of the most important of southern and central Illinois and carries a heavy volume of traffic.

MOSTLY FOR PLEASURE.

There are nine times as many passenger automobiles in the United States as there are motor trucks.

AT HOME THE WORLD OVER

Did you experience this sort of joy last season? There are no blue laws—yet—curbing American freedom in the camping field. The scene above is typical. A party motoring the Adirondacks picked a spot that appealed to them and came to rest early in the day.

[Keystone Photo.]

The Nest Egg

On a crisp winter morning, fifteen years ago, a young man walked feverishly out of the old Grand hotel in Indianapolis, carrying a hand grip, containing a miscellaneous assortment of nickles, dimes, quarters, half dollars, and bills of smaller denominations. The amount was exactly $350 and the man who had raised this sum overnight was John North Willys, president of the Willys-Overland Inc., today capitalized at $100,000,000.

STATELY TREE.

The Kentucky coffee tree's trunk is topped with a close pyramid of these wonderful leaves, a sight to remember, says the American Forestry magazine. Often the trunk is free from limbs for fifty feet or more.

WORK-BENCH WISDOM

BY PETER SAMPSON.

ITEMS which to the average car owner seem to have no particular importance are, quite on the contrary, very important factors in the proper operation of the electrical equipment on the up to date motor car.

Such an item is the heavy wire cable that connects the starting motor to the storage battery, and which is used to transmit power from the storage battery to the starting motor so that the engine may be properly cranked.

The size of this starting cable is usually determined by the manufacturer of the starting motor. It is determined after the necessary calculations have been made to determine the amount of current which it is necessary to transmit to the starting motor in order to crank that particular engine, taking into consideration the distance of the starting motor from the storage battery.

The current which is consumed at the instant the starter cranks the engine is far beyond what the average car owner would think it possible for an ordinary storage battery to deliver. This "current draw," as it is commonly termed, varies anywhere from three hundred to six hundred amperes, depending upon the size of the engine and the design of the starting motor, tapering itself down after the starting motor warms to its work until the ignition and carburetion systems perform their functions and the motor operates under its own power.

If the size of the starting motor cable is not what it properly should be, there would be a high resistance set up, which would result in a large voltage drop in the cables, with resultant failure of the starting motor to crank the engine.

Engineers, in figuring the proper size for the starting motor cable, therefore, determine on a size which will have sufficient capacity to limit this voltage drop to a maximum of five-tenths of a volt. It is, therefore, readily apparent that it would be wisdom on the part of the car owner who finds it necessary to install new cable connections between his starting motor and storage battery to make sure that the new starting cables have the same cross sectional area of copper conductor as those with which the car came originally equipped.

Occasionally a car owner wishes to change the location of the battery in his car to some other place than that originally provided for, in order to make it more accessible. If the new location will not increase the distance between the battery and the starting motor, the cables originally used will, of course, suffice for the change.

However, if the battery is to be removed to a point that will increase the distance between it and the starting motor, as is usually the case, it will be found necessary in order to derive maximum efficiency from both the storage battery and the starting motor to increase the size of the starting cables. This is a job which some competent electrical repair shop should be called upon to perform.

In conclusion, too much emphasis cannot be placed on having the connections both on the storage battery and on the starting motor perfectly tight and clean.

The battery connections and the starting switch connections especially should be checked up regularly and kept clean and free from corrosion at all times.

No Equal for Value

The thrill of appreciation you felt when you first beheld the beautiful Maxwell, you get again—intensified—as you examine closely the beautiful broadcloth upholstery, the handsome hardware, the rich carpet and head lining, and the other fine appointments of the good Maxwell Sedan. The fineness and nicety of the Good Maxwell instantly convince you that no closed car within hundreds of dollars of the price, even approaches this superb vehicle.

The same absolutely unmatched value is readily apparent in the handsome Sport Touring Car, with its striking color scheme, beautifully nickeled parts and complete equipment, including trunk, bumpers, extra tire and water indicator.

A Maxwell Dealer with Service Facilities in Every Neighborhood

MAXWELL

Great as is the beauty of the Good Maxwell complete line, it is the underlying goodness that is winning for this car a following unparalleled in motordom. The highest standards of manufacture are maintained in all Maxwell plants. Every part is finely made of the best of materials and a rigid system of inspection makes certain continued quietness and smoothness of operation during long, reliable service.

Show Space D2

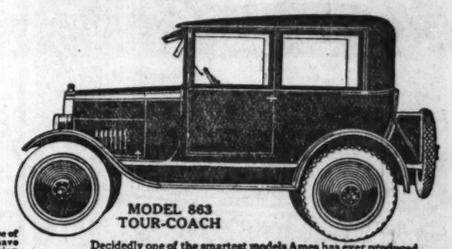
MAXWELL-CHALMERS SALES COMPANY

MICHIGAN AVENUE at 25th STREET

The Good MAXWELL

THE F. A. AMES COMPANY — Ames built Bodies — OWENSBORO, KY.

Advanced Body Styles for Fords



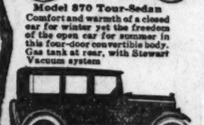
MODEL 863 TOUR-COACH

Decidedly one of the smartest models Ames has ever produced is the two-door Tour-Coach. Thirty-inch door openings; trunk rack with polished aluminum bars and trunk; upholstery in blue Spanish; back and seat cushion in the rear removable giving abundant room for parcels.

Model 841 Coupe
Designed primarily for those of generous proportions who have been unable to find driving comfort in the average personal enclosed car.

Model 872 Sedan
Four broad doors give easy access to the interior of the AMES Sedan where five may travel in comfort. Windows lower into the body; gas tank in rear, Stewart Vacuum system.

Model 840 Road-Coach
The Road-Coach is a cozy, companionable 2-passenger body. The individual lines and convertible features of its larger brother. Designed for the business and professional man.



Model 870 Tour-Sedan
Comfort and warmth of a closed car for winter yet the freedom of the open car for summer in this four-door convertible body. Gas tank at rear, with Stewart Vacuum system

Model 855 Autocrat
The Autocrat—a smart 5-passenger touring body. Note the roominess—the distinctive line and broad vision top. Beautifully finished in Pierce-Arrow gray with nickel radiator.

Model 826 Sport Roadster
The Sport Roadster—low hung—perfectly balanced—a chummy body for the man or girl who wants distinction in a light weight car. Painted Richmond Blue, striped in silver.

Model 814 Racer
There is a dash to the AMES Racer—speed, snap and style. It's really different. Finished in New York Red and striped in silver.

What the owners of the highest priced cars demand, you now can have in your Ford.

Individuality, distinction, riding comfort—plus Ford economy and dependability—are possible with Ames Built Bodies.

F. A. Ames presents, for the first time three new body styles—the Sedan, the Tour-Coach, the Coupe—rounding out a line of eight special, custom-like bodies for the Ford chassis that is unsurpassed in durability, personality, and good looks.

Forty years' skill and experience in building fine vehicles and bodies for automobile manufacturers find their reflection in these better bodies for Fords. All hardwood frames, cut to form and shaped to fit. Joints glued and screwed. Pillars reinforced with forged irons to give added strength. Body panels hand fashioned and drawn over the frame by skilled workmen who fit the metal so that it will not rattle or rumble.

Broad doors that function perfectly, windows that lower noiselessly all the way into the body, windshields of the latest enclosed body type, domelights, sun visor—modern and convenient appointments all.

Prices are suprisingly reasonable. Sold on easy payments if desired. Generous allowance will be made on your old body. The change can be made in just a few hours. Any Ford dealer will sell you one mounted on a new Ford chassis.

Come in and see them. The entire line will be shown in the Greer Building, adjoining the Coliseum on the South. No admission fee charged.

Dealer agencies will be awarded throughout the middle west during the week.

NORTH SIDE DEALERS, AMES BODY SALES CO.
3112 Lawrence Av. Phone Irving 5552

The F. A. Ames Company
Incorporated
Established 1881
Owensboro, Ky.

AMES BUILT BODIES FOR FORD CHASSIS

WISDOM

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D CHASSIS

How Automotive Advertisers Spent Appropriations in Chicago in 1922

THIS page of complete authentic statistics is well worth saving. It gives the lineage used in all papers by every advertiser who used as much as 1,000 agate lines in any paper. The figures are from the Advertising Record Company, an independent auditing concern.

Tribune Carries 58% of Automotive *Advertising*

Lineage figures tell only the size of the ads used —not the amount of advertising received. To determine the amount of advertising we must reduce the agate lines to Millines. A Milline is one agate line circulated one million times or one million agate lines circulated once. To get our figures in Millines we multiply lineage by circulation and divide by a million. Thus:

Paper	Lines of Automotive Advertising in 1922	Average Net Paid Circulation	Millines of Automotive Advertising	Per Cent of Total
Chicago Tribune—				
Week Days	509,188	x 514,700 =	262,079	16.5
Sundays	809,477	x 813,655 =	658,610	41.6
Total	1,318,635		920,689	58.1
Herald & Examiner—				
Week Days	209,725	x 375,700 =	78,793	5.0
Sundays	339,235	x 700,204 =	237,533	15.0
Total	548,960		316,326	20.0
Daily News	560,074	x 379,636 =	212,624	13.5
American	188,741	x 401,315 =	75,744	4.8
Journal	208,024	x 116,678 =	34,701	2.2
Post	494,508	x 43,734 =	21,627	1.4
	3,318,942		1,581,711	100.0

For The Tribune and Daily News the circulation figures used are averages for the 12 months of 1922. For the other papers the averages for the year ending Sept. 30 were the latest available.

Advertisers spend the bulk of their appropriations in The Chicago Tribune because it offers an extraordinary combination of mass circulation and high buying power. It has the largest morning daily circulation in America and a Sunday circulation that has exceeded 900,000 thus far in 1923. Not only has The Tribune by far the largest total circulation, but it has the largest city circulation among Chicago newspapers, both daily and Sunday.

The Chicago Tribune

THE WORLD'S GREATEST NEWSPAPER

1922 Automotive Report in Agate Lines

NAME OF ADVERTISER	TRIBUNE DAILY	TRIBUNE SUNDAY	TRIBUNE TOTAL	HERALD-EXAMINER DAILY	HERALD-EXAMINER SUNDAY	HERALD-EXAMINER TOTAL	News	Post	American	Journal
PASSENGER CARS										
Allison Reed Co. (Ford and Lincoln Cars)	1,649	817	2,466		280	280		280		
Apperson Bros. Automobile Co.	6,322	1,682	8,014	1,883	818	1,701	288	4,919	286	629
Auburn Automobile Co.	4,248	12,412	16,660	680	3,844	4,524	3,314	602	1,430	1,174
Automobile Sales—Drake Hotel	1,649	452	1,881	773	243	1,016	746	1,304	140	130
Auto Show & Accessories—Coliseum	3,767	1,225	4,992	2,886		2,886	1,907	894	608	611
Auto Show—Guyon's Paradise					2,240	2,240				
Barley Motor Car Co.	2,748		2,748				182	184		
Buick Motor Co.	6,688	29,275	35,963	5,826	29,185	35,011	20,260	14,689	14,300	12,324
Cadillac Motor Car Co.	23,967	6,325	30,292	20,648	5,894	34,541	11,486	29,310	3,348	3,262
Case, J. I., T. M. Co.	1,685	429	2,114				206			
Chalmers Motor Car Co.	780	3,531	4,311	771	2,856	3,627	3,168	1,942	877	933
Chandler Motor Car Co.	620	20,126	20,746	612	19,619	20,231	1,220	2,243		
Chevrolet Motor Co.	2,444	4,955	7,399	2,648	9,880	12,728	6,721	628	3,287	
Chicago Auto Trade Assn.—Car Show	3,949	1,200	5,149	3,946	1,200	5,146	5,186	3,284	5,176	5,240
Cleveland Automobile Co.	612	14,290	14,902	616	12,883	13,498	13,212	14,289		2,718
Cole Motor Car Co.	7,980	2,585	10,465	1,374	450	1,824	1,822	450	1,364	453
Columbia Motors Co.	342	7,086	7,428		2,716	2,716	668	567	312	321
Cunningham, James, Son & Co.								3,824		
Davis, Geo. W., Motor Car Co.		8,155	8,155		291	291				
Dodge Bros. Co.	5,619	3,131	8,750	1,896	6,104	7,990	6,689	6,453	4,296	2,779
Dort Motor Car Co.	5,238	11,033	16,266	1,600	2,804	4,194	1,979	8,827	456	1,235
Derris Motor Car Co.	1,711	1,425	3,136					2,537		
Durant Motor, Inc.	6,123	5,185	11,308	1,344	2,628	3,972	4,82a	3,449	3,711	4,386
Duesenberg Automobile & Motors Co.	3,483		3,483					3,896		
Earl Motors, Inc.	2,486	2,200	4,686	3,253	3,229	6,482	3,983	3,386	1,874	4,160
Elcar Auto Co.		1,197	1,197		180	180			180	
Elgin Motor Car Corp.	53	870	923		873	873	1,995	468	310	304
Ford Motor Co.	2,030	2,808	4,838	2,388		2,388	1,983	1,998	2,807	2,448
Fox Motor Car Co.		888	888	106	897	1,003	1,183	1,182	1,400	782
Gardner Motor Co., Inc.	304	13,025	13,329	306	3,442	3,748	290	1,146	302	
Gray Motor Corpn.	253	808	1,061	243	992	1,237	1,231	1,273	832	842
H. C. S. Motor Car Co.	4,442	371	4,813	228	228	456	447	600		234
Franklin Motor Car Co.	6,940	7,436	15,376		8,564	8,564	7,474	3,078		
Haynes Motor Car Co.		9,361	9,361	1,971	936	2,827	2,942	1,863	706	2,308
Hudson Motor Car Co. (Hudson and Essex Cars)	2,432	26,997	29,429	1,439	23,711	25,150	23,119	9,749	4,823	5,489
Hupp Motor Car Corpn.	1,874	16,490	18,364	612	7,272	7,884	13,696	1,994	3,338	1,336
Illinois Adjusting Corpn.	1,753		1,753	834		834				540
Jordan Motor Car Corpn.		15,930	15,930		5,670	5,670				2,100
Kentucky Wagon Mfg. Co. (Dixie Flyer)								2,440		
King Motor Car	142	2,986	2,668		164	164		164		
Kissel Motor Car Co.	7,853	8,673	16,526	849	840	1,689		7,647		
La Fayette Motors Co.	212	1,039	1,251	297	298	297	610	1,268	299	294
Lexington Motor Car	1,640	3,877	5,517	378	3,129	3,507	1,923	3,711	1,068	1,468
Liberty Motor Car Co.	404	2,837	3,241	238	3,104	3,342	2,936	2,431	240	304
Lincoln Motor Car Co.	1,414	4,860	6,274				800	3,212	396	416
Long, R. H., Motors Co.—Bay State Car		2,010	2,010							
Marmon, The, Chicago Co.	1,993		1,993	800		800	3,978		993	
Maxwell Motor Sales Corpn.	987	8,222	9,189	1,970	7,154	9,124	7,764	3,122	3,462	3,836
Mitchell Motors Co., Inc.	316	2,151	2,467	111	2,993	2,294	278	848	281	288
Moon Motor Car Co.	4,943		4,943	2,723	828	3,551	221	3,813	300	328
Nash Motors Co.	9,539	28,387	37,926	2,768	13,108	15,876	10,098	7,807	7,898	8,114
National Motor Car & Vehicle Corpn.	640	4,749	5,389				1,894	3,181		
Nordyke & Marmon Co.	10,335	9,712	20,267	3,628	3,721	7,349	10,669	10,130	418	3,913
Oakland Motor Car Co.	6,301	12,775	19,376	456	9,963	10,419	12,338	382	1,298	345
Olds Motor Works	3,460	6,352	11,812	4,970	5,031	10,001	10,098	10,698	4,896	6,718
Packard Motor Car Co.	7,763	6,001	13,764	4,460	4,388	10,548		6,230		693
Paige Motor Car Co. (Paige and Jewett)	864	66,804	67,368		22,478	22,478	17,982	17,613		216
Peterson, W. A., Co. (Peterson Car)		1,275	1,275				180	1,112		
Peerless Motor Car Co.	15,570	7,044	22,614	9,294	6,188	15,392	10,144	23,328	8,948	7,288
Peterson Lens Auto Sales Co.							1,801			
Pierce-Arrow Motor Car Co.	6,271		6,271	836	836	1,672	1,418	1,334		1,580
Reo Motor Car Co.	6,820	8,084	14,904	3,348	5,707	9,075	6,338	5,941	849	4,348
Rickenbacker Motor Co.	3,380	4,801	8,181	1,800	4,009	5,809	2,488	6,313	3,864	2,771
Roamer Motor Car Co.	3,154	232	3,386	444	222	666	1,996			432
R & V Motor Co.	573	6,944	7,519		1,276	1,276	1,124	6,629		
Rolls-Royce Motor Car Corpn.	5,664	1,150	6,814	100		100	100	108	104	
Saxon Motor Car Corpn.		399	399							1,140
Standard Motor Car Co.	693	1,448	2,141	1,674	724	2,398	716	728		
Star Motor Car Co.	592	1,208	1,800	896	1,815	2,111	1,816	1,232	1,816	1,812
Stanley Motor Carriage Co.	327	1,228	1,555					344		
Stearns, F. B., Co.	2,440	2,480	4,920							3,494
Stephens Motor Works	8,964	1,721	10,685	631	2,021	2,652		7,638		154
Stevens-Duryea	1,232		1,232					1,224		
Studebaker Corporation of America	29,077	7,154	36,231	680	9,840	10,520	28,564	30,658	498	3,347
Stutz Motor Car Co. of America	3,464	7,069	10,533	1,680	560	2,240	2,440	2,440	2,240	2,400
Templar Motor Corporation	796		796		836	836	1,332		320	
Velie Motors Corpn.	2,600	13,383	15,983	170	1,752	1,922	168	344		236
Westcott Co., The		12,363	12,363							228
Winton Motor Co., The	891	8,046	8,637	297	897	1,194				
Wills Sainte Claire Co.	7,704	12,851	20,555	3,430	3,498	6,928	2,128	8,818	892	984
Willys-Overland Co., Inc.	12,122	24,934	37,056	4,869	10,038	14,907	12,883	12,818	2,672	4,864
Miscellaneous Advertisers	7,444	2,799	10,243	438	848	1,286	1,433	4,667	396	2,739
TOTAL	296,298	530,551	826,767	110,866	283,938	394,804	296,631	336,085	94,747	129,497
ELECTRICS										
Detroit Electric Car Co.	2,420		2,420					2,434		
Electric Vehicle Bureau	701		701					1,884		
Fashion Automobile Station								200		
Milburn Wagon Co.	2,688		2,688					2,237		
Rauch & Lang, Inc.	2,810	253	2,865		253	253	261	2,652		
TOTAL	8,389	253	8,644		253	253	261	8,609		
TRUCKS										
American Steam Truck Co.		525	525				1,127			
Autocar Co.	4,729	592	5,321	2,200	429	2,629	4,506			3,719
Diamond "T" Motor Car Co.	846		846					1,374		
Ford Motor Co.—Fordson Tractor	2,246		2,246	1,430		1,430	1,848	1,433	1,412	1,988
General Motors Co.	18,288		18,288					10,536		
Indiana Truck Corpn.	1,482	928	2,380							
International Harvester Co.	465	2,248	2,713		2,986	2,986	2,968	2,582	2,348	2,472
Reo Motor Car Co.	1,680	282	1,971	906		906	1,321	1,398		288
Stewart Motor Corpn.	633	2,038	2,671	2,282	336	2,588	1,586			
Walker Vehicle Co.	2,908		2,908	1,647		1,647		6,827		234
White Co., The	5,190	261	5,451	6,331		6,331	8,276	6,864	813	238
Miscellaneous Advertisers	1,636	2,153	3,789	587	336	923	1,011	839		478
TOTAL	43,082	9,827	52,109	15,383	4,048	19,401	19,695	31,792	4,273	8,474
TAXI CABS										
Black and White Cab Co.	2,262		2,262	300		300				
Checker Taxi Co.	1,089		1,089	1,065		1,065	1,041	1,361	1,889	1,864
De Luxe Cab Co.	1,547		1,547	1,551		1,551	1,337	1,587		1,554
Yellow Cab Co.	38,303		38,303	31,360		31,360	21,601	17,374	18,326	15,897
Miscellaneous Advertisers	616		616				152	173		387
TOTAL	43,787		43,787	34,276		34,276	24,331	20,468	19,376	19,382
ACCESSORIES										
Accessory Shop, The				246	404	650	4,169		200	
Acheson Graphite Co.—Oildag							3,377			
Aero Gage Co.								1,966		
Advance Auto Accessories Corpn.		1,296	1,296							
Ajax Rubber Co.	658	204	1,154	842		842	786			
Ajax Auto Co.—Tires	310	903	1,213	800	192	992	3,025		1,093	
Alemite Lubricator Co. of Illinois—Alemite Oil	1,974		1,974				788			
American Tire Co.					940	940	642		1,529	
American Tire & Rubber Co.					70	70			1,886	
Ames, F. A., Co.—Bodies for Fords	230	1,382	1,602	248	624	872				
Apex Electric Mfg. Co.—Eveready Windshield Cleaner		2,270	2,270				2,306		286	
Armstrong Tire Co.							3,894		820	
Auto Accessory Shop		712	712		888	888	6,240		832	
Auto Tire Sales Co.							12,266		2,124	
Badger Top Co.		1,342	1,342							
Banner Tire Co.							1,362			
Bearings Service Co.		1,888	1,888	1,697	1,697					
Bedford Tire Co.				136	1,011	1,147	4,379	1,896	6,437	
Beneke & Kropf Mfg. Co.—Rayfield Thermostats & Carbrs.		10,878	10,878							
Bird Sykes Co.—Auto Closed Top	736	1,962	2,718		810	810	714	369		
Berg & Beck Co.—Heat Indicators		1,788	1,788							
Carlsten-Williams Co.—Tires		2,690	2,690	286	286	572	3,460			
Champion Spark Plug Co.		4,086	4,086	4,854	4,854					
Champion Ignition Co.—A C Spark Plugs	3,426	6,101	9,527	1,978	70	1,148	1,001	1,013		
Charles Tire Corporation				226	1,920	2,146	11,434			
Chicago Motor Club	3,876	1,006	4,382	982		982			2,796	
Chicago Rubber Clearing House		129	129				4,178		2,344	
Clum Mfg. Co.		2,440	2,440						1,348	
Davis Tire Co.							276		1,889	
Detroit Pressed Steel Co.—Steel Wheels	4,880		4,880							
Diamond Rubber Co., Inc.		1,416	1,416		970	970				
Dishroe Exchange Spark Plug Co.		14,640	14,640							
Dixon, Joseph, Crucible Co.—Dixon's 677	2,041		2,041				2029			
Electric Storage Battery Co.	20,096		20,096	2,140		2,140	8,276	3,660		
Everwear Tire & Rubber Co.					147	147	2,116		1,234	
Federal Rubber Co.		1,091	1,091	429		429	1,848			723
Firestone Tire & Rubber Co.	4,768		4,768	2,020		2,020	4,736	4,812		
Fisk Tire & Rubber Co.		6,447	6,447		6,080	6,080				
Gits Bros. Mfg. Co.—Air Gas Primer								1,738		
Globe Battery Co.							2,627			
Goodrich, B. F., Rubber Co.	4,337	3,164	7,501	4,912	2,968	6,980	4,930	1,881		1,681
Goodyear Tire & Rubber Co.	8,416		8,416	3,944		3,944	7,563		92	
Gould Storage Battery Co.							1,188			
Hanes Rubber Company							4,278			
Hartford, Edward, & Co.—Shock Absorbers								2,898		
Hydro United Tire Co.		43,920	43,920		4,880	4,880				
Illinois Graphite Co.	222	1,394	1,616				406			
Illinois Rubber Co.		5,782	5,782					4,614	1,908	
Imperial Brass Mfg. Co.—Imperial Primer		14,217	14,217							
Indiana Piston Ring Co.	2,020		2,020							
Kales Stamping Co.—Hindview Mirrors		7,433	7,433							
Kansas & Gulf Co.—Petroleum				1,511		1,511		836		747
Kelly Springfield Tire Co.	4,028		4,028	3,996		3,996	3,988	2,736		
Kokomo Rubber Co.		1,953	1,953							
Lee Tire & Rubber Co.	333	3,384	3,717							
Mac Dry Battery Co.		3,669	3,669							
Mason Tire & Rubber Co.	2,093	1,316	3,609					3,818		
Miller Tire & Rubber Co.		5,583	5,583		2,760	2,760		3,248		
Motor Master Corp.	915	9,760	10,675	840		840				
Neville Steering Wheel Mfg. Co.		1,696	1,696							
Odell Rubber Co.		8,134	8,134							
Oldfield Tire Co.	2,118		2,118					2,100	2,128	
Panyard Piston Ring Co.					81	81		699	1,200	
Pennsylvania Rubber Co.	2,226		2,226	2,216		2,216	2,212	2,238	2,220	2,234
Pines Mfg. Co. (Automatic Radiator Shutter)	1,628	339	1,967				404	336		306
Prest-O-Lite Co.		1,265	1,265							
Price Wreckers, The (Auto Accessories)				173	113	288	3,089		638	
Pure Oil Co.	2,161		2,161	2,136		2,136		2,178		255
Raybestos Co.	5,490		5,490							
Reliable Tire & Rubber Co.					326	326	6,738		3,244	
Remy Electric Co.		2,093	2,093					2,111		
Roy of Rock Bottom Cave—Tires	114	1,172	1,286		1,643	1,643	4,972		4,881	
Russell Mfg. Co.—Rusco Auto Products		3,346	3,346							
Simplex Corpn.—Simplex Auto Lock								2,741		
Sloan-Crewdson, Inc.—Tires		2,195	2,195		995	995	1,196			1,979
Standard Tire & Rubber Co.					1,411	1,411				
Sterling Accessory & Tire House							7,982		980	
Stewart Warner Speedometer Corpn.		1,689	1,689		1,677	1,677				
Stromberg Motor Devices Co.		2,217	2,217							
Sun Co. (Oil)	6,246		6,246							
Thermoid Rubber Co. (Hardy Universal Joint)		2,440	2,440							
Tide Water Oil Sales Corpn. (Veedol Motor Oils)	6,097		6,097	6,809		6,809	393			
Tire Co. of America		1,284	1,284				4,292		951	
Tire & Replacement Co. of North America								2,440	2,240	
Tuff, Walter D. (Accessories)				688	2,663	3,351	7,511			377
Turbulator Corpn.—The Turbulator for Fords	218	1,420	1,638							
Union Petroleum Co.—Gasoline								1,686		
United Tire Manufacturers		6,314	6,314				23,722		982	7
United States Rubber Co.	13,998		13,998	9,868		9,868	11,069	3,676	9,281	13,713
Universal Battery Co.		11,939	11,939				724			85
Universal Body Corpn.—Ford Bodies	1,642		1,642				794		672	648
Vacuum Oil Co.—Gargoyle—Mobiloil		9,728	9,728							
Wadsworth-Howland Co.—Jewel Auto Paint		3,751	3,751				3,744			
Western Tire & Rubber Co.							1,239		1,072	
Westinghouse Lamp Co. "Spark C"	3,132	2,375	5,507	3,120	2,370	5,490				
Westman's Accessory Stores—Tires							3,276			
Whitmore Distributors, Inc.—Lubrication							598	1,210	600	1,426
Whitmore Mfg. Co.—Auto Lubricants	426	9,243	9,669	142		142				
Whyte-Duffield Mfg. Co.—Motor Control								1,110		
Willard Storage Battery Co.		7,320	7,320							
Wisconsin Top Co., Inc.		6,125	6,125							
World Battery Co.				62		62	4,604		2,514	
World Tire Corpn.	239	3,775	4,114						700	
Miscellaneous Advertisers	9,207	15,434	24,641	2,423	9,660	12,083	15,737	46,717	6,336	27,979
TOTAL	117,722	269,606	387,328	49,230	50,994	100,224	219,136	97,557	70,345	50,311
GRAND TOTAL	509,188	809,447	1,318,635	209,725	339,235	548,960	560,074	494,508	188,741	208,024

FARM AND GARDEN

Goat Dairy Hobby. Turns to Profit for Suburbanites

By Frank Ridgway.

MILK goats are gradually becoming the suburbanite's cow and the foster mother of babies in this country. For several years the industry has been developing rapidly on the Pacific coast and more recently here in the middle west. Around Chicago and other large cities in the central states milk goats are attracting the attention of rich and poor, men and women alike.

In recent years a few Chicagoans have entered the industry for hobby's sake, and are rendering a real service through their operations to improve the breeds that will furnish foundation stock for future herds. But most of those who have goat dairies regard it as a profitable business, because a goat can be kept in towns and suburbs where it would be impossible to keep a cow, and a good milk goat will supply sufficient milk for the average family.

Woman Enters the Game.

Goat dairying is one of the specialized branches of agriculture that can be run successfully by women. Mrs. Helen J. Kuttner, owner and manager of the Green Valley Milk Goat farm at Lombard, Ill., has demonstrated that a woman can care for a good sized herd and do all the work connected with a goat dairy without hardship.

On her ten acre farm Mrs. Kuttner started her dairy less than two years ago with a single registered grade Toggenburg doe that cost $75. Today she has a herd of forty; twelve pure bred does, two pure bred bucks, and twenty-six grades. By crossing the grade does with pure bred bucks, the entire herd will be graded up to fifty high producing does.

The grade Toggenburg, the germ of the Green Valley herd, was taken to the Kuttner farm soon after the first kidding, and she produced three quarts of milk a day, increasing her production to four quarts after the second kidding. Practically all of the does in the herd during the milking season produce three or four quarts each a day.

Money to Be Made.

"Before I had owned goats many months I began to realize that goat milk was in such demand, I would have no trouble in making a good profit," says the woman manager of the goatery. "Among the first I bought was a grade Toggenburg doe, and I only paid $35 for her. I kept her a few days and rented her at $5 a month for twelve months. She was ready to kid when I bought her, ond during the first year I got two nice doe kids besides $60 for rent, and I still owned the old doe left, without having to pay for her feed."

There is more money to be made, however, in milking the goats than there is in renting them, according to Mrs. Kuttner. The rent charged varies with the amount of milk produced. For Green Valley Toggenburg does, giving from 1 to 2½ quarts of milk a day, the charge is $5 a month, and where they give 2½ quarts or more the rent is $10 a month. The persons renting pay for the feed and also the full estimated value for the animal if it dies.

"I always feel quite certain the goats I rent will be properly fed and housed, because where a baby's life depends on the milk there is enough interest in the animal to insure the necessary care to keep it in good condition," says Mrs. Kuttner. She frequently loans goats free to families where there are invalids or sick babies.

They Like Alfalfa.

On the ten acre farm, seven acres are used for alfalfa which makes excellent pasture and hay for the goats. The other three acres are used for root crops, including mangels and carrots.

Records are kept of the cost of feeding. At the present price of grain and roughage it averages about 15 cents a day to feed each animal. If the goats were kept merely to produce milk as a substitute for cow's milk they would yield from 42 to 56 cents worth of milk a day during the milking season—27 to 41 cents above the feed bill. But Mrs. Kuttner sells most of the milk at 75 cents a quart, which means that these goats average from $2.25 to $3 a day or from $2.10 to $2.85 a day net profit.

Goats give milk from eight to ten months a year. Six to eight goats can be kept on the same amount of feed a cow would eat. The butterfat percentage of Toggenburgs ranges from 4 to 6 per cent, while 4 per cent butterfat is considered a good average for cow's milk.

Need Vegetables, Too.

Mrs. Kuttner feeds each goat two or three pounds of hay—timothy, clover, alfalfa, or millet—the first thing in the morning. Millet hay and corn stover are being used on the farm now. To the milking goats a pint of equal parts of corn and oats is given three times a day. Kids need this much grain, according to the manager, to keep them growing. In addition to the roughage and grain, one or two pounds of chopped carrots, potatoes, or mangels are given every, day. In summer, bean and pea vines, sweet corn husks, lettuce leaves, cabbage leaves, and other vegetables are fed.

SUBURBANITE'S "COW."—Mrs. Helen J. Kuttner, owner and manager of Green Valley Milk Goat farm, Lombard, Ill., is shown here milking Needmore's Lady Jean, a pure bred Toggenburg. With this milking stand to simplify the job, Mrs. Kuttner feeds, milks, and manages her entire herd of forty Toggenburg milk goats.

"Get Together" Movement Attacks Town and Country

Limit lines of cities and towns throughout the middle west are gradually disappearing, and rural and urban interests are blending; it is difficult to tell where the farm stops and the city begins. Farmers and business men's combination meetings are frequent throughout the central west. Within the last three or four years each group has been studying the other, and learning that each is dependent upon the other.

Hundreds of these meetings have been held this winter, and many more are planned. Representatives of town and country recently held a meeting at Janesville, Wis., where the agricultural interests of the rural district were linked with the urban interests. One hundred and fifty miles of concrete highways in Rock county surrounding Janesville, improved rural telephone service, consolidation of rural schools, and junior club work have had much to do with the disappearance of the boundaries that once kept city and country apart. Business men are out in Rock county, Wis., to help farmers who represent $65,000,000 worth of business.

The work being done there is typical of development in many other communities, for there are Rock counties and Janesvilles in all parts of the middle west.

Junior club work is being fostered so that business men buy dairy and beef cattle, registered hogs and sheep to be given out to farm boys and girls. Bankers, merchants, and other business men finance these projects with a provision that they visit the junior club members at regular intervals.

An agreement was reached the other day to pool money to help farmers and breeders in the formation of a county show herd to be exhibited at state fairs and national shows. Rock was the first to send a county exhibit to the International Live Stock exposition at Chicago, winning consistently in the cattle and sheep classes.

Instead of individual breeders or herds, the fair exhibits are to be formed on a county-wide basis and shown under the county's banner.

Farmers' Week at Ames.

The farmers' week short course opens at Ames, Ia., tomorrow morning, and will continue until Feb. 3. A five day rural life conference will be held during the week to bring farm men and women together to discuss social problems.

GARDEN NOTES

Order two or three seed catalogues before the first of February and begin selecting the seed that will be needed for early spring planting. It is not safe to try too many novelties. Make up a list of all the common vegetables first and then add a few novelties.

If a city gardener has a chance to choose between broken and unbroken ground he should take the plot that was plowed last fall. Ground plowed or spaded in the fall is best for the gardener. There are enough rains and snows during the winter and spring to pack the soil down again, making it necessary to plow or spade it up just before planting.

Wherever there is danger of worms and other insects, sprinkle a thin coat of air slaked lime over the soil in the spring. Unslaked lime is often used in the fall.

Gardeners are learning to use tile to drain the ground where water collects, placing the tile about two feet under the surface. Tiling often improves the land to such extent that the cost is offset the first season as a result of the increase in the crop yield.

After the garden plot has been selected, fill up the low places. Immediately following the heavy spring rains is a good time to examine the ground to see where water collects in pools. Draining is a fundamental factor in gardening. If water collects in pools, the ground not only puddles but is late in drying out, thus delaying planting.

Kunderd Gladioli

It is So Easy to Grow Kunderd Gladioli

Every Kunderd gladiolus bulb will thrill you with delight! This spring, plant the Kunderd *ruffled* type—they are wonderful in form and gorgeous in coloring.

Kunderd plain-petal and primulinus varieties lead the world in beauty and type-perfection. Every bulb increases rapidly and you can soon grow the special varieties in quantities.

Get My FREE Catalog

Send quickly for this Gladioli Handbook, which describes nearly 400 varieties, announces interesting Special Collections and contains *my personal cultural instructions.* Don't be without this catalog.

A. E. KUNDERD, Box 21, Goshen, Ind., U. S. A.
The Originator of The Ruffled Gladiolus

Summer has thrown a glamorous spell over San Antonio in mid-winter!

Here you find white moonlight, with palms casting lacy shadows in the courtyards of ancient cathedrals; brilliant sunshine, drenching the paved motor roads stretching away to mountains and sea; a balmy climate, urging you to play golf, tennis and polo, swim in the open-air pools, fish and boat on the lakes and streams and hunt in the open fields.

Don't you feel the magic? Then come and live out-of-doors in a city where you step from modern hotels into streets steeped in the romance of two hundred years of eventful history.

Follow Summer down to San Antonio the KATY way

Three fine, fast trains leave St. Louis daily for San Antonio; The Texas Special, Katy Limited and Katy Flyer, carrying complete Pullman and Dining Car Service. Two through trains, similarly equipped, from Kansas City daily. Ideal connections with trains from the north and east. For further information address,

W. M. Penwick, General Passenger Agent, St. Louis, Mo.
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HARRIS BROTHERS CO

NOW is the time to make plans for building and improving! No need to wait for spring. Posted buyers are busy right now planning and purchasing building materials of every description from our vast stocks at big reduced prices. Why? They simply want to avoid the spring rush with the attendant material shortages, price advances and slow deliveries.

Here at our big forty-acre plant you can make personal selections of everything needed to build, improve and furnish your home completely. America's foremost building material experts are waiting to help you—they will show you the direct, sure and certain route to big economy.

"PRESTO-UP" PATENTED Quality
Permanent Garages
Over 3500 in Chicago Alone

$225 Buys This One Delivered at Once on Your Lot in Chicago
Price $225 Not Erected

Model "A" Two Car—Size 18.6x18.6

Thousands now erected in Chicago. Delivered to you within forty-eight hours. Erected Immediately. Presto-Up Patented Bolt Together Permanent Guarantee Garages made of finest material throughout. Many ingenious patented features from foundation to roof make them the strongest, most satisfactory garages offered. Come to you complete—windows, doors and hardware in place—painted. Put up in few hours and ready for your car. Save time—make this your last stop—after you have seen them all, you will come back to us for your Presto-Up.

Model "A" One Car

Size	Cash	"A" Plan	"B" Plan
10.6x16.6	$145	$149	$154
12.6x16.6	165	173	187
12.6x20.6	180	185	191

Add $25 for erection charges.

Model "A" Two Car

Size	Cash	"A" Plan	"B" Plan
16.6x16.6	$225	$232	$245
18.6x18.6	238	245	260
20.8x20.6	260	274	288

Add $35 for erection charges.

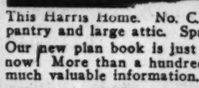
Easy Time Payments—Three Ways to Buy
Rent Half of It and Let the Rent Help You Pay!

Cash prices are for cash in full with order. No discounts are allowed—quick service.

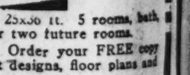
"A" plan—Pay half down when ordering; balance in four equal monthly payments.

"B" Plan—Pay one-third down when ordering; balance, single garages, $10 per month; Doubles, $15 per month.

See Our Exhibit. Open Every Day from 8:30 A. M. to 5 P. M and Every Sunday for Your Convenience from 2 to 4:30 P. M.


Model "D"
$244 and Up
Six garages and cottages now erected in our show yard. Open from 8:30 a. m. to 5 p. m. Sundays from 2 to 4:30 p. m.

$50 Down Brings A Garage WHY PAY RENT?


Model "D"
$131 and Up
If you cannot get here, phone for free catalog No. 3657. Numerous attractive designs in all sizes fully described.

PLUMBING BARGAINS!

Fine Bathtubs, 5 ft. long and 30 inches wide. Smoothly cast from best gray iron and heavily coated with white porcelain enamel on the inside and over 3 inch roll rim. Price, each..... $20 $20.00

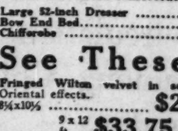
White Porcelain Enameled Lavatories

Deep apron style, size 18 x 21 inches... $11.50

White porcelain enameled lavatories, popular designs with indexed nickel plated compression basin cocks, trap and supply pipe, as illustrated, on sale this week at these big money-saving prices.

Straight front style, size 18x24 in.... $13.50

Three Big Bargains Now on Sale!


Straight wall roll rim style with right or left drain board. Faucets and trap included. 44 inches long.....$23.50

CLOSET OUTFIT, $20
Golden oak tank, seat and cover.
White vitreous earthenware wash down bowl.

Deep apron, straight wall kitchen sink with right or left drain board. Faucets and trap included. 44 inches long.....$11.50

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Harris Homes Beautiful
Frame, Stucco or Brick Veneer

Let us show you how to save $1,000.00 on a guaranteed high grade home like this one.

Free Book Now Ready

This Harris Home. No. C. T. 1001. Size 25x36 ft. 5 rooms, bath, pantry and large attic. Space upstairs for two future rooms.

Our new plan book is just off the press. Order your FREE copy now! More than a hundred other elegant designs, floor plans and much valuable information.

Fine Furniture and Rugs

Best Made

Louis XVI.

Elegant Louis XVI period design bedroom pieces, typical of thousands of other wonderful values in fine furniture on sale here this week. Made of American brown walnut.

Large 52-inch Dresser	$71.50	Vanity Dresser	$36.00
Bow End Bed	52.00	Chair	8.75
Chiffrobe	62.00	Cedar Lined Chest	36.00

See These RUG Bargains

Fringed Wilton velvet in soft toned Oriental effects. 8¼x10½ $29.75
9 x 12 ft.... $33.75

Heavy seamless Axminster rugs. With deep pile, in numerous Oriental and Chinese patterns; 8¼x 10½ ft. $31.75
Size 9x12 ft..... $34.75

Royal wool Wilton fringed rugs in newest desirable Persian patterns. Oriental colorings. 8¼x10½ feet $65.50
9 x 12 ft.... $72.50

Armstrong's heavy inlaid linoleum in new tile, block and carpet patterns; per sq. yd..... $1.34

Easy to Get Here
Take any North or South-bound car and transfer at 35th Street to our door.

Daily Deliveries
Daily deliveries to all parts of Chicago and suburbs by our fleet of motor trucks.

HARRIS BROTHERS CO.
35TH and IRON STREETS
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The Embassy
PHILIP HENRICI OPERATED

Truly a hotel of individual homes. Here one hundred twenty nine families may enjoy the privacy of living and dining within their own suites. Or mingle in the lofty solarium—or in the Henrici-operated dining room.

A desirable hotel for all the year. Strategically located—Pine Grove at Diversey. Telephone Diversey 4440. An early inspection is suggested.

THE EMBASSY RESTAURANT AND DRUG STORE ARE NOW OPEN

SALES EXECUTIVE

We are seeking a manager for a branch office selling lubricating oil to industrial plants. Require man who has done considerable selling, preferably along machinery or technical lines, and who has demonstrated ability to direct other salesmen and engineers.

We need a dependable builder of men and of sales results. Real opportunity is offered for the right man to establish himself in position of responsibility and promise.

In your letter give full particulars of age, education, experience, salary expected.

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Just Out! Free! Write Today!
Vaughan's 1923 Seed Catalog
FOR 46 YEARS THE RELIANCE OF GARDENERS IN THE WEST
A Seed Catalog Unlike Others

A MAGAZINE of home gardening information as well as a complete list with pictures, prices and descriptions of everything the up-to-date home gardener needs or desires.

74 Colored Plates

THE most complete collection of correct illustrations of annual flowers in true colors ever published in an American seed catalog.

Advice by Experts

Planting plans and cultural directions for flower and vegetable gardens, and all the latest garden news and novelties, flower and vegetable.

Vaughan's Colossal Zinnias

If you have not grown them you do not know the magnificence to which plant breeding has raised this flower. Send 10 cents to our store nearest you for a packet of Vaughan's Special Mixture of Colossal Zinnias and a copy of Vaughan's Gardening Illustrated for 1923, or write for the Catalog alone. Mailed *FREE.*

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Vaughan's Seed Store FORTY-SIXTH YEAR WRITE OR CALL
10-12 West Randolph St. NEAR STATE

U. S. OWNERSHIP SOLE CURE FOR RAILS—COUZENS

Philadelphia, Pa., Jan. 27.—Senator James Couzens of Michigan, who, before he went to the senate, attracted wide attention as administrator of Detroit's municipally controlled street car system, told the Philadelphia Real Estate board tonight that, although he had "an open mind" on the railroad problem, it appeared to him that government ownership of the roads furnished "the only solution."

Making his first prepared public address since he was appointed senator, Mr. Couzens declared that certainly the nation's transportation under government ownership would not be "any more expensive to the public than it now is." Although a Republican, he said he could not agree that government operation during the war was a success, nor had he found any proof in President Harding's recent statement that government control had brought about the present unsatisfactory situation.

The Only Solution.

"Personally, I should prefer that the government did not have to take over the railroads, but we have not found any effective solution, and, therefore, it looks to me as though government ownership was the only solution. This does not necessarily mean government operation, because, if the railroads could properly expand and develop, and the government could by regulation control the management, we might be able to get along without undue interference of politicians.

"I would like to point out, however, that there are many worse interferences than the interferences of politicians. There is the interference of the bankers, who must get their 'rake-off.' Then, you know, every manufacturers' organization immediately comes in to fight any raise in rates or regulation which affects their business. Every one wants the railroads to succeed at somebody else's expense.

Cover Up Costs.

"Let me say to you that the government can waste considerable money through inefficiency and politics, and yet produce service to the public in many activities at a less cost than can be done by private industries, which have so many ways of covering up their cost."

CO-OP LIVE STOCK ASSOCIATION NOW LEADS IN SALES

In its race for supremacy with 100 live stock commission firms at the Union stockyards, the Chicago Producers' Commission association climbed into first place at the end of its thirty-second week yesterday. The coöperative producers sold 818 carloads of live stock last week—273 cars of hogs, 43 of cattle, and 2 of sheep—according to A. W. Doty, general manager. With sixty-seven carloads on Thursday's market, the producers labeled it the banner day.

SINCLAIR GETS OIL RIGHTS ON RUSSIAN ISLAND

[Supplied: 1923: By United News.]

MOSCOW, Jan. 27.—The soviet government today granted the Sinclair Oil corporation a thirty-six year concession to exploit oil gas and shale fields in a 650 square mile tract of land in Sakhalin.

FIFTY POOLSOONISTS FINED.

A fine of $1 and costs of $3 was inflicted by Justice Joseph Schulman yesterday on each of fifty colored men arrested in a raid on the Vendome poolroom, 3030 South State street, last Thursday.

COTTON MARKETS

NEW YORK, Jan. 27.—COTTON—Unsettled in keeping with the news. There was a continuation of profit taking early and at the low point today May showed over 1c per lb under the outside figure made earlier in the week. On the break there was a good class of buying. Closing trades were at net losses of 2@15 points. Prices follow:

	Open.	High.	Low.	Close.	Prev. close.
March	27.60	27.90	25.55	27.58	27.75
May	27.50	28.00	27.75	27.90	27.90
July	27.45	27.78	27.45	27.57	27.80
October	25.25	25.52	25.12	25.15	25.33
December	25.00	25.20	24.90	24.90	25.00

Spot, quiet; middling, 27.80c.

NEW ORLEANS, La.—COTTON—Futures closed steady at a net advance of 2@10 points. prices follow:

	Open.	High.	Low.	Close.	Prev. close.
March	27.50	27.56	27.25	27.44	27.35
May	27.35	27.60	27.32	27.41	27.44
July	27.20	27.40	27.10	27.28	27.30
October	24.65	25.07	24.65	24.80	24.83
December	24.42	24.73	24.42	24.53	24.53
Spot	.....	.....	.....	28.00	28.35

Spot, dull, 25 points lower. Sales on the spot, none; to arrive, none. Low middling, 27.25c; middling, 28.00c; good middling, 28.50c. Receipts, 4,933 bales; stock, 218,642 bales.

COFFEE MARKETS.

NEW YORK, Jan. 27.—COFFEE—Futures for March 19 points net lower with other months showing net declines of 10@12 points. Sales estimated at 45,000 bags. March, 10.87c; May, 10.41c; July, 9.87c; September, 9.28c; December, 8.97c. Spot, quiet; Rio 7s, 12¾@12¾c; Santos 4s, 15½@16c. Brazilian port receipts, 54,000 bags; Juidaly receipts, 21,000 bags. Santos cleared 27,300 bags for New York and 50,200 for New Orleans.

EMPLOYES DRAW SAVINGS REWARD AT HARRIS TRUST

Each employé of the Harris Trust and Savings bank who during the seven years of the existence of the employés' saving and profit sharing system has paid in $100 a year now has $3,305 to his credit in the fund, it was announced yesterday. The bank paid in $53,365 in 1922 and the employés $30,352. The bank pays 5 per cent of its net earnings annually into the fund, and an employé not less than 2 per cent nor more than 5 per cent of his salary.

Subscriptions at $125 per share are being taken by the organization committee for stock in the new North Center Trust and Savings bank to be located at 1940 Irving Park boulevard. The bank will have a capital of $100,000, with a $25,000 surplus. Members of the organization committee are D. V. Harkin, Frank Beck, Charles S. Glaeser, Leo Tausig, John Simpson, and John J. Heallen. It is expected that the bank will open for business by April 1.

O. A. Christensen has resigned as cashier of the Mid-City Trust and Savings bank to accept the position as treasurer of the International Lamp corporation.

Charles S. Macferran, assistant vice president of the National Bank of the Republic, has been made general manager of foreign business.

RAILROAD NOTES

Officials of railroads operating east from Chicago and St. Louis have nothing to complain about in regard to the revenue freight tonnage offered them. The total loadings for January so far will run much above the figures for a year ago, and are well in excess of the average loading for this time of the year. Officials of southern lines report coal, steel and iron shipments keep up at substantial rate. Cotton is moving at about the same rate as recently. General merchandise shipments south have been liberal. Total tonnage figures show a substantial margin over the total of a year ago.

The interstate commerce commission's report of railway accidents for the three months ended Sept. 30, 1923, shows 1,559 persons killed and 18,463 injured, compared with 1,079 killed and 11,666 injured in the same period of 1921. Passengers as a class suffered the greatest increase in casualties resulting from train operations, there being an increase of 151.1 per cent in fatal accidents and of 29.5 per cent in number injured.

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An unusual cover is The Tribune Tower as it will look on Michigan Avenue.

Have you ever imagined a wounded brown bear charging toward you as you tried to reload? Bob Becker describes the sensation in The Coloroto Magazine Section today.

Our knowledge of the beautiful home life of the actress usually comes from her press agent. "Publicity Stuff" is the title of W. E. Hill's comics.

Mae Tinee had a dream and saw Rodolf Valentino playing Romeo to Mary Pickford in the balcony. A full page picture in the Coloroto Magazine.

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FINANCIAL NOTES

Speculative enthusiasm was again stimulated yesterday by reason of the interesting earning report of the Baltimore and Ohio railroad for December, and also covering the full year's operations. An increase of $3,-485,304 in net railway operating income during December, as compared with December of the previous year, brought the total net figure for the year to $23,735,606, an increase of $1,881,459. Another stimulant to trading was in the form of reports that the Chicago, Milwaukee and St. Paul was soon to issue a report covering December's operations, which would also reflect a substantial increase over the year before.

Some of the principal activity in the stock market took place in shares whose fluctuations ordinarily have little or no influence on the general trend. These included United States Hoffman Machinery, up 6 points, and Spicer Manufacturing, Invincible Oil, and Parish & Bingham corporation, all up 1 to nearly 2 points. Buying of these issues was based largely on reports of large current earnings. Kresge established another new top at 211, up 2¾, buying being influenced by the exceptionally good earnings statement. Mathieson Alkali, Reynolds Spring, Air Reduction, and Brooklyn Edison also made good gains.

International Mercantile Marine preferred eased off to a new low record. Trading in the issue, however, was on a small scale. This stock has been under pressure ever since directors of the company reduced the annual dividend rate from 6 to 3 per cent, as a result of the depression in the shipping industry. United States Steel, Baldwin, and Studebaker, the usual leaders, moved within narrow limits, the first two closing at a slight loss and the last named at a small fractional gain. Some of the foreign oils, notably General Asphalt and Royal Dutch, were under pressure. Other conspicuous weak spots included Hendee Manufacturing, Republic Steel preferred, and Maxwell Motors "A," all off 1 to 2½ points.

The New York Curb Market association yesterday ordered business suspended in all German, Austrian, and Russian bonds which are quoted payable in the currency of the countries of issue. This action was taken because of the recent sharp depreciation in the currencies of these countries, which made it unprofitable to carry on business in these securities. In some instances the commission charged on executing an order in these issues exceeded the amount of the transaction.

The Sinclair Consolidated Oil corporation, it is reported, has obtained from the Russian soviet government a 30 year concession to an oil tract 1,000 versts square on the island of Sakhalin, in the North Pacific ocean. Two of a number of conditions of the remarkable contract are that the United States shall not commit any hostile act against Russia and that recognition of soviet government comes within five years.

Oil went up and sugar down again yesterday. The Prairie Oil and Gas, Standard Oil of Louisiana, Texas, and Gulf Refining companies advanced crude oil 10 cents, making the minimum and maximum prices $1.20 and $2.80 a barrel, respectively. The American Sugar Refining, National Sugar, Warner Sugar Refining, Arbuckle Bros., and Edgar Sugar companies reduced all grades of refined sugar to 5.50 cents a pound.

The Chicago Federal Reserve bank reports the weekly movement of credits as follows: Debits to individual deposit account reported for the week ending Jan. 24, 1923, by 265 banks in 35 leading clearing house cities in the seventh federal reserve district, aggregate $1,113,895,000, a decrease of 6.8 per cent compared with a week ago. Aggregate debits to individual deposit account reported by 199 banks in 24 clearing houses, amounted to $1,081,166,000, an increase of 29.7 per cent compared with the corresponding week of last year.

Five representatives of the Barnsdall corporation sailed yesterday for the Baku oil region of Russia to start development work in accordance with contracts signed in Moscow last September by officials of the corporation and the soviet government. Their work chiefly will be to lay out a program of operation, including designations of areas for drilling and to prepare specifications for machinery needed.

The United Dye Wood corporation declared four regular quarterly dividends of $1.75 a share on the preferred stock, payable April 2, July 2, Oct. 1, and Jan. 2, 1924, to stock of record March 15, June 15, Sept. 15, and Dec. 15, respectively.

COTTONSEED OIL.

NEW YORK, Jan. 27.—COTTONSEED OIL—Quiet; closing, 1@4 points net lower for leading months. Sales, 6,300 brls. Prime crude, 10.00c nominal; prime summer yellow, spot, 10.85c; January, 10.85c; March, 11.14c; May, 11.32c, all bid.

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OFFICIAL WEATHER FORECAST.

The official forecast for today and tomorrow and yesterday's table of records follow:

Ohio—Rain in south and rain or snow in north portion Sunday; colder in north portion; Monday fair.
Lower Michigan—Rain, sleet or snow Sunday; Monday probably fair; not much change in temperature.
Upper Michigan—Snow Sunday; Monday probably fair; not much change in temperature.
Wisconsin—Mostly cloudy Sunday, preceded by snow in north portion; Monday unsettled; not much change in temperature.
Missouri—Fair Sunday; colder in extreme southeast portion; Monday increasing cloudiness; rising temperature.
Minnesota—Fair Sunday, preceded by snow near Lake Superior; Monday increasing cloudiness becoming unsettled; not much change in temperature.
Iowa—Fair Sunday; Monday increasing cloudiness with rising temperature.

Place of observation.	Direction of wind.	Temp. 7 p. m.	Highest today	Lowest last night	Precipitation 24 hours.
State of weather.					
Jan. 27, 1923, 7 p. m. Central time.					
Eastern states—					
Albany, fair	N.W.	14	20	6	...
Atlanta, cloudy	S.	64	70	44	...
Boston, clear	N.W.	20	28	20	...
Buffalo, cloudy	E.	20	22	22	...
Charleston, fair	S.W.	56	68	48	...
New York, cloudy	N.E.	34	36	26	...
Parkersburg, rain	S.E.	46	46	38	.38
Philadelphia, cloudy	N.	30	42	34	...
Pittsburgh, rain	S.E.	38	38	34	.06
Raleigh, cloudy	N.E.	44	48	44	.06
Washington, rain	E.	36	40	34	.12
Gulf states—					
Abilene, cloudy	N.W.	56	60	52	.29
Amarillo, clear	W.	46	56	46	...
Birmingham, rain	S.W.	70	74		
El Paso, clear	N.W.	52	54	44	...
Fort Worth, cloudy	S.W.	60	62	60	.10
Galveston, cloudy	S.E.	68	70	66	.02
Jacksonville, clear	S.W.	66	72	50	...
Miami, fair	S.E.	72	76	62	...
Mobile, fair	S.	62	70	58	...
Montgomery, cloudy	S.W.	66	76	62	...
New Orleans, clear	S.W.	68	76	60	...
San Antonio, fair	N.E.	66	70	64	.02
Shreveport, cloudy	N.W.	60	70	60	.06
Tampa, clear	W.	62	72	54	...
Vicksburg, rain	N.	60	70	60	.08
East-Central states—					
Alpena, cloudy	E.	22	22	16	.01
Cairo, cloudy	S.W.	54	56	48	.68
Chicago, cloudy	W.	32	37	30	.22
Cincinnati, rain	S.	54	54	38	.68
Cleveland, rain	S.E.	34	36	32	.10
Detroit, cloudy	E.	22	28	24	.02
Escanaba, snow	N.E.	16	22	22	...
Evansville, cloudy	W.	54	54	46	.42
Fort Wayne, rain	S.	34	34	30	.36
Grand Haven, rain	E.	26	28	22	.02
Grand Rapids, rain	E.	26	28	24	.01
Green Bay, snow	N.E.	20	28	18	.18
Indianapolis, cloudy	W.	48	50	38	.58
Madison, cloudy	N.E.	30	30	22	.33
Marquette, cloudy	E.	18	24	22	.01
Memphis, rain	S.	56	62	56	.91
Milwaukee, rain	W.	32	32	28	.22
Nashville, cloudy	W.	56	56	50	1.32
Peoria, cloudy	W.	34	38	34	.38
Sault Ste. Marie, cloudy	E.	10	14	4	...
Springfield, Ill., rain	W.	38	42	36	.27
West-Central states—					
Bismarck, clear	S.E.	12	18	10	.04
Charles City, cloudy	W.	26	28	22	.30
Concordia, clear	N.W.	34	42	24	.44
Davenport, cloudy	W.	34	34	30	.58
Des Moines, cloudy	N.W.	30	32	28	...
Devils Lake, snow	S.	16	16	4	.04
Dodge City, clear	N.W.	36	46	14	...
Dubuque, rain	N.W.	30	32	26	.28
Duluth, snow	N.	22	24	10	.10
Huron, clear	N.W.	12	22	10	.10
Kansas City, cloudy	W.	30	34	32	.01
Keokuk, cloudy	N.W.	34	36	34	.24
Little Rock, cloudy	S.W.	56	62	52	.42
Moorhead, snow	E.	20	20	10	.04
N. Platte, clear	N.W.	30	38	16	...
Okla. City, clear	N.	42	46	36	...
Omaha, cloudy	N.W.	28	30	24	.44
Rapid City, clear	S.E.	22	34	16	.04
Sioux City, cloudy	N.W.	24	36	20	.14
St. Louis, cloudy	W.	42	46	40	.01
St. Paul, snow	N.E.	24	24	16	.26
Sp'field, Mo., cloudy	W.	36	44	40	.07
Wichita, clear	N.	42	44	30	...
Williston, clear	W.	14	22	16	.02
Mountain states—					
Boise, cloudy	S.E.	36	36	18	.08
Cheyenne, clear	W.	22	26	16	...
Denver, clear	W.	34	36	18	...
Havre, clear	E.	14	24	6	.04
Helena, cloudy	S.	28	30	10	...
Lander, fair	E.	24	26	12	...
Miles City, clear	N.	26	34	14	...
Phoenix, clear	W.	54	60	36	...
Pueblo, clear	W.	36	42	26	...
S. L. City, cloudy	S.W.	30	32	24	.08
Yell. Park, snow	S.	14	16	6	.03
Pacific states—					
Fresno, clear	S.E.	54	54	32	...
Los Angeles, clear	W.	56	62	46	...
Portland, Ore., cloudy	S.W.	40	44	30	1.16
San Diego, clear	N.W.	56	68	42	...
San Francisco, cloudy	S.W.	52	54	44	.04
Seattle, Wash., rain	S.	34	38	30	.68
Spokane, snow	S.W.	32	32	28	.28
Walla Walla, cloudy	S.	42	46	34	...
Canadian—					
Battleford, clear	S.E.	4	12	0	...
Calgary, fair	Calm	14	22	—4	...
Edmonton, cloudy	S.E.	10	10	—6	.06
Medicine Hat, fair	S.E.	20	24	4	...
Minnedosa, cloudy	Calm	6	10	—4	...
Montreal, clear	N.W.	10	12	—4	...
Quebec, clear	W.	8	18	—4	.04
Qu'Appelle, snow	S.W.	10	16	6	.02
Toronto, cloudy	E.	16	22	14	...
White River, clear	N.E.	—4	4	—14	...
Winnipeg, cloudy	E.	14	16	—4	...

INVESTORS' GUIDE

Answers are based upon information which THE TRIBUNE believes correct, but beyond care in securing it THE TRIBUNE assumes no responsibility.

Inquiries must bear the signature and address of writer. Answers of public interest will be published, those not of general interest will be mailed if stamped, self-addressed envelope is inclosed. Address letters to Investors' Guide.

Fraudulent Oil Stock Promotions.

This is the third of a series of articles exposing questionable oil stock promoters and their methods based on the reports of the national vigilance committee of the Associated Advertising Clubs of the World in their drive against these men. This drive is being conducted in conjunction with the postoffice inspectors and is bringing to light many shady transactions which cannot bear the light—and live.

One of the most extravagant in his claims and promises—one of the most artistic painters of beautiful word pictures of undreamed of fortunes for investors—is J. W. Carruth, now under fire in a federal investigation. He calls himself Hog Creek Carruts. In his literature advertising the J. W. Carruth Oil company of Fort Worth, Tex., he says:

"At Hog Creek I paid $10,135 for every $100 invested—you have just such an opportunity with me at Mexia now." Here is an example of his inspired literature: "Hog Creek Carruth: The name that will live throughout the ages as the name of the man who toiled single handed for seven long years to prove up his belief and attain his goal—who traced an oil structure twenty miles across the ranges from Strawn to Desdemona—who conceived and organized the famous Hog Creek Oil company—who drilled the discovery well of the great Desdemona field, at one time called the richest spot on earth—who transformed a desert into a fountain of liquid gold—who built a city of 30,000 souls from a village of 200 people and who paid every person who held shares of stock in his renowned Hog Creek company $10,135 for every $100 invested."

Here is the committee's report on the truth about Carruth as developed by investigation:

"He was originally a barber at Desdemona. After obtaining a little money from his friends he attempted to drill a well, but, reaching a considerable depth, gave it up as a failure. Later he secured new oil leases and, with the assistance of another man, drilled on the same tract, but again failed to bring in a well. Meantime another group of operators procured a lease on the Duke farm and drilled the discovery well. The relatively unimportant part which he played in the discovery is more clearly shown by subsequent events. After the well had been discovered the same group organized the Hog Creek Oil company, but Carruth was not even made an officer, although he was appointed as one of several trustees. Despite these facts he claims to have been at the head of the company as early as 1918.

"The Hog Creek Oil company actually paid out $10,135 for every $130 invested. This money was merely distributed among the members of the little exploration group according to the extent of their interests in the project. It was not paid by Carruth, although in his advertising he specifically claims that it was done by him. He cleverly creates the impression that he paid these large dividends to 'hosts' of investors. For instance, read:

"'Men and companies have backed my judgment before. At Desdemona in 1917 a host of people backed my judgment with their dollars, and bought stock in the Hog Creek Oil company and it was the best thing they had ever done because less than six months later I paid every one who had put as much as $100 into shares of my company the sum of $10,135 in cash. The man who put in $1,000 took out $101,350. Everybody received his pro rata share on a 100 for 1 basis.'

"While the money was actually given to the shareholders of the Hog Creek Oil company, they were so small in number that the situation is not at all comparable to Carruth's present propositions where thousands of shares are sold broadcast to hundreds of investors. Even if the drilling were successful the money would have to be distributed to such a great number of stockholders that the amount paid on each share would be relatively small."

Shortly after the Desdemona incident Carruth went into the promotion business for himself and sold about $600,000 worth of stock in two companies under the misrepresentation that he was the discoverer of the Desdemona field. He drilled a dry hole for each of his companies and then, instead of disposing of the assets and distributing the money among his shareholders, he turned both concerns over to the Pilgrim Oil company of Fort Worth, which makes a business of gathering in defunct oil companies. Carruth stockholders were given the right to exchange their stock share for share for Pilgrim stock, with the provision that they must subscribe for an additional 25 per cent of Pilgrim stock for cash. They must do this or be squeezed out. This is the promoter's way of reloading old stockholders with an additional $25 worth of stock for every $100 they hold in a defunct company.

"The real fraud in the arrangement which Carruth made with the Pilgrim Oil company," the committee's report states, "lies in the fact that he had a secret contract with the reloading company whereby he was to receive 25 per cent of all money collected from the shareholders of the Carruth companies. This private arrangement for his own benefit existed without the knowledge of his stockholders."

Senate Gives Sugar Claims Right of Way in the House

Washington, D. C., Jan. 27.—The senate resolution proposing adjudication by the sugar equalization board of $3,500,-000 wartime sugar claims against the government would be given right of way in the house early next week, under a special rule approved today by the rules committee. The claims have been filed by the American Trading company, R. H. Howell & Sons, and the Derhonda company, who purchased sugar in Argentina at government suggestion during the peak of high prices in this country in 1919, only to have the market here collapse before they could dispose of the product.

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Laclede Gas Light Company	5½%	1953	5.75%
Armour & Co. of Delaware	5½%	1943	5.85%
Central Power & Light Company	6½%	1952	6.75%
Spiegel May Stern Company	6½%	1932	7.00%
Double Seal Piston & Ring Company	7%	1932	7.15%

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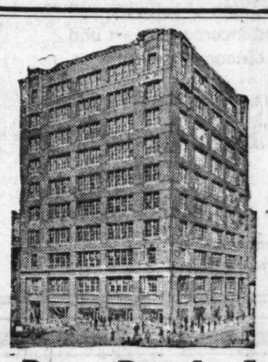

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The above points, among others as affected by the Revenue Act of 1921 and the Regulations, Court Decisions, Treasury Decisions, Rulings, etc., are all clearly and thoroughly covered by Specialists and Authorities on their respective subjects in our 1923 Federal Tax Service out the first of the year.

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NARROW LIMITS IN GRAIN TRADE; PRICES DECLINE

BY CHARLES MICHAELS.

Grain prices held within rather narrow limits, breaks bringing in short covering and moderate commission house buying while on the bulges pressure increased. Foreign news continues to have a depressing effect and the average for wheat was slow with the finish at net losses of ⅛@⅜c. Corn closed ⅛@⅛c lower, oats off ⅛c, and rye ⅛c lower.

Considering the character of the news the last week, the wheat market showed great resistance to pressure, although prices dropped to a new low for the present downturn and at the last were at intermediate figures with net losses of ⅜@⅝c. Corn, however, showed a strong undertone even though it finished ⅛@⅜c lower. Oats had a range of 1¼c for the week and with a light trade closed ⅝c lower. Rye was off 1¼c. Lard finished 25¼@27½c for the week, with the 20c higher to 2½c lower.

Still Dry Southwest.

Rain and snow was reported at many points in the winter wheat belt and will be highly beneficial in some sections, but western Kansas and Oklahoma continue without moisture. The change in weather conditions, however, in combination with the slow export trade and the foreign situation, tends to keep a majority of traders bearish and toward the last there was an increase in pressure and the finish was rather heavy.

Outside interest in wheat is light and the market responds quickly to any good buying or selling. Export bids were somewhat out of line and no sales of consequence were reported. Monday's statistics are expected to be rather bearish. Milling demand slow.

Corn Resists Pressure.

May corn showed more resistance to pressure than did the July and went to a smaller discount under that delivery. This was largely of a local character, but there is not the same extreme bearishness in this grain as in wheat on account of the continued drought in Argentina and the rapid disappearance of grain in the interior due to the large feeding operations. Domestic and export demand was slow. Country offerings are light.

Oats had a range of about ¾c, with the general disposition on the part of local traders to do little until there is a change in the situation. Cash demand is only fair.

While there were sales of 120,000 bu rye reported at the seaboard and prospects of further business there was only fair buying of futures, and with wheat easy, a decline was easily attained. Local handlers sold 45,000 bu to exporters. The two northwestern markets received 114 cars.

Provisions Go Lower.

Prospects of continued liberal receipts of hogs for some weeks, with a slow cash demand, had a depressing effect on provisions, and lard closed 5@10c lower and ribs unchanged to 2½c lower. There was some liquidation in lard, while support came mainly from shorts. Packing of hogs at Chicago for the season to date aggregates 2,189,000, against 1,593,000 last year. Prices follow:

	Lard.			Ribs.
	Close			Close
	Jan27	Jan26	Jan28, 1922.	Jan27
	Wk. Low.	1923.		Wk. Low.
January	11.32 11.20	11.55	11.30	9.37 11.10
March	11.30 11.25	11.50	11.37	9.97 .....
May	11.45 11.37	11.40	11.50	10.20 .....
January	....	11.10	11.10	9.07 .....
May	....	10.87	10.90	9.27 .....

Utah Oil and Refining Plans Reorganizing

Salt Lake City, Utah, Jan. 27.—The Utah Oil and Refining company today made public a stock reorganization scheme which, when completed, will amount to the equivalent of a 1,400 per cent dividend on 500,000 shares of common stock with a par value of $1 per share and 5,000 shares of 7½ per cent cumulative stock with a par value of $10 per share. Under the new arrangement, the new capitalization will be $5,000,000, divided into 1,500,000 shares with a par value of $3.

The Utah Oil and Refining company, after the reorganization, will acquire about a one-twentieth interest in the Mountain Producers corporation, a Wyoming oil concern.

CASH·GRAIN NEWS

Export demand at the seaboard was slow, with sales estimated at 100,000 bu wheat, 75,000 bu corn, and 120,000 bu rye.

Chicago handlers sold 22,000 bu wheat, 51,000 bu corn, 72,000 bu oats, and 12,000 bu barley to the domestic trade.

Cash wheat premiums at Chicago unchanged. No. 2 hard quoted at ¼c over to 5c under May, and No. 2 red at 1.26@1.28 over. Receipts 21 cars. St. Louis and Kansas City were unchanged to 1c lower, Omaha 1c higher, and Minneapolis unchanged to 1c higher. Demand in the southwest was rather slow.

A slightly easier undertone was noted in cash corn at Chicago, where No. 2 grades sold at 1@1¼c under May, with No. 3 grades 2½@3c under and No. 4 grades 3@3½c under. Receipts 109 cars. Outside markets were 1c higher to ½c lower, with Omaha showing the most strength, due to a better demand.

Offerings of cash oats light, with the basis unchanged with No. 2 white ¼c under to ⅛c over May, and No. 3 white 1@1½c under the future. Receipts 80 cars.

Range of cash grain prices in leading markets follow:

WHEAT.

	Chicago.	Kansas City.	St. Louis.
No. 2 red	.....	1.30@1.33	1.30@1.32
No. 3 red	.....	.....	1.25@1.30
No. 4 red	.....	1.11@1.16	1.18
No. 2 hd	.....	.....	.....
No. 3 hd	.....	1.08@1.17	.....
No. 4 hd	.....	1.09	.....
	Chicago.	Winnipeg.	Minneapolis.
No. 1 N	.....	1.07	1.16@1.25
No. 2 N	.....	1.06½	1.13@1.20
No. 3 N	.....	1.03¾	1.07@1.17

CORN.

	Chicago.	Omaha.	Peoria.
No. 2 mx	71¼@73	65¼@66	.....
No. 3 mx	69¾@70¾	65 @65¼	68 @69
No. 4 mx	68¾	.....	.....
No. 2 yel	72	66 @67	68 @69
No. 3 yel	69¾@70¾	65½@66¾	.....
No. 4 yel	68¾	.....	.....
No. 2 wh	71¾	66½@67	.....
No. 3 wh	69¾@70¾	66 @66¾	.....
No. 4 wh	68¾	.....	.....
	Milwaukee.	Kansas City.	St. Louis.
No. 2 mx	.....	69¾	71¾
No. 3 mx	69¾@70¾	.....	.....
No. 4 mx	68¾@69¾	.....	.....
No. 2 yel	71¾	70	71¾
No. 3 yel	70 @70¾	.....	70 @70¾
No. 4 yel	68¾	.....	68
No. 2 wh	.....	70	72
No. 3 wh	70¾	.....	72¼
No. 4 wh	69¾@69¾	.....	71¼
	Minneapolis.	Buffalo.	Toledo.
No. 2 yel	64¼@65	80¾	81 @83
No. 3 yel	63¼@64	79¾	.....
No. 4 yel	63¼@64	.....	43¼

OATS.

	Chicago.	Kansas City.	St. Louis.
No. 2 wh	44 @45	44¼@46	45 @45½
No. 3 wh	42¾@43¾	44 @44¾	44 @44¼
No. 4 wh	42¼@42¾	.....	.....
	Milwaukee.	Omaha.	Minneapolis.
No. 2 wh	44¾	.....	39¾@41¼
No. 3 wh	42¾@44	42	38¾@40¾
No. 4 wh	.....	41	36¾@38¾
	Buffalo.	Toledo.	Peoria.
No. 2 wh	50½	50¾@51¼	43 @45
No. 3 wh	49	.....	42¾

RYE, BARLEY, AND FLAX.

	Rye.	Barley.	Flax.
Chicago	86½@86¾	59 @64	2.33
Milwaukee	86¼	60 @68	.....
Minneapolis	79¾@80¾	49 @59	2.29¼@2.31¼
Duluth	80¾	45 @61	2.32@2.33

CLOVER AND TIMOTHY.

	Cash.	March.
Clover—		
Chicago, per 100 lbs.	13.50@20.50	.....
Toledo, per 60 lbs.	13.50	13.40
Timothy—		
Chicago, per 100 lbs.	6.00@ 6.50	.....
Toledo, per 60 lbs.	13.40	13.40

CASH GRAINS FOR WEEK

Range of cash grain prices at Chicago the past week follows:

WHEAT.

	For week.	Prev. week.	Last year.
No. 2 hd	1.14¾@1.19	1.16@1.22¼	1.16@1.17
No. 1 D. N. 1	1.20¾@1.27	1.26@1.37½	1.38
No. 2 D. N. 1	1.18@1.23¾	1.24	.....

CORN.

No. 2 mx	69¼@72	71 @73¼	46¼@50
No. 3 mx	68¾@70¾	69¾@72	48 @49
No. 4 mx	68 @70	68¾@71¼	46¾@48¾
No. 2 Y	71@72¼	71¼@73¼	49 @50¼
No. 3 Y	1.68¾@71	70 @73	48 @49¾
No. 4 Y	1.68 @70¼	69 @71¾	46¼@48¼
No. 2 Wh	69¼@71¾	73 @73¾	49¼@50
No. 3 Wh	68¼@70¾	70 @73¼	48 @49
No. 4 Wh	68 @69¾	69¼@72	46¼@48

OATS.

No. 2 Wh	43¼@46¼	44¼@47	36¾@42¼
No. 3 Wh	41¾@44¼	43 @45¼	33 @35
No. 4 Wh	39 @44¼	39 @44¼	32½@35

RYE.

No. 2	86 @87½	87¼@88¾	82 @84

BARLEY.

Fr. to f'y	58 @70	57 @69	52 @67

TIMOTHY SEED.

Fr. to gd.	6.00@6.50	6.00@6.50	5.00@7.00

PROVISION SHIPMENTS

Shipments of provisions from Chicago the last week, meats and lard in pounds, canned meats in cases, and pork in barrels, follow:

	Last week.	Prev. week.	Last year.
Cured mts.	12,901,000	12,884,000	12,470,000
Fresh mts.	24,400,000	23,353,000	22,450,000
Lard	10,658,000	9,901,000	7,114,000
Can. mts.	10,932	11,030	10,214
Pork	5,092	4,547	4,966

CHICAGO GRAIN INSPECTION

Official receipts at Chicago Saturday:

	No. 1 and 2.	No. 3.	No. 4.	Lower grades.	Total cars.
Winter	4	3	.....	2	9
Spring	.....	.....	.....	1	1
Durum	9	.....	.....	1	10
Mixed	1	.....	.....	.....	1
Total	14	3	.....	4	21
Corn	18	145	33	8	199
Oats	48	27	3	2	80
Rye	11	2	.....	.....	13
Barley	.....	2	4	2	8

TIMOTHY RECEIPTS LIGHT.

Receipts of timothy hay were 21 cars and the market is expected to be cleaned up this week. Country loadings very small. Improvement in demand is anticipated. Prairie slow, with receipts 1 car state. Straw in demand, with receipts 5 cars rye and 1 car wheat. No. 1 timothy, $20.00@22.00; No. 2 timothy, $16.00@18.00; No. 3 timothy, $14.00@16.00; No. 1 clover, $14.00@15.00; southwestern prairie, $14.00@16.00; state, $11.00@13.00; rye straw, $13.00@14.00; oats, $12.00@13.00; wheat, $11.00@12.00.

METAL MARKETS.

NEW YORK, Jan. 27.—COPPER—Steady, with electrolytic at 14¾@14¾c delivered. TIN—Firm. LEAD—Strong and higher. ANTIMONY—Firm and higher.

ST. LOUIS, Mo.—Special.]—LEAD—Firm at 6.35c. ZINC—Firm at 6.65c.

MARSHALL FIELD TRADE REVIEW.

Marshall Field & Co. in their weekly review of the wholesale dry goods trade, say: "Current wholesale distribution of dry goods was well ahead of the corresponding period of last year. Orders from road salesmen and mail orders also show a large increase over the same period of 1922. There are more customers in the market. Collections, March, 4½s...100 5-16 100¾ for period of a year ago."

SUGAR MARKETS.

NEW YORK, Jan. 27.—SUGAR—Raw: Futures easier, closing 5@9 points net lower. March, 3.42c; May, 3.51c; July, 3.62c; September, 3.69c. Refined: Unchanged to 20 points lower, at 6.50c for fine granulated.

GRAINS·IN·ALL MARKETS

May Wheat.

	Open.	High.	Low.	Close 1923. Jan27.	1923. Jan26.	1922. Jan28.
Chi.	1.18¾	1.17¾	1.16¾	1.16¾	1.17¼	1.15¾
St. L.	1.18¾	1.18¾	1.14¾	1.14¾	1.15¾	1.16¾
K. C.	1.09	1.08¾	1.08¾	1.08¾	1.09	1.00¼
Minn.	1.17	1.17¾	1.16¼	1.17	1.17¼	1.23¾
*Duluth	1.04¾	1.04¾	1.04¼	1.04¼	1.04¾	1.00¾
Winn.	1.13¾	1.13¾	1.11¾	1.11¾	1.13¼	1.15¼
†Liverpool	2.32¾	2.32¾	2.32¾	2.32¾	2.32¾	2.30
†Liverpool	2.34¾	2.34¾	2.34¼	2.34¼	2.35	.....

July Wheat.

Chi.	1.11¾	1.11¾	1.11¼	1.11¼	1.11¾	1.04¾
St. L.	1.09¾	1.09¾	1.09	1.09	1.09½	.99¾
K. C.	1.04¼	1.04¼	1.04	1.04¼	1.04¼	.98¾
Minn.	1.15¾	1.16¼	1.15¾	1.16¼	1.16¾	1.18¾
*Duluth	.....	.....	.....	1.05¾	1.06¾	.....
Winn.	1.13	1.13¾	1.11¾	1.11¾	1.13¼	1.15¾

September Wheat.

Chi.	1.00¾	1.00¾	1.00¼	1.00	1.00¾	.....
St. L.	.....	.....	.....	1.07¾	1.07½	.....
K. C.	1.00	1.01¾	1.01¼	1.01¾	1.02	.....

May Corn.

Chi.	73¾	73¾	72¾	73¼-¾	73¾	54¾
St. L.	73¾	73¾	73¼	73¼	73	53¾
K. C.	69¾	70¼	69¾	69¾	70	48¼

July Corn.

Chi.	72¾	73¾	72¾	73¾	73¼	56¼
St. L.	73¾	73	72¾	73¾	73	55¼
K. C.	70	70¾	69¼	70	70¼	50¼

September Corn.

Chi.	73¾	73¼	72½	72¾	73	..
St. L.	..	..	..	73¼	72½	..
K. C.	69¾	70	69¾	69¾	69¾	..

May Oats.

Chi.	44¾	44¾	44¼	44¼-⅜	44½	39¾
St. L.	..	..	..	43¾	44¼	37¾
K. C.	..	..	..	43¾	43½	37¾
Minn.	38¾	38¾	38¾	38¾	38¾	34¾
Winn.	45¾	49	48¾	48¾	49	46¼

July Oats.

Chi.	43¾	43¾	41¾	42	42¾	40¾
Minn.	..	..	..	47¾	48	46

September Oats.

Chi.	40¾	41¼	40¾	40¾	40¾	..

May Rye.

Chi.	86¾	87¾	86¾	86¾	87¼	83¾
Minn.	80¾	80¾	80¼	80¼	80¾	79¾
Winn.	83¾	84¾	83¾	83¾	83¾	..

July Rye.

Chi.	..	..	..	83¼	83¾	..
Minn.	..	..	..	79¾	79¾	..

May Barley.

Minn.	56	56	55¾	55¾	56	55
Winn.	57¾	58	57¾	58	57¾	60¾

May Flaxseed.

Duluth	2.57	2.57¾	2.57	2.57	2.57	2.17¾
Minn.	2.63	2.63¼	2.63	2.63¼	2.63¼	1.63¼
Winn.	2.17¾	2.18¾	2.17¾	2.18¾	2.17¾	1.63¾

*Durum. †Exchange $4.84; previous day, $4.85. ‡March.

PRIMARIES FOR WEEK

Receipts and shipments of grain at primary points for the week follow:

	RECEIPTS. Wheat.	Bushels. Corn.	Oats.
Western points—			
Chicago	480,000	2,472,000	1,265,000
Sioux City	42,000	452,000	96,000
Milwaukee	78,000	482,000	441,000
Minneap.	3,274,000	276,000	527,000
Duluth	900,000	6,000	5,000
St. Louis	714,000	963,000	1,046,000
Toledo	38,000	50,000	18,000
Detroit	39,000	50,000	82,000
Kas. City	1,364,000	508,000	279,000
Peoria	13,000	733,000	364,000
Omaha	434,000	1,003,000	286,000
Indianap.	105,000	579,000	336,000
St. Joseph	149,000	333,000	58,000
Last wk.	7,620,000	7,887,000	4,803,000
Prev. wk.	7,998,000	8,709,000	5,497,000
Last year.	5,093,000	14,541,000	4,145,000
Western—			
Last wk.	4,338,000	2,195,000	863,000
Prev. wk.	5,621,000	2,489,000	553,000
Last year.	2,988,000	5,939,000	480,000
	SHIPMENTS.		
Last wk.	3,750,000	4,507,000	4,133,000
Prev. wk.	4,317,000	5,591,000	4,761,000
Last year.	2,793,000	8,521,000	2,871,000
Seaboard—			
Last wk.	3,851,000	1,981,000	437,000
Prev. wk.	4,683,000	1,624,000	332,000
Last year.	2,650,000	4,739,000	66,000

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North and Fairfield Aves. Chicago

·WORLD'S·GRAIN·MARKET·NEWS·

No material change in the grain situation is seen by a majority of leading traders and sentiment at the close yesterday was as bearish as ever. The decline in cotton and in foreign exchange is attracting more attention, and serves to intensify the belief that lower prices for wheat will have to come in the near future, even though the market of late has been receiving excellent support on the decline. Corn traders look for that market to show relative strength regardless of what happens in wheat.

A leading local packer had a London cable yesterday, saying: "Danish killings this week were 60,497 hogs. Danish killing will continue heavy for three months. London bacon market dull and holders anxious sellers."

Sam Minor returned from New York yesterday and says he found general business in the east good. He talks very bullish on all grains, and says the average trader should commence to realize that business conditions have a direct bearing on the price of agricultural products.

Buenos Aires cable to Bartlett-Frazier company says: "Argentine producers unwilling to sell wheat. Ruling prices unsatisfactory owing to views of deficient yield. Corn crop seriously damaged by drought."

Demand for cash corn at Omaha from the west and southwest has been sufficient to narrow up the basis there ½c a bu in the last few days. The country, according to an Omaha man, is not inclined to sell. Feeders are paying more than terminal market prices at many points, which is resulting in light receipts.

Messages from the west indicated that producers generally were holding cash corn for 65c per bu at country loading stations. Recent Illinois reports claimed that price would be necessary to bring out any material amount of corn in this state.

The slight change in sentiment regarding the probable trend of the wheat market in the next few days, which was noticeable at the close Friday, was more pronounced early yesterday, and in some quarters it was expected that prices might have an advance of 4@5c per bu before there was any material increase in the pressure. At the same time the situation abroad is regarded as very grave, and bulls are not expected to operate with any degree of confidence.

"What has declined slowly in the face of much bearish news, and a feature has been the slow export buying in all surplus countries," said Charles Sincere & Co. "Perhaps Europe has been holding back for the purpose of depressing prices. This is a logical reason in view of the small stocks reported abroad. It seems to us as though foreign buyers are in a position where they cannot remain inactive much longer."

Movement of grain in the west to terminal markets continues above the average of the last five years, the total for the last week being 22,749,000 bu, a decrease of 1,699,000 bu from the previous week and of 1,671,000 bu, as compared with last year, but 1,023,000 bu above the five year average. Arrivals of wheat were the largest at this period in over five years and of oats the heaviest since 1919. Corn decreased 6,400,000 bu, as compared with last year, and 4,000,000 bu, as compared with two years ago, while nearly double the arrivals in 1919.

"The European consumer's inability to buy what wheat he needs remains a most important factor in the market," said William C. Weigand, with the J. Rosenbaum Grain company. "It is questionable whether even the passage of a foreign grain credit bill would result in the disposal of our surplus."

"Scattered rains reported, but corn still suffering," said a Buenos Aires cable to Russell's News. "Exportable corn surplus estimated at 4,000,000 bu above official figures, indicating 13,500,000 bu for clearance until new crop is available."

Liverpool wheat futures closed ⅛@¼d lower yesterday on predictions of large world's shipments.

DRY GOODS AND GARMENT NEWS

[Copyright: 1923: Fairchild News Service.]

LONDON.—Golden Square Merchants attribute the comparative lowness of the American Woolen company's heavyweight opening price to the company's desire to keep its quotations below landing costs of like British fabrics, and thus offset foreign competition.

NEW YORK.—Twenty-three silk representatives from Japan to the International Silk exposition, have arrived. The vanguard of the Japanese party has been here several days, making arrangements for the others.

MANCHESTER, England.—Considerable inquiry is reported in this cotton yarn and cloth market. Slight reduction in asking prices, it is said, would give Lancashire cotton mills sufficient orders to keep working full time.

SHANGHAI.—Owing to a reported scarcity of supplies for the remaining four months of the customary season, the raw silk situation in Shanghai is considered sound. In steam filatures, 92 per cent of production already is sold, according to a local observer.

PARIS.—Nearly all the spring collections of the wholesale lingerie dressmakers include a series in linen. Some houses, making a better type of frock, use handkerchief linens for the majority of models; others combine plain white with colored linen. Porcelain blue, salmon, or coral are the favorite shades for these.

ROSIN AND TURPENTINE.

SAVANNAH, Ga., Jan. 27.—TURPENTINE—Steady, 1.44c; sales, 50 casks; receipts, 107 casks; shipments, 7 casks; stock, 10,714 casks. ROSIN—Steady; sales, none; receipts, 1,068 brls; shipments, blank; stock 94,072 brls. Quote: B, D, E, F, G, H, $4.85; H, $4.87½; I, K, $4.90; M, $5.35; N, $5.85; WG, $6.00; WW, $6.75.

CHICAGO CURB MARKET

The weekly review of F. M. Zeller & Co. says:

There is a wider and more varied interest in the local unlisted securities market than for many months. A number of issues scored a considerable advance.

Goodyear Tire and Rubber shares were again strong, the common gaining a full point at 123¼ bid, 124 asked, while the preferred showed a rapid advance to sales at 44, with a reaction at the close to 38 bid, offered at 40. Trading in the prior preference preferred was on a broad scale between 80 and 85, followed by an announcement that the company would retire these shares on the basis of $85.60. McCord Manufacturing common developed considerable support and was bid up from 5¾ to top sales and a close of 7. The preferred had a sharp 5 point advance to 44 bid, with stock offered at 47. Bids of 48 for Goodman Manufacturing new stock failed to bring out offerings under 50.

Butler Bros. changed hands between 40 and 40¾. Beatrice Creamery was quoted at 64 to 66. Borden's Condensed Milk common was 114 bid, 118 asked, with few actual transactions. Fairbanks Morse common was wanted at 54½, with offerings at 56½. Northwestern Yeast changed hands at 202. No change was noted in Chicago Railway Equipment issues, the common being quoted at 33 to 34, preferred 24½ to 25¼. Paige-Detroit relinquished a point at 13½ bid, 14 asked. Timken-Detroit and Motor Wheel were unchanged, the former selling at 10¾ and 10⅝, and the latter at 12¾. Ford of Canada sold as low as 396 and as high as 400. Stearns Motor was slightly easier at 20 to 21. Some few trades of Congress Hotel were reported at 113 and 115. Offerings of Avery common at 6 and of the preferred at 38 failed to attract possible buyers. Bucyrus common was fractionally improved, being quoted at 23½ to 97½. Moline Plow second preferred was quoted at 4 bid, 5 asked, without actual sales. Some few transactions in Federal Electric preferred were reported at 41 and 42.

The sugar issues lacked support and minor losses were in evidence throughout the list. Columbia at 5¼ to 5⅝ was off ¼. Godchaux preferred at 85½ to 87½ showed little change. Holland-St. Louis was fractionally lower at 5¼ to 4⅝. Michigan broke a full point at 4½ to 5, while Utah-Idaho was neglected at 3 bid, 3¼ asked.

Public utilities were in demand, final prices favoring gains over losses. United Light and Railway common rose from 75 to a close of 77½. American Gas and Electric common changed hands at 156 and 159, up 4 points. Sales of the preferred ranged between 43 and 44. Some few transactions of American Light and Traction were made at 136 and 138; preferred sold at 96¼. Arkansas Light and Power common sold at 33½ and 34½, and the preferred at 86¼ and 89. Commonwealth Power, Railway and Light issues were fractionally higher, the common being quoted 25½ and 26¼, preferred 63¼ and 67. The new Commonwealth Power corporation preferred was traded in at 66 and 67. Standard Gas common was a point improved at 18¾ and 19, while the preferred was up ½ at 48¼ and 49.

RAILROAD EARNINGS

BALTIMORE AND OHIO.

	1922.	1921.
Operating revenue	$ 20,949,106	$ 15,504,563
Net oper. income	5,133,536	1,653,252
For twelve months—		
Operating revenue	200,843,170	196,622,373
Net oper. income	23,733,006	21,853,547

CHICAGO, MILWAUKEE AND ST. PAUL.

Gross earnings of the St. Paul road for first two weeks in January were approximately $1,400,000 in excess of the same period last year.

Figuratively Speaking

We are just laying the foundation of what is destined to be the most attractive metropolitan city in the world. The carrying out of the Greater Chicago Plan in its farsightedness, embracing a wonderful scheme of Lake Front beautification, and the Forest Preserve system of Cook County, as an outer Natural Park system, are some of the major plans taking concrete form.

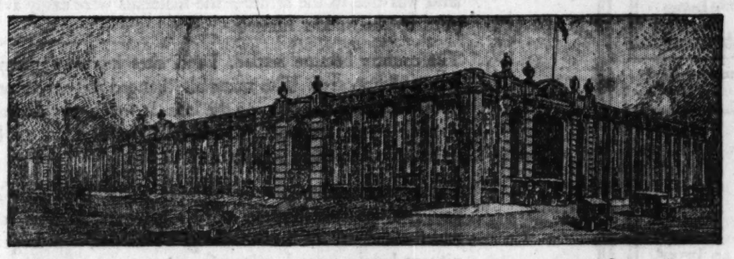
We believe absolutely in the stability of real estate values within this radius. Our First Mortgage Bonds secured by highly improved property offer a choice investment. Ask for our current list of Bonds.

THE BOND & MORTGAGE CO.
11 South La Salle St. Phone Randolph 4500

7% First Mortgage Gold Bonds on properties under contract of long-term leases to the United States Government Post Office Department

United States Parcel Post Building, Cleveland, Ohio (Under Construction)

United States Parcel Post Post Office, Twenty-second Street Station, Chicago (Completed and Occupied)



United States Motor Vehicle Service Station, St. Louis, Mo. (Completed and Occupied)

The properties securing these loans are valued largely in excess of the amounts of the various issues. The plans and specifications of each building have been officially approved. Before construction began the

United States Government Post Office Department

had signed contracts to occupy all—or a substantial part—of each building, under the department's standard form of long-term lease with all cancellation clauses eliminated. Annual rental from each building is nearly three times annual interest requirement.

These are the safest type of first mortgage real estate bonds—and they pay **Seven Per Cent interest.** We offer, subject to prior sale, a limited amount of certain maturities from three to eight years. Our next issue of first mortgage gold bonds on land and building about to be erected in California, under long-term lease to the United States Government, will presently be offered at 6½% interest.

Send this coupon while issues are still available paying the rate of Seven Per Cent

Jacob Kulp & Co., Inc., 105 West Monroe St., Chicago: Please send me, without obligation, reservation blank and full description of 7% First Mortgage Gold Bonds advertised in Sunday's Tribune. I have checked the cities in which I am interested.

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YOUR MONEY Can Still Earn 7% If You Invest Now

Interest rates have declined to such an extent that in many quarters the highest yield that can be obtained on absolutely safe bonds is 6%.

7%

However, investors who act promptly can still secure Forman bonds yielding 7% combined with absolute safety. These bonds have been safeguarded by the same careful methods which have caused the name of this company to be associated, in banking circles, with the soundest investments and the most

7%

attractive yields; the same methods which have enabled us to maintain the unsurpassed records of "38 years without loss to a customer."

All your present liquid capital and the bonds you may have which mature in the near future should be exchanged for Forman Bonds while 7% yields

7%

are still possible. When you consider that the difference of 1% between the yield of a 6% bond and a 7% bond really represents an increase in income of over 16%, you will realize that this increase in interest when re-invested several times will amount to a considerable sum. In fact, $1,000.00 invested at 7%, with interest re-invested,

7%

will grow to $4,000.00 in 20 years and to $15,000.00 in 40 years. You will agree that it is a great injustice to yourself to be satisfied with 6% when a 7% bond is just as safe.

Get this Guide for Investors FREE

Write today for our free book, "How to Select Safe Bonds." It explains how to select the bonds most suited to your needs. It shows why these high yield bonds are absolutely safe. But immediate action is imperative. If you do not delay you still have time to take advantage of this opportunity to secure 7% with absolute safety. Mail the coupon today.

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Address .....

HOGS REGISTER ADVANCE OF 10C, WITH TOP $8.50

CHICAGO LIVE STOCK

HOGS.

Bulk of sales	$ 7.80@ 8.35
Heavy butchers	7.85@ 8.10
Butcher, 185@250 lbs.	8.00@ 8.40
Heavy and mixed packing	6.90@ 7.85
Rough and heavy packing	6.65@ 6.85
Medium weights	7.80@ 8.00
Light bacon, 160@190 lbs.	8.10@ 8.40
Selected, 140@150 lbs.	8.30@ 8.50
Pigs, 70@135 lbs.	6.75@ 8.25
Stags, subject to dockage	6.00@ 6.50

CATTLE.

Prime steers, 1,300@1,500 lbs.	11.00@11.25
Good to choice, 1,100@1,500 lbs.	8.10@10.90
Poor to good, 800@1,400 lbs.	6.50@ 9.40
Low grade killing steers	4.25@ 6.25
Bulk of best steers	7.50@ 9.25
Yearlings, 700@1,000 lbs.	8.25@10.75
Fat cows and heifers	4.00@ 9.00
Canning cows and heifers	2.40@ 3.60
Poor to choice bulls	3.40@ 7.25
Stockers and feeders	4.75@ 8.00
Poor to fancy calves	7.50@13.00

SHEEP AND LAMBS.

Western lambs	12.75@15.00
Native lambs	12.50@14.75
Feeding lambs, fair to best	13.75@15.25
Lambs, poor to best culls	11.50@12.25
Ewes, poor to best	5.50@ 8.25
Yearlings, all grades	9.30@13.00
Wethers, poor to best	6.75@ 9.35

Shorn lambs are quotable $1.50@2.50 below fore going quotations.

COMPARATIVE FIGURES.

HOGS—Bulk of sales yesterday	$ 7.80@ 8.35
One month ago	8.25@ 8.65
One year ago	8.60@ 9.00
CATTLE—Bulk of beef steers yesterday	7.50@ 9.25
One month ago	7.50@ 9.50
One year ago	6.25@ 7.75
SHEEP—Western lambs yester day	13.75@15.00
One month ago	12.50@15.40
One year ago	13.00@13.85

Outside buyers purchased practically four-fifths of the 5,000 fresh hog arrivals at strong to 10c higher prices, paying a 15c higher top of $8.50 for underweights. The 10,381 over from Friday swelled the supply on hand to about 16,000, of which 6,000 remained unsold at the close. Local buyers were indifferent, buying weighty hogs sparingly, resulting in a weak close. Week's receipts at 233,400 stands among the largest in over a year, being 62,200 larger than previous week. Average weight, estimated at 235 pounds, stands heavier than any corresponding week in over ten years, and twelve pounds above the ten year average. The week's average price equaled a week ago at $8.15.

Closing cattle trade recorded lowest prices of the week, with sales 25@50c below high time of the week. Top steers reached $11.50, and the week's general average price of good beef, $9.15, being 10c lower than the previous week and $2.05 above a year ago, standing 80c below the ten year average. Feeding steers met with a good call throughout the week, selling up to $8.25.

Lambs Average Higher.

Notwithstanding the large receipts and weak to 25c lower close, this week's lamb business figured at an average price of $13.90, including shorn lambs, being 30c above previous week's general average. Sheep first half of the week dropped a shade below last week, but closed practically on a level with previous Friday. Feeding lambs advanced fully 25@50c in face of the lower fat lamb market, country buyers paying 10@15c above top killing lambs at the close this week. This week's extreme top price at $15.50, paid Tuesday, stands 50c above previous week and within 10c of the highest since May. Top yearlings at $13.50 stands highest since April.

Receipts for Monday are estimated at 20,000 cattle, 62,000 hogs, and 20,000 sheep, against 30,593 cattle, 54,718 hogs, and 15,448 sheep a week ago and 19,510 cattle, 57,317 hogs, and 27,324 sheep a year ago. Next week's receipts are estimated at 87,000 cattle, 225,000 hogs, and 80,000 sheep, against 53,507 cattle, 155,-625 hogs, and 82,921 sheep a year ago.

Probable receipts of hogs for Monday range from 50,000 to 71,000. George Chandler marked 50,000; F. R. Burrows, 52,000; W. H. Overman, 55,000; John T. Brown, 57,000; F. W. Waddell, 58,000; Edward Morris, 60,000; H Pattison, 65,000; E. S. Waterbury, 64,000, and J. M. Waters, 71,000.

LIVE STOCK MOVEMENTS AT CHICAGO.

Receipts—	Cattle.	Calves.	Hogs.	Sheep
Est.	500	300	5,000	4,000
Last week	36,395	12,907	233,442	81,949
Prev. week	48,790	14,779	171,208	83,996
Year ago	57,137	12,208	206,611	79,078
Shipments—				
Est.	100		4,000	300
Last week	12,190	1,601	83,401	21,857
Prev. week	21,756	1,506	72,812	27,544
Year ago	23,435	1,498	76,361	24,027

CHICAGO HOG BUYING.

Hog purchases by Chicago packers Saturday, the last week, and for 1923 to date, follow:

	Saturday.	Week.	Year.
Armour & Co.	14,600	56,600	

WEEKLY AVERAGE PRICES

LIVE STOCK.

Average prices for native beef cattle, hogs, sheep, and lambs at Chicago for week:

	Cattle.	Hogs.	Sheep.	Lambs.
Last week	$ 9.15	$ 8.15	$ 7.60	$13.90
Prev. week	9.25	8.15	7.75	13.60
Cor. wk. 1922	7.10	8.65	7.00	13.30
Cor. wk. 1921	8.25	9.35	5.00	10.50
Cor. wk. 1920	13.70	15.40	13.35	20.80
Cor. wk. 1919	15.50	17.50	10.30	16.10
Av. '13-'22	$ 9.95	$11.00	$ 8.40	$12.75

Anglo-Amer	300	6,500	23,300	
Swift & Co.	600	14,600	59,300	
Hammond		6,600	27,400	
Morris & Co.	2,200	25,700	94,300	
Wilson & Co.	400	11,700	60,300	
Boyd-Lunham	400	7,300	27,600	
Western Pack Co.		14,200	58,300	
Roberts & Oake	100	7,100	25,200	
Miller & Hart	100	6,200	25,200	
Independent P. Co.	100	9,400	37,400	
Brennan P. Co.	500	6,800	25,700	
Wm. Davies Co.		2,500	10,800	
Agar P. Co.		3,000	11,700	
Others	600	25,000	100,400	
Totals	5,800	160,800	646,200	
Prev. week	5,500	119,600		
Year ago	5,500	135,200	513,600	
Two years ago	9,700	180,100	748,700	
Three years ago	12,200	180,800	853,000	

RECEIPTS AT SEVEN MARKETS.

Last week's receipts at seven western markets, with comparative totals:

	Cattle.	Hogs.	Sheep.
Chicago	56,400	233,400	81,900
Kansas City	46,000	72,000	32,000
Omaha	36,300	84,000	61,000
St. Louis	20,500	106,500	7,000
St. Joseph	14,500	51,000	23,000
Sioux City	15,000	59,400	14,500
St. Paul	11,300	77,000	10,600
Totals	200,000	683,000	220,000
Previous week	214,000	583,000	214,000
Cor. week 1922	179,000	549,000	205,000
Cor. week 1921	177,000	570,000	211,000
Cor. week 1920	321,000	567,000	177,000

Combined receipts at seven markets for 1923 to date and corresponding period three previous years follow:

	Cattle.	Hogs.	Sheep.
Total 1923	776,000	2,705,000	816,000
Total 1922	686,000	2,183,000	807,000
Total 1921	771,900	2,414,000	926,000
Total 1920	969,000	2,963,000	850,000

OUTSIDE LIVE STOCK MARKETS.

TOP HOG PRICES.

General tendency was higher at the close of the week. Comparative top quotations follow:

	Saturday, Jan. 27.	Friday, Jan. 26.	Week ago.	Year ago.
Kansas City	$ 8.20	$ 8.15	$ 8.35	$ 8.80
Omaha	7.95	7.90	8.20	8.80
St. Louis	8.60	8.50	9.00	9.25
St. Joseph	8.30	8.10	8.35	8.80
Sioux City	8.05	7.90	8.15	8.80
Indianapolis	8.90	9.00	9.25	9.50
East Buffalo	9.00	9.00	9.90	10.00
Pittsburgh	9.25	9.25	9.75	10.00
Cleveland	9.00	8.75	9.25	10.00
Cincinnati	8.85	8.75	9.00	9.25
St. Paul	8.00	8.10	8.35	8.75
Louisville	8.50	8.40	8.70	9.25
Average	$ 8.55	$ 8.50	$ 8.85	$ 9.20

CHICAGO BANK CLEARINGS

Chicago bank clearings last week totaled $573,200,000, a decline of $87,700,000 from the preceding week, but an increase of $114,-500,000 over the corresponding week in 1922. Balances last week totaled $42,300,000, a decline of $15,200,000 from the preceding week, but an increase of $4,700,000 over the corresponding week last year. The figures for the week, day by day, follow:

	Clearings.	Balances.
Monday	$ 90,400,000	$ 7,400,000
Tuesday	104,300,000	5,400,000
Wednesday	102,900,000	8,100,000
Thursday	92,300,000	7,100,000
Friday	94,200,000	8,500,000
Saturday	89,200,000	5,800,000
Total for wk.	$573,200,000	$42,300,000
Cor. wk. last year	458,400,000	37,600,000

IN FOREIGN STOCK MARKETS.

LONDON, Jan. 27.—Bar silver, 33 3-16d per ounce. Money, 1¼ per cent. Discount rates, short bills, 2¼ per cent; 3 months' bills, 2⅝ per cent.

PARIS.—Prices were firm on the bourse today. Three per cent rentes, 50f 50c. Exchange on London, 73f 40c. Five per cent loan, 75f 75c. The dollar was quoted at 15f 79½c.

PARTIAL PAYMENTS

THE accumulation of capital is essential to financial success and ultimate independence. In the overwhelming majority of instances it is a long, tedious and difficult process.

Our payment plan for the purchase of securities is really an exceedingly effective and convenient way of saving and investing at the same time.

Its advantages are clearly explained in a special descriptive circular which we should like to send to all who are interested in planning for their future.

Ask for Booklet A-254

Marginal Accounts Invited

John Muir & Co.

Members New York Stock Exchange

61 Broadway New York

PRODUCE MARKETS

Butter continues to show a firm undertone and prices here were unchanged to ½c higher, with receipts 8,049 tubs. Eastern markets were steadier.

Fresh eggs were in larger supply and, with a slackening in the demand, prices were unchanged to 1c lower. Receipts, 12,879 cases.

Poultry was in moderate demand and supply, with prices unchanged. Receipts, 2 cars, with 1 car due.

Offerings of potatoes were fair, but demand showed improvement and sales of Wisconsin round whites at 85@95c showed 5c advance. Montana russets brought $1.10. Idaho russets at $1.20@1.25 showed 15@20c lower, while branded stock brought $1.40@1.55.

WHOLESALE CREAMERY BUTTER PRICES

	Chicago— Whole milk.	Con-trailsed.	New York.	Boston.	Phila-delphia.
92 score	....	....	50½	....	51
93 score	.46½	....	49¾	51	50
91 score	.48	....	49	50	49
90 score	.47	48	48¾	49½	47½
89 score	.46	46½	48	49	46½
88 score	.45½	....	47½	48½	46
87 score	.45	....	47	48	45½
86 score	.44	....	....	....	....

BUTTER PRICES TO CHICAGO RETAILERS

Score.	Tubs.	Prints.	Cartons.
Best [92-94]	50¼-52	52½-54	53½-54
Good [89-91]	49 -50½	50½-52	51 -52½

WHOLESALE CHEESE PRICES.

	Chicago.	*Wis-consin.	New York.	Phila-delphia.
Flats	27 -27½	26¾	....	27 -27½
Twins	26½-27	26¾	....	27½-28
S. Dais	26¾-27¼	27	....	27¾-28
D. Dais	26¾-27¼	....	....	....
Y. Ams.	27 -27½	....	....	....
Lbgrs.	27½-27¾	27¼	....	28¼-29
Sq. pts.	27¼-28½	28	....	....

*Previous day.

POULTRY—WHOLESALE.

Fowls	19@22c	Dressed—	
Springs	18@19c	Turkeys	36@42c
Roosters	14c	Springs	18@22c
Ducks	17@20c	Hens	24@25c
Geese	16c	Roosters	18@19c
Turkeys	35c	Ducks	18@22c

EGGS.

Extras	39½@40¼c	Dirties	36@38c
Firsts	38¾c	Misc. firsts	32@33c
Checks	24@26c		

OUTSIDE PRODUCE MARKETS.

NEW YORK, Jan. 27.—EGGS—Unsettled; receipts, 20,187 cases; fresh gathered, extra firsts, 37½@38c; do firsts, 35½@37; New Jersey hennery whites, locally candled, extras, 45c; do uncandled extras, 38@39c; state and nearby hennery browns extras, 42@44c; Pacific coast whites, extras, 39@54c. POULTRY—Live, quiet; prices unchanged. Dressed, weak, prices unchanged.

PHILADELPHIA, Pa.—EGGS—Weak; western, lower; nearby extra firsts, 41c; do firsts, 39c; western extra firsts, 38½c; do firsts, 36½c.

KANSAS CITY, Mo.—EGGS—1c lower; firsts, 30c; selects, 36c. POULTRY—Unchanged.

ST. LOUIS, Mo.—EGGS—31½c; ducks, 19c; others, unchanged.

CHICAGO BANK STOCKS

The following quotations were prepared by John Burnham & Co.:

NATIONAL BANKS.

	Bid.	Asked.	Div. rate, $ per share.
Albany Park National	137	141	..
Alliance National	145	155	6
Austin National	140	150	6
Bowmanville National	150	....	10&2
Calumet National	200	....	8&2
City Natl. of Evanston	280	....	12
Contl. & Commi. National	277	282	14
Corn Exchange National	408	....	16&4
Drovers National	200	....	10&2
First National	455	465	18&4
Irving Park National	215	....	6&6
Jefferson Park National	150	....	6&2
Kenwood National	285	....	16&2
Live Stock Exchange Natl.	295	16	
Mutual National	100	....	6
National Bank Republic	205	....	8
National City	162	167	8&2
National Bk of Commerce	150	160	..
Ravenswood National	140	150	8
Washington Park Natl.	250	....	16
West Side National	113	....	6

STATE BANKS.

Ætna State	163	....	..
Ashland State	125	....	..
American State	198	....	6&3
Austin State	200	....	10
Boulevard Bridge	155	....	..
Boulevard State Savings	125	....	..
Calumet Trust & Savings	160	....	8
Capital State Savings	190	200	6&2
Central Mfg. District	300	....	10
Central Trust	188	192	10&1
Century Trust & Savings	120	125	5
Chicago City	310	....	12&6
Chicago Joint Stock Land	145	155	8
Chicago Trust	153	....	..
Citizens' State of Chicago	220	....	6&2
Cosmopolitan State	175	....	6&3
Crawford State Savings	136	....	6&1
Depositors State	180	190	10
Devon Trust & Savings	120	130	5
Drexel State	215	....	7&5
Drovers Trust & Savings	300	....	12&4
Equitable Trust	125	135	..
Fidelity Trust & Savings	179	183	5
Franklin Trust & Savings	175	200	10&2
Fullerton State	150	....	6&2
Garfield Park State Savings	225	....	8&2
Greenebaum Sons B & Tr	400	410	10&5
Guarantee Trust & Sav	200	220	8&4
Hamilton State	115	120	..
Halsted Street State	175	....	6&3
Harris Trust & Savings	350	....	12&3
Hegewisch State	150	175	11
Home Bank & Trust	270	280	12
Howard Av. Trust & Sav	190	195	..
Humboldt State	150	175	8&6
Hyde Park State	194	....	12
Illinois Trust & Savings	405	....	16&4
Immel State	120	....	6&1
Independence State	175	210	6
Kaspar State	200	....	12
Keystone Trust & Savings	125	135	6
Kimball Trust & Savings	145	....	6&3
Lake Shore Trust & Sav	190	200	..
Lake View State	150	....	6
Lake View Trust & Sav	360	....	8&4
Lawndale State	410	415	20&4
Liberty Trust & Savings	270	....	8&4
Lincoln State	125	....	6&2
Lincoln Trust & Savings	160	....	8&3
Logan Square Trust & Sav	150	....	8&3
Madison & Kedzie State	195	....	8

BOSTON STOCK MARKET

[Quotations by Paine, Webber & Co.]

	Sales.	High.	Low.	Close.
Ahmeek	33	57	57	57
Amoskeag	30	95	94	94
Cal and Hecla	1	293	293	293
New Cornelia	840	18	16½	18
Carson Hill	320	9	8½	8¾
Davis	100	3	3	3
East Mfg.	200	8¾	7¾	8¾
E Boston Land	50	3½	3½	3¾
East S B	1,000	92	91	92
Greent T and D	50	20½	20½	20½
Island Creek	15	103	103	103
J T Connor	1,750	23	22½	22¾
Mass Gas	100	84¾	84½	84¾
Mohawk	15	55	55	55
Mayfl Old Col	265	5¼	5	5¼
Nat Lea	200	8	8	8
Osceola	90	30	29½	30
Pac Mills	80	99¼	98¾	99¼
Uni Shoe	320	50½	50	50
Trinity	400	.90	.90	.90
Utah Metals	100	.90	.90	.90
Ventura	135	28	27¼	27¾
Walworth Mfg.	100	14¼	14¼	14¼
Warren Bros.	160	26¼	26	26
Waldorf	25	38¼	38¼	38¼

Market Trust & Savings	125	135	6&1
Marquette Park State	150	....	6&2
Mechanics & Traders State	110	....	6
Mercantile Trust & Savings	195	....	8&2
Merchants Loan & Trust	405	....	16&4
Metropolitan State	125	130	6&2
Mid-City Trust & Savings	240	260	12&5
Noel State	175	190	8&2
North Avenue State	165	175	7
Northern Trust	350	....	20&2
North Shore Trust & Sav	118	150	..
Northwestern Tr. & Sav	270	....	12&3
Oak Park Trust & Savings	190	10	..
Ogden Avenue State	....	140	6&2
Peoples Stockyards State	290	....	12&4
Peoples Trust & Savings	215	....	12&2
Phillip State	160	....	6&2
Pinkert State	170	....	8&2
Pioneer State Savings	....	250	8&10
Prudential State	175	....	8
Pullman Trust & Savings	200	220	12
Reliance State	250	....	8
Roseland State	190	....	6&2
Schiff & Co. State	275	300	12&13
Second Citizens State	145	155	4
Security Bank of Chicago	350	365	14
Sheridan Trust & Savings	300	....	..
Schaubert & Amberg State	140	....	6
63d & Halsted State	175	....	8
South Chicago Savings	210	....	8
South Side Trust & Sav	200	....	10
Southwest State	143	....	6&4
Southwest Trust & Savings	145	....	6&6
Standard Trust & Savings	164	168	8
State Bank of Chicago	415	420	16&4
State Bank & T. of Evans	365	....	24&2
State Bk. of West Pullman	110	130	6&3
Stockmen's Trust & Sav	170	....	8&2
Stockyards Savings	490	500	16&0
Stony Island Trust & Sav	155	....	6&2
Union Bank of Chicago	133	138	8
Union Trust	320	330	12&2
United State	150	....	6&3
University State	122	125	6
West Engle Trust & Sav	200	225	8&3
West Side Trust & Sav	300	....	12&4
West 31st State	130	....	6
West Town State	200	....	8
Wiersema State	144	150	7
Woodlawn Trust & Sav	260	280	10

TREASURY CERTIFICATES

	Bid.	Asked.
*TM-1923, March, 4¼s	100	100 8-32
*TM-1923, March, 5½s	99 15-16	100
*TJ-1923, June, 3⅝s	99 15-16	100 1-32
TS-1923, Sept, 3⅝s	99⅝	100
*TD-1923, Dec. 4s	99 15 16	100
*A-1924, June, 5½s	101¼	101¼
*B-1924, Sept, 5½s	101¼	101¼
*A-1925, March, 4½s	100 5-16	100½
*B-1925, Dec. 4½s	99¼	99 11-16
*C-1925, June, 4½s	99 31-32	100 1-16
*A-1926, March, 4½s	100¼	100⅜
*B-1926, Sept, 4½s	99	99⅛
*A-1927, Dec. 4½s	99 15-16	100 1-32

*Acceptable in payment of United States taxes at maturity. Series A and B 1924. A B and C, 1925. A and B, 1926, and A, 1927 acceptable within six months of maturity

CORPORATION EARNINGS

S. S. KRESGE COMPANY.

For year ended Dec. 31 last—

	1923.	1921.
Net earnings after fed. eral taxes	$6,616,417	$3,402,033
Balance for common		
pfd dividends	6,474,973	3,360,588
Surplus after common	5,306,415	2,650,988
Profit and loss surplus	9,858,033	4,551,618

VIRGINIA IRON, COAL AND COKE.

Net earnings, after interest and taxes, for 1923 were $561,983, equivalent after preferred dividends to $3.11 on the common stock.

Standard Oil of Indiana
United Eastern
Wilcox Oil and Gas

Latest information of the above companies is given in the current issue of the FINANCIAL FORECAST.

In requesting copies, ask for circular No. 86, sent without obligation.

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Secured by an absolute first mortgage on the Leamington Apartments—in the Columbus Park District, West Monroe St. and Leamington Ave. The mortgage includes the land 128x59½ feet and a new well-built and excellently located 3-story and English basement apartment building containing 25 apartments. The bonds have many unusual features attractive to experienced investors, including:

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II. Location of building in close proximity to golf course and other outdoor recreations.

III. Convenient and rapid transportation furnished by the West Madison Street surface cars and the Lake Street Elevated.

IV. Apartments contain large rooms including kitchenette and bath, attractively finished and arranged with every modern convenience.

V. Rentals $50 and $75 a month—figures which assure steady rentals.

VI. Income approximately $15,000 a year or about three times interest charges.

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Address.....

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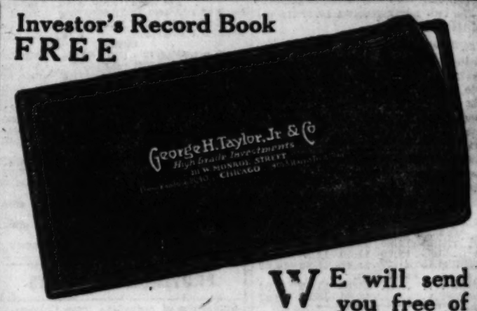

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Must be employed at present time with bank, bond house, life insurance company, large wholesale, manufacturing, catalog house or advertising concern. Age 35 to 45 years. Outline business experience, present position and salary, educational advantages, political and religious affiliations. Your reply will be regarded in strictest confidence. If possible, accompany with recent photograph.

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Address

H Y 448, TRIBUNE

Proposals U. S. Dept. of Agriculture

Sealed proposals for furnishing No. 9 and No. 12 Galvanized Iron Telephone Wire will be received at the office of the Purchasing Agent, Forest Service, Ogden, Utah, until 2 o'clock P. M., February 28, 1923, and then publicly opened. Proposal blanks with full information and instructions furnished on application of the Purchasing Agent, Forest Service, Ogden, Utah.

The Evolution of Housing

Not many years back, the log-cabin housed the few and scattered inhabitants of this country. The rough logs hewn from the nearby woods were dragged into place and shaped into a shelter. These pioneer huts required little or no financial outlay—the land was free to the settler—the materials were easily available and the labor was supplied by the builder himself.

The country became settled. Land sites increased many times in value—the nearby forests disappeared. The materials changed too—became diversified—steel, brick, concrete, and stone supplanting the logs. It was soon practically impossible to build a home yourself—specialization had set in. One now had to be an electrician, a mason, a plumber, a carpenter, a painter all in one.

Capital came in to play its part—the site, the labor and the materials had to be paid for. As land became more valuable, space was economized—more stories were added—the day of the towering skyscraper, the large apartment building or magnificent hotel was at hand—oftentimes requiring millions of dollars, tons of steel and scores of workingmen to erect. That day is the present.

Needless to say, every builder has not a million dollars of cash on hand. Some specialist had to arise to meet this new occasion; it was the investment banker. He supplied the needed capital, making possible the improvements and progress in the housing of our nation. And in so doing, he secured these funds not out of the air by magic, but from thousands of individuals by providing sound investments backed by the earth itself and the productive values of high grade buildings.

This story is set forth with illustrations in our "Building with Bonds," which tells of this wonderful service to the nation and also describes these first mortgage real estate bonds which have proven such excellent investments as to both safety and yield.

Write for illustrated Book, T204

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La Salle and Madison Sts., Chicago

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Name .....

Address .....

City T-128

GERMAN M... SLUMPS A... STOCKS S...

YESTERDAY'S A...

	High.	L...
25 railroads	92.44	92
25 industrials	110.84	110
50 stocks	96.63	96

The New York...

New York, Jan. 27.—...movement of values, ... the principal attention ... kets, was the renewed ... German mark. It had ... day at the low record ... thousandths of a cent ... to 36.

It is difficult to imagine ... ulation for the fall at ... The sweeping decline m... ascribed either to selling ... sign holders of paper m... forcing of them on th... market by German marc... foreign purchases to m... people in touch with ... who hold that such act... industrialists who are i... materials is still proces... stantial scale.

Other Exchange R...

Whether because of t... mark, or from a common ... on nearly all other Eu... declined. The frane touc... On the London and Paris ... exchange sold at 73.40 to ... ling, which is actually th... of relative depreciation ... the war.

That comparison is, how... misleading, because, m... American gold dollar, t... price of today, 6.28½ c... stantially above both th... last November and the fi... tion of November, 1920. ... it now stands at its lo... measured in British curre... pound sterling itself ... heavily depreciated at t... than now, and therefore ... relatively lower premium...

Stock Market Dull ...

It could hardly be said ... ness reflected any chang... in the Ruhr situation, w... of the week is less disq... the week's beginning, at ... tent that none of the ru... German resistance or ... England or the United S... at all fulfilled. But the ... parently is regarded, fro... market's viewpoint, as so... as to give free play to ne... tion.

The French republic 7½s ... but the 8 per cents stoo... The day's stock and bon... sented a wholly different ... Ruhr controversy than ... change rates. At New Yo... moved at all, but left a ... advance for the week. At ... market was equally apat... was closed today, after a ... prices.

New York Reserve...

The weekly statement o... clearing house banks sho... $26,790,000 in loans, an i... 232,000 in demand deposit... $69,826,000 in time depos... crease of $2,511,920 in s... bringing the surplus dow... Details of the statement, ... sons, follow:

	Jan. 27.
Excess res.	$ 14,626,5...
Aggregate res.	645,075,0...
Loans, etc.	4,755,534,0...
Cash in vaults	52,693,0...
Res. mem. bks. in res. bank	725,448,0...
Res. state bks., trust cos.	7,926,0...
Res. state bks., trust cos. in dep.	9,704,0...
Net dem. deps.	3,978,698,0...
Time deps.	376,252,0...
Circulation	30,438,0...
U. S. deps. ded	55,574,0...

MONEY AND EX...

Money in Chicago steady, ... collateral, commercial paper ... 5@5½ per cent over the c... acceptances, 4@4½ per cen... change by wire, par; by m... count. Chicago bank clearin... $89,200,000, compared wit... week ago, and $76,400,000 ...

NEW YORK MONEY ...

NEW YORK, Jan. 27.—Bar... 29⅝; foreign bar silver, 66; ... 50%; sterling 60 day bills on ...

FOREIGN EXCHA...

Foreign exchange in amou... over between banks, as quo... chants' Loan and Trust com... London— Jan. 27. Jan. 26.

Cables	4.64½	4.65
Checks	4.64⅛	4.64⅝
Paris—		
Cables	6.30	6.38
Checks	6.29⅝	6.37½

The following quotations ...

Italy	4.80	4.80
Antwerp	5.68	5.75
Swiss	18.67	18.68
Holland	39.45	39.53
Sweden	26.72	26.75
Norway	18.71	18.77
Denmark	19.35	19.53
Spain	15.59	15.74
Germany	.0036	.0044
Austria	.00145	.00145
Greece	1.25	1.24
Poland	.0034	.0033
Czecho-Sl.	2.90	2.82
Roumania	.45	.47
Yugo-Sl.	.23	.23
Finland	2.49	2.48
Canada	$10.00	$10.00
Argentina	37.25	37.35
Brazil	11.50	11.50

GERMAN MONEY SLUMPS AGAIN; STOCKS STEADY

YESTERDAY'S AVERAGES

	High.	Low.	Close.	Net Chge.
25 railroads	93.46	92.99	93.27	+.02
25 industrials	110.84	110.35	110.55	—.07
50 stocks	96.65	96.22	96.41	—.02

The New York Times.

New York, Jan. 27.—[Special.]—The movement of values, which attracted the principal attention on today's markets, was the renewed decline in the German mark. It had closed on Friday at the low record price of 42 ten thousandths of a cent; today it fell to 36.

It is difficult to imagine extensive speculation for the fall at present values. The sweeping decline must therefore be ascribed either to selling by actual foreign holders of paper marks or to the forcing of them on the international market by German merchants who have foreign purchases to make. There are people in touch with financial Berlin who hold that such action by German industrialists who are in want of raw materials is still proceeding on a substantial scale.

Other Exchange Rates Drop.

Whether because of the fall in the mark, or from a common cause, exchange on nearly all other European markets declined. The franc touched 6.38½ cents. On the London and Paris markets French exchange sold at 73.40 to the pound sterling, which is actually the highest point of relative depreciation during or since the war.

That comparison is, however, somewhat misleading, because, measured in the American gold dollar, the franc's low price of today, 6.38½ cents, was substantially above both the 6.17 price of last November and the 5.70 cent quotation of November, 1920. The reason why it now stands at its low record price, measured in British currency, is that the pound sterling itself was far more heavily depreciated at those two dates than now, and therefore commanded a relatively lower premium at Paris.

Stock Market Dull and Steady.

It could hardly be said that this weakness reflected any change for the worse in the Ruhr situation, which at the end of the week is less disquieting than at the week's beginning, at least to the extent that none of the rumors of armed German resistance or interference by England or the United States has been at all fulfilled. But the situation apparently is regarded, from the exchange market's viewpoint, as so far inscrutable as to give free play to nervous imagination.

The French republic 7½s declined again, but the 8 per cents stood their ground. The day's stock and bond markets presented a wholly different attitude in the Ruhr controversy than did foreign exchange rates. At New York they hardly moved at all, but left a respectable net advance for the week. At Paris the stock market was equally apathetic. London was closed today, after a week of rising prices.

New York Reserves Lower.

The weekly statement of the New York clearing house banks shows a decrease of $25,190,000 in loans, an increase of $24,232,000 in demand deposits, a decrease of $49,824,000 in time deposits, and a decrease of $1,511,920 in surplus reserves, bringing the surplus down to $14,624,520. Details of the statement, with comparisons, follow:

	Jan. 27.	Jan. 20.
Excess res.	$ 14,626,520	$ 17,186,440
Aggregate res.	545,072,000	545,284,000
Loans, etc.	4,734,000,000	4,732,234,000
Cash in vaults	53,693,000	53,160,000
Net. mem. dep. in res. bank	725,448,000	527,931,000
Net state bks., trust cos. in Greater N.Y.	7,950,000	7,811,000
Net time deps.	9,704,000	9,542,000
Net dem. deps.	3,978,698,000	3,944,466,000
Time deps.	376,252,000	466,078,000
Circulation	30,438,000	30,624,000
U. S. dep. ded.	55,574,000	52,376,000

MONEY AND EXCHANGE

Money in Chicago steady, 5@5½ per cent on collateral; commercial paper, 4½@5 per cent. 5@5½ per cent over the counter; bankers' acceptances, 4@4½ per cent; New York exchange by wire, par; by mail, 14@22c discount. Chicago bank clearings yesterday were $69,526,000, compared with $98,400,000 a week ago, and $76,400,000 a year ago.

NEW YORK MONEY MARKET.

NEW YORK, Jan. 27.—Bar silver, domestic, 65; foreign bar silver, 66; Mexican dollars, 50¾; sterling 60 day bills on banks, 4@3 5-16.

FOREIGN EXCHANGE.

Foreign exchange in amounts of $25,000 or over between banks, as quoted by the Mercantile Loan and Trust company:

London	Jan. 27.	Jan. 26.	Wk. ago.	Yr. ago.
Cables	4.04½	4.62	4.66¾	3.52¾
Checks	4.04¼	4.04¾	4.66	4.24¾
Paris—				
Cables	6.30	6.38	6.51¾	5.22
Checks	6.29¾	6.37¾	6.51	5.21

The following quotations are for checks:

Italy	4.80	4.80	4.77	4.48
Antwerp	5.66	5.75	5.97	7.84
Holland	38.67	38.68	38.72	39.52
Switzerland	19.45	19.52	20.01	20.62
Sweden	26.72	26.75	26.90	25.05
Norway	18.71	18.77	18.73	15.75
Denmark	19.35	19.53	19.30	20.05
Spain	15.53	15.74	15.54	15.97
Germany	.0036	.0044	.0057	.51
Austria	.00145	.00145	.00145	.03½
Poland	1.25	1.24	1.21	4.41
Czecho-Slo	.0034	.0033	.0036	.03½
Greece	2.90	2.82	2.91	1.95
Rumania	.45	.47	.0036	.75
Argentina	.23	.23	.0018	.34
Brazil	2.42	2.42	2.52	7.92
India	$10.00	$10.00	$11.25	$46.25
China	37.25	37.25	37.50	34.75
Japan	11.50	11.50	11.30	12.87
Manila	53.75	53.75	53.75	54.25
Singapore	73.50	73.50	72.50	76.00
Bombay	48.87	48.87	48.85	47.75
Calcutta	32.65	32.65	31.75	28.50
Saigon	13.00	13.00	13.30	9.50
Mexico	.04	.04	.04	.15
Peru	.70	.70	.70	.70
Chile	84.75	84.75	84.75	49.50

Cables, one thousand discount. All other quotations are values in American cents.

DIVIDENDS DECLARED

Rate.	Period.	Payable.	Stock of record.
Corn & Pitts. 87½	q	Mar. 1	Feb. 10
Henry Bonner. 25c	q	Feb. 15	Feb. 1
Int. Paper Wood pfd. $1.75	q	Apr. 1	Mar. 15
Do		July 1	June 15
Do		Oct. 1	Sept. 15
Do		Jan. 2	Dec. 15
Int. Silver pfd. $1.75	q	Mar. 1	Feb. 10
Westfield Mfg. 50c	q	Feb. 15	Jan. 31
Do pfd. $2	q	Feb. 15	Jan. 31
Phila Co 5% pfd. $1.25	q	Mar. 1	Feb. 10

U. S. TREASURY STATEMENT

WASHINGTON, D. C., Jan. 27.—[Special.]—The following is a statement of the condition of the United States treasury on Jan. 25:

Receipts to date this year	$2,057,965,343
Receipts to date last year	2,489,078,955
Decrease	431,133,612
Ordinary income this year	33,556,488
Ordinary income outgo last year	151,957,669
Decrease previous day	320,583,187
Balance general fund today	307,649,327
Gold reserve	12,293,860

RAW SILK MARKET.

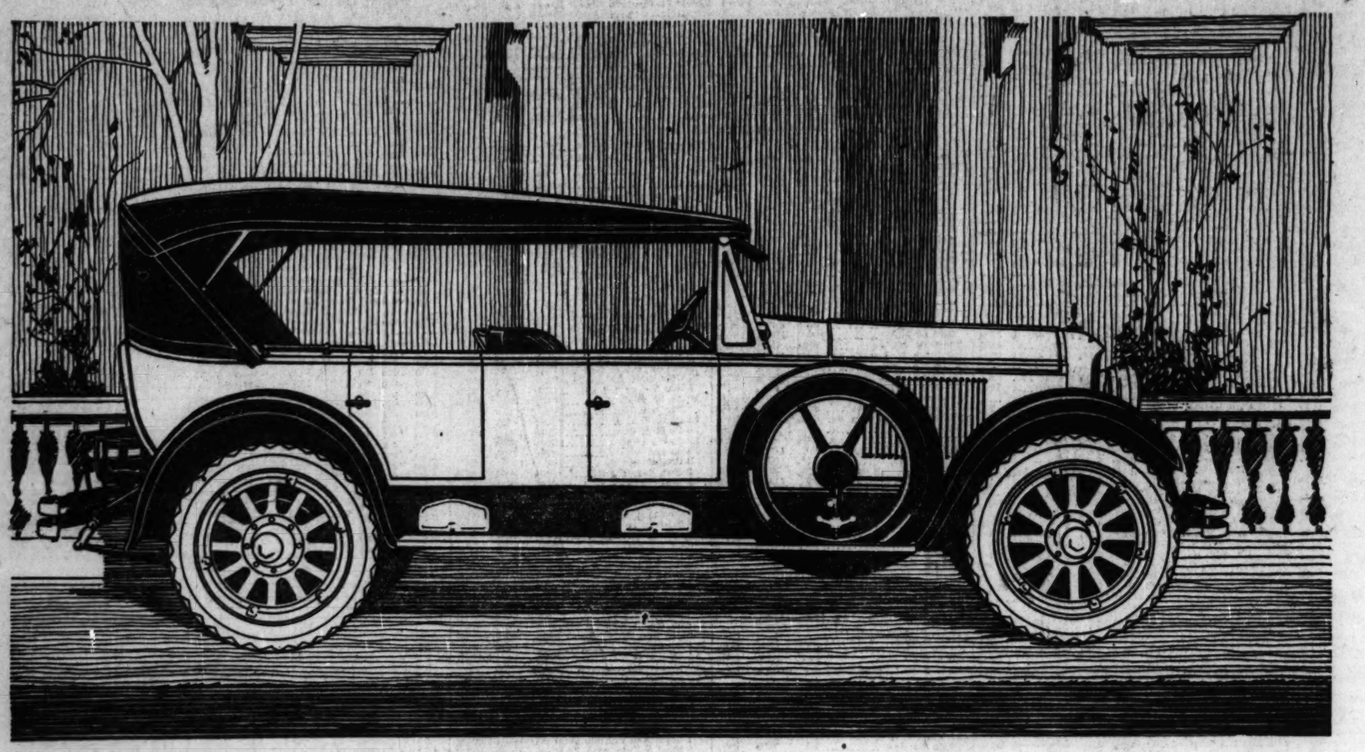
NEW YORK, Jan. 27.—SILK—Raw, steady; fair demand. Kansai double extra crack, $8.45@8.50; Kansai best No. 1, $8.45@8.50; Kansai No. 1 fil. $8.40; Shinshu No. 1, $8.35; Canton extra 14-16, $8.05@8.25; Shanghai China grass fil gold double deer, $8.80@8.90.

NEW·YORK·STOCK·TRANSACTIONS

Saturday, Jan. 27, 1923.
Day's sales, shares...340,700 Year ago.....249,900
Total, 1923.....18,202,200 Previous year.....14,841,400

Div. pd. per share.	Bid.	Ask.	Description—	Sales.	High.	Low.	Close.	Net chge.	Close Jn.28, 1922.
.....	14½	15	Adv Rumely..	700	14¾	14½	14½	.....	.....
$4.00	59½	60½	Air Reduction	400	59½	59	59¾	+ 1⅜	.....
.....	13¼	13½	Alax Rubber..	200	13¾	13¾	13¾	— ⅛	14
4.00	74	74½	Allied Chem..	700	74¾	74¼	74½	+ ⅛	58⅛
4.00	46¾	46¾	Allis-Ch Mfg..	600	46¾	46¾	46¾	+ ¼	41⅛
7.00	94	98	Do pfd.....	200	97½	97½	97½	.....	.....
.....	30	30¼	Am Ag Ch....	100	30½	30⅛	30¼	— ⅛	33⅓
.....	58⅝	59⅛	Do pfd.....	100	59½	59⅛	59¼	— ⅛	.....
4.00	75	78	Am Bk Note..	100	77⅛	77⅛	77⅛	.....	.....
.....	37	38¼	Am Bwet Sug.	100	37⅜	37⅜	37⅜	.....	.....
5.00	82⅜	83	Am Can.....	8,300	83⅜	82⅞	82⅝	— ⅛	38
12.00	178	179	Am C & Fdry	100	178⅝	178⅛	178⅛	— ¼	146⅜
7.00	123	126	Do pfd.....	100	125¾	125¼	125⅝	+ ⅜	118¾
.....	16⅝	16¾	Am Cot Oil..	300	16½	16	16⅛	+ 1	19⅝
.....	32	33⅛	Do pfd.....	100	32	32	32	.....	42¾
7.00	99	100	Am Ice Secur.	300	101	100	100	.....	80⅜
.....	25½	25¾	Am Int Corp..	800	25⅝	25½	25¾	.....	40⅜
.....	31⅝	32	Am Lin Oil....	100	31⅞	31⅞	31¾	+ ⅛	31
.....	53	55	Do pfd.....	100	53	53	53	—	.....
6.00	123	123¾	Am Locomot..	400	123	123	123	— ⅛	106
3.00	51⅛	51⅜	Am Metals....	700	52	51⅜	51⅜	—	.....
4.00	80	80¼	Am Radiator..	100	80½	80⅜	80½	+ ⅛	.....
.50	8	8¼	Am Safe Raz	100	8	8	8	.....	4¼
.....	55	55¼	Am Smelting..	5,200	55⅝	55¼	55¼	— ⅜	46⅜
3.00	35⅞	36	Am St Fdries..	900	36	35⅞	35⅞	— ⅛	40⅜
.....	78¼	78¾	Am Sugar.....	200	78⅝	78⅝	78⅝	— ⅛	65
.....	26¼	28	Am Sum Tob..	100	26¾	26½	26½	.....	30
9.00	121⅛	122	Am T & T....	1,900	122¼	122	122	.....	116⅜
.....	52½	53	Am W W 6%..	700	53	52⅜	52⅜	+ ⅛	.....
7.00	95	95½	Am Woolen....	400	95½	95	95½	.....	81⅜
7.00	109	111	Do pfd.....	200	110⅝	110½	110⅝	.....	.....
.....	47⅞	48	Anaconda.....	4,600	48	47⅜	48	+ ⅜	67⅞
4.00	65¼	65⅝	Anaconda Dry G.	900	65⅞	65	65¼	+ ⅜	53⅛
6.00	100	100½	Atchison.....	900	100½	100¼	100½	.....	97
.....	2	2¼	Atlan Fruit..	100	2¼	2¼	2¼	.....	3¾
.....	34	34¼	Austin-Nich..	300	34¼	34	34¼	.....	16¾
7.00	133	133¼	Baldwin Loco	4,100	133⅜	132¾	133¼	— ¼	95¾
.....	46⅜	46½	Balt & Ohio..	9,700	46½	45	46½	+ 1⅜	33⅜
4.00	58¼	58⅝	Do pfd.....	200	58¼	58¼	58¼	.....	54
.....	39	40	Barnsdall "A"	300	39	38⅝	39½	— ⅛	.....
.....	18½	20	Do B.....	100	18½	18½	18½	.....	.....
2.40	62⅜	63	Beechnut Pkg	1,700	63½	62⅜	62⅜	— ¾	.....
5.00	60	61	Beth Steel ..	100	61	61	61	— 1	.....
5.00	61⅜	62	Do 8.....	3,400	62¼	61¼	62	— ⅜	60⅜
7.00	94	94¼	Do 7% pf new	100	94¼	94¼	94¼	+ ⅛	.....
8.00	114¼	114½	Bkln Edison..	3,400	115¼	113¾	114⅝	+ 1¼	.....
.....	4	4¼	Do rights ..	9,400	4	3⅝	4	.....	9⅛
.....	11⅞	12¼	Bkln R Trans.	2,100	12¼	11⅞	12	+ ⅛	.....
.....	10	10¼	Do ctfs.....	500	10¼	10	10	+ ¼	.....
.....	61½	62	Brown Shoe..	700	62	61⅜	62	+ ¼	.....
10.00	143½	144	Burns Bros A.	100	143¾	143¾	143⅝	— ⅛	116⅛
2.00	41	41½	Do B.....	700	41¾	41	41	.....	29
.....	10⅛	10⅜	Butte C & Z.	5,200	10⅛	10⅛	10⅜	+ ⅛	.....
.....	18	19	Butterick....	200	18½	18½	18½	.....	30⅛
.....	7⅛	8	Caddo Oil	100	7⅛	7⅛	7⅛	.....	.....
6.00	81	81¾	Calif Pkr	200	81½	81¼	81¾	.....	68⅝
.....	76⅞	77	Calif Petrol..	3,200	77⅜	76⅝	76⅝	— ⅜	46
7.00	96½	96⅝	Do pfd.....	600	96⅜	96⅛	96⅜	+ ⅛	.....
.....	10	10¼	Call Lead & Z	3,700	10⅛	9⅞	10¼	.....	5⅝
10.00	142⅞	143	Can Pacific..	400	142⅞	142⅞	142⅞	— 1	123¼
.....	43½	43⅝	Cerro de Pasco	200	43½	43⅛	43½	.....	34
6.00	68¼	68⅝	Chandler Mot	1,300	68⅝	68⅛	68⅝	+ ⅜	50⅞
4.00	71⅝	72¼	Ches & Ohio..	400	72¼	72	72	.....	53
6.50	102½	102⅝	Do pfd.....	200	102½	102¼	102½	+ ⅛	.....
.....	3⅝	3¾	Chi & A pfd.	100	3⅞	3⅝	3⅝	.....	.....
.....	52	53	C & E I pfd.	100	52	52	52	.....	32½
5.00	78	78¼	Chi & N W....	400	78¾	78	78	.....	63½
.....	5	5½	Chi Gt West..	100	5¼	5¼	5¼	.....	.....
.....	11⅜	11½	Do pfd.....	400	11½	11⅜	11⅜	+ ⅛	14⅜
.....	23	23¼	C M & St P..	1,700	23¼	22¾	23¼	.....	.....
.....	36¼	36½	Do pfd.....	3,700	36¾	34⅞	36⅛	.....	30⅜
4.00	87	87½	Chi Pneu Tool	600	87½	87	87½	+ ⅛	.....
.....	33⅜	33¾	C B I & P....	1,000	33⅝	33¼	33⅝	+ ⅛	.....
6.00	83½	83	Do pfd B..	100	83½	83⅜	83⅜	— ⅛	.....
.....	30	30¼	Chile Cop	9,800	30	29⅝	30	.....	17⅛
.....	24½	25¼	Chino.....	700	24⅜	24¼	24⅜	— ⅛	23⅜
5.00	68	70⅜	Cluett-Pea	200	70¼	70¼	70¼	.....	52
6.00	74	74⅜	Coca-Cola	2,000	74½	74⅛	74⅜	.....	44⅛
6.00	107⅛	108	Collum G & E	1,600	108¼	107½	107⅝	+ ⅛	68⅛
.....	2⅜	2½	Colum Graph.	2,600	2½	2¼	2⅜	— ⅛	2⅜
4.00	42	43	Comi Sola A..	200	42½	42	42	— 1	.....
5.00	67⅛	67⅜	Cons Gas new	7,000	68¼	67⅜	67⅝	— ⅜	.....
.....	11⅜	11⅞	Cons Textile.	600	11⅞	11⅜	11⅝	.....	13
.75	127	128	Cont Can	700	128¼	126½	127¼	+ ¾	54½
.....	47⅛	47½	Do w i	6,400	48¼	47⅛	47⅝	+ ⅜	.....
7.00	105	107	Do pfd.....	100	107	106⅝	107	+ 1	.....
.....	10⅝	11	Cont Motors..	700	11	10⅞	11	.....	.....
6.00	100	101	Cont Ins	800	100½	98	100½	+ 2½	.....
6.00	128	128¼	Corn Products	2,600	128⅜	127	127½	— 1¼	101⅜
4.00	54½	54¾	Cosden Co ..	8,600	55¼	54⅜	55¼	+ ⅜	34¼
.....	73½	74¼	Crucible Steel	2,800	74½	73⅛	73¾	.....	61
.....	12⅜	13¼	Cuba Cane Su	500	13¼	12⅞	12⅞	— ⅛	9⅝
.....	38⅜	39⅛	Do pfd.....	100	39¼	39¼	39¼	+ ⅛	21⅝
.....	25	25⅜	Cuban Am Su	1,400	25⅜	25¼	25¼	— ⅛	18
.....	30	31	Davis Chem..	800	30½	30	30¼	— 1¼	60¼
6.00	129	129¾	D L & W....	1,100	129	127¾	128½	— 1¼	112½
8.00	108	109	Detroit Edis..	100	108¼	108½	108½	+ ⅜	.....
6.00	85¾	86	Dup de N deb	200	86	86	86	.....	.....
5.00	96	96½	Eastman Kod	900	96⅝	96	96	.....	.....
4.00	54¾	55	Elec Stor Bat	400	55	54½	55	— ⅛	.....
5.00	90	91	Endicott J ..	900	90	89¾	90	.....	79⅝
.....	11¼	11⅝	Erie	400	11¼	11¼	11¼	.....	8½
.....	16¾	16½	Do 1st pfd.	800	16¼	16¼	16⅜	— ⅛	12⅜
8.00	83¾	84	Famous Plays	600	84	83⅜	83⅝	— ⅛	78½
7.00	95	96	Do pfd.....	100	95¾	95¾	95¾	— ⅛	91½
7.00	118⅝	119	Fish Body pfd	100	118⅝	118⅛	118⅝	.....	.....
8.00	97½	99	Do Ohio pfd	300	98	97⅜	98	+ 1	.....
.....	14½	15¼	Fisk Rubber..	800	15¼	14⅜	15	+ ⅛	.....
.....	43¾	44	Gen Asphalt..	1,800	44¼	43¾	43⅝	— 1⅛	56⅜
6.00	85¾	86	Gen Cigars..	300	85¼	55	85¾	.....	68⅛
8.00	183	184	Gen Elec	300	183	183	183	.....	142½
.50	14	14¼	Gen Motors...	2,600	14¼	14	14	— ⅛	8⅜
7.00	99	99½	Gimbel B pfd	100	99	99	99	— ⅛	.....
.....	36½	36¾	Goodrich	200	36⅝	36½	36½	+ ⅛	.....
.....	10¼	10½	Glidden Var.	100	10¼	10¼	10¼	.....	.....
.....	5⅞	6	Goldwyn Corp	300	6	6	6⅛	.....	.....
.....	13⅝	13¾	Gray Drayg..	3,900	14¼	13⅝	13⅝	— ⅛	.....
5.00	73¾	73¾	Great No pfd	300	73½	73	73¾	+ ⅛	73
.....	24	26	Greene Can....	200	24	24	24	.....	.....
7.00	105	105½	Gt West Sug p	100	105¾	105¼	105¼	.....	.....
.....	82¾	83	Gulf State St	3,400	84½	82½	82¾	— ⅜	67⅞
7.00	92	94	Hartman.....	100	93	93	93	—	.....
.....	19	20	Hendee Mfg..	500	19	19	19	.....	.....
3.00	29¼	29½	Hudson Mots	1,100	29½	29¼	29¼	— ⅛	.....
.....	4⅝	4½	Hydraul Steel	100	4½	4½	4½	.....	.....
7.00	111¾	111¾	Ill Central ..	100	111¾	111¾	111¾	— ¼	100⅜
.....	34¼	34⅝	Inspir Copper.	400	34⅝	34¼	34½	— ⅛	.....
.....	⅛	¼	Int-Met Cons.	100	⅛	⅛	⅛	.....	.....
3.00	36⅝	37½	Int Cement ..	300	37	37	37	— ⅛	28⅜
5.00	89¾	90	Int Harvester.	300	90	90	90	+ ⅝	82⅝
7.00	113	115¼	Do pfd.....	100	115	115	115	.....	.....
.....	9	9¼	Int Mer Mar..	100	9¼	9¼	9¼	.....	.....
3.00	38¼	38⅝	Do pfd.....	1,100	39¼	38	38½	— ⅝	66⅔
.....	16⅜	15	Int Nickel ..	1,900	14⅞	14⅜	14⅞	.....	12¾
.....	50⅝	51	Int Paper	2,400	51¼	50⅝	51	.....	48⅜
.....	15⅞	16	Invin Oil 14,900		16⅞	15	16	+ 1	14¼
.....	45½	45¾	Iron Prod	600	45½	45	45½	+ ⅜	.....
.....	½	1	Island Oil	600	½	½	½	.....	.....
.....	17⅛	18	Jewel Tea	100	17⅝	17⅝	17⅝	— ⅛	.....
4.00	50	50¾	Jones Bro Tea	100	50	50	50	.....	35⅓
7.00	107½	107¾	Jones & L pf	200	107½	107½	107½	.....	.....
.....	21½	21¾	K C Southern	300	21⅜	21¼	21½	.....	.....
.....	2	2¼	Kan & Gulf..	2,800	2¼	2	2¼	.....	6⅜
.....	42	42½	Kayser J	100	42⅜	42⅜	42⅜	.....	.....
.....	49	49¾	Kelly-Spring .	200	49¾	49¼	49¾	— ⅛	.....
.....	36	36½	Kenne Copper.	2,200	36⅝	36	36	— ⅛	28⅜
.....	8¾	8½	Keystone Tire	800	8¾	8½	8⅝	.....	10⅝
7.00	200	210	Kresge	400	211	209¾	211	+ 2½	119
3.50	70¼	70½	Lehigh Valley	2,100	71¼	70¼	70⅝	— ⅜	58⅛
4.00	61¼	62	Lima Loco ..	2,800	62	61⅜	61⅝	— ⅛	.....
.....	19	19¼	Loews Inc	200	19¼	19	19	.....	12⅜
.....	58⅜	60	Loose-Wiles..	200	59	58¼	58¼	.....	.....
12.00	165	167	Lorillard P ..	200	167	167	167	+ ½	.....
4.00	66	66¼	Mack Truck ..	1,600	66¼	66	66	— ⅛	29½
.....	36⅜	37	Mallinson ...	900	36⅞	36¼	36⅜	— ⅛	19
.....	29⅛	30	Magma Cop....	200	30	30	30	+ ⅛	.....
4.00	53	54	Man Elec Sup	300	53½	53¼	53¼	+ ⅛	.....
2.00	44½	45¾	Manh Shirt ..	500	45¾	45½	45¾	— ½	36
4.00	67⅛	67½	MktSt pf pf	100	66⅞	66⅝	66⅝	— ⅛	.....
4.00	24¼	24¾	Marland Oil..	900	24¾	24¼	24¼	— ⅛	22½
2.00	28	28½	Martin-Parr..	200	28	28	28	.....	31¼
.....	53	54	Math Alkali..	600	54¾	51¾	52¾	+ 1⅜	.....
.....	47	48	Max Mot A..	1,500	48½	47	47	.....	.....
5.00	72½	73	May Dept St..	700	73	72¾	72¾	— ⅛	.....
1.00	18	18½	Mcintire P M.	800	18¾	18¼	18¼	.....	.....
2.00	16½	16¾	Mex Seabd....	1,700	16½	16½	16½	.....	.....
2.00	15¼	16	Do ctfs.....	200	16	16	16	.....	.....
4.00	27½	27¾	Miami Copper	700	27¾	27¼	27¾	+ ⅛	.....
1.20	11⅜	11½	Mid State Oil.	4,100	11½	11¼	11⅜	+ ⅛	11⅜
.....	27⅜	28	Midvale St..	700	28	27⅝	27⅞	— ⅛	30¼
.....	15	15⅜	M K & T ...	200	15⅜	15⅛	15⅜	+ ⅛	14⅜
.....	40¾	40¾	Do w i pfd.	200	40¾	40⅝	40⅝	— ⅛	24¾
.....	16	16⅛	Mo Pacific..	400	16⅜	16	16⅛	.....	16¼
.....	43¼	43⅜	Do pfd	900	43⅜	43	43⅜	+ ⅛	44⅛
3.00	65⅝	67	Mont Power..	200	65⅝	65⅜	65⅝	.....	13
1.50	18¼	18⅝	Montana Mot..	200	18¾	18¼	18⅜	.....	.....
.....	22⅜	22½	Montgo Ward.	500	22⅝	22½	22½	— ⅛	.....
.50	11½	11⅝	Mother Lode..	2,300	11⅝	11¼	11⅜	— ⅛	.....
.....	30	31	Superior St..	100	30½	30½	30½	.....	.....
3.00	40	40¼	Nat Biscuit..	800	40½	40	40	— ⅛	.....
6.00	67⅛	68	Nat Enamel..	800	67¾	67½	67⅝	+ ⅛	.....
.....	3¼	3½	NRR Mx 2d pf	200	3¼	3¼	3¼	— ⅛	5
.....	6¼	7	Nat Supply ..	200	7	7	7	.....	.....
4.00	48¾	49	N Y Air Br A	200	48⅝	48⅜	48⅝	— ⅛	.....
5.00	94	94¼	N Y Central.	1,500	94¼	94	94	+ ⅜	75¼
.....	20¼	20⅝	N Y N H & H	1,800	20½	20	20½	+ ⅛	15¼
.....	19¼	20¼	N Y O & W....	1,300	20¼	19¾	20	.....	.....
7.00	111½	112	Norf & West.	500	112⅛	111½	112	.....	98⅜
5.00	105½	106	No American.	1,800	106½	105½	106	— ⅝	55⅜
3.00	45	46	Do pfd.....	200	45	45	45	.....	34
5.00	74⅜	75	No Pacific....	500	75	74⅜	75	+ ⅛	76⅝
.....	9	9½	Ohio B & Bl.	1,300	9¼	8⅞	9¼	+ 1⅛	33⅜
.....	2⅜	2¾	Oxia Prod & R	200	2⅜	2⅜	2⅜	.....	2½
.....	8¼	8⅝	Ohio Steel ..	1,500	8⅜	8¼	8⅜	.....	8⅜
2.00	43¾	44¼	Owens Bot Mf	300	44¼	44	44	— ⅜	.....
.....	1	1	Pacific Devel.	400	1	⅞	⅞	.....	7⅛
6.00	79¾	80	Pacific Gas..	1,300	80	79½	79¾	— ⅛	.....
3.00	62	62¼	Pacific Oil..	1,300	62¼	61¾	62	— ⅛	45⅛
1.00	13½	13¾	Packard Mot.	2,700	13⅝	13⅜	13⅜	.....	.....
8.00	87¾	87½	Pan-Am P&T.	2,700	87½	87	87¼	+ ¼	51⅜
8.00	80⅝	80⅜	Do class B.	3,800	80½	79¾	80¼	.....	.....
.....	13	13¼	Parish & D....	2,900	14¼	13¼	13⅝	+ 1¼	.....
3.00	46¾	47	Penn R R....	1,500	46⅞	46⅝	46⅝	.....	.....
.....	3⅜	3¾	Penn S B Cer	200	3⅜	3⅜	3⅜	.....	8¾
6.00	92¾	93	Peoples Gas..	700	93	92¾	93	+ ⅛	69½
6.00	37⅜	38	Pere Marq ctf	400	38	37¼	37¾	+ ⅛	20
3.00	42¼	42½	Phila Comp..	100	42¾	42¼	42¼	.....	34¾
2.00	51¼	51⅝	Phillips Pet...	4,900	52	51¼	51½	.....	29
.....	11¼	11⅜	Pierce-Arrow..	700	11⅜	11¼	11⅜	+ ⅛	9
.....	28¾	29½	Do pfd.....	1,600	29

THE MOST BEAUTIFUL CAR IN AMERICA



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Carlinville—State Highway Garage.
Champaign—M. A. Nelson & Sons.
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Jacksonville—L. F. O'Donnell.
Jerseyville—Taylor & Schneider.
Joliet—Bell & Brown.
Kankakee—Jeffers & McBroom.
Kewanee—W. R. Scott.
La Grange—Jensen Machine Company.
La Harpe—Britt Motor Company.
La Salle—Harrison Garage.
Lemont—S. W. Norton Company.
Lincoln—Zeter Motor Car Co.
Macomb—Jenks Motor Sales.
Maple Park—H. G. Gerlach.
Mattoon—Mattoon Motor Car Company.
Melrose Park—Broadway Garage.
Mendota—G. & K. Sales & Service Co.
Monmouth—Jenks Motor Sales.
Morris—H. S. Bartlett, Liberty Garage.
Niles Center—Judge Andrew Schmitz.
Onarga—Cunningham & Pugh.
Ottawa—F. S. Knowles.
Palestine—Ross Swinger.
Pekin—Brandt Garage.
Peoria—Malcham-Franklin Co.
Putnam—G. E. Homrighouse.
Princeton—Harry Snell Garage.
Quincy—Jenks Motor Sales.
Rochelle—Dexter Stocking Company.
Rockford—Thoren Motor Sales.
Rock Island—John Dee Auto Co.
Roseville—Roseville Motor Company.
Savanna—Henry Hartman.
Shelbyville—R. Sturgis.
Springfield—Charles N. Edmonds.
Sterling—A. J. Pratt.
Streator—Wagner, Defenbaugh.
Sullivan—Jenkins & Newbould.
Sycamore—W. E. Andrews.
Watseka—F. H. Burnham & Son.
West McHenry—M. A. Thelen.
Wheaton—W. G. Peacock.
Witt—W. S. Baxter.
Woodstock—A. J. Duffeld.
Zion—Zion Institutions & Industries.

INDIANA

Anderson—Palace Garage.
Arcadia—Ezra Overdorf.
Attica—Camden & Light.
Bluffton—Baxter & Grove.
Brazil—Mohr's Service Station.
Churubusco—M. A. Gaff.
Columbia City—Fred H. Welscheimer.
Connersville—L. Orville Baker.
Crawfordsville—Ben Hur Garage.
Crown Point—Neuleldt Sales.
Edinburg—Edinburg Garage.
Elkhart—Syrcs Auto Sales.
Fort Wayne—C. L. Bornschein.
Gary—Gary Motor Sales Company.
Goshen—Charles Noel Auto Company.
Green Castle—Hillary G. Bailey.
Hammond—O'Neil Auto Sales Co.
Hobart—Nickel Plate Garage.
Huntington—Auto Ins.
Indianapolis—Newcomer Brothers Co.
Kentland—Loughridge Sales & Service.
Kimmell—Leonard Van Voorst.
Kokomo—Dickey Motor Car Co.
Lafayette—Motor Sales Company.
LaPorte—Automobile Maintenance Co.
Ligonier—Philip S. Schloss.
Logansport—F. Conwell.
Marion—E. S. Paynter.
Michigan City—Johnson, Oak & Cowden.
Monon—C. A. Thacker.
Newcastle—H. R. Milliken.
Peru—Peru Paige Sales, R. R. Cloud.
Richmond—Richmond Motor Sales Co.
Russeville—J. M. Gardner.
South Bend—Owen Motor Sales Co.
Terre Haute—Cole Auto Company.
Valparaiso—White Front Garage Co.
Waldron—Jake Schott.

IOWA

Albia—The Monroe Auto Company.
Ames—Moody Motor Company.
Bell Plaine—Malcom Auto Agency.
Blairstown—Radeke Motor Company.
Buckeye—Ralph C. Rodgers.
Burlington—Warning Motor Company.
Cedar Rapids—J. R. Newman Motor Co.
Centerville—Fisher Motor Company.
Chariton—Yeater & Shepard.
Charles City—Gates Motor Company.
Clarion—E. N. Amundson.
Clinton—G. E. Bickelhaupt.
Colfax—Sherratt's Garage.
Cresco—Joe Shifka.
Davenport—Carleton Motor Company.
Des Moines—Payne Motor Company, Inc.
Dubuque—Scheppele Motor Company.
Eldora—Norman Auto Company.
Fairfield—Corey Motor Company.
Fairbank—C. B. Hayes.
Forest City—White's Garage.
Grundy Center—Hawn Motor Company.
Hampton—W. G. Atzbaugh.
Iowa Falls—Hadley Motor Company.
Keokuk—Iowa Auto Sales Company.
Knoxville—Wagner & Bouquet Motor Co.
Marengo—F. L. Wilson.
Marshalltown—Lukavsky Motor Sales Co.
Mason City—Midland Tire & Motor Sales Co.
Masonville—Ipjes Gleasen.
Montezuma—J. E. Hardin.
Monticello—Len A. Reichert.
Mt. Pleasant—H. K. Smith & Son.
Muscatine—Banker Auto Company.
North English—Smith Bros.
Oelwein—Automotive Equipment Co.
Ottumwa—Snow Auto Company.
Postville—Victor Ruckdaschel.
Preston—Frank Menneke.
St. Olaf—Knudson Bros.
Sigourney—Downey Motor Company.
Tipton—M. F. Laubscher.
Toledo—L. B. Wetzell.
Washington—Schulty Motor Car Co.
Waterloo—Hileman Motor Company.
Webster City—Parkhurst Auto Co.

MICHIGAN

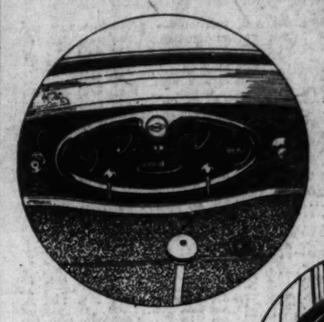
Battle Creek—Mead Motor Sales.
Belding—North Side Garage.
Big Rapids—Ira H. Risinger.
Boyne City—Boyne City Sales Co.
Coldwater—L. E. Green.
Coral—Thaler & Hamlyn.
Grand Rapids—Paige-Jewett Sales Co.
Greenville—Triangle Motor Sales Co.
Hastings—Burdett Lichty.
Ionia—Hill Sales & Service.
Kalamazoo—Thomas M. Orrell Co.
Ludington—Ludington Motor Sales Co.
Muskegon—Jacob A. Tuuk, Jr.
St. Joseph—B. F. Murphy.
Three Rivers—C. C. Groff.
Zeeland—Vanderpels & Madderom.

WISCONSIN

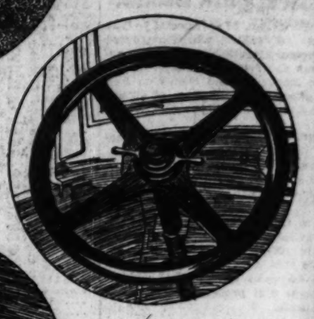
Adams—M. L. Crane.
Antigo—The General Garage.
Appleton—Herrmann Motor Company.
Avoca—R. L. Swinehart.
Baraboo—A. H. Rotsell.
Beaver Dam—E. H. Peahak.
Belleville—Overland Belleville Auto Co.
Beloit—Milan Northrop Mfg. Co.
Brandon—Dreger Garage.
Burlington—The Automotive Co.
Calvary—Log Tavern Garage.
Cedarburg—Theo. A. Groth.
Clinton—W. A. Wilkins.
Edgerton—J. B. Shaw Estate.
Evansville—Davis Bros.
Fennimore—Charles Manning Motor Car Co.
Fond du Lac—Central Motor Car Co.
Forestville—Schmeizle-Brey Co.
Franksville—Russell Schuman.
Granton—C. F. Finnigan.
Green Bay—Willard Auto Co.
Hartford—Rippey's Garage.
Hillsboro—Staley & Sons.
Janesville—A. A. Russell & Co.
Kenosha—Chas. J. Mantkus.
Kiel—Service Auto Co.
Knowles—Feilbach Garage.
La Crosse—John W. Mashak & Son.
Lodi—D. C. Fellows.
Loganville—A. G. Gaumgarten.
Madison—Auto Service Co.
Milwaukee—Paige Wisconsin Co.
Milwaukee—J. B. Auchter.
Milwaukee—John Boerner Co.
Milwaukee—Wm. Bruhy Co.
Milwaukee—Money Motor Co.
Monroe—Geiger, Martz & Schaad.
Montello—State Highway Service Sta.
Mount Horeb—Thomas Heeran.
Neenah—Motor Inn Garage.
New London—Service Garage.
Oconomowoc—Louis P. Schoen.
Owen—Service Garage.
Platteville—Miles Johnson.
Plymouth—Central Garage & Implement Co.
Portage—Loomis & Weinke.
Potter—Central Garage.
Prairie du Sac—George A. Gruber.
Racine—Belle City Auto Sales Co.
Random Lake—T. A. Meyer.
Richland Center—Poole Motor Car Co.
Shawano—Shawano Auto Co.
Sheboygan—Paige Sales & Service Co.
South Milwaukee—Freedy & Esch.
South Milwaukee—Gilbert J. Spence.
Sparta—John Chapinsky.
Stoughton—Roe Automobile Co.
Sturgeon Bay—Felhoffer Bros.
Walworth—Wm. M. Schaid and H. M. Allen.
Watertown—Bernhard E. Strauss.
Waupun—Heideman & Pluim.
Waukesha—Simon Motor Sales Company.
Waupaca—Modern Garage.
Wausau—Krueger & Miller.
Wisconsin Rapids—Nash Hardware Co. (279)

Wherever Cars are Sold, a Paige and Jewett Franchise is Worth Money

Standard Equipment on the New Paige 6-70

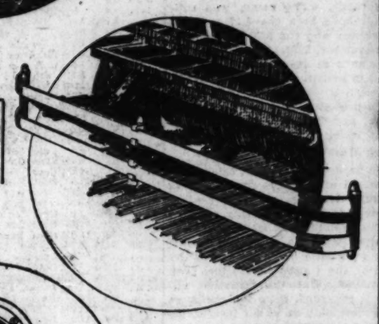


1—Walnut instrument board with all dials beneath a single glass panel—including eight-day Waltham clock and gasoline gauge.

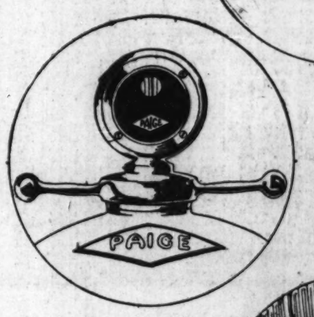


2—Walnut steering wheel, with walnut spokes, and finger type spark and throttle controls.

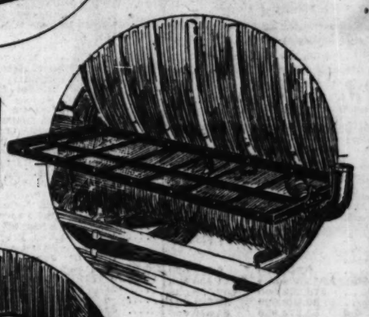
3—Automatic wind shield wiper; rear view mirror, and sun visor.



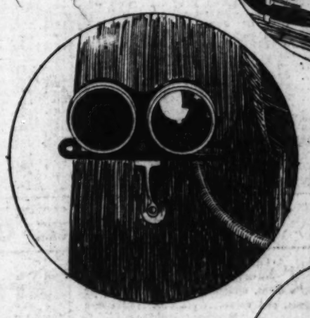
4—Double spring bar bumpers, front and rear, nickel plated.



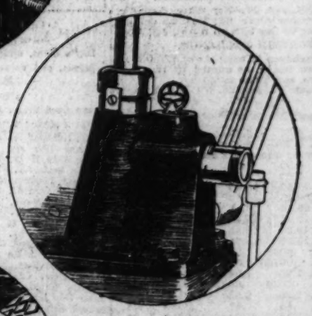
5—De Luxe motometer, nickel plated, locks into radiator.



6—Luggage carrier at rear, and aluminum guard rails to protect body.

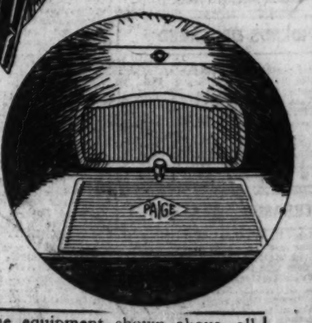


7—Automatic stoplight in combination with tail light.



8—Built-in transmission lock reduces insurance rate.

9—Handy locked tool compartment in right front door of Phaetons.



10—Aluminum kick plates on all models—step light and safety treads on closed models.

In addition to the equipment shown above, all Paige models carry six cord tires, tubes, rims. Spares mounted one each side, with lock and tire cover. Snubbers front and rear; power tire pump; electric cigar lighter.

PART FIVE

Chicago Sunday Tribune

THE WORLD'S GREATEST NEWSPAPER

AUTOMOBILES

JANUARY 28, 1923.

MOTOR REVEL SWEEPS CITY AS SHOW OPENS

APITAL TOPS NATION IN NEW AUTO OWNERS

Registry Jumps 36.7 Per Cent in Year.

BY ARTHUR SEARS HENNING.

Washington, D. C., Jan. 21.—[Special.]—With official Washington leading the way, the district of Columbia during 1922 piled up a larger percentage of increase in registration of motor vehicles than any state in the union. The result was that Washington now leads the world in number of cars registered, is larger than the combined total of twenty-seven foreign countries.

GENERAL WORK. (Copyright: Harris & Ewing.)

Washington now has 85,425 vehicles registered, according to statistics compiled by the B. F. Goodrich company. While in 1921 the registration was only 62,956, making a net gain of 37.6 per cent. The next largest percentage gain goes to the state of California, with a net of 28.1 per cent. Maryland is last.

Nevada's registration was only 2,047, a gain, however, of 2,047, or 19 per cent over 1921.

Five Cars at White House.

The annual statistics give a total of 10,321,446 cars and trucks registered in this country in 1922. A gain of 3,767,858, or 16.7 per cent, is registered over 1921, which gave a total of 6,553,588.

In Washington pretty well every one of official life, from President Harding on the way down the list, has succumbed to the automobile. There are six passenger cars (two touring cars and six limousines) and one baggage automobile in the White House garage. Every cabinet officer uses a car, either his own or one provided for the

(Continued on page 4, column 4.)

TRAFFIC EXPERT TELLS CHICAGO HOW TO SPEED UP

Roads Were Built for City of 300,000.

BY MAJ. R. F. KELKER.

[City Traffic Engineer.]

Every tenth person on the street has an automobile, and some day, the manufacturers tell us, we Americans will use between 20,000,000 and 30,000,000 cars and trucks in continental United States. These facts make us all feel proud to be citizens of a nation which affords so many a chance to own a convenience which costs billions of dollars.

This feeling of satisfaction is forgotten when we get caught in a traffic jam, or cannot find space to park our cars in the congested centers of our large cities. Then we at once talk of the lack of courtesy shown by other drivers, the terrible inefficiency of the traffic police, the failure of the chief of police himself to keep our little corner clear for our use, and finally we thoroughly condemn the whole situation in free and forceful manner.

Here's What do Do.

Now, what is to be done? Our streets are overloaded. Why? Simply because they were not designed for the present volume of business. Every one knows that a water main designed to supply only 10,000 persons with water cannot supply 100,000 people, and additional mains must be laid to meet the demand. Why any one expects roadways of forty or fifty feet width, which were adequate for a city of 300,000, to carry the traffic of a city of 3,000,000, I am at a loss to understand. It cannot be done.

What Chicago needs and needs immediately is an increased number of outlets from the loop—and by improving the character of paving, a more uniform distribution of traffic will result. Monroe street bridge carries comparatively little traffic to the west; Washington and Jackson boulevard carry the bulk of west bound vehicles. Why? The paving on Monroe street west of the river is not fit for driving a passenger car. Remedy: Put Monroe street in good condition, open it through to the west as a boulevard to reduce the loading on Jackson and Washington.

Lake Shore drive should be widened from Chicago avenue to Lincoln park. If this cannot be done at once, it should be given over to north bound traffic only (which is three times greater than the sound bound) between the hours of 3:30 and 6 p. m.

Some Further Suggestions.

Lifting manholes at will, pulling in cables, hoisting materials from street for building erection, parades, etc.,

(Continued on page 2, column 5.)

THE SPIRIT OF 1923

Just between us, here is the reason for the closed car. It's the exact point where youth and pleasure meet—a decidedly attractive development, n'est ce pas? [Fulton-Lawson Photo.]

WHY AUTOMOTIVE INDUSTRY IS KING

Number of carloads of automobile freight shipped by railroad	400,000
Per cent of rubber supply used by automobile industry	83%
Per cent of plate glass supply used by automobile industry	30%
Per cent of aluminum supply used by automobile industry	20%
Per cent of iron and steel supply used by automobile industry	4%
Number of doctors using motor cars	110,000
Number of motor cars owned by corporations	600,000
Gasoline consumption (U. S.) 1922 (gallons)	5,300,000,000
Average monthly surplus of gasoline (gallons)	784,261,000
Gasoline consumption (U. S.) 1921 (gallons)	4,506,706,000
Per cent of cars used more or less for business	90%
Per cent of total car mileage used entirely for business	60%

Yankee Cars Have Almost Cornered Argentine Market

Imports of passenger cars and trucks into Argentina during November totaled 646 cars from the United States and forty cars and three trucks from Europe. During October the United States exported to Argentina 319 passenger cars and ten trucks, while Europe sent thirty cars and three trucks. Cases of accessories imported total 213 for November. A well known American manufacturer assembled 1,360 passenger cars and 118 trucks.

LICENSE CHIEF HAS NEW STATE HEADLIGHT LAW

Holds New Rule Will Cut Accidents.

BY LOUIS L. EMMERSON.

[Secretary of State.]

More than 800,000 motor vehicles will be in operation in the city streets and on the public highways of Illinois during the coming season. That is one automobile to every nine persons in the state.

One need but consider this fact to understand that public safety demands the most careful observance of all the laws of the road. In 1916 there were but 248,000 automobiles in Illinois. Since that time the state has built hundreds of miles of hard roads and automobiles have increased beyond the wildest predictions of the most optimistic prophets of six years ago.

L. L. EMMERSON

Investigators from the office of the secretary of state, provided for by the last general assembly, have been used effectively in the enforcement of automobile laws during the last year, but they are few in number and unless they have the hearty coöperation of local authorities and of the automobile drivers themselves, it will be impossible to insure the safety of the highways.

Bright Headlights a Menace.

Reports of accidents show that in practically every case safety provisions of the law are disregarded.

One of the most fruitful sources of accidents is the failure of automobile drivers to observe the headlight dimming law. Investigators and local officials who made a campaign last season to secure the enforcement of this

(Continued on page 2, column 7.)

ARISTOCRAT CARS OF FIVE NATIONS SHOWN AT SALON

Many Innovations in Foreign Makes.

Chicago's eighth annual automobile salon opened yesterday at the Drake hotel with the aristocrats of motordom from five nations on exhibition. While the automobile show is dark today visitors will be able to inspect the salon, which will not close. The salon will close Saturday night.

The nations whose leading automobiles are shown at the salon are England, Belgium, Italy, Germany, and the United States. For most of the cars the Chicago salon is the last of the season's international circuit, which began in October with the famous Paris salon, followed by the London Olympia and the New York salon. The Berlin auto show was omitted this season.

New Touch to Finishings.

This season's exhibition are more gorgeous than ever. It seems that the maximum of human ingenuity has been expended to provide motor equipages for the wealthy. Upholstery is more delicate in appearance and more harmonizingly decorative, but with greater wearing qualities than the fabrics for motor car upholstery ever before possessed.

Equipment and fittings, such as door handles, dome lights, lap robe rails, and window regulators show two distinct trends. One is toward brilliant enamels and gold and silver plating finishes.

Long, Speedy Lines Favored.

The custom body jobs show a marked tendency toward long, finely drawn lines, suggestive of speed, in all types, even in the smaller coupes and cabriolets.

Of unusual interest are the mechanical innovations, especially in the various cars from Europe. Straight eight motors, four wheel brakes, sleeve valves, improved spring suspension, including rear cantilevers as long as the wheel base of some automobiles are outstanding features, while innumerable improvements in chassis design and engineering are almost commonplace.

List of Exhibitors.

The cars on exhibition are the Benz, Cadillac, Cunningham, Daniels, Duesenberg, Isotta Fraschini, Itala, Lafayette, Leon Rubay, Lincoln, Locomobile, Marmon, Minerva, Packard, Rolls Royce, and Winton.

Custom body builders having special exhibits of coachwork are De Causse, Fleetwood, Kimball, and Seaman.

INDUSTRY PRESENTS WEST WITH NEW STANDARD IN AUTOMOBILES

Record Crowds View 1923 Offerings.

BY J. L. JENKINS.

Chicago entered into its annual automobile spree yesterday.

With the middle west as its familiar and convivial companion, the city drove true to form and allowed motor toxin free access to its sporting blood. It welcomed the Twenty-third National Automobile show with open arms; fought hungrily for the first glimpse of alluring 1923 models, and broke all attendance records at the customary "unveiling" ceremonies of the huge exposition.

Raises Industrial Standard.

The moment doors of the Coliseum, Annex, and First Regiment armory swung open at 2 p. m., the critical element of the great motor brotherhood realized that never before has its own particular industry achieved so high and general a standard in automobiles. It is apparent at the first tour through the unusually attractive show booths that the industry, in passing from second to first position in American commercial importance, has gained both dignity and substantiability for its products.

It was the consensus of expert opinion in both engineering and owner circles that the 1923 motor vehicles have been designed and built to last longer, run farther and cost less for maintenance than the models of any former year.

Closed car models, new and exquisite body lines, and remarkable detail in standard equipment are, in their order, the outstanding features of the exposition. Manufacturers, sensing the swing of popular demand to the inclosed type of vehicle, have concentrated throughout the year on the practical production of closed bodies, and no single exhibit lacks this glistening new feature.

Sounds Open Car Knell.

The closed cars are lighter, roomier, and cheaper than ever before. They have been built with the double purpose of giving the maximum of comfort and all year 'round utility, and they presage the passing of the open model from the common ranks of motordom.

Handsomer and more substantial bodies mark each new offering. One maker introduced seven new body types as his contribution to the season.

The increasing demand for "extras" is met by practically every manufacturer with a flood of mechanical innovations and motor novelties included as part of the finished car. From built-in trunk to vanity case, the new cars

TABLOID GUIDE AND INDEX TO NATIONAL AUTOMOBILE SHOW

PLACE—Coliseum, 1512 South Wabash avenue; Coliseum Annex; First Regiment armory, Michigan avenue and 16th street.

TIME—10 a. m. to 10:30 p. m. every day, reopening tomorrow, to and including Saturday, Feb. 3.

ADMISSION—68 cents, plus war tax of 7 cents—75 cents.

CARS ON EXHIBITION—350, representing 79 manufacturers.

GASOLINE CARS—74 makes.

ELECTRIC CARS — Detroit, Rauch & Lang, Milburn.

STEAMER—Stanley.

The annual automobile salon, exhibiting high priced American and foreign cars and coach work, will be held through the week in the Drake hotel.

The Coliseum balcony is devoted to 300 accessory exhibits.

The annual exhibition is held under the auspices of the National Automobile Chamber of Commerce, S. A. Miles, show manager.

The Talk of the Chicago Show

"WE PREDICT Davis cars will be the talk of the Chicago Automobile Show. Davis has leaped right smack to the front—and landed—still running—on all four wheels! Seven months of record-smashing sales point the way, for 1923, to the greatest of all Davis years. Davis has arrived, I'm telling you."—*Walter C. Davis*

Easy On The Eyes

Look the Davis over carefully at the Chicago Show. You'll be in good company. *(Space Q-3)*

GEO. W. DAVIS MOTOR CAR CO.
Manufacturers Davis Motor Cars
Richmond, Indiana

DAVIS MOTOR CORPORATION
Factory Branch
2317 S. Michigan Ave., Chicago

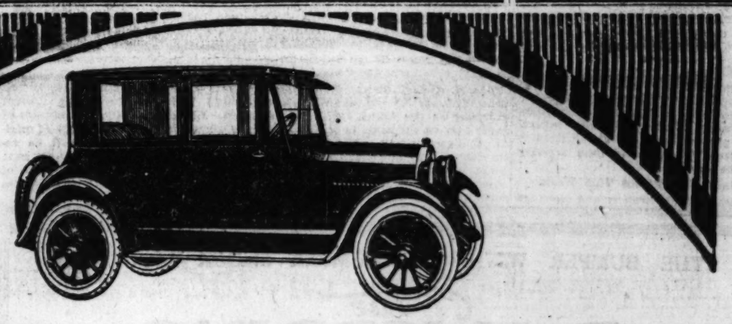
Berystrom Auto Sales Co., 820 West 59th St., and 8035-41 S. Halsted St.
John Hemwall Motor Car Co., 4549 Washington Blvd.
Edgewater Automobile Sales Co., 5852 Broadway.
James Bates, 428 S. Sacramento Blvd.
Standard Garage and Motor Sales, 2049 Lawrence Ave.
Davis Automobile Sales Co., 3070 Milwaukee Ave.
Northwest Motor Sales Corp., 2554 Milwaukee Ave.
Davis Motor Sales Co., Garz, Ind.
Davis Motor Car Agency, 1649 Vincennes Ave., Chicago Heights.
Schooley-Van Glider Motor Sales Co., 1041 Calumet Ave., Hammond, Ind.
Whiting Garage and Sales Co., Whiting, Ind.

1923 Will be a great year for Davis Distributors

DAVIS

"BUILT OF THE BEST"

[Oldest Quantity Users Of Continental Motors]



Now—the Complete Quality Closed Car at a Low Price

OLDSMOBILE

Brougham—$1375

Be sure to see the new five-passenger Oldsmobile Brougham at the Automobile Show. It's different. Here's why:

It is roomy and comfortable for five grown-up people. The front seats are deep Pullman-type chairs. The doors are 29 inches wide.

The body frame work of seasoned woods is sheathed with panels of steel—no outside covering of fabric is used. The luggage accommodations are the best of any car of its type.

Specially designed drum head lamps, which require no special lens or visor to comply with anti-glare legislation, are a feature.

The equipment leaves nothing to be bought later. Satin silvered hardware, heater, door locks, cowl ventilator, sun visor, windshield wiper, cowl lamps, nickeled radiator, crown fenders, dome light, window lifters and shades, walnut steering wheel and walnut finish instrument board.

Mounted on the famous 40 horse power chassis, the Brougham has no competition in its class. Oldsmobile manufacturing efficiency and General Motors Corporation facilities in engineering, research and purchasing take care of that.

See the Brougham and the other striking 1923 Oldsmobile models (both Fours and Eights) at the Automobile Show.

OLDS MOTOR WORKS, LANSING, MICHIGAN
Division of General Motors Corporation

W. V. FAUNCE MOTOR COMPANY

Salesroom 2235 S. Michigan Ave.
Telephone Calumet 4229
CHICAGO, ILL.
Service Station 4241 S. Wabash Ave.

DEALERS IN CHICAGO AND VICINITY

South Side Auto Sales Co., 1112-15 East 63rd St. Branch: 6250 Cottage Grove Ave., Hyde Park 2900
E. J. Pillinger Motor Co., 4615 W. Washington Blvd., Austin 6832.
Blue Island Garage, Blue Island, Ill.
Bode Auto Station, 32 Lake St., Oak Park, Ill., Austin 1092
Walters Bros., Gary, Ind.
Irving Robey Motor Sales Company, 1825-39 Irving Park Boulevard, Graceland 7078
North Side Motors Co., 5721 Broadway, Sunnyside 2229
Wm. Schuchert, Elgin, Ill.
Fred Granger, Hammond, Ind.
Wm. Seggebruch, Joliet, Ill.

Oldsmobile Founded 1897

A PRODUCT OF GENERAL MOTORS

offer every known article of equipment, despite the fact that more than 300 accessory exhibits on the Coliseum balcony show the vast development in that division of the industry.

Setting for the Jewels.

Show settings, developed from the rude booths of 1900 to the carefully planned ensemble of today, have reached their highest form this year. Simplicity marks the decorations in each of the buildings and adds to the effectiveness of automobile groupings. In the Coliseum two huge paintings form the center of the decorative scheme. A landscape appears at the south end of the building and the rugged outlines of a Rocky mountain pass forms a background at the north. As an innovation the balcony and ceiling of the Coliseum are completely covered with painted canvas, carrying out the general color scheme of green, white, and gold. Shaded lamps and huge flower receptacles are used in profusion.

The show management this year has turned "inquiring reporter" in an attempt to sound out the true public sentiment toward the industry. First nighters found eighty boards bearing industrial statistics, traffic regulations, and highway information confronting them at every turn in the show buildings, together with the notice that the management will award prizes for the best answer on "Which is the most important fact?" Blanks for the answers were distributed by ushers. They will be judged during show week and prizes will be awarded following its close.

Adopt New Lines.

In general most of the cars shown have one feature in common, pointed out as enhancing the grace and dignity of the models for 1923. This is the high radiator with the hood line running clear back to the windshield and is shared alike by the sportiest of roadsters and the most formal of cabriolets and sedans.

Visitors observed a distinct absence of freakishness. On the contrary the manufacturers apparently concentrated their efforts toward comfort and convenience. Controls, whether operated by foot or by hand, are so placed as to be reached with a minimum of effort. The seats are wider and more roomy than possessed by previous models, with a greater perfection in the springing than had been reached before.

Engines are more compact than ever, this applying to all the exhibits.

There was a distinct educational note throughout most of the exposition. For instance, the latest in windshield cleaners are shown removing actual water, carbon removers go through the process of disintegrating real carbon, and lubricants and the methods of using them are demonstrated as the motorist must utilize them.

Other Features of Show.

Hill climbing ability is still further enhanced because of the additional power of the engines. Vibration and noise have been reduced until the average 1923 engine is a marvel of silence and smoothness.

The close coupled car seating four or five people and variously styled, a coupé, brougham and sedanette, is the most popular body type. Being a cross between the coupé and the sedan, it threatens to take the places of both to some extent.

Virtually every exhibitor has new body models on display, a few are showing new chassis models. An outstanding feature of the display is the so-called copper cooled car which the General Motors corporation has been developing for the last two years.

Automobile enthusiasts are crowding the hotels of Chicago. For several days people from all over the country and from Europe have been arriving for the show.

Many Conventions This Week.

Numerous conferences and meetings are scheduled during the exposition. The directors of the National Automobile Dealers' association went into session this morning at the Hotel La Salle. Tomorrow the Automobile Electrician's association will open its annual convention at the Congress. The National Automobile Chamber of Commerce Passenger Car Advertising Manager's meeting, and the National Automobile Dealers' association are scheduled to meet at the Hotel La Salle.

On Tuesday morning the N. A. C. C. Motor Truck Advertising Managers will meet at the La Salle. The Willys-Overland dealers' dinner will be given Tuesday evening at the Congress.

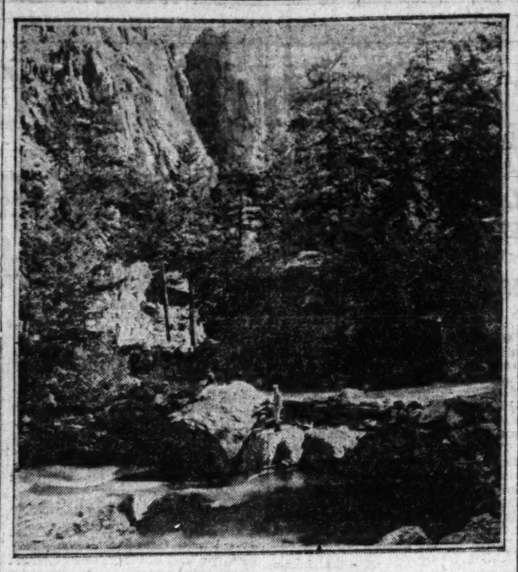
The N. A. C. C. directors' meeting is scheduled for 10 o'clock Wednesday morning at the Hotel La Salle, and there also, at the same hour, the N. A. D. A. directors will assemble. Franklin dealers will lunch at the Congress hotel Wednesday at 1 p. m. In the evening the central and western Oldsmobile dealers will have their meeting and dinner at the La Salle. The Society of Automotive Engineers will hold their annual dinner that evening at the Congress, while at the Blackstone the Paige-Detroit dealers' meeting and dinner will be a feature.

The Old Timers' club banquet is on the program for Thursday evening at the Congress, where there also will be a luncheon and meeting of Hupmobile dealers.

Old Timers' Club Banquet.

The Old Timers' club will make its debut at this show as a purely social organization. It has been decided to hold one banquet a year hereafter, either at the New York or Chicago show. Plates will cost $5 and that charge will also cover the annual dues. The constitution and bylaws of the organization regarding age of qualification for membership will be retained. Tickets for the banquet next Thursday evening in the gold room of the Congress are on sale on the main floor of that hotel.

Out Where the West Begins



"East Side, West Side, All Around the Land," was the refrain sung by millions of open road fans last touring season. Few of them found anything better than the scenic fairyland of the national parks. Here is a highlight along Big Thompson river at the entrance to Rocky Mountain national.

2,527,000 CARS BUILT IN U. S. IN 1922

Following is a digest of 1922 automobile production issued by the National Automobile Chamber of Commerce:

Cars and trucks	2,527,000
Cars	2,287,000
Trucks	240,000
Previous record motor vehicle production (1920)	2,205,000
Number of new cars needed for replacements in 1923	1,800,000
Production of closed cars	35%
Total wholesale value of cars and trucks	$1,558,567,000
Total wholesale value of cars	$1,374,487,000
Total wholesale value of trucks	$184,080,000
Estimated average retail price of car 1921	$900
Estimated average retail price of car 1922	$770
Reduction in average retail price of car	14%
Estimated average retail price of truck 1921	$1,326
Estimated average retail price of truck 1922	$1,050
Reduction in average retail price of truck	21%
Tire production	36,340,000
Number of persons employed in motor vehicle and allied lines	2,431,400

CAPITAL TOPS NATION IN NEW AUTO OWNERS

(Continued from first page.)

government. Even Secretary of Agriculture Wallace no longer uses the carriage and pair which in the early days of the Harding administration conveyed him to the White House on cabinet days. The carriage was sold last June, and the six horses owned by the department were sent to its farms in Vermont and Virginia to end their days. Postmaster General Work, however, has brought out the carriage used to the end of his administration by Mr. Burleson, and frequently drives about in it instead of the car used by former Postmaster General Hays.

JEAN JULES JUSSERAND.
[Copyright: U. & U.]

Ambassador Jusserand of France is the only member of the diplomatic corps who still owns a carriage and pair, and this season for the first time he is using an automobile, and the smart little carriage and well kept bays with their tri-color cockades on their bridles are seldom seen.

Outside of official, diplomatic, and resident social circles, however, are thousands of government employés and other small salaried workers who find it cheaper to buy a flivver and commute than to live in Washington.

Traffic Expert Tells What Chicago Must Do to Speed Up

(Continued from first page.)

are all forms of serious obstructions. Why not limit these to emergencies only?

When is a speed limit not a limit? If the speed limit is 20 miles an hour and 25 miles is permitted, either this rate is dangerous, or the signs should read "25 mile limit." To permit a daily violation of an order means disrespect, adds to carelessness, and it becomes a question of "what you can get away with."

On State street, at Washington and at Madison, we find 35,000 people crossing the intersection in an hour, and at the same time over 2,000 vehicles use the roadways. This means these intersections are used by the entire population of a city like Danville or Kenosha, with all of its auto traffic, and in one hour. With such a concentration of traffic, delays and annoyances are bound to occur.

More Arteries, Wider Roads.

Now the volume of all traffic is increasing—pedestrians, motors, street cars, taxicabs, etc. The only positive relief can be found in more arteries and wider roadways. Regulations cannot keep pace: ordinances are at best only measures for immediate and partial relief. Further regulation affects adversely the large majority of persons who are cautious and courteous. A vast majority of people are inconvenienced in order to safeguard the fools and incompetents. Let us have fewer laws and ordinances, and effective enforcement of those that are really essential.

You cannot depend upon educating people who wilfully or carelessly violate traffic rules and laws. After nearly ten years' experience with our ordinance which forbids parking in the loop in rush hours, there are now daily six to eight times more violations taken to court than during the first year this ordinance was in effect. Violations have increased at a greater rate than the increase in the number of cars.

The effect of the enforcement of law should be to permit common sense individuals all possible freedom, and to make it impossible for the remainder to operate a motor car. Court records should be made so that the judge can always know if the violator is making his first, second or third call upon His Honor, and then he can act in a manner that will make repetition expensive.

More Street Space Needed.

Lastly, additional street space for our constantly increasing traffic must be provided. A program of rapid transit extension with adequate terminals underground in the loop, will take many pedestrians off the sidewalks and should materially reduce the need for street cars in the central district by placing the long haul patrons on high speed lines.

So we need, first, a program for traffic and transit improvement, coördinating and extending present facilities, and then a concerted I WILL all along the line, to put it through and get the desired results. Chicago will then become the Chicago we dream about, and which we some day will have.

Autos Rapidly Winning Favor Among Egyptians

Motor transportation in Egypt, particularly with regard to taxicabs and commercial vehicles, received considerable impetus in recent months. In Alexandria there are over 1,600 passenger cars, 234 being taxis, and 120 trucks; in Cairo there are about 2,200 passenger cars and 110 motor trucks. Motorcycles in these two cities number about 350 and 900, respectively.

LICENSE CHIEF HAS NEW STATE HEADLIGHT LAW

Holds New Rule Will Cut Accidents.

(Continued from first page.)

law, found that in nearly every community in the state it is disregarded by a large percentage of the drivers.

Enforcement is made difficult because of the provision that dimming is not necessary when headlights "are equipped with an anti-glare device or lenses which prevent a dazzling or glaring light." Authorities do not agree as to what is an effective anti-glare device, and experts express the opinion that there is no such thing as an anti-glare device which will give sufficient light for ordinary driving and at the same time eliminate the glare sufficiently to prevent the temporary blinding of an approaching driver.

I propose, therefore, to ask the Fifty-third General Assembly to amend this law by striking out the exception. If this is done, every driver will be required to dim his lights when within not less than 250 feet of an approaching car, and there can be no debate over the kind of headlights used. I am convinced that this will make possible a stricter enforcement of the law and increase the safety of driving at night.

Need Sterner Traffic Laws.

In 1922 we licensed 682,250 passenger automobiles, 99,724 trucks, 4,214 dealers, and 8,458 motorcycles. The total fees of the automobile department last year were $7,882,482, an increase of $1,079,174 over the previous year.

As the extension of hard roads throughout the state increases the usefulness of the automobile, I am convinced that there will be an increasing number of new owners.

GENERAL TRADE BOOM INSURES BIG AUTO YEAR

BY ALVAN MACAULEY.
[President Packard Motor Car company.]

With prospects for general business conditions bright and values which only a short time would have been deemed absurdly possible presented to the public, automobile industry in 1923 ought have the most profitable year in its tory.

Readjustments Aid Industry.

The entire automobile industry to make a quick readjustment it was left with over-expanded plants on its hands, and the tightly closed by the refusal of public to buy new cars.

Readjustment of labor, mater time and money; absolute control every item by means of scientific balanced budgets; building of new chines which reduce time, and elimination of every bit of waste, no how seemingly trivial, has brought motor car cost down to the point where the average man now cannot afford not to own one.

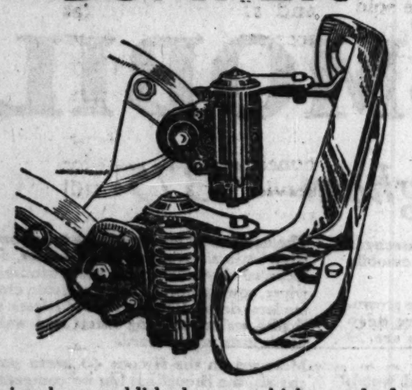
Can't Keep Up with Orders.

The immediate response of the purchasing public to the thorough cleaning was such that the automobile industry "came back" with a rush, and to a large extent swept other industries along with it.

As an indication of present prosperity it might be pointed out that, while this time of the year an automobile manufacturer usually places hundreds of cars in storage in anticipation of spring business, the Packard Motor Car company, despite increased production, only has not been able to put one car in storage, but has been unable to meet fully its unfilled orders.

THE BUMPER WITH THE BUMPER SHOCK ABSORBERS

The RAMSPRING BUMPER



See Our Exhibit at Chicago Automobile Show

Space No. 1 Balcony First Regiment Armory

THE Ramspring has established a new high standard of grace and security in protective equipment. The design and construction are exclusive, with patented features in both appearance and performance. There are no copies of the Ramspring. Its identity and efficiency are never challenged.

The Ramspring exclusively has **"Bumper Shock Absorbers"**—heavy coil springs encased in cylinders as pictured above. These coil springs absorb the full force of the impact from a mere bump to a terrific crash, high or low, at any angle—thus affording unbelievable protection to the car and occupants.

It is these shock absorbing coils that make the Ramspring a basic invention in bumpers. They cushion and take up the shocks instead of rendering a rigid resistance to impact.

Ramsprings are furnished for both front and rear and in sizes to conform to individual weight and size specifications of the car on which installed.

Insist upon Ramsprings and avoid the dangers of inefficient bumper equipment. They are usually obtainable through leading dealers, or communicate with us and we will direct you to your nearest dealer.

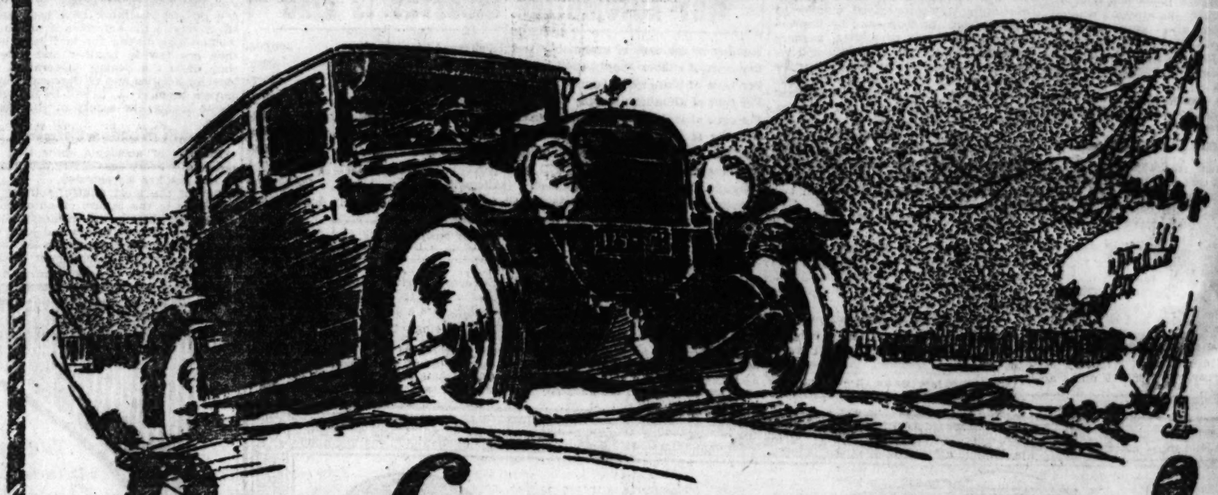
DEALERS: It is gratifying to merchandise a line of recognized character without copies that precipitate price competition and result in loss of profit to every one.

The Ramspring Bumper Co.

Factory and General Offices:

624 W. ADAMS ST. CHICAGO, ILL.

NEW CHANDLER SIX



Performance!

Phenomenal daily demonstrations are supplementing the impression created by the new 1923 Chandler Car.

Regular trips to Hubbard's Hill, Palos Hills and other locally known climbs are bringing out the amazing hill mastery of the new Pikes Peak motor.

Equally impressive exhibitions of power and exhilarating responsiveness are being continually made in loop traffic. At the sound of the whistle the new Chandler Six darts smoothly, silently and instantly ahead.

These spectacular demonstrations are confirming locally the supremacy displayed by the new Chandler motor at Pikes Peak, the highest and hardest automobile climb in the world. And we welcome an opportunity to demonstrate at any time, under any conditions, and at any place within reasonable driving distance.

PIKES PEAK MOTOR
BUILT BY CHANDLER

Built to master Pikes Peak, the new Chandler motor eliminates vibration, the ping of pre-ignition, and heating. It has smooth unlabored power for any pull. Its throttle response is instantaneous. Meets every conceivable driving situation!

NEW LOW PRICES!
F. O. B. Cleveland

Touring Car (5 Pass.) $1395 — Four Passenger Roadster $1595 — Chummy Sedan . . $1695
Touring Car (7 Pass.) $1545 — Royal Dispatch . . . $1695 — Metropolitan Sedan $2195
Seven Passenger Sedan . . . $2295

See It At The Show!

THOMAS J. HAY, Inc.

2519-21 S. Michigan Ave. Victory 8200

CHANDLER Community Dealers

DE HAVEN BROS., 4021 Washington Blvd., Chicago
MASSEY & MEYER MOTOR CO., 449 Madison, Oak Park
HANNION AUTO SALES, 5349 S. Ashland Ave., Chicago
KINNE MOTOR CO., 2854 Milwaukee Ave., Chicago
SCHIFFMAN MOTOR SALES, 1839 Milwaukee Ave., Chicago
BONNEMA CHANDLER SALES, 19 E. 111th St., Chicago
QUAN BROS. MOTOR SALES, 1200 W. 79th St., Chicago
GREENLEAF MOTOR SALES CO., 7037 N. Clark St., Chicago
GEO. MARQUETTE MOTOR SALES, 3061 Ridge Ave., Chicago
JEFFERSON PARK MOTOR SALES, 4948 Milwaukee Ave., Chicago

THE CHANDLER MOTOR CAR COMPANY · CLEVELAND

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ENGLAND'S TAX SYSTEM BOOMS THE SMALL CAR

Makers Improve Designs Despite Handicap.

BY H. THORNTON RUTTER.

[Motor editor of the Daily Telegraph, London.]

During the year 1922 British motorists paid £14,000,000 in taxation for [illegible] licenses for 800,000 vehicles registered with the ministry of transport, of which 275,000 were passenger cars, 40,000 were motorcycles, and the balance were trucks, including motor omnibuses, lorries, wagons, light vans and tractors.

As the ministry of transport expects [illegible] the road tax to produce about £11,- [illegible] per annum, motor vehicles can look for an expansion measured in terms [illegible] a reduction of about £3,000,000 increase [illegible] between themselves and the owners of the various passenger cars especially [illegible] are disagreeably surprised at this [illegible], and consequently are agitating [illegible] a reduction in the tax in order to [illegible] the total amount taken from [illegible] pockets to a sum nearer the original amount. However, there is no likelihood of their receiving any less demands from their purses for 1923. Of the sum received by the ministry of transport during 1922, some £9,000,- [illegible] were expended upon the roads. The result was that in 1922 the highways of England, Scotland, and Wales were improved.

Tax Firm Pays Big License.

In order to convey some idea how [illegible] affects dividends on British [illegible] companies, I may mention [illegible] all motor vehicles have to renew [illegible] license to run on the road on [illegible], and the London General Omnibus company, Limited, who provide [illegible] with popular motor buses at [illegible] fares for the stages, paid a check to the ministry of transport on [illegible] of £245,823 for the renewal of licenses in their motor buses for 1923, a total of £1,130,790, at the exchange rate [illegible] that date.

Taxation, however, did not hinder the progress of the passenger motor car, though the £1 per horse power tax did decline to keep the designer to the small bore and long stroke engine to keep the taxed rating as low as possible, as this tax is calculated by the British government officials on the area of the cylinder and the number of cylinders the engine has, while the stroke or piston travel is entirely disregarded.

Yet still the British designer improved his engines by giving them better balance, larger valve area, and paying more attention to the turbulence of the rising up of the gas mixture as it [illegible] the combustion chambers of the cylinders. The result was that in 1922 practically all former speed records were wiped out on the Brooklands racing track, and that cars fitted with engines of small cubic capacity captured records of speed from the older but more powerful cars, as well as creating new ones.

Year of Many Records.

Cars of 1,500 c. c. cubic capacity engaged in the race covered over 100 miles actually in one hour round the Brooklands track, while at the French Grand Prix road race of 500 miles "two liter" cars of 2,000 c. c. capacity engines averaged 1 1-10 [1.1] miles per hour faster than the winning "three liter" cars of 1,860 c. c. capacity in the same race of 311 of 300 miles.

One twelve cylinder British built racing car raised the half mile record from a flying start to 136.05 miles an hour, while the two mile record was raised to 122.11 miles per hour and the [illegible] mile to 105.57 miles per hour, beating all the intermediate distances [illegible] with new speed rates.

In fact, increased speed both on the track and in touring on the road is the most marked feature of the motors' progress in England in 1922. Every motor vehicle is traveling faster, and [illegible] a better average road speed, than the motor bus to the £3,000 limou-

[illegible] the same time the motor car has progressed in its road running, the general passenger car during the year has lessened its horse power rating so that whereas in 1919 the average horse power was 25 h. p., in 1921 this was reduced to 17.8 h. p., and in 1922 to 16.5 h. p. (estimated, as full official returns are not yet available), judging by the returns issued prior to December, 1922.

In fact, today the small car of about ten horse power has vastly increased in numbers, though the annual capacity of absorption by Great Britain of new cars has not greatly increased in the full total. Between 50,000 and 60,000 new cars were sold during 1922, of which some 35,000 cars were made in England and Scotland and the balance imported from the United States, Italy, and France, with a few from Belgium.

These 35,000 British built cars may thus be taken as the sale output of the home factories—a trifle compared with the production and sales in the United States. But it must be remembered that out of England's population of, roughly, 44,000,000, only about 2,000,000 persons actually pay income tax, so the home market is bound to be limited. (Tax is paid in England on over £250 per annum income.)

Export Trade Falls Off.

The motor vehicle export trade in 1922 was the worst known for many years, though towards the last quarter of the year it began to improve and is still gaining some lost ground. This latter improvement is due to the large fall in British car prices, amounting to 30 to 35 per cent. Consequently there is every hope for a better outlook this year.

Unfortunately, England is still burdened with a large war stock of trucks. These, in a reconditioned state, have practically filled the demands for commercial motor wagons of two to five tons carrying capacity. Consequently the actual output of new trucks over 3,000 pounds has been small, restricted to hackney passenger carrying vehicles, such as char-a-bancs, motor fire engines, and municipal motor wagons, road sweepers, gulley cleaners, and the like.

And large numbers of these trucks—derelicts of the war—in various degrees of useable condition, still are parked all over England and offered for sale at very low prices. The second hand market is so glutted with them that sellers of new trucks have a hard task to find customers, and until these war trucks are either broken up or absorbed by the commercial community into useful work the British manufacturer of "heavy" motors, as trucks are termed in England, has to rest content with a small output from his factory.

AND FIGURES DON'T LIE

THE INQUIRING REPORTER

He's Out to Learn the Truth About Motordom.

The Tribune will pay $5 each for questions accepted for the Inquiring Reporter to ask. Send name and address with your question to "The Inquiring Reporter, Chicago Tribune." R. Hilligoss, 634 Cornelia street, Chicago, was awarded $5.

The Question.

What improvement do you want most in the 1923 model automobile?

Where Asked.

Clark street, at Washington.

The Answers.

John McCann, 105 West Monroe street, contracting engineer—Well, sir, I'd like to see an auto with fewer handles and shifting gears. You have to do too many acrobatic stunts while driving. Why can't they make a machine that is operated by one handle? And someone ought to get after the manufacturers of the poor gas which they sell us at 23 cents a gallon. I have read that 8 cents is enough for gasoline today.

Charles Ferguson, 1508 West Lake street, chauffeur—I have been driving various makes of autos for several years, and the weakest and most dangerous part of all cars is the brakes and brake linings. If they could only make something that would stand up. Brakes are liable to go bad on you at any time and let you in for a nice wreck. Another thing is our tires. The cord tire is a great development, but there is still room for improvement.

Edward P. Shapiro, 3149 Roosevelt road, salesman—The perfection of some device which would effectually prevent killing of the motor when climbing steep grades or in sudden emergencies, as, for example, when crossing railroad tracks. Such a device would greatly increase the safety of motoring, and prevent disastrous accidents. Another thing, some device which would signal the driver when the air pressure in the tires has gone below a safe limit. In my opinion, this would save thousands of dollars to auto owners.

E. M. Lamnes, 160 North Wells street, vocational counsellor—A good engine, with good carburetors and a good ignition system—that's the thing we need the most. There is too much engine trouble. In a few of the more expensive cars they are introducing new air features in the carburetor. It is an application of the vacuum principle. I believe this improvement should be incorporated in all classes of cars.

Harry E. Selder, 4449 Clifton avenue, salesman—Ours is an open car, and we don't use it in the winter principally on account of it being so disagreeable to change tires in case of blow outs. That suggests an improvement in tires as a desirable thing. In open cars you burn your feet in summer, and you freeze all over in winter. Improvements for comfort in winter driving is indicated.

REVISE CODE AND DROP DEAD LAWS, AUTO CLUB ASKS

Also Wants Uniform National Rules.

BY E. H. BEACHAM.

[Manager, Illinois Automobile club.]

It was not difficult twenty years ago to govern the operation of motor vehicles to the satisfaction of both the owners of power driven vehicles and the pedestrians, but today, with some over 10,000,000 automobiles in operation in the United States, the problem has become intricate. I am frank to say that our legislative bodies have failed to keep pace by passing legislation governing speed and operation of motor vehicles on the public highway.

At every session of all state legislative bodies some representatives have pet traffic laws to introduce. They present apparently good reasons why their laws should be passed. There are today on the statute books of every state in the union a great many traffic laws that are not enforced. In fact, it is impossible to enforce them, owing to the rapid changing of conditions pertaining to transportation and increased congestion.

Club Urges Revision of Laws.

This applies also to city ordinances and police orders in practically all of our cities. They have become more or less antiquated, but still can be revived if the authorities see fit to enforce them. The fact that these laws still remain on our public records, even though they are not enforced, makes practically every operator of a motor vehicle a violator of either city or state laws.

The Illinois Automobile club recommends that all laws and ordinances pertaining to the operation of motor vehicles which are not effective or in keeping with present conditions be repealed and new, modern, and intelligent legislation be passed and properly published, enabling the motorist to operate his car within the law and not knowingly be a violator.

Urge Uniform National Laws.

We further wish to recommend the establishing of uniform traffic laws nationally, so that a motorist touring from one state to another will not innocently violate some ridiculous local ordinance, usually a hobby of some public official. We believe that if a traffic law is good in Chicago it is good in New York, Philadelphia, or any other city in the world.

When we are suggesting traffic regulation let us not overlook the necessity of regulating the pedestrian traffic. Statistics show the pedestrian is more careless than the driver of a motor vehicle, notwithstanding the fact there are many more pedestrians than there are drivers of motor vehicles. The principal object in changing motor laws and enforcing them is to prevent accidents and loss of life. Let us, at the same time, enact such legislation as is necessary to govern and control the pedestrian and compel him to conform to these laws to the letter. Otherwise any motor vehicle laws would not accomplish the desired results.

WHERE TO FIND YOUR FAVORITES AT THE AUTO SHOW

COLISEUM AND ANNEX—Buick, Nash, Studebaker, Dodge, Maxwell, Chevrolet, Dort, Moon, Essex, Hudson, Franklin, Lincoln, Oldsmobile, Cadillac, Paige, Reo, Haynes, Overland, Willys-Knight, Durant, Peerless, Chandler, Hupmobile, Packard, Oakland, Stephens, Wills Sainte Claire, Liberty, Chalmers, Pierce-Arrow, Kissel, Cleveland, Marmon, Velie, Good Roads exhibit, Jordan, R. & V. Knight, Stutz, Auburn, Elgin, Cole, Gardner, Stearns, Columbia, Mitchell, Westcott, Elcar, Davis.

ARMORY—Yellow Cab, Dagmar, Crawford, Climber, Sayers, Premier, Stanley, Gray, Textile Products, Pilot, Mercer, Anderson, McFarlan, Dorris, Apperson, National, Locomobile, Handley, Rickenbacker, King, H. C. S., Roamer, Barley, Paterson, Lafayette, Case, Milburn, Detroit, Ranch & Lang, Standard, Courier, Star.

Only 30 of 100 Owners Know License Numbers

Only about thirty out of every hundred auto owners know their own license numbers. Out of five autos stolen in one day, only two of the owners were able to give the police the state license numbers of their cars. The other three "couldn't remember them!" Learn your license number if you want to recover your car after it is stolen.

TAKE LEFT SIDE OF ROAD IF YOU WALK AT NIGHT

Pedestrians on country roads are advised to walk on the left side of the road, facing oncoming traffic, by Dal H. Lewis of the American Automobile association.

"Courtesy on the part of the automobile driver demands the use of dimmed lights at night," said Mr. Lewis, "and this factor, while it contributes to the safety of passing motorists, makes it difficult for the automobile driver to see a pedestrian walking along the edge of the road in the same direction the car is traveling. This difficulty is increased if the pedestrian wears dark clothing. The result is that the driver is practically on top of the pedestrian before the latter becomes visible.

"Walking on the left hand side of the road is just as good for the pedestrian and enables him to see the approaching automobile in time to step aside if the motorist does not see him in time to swerve."

Gas Wasted if Cylinders Are Not Firing Properly

Are all your cylinders firing properly? If not, you are wasting gasoline and filling the dead cylinder with oil which will carbonize when you get it firing again. Give the engine a little more gas while idling and open the pet cocks to look for flame. If no flame spurts out the cylinder is dead. If you have no compression cocks learn how to use a screw driver to short circuit the spark plugs.

If the engine slows down it is a live cylinder. If it does not affect the running of the engine it is a dead cylinder.

NEW YORK GROPES FOR WAY OUT OF TRAFFIC MAZE

Street Through Buildings One Plan Suggested.

[BY A STAFF CORRESPONDENT.]

New York, Jan. 27.—[Special.]—Various expedients resorted to in the hope of solving New York's traffic problem have shown improvement in methods, but little effect in results.

'The apparent paradox is explained in the fact that the number of motor vehicles now using the streets of the city is 30 per cent greater than twelve months ago.

Better methods of handling the traffic have prevented the streets from falling into virtual blockades, but have left general conditions about as they were. This status quo is a condition of congestion universally described as "impossible" to be endured for long.

Many Plans but No Action.

All the interests of the city affected adversely by congested motor transportation and the agencies charged with handling traffic are trying to hit upon a comprehensive scheme to relieve the situation. Varied plans have been suggested, but at present there is no program under way.

Meantime the retail automobile dealers are feeling the congestion as reflected by buyers hesitant to face tangled traffic, and they have come out with a demand that there be less talk and a little more action. The auto dealers recognize that continued publicity condemning congestion does not help sales, yet congestion does exist, and the only way to end it is to end it.

Among the numerous suggestions under consideration is a rather spectacular idea coming from Richard E. Enright, commissioner of police. Mr. Enright describes conditions as intolerable, with passenger cars compelled to go at snail's pace (when not stopped completely) throughout Manhattan below 59th street and with trucks and business vehicles slowed down so that waste and loss of time run into dollars.

Suggests New Street.

There appears no way of speeding up traffic without further endangering life, so Mr. Enright believes the promise of greatest relief is to be found in piercing Manhattan with a new street. The commissioner thinks the wide block between 6th avenue and 5th avenue could be utilized for an "under building" street. This could be accomplished by slicing through all the buildings in the middle of the blocks and thus shooting a street through the structures on the regular levels, leaving the buildings suspended overhead. Others oppose this scheme on the ground that condemnation proceedings and purchase of right of way would reach prohibitive costs.

The police commissioner also has suggested an elevated motorway connecting the 72d street terminus of Riverside drive with the Battery, paralleling the Hudson river. Such a roadway would relieve the principal north and south arteries, including 5th avenue, Broadway, 6th avenue, and Park avenue.

In connection with Park avenue it has been proposed that the fenced-in airways in the middle of the street space be done away with, and the entire surface given over to traffic. However, property owners and dwellers along this newly fashionable avenue bitterly oppose destroying the park effect of the street, and this scheme, along with all others, remains in a stalemate.

Police Doing Their Best.

Meantime, the police continue to do the best they can. The only recent change—a change without more than slight improvement—has been in the theatrical district of Broadway, and applicable only in the night theater hours. Parking has been prohibited in a large area, and one way traffic is the rule on cross streets, helping get theatergoers in and out of the bright light regions. But with about 20,000 taxis using the streets and all seeming to be in the theater district at the same time, there is scant relief.

The 5th avenue light signal systems, in use for several years, has been put into effect also in the theater district, but withal the great problem seems to be more streets and how to get them on thin Manhattan island.

11,500,000 MOTOR VEHICLES ON U. S. REGISTRY LIST

Motor vehicles registered in U. S. (approx.)	11,500,000
Motor cars	10,250,000
Motor trucks	1,250,000
Increase in U. S. registration over last year	7%
World registration of motor vehicles	12,750,000
Per cent of world registration owned by U. S. A.	90%
Motor vehicle registration on farms	3,500,000
Motor cars	3,300,000
Motor trucks	200,000
Motor cars serving suburban communities	750,000
Passengers carried annually by motor car	7,500,000,000

MEXICO HAS BRIGHT TAXIS.

Taxicabs in Mexico City, Mex., represent every hue of the rainbow. The colors include yellow, blue, white, brown, green, and variegated.

STANDARD OF THE WORLD

Announcing

A National Standard of Costs for Cadillac Service Parts

Effective February 1st, 1923, service parts for Cadillac cars will be sold throughout the United States at a uniform rate, without war tax, freight or handling charges.

This means that Cadillac service parts can be purchased in Maine or California, or anywhere in the country, for identically the same amount.

As no advance is made in the catalog prices of parts, the removal of tax and shipping charges represents a clear reduction, and a material saving to Cadillac owners.

The creation of this national standard of costs for service parts marks still another step in this Company's avowed policy of giving to its clientele maximum value in every phase of fine car ownership.

CADILLAC MOTOR CAR COMPANY
Chicago Branch: 2301 S. Michigan Avenue

CADILLAC

STANDARD OF THE WORLD

AUTOMOBILE SALON

Presenting the Aristocracy of Motordom

Hotel Drake, Jan. 27th to Feb. 3rd

1 to 11:30 P. M. Including Jan. 28th

THE Automobile Salon of 1923 presents to a discriminating and distinguished clientele all that is really meritorious in high-grade motor cars, and custom coach work; admirably staged in a beautiful and appropriate setting, and on a scale commensurate with the importance and character of the products exhibited.

EXHIBITING

CUNNINGHAM, DANIELS, DUESENBERG, ISOTTA FRASCHINI, LÉON RUBAY, MINERVA, ROLLS-ROYCE, WINTON

EXHIBITED BY COACHMAKERS

BENZ, CADILLAC, LA FAYETTE, LINCOLN, LOCOMOBILE, PACKARD, MARMON

COACHWORK EXHIBITS BY

DE CAUSSE, FLEETWOOD, KIMBALL, SEAMAN

SAFETY COUNCIL HOPES FOR FEWER AUTO ACCIDENTS

President Plans to Cut Death Toll This Year.

BY WILLIAM OTTER.

[President Chicago Safety Council.]

WILLIAM OTTER.

Chicago is in an unhappy condition as to accidents and fires. Perhaps no other condition constitutes so serious a problem for the city. Complete statistics for 1922 are as yet unavailable, but it is known that 736 people were killed in motor vehicle accidents in the year ended Nov. 30th; that of this number 248 were children up to 16 years of age; that loss and damage sustained by fire amounted to more than $14,000,000.

Based on this information and experience in the past, we estimate that over 2,000 people were killed and 50,000 seriously injured in accidents of all kinds in Chicago and Cook county during 1922!

It seems to those of us who are devoting our time and energy to the prevention of accidents in Chicago that this record presents a serious indictment against the community as a whole, for it means not only great humanitarian and economic waste, but these casualties entailed suffering, sorrow, and in many instances destitution; they caused many women to be widowed, hundreds of children to be made motherless and fatherless, and removed childish glee and prattle from numerous homes.

And All So Unnecessary.

The situation is the more unfortunate because it is so unnecessary. Experience proves that unquestionably 75 per cent of all accidents and fires are avoidable.

The Chicago Safety council, operated as a department of the Association of Commerce, and the local representative of the National Safety council, has for more than two years conducted an aggressive campaign of education and correction to make Chicago safe from accidents and fires. It has made gratifying progress in its field of operations, and looks to the future with confidence, recognizing, however, that it has a tremendous task ahead.

The council is now engaged in a campaign to secure larger funds for 1923, and plans to undertake soon an intensive program of activities through the homes, churches and schools, as well as the industries, railroads and public utilities, in every way reaching out and interesting and instructing the 3,500,000 people subject to its influence.

Slowly but with certainty there is being developed in Chicago a public sentiment opposed to needless accidents and fires. And once every one determines to minimize this unwarranted drain on the life and resources of the city, accidents will substantially cease to occur.

Toll of Auto Accidents.

Starting with five deaths due to motor vehicle accidents in Chicago and Cook county in 1905, the record gradually climbed until in 1920 it totalled 542 deaths, in 1921, 660 deaths, and in 1922, 736 deaths. While the percentage increase in 1922 was less than in 1921, the safety council recognizes that in the prevention of automobile accident lies the most important phase of its work. It has built its plans to meet this problem, and I predict that, with the unstinted assistance of our right-thinking people a radical diminution will occur during the year immediately ahead.

What is most needed is law enforcement, cooperation, and the education of the entire public with respect to this problem. Chicago would surprise itself with the saving in accidents which would accrue from universal compliance with the law, general practice of courtesy of the road, and the exercise of care. It should be remembered, too, that these admonitions apply not only to the man who drives, but to the man who walks as well.

Attacks Auto Case "Fixing."

One of the greatest evils connected with the automobile accident situation is that of "fixing" arrests for violating laws and interfering with the prosecution of those charged with violating the laws. It is hoped that much improvement will be effected in this respect in the immediate future, for the people are now aroused to an appreciation of the fact that one may be just as surely killed by a reckless, lawbreaking, dare-devil automobile driver as by a .44 caliber "mankiller."

BREAKING THE TRAIL

Hardy drivers of the Pacific northwest stand an annual race for first honors over the Cascade passes. Pulling through Sunset in Washington in any of the five winter months offers a real motoring thrill. Here is the first caravan of the new year. [Underwood & Underwood Photo.]

1,000 MILES OF ROADS, STATE'S AIM FOR 1923

Illinois Has Biggest Plans in Country.

BY FRANK T. SHEETS.

[Illinois Superintendent of Highways.]

Before considering Illinois' construction program for the year 1923, it is well to consider the accomplishments of 1922. During the season just passed Illinois completed 722 miles of pavement, which figure establishes the world's record for the mileage of highways completed by any one state in any one year.

During the summer months the weekly construction reached as high as forty-one miles of standard eighteen foot pavement. This rate would have been maintained, if not increased, had not unsettled economic and industrial conditions intervened. On the basis of contracts in force and the progress made, Illinois would have completed at least 1,000 miles of pavement in 1922.

The rail strike, the coal strike, and the cement shortage, together with the priority orders established by the interstate commerce commission, practically brought road building to a standstill for a number of weeks at the peak of the construction season, and these handicaps were not removed until the latter part of the year.

Outlook for 1923.

Illinois is entering the year with approximately 780 miles of pavement under contract, and awards are pending on approximately twenty miles more, making the total mileage of pavement under way approximately 800 miles. In addition, there is a large mileage of heavy grading and bridge work under contract. These contracts were awarded in the late fall months for 1923 construction, and the contracts now in force utilize all of the appropriations which have thus far been made by the general assembly.

Bills have been introduced for emergency appropriations which will make available the remaining portion of the $60,000,000 state bond issue, and the road funds. Contracts will probably be awarded for such additional mileage within the next few weeks as will insure the completion of 1,000 miles of durable, hard surfaced pavements for the year 1923, together with a substantial mileage of heavy grading work and a considerable number of large bridges.

New Springfield-Chicago Road.

It is noteworthy that the roads which are to be built add greatly to the transportation facilities of the state. The roads link important communities to the system of pavements already completed, and also new arteries of traffic reaching into hitherto unexplored parts of the state are provided.

Among these perhaps the most important is the new highway between Springfield, Bloomington, Joliet, and Chicago. From the standpoint of engineering and location, this is perhaps the most advanced piece of highway construction in the United States. By opening up new roads paralleling the C. & A. railroad, the distance between Joliet and Springfield has been shortened approximately thirty miles, and also thirty-one grade crossings have been eliminated.

If we consider the cost of operating motor vehicles on highways at 10 cents per mile, and assume the conservative figure of 1,000 vehicles per day getting the benefit on the saving of the above mentioned piece of highway, it can readily be computed that the saving in operating cost due to this scientific location will approximate $1,000,000 per year, or approximately $20,000,000 during the term of the bonds.

Other noteworthy pieces of highway which will probably be completed during the coming year are the road from Vandalia to Cairo and the road from East St. Louis to Mount Carmel.

Contractors Ready to Start.

Every effort has been made to plan the work for 1923 in such a manner as to overcome the many obstacles which arrive at the peak of the construction season. Extensive storage of cement has been arranged for, and many of the contractors have stocked up their materials and are in position to begin work early in the spring.

The awarding of contracts in the fall and early winter is the only way to insure the completion of any reasonable mileage. Every possible effort has been made along this line, and unless conditions should arise which cannot now be anticipated, Illinois will in 1923 complete 1,000 miles of durable hard surfaced roads. It is believed this is an attainable figure, and when Illinois establishes this mark, it is one which will be not be surpassed by any state for years to come.

LOW PRICED "SIX" STIRS INTEREST OF MANY BUYERS

BY JOHN D. MANSFIELD.

[General Sales Manager, Dort Motor Car Co.]

Aside from the remarkable increase in the sale of closed cars I believe the outstanding development of the last year in the industry has been the marked popularity of low priced six cylinder cars.

The production of six cylinder automobiles at a price within the purchasing power of a larger group than ever before has unquestionably attracted a new interest in this class of cars. The six, too, has been made a far more economical car from an operating standpoint, there being a notable trend toward lower fuel consumption.

With improved highways all over the country and with more liberal interpretation of speed limits on country roads, there is a wider demand than ever for silent, smooth, safe operation at higher speeds. Michigan now allows a maximum of thirty-five miles an hour on highways, and other states will undoubtedly permit greater speeds before long. Therefore the wider flexibility of the six, its smoothness of operation at high speeds, its power, and, above all else, its lack of vibration in the most improved motors, make a greater appeal to motorists than ever.

Regarding Lubrication.

One of the most important changes in six cylinder motor design is the improved lubrication system. The full pressure, force-feed oiling system, which forces oil to all parts of the motor, so that every bearing continually rides on a film of oil, has many advantages.

In the first place, there is a marked improvement in the smoothness of operation; there is greater life for every vital part of the motor; there is far greater economy of operation. And when the flow is proportionate to the power exerted by the motor, regardless of the motor's speed, you have a maximum of oil when it is needed most—at rapid speeds or when the motor is pulling a heavy load slowly through sand or up steep grades.

Advance Orders Set Record.

I do not want to convey the impression that the six cylinder motor will ever supplant the four. The increased popularity of the six will not, I believe, affect the four. There is still a great demand for four cylinder cars, and there always will be. Just as there is a demand for a low priced car and a high priced car, there will always be a demand for both sixes and fours. The motor car market is a tremendously big one, and it takes all classes of cars to satisfy the requirements of millions of people.

The outlook for the coming year for both four and six cylinder cars is the brightest we have ever had. The whole country is prosperous. Agricultural conditions have moved far ahead of expectations. Active buying by country merchants indicates improved trade conditions in all regions. Bank clearings have showed steady gains. Building operations have greatly increased.

In no other year have dealers placed such heavy orders for spring deliveries. Already there are enough orders in the hands of manufacturers to warrant the statement that the first six months of 1923 will witness the greatest activity in the automobile industry that we have ever known.

?

At the Show ask the salesman about

THOMPSON SILCROME VALVES

?

Look for it!

Look for the Marmon 7-passenger Convertible Phaeton at the Auto Show this week. Two cars in one! A luxurious sedan in winter, an open car in summer, at the price of an open car.

MARMON

STEPHENS TOURING CAR, 5 PASSENGERS, $1295

ANNOUNCING A NEW LINE OF

Finer Motor Cars

AT LOWER PRICES

OWNERS are asking a brand new deal in the making and pricing of motor cars.

No longer are they willing to pay luxury prices to satisfy their personal standards.

They are making no compromises on essentials—on performance, distinction, comfort, lasting quality and economy.

But they are giving *economy* its real meaning. More miles per gallon of gas, of course—more miles *also* per dollar of purchase price and running expense.

The 1923 Stephens line is built to meet this demand for high-quality, distinctive motor cars at substantially lower prices.

Two new models: Seven body styles

For the first time, Stephens presents two distinct models and seven body types.

Three of these—a powerful 7-passenger Touring car, the luxurious 7-passenger Sedan and the intriguing new sport type "Foursome"—have a longer wheel base.

Completing the line are a robust Touring car for five, a graceful 5-passenger Sedan, a spirited Touring Sedan seating five and a sleek and rangy Roadster.

Every 1923 Stephens is the best car of its type we have ever designed and built.

Chassis units give index of value

Delco ignition, Timken axles, Gemmer steering, Fedders radiator and Mather springs, all chassis units are first quality.

The responsive, Stephens-built motor, *with its intake manifold entirely inside the cylinder head*, develops 59 horse power.

The Stephens bodies, with their graceful contours, lustrous finishes and spacious comfort, complete the alluring picture.

See the Stephens cars at the Show. Study their powerful lines, balanced design, oversize units, unmatched equipment. Call at the Stephens Show rooms: give the car you like your own performance tests.

STEPHENS MOTOR CAR COMPANY, INC., *Moline and Freeport, Illinois*

TOURING CAR, 5-PASS., $1295 | TOURING SEDAN, 5-PASS., $1595 | SEDAN, 5-PASS., $1895 | SPORT "FOURSOME" 4-PASS., $1985
ROADSTER, 2-3-PASS., $1345 | TOURING CAR, 7-PASS., $1685 | SEDAN, 7-PASS., $2385 | ALL PRICES F.O.B. FREEPORT, ILL.

LOUIS GEYLER COMPANY

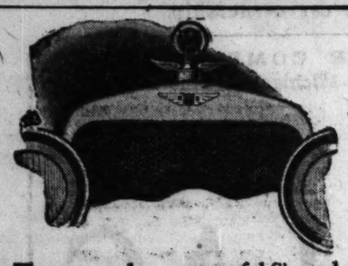
2500 So. Michigan Avenue

Telephone Victory 7800

STEPHENS

Motor Cars

On exhibition at space E1, Coliseum, Jan. 27th to Feb. 3rd



The new and very powerful Six and Four cylinder cars by Harry C. Stutz won the admiration of every motor car expert at the New York show.

Series IV—Six Touring, $2650; Four Touring, $2250; Four Roadster, $2250; Four Brougham, $2850; Four Coupe, $2600

B 6 Armory at Chicago Auto Show

H. C. S. Motor Car Company of Chicago
2452 Michigan Avenue

H. C. S.

DESIGNED AND BUILT BY HARRY C. STUTZ
H. C. S. Motor Car Co., Indianapolis

No-Jolt

SPRING CHECKS

Patented

The Greatest Aid to Driving Since the Pneumatic Tire

4 TIMES

As effective as the average shock absorber.

Made for All Cars Light or Heavy

Special Size for Fords

See

No-Jolts Demonstrated

1446 So. Wabash Ave.

Across the Street from the Show

On Sale at Tuffs

55 W. Jackson | 4413 Sheridan Rd.
134 N. La Salle | 77 E. Garfield Bl.
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Exclusive Territory for Live Wires

OUT-OF-TOWN OWNERS: Write for Circular

The No-Jolts Company
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GENERAL OFFICE
1140 First Nat'l Bank Bldg.
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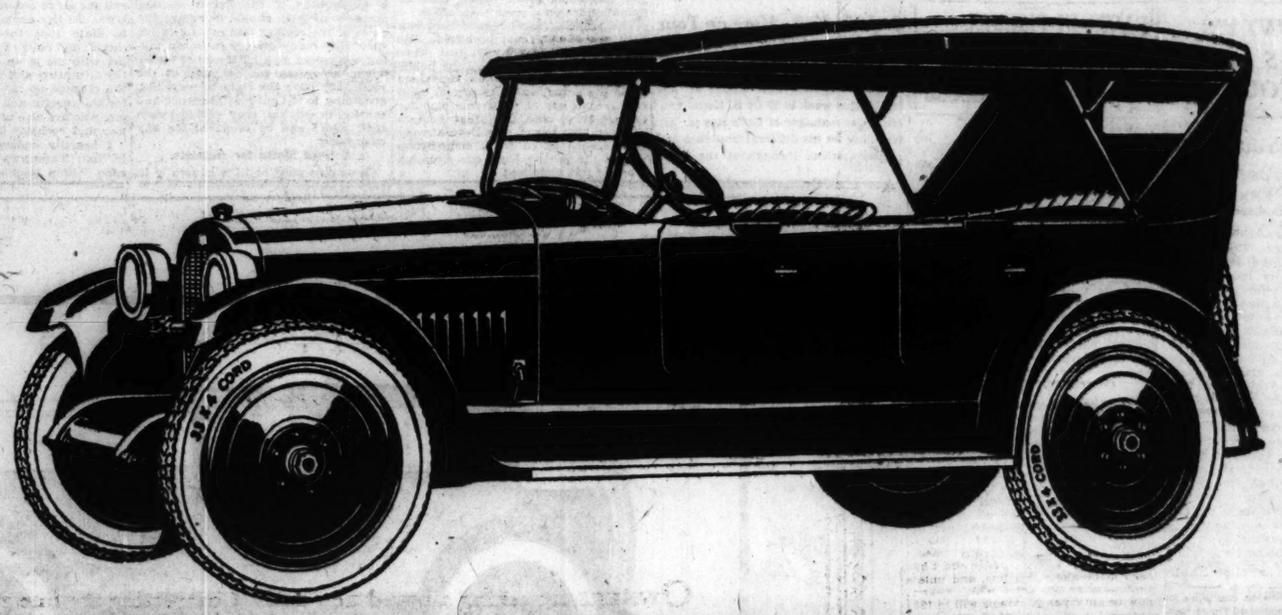
Phone State 8576

NASH

Announces a Complete New Line of Cars at the Show

FOURS *and* SIXES



The New Nash Six Touring, Price $1240, f. o. b. factory—*Five Disc Wheels and Nash Self-Mounting Carrier, $25 Additional*

At the Motor Show we disclose *new models* of the Nash Six—the car that earned the preference of buyers so quickly that Nash has had, since its founding six years ago, a rapidity of growth unequaled in the industry

Again, as last year, Nash has focused the attention of the industry and the country at large upon its announcement of new models.

From every viewpoint Nash now occupies an unique place in the annals of automotive history.

From its inception six years ago the company has progressed so soundly and yet so vigorously that all records of business growth have been surpassed.

Its product has acquired a country-wide place and prestige by reason of outstanding excellence and broad measure of value.

And the affairs of the institution have been administered with such admirable ability and far-sighted acumen, that, in point of financial strength and cash resources, it enjoys a commanding position.

Now, with a completely new line of cars embodying refinements and improvements of pronounced importance, every indication presages an even greater demonstration of national good-will toward the name Nash and the product.

These new Nash models are announced for your inspection with renewed faith in the American public's appreciation of quality and its unerring instinct for value.

CHICAGO NASH COMPANY
H. T. Hollinghead, Pres.

Passenger Car Division
2000 Michigan Avenue
Phone Calumet 2000

Truck Salesroom
2001 S. Wabash Avenue
Phone Calumet 2000

NASH SALES COMPANY
Wholesale Distributors
(Chicago Branch)
2000 Michigan Avenue
Phone Calumet 2000

SIX PRICES

Five-Passenger Touring	$1240
Seven-Passenger Touring	1399
Seven-Passenger Sedan	2199
Five-Passenger Sedan	2040
Four-Door Coupe	2090
Roadster	1210
Sport Car	1645
Coupe	1890

f. o. b. Kenosha

Associate Dealers

Illinois Motor Sales Corporation, 5309 Broadway
Cox-Stratton Co., 4700 West Washington Boulevard
Roseland Motor Car Co., 10877 Michigan Avenue
Kaplan Bros., Nash Auto. Sales, 3152 Ogden Avenue
Englewood Nash Co., 5955 S. Halsted St.
South Side Auto Sales Co., 1310 E. 63rd St.
David Gordon Motor Sales Co., 3305 W. North Avenue
Wm. R. Lewis Motor Co., 3406 Lincoln Avenue
Andersen Auto Sales, 6627 Ogden Ave., Berwyn, Ill.
Scales Motor Co., Evanston, Ill.
Hubbard Woods Garage, Hubbard Woods, Ill.
G. W. Geldzick, Highland Park, Ill.
Lindix Motor Sales Company, Chicago Heights, Ill.

FOUR PRICES

Five-Passenger Touring	$ 935
Roadster	915
Sedan	1445
Carriole	1275
Sport Car	1195

f. o. b. Milwaukee

FIND 1,000,000 PEOPLE USE EACH PAVEMENT MILE

Builder Plans to Reduce Traffic Tangles.

BY MAJ. GEORGE A. QUINLAN.
[County Superintendent of Highways.]

One million passengers use the average mile of Cook county's 300 mile highway system each Sunday in the year. The daily tonnage in freight on the same average mile of pavement each week day is 24,000 tons.

MAJ. GEORGE A. QUINLAN. [Moffett Photo.]

There is an old English proverb to the effect that the most important highway in the world runs from "my house to the mill." In pioneer days of Chicago this was literally true as it is today. Our problem today, however, lies in taking care of the highway demand from the multiplying houses at every point in our area to the vast, concentrated mill of the city and to all of the secondary mills that form centers of population throughout the county.

Measure the Traffic.

In computing the relative importance of these county arteries, our best measure is the traffic movement over the roads themselves. The most recent observations, made by a large corps of trained men, are of unusual interest to the people who pay for our highway improvement.

We found it impossible, due to the growth of the county highway system, to make observations on all of the paved roads on the same day. Instead, we carried our traffic counts to a point where we can determine the average number of vehicles that pass any given location on any road in twenty-four hours, and found that the following roads are the most important from a utility standpoint in the entire system:

On week days Roosevelt road leads in the number of passenger vehicles carried, Milwaukee avenue is second, the Dixie highway third, Western avenue fourth, and 147th street fifth.

Roosevelt Road Leads.

On Sundays Roosevelt road carries an average of 14,253 vehicles; Milwaukee avenue carries 10,738; Ogden avenue, 8,347; the Dixie highway, 7,663, and Dempster street, 7,446.

Roosevelt road is first, too, in the freight tonnage carried. On any given day it serves an average of 1,025 trucks. The Dixie highway serves 1,006; State street, 850; Milwaukee avenue, 847, and Western avenue, 574. These truck loads will vary from one ton to seven or more and the majority of the trucks are so operated that they carry a load both ways.

It is noted that on week days there are five passenger cars operated to every truck, while on Sundays the ratio is 30 to 1. But one horse drawn vehicle is seen to each thirty passenger cars.

Rush Hour at 4 P. M.

An interesting fact brought out by the count is that on both week days and Sundays the heaviest traffic is encountered at 4 p. m. This density is usually divided so that the roads most heavily traveled do not always present the most crowded conditions. Milwaukee avenue, for example, has a maximum of 2,000 vehicles an hour, as compared to the Roosevelt road maximum of 1,000. Yet the traffic on Roosevelt road is 40 per cent heavier on any average day than that on Milwaukee avenue.

The problem of the county highway department, it is apparent, is not simply the building of roads today. Rather it is the extension of Chicago's great arterial system to take care of the peak loads of traffic; the smoothing out of tangles for every driver of a motor vehicles in the county and the reduction of hazards everywhere for our great flood of motorized movement.

Two Trade Associations Honor W. O. Rutherford

W. O. Rutherford, vice president of the Goodrich company, was elected president of the Motor and Accessory Manufacturers' association at the annual meeting of the board of directors in New York. A few days later he was elected vice president of the Rubber Association of America. The Motor and Accessory Manufacturers' association was organized in 1904 and its membership today includes the executives of all leading manufacturers of parts and equipment.

MOVING THE ARMY OF TOIL

Six days in the week approaches to Chicago's great industrial plants resemble municipal parking grounds. Here is the Hawthorne works of the Western Electric company, where 3,300 employes use cars as their sole means of transportation. For them the automobile has opened new residential areas and undreamed of comforts. At this plant a standard repair and supply shop has been established. It is estimated that more than 100,000 workers of all classes in Chicago use cars on their jobs.

COOK COUNTY'S FORESTS CALL AUTO TOURISTS

Camp Sites Provided in Preserve.

BY RANSOM E. KENNICOTT.
[Chief Forester of Cook County Forest Preserve district.]

The forest preserve and the automobile are supplementary. The automobile makes possible the use of the forest preserve to its most remote limits. In turn, the forest preserve furnishes one of the most adequate reasons for owning an auto. The large majority of the visitors to the district come in machines over our wonderful system of hard roads. All our thoroughfares leading from Chicago pass through or by some of the forests. The people of Cook county use these preserves extensively and appreciate to a large extent their opportunities.

The machine has brought to the people of the cities the beautiful places in the country; not only to the people of Chicago, but to other cities in the United States. Intercity travel by automobile is becoming more popular each year, and everywhere the way is made easy for the automobile driver; good roads, garages, filling stations, all spring up to meet the demands of the tourists.

Cook County's Tourist Camps.

Also all over the United States tourist camps are being provided where the man traveling in the automobile may find a place fitted with the necessities of a camping site. You can tour from California to New York, from Florida to Calumet, and at the end of nearly every day's drive you will find a tourist camp.

Cook county, which leads the park world in so many ways, is not backward in tourists' camps. Camps have been established on the main trails leading to the city, and if the present plans of the board are carried out there will be still further equipment to take care of out of town guests.

There are a number of sites on the forest preserve where camping has been permitted for thirty days without renewal of permit. At the tourist camps the period of occupancy without a permit has been fixed at forty-eight hours, because these sites are in places where large, or long continued, camps would be impracticable. But forty-eight hours gives the stranger or the visitor time to locate a permanent camp on whatever spot he chooses to make his home while visiting our city.

Locations of Camps.

One of the largest tourist camps is at Chicago Heights on the Dixie highway, another at Beverly Hills on Western avenue, another on the Green Bay road at Glencoe, another on Milwaukee avenue, another on West River road at Wheeling, another on the West River road just north of Higgins road, another on Ogden avenue at Lyons, and one on Washington boulevard in Maywood.

It is intended that these camps shall be supplied with fuel, water, and sanitation.

During the last year eighteen miles of new road have been built on the forest preserve—usually in short stretches—part of a permanent system, but each opening up new places of charm in the forests and adding to the acreage available for the millions of visitors. After providing water and sanitation, the next work that will be done by the forest preserve board will be building roads to open up these new tracts as they are acquired and making available each acre of the more than 26,000 acres now owned by the district.

A Plea to Motorists.

The thoughtless autoist may cause great damage to the grass, flowers, and young trees on the preserve by running his car outside of the designated roads and parking spaces. Parking spaces are being provided as rapidly as possible, and we ask the public to respect the grass and flowers and save themselves the inconvenience and expense of being pulled out of soft places.

We expect during the coming year to welcome to our district, not only the citizens of Cook county but of all the state, and citizens from every state in the Union. We hope to treat these visitors so that they will go away feeling that Cook county in her forest preserve district has the greatest park in the world.

FACTS IN FIGURES SHOW IMPORTANCE OF MOTOR TRUCKS

Number of cities using bus lines	108
Number of motor busses in use	40,000
Number of schools using motor busses	12,000
Number of street railways using motor busses	55
Number of railroads using motor vehicles on short lines	40
Number of motor express lines in United States	1,500
Farm products hauled by motor transport annually [tons]	134,400,000
Freight hauled annually by motor trucks—tons	1,430,000,000

IT'S NOT THE RICH THE GOOD ROADS BENEFIT MOST

"Good roads are vital to all sections of the country," declares W. C. Auble, local distributor for Durant. "Contrary to common conception, the wealthy tourists and truck using corporations form only a small fraction of those who are urging better highway transportation.

"Better roads will benefit two great classes, 3,500,000 of farmers who are dependent upon their automobiles, and as many more city dwelling families with incomes of less than $4,000, who with the farmers own two-thirds of all the cars sold.

"Purely as an investment, better roads will pay regular and substantial dividends which every enterprising community cannot afford to lose. Better highways mean better transportation and better communities."

S. de B. Keim Here on Tour of Company's Branches

Among the motor manufacturers visiting the automobile salon at the Drake this week is S. De B. Keim, general sales manager of Rolls-Royce. He is calling on his different branches and representatives throughout the country.

TELL THE PUBLIC OF YOUR PRODUCT, AUTO MAN SAYS

BY G. A. KISSEL.
[President-Kissel Motor Car Co.]

According to statistical predictions, we can look forward to particularly good business, provided a good product is offered and the proper merchandising, advertising, and sales efforts are put forth to acquaint the public thoroughly with the merits of that product.

Producing an article and selling it are two different things. America during the war learned how to produce quickly and economically. America since the war is learning how to merchandise and distribute economically.

Those manufacturers who know the desires and activities of their customers, and build their products accordingly, and who present their product so their customers realize the importance of the goods to their own personal needs and requirements, will realize handsomely on their investments.

Prices in the automobile business have become generally stabilized. In fact, we look forward to a slight advance in many prices, and few, if any, reductions.

I believe the public now realizes automobiles have been brought down to at least pre-war prices, with a better quality car. This stabilization of prices makes possible better business, because it enables the manufacturer to make his product according to the rules laid down by quality and value and consistent price, rather than to manufacture on a price basis alone.

The value of second hand cars has been one of our great problems. We have now passed through two years of this adjustment, and feel the public has become more or less convinced as to the actual value of second hand cars, regardless of what was paid for them. It is also true that enough of these high priced cars have already been traded in so that competition makes the second hand car situation more or less stabilized.

Coroner Indorses Tribune's War on Reckless Drivers

BY OSCAR WOLFF.
[Coroner of Cook County.]

How often do the operators in telephone exchanges hear the urgent call, "Main 13, central; quick, please," from an excited eyewitness of an automobile accident seeking police aid to care for the victim or victims—and what is the reason?

Have you, Mr. Autoist, ever seriously considered this disagreeable subject and endeavored to find out whether or not you could assist in lessening the danger connected with driving in any way?

The causes of automobile accidents are many, far too many to mention here, but most accidents can be attributed to the following: Inattention or carelessness, speed, reckless driving, glaring headlights, and intoxicated drivers.

Pedestrian Often at Fault.

The pedestrian, too, is often at fault, darting out into the path of an automobile without first looking in both directions to see if the road is clear, becoming confused, hesitating, and suddenly starting forward in the path of a car; crossing the road between street intersections, and doing many other thoughtless acts.

In these instances when an accident occurs the blame cannot be fastened upon the driver unless the victim happens to be a child that has not yet arrived at the age of discretion.

When driving in outlying districts and arriving at a crossroad, do you keep your car under control at all times? Are you always ready to make a quick stop if the driver coming across your path should disregard the rules of the road or lose control of his car? Too many drivers insist on taking a crossing at a high rate of speed when, according to the rules of the road, they have the right of way, but, according to the rules of prudence and caution in driving, they should lessen their speed and be prepared for any emergency.

A Good Motto for Autoists.

Your own good or ill is generally in your own hands, and no better motto could be adopted by the automobilist than the golden rule: "Do unto others as you would have them do unto you."

Our laws governing the ownership of automobiles are far too lenient for the safety of the public generally, as well as the autoist himself. Any person who possesses enough ready cash to make a first payment can procure a high powered car and, without any restrictions under the law, operate it along our congested boulevards and highways without first passing an examination as to his physical or mental fitness to drive. Restrictions are only placed on salaried drivers or chauffeurs of public conveyances.

This situation should be remedied by the licensing of drivers of all automobiles after they have been thoroughly examined as to their ability to drive and their knowledge of the laws and ordinances governing the use of a car upon the public highways.

The meanest driver is the man who injures and mains his fellowman and who is too cowardly to stop and render aid, but runs away, leaving his helpless victim lying in the street. The most dangerous driver is the thoughtless individual who takes a party out for a joy ride, stopping at different road houses and imbibing freely of the poisonous concoctions sold in violation of the eighteenth amendment, who then drives for home at a high rate of speed, his eyesight impaired, his nerves unsteady, his brain bemuddled, unintentionally at times, but surely inviting disaster.

Indorses "Tribune" Plank.

The remedy is education, publicity, and the strict enforcement of adequate laws. In this connection I am pleased to state that the state's attorney, sheriff, and chief of police are coöperating with me in an endeavor to relieve the situtation and make life safer for the citizens on the streets as well as for the careful and conscientious drivers, who are also often victims of careless and reckless drivers.

I heartily endorse the third plank in THE TRIBUNE'S platform for Chicago, "Stop Reckless Driving."

MOTOR OPENS UP SUBURBAN LIFE TO CITY TOILER

BY LYNN M'NAUGHTON.
[General Salesmanager Cadillac Motor Car Company.]

Motor cars have made it possible to obtain the business benefits of large cities without the discomforts of crowded living conditions.

With allied industries grouped in the same city, we have all the facilities of highly specialized manufacturing. These great centers of population have developed that quantity production which has made our country the leading industrial nation of the world. Socially, as well, the city affords us the advantages of lectures, concerts, theaters, and many other opportunities for culture and entertainment by the best of talent.

Business and professional leaders who are among the first to recognize these benefits derived from activities concentrated in large cities, also realize the value of change of atmosphere, outdoor life, and recreation in the open which have been brought within reach by the motor car.

An ever increasing proportion of these leaders are acquiring residences many miles from the centers of our great cities; while the number of country clubs where golf, hunting and fishing furnish health giving recreation has increased astonishingly.

Even among wage earners and others with moderate incomes, dependable motor cars have made it possible to live at a distance from their places of employment and to gain for themselves and their families the benefits of suburban life.

It is quite apparent even to the casual observer that the motor car has already played an important part in the decentralization of the residence sections of our great cities. It will be the future, I believe, prove an even greater factor in the improvement of living conditions.

VANADIUM

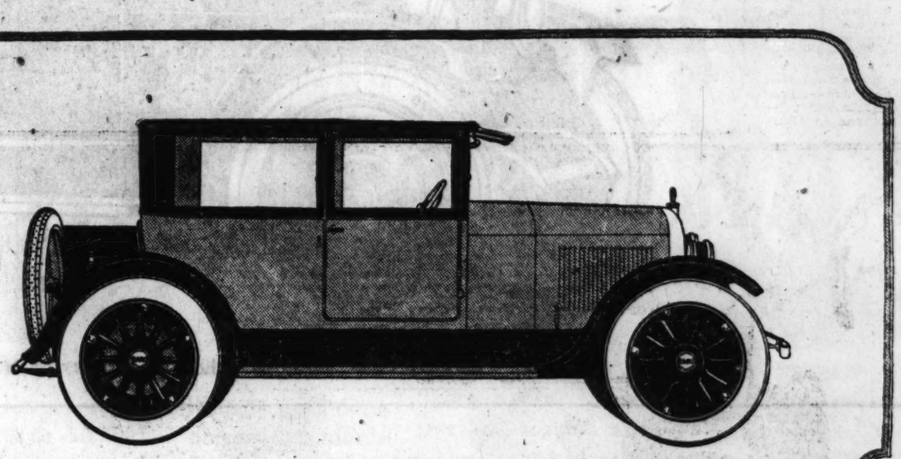
"The Master Alloy"

Seventeen Years of Service *in the* Automotive Industry

Vanadium Corporation of America
120 Broadway, New York
Western Division: 1355 Book Bldg., Detroit, Michigan

BUILT FOR THOSE WHO LOVE FINE THINGS

LAFAYETTE
LAFAYETTE MOTORS CORPORATION
MILWAUKEE, Wisconsin



EARL CABRIOLE, $1395—PRICE INCLUDES TRUNK, MOTOMETER, BUMPER AND COMPLETE EQUIPMENT

Test EARL Value *at the* Show

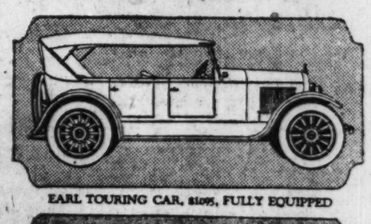
COME to the Earl Exhibit at the Motor Show and size up at first hand the substantial beauty, roomy comfort and *complete equipment* which make each Earl on display the most interesting and economical motor car of its type at the Show.

Compare the Earl Cabriole, for instance, with any other fine four-passenger closed car at the Show. At $1395, its practical, every-day value will strike you instantly. Its character and uncrowded ease, the distinction of its sweeping lines, its faultless proportions are apparent at a glance.

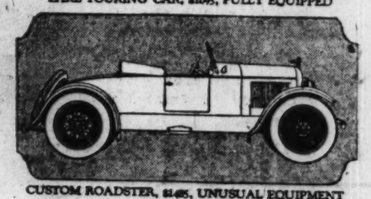
To measure its real value and utility, however, test it on the road. Take the wheel and sense its sturdy, responsive power, its fine body balance, economy and ease of control.

More spacious, even more luxurious in appointments and equipment, the Earl Sedan is also an extraordinary closed-car value at its new low price of $1595. Like the Touring Car, Cabriole, Brougham and Custom Roadster, it is built to meet a definite range of transportation needs. No other cars of their wheel base swing so near the road or carry their smart, graceful bodies on such long, resilient springs.

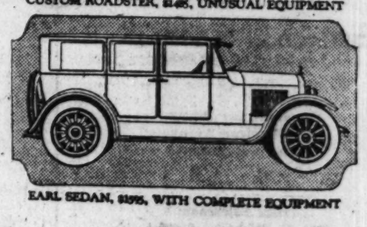
Come in and see the Earl that meets your needs. Study it. Compare it unit by unit. Ride in it. Drive it. Whatever its type, its distinction, power, economy and *complete equipment* make it the best and cheapest motor car you can buy today.



EARL TOURING CAR, $1095, FULLY EQUIPPED



CUSTOM ROADSTER, $1485, UNUSUAL EQUIPMENT



EARL SEDAN, $1595, WITH COMPLETE EQUIPMENT

EARL *Motor Cars*

BETTER LOOKING—BETTER BUILT

STALNAKER & JOHNSON CO.

2634 Michigan Boulevard — *DISTRIBUTORS* — Victory 8668

COMMUNITY DEALERS

James Bates, 438 S. Sacramento Blvd.
Brookfield Garage, Brookfield, Ill.
Gibbons Bros., 2101 Jackson Blvd.
Reliable Auto Sales Co., 1855 Milwaukee Ave.
Ridgeland Garage, 1741 E. 71st St.
Vista Motor Sales Co., 827 E. 47th St.
Fred W. Jackson, Oak Park, Ill.
Michael Noessen, Niles Center, Ill.
Powell Auto Sales Co., 1741 W. Madison St.
Winsom Motor Sales, 3515 Armitage Ave.
Washington Blvd. Automobile Co., 4612 Washington Blvd.
Slaughter Automobile Co., Downers Grove, Ill.

Large territories and very liberal terms for a few enterprising dealers. Come in to the Earl Exhibit and talk things over. Or write to Jackson for information about the line and Earl dealer contract

EARL MOTORS, INC. — JACKSON, MICH.

Touring Car	$1095
Cabriole	1395
Custom Roadster	1485
Brougham	1595
Sedan	1595

All prices f. o. b. Jackson, Mich. Include complete equipment

MOTOR OPENS UP SUBURBAN LIFE TO CITY TOILER

BY LYNN M'NAUGHTON.
[General Salesmanager Cadillac Motor Car Company.]

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...n allied industries grouped in the ...ame city, we have all the facilities ...f highly specialized manufacturing. ...These great centers of population have ...d that quantity production ...whi... as made our country the lead... ...ng ...ustrial nation of the world. So... as well, the city affords us the ...ntages of lectures, concerts, thea... ...ers, and many other opportunities for ...ulture and entertainment by the best ...f talent.

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COUNTY BOARD SPEEDS PACE TO MATCH TRAFFIC

Rush New Roads, Bridges and Paving in 1923.

BY WILLIAM BUSSE.
[Chairman Road and Bridge Committee Cook County Board.]

What Cook county has done in highway construction creates a precedent for the world. What the county board intends to do will not only keep up the standard but will advance it to new transportation levels. Here is the job:

The county's area is approximately 900 square miles. It is, for the most part, flat and poorly drained, although there are a number of rivers, creeks and canals in the territory. Over the whole areas is a web of railroad tracks. We harbor nearly 100 cities and villages and more than 3,000,000 people, who in turn operate more than 300,000 automobiles, and most of the cars run every day.

Our present highways are not sufficient to carry this traffic. There are not enough entrances to Chicago proper. The pavements are not sufficiently wide and roadside ditches are too deep. The old steel bridges are too weak. The grade crossings are, in many cases, too dangerous.

Work to Improve System.

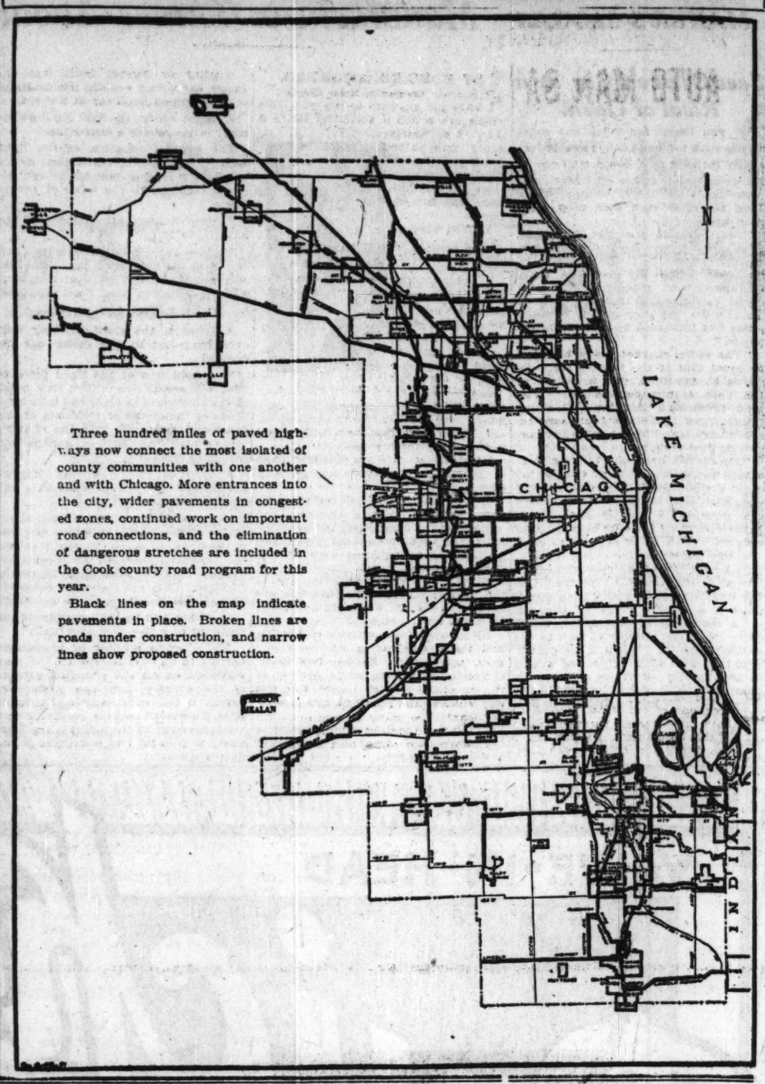
The board realizes all this and, with the road and bridge committee, is striving eagerly to rectify and improve the conditions. In the last year new highways have been opened up, new entrances made into the city and pavements laid as rapidly as building conditions would permit. In several cases drainage districts have been urged and aided to remove objectionable and dangerous ditches.

Grade Crossings Being Removed.

Agreements have been entered into with five different railways to eliminate grade crossings. The actual construction of many of these crossings is slow work.

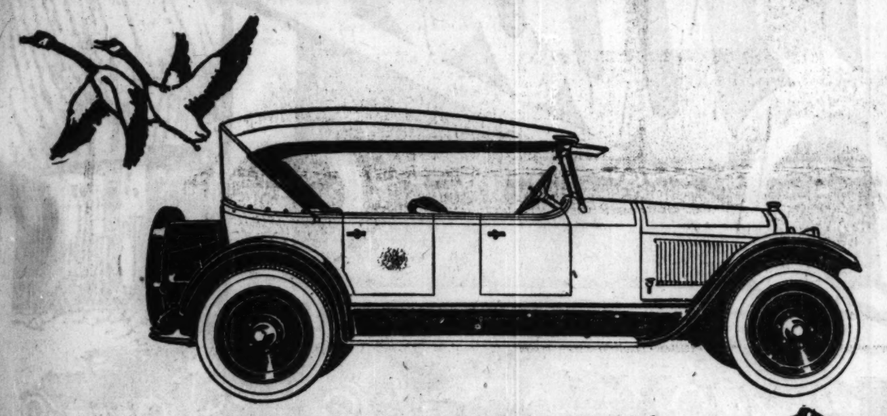
We have inherited many steel bridges which are in excellent shape, but which were designed to carry lighter loads than those of today. To replace these bridges is costly and requires time. We are urging that until we catch up with this tremendous growth in traffic, these highways and bridges be used by trucks within the limits laid down in our road and bridge laws.

WHY COOK COUNTY LEADS



Three hundred miles of paved highways now connect the most isolated of county communities with one another and with Chicago. More entrances into the city, wider pavements in congested zones, continued work on important road connections, and the elimination of dangerous stretches are included in the Cook county road program for this year.

Black lines on the map indicate pavements in place. Broken lines are roads under construction, and narrow lines show proposed construction.



40,000,000 Miles

Forty million miles in the hands of enthusiastic owners.

Forty million miles of supreme motoring satisfaction.

Over all sorts of roads—under all sorts of weather conditions—in all parts of the country—Wills Sainte Claire motor cars have demonstrated their steadfast dependability.

Every claim that we have ever made for them has been met—and exceeded in actual every day performance.

And the Wills Sainte Claire starts this third year of its existence firmly established in the minds and hearts of America's motoring public—and backed by an organization determined to double the present number of car owners during the current year. Orders already on hand warrant this goal.

Mo-lyb-den-um steel, most durable of all materials has proved its strength and durability under most gruelling conditions—and under long continued use.

The wonderful Wills Sainte Claire motor with its eight cylinders set at an angle of 60 degrees—its overhead valves and cams, has proved its stability, its high efficiency, and its economy;—and after individual experiences of 35,000 to 50,000 miles is running sweeter and smoother than ever.

The Wills Sainte Claire has demonstrated its superb operative qualities—And it has done more than that—It has proved its ability to stand up under long continued punishment, under unusual stresses and strains—and to maintain its marvelous performance month after month and year after year with increasing efficiency.

The Wills Sainte Claire is a dependable car. You buy it not for this year or next, but as a permanent investment in motor car satisfaction.

Two new models are added to the line this year—the seven-passenger Phaeton with 127-inch wheelbase—and the Gray Goose Special, a four-passenger close coupled car with 127-inch wheelbase. You'll find them at the Coliseum—Space E-2.

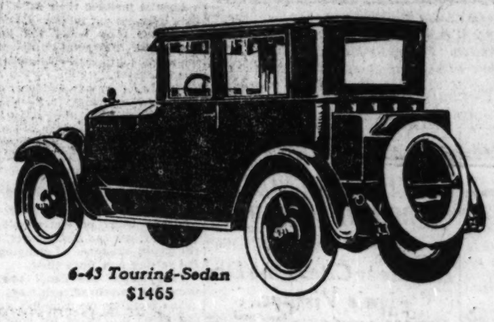
WILLS SAINTE CLAIRE COMPANY
of ILLINOIS
Dayton Keith, President.
2330 South Michigan Boulevard

WILLS SAINTE CLAIRE
Motor Cars

AUBURN

"Once an Owner—Always a Friend"

The New 6-43 at $1095 Completes the Auburn Line of Sixes



6-43 Touring-Sedan
$1465

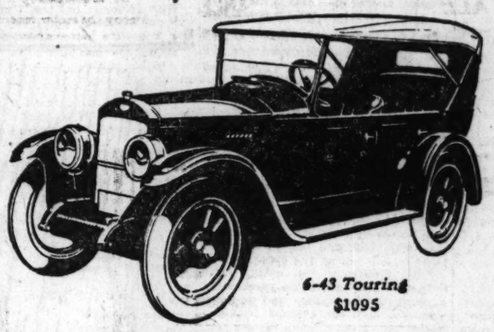
THERE is one outstanding value on display at the Chicago Automobile Show this week — the Auburn 6-43 — a bigger, and a finer and more distinguished car than has been offered before at so low a price.

Here at last is a six of the smaller type, now so popular, which is full length and generously proportioned, and has the appearance of a car that sells for several hundred dollars more than its price.

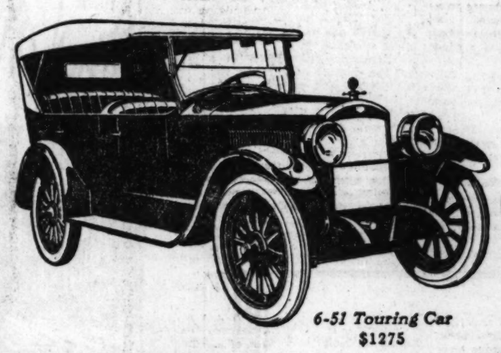
It has a laminated wood body of the most advanced, and solid construction; it has a beautiful hand applied finish in Brewster Green; it has genuine leather upholstery. The lines are characteristic of Auburn; they are exceptionally graceful and distinguished.

It is made also in a Touring-Sedan body at $1465.

In short, the Auburn 6-43 offers you a fine car, individually produced, at mass production price. Don't fail to see it.



6-43 Touring
$1095

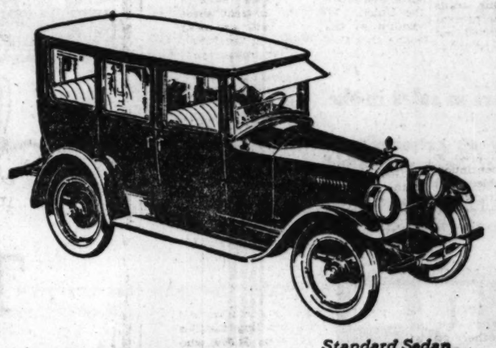


6-51 Touring Car
$1275

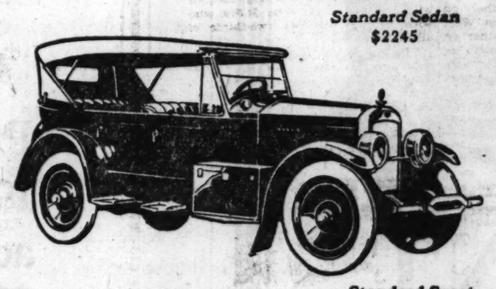
6-51 Series

THE recent price reduction of from $100 to $200 has made the standard Auburn Sixes one of the most remarkable values on the market. At $1275 the Auburn touring car on the splendid Auburn chassis, will be instantly recognized by the motor-wise as one of the really great values of the year.

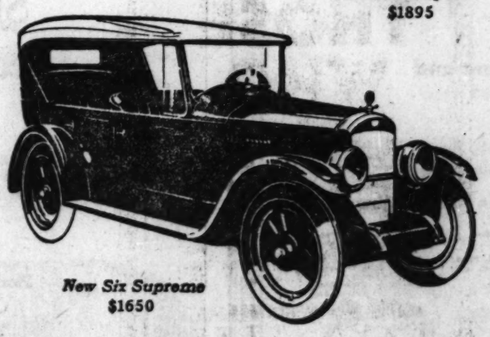
Auburn beauty of line and quality of fittings, with hand applied finish in a number of desirable colors, strongly individualize the car. The 6-51 is made in Touring, Sport, Sedan and Brougham bodies — each car comparable to anything the market offers at prices several hundred dollars higher.



Standard Sedan
$2245



Standard Sport
$1895



New Six Supreme
$1650

Six Supreme

AUBURN announces a new series of high power sixes with a startling new Auburn motor, capable of 75 miles an hour in the stock chassis, and with a hill-climbing ability and quick acceleration that have never been equalled in cars selling at or near the price of $1650. In performance this Auburn invites comparison with the most famous high powered cars on the market. Yet it is remarkably economical of operation, and a thoroughly dependable and practical car for ordinary day to day use.

Don't fail to see these cars at the show. Make an appointment to have one of them demonstrated.

EDWARDS AND CRIST COMPANY
2239 Michigan Ave. Calumet 3700

ASSOCIATE DEALERS

Lincoln Parkway Motor Sales	2470 N. Clark St.
LaDue Motors, Inc.	5250 Broadway
James J. Lake Motor Sales Co.	3212 Jackson Blvd.
West Side Auburn Motor Sales	4619 Madison St.
Coles Auto Sales Co.	3716 Fullerton Ave.
Stolzman Motor Sales Co.	4416 N. Western Ave.
Ullrich Auto Sales Co.	6833 N. Clark St.
South Shore Auto Sales	7009 Stony Island Ave.
Jacob J. Lewandowski	12000 S. Michigan Ave.
Northwestern Motor Sales	Oak Park, Ill.
Larson Bros.	Highland Park, Ill.
F. J. Fidler	Aurora, Ill.
Coliseum Garage	Elgin, Ill.
Chris J. Alberts	Forreston, Ill.
Crawford Bros.	Grand Ridge, Ill.
Wennerholm Bros.	Momence, Ill.
William Westenfeld	Peotone, Ill.
Auburn Auto Sales Co.	East Chicago, Ind.

AUBURN

NEW STATE ROADS SMOTHER, SAYS ENGINEER OLDER

Highway Chief Also Lauds Result of Bates Tests.

BY CLIFFORD OLDER.
[Chief Highway Engineer, Illinois Division of Highways.]

Illinois in 1922 made notable progress in road building in a number of ways. New records were established in the amount of paving laid by the state in one season, in the amount of paving laid by one outfit in one day, and in the amount of paving laid by one outfit in one week.

Four paving outfits were operated by forces employed directly by the state. Three of these were used at points where, on account of extraordinarily adverse conditions, it was difficult to interest contractors in submitting bids. At such points the state, by handling the work by force account, assumed all risks due to the unusual difficulties, thereby eliminating from the cost of the finished pavements the increased price contractors would be forced to include in their bids to cover the element of uncertainty.

The fourth operated where conditions were reasonably favorable, in order that comparisons of contract price and actual cost furnished by the force account work might be readily obtained.

Contractors' Profits Only Fair.

An examination of the records of costs on these day labor construction jobs indicates with a reasonable degree of certainty that, while the state operated outfits are building roads at a cost somewhat less than comparable contract work, yet the difference is not more than what might be an equitable profit for the contractor.

Improvements worthy of note have been made both in the design of the pavements and in the quality of the workmanship. One achievement is the securing of smoother surfaces, thereby increasing the comfort of the traveler who uses the paved roads. At the beginning of last season contractors were frankly advised that the state would insist upon smoother construction for 1922 than had been secured in the past, and were asked to cooperate so that this end might be attained. Practically all the contractors responded heartily, with the result that the pavements laid in 1922 will be found to be much smoother than those laid in previous years.

Road Design Improved.

Perhaps the most notable achievement was the improvement in road design made possible by the truck traffic tests of the Bates test road. These tests showed so plainly the faults of pavement designs previously accepted as standard by practically all states of the union that Illinois was enabled with confidence to adopt a new design which not only results in a pavement as well or better able to sustain modern truck traffic but one which can and is being built at a saving in the first cost of construction of about $2,000 a mile. This new design is not based alone upon theories derived from the tests; the results of the actual testing of the road by truck traffic have proved the theory.

Every effort, therefore, has been put forth to safeguard road expenditures against designs which might prove costly because of inferior construction.

The testing of the Bates road has already paid large returns on its cost. Future expenditures of the state for roads will also be equally affected, so that the ultimate value of this test road can hardly be estimated.

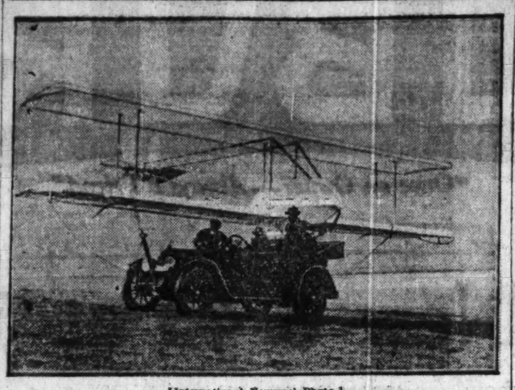
Huge Program for 1923.

The 1923 program of Illinois contemplates the building of 1,000 miles of finished pavements. What this means in the way of building activities may be appreciated by a consideration of what is required to build a road of this length. A solid trainload of materials 1,000 miles in length is required. Inasmuch as it takes about seven railroad cars to deliver one car of materials daily, about 7,000 miles of railroad rolling stock are necessary.

At the average rate of travel of a freight car a day it would take about eight months for the equipment used to pass a given point. In view of the fact that the number of working days in a season is but little more than half of this length of time, two continuous trains traveling day and night past a given point would be required to keep the contractors and state forces busy. The amount of water used daily would be sufficient to supply the needs of a city of 20,000 inhabitants. Many hundreds of teams, thousands of men, and trainloads of machinery would be required; without counting the production of sand, stone, gravel, cement and reinforcing steel needed for the pavement and the bridges.

The slogan "Pull Illinois out of the mud" is rapidly making good.

ANOTHER FIELD OF ACTION



[International Newsreel Photo.]

A glider on the tip of a high hill is a thing to conjure with. On the level it is a problem in transportation. Fokker in his recent Sussex contests discovered that an automobile with hill climbing ability was the one best bet at the wrong end of his glide. Incidentally, he found a new use for the ever present motor car.

AN ARGUMENT ON TYPE OF ENGINE, MUCH DEBATED

Engineer Cites One Design's Virtues.

One of the most commonly debated subjects among motorists is the engine—which type is most desirable for ordinary use. Here is an argument for the "L" head type of automobile engine by a leading engineer of the staff of Dodge Brothers, Detroit:

"The manufacturer who recognizes the value of the good will of his customers considers reliability as a feature of prime importance. In the usual "L" head construction the exhaust and inlet valves are mounted in the main cylinder block with the top of the cylinder casting. The valve stems project downward toward the tappets and cams below and are placed in a row parallel to the center line of the crankshaft and off to either the right or left side of the pistons.

"By combining the entire valve mechanism, including the valve seats, guides, tappets, cams, and passageways for both the exhaust and inlet gases, with the cylinders in one casting, a compact unit is secured which gives a low center of gravity and insures proper lubrication to all parts from the splash and vapor of the cylinder oiling system.

"This arrangement reduces to a minimum the number of parts in the valve mechanism and permits of the lightest possible design of the reciprocating elements.

"Every motor car engine sometimes requires the grinding of valves, the removal of carbon deposit, and the renewal of piston pins and bushings. Work of this kind can be done at a much lower cost on the "L" head motor because the plain removable head makes all these vital parts more accessible. A great saving in time and costs is effected because of this simple construction."

Rifle Is Girls' Chaperon on 12,000 Mile Auto Tour

Two girls of Atlanta, Ga., drove a Maxwell touring car more than 12,000 miles last summer on a trip from Atlanta to the Pacific, northwest through California, and back to Atlanta via the western route. The girls were unchaperoned save for the presence of a Winchester rifle.

"EVERY DAY IN--" THAT'S JUST HOW AUTO MEN FEEL

BY HENRY PAULMAN.

The automobile industry, by the performance in the year just past, has forever put behind it this nonsensical dribble about the motor car being a non-essential.

The beginning of 1922 saw business in all divisions stagnated. The ever-alert captains in the automobile industry, knowing just how essential the motor car is, and believing in their product and market, added the meritorious equipment that aids in the comfort and safety of the motorist, and cut their prices to the bone.

This action at that time was courageous. Unless volume business followed they would have succumbed.

Results justified their faith, but volume business did follow. Manufacturers found their belief and judgment was sound. Financial giants and thinking men bought cars—men whose judgment counted.

But belief in our industry in 1922 was small compared to the things we see for 1923. We shall enjoy in 1923 the greatest single year of our existence, and all manufacturers are straining every effort to make their production meet the demand. All forces and conditions are coördinating to make 1923 our greatest year.

The touring bug has bitten deeply into the heart of our people. Rich and poor, scholar and laborer, all love the gypsy existence of camping where the setting sun finds them.

Everywhere the small towns are providing improved, sanitary, and inviting facilities for camping, and making great provisions for comfort and safety of municipal guests.

With apologies to Coué, I might say that our business "every day in every way is getting better and better."

'CAR FOR EVERY FAMILY,' IS THIS MAKER'S SLOGAN

Sees Closed Car as a Rival of Open.

Do you remember when the automobile with top laid back, more or less neatly inclosed in a cover, was one of the commonest sights of streets and highways? In bright weather there were far more cars with tops down than up.

Today, despite the fact "one-man tops" are far more easy to handle than the old contraptions, the majority of motorists never lay the tops back. The permanent protection has been found so agreeable that the drift of demand for the permanently inclosed types has increased beyond all anticipation."

"The sedan market today bids fair to equal that of the touring car," declares E. Bradfield, vice president of the Velie Motors corporation. "Volume production has brought sedan prices down to figures that were regarded as normal for good touring cars two or thre years ago.

"Population used to be the point to which automobile statisticians related their predictions of 'saturation.' Today, with one motor vehicle to every ten persons in the United States, there seems to be a fallacy in that opinion. Iowa alone expects to have one car registered for every 5.3 persons by the end of the year. California has a car for every 5.3 persons. In the middle western states as a group there is a car for every 7.7 persons.

"A more logical proposition would be to relate the number of cars to the nation's wealth. When it is considered that with all its billions of wealth in use, the United States still has an untapped wealth of $150,000,000,000, the point of car saturation appears to be a long way off.

"A good car for every family in the country is a distribution that may well be desired."

Here's What an Automobile Manufacturer Thinks About

BY EDWARD S. JORDAN.
[President, the Jordan Motor Car Co.]

I have pat answers to ten questions which are asked a thousand times a day by nearly every one interested in the automotive industry. Here are the questions and my answers:

E. S. JORDAN

1. Will Ford be the next President of the United States?

I do not know much about Ford because he has never built a pleasure car. He was the first man to build transportation for the other fellow. All the other early manufacturers built cars which they liked to ride in themselves.

2. When will the saturation point in motor cars be reached?

When every one has one and none ever wears out, and they stop growing boys.

3. Will the motor car industry be cornered by any large corporation?

You cannot corner brains, style, or hard work. The Standard Oil company will confirm that statement.

The Traffic Problem.

4. If three million automobiles are built next year how can we find room for them on the streets?

By following the example of London and Paris, eliminating surface street cars, substituting flexible bus units, establishing parking areas outside of the congested district, introducing one way streets, and riding in two passenger taxicabs.

5. What is the determining factor in the survival of companies in the automobile industry?

Quality of service built into the motor car which enables the dealer to sell the second hand car at a profit.

6. What will be the next big development in motor car construction?

The general adoption of the light weight, high grade, economical motor car by the leading manufacturers, because economy is the basis of everything.

7. How many automobiles will be built in 1923?

At least three million, because Ford is getting set for 6,500 a day. The rest of the industry will build at least one million, or half of what Ford produces.

The Industry's Greatest Boon.

8. What is the greatest thing that ever happened in the motor car industry?

The reduction of the Ford price to $298 will create one million new users in the kindergarten class and take hundreds of thousands of residents of the congested areas out into the country where they can have a garden and plenty of fresh air.

9. What will be the mechanical specifications of the leading motor cars five years from now?

No one will care anything about that. If you doubt that, let any one in the class tell me the present mechanical specifications of the Ford, the Dodge, the Buick, the Packard, or the Cadillac. Only old fashioned salesmen will be able to answer those questions.

10. What will be the capacity of the majority of motor cars eventually?

The average number of passengers carried in all cars is now 1.7. A man stationed on all the principal corners of the country, counting passengers carried in tens of thousands of automobiles, discovered that the greatest seven passenger car in the world is the Ford and the greatest two passenger is the Pierce-Arrow.

MULFORD TESTS MOTOR BUILT TO CLIMB MOUNTAIN

Ralph Mulford, famous racing driver, is in Chicago for the automobile show, visiting Thomas J. Hay, the Chicago Chandler distributor. Mulford has been helping the Chandler company perfect its new engine.

"The motor was built to conquer Pike's Peak and I tested it out there until we were satisfied we had mastered the mountain," Mulford says. "A motor and car built to specifications of Pike's Peak, we figured, would be fully capable of performing any task called for anywhere else in the world."

Cleveland Claims a Distinction.

George M. Graham, vice president of the Chandler company, exploded a generally accepted misconception recently when he pointed out that Cleveland, not Detroit, is the center for automobile parts and materials.

Because Detroit produces more cars than any other city, many people have assumed that it also leads in parts and material production. Facts cited by Mr. Graham, however, show that Cleveland actually leads in this respect. Not only is it in the heart of the steel and rubber industries, but it dominates an industrial district in which are produced an enormous variety of vital automobile parts and accessories.

Cites City's Advantages.

"Cleveland is an ideal distributing point," he said. "It is within an overnight ride of every city in the United States with a population of 500,000 or more except San Francisco and Los Angeles; the automobile roads of Ohio, New York, Pennsylvania, and Michigan facilitate drive-aways, and the use of lake steamers offer further economies."

Durant 4-cyl. Coupe, $1365
f. o. b. Lansing, Mich.

Durant is now among the ten leaders in sales in the Chicago territory.

Isn't it reasonable to assume that only an extraordinary car could attain this sales record never before equalled by any car in the first year of its existence?

The new models have outside door handles, barrel cowl lights, and disc wheels (optional without extra charge).

Space A-4, Coliseum

Durant 4 cyl. Sedan, $1365
f.o.b. Lansing, Mich.

DURANT

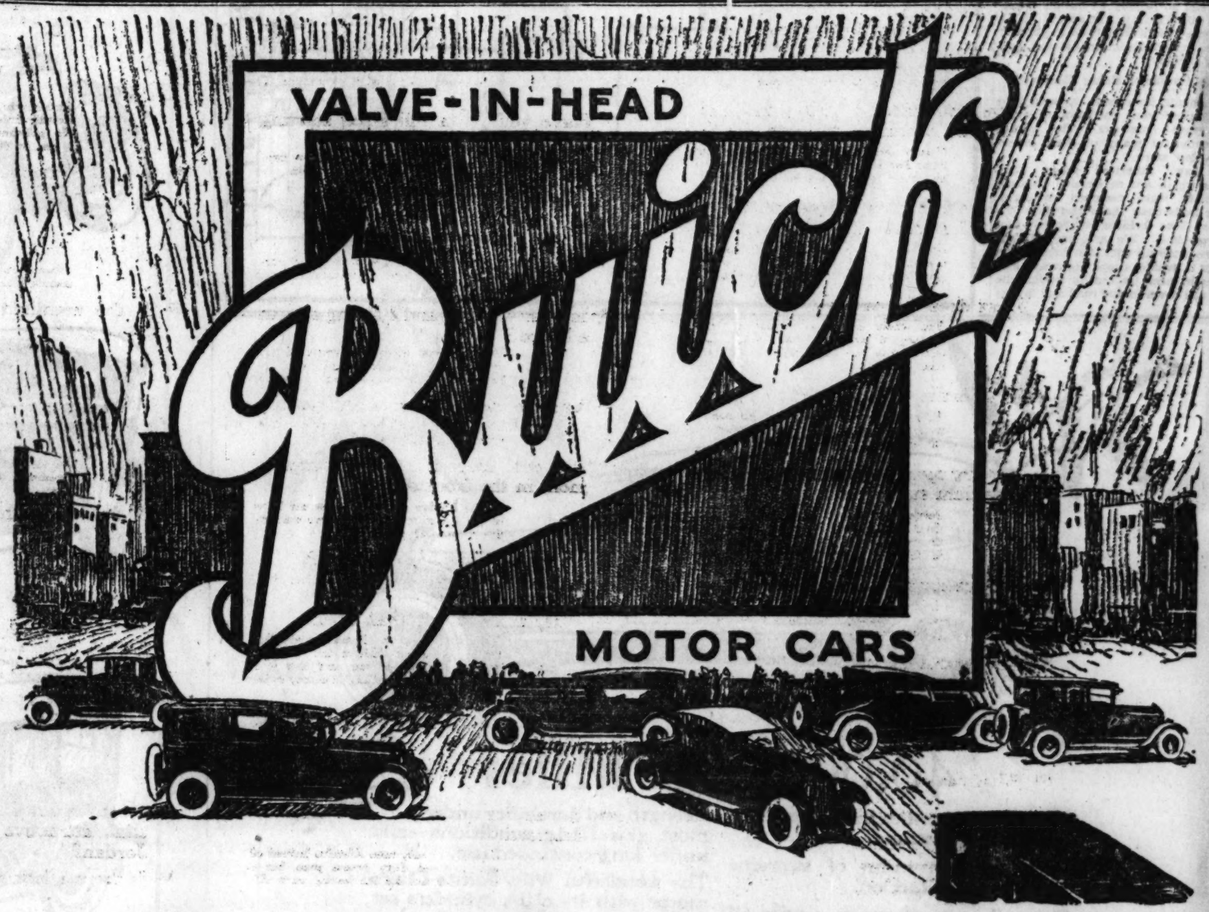
"Just a real good car" — *Fours and Sixes*

W. C. AUBLE MOTOR CO. 2440 South Michigan Ave. Telephone Calumet 5700

There's a Durant Dealer and Durant Service in Your Neighborhood.

CHICAGO:

Palm-Forslund Motor Co., 6000 N. Kedzie Ave. Sunnyside 8918.
Sixteenth Auto Sales, 1647 So. Morgan St. Haymarket 1760.
E. H. Bodman Motor Sales, 3020 N. California Ave. Armitage 6614.
3524 Milwaukee Ave. Albany 5264.
E. H. Bodman, Chicago Heights, Ill. Chicago Heights 1782.
E. H. Bodman, Pontiac, Ill.
Lake County Auto Supply & Sales, 705 S. Hohman St., Hammond, Indiana. Hammond 1741.
Lake County Auto Supply & Sales, E. Chicago, Ind. East Chicago 581.
Wilson Auto Sales, 16350 Center Ave., Harvey, Ill. Harvey 464.
Garfield Motor Sales Co., 57 E. Garfield Blvd. Boulevard 6207.
Hayes Motor Car Sales, 4707 Milwaukee Ave. Palisade 1717.
Schaeffer Auto Sales, 3540 W. 63rd St. Lawndale 1799.
Ideal Motor Sales, 11194 S. Michigan Ave. Pullman 6631.
SUBURBAN DEALERS:
Des Plaines Motor Sales, Des Plaines, Ill. Des Plaines 764.
Western Motor Sales, 2245 W. 22nd St., Cicero, Ill. Cicero 309.
Oak Park Sales & Service, 243 Madison St., Oak Park, Ill. Oak Park 3070.
Cleveland Motor Co., Garden and Harlem Aves., Riverside, Ill. Riverside 304.
Brake Motor Sales, 244 Hinsdale Av., Hinsdale, Ill. Hinsdale 588.
De Luxe Motor Sales, 1216 W. 63d St. Roseville 5200.
Jackson Park Auto Sales, 6631 Stony Island Ave. Fairfax 7662.
Arnold Auto Sales, 5115 N. Lavrabee St. Lincoln 6156.
Mid-City Motor Sales, 741 W. Jackson Blvd. Harrison 5730.
Morgan Park Auto Sales and Service, 2229 W. 111th St., Morgan Park, Ill. Beverly 4900.
Northwestern Motor Sales, 5436 W. Chicago Ave. Austin, Ill. Mansfield 6661.
Kirol Auto Sales, Barrington, Ill. Barrington 168.
East Coal Motor Co., 1611 Davis St., Evanston, Ill. Evanston 373.
Adams Service Garage, Glen Ellyn, Ill. Glen Ellyn 12.
Scott A. Britt Motor Sales, 2645 Lawrence Ave. Sunnyside 3600.
Oscar W. Lindwall Motor Co., 6304 Cottage Grove Ave. Fairfax 6015.
Schiffman Motor Sales, 1832 Milwaukee Ave. Humboldt 4064.
South Side Motors Co., 8701 Stoney Island Ave. Sheffield 3220.
S. J. D. Motor Sales, So. 5th Ave. and 5th St., Maywood, Ill. Maywood 825-R.
Burnham Garage, John Serafin, 12949 Michigan Ave., Burnham, Ill. Burnham 5011.
Washington Boulevard Auto Co., 6913 W. Washington Blvd., Austin, Ill. Austin 6691.
Rankin Garage & Machine Shop, Rankin, Ill. Rankin 58.



The 1923 Buick Confirms Buick Leadership

Public recognition of the merit of the new 1923 Buick cars is evidenced by the homage accorded Buick at the National Automobile Shows and by a sales volume never before equalled in the twenty years of Buick history.

On display in Space C-5 at the Auto Show

BUICK MOTOR COMPANY, FLINT, MICHIGAN
Division of General Motors Corporation

Pioneer Builders of Valve-in-Head Motor Cars — Branches in All Principal Cities—Dealers Everywhere

BUICK MOTOR COMPANY CHICAGO BRANCH
Wholesale and Retail
21ST AND CALUMET AVENUE

When better automobiles are built, Buick will build them

Sixty-Six Questions for Every Salesman to Answer

One year ago the Jordan Motor Car Company challenged the entire automobile industry with sixty-six questions for every salesman to answer.

These sixty-six questions and the unavoidable answers established beyond question the superior quality and value in the Jordan car.

Since that day many manufacturers have striven to improve their cars to more nearly approach the Jordan standard.

Yet there are still sixty-six questions for every salesman to answer.

Take this advertisement with you to the show. Take it into any booth. Ask any salesman to answer these specific questions.

By the answers you receive you will be able to judge the value that lies in the Jordan car.

1. **Have you improved the quality of your car through the recent periods of price reduction?**
   It is easy enough to reduce prices if you cut the quality as well. It is something vastly different to improve quality and reduce prices at the same time. But that is exactly what Jordan has done.
2. **Can you carefully check your present model unit for unit against former models and honestly say that you are now building a better automobile?**
   Every single unit of the Jordan car is better today than ever before.
3. **Have you an up-to-date body and will it be continued through 1923?**
   Nearly everyone concedes the Jordan Blue Boy and the Jordan Playboy to be the finest looking cars on the road.
4. **Has your car an up-to-date motor with silent chain drive?**
   Jordan predicted a year ago, when he announced this improvement, that all good cars would come to it eventually.
5. **What does the car weigh?**
   The whole tendency of modern engineering is toward lighter weight and economy to save tire, gasoline and service expense.
6. **What is the wheel base?**
   Engineers tell us that it is impossible to properly balance a five passenger car on less than 120 inch wheel base.
7. **Is every spring leaf made of chrome vanadium steel?**
   Jordan could have saved over a hundred thousand dollars this year by using the same springs adopted by other cars in the Jordan price class.
8. **How many miles per gallon?**
   In the Jordan national economy run 27 cars did 12,546 miles at 24.1 miles per gallon average.
9. **How about the oil consumption?**
   Jordan owners report an average of from 900 to 1500 miles to the gallon. That's because the oil stays where it belongs and doesn't get into the combustion chamber to form carbon and foul spark plugs.
10. **What tire mileage can you show?**
    Jordan owners frequently report 18,000 to 20,000 miles on a set of tires.
11. **What is the annual repair cost?**
    Jordan shop men tell us that Jordan cars are kept running with less repair expense than any they know of.
12. **How does the second hand valuation of the last model you built compare with its original list price?**
    Dodge said it a year ago, "What will your car be worth a year from today?"
13. **How do you figure an owner's investment in a car?**
    Here is the truth. The real price is the sum of the list price, plus the service expense, plus the depreciation when the car is brought to the second hand market.
14. **Has the car non-rattling, lubricated spring shackles?**
    The Jordan is the only car in America now equipped in this way. All the good ones should be later.
15. **Does your motor have an automatic spark control?**
    Jordan drivers need never touch the spark lever except under most extreme conditions.
16. **Have you got a full sized starting motor?**
    Only a few cars of the very heavy type have larger starting motors than the Jordan. You never get stuck under extreme conditions.
17. **Have you a real battery in your car?**
    Jordan uses the newest threaded rubber separator type of unusually large capacity.
18. **Is your starting and lighting system a Delco?**
    You can buy cheaper systems if you are building to a price. If you are building for service, you buy the best.
19. **Are the instruments under glass?**
    The Jordan is the only car in its class with this important feature.
20. **Are your tools in a locked compartment in the front door?**
    In the Jordan your wife does not have to get out of the car when you want to find a pair of pliers.
21. **Are the wheels solid hickory?**
    Jordan has always believed that solid hickory is necessary for safety.
22. **What is the crank shaft size?**
    The new exclusive Jordan motor has the largest crank shaft of any car built in America except one, and that is a three bearing job selling at nearly twice the Jordan price.
23. **Does the motor have a four bearing crank shaft?**
    The exclusive Jordan motor is the smoothest, most powerful six-cylinder job for its size built in America.
24. **Is the car equipped with Alemite lubrication?**
    Jordan not only uses Alemite instead of old-fashioned dirty grease cups, but a special system for lubricating parts difficult to reach.
25. **Do you still use the old style steering wheel and controls?**
    Jordan, Cadillac and Peerless use the all-walnut wood wheel with centralized controls.
26. **How big are your brake drums?**
    Very few cars, even among the heaviest, have larger brake drums than Jordan. You always know you can stop when you want to.
27. **Do your brake shafts ever get to rattling?**
    On the Jordan an automatic spring take-up prevents that annoyance.
28. **Has your car a quiet exhaust system?**
    The extra large and specially designed Jordan exhaust pipe and muffler minimize back pressure and dampen out rumbles and noises.
29. **Is the Crane Simplex velvet finish provided?**
    Jordan was first to introduce this aristocratic finish in a medium priced car. No polishing—no scratches show. It is one of the optional colors.
30. **How is the top fastened to the windshield?**
    Jordan slotted bracket and nut relieves Jordan owners of a annoyance.
31. **Is there a real horn?**
    When you press the Jordan button it sounds like a regular automobile.
32. **Is the manifold designed for low grade gas?**
    A new hot spot makes warming up easy, and extracts every ounce of power from the fuel.
33. **What is the depth of frame, and has the car tubular torsional cross members?**
    Jordan bodies do not gap at the door openings. Car feels as if it was all one piece.
34. **Is the top of the new clear vision type?**
    Jordan was first to use the new type without the old-fashioned extra bows.
35. **Do you provide a real trunk on any of your models?**
    The Jordan Brougham and Blue Boy both have trunks—larger than any you've seen—with two man's size suit cases and an extra compartment besides.
36. **Is the gas tank filler cap of the new bayonet lock type?**
    This is the filler cap which makes a hit with the man at the gas station. No fumbling around or wasting time screwing on a broken thread.
37. **Does the car have fenders as beautiful, attractive and strong as the Jordan?**
38. **Is there a lock on the transmission?**
39. **Are the curtains carried in the doors?**
40. **Is the car equipped with Marshall cushion springs?**
41. **Is every nickel plated part on a foundation of brass? Is every exposed nut and bolt rust proofed?**
42. **Is there a shut-off cock on the gasoline line?**
43. **Is the upholstery of hand buffed leather?**
44. **Is the transmission and emergency brake lever long and within easy reach of the hand?**
45. **Are the foot rest and pedal pads of forged aluminum?**
46. **Is there a cowl ventilator?**
47. **Are cord tires standard?**
48. **Is your front axle provided with a tie rod with ball and socket joints that automatically take up end play and prevent rattles?**
49. **Do your hood locks really prevent rattling?**
50. **Is the wiring on the car protected at every point of contact with metal by the use of rubber grommets?**
51. **Is the radiator carried in a cradle like the Jordan so as to prevent leaking?**
52. **Is your car accessible and easily serviced?**
53. **Is your transmission provided with anti-friction bearings throughout?**
54. **Is the motometer a man size or boy size?**
55. **Is a windshield cleaner standard on all models?**
56. **What is the price of the Sedan or Brougham, and what equipment is is provided?**
57. **Is there a step light?**
58. **Is there a carpet in front?**
59. **Is there a clock on the dash?**
60. **Is there a vanity case?**
61. **Is the windshield rainproof and is it built into the cowl or just bolted on?**
62. **Is there a special arrangement for lubricating the clutch without removing the floor boards?**

Finally put the following questions to the salesman of any car:

63. **Are you prepared to enter into a competitive demonstration against the Jordan?**
64. **Will you allow me to drive your car over the roughest streets at the same speed I do the Jordan?**
65. **Will you check over your car with me covering every detail mentioned in this advertisment?**
66. **Will you allow me to pick one hundred names from your list of owners and will you mail them any letter I may write at your expense?**

Jordan stands ready for a detailed competitive test with any automobile selling within $500 of its price. Jordan stands ready to meet any committee of engineers or experts to examine the Jordan car and test it against any automobile made.

You will be convinced by a test of this kind of the real value that lies in the Jordan car.

This is the secret of Jordan success.

Chicago Motor Car Co., Inc.

O. G. Heffinger, Pres. Edwin Bluthardt, Sec. and Treas.

2430-32 Michigan Avenue

Calumet 6070

ASSOCIATE DEALERS

South Side Motor Car Co., 12-14 E. Garfield Blvd.
Diversey Motor Sales, 907 Diversey Parkway.
Julius Dubin, 4542 W. Washington Blvd.
Lee Motor Sales, 5244 Broadway.

A. Vincent Scott Co., 11457 S. Michigan Ave., Roseland, Chicago, Ill.
North Shore Jordan Co., 1512 Sherman Ave., Evanston, Ill.
Keene Auto Sales, Highland Park, Ill.

F. F. Mignin, Wheaton, Ill.
Hobbs Garage, Aurora, Ill.
H. W. Happ, Elgin, Ill.
C. Asher, Chicago Heights, Ill.
J. S. Adee, Sycamore, Ill.

Gustin Motor Co., Danville, Ill.
Maple City Motor Co., Monmouth, Ill.
G. W. Ohlendorf, Freeport, Ill.
Peru Motor Company, Peru, Ill.
C. A. Robinson, Dwight, Ill.

Sibley & Hawkins, Antioch, Ill.
Jordan Motor Sales Co., 110 S. Joliet St., Joliet, Ill.
H. Wigell, Rockford, Ill.
E. G. Ferguson & Co., Scioto, Ill.

John Cisner, Whiting, Ind.
F. M. Kickels, Gary, Ind.
Herbert B. Tyler, Valparaiso, Ind.

JORDAN

FIRST MICHIGAN HIGHWAY BUILT 100 YEARS AGO

Detroit-Chicago Road Was Making of State.

Detroit, Mich., Jan. 27.—The Michigan citizen of today, blessed with a network of improved highways that reach into nearly every part of his state, little realizes the problems in road building that confronted the Michigan folk of a hundred years ago. One of the first important highways built in Michigan traversed the "Black Swamp," ——ty miles in extent, and wound around the southeastern border of Michigan, ending on the north at the border of Lake Erie.

The history of the successful fight to persuade the federal government to build this road, a fight carried on by William Woodbridge, former territorial governor of the district of Michigan, is told in Charles Lanman's "Life of William Woodbridge," just reproduced in part by the Detroit public library as a historical document.

Detroit-Chicago.

The federal act authorizing the surveying and construction of a road through the Black Swamp was passed in 1822. Two years later an act authorizing the Detroit-Chicago road was passed, the latter bringing about direct communication between the east and the then far west. Other highways were opened during the next decade and central Michigan, far from being a pestilential swamp, as had been reported, was found to be a country which became a Mecca for thousands of homeseekers who laid the groundwork for the Michigan of today.

One hundred years ago Michigan was an isolated part of the country. On three sides it was bounded by wilderness into which only Indian trails reached. On the fourth side was the Black Swamp, passable for only six months in the year and even during that time in such a condition as to make its crossing an adventure to the hardiest.

Hard Fight for Highway.

Leaders in Michigan's citizenship, led by Mr. Woodbridge, realizing that the development of the state hinged upon the opening of a means of communication with the outside world, began an active fight in Washington in behalf of the Black Swamp project. The state legislature of Ohio finally was asked to advocate the improvement and the sister state gave valiant support.

Mr. Lanman had the following to say concerning the matter:

"Separated as Michigan was from the settled portions of Ohio by a wide extent of country (so disastrously known during the war with Great Britain as the Black Swamp) and from other states on the southwest by an untrodden wilderness, Michigan had continued—down to the period when that war had brought it into notice—almost entirely unknown to the people of the United States. For many years after the peace of 1783 it had remained under the government of Great Britain, practically a part of upper Canada.

Canadians Their Only Neighbors.

"The social and commercial intercourse of its pepole was with Canada almost exclusively. To and through that province all the artificial roads were constructed, and when navigation on the lakes was closed by winter no other lines of intercourse existed.

"Such a course of things did not comport with the general safety, as was lamentably demonstrated at the very commencement of the war, for the entire territory unquestionably was lost by it. Neither did it accord with that provident care and wise policy that looks to the future."

The writer explains that the first step necessary to building the Black Swamp road was to procure a strip of land from the Indians by treaty and points out that this was agreed to by the Indian chiefs as a distinct benefit to the Redmen.

AUTO SUGGESTION AUTHORITY

Hollywood, a tractor, and a photographer made a winning combination for Edsel Ford on his recent western vacation trip, and the son of the world's richest manufacturer turned guide for the benefit of his wife and a party of friends. Mrs. Ford is shown at the left.

[Fotograms Photo.]

UNIFORM LAWS NEEDED TO CURB AUTO ACCIDENTS

City and State Codes Vary Widely.

BY E. T. STRONG.

[General Salesmanager Buick Motor Co.]

When automobile accidents are discussed in newspapers and other places, one important fact is generally overlooked. That is the number of motor cars in daily use and the tremendous volume of passenger traffic handled. In proportion to the number of motor cars in use and the number of street cars or railroad cars, the number of accidents due to automobiles is small.

Before us we have some interesting figures compiled by a trade publisher. We are told there are 55,250 railroad passenger coaches in use, having a seating capacity of 2,270,000 passengers. The seating capacity of 9,500,000 automobiles now in use is 47,000,000.

During 1922, rail facilities should have to their credit 47,000,000,000 passenger miles. Assuming that the average number of passengers per automobile is two and the average annual mileage is 6,000 miles, the automobile must be credited with 114,000,000,000 passenger miles. In other words, automobiles now total nearly two and one-half times the passenger mileage of rail facilities.

Favors Uniform Auto Laws.

In 1910 there were only 451,000 motor vehicles registered in the United States. On July 1, 1922, there were 10,668,127. With this great growth approaching an almost universal use of the motor car, it is quite natural there should be an increased number of accidents. But the big point to bear in mind is that the number of accidents has not increased proportionately with the increased use of motor cars.

Accidents caused directly or indirectly by motor cars are considerably less proportionately than those due to other modes of transportation. This is true in spite of the fact the other modes are well regulated and established by excellent rules and regulations and the fact that they have warning signals, electrical devices and scientific methods to assist in preventing accidents. Yet without any uniformity in well planned and well worked out traffic laws, the automobile has proved itself an efficient, harmless machine.

We believe that if uniform laws and regulations governing the traffic of motor vehicles were established the number of accidents due to automobiles would be materially reduced.

Varying Laws Puzzle Tourists.

The motor car does not recognize the limitations of one city's streets or one state's highways. It is an inter-city and an inter-state vehicle. It behooves the motorist to know the traffic laws of each hamlet, town and city and of each state, or else he cannot drive with safety and security.

The inequality of traffic laws places the tourist, if he is as conscientious as he should be, in a perplexing predicament. In a strange city he doesn't know whether he is permitted to use his spotlight.

Is the motorist within the law of the city if he should turn around in the middle of the block? What is he expected to do when following street cars or in passing them? Is the safety zone a place to avoid at all times, or only when pedestrians are standing within it? Whta are the speed laws?

What to Do? What to Do?

Then there is the question of hand signals, which are far from being tandarized or in common use. A motorist often does not know what to do when he sees a driver ahead of him make some signal. The preceding car is as likely to turn to the left as it is to the right. Or it may be that the driver intends to stop.

In the country the laws of the highway are likewise quite dissimilar. This is especially true in connection with the use of headlights. There is also some difference in the laws respecting the kind of headlight lenses permitted.

As we said before, despite the lack of uniformity in connection with all these things, the number of automobile accidents is remarkably small. The percentage would be even smaller if the same traffic laws were universally used.

Time for United Action.

The time has come when some action should be taken to bring about improved driving conditions, no only in the interest of accident prevention, but also in the interest of making it easier for commercial and vacational tourists. Both the communities and the motorists would benefit by an organized system of traffic laws.

MORE POWER TO YOUR ENGINE
The New SCHEBLER Carburetor MODEL-S
The largest carburetor ever built is on display at the Auto Show this week
Space 32
WHEELER-SCHEBLER CARBURETOR CO
INDIANAPOLIS

FIRM DOUBLES ITS SPACE BY MOVING TO MILWAUKEE

In moving to Milwaukee from Mars Hill, Indianapolis, the Lafayette Motors corporation left a group of scattered buildings, originally used for the manufacture of hand grenades during wartime, for a modern, one unit plant especially designed for the production of quality cars in limited numbers.

The new factory, a one story structure of concrete and glass, with two floors of executive offices as an integral part, is located on the Northwestern tracks, adjacent to the plant where the Nash four cylinder car is built. It has ground dimensions of 200x950 feet, and provides once again as much manufacturing space as did the Indianapolis group.

"While several factors prompted our removal from Indianapolis to Milwaukee, the most important was the opportunity afforded us to be in daily touch with President Charles W. Nash," said E. C. Howard, vice president of the Lafayette Motors corporation. "Heretofore he has had to divide his time between the Nash factories at Kenosha and Milwaukee and the Lafayette plant at Indianapolis."

AMERICAN 'ACE' NOW USES PLANE TO SELL HIS CARS

Selling automobiles by airplane may sound visionary, but it is certain to be adopted universally, according to Capt. E. V. Rickenbacker, the most famous Yankee flier in the world war, and now vice president and director of sales of the Rickenbacker Motor company of Detroit. He has his own plane in which he makes numerous trips to distributors and dealers within a radius of several hundred miles of his factory.

He cites that one is not hampered by railroad time tables and the unpleasantness of sleeping on trains, and that it is truly a recreation to travel in the clouds.

Rickenbacker last summer made numerous trips to dealers by plane, proving the plan is practical. He intends to do all of his traveling by air this spring.

Numerous members of the Rickenbacker distributing organization are former war pilots and they, too, will be flying back and forth over their territory. Don Hogan, Denver agent; Robert Fowler, San Jose, Cal., and Robert Wheat of Cincinnati all are aviators.

ROAD INSPECTOR HAS DEATH BATTLE WITH TWO RATTLERS

FROM up in the Erskine section of Midvale Borough in New Jersey comes the story of a bitter fight between John McMullen, a state road inspector, who resides in Paterson, with two six foot rattlesnakes which attacked him from two sides while he was covering his beat. County Engineer Garwood Ferguson of Paterson, who saw the dead reptiles a few hours after the battle, said that they were the largest he had ever seen.

According to the story, McMullen nearly stepped on one of the snakes, when the latter coiled and made a lunge for his chest. He stepped aside just in time to escape certain death when his vision fastened on the mate, which was creeping toward him about fifteen feet away. Fortunately there was a club handy, with which he dispatched the two terrors of the hills before they succeeded in doing him bodily harm.

Police Chief Harry Post of Midvale told of having witnessed the killing of an eight foot rattler with eleven buttons on the main road above the overhead crossing in Midvale.

CAMP SITES FOR MOTOR TOURISTS BOOM TRAVELING

"Every year since I have been in the business, and that is a long time, the automobile has become more firmly grounded as a utility, and its general use has had a more noticeable effect on the life of the whole people," says J. I. Farley, vice president and director of sales of the Auburn Automobile company, who is here for the show.

"We have seen the motor car create and popularize the country club. We have seen is enormously stimulate the popularity of the suburban home.

"One of the latest and most interesting developments is that of the camp site and the rest room provided now by nearly every city for motor travelers who do not wish to patronize hotels. This is making it amazingly cheap for whole families to travel long distances.

26 1-2 Miles Per Gallon for Run of 159 Miles

An average of twenty-six and one-half miles to the gallon of gasoline is the official economy record of the Velie six, made in a 159 mile run from Albany to Poughkeepsie and return.

APPERSON
is the first automobile in the world to adopt the new leverless gearshift that is mechanically controlled.
Don't miss it.
APPERSON
Apperson Motor Car Co.
2240 South Michigan Avenue
Phone Calumet 6700
Advertise in The Tribune.

Trade Headquarters
for Economical Transportation
CHEVROLET
Hotel Blackstone, Chicago
English Room
Telephone Harrison 4300
January 27 to February 3 inclusive
A general invitation is extended to the automobile trade to call at our headquarters during the week of the National Automobile Show, where representatives of this Company are in attendance.
Chassis with the new copper-cooled motor is also on display at these headquarters
Chevrolet Motor Co., Detroit, Mich.
Division of General Motors Corporation

Lexington
SKYLARK
It is just as absurd to say that folks will standardize on oat meal for their breakfast cereal as to claim that any type of car will ever completely dominate automobile production.
There are many people, the kind who appreciate the Lexington, for instance, who can well afford to own a roadster if they want to.
For these people, the roadster pre-eminent is the dashing Skylark!
And who, knowing *all* the facts, would for a moment doubt the wisdom of their choice?
On the subject of speed, we admit that the Skylark will travel faster than any sane driver cares to go. For speed is the inseparable companion of power, and there is no denying that the Ansted Engine in the Skylark is a *bear* for power! But it is a *lamb* for docility, as well.
There are *regretted* hills in every motorist's life—but not for much longer! *For the Skylark is here!*
And you may have yours in an elegant combination of painting and trimming that will be a compliment to your own distinctive good taste. Furthermore, if you don't like wire or disc wheels, which are optional at the list price of $1795, f. o. b. factory, you may have wood wheels in beautiful natural finish, saving fifty dollars.
The Skylark is having its first showing here this week. Demonstrations are being booked. May we book *you?*
LEXINGTON CHICAGO COMPANY
2209 Michigan Ave. 2234 S. Wabash Ave.
Lexington Motor Company : Connersville Indiana USA
Subsidiary United States Automotive Corporation
This is a Quality Year—Buy a Lexington

SAFETY, SE… EFFORTS B… UP MOTOR…

Year's Work for … Told by Presi…

BY FRANK E. J…

[President Chicago Mot…

The year 1922 was the m… ful year in the history of … was organized in the ear… the automobile industry.

Accident prevention wo… an important phase of th… ice, was carried on wi… vigor during 1922.

This work may be divide… subheads, educational wo… erection of warning sig… educational division our a… manifest in the numer… maintained at county fair… ebrations of a varied nat… total of a half million pas… distributed dealing with th… subject of safety.

The electric sign boards … by the club have blazone… sages of safety throughou… and in addition, bulletin … been erected on every gat… cago, all bearing some … first" exhortation.

6,000 Warning Si…

The sign boarding div… accident prevention de… handled by the highway … Signs showing curves … schools, railroads, left t… turns, and dangerous cr… been erected everywhere … tory, and a year hence … Motor club will have ere… of 6,000 signs, warning … proceed cautiously.

The mechanical service … has never before approxi… ficiency which marks it … equipment has been inc… system for handling calls … proved, and in addition t… rendered members in C… there is a service rendered … Illinois and Indiana, whi… a territory of fifty miles … squared by counties. In … a member can never be … from legal and mechani… service than the nearest …

The total number of c… by the club in 1922 wa… which 20,505 were hand… motorcycles and 4,690 by … service stations. Thus … our members received roa… which enabled them to … way without the necessa… towed.

150,000 Calls for Roa…

That 1922 was the grea… year in the history of the … is proved by the fact our … reau received requests f… logs, not only from motor… ern Illinois and Indiana … every part of the United … Canada.

A record is kept of each … grand total of 150,000 wa… the main office, the bran… ago, and throughout our … northern Illinois and In…

Nearly 40,000 miles o… logged by this departmen… compiling, these necess…

SAFETY, SERVICE EFFORTS BUILD UP MOTOR CLUB

Year's Work for Autoists Told by President.

BY FRANK E. JACK.
(President Chicago Motor Club.)

The year 1922 was the most successful year in the history of the club that was organized in the earliest days of the automobile industry.

Accident prevention work, which is an important phase of the club service, was carried on with increased vigor during 1922.

This work may be divided under two subheads, educational work, and the erection of warning signs. In the educational division our activities were manifest in the numerous booths maintained at county fairs and at celebrations of a varied nature where a total of a half million pamphlets were distributed dealing with this important subject of safety.

The electric sign boards maintained by the club have blazoned forth messages of safety throughout the year, and in addition, bulletin boards have been erected on every gateway to Chicago, all bearing some vital "safety first" exhortation.

6,000 Warning Signs.

The sign boarding division of the accident prevention department is handled by the highway department. Signs showing curves, hospitals, schools, railroads, left turns, right turns, and dangerous crossings have been erected everywhere in our territory, and a year hence the Chicago Motor club will have erected upward of 6,000 signs warning motorists to proceed cautiously.

The mechanical service department has never before approximated the efficiency which marks it today. The system for handling calls has been improved, and in addition to the service rendered members in Cook county, there is a service rendered in northern Illinois and Indiana, which comprises a territory of fifty miles from Chicago, squared by counties. In this territory a member can never be farther away from legal and mechanical first aid service than the nearest telephone.

The total number of calls handled by the club in 1922 was 25,195, of which 20,505 were handled by our motorcycles and 4,690 by mechanical service stations. Thus 82 per cent of our members received roadside service which enabled them to go on their way without the necessity of being towed.

150,000 Calls for Road Maps.

That 1922 was the greatest touring year in the history of the automobile, is proved by the fact our touring bureau received requests for maps and logs, not only from motorists of northern Illinois and Indiana, but from every part of the United States and Canada.

A record is kept of each call, and a grand total of 150,000 was received at its main office, the branches in Chicago, and throughout our territory in northern Illinois and Indiana.

Nearly 40,000 miles of roads were logged by this department in 1922. In compiling, these necessary directions the road survey cars traveled in twenty-one states, stretching from West Virginia to California. One crew made a grand circuit of the golden west, following the Yellowstone trail to Seattle, thence to Los Angeles, and back by way of the Santa Fé trail.

Maps Better than Logs.

A sharp departure from former methods of disseminating road information was made. Instead of logs, strip maps prepared by our own map department from information collected by the road survey cars are now used. These maps are easier to handle on a trip, and they have proved highly popular.

The highway department, recently organized, coöperates with the touring bureau in collecting road data, and with the accident prevention department in erecting warning signs. This department also erects direction signs. More than 1,000 direction signs were erected in 1922, while detour signs in large number were erected where needed. A specially designed aluminum danger sign, in the center of which a large reflex throws back the rays of oncoming automobile lights, has been used at dangerous crossings. During 1922 500 miles of roads were newly marked and remarked with the familiar yellow band of the club.

The widening of Michigan avenue was carried out in 1922 with the help of the Chicago Automobile Trade association and other civic organizations.

Real Service Essential to Both Dealer and Owner

BY C. W. NASH.
(President the Nash Motors Co.)

Back in the early days of the vehicle industry, when the whip socket was discussed and the carburetor unheard of, service was a mighty important matter with the manufacturer and the dealer. It is of far greater importance today in the automobile industry, but I sometimes wonder whether with a great many dealers and makers the word "service" has not lost its meaning and developed into a mere figure of speech or an embellishment for automobile advertising.

When a man bought a wagon or a carriage back in the early days he was accorded every courtesy and consideration if he drove up to the dealer's place of business. Maybe he just wanted one of the boys to tighten a nut in the whiffletree, or the wheels needed a little grease. Whatever it was the customer needed, his requirements were attended to with alacrity, and incidentally those vehicle makers and dealers who served best were the ones who developed largest.

Careless "Service" Kills Trade.

I appreciate, of course, that service to an automobile owner is a good deal more complicated than that accorded a driver of the old single seated buggy or farm wagon; but I maintain that the spirit to serve should be just as great today as it was twenty-five or thirty years ago.

Usually the dispenser of service of the careless type has a hankering to begin immediately to "fix" the carburetor, whereas the average carburetor is perfectly all right until somebody starts to "fix" it. Having fumbled about with the carburetor until he satisfies himself that it is not the cause of the trouble, the owner and his family are informed that "the shop's all full; can't take you in now; better come back tomorrow or the next day."

Hanging out in front of the garage, flapping in the wind, you will see a big sign bearing the inscription "service" in letters two feet high. But the owner of that garage and the men he employs have no idea whatever what the word signifies.

Most Dealers Are Different.

This picture is not true of the dealer body as a whole, for if it were the automobile industry would soon cease to exist. As a matter of fact the average dealer today handling a standard line of automobiles is as thoroughly alive to the value of service as is the merchant in any other line of goods in his town. It is just as much to the interest of the dealer as to the owner to see that cars of the make he is handling are kept in good condition always. Resale value is almost entirely dependent upon the condition a car is in.

Then, too, the car owner going to his dealer's place of business likes to feel that he is entirely welcome, and that whatever adjustment or work on his car is necessary will be taken care of promptly and efficiently. That's the way the public felt back in the early days of the jump seat, the surrey, and the victoria, and so far as I know human nature hasn't changed one particle since then. The public was appreciative of good service in the horse and carriage age, and is just as appreciative of good service in the gasoline age of today.

Solution of Used Car Problem.

The driving public appreciates, too, that one of the vital automotive problems of the day is the used car and its resale value. This problem eventually will become one for the manufacturer to solve in conjunction with dealers and distributors the country over, and, reduced to its fundamentals, it is a problem of proper service while cars are in active use. The car that is properly serviced is the car that is worth while both for dealer and owner when the time comes to trade it in.

Our organization has attempted to anticipate this condition and to build up automobile service to a point where replacement will mean mutual profit to both our owners and dealers. Candidly, the spirit of service we have built the country over is our strongest asset in the business world.

600,000 Tons Alloy Steel Used for Autos Last Year

The automobile industry used 600,000 tons alloy steel in 1922, according to unofficial estimates.

This is based on the well founded assumption that 25 per cent of the steel in the average car is alloy steel, and again on the reliable estimate that automobile makers consumed a total of 2,500,000 tons of finished steel in 1922. This last figure represents 10 per cent of the total finished steel made during the year past.

Total production of cars and trucks in 1922 was 2,500,000. Forty per cent of the cars produced took three-fourths tons steel, 35 per cent required a ton, and 25 per cent needed two tons per car.

Emergency Ball Bearing Shouldn't Be Oversize

In case one of the ball bearings is lost provide a new one as soon as possible. If you have a supply of old ones that look to be about the same size, measure them with a micrometer. A ball one or two-thousandths smaller can be used, but never one the least bit larger. As it stands up above the others it will carry the load too long and so be in danger of breaking.

OLDFIELD PLANS PLANT TO MAKE NEW DIE CUTTER

Following the perfection of an intricate machine which leading engineers say may revolutionize the science of automotive die cutting, Barney Oldfield, erstwhile master driver and tire manufacturer, announces plans for the immediate construction in Los Angeles of a plant to build the device in large quantities.

The machine, the Oldfield die cutter, was invented and developed by Ray W. Brown, well known in automotive engineering circles. It is said to cut dies of compound regular and irregular curves with but a single operation.

Oldfield declares hundreds of orders have been booked for the machine from automobile and accessory manufacturers, including body and fender builders, and from members of the optical trade, who use widely concave and convex curved metal laps for grinding lenses. Twenty-five of the new machines are already in use.

Australia Plans National Board to Build Highways

It is expected that the Australian government will introduce a main road bill for New South Wales at the next session, creating a board to take charge of and finance the main roads for that province, says Consul R. Wormuth, Sydney, in a report to the department of commerce. At present there is a lack of coherence and consequent inefficiency in the matter of road building, because the control is divided among hundreds of shires and municipalities. Motor vehicles are already competing strongly with the railroads, but their successful operation is badly hampered by poor roads.

Business Forces Chain Firm Into Larger Plant

The Morse Chain company has moved into a new branch factory at Detroit. The increased production facilities afforded by this plant were necessitated by the increased demand for the firm's product.

CALLS IT ECONOMY TO CHANGE SPARK PLUGS YEARLY

The vital part that spark plugs play in good engine performance is just beginning to be realized, according to R. A. Stranahan, president of the Champion Spark Plug company. Exhaustive tests in the laboratory and on the road have definitely proved that it is real economy for motorists to replace their old plugs at least once a year, he declares.

This is true even if the old plugs are apparently firing regularly, and is particularly true with engines that are subject to oil pumping, he states.

"A great deal of engine trouble can be avoided if new spark plugs are installed once a year," Mr. Stranahan says. "Besides bettering the engine performance, the lessening of oil and gasoline consumption will be enough to cover the cost of the plugs, to say nothing of insuring the engine against more serious trouble."

Standardization of Part Does Not Limit Designs

In answering the principal objection made against standardization—that it limits design—the Society of Automotive Engineers states that this view has not been borne out in actual results. The 1923 motor car models, it is stated, show more resourcefulness in design than ever before. The standardization of component parts has, however, increased.

Engineers estimate that 15 per cent is saved yearly through the use of standarized parts and materials which can in no way be considered as limiting individual design.

The fact that a certain car uses standard ball studs on the steering gear does not mean that the car is not properly designed, but it does mean that the maker has cut production cost on that part, and consequently has been able to cut prices accordingly, because standard ball studs cost less than special studs made to order.

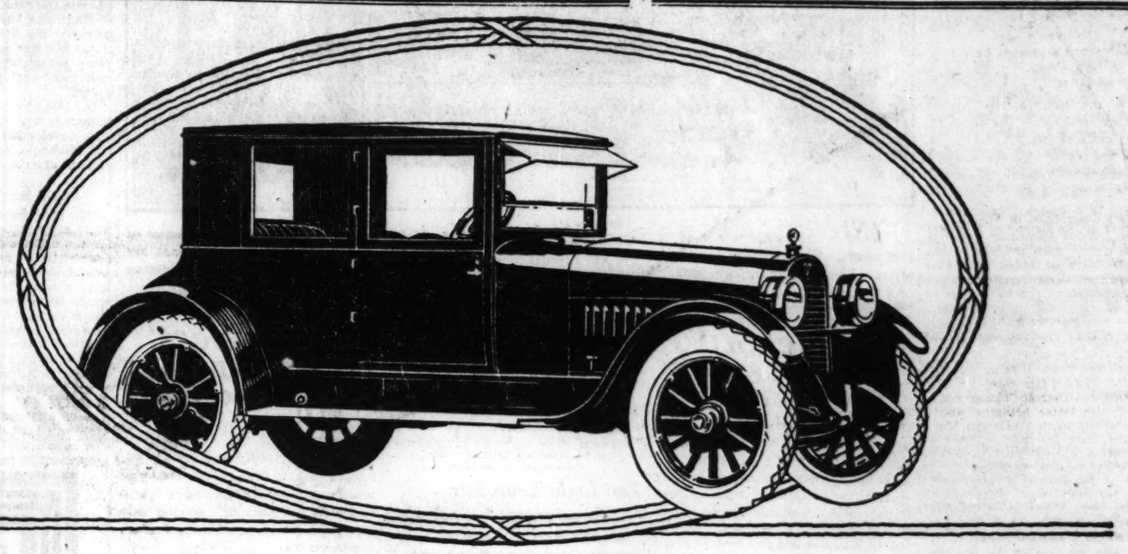
$68 BLACKSMITH SHOP GROWS INTO $82,000,000 FIRM

Seventy-one years ago the name Studebaker stood for a small crossroads blacksmith shop equipped with two forges and with a capital of $68. Today the company's actual net assets are $82,000,000.

The plants in South Bend, Ind., Detroit, Mich., and Walkerville, Ont., are the second largest in the world. They cover 225 acres; the buildings contain 7,100,000 square feet of active floor space, and the investment amounts to $41,000,000. Inventories of raw material, work in progress, and finished goods amount to $20,000,000.

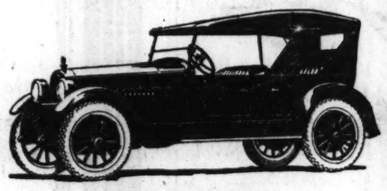
Twenty thousand people are employed, and the annual pay roll is $25,000,000.

More than 600,000 cars, valued at over $800,000,000, have been produced and sold in all parts of the world.



HUDSON

The Greatest Super-Six Values of All Time

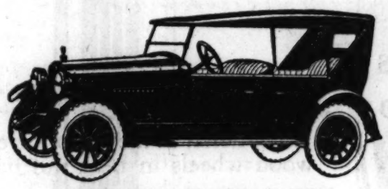


Speedster $1425
Freight and Tax Extra
On the Famous Super-Six Chassis

Today's Super-Six is the best value Hudson ever offered. All models are priced lower in proportion to their worth than any motor car we know.

More than 140,000 Super-Sixes in service and eight years leadership of fine car sales show its position.

And the new Super-Six motor gives Hudson such a delightful smoothness in action that even long time owners marvel at the difference.



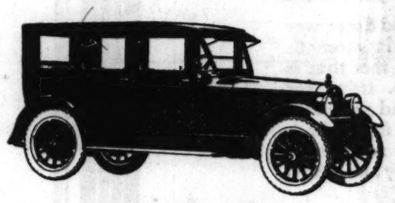
7-Passenger Phaeton $1475
Freight and Tax Extra
With the New, Improved Super-Six Motor

The COACH $1525

(Illustrated Above) *Freight and Tax Extra*

The $1525 you pay for the Hudson Coach goes for qualities that are essential to genuine utility.

The Coach gives every closed car essential at little more than the cost of the open model. It has a beauty of line you will like. It is the pride of thousands, because of appearance, comfort and utility.



The Sedan $2095
Freight and Tax Extra
Finest of the Hudsons

The Sedan—All Aluminum Body

The Hudson Sedan, finest Hudson ever built, is the product of one of America's greatest custom automobile body builders. Heretofore, Biddle & Smart, Amesbury, Mass. have built bodies to the individual tastes of exclusive buyers. Now their entire plant is devoted to the Hudson Sedan.

The Sedan is built as carefully as were those costly bodies. But through concentration on this one body, custom-built quality is obtained at a quantity price.

Prices Recently Reduced $100 to $200

HUDSON MOTOR COMPANY OF ILLINOIS
2220 South Michigan Avenue Calumet 6900
Service Station, Entrance 2221 S. Wabash Ave.

West Side Branch
Roosevelt Rd. at Independence Blvd.
Lawndale 1480

Logan Square Branch
2647 Milwaukee Ave.
Spaulding 3100

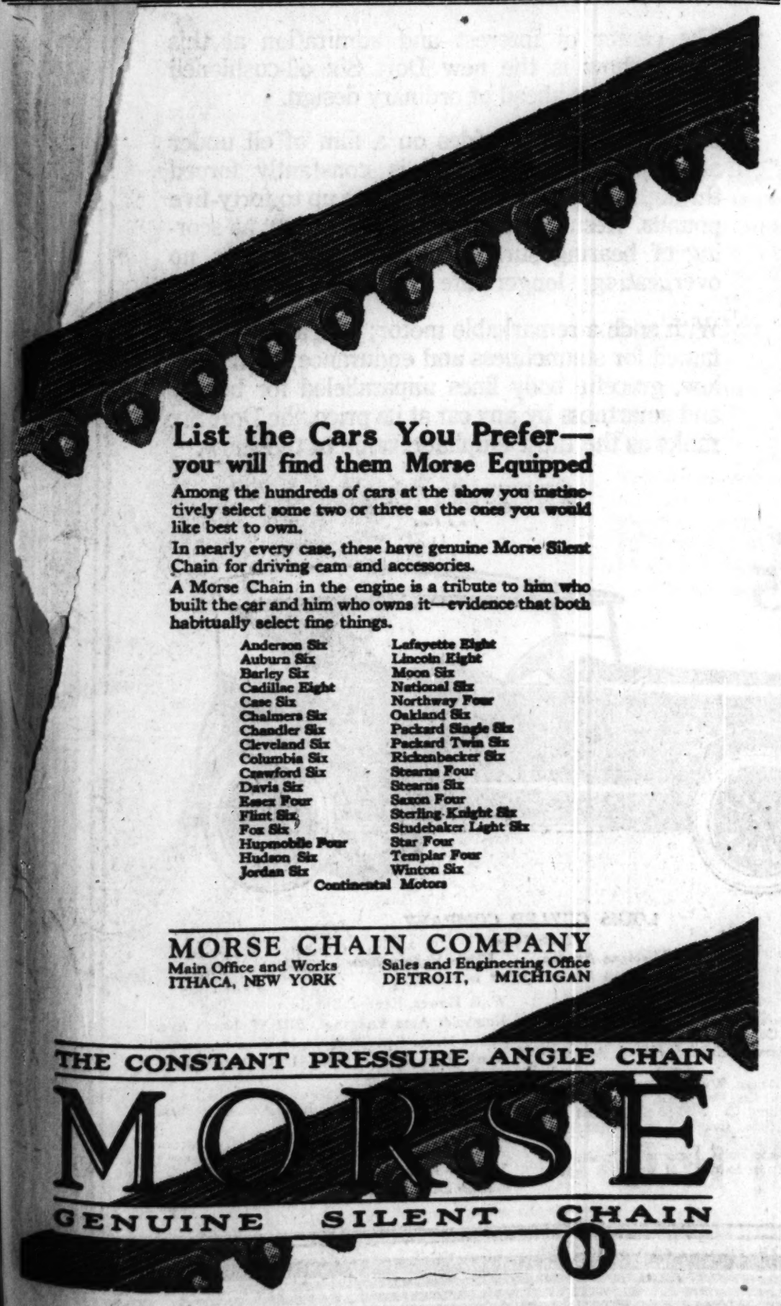
Evanston Branch
Sherman and Grove
Sheldrake 2300 and Evanston 720

COMMUNITY DEALERS

Ajax Motor Co. 7800 Stony Island Ave. Saginaw 1400
Calumet Motor Co. 22-24 E. 111th St. Pullman 7300
Christopher Motor Sales Co. 5051 Broadway Edgewater 1511
Kelly Motor Co. 3948 N. Robey St. Buckingham 2310
Crandall Motor Car Co. 814 North Boulevard Oak Park 5017
Lyons Motor Sales Co. Lyons, Illinois Lyons 346
Midway Auto Sales Co. 6058 Cottage Grove Midway 5731
Keystone Motor Sales Corporation 2909 W. Lawrence Keystone 1799
E. L. Shaver Co. Hammond, Ind. Hammond 80
Sullivan-Morgan Sales Co. 4701 Washington Blvd. Columbus 2466
Stratford Motor Sales Co. 8031 S. Halsted Vincennes 6809
Branch 63d near Halsted Wentworth 1944
Highland Park, Illinois George H. Koon

TERRITORY DEALERS

Aledo, Illinois Christy Hudson Co.
Aurora, Illinois Chas. J. Moody Co.
Beardstown, Illinois Ruppel & Valentine
Bloomington, Illinois F. H. Cole Motor Sales Co.
Burlington, Iowa Burlington Motor Sales
Bushnell, Illinois Monroe Motor Sales Co.
Carthage, Illinois Monroe Motor Sales Co.
Champaign, Illinois H. A. Sims
Clinton, Iowa Coughlin Sales Co.
Danville, Illinois Danville Motor Car Co.
Davenport, Iowa Coughlin Sales Co.
Elgin, Illinois Chas. J. Moody Co.
Fort Madison, Iowa Marsh Bros. Motor Co.
Freeport, Illinois Freeport Hudson Co.
Galesburg, Illinois Christy-Hudson Co.
Geneseo, Illinois Weimer Auto Co.
Glen Ellyn, Illinois Glen Ellyn Auto Co.
Joliet, Illinois A. W. Ehlers Motor Sales Co.
Keokuk, Iowa Monroe Motor Sales Co.
Kewanee, Illinois A. G. Taylor
La Salle, Illinois Matt Knaut & Co.
Lincoln, Illinois Wanton Co.
Macomb, Illinois Monroe Motor Sales Co.
McHenry, Illinois G. A. Stilling
Monmouth, Illinois Jenks Motor Sales Co.
Morris, Illinois Walter Goods
Naperville, Illinois B. W. Stark
New Windsor, Illinois Christy Hardware Co.
Peoria, Illinois Peoria Hudson-Essex Company
Plano, Illinois Plano Garage Co.
Princeton, Illinois Fraser & Downey
Rochelle, Illinois Valentine & Son
Rockford, Illinois Rockford Hudson Co.
Springfield, Illinois Central Motor Sales Co.
Sterling, Illinois R. C. Landis
Streator, Illinois Soiles Brothers
Sublette, Illinois Central Garage
Sullivan, Illinois F. C. Newbold
Taylorville, Illinois Gilbert H. Layer, Inc.
Tuscola, Illinois W. M. Elmore & Son
Valparaiso, Indiana White Front Garage Co.
Waukegan, Illinois C. E. Bainlow
Watseka, Illinois C. W. Smith
Wyoming, Illinois La Croix Bros.



List the Cars You Prefer—
you will find them Morse Equipped

Among the hundreds of cars at the show you instinctively select some two or three as the ones you would like best to own.

In nearly every case, these have genuine Morse Silent Chain for driving cam and accessories.

A Morse Chain in the engine is a tribute to him who built the car and him who owns it—evidence that both habitually select fine things.

Anderson Six	Lafayette Eight
Auburn Six	Lincoln Eight
Barley Six	Moon Six
Cadillac Eight	National Six
Case Six	Northway Four
Chalmers Six	Oakland Six
Chandler Six	Packard Single Six
Cleveland Six	Packard Twin Six
Columbia Six	Rickenbacker Six
Crawford Six	Stearns Four
Davis Six	Stearns Six
Essex Four	Saxon Four
Flint Six	Sterling-Knight Six
Fox Six	Studebaker Light Six
Hupmobile Four	Star Four
Hudson Six	Templar Four
Jordan Six	Winton Six

Continental Motors

MORSE CHAIN COMPANY
Main Office and Works ITHACA, NEW YORK
Sales and Engineering Office DETROIT, MICHIGAN

THE CONSTANT PRESSURE ANGLE CHAIN
MORSE
GENUINE SILENT CHAIN

DEALERS REDUCE OVERHEAD TO CUT PRICE TO BUYERS

Firm's Head Says Selling Costs Are Too High.

BY J. J. COLE.
[President Cole Motor Car Co.]

The necessary costs of distribution under the present plan of merchandising automobiles consume too much of the car buyer's money, in the opinion of heads of many substantial motor car companies.

It has cost too much to put a car in the hands of the owner. Factory economies have been effective in reducing costs, but these economies have been lost in the process of selling the car. Prices on automobiles can never reach bed rock until distribution costs have been reduced to the necessary minimum.

Won't Take Cars in Trade.

It is a decided economic waste to load a car's price with artificial selling costs. We have arranged to reduce those selling costs and transfer the saving thus effected to the car owner in the form of a decidedly lowered selling price. By this plan we have been able to make radical revision in all our prices.

Our dealers have joined with the factory in a program of merchandising which assures to the buyer full value of every dollar paid. Briefly the plan is this:

The dealers have agreed unanimously to abandon the practice of receiving used cars as partial payment for new cars. They have agreed to abolish the used car department, which show a net loss often equal to 50 per cent of a dealer's margin on a new car.

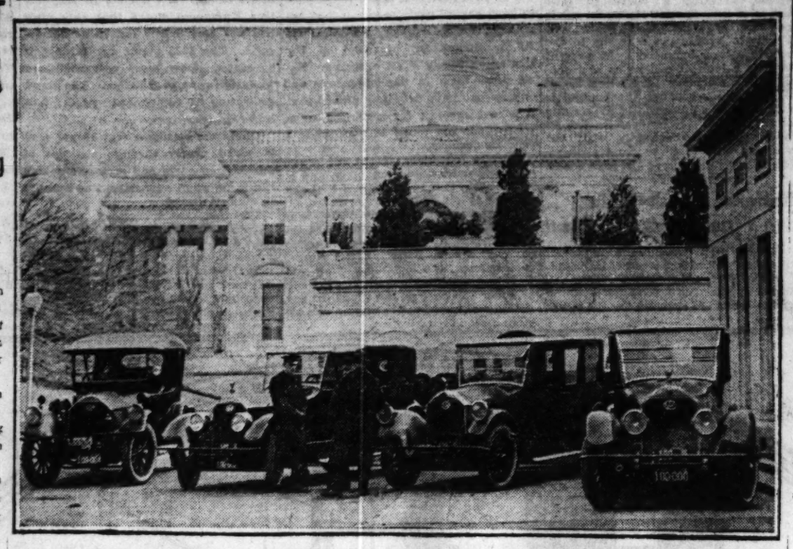
Calls It a Pioneer Move.

We believe we are blazing the trail with this new move, which is particularly significant because it is the first time that distributors of automobiles have taken the initiative themselves to reduce their margin in the interest of the buyer.

LARGEST CARBURETOR HERE.

The largest carburetor ever built is displayed at the automobile show by the Wheeler-Schebler Carburetor company of Indianapolis. It is a working model enlarged many times for demonstration purposes.

SEATS OF THE MIGHTY



Restive thoroughbreds used to paw the gravel in the White House courtyard, awaiting the pleasure of presidents. There is less commotion and even more speed these fast days when presidential excursions are afoot. President Harding's mount is nearest the door. When he rides he always has a motor procession of at least three high powered cars following him.

[Underwood & Underwood Photo]

NEW AIR COOLING SYSTEM IS SHOWN ON OPEN CHASSIS

Many show visitors have been drawn to the Franklin booth by the novel cutaway chassis which illustrates the working of a new pressure air cooling system. The aluminum air duct, which begins at the fan housing and is carried back over the cylinders, has been partly cut away and replaced by glass. Fastened within it are several sets of silk strips.

With the motor running and the duct illuminated movements of the silk strips give spectators a graphic idea as to the passage of the air currents which are forced through the duct by the Sirocco fan on the front end of the crank shaft.

The arrangement illustrates in a simple and direct fashion how air cooling works. Franklin engineers claim the new pressure system develops a current of cooling air which is fully two and one-half times that of the one formerly employed.

The chassis throughout is unusual. Wheels, drive shaft, brake pedals, starter, generator, exhaust pipes, and all tubing are nickel. Aluminum surfaces have been polished and spotted.

Tail Light Laws Stir Manufacturers to Action

Massachusetts has enacted special legislation regarding type and design of automobile tail lamps, and other states indicating that similar laws may soon be adopted to reduce the number of night accidents. The Peerless tail lamp shown on many new models at the automobile show meet all the requirements of the most advanced legislation along this line, officials of the lamp company claim.

FIRM ENLARGES PLANT TO DOUBLE FORMER OUTPUT

The Chicago show will see the George W. Davis Motor Car company of Richmond, Ind., well on its way toward making 1923 the greatest year it has experienced, according to Walter C. Davis, secretary and general sales manager. The company manufactures the Davis Six.

"For the last seven months we have broken all previous sales and production records," Mr. Davis says. "And we have increased our production facilities so that beginning this month we are able to more than double our production.

"Our production in December, 1922, was practically four times that of the preceding December."

CRITICS OF COST FORGET VALUE OF GOOD ROADS

Paved Highways Open New Sources of Wealth.

BY ROY D. CHAPIN.
[President Hudson Motor Car company.]

Touring across the United States is no longer an adventure. Hundreds of such trips are made each year.

The possibilities of such trips emphasize the remarkable growth of good roads in the United States in the last decade. No development in our national life has been more important or more astonishing. Ten years ago a system of national good roads was a dream.

In 1923, the improvement of our highways will reach new high totals. This development of permanent roads will probably be limited only by the amount of road building material available.

States Busy Building Roads.

The good roads idea is universal. State after state has voted large sums for the construction of highways on a systematized plan. As these roads join at numerous points, we shall soon have a network of improved highways which will permit practically universal travel by motor car. Such a system of roads will complete the picture of ideal highway transportation—that a man may start at his own door in his own vehicle and proceed in comfort on improved highways to anywhere in the country.

Such universal mobility of goods and men will prove of immense benefit to the country. It will permit of much greater productiveness in every business and human activity; it will stimulate public enlightenment and intelligence as will possibly no other factor in our national life.

We hear periodically of the cost of roads, but from men who have not considered the asset side of the ledger. Roads increase wealth. A community with good roads does not become impoverished because of them. It is enriched.

Good Roads Create Wealth.

Roads perform an economic service of the highest importance—that of making human effort more productive. Critics are sometimes puzzled to know how automobiles can so increase in number each year. They do not realize that automobiles create wealth, and so afford a constantly greater market both for themselves and for all other commodities.

It is well to remember, too, that from 40 to 60 per cent of the cost of highways is in permanent features, such as engineering costs, location, grades, drains, culverts, etc. Even when the surface is in need of replacement, the greater portion of the road is unaffected in usefulness or value.

Company Will Make Bid for Closed Car Trade

With the production of the Stutz six cylinder model, the company now anticipates specializing on enclosed bodies, a thing it has never attempted to any great extent in the past. Some of the new models will be offered in enclosed patterns. The first is the sedan, shown at the automobile show

63,000 DEALERS, 48,000 PUBLIC GARAGES IN U. S.

Passenger car dealers	38,000
Motor truck dealers	25,000
Public garages	48,000
Service stations and repair shops	63,000
Supply stores	63,700

REMEMBER WHEN AUTO 'PLEASURE CAR'? BACK WAS

BY RUSSELL E. GA[illegible]RDNER.
[President the Gardner Motor Co., Inc.]

The great automobile ind[illegible]ustry faces 1923 with the keenest interest and with the greatest confidence. The post-war period through which we p[illegible]assed during 1920 and 1921 was particularly se[illegible]vere on this industry. This condition applied to manufacturers and dealers alike.

Due to a rapidly falling [illegible]market, immense inventory losses we[illegible]re experienced, but because the automobile manufacturer took his loss mo[illegible]quickly and more thoroughly in dra[illegible]stic price cuts than was the general experience, this industry has been among the first to recoup and to reëstablish itself on practically a normal basis.

The past year has been the largest from a sales standpoint in history. As an example, in the actual number of cars produced and sold during 19[illegible]22 our company shows the remarkable increase of 300 per cent over 1921.

One Firm's Expansion.

On Jan. 1, 1922, our selling organization consisted of twenty-seven distributors and 256 dealers. On Dec. 1, 1922, we had forty-seven distributors and more than 1,000 dealers operating out of practically every automobile center of any consequence in the United States.

With the steady growth in our population, and with the automobile becoming more and more an actual necessity in modern economic, social and industrial life, the much discussed saturation point in the motor car field is a myth, just as remote as ever.

With the automobile used today 90 per cent for utility purposes and 10 per cent for pleasure, such terms as "luxury" and "pleasure car" formerly associated with the automobile, are altogether passe. Nine out of ten people now buy a motor car for that indispensable thing it is—transportation—the fourth requisite of life.

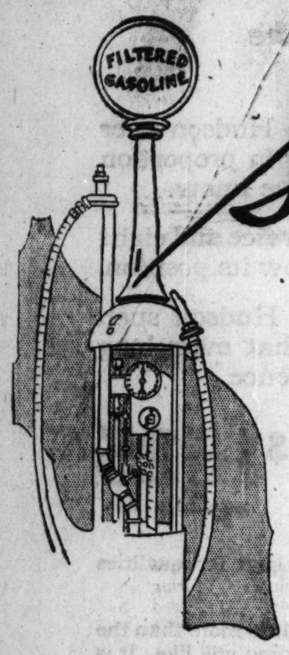
Prices Stabilized, He Says.

Properly informed people realize automobile prices have already been reduced to such a point as to insure price stabilization, and that any further general price reductions of any consequence are not to be expected. As a matter of fact, as perhaps in no other industry, automobile prices today are at such a low point that there has never been a time when the ultimate user could obtain so much real value, so much real service, and so many miles of transportation for so small an expenditure of money.

Unless altogether unlooked for conditions arise to affect present business prospects, I confidently believe 1923 will be even a bigger year in the automobile industry than the one just passed. Our company has already made definite plans along this line.

NINE COMPANIES TURN OUT 76 PCT. OF AMERICAN CARS

Never before have the standard automobile companies faced a new year in a condition so strong financially and never have the products of these companies offered greater value for the price asked. Statistics show that 76 per cent of America's annual automobile production is confined to nine great companies. Financial statements issued by many of the standard companies following recent annual meetings of the stockholders disclose an interesting study. Among the reports made public was that the Nash Motors company, which shows a net surplus after dividends and taxes of $20,127,172.10. Its plants and equipment in Kenosha and Milwaukee are all entirely free from debt; except for current items it has no outstanding indebtedness. The company's earnings were $7,613,246.11 during the fiscal year ending Nov. 30, 1922.



Save ⅓ the Gas

Gray
Motor Corporation

If Economy Interests You You Cannot Afford to Pass by the Gray

Its economy of operation was definitely proven when a Gray stock touring car established a World's Economy Record. It was driven 4819 miles from San Francisco to New York under the official sanction and observance of the American Automobile Association, with an average gasoline consumption of 33.8 miles per gallon.

That gruelling Cross Country Run also proved the power and the rugged construction of the Gray. Its strength results in unusually low operating costs—a fact that is vouched for by thousands of Gray owners. Its power will take you up any hill or through mud and sand that any car can negotiate. Its economy in first cost is evident, from $490 for the touring car and roadster to $835 for the 4-door sedan, the most elegantly appointed closed car in its price class.

Touring - - $490
The twin of the Famous Cross Country Economy Car, responsible and dependable.

Roadster - - $490
Comfortable, roomy, with ample luggage space. The rear deck is removable.

2-Pass. Coupe $685
An all year car, handsome, well finished and sturdy.

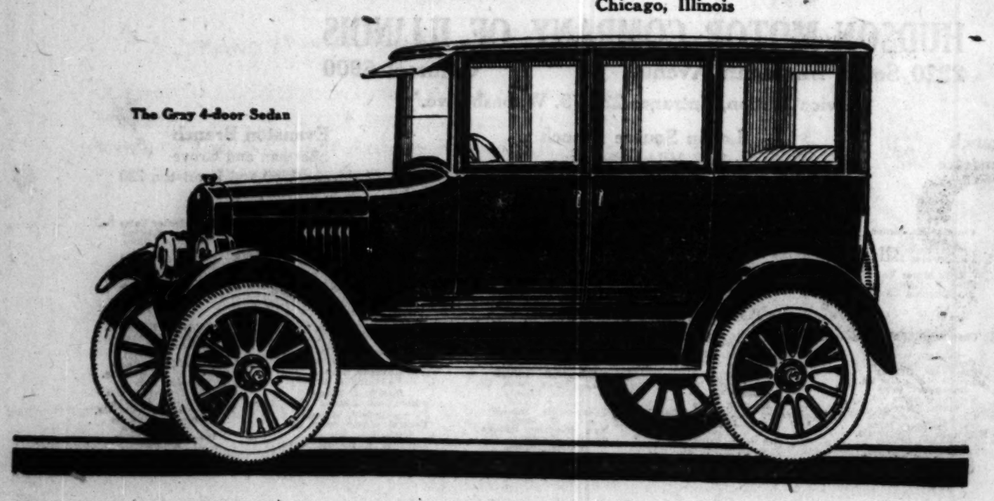
Coach - - - $785
Gray special spring suspension contributes to the comfort of the Coach.

4-Door Sedan $835
The most elegantly appointed closed car in its price class.

Gray Motor Corporation Detroit, Michigan

THE SIMMONS MOTOR COMPANY
2211 Michigan Avenue Telephone Calumet 1516
Chicago, Illinois

The Gray 4-door Sedan



DORT SIX

THE MOTOR THAT OPERATES IN A BATH OF OIL

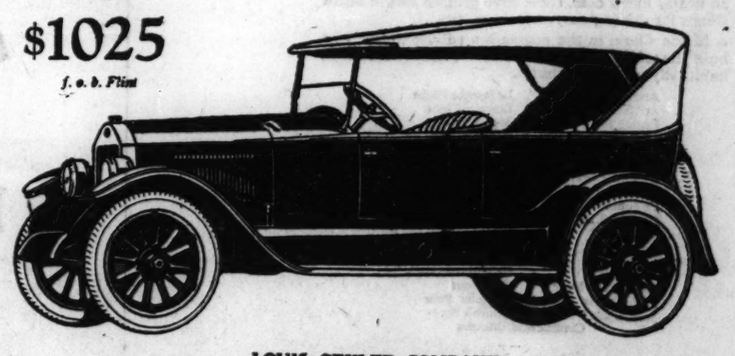
The center of interest and admiration at this year's show is the new Dort Six oil-cushioned motor—years ahead of ordinary design.

Every moving part rides on a film of oil under all conditions because oil is constantly forced through the motor under pressure up to forty-five pounds. Result: Smoother, quieter action; no scoring of bearing surfaces; no clicking valves; no overheating; longer life for every vital part.

With such a remarkable motor; with a chassis far-famed for staunchness and endurance; with long, low, graceful body lines unparalleled for beauty and smartness by any car at its price, the Dort Six ranks as the most emphatic value of the show.

THE DORT SIX . . $1010 to $1465
THE DORT FOUR . . $870 to $1350
f. o. b. Flint

Dort Six Touring Car
$1025
f. o. b. Flint



LOUIS GEYLER COMPANY
Distributors
2500 Michigan Avenue Phone Victory 7800
COOK COUNTY DORT DEALERS

Arthur Motors, Inc., 117-21 E. Garfield Blvd.
Bruns Bros. & Collins, 6118 Cottage Grove Ave.
Calumet Motor Company, 22-24 E. 111th Place.
Chicago Auto Service Garage, 5343 S. Ashland Ave.
Cottage Grove Garage, 9049 Cottage Grove Ave.
Crandall Motorcar Co., Oak Park, Ill.
Englewood Overland Co., 5950-52 S. Halsted St.
Harrison Motor Sales Co., 3249-59 W. Harrison St.
Heatherington Auto Sales, Hammond, Indiana
Helland-Knox Motor Sales Co., Chicago Heights, Illinois
W. E. Howes, Harvey, Illinois
Humboldt Auto Exchange, 3217 W. North Ave.
Keeler Motor Sales, 4200 W. Madison St.
North East Motor Sales, 1004 Central Ave., Evanston, Illinois
Royal Motor Sales and Service, Gary, Indiana
Rhue Garage, 1211 S. Oak Park Ave., Oak Park, Illinois
Stolzman Motor Sales Co., 4416-18 N. Western Ave.
Tourists' Auto Sales, 5944-50 S. Western Ave.
Adolph Zelm Garage, 4716 Kimball Ave.

(1513)

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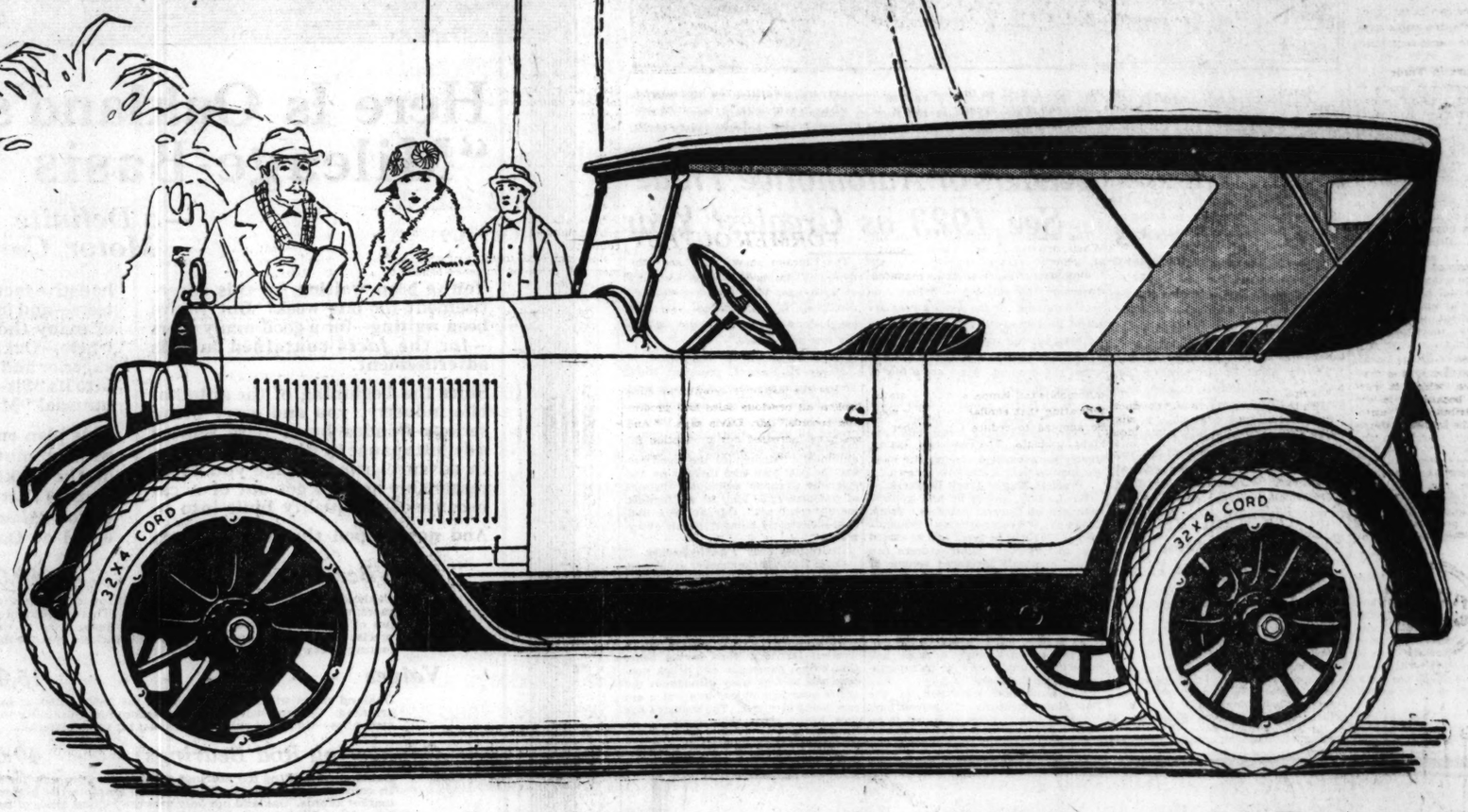
At the Automobile Show

The 1923 Gardner Four



With the notably improved Gardner Motor

The finer Gardner for 1923 is here—worthy successor to the car whose popularity placed the Gardner Motor Company among the eight largest exclusive manufacturers of fours in 1922.

The 1923 Gardner is designed to give unusual performance with relation to price. Actually, it demonstrates in service the superior average performance of many cylinders combined with the economy found in Fours alone.

The secret is in the improved Gardner motor, which embodies many new principles—notable among them the *five-bearing crankshaft*, a feature heretofore found in no other four-cylinder motor.

By this change in engineering design, the bearing surface of the Gardner motor has been increased 50 per cent; side thrust also has been materially reduced by the use of longer connecting rods, and the whip and vibration so noticeable in most fours have thus been practically eliminated.

Yet the Gardner is not a "one feature" car; it offers *balanced value* that matches in every unit the value expressed by its notable motor. No one part has been extravagantly built at the expense of another part. Its smooth, powerful engine is set in a sturdy chassis; durability is joined with lightness and ease of control; the comfort of a roomy tonneau is matched by good looking body lines and outer finish.

The unusually generous equipment includes 32 x 4 anti-skid cord tires; hard rubber non-slip steering wheel, 18 inches in diameter, with aluminum spider; windshield wiper and motometer with bar radiator cap; drum type lamps; one-man clear vision top, covered with double thick-texture "Drednaut" material; heavy channeled aluminum body moulding. Upholstery is genuine leather, even including the seat ends. The body finish is hard-baked enamel—the most durable known.

Among the outstanding improvements in the new models are force feed lubrication through a gear-driven oil pump; a larger clutch, requiring 50 per cent less pressure to operate it; braking surface materially increased by improved design that insures easier and better control; lower, deeper seats and increased room in the driving compartment for greater comfort.

On first inspection this finer Gardner Four will impress you with its appearance and completeness of equipment. Your first ride behind the wheel will demonstrate its exceptional performance in city traffic or on country roads. And years of unfailing service at remarkably low upkeep cost will prove the economy that finally determines value.

Gardner open models sell for less than $1,000 at the factory; the Coupe and Sedan at proportionately low prices.

See the Gardner line at the Show; then call at the showroom of the local dealer for a demonstration.

THE GARDNER MOTOR CO., INC., ST. LOUIS, U. S. A.

MAIN FLOOR
Coliseum

Wholesale and Retail Distributors in Central States

Lexington Chicago Co., CHICAGO, ILL.
Gale Sales Co., COLUMBUS, OHIO
Mound City Auto Co., ST. LOUIS, MO.
Globe Automobile Co., CINCINNATI, OHIO
Lucas & Christenson, CLEVELAND, OHIO
B. F. Powers Motor Co., MINNEAPOLIS, MINN.
R. D. Rockstead, MILWAUKEE, WIS.
C. R. Brandon, SPRINGFIELD, ILL.
Jefferson Sales Co., TOLEDO, OHIO
Matthews Auto & Tire Co., DES MOINES, IOWA

GARDNER

The Guaranteed Car

CAPITAL STOCK OF LEXINGTON MADE $4,500,000

Holding Company Takes All of New Issue.

Frank B. Ansted, president of the Lexington Motor company at Connersville, Ind., announces that the capital stock of his corporation has been increased from $1,800,000 to $4,500,000. The company was originally organized with a capital stock of $600,000 in first preferred, $600,000 in second preferred, and $600,000 in common. The capital stock is now composed of $2,000,000 of preferred of a par value of $100 per share and 500,000 shares of common of a nominal value of $5 per share, totaling $2,500,000.

F. B. ANSTED.

Under the plan of recapitalization, the second preferred, as originally constituted, has been supplanted by the new preferred, and the original first preferred has been transferred, share for share, into the new preferred. Thus, under the new capitalization, there are only two classes of stock—preferred and common. Recapitalization was effected under the laws of Indiana, where the company was organized several years ago.

Holding Company Takes New Stock.

All the additional stock has been subscribed by the United States Automotive corporation, a holding company, of which the Lexington Motor company is the chief subsidiary.

"The devasting depression of the last two years," Mr. Ansted stated, "which was fatal to the hopes of so many worthy institutions in all lines of business, has been successfully weathered, and most of us now find ourselves emerging into a new day of opportunity.

"It must be recalled that many men who have been actively successful during the last fifty years, or since the depression following the civil war, have been tried in the fires of adversity for the first time in their long careers during the depression that has hit every line of commerce since the summer of 1920.

Cars Sold at Less than Cost.

"There is no question that the automotive industry has encountered unusual opposition during a time when every business was struggling to maintain its equilibrium. Large and numerous were the problems that motor car makers have been called upon to face. Fortunes have been written out of inventories, and the public has benefited in buying cars at less than actual cost.

"Organizations have had to be roused from the sloth of the superficial ease of wartime sales. Dealers have required financial assistance to an unprecedented extent, meaning an unusual, yes unnatural, drain on factory assets.

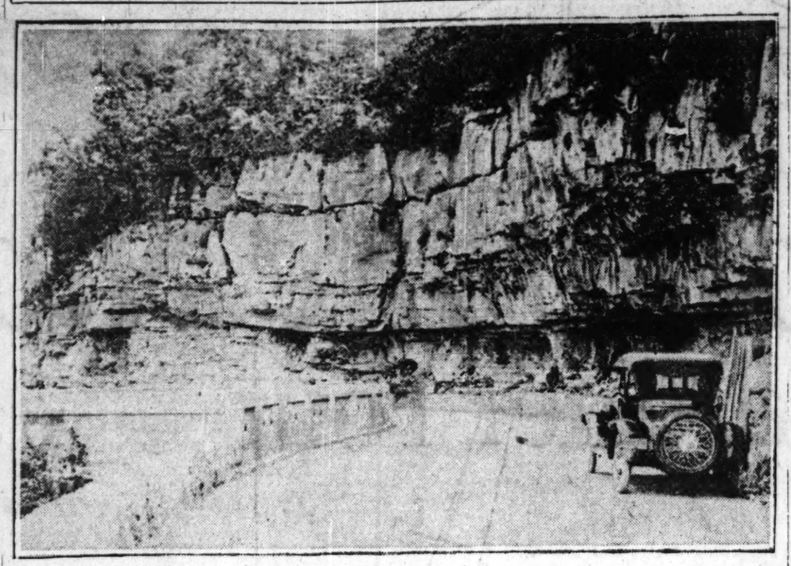
"Bankers have had to be appeased again and again—sold and resold on the proposition of extending credits that the automotive industry's importance should be able to demand, instead of beg, at any time.

Sees Competition and Opportunity.

"Every phase of the business has undergone rehabilitation that has been costly in time, money, and energy.

"But every one interested in the production and sale of motor cars may now breathe a prayer of thanksgiving. The worst is certainly past and, although competition will continue keen, every worthy manufacturer may look forward to renewed opoprtunity."

WHERE PICKETT CHARGED



Rubber tires roll smoothly over the spot where Pickett's gallant cavalry made history in the sixties. This is a view of the new Tennessee state highway, taken at the foot of Lookout Mountain, near Chattanooga. The famous pike has been thoroughly modernized with standard pavement and concrete safety walls.
[Underwood & Underwood Photo.]

Bill Would Tax Autos in Interstate Travel

A bill is now pending before congress providing a special tax on automobiles which are engaged in interstate travel. This federal license tag would be issued annually, and attached to the regular state tag. It would take the place of all special registrations required by various states. The price would be 40 cents per horsepower, with a minimum of $5 on any vehicle. Ninety per cent of this would go into the federal treasury.

Leaders of Automotive Trade See 1923 as Greatest Year

Opinions of representative manufacturers in the automotive industry as to the outlook for the coming year are all of an optimistic nature. They see nothing but full speed production, with the possibility that the output will not equal the demand. Here are a few of the expressions:

A. B. C. Hardy, president Olds Motor Works: "There is little doubt in the minds of the leading automobile engineers and manufacturers that the industry as a whole is facing the most prosperous year it has ever known."

Predicts Bigger Truck Business.

W. L. Day, president and general manager of General Motors Truck company: "Transportation demands during 1923 will be great and so varied that motor truck manufacturers can expect a greatly increased volume of business. Some experts on transportation have even gone so far as to predict that the year will see an actual shortage of motor trucks in the business world. I do not believe this will come to pass, but I do believe the motor truck will assume a more and more important place in transportation during the year."

J. Dallas Dort, president of the Dort Motor company: "Nineteen hundred and twenty-three is bound to be a red letter year in the automobile industry. The result of a recent survey of both agricultural and commercial conditions is the result of the above conclusion, especially in the class of the low priced cars."

Finds All Trade Hopeful.

Harry H. Bassett, president Buick Motor company: "Confidence in business circles has taken a new and tenacious toe hold, due to a 1922 that exceeded all expectations and to unmistakable signs of prosperity in 1923. The automobile industry led the trend during the past year and there is no reason why it should relinquish the rôle of pacemaker, so long as the forward march continues. Our surveys indicate a distinctly hopeful morale everywhere."

"Greatest Year": Rickenbacker.

Capt. Eddie Rickenbacker of Rickenbacker Motor Car company: "As far ahead as the automobile industry can now see there is nothing to indicate other than the biggest production and sales year of its entire history. A recent personal canvass of the entire western territory leads to the belief that every passenger and truck concern will be kept busy throughout the entire year in filling orders which are now being received. The industry has now begun what will surely be its greatest year."

EVER WONDER AT POPULARITY OF CLOSED CAR?

It's Easy—Women Drivers Like 'Em Better.

BY THOMAS J. HAY.
[President Chicago Auto Trade association.]

During 1922 the number of women drivers of automobiles increased greatly. Several reasons are apparent—greater ease of operation, such as easier steering, clutch, and brakes that do not require so much pressure; gears shifted with slight effort. Then, too, the modern car has become so reliable it is not necessary to be a roadside repairman to reach one's destination. Tires do not give the worry they did in the past—they last longer and are easy to change.

These improvements have all contributed to the popularity of the automobile with women, but the greatest factor has been the comfort and convenience of the closed car, with its heater, deep, luxurious cushions, and the protection afforded from the elements and from dirt and dust.

During the winter months, when the problem of comfortable transportation is most pressing, the closed car comes to the rescue. Then the well lighted, snow cleared boulevards give winter motoring a zest not found at any other time of the year.

Last summer the Chicago Automobile Trade association sponsored a women's driving contest to determine the champion woman driver of Chicago. The first surprise was the number of women desiring to enter. During the contest, which was designed to test the drivers' knowledge of speed, rules of the road, braking, and handling of the car in tight places, the entrants displayed ability and sportsmanship of a high class.

When the judges came to awarding the prizes the scores were high in all cases, and the contest was close. All the women drove in a masterly way, showing a clear knowledge of driving laws and handling of cars.

This contest proved conclusively that women can and do drive automobiles in a manner to make the men realize that they are highly efficient and thoroughly competent to handle the family car. Many witnesses of the contest immediately resolved that the women of their families should drive also.

Coincident with increase in the number of women drivers is the increase in the number of closed cars sold. This in comparison with open cars has run from 40 per cent to as high as 80 per cent closed in some makes.

The closed car is no longer the rich man's luxury. It is the daily necessity for the whole family.

U. S. AUTO EXPORT TRADE FOR 1922 WAS $123,742,000

Value of motor vehicles and parts exported (including engines and tires)	$123,742,000
Number of motor cars exported	66,000
Number of motor trucks exported	10,000
Value of motor cars exported	$52,125,000
Value of motor trucks exported	$8,381,000

FEW MOTORISTS NOW STORE CARS DURING WINTER

"At the approach of winter do you dismantle your motor car, close the garage, and leave your car behind closed doors until spring? If you are guilty, give up your membership in the hibernating fraternity and make application for a place in that class of motorists who drive their cars the year around. Then you will really enjoy motoring." So says Sid Black, vice president of the Cleveland Automobile company.

"Only a few years ago it was the custom for many motorists to put their cars up for the winter as early as October, but now it is different. One is considered a back number if he does not drive his car throughout the year.

"Don't think the fellow is foolish who drives his car all winter. To him a short drive out into the country with the roads covered with snow, affording picturesque scenes on either side, gives him a new perspective, new vim and vitality.

"More than any one other factor, the closed car has been responsible for all year driving."

News Is Detroit's Leader In Automotive Advertising

TO cover Detroit, the heart of the motor industry, automotive advertisers, following the lead of local merchants who know the field best, have shown a marked preference for The News. For the entire year of 1922 The News published 1,049,314 lines of automotive advertising, exceeding its nearest competitor by a lead of

60,000

Agate Lines.

Regardless of conditions elsewhere, in Detroit automotive preference, as shown by a record of 12 months of advertising and not by one issue, is in favor of The News, the great evening and Sunday medium of Michigan. This preference is due to the wonderful coverage of the field attainable through The News, which reaches nearly every home in Detroit and vicinity. Automotive advertisers realize that thorough coverage is as essential a sales force in their business as in any other. The News now has more than 240,000 Sunday circulation and 280,000 week day circulation.

The Detroit News

Greatest Circulation Daily and Sunday in Detroit and Michigan

"Always in the Lead."

Here Is Oakland's New "Mileage-Basis Plan"

—a Definite Way to Gauge Motor Car Value!

You've been waiting for this advertisement for one week! But you've been waiting—for a good many years—for the *facts* contained in this advertisement.

Since the beginning of the automobile industry, you and every other serious-minded buyer have wanted a definite gauge by which to estimate, in advance, the mileage you could reasonably hope to get out of a car because of the quality built into it.

And now—upon the records of exhaustive factory, road and laboratory tests—and upon the actual experience of many thousands of owners everywhere—Oakland is so certain of the superior and unequalled quality built into its "Six-44" that it offers you this unusual "Mileage-Basis Plan"!

This plan enables you to determine, with absolute accuracy, the *quality* of the Oakland Six—the superior *quality* that is responsible for its superior *value*—a value quite without equal at Oakland's low list price!

Main Bearings - - - - - - 40,000 miles—plus!

Oakland's main crank shaft bearings will function properly for 40,000 miles or more, without adjustment or replacement. This exceptional mileage is due to the use of special, patented, bronze-back bearings, fitted to their places with the precise workmanship and unusually fine machine practice that guards the manufacture of every part of the Oakland Six.

Valves - - - - - - - - - 15,000 miles—plus!

Oakland valves will function properly for 15,000 miles or more without need of grinding. Oakland valves owe this uncommon durability to the use of a special steel alloy—the finest substance known for valve material.

Connecting Rod Bearings - - - 40,000 miles—plus!

Oakland connecting rod bearings will function properly for 40,000 miles or more. In constructing these bearings Oakland employs the highest grade Babbitt the market affords. Oakland not only uses the highest grade of Babbitt but it employs a special chilling process in pouring that insures a bearing structure of the closest possible grain. Moreover, it binds this Babbitt bearing to the rod with a pure tin binder—a method regarded by engineers as the best that can be employed.

Cylinders, Pistons and Rings - 15,000 miles—plus!

All Oakland 1923 models continue to carry the special written 15,000 mile guarantee against excess oil in the combustion chamber (commonly known as oil pumping). This guarantee is made possible because Oakland cylinders are honed to the smoothness of glass; its pistons are of special aluminum alloy, and its special, two-piece, oil-sealing piston rings are the most efficient used in any engine.

Proof of the high quality of this construction, and of the in-built goodness of the Oakland engine, is found in the fact that out of the many thousands built and sold last year—it cost Oakland but a fraction of a cent per car to make good the unusual written engine-performance guarantee.

Gasoline Mileage - - - - - - - 20 to 25 miles!

Oakland cars will average, in daily use, from 20 to 25 miles per gallon of gasoline. This unusual economy is the result of Oakland's new carburetion system with its automatic heat control—together with the correct design of its remarkable engine.

Tires - - - - - - - 15,000 to 25,000 miles!

Because of the perfect balance of the Oakland car, and its liberal-sized tires—Oaklands regularly average from 15,000 to 25,000 miles per set of tires.

Transmission, Axles, Frame, etc. - Life of the Car!

Oakland transmissions, front and rear axles, frames, steering gears, bodies and other major parts, are so sturdily built of high quality materials that they invariably endure for the life of the car.

The figures above (which are in all instances *minimum* figures) cover the essential parts of an automobile. They offer complete and convincing proof that Oakland has a composite automobile—so correctly designed and so strongly and sturdily built that it will give long-enduring and satisfying service.

Confident of the superior high quality built into every part of the Oakland Six, this remarkable "Mileage-Basis Plan"—the only true way to judge motor car value—is frankly and fearlessly offered by Oakland—a permanent division of General Motors Corporation.

Ask for Oakland's "Mileage" Booklet at the Show!

OAKLAND MOTOR CAR COMPANY, PONTIAC, MICHIGAN
Division of General Motors Corporation

OAKLAND MOTOR CAR COMPANY
Factory Branch, 2426 Michigan Avenue

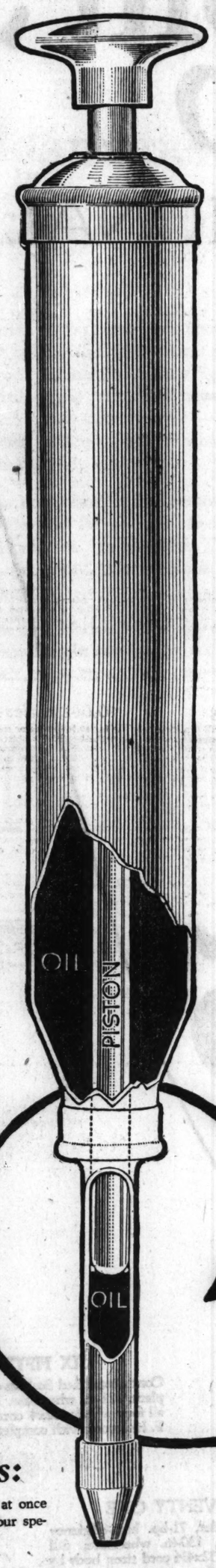
CHICAGO RETAIL DEALERS

Oakland Motor Car Co., 2426 Michigan Ave.
Colorado Auto Sales Co., 3224 Fifth Ave.
Fullerton Motor Sales, 3274 Fullerton Ave.
Garfield Motor Sales Co., 49 E. Garfield Blvd.
Garwig-Hendrick Motor Sales Co., 8127 Cottage Grove Ave.
Greenleaf Motor Sales Co., 7057 N. Clark St.
Highlands Motor Sales Co., 3814 Lawrence Ave.
Lee Motor Sales Co., 5244 Broadway
C. W. Schuett, 79th St. and Exchange Ave.
South Shore Auto Sales, 7011 Stony Island Ave.
Warner Motor Sales, 3637 Southport Ave.
West End Motors Corp., 4634 Washington Blvd.
Winsome Motor Sales, 3515 Armitage Ave.
Maple Auto Sales, 1123-25 Madison St., Oak Park, Ill.

Roadster	$ 975	Coupe for Two	$1185
Touring Car	995	Coupe for Five	1445
Sport Roadster	1145	Sedan	1545
Sport Touring	1165	Prices F. O. B. Factory	

Oakland "6"

At last—better lubrication at half the price and trouble



PROPER chassis lubrication is vital. It is the source of continuous easy riding—upon it depends the comfort, the freedom from trouble and the life of your motor car. Every bearing and part must be properly lubricated—whether it is attempted by old-style, ineffective and dirty grease cups; by inconvenient, messy grease and oil guns or by the SAAL High Pressure Chassis Oiling System.

Which method are you using? The Saal System has revolutionized the chassis lubrication problem. This clean, convenient system is the first to develop sufficient pressure to force live, heavy oil to the furthermost part of the most stubborn bearing without tubular or screw connections.

Oil the only real lubricant

Engineers have always told us that *oil* is the basis of all lubrication—that grease is merely oil in a useless, often harmful binder stock. At last the Saal High Compression principle was discovered and engineers and designers could safely adopt a direct heavy oiling system. Today many manufacturers use Saal oiling exclusively.

The secret of Saal's success is in the Saal Compression Oil Shooter which develops tons of pressure—using only one hand. This tremendous force dislodges all dirt, cake and grit in its path—leaves a bright, clean bearing completely surrounded by a cushion of live, heavy oil.

Installed on any car in a few minutes

The complete Saal System can be installed in a fraction of an hour—on any car, by *anyone*. Requires no mechanic—no holes to drill, no complicated connections to make. Simply remove the old grease cups and replace with the Saal contact cups. Or you can use the Saal high pressure gun with any fittings which may be on your car. The Saal System is sold complete in package form—with or without contact cups.

Is the Saal System expensive? No—it sells for one-third to one-half *less* than any other system on the market. Yet none can compare with the Saal in ease of operation or efficiency of results.

Dealers should see the Saal at the Show

The completely installed Saal System may be seen on the following chassis at the Show: Durant's Masterpiece, the Princeton, the Stephens, the Velie. Send the coupon for our special 2 for 1 introductory offer.

Ford car & truck Chevrolet, Overland Star or Gray Systems $5.00

Systems for all other cars anywhere *in the* U.S.A. $8.00

(75% of All Cars Made Take the $5.00 System)

H. G. SAAL CO. Established 22 Years Factory, 1800 Montrose Ave. **CHICAGO**

Some of the manufacturers who have tested, approved and adopted the Saal System for their cars

Bell Motor Corporation	Cleveland Automobile Co.	Service Motor Truck Co.	United Motors Products Co.
J. I. Case Threshing Mach. Company	Durant Motor Company	Standard Motor Car Co.	Velie Motors Corporation
	R. & V. Motor Company	Stephens Motor Car Co.	Webster Mfg. Company

Handled by the following jobbers:

Chicago
Beckley Ralston Co.
Sheridan Auto Supply Company
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Iowa
Herring Motor Co. Des Moines
Hippe States Co. Des Moines
Midwest Auto Supply Co., Dubuque

Omaha
Kopac Bros.
Master Sales Company
Western Auto Supply Company

Milwaukee
Standard Racine Rubber Co.

The Saal System in package form contains sufficient contact cups for any make of car

Tons of Pressure

The Saal Gun operates on a simple principle which others overlooked. There are no threads, no flexible tube, no delicate parts such as washers to wear out. The tremendous force of the Saal is obtained in the high compression cylinder by the Hydraulic Pressure Principle. The effort applied at the handle is multiplied over twenty times.

Gun is made of copper —fittings of solid brass

To dealers:

Mail this coupon or write at once for full information about our special 2 for 1 introductory.

*Name*_____

*Address*_____

*City*_____

SAAL

HIGH PRESSURE CHASSIS OILING *System*

Millions Will Be Used

SAYS 60 PER CENT OF 1923 BUYERS WANT CLOSED CAR

Maker Holds All Yr. Type Is Auto of the Future.

BY J. V. WHITBECK.

[President Cleveland Automobile company.]

That the inclosed car is the car of the future cannot be denied. Every indication points to the fact that more and more buyers are turning to closed cars each year. To be convinced of this, one only has to stand at the curb of any boulevard in our larger cities and take note of the number of closed cars that roll by as compared to open cars.

It is interesting to note that there are now 1,535,000 closed cars in operation throughout the United States. In 1916 the percentage of closed cars as compared to open was only 1 per cent.

In 1918 only 71,000 closed cars were produced; in 1919, 197,000, or 10 per cent of the total registration, were built. Then two years later, 1921, closed car production took its greatest jump. It rose to 335,000, or 20 per cent of all the cars built that year. Recent figures indicate that during 1923, 60 per cent of the buying public will want closed cars.

Women Like Closed Types.

We have every reason to believe that this increased demand for closed cars will continue, when we consider the factors that are largely influencing closed car buying.

In the first place, the average individual wants a car that can be used the year around. Because the enclosed type offers the most pleasing service in all seasons, it is fast becoming a first choice car.

Then we must not overlook the fact that women and the younger folk are playing a dominant part in the choice of the family car. Owing to the added comfort, ease of handling, interior refinement, and all weather utility of the closed car, it meets most completely the average woman's conception of ideal transportation.

Prices Greatly Reduced.

Another factor is that the difference in price between it and the open car has been greatly reduced. Only a few years ago there was as much as $1,000 to $1,500 difference between the closed and open models of the same make. The average individual, even though inclined to purchase a closed car, was obliged to buy an open one because of this vast difference. Now that an enclosed car can be bought for what was asked for an open car in the past, it is only natural that many are choosing them in preference to the open types.

With these facts facing us, it is only logical to predict that the closed car is the coming car—the car of the future.

UNCLE SAM PASSES DOUBTING EUROPE AS ROAD BUILDER

PRIOR to the late war American road builders went to Europe to study the methods and types of construction used by engineers on the other side. Our text books on roads also were based largely on European practice. Every speech made by an American highway builder back in the '90s referred in glowing terms to the old Roman roads and to the excellent European macadam construction.

The situation now has been completely reversed by the road surface required to withstand motor vehicle traffic. European engineers have been slow to change their methods of construction. The war had a good deal to do with this. The natural European conservatism evidently has been the main factor, however, in the retention of the methods and types of construction that stood up under slow moving, steel shod traffic.

American highway builders consequently no longer look to Europe for leadership on types and methods of highway construction and surfacing. Much still could be learned from Europe in the way of careful work and methods of maintenance. But the fast, economical American methods of building concrete and brick roads and concrete base for other surfacing have been very little used abroad until lately.

Last year a few road engineers from Europe came here to study our methods. This season at least 250 highway builders from abroad have come to see how we do it. Many of them have gone home only partly convinced that American methods are right. Few with whom we have come in contact will adopt right off our methods and the machinery required to make such methods economical.

Sooner or later engineers of other countries will come to realize that the vast program of construction in this country has made it possible to develop the best known methods of road building. The tide of visitors which already has set in from abroad then will grow rapidly and the United States will replace Europe as the Mecca for the road builders of the world. — Successful Methods.

FIRM SEES TREND TO SMALLER AND LIGHTER CARS

"It takes very little contact with motor car dealers to find out that the thing they are interested in this year above all others is smaller, lighter cars," says A. P. Kemp, president of the Auburn Motor Car company. "In this they are following the line given them by many prospects on whom they are working. There is no question that they have detected a fundamental demand for cars of this type. For that reason we are adding to our line for next year a six cylinder model built in a smaller, more compact, and more economical size."

YOUNG AMERICA LIKES TO DRIVE.

At the instance of E. T. Strong, general sales manager of the Buick Motor company, a straw investigation was recently undertaken to find out what percentage of American boys drive and care for their father's automobiles. Out of 2,346 questionnaires returned, 1,183 are driven by boys, 1,583 say they help care for the cars, and 1,373 declare they can make minor adjustments.

PROBABLE SALES OF 1923 PUT AT 2,750,000 CARS

Trade Leader Sees Huge Output This Year.

BY JOHN N. WILLYS.

[President Willys-Overland company.]

Establishment of new standards of sales and production administration brought to the motor car industry in 1922 new business in large volume, and resulted in the year showing a profit as a whole that was hardly anticipated.

While 1923 promises to be a year of normal production, it may exceed the hopes of the most optimistic. Moreover, because the automotive industry is the faithful barometer of all business, it can be said with confidence that 1923 will see "business as usual."

The automobile industry today provides employment for the heads of 1,000,000 American families, as well as taking large shares of the production of such allied industries as leather, cotton, textiles, etc. Therefore it plays a big part in advancing America's prosperity and the standard of living of America's citizens.

Banks Back Motor Industry.

The courage and resourcefulness of America's bankers and business men in sustaining the motor car industry deserves the admiration of every American. They were the cornerstone on which the industry "comeback" was founded. There is no need for additional banking facilities. Dealers can be assured of ample funds. The bankers are now squarely behind the industry, realizing what it means to industry as a whole.

Dealers' stocks will be lower than in years. Dealers in every line will render a more efficient and more complete service than formerly, and the general public will benefit.

It is only through a study of all classes of the motor buying public that one best obtains a basis for discussing the probable sales of 1923. Better automobiles, better service methods, and a better understanding of automobiles, both by mechanics and owners, have resulted in better cars being taken of the cars and longer life.

Sees 2,750,000 Sales in 1923.

Yet there is still a great replacement business, which will be felt particularly in 1923. Moreover, prices have been adjusted. Most cars are today at the "right price." Buying power is felt on every hand right now in more pronounced form than at any time since the war period. We feel we can safely predict that there will be more than 2,750,000 motor cars and trucks built and sold in 1923.

Dealers have better repair shops and are selling better used cars than they did in the old days.

As time goes on the leading new car dealer in any community will be found to be the dealer who leads in the sale of used cars. To maintain leadership a dealer must be reliable and anxious to give real service.

THINK YOU COULD RUN AUTO WITH LOGS AS WHEELS?

Yet First Disks Were Tree Trunks.

BY C. C. CARLTON.

[Secretary, Motor Wheel Corporation.]

It is a far cry from the modern automobile to the primitive cars of earliest civilization. Yet there is one element that both have in common—the wheel.

The origin of this most vital part of every motor car is so ancient it cannot be definitely established. It seems to have been known, however, to the earliest peoples of whom there is any record.

One of the most ancient reproductions of a wheel occurs in the sculpture of Aztec civilization. A four spoked wheel, intertwined with a serpent, is prominent among Aztec religious symbols.

Origin of the Wheel.

The generally accepted theory is that the first wheel was probably a thick log cut from a tree trunk, most likely for use as firewood.

Next came the discovery that the roller need not bear on the ground its full length, the support of the two extremities being sufficient. Thus two rough wheels, joined by a beam, first square and then round, resulted. In this construction the wheels and axle turned together, the load being carried on a rude platform, held in place on the axle by means of thole pins such as are used on boats.

This type of conveyance was hard to turn, so instead of fixing the axle in a square hole, it was ultimately rounded at the ends and fitted loosely into the wheels, permitting the wheels to turn independently. Also the ends of the axle were made conical, enabling adjustment for wear. This type of construction was long used by Romans and is still to be seen in certain sections of Chile.

Romans Made Metal Wheels.

The next step was the breaking of the solid wheels into three parts—hub, spokes and felloe. The first wheels of this type of which there is record were employed by the Egyptians on their war chariots. Next the Romans fashioned wheels that were beautiful as well as excessively strong, for war purposes. Many of the Roman wheels were made of metal, exquisitely adorned in copper, silver, and gold.

Following the fall of Roman civilization and the destruction of the magnificent Romap roads, wheeled conveyances fell into disuse for centuries, except for agricultural purposes. It was not until the seventeenth century that wheeled vehicles were again invested with respectability.

Auto Wheel Is Near Perfection.

It remained for Yankee ingenuity to bring the wheel to its present state of development and perfection. With the advent of the motor car, problems developed due to the heavier loads and higher speeds encountered.

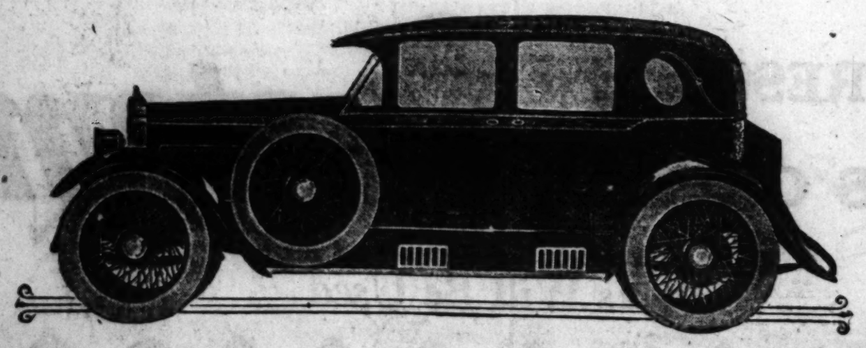
Successful solution of these problems has made the modern automobile wheel one of the most unfailingly reliable mechanical units ever manufactured. So dependable is it, in fact, that the average motor car owner never gives it a thought, taking its strength and safety for granted.

THE STANDARD TEXTILE PRODUCTS CO.
820 BROADWAY, NEW YORK

Announce an Innovation in

MERITAS
MADE
FABRIC BODY

On display at the Auto Show
Space D-1, First Regiment Armory



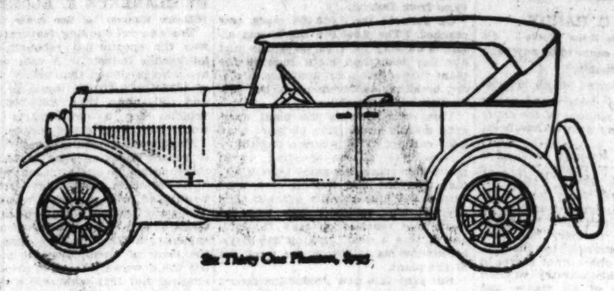
A Light Six
NATIONAL
for

$795
FACTORY

SIX THIRTY ONE
Six-cylinder, unit power plant; 112-in. wheelbase; full semi-elliptic springs; standard selective-type transmission with disc clutch; 31x4 cord tires; body by H. F. Holbrook with complete equipment.

SIX FIFTY ONE
Continental Red Seal six-cylinder unit power plant; 121-in. wheelbase. Timken bearings in all four wheels; 32x4 cord tires; body by H. F. Holbrook with complete equipment.

SIX SEVENTY ONE
National six-cylinder, 71-hp. high-efficiency unit power plant; 130-in. wheelbase; full floating rear axle; 32x4½ cord tires; body by H. F. Holbrook with complete equipment.



An amalgamation with assets of 20 millions of dollars and plants in eight states announces the new National line of fine cars.

Shown at the New York Show—for the first time anywhere—the new line of National Sixes covers every car need or desire in a complete price range. It includes a new light six that took New York by storm—a startling new value, the news of which was featured in telegraphic dispatches the country over—a six-cylinder car, with 112-inch wheelbase, to sell for $795—a price which will lessen sales resistance to a negligible quantity.

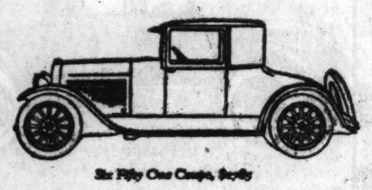
The new National line enters the field at a time when there is a universal demand for a lower-priced light six which can also show consistent performance. In the "Six Thirty One" it attracts the largest possible market with a price which is even beyond the competition of the present "Fours."

The new National Sixes represent the rich experience of a group of engineers brought together by the National Motors Corporation. Experience with every type of car in every variety of American road work is now combined with the ability that developed and perfected the six-cylinder engine from the day it was first built for the National car—insuring a mechanical perfectness for the new line of the utmost importance.

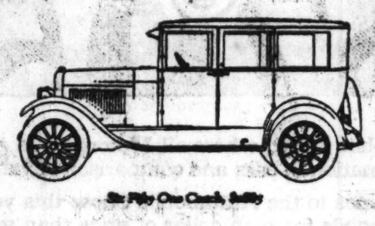
The crowds in New York were particularly impressed with the custom designing which is so apparent in every National model—the work of one of the greatest of American custom body designers, Mr. H. F. Holbrook. Under one family name, these new Nationals, ranging from $795 for the Six Thirty One Phaeton, and $1485 for the Six Fifty One, to $2485 for the 7-passenger Six Seventy One have given the car-buying public new standards of motor car value.

See the new Nationals at either the Armory or the Congress Hotel. See the new value in light Sixes, which is now possible with a minimum production schedule of 30,000 cars for 1923. If you are a motor car dealer, ask yourself whether you would rather compete with such a line—*or sell it.*

NATIONAL SIXES

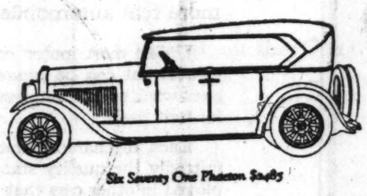


Six Fifty One Coupe, $1085

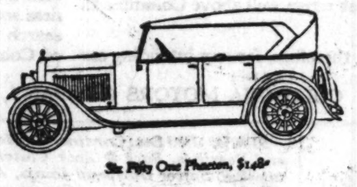


Six Fifty One Coach, $1085

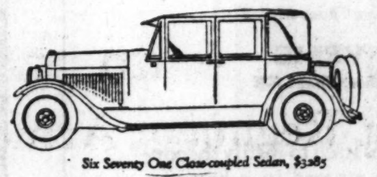
CHICAGO SHOW EXHIBITS: at the Armory or at the "National" Headquarters in the Congress Hotel.



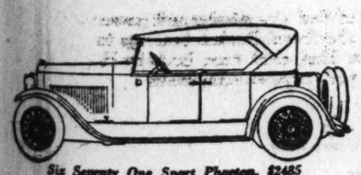
Six Seventy One Phaeton, $2485



Six Fifty One Phaeton, $1485



Six Seventy One Close-coupled Sedan, $3285



Six Seventy One Sport Phaeton, $2685

Six Seventy One Sedan, $3085

SALES DIVISION HEADQUARTERS, ST. LOUIS

NATIONAL MOTORS CORPORATION

CHICAGO ST. LOUIS LOCKPORT, N. Y. BOSTON INDIANAPOLIS JACKSON, MICH. LOUISVILLE DAYTON SAGINAW, MICH.

EUROPE'S TREND IS TO SMALLER AND CHEAPER CAR

Rickenbacker Tells of Conditions Abroad.

BY E. V. RICKENBACKER.
[Vice President and Director of Sales, Rickenbacker Motor Co.]

After a thorough trip through the principal automotive factories abroad it is evident that the foreigners are making a move forward which eventually will be felt here in America.

E. V. RICKENBACKER.

It is the decided trend toward smaller displacement, simplified, economical, yet efficient motors. There is, of course, a more definite necessity for the impressive campaign since fuel prices are not only exorbitant, but fuel is to be had only in small quantities, and in England there is a $5 tax for each horsepower generated in a motor.

America is soon to see cars of the twelve to eighteen horsepower type. The racing creations of Europe are powered with motors much smaller than the piston displacement of the Ford, yet they are the fastest in the history of the great gasoline sport. It has been proved that performance is to be obtained from these smaller motors—and the performance costs far less.

What Other Countries Are Doing.

Mechanically, there appears to have been little accomplished in Germany. There are several radical experimental jobs on the testing roads, but these cars are of the heavy, cumbersome, four cylinder types which are gone forever.

The dominating feature in France is the number of cars in all price classes equipped with four wheel brakes. In fact, all Europe is turning to four wheel brakes. America is giving the four wheel brakes of France serious and admiring glances. One day the prominent American made cars will be provided with this feature—and this day is not far hence.

One French manufacturer has erased the overseas traditions of small production with one fell swoop. The makers produce the car at the rate of sixty per day. This is regarded as somewhat marvelous in European manufacturing circles, where production figures always have been low.

English Makers Are Slow.

France and Italy have made the most progress during the last year. Germany has contributed little, and England has been slow. In fact, French and Italian cars dominated the London exposition.

There is an unusually strong tone to the market for cars in both England and France, but in Italy the smaller demand is logical for many reasons. In Germany there is no demand for cars except among a few war millionaires.

All the foreigners are artfully fencing for the trade of South America, which went to Germany before the war.

France has been exceptionally progressive with a number of new manufacturers since the war. It is not surprising that many of the new ones have been recruited from among the former builders of aircraft motors.

Paris Has Its Best Show.

The demand for cars was unusual during the Paris show. Orders were booked which insure a good business throughout the year. It was the finest and most successful show ever held in Paris.

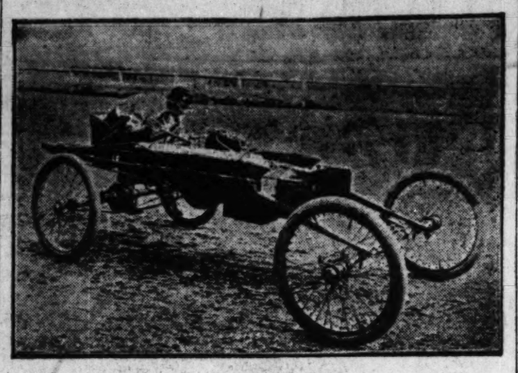
The Olympia show in London also produced many sales, despite the army of unemployed in England. Germany's show was cancelled.

European engineers have ever been superior to Americans, in many respects, and we have had to keep an eye on their experiments lest we miss important features in the advancement of combustion motors. Yet this year they undoubtedly will have to adopt eventually one bit of engineering developed and perfected here in America. It is the new air cleaner now being shown on the Rickenbacker car. It is likened to the hairy tissues in the human nostrils and is more than 99 per cent efficient in cleansing the air entering the carburetor of dirt, dust and foreign particles.

RADIO ON TAXI.

A taxicab equipped with radio was a feature of the recent motor show at Madison Square garden, New York City.

Remember 'Way Back When—



In 1895 Chicago reporters followed a horseless carriage race through the park in horse drawn vehicles, and the news came out that a venturesome "nut" had been arrested for driving one of the "contraptions" in Central park, New York? Here is the Olds Pirate which in those days established a straightaway record of five miles in 6 minutes and 30 seconds.

Investments in Auto Trade Exceed Capital of Banks

Frank B. Ansted, president of the Lexington Motor company, recently startled an assemblage of bankers when he declared that the aggregate investment in the automotive field was nearly double that of the total capitalization of all the national banks in the country. The total national bank capitalization, according to figures he quoted, is $1,276,177,000, while the amount of capital invested in motor car enterprises and accessory businesses is well over $2,000,000,000.

3,000,000 Motor Trucks on U. S. Roads in 5 Years?

Three million motor trucks operating on the highways of the country within the next five years is a distinct possibility, according to Vance Day, general sales manager of the General Motor Truck company of Pontiac, Mich. Today there are approximately 1,000,000 motor trucks in use and about 8,000,000 merchants, manufacturers, contractors, farmers, and individuals do a daily business which demands some class of hauling he estimates

ENDLESS MARKET OPENING BEFORE MOTOR INDUSTRY

BY A. B. C. HARDY.
[President Olds Motor Works.]

When will there cease to be new markets for the automobile?

That is the question which is most often asked me by dealers and motor car owners in all sections of the country. Invariably my answer has been, "Never."

The automobile industry in itself is young. It was barely twenty-five years ago that the Olds Motor works was born, to be followed some years later by the General Motors corporation, of which it is now a member. For twenty-five years the industry has been turning out automobiles by the millions, until today one cannot travel in any section of this country without seeing thousands of all makes and models.

For the first five or ten years of the industry's history our market was devoted almost exclusively to the rich and well to do middle class who bought cars for pleasure only.

In the next five year period the market was almost exclusively given over to a more or less experimental stage.

The farmers are fast coming to realize the value of the motor car in connection with their farm work, and it only remains for the development of roads in various sections to open up extremely fertile fields for sales. Statistics show that a surprisingly small number of country folk own cars in proportion to the city percentage. This, I believe, is due largely to road conditions. When there are no more so-called "country roads," we can expect another great volume of sales in the country districts.

The market for automobiles will always be fertile as long as there are roads to carry them, adequate service stations to care for them, fuel to run them, and factories to make them at a price which will appeal to the man who wants a car for use both in business and pleasure

6,000 CARS A DAY IS 1923 PROGRAM OF FORD PLANT

ONE million cars in eight months is the new production record set up at the Ford Motor company's plant, according to advices from Detroit.

On Jan. 17 the 7,000,000 mark was reached. The 6,000,000 mark was attained on May 18, 1922, so within just one day less than eight months the plant turned out a million cars, a record breaking achievement in the production of automobiles.

This record means the plant averaged a daily production of more than 4,800 cars, or 125,000 cars a month.

Some idea of the speeding up in production may be gained from the fact that the last million cars were turned out four months quicker than the previous million. The 5,000,000 mark was reached on May 23, 1921, and it was a year, lacking ten days, before the six millionth car went out of the plant.

But even this new production record is not yet up to that set for this year, for the 1923 schedule calls for 6,000 cars a day.

AUTO BUSINESS OF 1922 CALLED FEATURE OF YEAR

Dealer Thinks '23 Will Beat It, Too

BY CLARENCE E. ELDREDGE.
[Chicago Manager for Reo Motor Car Co.]

The one outstanding feature of 1922 was the spectacular rebound of the automobile industry. A year ago any one who predicted that before the end of 1922 the industry would produce—and sell—more than 2,000,000 motor vehicles for a new yearly record would have been called insane.

Production schedules forecast another record breaking year in 1923, and there seems no good reason why the most optimistic predictions should not be fulfilled, with a margin to spare.

The steel industry is operating at between 85 and 90 per cent of theoretical capacity; a labor shortage has taken the place of unemployment; not only has the downward trend of prices been checked, but 1922 witnessed a relatively small but unmistakable tendency toward higher prices for nearly all commodities; and, most important of all, the 50 per cent or more increase in the price of farm products has so altered the situation of the farmer that he once more promises to contribute to the prosperity of the nation and of the automobile industry.

Fundamental conditions are sound. American business is justified in looking forward to a year of healthy growth and sound prosperity; and in that growth and that prosperity the automobile industry is clearly entitled to share.

Talk of a saturation point in the industry is foolish.

EVEN $1,000 YEAR MAN RATES AS AUTO 'PROSPECT'

"The market for motor cars is widening daily," says Frank L. Klingensmith, president of the Gray Motor corporation. "The point of saturation, that bugaboo of a few years ago, no longer troubles us.

"The market is broadening daily because the price of motor cars and the cost of operating is decreasing and because, more and more each year, income seems to be increasing. Then, too, the automobile has increased so greatly in commercial use and it has taken its place so firmly in social life that automobiles are purchased daily by thousands of people who would not have been considered prospects a few years ago.

"In the government income returns we find there are 16,081,000 who receive an income of less than $1,000 per year. A year or so ago we would not have considered any one having an income of $1,000 as a prospect for a motor car, even cars priced around $500. Today thousands of cars are sold to this class of people.

"It must not be forgotten that in this class are a great many farmers who are much better off than would be indicated by their income classification. Many farmers who receive an income of only $1,000 a year also receive most of their living off their farms."

Long-Stroke Motor Marks Firm's Exhibit at Show

Four distinct body types, one a newcomer to the fold, and a stripped chassis, comprise the display of the Earl Motors, Inc., of Jackson, Mich., at the automobile show. The builders have concentrated on a long stroke motor which embodies the latest developments of European design.

FISHER BODIES

At the National Automobile Show you will inevitably be impressed by the prominence of the cars whose body equipment bears the Fisher emblem.

BODY BY FISHER

Coliseum and Armory

The Sunday Tribune has 93,000 more circulation in Chicago and suburbs than any other paper—morning, evening or Sunday

REMY

STARTING LIGHTING IGNITION SYSTEMS

Remy pride is based on the fact that its electrical equipment is selected, year after year, by such prominent and careful manufacturers as these.

ANDERSON
Show Space A-5-Y

AUBURN
Show Space J-1

APPERSON
Show Space K-4-Y

CHEVROLET
Show Space A-6

JEWETT
Show Space B-6

KISSEL
Show Space F-2

MITCHELL
Show Space O-1

MAXWELL
Show Space D-2

OAKLAND
Show Space A-1

PAIGE
Show Space B-6

STUDEBAKER
Show Space B-2

STUTZ
Show Space M-2-Y

VELIE
Show Space F-5

Remy pledges itself to justify the confidence thus reposed in it by maintaining the high quality that has characterized Remy Starting, Lighting and Ignition equipment since the beginning of the automotive industry.

Remy Equipment makes good because Remy folks make it good

REMY ELECTRIC COMPANY
ANDERSON, INDIANA

PRODUCTS OF REMY CONSTANT PERFORMANCE

The Automobile Show, where all Motordom is gathered under one roof, offers an opportunity for examination of cars and comparison of values that is not available at any other time.

Columbia comes to the Automobile Show this year with a line of fine Sixes representing more real automobile for each dollar of price than we have ever before been able to offer.

Unlike most motor cars, these Columbias provide values that can be *measured* and *analysed*—not by guesswork or first impressions—but on a definite unit-for-unit basis.

Each mechanical unit of the Columbia Six is admittedly the quality standard in its field; each is employed in other cars that range well above Columbia in price.

It is easily possible, therefore, for any intending car buyer to make his own comparison of Columbia values—a comparison that cannot fail to impress him with the outstanding position Columbia has won in today's automobile market.

Both buyers who want a car that they can choose and know they have chosen wisely, and dealers who seek a line with which they can build their 1923 business soundly and profitably, will do well to begin their search where they will surely end it—at the exhibit of Columbia Sixes at the Show.

COLUMBIA MOTORS COMPANY, DETROIT, U. S. A.

Space 82 Coliseum Annex

50 h. p. Red Seal Continental Motor, Timken Axles and Bearings, Borg & Beck Clutch, Durston Transmission, Spicer Universal Joints, Auto-Lite starting, lighting and ignition, Gemmer Steering Gear—standard specialized units throughout. Steel wheels extra. All prices f. o. b. Detroit.

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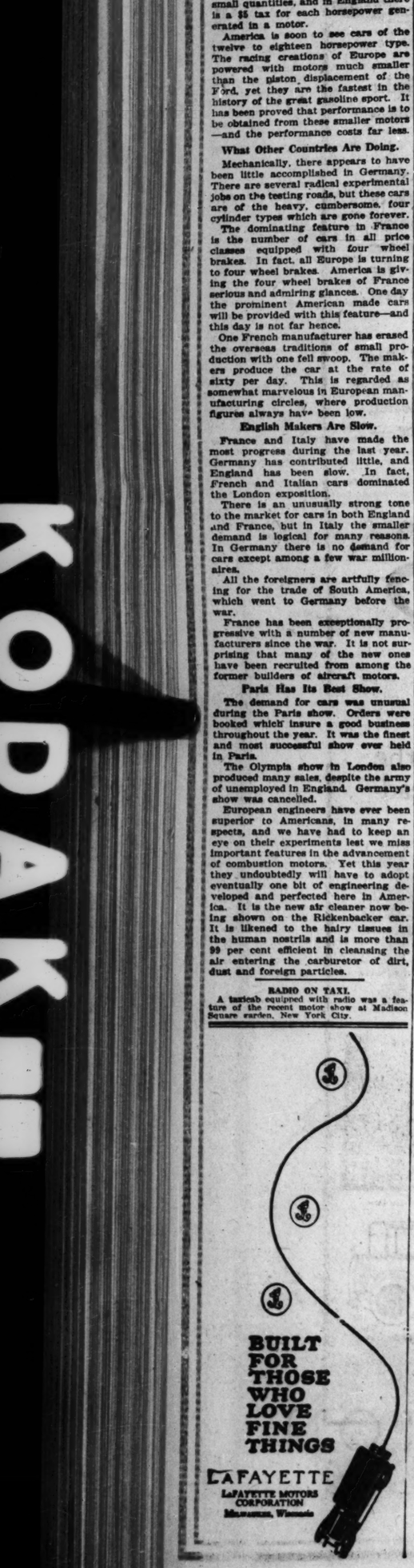
Standard Auto Repair & Sales Co., 309 Madison St., Maywood, Ill.

Columbia Six

RED SEAL CONTINENTAL MOTOR — TIMKEN AXLES



FISHER BODIES

At the National Automobile Show you will inevitably be impressed by the prominence of the cars whose body equipment bears the Fisher emblem.

BODY BY FISHER

Coliseum and Armory

The Sunday Tribune has 90,000 more circulation in Chicago and suburbs than any other paper—morning, evening or Sunday

Engine "warms up" during freezing weather in ¼ the usual time

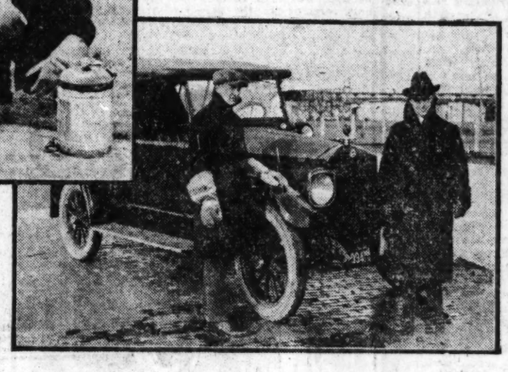
Remarkable tests at the Indianapolis Motor Speedway, under auspices of American Automobile Association (Official Sanction No. 1369), prove conclusively that the Bishop-Babcock Aquastat delivers summer engine efficiency under winter driving conditions, with a material saving in fuel.

Howdy Wilcox, winner of the 1919 International Sweepstakes at the Indianapolis Motor Speedway, who conducted the tests.

The Studebaker Big Six, which was used in the tests, with Howdy Wilcox, driver, and Chester S. Ricker, official observer.

The Stutz Six, which was used in the tests, with Howdy Wilcox, driver, Earl Jacks, experimental engineer, and Harold Layman, assistant chief engineer, of the Stutz Motor Co., and Chester S. Ricker, official observer.

Gasoline used in the tests was weighed, not measured. The accompanying photograph shows Mr. Ricker computing the amount of gasoline used in connection with one of the tests.



Freezing temperature, intensified by a cold wind from the north. Two average service cars, a Studebaker Big Six and a new Stutz Six, ready for the tests.

"Howdy" Wilcox, internationally known driver, at the wheel, and Chester S. Ricker, official representative of the American Automobile Association, in charge. Place—Indianapolis Motor Speedway. Time—Tuesday, January 23.

These were the conditions under which a remarkable series of tests were conducted in behalf of the Bishop-Babcock Aquastat—the new automatic thermostatic control of the cooling system which was one of the surprises of the New York Automobile Show.

Stutz Warms Up in 3 Minutes

Briefly summarized, these tests established the following interesting facts:

1. In identical test runs with the Stutz, at a constant speed of 25 miles per hour for a distance of 10 miles, the approximate operating temperature of the engine was 147 degrees **with** a Bishop-Babcock Aquastat on the cooling system, and slightly less than 100 degrees **without** it. (Engineers agree that the minimum efficient operating temperature should be at least 140 degrees.)
2. **With** the Aquastat, the Stutz warmed up to an efficient operating temperature in slightly less than 3 minutes; **without** the Aquastat, it required 12 minutes to attain the same temperature.
3. **With** the Aquastat, the Stutz delivered 17¾ miles per gallon of gasoline; **without,** 17¼ miles per gallon—a saving of approximately 3 per cent in favor of the Aquastat.

Mileage Increased 11.1 Per Cent

4. In identical "stop and start" test runs with the Studebaker, bringing the car to a dead stop each half mile and then accelerating until a speed of 25 to 27 miles per hour was reached, over a ten mile stretch, the approximate operating temperature was 140 degrees **with** the Aquastat, and 117 degrees **without** it.
5. **With** the Aquastat, the Studebaker delivered 13 miles per gallon of fuel (note that this is a "start and stop" test); **without,** 11.7 miles per gallon—an increase in mileage of 11.1 per cent in favor of the Aquastat.
6. In spite of the fact that these cars were equipped with different types of motors, the Stutz with a valve-in-head motor and the Studebaker with an "L" head motor, it was noticeable that both of them registered the same relative temperature performance when operated with the Aquastat, establishing that the Aquastat delivers the same operating efficiency for all types of engines.

"Smoother engine operation," says official observer.

Bishop & Babcock Co.,
1200 East 55th St.,
Cleveland, Ohio.

Dear Sirs:

The results of the official A. A. A. tests made under official Sanction No. 1369 with your Aquastats at the Indianapolis Motor Speedway today should be gratifying to you and also very edifying to motor car users and manufacturers.

Very similar results were obtained on both the Studebaker Big Six and the new Stutz "6," which were used during these tests.

Both cars were operated with and without the Bishop-Babcock Aquastat under typical winter conditions, the mercury hovering around the freezing point throughout each of the ten mile test runs.

The Stutz test runs were made to simulate country driving and a constant speed of 25 miles per hour was maintained.

The Studebaker test was made to simulate city driving and a full stop was made every half mile and a speed of about 25 miles per hour maintained between stops.

The rapid warming up of the engines when equipped with the Bishop-Babcock Aquastat and the accompanying smoother operation were the most noticeable features brought out by these tests.

The increase in mileage due to the application of the Bishop-Babcock Aquastat was particularly noticeable on the Studebaker, where the car had to be accelerated to 25 miles per hour every half mile. This was shown by the 11.1 per cent saving in fuel obtained.

Yours very truly,

CSR/AGK CHESTER S. RICKER.

"Summer operating conditions," says "Howdy" Wilcox

Bishop & Babcock Co.,
1200 East 55th St.,
Cleveland, Ohio.

Gentlemen:

You will no doubt be interested to know the result of the test conducted on the Indianapolis Motor Speedway today with the Studebaker Big 6, which was equipped with your Aquastat.

Altho the temperature was 3 degrees below freezing (28 degrees F.), there was no tendency whatever to freeze the radiator on account of the 10% seepage provided in your Aquastat. The Aquastat controlled the engine temperature very closely and provided in reality Summer operating conditions.

The all around performance of the motor was wonderfully improved, especially noticeable in the improvement of lubrication and carburetion.

Yours very truly,

HW/LK HOWDY WILCOX.

Winter Starting Troubles Eliminated

Summer engine efficiency all the year—with the Bishop-Babcock Aquastat. No bothering with the choke for an extended period of time when the engine is cold; no flooding of the combustion chamber with more fuel than can be consumed—with the consequent waste of gasoline, oil dilution, carbon formation, and inefficient engine performance.

That the Bishop-Babcock Aquastat delivers these benefits was conclusively proved during the Indianapolis Speedway tests—and has been proved again and again in scores of similar tests, conducted under varying conditions, with different makes of cars, in all parts of the country.

Thousands of Bishop-Babcock Aquastats are now in daily use—on many types of automobiles and trucks, under all weather conditions. Not a single owner has reported unsatisfactory results—scores of engineers, automobile dealers and automobile owners have declared that now, with the Bishop-Babcock Aquastat, they are getting perfect engine performance all the time.

See It at the Congress Hotel

See the Bishop-Babcock Aquastat in operation at the Congress Hotel during the Automobile Show all this week. Ask your dealer to see it and to equip your car with it.

Jobbers and dealers are specially invited to visit the Aquastat Exhibit, see it in operation, and get the facts about the remarkable Aquastat Sales Plan.

Now, **this week,** know for yourself the joy of operating your car at summer engine efficiency during winter weather—with the Bishop-Babcock Aquastat.

Retail Price
$10.00

Easily and Quickly Installed

What the Bishop-Babcock Aquastat *Is*—and *Does*

Summer engine efficiency at winter temperatures—these six words tell the story of the Bishop-Babcock Aquastat in its relation to the water cooling system of all automobiles and trucks using circulating pumps.

The Bishop-Babcock Aquastat provides a positive, automatic control of the cooling system, and is a simple adaptation, improved and highly perfected, of the thermostatic control now used successfully on a number of higher priced cars.

Its action is regulated by the temperature of the water in the cooling system. In warm weather the system functions the same with the Bishop-Babcock Aquastat as without it—in cold weather it controls the temperature of the water in the circulatory system.

Engine Warms Up Quickly

Start your car on a cold winter day—at once the Bishop-Babcock Aquastat retards the flow of the water around the combustion chamber until it is thoroughly heated. The action is entirely automatic. The Aquastat stays closed until the water reaches a predetermined temperature; then it opens. No bothering with the choke for an extended period after starting the engine on a cold winter day. In a few minutes your car is working as well as on a summer day.

The Bishop-Babcock Aquastat is easily installed. Simply remove a piece of the hose between the cylinder head and the radiator, clamp the Aquastat to the hose connection, and it is ready for use. This takes only a few minutes.

What the Aquastat Does

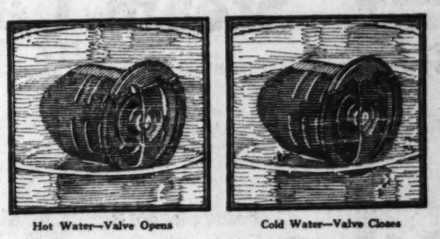
Repeated and long-continued tests have definitely established these benefits resulting from the Bishop-Babcock Aquastat:

—adjusts the water cooling system to seasonal requirements.
—maintains constant temperature in the water surrounding the combustion chamber and cylinders.
—prevents over-cooling of engine in cold weather.
—warms up engine quickly in cold weather and reduces use of choke.
—saves fuel by preventing recondensation and by permitting use of less gas.
—reduces carbon deposits from excess fuel.
—prevents diluting of oil in crankcase by excess gasoline.

10% Seepage Checks Freezing

To reduce the possibility of freezing, water in the radiator must be agitated or kept in motion. The Aquastat meets this need. It allows a 10% seepage at all times. Thus the trouble caused by the "by-pass" type of water control is entirely avoided. As soon as the engine starts agitation of the water begins and this danger of freezing is eliminated.

See the Bishop-Babcock Aquastat on exhibition at the Congress Hotel during the Automobile Show. Ask for descriptive literature there, or write to The Bishop & Babcock Company, Automotive Specialties Division, Cleveland, Ohio.



Hot Water—Valve Opens

Cold Water—Valve Closes

See the Bishop-Babcock Aquastat
on Exhibition at the Congress Hotel All This Week

Visit the Congress Hotel this week and see the Bishop-Babcock Aquastat in actual operation.

Learn how the Aquastat reacts to heat and cold. See the valve open as it is plunged into hot water—see it close when dipped in cold water, gradually if dipped slowly, instantly if dipped quickly.

At the New York show the Bishop-Babcock Aquastat was one of the biggest features. Thousands were sold in a single week. This success will be duplicated, without doubt, at the Chicago show.

Bishop-Babcock AQUASTAT

See it in operation all this week at the Congress Hotel

AUTO ENGINEERS MAKE "PHAETON" OF "TOURING CAR"

Adopt Name for Standard Open Types.

During the last ten years automobile makers have used many names for more or less standard types of body, which have had only a temporary and sporadic popularity, but the name "phaeton," which is now being used by many companies for the four, five, and seven passenger open type cars, has been adopted to such an extent by the public and manufacturers that it can be recognized as a permanent addition to our automobile nomenclature.

The change from "touring car" to "phaeton" is probably due to the increase in the use of sedans, coupes, and other closed cars for touring. Thus the name "touring car" has lost its original meaning.

The name "phaeton" is now used for the four passenger open type body by Brewster, Cadillac, Essex, Hudson, Lincoln, National, Marmon, Packard, Peerless, Premier, and Reo; for the five passenger open type car by Brewster, Cadillac, Essex, Hudson, Premier, and Reo, and for the seven passenger open type car by Brewster, Davis, Essex, Hudson, Marmon, Peerless, and Premier.

Others May Follow Suit.

Inquiries show that many other companies are studying the advisability of changing from the name "touring car" to "phaeton."

An objection to the word "phaeton" holds the public does not understand its meaning. Yet there are brought out each year new body names for well known body types that make it impossible for the prospective buyer to determine what body type is referred to without further information. If it is expected that the public will understand such special body names certainly the general acceptance of "phaeton" in place of "touring car" should be expected.

The reason for the use of the name "phaeton" by automobile makers is not only that all types of body are used for touring, but that this type of body is the logical successor of the family horse-drawn open carriage, always known as the phaeton. This type of body was so called in the early years of the automobile industry. At present it is in general use in France. Hudson and Packard have been consistent users of the name in this country since the early days of the industry.

The name "phaeton," therefore, has a logical right from a priority point of view, based solely on automobile customs, to contend with the name "touring car." Furthermore, as a name it has a wonderful background of history, for it is associated with the type of carriage people have owned and used. It is also applicable to the more expensive carriages that were exhibited at the horse shows.

Engineers Approve Change.

At the last annual meeting of the Society of Automotive Engineers these conditions were recognized and the term "phaeton" officially approved as the name for an open-type body with two fixed cross seats for four or five passengers, or with additional folding seats, thereby creating seating accommodations for seven passengers.

This society represents the engineering side of the industry, not the commercial side, which may, therefore, be considered responsible for the continued use in advertising of the name "touring car."

THERE'S AN AUTO BUILT NOWADAYS FOR EVERY PURSE

BY B. M. BARROWS.

[Vice President and Sales Manager, McFarland Motor Corporation.]

American industry always will demand easy, convenient, and quick transportation, hence the indispensability of the automobile. The interesting novelty of a few years ago has become essential to the welfare of American business, industrial, professional, and social life. The industry has attracted some of the ablest men of the country. The present generation has witnessed the investment of over a billion dollars in the industry, the profitable employment of 2,000,000 people.

Soon there will be a car to every single family in these United States. With a price range of $300 to $25,000 and up, the essential vehicle is already within the means of every one. That is an achievement of three decades that earns, for those directly and indirectly engaged in the industry, the esteem of the entire nation.

Now an important factor in the merchandising plans of all automobile manufacturers, the exhibits at the Chicago show will sooner or later be classified as an aid to the visitor in the ready selection of the car of the particular price-class he desires.

A sweeping majority of the cars at the Show are factory equipped with AC's. Year after year, leading automotive engineers find AC's the best plugs to use. Rely on their judgment!

VETERAN OF "ROW" SEES THE PERFECT CAR NEAR AT HAND

WHITHER are we rolling? There are no reverse gears in auto progress, according to Harry Branstetter, veteran of the Chicago "row." Here is his picture of the United States of Automobile:

"Saturation point" means transportation sufficiency and we grow and expand too rapidly for transportation to catch up with demands and requirements.

Auto factories will operate on a more accurate basis with finer limitations and more delicate operations than watch, surgical, or astronomical instrument factories.

An auto mechanic will be the great est skilled workman in the world.

Auto chasses will be so developed as to carry a twenty-five year guarantee against breakage, rattles or squeaks.

Lubrication will be developed so that nonlubrication will be impossible at any point—one place for feeding all grease needed; one place for feeding all oil needed.

Auto engines will be so developed that the point of vibration will be positively eliminated; hoods will be constructed not to lift up.

Garages will be for storage and gas, oil and accessory supplies only; no repairs needed whatsoever.

Every office building will have its own garage in the building, while heavy traffic streets will be reconstructed for auto traffic, either overhead or underneath.

There will be national driving signals, laws and drivers' permits.

Only 2 cent fare busses will be permitted on busy streets operating from parking grounds.

Better made cars will solve the used car problem. Poorly made cars are responsible for present congested used car market.

The real battle of 1923 in automotive industry will be sales organization, merchandising methods and constructive advertising.

The auto salesman of the future must possess the sales psychology of the bond salesman of today.

The auto distributor of the future must rank in judgment, experience and class distinction with the banker.

STATE HAS 2,450 MILES OF 18 FT. CONCRETE ROADS

BY L. S. TRAINOR.

[District Engineer, Portland Cement Assn.]

All told, there is the equivalent of 2,450 miles of eighteen foot concrete highway pavement either built or contracts awarded in Illinois. The year just closed saw contracts awarded for 614 miles, and a total of 687 miles of new concrete roads were built, a portion of which was work carried over from 1921.

The Dixie and Lincoln highways are paved within the state. It is all concrete from the Wisconsin line to St. Louis, in fact, two routes of concrete connect Chicago and St. Louis, one serving the eastern side of the state and the other the central and more western portions. Numerous other routes of substantial mileage are open. Much has been done and much yet remains to be done.

Just how far Illinois has been pulled out of the mud is hardly told in the 2,450 miles of concrete that has been built and awarded up to date. While the mixers were busy the automobile factories were turning out cars by the hundreds and state records show that more than twice the number of cars and trucks were carrying this state's tags in 1922 than there were in 1919. The revenues from licenses is $5,000,000 greater than it was when the bond issue was passed.

SOUTH AMERICA AND AFRICA SEEN AS RICH FIELDS

Auto Market Widens as Civilization Spreads.

BY GEORGE H. HANNUM.

[President Oakland Motor Car Co.]

More good roads in the United States and Canada, betterment of business conditions in Europe, and development of the natural resources of South America and Africa are three factors that are bound to have a large influence on the future growth of the automotive industry in this country and the sale of automobiles throughout the world.

That the increase in the good road mileage has had a direct bearing on the rapid growth of the number of automobiles in use is now a fact recognized everywhere. But the exact possibilities of additional smooth surfaced highways are not so well known. There are in the United States alone about 2,500,000 miles of public roads. Of this huge total only 315,000 miles are improved, and their building has been contemporary with the growth of the automotive industry.

30,000,000 Cars Predicted.

The day is not so far distant when there will be half a million miles of good roads in this country. That there will be many more than the present 11,000,000 cars then goes without saying. When we have a million miles of improved highways, how many cars will there be then? Perhaps the 30,000,000 that an authority in the industry predicted recently.

Examination of the most recent business weather map of the world shows that conditions are improving in many countries of Europe; that they are static in others, and declining in still others; but the general trend is one of betterment. In Norway, Sweden, Denmark, Spain, and Italy business is on the upgrade. England is certain to emerge triumphantly to normalcy, and France is beginning to make real progress. Europe is taking a large number of American built motor cars, but she will take even more as she shakes off the after effects of the war.

South America and Africa.

But it is South America and Africa and their vast potentialities as automobile markets that are particularly interesting. There is little doubt that South America and Africa will in the not distant future furnish such tremendous markets for automobiles of American make as to make even the most sanguine gasp in astonishment.

On what is this prediction based? Because we know that both these continents possess such a wealth of natural resources that development from "lost rivers" and jungles to a cultivated, civilized state is a matter of absolute certainty.

It was only 400 years ago that the North American continent was discovered. It took many years to uncover the natural resources of this country, but once the process began in earnest its progress became cumulative, rolling up like a gigantic snowball.

American Cars Liked Best.

So it will be in South America and Africa, only today the nations and private interests who are exploring those continents have powerful advantages not possessed by the pioneers of our country. Capital, engineering skill, transportation, the telephone, the telegraph, the radio, all the inventions that annihilate time and space are the tools with which the work of transforming South America and Africa is being performed.

STRAW VOTE OF OWNERS FAVORS THE CLOSED CAR

Figures published recently by the National Automobile Chamber of Commerce show definitely the constantly growing trend toward the closed type of motor car, and a study of these figures will give an interesting indication of future manufacturing plans, according to E. H. Gilcrest, vice president of the Westcott Motor Car company.

Seven arguments for the open car are given by car owners, who, answering the chamber of commerce questionnaire circulated among thousands of motorists, still express a preference for the open car.

Briefly, these arguments are as follows: Poor roads, expense and resale value, lightness, greater convenience for business or farm use, safety, more air, advantage in touring.

Out of thousands who answered the N. A. C. C. request for information on closed car preference, three out of every four expressed preference for the closed type of car.

Those who liked the open model were for the most part agreed on the seven reasons given above.

A NEAR MOTOR CAR.

In England an attractive automobile is sold, built on racing lines, with long and impressive hood, which houses merely the passenger's feet, the motive power coming from a motorcycle engine at the rear.

Schoolboys of Coast Will Be Traffic Cops

Schoolboys of San Francisco are to be organized into police traffic squads to help curb automobile drivers who speed near schoolhouses when the streets are crowded with children. Older boys of each school will be grouped into companies under command of the school principal, who will appoint captains and sergeants to have charge of the squads. Positions will be taken upon streets near schoolhouses before and after school hours. Lanes through which children pass are to be marked and the boys will regulate automobile traffic, holding it up when children are crossing and letting it pass when the streets are clear. Violators will be reported.

Transportation Progress Shown by Oregon Film

Portland, Ore., Jan. 27.—Oregon's truck transportation film, designed to show the history of freight transportation from the days when slaves carried the world's goods on their backs to the present day of motor vehicles, has been completed and displayed in Portland. The film, known as "Filling the Nation's Bread Basket," was made under the auspices of the truck department of the Automobile Dealers' association of Portland, composed of all the leading truck dealers of the city.

4 WHEEL BRAKES APPEAR ON ONE AMERICAN CAR

The predominance of four wheel brakes on recent European models exhibited at Paris and London is prompting American engineers to prepare for their general introduction to this country.

A number of prominent American motor car builders have been working for some time on various types of four wheel brake design. The sole American example of four wheel brakes at this writing is Duesenberg, whose patented hydraulic construction differs materially from European types.

Ability to stop more quickly and without skidding, reduced tire wear, and less effort in applying the brakes are cited as some of the main points in favor of the four wheel brakes.

Dealer Rates Closed Car as Future "Best Seller"

Harry W. Gaston, president of the Lexington Motor company of New York, who served as vice chairman of the New York dealers' closed car show last fall, predicts that the closed car will continue its present rapid gains in public favor until it dominates the entire production of motor cars in this country.

Tips on How to Detect Faked Power in Engine

The power of an engine is often faked by means of gearing it low at the rear axle. When buying a car it is wise to find out what the reduction ratio is. If the reduction is low a comparatively light engine will pull considerable weight uphill in "high" because the car is really not in high gear. If the engine is of large dimensions and geared low it will perform beautifully on hills and will have long life, but it will be a glutton for gas and will not usually give more than sixty miles per hour speed. If the engine is of small dimension and geared low it will perform well enough on hills for a time and will be economical on gas, but it will wear out quickly and will not develop speed.

4,000,000 Motorists Visit National Forests in Year

More than 5,000,000 persons visited the national forests of the United States last year, of whom close to 4,000,000 were motorists. California led this field with a million automobilists visiting the preserves in that state. Colorado was second, with 930,000 visitors. These totals do not include the tourists in the national parks, which, judging by previous years, probably reached well above the million mark.

NO IMMEDIATE INCREASE OF THE LINCOLN OUTPUT

Edsel B. Ford, president of the Ford Motor company, in a Detroit interview said recently: "We are not seeking quantity production on Lincoln cars at the expense of quality. In fact, our purpose at present is to place quality above every other consideration.

"Naturally our full attention to the elements of quality must restrict quantity production at present. Ultimately quality will become a natural thing, automatically achieved as developments in manufacturing are made to keep pace with the demands of quality, and these developments will come in the proper course of events.

"At that time we will slowly increase the rate at which we are building these cars. But the vigilance of inspection will never be lowered."

Auto Commerce Board Seeks Lower Insurance

Reduction of insurance costs paid by automobile owners, notably the important item of theft insurance, has been diligently sought by the Insurance committee of the National Automobile Chamber of Commerce. Plans are being developed for identification methods to discourage thefts. State laws governing the sale of used cars are having a helpful effect.

Announcing

The Crossland Steam Car

at the

Congress Hotel

Elizabethian Room

January 27th to February 3rd

The Brougham Sedan

Also a Phaeton at $1485

For those who have admired the beauty of other Kissels there is added appeal in the Brougham Sedan of 1923.

Another year of advanced designing has brought still further refinement of lines that always have been distinctive.

Another year of correct engineering has developed a new motor that will accelerate in 30 seconds from 5 to 60 miles an hour without the usual vibration between these speeds.

And another year of custom-building has given even more precision to operations that only experience can make exact enough to meet Kissel requirements.

There is no compromise with quality, either of materials or workmanship, in the new Kissel line. Yet quantity production of the Custom-Built Six has made possible substantial reductions in the price of all Kissels.

Here truly is the finest creation of the Kissel factory—finest because it is the latest product of seventeen years devoted to constant improvement.

To motorists this can mean but one thing—still longer and better service at lower cost from the Kissel of 1923.

Prices, Hartford, Wisconsin

HARRY P. BRANSTETTER, Inc.

Distributor for Illinois and Northern Indiana

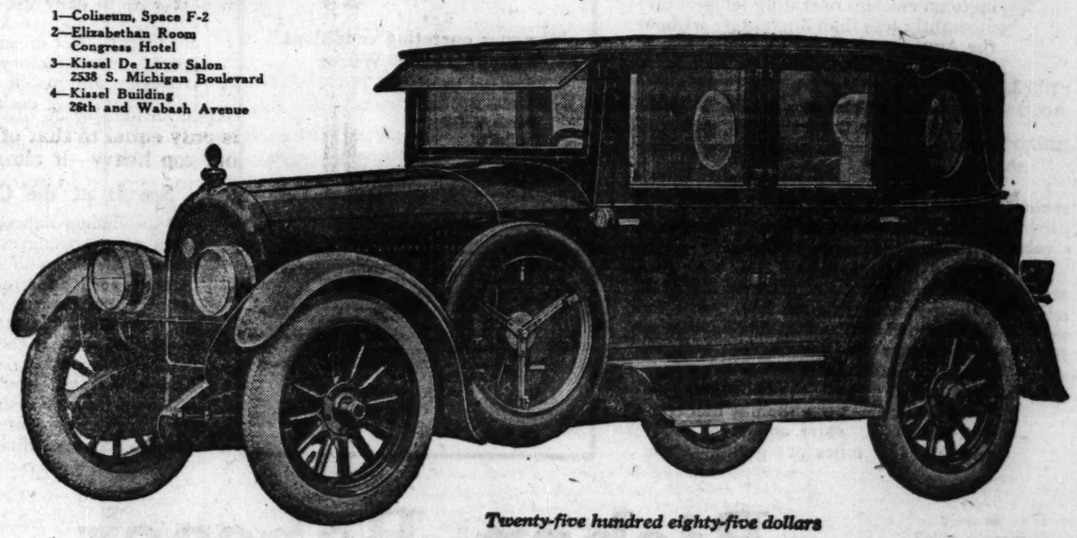
Wabash Avenue at 26th Street

Phone Victory 8383

For Your Convenience

Four Special Show Week Exhibits

1—Coliseum, Space F-2
2—Elizabethan Room Congress Hotel
3—Kissel De Luxe Salon 2338 S. Michigan Boulevard
4—Kissel Building 26th and Wabash Avenue



Twenty-five hundred eighty-five dollars

KISSEL

The Custom Built Car

IMMEDIATE CREASE OF THE NCOLN OUTPUT

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Commerce Board Seeks Lower Insurance

tion of insurance costs paid by bile owners, notably the impor- m of theft insurance, has been ly sought by the Insurance tee of the National Automobile r of Commerce. Plans are veloped for identification meth- discourage thefts. State laws ng the sale of used cars are a helpful effect.

HOTEL LOG TELLS OF PIONEERS AT YOSEMITE PARK

Trip Into Valley Was Real Hardship in Old Days.

Half a century ago Yosemite valley was an outpost, beyond which lay th unknown high regions of the Sierra Nevada. It had been discovered two decades before—to be exact, on March 25, 1850—when the Mariposa battalion in pressing a marauding band of Indians, suddenly burst upon their mountain stronghold.

Visitors of the early days found the journey over the rough mountain trails exceedingly strenuous, but well worth the effort once the marvelous valley was reached. It is interesting to read the comments which some of these pioner tourists have written in the register at the old La Casa Nevada hotel, which stood between Vernal and Nevada Falls. This book is now carefully preserved in the Yosemite museum.

On July 29, 1874, Count Alexis De Perronoff of Russia wrote: "I have been perfectly tired out and have been eating dust in desert of my hash. It is really glorious to look upon these falls, but very touching to the lungs of the disgraceful dust. I shall give up any more horseback stumblings over the mountains and would advise, however, for those who are delicate to buy some pictures of those falls and enjoy its beauty in their parlors on a rocking chair." A single word pencilled in the margin exclaims, "Ass!"

Another View of It.

In contrast we find a page signed "John Muir, Oakland." He writes, "We watched the motions of a storm as it swept leisurely northward, bathing the grateful mountains in its path, settling down upon each in turn with a fondling gentleness of gesture that is utterly indescribable. Nor was there wanting the majestic tones of lightning falling in deep rumbling explosions and reverberating from peak to peak with greater and greater faintness."

In the years that folowed John Muir lived with the wilderness and loved it. Many are the old letters that tell of his eternal willingness to stop his work to identify for a stranger the name of a tiny flower, or perhaps to explain the very existence of the giant sequoia, or upon occasion to point out reverently how the Master Sculptor carved Yosemite's walls. Muir, then, sought ever to explain nature's many expressions of beauty; these interpretations of the out of doors, however, reached but few of the not too numerous visitors of the early days.

Made National Park in 1890.

Yosemite and the adjacent high Sierra were set aside in 1890 as a national park. Its first appeal to the American public was as a great scenic spectacle. This appeal will endure as long as the granite crags, but in the last decade, especially since the advent of the automobile, visitors have come to realize that the park is livable.

In ever increasing numbers they come to camp beside the Merced, and to hike, to ride, to seek the "wildness" of the high country, for weeks and even months of cloudless days.

Lastly, and this entirely within the last five years, many enter the Sierra not only to gain inspiration from its scenic magnificence and to live in communion with the great out of doors but also make the personal acquaintance of the birds, the animals, the trees, and the flowers, and to discover the secrets that lie hidden to the multitudes but in plain view of one who has eyes to see.

It is with this important educational development in mind that Stephen T. Mather, director of the National Park Service, spoke of the national parks as "schoolrooms of Americanism where people are studying, enjoying, and learning to love more deeply this land in which they live."

Uses Own Funds for Guides.

Realizing the importance of this educational duty of our national parks, Director Mather, with his own private funds, started the nature guide service in Yosemite in coöperation with the California state fish and game commission. Dr. Harold C. Bryant, one of the best known scientists in the state, was preeminently fitted by previous experience for just such work, and to him belongs the honor of being the organizer of what has grown to be one of the most popular features of the park service administration in Yosemite.

From May until September two or more field trips are conducted daily under the leadership of naturalists, who answer questions about the birds, the flowers, the trees, the animals, and such other interesting natural history features that may be encountered along the trail side. Weekly, full day walks to the higher summits demonstrate how the forms of plant and animal life vary with each succeeding altitude.

Trips for Children.

Field trips for children are another feature of the activities of the Yosemite nature guides. The little ones are not only keen observers but delight in the "bark feeling games," "smelling games," and other educational amusements that have been ingeniously devised by Dr. Bryant. During June, July, and August of last season 3,039 persons took advantage of the opportunity to become acquainted with nature's secrets in Yosemite.

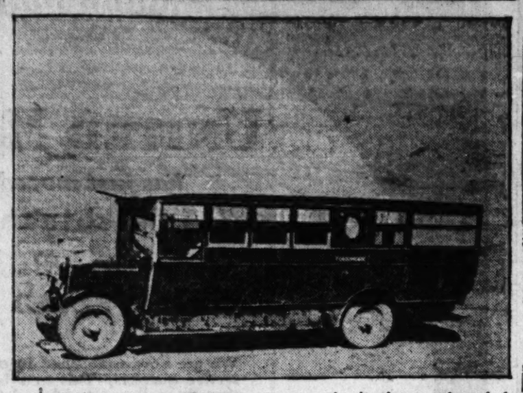
Camp fire lectures by the members of the nature guide service are featured as the nightly entertainments of the local camps in Yosemite. The birds, the beasts, and the butterflies never fail to incite intense interest; but the explanation of how Yosemite valley was carved by ice and water and how the level valley floor is due to the filling of a lake that was left by the glaciers 30,000 years ago, is not always accepted by the public, even though it has been proved by geologists.

The establishment of the Yosemite museum during the last year was made possible only through the splendid coöperation of the many friends of the parks who have donated or loaned each of the many thousand exhibits.

ONION AS WINDSHIELD CLEANER.

To keep the windshield clear in rainy weather, try rubbing a sliced onion over the glass, using an up and down stroke. Be sure to coat the entire surface of the glass with the juice of the onion.

INVADING THE BAD LANDS



It is a far cry from Michigan avenue to the desolate reaches of the Arizona desert, but this year the growing art of motor house building bridged the gap. This touring palace, replete with all home comforts, took its party through the bad lands with colors flying in an experimental run over mountain roads.

$2,750,000,000 TRADE PUTS AUTO INDUSTRY FIRST

Figures Show Vast Totals for Year.

BY ALTON G. SIEBERLING.

[Vice President the Haynes Automobile Co.]

Because civilization, always geared in the same ratio as transportation since the snail pace days of the dinosaur propelled cart with stone disc wheels, has obtained its greatest development since the coming of the motor car, and because the motor car has filled a vital need and not one of luxury alone, the automobile industry from the swaddling clothes of almost yesterhour has become the infant prodigy of history, and today is the largest manufacturing enterprise of the world.

The steel and iron industry and the textile industry, once the leaders, have taken third and fourth positions.

The automobile is no longer an industry that blooms only in spring. Throughout the year the wheels of its mighty mills turn ceaslessly. People are buying more automobiles than ever before. There never will be a saturation point. The automobile is not a fad. It is an economic necessity.

The Giant of Industries.

Consider the statistics which prove the automobile industry is the largest industry in the world.

The value of the 1922 automobile output has been placed at $1,350,000,000. Add the tire business, estimated at $675,000,000; the replacement parts business, $550,000,000, and the accessories, amounting to $150,000,000, and you have a total of $2,725,000,000. What industry can compare in value to this? This total is 33 per cent greater than the second largest industry, the refining of petroleum. And the second largest industry owes its prosperity to the automobile, for 65 per cent of all the petroleum is absorbed by the automobile.

The total of $2,725,000,000 is 65 per cent greater than the value of the iron and steel output, once king of all industries, and more than twice the value of all cotton goods produced in the textile mills of the country.

Rubber, Gas, Cotton, Etc.

Eighty-one per cent of the 600,000,000 pounds of crude rubber shipped into the United States annually is required for automobile tires. Approximately 75,000 bales of Egyptian type, long staple cotton will be grown in the United States and 400,000 bales will be imported from Egypt, of which 38 per cent, or 180,000 bales, will also be used in automobile tires.

Plate glass production this year should total about 68,000,000 square feet. The automobile will take one-third of this. The oil refineries are expected to produce 5,400,000,000 gallons of gasoline. The automobile will absorb 4,320,000,000 gallons, or 80 per cent, while 40 per cent of the lubricating oil refined in this country will go to the automobile.

There are 727,000 wage earners in the production, sales, and service work whose income is derived directly from the automobile industry. Add to this 935,000 other wage earners who derive their income indirectly from the motor industry, including the drivers, chauffeurs, and workers in industries supplying raw materials to manufacturers of automobile products. Altogether the automobile industry, directly and indirectly, affects the employment of 1,662,000 wage earners.

Pass Railroads as Carriers.

Thus do cold statistics prove that the automobile has sped civilization on at its greatest speed, has become the monarch of transportation. The automobile, basing the number of passengers carried in each machine at two, is credited with 114,000,000,000 passenger miles this year, while the railroads for the same time trail with only 47,000,000,000 passenger miles.

The automobile industry is the greatest guarantee we have of permanent prosperity.

Woman Hopes to Compete in 500 Mile Motor Race

Baroness D'Avanzo, who has competed in many European automobile races, expects to compete in the great spring sweepstakes at Indianapolis, Ind. She will be the only woman in the 500 mile race.

YANKEE MOTORIST AVERAGES 7 DAY STAY IN CANADA

An official estimate made in Canada as to visiting motorists, their length of stay there on the average, and the daily expenditure of the individual for the calendar year 1921, is that the largest number of visitors stay for seven days and spend $25 daily per car. The smaller number stay thirty days and spend $20 per car.

LOOKS TO MOTOR TRADE TO LEAD BUSINESS BOOM

With the apparent will to do, and fundamental conditions all pointing the way to do it, the average business should carry a pleasing balance at the end of 1923, according to H. H. Bassett, president of the Buick Motor company.

Materially improved conditions in the agricultural district is one important reason, he says.

Merchants' shelves are comparatively bare, ability to buy is constantly increasing, sane corrective legislation is in immediate prospect, and determination has displaced timidity, he points out.

Mr. Bassett believes the automobile industry will continue to set the pace because business does depend to a great extent on the automobile. He is an ardent advocate of good roads. Despite the splendid progress made in perfecting highways, much is yet to be done and every business should be tremendously interested in doing it now, he asserts. Minimizing distance obviously widens trading areas and better roads minimize distance, he declares.

European Auto Makers Recovering from War Slump

In the year 1920 the United States supplied 68 per cent of the automotive exports of the world, and Canada supplied an additional 8 per cent of the American cars. France supplied 11 per cent; Germany, 6 per cent; Italy, 4 per cent, and Great Britain, 4 per cent.

In 1921 manufacturers in the European countries had reëstablished themselves in a stronger position after the confusion caused by the great war, and automotive exports from the United States dropped to about 40 per cent of the world total, while Canada's ratio increased to 10 per cent.

France supplied 25 per cent; Italy, 9 per cent; Germany, 11 per cent; Great Britain, 4 per cent; Austria, 2 per cent.

Refuses $5,000 for First Massachusetts Auto License

Boston, Mass., Jan. 27.—The man who holds automobile registration No. 1 in this state has refused $5,000 for it. The owner, to whom it was issued twenty years ago, when the registration of motor vehicles in this state was first begun, is Frederick Tudor of Sandwich, Cape Cod. The man who offered the $5,000 for No. 1 is Charles Henry Davis of the National Highways commission and a fellow Cape Codder. Mr. Tudor, who doesn't need the money, is adamant.

REFUSE TO BOND MOTORISTS.

The proposal to require all automobile drivers in Washington, D. C., to be bonded in the sum of $3,000 has been abandoned as impracticable.

HERE'S A SLOGAN FOR AUTO TRADE: 'BETTER SELLING'

BY J. H. QUINLAN.

[President, Quinlan Motors Co.]

With the stabilizing of motor car prices and the enormously increased production of all the foremost builders, it is evident that the next great step in the development of the automobile industry must take the form of better and more intensive selling methods.

I do not suppose any business in the world has ever gathered to itself a finer lot of salesmen and sales executives than the automobile industry.

I am not altogether sure that those of us who are concerned in the sale of automobiles have made a good job of it. The sales methods employed at the present time by many manufacturers and many distributors have shown little development over the methods used from almost the very start of the industry.

Consider the city of Chicago, or any other large city of similar character. We have here not one city, but a collection of overlapping cities. There are sections in Chicago as distinct from the rest of the city in habits, language, and buying customs as though they were located on the far side of the sea.

Yet we, whose business it is is to sell automobiles, have assumed that all people were alike and that they must adapt themselves to our methods rather than we try to serve them in accordance with their habits of thought.

We know that to reach the maximum in sales in any foreign country, the American manufacturer and the American salesman must adapt himself to the character of the country in which he proposes to do business. Yet we gather together great populations of these very people here in our own country and pay no attention to their racial habits, their likes or dislikes.

I believe the next step in automobile selling is going to be to recognize the fact that this community and this neighborhood must be served in accordance with their character. If I were to suggest a slogan for the automobile industry for the coming year, it would be 'Better Selling.'

"Here in our own business, as Moon distributors, we have tried to work out this problem in our own way. We have organized a force of neighborhood dealers, well financed, and with as fine showrooms as one could want anywhere. We have done away with our Michigan avenue store entirely, in at least so far as our ownership of it is concerned, and the neighborhood dealers themselves own and operate the Michigan avenue showroom."

Company Claims Orders for Twice Its Output

"We have cash deposits with signed orders for more than twice the number of Star cars we can possibly get this month," says W. C. Aubles, president of the Star Motor company of Illinois. This is the first show in Chicago at which the car has been shown.

Firm Has "Silent Room" for Testing Its Motors

A "silent room," designed to enable the workmen to detect any defect causing excess friction or a break in the smooth running purr of the motor before its shipment, is an innovation developed by a large manufacturer of automobiles. The room is designed after the manner of the chambers used in phonograph factories for the creation of records, absolutely protected against outside sounds.

Hold U. S. Still Has Market for 7,000,000 Automobiles

Statisticians of the automobile industry in the United States assert that the automobile buying public in this country can absorb 7,000,000 passenger cars in addition to the 10,000,000 now in operation. This is based on a close survey of the field.

RELEASING LOCKED WHEELS.

When the drive wheels of a car are locked through breakage in the differential or in the universal joint the car can be placed in position to be towed by removing the keys that hold the rear wheels in the axles, allowing the wheels to turn freely.

CITIES MAY HAVE OVERHEAD ROADS FOR MOTOR CARS

"The recent suggestion that New York's 6th avenue L be removed and replaced with a through traffic elevated roadway foreshadows some of the developments we may expect in the future," says R. W. Lea, vice president and general manager of the Stephens Motor Car company, Inc.

"The next few years will certainly witness road building programs surpassing anything we have yet seen. Already $190,000,000 has been appropriated by the national government to assist the states during the years 1923-25. This brings the road fund appropriated or authorized by the government since the federal aid act was enacted in 1916 up to $587,000,000. It is likely that by 1925 the peak of highway construction will have been reached.

"Government experts estimate that the American people now pay a penalty in actual lost money of more than half a billion dollars by traveling over bad roads."

A New Type of Closed Car— At An Open Car Price

The Closure—

$1795

See it at the Show by all means

It was an attention center at New York.

The greatest body designing achievement of the year was the opinion freely expressed by both owners and dealers.

You will agree when you see it.

For the Closure provides all the comfort and weather protection of any other closed car and at the same time possesses all seven advantages which have caused many buyers to prefer open models.

Yet it sells at an open car price.

It handles and rides as well over poor roads as an open car. Its first cost, up-keep and depreciation are no higher. Its extra weight is only equal to that of a small child. It is not top heavy—it clings to the road like a touring car. It is just as adaptable for business and farm use as an open car. It is perfectly ventilated and may be opened to the full enjoyment of touring.

Notice particularly its substantial steel and wood construction. You will be interested in the way the plate glass windows disappear when you want the car open to enjoy fine weather driving.

So is it any wonder dealers and owners everywhere are freely predicting that it will be the outstanding selling success of the coming season.

The Westcott Company from now on will concentrate its entire facilities on the production of three closed models—the Closure the Brougham and the Sedan.

The advantages resulting from concentrating and specializing on closed car production will be instantly apparent to both buyers and dealers.

If you fail to give the Westcott line a careful inspection at the Show, you are very liable to regret it.

Responsible buyers who desire to purchase on deferred payments can buy this car for $698.00 cash, balance 12 equal payments.

THE WESTCOTT MOTOR CAR CO., SPRINGFIELD, OHIO

ROWE, YOUNG AND COOLEY
3937-49 Washington Blvd.
Tel. Kedzie 2765-6-7

Distributors

OAK PARK BRANCH
916-22 Madison St., Oak Park, Ill.
Tel. Oak Park 481

DEALERS

Reliable Auto Sales....1655 Milwaukee Ave.
Valentine Pisarski..1701 Broadway, Gary, Ind.
Zel Auto Sales.....925 N. California Ave.
Englewood Overland Co...5952 S. Halsted St.

DEALERS

Gerwig-Bullen Motor Co., 6127-29 Cott. Grove Ave.
Warner-Baker.....4750 Washington Blvd.
Commercial Auto Sales, 8948 Commercial Ave.
Rex Garage.....6919 Stony Island Ave.

WESTCOTT

The Car with a Longer Life

COLISEUM SPACE Q-1

HEAD OF MERGER TELLS WHY EIGHT FIRMS UNITED

Says Consolidations Cut Costs and Prices.

BY CARL L. V. EXSELSEN.
[Treasurer, National Motors Corporation.]

This is the era of mergers and consolidations in all great industries. The automobile industry, as one of the largest and most essential of the industries of today, is leading in showing the economic trend of the times. Manufacturers are entering into consolidations for the purpose of cutting down overhead costs and increasing their efficiency in manufacturing.

The demand for automobiles was never so great as now, and it will be greater. But let no manufacturer be deceived into thinking the market is going to be an easy one, in which an inferior product will have a chance to survice. On the contrary, the standard of quality and performance is higher than ever before, and it will go higher yet, rather than lower.

The great fact is that the automobile has passed the experimental stage and has entered upon the competitive stage, in which the one factor of success is efficient manufacturing.

Must Sell to Educated Public.

Automobile manufacturers are now making cars for an educated public. Production has attained such a degree and automobiles are so well known that there is no such thing as an uninformed buyer.

The public has learned what an automobile ought to cost. It has learned to demand quality and service, and it has learned to demand them at a price. There is no place now for the manufacturer who is prepared to furnish high quality and service only for a high price. The industry has passed the point of price wars, because price wars can only be staged when the prices were too high in the first place, and the public knows it.

The automobile industry is now in the wholesome and healthy condition in which prices must be right from the start, in which the product is judged by an educated public, and in which there is abundant demand for a product that is right.

Era of Consolidation.

Quality and service at the right price are possible only with efficient manufacturing. The highest efficiency of manufacturing can be reached by consolidations in which makers of all the vital constituents unite their efforts in one organization, under one ownership, with only one administrative expense, and are able to take advantage of every opportunity for economical operation. The writer believes that only in this way can the cost of production be kept down so that cars of the highest quality can be produced at moderate and low prices.

An indispensable condition of quality at low price is production on a vast scale. This is only possible to organizations of the largest size. This is the greatest cause that has impelled the organization of great manufacturing consolidations.

Our present economic era is well called the era of mergers. These mergers exist because they can give the public quality at a low price impossible to smaller manufacturing units.

Liberal financing of automobile dealers is one of the most important results possible to a great financial consolidation. This is a situation peculiar to the automobile industry. Carrying the load for the dealer, facilitating the dealer's operations, and taking the burden of financing off his shoulders is one of the vital achievements of the new era of consolidations.

Merger of Eight Companies.

National Motors corporation is a merger of eight manufacturers of automobiles and automobile parts. In this merger we have, we believe, created a consolidation that will be a Gibraltar of the automotive industry throughout the years to come. The corporation, it is fair to say, is an example of a manufacturing merger created under the most favorable conditions for economical, large scale production and nation-wide service.

The National automobile has a reputation earned by more than twenty years of keeping faith with the public. The corporation, with its $20,000,000 of assets, its eight fine plants in seven states, and the established reputation of the National name, is a merger representative of the era of mergers.

ENGINEERS URGED TO FIGHT UNPAVED VILLAGE STREETS

THERE are 15,450 "incorporated places" in America. Of these, 15,450 cities, towns, and villages, only 2,800 exceed a population of 2,500 people each; yet these 2,800 "urban places" contain 54,000,000 people, while 12,900 "rural places" contain 9,000,000. Nearly all the 9,000,000 residents of the 12,000 "rural places" live on unpaved streets, and the same holds true of a large percentage of the residents of "urban places." There are no statistics to show how many miles of streets there are in the 15,400 "incorporated places," so that we cannot estimate accurately the percentage of unpaved streets.

Even without such statistics to indicate the extent of unpaved streets, it would be evident enough to any one who travels much that most of our small towns are inadequately paved. Mud half the year and dust the other half are characteristics of their streets.

When we grow unduly elated over our progress in paving our highways such facts as these should bring us to earth—yes, literally to earth—to the dirt streets that are typical of most of our small towns and villages and also of many of our larger cities.

We read repeatedly of overproduction in this, that, or the other sort of industry. There are too many coal mines, too many iron furnaces and mills, too many motor car factories, too many textile mills, too many farms, too many stores, and so on through nearly every sort of productive and distributive business.

It seems rarely to occur to any one that such excess capacity of production exists solely because of failure to direct capital and labor into enterprises where there is an excess of latent demand over the present supply. By latent demand we mean potential demand, demand that may not exist at the present moment, but that can be easily aroused by proper educational and publicity efforts. There is unquestionably a great latent demand for better streets and roads, for most of our highways are not only a disgrace to us but a great economic burden, because of their disgraceful condition.

Is it not "up to" the civil engineers of America to lead the way in arousing the latent demand for improved highways? Are they not the logical propagandists of all economically needed public works?

We believe that most civil engineers would reply affirmatively, yet continue to act negatively. Money is needed both for economic investigation and for educational propaganda. Engineering societies have too little income even for their needs. How, then, shall they form public opinion when it costs much money to do so? The answer appears to be that engineering societies must solicit funds for such purposes from public spirited men of wealth.—Road and Street News.

DEPENDABLE CAR MUST HAVE THREE PRIMARY POINTS

Accuracy in Every Part a First Essential.

BY R. H. COLLINS.
[President Peerless Motor Car company.]

The problem of how to determine the extent of dependability in a motor car is comparatively simple if the buyer puts some time and study into those elements which establish the thing known as dependability.

The dependable character of any automobile may be accurately judged by the degree of its approximate prefection in correctness of design, goodness of materials, and accuracy of workmanship.

By correctness of design I refer to engineering perfection in the construction of the car itself, which combines theory and practicability to such an extent that the car is rendered positively immune from those road mishaps which will in time surely and effectually destroy a less well built automobile.

Buyer Should Study Materials.

From the standpoint of materials, I urge every buyer to carefully examine the steel, leather, wood, and other raw materials of a car. Inferiority in any one of these must seriously affect the car's dependability.

But, perhaps most important of all the qualifications for dependability—conceding that design and materials are satisfactory—is the accuracy and precision entering into the shop practice which converts the raw materials into the finished product.

In this respect we feel that splendid as Peerless manufacturing methods have always been, our administration has been able to make them even more admirable.

The plant provided us with mechanical equipment as complete and efficient as could be built. Its shop practices and limits of measurements were certain to produce cars of fine quality.

Accuracy an Essential.

There are a number of our operations in which we permit a tolerance of no more than five ten-thousandths of an inch. Some are even closer. An ever increasing number have one-thousandth of an inch as their limit of variation. Effective accuracy in any piece of machinery can be assured only in so far as it is carried out through each individual part. Each adjustment must depend for perfect functioning on the one preceding it. Anything short of completeness in any part renders the assembled unit imperfect and inadequate.

That is why an automobile is not dependable, in our understanding of the word, when accuracy is slighted or precision neglected.

WANTS NATIONAL LEAGUE TO CURB AUTO ACCIDENTS

A national organization of motor car owners to promote greater driving care and caution, to be called the National Safety League of Motor Car Owners, is suggested by F. B. Sears, president of the Elcar Motor company in the anti-accident crusade now sweeping the country.

Statistics show that there were 14,795 automobile fatalities in the United States in 1922, he points out. He claims responsibility for these accidents is divided, that the driver is not always wrong.

Among other suggestions to reduce accidents he urges that school teachers impress upon children the need of caution in crossing streets; that car owners always take care their brakes are working perfectly, and that auto drivers assist the traffic police by obeying signals instantly.

Lecturer at Auto Show Likes to Make 'Em Laugh

Dr. Joseph Severance, lecturer in the Lexington exhibit at the auto show, has been one of the firm's features for several years. He seasons his technical talk with laughable witticisms.

BANKERS' VIEWS SHOW STABILITY OF MOTOR TRADE

Once Chary of Dealers, Now Welcome Them.

BY CHARLES D. HASTINGS.
[President Hupp Motor Car corporation.]

An evidence of the increasing recognition of the automobile as a positive necessity in business and social life, rather than a semi-necessity or a luxury, is the favorable change in the attitude of bankers concerning the industry, principally in connection with the business of distributors and dealers.

It is to be expected that the banking fraternity represents the most conservative business element, and for that reason it is not surprising that for several years many of the banking men looked upon the motor car business with doubt as to its stability.

Had it been strictly a pleasure car business it would not have survived. But the enterprising salesman soon learned he could more than double his earning ability by abandoning the horse and buggy for a faster means of covering his territory. The aggressive merchant discovered he could reduce his delivery costs in an incalculable degree and, at the same time, give his customers infinitely better service through motor car delivery, instead of the horse and wagon. So with the professional men—physicians, for example; the city man who longed for a suburban home, the sick who needed the bracing air, and on and on into every possible line of activity or element of human life.

Auto Men Leap to Front.

The bankers could not help but observe this. They saw the old and established leaders in the business life of their towns and cities give way to the more aggressive young merchants who utilized automotive equipment to its best possible advantages.

But, most important, the bankers suddenly became aware that the leading merchant in their community was no longer the department store man, or the hardware supply dealer, but the automobile dealer. Amazing as it was, the fact remained that the automobile man had in an incredibly short time become one of the community's most substantial and most prosperous business men.

During the slump period of a couple of years ago it did seem for a time that the automobile dealer had been singled out by some of the bankers for almost unfair treatment. However, that situation has changed, to a large extent.

COPPER COOLED MOTOR MAKES DEBUT AT SHOW

A feature at the automobile show is the Chevrolet copper cooled motor. For nearly two years it has been known in the trade circles that such a motor was being developed and tested.

The term "copper cooled" is employed because the excess heat developed in the engine cylinders is radiated through copper fins permanently united to the cast iron—a metallurgical achievement hitherto considered impossible.

Like other internal combustion engines, this motor is really air cooled—the copper fins merely serving as a means to carry engine heat direct to the cooling air without the use of water as a vehicle. In effect, what the company has done is to remove the radiator from its normal position in the front of the hood, and wrap it around the cylinder walls.

Description of Process.

Each cylinder block is cast separately. The copper fins for each cylinder are made from one sheet of thin copper, crimped by special machinery so that when wrapped around the cylinder block the flattened bases of the crimps are in continuous contact. The final union of the copper and iron is accomplished by a brazing process in electric furnaces. The resulting union is so perfect that the two metals cannot be again separated by mechanical means.

The fins are vertical and permit the passage of air around and between them. Because of the thinness of the copper, a large radiating surface is obtained. This enlarged area plus the known high rate of heat conductivity of copper explains how rapid and safe cooling is made possible without the use of water.

Fan Discharges Heated Air.

To insure the passage of a large volume of air around and between the fins, the entire motor is enclosed in a stamped metal draft tube open at the bottom of the cylinders and leading at the top to a powerful exhaust fan, driven by belt from the crank shaft. This fan discharges the heated air through the louvres of the hood.

In place of the usual radiator, fixed louvres are employed in the front of the hood, open enough to permit the entrance of plenty of air.

Remember Our New Location

UNITED MOTORS
has just moved from
2715 Michigan Avenue
to
2521 Wabash Avenue

We are now established in our new sales and service quarters. This new building is exceptionally well arranged and equipped to give prompt attention to parts and service requirements. We invite motorists and the trade to take full advantage of the complete facilities which have been provided for them.

May we remind you, too, that we are the authorized service representatives for Delco and Remy (starting, lighting and ignition), Hyatt (roller bearings), New Departure (ball bearings), Klaxon (warning signals), Jaxon (rims and rim parts), Harrison (radiators), and A C Speedometers.

UNITED MOTORS SERVICE
INCORPORATED
2521 WABASH AVE., CHICAGO

HYATT
NEW DEPARTURE
REMY
KLAXON
Delco
JAXON
HARRISON
AC Speedometers

DEPENDABLE WOMEN want a dependable *paper*. Therefore THE TRIBUNE at the start of every day.

the big show is on

Space F5
Main Floor
Coliseum

VELIE

And if value is the point uppermost in your mind, sidestep the sideshows and go straight to the Velie booth.

The new Velie models are attracting the big crowds—with a complete line of closed and open cars and the smartest sport special ever designed—all powered with the vibrationless Velie-built motor, with an oiling system ahead of them all. See them. "Every time we sell a car we make a friend."

For Sale All Over Chicago
Telephone Us for Your Nearest Velie Dealer
R. C. COOK CO.
OPEN EVENINGS AND SUNDAYS
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Telephone Calumet 6700
SERVICE STATION:
2329-2337 So. Wabash Ave.

VELIE MOTORS CORPORATION, Moline, Illinois

The New PHAETON REO
$1645 F. O. B. Lansing Plus Federal Tax

REO

The Gold Standard of Values

Most Motor Car Per Dollar

WITH a full measure of comfort and performance-ability built in, and all idle extravagances left out, Reo passenger cars definitely represent the peak point of automobile values for 1923.

For the Reo organization enters its 19th year guided by the same men who created it, and with a position of leadership solidly established. Physically, financially and by reputation, Reo truly typifies the success which follows consistency, constancy and the incorporation of practical ideals.

And the characteristics of Reo as an institution are reflected in Reo as a product. It is dependability personified. It is progressiveness tempered with honesty of purpose and integrity. It is *basically* good.

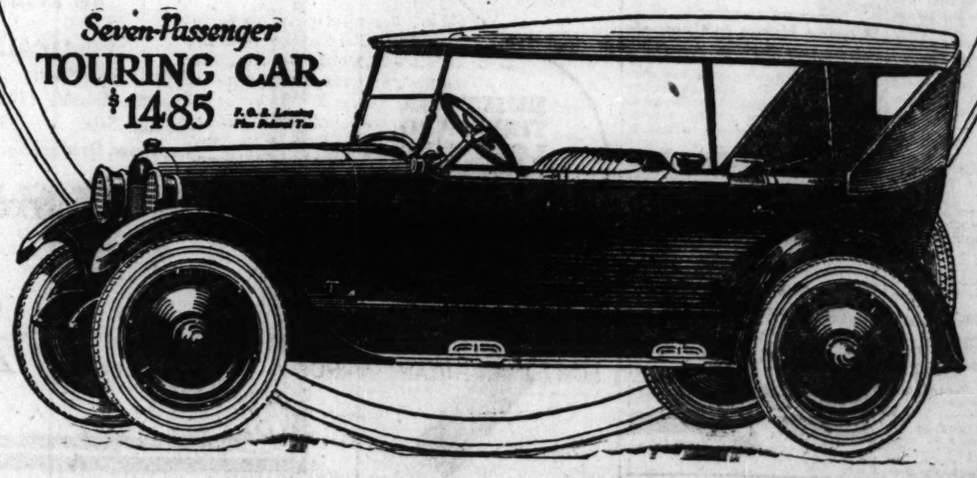
All Reo passenger cars are mounted on the famous Reo double framed, six-cylinder chassis, which is admittedly one of the greatest triumphs of automotive engineering, and sincere assurance of faithful service.

No need for adjectives to describe appearance and values; the illustrations and prices shown,—and which typifiy the line,—are of sufficient significance.

REO MOTOR CAR COMPANY, Lansing, Michigan

REO MOTOR CAR COMPANY OF CHICAGO, Inc.
2412 S. Michigan Avenue
Phone: Calumet 6050

Seven-Passenger
TOURING CAR
$1485 F. O. B. Lansing Plus Federal Tax



GROUP CONTROL CALLED BOON TO AUTO INDUSTRY

Entrance of Schwab Adds to Trade's Standing.

BY W. N. THOMPSON.
[President Stutz Motor Car Company of America, Inc.]

Within the last eighteen months there has been a more fundamental change in the underlying forces of the automotive industry than ever before. No doubt it is primarily due to the fact that the great process of elimination, of which we have heard such frequent mention, has reached a really determining stage.

CHARLES SCHWAB.

This may be merely an indication that the weeding out process is actually and definitely at work, but one thing is certain: a more stable and dependable foundation is being established upon which to base a true analysis of the rural worth of the various factors which go to make up the industrial composite in the automobile manufacturing business.

Unfit Must Drop Out.

If casualties now occur, regrettable as they may seem, they should not be taken as an indication that there is anything wrong with the automobile business. It is no more to be expected that an individual or an organization without proper qualifications can succeed in it than in any other branch of business.

Large groups have arisen which, banded together as they are, with the facilities their combined strength affords and the merchandising possibilities which their combination creates, are destined to control situations in many instances because of their very solidarity and strength, and the ability to economize due to their combined buying power.

Solid Backing Is Essential.

The companies that will proceed with greatest assurance and independence are those which are solidly entrenched—those able to give the consumer a real dollar's worth for every 100 cents he spends, and the dealer an opportunity to build up a permanent business, unmindful of flurries. Companies with ample industrial and financial resources are the ones that will come out of it all with their positions in the industry doubly fortified. Dealers identified with organizations of that type need have no fear of consequences.

There is a great inspiration for all conected with the Stutz company, in the example we find in Charles M. Schwab, who now controls our company. As Mr. Schwab himself has said, in forty-three years of industry he has never been associated with a failure, and at this late day he does not intend to permit anything to interfere with the success and progress of the car in which he takes a great personal pride.

LIMOUSINE AND SEDAN GET NAMES FROM OLD FRANCE

It is hard to realize that the name "limousine" comes from the head covering of a French peasant woman, yet this is the case.

It appears that the limousine was the headdress of the women folk of the region about Limoges, France, which was the capital of the old province of Limousine. The peasant women wore a sort of coif, or hood, with a cape attached. This became known as a limousine, because the women themselves were called limousines, and when the French brought out a sort of campaign wagon for their armies, much like our prairie schooners, this was named a limousine because, like the women of Limousine, it was covered with a hood.

When the French began to build automobiles covered with a hood they were quickly named "limousines" after the peasant woman's coif.

Other names in the vocabulary of an automobilehave equally interesting antecedents. Sedan is named after the village in northeast France of the same name where occurred the Napoleonic debacle in 1870.

The factories in this town were famous for the chairs they turned out. The chairs of those days were the ancestor of the modern taxicab. Chairs were necessary because in the ancient parts of London and Paris the streets were narrow and the twistings and turnings many. A horse and carriage simply could not get through. Instead of calling a taxi, you called a chair, which, with its helpers, soon came along, and you were quickly whisked away to wherever you wanted to go.

The chairs built at Sedan were so luxurious and comfortable that they became the favorites of royalty, and soon the name "sedan" was used to denote all high class chairs.

QUANTITY SALES BRING GOOD CARS AT LOW PRICES

Big Output Cuts Overhead, Bugbear of Industry.

BY A. R. ERSKINE.
[President Studebaker Corporation.]

The manufacture of useful things in large quantities, which reduces the cost of their production, makes possible the enjoyment by the mass of the people of many of the luxuries as well as the necessities of life.

Quantity production has greatly increased the number of employed persons, thus adding to the wages and buying power of the people and promoting national prosperity and happiness.

Millions in Auto Industry.

The size and scope of financial resources, plant facilities, and organization necessary to engage in quantity production depend upon the character of the article to be produced. As automobiles are the most costly articles produced by industry for common use, vast resources are required for their manufacture in large quantities.

It is a business involving scores of millions of dollars, great plant facilities, large and efficient organizations. Plant facilities, including adequate sanitary buildings, scientifically equipped, cost from $25,000,000 to $100,000,000 in individual cases. Raw materials and operating supplies are purchased in great quantities. Labor operations are standardized, and workmen are specialists. The ablest engineers, metallurgists, chemists, production experts, inspectors, and executives constitute the man power back of the machine, the organization, and the product.

"Overhead" Is Big Bugbear.

Automobiles produced in quantities by such organizations are manufactured at minimum cost. The plant facilities are adequate for the most complete and economical manufacture. The raw materials are bought at the lowest possible prices. The labor is specialized and efficient. The overhead expenses per car are reduced to the minimum.

The "devouring monster" in production costs of motor cars is overhead expenses, direct and indirect. Direct overheads which must be absorbed by the production, whether it is large or small, cover the fixed expenses of maintaining the departments of the organization, such as the administrative, engineering, specifications, purchase, stores, superintendents, inspection, accounting, and shipping departments, as well as insurance and taxes.

These direct overheads may easily amount to $3,000,000 per year in a big plant. If the production is 20,000 cars, $150 is absorbed by this overhead in the cost of each car produced, whereas only $20 per car is absorbed if the production is 150,000 cars.

Quantity Production Is Solution.

These direct overhead expenses of the manufacturing department are duplicated in the administrative, sales, and advertising departments after the product is shipped from the plants. In addition to this the indirect overheads, covering expenses which vary with volume of production, both of a manufacturing and commercial nature, must be included in the final price of the product. It is in overhead expenses, therefore, that the greatest savings in cost are made by quantity production.

There are approximately 100 plants producing automobiles in this country. They vary in efficiency from zero to 100 per cent. The costs of these plants vary according to their plant equipment, ability, and output, but as each must make a profit its prices are based upon its costs, and not upon the intrinsic value of its product.

These are the reasons why such wide differences exist between prices of motor cars, and why the public sometimes groups cars according to prices into a "price class," as indicative of value. A cynic criticising a Studebaker dealer exclaimed: "He is not satisfied to stay in his own class. He is trying to compete with high priced cars!"

Examination into the subject of quality discloses little that justifies the fancy prices asked for many automobiles.

As the finest quality of raw materials and equipment, comparable to that used in the highest priced cars, is built into high grade standardized automobiles made in quantity, and as the overhead expenses per car produced are reduced to the minimum by quantity production, it follows that in quantity production cars of the highest quality can be built and sold for much less than similar cars built in small numbers.

INSURANCE COVERS WEAR ON CAR WHILE THIEF IS USING IT

New York, Jan. 27.—The Appellate division of the Supreme court in Brooklyn has handed down a decision which holds that insurance companies must pay for wear and tear on motor cars while the automobiles are in the hands of thieves.

ENGINEERS OF STEAMER AUTOS CLAIM PROGRESS

Steam as a motive power for automobiles made substantial progress in 1922 and attracted a great deal of attention from engineers. In thirty or more important centers experiments in the business of making burners and boilers and engines for motor cars have been carried on with more or less success—though only one or two new concerns have made public announcement of their plans. The elimination of boiler trouble, the securing of proper combustion of fuel oil, and the making of a powerful small engine are accomplishments claimed for steam.

Steam cars have their following, and one company for twenty years has been making a steam automobile.

Proponents of steam cars point to the power, economy, simplicity, resiliency, and ease of operation of the steamer.

The year 1923 will unquestionably note a great advance in this phase of the motor industry, for dozens of companies are experimenting with steam cars.

Railroads Have 111,000 Cars for Hauling Autos

Railroads in the United States operate 111,000 box cars with extra wide door openings for the shipment of motor vehicles. Approximately 600,000 carloads, containing 1,700,000 machines, were shipped from the factories last year.

STUTZ SIX

$1995
f. o. b. factory

America's Lowest Priced Quality Six

INTERPRETING an utterly new vogue in design and adornment—achieving standards of performance and proficiency so advanced that they reach far into the future for comparisons—the new Stutz Six adds lustre to the brilliant record of its builders, the Stutz Motor Car Company of America, Inc.

The same organization that thrilled motordom with its "car that made good in a day," and won the plaudits of every motoring enthusiast by world-famed accomplishments, attains new fame with its latest contribution—the new Stutz Six, the most pronounced value in the field of quality sixes.

Combining the charm of masterly craftsmanship with the rare fascination of thoroughbred ability, the Stutz Six possesses surpassing appeal. Its price—the lowest at which a Stutz ever has been sold—places it within the range of hundreds who long have fostered the desire for Stutz ownership but until now have found it impossible to gratify their unmistakable preference for the Stutz.

STUTZ *Speedway* FOUR

Carrying to a new and loftier plane all the traditions of Stutz leadership on track and roadway, the Stutz Speedway Four appeals more than ever to its own particular clientele. No car so surely selects its owners—those who admire extreme ruggedness and simplicity of design, which is, nevertheless, supreme master of every conceivable motoring situation. Only a genuine Stutz can so surely reward those who select it, with unfailing obedience to every demand for comfort, endurance, speed or power.

Touring Car, $2640
f. o. b. factory

STUTZ MOTOR CAR COMPANY OF AMERICA, Inc,
Indianapolis, Indiana, U.S.A.

SPECIAL DISPLAY CONGRESS HOTEL and AUTO SHOW

All genuine Stutz cars bear this emblem, and are built exclusively by Stutz Motor Car Company of America, Inc.

STUTZ-CHICAGO COMPANY
2313 SOUTH MICHIGAN AVENUE

OPEN EVENINGS AND SUNDAYS

Phones CALUMET 5510, CALUMET 5511, CALUMET 5512

100 per cent increase in Hupmobile production in 1922 (over and above ANY previous year) failed to satisfy the demand.

New and Reduced Prices Effective January First

GAMBILL MOTOR COMPANY
HUPMOBILE DISTRIBUTORS
2230 Michigan Avenue Phone Calumet 5800

Our Salesroom Is Open Evenings and Sunday.
Nine Hupmobile Models on Display.

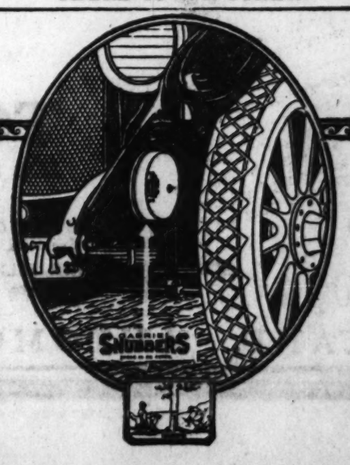
Do Not be "Gypt"

THERE is only *one* Snubber—the "Gabriel". 37 leading cars are standard-equipped with Gabriel Snubbers—manufacturers of 34 others put holes in frame for them.

GABRIEL SNUBBER CO., *Sales and Service*
2636 Indiana Ave., Chicago. Tel. Cal. 0011

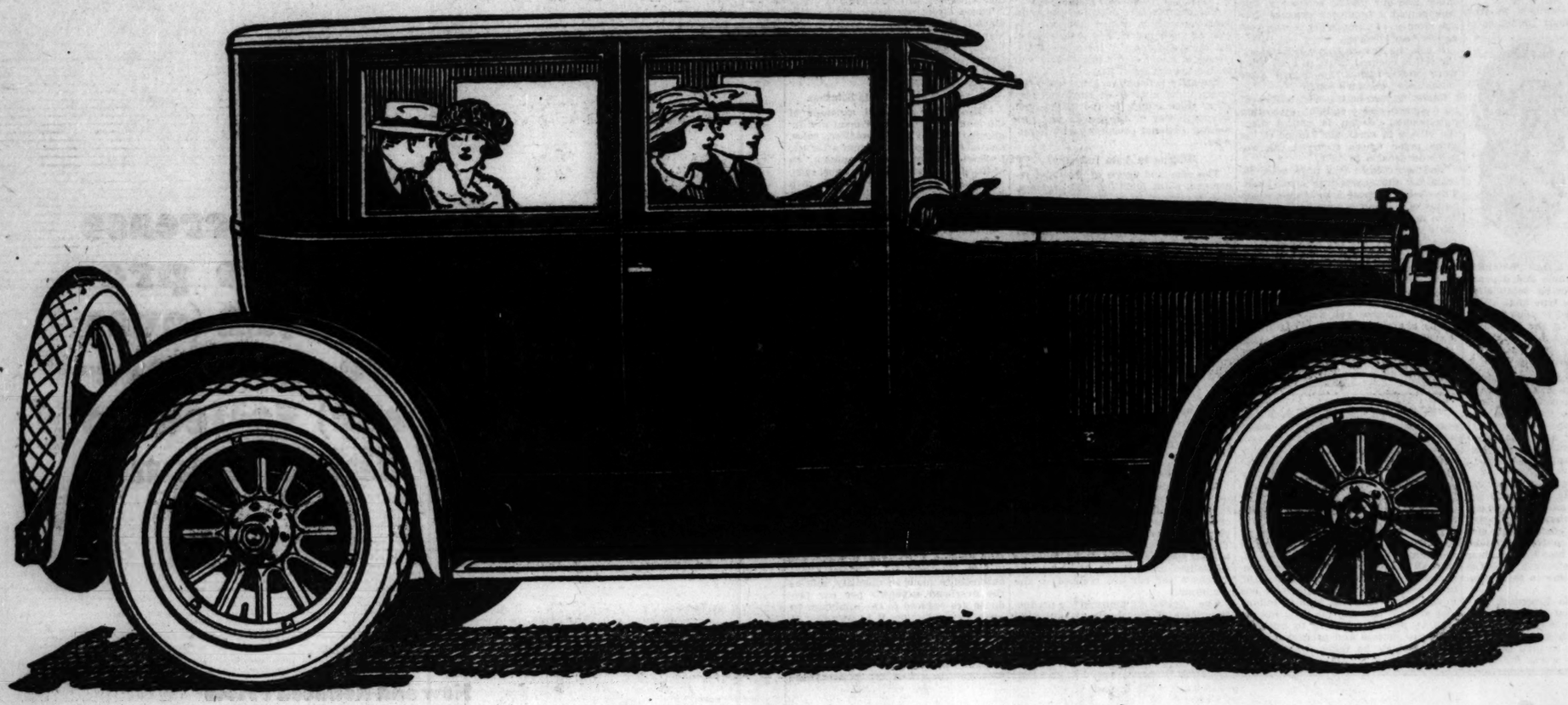
GABRIEL SNUBBERS
THERE IS NO OTHER

Keep You on the Seat



Save Your Car

CLEVELAND SIX



Challenges Comparison!

NO matter how far you go or how long you look, you will not find another five passenger closed car with all-metal paneled body, on a six cylinder chassis which provides at such low cost, such fine performance, such enduring quality, such smart appearance as the new model Cleveland Six sedan.

It is the most significant motor car value shown today.

See It At the Show

New Model Sedan $1295

F. O. B. Cleveland

TOM HAY AND SON

2530 S. Michigan Ave. Victory 4260

COMMUNITY DEALERS

BONNEMA CHANDLER AUTO SALES, 19 E. 111th St.
DE HAVEN BROS., 4624 Washington Blvd.
EARL COAL MOTOR CO., 1019 Davis St., Evanston, Ill.
SCHIFFMAN MOTOR SALES CO., 1633 Milwaukee Ave.
MASSEY & MEYER MOTOR CO., 449 Madison St., Oak Park
JEFFERSON PARK MOTOR SALES, 4943 Milwaukee Ave.
PAGORIA AUTO SALES CO., 147 14th St., Chicago Heights
BRIGHTON AUTO SALES CO., 4939 Archer Ave.
QUAN BROS. MOTOR SALES, 1308 W. 79th St.
KINNE MOTOR CO., 2354 Milwaukee Ave.

CLEVELAND AUTOMOBILE COMPANY CLEVELAND

FLARING SKIRTS

By Mary [illegible]
[Chicago Tribune

PARIS.—[Special C
the inventor of t
of a skirt, or perha
resent giving the credit
is the reviver of the fas
herself so extravagantly
she has played it in all c

In the present costu
across the front. The c
one of beige cloth, toppe
negre felt shaded over t
tulle. There is a tassel
notable thing about the
which fastens on the lap
on the back of the colla
below the waistline on t
lapel, by the way.

And as for this creep
skirt, some are seen flar
it curious how entirely
gone over sable? I am

There isn't anything
cept its simplicity and
thing you see on a well
Sunday morning in the
weekly constitutional.
stops at the Porte Daup
and her hot galette or co
chicken croquette worke
cans, Spanish, South An
every nation are there,
like a comic opera choru
ous riding clothes, with
ornamented with triple c
bulldogs, and sporting
swell the guest lists, and
ment animates all.

MATERIALS:
POIRET TWIL
ROSHANARA
CREPE DE CH
CHIFFON

Chicago Sunday Tribune.
THE WORLD'S GREATEST NEWSPAPER.
PART SIX JANUARY 28, 1923

The Last Word in Paris Fashions

FLARING SKIRTS SEEM CREEPING IN.

by Mary Brush Williams.

[Chicago Tribune Foreign News Service.]

PARIS.—[Special Correspondence.]—Cheruit is the inventor of the ruffle round the bottom of a skirt, or perhaps our grandmothers would resent giving the credit to her. In that event, she is the reviver of the fashion. And she has admired herself so extravagantly for this little conceit that she has played it in all of its variations.

In the present costume the ruffle does not go across the front. The costume is an awfully smart one of beige cloth, topped with a small hat of tete de negre felt shaded over the eyes with a tiny ruffle of tulle. There is a tassel on one side of it. The most notable thing about the dress is the stole of sable which fastens on the lapel on the left side and also on the back of the collar, but falls loose to a point below the waistline on the right. There is only one tassel, by the way.

And as for this creeping new style of a flaring skirt, some are seen flaring on one side only. Isn't it curious how entirely out of its mind Paris has gone over sable? I am almost tired of it.

There isn't anything so startling about this—except its simplicity and its chic. It is the sort of thing you see on a well dressed Frenchwoman of a Sunday morning in the Bois, when she takes her weekly constitutional. You see it well when she stops at the Porte Dauphine for her glass of port and her hot galette or cooky with a garnishment of chicken croquette worked adroitly into it. Mexicans, Spanish, South Americans, and foreigners of every nation are there, making up a background like a comic opera chorus, most of them in marvelous riding clothes, with mantles thrown over them ornamented with triple capes. Enormous poodles, bulldogs, and sporting dogs of every nationality swell the guest lists, and an air of suppressed excitement animates all.

Simplicity and chic ecected by beige cloth and sable.

Tailleur as adopted by French woman.

Sable outlines this green moire manteau.

Ermine wrap with dinner gown of French blue velvet.

The dress up for consideration is a tailleur of soft brown woolen cashmere—a lovely shade of brown. Its long, flaring coat depends on one button for fastening, and the sleeves have the popular garnishment of one button front and one back, with a link between, as are men's cuff buttons. After all, the sleeves are practically men's coat sleeves with a little more of a flare in them at the wrist.

The woman carries a black fox fur piece and wears brown leather shoes with wooden buckles. Her hat is a notable contribution to styles of the day, with its high crown and narrow brim, which, after all, is a shade wider on one side than on the other. The hat is draped with a veil that swathes the crown and goes through the brim in a hole that is cut for it. Thence it falls almost to the waistline. A chic little flap marks, or perhaps covers, the opening where it goes through the crown. It is just such a flap as goes over pockets, except that in this case it is turned upside down. This is the sort of costuming that did not come natural to the Frenchwoman, but a type which she has taken and made her own, even going us one better on it, although it was our invention.

A beautiful manteau in brilliant green moire edged with sable is made like a huge blanket—a football blanket, I thought, when I first saw it—to wrap around you in careless, studied folds. If they were careless without being studied, or studied without achieving the look of being careless, they would have failed. You cannot be chic and really careless and, above all, you cannot look as if you were a close student of the art of personal appearance and still be chic. Practice hard but look as if you had never practiced at all. The French are never self-conscious about anything artificial, and they can stand a practiced effect better than any of us, let us emulate them how we may. But we have been over this point so many times!

In passing let me remark that wraps are getting a heavy look, and many of them are wrapped—enroules, as the natives say. We ought to avail ourselves, I think, of that wrapped look that is so becoming to us and is raging in spite of the news of the fuller skirts.

The present day wraps are awfully pretty with their topheavy look and their shawl collars and their embroidery. There are still a lot of them of shaved lamb. There is a lovely coat which we saw the other evening in two shades of gray embroidery on thick green velour, and with a moleskin collar. Another pretty one was in velveteen, lined with moleskin.

The one in the fourth sketch is of ermine and has a silver fox collar and cuffs. The picture represents Mrs. Adams of Chicago, whose charming costuming we reproduce often. Her hair is tinged with gray, and you can imagine she looks lovely in that coat, as she does in the dress, too.

It is in old blue velvet, run with old gold thread embroidery, and the blouse continues over the skirt on the sides to the hem, giving an effect of an overdress. It is a study in simplicity, and goes to prove that dresses—especially those appearing after 6 in the evening—can be chic and pretty as well.

CHAS·A·STEVENS·&·BROS·

Last Week of Our Greatest Dress Sale

IN THREE GROUPS

$25—$35—$45

For Women

FOURTH FLOOR.

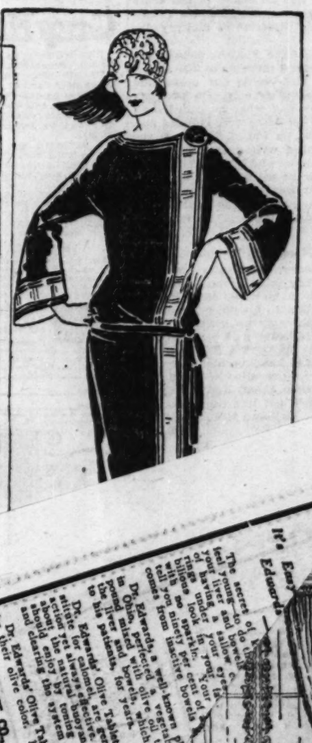
One of the $35.00 Models in Poiret Twill

For Misses

THIRD FLOOR.

One of the $25.00 Models in Tricotine

HUNDREDS of new dresses have been received for the last week of this sale—a sale that has proven startling in its exceptional values. These new dresses present values that equal or excel those offered in the earlier weeks. You still have the opportunity to share in this great event.



MATERIALS:

POIRET TWILLS
ROSHANARA CREPE
CREPE DE CHINE
CHIFFON
CANTON CREPE
TRICO SHAM
GEORGETTE
FLAT CREPE

One of the $45.00 Models in Poiret Twill

One of the $35.00 Models in Canton Crepe

One of the $25.00 Models in Canton Crepe

One of the $25.00 Models in Trico Sham

Making Cash Deposits Without Money

Every time you paste an S. & H. Green Stamp in your book you make a cash deposit without money, because the stamps are as good as cash in this store. Every time you spend a dollar and fail to get S. & H. stamps you lose money. What you spent last year is gone. Why not start a "bank account" at your home with S. & H. Stamps this year? We give you cash or merchandise for every full book you bring us—regardless of whether you got the stamps of us or not.

Phenolax Wafers, 150 in Bottle, 98c Values at 79c

Lavoris Mouth Wash, $1.00 size, 71c
Borden's Malted Milk, 10 lb. size, $3.60
Nuxated Iron Tablets, 51 size, 69c
Monarch Mineral Oil, pints, 59c
Styptic Pencils, each, 4c; dozen, 45c
Lave All Tooth Paste, 39c; 3 for $1.15
Kolynos Tooth Paste, 19c; 3 for 56c
Sargeant's or Monarch Range Remedy, 59c
Benzoin and Almond Cr.am, 50c values, 35c
Jap Rose Soap, cake, 7c; dozen, 79c
Marseilles Castile Soap, 4 lb. bar, $1.39

3 qt. Red Rubber Fountain Syringe, $2.50 value, tomorrow, 98c

Witch Hazel, qt. bottle, 49c
Listerine, $1.00 size, 71c
Pepsodent Tooth Paste, 32c; 3 for 95c
Rubber Set Shaving Brush, U. S. Army Surplus, 25c
2 quart Enamel Douche Can with all fittings, at 89c
Gauze, 3 yd., 75c val., 39c
Peroxide, 1 lb. bottle, 17c
Yellowstone Crepe Toilet Paper, roll, 5c; dozen, 55c
Scott's Emulsion, $1.20 size, at 79c
Coty's L' Origan Perfume, 2 ounce original bottle, value at $4.69

Lana Oil and Buttermilk Soap; tomorrow, cake, 6c; dozen, 69c

Lilebouy Soap, cake, 6½c; dozen, 75c
Olivio Soap, cake, 7c; dozen, 79c
Palmolive Soap, cake, 7c; dozen, 79c
Bath Brushes, detachable handle, 39c
Charmet Face Powder, $2.50 val., $1.19
Theatrical Cold Cream, 1 lb. can, 98c
Delica Brow, 79c
Nujol Mineral Oil, 60c size, at 49c
Odorono, 60c value, 39c
Olive Cream Soap, cake, 6c; dozen, 69c
Lura Compact, 19c
Double Compacts in gilt vanity case, 39c

Rothschild's—First Floor.

Imported Draw-String Beaded Bags

In dark color combinations. Crocheted top and cord handle. $2.00 value,

$1.19

Rothschild's—First Floor.

$20 Watch Bracelet

$13.95

Gold filled, 20 year case, small size, 15 jewel movement. Choice of 6 styles.

Rothschild's—First Floor.

Men's Colored Cord Handkerchiefs

Fine quality lawn. Lavender, brown or blue borders, **15c**

Women's Pure Irish Linen Handkerchiefs, with initials, 17c each or 3 for 50c

Men's Fine Lawn Handkerchiefs, Longfellow or block initials; irregulars; values to 25c, each, 10c

Women's Colored Cord Handkerchiefs, good quality, 10c

Rothschild's—First Floor.

Card Table Covers

Plain or stamped for embroidery, taped corners, 36 inches square, in a variety of materials, such as Repp, Sateen, Jewel Cloth, crash and mercerized suiting; each, 59c 69c 79c

Fancy Goods—Third Floor.

$4.00 Sheltex Leaf Shape Spectacles

Gold filled comfort cable temples. Leaf shape peritoric lenses for near or distant vision; priced tomorrow at **$1.95**

Rothschild's—First Floor.

Indirect Lighting Fixtures

16-inch deep bowl in classic design, as illustrated, complete with brush brass chains and canopy; ready to install; at

$3.98

Rothschild's—Fifth Floor.

60x60 Jap Blue and White

TABLE COVERS

79c

Large assortment of pretty patterns; save your linens

Rothschild's First Floor.

"Uncle Sam" Blue Chambray

WORK SHIRTS

Collar attached, standard full size, double stitched, two pockets with buttons, faced sleeves and front. Made of genuine chambray, **69c**

First Floor.

Colonial Candy JARS

Filled with assorted brilliant satin finished Sunshine Chips, jar sells for 75c and candy sells for 45c lb. Jar and candy complete, **49c**

No Deliveries. Rothschild's—First Floor.

French Pastry 4 for 30c

Choice of delicious Sapoleon cream slices, pure whipped cream puffs, large chocolate eclairs and butter cream pastry, artistically decorated.

Rothschild's—Seventh Floor—Bakery.

Rothsch

Manicuring for Women, 25c *Rothschild's—3rd Fl.*

Children's Haircutting, 20c *Rothschild's—10th Fl.*

Charges Payable in

Imported Czecho Slovakia Table Linen

72 inches wide, silver bleached, absolutely pure linen, a typical bargain from this store of lovely linens; yard, **$1.69**

Finest Table Damask

Two yards wide. Permanent finish. Our regular $1.19 grade, yard, **79c**

Pure Linen Pattern Table Cloths, 70x70 inches, several good styles; special at $3.95
Napkins, to match, 20-inch size, dozen at $3.75
Fine Linens, just unboxed from Czecho-Slovakia. Samples of fine Czecho Linens in a great sale at remarkable savings; 54x50 inch, hemmed; union linen tops, each, $3.25
Fine Pure Linen Sample Table Cloths, at, each, $7.50
70-inch Fine Pure Linen Table Damask, imported Czecho, yard, $2.49
18-inch Mercerized Cotton Napkins, dozen $1.49
Imported Colored Table Cloths, made in Germany, in red, green and blue, $4.39

Fine Imported All Linen Toweling, bleached, with colored border, yard, 24c
All Linen "Red Check" Glass Toweling, imported, finest grade; limit of 20 yards to a customer, yard, 29c
Zig Zag Quilted Table Padding, 54 inches wide, a new supply of superior grade just received, yard, $1.75
Turkish Bathroom Rugs at January Sale Prices. Beautiful new Oriental effects, for bedrooms as well as bathrooms. Extra heavy Bath Mats at, each, $2.95
New Table Damask, a new shipment of the famous Rose Mary Damask, 72 inches, made from finest cotton yarns, yard, 85c
13-piece Luncheon Sets, made from Sanitas washable cloth, in pretty new styles, 6, 10 and 18 inch centers, $1

Rothschild's—Second Floor.

35c Pure Linen Dish Towels made by blind women

Every stitch by hand; our regular price on the crash alone by the yard is 35c yard. We reserve the right to limit the quantity sold any one customer Each, **25c**

Rothschild's New Linen Department.

27-inch Pure White Shaker Flannels; yard, 15c
Genuine Beacon Bath Robe Flannels, in children's patterns; yard, 65c
Wool Batting, 72x90 size sheets, in choice weights; 2-lb. at, each, $2.39
2½-lb. at, each, $2.89
81x90 Seamless Unbleached Sheets, limit of six at, each, $1.05
36-inch Unbleached Muslin, for sheets, etc.; yard, 14½c
45x36-inch Pillow Cases; a special purchase enables us to offer this remarkable value at, each, 29c
$15.98 Blankets, pure wool blankets, 72x84-inch, with silk binding to match the plaids, a beautiful blanket; seconds of our regular grade; special, per pair, $12.49

Rothschild's—Second Floor.

Be Smartly Gowned

Courses in Dressmaking, Cutting, Fitting and Making, in all its branches; taught in 12 lessons.

Inquire at Pattern Department or on Eighth Floor

Rothschild's—Second Floor.

Flow...immed Ha...

$6.75

They are unusual... their charm, and so m... ishly correct that... feel sure the supply... not last all day... have provided genero... ly, but when hats are... lovely every one wa... one.

Faille silks, silks... timbo braid, silks... novelty braids are in the... colors of the season. Tr... s and ribbons in choice c... that are suitable not only... as well.

Milan ha... sortment... mings ar... combinat... women h...

...s—Fourth Floor.

Infants' Hand Made Long Slips

Sleeves and neck are lace trimmed; $2.95 value for **$1.95**

Infants' Long Gertrudes, made of nainsook; lace and embroidery trimmed; special tomorrow at $1.75

Dressing Tables, canvas top with four pockets, for $4.50

Clothes Bars, made in three sections; regular $1.50 value, at $1

Rothschild's—Third Floor.

50c to $1.00 Silver Plated Sample Table Ware at Less Than Half Price

1881 Rogers, Oneida Par Plate, Wallace and other makes.

Knives, Forks, Tea, Table, Dessert and soup spoons, sugar shells, butter knives, forks, orange spoons, pickle forks, spreaders and other pieces, **25c**

Silver Plated Berry Spoons, meat forks, gravy ladles, cream ladles, also hollow handled knives and other serving pieces, each, **50c**

Rothschild's—First Floor.

Silk Jersey and Belding Satin Petticoats

Straight line models, finished with sectional pleated flounce, **$3.95**

Petticoats of Silk Jersey, lower edge finished with embroidery and scalloped. Also Satin Petticoats in assorted colors, **$4.95**

Extra Size Belding Satin Petticoats, made with flounce and small pleatings, **$4.95**

Petticoats of fine sateen, in black and colors, special, **$1.50**

Rothschild's—Third Floor.

Laces and Discontinued... at Prices Below the Act...

Amongst the various lots you... nearly every imaginable style of lace... in demand at present.

Wash Trimmings In... effects —also... style. In white, ecru, light blue, pink, la... these trimmings come in bands and edg... used for trimming scarfs, curtains and... nearly sell from 10c to 25c a yard; our... 5c yard,

6-Inch Ecru Filet insertions... for centerpieces, ... etc.; regular 25c value, a yard, 5c

500 Yards of Spanish Lace and Flouncing... tan, navy and gray. 36 inches wide, all pa... flouncings and allovers. Regular $2.9... 39

Rothschild's—First Floor.

Men's 3...

Double line... all sizes, 3 pair...

Men's $1...

Fine gauge, li... are clocked; all...

Men's $2...

Medium weig... white cotton u... suits,

Substandards ... silk; black and co...

Sale of 10,000 pcs. Aluminum Ware

Rothschild's annual sales of aluminum kitchen ware always create a furore of enthusiasm that sweeps out our tremendous assortment in a single day of wild fire selling. Place your order as early in the day as possible, for thousands of other housewives will do the same thing.

79¢

Round Double Roasters, seamless, full polished outside, 11½ inch diameter, at 79c

Seamless Water Pitchers, full polished, 2¾ qt. size, 79c

2-piece Sauce Pan Sets, full polished outside, Sunray finish inside, consisting of 1, 2 and 3 qt. sizes, 79c

Percolators, extra heavy metal, full polished, 8 cup size, 79c

Preserving Kettles, full polished outside, Sunray finish inside, 10 qt. size, 79c

Right Reserved to ...antities

$3.95 Hair Braid Hats

These need only a dainty trim; ready for wear; latest large and small shapes; black and browns; about 25 styles; best hat bargain of the season; $3.95 value. Monday, extra special, **$1.98**

Rothschild's—Bargain Basement.

19x36 Huck Towels 29c

Hemstitched, part linen weft; very durable and will give long, satisfactory service; handsome designs; each,

Muslin, unbleached, full yard wide. A quality that will bleach white and become heavier with a few washings. Excellent for sheets or pillow cases, yard, 12½c

Table Cloths, good quality satin faced, full bleached twilled damask; hemmed ready for use. Size 52x52 in. Less than the mill price today, 49c

81-inch Sheeting, bleached; an extra heavy and durable quality, free from dressing. Make full size sheets without seams, 49c

Pillow Cases, size 45x36, heavy grade, bleached pillow case muslin, well made and finished with wide hemmed ends, each, 25c

Spreads, 70x80, heavy winter weight, crocheted, in pretty floral or Marseilles designs, $1.59

72x90 Sheets, made from a brand of sheeting that is noted for its superior wearing and washing qualities. Made with new French seam, 89c

Rothschild's—Bargain Basement.

250 $9 Polychrome Mirrors, $5.75

The size over all is 14 inches by 26 inches. First quality plates; beautifully finished frames.

Rothschild's—Fifth Floor.

$24.95 Strollers, $16.95

Genuine reed strollers, corduroy upholstered throughout, draft curtain, full steel tubing handles; with reclining back and adjustable foot rest; in plain or frosted blue, while 50 last.

Genuine Reed Strollers, two different patterns, finished in plain and frosted blue colors, equipped with wire wheels, 5½-inch rubber tires. Must be seen to be appreciated, at **$18.95**

Rothschild's—Ninth Floor

Stylish Stout Corsets

Good style, quality and workmanship put into each garment. Sizes to 44.

$6.50

Rothschild's—Third Floor.

Mary Adams Arch Corrective Shoes, Pair, $4.95

Wonderful footwear for tender feet. They "bend with the foot" and make walking a pleasure. Ease, fit and style combined. The shoes with the Steel Arch, cushion inner sole and rubber heels; limited quantity of lace, button and oxford styles.

Rothschild's—Fourth Floor.

Hair Goods Sale

Extra Fine Grade Human Hair Switches, natural wavy; made three stems in one; also in 3 single strands, 20 inches long, 1½ ounces, $1.48; 22 inches long, 1¾ ounces, $2.48

Real First Quality Natural Hair Switches, triple strand, 18 inches long, $8.95 value, $3.48

All Around Transformation, 2 ounces, heavy, made of natural wavy first quality hair, $12 value, each, **$8.98**

Rothschild's—Third Floor.

Wall Paper, 7½c at roll,

Hall, Living Room and Bedroom Papers, light and dark grounds, sold with cutout borders, worth up to 15c.

Tapestry

Blended and two-tone effects, bedroom, floral and allover effects; worth up to 29c; roll, 14c

Cutout Borders to match. Paperhangers Furnished.

Rothschild's—Fifth Floor.

No. 2½ size can California Yellow Cling Peaches, 27c

25c Can Portola California Sardines, in mustard or tomato sauce, can, 16c
Del Monte Blackberries or Loganberries in heavy syrup, 3 No. 2 size cans, $1.00; can, 35c
Del Monte Preserves, choice of strawberry, blackberry or white cherry; 3 No. 15 size jars, $1.00; jar, 35c
Van Camp's Tomato Soup, one dozen cans, $1.15
Extra Fancy Whole Red Beets, No. 3 size cans, 25c
Van Camp's Chili Con Carne, dozen cans, $1.65; can, 14c
Fancy Indiana Lye Hominy, No. 3 size can, 12c
Extra Fancy Michigan Pitted Red Sour Cherries, in extra heavy syrup, per can, 38c
Fancy Long Thread Cocoanut, tomorrow, pound, 25c
10 lb. Cloth Bag Domino Granulated Sugar, with $2 grocery order; (10 lb. limit, flour, soap, fresh fruit and vegetables not included), at 35c
Argo Brand California Nupak Prunes, 3 No. 2½ size cans, $1; can, 35c
Finest Spanish Paprika, or ground White Pepper, lb., 45c
Finest Recleaned Whole Black Pepper, lb., 25c
Pillsbury's Bohemian Style Rye Flour, ¼ barrel sack, 89c; 5 lb. bag, 24c
3 10c Packages Fortune Macaroni or Spaghetti, 25c
Finest California Fruit Salad, No. 2½ size can, tomorrow, 49c
Van Camp's Pork and Beans, with tomato sauce, medium size can, 12c
Ideal Nut Seed Raisins, 15 ounce package, tomorrow, 18c
10 Bars Kirk's American Family Soap, with $2 grocery order; 10 bar limit (flour, soap, fresh fruit and vegetables not included), at 39c
10 lb. Pail Karo Maple Flavored Syrup, 98c
Extra Fine California Asparagus, No. 2½ sq. cans, at 39c
4 pounds Extra Fancy Large Size California Santa Clara Prunes, at $1
5 cans Fancy Sweet Peas, $1 tomorrow,

Rothschild's—Seventh Floor.

Morris & Co.'s Supreme Bacon

8 to 10 lb. average, special, pound, 31c

Morris & Co's and Boyd, Lunham & Co.'s Smoked Picnics, "Faultless" Brand 8 to 10 lb. average, lb., 14c

Morris & Co.'s Supreme Hams, 10 to 14 lb. average; pound, 23c

Rath's Waterloo or Boyd, Lunham & Co.'s Bacon, 10 lb. average; whole or half, pound, 27c

Rolled Corned Beef, plate or navel, our own cure, special at, pound, 10c

Leaf Lard, bell shape, pound, 12½c

Veal Chops, rib or loin, per pound, 25c

Pot Roast, quality beef, at, pound, 14c

Smoked Butts, 2 to 3 lb. average, lb., 29c

Imported Holland Herring, mixed, keg, 89c

Rothschild's—Seventh Floor.

24 ounces of Tuxedo Popular Tobacco, **$1**

Packed in large 2 ounce tins, on sale at less than jobbers' cost. Limit 24 tins, at 12 tins for $1

Rothschild's—First Floor.

$5.45 Priscilla Wood Frame Wringers

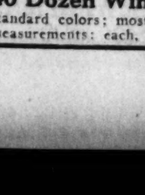
Guaranteed for 3 years; special tomorrow at **$4.45**

$8.25 Hotpoint Hedlite Heater, copper reflector, guaranteed heating element, complete with cord and plug, $6.25

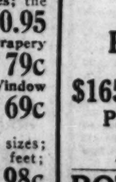
$1.60 O'Cedar Combination, consisting of $1 O'Cedar Mop and 60c bottle O'Cedar Oil, tomorrow, both for 95c

Full-O-Pep Poultry Feed, put up by the Quaker Oats Co., the highest quality scratch feed on the market, per 100 pounds, $2.85

$4.50 Priscilla Electric Iron, 6 lb. size, full nickel plated, heating element guaranteed for one year, complete with cord and stand, $3.69



25c Scrub Pails, made of galvanized iron, 10 qt. size, 12c



98c Family Mail Boxes, made of steel, japanned black, with lock and two keys, 79c

88c Dunlop Cream Whip, complete with farthenware bowl, the most rapid beater made, 69c

$1.75 Ash Cans, made of galvanized iron, with cover, tomorrow, $1.25

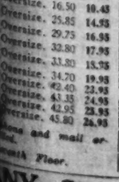
35c Carpet Brooms, 4 sewed, made of good quality broom corn, stained handles, 48c

$1.75 White Enameled Bath Stool, rubber tipped legs, tomorrow at $1.19

$1.35 Clothes Hampers, made of good quality hardwood splint with hinged cover, medium size, 95c

75c Toilet Paper, good quality crepe, dozen rolls at 45c

Rothschild's—Eighth Floor



$2.45 6 Piece White Enameled Pantry Sets, consisting of large bread box, cake box and four assorted size canisters, at $1.95

$3.98 13-piece Imported Cereal Sets, consisting of 6 large jars, 6 spice jars, 1 each vinegar and oil bottle, and covered salt box, blue delft decoration, per set, $4.25

9x12 Royal Wilton RUGS $57.50

Superior quality Wilton Rugs, 9x12 feet. Woven of the finest worsted yarns; ends finished with a heavy linen fringe; regular $135 values; special, $97.50

Axminster Rugs 9x12 feet; firmly woven of best quality wool carpet yarns; splendid patterns; special for tomorrow $39.75

Fringed Wilton Velvet Rugs, 7½x9 feet; heavy seamless quality; new shipment showing a generous assortment of Royal Wilton patterns, $29.75

Wilton Velvet Rugs, 4½ x7½ feet; splendid size for bedrooms, sun parlors, etc.; specially priced at $21.50

Rothschild's—Fifth Floor.

Rothco Ra...

$5.95

This set has proved that we have given it name "ROTHCO," an absolute guarantee of money refunded.

Baldwin Head Sets, 2000 Ohms, per pair, guaranteed, $2.98.

$3.50 Swedish-American Head Sets, 2,200 ohms, per pair, $4.95.

Rothschild's—Eighth Floor

Women's Impo... Chamo... Gaun...

Gusset a... at wrist; ... broidered ... fine quality ... suede; m... beaver sha... $1.50 value ...

Women's Imported ... Gloves; overseam sew... clasps, three-row em... backs; all sizes in black ... at, pair,

Rothschild's—First Flo...

...y Sale of ...an ATC ...es, About ...Off

...re all oversize, ...k, extra heavy ...truction, double ...0,000 miles. We ...0 satisfied cus... these tires.

Size	List Price	Our Price
Oversize	$14.50	$8.75
Oversize	16.50	10.48
Oversize	25.85	14.95
Oversize	29.75	16.98
Oversize	32.80	17.95
Oversize	33.80	18.75
Oversize	34.70	19.98
Oversize	42.40	23.95
Oversize	41.35	24.95
Oversize	42.95	25.95
Oversize	45.80	26.95

...ers and mail or... ...t.

...enth Floor.

Stem...

Suits... in Chicag...

Thin b... ounce G... ger ale... etc. Re... $3.40 doz...

Thin B... ounce ... quiet... each,

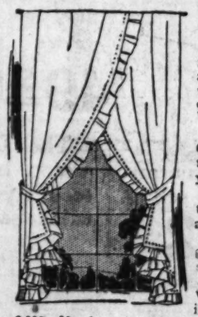
Thin Goblets, Glasses, and Clar... larly $2... choice, ...

9x10 Ft. $10 Congoleum SQUARES

Genuine Gold Seal quality. These 9x10 ft. squares are the same as Congoleum Rugs, but have no borders. One pattern only in a beautiful blue and white tile effect. Splendid for kitchens, dining rooms, bathrooms, etc. Monday, special, **$6.89**

Rothschild's—Bargain Basement.

Maker's Clearance of Ruffled Curtains at Half Price, Pr., $1.95



The season just closed found this maker with an over-stock of six or eight numbers. It was thought best to mark these at a discount. This is an exceptionally fine lot of Voiles, Swisses and Grenadines.

2,100 Yards of 36-inch White Dotted Grenadine, suitable for ruffled curtains; mill lengths of 50c fabric; at, the yard, 29c

250 Fringed Net Curtains; beautiful patterns and splendidly made; 40 and 45 inches wide; each, $2.95

75 Pairs of 48-inch Silk Portieres; the grade that sells for $18; several choice colors; pair, $10.95

36-inch Reversible Printed Drapery Velours in beautiful cretonne colorings; specially priced, yard, 79c

75 dozen Opaque Window Shades, 3 by 6 feet; mostly oil quality; each, 69c

Rothschild's—Fifth Floor.

2,000 Yards of 36-inch Cretonnes, including some of the best 50c sellers of last season; yard, 29c

40 Dozen Window Shades Miscellaneous sizes; lengths 6 and 7 feet; standard colors; mostly hand made; worth to $2.50; bring measurements; each, 98c

Hear and Compare Sonora, Victor, Cheney, Brunswick, and all the Good Makes.

Console Phonograph (Like Cut)

$165 Value, $98.75

Pay $5 Down and Monthly

Rothschild's—Sixth Floor.

ROTHSCHILD & CO...NY, State, Ja...

Men's Sale $2.50 Seamless Cotton Sox 15c

Double linen heel and toe, slight seconds. Black, fancy or colors. Pair,

Women's $1 Cotton Union Suits, heavy ribbed, high neck, long sleeves, ankle length. Sizes broken, 69c
Men's $2.50 Merino Union Suits, medium weight, natural gray, tuck ribbed, all sizes, 1.25
Men's $1 Heavy Cotton Shirt and Drawers, ecru, natural gray or white, 50c

Men's and Women's 50c Cotton Heather Hose, drop-stitch effects, heather shades. Seconds, 25c
Women's $1.50 Pure Thread Silk Hose, semi-fashioned, double high spliced heel and toe. Black or colors. Slight seconds, 69c

Rothschild's—Bargain Basement.

Closing Out 1,000 Heavy Cotton Blankets $1

Dugouts, size 50x84. These blankets were being manufactured at the close of the war and for durability and general all around use cannot be surpassed. Monday, while 1,000 last, $1.

Rothschild's—Bargain Basement.

"COMFORT" HIGH AND LOW SHOES

The finest lot of women's "Comfort" shoes ever offered at this low price. Fine kidskin leathers—shoes, oxfords and 1-strap; plain toes or tips; sizes 4 to 8, wide widths. $2.50 values, pair, **$1.39**

Rothschild's—Bargain Basement.

FOR GRADUATION AND CONFIRMATION

Sale: Boys' Blue Serge Suits

With two pair of knicker trousers. All wool and guaranteed fast color. Trousers are full lined. Belted coat with inverted plait. Ages 8 to 16 years. Just the suits for graduation and confirmation wear. $12.50 values, **$9.45**

Boys' Corduroy Knicker Trousers, full cut, well made. Sizes 7 to 15 years. $2 value, Monday, $1.59

Rothschild's—Bargain Basement.

5,000 Lbs. Fig Bars, Macaroon Wafers and Lemon Cookies

Sawyer Biscuit Co.'s highest quality. None delivered, lb., 13½c

ROTHSCHILDS' BARGAIN BASEMENT

Half Soles and Rubber Heels Men's or Women's pair, $1.59

Shoes repaired while you wait, also delivered.

SALE NEW Stylish SILK DRESSES

15 New Youthful Models, strictly up to the minute in style. A new purchase—not a clearance of old styles.

Materials—Crepes, Taffetas and Silk knit fabrics.

Styles—Basque, circular, straight line and draped effects.

Colors—All the new Spring shades and black.

Sizes—Misses' and Women's, both small and large.

Rothschild's—Bargain Basement.

$12.50 *Values to $19.75*

Rothschilds

Children's Haircutting, 20c — Rothschild's—10th Fl.

Charges Payable in March

Aquarium Free to All. — Rothschild's—Seventh Floor.

Apples — Rose Brand Extra Fancy Washington Winter Banana or Rose Red Eating Apples, about 163 wrapped apples to box, $2.25. Fancy Minnesota Potatoes, bushel bag (60 pounds), tomorrow at 95c. Rothschild's—Seventh Floor.

Our Special Luncheon, 45c — Choice of Broiled Whitefish, Parsley Butter; Chicken a la King; Roast Loin of Pork with Dressing; Mashed Potatoes; Home Made Noodles; Rice Pudding, Vanilla Sauce; Chocolate, Vanilla or Strawberry Ice Cream; Coffee, Tea or Milk; Bread and Butter. Rothschild's—Eighth Floor

$15 Piano Benches $5.95 — Standard size with music compartment, finished in mahogany, oak and walnut. Rothschild's—Sixth Floor.

TWO DELIVERIES A DAY

A Special Sale of 500 Women's COATS

Plain and Fur Trimmed

$29.75

Coats that might easily be valued up to $45. In all the new styles. Materials are Normandy, Bolivia, Suedine and Velour. Also high grade plaid back mannish sport coats.

Women's New Dresses

$19.75 and $25 Values

Fresh and pretty, in a variety of new, charming models, in all the new colors. Trico-sham silk, which is always admired, in all the latest neck lines and sleeve lengths. Others in fine Poret Twill cloth, lace and velveteen, for afternoon, street and business wear. **$13.75**

Rothschild's—Fourth Floor.

Be ... nartly ...owned

...ourses in ...essmaking, Cutting, Fitting and ...g, in all its ...nes; taught in ...essons.

...uire at Pattern ...tment or on ...hth Floor

...s—Second Floor.

Flow...immed Hats $6.75

They are unusual in their charm, and so modishly correct that we feel sure the supply will not last all day. We have provided generously, but when hats are so lovely every one wants one.

Faille silks, silks and jimbo braid, silks and ...ovelty braids are in the assortment, in ... colors of the season. Trimmings are ... and ribbons in choice color combinations ... are suitable not only for women but ... as well.

...-Fourth Floor.

February Silk Sale 2,000 Yds. Printed Crepe de Chine $2.78

Printed Crepe de Chines in a fine range of styles and colors. These beautiful crepes bid fair to be the season's most wanted fabrics, as they will be used for dresses, blouses, trimmings, combinations, and bandannas. Values to $3.50, 40 inches wide, yard, 2.78.

Chiffon Taffetas, in plain and glace colors, 36 inches wide, yard, **$2.50**

Crepe de Chine, splendid quality in a full range of colors, 40 inches wide, yard, **$2.15**

Pongee Silk in natural color, old rose, and blue, 36 inches wide, yard, **69c**

Flat and Canton Crepes, in colors and black, 40 inches wide; values to $3.50, yard, **$2.95**

Novelty Paisley and Kimono Silks, 33 and 36 inches wide, good range of styles and colors, yard, **$1.55**

Satin and Plain Canton Crepe, splendid quality in a full range of colors and black; values to $4.50; 40 inch width, yard, **$3.45**

Flat Crepe, a superior quality in the wanted colors, also white and black, 40 inches wide; $4.95 value, yard, **$3.95**

Rothschild's—Second Floor.

5,000 YARDS PLAIN AND FANCY SILKS, AT, YARD, $1

Second Floor, Center, Bargain Squares.

We have gathered together Novelty Taffetas, Shadow Check Georgettes, Tricolettes, Satins, Poplins, Underwear Tubing, Georgettes, Pongees and other weaves, practically all colors represented; values to $2.50 per yard.

BLACK SILKS

Black Taffetas, yard,	$1.65
Black Satins, yard,	$1.95
Black Crepe de Chine, yard,	$1.65
Black Satin Canton, yard,	$3.95

Printed Foulards and Radiums, in a fine range of styles and colors; values to $3.50, yd., **$1.95**

ces and Discontinueds at rices Below the Actu...

...ongst the various lots you ...arify ... imaginable style of lace ... in ...nd at present.

...Wash Trimmings In ... —also ... white, ecru, light blue, pink, ...ings come in bands and edges ... ...rimming scarfs, curtains and ... ...from 10c to 25c a yard; our ... ...ard, 5c

...nch Ecru Filet insertions, ... centerpieces, ... regular 25c value, a yard, 5c

500 Yards of Spanish Lace and Flouncing ... tan, navy and gray. 36 inches wide, all pure ... flouncings and allovers. Regular $2.50 value, 39

Rothschild's—First Floor.

Men's 35c Seamless Cotton Sox, 21c

Double linen heel and toe, sub-standards, black and colors, all sizes, 3 pairs for 60c.

Men's $1 Sample Wool Mixed Sox, 55c

Fine gauge, light weight, natural gray or heather mixtures; some are clocked; all first quality.

Men's $2 Union Suits 1.39

Medium weight, fine ribbed, pure white cotton union suits,

Substandards of Women's $1.75 Hosiery, 18 strand, pure dye, Japanese silk; black and colors; pair, 85c

Rothschild's—First Floor.

Men's $6.50, $7.50 All Wool Union Suits $4.85

Heavy and warm; tan and natural gray. It would pay you to buy your next winter's supply at this low price,

100 Piece Dinner Set

Rich border designs, coin gold handles; complete service for 12 people; $39 value.

$29.95

Rothschild's—Fifth Floor.

$125

New Fur Cape Novelty

Made of selected Northern Seal with panels of Broadtail Persian Paw; 52-inch length; regular $195 value; special, at

$125

Rothschild's—Fourth Floor.

1.50 and $1.75 Metal Ribbons, imported, in gold and silver on backgrounds of black, brown, navy, copenhagen, old rose, etc.; 9-10 inches wide, yard, 79c

Rothschild's—First Floor.

$1 and $2.50 Sample Neckwear 79c

3,000 pieces of women's neckwear below cost of manufacture; this lot includes collars, collar and cuff sets and vestees; made up of imported and domestic laces.

Rothschild's—First Floor.

Dimity Blouses, $1.95

Dainty tailored dimity blouses, with round and Tuxedo collars; pleatings or lace edgings; also hand made batiste blouses with drawn work and hemstitching, **$1.95**

Rothschild's—Fourth Floor.

Trimmings

Lot 1—Consists of metal edges and bands, etc. Can be used for fancy work, in gold and silver. Sells regularly at 15c to 50c a yard. Our price while a limited quantity lasts is, a yard, 10c

Lot 2—Consists of spangled trimmings, ½ to 1 inch wide, in black only. Regular 25c to 50c values, at, yard, 19c

Lot 3—Consists of odds and ends of girdles of silk, black only, also a few sashes of brown and silver; 75c to $1, values, at 39c

Lot 4—Consists of beaded ornaments: can be used for dresses; in black and a few colors. Values to $1.50 each, at, each, 79c

Rothschild's—First Floor.

Alumin...Ware Vals. to $1.50 at 79c

...eate a ... a single

You can rely on every piece in this sale being of high grade, good weight aluminum. We must reserve the right to limit quantities.

...g Kettles, full polished, Sunray ...de, 10 qt. size, 79c

Convex Kettle with cover, heavy metal, full polished outside, Sunray finish inside, 6 quart size, 79c

Panel Rice or Double Boilers, full polished, 2 qt. size, 79c

Fry Pans, extra heavy metal, metal handle, 10 inch diameter, 79c

Round Dish Pan, Sunray finish inside, full polished outside, 11 quart size, 79c

Apartment House Tea Kettles, panel shape, welded spout, full polished, 2 quart size, 79c

Rothschild's—Eighth Floor

Right Reserved to ...tities

...Family Mail ... made of steel, ...ed black, with ... and two ... 79c

Dunlop Cream ...lp, complete with ...thenware bowl, the ...st rapid ... 69c

$1.75 Ash Cans, made ... galvanized iron, ...h cover, ...morrow, $1.25

$1.38 Clothes Hampers, made of good quality hardwood, splint with hinged cover, medium size, 95c

75c Toilet Paper, good quality crepe, dozen rolls at 45c

...ooms, 4 ...d good ... corn, ... 48c

Enameled Bath Stool, ...gs, tomorrow at $1.19

Rothschild's—Eighth Floor

$2.48 6 Piece White Enameled Pantry Sets, consisting of large bread box, cake box and four assorted size canisters, at $1.95

$3.98 11-piece Imported Cereal Sets, consisting of 6 large jars, 6 spice jars, 1 each vinegar and oil bottle and covered salt box, blue delft decoration, per set, $4.25

Clark Jewel Cabinet Gas Range, all steel construction, finished in black japanned; large baking and broiling oven; giant, simmering and three regular burners, white porcelain enameled drip and broiler pans, right or left ovens, delivered and connected free in city and adjoining suburbs, $47.85

Ask about our convenient payment plan.

$3.45 Genuine Rid-Jid Ironing Table Open end, well made and finished; tomorrow at $2.89

$1.49 Crystal Wall Coffee Mill, one lb. glass canister, tomorrow, 95c

$1.95 Wash Boilers, made of heavy tin, heavy copper bottom; No. 9 size, special at $1.25

$2.25 Family Scales, weighs 24 pounds by ounces, japanned black with white enameled dial, fully guaranteed, $1.65

$4.95 14 ounce Copper Wash Boilers, full polished, stationary wood handles, No. 9 size, tomorrow at $3.45

60c Garbage Cans, made of galvanized iron, with cover, 4 gal. size, 49c

$4.25 Bissell's Standard Carpet Sweepers, mahogany finished case, pure bristle brush, tomorrow, $3.19

Our Annual $50,000 One-Day Sale!

Just once a year we hold a short, quick sale of furniture. It opens at 8:30 A. M. and closes at 5:30 P. M., and in that time we believe we offer the most remarkable values and **sell the most furniture in Chicago.** No matter what you want, you will find it here Monday.

Never have we shown such values for this sale. Please look for the early morning specials. Large purchases held a reasonable length of time. In this extraordinary sale we cannot accept phone or mail orders. Please be here early tomorrow morning.

CONVENIENT TERMS — Rothschild's—Sixth Floor. — You may buy any of this furniture on the Easy Payment Plan.

4 Hour Sale, 8:30 to 12:30 Solid Mahogany Chairs or Rockers, upholstered in wide selection of materials made especially for us by S. Karpen & Bros. $40.00 value to close out tomorrow morning, $19.95

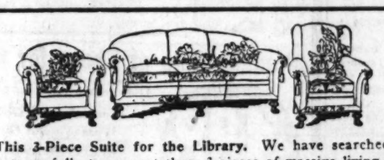
$36.50 Gate-Leg Table with 42-in. solid mahogany top, the nicest table in Chicago for the price, all day Monday, $24.50

A fine Chair to match, special, $7.95

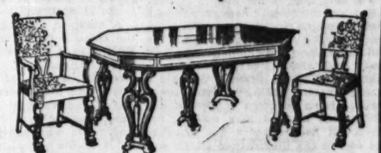
These Three Rooms of Beautiful Furniture for $499.50

Including This Bedroom Suite. Four attractive pieces of Bedroom Furniture in American Walnut, in the two-tone finish. Regular $350 value. Sold separately. Four pieces, $224.50

Rothschild's—Sixth Floor.



This 3-Piece Suite for the Library. We have searched the market carefully to present these 3 pieces of massive living room furniture, upholstered in Velour or Tapestry, to sell tomorrow, 3 pieces, $195



A Complete Dining Room Suite of 7 pieces, made entirely of genuine Walnut. The seats and the backs of the chairs are upholstered in Tapestry. A regular $300 value, at $149.50

Walnut Radio Cabinet, large enclosed cabinet, big enough to hold your radio and other accessories, $19.95

$19.50 Queen Anne Telephone Table and Chair, in either Mahogany or Walnut, $12.95

$50 Mahogany Spinet Desk. Measures 36 inches, solid mahogany writing bed, $29.75

4 Hour Sale 8:30 to 12:30 $9 Mahogany End Table, $3.85

Rothschild's—Sixth Floor.

$2.00 Solid Oak Umbrella Stand, in the fumed finish, complete with metal drip pan, at 98c

$18 Reed Fernery. Closely woven reed, complete with metal drip pan, choice of brown, old gold or ivory finish, $5.00

Three-Piece Karpen Mohair Suite. Must be seen to be appreciated. Three very massive pieces, upholstered in Walnut or Taupe Mohair. One of Karpen's best Suites. Three pieces, $325

Rothschild's—Sixth Floor.

You May Buy These 3 Pieces of Living Room Furniture, upholstered in choice Velours, tomorrow for $239.50

The same Suite upholstered in Walnut or Taupe Mohair, loose spring filled cushions and tassels on each piece. $350

Two Hour Sale—8:30 to 10:30

Karpen 3-Piece Cane Suite. Three beautiful pieces of Library Furniture, complete with cushions and bolster, as illustrated, in a choice of blue or beaver Velour. For the first two hours tomorrow morning, 3 pieces, $109.50

Just 18 of These Large Mahogany Dressers, worth $125, to close out tomorrow, $69.50

Convenient Payments

$50 Four-post Bed in Mahogany or Walnut, twin or full size, $25

$90 Pullman Revolving Day Bed. The ends are finished in a dull Mahogany. The upholstering is of Blue or Taupe Velour, $53.75

Here Is the Best $650 Bedroom Suite in the United States. You may select either the Walnut or Mahogany. Superb workmanship and finish throughout, $395

Just 24 of these $100 Walnut Queen Anne Buffets to sell tomorrow at $65

Our Leader for Monday. $250 7-Piece Genuine Walnut Dining Room Suite. $149.50

The New Karpen Bed Davenport; choice of golden oak, fumed or mahogany finish. A $60 value, tomorrow, $39.50

18 Odd 2-Piece Bedroom Suites; all finishes; none worth less than $125; tomorrow, $75

$250 3-Piece Suite. 3-Piece Old Colonial Bedroom Suite, in the dull American Walnut, for tomorrow, $150

Rothschild's Prize Davenport Table. A beautifully designed table with a genuine mahogany top, all finished in the dull brown; $39.50 value, $25

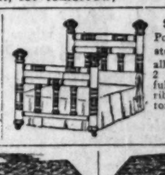
An Extraordinary Value for Monday.

7 Pieces of Dining Room Furniture in the American Walnut, including 60-inch Oblong Table and a set of Brown Leather Seated Chairs, complete at $89.50

During This Sale We Cannot Sell Furniture Subject to Cancellation

Massive Brass Bed. Heavy 3 inch outside posts, 2 inch fillers. A guaranteed Bed. $22.50

An All-Steel Bed. An original designed Bed with cane panel insert. American walnut finish, full size only, $17.95



$39.50 Brass Bed. Posts are of 3 inch stock with large caps, all filling rods are of 2 inch stock. Beautifully finished in the ribbon banded satin, tomorrow, $29.85

$11.50 Porcelain Top White Enamel Kitchen Table; tomorrow, $5.95

A New Double Day Bed. Steel frame, finished in American walnut. Mattress covered in a fancy Cretonne; has head rest, $33.50

3 Hour Sale— 8:30 to 11:30 Drop Side Sanitary Couch, gray enamel, $3.95

Double Deck All-Steel Coil Spring, Helical Tied Top, Monday at $12.95

A Single Deck Steel Coil Spring in gray enamel, $7.45

$15 Felt and Cotton Mattresses in good grade of ticking. The sides are built up with 4 extra rows of side stitching. All regular sizes, tomorrow, $9.95

50 lb. Layer Felt Mattress. This Mattress contains 50 lbs. of choice layer cotton felt; 4 extra rows of side stitching. On sale tomorrow, $13.95

5-Piece Breakfast Room Set, in the gray or ivory enamel, $55

Rothco Rad...

$5.95

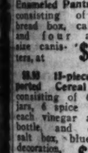
This set has proven that we have given it name "ROTHCO," and absolute guarantee of money refunded.

Baldwin Head Sets, $3.00 Double Head Sets, 2000 Ohms, per pair, guaranteed, $2.98.

Swedish-American Head Sets, 2,200 ohms, per pair, $4.95.

Rothschild's—Seventh Floor.

Women's Imported Chamoisuede Gauntlets



Gusset and strap at wrist; fancy embroidered backs; fine quality Chamoisuede; mode and beaver shades; $1.50 value; pair, $1

Women's Imported Real Kid Gloves; overseam sewn; two clasps, three-row embroidered backs; all sizes in black at, pair, $1.65

Rothschild's—First Floor.

$15 Overland Traveling Bags $9.95

As illustrated; of smooth, selected stock cowhide, with two straps around, sewed corners, leather lined, with three pockets, inner lock and lift catches; black and mahogany colors; 18-inch size.

Rothschild's—Ninth Floor.

100 Dozen Boys' Blouses 55c

Standard makes, light and dark colors; sizes 6 to 16 years. Regular 75c values.

Rothschild's—Second Floor

MEN'S $8.95 Sweater Coats, $5.69

Wonderful value; made of pure worsted yarns, finished soft and fleecy, popular Jumbo knit coats, with large shawl collars attached.

Rothschild's—Seventh Floor.

...Sale of ...n ATC ...s, About ...Off

...e all oversize, ... extra heavy ...ection, double ...000 miles. We ...atisfied customers ...ire tires.

Size	Our List Price	Sale Price
...ize	$14.50	$8.75
...ize	16.50	10.48
...ize	25.85	14.95
...ize	29.75	16.98
...ize	32.80	17.98
...ize	33.80	18.98
...ize	34.70	19.98
...ize	42.40	23.95
...ize	43.35	24.95
...ize	42.95	23.95
...ize	45.80	24.95

...ge and mail orders ...th Floor.

Hear and Compare ...nora, Victor, Cheney, ...runswick, and all the Good Makes.

Console Phonograph (Like Cut)

...65 Value, $98.75

Pay $5 Down and Monthly

Rothschild's—Sixth Floor.

Carload Sale of Thin Blown

Stemware, Glasses and Table Tumblers at Factory Cost

Suitable for hotel keepers, soft drink parlors, restaurants, storekeepers and every household keeper in Chicago

Rothschild's—Fifth Floor.

Thin blown 6, 7 and 8 ounce Glasses, for ginger ale, grape juice, etc. Regularly $1.40 dozen, each, 7c

Thin Blown 3, 4 and 5 ounce Glasses, for all uses; regularly $1.25 dozen; choice, each, 6c

Thin Blown Water Goblets, low footed Fruit Glasses, Wine, Cocktail and Claret Glasses, regularly $2.95 dozen, choice, each, 18c

Thin Blown 11 and 12 ounce Glasses, for ice tea, lemonade, etc. Regularly $1.75 dozen; choice, each, 8c

Thin blown, 10 and 12 ounce Glasses, regularly $1.75 dozen, choice, each, 8c

Thin blown 14 and 16 ounce Glasses, regularly $2.25 dozen, choice, each, 9c

Thin blown 8½ ounce Glasses for grape juice, regularly $1.25 doz., choice, each, 6½c

Optic Thin Blown 9 ounce Glasses, regularly $1.50 doz., choice, each, 8c

Thin Blown Fancy Shape 8 ounce Glasses, regularly $1.50 dozen, choice, each, 8c

Thin Blown, 2 ounce Whisky Glasses, regularly $1.80 dozen, choice, each, 6c

Thin Blown Bell Top Water Glasses, regularly $1.25 dozen, choice, each, 7c

Optic thin blown 12 and 14 ounce Glasses, regularly $1.80 doz.; choice, each, 9c

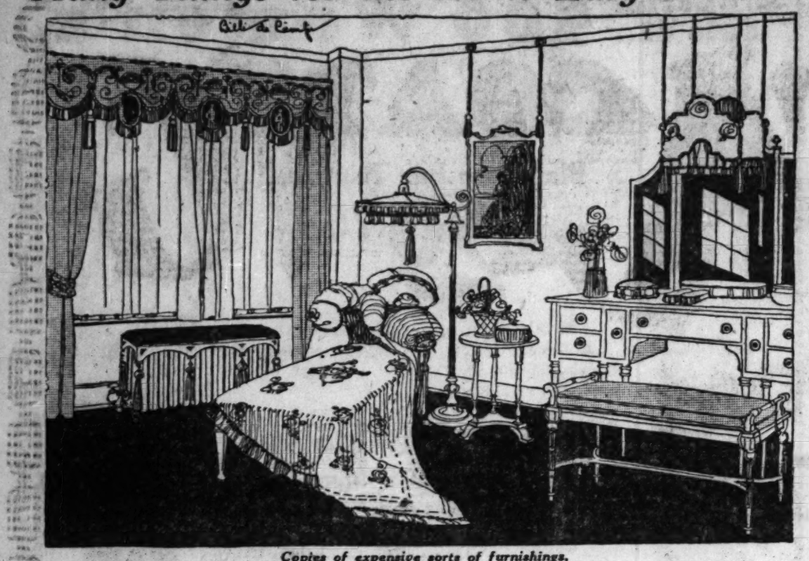
Thin blown ½ gallon Water Pitchers, regular $1.25 value; special at 69c

Thin Blown Bell Shape 8 oz Glasses, regularly $1.50 doz., choice, ea., 8c

Needle Etched Table Tumblers, assorted etchings, regularly $1.50 dozen, choice, each, 9c

...OTHSCHILD & ...NY, State, Jackson, Van Buren Sts. Phone Wabash 9800

Many Things for the Home Easy to Make



Copies of expensive sorts of furnishings.

Anita de Campi will be glad to assist the home maker in any problems pertaining to home building and home furnishing. Address your letter to Anita de Campi, The Tribune, Chicago. Inclose stamped, addressed envelope for personal reply.

SURREPTITIOUSLY the timid housewife looks about in the shops and windows for something that appeals to her ability to make. She sees a cushion, or scarf, or other bit of feminine fancy work, and she thinks "I could make one like that," and counts "a yard and a half of material, at so much a yard, one, two, three, four, five yards of cord—a pair of cushion tassels" and her fingers wiggling in her pocket almost compute the cost, as against the astounding amount that the tag indicates, when a haughty clerk fixes her with a stony stare, and she moves on without further ado.

The stony stare of the haughty clerk is a mistake in salesmanship. Up to date stores are no longer afraid of home competition. They do not refuse to have their articles examined. They realise that the impecunious girl or housewife cannot purchase the finished articles, and they say cheerfully, "If you do not care to buy this [whatever it be] skillfully finished as it is, at this high price, we will gladly furnish you with the materials to make one like it. Indeed, we have expert instructors, in another department, who will teach you how to make it, if you buy the materials here."

Yesterday we went around to these various departments where women were busily engaged in learning something for nothing. It is not surprising that they were so absorbed in their work. The most fascinating articles were being turned out. A young girl was making a quilt. She had purchased the material for fifteen dollars, and the model she was copying was for sale at seventy-five. She felt that by doing this work herself, though not paid in cash, she was earning sixty dollars worth of satisfaction, and would have in her possession an article which it was way beyond her means to buy.

Another interesting department was that in which instructions for lamp shade making were being given. We had just come from the department of ready made shades, where we had been taking note of the prices. We saw a young woman making a shade for a reading lamp in exact replica of one which was marked fifty dollars, finished. It had rather a flat top (like the one in the illustration) which was covered with shirred sage green silk. It was lined with white China silk. Instead of a double drop of the same material, it had six inch fringe, i.. a combination of du Barry rose and sage green. Where this was sewed on, and around the small top opening, there was sage green moss. We inquired as to what the materials, complete, for the shade had cost and were informed that the price amounted to nine dollars and forty-eight cents. So, you see, there was a saving there of about forty dollars, on just one lamp shade.

It is usually easy enough to find a good wire frame, in style and shape, for any lamp. However, if you don't seem to be able to get just what you want, there are places where you can have the wire frames made to your own individual liking, at a moderate cost, if you will describe your idea and state the desired dimensions. We saw this process successfully carried out for a living room table lamp.

The lamp was made of a porcelain vase, with a teakwood base. It seemed impossible to find just the right sized frame. Finally the owner of the lamp discovered that she could have a frame made. She wrote down the dimensions and placed an order. When it was finished, she covered it with parchment, painted a band of jade green around the edges, and stenciled a design in jade, mulberry and black.

A young bride of my acquaintance was telling one of her friends that she intended to have a colonial bedroom when she would begin housekeeping in a month or so.

"Of course," she said, when her friend looked at her in astonishment, "I know young husbands are not apt to have much surplus money lying around, which may be squandered on the most expensive sorts of house furnishings, but I don't intend to spend one cent more than would be absolutely necessary, anyway, and I'm going to have a room that will have a million dollar air! How am I going to do it? Just watch me!"

The four poster bed she bought second hand. Of course it cost quite a bit. Copies of Windsor chairs were not hard to find, and they looked exactly like the real colonial. These pieces formed the nucleus for the scheme. A round rag rug for the bed side was priced in the shop—$10.75. She braided one like it for $4. Another long strip of rug, with dull red string fringe at the ends, was priced $20 and it cost only $6 to make one. This was placed before the dresser. A lovely note was given to the floor decoration by an old fashioned hooked rug, with raised flowers in the pattern. The size was 3½x4½ feet, and $70 was asked for the original. The ingenious bride made one, every bit as good looking, for $12. The foundation was of loosely woven canvas. The strips of woolen material for the mat were pulled through in loops with a steel hook. When all of the work was finished the loops were cut, a pile resulting.

For the ruffled dotted net glass curtains at the windows, which retail for $12.75 a pair, she bought for each window two yards of 62 inch wide dotted net, at $1.30 a yard. Overdrapes and valances were made of the same cream colored heavy linen as was her bedspread. These had a morning glory border in shades of lavender, pink, and green appliqued.

A sampler, almost indispensible to the colonial room, was priced at $40. Half a yard of cross stitched canvas, some remnants of different colored worsteds, a book of cross stitch patterns, and in a short time a splendid copy of a colonial sampler, with a quaint verse, and little patterns here and there was hanging in a narrow black frame on milady's wall.

Other colonial things which the bride made were a cross stitched linen cover for her dressing table, a cross stitched black velvet cover for a little foot stool, be covered by what she'd save on other and chintz cushion covers for chair seats. Altogether these, aside from the furniture, would have cost $290 if they had been bought ready made. But with a little skill and time, making them at home, the same things cost only $54. Now you see what can be done! This one young person saved $235 in the furnishings of just one room. And there are loads of other things that can be made at home, too.

Embarrassing Moments

The Tribune will pay $1 for every letter published on "The Most Embarrassing Moment of My Life." Address Embarrassing Moments, Chicago Tribune. Write on one side of the paper. No manuscript returned.

This department appears every day in the Daily Tribune.

But How Different!

I was at the station to bid departing guests good-by. While we were waiting for the train, a friend of mine joined us.

He told me he was going on the same train to a neighboring town, and as his business would require only about three minutes, and it would be four hours before he could get a return train, he asked me to go with him to help him kill time.

When we arrived at his destination a girl was waiting for him. And she informed us that a swimming party and supper had been arranged in his honor. The hostess graciously asked me to join them.

As I was a stranger in the town, there was nothing to do but accept. In spite of every one's efforts to put me at ease, I have never spent a more miserable evening.

M. W.

Stingy with the Ribbon.

One day at school I was with my girl friend. She had a hat on with a small ribbon hanging down the back.

Not knowing her mother had put the ribbons on, I said, "The people who sell hats are stingy with the ribbon."

She answered, "Yes, I know, but my mother put the ribbon on this hat."

H. G.

Devouring It All.

Our family was large. I have eight brothers and sisters. There also was a little niece staying with us, a companion to my younger sister, aged 12 years.

One evening I was sitting in a deep rocker when the young man to whom I was engaged came over and sat on the arm of the chair, took me in his arms, and kissed me. Immediately we heard two delighted giggles and looked up to behold two pairs of sparkling eyes devouring the scene. For many days thereafter no matter which way I turned I found the two gleefully enacting what they had beheld.

The following Christmas the members of the family and my fiancé all gathered at our house for a big feast. While helping mother with dinner, I heard shouts of laughter from the parlor. Thinking I, too, would like to enjoy the fun, I stepped into the room just in time to see my sister and niece enacting the kissing scene for the benefit of the entire gathering. No need to say I was embarrassed.

N. M. H.

STOP RHEUMATISM WITH RED PEPPER

When you are suffering with rheumatism so you can hardly get around just try Red Pepper Rub and you will have the quickest relief known.

Nothing has such concentrated, penetrating heat as red Peppers. Instant relief. Just as soon as you apply Red Pepper Rub you feel the tingling heat. In three minutes it warms the sore spot through and through. Frees the blood circulation, breaks up the congestion—and the old rheumatism torture is gone.

Rowles Red Pepper Rub, made from red peppers, costs little at any drug store. Get a jar at once. Use it for lumbago, neuritis, backache, stiff neck, sore muscles, colds in chest. Almost instant relief awaits you. Be sure to get the genuine with the name Rowles on each package.

Whitehall Pharmacal Co., New York, N. Y.

HER SKIN IS A SIGHT! TELL HER OF POSLAM

Bess: "You KNOW I can't go to the dance tomorrow. Just look at these pimples. I'm a sight!"

Maud: "Nonsense, dear! All you have to do is to put a dab of Poslam on each pimple tonight and again tomorrow morning. They will be gone before Bob calls for you."

Bess: "Where can I get Poslam?"

Maud: "Why, every drugstore has it! But I always keep a box in my toilet case. You can use that this time. I use Poslam Soap, too. That has the Poslam medication and really keeps my complexion splendidly healthy."

Poslam stops itching and heals eczema, too. For trial sample, send 10c to POSLAM, 243 W. 47th St., New York.

EMERGENCY LABORATORIES
New York, N. Y.

That's the kind!

OLD MANSE SYRUP

Most likely your grocer has Old Manse Syrup. If not he can quickly get it. Accept only Old Manse, then you'll get the *real* maple from the famous groves of Beauce County, Canada. Blended scientifically with pure cane sugar. Packed in all sizes. Phone your grocer today. Write for recipe book.

100% Pure

OELERICH & BERRY CO.
Chicago, U. S. A.

Becker-Ryan & Co

HALSTED & 63RD STS

Double "S. & H." Stamps Every Day Until Noon — No Mail, Phone or C. O. D. Orders on Adv. Items

American Family Soap, 10 Bars, 45c

Women's Handkerchiefs — Women's Excellent Quality White Swiss Handkerchiefs, with beautifully embroidered corners, odd lots of up to 25c values. On Sale Monday, each, 5c

Shopping Bags — Extra Large Size Shopping Bags, made of heavy black leatherette, wide bottom, double strap handles. On Sale Monday, each, 68c

Art Laces — Heavy Quality Russian Art Laces, most attractive patterns, cream color, 18 inches wide, yard, 37c

Boudoir Caps — New Lot of Boudoir Caps, made from fine nainsooks, in pink, blue and lavender; lace trimmed, full sizes. Monday, choice, 15c

A Thousand Children's Bloomer Dresses — 49c

An important selling of Children's Bloomer Dresses—in blue, green, old rose, pink, navy, orange and other colors. Carefully made from long wearing chambrays and percales. Trimmed with bias binding, bow ties, cretonne edging, rick-rack braid, pearl buttons and fancy collars. Many with scalloped bottoms. All neat styles; sizes 2 to 6 years. On Sale Monday, choice, 49c

Women's Union Suits — Knit from Extra Fine Cotton Yarns, full bleached, elastic ribbed, medium weight, in low neck; sleeveless or Dutch neck; elbow sleeve styles; sizes 34 to 44. On Sale Monday, 69c

Children's Bloomers, of durable quality sateen, in pink, white and black, elastic at waist and knee; sizes 4 to 12 years, 47c

Women's Skirts of serviceable ginghams, in neat striped patterns, trimmed with flounce, assorted lengths. Each, 37c

Cleanup Sale of Shoes for Men—Women—Boys—Girls

Thousands of pairs of high grade shoes for all the family—way below regular prices for final cleanup. Included in this great lot are:

Women's and Girls' High Shoes
Women's and Girls' Low Shoes
Boys' and Girls' School Shoes
Men's Work Shoes, Etc.

$1.98

Made from fine quality leathers, in black or brown, nearly all with Goodyear welt and hand turned soles; all the newest styles. Reduced to, pair, 1.98

Watkins' Mulsified Cocoanut Oil Shampoo, 29c

Woodbury's or Cuticura Soap, 17c | Ivory Soap, large bar, Small size, 6c 11c | Nujol Mineral Oil, $1.00 size, Monday at 79c | 60c Pond's Vanishing Cream, at 39c | Wildroot Hair Tonic, Mon., 88c | Kolynos Tooth Paste. On Sale at 17c

Marble Clocks — Heavy Weight Marble clocks, very ornamental, fitted with guaranteed movement, in square, round and other shapes. Monday at 1.59

Boys' Wool Blouses — "Model" Brand—made of warm woolen shirtings in gray, brown or khaki, collar attached; double stitched, nicely finished; sizes 7 to 16 years. On Sale Monday, 89c

Sewing Cotton — Merrick's sewing cotton, size 40, white only; 150 yard spools, 6 for 19c

2-in-1 Shoe Polish, can, 10c
Bias Tape, all sizes—6 yard bolt, Monday at 10c
Children's Hose Supporters, all sizes, at, pair, 10c
Shoe Laces, 3 pair, Monday, 5c
Children's Underwaists, sizes 2 to 12 years, Monday, 19c
Rick Rack Braid, 4 yard bolt, Monday at 6c

White Crepe Paper Napkins, 100, 15c
Decorated Paper Napkins, 12 for..5c
Celluloid Poker Chips, 100 for.....79c
Gold Plated Pencils, with leads...10c

Men's Overalls — Men's Blue Denim Overalls, heavy weight, swing pockets, sizes 34 to 44. On Sale Monday, 89c

Men's Pajamas, of heavy flannelettes, silk loops, all sizes. On Sale Monday, 1.59

Men's Sport Coats, all wool quality, in brown, navy and black, two pockets. On Sale Monday, 2.69

Mercerized Curtain Marquisettes — On sale Monday at less than today's wholesale cost—a value that should appeal to keen shoppers. Beautiful curtain Marquisettes in white, cream and ecru, mercerized threads, double border patterns in grenadine effects; full pieces; perfect goods, 36 inches wide, yd., 19c

Curtain Voiles, in corded check and plaid patterns, mercerized threads, 36 inches wide. Yard, 29c

Fibre Silk Madras, jacquard patterns, in blue, brown, champagne, green and mulberry, 36 inches wide. Monday only, yard, 1.39

Domestics

"Pepperell" Sheeting, half or full bleached, standard quality, 2¾ yards wide. On Sale, yard, 48c

"Wearwell" Pillow Tubing, best made, full pieces; perfect goods, 42 inches wide. On sale, yard, 26c

"Honeymoon" Pillow Cases, hemstitching; size 45x36 in. 50c value, each, 38c

"Honeymoon" Bleached Sheets, size 72x90 inches, seamless (limit 4 to customer). On Sale Monday, each, 1.29

"Pepperell," "Wearwell," "Honeymoon" Brands

Newest Spring Ginghams

Scotch Zephyr Ginghams, in bright new plaids, guaranteed fast colors, 32 inches wide. On Sale, yard, 39c

Dress Ginghams, in all wanted check and plaid patterns, also nurse stripes, 27 inches wide, yard, 20c

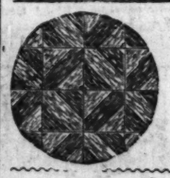
Silk Striped and checked Tissue Ginghams, in a great assortment of check and plaid patterns, 32 inches wide. On Sale, yard, 50c

Fine quality Ratine in red, blue and green heather mixtures, 40 inches wide. On Sale, yard, 1.39

Biggest Value in Coverall Aprons

A Bargain you will appreciate as these Coverall Aprons are so well made and so attractive. They come in button front and sash back styles, in fancy checks, novelty figures, two tone stripes, crossbar and other patterns, trimmed with rick-rack braid and pearl buttons—full accurate sizes. Material used is an excellent grade of closely woven percale; most beautiful colors. On Sale Monday, 65c

Sale of Genuine Inlaid Linoleums—



A great opportunity for securing genuine inlaid linoleum for little more than the cost of felt base floor coverings! These linoleums were produced by one of the largest and best known manufacturers in America. Because of slight imperfections we are not permitted to mention name in our advertising. However, you will find it on back of every yard. Patterns are blocked clear thru to burlap back, cannot wear or rub off until worn down to surface. Assorted patterns, cut from full rolls, two yards wide, on sale Monday, square yard, 85 CENTS

Novelty Jewelry — Fine Quality Jewelry Novelties; all new—regular up to $2.00 values; included are earrings, crystal necklaces, pearl necklaces, jet bracelets, vanity cases, scarf pins, lingerie clasps, etc. On Sale Monday, choice, 59c

Hosiery

Women's Fine Quality Sport Ribbed Hose, knit from wool yarns, in light and dark shades; Monday, pair, 49c

Children's "Buster Brown" Hose, in fast black or "cordovan brown; sizes 6 to 10, pair, 25c

Men's Full Mercerized Lisle Hose, made from selected yarns, double heels, soles and toes, Monday, pair, 19c

Felt Base Floor Coverings

6x9 feet, 1 piece $1.69 | 9x12 feet, 2 pieces. $3.38

Extremely Low Prices for Felt Base Floor Coverings; heavy grade, in blue and white Mosaic tiles, star and other designs. Slight imperfections.

BECKER-RYAN & CO., HALSTED AND 63D STS.

No Mail or Phone Orders Filled for the Following: Dr. John Uhelir, Optometrist

Monday Is Stamp Dividend Day

10 Stamps FREE No Purchase Necessary

The Store of Satisfaction

12th Street Store

HALSTED ST. COR. ROOSEVELT ROAD

"A Famous Store on a Famous Street"

Groceries

Libby's Silver Dale Yellow Cling Peaches; No. 2½ can, 6 cans 1.65; can, 28c
Bleached Raisins—4 lbs. 25c; per pound, 27c

Meats

Rib Boiling Beef, lean and tender, lb., 8½c
Beef, Lamb or Veal, for stew, lb., 15c

Hosiery Sale Extraordinary!

Thousands and thousands of pairs of hosiery for everyone at remarkable reductions in price.

WOMEN'S WOOL HOSE—First quality; black, seamless; gray heels and toes; 75c values, 25c

WOMEN'S WOOL HOSE—Fine heathers and colors; plain knit and English ribbed; $1 and 1.25 values, 50c

WOMEN'S SILK HOSE—Full fashioned; pure silk; high spliced heels; black only; all sizes; per pair, 1.25

WOMEN'S CHIFFON HOSE—Full fashioned; exceptional qualities; black only; substandards of $3 grades, 1.65

WOMEN'S FIBRE SILK HOSE—Mill runs of 75c grades; black only special at 25c

WOMEN'S LISLE HOSE—Mercerized; first quality; special, 35c

INFANTS' CASHMERE HOSE—In white; silk toes and heels; sizes 4½ to 6½, 25c

CHILDREN'S STOCKINGS—Wool stockings, medium weight, all rib'd, black, white and brown, pair, 35c

MEN'S HOSE—Mercerized hose in various colored stripes; all sizes; special, per pair, 19c

MEN'S HOSE—Cashmere hose; plain and heathers; some with clocks, 35c

CHILDREN'S FLEECED STOCKINGS—Heavy weight black cotton; narrow and wide ribbed; for boys and girls; pr., 25c

CHILDREN'S STOCKINGS—Cotton; white, all ribbed; sizes 6 to 9½, 12½c

Fruit of the Loom Muslin — At less than mill cost. Also specially priced for this sale: 36 in. Lonsdale Muslin, and 36 in. Flower of the Field Muslin

Mohawk Sheetings — At Less Than Mill Cost

Bleached: 8/4, yard.....45c; 9/4, yard.....50c; 10/4, yard.....58c; 100 in., yard....65c

Unbleached: 8/4, yard.....42c; 9/4, yard.....48c (12 yard Limit)

Sheeting — Unbleached; Mill Ends; 20c value, 12½c

SHEETING — 8/4 unbleached Wearwell; 50c value (12 yard limit), 35c

MUSLIN — 36-inch Storm King, extra heavy; 20c value (15 yd. limit), 15c

16½c MUSLIN — Bleached, extra heavy round thread; 19½c value (15 yard limit), 13½c

Mohawk Sheets — At Less Than Mill Cost

Bleached: 63x90 in., ea. 98c; 72x90 in., ea. 1.19; 81x90 in., ea. 1.29; 81x99 in., ea. 1.39; 90x108 in., ea. 1.59 (Limit 4 of a size)

A Great Sale of Coffee

Santos Coffee

Plantation Old Crop Santos Coffee—regular 35c value, special, pound, 23c

COFFEE—Peaberry fresh roast; 35c value, pound, 27c

COFFEE — Salvadore fancy; special per pound, 29c

COFFEE — Excelso Bogota; regularly 48c, pound, 35c

COFFEE—Our own Bogota plantation blend; 48c value, lb., 38c

COFFEE—Richelieu 1 lb. can, special, 39c

COFFEE — Savoy, 3 lb. can, special, at 1.15

Other Monday Specials!

BUNGALOW CRETONNES — Splendid designs and colorings (5th Floor); 25c values, at, yard, 15c

CASEMENT CLOTH—Art designs; 36 in. wide; 75c values, yd., 49c

SOAPS — Armour's Auditorium Bath Soap, special, 4 bars for 25c

MEN'S UNION SUITS—25% wool; in natural gray; ribbed; medium weight; all sizes; special, 1.65

MEN'S UNDERWEAR—Gray "Elding" double breasted shirts and ankle length drawers; 2.50 values, at 1.65

MEN'S NIGHT SHIRTS — Of fine muslin, 'Elder' brand; low neck; special, 65c

BOY'S KNICKERBOCKER PANTS — Full lined, of dark cassimere and heavy corduroy. Sizes 7 to 16 years. Very special, at 85c

BIG BEN ALARM CLOCKS — Standard 3.50 values, for Monday, 2.19

SHOE POLISH—3-in-1; regular 15c can, at 8½c

"HICKORY" APRONS — For children; slightly imperfect; 25c values, at 12½c

TAPE — English superfine twilled tape; all widths; 4 yard bolts; special, 10c

COTTON — Pearsall's sewing cotton; black or white; special, 2½c

APRONS—Percale; full cut, for household purposes; 50c values, at 29c

LACE CURTAINS—Plain or figured patterns; designs of Cluny or Nottingham weaves; 2½ yards long; special, pair, 1.48

LACE CURTAINS—Selection of fine madras weaves; in all over barred designs in two-tone effects; pr., 2.48

"La Porte" Wool Goods Sale!

A Semi-Annual Event—This Time Greater Than Ever

All Wool Skirting $1 — 25 bolts, beautiful Poiret twill weave; very stylish. Special for this sale, $1

All Wool French Serge $1.55 — 54-in. Navy Blue, Black and Brown, sponged spot proof, soft quality, at $1.55

Rare Bargains in All-Wool Materials — THEY SELL QUICKLY AT THIS PRICE — $1 Yard

50-inch All-Wool Storm Serges; $2 value.
50-inch All-Wool Basket Cloth; $2 value.
54-inch All-Wool Stripe Skirtings; 2.50 value.
54-inch fine All-Wool Broadcloth; 2.50 value.
54-inch rich Pandan Coatings; $3 value.
54-inch fine Zibeline Coatings; $3 value.
54-inch fine All-Wool Homespuns; 2.50 value.
54-inch fine All-Wool Velour Checks; $3 value.
54-inch fine All-Wool Velour Plaids; $3 value.
54-inch Khaki Wool Suitings; $2 value.
54-inch fine All-Wool Kersey Coatings; 2.50 value.
54-inch fine Velour Cords; $3 value.

Marvella Coatings $5 — 56-in. Marvella Weave Coatings, in navy, black, brown and mole; $12 val $5

Shepherd Check Serges 88c — 54-inch black and white checks; very stylish, 88c

RUGS $1 Down

VELVET RUGS—9x12 ft., seamless; $55 value (10 down, easy terms), 48.98

ROYAL WILTON RUGS—Wool rugs, 9x12 feet; heavy grade Chinese designs; $85 value; very special at 67.98

Gas Ranges, $1 Down — PENINSULAR Gas Range. White enameled splashers ($1.00 down, easy terms.) Basement. Special at 49.95

FEBRUARY FURNITURE SALE

$1 DOWN — $1 DOWN

OFFERING VALUES WITHOUT EQUAL IN CHICAGO

More than six months ago we contracted with the country's leading makers for a quarter of a million dollars' worth of furniture, to be delivered the first week in January—and now we can offer you fine furniture at 25% to 35% less than what you would have to pay for it were we to buy the same merchandise at the mill today. We have refrained from quoting so ridiculous as to be almost unbelievable. Shop around!—then come here—compare the values, and we feel sure you'll agree with us that nowhere in Chicago can you obtain such furniture values. We have made our Easy Payment Plan even Easier, and we will deliver to your home any piece of furniture advertised here, for just $1 down.

$1 down on each piece delivers this luxurious 3-piece Living Room Suite, all spring construction, loose cushion seats, covered in high grade velour, special at 124.75

$1 down on each piece delivers this 4-piece American Walnut Queen Anne Bedroom Suite, as illustrated, complete for the 4 pieces, 124.75

$1 down on each piece delivers this 7-piece American Walnut Dining Suite; includes large size oblong table, 5 handsomely shaped panel back chairs and 1 arm chair to match; very special, 124.75

$1 down delivers this handsomely designed Mahogany Console; contains Victor victrola, at, special, $75

7-piece Walnut Finish Dining Set, Queen Anne Period, consists of oblong table and 6 real leather slip seat chairs. Complete. $1 down on each piece, 69.75

500 Pieces of Furniture at $25—Pay $1 Down on Any Piece

Solid Oak Buffet, with large mirror top; $1 down; special, $25

This Walnut Bow Foot Bed, in full size; special; $1 down, $25

$1 down delivers this Walnut Dresser, as illustrated ($1 down), $25

$1 down on this 2-inch post Brass Bed, 2-inch fillers, a wonderful value at $25

This Oblong Table, in American walnut; special, $1 down, $25

4 Walnut Chairs to match the above, $25

Walnut Chiffonette, to match the above, special ($1 down), $25

$1 down delivers this high grade silk floss Mattress, covered in very fine ticking; special, $25

Englander Double Da-Bed, with high grade cretonne covered mattress, valanced all around; pay only $1 down. Special, $25

$1 down on this Fiber Reed Baby Carriage, in blue finish, special, $25

$1 down on each piece delivers this 3-piece Bed Outfit, consisting of Simmons square tubing, walnut finish bed, link fabric spring and cotton felt mattress; complete, special, $25

All Steel spring, at $5

This 45 lb. Cotton and Felt Mattress, 8.75

This 40 lb. Mattress, covered in high grade ticking; $1 down; special, $15

Simmons Cool Spring; special, 7.75 Pay $1 down

Ten Big Stores

BROADCASTING

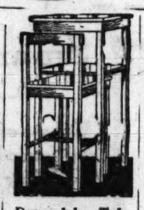
The News of Our Great After INVENTORY SALE Now in Full Swing at all of Our TEN BIG STORES

Whether you are tuned up for buying or not you ought to get in on this big value-giving message. Here is some real news that will pay you dividends to follow up. The greatest furniture bargains in Chicago are flashing to you every time you get in touch with any one of our ten big stores. Our After-Inventory Clean-Up sale is now running full blast and you should make it a point to attend at your earliest convenience. Compare the prices quoted here and be convinced. Also, remember that our Free Savings Bank Account Plan gives you a still further saving of 10% on all your purchases. Ask any of our salesmen or the officials of the Chicago City Bank and Trust Co. to explain this proposition to you in detail.

Mail Orders Out-of-town orders will be filled for any items shown in this advertisement. No C. O. D.'s accepted. Address orders to Adv. Dept. at 6155 S. Halsted St.

Extra Heavy Colonial Dining Room Chair, in golden oak finish. Panel back, mule-skin pad seat,

$2.25

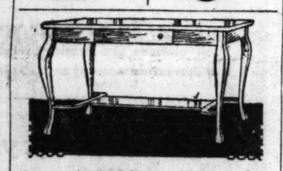


Durable Telephone Stand and Stool, in either fumed oak or mahogany finish. Shelf for phone directory,

$6.50

Assorted Lamp Shades for both floor and table lamps. Made from high grade materials. Priced according to size and quality, up from

$10.75



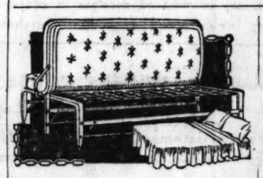
Queen Anne Library Table. Oblong pattern. Oak or mahogany finish. Magazine shelf and stationery drawer. Specially reduced to

$9.90

Limited stock of Odd Dressers will be cleared out at 50c on the dollar. Oak, walnut or mahogany finish. Latest period patterns. Priced according to size and quality, up from

$49.50

Credit To All



All Steel Double Day Bed. One motion pattern. Finished in battleship gray enamel. Makes a full size bed when opened. Comes complete with extra heavy pad.

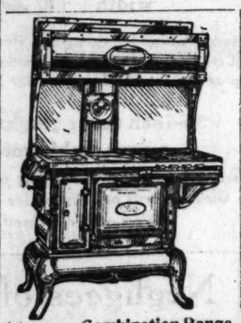
$17.40

Exceptional Phonograph Bargain. Plays all records. Sold on approval. Oak or mahogany finished cabinet. Terms of $10.00 down and $5.00 per month. Sale price,

$69.75

$12.50 Down **Attractive 3-piece Overstuffed Parlor** Suite placed in your home for only $12.50 down and easy installments of $10.00 per month. Set is standard size. Upholstered in either velour or tapestry. Has firmly stuffed cushions. Made throughout of high grade materials. Very pleasing designs. Now only .....

$135.70

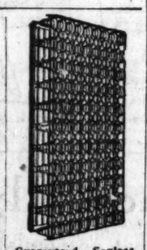


4-Burner Combination Range. Sold on approval. Simple and easy to operate. Placed in your home on easy terms of $8.00 down and $6.50 per month. A big bargain at

$89.75

4-Burner Gas Range with large oven and broiler. Porcelain panel doors and porcelain drip pan. Heavily nickel trimmed. Specially priced at

$45.75



Guaranteed Sagless Coil Bed Spring. Guaranteed for 25 years. Standard full size. Comes in battleship gray enamel finish.

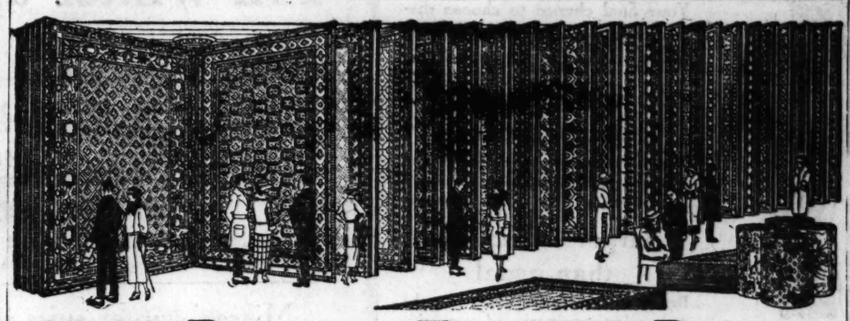
$9.85

3-Piece Outfit, consisting of full sized continuous post bed, in white enamel or Vernis Martin finish. Guaranteed sagless spring in battleship gray enamel finish. Strictly sanitary deeply quilted mattress. Worth $35; now,

$21.75

Oval Top, Drop Leaf Gate-legged Table, in dark brown mahogany or fumed oak finish. While they last,

$22.25



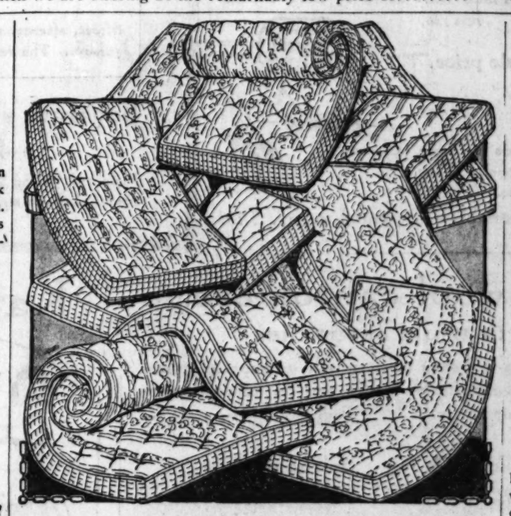
9x12 Rugs at Factory Prices

Don't miss this big opportunity to supply yourself with Rugs at panic prices. Every Rug in all of our ten big stores will be placed on sale during the coming week at reductions ranging from 25 to 50 per cent. Our displays consist of all the latest patterns and designs, including assorted sizes from small throw rugs up to the largest living rooms sizes. Make it a point to see our Special Selected 9x12 Domestic Axminster Rug which we are offering at the remarkably low price of.....

$36.80

Martha Washington Sewing Cabinet, in dark brown mahogany finish. Three handy drawers and two roomy compartments.

$14.75



An Important Sale of Mattresses is now going on at all of our ten stores, and you are invited to call at your earliest convenience and inspect these exceptional values. Reductions ranging from 20 to 40 per cent, including nationally known makes selected from the leading manufacturers of the country. See our special full sized, deeply quilted Mattress with all hand picked sanitary filling. Now priced at .....

$8.95

Tea Wagon with artillery wheels. Glass bottom serving tray. Walnut or mahogany finish. Standard size.

$16.50

Kitchen Cabinet Base with double flour bins, double cutlery drawers, and one bread board. Heavy maple base. Durably constructed.

$13.80

ESTABLISHED 1892

CHICAGO'S GREATEST CHAIN OF FURNITURE STORES

LARGEST RETAIL FURNITURE DEALERS IN CHICAGO — LIBERAL CREDIT

GENERAL FURNITURE CO.

SHOP AT OUR NEAREST STORE

6155-59 S. Halsted St. — Cor. 92nd & Houston Ave.
11155-57 Michigan Ave.
4612-18 Wentworth Ave.
2047-49 Milwaukee Ave.
1809-15 Loomis Street.
3910-12-14 W. 26th St.
2348-54 W. North Ave.
1709-13 W. Chicago Ave.
9121 Commercial Ave.

Charge purchases January 29, 30, 31, will be posted to February account, on request. *** *February furniture sale advertisement appears on another page.*

Mandel Brothers' 48th February Silk Sale

The silken mode for spring, 1923, expresses itself in myriad variations of designs inspired by motifs of Paisley, Persian and oriental origin, and developed in terms of vivid color. The February sale introduces the silks to be vogue, at values commonly available only at the season's end.

Golf-Tog-Kerchiefs and Gypsy print bandanna silks, the season's hit, sponsored by Deauville, have fascinated all fashionable America with their striking designs, hand blocked in gorgeous color, and are put to many uses.

Bordure canton crepes in Grecian and Egyptian effects; printed crepes in patterns and hues gaily novel, or modestly restrained, are accorded a pronounced vogue in frocks, skirts and blouses for springtime wear.

Kordette, kordelaine, puff-up, art blister crepe, matelasse, jacquard and flat crepes, are likewise favored by women in the mode, for outdoor and sports apparel. They vary in weave, pattern and color to fulfill every requirement.

40-inch printed all-silk crepe featured

In twenty distinct new styles **2.85** In colorings bold or subdued

Crepes, the outstanding silk fashion for street, afternoon and semi-dress occasions, in the Southland or here in the North, available in a broad choice of light, medium and dark grounds, two-tone and multi-color effects.

Bandanna novelty printed silks

Sponsored by Deauville **2.45** The rage here

Designs striking in the extreme, or subdued, are developed in appropriate colorings; the borders in solid color. For kerchiefs, scarfs, sashes, turbans, throws, blouses, etc. Very specially priced.

40-inch canton crepe at 2.95

Heavy, pebbly canton weave, all-silk, in black, street and afternoon shades. February special.

Black flat crepe de chine at 2.95

40-inch, all-silk crepe de chine in flat finish, and in rich black; ideal texture, for new drapy gowns.

Crepe brocades 3.50

In canton weave; all-silk; black, and street shades.

Golfette—new sports silk at 4.50

A homespun, basket weave, in solid colors and harmonious two-tone effects; for out-door wear.

40-inch cashmere de soie at 2.95

All-silk, securely woven, semi-suede finish. Black, white and street shades. 25% underpriced.

40-in. black moleskin satin crepe at 3.95

Hess Brothers' all-silk quality, featured by the leading modistes for drapy gowns.

32-inch, all-silk pongee, extra special at 1.15

Natural color pongee in smooth, even weave and lustrous finish; for frocks, blouses, and draperies.

Mandel Brothers—"famous for silks."

40-inch printed canton crepes at 3.50

In superb quality and extra weight; in twenty distinct and charming multi-color combinations.

Daylight silk department, second floor.

40-in. black, all-silk satin charmeuse, 1.95

High quality satin charmeuse in rich, even black—decidedly special at this sale price.

January fur sale's final days brim with bargains

Your final chance to choose distinctive coats, wraps and scarfs in favored styles, in smart furs

at the year's greatest savings

The reductions are more radical than ever before, because the mild autumn left us with a

Fifth floor.

larger collection than usual

But three days during which to make your selections—weeks of wear this winter—and several seasons thereafter.

Newest "Superba" slippers of dark brown suede

A smart spring style made with band of dark brown leather—as sketched. *Fifth floor.*

The semi-annual sale price,

12.25

The slippers are well made and have turn soles and Spanish heels. They typify "Superba" excellence.

Spats—swagger, comfortable—in wanted colors, 2.75.

All winter apparel at final reductions

Women's frocks now 27.50—39.50—$45

—of fashionable silk and wool fabrics; reductions ranging to more than half.

Women's costumes $65—$75—$85

Mostly individual models in favored fabrics for afternoon, dinner, evening.

Misses' frocks now $15—$25—$45

Youthful models in the season's smartest fabrics, at reductions to half.

Women's tailleurs reduced to $20—$35—$45

Season's desirable models in preferred fabrics, many fur adorned; reductions range to more than half.

Women's coats reduced to 39.50—$45—$65

A variety of wanted models in preferred pile fabrics. Many fur trimmed; regrouped, further reduced.

Misses' winter suits reduced to 18.50—$25—$35

Two and three piece models and fur trimmed; also several untrimmed models; reduced for quick clearance.

Misses' winter coats reduced to $35—49.50—$65

Smart styles developed in rich deep pile fabrics luxuriously adorned with fashionable furs—at pronounced reductions.

Women's and misses' moderately-priced frocks reduced to 12.50—$15—$20—$25

Street, afternoon and evening dresses in preferred fabrics—canton crepes, flat crepes, velvets, tricotines, poiret twills, jerseys. The reductions range from one-third to one-half.

Moderately-priced-frock shop, fourth floor.

Separate skirts radically reduced to 4.75—7.50—$10

Plain and plaited skirts of velveteen, eponge, prunella and velour cloths in stripes, plaids and plain colors.

Girls' and juniors' frocks reduced now $5—$10—$15

—of velvet, georgette crepe silks, wool crepes, poiret twill; reduced to a fraction of former prices.

Fourth floor.

Smart printed silk blouses —many in Paisley pattern

Blouses of gayly colorful printed silks are widely favored for immediate wear here and in the sunny southland.

These blouses featured at about half price:

7.50

They are distinctive in pattern, exquisite in color and unusually smart in style. The side sashed model sketched is extremely popular.

In sizes for women and misses

Such blouses are bright complements of winter tailormades and the inevitable accompaniment of the new spring suits. *Third floor.*

The new Stylastic corsets for larger women

Late, effective corsets for women requiring well made support. Introduced

at **$9**

$15 and 16.50. Of surgical elastic combined with coutil and silk brocade; back is closed; no laces; style sketched. Sizes 28 to 44. *Fifth floor.*

Silk-and-wool canton crepe at worth while economies

Buying in this sale you will save substantially on your selections for springtime and 'tween-season frocks and on materials predicted a pronounced popularity. *Dress goods department, second floor.*

Splendid grade **2.95** Splendid colors

The "clinginess" and soft finish of these crepes add to their charm, and they are available in an assortment of the most recent colors ordained for spring, as well as in black. Emphasizing, also, an unusual collection of

Silk-and-wool sports canton crepes —the newest—at 5.50, $6 and 6.50

The very latest novelties in white with blue or black stripes, self colored stripes in tans, grays, browns, blues, all-over printed effects, and rich Paisley patterns. They are super-smart for snappy sports wear.

"Kayser's" Venetian silk underwear at final reductions

Also glove silk underwear of other makes correspondingly reduced.

"Kayser's" Venetian silk vests at 1.95

Well tailored, fully reinforced vests in sizes 36 to 42. Size 44 at 2.45.

Glove silk vests, band top, 1.65

Bodice style with self shoulder straps.

Kayser Venetian silk bloomers

with elastic at knee; sizes 5 to 8, at 2.75.

Glove silk "step-ins", 2.45

—drop stitch or plain "step-ins," also some sports length bloomers in navy blue.

Sports length bloomers, petticoat shades, 5 to 8, at 2.95. Glove silk union suits, 36 to 44, at 4.75. *Third floor.*

5,000 yards French homespun ratine at one extra special price

French folk excel in the art of spinning yarn for this fabric—it is charming in weave, soft in finish—and the price will afford you a saving far in excess of any you may have expected.

39-inch width **72c** One-day sale

Fashion favors ratine for spring and summer frocks. This collection affords you a full range of newest colors, besides white. Liberal selection at 72c, is decidedly advisable—the low price for Monday's selling exclusively.

36-inch tissue gingham featured at 65c —a remarkably moderate quotation

New, fresh, crisp gingham in a host of dainty checks, broken plaids, and stripes. Gingham will be "vogue" for spring and summer frocks.

Wash goods department, on the second floor.

Crepe de chine night gowns —lace trimmed

Unusually interesting values are these well made night dresses in flesh, peach and orchid.

at **4.95**

Embellished with lace and flowers. One illustrated.

Chemise of radium crepe de chine, 4.95

—with real Irish lace, imported val., criss cross tucks and hemstitching. *Third floor.*

Soiled household linens radically reduced

All the soiled and mussed odd lots of housekeeping linens that accumulated during our record January sale of linens, are strikingly lowered in price to insure immediate and thorough clearance.

Sheets and cases reduced 20%

Sheets and pillow cases, hemmed and hemstitched; odd lots, soiled and mussed.

Table cloths, napkins, reduced 25%

Pure linen table cloths, soiled, and odd patterns—some with napkins to match.

Bed spreads and sets reduced 25%

Soiled and mussed bedspreads, scalloped bed sets for single and double beds.

Toweling remn'ts reduced 25%

Lengths for glass, dish and hand towels.

Table damask reduced 25%

Pure linen damask; 1½ to 4 yard lengths.

6 table napkins 1.95 to 4.95

—linen; odd half-dozen lots reduced.

33⅓% reduction on towels, to clear

All soiled and mussed linen towels and bath towels. Many kinds, put up in bundles of six.

Fancy linens are reduced 33⅓ up to 50%

Soiled scarfs, centerpieces, doilies, tray covers, tea napkins and luncheon sets. *Second floor.*

Negligees of crepe de chine —blouse back

A piquant model in high quality crepe de chine, in beautiful shades.

Uncommon values at 13.95

They have smartly bloused back, individual sleeve effect, and

dainty ruffles of laces

The illustration but faintly suggests the model's desirability. *Third floor.*

...s on another page.

...Sale

...l origin, and
...eason's end.

...natelasse, jacquard and flat
...ode, for outdoor and sports
...o fulfill every requirement.

...ap-
...arts.

...ashmere de soie
...at 2.95

...ven, semi-suede finish. Black,
...hades. 25% underpriced.

...black, all-silk
...armeuse, 1.95
...n charmeuse in rich, raven
... special at this sale price.

...silk blouses
...sley pattern
...ed silks are widely favored

...and misses
...hts of winter tailormades and
...w spring suits. Third floor.

...tic corsets
for larger women
...te, effective corsets for
...women requiring well
...de support. Introduced
at $9

$15 and 16.50. Of surgical
elastic combined with coutil and
silk brocade; back is closed;
no laces; style sketched. Sizes
28 to 44. Fifth floor.

...espun ratine
...l price
...rn for this fabric—it is
the price will afford you a
expected.

One-day
sale
...frocks. This collection affords
...e. Liberal selection at 72c, is
...y's selling exclusively.

...ured at 65c
quotation
...y checks, broken plaids, and
...d summer frocks.
...cond floor.

...repe de chine
—blouse back
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quality crepe de chine, in
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Uncommon values
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Third floor.

SAFETY FIRST

PART SEVEN

Chicago Sunday Tribune — Household Hints

THE WORLD'S GREATEST NEWSPAPER

PART SEVEN

JANUARY 28. 1923

THE POTTERS

ILLUSTRATIONS—By J.H.STRIEBEL.

BLUE RIBBON COMICS

by J. P. McEVOY

PROLOGUE.

We have seen the first round of the epic struggle—Bill Potter versus the world—and have noted sadly that the champion still carries a kick in each hand . . . but he is game and a glutton for punishment—he has to be . . . his sign: leading with his nose and blocking with . . . this . . . poor Bill, his head is bloody but unbowed—were unkind of us to detail all the sad things which have happened to him since we gathered here last Sunday morning . . . we will scarcely allude to all the want ads he answered, in vain . . . all the doors he has hammered on, the hundreds of times he has been asked his name and age and where he was born and why and what they do you expect to start, and why did you quit your last position? . . . and at last an opening, a job as assistant to the third or fourth assistant shipping clerk out in the Yards . . . well, some of the biggest men in the business started that way, didn't they? If they could do it why can't Bill Potter? . . .

Scene I.

(A huge office, checkered with small desks . . . at each desk a bored individual adding or subtracting little figures, which used to be pigs . . . thousands of pigs, who started out with brave hopes and ambitions of their own and have now finished up in little yellow boxes or brown files all the same size, all standardized with no other epitaphs than the little figures in big books which thousands of Bill Potters write unfeelingly . . . thousands of Bill Potters who start out with hopes and ambitions of their own and finish up at little square desks in little round jobs all the same size, all standardized, with no individual identification other than little numbers in big books kept by former Bill Potters who sit at larger desks, etc.)

CHIEF CLERK *(who can remember 'way back when P. D. Armour killed his first shoat)*:
Now, all you gotta do is total the numbers on these slips and stick 'em on that spike.

BILL *(dutifully)*:
Yes, sir. Then what?

CHIEF CLERK *(irritably)*:
Then nothing. Who's runnin' this department? Just total 'em and hang 'em up, that's all. Don't lose any of 'em either.

BILL *(energetically)*:
S'pose I get done with this, can I help somebody else?

CHIEF CLERK *(crustily)*:
Do what you're told, that'll keep you busy.

(Well, gee whiz! it says in nearly all these interviews by men who have succeeded that they owed all their success to their initiative. Gosh, if they ain't goin' to let Bill have no initiative, how's he goin' to succeed?)

Scene II.

(Late afternoon. Bill reeling, groggy with figures—thousands of hams, thousands of sausages, thousands of lards, thousands of pigs' feet, thousands and thousands and thousands, pink slips, blue slips, yellow slips, green slips, hundreds of them, thousands of them. Don't lose any of 'em, Bill. There goes three. Shut that window. There goes some more.)

BILL *(savagely punching adding machine)*:
One-eight-nine-seven-four-three; five-eight-o-nine-six — no, five-eight-o-six-nine; six-one-one-one-seven-six; total (begins to seem like football game to Bill—he's a quarter back calling signals), one-nine-four-six-seven-eight, shift—no, total, eight-eleven-four-nine. (Stops and glares at clock accusingly — looks like some one has been moving those hands back. Will the day never end? What kind of a life is this, anyway?) One-eleven-four-nine-two-three. Gosh, do I have to do this all day long every day? I'll see Anabelle tonight — that'll help. Wonder how Ma is and Pa and Mamie. Four-nine-six-eight-seven-three — total—— I didn't know when I was well off. Well, I'm not going to quit. I can stand it if these other guys can. Don't know what I'd do if it wasn't for Anabelle. (Muses.) My, she's a nice kid. Offered to lend me a little money to tide me over and everything. Wish I could take her to a movie tonight. By the time I pay my rent I won't have anything left. Wonder if I could hit 'em here for a little in advance. Might ask the chief clerk if he wasn't such a grouch. . . . Anabelle . . . Anabelle . . .

(Gazes off into space and sees bright vision of Anabelle's face smiling upon him. How proud she is of him! Vision dissolves with curious swiftness into scowling features of chief clerk. Bill come to with a shock.)

CHIEF CLERK *(acidly)*:
Wouldn't you like to leave a call for 5:30?

BILL *(indignantly)*:
I've been workin'.

Gazes off into space and sees bright vision of Anabelle's face.

CHIEF CLERK *(comparing handful of slips and added totals with practiced swiftness)*:
Let me see. Ah! (The cruel gloating tone of the man!—he must have discovered a mistake.) Aha! (What, another?) Say! (It's getting worse.) Lookit here (O, this is terrible!)

BILL: Whuh-whuh-what's wrong?

CHIEF CLERK *(with withering scorn)*:
What's wrong? Everything. It's all wrong. Look at this. You're short a thousand hams right here. Where are they?

BILL *(helplessly)*:
Search me! I haven't got 'em.

CHIEF CLERK: And look at this. Five hundred pails of lard short.

(Think of a man who'd be short five hundred pails of lard! Terrible! He should be shot at sunrise or earlier.)

CHIEF CLERK *(who gets even with life and the bawlings from above by passing them down to those below)*:
What a fine mess! What made you think you could hold down a job like this? Look at this. Look at that. Look at those. Look at them.

BILL *(desperately)*:
Aw, give me a chance. I never had to add up all these pigs and things before.

CHIEF CLERK: Give you a chance, eh? I'm going to give you the air.

BILL *(wailing)*:
Aw, gee whiz!

(And Bill was going to surprise Annabelle tonight with his swell new job. . . . Aw, gee whiz!)

Scene III.

(Meanwhile Anabelle, who knows Bill is just about down to his last few dimes, is planning a jolly surprise . . . he probably hasn't had a good meal since he ran away from home, says she to herself, so I'll fix him up one and bring it over to him tonight . . . you are right, Anabelle. There's a real thrill in food that isn't all vitamines, especially when it's cooked and served by the right girl . . . luckily, the landlady is a good hearted old soul—it's only in the movies that they're all mean, so she has helped Anabelle set a little table in Bill's room.)

ANABELLE *(excited)*:
I'll bet he'll be surprised when he sees me here.

LANDLADY *(practically)*:
He'll be just as surprised to see the food. I don't think he's got much money. He hasn't paid me yet.

ANABELLE: O, he'll pay you. Bill's all right. Listen. Is that him coming up the stairs?

LANDLADY *(looking out)*:
Yes, here he comes.

BILL *(entering dejectedly, dragging his feet)*:
Hello, Mrs. Anderson. (Sees Anabelle and starts in amazement.) Why, hello! You here? (Sees table full of food and sinks down into chair weakly.) My Gawd!

ANABELLE: Why, what's the matter? Has anything happened?

BILL *(bitterly)*:
Has anything happened? Is there anything that hasn't happened? And I was going to give you a big surprise tonight and now it's all busted.

ANABELLE: Come on, let's eat first and you can tell me about it afterward. I thought you'd like some nice chicken and things. You don't mind if it's cold, do you?

(Of course he doesn't . . . gracious, he seems hungry! A glow of pride suffuses Anabelle as she watches him tear into the chicken . . . what a noble tribute to her cooking! And now Bill with a little food in him is beginning to act more like his old self.)

BILL *(between bites)*:
I'm glad I didn't keep that old job anyway. Think of addin' pigs and things all day. There ain't no sense to it.

ANABELLE *(sagely)*:
Well, if you're just looking for jobs that have sense to them, you've got a lot of looking coming to you. You better get something pretty soon or you'll have to go back home.

BILL *(dramatically waving half eaten drumstick)*:
I'll starve first.

ANABELLE *(dropping eyes to hide smile)*:
I saw an ad where they're advertising for help on the house staff of one of the big theaters downtown. I think it's where the grand opera is.

BILL *(excited)*:
Ooh! Gee! That'd be swell.

ANABELLE *(her uncle is one of the executives, but she isn't telling Bill)*:
Why don't you go after it tomorrow? You might land something.

BILL *(digging himself into second piece of pie)*:
I'll get it if it's any good. Watch me. (Apologetically indicating wretched little room) I'll have a better place than this one of these days.

ANABELLE *(fervently)*:
Well, I hope so. (Casually) Mamie called me this morning.

BILL *(excited)*:
What did she say?

"I'll starve first."

ANABELLE: Wanted to know if I had seen you. I told her no, of course.

BILL: Good! Attaboy!

ANABELLE *(softly)*:
Said your Ma was worried sick about you.

BILL *(anxiously)*:
Gosh, what's she want to worry about me for? I'm all right. I wish she wouldn't. What's Pa sayin'?

ANABELLE: He's been looking for you.

BILL *(triumphantly)*:
Aha! He's missed me already. He'll be sorry.

ANABELLE *(packing the dishes into her basket)*:
Come on. Let's go to a movie tonight, and then you can start out after that job tomorrow. You'll get it all right.

(He will, if an influential uncle can help.)

BILL *(swiping last piece of cake out of basket and cramming it into his mouth)*:
Don' wor' 'bou' me. I'll ge' long awri. (Gulps.) I'll knock 'em fo' a row of noon whistles, believe me.

ANABELLE *(regarding him fondly)*:
I'll bet you will.

(And that's that—until next Sunday.)

[Copyright: 1923: By The Chicago Tribune]

Richardson's February Furniture Sale

Ask about Our Budget Plan of Selling

The greatest Furniture Sale in the history of our business commences Monday morning. In anticipation, we bought only high grade Furniture at prices much below market value at that time. We have stored these pieces for months waiting for this sale. Prices have advanced from the time we placed our orders, therefore you will find our sale prices extremely low. None of the pieces on our four floors were "made for sales" but are all standard Richardson Quality and are fully guaranteed. Only a few of our exceptional offerings are illustrated. Make your purchases on our Budget Plan of Selling.

Day Bed

Here is an exceptional offer. A fine Day Bed with revolving seat, tailored in either velour or tapestry. The ends are finished in mahogany. $60 value for $49.50

Walnut Duotone Bedroom Suite

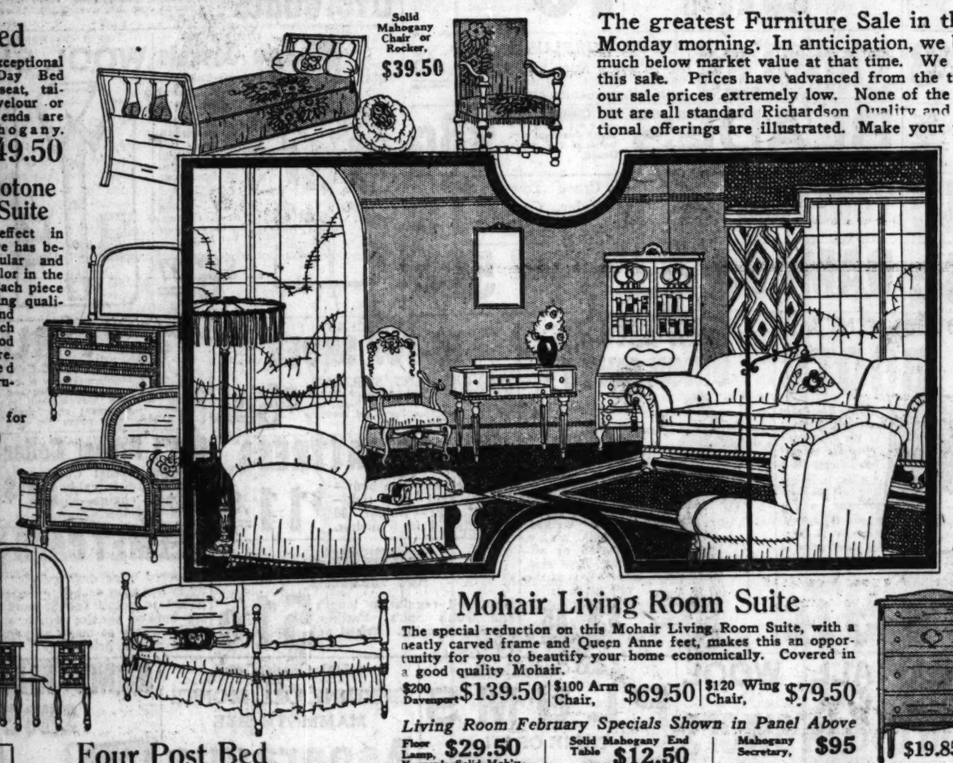
The two-tone effect in bedroom furniture has become very popular and creates a little color in the sleeping room. Each piece has all the sterling quality of design and construction which is typical of good quality Furniture. Specially priced during this February sale.

$125 Dresser for $89.50

$100 Bow End Bed for $69.50

$135 Vanity for $98.50

Solid Mahogany Chair or Rocker, $39.50



Four Post Bed

This is a Grand Rapids built quality post bed, which is offered at a great reduction. You have your choice of either full or twin size. In mahogany or walnut. Specially priced at $29.50

Complete line Globe-Wernicke Sectional Bookcases

Mohair Living Room Suite

The special reduction on this Mohair Living Room Suite, with a neatly carved frame and Queen Anne feet, makes this an opportunity for you to beautify your home economically. Covered in a good quality Mohair.

$200 Davenport $139.50 | $100 Arm Chair, $69.50 | $120 Wing Chair, $79.50

Living Room February Specials Shown in Panel Above

Floor Lamp, $29.50 | Solid Mahogany End Table $12.50 | Mahogany Secretary, $95

Karpen's Solid Mah'y Arm Chair, $59.50 | Spinet Desk, $39.50 | Bridge Lamp, $6.95

Walnut Dining Room Suites

This fine Dining Room Suite, in Walnut or Mahogany, illustrated in panel to the left, is dignified, graceful and well constructed, making your home more hospitable. This is a Grand Rapids quality, assuring expert workmanship in finish and design. Our February sale price on this suite offers you an opportunity to save money.

Reduced ½ Price

Dining furniture plays an important part in the home from a decorative viewpoint as well as service. The Queen Anne design of this suite is very highly finished and will make your dining room most attractive. Table is oblong with round corners. Chairs have cane backs, with back legs specially reinforced with bolts, assuring additional strength. $100 value, 7 pcs. for $79.50

Table, 6 Chairs and Buffet, $195

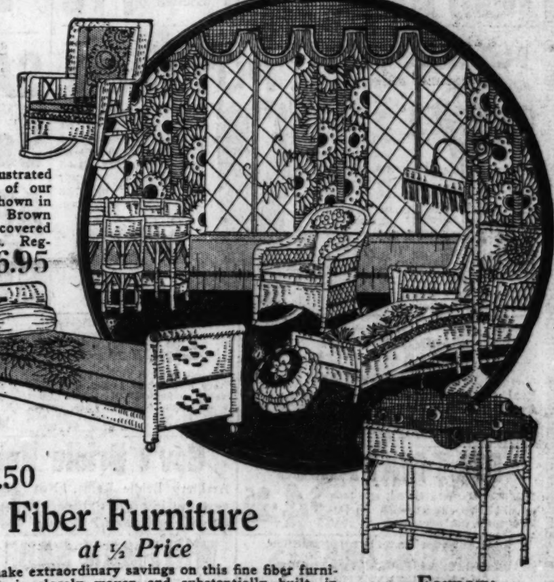
China Cabinet, $42.50

February Sale of Floor Coverings

Many exceptional values are available in our Floor Covering Depts. during our February sale. A most extensive assortment of durable weaves in a great variety of patterns and color effects are available for your selection.

Fiber Rockers

The two fiber rockers illustrated are representative offers of our fibre furniture specials. Shown in Ivory, Frosted Brown or Brown finishes with tapestry covered cushions over spring seats. Regular $30 and $35 values, $16.95



Fiber Day Bed

Fine fiber day bed shown in Ivory, Frosted Brown or Brown, with revolving seat, which opens to a double bed. Beds are handsomely covered with a durable tapestry, assuring long service. $100 val., $79.50

$39.50

$29.75

Fiber Furniture

at ½ Price

You can make extraordinary savings on this fine fiber furniture which is closely woven and substantially built, in many new and desirable finishes, including brown, ivory or frosted brown. Many other fiber pieces not illustrated are available in other finishes and include gold and green, Castilian brown with orange trim, buff and black or cafe au lait.

Fernery

A well built fernery which will make your sun parlor more attractive. The legs are closely woven with reed. $15 value for $7.95

Bridge Lamp

Handsome bridge lamp for your sun parlor, with attractive shade. $50 value for $29.50

$19.85

Walnut Bedroom Suite

A limited quantity of these fine Bedroom pieces are available at these amazing reductions. Is full dustproof construction with mahogany drawer bottoms, dovetailed front and back.

$29.75

Desk and Chairs

Fiber Desk with back partition for writing materials and comfortable chair to match. $40 value for $29.50

Ch'se Longue

Graceful, very strong and comfortable with high back, $49.50

Breakfast Room Set

This pleasing Breakfast set is shown in an ivory and blue or gray and blue enamel with double woven reed seats. Is light in weight yet durable in construction. Drop leaf table and four chairs. Our regular $50 value, for $39.50

Server, $19.50

Hutch to Match, $29.50

$79.50

O. W. Richardson & Co.

125 So. Wabash Ave., Just North of Adams

All purchases made during the remaining days of this month will be charged to your February account payable in March if requested at time of purchase.

O. W. RICHARDSON & CO.

Kindly send me, without obligation, your booklet describing your BUDGET PLAN OF SELLING Furniture, Floor Coverings and Phonographs.

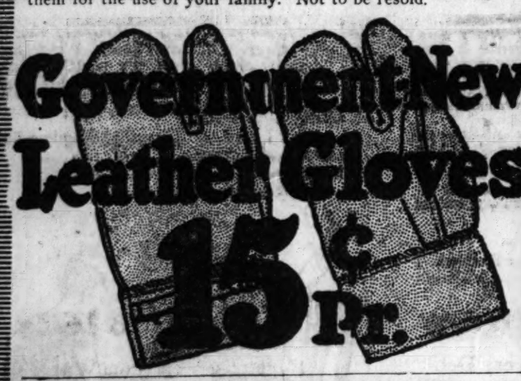
NAME .....

ADDRESS .....

THE END OF OUR JANUARY CLEARANCE IS IN SIGHT!

It's been the most remarkable month of business in our career. It's fitting that we celebrate its closing by making bigger efforts and Lower Prices than ever before so that more people and more satisfied customers will know why it's to their advantage to trade with us.

Cost the Government over 50c pair. Tan leather palm, khaki jersey back, long wrist, two-finger style—and they're new. We'll sell you as many pair as you want (even though the price is below an ordinary pair of canvas gloves) if you'll buy them for the use of your family. Not to be resold.



Government New Leather Gloves 15¢ Pr.

GALLANT
MERCANTILE CO.
25 WEST VAN BUREN ST. 27
HEADQUARTERS FOR
ARMY GOODS

Government Wool & Fleeced Underwear For Men 12½¢

For your own use only—not to be resold.
This Wool Underwear cost the Government new up to about $4.00 a garment, the fleeced up to about $2.00 a garment—they're perfect and just as good as new. Sizes to fit most any man. Buy as many garments as you want at the price, if you want them for your family.

U. S. GOVERNMENT O. D. WOOL BLANKETS

JUST 1100 AT THIS PRICE
Gov't Cost, Now, Was Between Six and Eight Dollars Each

At last week's Government sale of these Blankets a dealer in New York paid $2.75 each for them. Of course, they're not new, neither were those new the New York dealer bought. But at our price of $1.45 each, we believe they're the best buy in all America. Not all perfect, either. Olive drab color only.

$1.45

OFFICERS' DRESS SHOES

THEY'RE 100% LEATHER

It's a Dress Shoe that any man would be satisfied to wear—100 per cent leather and 100 per cent honest workmanship. Seal brown, soft toe and rubber heels. Undoubtedly first class shoe stores, even with their big clearance sales on, ask from $5.00 upwards for similar shoes.

$3.26 Pair

Table Linen 2 Yards Wide. Bleached—Satin finished—Neat patterns. **75c**

Turkish Towels Gov't Surplus. Bleached — Hemmed—Size about 40x18 inches. Price, each. **22c**

TICKING Surplus Property. Holland Feather Ticking—Plain Blue or Old Rose—yard wide; bolt. **25c**

50 PIECE DINNER SETS Plain White China—Contains 6 cups, 6 saucers, 6 dinner plates, 6 bread plates, 6 fruit dishes, 6 oatmeal bowls, 6 pie plates, 1 meat platter, 1 salad dish, 1 pickle dish, 1 creamer, 1 covered vegetable dish, 1 covered sugar bowl. **$4.71**

Government Garbage CANS Heavy sheet metal—asbestos lined originally intended by the Govt. for fireless cookers—2 iron handles and hermetically sealed cover—stands 18 inches high and 20 inches in diameter. Govt. cost around $10 or $12. **$1.29**

Sport Coats New—Elastic Knit Sport Coats—dark mixtures — the most popular sweater style. **$2.06**

GOVERNMENT TOWELING Linen Weft Crash—half bleached or pure white; 16 inches wide, blue border; very heavy quality. Yard, **14c**

Web Belts Gov't Surplus. NEW—Olive drab web Belts, with oxidized buckle—all sizes. **11c**

GOVERNMENT STANDARD FLANNEL SHIRT

NEW — they're not all wool—but they're just as warm and will wear as well—two pockets—collar attached. We feel sure they're worth at least $2 each. **$1.02**

OFFICERS' GENUINE CORDOVAN PUTTEES

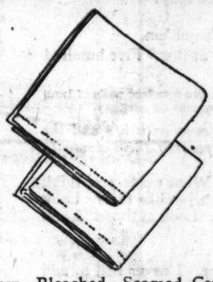
NEW—Genuine Cordovan—in spring or strap style—polished leather—shaped to fit perfectly—sizes up to 18, and small enough for Boy Scouts as well. Cost, we believe, up to $15 a pair. **$2.00 Pr.**

U. S. GOV'T WOOL SOX

Heavy Wool Work Sox—dark gray and mixtures — Government cost was about $1.00 a pair. Of course, they're not worth that much today but we doubt if they can be bought under 50c a pair.

15¢ Pr.

GOVERNMENT Bed Sheets



New—Bleached—Seamed Center—size 72x90 inches. They're selling everywhere, we believe, for one dollar and upwards.

77¢

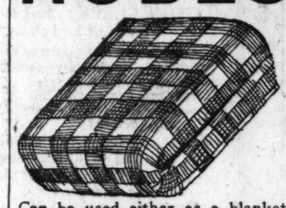
GOVERNMENT SADDLE BAGS Black leather—new—heavy canvas lining—with straps. **$3**

GOVERNMENT Saddle Cloths New—of heavy O. D. duck, with bound edges, closely woven; spread out measures 40x30 ins. **$1.95**

CALIFORNIA APRICOTS 'Way out west in California, that's where these apricots were grown and packed, in heavy syrup. Net contents each can, 15 ounces. **14c**

NAVY JERSEY SWEATERS New—athletic, close fitting jersey style—for men or boys, and the woman as well; navy blue or maroon. They're worth $2.00 each. **86c**

NEW WOOL BLANKETS ROBES



Can be used either as a blanket, auto robe, or made into a bath or lounging robe. Size 66x80 inches. Beautiful plaid combinations. We sold them earlier for $5.45 and we're confident that no one is selling them for less than that today.

$3.00 Each

GOVERNMENT TURKISH TOWELS

New—bleached—hemmed. Size about 15 x 26. Good quality. We feel sure they're retailing today as high as 20c each.

10¢ Ea.

McCLELLAN SADDLES GOV'T SURPLUS. Broad new—extra heavy quality Russet leather—with stirrups—complete. **$7.45**

BLADES For Gillette Razors—New; buy as many dozen as you want at the price. Dozen, **28c**

GOVERNMENT TOWELING Unbleached Crash Toweling. Red border. Good hand or kitchen toweling. **7c**

DAMASK Bleached, satin finished, 58 in. width Table Damask, neat patterns. Yard, **50c**

21-PIECE BLUE BIRD Crockery-Set New—in neat Blue Bird design—consists of 6 cups, 6 saucers, 6 dinner plates, 6 bread and butter plates, 6 fruit dishes, and 1 meat platter. One of the prettiest sets shown anywhere. Price, **$3.29**

Coveralls New—Khaki Drill—takes the place of an overall and jumper. Sizes 36 to 50. **$1.95**

PAJAMAS NEW—Men's Heavy Outing Flannel Pajamas—in blue or pink stripes. Government cost around $5.00 a suit. **$1.00 Suit**

Suit Cases Heavy, 24 inch, new Fibre Suit Cases, in Black or Tan Fibre. **$1.00**

Hunting Suit NEW—WINDPROOF—WATERPROOF—khaki color—coat and long trousers — the best outdoor hunting garment made. **$2.45**

PEACHES—PEARS Both of these are large No. 2½ cans—Grown and packed in Michigan in heavy syrup. **16c**

Rosenwasser's Police SHOES GOVERNMENT SURPLUS. NEW—Double oak soles—broad, roomy toe—100% leather throughout—heels of rubber—black—sizes 6 to 11. Police officers particularly pay $10 a pair, we believe, for no better shoes. **$4.82**

GOVERNMENT SURPLUS Overcoats These are extra heavy—All Wool—reclaimed, but in wonderful shape. Sizes for big boys and medium sized men. Government cost new over $50.00. Olive drab color. **$2.07**

U. S. NAVY Pea Jackets New—all wool—blue Melton, flannel lined — big sailor collar—double breasted, etc.; our price is about one-third Uncle Sam's cost. Nowhere in Chicago are they offering them at anywhere near our price **$6.97**

U. S. GOVERNMENT O. D. WOOL SHIRTS

They're not new, but they're all perfect. Neither are there many that will fit big men. They'll fit ordinary men, Boy Scouts, etc. If you can find any that will fit you you'll get a shirt that cost Uncle Sam from $6 to $8 for **77c**

2,200 Cases Government MAMMOTH WHITE ASPARAGUS Real California Indian Boy Asparagus. Each can weighs net 1 lb. 11 oz. Gov't cost over a dollar. Price, per can, **31c**

FELT MATTRESS New Felt Mattress for full size beds—rolled edge—they weigh 45 lbs. New fancy tick covering. **$4.95**

HORSE BLANKETS GOVERNMENT SURPLUS. As good as new—made of 16 oz. double filled khaki-duck—surcingles all around — rain proof. Size 64x72 inches. **$1.27**

GOVERNMENT LEATHER VESTS New—all leather; O. D. blanket lined. (Sleeveless.) Every mail brings us inquiries from dealers wondering how we can afford to sell them so low. They cannot begin to sell them under $4 and they're worth more that $4, too. **$2.52**

Gov't Bridle Reins Artillery Bridle Reins. Not new, but in perfect shape. 1 in. wide and about 7 ft. long. **65c**

WHITMAN SADDLES Government Surplus. New—made of extra quality Russet leather — with hair cinch. **$30**

GOVERNMENT O. D. WOOL SHIRTS NEW

All wool—serge or melton—have lined bosoms, double elbows, etc., with two pockets. Sizes up to 19 likewise. You save at least $3.50 from the price the Government paid for them. **$2.45**

GOVERNMENT HIP BOOTS

These Boots are not new, but what is the difference? They are in perfect shape, first quality rubber, and cost the Government new about $8 a pair. Sizes 7 to 11. Buy as many pairs as you want. **97c**

MEN'S WOOL UNION SUITS

Take your pick of any Wool Union Suit in our house—even those that sold up to $4 a suit. Heavy or medium weight. White, gray, mottled or silver. Any size, any style, at the one price of **$1.85**

OFFICERS' HI-TOP SHOES GOVERNMENT SURPLUS. It's the soft finished seal brown lace Sport boot, 15 inches high, soft toe. We feel sure they sold recently as high as $20 a pair. **$6.85**

KAPOK MATTRESS New—for full size beds—heavy drill art tick—rolled edge—weight, 38 lbs. Size, 4 ft. 6 inches. **$11.95**

Government SPIRALS New, full regulation length and width Spiral Puttees. Olive drab color. Priced at, pair, **51c**

2,000 Cases Gov't PRUNES A No. 10 Can. Each can contains net over 6 lbs. and these Prunes were grown and packed for the Government in Oregon. Government cost about $2.00 a can. Our price, per can, **39c**

Gov't Breast Collar Harness Artillery Breast Collar—team with 8 ft. cable tugs and heel chains—without bridle or reins. **$13.50**

HELMET CAPS NEW—In either wool or fleeced jersey. Can be worn Assorted olive drab colors. by either men or boys. Supposed to retail for $1—and we believe they're worth a dollar. Buy as many as you want at the price. **25c**

MEN'S NEW WOOL FINISHED SWEATERS

Phoenix Wool Finished Sweaters — heavy, warm, serviceable; two pockets, shawl collar; navy, maroon or heather color. We sold them earlier in the season for $2.45. **$1.00**

MEN'S CORDUROY SHEEP LINED COATS NEW

Undoubtedly worth $20.00 and more. Four pockets—big gray fur collar—belted all around. Buttons and loops. Double breasted—lined with best sheep pelt, storm sleeves. **$9.65**

SLIP-ONS GOV'T SURPLUS

All wool—sleeveless Sweaters, very elastic, olive drab color; sizes to fit anyone. Government cost, we believe, was fully $4 each. Brand new. **82c**

GOV'T ALL WOOL Shirts & Drawers For Men BRAND NEW

You'll find garments in this lot that are worth even today at least $2.00 apiece, probably more. No garment, we feel positive, is worth less than $1.50. Gray in color; sizes for almost everybody. Buy as many as you want for the price. Each, **58c**

5,000 Cases Gov't PLUMS THINK OF IT! A NO. 10 CAN

Of real Oregon Red Plums. Each can contains over SIX LBS. net of ripe, juicy, syrupy Plums. Can must have cost the Government over $2.00. Price, per can **39c**

4,500 Cases Gov't GENUINE DEL MONTE MAMMOTH-SIZE Asparagus

Each can weighs net 1 lb. 15 oz. Gov't cost about $1.25 can and worth at least 75c can today. Will not be sold to dealers at this price. **37c**

ARMY MARCHING SHOE 100% Leather

As honestly built as any shoe—light tan—heavy oak sole—sizes to 11—can be worn as a work or a dress shoe—we feel sure they're worth at least $4.00 a pair. **$2.45**

Feather Pillows New—all feathers—covered with fancy art tick—weight 2¼ pounds. **57c**

Leather Coats New Sporting Coat, all leather, moleskin lined, reversible, belted—women can wear them as sport coats as well as men. $25.00 would be about the right price for them. **$11.95**

SATEEN SHIRTS NEW—HEAVY SATEEN—in khaki or black, with collar attached. An unusually good work or sport shirt. **$1.45**

Khaki Trousers New—khaki colored drill Work Trousers for men—durable and substantially made. Sizes to 44. **$1.45**

We ship by parcel post, express or freight to any part of the United States, Canada or Mexico. Parcel post orders must include sufficient postage to cover cost of shipping.

Canvas Leggings GOV'T SURPLUS. New—best quality canvas Leggings—Government cost was over $1.00 a pair. **31c**

Table Oil Cloth GOV'T SURPLUS. Yard and one-half wide, plain white—the very best quality. Yard, **33c**

TRENCH SHOES GOV'T SURPLUS. Made with two full oak soles, Munson last—strongest shoe made for work—sizes up to 11. **$3.45**

DURHAM DUPLEX BLADES GOV'T SURPLUS. Limited quantity. We may limit quantity to any one customer. Each, **3c**

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Underwear
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6 cups, 6 saucers, 6 din-
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Heavy, 24 inch,
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NEW—WINDPROOF
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Both of these are
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Grown and packed in
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VOOL SHIRTS
They're not
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all perfect.
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They'll fit ordi-
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SHOE 100%
Leather
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heavy oak sole—sizes to 11—
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es up to 11.
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UPLEX BLADES
RPLUS
may limit quantity
Each,
3c

The TRIBUNE COOK BOOK

By Jane Eddington.

All recipes have been scientifically tested by Miss Eddington with current market materials and are indorsed by her.

This department appears every day in the Daily Tribune.

GRAHAM BREADS.

FIRST, it would be interesting to study what Sylvester Graham, [born 1794; died 1851] did for the American stomach. He built up a great system of eating, supported by most convincing books—interesting and convincing to this day—although the sole thing that remains of all that, is his name in connection with a bread of flour, neither of them likely to be much like those he advocated. He really anticipated many of the best things that have lately been worked out for the preserving of health and strength, presenting the most astounding volume of convincing testimony from the lives of all the peoples of the earth to support his theories.

But it would take us far a-field to consider even his practices and theories, to say nothing of the voluminous and interesting proofs he gave in their support. He advocated freshly ground wheat—the whole of it—for [illegible] for exactly the same reason we advocate freshly ground coffee, although a later scientist has made this particular comparison. He advocated great care in the baking of bread, saying: "Dough made of wheat meal requires a hotter oven than that made of fine flour, and it needs to remain in the oven longer." It must be "thoroughly baked or it is not good after a few hours."

Graham Hot Breads.

Here is really argument for using graham hot breads, which if in the form of small gems are daintier but far less cloying and caloric than nuts, and as fine and delicate of flavor as a perfect almond lightly roasted. The statement about the extra hot oven, in these days of the almost always too hot gas oven, is hardly needed.

Let the oven be rather hot for the small portions of graham batter, like rolls or muffins, but if the oven is too hot when a brick loaf of graham yeast dough is baked the center, which will not have a temperature above 212 degrees or boiling point for most of the time of the baking and perhaps all the time, will not be well cooked. This part of the loaf will then be actually unsafe eating. The human race is so used to the troubles and agonies of intestinal fermentation that it treats them too lightly. At any rate, intestinal fermentation, with its trying exigencies, is what is likely to result from eating underdone graham or whole wheat yeast bread, perhaps a bread that is overdone of surface.

Home Grinding of Wheat.

It is no more work to grind wheat for consummately fine and health giving dainties than the doing of many a thing we do in preparing food for happiness and health, else it would never be advocated here. But it is getting close to a genuine and pure diet to get from a perfect wheat meal or flour some perfect bit of "the staff of life."

We are even then worlds ahead of the grinding of the women of Mexico, of whom a writer just a few years back said: "Where half the female energies of the nation are engaged in the grinding of corn. They do not do it occasionally, but every day, and hour after hour, or the nation would starve. It is one of the most appalling things in Mexico, this grinding of the mother literally between the upper and nether mill stones. How can a nation advance when the greater part of the women pass their lives grinding corn, making tortillas, and bearing children? There is no time or strength left to sketch in the merest outline of home making, let alone a personal life."

Gems and Muffins.

Graham gems or bran gems are infinitely superior of flavor to the stiff graham gems or muffins we so often see, and as each grain of flour or meal can be more thoroughly baked in the gem than in the muffin, the gem is far more palatable and digestible—more digestible because more palatable as well as for other reasons. The difference between a gem and a muffin is just about this: To two cups of flour you will use two cups or more of liquid for the gem, while for the muffin you will use only a cup or a little more of liquid. The gem batter is more like that for pop overs, and the muffin batter like that for cake. It is anyway a thicker batter and most people bake it much too thick. Thin batter breads, like spoon breads, gems, and popovers, are the most palatable baked things we make of flour and meals.

Graham Gems.

General formula: One measure of flour to one of liquid, with a leaven and seasonings. Specifically an excellent graham gem, if correctly baked, is the following: One cup graham flour, sifted with one cup of white, one cup of water, one cup of milk, two eggs, two tablespoons of sugar, one-half teaspoon salt. Or this may be divided in half. Sift flours and if the graham should chance to be full of bran it may be best to use two or three tablespoons over a cup of it.

In using two eggs it is best to separate them and add the stiffly beaten whites at the last. Beat the yolks with the cold water, add milk and add whole to dry ingredients, beating the batter until smooth, then fold in whites. Have thick gem pans quite hot and buttered, and bake gems one-half hour in a four hundred degree oven, or an oven a little hotter than that if they are not taking a good brown.

The Gem Pan.

Today we can buy little tin pans with bottoms no more than an inch across, but it would take a great number of these, as they are in sixes, to make the above recipe—perhaps a dozen—but you get a delightful little button of bread which is mainly crust, in them, indeed a "gem." When we use the larger molds it is best to have either cast iron or cast aluminum, and be sure to have them heated well and buttered.

Having a heated mold or pan or plate is best for all the egg breads made without baking powder and, for that matter, for muffins as well. The breads as soon as baked should be instantly removed from pans, and when the baking is perfect they will have a most attractive crust, thin and crisp. The old fashioned iron roll pan is a fine utensil for such a batter. But remember to have it hot.

Quick Graham Bread.

One loaf—Two cups of unsifted graham flour, one-half cup white flour, one cup and a half of well whipped sour milk, one-half cup of molasses, one teaspoon of salt, one teaspoon of soda. Beat batter thoroughly. All batters with soda require extra whipping. Put into bread pan to get a loaf rather wider than higher, pat surface with spoon wet in cold water so that the crust will be smooth rather than ragged, and bake carefully one hour or more in a rather hot oven, remembering that when we have a molasses sweetening it is easy to burn a bread or gingerbread, which half spoils it. Those who have worked the hardest to get a dark health bread—lately—of freshly ground wheat say: "No raisins, dates, nuts, or the like must be put in the dough. They make the bread so tasty that one is tempted to eat too much, and this must be avoided."

I seldom find any save the home made graham breads that are "tasty," and Sylvester Graham said that only the mother of the family could make good bread, because "there must be judgment, and experience, a skill, a care, a vigilance, which can only spring from the sincere affections of a devoted wife and mother."

Graham Pudding.

Cook one-half cup of graham or whole wheat flour, two cups of water and a level teaspoon of salt in a double boiler for an hour or more and add some raisins or dates if you choose. This is as simple to do as to cook a cereal and the pudding served with a little sugar and cream and, perhaps, a grating of nutmeg is a gratifying luncheon dish for those who feel chilly or half sick, and it is enough of a food [in calories] to bring real recuperation.

There are other graham puddings that are easy to make but none simpler than this, and if the flour is fresh instead of stale [preferably home ground] the pudding will not have the strawy taste that it may have under unfavorable conditions.

Sweet Graham Wafers.

Of all the recipes that came out of a certain prize contest many years ago there was not one I prized more than the following: One-half cup granulated sugar, one-half cup of sour cream, one-fourth teaspoon soda, one-half teaspoon of salt, one heaping cup of sifted graham flour, with white flour to handle and roll. Mix ingredients quickly to stiff well blended dough. Put some white flour on rolling board, make dough into ball and roll out exceedingly thin [it is easier to roll this than to roll a butter dough or paste], sprinkle with sugar, cut into domino shaped pieces or squares, prick with a fork and bake in a rather slow oven until crisp and but lightly browned. This dough may be chilled and used for making sweet pastry crusts, and white flour instead of graham may be used, in this case.

"PIGTAILS"—By Mildred Burleigh.

Look as Young as Your Daughters

Grandma used Sage Tea to Darken Hair

GRANDMOTHER kept her hair beautifully darkened, glossy and attractive with a brew of Sage Tea and Sulphur. Whenever her hair took on that dull, faded or streaked appearance, this simple mixture was applied, with wonderful effect. By asking at any drug store for "Wyeth's Sage and Sulphur Compound," you will get a large bottle of this old-time recipe, improved by the addition of other ingredients, all ready to use, at very little cost. This simple mixture can be depended upon to restore natural color and beauty to the hair.

A well-known downtown druggist says everybody uses Wyeth's Sage and Sulphur Compound now because it darkens so naturally and evenly that nobody can tell it has been applied—it's so easy to use, too. You simply dampen a comb or soft brush and draw it through the hair, taking one strand at a time. By morning the gray hair disappears; after another application or two, it is restored to its natural color, and looks glossy, soft and beautiful.

Know Cantilever Comfort

TRY one pair of Cantilever Shoes and you will be converted. They combine the ease of moccasins with the trimness that distinguishes the best American-made footwear.

The perfect comfort of Cantilever Shoes is the result of their perfect fit. The under-arch sole curves as the arch of the foot curves. At every point the shank of the shoe provides restful support to the small bones which constitute the arch. The shoe is flexible at this point, so that the muscles and cords are not restrained, but have freedom to exercise and grow strong.

In Cantilever Shoes, you stand with less fatigue and greater patience. You walk with pleasure and a zest.

These are the shoes that will give you comfort, health—and happiness.

For Men and Women—Send for Free Booklet

Cantilever Shoe Shop

LOOP STORE—30 E. RANDOLPH ST., ROOM 502
UPTOWN STORE—1059 LELAND AVE. (Near Broadway)

MOVE SICK CHILD'S BOWELS WITH "CALIFORNIA FIG SYRUP"

MOTHER! Even Bilious, Upset, Tongue-Coated Children Love this Pleasant, Harmless Laxative

A teaspoonful of "California Fig Syrup" now will thoroughly clean little bowels and in a few hours you have a well, playful child again. Even if cross, feverish, constipated, full of cold, children love its fruity taste, and mothers can rest easy because it never fails to work the souring food and nasty bile right out of the stomach and bowels without griping or upsetting the child.

Tell your druggist you want only the genuine "California Fig Syrup" which has directions for babies and children of all ages printed on bottle. Mother, you must say "California." Refuse any imitation.

STERLING PRODUCTS, Inc., Wheeling, W. Va.

PNEUMONIA WEATHER

Guard against pneumonia, grippe, bronchial and throat affections—use

GORDON'S Mustard Oil Cream

(Double Strength)

Goods Delivered Free Within a Radius of 50 Miles

SOUTH SIDE STORES:
1906-8 Wabash Ave.
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L. FISH FURNITURE CO. EST. 1858

Open Thursday and Saturday Evenings

NORTH SIDE STORES:
3036-3038 Lincoln Ave.
Between Southport and Barry Aves.
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N. E. Corner Orchard Street, 2 Blocks East of Halsted

The Most Remarkable Clearance Sale Ever Held in Chicago—

FISH'S 64th ANNUAL CLEARANCE

The values offered in Fish's 64th Annual Clearance Sale are so unusual that those in need of home furnishings can little afford to pass them by. Never before have you seen such really worth-while bargains. Practically every article in all our five large stores has been reduced from 25 to 50 per cent. We urge immediate attendance to this remarkable money-saving event, because in some instances there are only a few of a pattern in stock. Goods held for future delivery without extra charge.

Terms Arranged on a Single Article or on an Entire Outfit to Suit Your Convenience

Stupendous Clearance of Refrigerators

Buy Now at These Remarkably Low Prices; Delivery Will Be Made When You Want It

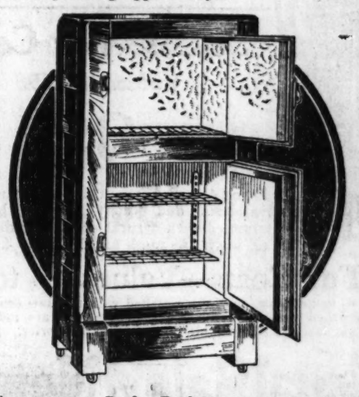
A remarkable clearance of all our discontinued patterns and sizes. If you need a refrigerator, it will pay you to select it now. Prices will be fully 30 per cent higher next month. Remember, only $1.00 brings you any refrigerator you select. Take a year to pay the balance. Delivery will be made at once, or we will store your refrigerator and deliver whenever you want it. Don't overlook this wonderful money-saving opportunity.

3-Door Side Icer Refrigerator

A PERFECT, large size refrigerator at a remarkably low price. Scientifically constructed—thoroughly sanitary, odorless, durable and perfectly insulated. Food chambers are finished in pure white baked enamel. Has adjustable wire shelves. All parts removable for cleaning. A wonderful value. Special at

ONLY $1.00 DOWN $2.95 a Month

$31.45

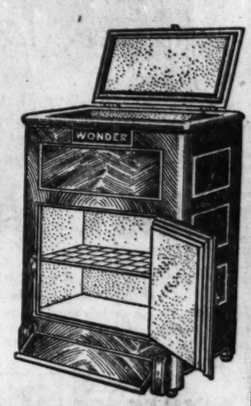


Apartment Style Refrigerator

A HIGH GRADE, scientifically constructed refrigerator that will save enough on ice to pay for itself. Ice chamber is lined with galvanized steel. Food compartment is enameled in pure white enamel. Outside case is finished in golden oak. This is a big value. 100 lbs. ice capacity. Special at

ONLY $1.00 DOWN $3.20 a Month

$34.95

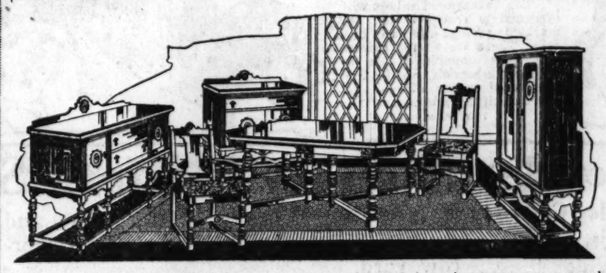


White Enamel Refrigerator

HERE is a refrigerator of unusually fine construction offered at the lowest price on record. Outside case is built of selected ash, in a rich golden finish. Food compartment is beautifully white enameled, ice chamber is lined with galvanized steel and has a removable ice rack. Perfectly insulated. At

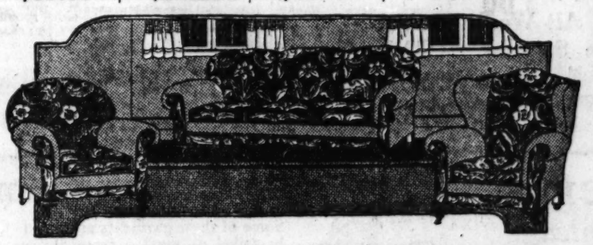
ONLY $1.00 DOWN $1.75 a Month

$13.85



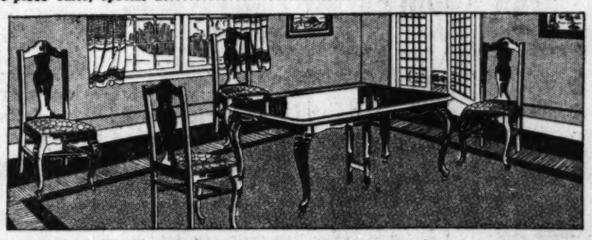
Italian Renaissance Dining Furniture at remarkably low prices. Genuine American walnut veneered, beautifully hand rubbed and polished. Buffet is 66 inches long. Table measures 45x51 inches and extends to 6 feet. Pieces sold separately.

Buffet	Silver Cabinet	Server	Table, 5 Chairs and 1 Arm Chair
$69.85	$54.85	$36.45	$119.85



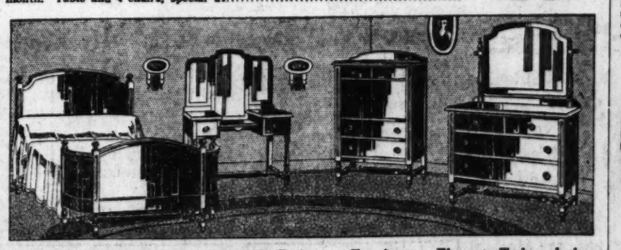
"MASTER-BUILT" 3-PIECE PARLOR SUITE with attractive wing chair. Beautifully upholstered in plain and figured velour of excellent quality. Spring construction throughout, spring filled loose cushions. Regular $225 value. Complete 3-piece suite, special at.....

$169.85



QUEEN ANNE DINING SUITE, with oblong table and 4 high back chairs. Finished in walnut. Table extends to 6 ft. Chairs have slip seats upholstered in GENUINE BLUE LEATHER. Regular $79.50 value. Only $5.00 cash and $4.10 a month. Table and 4 chairs, special at.....

$49.85



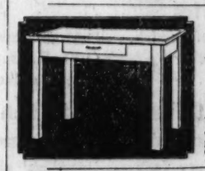
GENUINE AMERICAN WALNUT Bedroom Furniture. Elegant Tudor design. Beautifully rubbed and polished. Dust-proof bottoms. A Suite of unusual quality and beauty offered at sensationally low prices. Pieces sold separately.

Dresser $84.50 value	Chiffonette $81.50 value	Semi-Vanity $88.75 value	Bow End $87.50 value
$47.85	$39.75	$40.95	$41.95

6-Piece Kitchen Set Special at

98c

6 PIECE KITCHEN SET with nickel plated rack. White enameled handles. Set consists of 1 compound potato masher, 1 one-hand egg beater, 1 long handled fork, 1 perforated cake turner, 1 zig-zag batter spoon and 1 measuring spoon. Only one set to a customer. No phone or mail orders. Special at..... 98c



Porcelain Top Kitchen Table

Regular $12.50 Value

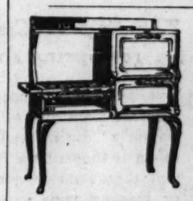
$5.95

White enameled base with cutlery drawer. Perfect porcelain tops—no seconds. On sale while 250 last.

Walnut Finished Bed

$10.95

Regular $22.50 value. 2-inch continuous posts. Walnut finished. 4 ft. size only. No phone or mail orders.



Famous Clark Jewel Gas Range

Heavy steel body, black enameled. White enamel trimmed and handsomely nickeled. Four burner cooking top; large oven and broiler. Special at

$54.75

Beautiful Reed Stroller

$19.85

Remarkable value for a stroller of such rich beauty and fine quality. Skillfully woven of fine reeds, beautifully finished; rubber tired wheels; adjustable hood. Special at..... $19.85

Fringed Wilton Velvet Rugs

Only $1 Cash—$4.10 a Month

Seamless—woven in one piece of worsted yarns. Silky pile and heavy back. Heavy linen fringe. Choice patterns, 6x9 ft. 9x12 size. Special at..... $49.85

CHARGE PURCHASES MADE TOMORROW WILL BE PLACED ON FEBRUARY BILL PAYABLE MARCH 1.

The Store of To-day and To-morrow

THE FAIR

Established 1875 by Ed. Lehmann

State, Adams and Dearborn Streets

Hair Goods Specials

Beautiful water waved ear waves; regularly 9.00 to 11.00; specially priced tomorrow at **6.50**

Set of 4 puffs to take place of bob, **$7**

Permanent waving, each curl, **$1**

Electrolysis, done by an expert, per hour, **$5**

Beauty Parlor—Third Floor.

Fur Coats at Less Than Wholesale Cost

45 and 48 Inch Hudson Seal Coats

Values to $450 at

$285

$285

$285

The coat above is of Hudson Seal with Marten collar and cuffs. Crush collar and silk brocade lining. The coat at the right is trimmed with natural marten and is beautifully silk lined. Has beautiful silk girdle.

Beautiful luxurious garments with the new crush collars and mandarin sleeves, trimmed with rich contrasting collar and cuffs of natural marten. Beautifully lined and finished in the highest grade workmanship.

***Hudson seal coats, 40 in. length. Values to $395, at* $235**

Sealine Fur Coats

Values to $195

$98

40 and 45 inch coats in chin and crush collars, mandarin and Jenny sleeves, beautifully trimmed with natural marten, squirrel, beaver, wolf, Jap mink and Kolinsky fitch fur.

$98

The coat above is of sealine, with Fitch trimming and all silk lined; has chin collar; a real value at $98.

The coat at the left is of Northern Sealine, natural squirrel trimmed, and all silk lined, 40 inches, and remarkably low priced at $98.

Jap Mink Fur Coats—Values up to $245 at

$135

A limited number of Jap mink coats, 40 inches long, skillfully matched with the new crush collars, Jenny sleeves and deep reverse border. All silk lined and finished with attractive girdle. These coats are, indeed, sensational values and we advise you to shop early as they may not last the day at this exceptionally low price. *Third Floor.*

Unusual Sale of New Spring Hats

Advance Modes **9.75** *Spring Colors*

Milans—the New Timbo Hemps and Allover Straw Combinations

Discriminating women who appreciate exceptional values will immediately recognize the remarkable savings offered in this sale. There are all the newest and most popular shapes in pokes, mushrooms, off-the-face and small turban effects. All are beautifully trimmed.

Third Floor.

Yard Goods—Special!

Lonsdale and Berkley White Nainsooks and Cambrics

36 inches wide, soft finish, for lingerie, an excellent value, yard, **24c**

Fast Color Cotton Challis, Yard Wide

Desirable assortment of patterns. For tomorrow greatly reduced, yd., **14½c**

Navy Blue All Wool Chiffon Broadcloth

54 inches wide. Very fashionable for spring suits. Yard, **1.89**

54 Inch All Wool Panama Suitings

Excellent chiffon weight, very special for tomorrow's selling, yard, **1.69**

Second Floor.

Novelty Taffeta Silk

36 inches wide, pretty plaids, stripes and checks. Two colored effects. For tomorrow, yard, **1.39**

All Silk Crepe de Chine

Heavy all silk quality, brown, navy, poppy, orchid, tan, henna and old rose; yard, **1.49**

Black All Silk Chiffon Taffeta

36 inches wide, dependable, well wearing quality; for tomorrow at, yard, **1.39**

Figured Lining and Kimono Silks

36 inches wide, navy, lavender, brown and pink grounds; different patterns, yard, **95c**

All Silk Canton Crepe and Crepe Back Satin

All 39 inches wide, included are such colors as navy, brown, jade, henna, burnt orange. Very special for tomorrow, yard, **2.85**

Second Floor.

McCall Pattern

It's Printed

The New McCall Patterns for Spring Are Here

You will notice that this pattern is different from any other—everything is clearly "printed" before you. Where to cut is shown by a "printed" line so that there's no danger of miscutting or wasting your material. It's this **rightness** in your "Printed" pattern that gives your dress style and makes it fit so well.

Only New McCall Patterns Are "Printed"

Second Floor.

Fine Silk Undergarments

Some of these garments are slightly soiled or mussed from display and handling, but others are brand new and fresh. Very special, **3.95**

Night Gowns of crepe de Chine and a few of glove silk.

Envelope Chemises of crepe de Chine and radium, in all colors.

Princess Slips of satin in 5 street shades.

Bloomers Vanity Fair, glove silk, all sizes. Great value.

Muslin Underwear

At a price worthy of special mention

Nightgowns and Envelope Chemises

of nainsook; have yokes and trimmings of Val. lace and insertion or embroidery. **$1**

White Sateen Petticoats—$1

Made of soft finished white sateens; are made in double panel style with hemstitched hem.

Third Floor.

Women's "Majestic" Hose

Sold exclusively in Chicago at THE FAIR

Best Quality Silk

Black Garter Top **$1.89** **Black and Brown**

These popular "Majestic" hose are excellent values at this price. Durably made of fine silk, they are full fashioned and have reinforced lisle soles, heels and toes, assuring you maximum service.

Main Floor.

Pepsodent Tooth Paste 3 for 95c

Pinaud's, Eau de Quinine, 1.60 size, **1.19**

Caron's Black Narcisse perfume, bulk, per ounce, **3.95**

Djer Kiss toilet water, 1.75 size, **1.43**

Colgate's shaving cream, reg. 35c size, **32c**

Roger & Gallet Fleur de Amour toilet water, regularly 4.65, **3.49**

Elcaya cold cream, 60c size at **39c**

Hinkle's Pills, reg. 25c, Cod Liver Oil, qt. bottle, reg. 1.45, 1.19; pint bottle at **59c**

Aromatic Cascara, reg. 4 oz. bottle, **29c**

Dickenson's witch-hazel, qt. bottle, 65c size, **47c**

Bodi Rub, 95% alcohol, reg. 75c size, **49c**

Horlick's Malted Milk, 3.25 size, **2.79**

Phenolax Wafers, reg. 25c, at **21c**

Watkins' mulsified coconut oil, at **37c**

Cedesco cocoanut oil shampoo, reg. 75c size, **49c**

Squibb's mineral oil, regularly 75c, at **63c**

Palmolive soap, reg. 1.20 value, dozen, **79c**

Olivilo soap, 1.20 val., doz., **79c**

Armour's Household soap, reg. 15c value, dozen, **$1**

Kolynos tooth paste, reg. 24c, **19c**

Violet Toilet Water

REGULARLY $1

with a true odor of violets, a wonderfully fragrant preparation made by Oakley, 4 oz. size. This brand very unusually low priced for tomorrow, the 4 oz. size at only **59c**

Main Floor.

1923 EXHIBITORS' FLOOR SAMPLES of Upholstered Furniture of Class and Distinction

WE lay particular stress on the fact that the furniture offered in this sale is of the very latest designs and the newest types, having been transferred directly from the Semi-Annual Furniture Exhibition to our sample floor, and will be sold at unusual price concessions. You may be assured that nothing newer and nothing more up-to-date can be had.

We need say but little about quality. Our policy in that direction is too well known to need repetition.

490.00	Two piece suite, Panne plush, silk tapestry (A)	299.50
160.00	Fireside chair to match above, special at (B)	99.85
135.00	Fireside bench, Panne plush, silk tapestry (C)	84.50
129.50	High back chair, upholstered to match above (D)	79.85
265.00	Combination tapestry three-piece suite (E)	159.75
195.00	High back chair, hand embroidered back and seat (F)	99.50
698.50	Blue mohair 3-piece suite, silk damask seat (G)	424.50
189.50	Fireside bench to match above suite, Monday, at	98.75
825.00	Finest figured mohair 3-piece suite, Monday, at (H)	524.50
69.50	Velour and tapestry rockers (20 to sell), Monday, at (I)	32.50
69.50	Tapestry and velour arm chairs (20 to sell), Monday, at	32.50
119.50	Davenports in tapestry and velours (15 to sell)	64.50

Fifth Floor.

Sale of Quaker Filet Grandee Curtains

It possesses the charm of the soft yarn, big mesh, antique Italian filet. The most decorative of window hangings. These are featured in two lots.

LOT 1— Filet Grandee in allover effects; 45 in. wide and 2½ yards long, at, each, **9.29**

LOT 2— Filet Grandee in allover effects; 36 in. wide and 2½ yds. long, at, each, **7.29**

Quaker Craft Curtains

Values to 9.50

This assortment embraces fine quality in many beautiful designs; some are trimmed with pretty lace edges; also a lot of fine imported Irish point curtains, pair, **6.99**

Quaker Craft Nets

Values to 85c

In filet weave and allover effects. Pretty selection of patterns, in white or ivory color, yd., **59c**

Drapery Cretonnes

Values to 59c

In a wonderful range of patterns and colorings, suitable for many uses. Monday only, yard, **37c**

Honeymoon Sheets and Pillow Cases

Bleached Seamless Sheets Made of choice Sea Island cotton, size 81x90, at, each, **1.59**

Pillow Cases to match, size 45x36; very special, each, **39c**

Palmer Bleached Seamless Sheets

Size 81x90, free from dressing, while they last, very special for tomorrow's selling, each, **1.07**

Fourth Floor.

70-In. Irish Satin Damask

All pure linen, full bleached, assorted patterns. Big bargain, yard, **1.59**

Flannel Table Padding 54-inch heavy weight; close firm weave; splendid table protector. Special, tomorrow, the yard, **69c**

Imported Crash Toweling 16-inch, all pure linen. Heavy weight, soft and absorbent, red border. Bleached. Special at, the yard, **19c**

Fourth Floor.

Nationally Advertised

PHONOGRAPHS

While 150 Last, at

½ PRICE

This lot consists of one of the oldest and best known makes in the country. They are guaranteed in every respect and represent great values.

$125 Value at $62.50

$140 Value at $70 **$150 Value at $75**

Pay Only $5 Down

and the balance in easy monthly payments. At these low prices and such easy payments everyone can own a fine, beautiful phonograph. Come in tomorrow and take advantage of this wonderful offer. *Fifth Floor.*

Luggage at Savings

Traveling bag, split cowhide leather, good quality lining, sewed corners, brassed lock and catches; 18-in. **2.79**

Boston bag, split cowhide leather, nicely lined, inside pocket, sewed and riveted handles; black or brown, **1.29**

Suitcase, made of good quality keratol, leather corners, steel frame, cloth lined, shirt fold, straps around case; special, **4.98**

Steamer wardrobe trunk, fibre covered, cretonne lining, three drawers, laundry bag, brassed lock and draw bolts; very special, **24.95**

Sixth Floor.

16th Annual Sale of Dinnerware and Glassware

Imported and Domestic Lakes Greatest

100 Pieces $43.50 Dinner Sets

$21.50

Bavarian china, all over blue design, service for 12 persons; illustrated.

100 Pieces $19.95 Dinner Sets

$15.75

Service for 12 persons, domestic semi-porcelain, neat wide gold band decoration.

107 Pieces $300 Dinner Sets

$198

Service for 12 persons, imported "Ohme" china, decorated with wide etched (encrusted) gold blue border.

100 Pieces $39.95 Dinner Sets

$33.50

Thin, transparent, imported, neat floral decoration, gold. An unusual value.

100 Pieces $60 Dinner Sets

$37.95

Nippon china, coin gold, illustrated. You will find surprisingly low.

107 Pieces $175 Dinner Sets

$119

fine imported china, enc decoration, to serve 12 exceptionally low price

$11.95 Dinner Set

$8.75

50 Pieces

Illustrated; American semi-porcelain; pretty pink spray decoration, with gold line and gold traced handles.

$15.95 Set of D

$10.75

41 Piece

Imported china, gold line decor gold handles. S for six persons.

Set of Dishes $6.95

$12.95

51 Pieces

ce for six per- domestic semi- ain; gold band ation; illustrated.

$7.95 Imported Cereal Sets

Illustrated, 15 pieces, including 6 large jars, 6 small jars, vinegar and o bottle and covered salt box; decorated with pretty border design. Set, **$4.75**

Cheese and Cracker Dishes **98c**

Crystal glass, 10 inch size, neatly cut with flowers and leaves.

$1.95 Decorated Tea Pots, **$1.49**

Seven cup capacity. Imported earthenware, fancy border decoration.

$2.95 4-piece Buffet Sets, **$1.95**

Rich colored glass flower or fruit bowl on black glass stand, with two candle sticks to match.

Stem Glassware—S

Best thin flint pattern, regular

Clear glass ular ting.

Housefurnishing Needs

Oil mop, fitted with long adjustable handle, permitting getting underneath furniture and in the corners, at **48c**

Coffee mill, with glass canister, **89c**

Landers, Frary & Clark pump-fast percolator, made of heavy seamless aluminum body, aluminum drip basket, glass dome in cover, complete with flame spreader, six cup size, at **2.79**

Lisk wash er, heavy t per, solid cop bottom, w handles, les cover; 9 size, each,

Air moistener, keeps the air moist and pure, protects your furniture, **48c**

Garbage pail, with tight fitting cover, heavy pail, corrugated bottom, **55c**

Continental sanitary window ventilator, permits fresh air without dust, draft or snow, 9 inches high, extension from 23 to 37, **48c**

15 inches high, same extension, at **63c**

Table top, white porcelain, enameled, with slight imperfections, will not injure the wearing qualities, size 25x40, **1.79**

U. S. army of lumber tion; can b purposes; inches deep long.

WALL PAPER AT PRICES

Washable varnished tile papers, for kitchens and bathrooms, hand to match, at, roll, **19c**

Tapestry, two tones and allover, for the living room, hall and dining room, at, roll,

Paper hangers furnished.

Remarkable

Wear-ever combination set, consists of one and two qt. stew pan, and extra heavy gauge fry pan, **1.49**

High grade fancy lamp shades, slight soiled from our ho day, season, at' than one-half of regular prices.

Step ladder stool, made, essential in every home,

MEAN GREA

papers, in floral stripes and patterns, sold with cutout bor- roll,

Basement Floor

VISITORS TO THE AUTO SHOW ARE INVITED TO TAKE ADVANTAGE OF THE CONVENIENCES OFFERED BY THIS GREAT STORE

AMPLES of OLSTERED FURNITURE GREATLY UNDER-PRICED

niture offered in ewest types, hav- al Furniture Ex- usual price con- ver and nothing

olicy in petition.

.....	299.50
.....	99.85
.....	84.50
.....	79.85
.....	159.75
(F).....	99.50
.....	424.50
.....	98.75
).....	524.50
at (I).....	32.50
y, at.....	32.50
.....	64.50

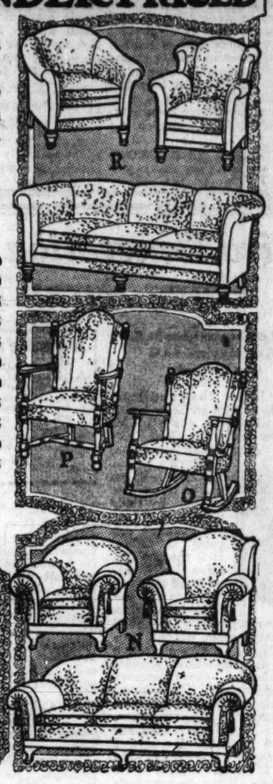
PLEASE bear in mind that in an offering of a sample line such as this there is but one of a kind (exceptions are quoted). Avail yourself of the benefit of a complete assortment by shopping early to avoid disappointment. Over 175 suites to choose from, each one in a distinctive design and covering—satisfying all tastes and demands.

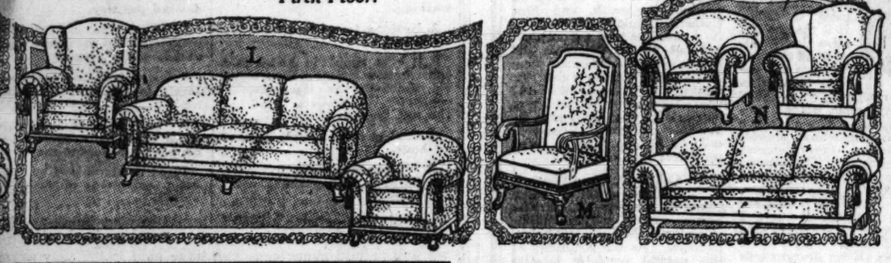
Note: Even at these low prices you may avail yourself of our liberal extended payment plan.

420.00	Combination mohair and velour 3-piece suite (L).....	264.50
139.00	High back chair, very fine damask (M).....	79.50
335.00	Velour or tapestry 3-piece suite with fireside chair (N).....	194.75
39.50	Fireside rockers in choice velour and tapestry (O).....	24.75
39.50	Fireside chairs of generous proportions (P).....	24.75
575.00	Mohair trimmed tapestry suite, three pieces (R).....	344.50
214.00	Three-piece suite in verdure tapestry; for this sale.....	124.50
219.00	Three-piece suite in figured velour; a great value, at.....	127.75
198.50	Three-piece suite in embossed velour; Monday, at.....	99.85
229.50	Three-piece suite in verdure tapestry; for this sale.....	134.50
234.50	Three-piece suite in Pearson velour; on sale at.....	137.75

Scores of other equally good values too numerous to mention.

Fifth Floor.





Sale of Dinnerware and Glassware
and Domestics Makes Greatly Reduced

107 Pieces
$300 Dinner Sets
$198

Service for 12 persons; imp "Ohme" china, decorated with wide etched (encrusted) gol blue border.

100 Pieces
$39.95 Dinner Sets
$33.50

Thin, transparent, imported neat floral decoration, gold An unusual value.

100 Pieces
$60 Dinner Sets
$37.95

Nippon china, coin gold han illustrated. You will find this surprisingly low.

107 Pieces
$175 Dinner Sets
$119

ine imported china, encrusted decoration, to serve 12 per- exceptionally low priced to-

100 Pieces
$79.50 Dinner Sets
$57.50

Famous Limoges French china, rich conventional border pattern; illustrated. All handles are dull coin gold. A wonderful bargain.

100 Pieces
$34.95 Dinner Sets
$24.95

American ware, border decoration, traced gold handles. Specially priced for this sale.

Dinner Set
8.75
Pieces

ed; American rcelain; pretty ay decoration, d line and gold andles.

$15.95 Set of Di
$10.75
41 Pieces

Imported china, gold line decora gold handles. Se for six persons.

Set of Dishes
$12.95
ll Pieces

for six per- domestic semi- in; gold band ion; illustrated.

$6.95 Set of Dishes
$3.95
32 Pieces

Service for six persons, fine quality American semi-porcelain; pretty border decoration, gold edge.

95 Imported Cereal Sets

rge jars, 6 small jars, vinegar and c rated **$4.75**

$2.95 4-piece Buffet Sets,
$1.95

Rich colored glass flower or fruit bowl on black glass stand, with two candle sticks to match.

tem Glassware—Set of Six—Very Special at $1.75

Best thin flint lead blown glass, ribbed effect, needle etched pattern water goblets, or tall sherbets; regularly $5.40 dozen; set of six, **$1.75**

$1.95 Crystal Glass Water Sets,
$1.18

Clear blown glass with popular grape cutting.

Colored Glass Candy Jars,
75c

Moulded glass, 1 lb. capacity; rich burgundy color.

$1.95 Cereal Set Rack,
$1.33

35 inch, varnished wood shelf rack. Great values.

shing Needs emarkable Reductions

Landers, Frary & Clark pump-fast percolator, made of heavy seamless aluminum body, aluminum drip basket, glass dome in cover, complete with flame spreader, six cup size, at **2.79**

Lisk wash b er, heavy t solid copp bottom, wo handles. sea less cover; N 9 sizes, each, **2.2**

Table top, white porcelain, enameled, with slight imperfections, will not injure the wearing qualities, size 25x40, **1.79**

U. S. army of lumber tion; can be purposes; de inches deep long.

79c

Wear-ever combination set, consists of one and two qt. stew pan, and extra heavy gauge fry pan, **1.49**

Rice, oatmeal or double boiler, pure aluminum, panel shaped, 1½ qt. size, **79c**

High grade fancy silk lamp shades, slightly soiled from our holiday season, at less than one-half of our regular prices.

Fancy boudoir electric lamps, old ivory finish, complete with shade, with inner silk lining, at **3.75**

Floor stand, mahogany finished, elaborate design, highly polished, fitted with two lights, pull chain, cord and attachment plug, **10.95**

Birch mahogany floor lamps, popular pattern, fitted with two lights, pull chain, cord and attachment plug, **5.45**

Step ladder stool, well made, essential in every home, **1.19**

Ironing board, strong and well made, special, **1.59**

Mahogany finish serving tray, choice of several designs, **79c**

PAPER AT PRICES

ns Tapestry, two tones and allover p c for the living room, hall and dining room, at, roll. hangers furnished.

MEAN GREAT SAVINGS

papers, in floral stripes and allover sold with cutout bor- **11c**

Kitchen and hall papers, in dark colorings, sold with borders, at, roll, **4½c**

Engraved Stationery
2.95

New 3-letter monogram steel die, 72 sheets "Piccadilly Sport Cloth" gray linen finish paper, 50 envelopes to match. Paper stamped from die in Royal Blue. 10 styles of dies to choose from.
Main Floor.

The Store of To-day and To-morrow

THE FAIR

Established 1873 by E. J. Lehmann
State, Adams and Dearborn Streets

Annual February Sale of Shoes

Entire Stock at Decided Reductions

$2.49 to $9.55

Bear in mind, this is our regular stock, not odds and ends, but complete lines with full range of sizes and wilths in practically every style. And even our newest spring styles are offered at reduced prices during this great selling.

FOR WOMEN

12.00 grades	9.55	8.00 grades	6.50
10.50 grades	8.55	7.50 grades	5.95
10.00 grades	7.95	7.00 grades	5.35
9.00 grades	7.25	6.00 grades	4.85
8.50 grades	6.85	5.00 grades	3.95

Several hundred pairs of desired styles in women's low shoes at **2.49**
Second Floor.

FOR THE MEN

10.00	grades at	7.95	7.50	grades at	5.95
9.50	grades at	7.50	7.00	grades at	5.35
9.00	grades at	7.25	6.50	grades at	5.00
8.50	grades at	6.85	6.00	grades at	4.85
8.00	grades at	6.50	5.00	grades at	3.95

Main Floor.

FOR THE BOYS

6.00 grades	4.85	4.00 grades	3.20
5.50 grades	4.40	3.50 grades	2.80
4.75 grades	3.80		

Second Floor.

SPECIAL!
Several lots of shoes for boys and children. Very good values at **1.79** and **2.39**
Second Floor.

FOR GIRLS AND CHILDREN

7.00 grades	5.35	4.00 grades	3.20
6.00 grades	4.85	3.75 grades	3.00
5.00 grades	3.95	3.50 grades	2.80
4.50 grades	3.60	3.00 grades	2.40
		2.50 grades	2.00

Second Floor.

$135 Superior Quality 9x12 Worsted Wilton Rugs

Brand new 1923 designs and color combinations are shown, introducing many reproductions of excellent Persian and Chinese masterpieces. Very high grade quality, at **$99**

9x12 Royal Wilton Rugs

An extraordinary range of patterns in most beautiful Persian color combinations. Every rug strictly perfect and ends neatly upholstered with fringe. Tomorrow, special at **59.50**

Thoroughly Seasoned Inlaid Linoleums

Full range of this durable quality shown in new tile and parquette effects. Taken from our regular 1.95 and 1.65 quality, in the 2-yard width. Per square yard, **1.39**

9x12 Standard Quality Axminster Rugs

34.50

A high pile fabric of durability; closely woven Oriental designs and color combinations. Adaptable mostly to chamber use.
Fourth Floor.

Sale of Extra Heavy Quality Cordeman

22½ in. wide duck floor covering; tan, brown and green shades, with band borders; used as stair carpet or runner, also used to cover worn part of stair carpet. Excellent value; yard, **39c**

17x50 Dresser Scarfs

Lace trimmed; some have all linen centers. Assorted lace edges. Special, each, **69c**

13 Piece Luncheon Sets

All pure linen in white only; one 20-inch centerpiece and six each of 6-inch and 10-inch doilies; set, **2.39**
Fourth Floor.

3 Piece Pin Cushion Sets

One 45-inch scarf and pin cushion cover with pink and blue ribbon; special, per set **89c**

Housewives—Note this Offer!

The "Fairview" Electric Clothes Washer

$56

Sold exclusively by The Fair. We believe this to be the greatest washing machine value ever offered anywhere. We designed it. We sell it under our own name and guarantee, and we stand unqualifiedly behind it.
Washers of this type sell regularly at $75 and upward. Our price for the "Fairview," $56.

$5 Down and $5 a Month

The Time Payment Price Is $59
Sixth Floor.

Gas Range—Special at $54.95

Reliable heavy angle iron cabinet gas range, with white porcelain splashers and door panels, three large burners, giant and simmering burner, automatic lighter, drop doors, 14x18 inch oven and broiler, right hand oven; connected free.

May be purchased on extended payments.

Sixth Floor.

Sewing Machines
SPECIALS FOR MONDAY

Waverly on sale at 28.50 | **Florence Rotary, 58.50**

Oil, Needles, Belts and Repairing. | *Other Makes at Very Low Prices.*

Second Floor.

Great Savings in Infants' Wear

"Little Betty" button front shirts, half wool and cotton. Sizes to 2 years, 95c val., **75c**

Silk and wool bands, with shoulder straps and tabs. Sizes to 2 years, 95c value, **59c**

Sleepers, of heavy flannelette in assorted stripes, with feet and drop seat. Sizes 2 to 6 years; 89c value, **65c**

Infants' pink or blue satin pillows, size 13½x18 inches, 1.50 val., **99c**

Triangle quilted diaper pads, 15c val., **10c**

Infants' cashmere hose, sizes 4 to 6½; 50c values, 35c, 3 for **$1**

Baby Buntings, of all wool eiderdown lined in the eiderdown, ribbon trimmed, reg. ular 7.98 value at **4.98**

Bishop nainsook dresses, sizes to 2 years; 75c value at **49c**

Flannelette gertrudes, pinning blankets, kimonos and gowns (with draw string at bottom); very special at **42c**

Bird's Eye diapers, 20x40 inches, hemmed ready for use; 1 doz., 3.50 value at **2.25**

Rubber diapers, bloomer style, in the flesh color, medium and large sizes, priced at **25c**

Infants' knit booties and moccasins; pink or blue trimmed. 50c value, **36c**

Children's black jersey leggings, sizes 2 to 6 years; 1.50 value, **79c**

125 children's all wool tuxedo sweaters. Come in brown, peacock and rose and buff. Sizes 24 to 28. 2.98 to 3.50 values, at **1.89**

White rubber crib sheeting, size 27x36 inches, seconds of our 1.00 grade, at **59c**

Infants' crepe de Chine and poplin bonnets, ribbon trimmed; sizes 12 to 14; values to 1.50, at **95c**

Infants' dresses, of fine nainsook, lace or embroidery trimmed. Short dresses to 2 years—values to 1.25, at **79c**

Infants' knitted leggings, without feet, $1 value at **79c**

Boys' black plush, also navy or white chinchilla polo caps; 2.98 values, limited quantity, at **98c**

Infants' button front knitted jackets, of fine zephyr wool. 1.98 value, Monday, **1.35**

Third Floor.

20 Pounds Granulated Sugar, 89c

With a grocery order of 2.00 or more—flour, meats, soap and vegetables not included—at

Nucoa

A spread for bread. Limit of 4 lbs. to a customer. While 4,000 lbs. last, per lb., **17c**

Candles

for Candlemas day, packed in 1s, 2s, 4s, or 6s, your choice. These are the Onyx brand; special, per lb., **25c**

Pure ground black pepper, limit of 5 lbs. to a customer, per pound, **18c**

Snider's tomato catsup, new pack, ½ pint bottles, per bottle, **14c**

Red Alaska Salmon, No. 1 tall can, fancy, per can, **25c**

Codfish, No. 1 can, per can, **9c**

Imported oil sardines, ¼ tins, with key openers, 30-35 fish to the tin, **17c**

Seeded raisins, new pack, 15 ounce size, per package, **14c**

Bacon, fancy sugar cured breakfast bacon, mild and sweet, per pound, **23c**

¼ bbl. sack of Diamond's Best Family patent flour. We guarantee this to be as good a family flour as you can buy, per bag, **1.69**

2 lb. pkg. boneless codfish, extra fancy, per package, **29c**

Pearl brand macaroni, tasty bends, per pkg., **5c**

Wilson's lard, pure, certified, 2 lb. pail for **39c**

Cream puffs, filled while you wait with absolutely pure whipped cream, 3 for **25c**

Seventh Floor.

Honey

Bee Line Brand, absolutely pure, packed by the Arizona Honey Exchange. We have about 1 car of full 1 lb. jars; regularly 29c; as long as it lasts, per pound jar, **17c**

Potatoes

Extra fancy Idahos; russet; 100 lb. bag for **1.98**

Candy Specials

Delicious Milk Chocolates

45c lb.

Fruits, nuts and fancy centers, exceptionally high grade milk chocolate coating—all are hand dipped. Packed in embossed boxes. Per pound, 45c.

Tempting Chocolate Filled STRAWS

Satin finished jackets in assorted flavors; very special, lb., **25c**

Chocolate Almond Cream FUDGE

A creamy fondant of chocolate and fresh almonds; made daily; lb., **25c**

Main Floor.

Clearance 700 Juniors' Suits

Values to 8.95 at

2.95

Wool Junior Norfolk Suits
Blue Serge Middy Suits
Combination Suits of Tweed
Jersey Suits **All Tweed Suits**

Not all sizes in each style, but all sizes in the lot. Every suit is in perfect condition. Sizes 2½ to 10 years.

Boys' Mackinaws and Suits, 4.25

Sizes 6 to 16 years; odd sizes. This lot includes wonderful values in garments that will wear exceptionally well and are made in excellent styles.
Second Floor.

Girls' and Juniors' Apparel

Graduation Frocks

$12.95 to $27.50

Georgettes, crepe de Chines and chiffons; never were they prettier or more moderately priced. Sizes 12, 14 and 16 years.

Girls' & Juniors' Coats

Broken lots for clearance at **½ Price**

14.95 value, at	7.48		45.00 value, at	22.50
19.95 value, at	9.98		49.95 value, at	24.98
24.95 value, at	12.48		65.00 value, at	32.50
27.50 value, at	13.75		75.00 value, at	37.50
35.00 value, at	17.50		85.00 value, at	42.50

Third Floor.

Monday Specials in Notions

R. & G. Girdlette Hose Supporters, priced specially for Monday at **32c**

Curad's Sanitary Napkins, six in roll, at **29c**

Dressmakers' Pins, ¼ lb. box for **19c**

Willsnap Dress and Garment Snap Fasteners, black or white; one dozen on card, at **6c**

White Rick-Rack in assorted sizes; on sale Monday at, the yard, **1c**

Rope Cord Shopping Bag, special, **23c**

Kleinert's Sateen Sanitary Belts; safe, comfortable and secure; at **29c**

Kleinert's Sanitary Aprons, **39c**

Dress or Skirt Belting; black or white; 1½ to 3 in. wide; the yard, **6c**

Red Seal Hair Nets, PER DOZEN 95c

Cap or fringe style, in carefully inspected human hair nets; colors except gray and white. Very special values for Monday's selling, the dozen.
Main Floor.

Women's Beacon Robes

Reduced for Clearance!

Genuine Beacon Cloth

One Day Special, at $2.95 **Sizes 36 to 40**

Sateen trimmed collar, cuffs and pocket. Serviceable dark colors. All are cut extra full. All are full length, and they are, indeed, exceptional bargains at this price.
Third Floor.

Patterns by Clotilde

1626—Girl's one piece dress. Sizes 4, 6, 8, and 10 years. Size 8 requires 3¼ yards of 36 inch material.

1621—Woman's dress. Sizes 34, 36, 38, 40, 42, and 44 inches bust measure. Size 36 requires 5¼ yards of 36 inch material.

1639—Woman's house dress. Sizes 34 to 44 inches bust measure. Size 36 requires 3⅝ yards of 36 inch material.

Order Blank for Clotilde Patterns

CLOTILDE, SUNDAY TRIBUNE, CHICAGO.

Inclosed find $..... Please send me the Clotilde patterns listed below:

Pattern number. Size. Price.

Name .....

Street .....

City .....

State .....

HOW TO ORDER YOUR CLOTILDE PATTERNS.

Write your name and address plainly on dotted lines, giving number and size of each pattern you want. Inclose 10 cents in stamps or coin (coin preferred; wrap it carefully) for each number, and address your order to Clotilde, CHICAGO SUNDAY TRIBUNE, Chicago.

HOW TO USE THE PATTERNS

CHAMBRAY in a plain color and plaid or checked gingham will combine well for this pretty house dress—pattern No. 1639. The waist front and pockets and cuffs may be made of the check and the rest of the dress of the solid color. Of course, it will be just as pretty if made of one material, with piping or cross stitch embroidery used as trimming.

The dress is the kind that is to be slipped on over the head and is made with a V shaped opening at the neck. The kimono sleeves are cut in one with the side fronts of the waist, and deep cuffs finish the short sleeves. The front is laid in position on the side pieces, and the edges may simply be turned in and stitched in place, or a piping used as finish. The front and back of the waist are joined on the shoulder—the seam extending down the outside of the sleeve. There are sash ends that are to be attached to the side fronts at the under arm—or, if one prefers, a belt may go across the back, buttoning on at each under arm.

The skirt is in one piece, is straight and gathered at the waist line. The pockets are different from the usual kind, and should add to the attractiveness of the dress. If the material is not heavy they may be double, seamed together around the shaped edge. Then the edge of the seam must be carefully clipped at close intervals, so it will not draw when turned right side out. Of course if each pocket is of single thickness, the opening may be bound or finished with piping.

Pattern No. 1626 is an unusually pretty design for a little girl. Children are usually keen about their clothes, and should always be as prettily and suitably dressed as possible. They are not so conscious of themselves if suitably dressed, and self-consciousness is something to be avoided.

This design would look well made of soft woolen or cotton crêpe, chambray, gingham, percale, or mercerized poplin; and it would be equally pretty made of some one of the dressier materials.

The dress is in one piece, and is slashed in the center back at the neck where it closes. The front is stitched to the side fronts to simulate a tuck. If one chooses it would be pretty to outline with some trimming braid, or embroider. The short sleeves are to be gathered into narrow bands, and a belt used to finish the waist, or a narrow string sash may go across the back and finish in loops, ending where the front joins the sides.

Two piece bloomers are included in this pattern. They are finished with leg bands, and an elastic is slipped into a casing at the upper edge.

Here is an interesting new design, and one that should be generally becoming. It is pattern No. 1621; one that should not be difficult to cut or make. The side closing is correct now, and the blouse is cut in one piece in the back. In laying the two fronts on the material to cut be careful that they are laid so that the blouse may be put together correctly. There is a one piece skirt, gathered at the waist line and slashed and closed down the left side. There are two flounces on the skirt that give the dress when finished the effect of having a three tier skirt.

The neck of the pattern is perforated for oval and square neck lines, so that one can choose whichever one prefers. The sleeves are in one piece and are perforated for a dart up the outside as far as the elbow, which will make it a close fitting, full length sleeve, or it may be left flaring at the bottom. The length is a matter of personal choice, of course.

The materials are so varied in finish, design, and color this season that it is difficult to make suggestions about them. Naturally the use the dress is to be put to will help one to decide on the sort of material to choose.

Varied Activities of the Women

Miss Mary E. Porter of New Britain, Conn., has a collection of 800 dolls gathered from all parts of the world.

Miss Helen M. Hill, president of the League of Advertising Women, began to write advertising in her spare time.

At a recent murder trial in Jackson, Ky., a woman deputy sheriff was appointed to search women spectators for firearms.

The vast majority of Spanish women still believe that it is degrading for a woman to take up any work for which she is paid.

Mrs. Edna B. Perkins and Mrs. Charlotte H. Jordan, Cleveland society women, will attempt to cross the Sahara desert unaccompanied.

There are scores of young women in motion picture productions that are entirely unknown to the public, and they are the ones who have ventured into the technical fields of the industry as location finders, furniture experts, and costume designers.

WOMEN! DYE IT NEW FOR 15c

Skirts Dresses Sweaters Stockings
Waists Kimonas Coverings Ginghams
Coats Curtains Draperies Everything

Diamond Dyes

Buy "Diamond Dyes"—no other kind—and follow the simple directions in every package. Don't wonder whether you can dye or tint successfully, because perfect home dyeing is guaranteed with Diamond Dyes even if you have never dyed before. Just tell your druggist whether the material you wish to dye is wool or silk, or whether it is linen, cotton, or any mixed goods. Diamond Dyes never streak, spot, fade, nor run.

Sunbeam
The Aristocrat of Irons

Does the nicest ironing and lasts the longest

Chicago Flexible Shaft Company, Chicago, Ill. 33 Years Making Quality Products

Beauty Answers by Antoinette Donnelly

ANXIOUS: SHAMPOOING THE hair often enough to keep the scalp clean is the best measure to prevent and overcome dandruff. If there is a tendency to dandruff, shampooing once a week is not too often, provided you dry the scalp thoroughly. The frequent application of alcohol to the scalp is recommended in combating dandruff. It dissolves some of the oil. An excellent application is sixty grains of sulphur to an ounce of vaseline, to be rubbed into the scalp at intervals of a few days. Better send s. a. e. for my instructions on hair treatment, which tells you how to shampoo the hair properly.

H. L. M.: THERE IS NOTHING you can eat or drink to make you grow taller. At 18 a girl has usually gained her full height. Athletic games that involve stretching—such as basket ball, tennis, swimming, and so on—might do some good. Outside of that, there is little hope to attain the tall, slender willowiness. Can't you console yourself with the idea that the movie stars are, generally speaking, small girls? Mary Pickford is but five feet, May MacAvoy a trifle less than that, and the majority of them not over five feet three or four.

MRS. X.: SORRY, BUT I CANNOT give advice of medical or surgical character. On advice of such men I do urge you not to let moles be tampered with—certainly not by inexperienced hands. A competent physician should be consulted.

Third Generation is Using Syrup Pepsin

No other Laxative can replace Dr. Caldwell's in the confidence of those who use it

THERE are thousands of healthy, robust young men and women who have never in all their lives taken any other laxative for constipation than Dr. Caldwell's Syrup Pepsin. Their parents were given it by their parents; the grandparents are using it today. It is the one laxative ideally suited to all the family, safe for the little ones, effective in grownups, so compounded that elderly people, who are constantly forced to take a laxative because the intestinal muscles are weakening, find increased dosage unnecessary. This wonderful constipation remedy has been used continuously for 30 years, and over 10 million bottles are now sold annually, the largest selling family laxative in the world! The cost averages but a cent a dose. Every druggist sells it, and under a guarantee to do as claimed or your money will be refunded.

Millions of carefully conducted homes are never without a bottle of Dr. Caldwell's Syrup Pepsin.

ANY FAMILY MAY TRY IT FREE

Thousands of parents are asking themselves, "Where can I find a trustworthy laxative that anyone in the family can use when constipated?" I urge you to try Syrup Pepsin. I will gladly provide a liberal free sample bottle, sufficient for an adequate test. Write me where to send it. Address Dr. W. B. Caldwell, 515 Washington St., Monticello, Illinois. Do it now!

Mr. J. B. Belk of Shaw, Miss., relies on it entirely to keep his children in health, and Mrs. Catherine Connolly of Jersey City, N. J., declares that not only herself but all her neighbors and friends use it and tell others about it. There is scarcely a day that someone in a family does not need it for constipation, flatulency, auto-intoxication, biliousness, intestinal poisoning, headaches, colic and cramps, and to break up fevers and colds.

Dr. Caldwell's Syrup Pepsin is a scientifically-balanced compound of Egyptian senna with pepsin and pleasant-tasting aromatics. The formula is on the package. As the popularity of this natural vegetable laxative increases, the public discards the harsher physics like calomel, coaltar in candy form, salt waters and powders. Dr. Caldwell's Syrup Pepsin empties the bowels more cleanly and without any danger.

TAKE DR. CALDWELL'S SYRUP PEPSIN
The family laxative

Why I Bought a 1900 Cataract Electric Washing Machine

1. I have no heavy cylinder to lift out and clean after each washing.
2. Nothing to catch or tear my clothes.
3. It is so simple in design and construction that no knowledge of machinery or electricity is necessary to produce work of the finest quality.
4. Cost to operate only 3 cents an hour.
5. Washes my collars and cuffs, the bottoms of my skirts without rubbing.
6. My wringer is reversible and will easily swing and lock to any desired position.
7. I have the only oscillating washer having the figure eight or double water action.
8. I can lock my Cataract securely to the floor while washing.
9. The tub is of solid copper, easily holds eight sheets, or other clothes equivalent to that amount.
10. It is guaranteed by the oldest manufacturer of washing machines.

We will demonstrate a 1900 Cataract in your home and if the Cataract does not do as we claim it will you can return it and we will refund every cent you have paid. Our easy payment plan makes it easier for you to own a 1900 Cataract.

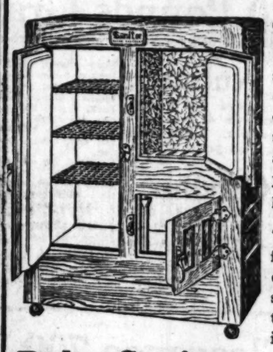
Call at any of our seven stores for free demonstration.

A. W. KRATZ

3409 West Madison Street	Phone Nevada 1450
4031 West Madison Street	Phone Van Buren 4000
Milwaukee and Fullerton Aves.	Phone Humboldt 1800
4055 Milwaukee Avenue	Phone Kildare 7548
2921 Lincoln Avenue	Phone Graceland 5179
6534 South Halsted Street	Phone Normal 0402
845 East Sixty-third Street	Phone Hyde Park 1140

Annual Factory Clearance SALE

Including—All stock displayed at Grand Rapids Furniture Exhibit, discontinued patterns and regular stock. All refrigerators included are in perfect condition and carry same guarantee as new stock.



Bohn Sanitor

125 lb. ice cap. Seamless porcelain lined, rounded corners, 2½-inch insulation. Golden oak exterior. List price, $110; sale price,

$73.00

Larger as well as smaller sizes reduced proportionally.

Prices applied in this sale offer exceptional opportunity to purchase a refrigerator of unquestioned quality at prices lower than you will be able to duplicate this year.

The enormous demand for refrigerators created by the extensive building operations will cause a raise in refrigerator prices.

Our factory by giving us the sample stock as well as discontinued models provides an opportunity to furnish you with same type of refrigerator as used by the Pullman Co., and all American Railroads at exceptionally low prices.

Bohn Syphon

100 lb. ice cap. Seamless porcelain lined, with corners fully rounded, 3½-inch insulation, equipped with Syphon System of air circulation. Solid oak case. List price, $143; sale price,

$91.00

Special 2-door white enamel interior and exterior—with or without outside icing door—90-lb. ice capacity. **$31.50**

Outside Icing Refrigerators in Stock
Bring in measurements of wall opening and space. Blue prints for wall openings on request.

We carry full line of restaurant and grocery refrigerators

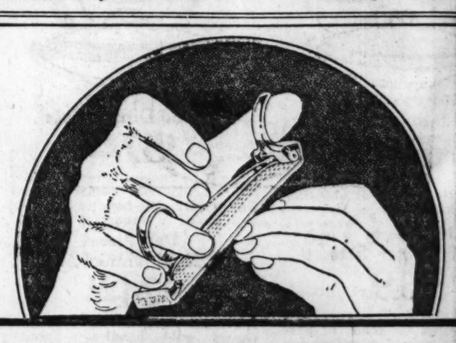
Deliveries in Chicago and Suburbs

Deposit secures refrigerator for future delivery

Booklets mailed on request

BOHN SYPHON REFRIGERATOR SHOP

68 E. Washington St. Phones: Randolph 4945-0621



$1 and this Coupon bring you a New Sanitary Buffer

WE want every woman in and around Chicago to own one of these regular $1.50 Patented Innovation Nail Buffers—therefore this special offer. They're sanitary, economical, and produce better results. Entirely different from the old fashioned, insanitary buffer. Easy to hold and operate. Do not heat. The chamois is replaceable. Gives a higher luster. No germs get under the delicate cuticle. Extra polishing chamois supplied in glassene containers. An opportunity no woman should overlook. Many professional manicurists use them. Send coupon and $1 today—if not satisfied on receipt, your money immediately refunded.

Innovation Nail Buffer

Innovation Specialties Co. 155 E. Superior St. Chicago, Ill.

Gentlemen: Enclosed find $1, for which I will receive one of your new patented Innovation Nail Buffers and two extra polishing Chamois.

NAME .....
ADDRESS .....
CITY .....

RIT dyes and washes in one operation—Use RIT dark colors for dyeing drapes, skirts, sweaters, etc.— 10¢ at all dealers—

The Tribune prints more Want Advertising than any other Chicago paper.

1900 Cataract
ng Machine

3. My wringer is reversible and ll easily swing and lock to any sired position.

7. I have the only oscillating asher having the figure eight or uble water action.

8. I can lock my Cataract se- rely to the floor while wash- g.

9. The tub is of solid copper, sily holds eight sheets, or other othes equivalent to that amount.

10. It is guaranteed by the old- t manufacturer of washing ma- ines.

act in your home and if the t will you can return it and ve paid. Our easy payment n a 1900 Cataract.

for free demonstration.

RATZ

Phone Nevada 1450
Phone Van Buren 4000
Phone Humboldt 1800
Phone Kildare 7548
Phone Graceland 5179
Phone Normal 0402
Phone Hyde Park 1140

is Coupon
ou a New
ry Buffer

around Chicago to own 0 Patented Innovation special offer. They're uce better results. En- shioned, insanitary buf- e. Do not heat. The s a higher luster. No cuticle. Extra polish- ne containers. An op- overlook. Many pro- n. Send coupon and eceipt, your money

Innovation Specialties Co. 155 E. Superior St. Chicago, Ill.

Gentlemen: Enclosed find $1. for which I will receive one of your new patented Innovation Nail Buffers and two extra polishing Chamois.

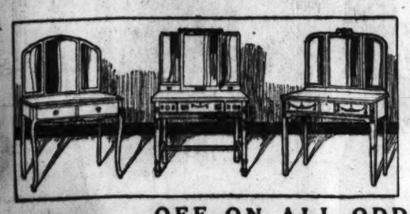
NAME .....
ADDRESS .....
CITY .....

es and
one op-
Use RIT
s for dye-
s, skirts,
etc.
dealers

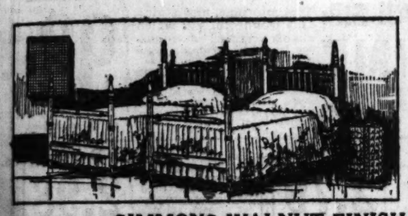
ore Want Adver-
Chicago paper.

Spiegel's January Sales

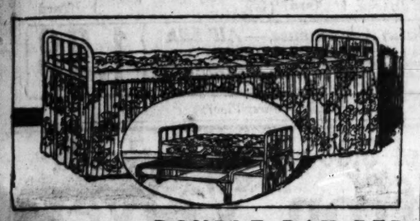
$89 THREE PIECE MAHOGANY FINISH SET—Large plate glass quality mirror in dresser—beautifully finished. Pieces sold separately if desired.



50% OFF ON ALL ODD TOILET TABLES — Numerous finishes and period designs to choose from. Priced at less than wholesale cost.



$38 SIMMONS WALNUT FINISH STEEL 4-POST BED COMPLETE — with link top spring and mattress. Special for Monday only. Full or twin sizes.

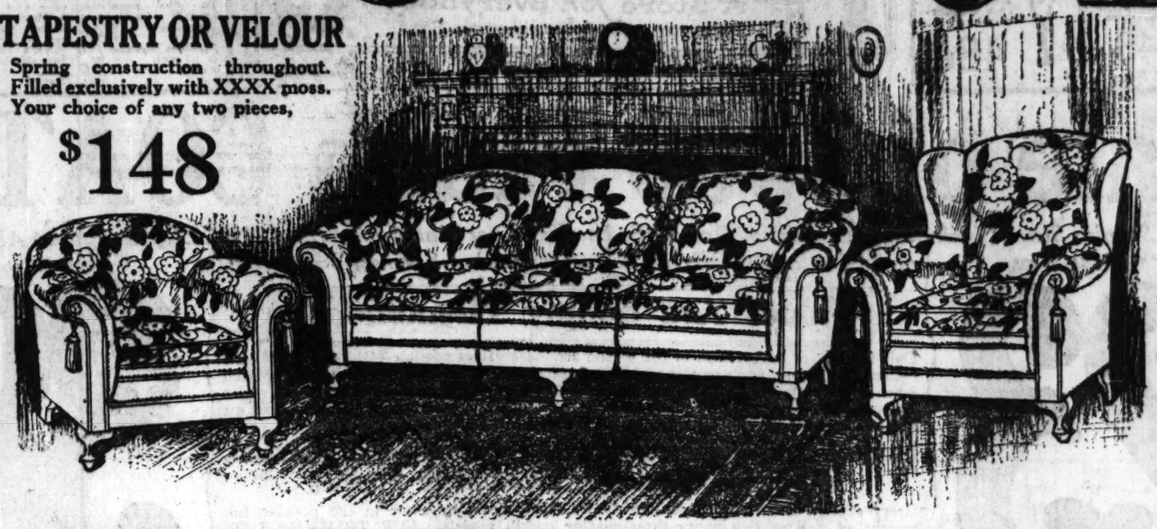


$19.85 DOUBLE DAY BED COMPLETE WITH MATTRESS — Mahogany finished steel ends — with one operation you have a full sized bed.

TAPESTRY OR VELOUR

Spring construction throughout. Filled exclusively with XXXX moss. Your choice of any two pieces,

$148



4 Gold Seal Congoleum Rugs, $15.95

This 9x12 Gold Seal Congoleum Rug and three small Rugs to match at less than the nationally advertised price of the 9x12 rug alone—with terms to suit your convenience.

Pay $1.00 Cash

On Sale Exclusively at Our Five Stores

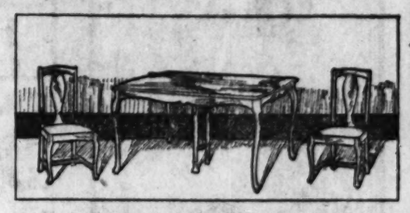
$15.95 For These 4 RUGS

OPEN AN EXTENDED ACCOUNT

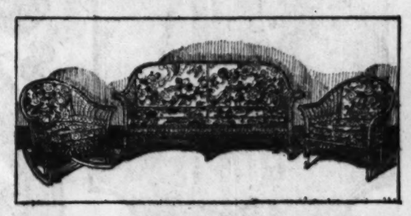
You can buy your necessary home needs without depriving yourself of your surplus money by opening an account with us.

It will enable you to select the furnishings you desire, taking advantage of the best values offered without draining your monthly allowance.

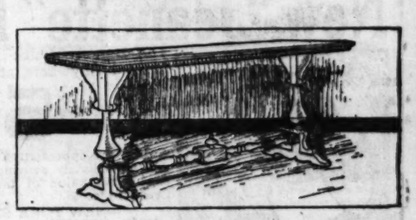
Arrange to pay for your purchase in convenient amounts — extending your account over any satisfactory period. No interest.



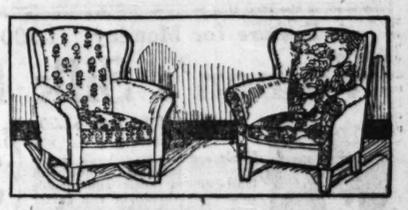
$76 7-PIECE GENUINE WALNUT SET—45x54 inch genuine walnut top table and six genuine walnut panel back chairs with leather slip seats.



$59 THREE PIECE FIBRE REED SET — Loose cushion seats, spring bottom, covered with good grade of cretonne, finished in frosted blue enamel.



$27 60-INCH GENUINE MAHOGANY TOP DAVENPORT TABLE. Italian design, durably made and beautifully finished.

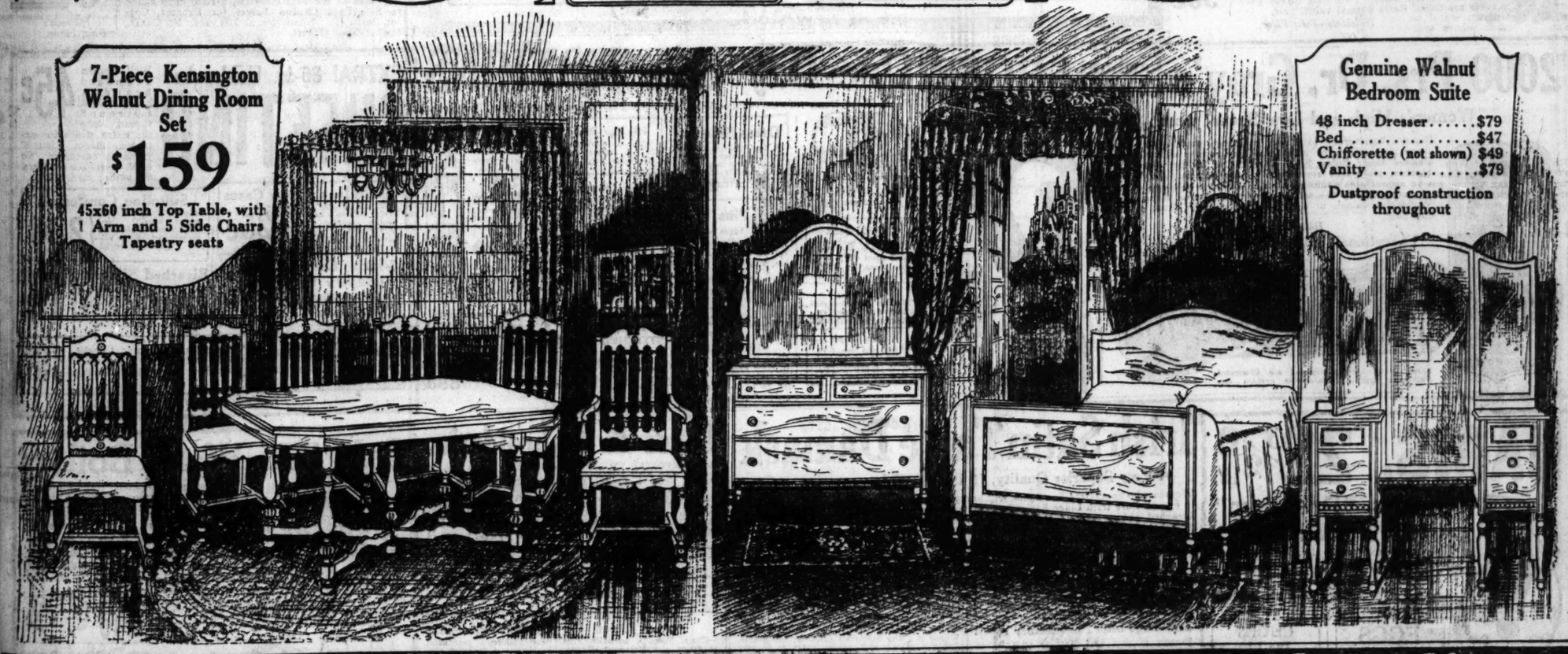


$29 TAPESTRY WING CHAIR OR ROCKER. Loose cushion seat, spring construction throughout. A bargain for Monday only.

7-Piece Kensington Walnut Dining Room Set

$159

45x60 inch Top Table, with 1 Arm and 5 Side Chairs Tapestry seats



Genuine Walnut Bedroom Suite

48 inch Dresser.....$79
Bed $47
Chifforette (not shown) $49
Vanity $79

Dustproof construction throughout

TRULY — We Are The Home Of Home Outfits

DOWNTOWN STORE
115 S. Wabash Ave.
Open Saturday Evening
SOUTH SIDE STORE
Ashland Ave. and 48th
Open Monday, Thursday, Saturday Evenings
SOUTH CHICAGO STORE
9133-35 Commercial Ave.
Open Monday, Thursday, Saturday Evenings
NORTH SIDE STORE
3243-45 Lawrence Ave.
Open Mon., Tues., Thurs., Sat. Evenings
NORTHWEST SIDE STORE
2023-35 Milwaukee Ave.
Open Monday, Thursday, Saturday Evenings

Spiegel's
HOUSE FURNISHING CO.

DOWNTOWN STORE
115 S. Wabash Ave.
Open Saturday Evening
SOUTH SIDE STORE
Ashland Ave. and 48th
Open Monday, Thursday, Saturday Evenings
SOUTH CHICAGO STORE
9133-35 Commercial Ave.
Open Monday, Thursday, Saturday Evenings
NORTH SIDE STORE
3243-45 Lawrence Ave.
Open Mon., Tues., Thurs., Sat. Evenings
NORTHWEST SIDE STORE
2023-35 Milwaukee Ave.
Open Monday, Thursday, Saturday Evenings

WINESAP APPLES—Snappy and Full of Flavor, special while 200 cases last, full case, $1.95 *Basement. Delivered.*

Continuing Sale Housedresses
With added assortments of all styles.
1.49
Second Floor.

Jewelry Sale!
—Earrings
—Necklaces
—Brooches
—Bracelets
In a wonderful variety, ea.
48c

HILLMAN'S
"A Store for Everybody"
State and Washington Sts.

We Sell Dependable Merchandise at Low Prices. But for Cash Only.

CUTICURA Soap, 19c
Or 3 Cakes for 55c—Monday Only.

Metal Hot Water Bottles—Star brand, heavy nickel plated, with flannelette cover, each, **98c**
Tiz—Foot preparation for tired and aching feet. 35c package for **24c**
Fan Rose Glycerine Soap (6 for 40c), a cake, **7c**
Nujol—White mineral oil, the $1 size, **83c**
Ye Old English Castile Soap; a 10c value, 4 for **15c**
$1 Mastin's Vitamon Tablets, pack. **83c**
25c Meyer's Lemon Castile Soap (65c dozen), each, **5½c**
First Floor.

Sale of 1000 Plush COATS

Entire Surplus Stock (Including Samples) of One of the Leading Coat Manufacturers of N. Y. City, Bought at About 50c on the Dollar and Offered at Corresponding Savings Tomorrow.

Values to $45 at **$23**

Values to $75 at **$38**

Values Are Simply Phenomenal!

Only because of the lateness of the season are these values possible—BUT REMEMBER—there are many, many cold and blustering days in the months of February and March when these coats will be welcome additions to every woman's wardrobe and the styles are such that they will be equally desirable for next winter's wear. The assortment includes the very finest of **Plushes and Fur Fabrics.**

Hudson Seal, Furtex, Baffin Seal, Behring Seal, Kerami, Caralamb, Brytonia, Esquimette Plushes

Every coat is beautifully made—beautifully lined, and they come in the popular full lengths as well as the jaunty three-quarter length models. FUR TRIMMINGS OF SQUIRREL, BEAVER, FOX, RACCOON, CHINCHILLA, MARMOT, WOLF AND MOUFFLON. **A COMPLETE RANGE OF SIZES FOR MISSES, WOMEN AND STOUT WOMEN. All on Sale Tomorrow in Two Wonderful Lots at $23 and $38.**

Hillman's—Second Floor. *No mail or phone orders. No exchanges or refunds.*

All Chicago Women Acclaim the

New "Jeanette" Hats

The Biggest Value in Millinery Offered Anywhere at This Price.

$5

A thorough appreciation of Good Style will immediately convince you of the superlative value of these Charming Creations at $5.

—NEW POKE STYLES
—NEW OFF-THE-FACE STYLES
—NEW MUSHROOM STYLES

Plenty of shapes for the bobbed haired miss, for the matron, and the woman of mature years. All the new colors are included. "Jeanette" Hats are sold at Hillman's only and at the standardized price of $5.

Hillman's—Third Floor.

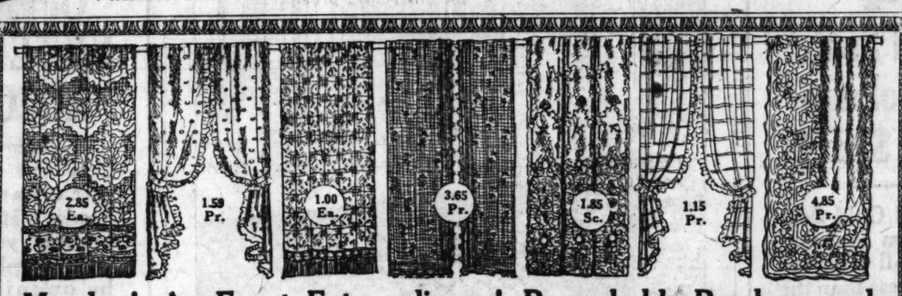
A Feature for Monday! 1,500 Pairs

Women's Silk Hose

Seconds of $1 and $1.50 Grades
These are fine thread-silk stockings—full fashioned. Made with high spliced heels and double soles—lisle thread or silk garter tops. In black only. Sale price, pair, **59c**

Women's Pure Thread Silk Hose
A semi-fashioned stocking (seconds of $1 qualities), made with high spliced heels and double soles. With lisle thread garter tops. Extra special value, pair, **35c**

Hillman's—First Floor.



Monday! An Event Extraordinary! Remarkable Purchase and

Sale 3500 Prs. Lace CURTAINS

All Brand NEW STYLES—the Most Desirable Patterns—Secured at a Great Price Concession That Makes Possible an Incredibly Low Price for Curtains in Greatest Demand for the Coming Season. Seven Large Groups.

1.00
Shadow Net Marquisette Curtains—Dainty, serviceable curtains in the popular ivory shade with deep fringe bottom. Special, each, **1.00**

1.15
Ruffled Colonial Cross-barred Voile Curtains—Made up perfectly with double sewed, extra full ruffles and tie-backs to match; pair, **1.15**

1.59
200 prs. Ruffled Curtains—Of dotted and figured Marquisette. Extra full ruffles and tie-backs. No mail or phone orders; per pair, **1.59**

1.85
Imported Sectional Nets—Of finest Duchess Point lace, mounted on very finest net; ordinarily 3.00 and 3.50—sale price, section, **1.85**

2.85
Fringed Lace Curtains, beautiful Casement, Filet, Novelty and Bungalow weaves; deep fringe bottoms, many with silk fringes; each, **2.85**

3.65
Lace Edge Filet and Shadow Weave Curtains—A wonderful assortment of styles to choose from—offered special in this sale at, pair, **3.65**

Lace Curtains in Finer Grades of Filet, Novelty and Scotch Lace Weaves. Many 3 yards and some 3½ yards long. For home or hotels. Special, per pair, **4.85**

Oil Opaque Window Shades
Mounted on Guaranteed Spring Rollers; seconds of $1 qualities, each, **47c**

Hillman's—Fourth Floor.

Paisley All-Silk RATINE 98c

New colorings, new styles. This wonderful silk which almost created a sensation last Monday when we had it on sale—will be put on sale again tomorrow, especially suitable for trimmings, waists, entire dresses, millinery, scarfs, 'kerchiefs, etc. Large assortment of the very latest combinations.
Made to retail at $1.50. On sale tomorrow at 98c yard. No mail or phone orders.

40 in. Silk Canton Crepe
In the season's most wanted colors. A fabric much in demand again for the new spring dresses. Former retail price, $4.00. On sale, special tomorrow, **2.79 Yard**

40 in. Pure Silk Duvetyn
Every yard guaranteed to be pure silk face and back. Used by the best modistes for dresses, suitable for wraps, suits, etc. Made to retail $5.50. Extra special, **2.98 Yard**

40-in. Figured Crepe de Chine
In the very latest small, neat designs, on such popular backgrounds as navy blue, jade green, brown and white. Very suitable for dresses and waists. On sale tomorrow, **2.78 Yard**

36-in. Black Chiffon Dress Taffeta
Another silk material greatly used for dresses this spring. Regular retail price, $2.25. Very special tomorrow, **1.45 Yard**

40 in. Satin Charmeuse—All Silk
A fabric made by a mill which has practically gained a national reputation for making the best charmeuse on the market. Will show same tomorrow in a full line of street colors and black. Regularly $3.00. Very special, yard, **1.98**

Hillman's—First Floor.

Sale of 5,000 Yards Black Silk

Chiffon Velvets

A Quality That Has Been Selling at as Much as 6.50 a Yard
A Brand New Shipment Just Received. Fortunate indeed are we to be able to secure this lot to sell at this price in the face of the unprecedented demand. One of the best qualities, a rich, deep Black Pure Silk Face Chiffon Velvet for Dresses, Costumes, Suits, etc. Tomorrow, at 3.69 yard. No C.O.D., Phone or Mail Orders. **3.69**

Hillman's First Floor.

2000 Prs. Dr. Gray's Cushion Comfort SHOES

Women's High and Low Shoes, worth $5 and $6 Pair

Genuine handturned high and low shoes, made of the very finest and softest of black vici kid leather, with **Cushion Padded Inner Soles,** Steel Shanks and Rubber Heels. In **blucher, plain lace styles, plain toes or tips. No woman who appreciates genuine comfort will miss this opportunity of saving nearly the whole price of a pair of these shoes.** Wonderful values, in a complete size range from 4 to 9. 2.69 pair.

Hillman's—Second Floor.

Exceptional Values!

Three of the styles included are illustrated. Note the flexible, comfortable cushion sole.

$2.69 PAIR

One-Day Sale NOTIONS

Hundreds of Items for the Woman Who Sews, All Priced Remarkably Low Tomorrow.

Spool Cotton
John J. Clark's 3-cord spool cotton in black or white. A dozen spools, **29c**

Spool Silk
50 yard spools of black, white or colored spool silk; per spool, **4c**
One dozen spools, 45c

Thimbles
Celluloid thimbles—pink, white and light blue. Special, only **2c**

Bias Tape
White bias tape, 6 yd. bolts, ¼ to ½ inch wide. A special at, per bolt, only **6c**

Dress Shields
A fine quality nainsook, rubber lined dress shield is priced exceptionally interesting at, the pair, **20c**

Pins
¼-pound boxes of bulk pins—a popular size—is a special at, per box, only **10c**

Imported Stickerei
Fine quality white, having the mercerized embroidery edge of white or colors. Plain scallop or dot design. Per yard, **3½c**

BELTING
Warren's Stayed Belting in black or white—1½ to 2¼ inches wide; per yard, **15c**

Ric Rac Braid
Solid or variegated colors; attractive value, yd., **1c**

Snap Fasteners
Cameo snap fasteners in black or white. All the popular sizes. Per dozen, **2c**

Pearl Buttons
White freshwater pearl buttons, in all the sizes for home use. In the popular fisheye pattern; three dozen for **10c**

FEATHER-STITCHED BRAID
3 yard pieces of white or white and colored featherstitched braids; regularly 10c, special at, bolt, **4c**

Dress Forms
12 Section Jersey covered adjustable Dress Forms, ea., **7.45**
Black Jersey covered Bust Forms, sizes 34 to 44 inch bust; a special at, **1.39** ea.
On stand, complete, **2.69**

Dress Ornaments and Cabochons
An especially attractive lot of metal and metal-trimmed dress ornaments in pleasing designs and sizes. Values that sell up to 1.98, at, each, **88c**

Hillman's—First Floor.

EXTRA! 86-in. Unbleached SHEETING 45c

Well known standard brand. A heavy weight full round thread. Note the extra width for extra size sheets. Limit 20 yards to customer. No mail or phone orders. 69c value; yard, **45c.**

45x36 Inch Pillow Cases
Well made with 3 inch hem. From excellent quality standard casing. Worth more at mill than our Monday's price. Limit 12 to customer. Each, **25c**

Silkoline Comforters
The big 72x84 inch size; winter weight. Good quality covers. Stitched throughout. $3.98 value. Monday, special, each, **2.98**

36-Inch Comforter and Drapery Cretonnes
Desirable mill lengths, right weight for comforter covering and drapery use. Wonderful range of patterns. 29c value. Monday, special, yard, **19c**

Bleached Shaker Flannel
Flannels of exceptional weight and quality, fully bleached; fleeced on both sides. 25c value Monday, 20 yard limit; special, yard, **17c**

Dress Ginghams
Very newest designs. Checks, plaids, stripes, etc. Guaranteed fast colors and of excellent quality. 29c value, Monday, per yard, **19c**

Hillman's—Third Floor.

HAMS, 22½c lb.

Swift's "Premium" or HILBRAN
This is an extremely low price on superior quality hams. None finer produced. Whole or half, 22½c lb.
Smoked Butts, Country Style, Special at, Pound, 15c.

BACON
Hetzel's or Boyd-Lunham's fine quality whole or half slab, lb., **25c**

TEA
English breakfast or Ceylon blend, extra fine, reg. 75c lb., **45c**

Calas Hams 15c Lb.
Hilbran, finest quality, short shanks, small, lb., **15c**

Round Steak
Young and tender. Special, lb., **14c**

EGGS
New laid; extra large and select. 1½ pounds to the dozen. Special, doz., **40c**

CHOPS 19c Lb.
Lamb shoulder or pork loin chops, special, pound, **19c**

CHEESE SPECIALS
American, Mammoth, made in June, none finer. Regular 40c quality, special, lb., **32c**
American Swiss, extra fine quality, special, lb., **32c**
Imported Swiss, none finer; special, pound, **53c**

BUTTER
Fresh creamery; special at, pound, **50c**

Honey Cake
Two well spiced layers filled and topped with pure caramel cream. Finest quality; each, **30c**

Coffee Extra fine Golden Santos, regularly, 35c, lb., **29c**

Hillman's—Basement—No Deliveries.

Irish Satin Table Damask

A Very Superior Quality, 70 Inches Wide
Women who appreciate fine linens will hurry here for this value in fine all Pure Irish Linen Satin Table Damask; 70 inches wide, bleached snowy white, every thread guaranteed made from pure linen flax, splendid heavy quality. Newest patterns. Formerly sold for 2.48. Very special, Monday, yard, **1.69**

All Pure Linen Table Napkins
Large dinner size; exceptionally fine, heavy quality. Smooth satin finish; latest and most desirable patterns. Regularly 6.50 dozen. Monday at 6 for **2.29**

68x68 Bleached Linen Pattern Cloths
Beautiful, lustrous satin finish, firmly woven of fine, pure linen flax yarn; linen that if properly cared for will last a lifetime. Sells regularly for 6.00. Special at **4.48**

Extra Large Linen Finished Huck Towels
Ranging in sizes from 17x33 to 18x39 inches. Surprisingly heavy quality; choice of red, blue or plain white borders. Very soft and absorbent. While 100 dozen last, each, **15c**

Extra Heavy Crochet Bed Spread Sets
Woven in pretty Marseilles patterns; full double bed size spread with bolster cover to match. Neatly scalloped with either square or cut corners. Worth at least 4.48. Very special at, set, **2.98**

Hillman's—First Floor.

Laces & Embroideries

36 IN. IMPORTED ENGLAR'S FLOUNCING IN WHITE AND ECRU.
BLACK SILK EMBROIDERED NET FLOUNCING, 36 INCHES WIDE AND EMBROIDERED ON A FINE QUALITY OF SILK NET.
18 INCH CHANTILLY FLOUNCING.
IMPORTED SPANISH LACE FLOUNCING.
36 INCH METALINE CLOTH, IN A BEAUTIFUL ASSORTMENT OF SHADES.
YARD, **98c** Values to 2.50 yd.

Val. Laces—In Edges and Insertions
—to match. Round and diamond meshes. Widths from ⅛ to 1½ inches wide. Used for trimming dresses, underwear, and for fancy work purposes. Regularly 59c. Special, 12-yard bolt, **39c**

Wash Laces
—Cluny, Torchon, imitation Filet, in edges and insertions—various widths. Used for curtains, bedspreads, and other trimming purposes. Yard, **10c**

Cambric Embroidery
—for Children's petticoats; in blind and openwork designs, 9 in. wide. Regular value 29c; Monday at, the yard, **19c**

Hillman's—First Floor.

Sale 875 Wash Boilers

Featuring the famous "Superior Hand-Made" Boiler—made of heavy tin with solid copper bottom. In two groups, at

No. 8 size at 1.45 | **No. 9 size at 1.95**

ROASTERS—Pure aluminum oval shape roasters; remarkably low priced for Monday at **1.49**

Willow Clothes Hampers, imported. Strongly and durably made with wood bottom, 3 prices—3.98, 2.98 and **1.98**

Electric Irons. High grade electric irons, heavy plated nickel; fully guaranteed for one year. Special for Monday at **2.98**
Air Moistener. Will fit any radiator. Keeps doctor away, **48c**

100 Pc. Dinner Set
100 piece sets of fine American porcelain—daintily decorated with gold band. Full service for 12 persons. Special for Monday, **15.95**

Mixing Bowls
3-piece yellow mixing bowls; set at **49c**

Glass Salt Boxes with glass covers; sanitary. **48c**

Mail Box—Steel japanned mail boxes with key and lock; special, **79c**

Onion and Vegetable Cutter; special at **59c**

Thermos Bottle
Will keep contents hot or cold for 24 hours. Specially priced for tomorrow, **79c**

Hillman's—Fifth Floor.

9x12 Axminster Rugs, 39.75

This is an exceptionally fine collection of closely woven rugs in all the latest designs. Many sold for 54.50, and none for less than 45.50. Here is an opportunity to obtain rugs of a really superior quality in an out-of-the-season sale that presents Remarkable Values. The Thoughtful Buyer will not neglect this Very Special Offering of Axminsters at only 39.75.

Feltoleum Squares
6x9 size, in a large variety of patterns, without borders. Two squares will cover a 9x12 room. special tomorrow at, each, **2.59**

Brussels Rugs
27x54 Tapestry Brussels Rugs, specially priced, each, **89c**

Velvet Carpets
—27 inches wide. For runners over large rugs to save wear, and for halls and stairs. Choice designs and colors. Yard, **1.19**

Hillman's—Fourth Floor.

styles. which sensa- we had on sale ly suit- s, entire ker- ment of inations. No mail or phone orders. 98c

ure Silk Duvetyn guaran- ire silk Used odistes suitable suits, retail special, 2.98 Yard

Chiffon Dress Taffeta aterial great- dresses this r retail price, special tomor- 1.45 Yard

lk tional Will black. 1.98

Black Silk elvets ate sell de- ack Cos- D., 3.69 Hillman's First Floor.

Well known standard rand. A eavy weight ll round read. Note e extra width for ex- a size sheets. Limit 20 ards to customer. No ail or phone orders. c value; yard. 45c. 45c

ine Comforters inch size; ht. Good Stitched $3.98 val- special. 2.98

Shaker Flannel exceptional quality, fully ced on both ue Monday, 20 special, yard, 17c

gns. Checks, Guaranteed lue, Monday, 19c

Boilers mous "Superior Hand- made of heavy tin with tom. In two groups, at No. 9 size at 1.95

— Pure l shape markably 1.49

Mixing Bowls 3-piece yellow mix- ing bowls; set at 49c

Dinner Set sets of fine porcelain— decorated band. Full 12 persons. Monday, .95

Onion and Veg- etable Cutter; special at 59c

Thermos Bottle Will keep contents hot or cold for 24 hours. Special- ly priced for tomor- row, 79c

"Nature-Treads Make You Want to Walk"

Imprint of Normal Foot.

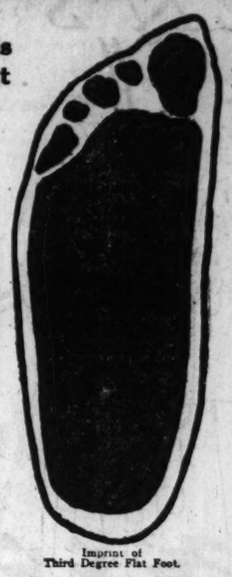
"Nature-Treads Make You Want to Walk"

Imprint of First Degree Flat Foot.

"Nature-Treads Make You Want to Walk"

Imprint of Second Degree Flat Foot.

"Nature-Treads Make You Want to Walk"



Imprint of Third Degree Flat Foot.

"Nature-Treads Make You Want to Walk"

New Feet—Ten Days

Knowing as we do, just how you feel being burdened with torturing, painful, weary feet that daily shatter your nervous system and reduce the vitality of your whole physical structure, we are going to great expense to tell you of our money back guarantee and the most wonderful merits of our new invention called NATURE-TREADS.

OUR PLEDGE IN A NUTSHELL

So far as NATURE-TREADS are concerned, you have suffered from your feet for the last time. No matter how long you have endured pain and distress; no matter what your age or what you have tried, or how extraordinary you may consider your particular trouble; no matter how numerous your disappointments have been or what advice you have gotten on the subject of foot comfort, and hard as it may be for you to believe it, the fact remains that you will positively be on the road to having good, sound, normal feet the instant you wear NATURE-TREADS.

UNLIKE ANYTHING ELSE

NATURE-TREADS are entirely different from anything you have ever seen before. They are positively the last word in comfort for feet and do away with all arch supports, braces and elastic bands which noted surgeons have long regarded as habit-forming and damaging to feet. No more of the common, old-fashioned contraptions that hump, bind and harness the feet, that weaken foot and leg muscles, shut off blood circulation and make the wearer a dependent upon them for life.

A NATURAL METHOD

NATURE-TREADS correct foot trouble Nature's way—the only safe, sure, gentle way. No metal, no adjusting, no breaking in. Worn in any pump, shoe or oxford, they not only instantly relieve weak arches, weak ankles, bent toes, bunions, calluses, corns and Morton's toe, but correct the underlying cause of these troubles. Also they establish proper manner of walking and standing, permit free circulation, restore strength to weak feet and leg muscles, keep shoes shapely and heels from running over.

ENDORSED BY SURGEONS

The moment you stand upon them you will be able to appreciate why thousands of wearers consider them nothing short of magical and why leading surgeons regard them as the real and only salvation of the foot suffering public, for then will you know that your own foot troubles are over. And instantaneously those telling lines of pain and annoyance will leave your face, for the expression of joy and blissful ease will be there instead.

U. S. ARMY EXCLUSIVE METHOD

Don't say this is too good to be true. We will prove it at our risk and to be sure we are confident of the results. The U. S. Army, Navy and Marine Corps use the NATURE-TREAD method exclusively. This method made it possible for our government to fit hundreds of thousands of men for strenuous marches in the recent great war. The NATURE-TREAD idea put a nation on its feet, so to speak, and in the same manner that countless victims have been relieved of foot suffering so, too, can you be relieved immediately and permanently.

TEN DAYS' TRIAL

We want to send you a pair for your own examination. We want you to be both judge and jury. Only in this way can you know the real merit of our product and be able to pass upon its superiority over every other foot appliance. For this reason we are willing to send you a pair, perfectly fitted to your foot measurements, for ten days' trial. And if at the end of this time you don't find them worth many times their actual cost, simply return them and you will be under no obligation.

SPEAKING OF COST

Speaking of cost, how often have you thought of what it would be worth to you to be able to walk with firmness and grace over any kind of surface—to have happy, comfortable feet again—without a pain or an ache?. We have had people tell us that $50.00 to $100.00 would be none too much, in fact, any amount they could afford, to have feet as carefree as a baby's.

COST $3.50—(Less than a cent a day)

Now then, consider the claims we make for NATURE-TREADS and the price at which they are sold. The price, per pair, including delivery charges, is $3.50. Less than a penny a day for the most comfortable feet you can possibly have, for NATURE-TREADS are constructed of the highest grades of leather and other specially selected materials so as to last and give excellent service.

MONEY BACK GUARANTEE

To fit a pair of NATURE-TREADS perfectly to the exact measurements of your feet, we shall have to have the foot chart properly filled out. Place same with your remittance and as soon as this is received a pair will be sent to you under our ironclad guarantee that if for any reason you choose to return them your money, all you have paid, will be promptly refunded to you. In other words, we hold your money in reserve subject to your acceptance of NATURE-TREADS. Can anything be more fair?

SEND OR BRING YOUR FOOT MEASUREMENTS TODAY

We make this offer because we want nothing to stand in the way of your giving NATURE-TREADS a good trial. You cannot go on being burdened with tiring, hurting, burning feet that stand in the way of your progress and pleasure, especially when our invention is just what your feet have long needed. We hope, therefore, that you will have no reason even to hesitate about sending us the chart, so that in a few days you can get your pair of NATURE-TREADS and truly feel like a new born person.

NATURE-TREAD SHOP

58 East Washington Street, (at Wabash)

5th Floor Garland Building

Telephone Dearborn 3219—Hours: 9 to 5:30

Money Back Trial Offer

Gentlemen:

You may send me for ten days' trial a pair of Nature-Treads, size as indicated in measurement chart. To show my good faith and because you do not know me, I enclose $3.50. If, at the end of ten days, I return them, you are to refund this money promptly.

Date.....

Name.....

Postoffice .....

R. F. D. ..... Box No..... State.....

Street and No.....

HOW TO SEND MONEY. The best and safest ways to send money are by Postoffice Money Order, Express Money Order, Bank Draft or Check.

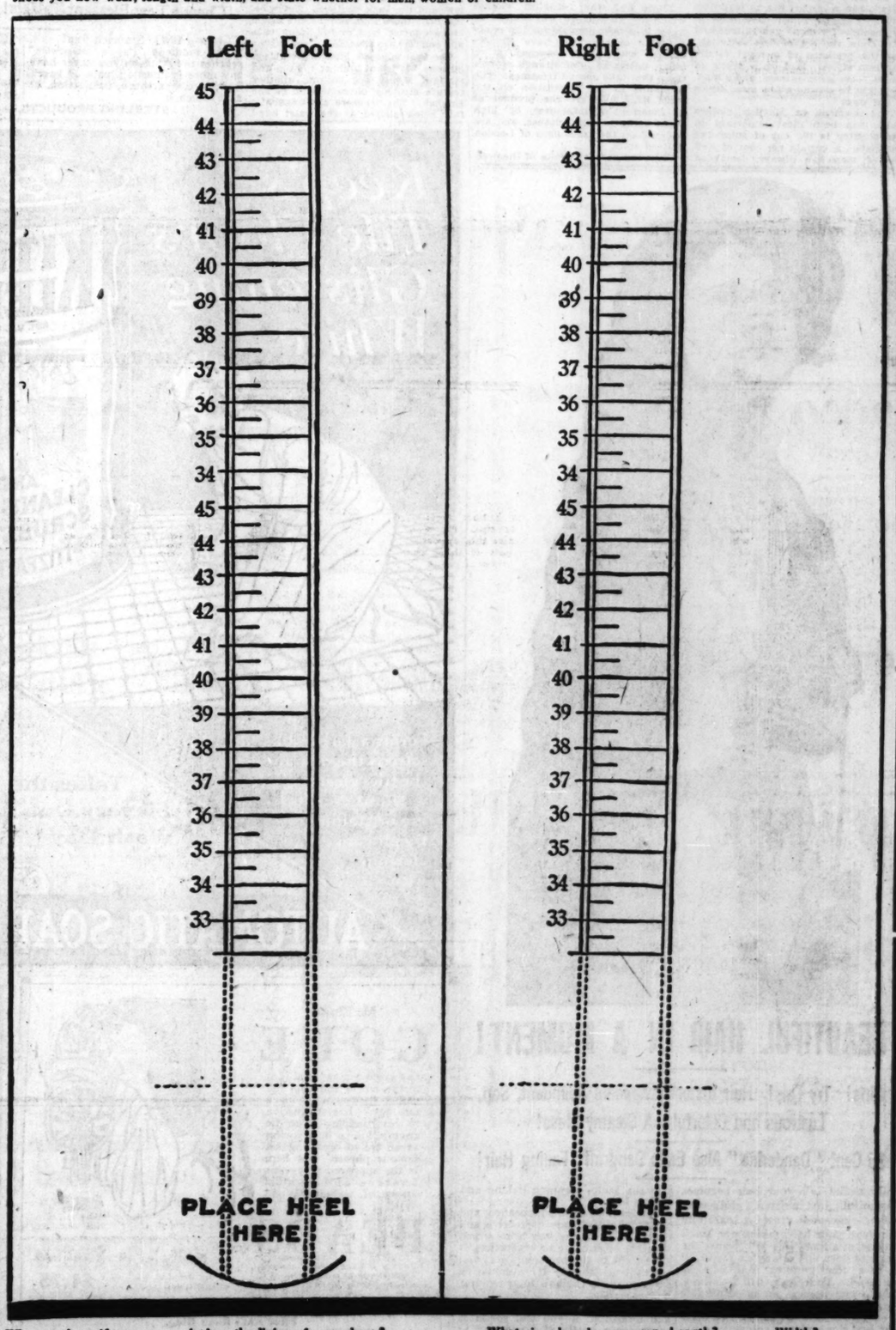
DO NOT SEND COIN; it is liable to break through the envelope and be lost. If absolutely necessary to send coin BE SURE to wrap it in strong paper before putting it in the envelope, and then send by REGISTERED MAIL.

References: Foreman Bros. Banking Co., 30 N. La Salle St., Chicago, Ill. First Nat'l Bank, Iron River, Michigan. Exchange Savings Bank, Mount Pleasant, Mich.

Nature-Tread Shop 58 E. Washington Street, Chicago, Ill.
5TH FLOOR GARLAND BUILDING

Nature-Tread Measurement Chart

Directions: Place stockinged left and right foot on this chart in the spaces as indicated. Then take a pencil and draw it around the feet so that when you step off the sheet there will have been formed an outline of the right and left foot. Nature-Treads are closely fitted to the measurements you give, so be careful to get it exact. Also, if you can, fill in below the exact size of the shoes you now wear, length and width, and state whether for men, women or children.



What numbers, if any, are marked on the lining of your shoes?.....What size shoe do you wear—Length?.....Width?.....

Please state as near as you can what you consider your principal foot trouble.....

MEN'S FASHIONS

American styles.

By A. T. Gallico.

This department appears every Tuesday and Friday in The Daily Tribune.

This department will be glad to answer any questions regarding men's fashions and the correct thing to wear on different occasions. Address communications to A. T. Gallico, Chicago Tribune, Chicago. Inclose stamped, addressed envelope for personal reply.

ENGLISH CLOTHES BECOMING MORE POPULAR.

NEW YORK. — [Special Correspondence.]—When it comes to men's clothes, things English always have been and, according to the signs, will continue to be in the lead. The supremacy of English clothes is in part due to manufacturing concerns which have been in the business for many generations and who know the art of fine materials, and the presence of a royal family who sets styles. Had we a prince of Wales, some lesser princes, and a king, we might be setting a few more styles of our own.

That element in English clothes which has been most important in this country is the cut of suits and overcoats. A certain per cent of well dressed men has always demanded English cut clothes, and acquired them until recently through tailors or at shops where imported models find their way. This limited the circulation of English fashions to men who could afford to have their clothes made to order, while there were many men without the necessary income, and yet with the ambition of having their suits fashioned after the London idea.

This does not mean that high grade American clothes are not just as much a possibility for the well dressed man as the English products. Conservative American clothes are quite as much in favor with the best dressers as those from across the water. But that is because these same suits are cut on English lines, modified to some extent.

Those who want English clothes which are all English will be glad to know it is now possible for the ready to wear dresser to have English clothes without the expense of a tailor, unless he is of strange proportions, that take special treatment. The two suits in the illustration on the right hand side are the product of an American manufacturer of high grade ready to wear clothes, and are designed on the exact lines of London tailored suits.

English styles.

The chief characteristics of the present English sack suit or lounge suit, as it is called, are the short coat, lack of vent, and fullness of the trousers, as contrasted with the longer coat, high vent, and narrow trousers of the nonconservative American suit. From the standpoint of comfort the English style cannot be improved upon. There is nothing at any point to bind or confine.

In detail this English lounge suit, which I saw in the show room of a prominent American manufacturer, is as follows: The coat is a trifle shorter than the average American cost, and closes with two buttons, although it is possible to have a three button model. The bottom is well rounded and cut away, the buttoning line low, the front soft rolling, the pockets placed low, and the back ventless. There being little more than the outside fabric and a quarter, half, or full lining, ease and comfort are assured.

The vest is single breasted, with six buttons. It is cut high at the top and straight across the bottom, another feature strongly characteristic of the English. The trousers are unusually full being plaited at the waist band in front, which makes them fall in a straight line. They are strapped in back, with a high waist line running higher in back for ease. The waistcoat is so cut that it comes fairly well down over the trousers.

The matter of trouser cuffs is at your own disposal. The Englishman will always wear cuffs, a habit he has acquired because of the famous London weather. In fact, the trouser cuff is an evolution of the scheme the Englishman used to keep the bottom of his trousers clean, another example of the importation of English fashion.

The double breasted coat in the illustration is another model from this same manufacturer. It also is cut on English lines. It is a fairly short coat with three rows of buttons, which are low and widely spaced. There is a short vent, the pockets are placed low, and the lapel is broad. The trousers which the manufacturer makes for this double breasted coat are of the same material, and although full are not plaited.

But you will note that in the illustration striped trousers are combined with the coat. This makes such a suit a two in one investment, for the popularity of the sack coat with striped trousers is becoming more and more assured. It is an outfit that serves the purpose for semi-formal day affairs and yet is not too dressy. For the man who has to go from the office to afternoon receptions or such it is an excellent compromise.

This coat has still a third possibility in the summer for use with white flannels. The single breasted coat to the lounge suit may also be used for this purpose and due to the free lines on which it is cut, it may even be used with knickers for golfing.

BEAUTIFUL HAIR IN A MOMENT!

Girls! Try This! Hair Instantly Appears Abundant, Soft, Lustrous and Colorful—A Gleamy Mass!

35 Cent "Danderine" Also Ends Dandruff; Falling Hair!

Immediately!—your hair becomes beautiful. Just moisten a cloth with Danderine and draw it carefully through your hair, taking one small strand at a time; this will cleanse the hair of dust, dirt or any excessive oil—in a few minutes you will be amazed. Your hair will be wavy, fluffy and possess an incomparable softness, lustre and really appear twice as thick and abundant—a mass of luxuriant, glinty, colorful hair.

Besides beautifying the hair Danderine eradicates dandruff; invigorates the scalp, stopping itching and falling hair.

Danderine is the best, cheapest and most delightful hair corrective and tonic. It is to the hair what fresh showers of rain are to vegetation. It goes right to the roots, vitalizes and strengthens them. Its stimulating properies help the hair to grow long, heavy, strong.

You can surely have beautiful hair, and lots of it, if you will spend 35 cents for a bottle of Danderine at any drug store or toilet counter. It is not greasy, oily or sticky.

KNOWLTON DANDERINE CO., Wheeling, W. Va.

STOMACH UPSET—GAS, GAS! END INDIGESTION AT ONCE

Chew a Few Pleasant Tablets! Instant Stomach Relief!

Chew a few! Stomach fine! The moment "Pape's Diapepsin" reaches the stomach you never have any more indigestion, pain or gases, flatulence, heartburn, palpitation, or acid stomach.

Correct your disordered digestion for a few cents. Millions of stomach sufferers have found relief in these pleasant, harmless tablets. Any drug store.

STERLING PRODUCTS, Inc., Wheeling, W. Va.

Enter, Beauty—Exit, Age

with this marvelous English Clay

Beauty is yours in Forty Minutes if you make it an absolute point to get the genuine English Clay that you read about constantly in articles and advertisements everywhere. Blemishes and wrinkles fade away overnight—leaving a glowing, radiant complexion.

Spread this natural English Clay on face and neck—and relax in your easy chair. In ten minutes, laxation starts; you can fairly feel the purging, purifying action in every pore. The whole skin structure responds. Another twenty or thirty minutes, and the clay is wiped away—revealing a skin silky-soft, bright with color.

Half a million women have already purchased this English Clay by mail at $1.87 plus postage (average cost, $2). This famous miracle-working clay is now sold through drug and department stores, in a new special, drugstore size, hermetically sealed stone jar at $1, under its scientific, laboratory name—

Terra-derma-lax

The English Beauty Clay

Used twice a week it is the only skin beauty insurance any woman needs

ASTOUNDING Things That Terra-derma-lax DOES

—Flushes each pore of blackheads, dust specks and all impurities.
—Brings back the full color and skin health of rugged youth, and the benefits last.
—Reduces large pores, smoothes away wrinkles and crow's-feet.
—Stifles hair growth on face.
—Permanently removes pimples by carrying away the foreign substances causing them.
—Used twice a week it is the only skin beauty insurance any woman needs.

At all drug and department stores $1

or by mail C. O. D. if your dealer can't supply you. Dermatological Laboratories, Chicago

SOLVE PUZZLE—WIN!

WANT TO WIN $1,000? Sure you do—then see how many objects you can find in this picture beginning with "S," like "stove," "shoes," "shirt," etc. Have your folks or friends help. You'll have barrels of sparetime fun, and think of winning $1,000 besides. Five $1,000 Prizes—100 Prizes in All.

Winning $1,000 Easy—Here's How

Send in your list of "S" words as soon as possible. If your list is awarded from first to fifth place and you have "qualified" under Class "A" by sending in a $5 Henber Pencil order during this campaign you will win $1,000; under Class "B" ($3 pencil order) you would win $300; under Class "C" (no pencil order) you would win $25. You can win without ordering a pencil.

Advertising Our Pencils

We want every one to become acquainted with our pencils, the most useful of all writing appliances. They make suitable gifts for every occasion.

Lady's and Gent's Style

The illustration shows our Sterling Silver style (regular $3.50, now $2, or two for $5, Lady's or Gent's). The $5 Gold (Lady's or Gent's) comes in Colonial Hexagon shape. The Henber has many distinctive features—repelling lead device, safety clasp, chase engraved barrel, non-clogging mechanism, etc.

Extra!

$500 Extra Lady's Prize
$500 Extra Gent's Prize

To the lady sending in the nearest, correct list of "S" words an Extra $500 Prize will be added to whichever prize she wins if she "qualified" under Class "A" or "B" when sending in her list of "S" words. An Extra $500 Prize will be awarded under the same conditions to the gentleman sending in the nearest correct list of "S" words.

Others Have Won!

If others, even school children as young as 12 and 14 years have won $1,000, you can win. The following persons each won $1,000 in previous advertising campaigns conducted by this firm: Thomas Danzig, 1154 S. 12th St., Philadelphia, Pa.; Frank Vogel, 720 North 7 St., Tacoma, Wash.; E. J. Kilkelly, Kenosha, Wis.; Mrs. B. Bailie, Milwaukee, Wis.; Mrs. Elia Phillips, Clifton, Col.; Walter Rice, Penstrike, Minn.; Mrs. R. O. Steele, Kimball, Neb.; M. Gould, Blackfoot, Idaho, and others.

Wishing Will Not Win. ACT!

Don't wish and wish you could win. Go right ahead and try. Surprise yourself and friends by winning $1,000. There are five $1,000 prizes, besides many other prizes. Start winning right now by making up your list of "S" words. DO IT NOW! This is your opportunity. ACT!

Address Your Solution to THE HENBER CO. 232 Flatiron Building Minneapolis, Minn.

100 PRIZES ABSOLUTELY FREE

Prizes	Class "A"	Class "B"	Class "C"
1st	$1,000.00	$300.00	$25.00
2nd	1,000.00	300.00	25.00
3rd	1,000.00	300.00	25.00
4th	1,000.00	300.00	25.00
5th	1,000.00	300.00	25.00
6th	500.00	200.00	15.00
7th	200.00	100.00	10.00
8th	100.00	50.00	5.00
9th	75.00	30.00	4.00
10th	50.00	20.00	3.00
11th to 15th	25.00	10.00	2.00
16th to 25th	10.00	5.00	2.00
26th to 50th	7.50	4.00	2.00
51st to 100th	5.00	3.00	1.00

Class "A"—Prize if you order $5 pencil
Class "B"—Prize if you order $3 pencil
Class "C"—Prize if you buy no pencil
Prizes at Republic Bank, Minneapolis

FOLLOW THESE EASY RULES

1. Any one living outside of Minneapolis may compete for the free prize except employees or their relatives of the Henber Company.
2. Whoever sends in the largest number of words which correctly name the objects shown in the picture starting with "S" will be awarded first prize, and so on down the list of 100 free prizes. One point will be allowed for each correct word, and one point deducted for each incorrect word or omission of a correct word.
3. In case of ties for any prizes offered the full amount of each prize tied for will be awarded to each tying contestant. List winning the first prize will be published at the close of contest. Enlarged copy of picture will be furnished on request.
4. Your solution must not include hyphenated, obsolete or compound (words made up of two complete English words) or foreign words. Webster's International Dictionary will be used as authority.
5. It is permissible to name either singular or plural, but both cannot be used. Synonyms and words of same spelling but different meaning will count only one, but any part of an object can be named.
6. All solutions mailed and postmarked Feb. 15, 1923, will be accepted. Contestants may "qualify" under Class A or B up to midnight Feb. 24, 1923.
7. Write words on one side of paper only numbering each 1, 2, 3, 4, etc.
8. Three prominent people of Minneapolis will act as judges. Their decision must be accepted as final and conclusive.

M. Emile

COUE

has given a most vital idea to the world and won the name: "a teacher with a message." His suggestion to his disciples is to tie twenty knots in a string as an aid to repeating his famous phrase. But here is the approved way—this austere and beautiful string of walnut "Wood Win"

Every Day in Every Way .....

BEADS

Twenty "Wood Win" walnut beads strung on a silk cord with a solid walnut pendant.

Realize the goal of your desire—wear these beads and say: "Every day in every way I am getting better and better." Sent postpaid on receipt of money order or draft, or at best stores..... $1.75

ARMAND-WIN CIE., DAVENPORT, IOWA
First Nat'l Bank Bldg.

NR TO-NIGHT

Tomorrow Alright

Night's Tonics—fresh air, good sleep and an NR Tablet to make your days bright.

Nature's Remedy (NR Tablets) exerts a beneficial influence on the digestive and eliminative system—the Stomach, Liver and Bowels.

To-night—take an NR Tablet—its action is so different you will be delightfully surprised.

Used for over 30 years

Get a 25c Box

Chips off the Old Block

NR Jrs

NR JUNIORS—Little NRs
One-third the regular dose.
Made of same ingredients, then candy coated.
For children as well as adults.

Advertise in the Tribune. Subscribe for the Tribune.

, Age
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minutes, and
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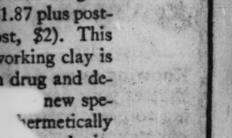

At all drug and department stores **$1**

t by mail C. O. D. if your dealer can't supply you. Dermatological Laboratories, Chicago

IZES $7,000 in All 100 Prizes

00 PRIZES
BSOLUTELY FREE

	Class "A"	Class "B"	Class "C"
	$1,000.00	$500.00	$25.00
	1,000.00	300.00	25.00
	1,000.00	200.00	25.00
	1,000.00	200.00	25.00
	500.00	200.00	15.00
	200.00	100.00	10.00
	100.00	50.00	6.00
	75.00	30.00	4.00
	50.00	20.00	3.00
to 15th ..	25.00	10.00	2.00
to 30th ..	15.00	5.00	2.00
to 50th ..	7.50	4.00	2.00
to 100th ..	5.00	3.00	1.00

"A"—Prize if you order $5 pencil
"B"—Prize if you order $3 pencil
"C"—Prize if you buy no pencil
Prizes at Republic Bank, Minneapolis

OLLOW THESE EASY RULES
ny one living outside of Minneapolis may
ete for the free prizes except employees or
relatives of the Member Concerns.
Whoever sends in the largest number of words
correctly name the objects shown in the
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, and so on down the list of 100 free prizes.
point will be allowed for each correct word,
one point deducted for each incorrect word.
mission of a correct word list
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be published at the close of contest. Enlarged
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national Dictionary will be used as authority.
It is permissible to name either singular or
al, but both cannot be used. Synonyms and
s of same spelling but different meaning will
t only one, but any part of to object can
ed.
All solutions mailed and postmarked Feb. 16,
, will be accepted. Contestants may "qualify"
r Class A or B up to midnight Feb. 21, 1923.
Write words on one side of paper only number-
each 1, 2, 3, 4, etc.
Three prominent people of Minneapolis will
as judges. Their decision must be accepted
inal and conclusive.

nneapolis, Minn.

$1.97 for Men's "Super" Union Suits

Part wool—but that doesn't tell half of the story, in that these are suits that we've had tremendous success with—they've proved the "leaders" of a big underwear season—winter weight—the natural gray color, closed crotch style—the price is really startling:

Also special—Men's winter weight Union Suits— natural color—50% all wool, offered very specially at **2.86**

W. A. WIEBOLDT & CO.

MILWAUKEE AVE. AT PAULINA ST. — 2 STORES — LINCOLN, SCHOOL AND ASHLAND

$1.00 and 1.25 Silk Hosiery, 67c

So exceptional at the price that a few hours of selling should see the entire lot disappear; PURE SILK hose, with that glossy, rich looking air of quality so dear to the feminine preference—odds and ends and so, for Monday, **67c**

Men's Fine Cashmere Hose—drop stitch or plain natural gray only—that's why these 50c half hose are marked for Monday, special at **33c**

Children's Mercerized Lisle Stockings, reinforced at heel and toe—cordovan, black and white, 50c and 68c grades, special at only **33c**

Eddie Rickenbacker

"Ace of Aces" of the U. S. Army Air Service, will speak from our Radio Broadcasting Station, K-P-A-D, tomorrow between 12 M. and 12:30 P. M., on "The Future of the Airplane."

Silks—The WANTED Silks At Chicago's Lowest Prices

Canton Crepe for instance—every woman knows how fashionable it is—and how completely necessary it is to the fashionable modes this spring! Where else can she buy the 40-inch, perfect quality that drapes so beautifully—sold almost everywhere, indeed, at $3—for, the yard, **2.22**

Satin Charmeuse Always welcomed in the well dressed woman's wardrobe; 40 inches wide; regularly sold up to 2.25, special at, yard, **1.64**

Black Taffeta, our Gold Dipt brand, also colors and changeable effects; sold elsewhere at $2.25; Monday, yard at **1.46**

Crepe de Chine, 40 inches wide; dress weight, in a variety of colors for dresses, lingerie, etc.; originally $3; yard at **1.47**

Costume Velvet, 27 inches wide, fast black; guaranteed to wear; $2.50 values; tomorrow, yard at **1.36**

For Babies

Dresses of good quality lawn, 27-inch length, sizes up to 2 years, **31c**

From 11 a. m. to 12 m., Flannelette Sleepers for 2 to 6 yr. olds. 79c vals. **46c**

Candy

Bunte's Broken Colonial Sticks, every good flavor youlike, pound, **14c**

Fresh Peanut Brittle, pound, **9c**

Pearls

Tomorrow we offer high luster French pearl beads in graduated strands 24 and 27 inches long; gold filled clasps; in a presentation box, at only **93c**

Bear Brand Yarns

Large size skeins. All leading colors. At a small cost to you you can crochet or knit many beautiful things. Bear Brand Yarns Monday, skein at **47c**

Cluny Laces

And Insertions, so much liked for fancy work; delightful new patterns; we've always had them for 15c; at yard, **8c**

Silk Gloves

Almost unbelievably low priced; all with double finger tips; in black or white, 2-clasp style, broken sizes, while they last, **27c**

Tobacco

Tip Top, Plow Boy or Bull Durham Smoking Tobacco, 10c packages (no mail or phone orders), **12 for 87c**

Cigars

A box of long filler Havana Blended Perfectos, the popular "E. Scientifico" Brand, while 700 boxes last, $2 box of **25 for 93c**

Swiss Flouncing

27-inch fine Swiss for children's dresses very special at, yard, **48c**

Edgings and Insertions

Of dainty Swiss, so effective in trimming undermuslins, etc.; very special Monday, yard **17c**

The Dress Goods

All Wool Coatings, 54 inches wide, some of the most popular weaves of the season; far below manufacturer's cost, regularly $4, at, yard, **1.96**

Printed Foulards, 36 inches wide; mostly navy and brown; in conservative patterns; usually $2; yd., **1.25**

All wool French Serge, 42 inches wide; also poplin; a range of colors; originally $1.66; tomorrow, yd., **1.15**

Women's Truly Fine Footwear in Close-Out Groups Monday

Shoes made to sell at $5 and $6 will be found in this group of women's Oxfords, Strap Pumps, and all year 'round shoes—all because we're down now to the "short lines" and broken sizes and MUST clear them out. Some are of black kidskin, others of patent leather, and still others are of dull leathers; some Mary Adams low shoes included. Here is an opportunity to buy for spring and summer—the seasoned shopper will not overlook this striking value— **2.87**

Women's Storm Rubbers, low heels; a good quality; regularly 89c, tomorrow at **51c**

Women's Spats, gray, brown and fawn, of kersey and felt, in small sizes; originally sold up to $3—while 300 pairs last, at **23c**

8:30 to 9:30 A. M.

Women's Felt House Slippers, elkskin soles, in various colors and effectively ribbon trimmed; sizes 3, 4 and 5 only (no mail or phone orders). **43c**

Children's Shoes of patent leather, black kidskin and patent leather with colored kid tops; sizes to 8; worth up to $1.75, at **77c**

The Most Delightful Dresses; Spring Models, at 7.94

To see them is to want them—for the price is irresistible—imagine frocks of rustly taffeta like those illustrated, trimmed as they are with beads and the cleverest ruffings—NEW from neck line to hem—and marked 7.94. It DOES seem to pass the realm of possibility, but here they are Monday, and there are OTHERS, many others, just as remarkable—Canton crepes, Poiret's, delightfully tailored men's wear serges—black, brown, navy, cocoa, Copenhagen—and every size for women and misses. Just think of it, dresses that could have been marked easily as high as 13.50, and even more, offered you for Monday at **7.94**

Many More Styles Besides These, All at $7.94

$5 Takes the Winter Coats

Be here early to get these—tweed, herringbone, velour and plush Coats, some with fur collars; excellent colors; women's and misses' sizes, **$5**

Flannel

Thirty-six inch Outing Flannel, good, heavy quality; in blue or pink, patterns for pajamas, etc. (no mail or phone orders—10-yard limit), yard, **12½c**

Percales

Thirty-six inches wide, in an endless variety of select patterns for women's dresses or aprons; full pieces, yd. 25c; in remnants, yard **11½c**

Hair Nets

Fashion's Favorite—made of real human hair, large size, cap and fringe; all shades but gray; 10c values, dozen, **37c**

Stone Jars

Six gallon size (limit 2 to a customer), special for tomorrow, each **69c**

Fish Globe

One gal. Fish Globe, 3 gold fish, sea moss and sea shells, set, **43c**

Argo Starch

Limit 4 packages to a customer, special for Monday, package, **5c**

Boys' Blouse

Or shirt of striped percales, with or without collars, popular brands; values to 1.50, for Monday at **68c**

Wall Paper

We've rounded up all our tapestry designs suitable for living rooms, dining rooms and halls, that have sold at 45c; and marked them for Monday at, roll, **21c**

Eagle Shoe Polish

An excellent black polish, special for Monday only, can, **2c**

Poultry Feed

W. A. Wieboldt & Co.'s Best Scratch Feed, contains no grit or oyster shells (200 pound limit), **100 lbs. for 2.23**

Sure Pay Egg Mash, the guaranteed egg producing feed, **100 lbs. for 2.36**

Hat Frames

The demand continues—no sooner is one shipment sold out than another is on the way, but only for a limited time can the supply hold out. Be on hand Monday for these excellent buckram frames, which make up so easily into the new spring styles. Plenty of the new small shapes, large ones for those who prefer them, shapes of odd contour for those whose particular style requires them—all sensationally low at **28c**

Braids, all colors and kinds, deeply reduced, bolt, **65c**

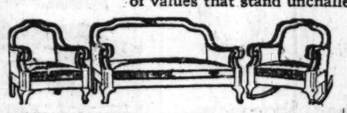
Straw Cloth, in the most popular effects, very special, yard, **87c**

Flower Wreaths, many to select from, all at one low price, **26c**

Most Amazing Furniture Offerings Are Here Tomorrow!

. . . . Not only are the offerings themselves phenomenal, but the fact that we permit accommodation terms in the case of practically every item makes all the more noteworthy our successful efforts to outstrip every other furniture offering in Chicago . . . . the reason for our unparalleled activity in Furniture is the direct result of values that stand unchallenged!

THREE-PIECE Overstuffed Living Room Suites, velour or tapestry covering; all have spring backs and loose spring cushion seats, special at **149.73**



THREE PIECE PARLOR SUITES, as shown; solid oak, golden finish and birch mahogany finish; upholstered with genuine blue or brown leather, for our January Sale, at **124.73**

THIS massive frame three piece parlor suite, in golden oak, American walnut and mahogany finishes, upholstered with genuine brown or blue leather; regularly $135; an amazing buy, tomorrow **94.78**

SEVEN PIECE Queen Anne Dining Room Set, as pictured; 6 ft. 54 inch table, 5 side chairs and arm chair; Jacobean oak and American walnut finishes; chairs have genuine leather slip seats; for tomorrow this remarkable suite is only **73.78**

HERE it is again—seven piece solid walnut Dining Room Set that cannot be duplicated today at this low price; 6 ft. 54 inch table and 6 high cane back chairs with blue leather seats; including arm chair; for Monday at **117.94**

A NUMBER of four-piece Bedroom Suites, in American walnut and brown mahogany finishes, with large vanity and bow foot bed, dustproof throughout; deeply reduced, startling at **249.73**

Extended Payments May Be Arranged If You Desire It.

A LARGE selection of three piece bedroom suites, consisting of 45 inch dresser, vanity and a full size straight foot end bed, in beautiful American walnut; the best of construction; the dresser is dustproof throughout; prices range up from **159.73**

A LARGE assortment of dressers, as pictured, with two large and two small drawers, in American walnut; all fitted with French plate mirror, **28.73**

THIS well designed, well made library table, as shown, in antique mahogany finish; we only have a limited number, special at **19.97**

Hoosier Cabinets

CLEAN UP sale of a large quantity of floor samples of Hoosier Kitchen Cabinets, in golden oak and white enamel; all have a full cereal set; prices range up from **49.37**

ALL our Englander Da-Beds, covered with high grade cretonne, walnut finish frames; some with automatic motion; $45 values; reduced for tomorrow to only **31.37**

FIVE PIECE White Enameled Kitchen Sets, good size drop leaf table and four strong chairs, special for tomorrow at **22.63**

WHITE wood top 25x40 inch Tables, golden oak legs, large drawer; sold regularly at 4.75, and four kitchen chairs, as shown, in golden oak finish; the five pieces tomorrow, **9.34**

FIFTY pound all white layer felt Mattresses, covered with fancy art ticking; roll edge; all sizes; secure one at our new low price, **10.39**

SANITARY Link Fabric Bed Springs; rustproof and sagless; guaranteed for 25 years; made to fit any size wood and metal beds; priced for tomorrow at **7.37**

SANITARY Slat Fabric Bed Springs, dustproof and rustproof; guaranteed for 25 years, for all makes of metal and wood beds; in all sizes; tomorrow at **4.87**

MANY styles of William and Mary and Queen Anne dining tables, 54 inch top and 6 ft. extension; golden oak, Jacobean and American walnut; values to $52.50, tomorrow, your choice at **32.87**

Wool Blankets Deeply "Cut"

Limited quantity of each (no mail or phone orders filled.)

All Wool Blankets, size 76x80 inches; pink plaids only; $10 is their true value. If you're early tomorrow you'll find them at, pair, **5.94**

All Wool Plaid Blankets, size 60x84 inches, for twin beds, heavy, warm and durable; in a score of fancy plaids; worth up to $12, Monday at, pr., **7.60**

Waban Select Wool Blankets, made of fine wool in fancy plaids; in double bed size, reduced to, pair, **8.40**

Pure Wool Blankets, five pound, double bed size, red and black plaids; your choice, pair, **9.56**

All Wool Blankets, size 70x84 inches, a heavy quality in a range of pretty colors; our No. 455 tomorrow, pair, **7.96**

Taylor Plaid Blankets, made of finest wool, heavy, soft and warm; $20 value, pair, **12.34**

Tomahawk Sheets made of seamless sheeting—absolutely free from dressing—a sheet with a reputation for wear; three-inch hems; tomorrow (limit 2, no C. O. D. orders), each, **1.04**

Ronson Toy Pistol

We bought them at our own price—the celebrated Ronson Repeating Pistols which sell almost everywhere at 25c; 1,000 shots without reloading; harmless (no mail or phone orders—2 limit), extremely low priced, each, **6c**

Many More Styles Equally as Charming

Those Remarkable Dress Aprons at 83c

Apron Dress Sales are the vogue of the hour—you can read of them everywhere—but here is a selling that interposes VALUE where it should be and covers an amazing field of styles—the styles every woman is keenest for—and prices them far, far below the usual. Some are samples, some are the inventory stock of the manufacturer—chambrays, ginghams, and percales—up to 1.98 qualities at **83c.**

A Bed Spread Selling!

Just scores and scores of the prettiest, daintiest white Crochet Bed Spreads to sell tomorrow at less; all are the good, medium sizes, usually 1.50, at **94c**

Satin Bed Spread and Bolster to match; range of pretty patterns; set in a box; very special at **4.96**

Crochet Spreads, extra fine quality with pink or blue wide stripes; size 81x90, special, **2.36**

Colored Bed Spread Sets, spread and bolster to match; blue, pink and gold; set at **5.37**

Lace Bed Spread Sets, spread and bolster to match; unusually fine; elsewhere at 9.98, tomorrow, special at **4.94**

Crochet Bed Spreads, for double beds; plain and scalloped hems, special at **1.74**

Famous Hegla Novelty Lace Bed Spreads, fashioned of the daintiest laces—some are slightly soiled from display—that's why these lovely spreads, some originally sold for as much as $14, can be had, while they last, **$5**

'Finds' for Needlewomen

Centerpieces, 36-inch, of tan stamped fabric, **37c**

Scarfs, lace trimmed, at **77c**

Stamped Scarfs, size 18x45 inches, for dressers or sideboards. Imagine buying a Scarf for 26c but **26c**

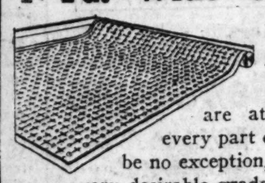
Stamped Pillow Tops, make up very attractively, for sofas and armchairs; special at **41c**

Center Pieces, stamped and hemstitched, 36-inch size; can be used for a large table if a crocheted edge is employed, **46c**

Lamp Shade Making Taught Free in Our Fancy Goods Section.

4 Yd. Wide Cork Linoleum

A Whole Carload to Sell 'Way Under the Usual Figure.



Our linoleum purchases are attracting shoppers from every part of Chicago—Monday will be no exception, for here is an especially heavy, very desirable grade of cork linoleum from one of the best mills—in unusually pretty patterns—indeed, it will go like a flash at, square yard, **64c**

Wieboldt Queen $80 Electric Clothes Washer

67.50

It is hard to believe that any factory can turn out such a high grade washer and still sell at a price so low. Heavy cypress tub, 12 inch swinging wringer, angle iron frame, all gears enclosed and many other features you can only find on highest priced washers. Tomorrow this superb $80 washing machine for only **67.50**

Sold on Easy Terms of **$5 Down**

Same Washer with copper tub, **73.50**

Curtains at 1.21 A PAIR Means a Crowd!

Our present need to clear out every single pair before the coming of the new season brings them to you—attractive filet and Nottingham Lace Curtains, allover patterned or plain, at this absurdly low price, pair, **1.21**

Lace Edged Marquisette Curtains for dining room, kitchen or bathroom—it's only through quantity purchasing that we have them at, pair, **92c**

Heavy Cable Marquisettes, 50 inches wide, white or cream, yard, **36c**

Fancy Voiles, 36-inch, useful anywhere, yard, **31c**

Shades Oil opaque, size 3x7 ft., on guaranteed rollers; all favorite shade colors; Monday at only **53c**

PAINTS! PAINTS!

Chicago's Lowest Prices

Tomorrow, while a limited number of colors last, Ready Mixed House Paint at a very low price. Take advantage of the price while the assortment of colors holds out, tomorrow at, gal., **79c**

Alabastine, two colors; 5-lb. package, **25c**

Rutherford Wall Paper Cleaner (two limit), can at **7½c**

Floor and Woodwork Varnish, Capitol Brand (1 gallon limit), for Monday at, gallon, **97c**

HOUSEWARES—Prices by FAR the Lowest in Chicago; and the Goods Are Standard

Home Kissed Curtain Stretchers, full 6x12 ft. size; brass, nickel plated; adjustable pins, center brace; will stretch any size curtain; at only **1.69**

Indestructo Capping Machines, guaranteed; will cap any size bottle; special at **77c**

Arcade Coffee Mills; will hold one pound of coffee; complete with glass canister and wall attachment; ready to hang; special **77c**

Fancy Flower Baskets, medium size; special, **29c**

Tin Cups, for root beer bottles; gross, **17c**

Wood Knife Boxes, two compartments, **19c**

Glass Jugs, one gallon size; light, clear glass (6 limit), each, **17c**

Three pc. Glass Mixing Bowl Sets, very useful; size 3, 7 and 9 inch bowls; set at only **42c**

Solid Copper Boilers, extra heavy gauge copper with stationary wood handles; large size 9, at only **3.19**

White China Cups and Saucers (6 limit), pair, **13c**

Special lot of Toilet Paper, to sell at (10 limit), roll, **2c**

Keystone Clothes Lines; 100 ft. length, 66c; 75 ft. length, 48c; 50 ft. length at **32c**

Garbage Pails, 3½ gallon size; made of heavy galvanized iron; strong bail handles, **47c**

Folding Clothes Rack, as shown, very handy; special at **37c**

Four piece Aluminum Sauce Pan Sets, sizes 1, 1½, 2 and 3 quart; first grade; 1.57 value at, set, **84c**

Glass Fruit Bowl and six saucers, set, **39c**

Full Nemo Corset

Selections and Better Fitting—

A Nemo Corset is a wonderful product—in large measure though, this reputation has depended upon the thoroughness with which the Nemo organization trains its demonstrators and corset hygienists—it is a matter of record that

The Corsetieres At Our Stores

have fitted thousands of Nemo Corsets satisfactorily—our constantly increasing business is proof of that. Their fitting, sponsored by the Nemo Hygienic Fashion Institute of New York, a graduate of which is in attendance constantly at both our corset sections.

Tomorrow We Feature No. 560

This model, illustrated, is for medium to full figures, with very low bust and elastic inserts as shown; skirt is long; the famous Nemo Bridge construction, namely, front steels shorter than the corset top, together with diagonal boning creates straight lines over the abdomen in a way that no other model has so successfully accomplished—"digging in" is quite impossible—you'll feel free, yet sufficiently controlled, in this corset, and secure in the knowledge that your figure lines are undergoing a wonderful change toward the ideal. It may be had in pink or white, sizes 24 to 36. The price is **7.25**

Furs MUST Clear; So:

This $500 Jap Mink Coat, magnificently trimmed at collar and cuffs and beautifully lined with fine silks, corded belt, is reduced almost beyond all precedent to

$250 For $125

you can buy a $200 Marmink Coat 45 inches long.

For 50

A Slynx Coat, dyed tan or gray, and smartened with leatherette; it was $100.

For $15

A double skin Choker of real Jap Mink trimmed with head and tails; it was $25.

Suits—O'coats

$25 and $27.50 Grades 16.15

Hundreds of this season's suits and overcoats from our own stocks further reduced tomorrow.

SUITS, both single and double breasted, tailored of real worsteds, cassimeres or cheviots, in stripes, checks and mixtures, choice at $16.15.

OVERCOATS in ulsterette or raglan fashion, smartly belted and pocketed; also some Chesterfields with velvet or self collars; choice at $16.15.

Trousers—$4.73

Priced earlier at up to $6.50—worsteds, cassimeres, cheviots, corduroys and icemen's mixtures; sizes 28 to 50.

Bridge Lamps

The Standards are glossed a rich mahogany, grained as are the more expensive woods—fitted with a finely modeled arm that is adjustable to any height for reading—the base weighted with three fanciful claw supports—all wired with chain socket, **4.82**

The Shades are of gold, blue or mulberry silks with 6-in. fringes and skirts, artistically finished with rich gold braiding and silk lining; all highly special, at **4.22**

How Did He Propose?

Do you remember—of course you do—how your husband proposed to you? Where and how did it happen? Was he scared to death and weren't you on the verge of nervous prostration too? For, of course, you knew he was going to do it—or didn't you? Perhaps he isn't your husband, but one of the fellows you had to "turn down." How about that? Tell us about it? This goes double, for we want to hear from the men, too. A dollar for every letter printed. Address Proposal Editor, The Tribune, Chicago.

First and Only.

It was on my sixteenth birthday.

My beau said teasingly, "Sweet sixteen and never been kissed."

I blushingly admitted that it was

true. Suddenly becoming serious, he asked if he might be the first and always the only one.

I was rather young to be engaged, but we were not married until three years later. He was the first and only. G. B.

What Mother Wanted.

My sweetheart's home was in another city, and he wrote to his mother every week.

One evening when he called I asked him if he had written that week, and he said: "No, I have not. You see, the day after tomorrow is mother's birthday, and I know the best gift she could possibly receive is the news that I am engaged to you. I've got the letter written, and I am waiting for you to say yes before I mail it. You won't spoil her birthday gift, will you?"

He mailed the letter. M. J. N.

Settling the Argument.

About five years ago I found myself facing a peculiar situation. I was engaged to two men at the same time. Richard, who was much older than myself and whom I greatly admired; and Mac, whom I had always viewed as a brother.

The latter proposed to me in such a manner that I took the whole affair as a joke and accepted him in the same spirit in which I thought he had proposed, only to learn that he was in earnest and was planning to make a home.

I was in a quandary, as I was already engaged to Richard. I was acting in the films at the time and my leading man and I were great pals. I confided in him and asked his advice. He gave it.

"There is just one thing for you to do. That is to break with them both and marry me."

I followed his advice. M. S.

Audience Liked It.

Our club was giving a play, and my best friend—or shall I say the man I loved?—and I played the hero and heroine. The first night, when the affair was almost over and he had

slipped the ring on my finger, he bent and kissed me. The audience, thinking it part of the play, clapped loudly.

Afterwards I slipped off the ring and handed it to him. In an embarrassed way he managed to put it back and murmur: "Keep it; I meant it."

I did not care to ask what the "it" meant. I was too happy. G. C.

A FRIEND IN NEED

by Sally Joy Brown

I want to be the medium through which the friend in deed and the friend in need may be brought together. It may be you have some discarded article which has not outgrown its usefulness that will make some less fortunate one happy, and you would gladly give it if you knew how to go about it. Write to me and I shall be happy to be of service to you. Please write on one side of the paper.

When information is wanted by mail a stamped, addressed envelope should accompany the request. Please do not send parcels to The Tribune, but write for the address of the applicant and send direct.

This department appears every day in the Daily Tribune.

JUST IN TIME.

I WANT to submit the following little story to those among our friends who would like to help, but who feel that the little they can give in old clothing or furniture, cannot help much in coping with the sorrow and misery about us.

A few weeks ago I received the following letter from a worried mother:

"I am the mother of six children—boy, 13; girls, 10, 8, and 6, and twins—a boy and girl—17 months old. My husband has been out of work and we had no Christmas at all. I cried all day I felt so sorry for my little ones. The children need clothing. Please try to help us. Mrs. S."

Last week a Mrs. D. visited this family. The father, a roofer, had worn down his health in months of fruitless effort to find work. Savings long since had been exhausted. The family, including six children was reduced to living in a basement near Chinatown, and the mother was going out washing in order to earn money enough for food.

Mrs. D. took hold, instantly and vigorously. She ordered a supply of staples from her grocery, thus enabling the mother to remain at home, through her husband found employment for the father, and now the family is on the upgrade once emore, its harsh experience already fading into memory.

A simple story, isn't it, and without much pathos? But that's just the point. Literally hundreds of cases come to us after just such a history has produced its full fruit of misery. Here Mrs. D.'s action nipped possible disaster in the bud; but what might not have happened had such conditions continued until anxiety, deepening into despair, had broken down one or both of the parents, and malnutrition and unhealthy living conditions had done their fell work among the children?

An the little gifts, my friends, are ample in many cases to turn the tide, if given at the beginning. A little clothing from one friend, a few pieces of furniture from others—and another family is on the high road to happiness, a family which would need heroic help, had not assistance come in time! If you have only a little to offer, be assured that we can apply it where it will save the need for a lot later on, and let us hear from you!

Husband Out of Work.

"I have four children, two boys and two girls. My husband has been out of work since the first of Novmber. Do you think some one can send me clothes? I wear size 40. I have no coat and my husband has no suit that is fit to wear. He wears size 36 trousers. My girls, 8 and 5, need school dresses; boy, 3, needs shoes, size 5, and overalls, and I'd be glad to get some dresses for the baby. I cant' explain how grateful I would be. M. H."

That coat you thought was too good to discard but which you've not worn in a long time—remember? Wouldn't it be much better to pass it on to this mother whose needs are so many and whose pennies are so few? And if some one else can fill her other requests, please do.

Beyond Her Means.

"Would you please appeal through your column for a large tin bathtub? My 8 year old son has infantile paralysis and the visiting nurse says she can do no more for him until I get a tub so that she can give him a certain kind of bath needed to help him get well. I would be so grateful to you, as his walking depends on these treatments. I priced the tubs and they are beyond my means. I would also be happy to get picture books or playthings for him, and, if it is not asking too much, an old phonograph. I am a widow with two other small children and receive a pension. I work four or five hours a day in a restaurant. My mother takes care of the boy while I am away. Mrs. S. K."

Surely we'll not deny the plea of a mother who needs help so badly in her fight to win health for her child!

Sweater Is Offered.

"I have fallen heir to a man's gray sweater, which I have washed and mended, ready for any one needing it. The size is about 40 inches. If some one is able to call for it I will pay the car fare. I also have a woman's jersey suit, size 36. C. W. P."

We are grateful to you, C. W. P., for your offering.

10¢

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For Constipated Bowels, Sick Headache, Upset Stomach, Colds, Biliousness, Bad Breath

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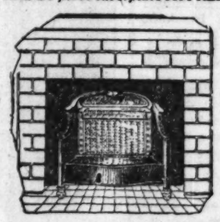

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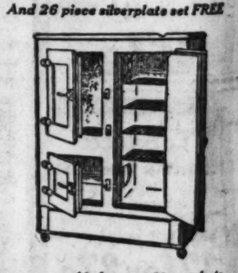

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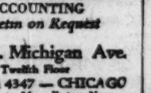

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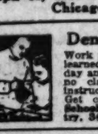

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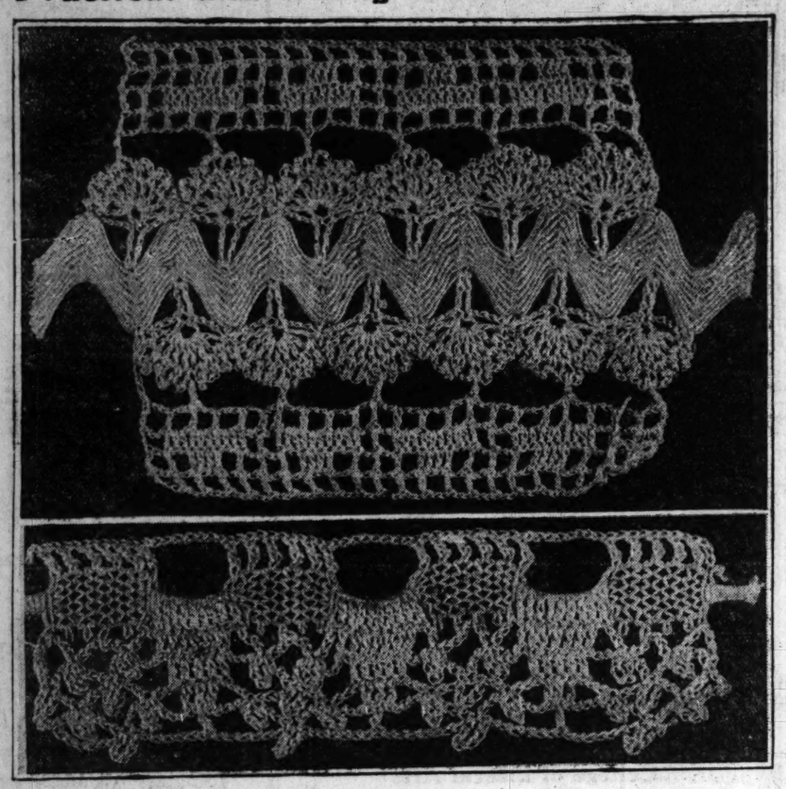

Any questions that puzzle the woman who does her own sewing will be answered in this department or by mail if a stamped, addressed envelope is inclosed. Address Clotilde, Chicago Tribune.

INSERTION AND EDGE.

HERE are the directions for making an insertion and edging, both of which use a braid in the making. They can be used with good effect on dresses and aprons or on household linens.

The insertion is crocheted and ric-rac braid is worked in.

The thread is joined in a point of the braid—then chain 4 and triple treble in the braid between the points; chain 5 and join at top of triple treble. Triple treble in braid beside last triple treble, chain 4, and join at next point of braid—turn.

Second row: 9 triple treble with 1 chain between, in loop made at top of first, pair of triple trebles of last row. Join next point of braid and repeat from beginning of row—turn.

Chain 4 and do over last chain of last row. Chain 4, do over next one chain and continue across last row with 1 double crochet at each point of braid—turn.

Fourth row: Chain 15, treble in center of fan of last row, chain 12, treble in center of fan. Continue across entire row—chain 5 and turn.

Fifth row: Make 4 spaces over each 12 chain of last row—chain 5, and turn.

Sixth row: Two spaces, 3 blocks, 2 spaces, 3 blocks, 2 spaces, 3 blocks, continue in same manner for entire raw—chain 5 and turn.

Seventh row: Three spaces, 1 block, 4 spaces, 1 block, continue across row—chain 5 and turn.

The last row is made entirely of spaces. Repeat from the beginning along opposite side of braid.

Edge with Novelty Braid.

Start with a triple crochet in each picot of a medallion of the braid and chain 1 between. Chain 7. Repeat from beginning as required.

First row on lower edge of braid. Join first picot of braid. Chain 7, skip two picots and join next 1. Chain 7 and join last picot on first medallion of braid. Chain 1, 9 treble in chain between 2 medallions of braid. Chain 7, join third picot of next medallion; chain 7, join last picot of same medallion. Chain 1, and 9 treble over next neck of braid. Continue across braid.

Second row: Chain 7, join center of first chain of last row. Chain 5 and join in same stitch. Chain 7 and join center of next chain of last row—chain 6 and join in same stitch. Chain 3 and skip first treble of last row; 7 treble in 7 treble of last row; chain 3 and join center of next chain—chain 5 and join in same stitch. Chain 7 and join center of next chain. Chain 5 and join in same stitch. Chain 3 and skip first treble and 7 treble in 7 treble of last row. Continue across.

Third row: Chain 7—join center of first chain in last row. Chain 5 and join in same chain. Chain 7 and 5 treble in 5 treble of last row. Chain 7 and join in center of next chain. Chain 5 and join in same stitch. Chain 7 and 5 treble in 5 treble of last row. Continue across.

Fourth row: Chain 7 and join center of last chain of last row; chain 5 and join in same stitch. Chain 7 and join center of next chain. Chain 5 and join in same stitch. Chain 4 and 3 treble in 3 treble of last row. Chain 4 and join center of next row. Chain 5 and join in same stitch. Continue across.

Fifth row: Chain 8 and join center of chain in last row. Chain 5 and join in same stitch. Chain 8 and 1 treble in 3 treble of last row. Continue across.

Bright Sayings of the Children

The Tribune will pay $1 for each child-talk-saying printed. The story told must never have been printed in any magazine or paper. It is not possible to acknowledge or return unavailable contributions. Write on one side of the paper. Address bright sayings to Aunty Bee, The Tribune Chicago.

This department appears every day in the Daily Tribune.

Two girls were giving a concert. Jean sings nicely, but Miriam cannot carry a tune at all.

After trying repeatedly to get Miriam to sing the tune, Jean ran to her mother crying, "Mother, we can't have a concert. Miriam sings crooked."

H. B. B.

Bobbie had given Toots, a little friend of his, a Christmas gift, but on finding that she had not remembered him he spoke of it to his mother.

Mother told him that one did not give gifts to get a return.

"Well, she might of writed me," he said. G. G.

When Lucretia goes to visit Aunt Lois she does pretty much as she pleases, and is allowed to eat rich food without the usually required bread and butter.

So the other night at dinner after her return home, she was eating some macaroni and cheese without bread, and her mother started to protest, when Lucretia said, "Why can't you let me eat things free like aunty does?" J. R.

My son is fond of lemonade. We had not had any since summer, but recently when he was ill I asked him if he would like a glass.

"Why, I thought lemonade had gone out of style," he said. S. B. F.

Jean was admiring two rings; one plain gold, the other with a diamond setting.

"Which do you like the better?" her mother asked.

"The one with the light turned on," was her prompt answer.

MRS. G. F. W.

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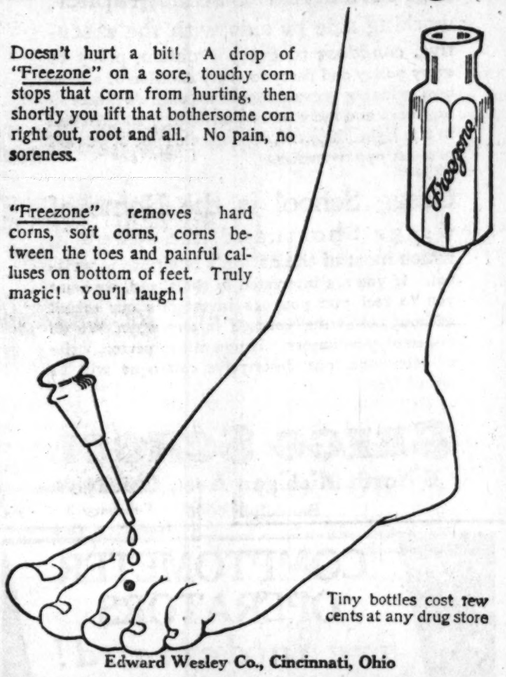

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The very newest fabrics and working models for your spring and summer wardrobe.

Forecast of Spring Fashions, February 15
Earliest authentic news of spring styles, illustrated by Paris models.

Spring Millinery, March 1
The smartest hats from Paris. The cleverest hats from New York. The best and newest hats from everywhere are in this issue.

Spring Shopping, March 15
What the shops have to offer the woman who is wise enough to plan her wardrobe early.

Early Paris Openings and Brides, April 1
A lovely number planned for every woman who is interested in beautiful clothes for the more formal occasions.

Paris Fashions, April 15
Here are all the spring modes devised by the wits and executed by the fingers of Paris.

New York Fashions, May 1
The most characteristic things that New York creates for its exclusive clientele.

Smart Fashions for Limited Incomes, May 15
First aid to the fashionable woman of not unlimited means.

Summer Fashions, June 1
Summer clothes are fascinating. Vogue knows. Shows. Buys. And you have no regrets.

Travel—Resorts—Summer Homes, June 15
Where to go, where to shop, what to wear, how to prepare your house to face summer in country or town.

Hot Weather Fashions, July 1
How to be cool, though decorative. What to wear when all you want is a bathing suit.

These eleven issues that your $2 brings you—one every fortnight—show you everything Paris plans, and everything New York makes and does. They give you full fashion information for the next two seasons—clothes insurance for spring and summer too. Buying Vogue isn't an expenditure; it's an investment.

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I had been married five years and had a little boy. A woman taking the school census called at the door one morning and asked if there were any children of school age there.

I replied that there were not, whereupon she said, "Well, how old are you?"

I said, "I am married and have a 3 year old son and will never see 25 again."

I could tell she doubted my word, and as she left she made the remark, "Well, you may be 25, but you certainly don't look it."

Of course I was a little pleased.

J. C.

After Fifty Years.

It was our fiftieth wedding anniversary.

After all the guests had gone my husband said: "My dear, you are, to my eyes, even more lovely than on our wedding day, and you were the prettiest bride I've ever seen." C. M. H.

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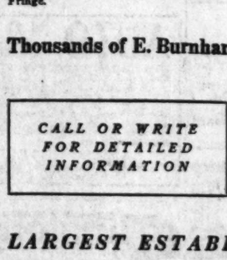

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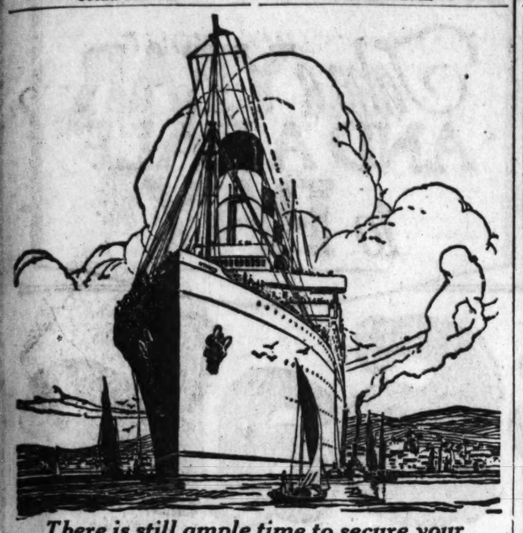

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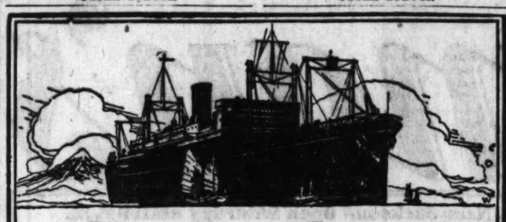

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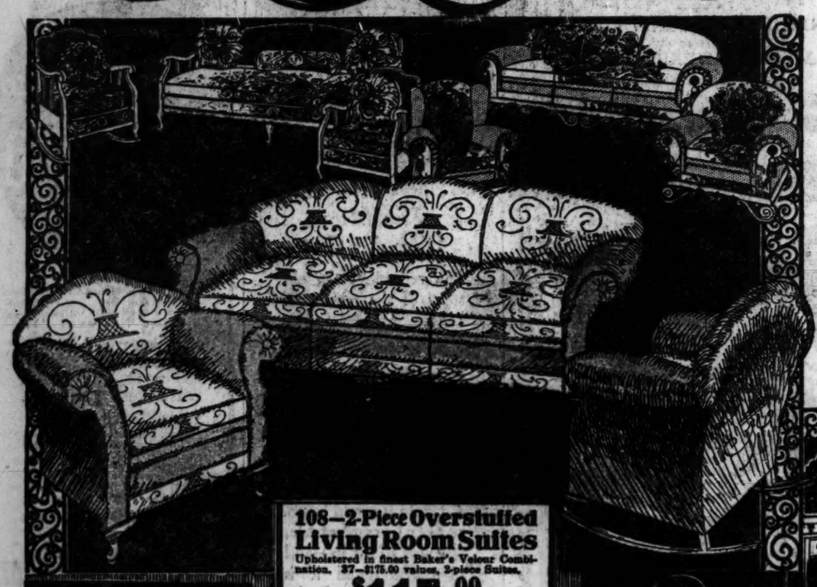

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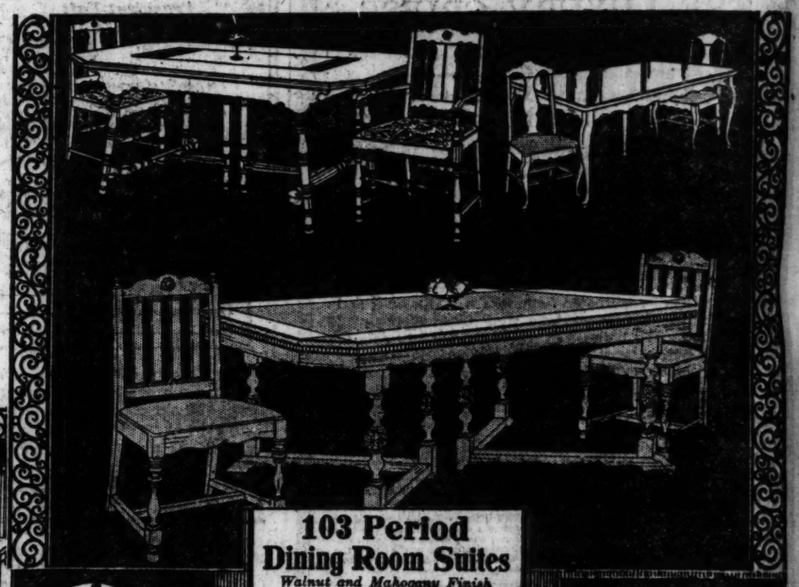

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Queen Anne, Chippendale, Windsor, William and Mary—all the most popular and beautiful of the Period designs are included. Reductions from 25% to 50%. 14—5-piece Bedroom Suites, walnut finish. Retail value $145. Complete at
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486 Fine Fiber Reed Chairs and Rockers
Your Choice $5.89
This Fiber Reed comprises a Special Sale offering. Some pieces are slightly shopworn. It consists of finest chairs, rockers, etc.; some sold as high as $15.
$10 Tables, Illustrated, $4.39
$ 85 Fernaries, Now $3.99

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$37.50
28—$75.00 Solid Mahogany Cotswell Chairs, Tapestry Upholstering, $49; $16 Windsor Chairs and Rockers, $7.65

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In various finishes of oak, walnut, mahogany, etc. A special lot of 32—$25.00 values at
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$30.00 values at $22.50
$35.00 values at $26.00
$40.00 values at $29.75

311 Lamps
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With springs; various finishes. 16 Bassinettes, $10.00 values at . . .
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All Period designs and finishes. Some with genuine mahogany or walnut veneer tops; 60 to 66 inches long. 27 exquisite tables, $25.00 values at . . .
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Bow-backs, saddle-shaped seats, strongly built and braced. Regular $2.75 values. Only 2 to each customer
$1.39
White Porcelain Top Enamel Kitchen Tables
With handy utensil drawers. Strongly built. Regular $10.00 values. One to a customer
$4.99

A Page Isn't Large Enough to Show All Our Bargains—We Show Here a Few Typical Sale Values—Entire Stocks Now Sensationally Reduced!
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No Change Whatever In Our Usual Liberal Credit Terms During Sale—Buy Now At Sale Prices—Pay As Convenient—Goods Stored Free Until Needed

PART EIGHT

Chicago Sunday Tribune.

THE WORLD'S GREATEST NEWSPAPER

JANUARY 28, 1923.

Theaters 1, 3. Clubs 6, 9.
Movies 1, 9. Art 12.
Music 1, 13. Books 18, 19.
Society 5, 8. Churches 16.

"May There Be No Sadness of Farewell"—He's Embarked

It had to be Wally!

In other words, somebody essentially clean, fine, strong, handsome, and capable had to be offered as a sacrifice in order to convince a callous or gibing world that nobody on earth can "get away with it."

For a number of years the riffraff have been playing with dope and graft in the public thoroughfares, regardless of the world's opinion. Publicity! That was the idea. Anything was the berries that kept them in the limelight.

WALLACE REID.

There were many stories that made the movie going public laugh and shrug and shudder. In the meantime a few motion picture folks—among them Wallace Reid—were about the business of making clean, interesting pictures. They looked on it as their job. At night they went home and played with the kids, watered the lawn, and talked over the day's happenings with their wives.

I don't suppose anybody will ever really know what started Wally going the pace. But start he did. He never dreamed, of course, that havoc would come. He probably laughed and said, "I'll try anything once!"

That once was his Alpha and Omega. Brains and brawn and beauty were drawn gradually into the same insidious and murky waters that had more quickly finished a million alley rats.

Wallace Reid has died—a martyr to the cause. Most will pity. Few will condemn. From his ashes will arise a phoenix—clean, bright, enterprising—THE NEW MOVIEDOM!

MAE TINEE.

"PEG O' MY HEART"

Produced by Metro. Directed by King Vidor. Presented at the Chicago.

THE CAST.

Margaret O'Connell [Peg]..... Laurette Taylor
Sir Gerald Adair [Jerry]..... Mahlon Hamilton
Jim O'Connell..... Russell Simpson
Ethel Chichester..... Ethel Gray Terry
Christian Brent..... Nigel Barrie
Hawkes..... Lionel Barrymore
Mrs. Chichester..... Vera Lewis
Mrs. Jim O'Connell..... Sidna Beth Ivins
Alaric Chichester..... D. R. O. Hatswell
Margaret O'Connell [Peg as a child]..... Aeleen O'Malley
Butler..... Fred Huntley

By Caroline Krum.

If you've been hoping for a comparison between "Peg o' My Heart" on the screen and the "Peg o' My Heart" that you saw and loved on the stage, shure an' it's disappointed you're goin' to be this bright marnin'! For—an' it's the more shame to me—I never saw the play. 'Tis a great admission to make, but if I don't you'll be afther wonderin' why I don't say which I like better—or worse.

LAURETTE TAYLOR. [White Photo.]

Anyway, as to the picture——

The best thing about it is, of course, Laurette Taylor. She's just about the awkwardest, sunniest, most exasperating and lovable bit of Irish humanity you can imagine. Those of you who saw her on the stage will probably remember her long after you have forgotten the rest of the play and the people in it. Likewise with the movies. All, that is, except Michael. You just wouldn't be quite right if you forgot Michael. He's not especially bright, not at all beautiful, not even graceful, but so homey and so necessary that when he isn't on hand you begin to wonder where on earth he is and why he stays away so

[Continued on page nine.]

In Which the City Awaits News of What Its Opera Will Do Next Fall

By Edward Moore.

WHILE the Chicago Civic Opera company is submitting its achievements to Boston during the present two weeks it is also engaged in writing the last chapter of its first season, the said chapter consisting not so much in what may happen on tour as in its formulation of plans for next season, its reengagements, prospective new engagements, and the basis upon which it expects to operate.

HAROLD BAUER. Noted pianist appearing in recital today. [Apeda Photo.]

This is by no means an unimportant matter and, as just said, belongs to this season rather than next. When Mr. Insull delivered his speech at the "gala" performance the last Friday night of the season he spoke in tones of mingled pride and apology of the fact that last May the organization possessed nothing but a guaranty fund and the scenic equipment donated by Mrs. Rockefeller McCormick and Harold F. McCormick. Everything else had to be built up at short notice from that time.

This was fully recognized everywhere during the season just closed. It was known that necessary haste in reorganization made it impossible for the company to operate with ideal smoothness. Certain elements in the course of opera giving were taken for granted in the hope that they were temporary and would be corrected in future years.

How completely they will be corrected will be known when the outline for next season is made public. A start was made in Mr. Insull's statement that there would be more French opera—just how much he did not say.

Only that much would seem to be official for the present. There is unofficial news to the effect that Ettore Panizza is to be returned as a conductor; that Rosa Raisa and Giacomo Rimini have been signed for another season; that Galli-Curci will sing again for part of the season; that Cesare Formichi will continue on the baritone staff; that Giorgio Polacco, who is on a contract of years, will wield considerably more power in the conduct of the company. Incidentally, this was predicted in the columns of THE TRIBUNE some nine months ago. Whether or not his title of musical director will be altered to one signifying more authority has not been made manifest, but enough has developed to indicate that his authority has increased greatly.

All of which may or may not have something to do with the return of French opera.

* *

THE REV. WM. J. FINN, Conductor of Paulist choristers of New York. [Underwood & Underwood photo.]

What They Say in Boston.

That some of the needed corrections are evident to the outsider became apparent in the comments of the Boston critics upon the Chicago company's opening performance there. There was unqualified praise over some of the aspects of "Aida," modified rapture over others. In the yes-and-no critical attitude there was more yes than no, but still a fair admixture of no.

Two sections approved without dissent were Mr. Polacco's conducting and Julian Dove's scenery. "Seldom if ever have we heard in any country so sympathetic and so authoritative a reading of Verdi's score," says Philip Hale in the Herald. The Transcript adds, "But the encouraging fact remains that orchestrally this 'Aida' need yield to few or none that have been heard here. It brought back, through similarity, not through contrast, memories of the 'Aida' under Weingartner and Toscanini—and there have been no greater."

A bit later the Transcript, after referring to various pictorial details, says, "Thus mounted, 'Aida' made the appeal to eye and imagination so essential to full illusion."

[Continued on page thirteen.]

Nazimova, in Familiar Role, Returns to the Footlights

By Burns Mantle.

NEW YORK.—[Special Correspondence.]—Mme. Alla Nazimova, returned temporarily from the screen, is having a lovely time playing the heroine in a drama called "Dagmar" at the Selwyn. Here the little Russian pretends she is an eccentric countess, subject to periodical attacks during which her other, or devil, self rises up and controls her utterly. During these attacks she is likely to acquire or to discard as many acceptable lovers as may be handy and to live as dangerously as conditions and her chaperons will permit.

ALLA NAZIMOVA. Effective in the many moods of "Dagmar."

As we meet her she is about to send the amiable Viscount Lytton packing because she has seen the romantic Andre Belisar approaching from the east. But soon she tires of Andre and would have the viscount back again. Here is where the dramatist balks her in the interest of drama. She has told Andre that she knows herself to be a bad girl, a "rotten bad" girl, as she phrases it, and she hopes that if ever she tries to be rid of him again he will obligingly kill her. Andre is nothing if not literal, and having had some recent experience in slaying a rich 78 year old bride, returns when the countess least expects him and severs her jugular vein.

Neither a particularly thrilling or a highly interesting story. Mme. Nazimova wears her usual assortment of striking costumes and is effective in the expression of those moods of flaring anger and fierce passion with which she is most familiar. Her support includes Husband Charles Bryant and Gilbert Emory. Dr. Louis Anspacher adapted "Dagmar" from a Hungarian original.

* *

Years ago, when George Bernard Shaw was a dramatic critic in London, the plays he had to review all but killed him. In desperation he started rewriting the drama his way. He could not hope to supply all the theaters, but he would be assured of at least a few happy nights reviewing his own work. The first plays he had accepted greatly amused his fellow reviewers. He might be—in fact, was—many other things, they agreed, but he was not a playwright. As a beard culturist he was a success, but as a dramatist he was terrible.

BERTHA KALICH. Playing the guilty wife in "Jitta's Atonement." [Campbell Photo.]

About which time a young Austrian named Siegfried Trebitsch appeared in London and pleaded with G. B. S. for the right to translate into German all the Shaw writings. Being persistent, and diplomatically flattering, he got the job, and as a result the English author was favorably accepted in Germany as both playwright and novelist before he was in England. Naturally he has been grateful to Trebitsch ever since.

Now, then, comes the sequel. Trebitsch, achieving an Austrian reputation as playwright and novelist, a few months ago sent Mr. Shaw one of his own dramas with the suggestion that, turn about being fair play, perhaps he would like to put it into English. Shaw may have been nonplussed. Or even a bit flustered. But he was at least game. He did the job, called the play "Jitta's Atonement," wrote a preface for it, and finally sold it to Bertha Kalich.

Miss Kalich brought "Jitta's Atonement" to New York last week. It is not recognizably Shavian, save for a touch given the dialogue here and there, and Miss Kalich plays the leading rôle with such desperate earnestness that she throws it a little out of plumb. But it is not hopeless.

There are two psychologists. One is something of a genius, the other a bit of a dub. They are such good friends the genius feels in a way privileged to steal the other's wife. Which he does. For three years they indulge in their love, and then the cheating psychologist, keeping his rendezvous

[Continued on page three.]

On the Joys and Hazards of Seeing the New Plays First

By Sheppard Butler.

MRS. FISKE, too long absent from this region, comes to the Cort to morrow night, bringing her new play for what may be grandiloquently termed its first metropolitan showing. Persons to whom such matters seem important will, perhaps, be impressed by the fact that hers is the twelfth production since the beginning of the season to be submitted to our tender mercies before heading for the source of things theatrical, which is New York. Of the plays we have seen since August, a little more than one-fifth have been genuinely new. Undoubtedly, Chicago's importance as a producing center is looking up.

MRS. FISKE in "The Dice of the Gods," to be seen tomorrow at the Cort.

That, you will say, is a happy circumstance. Well, is it? Consider the entertainments in the examination of which we have anticipated the Gothamites. They are:

"Land o' Romance" [Fiske O'Hara].
"The Guilty One" [Pauline Frederick].
"Under False Pretenses" [Leo Ditrichstein].
"Greatness" [Jobyna Howland].
"Field of Ermine" [Nance O'Neil].
"For All of Us" [William Hodge].
"At the End of the World."
"The Invisible Empire."
"The Wheel of Life" [Elsie Ferguson].
"Zeno."
"Elsie."

Of these diversions, all but two may be set down uncompromisingly as mediocrities. Four of them failed after the briefest possible careers. Only one, thus far, has reached its goal on Broadway. There are good shows in the list, but they can be named in a single breath. As a gambler in new plays Chicago has not been altogether fortunate.

Still, the elusiveness of Lady Luck is one of the hazards of enterprise. Who wants to sit forever in sleek contentment at the second table, taking the successes when New York is through with them? It's fine, of course, to be a producing center, and if the benefits of our unaccustomed eminence seem more illusory than real, why, there is always hope. No doubt Mrs. Fiske will restore our faith.

* *

Mr. Hodge Discovers a New Kind of Audience.

If an automobile manufacturer, in designing his product, disregarded the desires of some millions of prospective customers—if, say, he built no closed cars—the growth of his business would be perceptibly retarded. Is the American theater, similarly, overlooking a vast potential audience?

MARIE GOFF in "For All of Us," Mr. Hodge's play at the Studebaker.

The question suggests itself these nights at the Studebaker, where William Hodge is perplexing the wiseacres by breezing along on a high tide of prosperity. He is now in the eleventh week of his Chicago engagement, approaching his 100th performance, and confronting the prospect of a long and profitable stay. This is an interesting phenomenon, for he is achieving success virtually without patronage from the common, or garden, variety of playgoer.

"For All of Us", has little appeal for the habitual seeker of amusement. By the ordinary standards, it is long winded, discursive, too much given to benevolent preachment, and not sufficiently salted with dramatic incident. I confess that I found a homely charm in it, but for that I have been roundly berated by my friends who haunt the theaters. They have sat with impatience under Mr. Hodge's leisurely ministrations, and have been bored.

When it was proposed that the play be moved from the La Salle to the Studebaker, the proprietors of the latter playhouse examined the piece and

[Continued on page three.]

C. W. NASH, President

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ANNOUNCES, concurrently with the opening of LaFayette's new and great factory in Milwaukee, the completion and occupation of new spacious quarters for the Chicago distribution and service of LaFayette Motor Cars. Here, at 2501 South Michigan Boulevard, a complete line of LaFayette models awaits your inspection, while less than one hundred miles away you may see for yourself how carefully and good the LaFayette is built.

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LET'S WIN ANOTHER POINT NOW!

The resident manager of the Selwyn told the New York office that $2.50 was the right price for BARNEY BERNARD and ALEXANDER CARR in "PARTNERS AGAIN," despite the fact Broadway paid $3.00.

Capacity houses have ruled at the Selwyn with these prices ($2.50, $2.00, $1.50, $1.00), substantiating the verdict.

Let's go after the raise in prices for Saturday night. This can be overcome by the co-operation of the PLAYGOERS themselves. Here's the procedure: Don't wait until Saturday night to go to a show. Pick out Monday and Tuesday nights—two nights that can be frankly stated are losing nights for the usual run of shows BECAUSE everybody waits until Saturday night. There are a LOT of GOOD SEATS for TOMORROW NIGHT at the SELWYN FOR THE BIGGEST COMEDY HIT IN TOWN. Let the playgoers combine and PATRONIZE the SELWYN THEATRE on Monday and Tuesday nights. Success with the Monday and Tuesday nights is apt to open the way for regular prices for Saturday night. The way to win a point is to fight for it. The PLAYGOERS have the situation in their hands. Let's win this point and MAKE the SELWYN THEATRE your OBJECTIVE POINT tomorrow night now that you know the reason for the raise in prices for Saturday nights, when the demand is greater than the supply.

Still Packing 'em from Wednesday to Saturday—
Plenty of good seats Monday and Tuesday nights—
Don't overlook the popular Thursday Matinee, $2.00 top—

THE SELWYNS
In Association with Mr. A. H. Woods
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BERNARD & CARR
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PARTNERS AGAIN
By Montague Glass and Jules Eckert Goodman.

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FIRST WEEK

Monday, Feb. 19.....Tschaikowsky's Pique Dame, with Bourskaya.
Tuesday, Feb. 20.....Moussorgsky's Boris Godunoff, with CHALIAPIN.
Wednesday, Feb. 21.....Dargomiszky's Russalka (Mermaid), with Kurgan.
Thursday, Feb. 22.....Moussorgsky's Boris Godunoff, with CHALIAPIN.
Friday, Feb. 23.....Carmen, with Bourskaya.
Saturday Matinee, Feb. 24.....Moussorgsky's Boris Godunoff, with CHALIAPIN.
Saturday Eve., Feb. 24.....Rimsky-Korsakoff's Czar's Bride, with Bourskaya.

SECOND WEEK

Sunday Eve., Feb. 25.....Tschaikowsky's Christmas Eve (first time in Chicago).
Monday, Feb. 26.....Boris Godunoff, with CHALIAPIN.
Tuesday, Feb. 27.....Tschaikowsky's Eugene Onegin, with Radzei.
Wednesday, Feb. 28.....The Jewess, with Nina Gussieva and Busanowski.
Thursday, March 1.....Rimsky-Korsakoff's Snow-Maiden, with Kazanskaya.
Friday, March 2.....Boris Godunoff, with CHALIAPIN.
Saturday Matinee, March 3.....Tschaikowsky's Mazeppa (first time in Chicago).
Saturday Eve., March 3.....Rubinstein's Demon, with Panteleff and Mashier.
Sunday Eve., March 4.....A Night of Love (a musical operetta arranged by Valentinov; first time in Chicago).

Subscription Prices (plus 10% War Tax) for Four Mondays, Four Tuesdays, Four Thursdays, Fridays, Four Saturday Matinees:

Main Floor Seats, four performances.....$13.50
Balcony: First nine rows, four performances..... 10.00
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"The Twist (the 'Pot' and the Comedy) has something and doesn't tell one's neighbor. One hours with laughter and sends him to see the show for himself."—Evening American.

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WITH

Ann Andrews

IN A NEW DRAMATIC COMEDY BY VINCENT LAWRENCE

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2:15	ROSE—ELLIS & ROSE	8:15
2:25	HARRY—SMITH & STRONG—JACK	8:25
2:39	CISSIE & GEORGIE SEWELL Assisted by Pauline Haggard in "The Throne of Terpsichore"	8:39
2:55	FRANK FISHER & ELDRIE GILMORE	8:55
3:09	"DOC" BAKER in "FLASHES" A Lightning Revue of Fun with Polly Walker, Bud and Jack Pearson	9:09
3:29	The Famous Cartoonist WINSOR McCAY In a Marvelous Display of Animated Cartoons By Permission of the Hearst Newspapers	9:29
3:43	"YARMARK" "A Night at the Caravan" Featuring THEODOR STEFANOFF CHICK—YORKE & KING—ROSE "The Old Family Tin Type"	9:43
4:06	ED. M. GORDON & IDA DAY	10:06
4:25	EXTRA!! "TWO MORE POSES FROM THE OLD FAMILY ALBUM" A Hilarious Afterpiece All Acts Participating	10:25

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TONIGHT & EVERY NIGHT

The Peppy, Singing Comedian

EDDIE CANTOR

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WITH LILLIAN FITZGERALD

"MAKE IT SNAPPY"

AND THE WINTER GARDEN BEAUTIES

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AMY LESLIE IN THE NEWS

NOW PACKING THEM IN AT SHUBERT GREAT

NORTHERN

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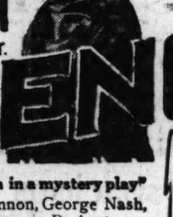

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G. I. Hall in the Journal says:

"Best cast ever seen in a mystery play"
Including Effie Shannon, George Nash, James Crane, George Probert, Ned A. Sparks, Helen Gill and Others

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By JOHN WILLARD

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TODAY at 3:30
CIVIC OROHESTRA
FREDERICK STOCK, Musical Director
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Popular Program—Popular Prices
15c, 25c and 50c—NO TAX

FRIDAY at 2:15: CHICAGO SYMPHONY ORCHESTRA, FREDERICK STOCK, Conductor
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NEXT SUNDAY AFT'N at 3:30
WESSELS & VOEGELI Present
LOUISE HOMER
CONTRALTO, AND HER DAUGHTER,
LOUISE HOMER STIRES
SOPRANO, IN JOINT RECITAL
TICKETS—75c to $2.50—PLUS TAX

WEDNESDAY AFTERNOON at 3:30 & EVENING at 8:15 FEB. 7
WESSELS & VOEGELI By Arrangement With LEE KEEDICK, Present
EMILE COUE
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WESSELS & VOEGELI Present
MARIA IVOGUN
COLORATURA, IN RECITAL
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MAX KAPLICK, BARITONE
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Knabe Piano—Management Jules Daiber

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PRESENT DAY PEKING Feb. 16, 17
INTO CHINA UP THE Yangtse Kiang Feb. 23, 24
LAFCADIO HEARN'S UNFA- MILIAR JAPAN March 2, 3
Modernizing KOREA MANCHURIA Mch. 9, 10
GREAT SIGHTS EAST OF SUEZ Mch. 16, 17

SALE COURSE TICKETS MONDAY, FEB. 5
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(IN PERSON)

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BLACKSTONE

THE SEASON BEGINS WITH THIS OUR 11TH SUCCESS AT THE KLAW THEATRE NEW YORK, IS HISTORY—

OPENING MONDAY EVE. FEB. 18 AT 8:30

"The LAST WARNING"

PRESENTED BY ARTHUR HOPKINS
PROMPTLY ORGANIZED ON CHICAGO AN EVENT
DRAMATIZED FROM MYSTERIOUSLY "THE HOUSE OF FEAR" BY LEROUX & RUSSELL

SEATS ON SALE TOMORROW AT THE BLACKSTONE THEATRE BOX OFFICE AND THE COLONIAL THEATRES LOBBY
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MATINEES 35c-45c
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4 PERFORMANCES DAILY VAUDEVILLE 12:15-3:00-5:50-8:30
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WEEK STARTING TODAY (SUNDAY) JAN. 28

11:00	2:10	Photoplay Exclusive Showing	VIOLA DANA In "LOVE IN THE DARK"	5:00 7:35	10:30
12:00	3:00		THE LUSTER BROTHERS	5:50	8:40
12:06	3:28		MR. LEO BEERS.	7:15	
12:22	3:54		"RUBEVILLE"		10:19
12:47			Ed—FLANAGAN & MORRISON—Alex	6:28	9:18
1:07			John—HYAMS & McINTYRE—Lolla In "HONEYSUCKLE"	6:48	9:38
1:28	4:12		Russ—BROWN & WHITTAKER—Jean		10:03
1:48	4:35		NIOBE	7:20	
	3:06		Will—BURNS & LYNN—Ed	5:56	8:46
	3:20		JACK NORTON & CO.	6:10	9:00

THE PEER OF THEM ALL

GEORGE M. COHAN'S UNIQUE PLAY OF CONTRASTED BRITISH AND AMERICAN TYPES

"SO THIS IS LONDON!"

BY ARTHUR GOODRICH

11th LAUGHING WEEK at GEO. M. COHAN'S GRAND

You AUTO Know the

MAJESTIC

"8"

12 NOON TO 11 P.M. RUNNING SUNDAY AND ALL WEEK 12 NOON TO 11 P.M.

THE PERFECT CONTINUOUS VAUDEVILLE SHOW

Standard Equipment

8 BIG COMEDY ACTS AND MOVIES

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MATINEES 10c-27c-35c
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POWERS'

TONITE, 8:30
MATS.: Wed. & Sat., 2:30

BOX OFFICE OPEN 9 A. M. TO 9:30 P. M., SUNDAY 1 P. M. TO 9:30 P. M.
NOTICE—Branch Box Office for Blackstone, Illinois, Powers', Colonial Theatre Lobby.

2nd Hilariously Joyous Week

LAUGHS! SHRIEKS!! SCREAMS!!!

STEWART & FRENCH Present George Kelly's Brilliant Comedy

"THE TORCH-BEARERS"

What the Chicago Critics Said About

THE PLAY:

"It is a frenzy of laughter."—Charles Collins, Post.

"The whole evening is a stream."—The Optimist, American.

"Laughed ourselves pink to the chin."—Stevens, Herald-Examiner.

"This product of George Kelly's riotous fancy will give you joy."—O. L. Hall, Journal.

"Set audience into garrulous chorus of laughs."—Amy Leslie, Daily News.

"It is great fun."—Sheppard Butler, Tribune.

"It is brilliantly done by all hands at a speed that makes for constant laughter."—Charles Collins, Post.

THE CAST:

"MARY BOLAND plays this bad actress with almost brilliant badness."—O. L. Hall, Journal.

"ALISON SKIPWORTH'S work was nothing less than noble."—Ashton Stevens, Herald-Examiner.

"HELEN LOWELL, pretty as a picture and brilliant in comedy."—Amy Leslie, Daily News.

"The players in the Kelly comedy know exactly what they are about, none better than ARTHUR SHAW."—O. L. Hall, Journal.

If brilliant wit, sparkling satire, hilarious burlesque, uproariously funny comedy and superlatively fine acting appeal to you, do not miss seeing "THE TORCH-BEARERS"!!!

JESSIE B. HALL Presents
CLAYTON QUAST, Baritone
THURSDAY, FEBRUARY 1, AT 8:15
Recital Hall Fine Arts Bldg.
Tickets $1.10.

BLACKSTONE THEATRE TODAY 3:30 P.M.

Flonzaley Quartet

Direction Rachel Busey Kinsolving
Seats $2, $1.50, $1.00, 75c and 50c.

JONES, LINICK & SCHAEFER

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Continuous Vaudeville

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11 A. M. to 11 P. M.—Come Any Time
POPULAR PRICES
ONLY INDEPENDENT VAUDEVILLE HOUSE IN THE LOOP
LAST TIMES TODAY
6th Anniversary Celebration
Yvette & Syncopators Others
Beginning Monday

PRIMROSE MINSTRELS
World's Famous Entertainers with
Mrs. GEO. PRIMROSE

LEO ZARRELL & CO. KINZO
TOM MARTIN & CO.
Johnny Small & Small Sisters in "Puppy Love"
CECIL GRAY IRVING & ELWOOD COURTNEY & GRAHAM
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Advertise in The Tribune.

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Mat. Wed. 50c to $1.50 | Positively No Higher | Mat. Sat. 50c to $2

Third Big Month—Eves. 8:30; Mats. 2:30

WILLIAM HODGE

IN HIS GREATEST SUCCESS

FOR ALL OF US

DR. PRESTON BRADLEY SAYS

"I wish every Jew and Christian, minister and church member, physician and Christian Scientist in this city could see your play, as well as every sick and troubled person, whether their ills be those of body or soul."

POPULAR PRICES

Monday to Friday Nights Inclusive
Choice (Main Floor) Seats $2.00
Balcony (Fine Seats) $1 & $1.50

—AUDITORIUM—
CHALIAPIN
In Concert—TODAY AT 3:30
TICKETS $1 TO $4—Now at Box Office.

Advertise in The Tribune.

AUDITORIUM

SUNDAY, FEB. 4th, 8:15 P. M.

Return and Positively Last Appearance

The Ukrainian National Chorus

ALEX. KOSHETZ, Conductor
In Conjunction with
MLLE. ODA SLOBODSKAJA
Principal Soprano Petrograd Opera

"Folk music done in a way as never heard before."—*Edward Moore, Chicago Tribune.*

"Reincarnated for us, pure music-made folk song live again."—*Theodore Stearns, Herald-Examiner.*

"A constant delight to the ear."—*Karleton Hackett, Evening Post.*

"Sounds like an organ played by the hands of a Cesar Franck or a Camille Saint-Saens."—*Herman Devries, Evening American.*

"The Ukrainians sing their hearts out. Go and hear them."—*Chicago Daily Journal.*

TICKETS NOW
Auditorium Box Office, 9 a. m. to 9 p. m.

AUDITORIUM

SUNDAY AFT., FEB. 11

Today at 3:30

Harold Bauer

Assisted by GORDON STRING QUARTET

AUDITORIUM THEATER Jan. 31 | Next Wednesday Eve. FATHER FINN'S Paulist Choristers of New York—Seats $1, $1.50, $2. No war tax.

STUDEBAKER THEATER RECITAL World Famous Cellist Seats Now | Next Sunday Aftern's CASALS

AUDITORIUM THEATER THE WORLD'S GREATEST BARITONE | Next Sunday Aftern'n Titta RUFFO SEATS 85c, $1.10, $1.65, $2.20, Including Tax.

The Playhouse Song Recital Meta Lustgarten

AUDITORIUM THEATER SUNDAY AFT., FEB. 11 KREISLER

AUDITORIUM THEATER SUNDAY AFT., FEB. 25 Rachmaninoff

Prices for Kreisler and Rachmaninoff: $1.10, $1.65, $2.20, $2.75, Incl. Tax. Mail orders to F. Wight Neumann, 16 N. Wabash Av., with remittance and self-addressed, stamped envelope.

GLICKMAN'S Haymarket 0381 Fifth Big Week. | PALACE THEATRE BLUE ISLAND AVE. AT ROOSEVELT RD. MATINEE TODAY

A MAMES NESHUMA? A MOTHER'S SOUL

Mr. Hodge Points the Way to a New Kind of Audience

[Continued from page one.]

vowed it wouldn't do. They wanted none of it. They were argued with, cajoled [as they thought], and persuaded. Reluctantly they agreed to take a chance. And "For All of Us" has proved by far their most successful venture of the season.

Not because the hardened first nighters go, for they don't. There are strange faces in the Hodge audiences—folk who seldom go to the theater—friendly home bodies, pilgrims from out of town, gray haired adventurers who haven't seen a play in years. Harry Lauder has such audiences, now the canny Mr. Hodge is seeking and finding them.

This he deliberately set out to do soon after the beginning of his Chicago engagement. A minister and the owner of a large factory came to him with high praise of "For All of Us" as a human document, and Hodge saw the light. Not without some opposition, he insisted that he did not care in the least what Ashton Stevens or O. L. Hall, or Charles Collins, or Shepard Butler thought of the play; the opinions of Dr. William A. McKeever and the Rev. Preston Bradley were what counted with him. His arguments prevailed and he launched his campaign. To the amazement of his manager, he is developing what is in effect a virgin field. Why doesn't some one else try it?

* *

Gossip of Plays and Players.

That skilled actor of dour rôles, Frank Keenan, will be the next tenant of the Harris, bringing, on Feb. 25, the new play written for him by Frank Dazey, son of the Charles T. Dazey who wrote "In Old Kentucky" and made a fortune with it. The Keenan piece, called "Peter Weston," is about a stern father who tries to run his family as he sees fit, and fails. . . . The same week may see "Whispering Wires" installed at the Playhouse. This is another of the mystery plays, written by Kate L. McLaurin on the basis of a Saturday Evening Post story by Henry Leverage. Miss Bertha Mann, Miss Olive Tell, Ben Johnson, and others are now acting it in New York.

With a performance of Oscar Wilde's "Salome" by a cast composed entirely of colored players, the newly organized Negro Folk theater will launch a novel venture tomorrow night at the Avenue theater, Indiana avenue and 51st street. The title role will be played by Miss Evelyn Preer, more or less widely known as an emotional actress and reputed to be the most beautiful woman of her race on the stage. Raymond O'Neil, a director of long experience in repertory organizations, is in charge of the company, which proposes to follow "Salome" with characteristic interpretations of "A Comedy of Errors," "Everyman," and certain comedies of negro life. Among the sponsors of the enterprises are Prof. Frederick Starr, Mr. and Mrs. Sherwood Anderson, Miss Florence Holbrook, and Mr. and Mrs. Arthur T. Aldis.

The current enthusiasm for things Shakespearian was amplified by the appearance of another Hamlet last week. Miss Julia Arthur has returned to the stage to impersonate the melancholy Dane, and will do so for a time in vaudeville, presenting the queen's closet scene with the assistance of players in the roles of the Queen Mother, Polonius, and the King's ghost. A feminine Hamlet, of course, is not new. The part is a favorite one with Mme. Bernhardt, and has been played in America by Miss Charlotte Cushman, Miss Eliza Shaw, Miss Charlotte Barnes, Miss Charlotte Crampton (so many Charlottes!) and various others.

"Ambrose Applejohn's Adventure," now at the Harris with its title altered to "Captain Applejack," is being withdrawn at last in London after a run of nearly 600 performances. Sir Charles Hawtrey played the leading character in the British version.

Having had an unsatisfactory time with Monckton Hoffe's "The Lady Cristilinda" (which lasted only three weeks in New York), Miss Fay Bainter, it is said, will go next into something with music. Arthur Byron, also a survivor of the "Cristilinda" wreck, stepped from the Hoffe play into "The Twist," now to be observed at the La Salle, with no interval of idleness at all.

Joseph Hergesheimer is at work on a dramatization of his novel, "Cytherea," in which, when it is completed, Miss Marie Doro will have the leading rôle.

John Gay's "Polly," a sequel to "The Beggar's Opera," has been received with acclaim in London, where they think it may run as long and as prosperously as its famous predecessor. The producer, in staging the piece, found its satire so "bitterly abusive" that a considerable toning down process was necessary—which was not the case with "The Beggar's Opera."

The diminutive comedienne known as Mitzi proposes to start rehearsals this week in a new musical play by the authors of her last entertainment, "Lady Billy."

Holbrook Blinn is headed for San Francisco, where he will try out two new plays. One of these will be an English comedy called "The Imposter."

The Coach House players will resume activity at 50th street and Ellis avenue this week with presentations of Franz Molnar's "A Matter of Husbands," Luigi Pirandello's "Sicilian Limes," and Eugene Brieux's "A Lesson for Mothers-in-Law." Performances will be given on Wednesday, Thursday, and Friday evenings.

MISS GRACE GEORGE.
[Lewis-Smith Photo.]

At the Playhouse tomorrow night this sparkling comedienne will appear in the triple capacity of translator, stage director, and star. She devised the English version of Paul Geraldy's "To Love," arranged its setting and performance, and plays its leading rôle.

Nazimova Back to Footlights in Familiar Role

[Continued from page one.]

with the agreeable wife, falls dead of heart disease in a rented love nest. Not, however, until he, knowing his heart weakness, has made her promise she will turn a book on which he has been collaborating with her husband over to the husband to publish under his own name. Thus will he pay the husband for, in a manner of speaking, the loan of his wife.

* *

Guilty, She Flees.

The guilty wife, with her lover dead before her and the police sure to come, hesitates between standing by the dead man and acknowledging her great love before the world and running away to avoid a scandal that will wreck two families.

She runs, and thereafter is tortured by a conscience that lashes her for being a coward. In the end she tells all. Her husband locks his chamber door against her, but refuses to let her leave him and spread the scandal further. Her dead lover's wife appears greatly relieved to learn that the guilty woman was at least a member of her own set and the dead man's daughter is actually touched with gratitude that Jitta should have been so good to father.

So Jitta's atonement does not amount to much. To this situation Mr. Shaw has voluntarily tacked on a happy ending—suggesting, in all justice, that it is quite possible Jitta and her husband found a way to settle down on "reasonable human terms" and lived understandingly forever after.

Mme. Kalich is a bit detached, as the foreign actress usually is, surrounded by an Anglo-Saxon cast, but she carries the dramatic scenes with her usual force. Her support includes John Craig, Thais Lawton, and Francis Byrne.

* *

Enough to Satisfy.

The gossips, it now appears, were right about John Barrymore's determination to quit playing "Hamlet" after he has completed a run of 101 performances on Broadway. This will break the record so long held by Edwin Booth and be enough to satisfy the ambitions of the youngest Barrymore, who doesn't care much for tragedy anyway, and is strongly possessed of a desire to get something out of life besides money and fame. Contracts will not hold him, nor managerial prayers, once he is of a mind to leave.

After the run of "Hamlet" John will go abroad for a rest, and after he has played around in Europe a while he may come back and pick up the run where he left it. It is more than likely, however, that he will do no more acting until next fall, and then resume with his repertory idea.

* *

America's Favorite Family.

They are a beloved, but a bedevilling family, the Barrymores. Here is John breaking up his most successful season because he is tired and wants to play, and Lionel tangling himself up in a divorce row that has had a most serious effect on his season's work, seeing that it apparently has discouraged the production of Eugene O'Neill's "The Fountain"; and Ethel, making the mistake of substituting "Romeo and Juliet" for "As You Like It," and scoring the most pathetic failure of her career, all in one season.

And yet there is no good reason why John should work when he doesn't feel like it and doesn't need the money. Or any dishonor attaching to Ethel's mistake in judgment in playing Juliet. And Lionel's private affairs are no one's business but his own.

I suppose it is because they have for so long a time been accepted as America's first and favorite family of the theater that every one takes so keen a personal interest in "the Barrymore children." It is the national "home folks" complex that intensifies interest in news concerning them.

* *

Taking Maude ..dams' Place.

When "Little Ol' New York" was a popular comedy on Broadway Genevieve Tobin was frequently spoken of by the older (and balder) reviewers as one possessing many little tricks of voice and manner that suggested Miss Adams in her "The Little Minister" days.

Now Miss Tobin is back in a comedy called "Polly Preferred," written by Guy Bolton and staged by Winchell Smith, and though the references to her likeness to Miss Adams have been less numerous, it is the Adams qualities that have helped her score another hit.

"Polly" is a lot of fun save for a somewhat weakened second act, deftly put together. Miss Tobin is a young actress who has just lost her job because she resented the spiderly tendencies of the broker who backed the show, he being one of those oily individuals with a parlor, bedroom, and bath complex. Drowning her sorrows in coffee at the automat she meets a young salesman, also jobless because he could not sell a commodity in which he did not have faith.

They exchange confidences over their coffee, and before they leave the salesman has convinced Polly that all she needs is capitalizing. She has everything men want to buy—youth, charm, good looks, sex. Let her put herself in his hands—he being perfectly safe, as she can see—and he will find a way of organizing her as the legitimate asset of a money-making corporation, preferably in the movies.

* *

Just as He Said.

With the aid of a borrowed office and a few borrowed gowns he places the little actress in the "shop window" by parading her through the Peacock alleys of the large hotels. Within a day or two she has attracted a half dozen prominent men who are eager to finance any enterprise in which she wishes to embark.

Hence we have "Polly Preferred," with her stock at par one minute and tumbling to nothing the next. In California they do make a screen star of her, with all the amusing sidelights of Hollywood comedy to help. And though she nearly gets herself caught in a contract trap that will prevent her marrying her salesman, the ending, as you jolly well know, knowing Winchell Smith, is happy.

Miss Tobin is a charming asset and William Harrigan is the honest salesman. The sympathetic Tom Ross, who used to play "Checkers," does his best to be mean as the wicked manager, and succeeds in being likably human.

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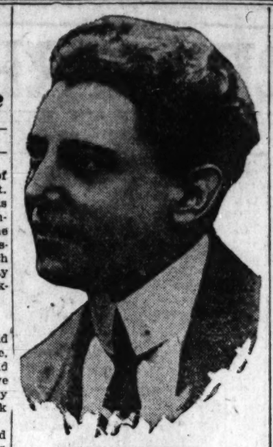

GUIDO CICCOLINI.

At one time the chief Italian lyric tenor of the Chicago Opera under the Campanini régime, Ciccolini will appear this week as soloist at McVicker's theater.

Slams of Life

By J. P. McEVOY

"EXCUSE IT, PLEASE."

Why is it when I'm drifting deep
Into a sound untroubled sleep,
An uncontrollable desire
Impels some lady on the wire
To call me from my bed of ease
And coolly say, "Excuse it, please?"

How does she know this weary head
Is laid to rest in yonder bed;
How does she know this tired heart
Is pulsing from the world apart;
That sleep has loosed these gnarled knees,
Who tells this cruel "Excuse it, please?"

Ah! bitter grows the world of late,
Unkinder, too, a callous fate,
Conspiring as it does to wrest
Nepenthe from this troubled breast,
And then to mock with words like these—
Ironic words, "Excuse it, please."

And yet it's not a voice of guile,
The tone is as a spoken smile,
A girlish gladness seems to thrill
Her message with a great good will.
How fortunate she never sees
This broken man nor hears him wheeze:
"I certainly won't excuse it, please."

The Best Joke I Ever Heard

What was the best joke you ever heard? Tell the world about it. The Tribune will pay $1 for each joke published. Address the Jokes Editor, Chicago Sunday Tribune.

Word to the Wise.

A well dressed woman was wont to stop in a department store.

The clerks would approach her, asking her what she wanted, and her answer always was: "Just looking."

One day a clerk, more brave than the rest, approached her and on getting the usual reply said: "Madam, if you take the elevator in the Union Central building and go to the top you can see a great deal farther." A. L.

Forewarned Is Forearmed.

The fair young thing was making her first long trip alone and had been warned of bold, bad men and the many dangers that beset her path.

She had to change trains and was puzzled, so she said to a young man, Sir, what train do I take?"

"Where are you going?" he inquired.

She glared icily and swept on to another. One of those dreadful men! This was repeated three times. Finally she asked the ticket man, and when he asked where she was going she hesitated and then boldly said, "Chicago."

He put her on the Chicago train, and just as it was drawing out of the station she leaned out of the window and shouted back: Ha, ha! I fooled you. I'm going to New York." J. H.

In a Manner of Speaking.

The Browns lived in a third story apartment. Mr. Brown, coming home one evening, found his better half in an excited frame of mind. She hastened to tell him of an experience she had just had.

Smelling smoke in a room off the light court, she thought the building was on fire, and proceeded: "I tore down the front stairs and found everything all right there; then I tore down the back stairs, and found no sign of fire there."

Here Mr. B. interrupted long enough to inquire: "If you tore down both the front stairs and the back stairs, how in the world did you get back up here?"

Brown got no dinner that evening. C. F. R.

Opposite of White.

The curate of a fashionable church was endeavoring to teach the significance of white to a Sunday school class.

"Why," asked he, "does a bride invariably desire to be clothed in white at her marriage?"

As no one answered he explained, "White stands for joy and the wedding day is the most joyous occasion of a woman's life."

A small boy queried, "Why do the men all wear black?" E. A.

Fair Enough.

A foreman in a mill noticed one of the machines idle, and asked where Bill was. No one knew. After awhile Bill returned.

"Where have you been, Bill?" asked the foreman.

"Been to get a hair cut," said Bill.

"What! Take a hair cut on the firm's time?"

"Sure, it grows on the firm's time, don't it?" L. R.

Where Gravity Fails.

Teacher: Gravitation is the power that pulls all things down. All that goes up must come down.

Tommy: There are exceptions, teacher.

Teacher: What is it, Tommy?

Tommy: Rent. Pa's rent went up and didn't come down. L. S.

CORT THEATER
Tel. Central 0019
Tonight at 8:30
Last Time of
Thank-U
BY WINCHELL SMITH and TOM CUSHING
ROUTE OF "THANK-U"
Jan. 29—Bloomington, Ill.
Jan. 30, 31—Peoria, Ill.
Feb. 1—Decatur, Ill.
Feb. 2, 3—Springfield, Ill.
WEEK OF FEB. 4
Davidson Theater, Milwaukee

Beg. Monday Night at 8:30
H. H. FRAZEE Will Present at the CORT
Mats. Wed. & Sat.
MRS. FISKE
IN A NEW PLAY
"The Dice of The Gods"
By LILLIAN BARRETT
Directed by
HARRISON GREY FISKE
Prices: All Performances 50c to $2.50, Ex. Sat. Night, 50c to $3.00, Plus Tax

OLYMPIC EVES. 8:15 MATS. 2:15
REGULAR MATINEES WED. & SAT.
100TH PERFORMANCE IN CHICAGO TONIGHT
Duplicating Its Sensational New York Success
CHICAGO'S BIGGEST MUSICAL HIT
SHUFFLE ALONG
BY AND WITH
MILLER & LYLES | SISSLE & BLAKE
And Their Splendid Company of Mirth Provoking, Music Loving, Dancing Dixie Entertainers.

TWICE DAILY EVERY DAY LADIES DAY
COLUMBIA MATS. 2:15 EVES. 8:15
CLARK at MADISON ALL WEEK
COLUMBIA BURLESQUE
Selected to Entertain AUTO SHOW VISITORS
SIM WILLIAMS RADIO GIRLS WITH BILLY GILBERT
The BIG GIRL SHOW
SPECIAL FEATURE
CLEORA CLASSIC DANCER
Special Dates Given to Large Parties, Conventions and Delegations by Advance Arrangement with Manager.

WAM!! YOU WILL. WILL YOU? WOW!!!
SEE the 1st Year
A COMIC-TRAGEDY OF MARRIED LIFE
by and with FRANK CRAVEN
THE SEASON'S JOY!
WOOD'S 4th MONTH
EVES. 8:20 MATS. WED. & SAT. 2:20
LOWER FLOOR $2.00 & $2.50 (EXCEPT SAT. NIGHT)
BALC. 50c - $1 - $1.50 - $2.00

DINE---DANCE
—BE—
ENTERTAINED
AT THE
GREEN MILL
(Under New Ownership)
DURING AUTO SHOW WEEK
WE HAVE ARRANGED AN
ALL-STAR SHOW
WITH NEW ENTERTAINERS
—ALSO—
CHARLEY STRAIGHT and His Green Mill Orchestra
FROM 7 P. M. TIL CLOSING
FOR THOSE WHO DANCE
From 6:00 to 9:30 P. M. Delicious Full Course Dinner - - - - - $1.50
SPECIAL PARTIES ARRANGED FOR AFTER THE SHOW
BROADWAY at LAWRENCE Edgewater 9024

Moulin Rouge Cafe and Restaurant
416 So. Wabash
Where class meets class.
Where cabaret artists are classic.
Service with class.
Surroundings with class.
Management with class.
Cuisine with class.
Dinner with class.
7:15 show with class.
Dance music with class.
Vaudeville acts with class.
Everything with class.
What a classy place!
Come and meet the class at the
Moulin Rouge Cafe

DANCE
Tuesday, Jan. 30
IN THE
MAGIC MAZE
AT
Guyon's Paradise
A BEAUTIFUL BEWILDERING BRILLIANT MAZE OF COLOR
AN EVENING OF FURIOUS, FASCINATING FUN ?

AUTO SHOW
COLISEUM and ARMORY
Not Open Today
OPEN TOMORROW
AND ALL THIS WEEK
10 A. M. to 10:30 P. M. DAILY
ADMISSION 75c, INCLUDING TAX
PLAYHOUSE TUESDAY EVE. JAN. 30
BEDLAN Soprano
Today at 3:30
WILLIAM MITCHELL Tenor
Tickets $1.10, Inc. Tax.

KIMBALL HALL, Tuesday Eve., Jan. 30
Maurice Dumesnil and EDNA Richolson Sollitt
TWO-PIANO RECITAL
SEATS ON SALE PRICE $2.20

ORCHESTRA HALL WED., JAN. 31 8:15 P. M.
FLORENCE GENEVIEVE WEIL
IN SONG RECITAL

Lyon & Healy Artist Series
Carol Robinson, Pianist
At 2 o'clock each day during the week beginning January 29
No Admission Charge
Lyon & Healy Hall
64 E. Jackson Blvd.

The New Plays

OPENING TOMORROW NIGHT.

"The Dice of the Gods" (Cort)—Mrs. Fiske, returning to Chicago after nearly three years' absence, brings this time a new play from the pen of Lillian Barrett, hitherto known chiefly as a writer of fiction. The star's rôle, a tragic one, is that of a brilliant woman brought low by the morphine habit. Her company includes Donald Cameron, Sidney Mason, Joseph Macauley, Ernita Lascelles, Helen Jackson, and many others.

"To Love" (Playhouse)—Miss Grace George in her own translation of Paul Geraldy's "Almer," an important item in the repertoire of the Comedie Francaise, where they regarded it officially, in 1921, as the best play of the season. It concerns itself with certain phases of the "eternal triangle" and involves the presence only of the necessary three characters. Norman Trevor and Robert Warwick, good actors both, complete the cast.

IMPENDING JOYS.

"The Last Warning" (Blackstone, Feb. 5)—A mystery play of divers thrills and horrors, written by Thomas F. Fallon, and based on Wadsworth Camp's novel, "The House of Fear." It is now in high favor in New York and will be played here by a special Chicago company headed by Edward H. Robins.

"The Awful Truth" (Powers', Feb. 19)—Miss Ina Claire with Bruce McRae and others in a comedy by Arthur Richman.

"Peter Weston" (Harris, Feb. 25)—Frank Keenan in the first important showing of a new play by Frank Dazey.

"Whispering Wires" (Playhouse, probably Feb. 26)—Another of the mystery plays, tentatively scheduled to occupy the Playhouse when Miss George departs.

Open Evenings — Starck Manufacturers 210-212 S. Wabash Ave. — Open Evenings

PIANO SALE
Last 3 Days—Final Cut Prices and Terms
PLAYER PIANOS
AS LOW AS $285
Among our large stock of Player Pianos you will find such well-known makes as Starck, Weber, Kamaren, Apollo, Wurlitzer, etc. Below are listed only a few of the big Sale Bargains.
$ 450 Player Piano, now $285
500 Player Piano, now 295
900 Player Piano, now 525
850 Player Piano, now 485
600 Player Piano, now 350
500 Player Piano, now 305
1200 Player Piano, now 675
900 Player Piano, now 435
Terms: $8 Per Month
Study the lines of the above Player Piano—isn't it beautiful? This is a sample of one of the wonderful Player Piano Bargains included in this Great 3 day Cut Price Sale.
This great cut price Sale includes our entire stock of new, slightly used, sample, shopworn and second hand upright, grand and player pianos. Every instrument in our store has been especially priced for quick sale.
GRAND PIANOS
If you want a Grand Piano—and who doesn't?—this is your opportunity.
You can make your choice from many well-known makes, including Starck, Steinway, Weber, Kamaren, Majestic, etc. We list here only a few Grand Piano Bargains:
$ 900 Grand Piano, now $350
1000 Grand Piano, now 435
1500 Grand Piano, now 935
850 Grand Piano, now 675
900 Grand Piano, now 485
1200 Grand Piano, now 585
AS LOW AS $350
Terms: $10 Per Month
This is one of the beautiful Grand Pianos included in this great 3 day Cut Price Sale.
The cut above illustrates one of the Wonderful Piano Bargains included in this Great 3 day Cut Price Sale.
UPRIGHT PIANOS
Every one can have a piano in their home at these prices and terms. The bargains below include many well known makes—Steinway, Chickering, McPhail, Healy, Hamilton, Smith & Barnes, etc.
$250 Upright Piano, now $100
300 Upright Piano, now 135
500 Upright Piano, now 195
450 Upright Piano, now 147
600 Upright Piano, now 235
850 Upright Piano, now 350
AS LOW AS $100
Terms: $5 Per Month
OUT OF TOWN CUSTOMERS
This sale is for you, too. Write at once for big bargain bulletin. We ship Upright, Player and Grand Pianos anywhere in the United States direct from our factory, Chicago, on Free Trial—No money Down—Easy Terms.
P. A. Starck Piano Co.
Manufacturers of Starck Grand, Upright and Player Pianos
210-212 S. Wabash Ave. (Near Adams) Chicago
TRADE IN YOUR PRESENT Piano, Phonograph or other musical instrument. We will make a liberal allowance and you need pay no cash down. We will accept your old instrument at full present cash value.
Open Evenings

HARRY J. POWERS
MATS. WED., SAT. | TONIGHT AT 8:20
SUNDAYS, 1 P. M. TO 9:30 P. M.
Phones and Powers, Colonial Theatre Lobby.
...is a riot."—Chas. Collins, Post
...23."—Amy Leslie, The News.
ROLL
COMEDY
SIE
...ing
VINTON FREEDLEY
STANLEY RIDGES
CHARLES ABBE
JOHN ARTHUR
WILLIAM CAMERON
...TED BEAUTIES
...ingly Fascinating
...Y BEWITCHINGLY TOLD
Stage Direction of EDGAR MacGREGOR
...ERS
$2.50. WED. MAT. BEST SEATS, $1
HUBERT ARRICK
...NING ...NEE ...AY
...LE & HUSTON IN THE "MIDNITE REVELS"
...M MAYO
...EE | PURCELLA & RAMSEY
...RE DEVINE
FAVORITES AND ...UTY CHORUS
...HERS AND THE 20TH CENTURY REVUE WITH A CAST of STARS
ELSIE FERGUSON
(IN PERSON)
IS LOVE AN ILLUSION?
SEE "THE WHEEL OF LIFE"
LAST WEEK
BLACKSTONE
Box Office Open 9 A. M. to 9:30 P. M. Sundays, 1 P. M. to 9:30 P. M.
NOTICE—Branch Box Office for Illinois, Blackstone and Powers, Colonial Theatre Lobby.
PRICES 50c to $2.50—NO HIGHER
BLACKSTONE EVERY EVE. 8:30 PRICES $2.00 TO $2.20
THE SEASON BEGINS WITH THIS ONE ITS SUCCESS AT THE KLAW THEATRE NEW YORK, IS HISTORY—
OPENING MONDAY EVE. AT 8:30 FEB. 5
Shhh-hh!
The LAST WARNING
PRESENTED BY HARRIS & GAILEY
TICKLE CHARMED CHICAGO AND CRITICS
DRAMATIZED FROM WADSWORTH CAMP'S "THE HOUSE OF FEAR" BY THOMAS F. FALLON
SEATS ON SALE TOMORROW AT THE BLACKSTONE THEATRE BOX OFFICE AND THE COLONIAL THEATRE LOBBY
MAIL ORDERS
F. Wight Neumann
Today at 3:30
Studebaker Theatre
Harold Bauer
Assisted by GORDON STRING QUARTET
AUDITORIUM THEATER Jan. 31
Next Wednesday Eve. FATHER FINN'S
Paulist Choristers
of New York—Seats $1, $1.50, $2. No war tax. Now.
STUDEBAKER THEATER RECITAL World Famous Cellist Seats Now
Next Sunday Aftern'n CASALS
AUDITORIUM THEATER THE WORLD'S GREATEST BARITONE
Next Sunday Aftern'n Titta RUFFO
SEATS 85c, $1.10, $1.65, $2.20, Including Tax.
The Playhouse Song Recital
Next Sunday Aftern'n Meta Lustgarten
AUDITORIUM THEATER
SUNDAY AFT., FEB. 11 KREISLER
AUDITORIUM THEATER
SUNDAY AFT., Feb. 25 Rachmaninoff
Prices for Kreisler and Rachmaninoff: $1.10, $1.65, $2.20, $2.75, Incl. Tax. Mail orders to F. Wight Neumann, 16 N. Wabash Av., with remittance and self-addressed, stamped envelope.
GLICKMAN'S
PALACE THEATER BLUE ISLAND AVE. AT ROOSEVELT RD.
Haymarket 0381 Fifth Big Week. MATINEE TODAY
A MAMES NESHUMA?
A MOTHER'S SOUL

MOTION PICTURE DIRECTORY

DOWNTOWN

TODAY 11:45 AM & 12:45 PM SUNDAY NOON POPULAR SYMPHONY CONCERT NATHANIEL FINSTON, Conductor

BALABAN & KATZ **CHICAGO** RANDOLPH STATE LAKE

THE WONDER THEATRE OF THE WORLD-3000 SEATS

MARY FABIAN, soprano soloist SINGING 'PACE, PACE,' VERDI'S 'FORCE OF DESTINY'

LAST TIMES TODAY Laurette TAYLOR in PEG O' MY HEART

BLANCHE SWEET

TOMORROW

The Program Supreme!

Musical and scenic stage creations galore to accompany Chicago's premiere presentation of Chas. Felton Pidgin's novel that 1,000,000 people have laughed and wept over, made now into a superb drama of enormous thrills, rich humor, and absorbing romance.

JOHN BOWERS

LON CHANEY

QUINCY ADAMS SAWYER

BARBARA LA MARR

The Picture of the Year with the

CAST YOU HAVE DREAMED OF !

ELMO LINCOLN

Barbara La Marr
Lon Chaney
Blanche Sweet

HANK MANN

John Bowers — Elmo Lincoln
Louise Fazenda — Hank Mann
Gale Henry — Billy Franey
Joseph Dowling

A METRO SPECIAL
Produced by Associated Pictures Corporation

LOUISE FAZENDA

Arthur H. Sawyer — Herbert Lubin

A Thrill Surpassing D. W. Griffith's Ice Jam in "Way Down East"

"DOUGLAS FAIRBANKS IN ROBIN HOOD"

The Greatest Picture of All Time!

WITH the unerring hand of genius Douglas Fairbanks has elevated the motion picture from the commonplace:

His "ROBIN HOOD"

blends the highest drama with the highest art.

"Robin Hood" is so big in spirit, so human in story, so beautiful in setting, that the beholder actually lives its loves—dares its deeds—shares its dangers!

A titanic drama of flaming, reckless bravery, swift passion, bitter but joyous revenge, tender but tremendous love.

OTHERS PAID $2.00 TO SEE IT AT COHAN'S GRAND OPERA HOUSE—YOU SEE IT HERE AT REGULAR ROOSEVELT PRICES

DIRECTION OF ALLAN DWAN

BALABAN & KATZ

ROOSEVELT State near Washington

ROSE MADISON AT DEARBORN
8 A. M. Continuous to 2 A. M.
LON CHANEY "SHADOWS"
A CHINESE PROBLEM PLAY

CASTLE STATE at MADISON
LAST TIMES TODAY—"SHADOWS"

JONES, LINICK & SCHAEFER ORPHEUM STATE at MONROE
8 A. M.—CONTINUOUS—12 P. M.
—EXCLUSIVE SHOWING—
Wm. De Mille's Great Triumph
"The World's Applause"
Bebe Daniels, Lewis Stone, Kathryn Williams, Adolphe Menjou

Advertise in The Tribune.

DOWNTOWN

AUDITORIUM

THE INSPIRING TALE of HUMAN HEARTS IN THRILLING CONFLICT WITH THE BRUTE FORCE of PAGAN ROME

BROUGHT TO THE SCREEN IN A MAGNIFICENT PRODUCTION

SUPERB SETTINGS IN ROME ITSELF.

EXTRAORDINARY ACTING. AN ALL-STAR CAST. ASTONISHING, AMAZING MOB SCENES

Fabiola

"A MASTERFUL WORK of HISTORIC AND EDUCATIONAL VALUE"—NEWS

"GOOD ACTING MAKES 'FABIOLA' WORTH WHILE"—TRIBUNE

EVERY EVENING 8:15
500 MAIN FLOOR SEATS . . . $1.00
BALCONIES 50c to $1.00
DAILY MATINEE (EXCEPT SUNDAY) 2:15
25c 50c $1.00

A BEAUTIFUL SPECTACLE, REAL DRAMA ENRICHED BY EXQUISITE MUSICAL ACCOMPANIMENT

SECURE SEATS IN ADVANCE

"THE ARISTOCRAT OF CINEMA THEATRES"

JONES, LINICK & SCHAEFER NEW McVICKERS Madison at State

CONTINUOUS FROM 11 A. M.

LAST TIMES TODAY { GLORIA SWANSON "My American Wife" / UNDERSEA BALLET / SYMPHONY ORCHESTRA

BEGINNING MONDAY

"I call my home 'Java Head' after that huge Rock on the Coast of Java beyond which lies placid waters beckoning the stranger to safety and happiness."

The Long Awaited GEORGE MELFORD PRODUCTION

"JAVA HEAD"

THE MASTERPIECE BY THE AUTHOR OF "TOL'ABLE DAVID"

A Perfect Paramount Cast

LEATRICE JOY · JACQUELINE LOGAN · GEO. FAWCETT
RAYMOND HATTON & ALBERT ROSCOE

McVICKERS SYMPHONY ORCHESTRA—STAGE PRESENTATIONS

ADDED EVENT CICCOLINI World Famous Tenor, Formerly of Chicago Grand Opera Co.

YOUR LAST CHANCE TO SEE

WALLACE REID IN HIS LAST AND BEST PICTURE!

"THIRTY DAYS"

FIRST EXCLUSIVE SHOWING!

BARBEE'S

MONROE AT DEARBORN

Wallie's contract with Paramount calls for a percentage of the rental receipts. Wallie entertained the public cleanly and he never harmed a soul. Don't desert his sorrowing wife and mother by deserting him now.

HIS FIGHT HAS DONE MUCH TO BREAK THE DASTARDLY DRUG RING

STATE-LAKE ORPHEUM CIRCUIT
VAUDEVILLE EXCLUSIVE SHOWING
WEEK STARTING TODAY
VIOLA DANA
in "LOVE IN THE DARK"
At 11:15 A. M., 2:05, 7:30 and 10:30 P. M.

Subscribe for The Tribune.

DOWNTOWN

SECOND THRILLING WEEK STARTS TODAY

A 1923 PRODUCTION ALEXANDRE DUMAS' IMMORTAL ROMANCE

MONTE CRISTO
THE WORLD IS MINE!
RANDOLPH AT THE

A WILLIAM FOX CLASSIC

ATTEND THE MATINEES

NORTH

LUBLINER & TRINZ

PANTHEON

SHERIDAN ROAD at WILSON

A George Fitzmaurice Production
"KICK IN"
With Bert Lytell, Betty Compson, May McAvoy

CHRISTIE COMEDY "IN DUTCH"

HOPLICK & SILBERSTEIN Stage Specialties

PAUL STERNBERG AND HIS ORCHESTRA STARTING NEXT SUNDAY

"THE FLIRT"—A Booth Tarkington Story

TODAY ALL SHOWS DELUXE ENTERTAINMENT DISCRIMINATING

HOWARD

N.W.L. STATION at HOWARD—CONT.—1:30 TO 11:15 P.M.

IRVING CUMMINGS "THE MAN FROM HELL'S RIVER"

Sunshine Comedy "A PAIR OF ACES"

The Howard Orchestra

Tomorrow—WALLACE REID "CLARENCE"

BRYN MAWR Bryn Mawr at 'L' Sta. 2:00 to 11:30 P. M.
Complete Change of Vaudeville and Pictures
HERBERT RAWLINSON "THE SCARLET CAR"
5—High Class Vaudeville Acts—5
Vaudeville Appears at 3:30, 5:30, 7:30, 9:45

KEYSTONE 3912 SHERIDAN ROAD CONT. 2 TO 11 P. M.
KATHERINE MacDONALD "MONEY, MONEY, MONEY"
Tomorrow JOHNNY HINES "SURE FIRE FLINT"

BUCKINGHAM 3319 N. CLARK ST.
MILTON SILLS "THE MARRIAGE CHANCE"
—Added at Matinee—
Herbert Rawlinson—"The Scarlet Car"

BUGG LINCOLN AND ROBEY CONT. 1:30 TO 11
THOMAS MEIGHAN "MANSLAUGHTER"

LAKE SHORE Broadway at Belmont Matinee Continuous
Today and Tomorrow—MARION DAVIES "WHEN KNIGHTHOOD WAS IN FLOWER"

ARGMORE Argyle & Kenmore Aves. Cont. 2:00 to 11 P. M.
Peter B. Kyne's "Brothers Under the Skin" With Helene Chadwick and Pat O'Malley

PANORAMA 717 SHERIDAN ROAD Doors Open 1:30 P. M.
Douglas MacLean—"The Hottentot"

WINDSOR CLARK NEAR DIVISION 1:30 TO 11:30
LON CHANEY—"A BLIND BARGAIN"
Vodvil Specialties—Last Episode "SPEED"

ADELPHI 7074 N. CLARK ST. Mat. Sat. and Sun. —Today, Tomorrow and Tuesday—
THOS. MEIGHAN—"MANSLAUGHTER"

JULIAN 918 BELMONT AVE. MATINEE DAILY
TOM MIX, "Romance Land"

PARKSIDE CLARK and NORTH AVE. MATINEE DAILY
Herbert Rawlinson—"The Scarlet Car"

DEARBORN 40 W. DIVISION
WHAT'S WRONG WILTON LACKAYE in WITH THE WOMEN"

REGENT SHERIDAN ROAD AT PRATT BLVD.
N. Talmadge—"Secret of the Storm Country"

DE LUXE ON WILSON AVE. AT "L" STA.—CONT. 1:30 TO 11:30
N. Talmadge—"Secret of the Storm Country"

NEW CLARK Clark Street Nr. Wilson Mat. Daily—2 to 11 P. M.
RODOLF VALENTINO—"The Young Rajah"

EASTERLY Lincoln & Diversey Pkwy. Continuous 1:30 to 11
CHAS. JONES—"FOOTLIGHT RANGER"

LINCOLN HIPPODROME Lincoln at Belmont
6 ACTS OF VAUDEVILLE AND PICTURES

LUBLINER & TRINZ AMUSEMENT CENTERS

COVENT GARDEN 2853 N. Clark St. Matinee Daily
The Sensation of the Year
"NIGHT LIFE IN HOLLYWOOD"
And OLGA'S LEOPARDS
DAVE PATON'S SYNCOPATORS
And 3 OTHER BIG ACTS

BIOGRAPH 2433 Lincoln Avenue Matinee Daily
LON CHANEY, "THE BLIND BARGAIN"

VITAGRAPH 3133 Lincoln Avenue Matinee Daily
The Sensation of the Year
"NIGHT LIFE IN HOLLYWOOD"

KNICKERBOCKER 3217 Broadway Matinee Daily
WALLACE REID, AGNES AYRES and MAY McAVOY—"CLARENCE"

PERSHING Lincoln and Wilson Matinee Daily
CECIL B. DE MILLE'S "MANSLAUGHTER" With THOMAS MEIGHAN

LAKESIDE 4730 Sheridan Road Matinee Daily
LON CHANEY—"THE BLIND BARGAIN"

ELLANTEE Devon and Clark Matinee Today at 1:30
NORMA TALMADGE in "SECRET OF THE STORM COUNTRY"
And "The New Leather Pushers"

DOWNTOWN

TIVOLI

BALABAN & KATZ

A Prize Winning Program of Stage Specialties

"SHADOWS"
William Daniel Steele's Prize Winning Story
LON Chaney
Walter Long
Harrison Ford
Marguerite De La Motte

BUSTER KEATON in "The Electric House"

Tivoli Theatre Augmented Orchestra. ALBERT E. SHORT, Conductor.

Coming Monday
Rex Ingram PRODUCTION
TRIFLING WOMEN
Barbara La Marr, Lewis Stone & Ramon Navarro

CHATHAM

COTTAGE GROVE AT 75TH STREET

—Matinee Daily—
"THE PRIDE OF PALOMAR"
WITH
MARJORIE DAW
FORREST STANLEY

HARPER 53RD & HARPER AVE CONT. 2:30 TO 11:30
Tully Marshall "THE SUPER SEX" Robert Gordon
From the Cosmopolitan Magazine Story By Frank R. Adams—Also
"THE SHEIK"—Direct From Arabia"
Not a Moving Picture But a Real Live Son of the Desert
4—OTHER ACTS—4

LUBLINER & TRINZ
MICHIGAN GARFIELD & MICHIGAN MATINEE DAILY
PETER B. KYNE'S
"THE PRIDE OF PALOMAR"

JACKSON PARK 6711 Stony Island Ave.
Mae Marsh, Norman Kerry and Martha Mansfield in
'TILL WE MEET AGAIN'
FELIX CAT CARTOON PATHE NEWS

PRAIRIE GARDEN 5748 Prairie Ave.
Douglas MacLean - Madge Bellamy
"THE HOTTENTOT"

LEXINGTON 1162 E. 63RD STREET Cont. 2 to 11:30 P. M.
TOM MIX—"ROMANCE LAND"
Latest Sunshine Comedy and "Captain Kid"

DREXEL 858 E. 63RD ST. MATINEE DAILY
MAE MARSH
"TILL WE MEET AGAIN"

HARVARD 63RD AT HARVARD CONT. 2 TO 11:30
TOM MIX, "Romance Land"

ROSELAND-STATE Michigan Ave. at 110th Place
HARRISON FORD—"WHEN LOVE COMES"
5—STANDARD VAUDEVILLE ACTS—5

HYDE PARK 5314 Lake Park Ave.
George Arliss—The Man Who Played God"
This Famous Stars Latest Picture

WINDSOR PARK 3533 E. 16TH ST. MAT. TODAY
Special Cast—"THE POWER OF A LIE"
Also "Around the World in 18 Days"

PRESIDENT 343 E. 55TH ST. MATINEE & EVENING
Peggy O'Day, "THE STORM GIRL"

KIMBARK 6340 KIMBARK AVE. CONT. 2 TO 11 P. M.
GLADYS WALTON—"LOVE GAMBLER"

HAMILTON 715T AT PAXTON MARION DAVIES
"WHEN KNIGHTHOOD WAS IN FLOWER"

VERNON 619T and VERNON AVE. MATINEE CONTINUOUS
TOM MIX—"ROMANCE LAND"

VISTA 47TH & COTTAGE GROVE
DOUGLAS MacLEAN—"THE HOTTENTOT"

SOUTH

Stratford

63rd and HALSTED

THE HOME OF DIVERSIFIED ENTERTAINMENT

ATTEND DE LUXE MATINEE TODAY.
A CREATIVE PROGRAM OF UNEXCELLED VALUE.

1. EDMUND PITCH at the Organ playing "In Jimbo Jambo Town"
2. CURRENT NEWS EVENTS
3. "ALOHA-OE," Hawaiian Love Song—Trombone Solo.
4. CARTOON COMIC—"The Glider"
5. OVERTURE—"Morning, Noon and Night"
6. EDNA BIGBON DANCERS BALLET DES ARTISTES
7. GEORGE FITZMAURICE PRODUCTION

"KICK IN"
BETTY COMPSON · BERT LYTELL · MAY McAVOY

SOUTH

BALABAN & KATZ COTTAGE GROVE Av & 63rd St

SHAKESPEARE

43RD AND ELLIS
THE DAILY NEWS' PRIZE STORY
"BROKEN CHAINS"
CLAIRE WINDSOR, COLLEEN MOORE
Cartoon Novelty Pathe News
"THE FAMILY AFFAIR"
A Comedy Riot
—Tomorrow—
THOS. MEIGHAN—"MANSLAUGHTER"

WEST

BALABAN & KATZ

CENTRAL PARK

ROOSEVELT Rd (12th) & CENTRAL PARK Av

PETER B. KYNE'S
Great Story That Millions Have Read
"The Pride of Palomar"
A great epic of early California days; filled with action and fired with high American ideals.
Splendid Cast Includes
Marjorie Daw and Forrest Stanley

Attend Our Jazz Night Shows Thurs. & Fri.

BROADWAY STRAND

ROOSEVELT ROAD at PAULINA
AFTERNOON VAUDEVILLE CONCERT
—STANDARD ACTS OF VAUDEVILLE—
Also Mae Marsh in the Great Drama
"TILL WE MEET AGAIN"
Tomorrow—WALLACE REID, "Clarence"

THALIA 1215-25 W. 18TH ST. Continuous 1 to 11 P. M.
DOUGLAS MacLEAN
"THE HOTTENTOT"
Also VAUDEVILLE Cont. 1 to 11:30 P. M.

MARSHALL SQUARE 32d St. and Marshall Bl.
MAE MARSH
"TILL WE MEET AGAIN"
Tomorrow—WALLACE REID—"CLARENCE"

HAMLIN 3826 W. Madison St. MATINEE DAILY
ALICE CALHOUN "ONE STOLEN NIGHT"
Tomorrow—"BULL DOG DRUMMOND"

NEW VIRGINIA MADISON STREET AT HALSTED
WM. FOX SPECIAL "LIGHTS OF NEW YORK"

KEDZIE ANNEX 3210 W. Madison
Henry B. Walthall—"The Marriage Chance"

ASHLAND MADISON STREET NEAR ASHLAND BOULEVARD
M. Davies—"When Knighthood Was in Flower"

MADLIN MADISON STREET NEAR LINCOLN STREET
WESLEY BARRY—"RAGS TO RICHES"

SAVOY 4346 W. MADISON
"WHEN KNIGHTHOOD WAS IN FLOWER"

GOLD 3411 ROOSEVELT ROAD
LON CHANEY—"A BLIND BARGAIN"

BEN HUR 306 S. CICERO
MAE MURRAY—"FASCINATION"

LUBLINER & TRINZ AMUSEMENT CENTERS

PARAMOUNT 2348 Milwaukee Ave. Matinee Daily
KATHERINE MAC DONALD
MONEY, MONEY, MONEY

WILSON Madison and Western Matinee Daily
TOM MIX—"ROMANCELAND"

WEST END 121 N. Cicero Avenue Matinee Daily
WALLACE REID, AGNES AYRES and MAY McAVOY—"CLARENCE"

MADISON SQUARE 4738 Madison Mat. Today
TOM MIX—"ROMANCELAND" and Vaudeville

CRAWFORD Crawford and Madison Matinee Daily
WALLACE REID, AGNES AYRES and MAY McAVOY—"CLARENCE"

LOGAN SQUARE 2342 Milwaukee Mat. Today at 1:30
BESSIE LOVE, "THE GHOST PATROL" and TRANSFIELD SISTERS & REEVES
Also THE FOUR GLAUBES
And 3 OTHER BIG ACTS

WEST

WOODLAWN

63RD at DREXEL—MATINEE DAILY

"KICK IN"
A GEORGE FITZMAURICE PRODUCTION
with BETTY COMPSON BERT LYTELL MAY McAVOY

A lavish photoplay that starts with a rush and never lets down. Flashing through Broadway jazz palaces down to the dens of the underworld.

MAE TINEE says: "Kick In" is one of the most thrilling frames ever shaped; put in motion and filmed! The picture is excellent!

WOODLAWN CONCERT ORCHESTRA
MISCHA GUTERSON CONDUCTOR

WEST

SENATE

Fast and Flashy!

"KICK IN"
BUSTER KEATON in THE ELECTRIC HOUSE
ART KAHN ORCHESTRA
STARTING NEXT SUNDAY
THE FLIRT A Booth Tarkington Story
TODAY ALL SHOWS DELUXE CHICAGO'S FINEST ENTERTAINMENT

NORTHWEST

CRYSTAL

NORTH AVE. at WASHTENAW

TODAY ONLY
MAE MARS'
in a New Photoplay That Will Tear at Your Heart
"TILL WE MEET AGAIN"
Vaudeville Specialties
Nate Leavitt's Orchestra
CONTINUOUS 2:00 to 11 P.M.

NEW TIFFIN

NORTH AVE. at KARLOV

A GREAT ALL-STAR CAST
—in—
'Till We Meet Again'
See This Powerful Drama of Trust and Betrayal

COMMODORE 3105 Irving Pk. Blvd. Phone Juniper 600
—Continuous 130 to 11:15—
Wallace Reid in "Clarence"
From the Great Comedy by Booth Tarkington
Same Show Tomorrow

IRVING Irving Pk. Blvd. & Crawford
HERBERT RAWLINSON
"THE SCARLET CAR"
COMEDY AND NEWS WEEKLY

MILFORD 3317 NORTH CRAWFORD
Helene Chadwick—"Brothers Under the Skin"

AUSTIN

PLAISANCE 466 N. Parkside Ave. at Lake St.
VERA GORDON
"YOUR BEST FRIEND"

AUSTIN 5619 W. MADISON Between Central Park & Pulaski
SHIRLEY MASON—"Pawn Ticket No. 210"

MISCELLANEOUS

ASCHER'S

CHATEAU Broadway and Grace Mats. Thurs., Sat. & Sun.
WALLACE REID in "CLARENCE"
5—BIG VAUDEVILLE ACTS—5
"JOE JACKSON"
Late Star of Ziegfeld's Follies

W. ENGLEWOOD 63d and Ashland Matinee Daily
KATHERINE MAC DONALD in "MONEY, MONEY, MONEY"
5—BIG VAUDEVILLE ACTS—5

CALO Clark and Belmont Matinee Daily
WALLACE REID in "CLARENCE"
Reginald Denny in "The Leather Pushers"

COLUMBUS 63rd and Ashland Mat. Sat. & Sun.
NORMA TALMADGE in "SECRET OF THE STORM COUNTRY"

COMMERCIAL 92nd and Commercial Matinee Daily
MARJORIE DAW in "The Pride of Palomar"
Ernie Young's Jazzland Orchestra

COSMOPOLITAN 79th and Halsted Matinee Daily
KATHERINE MAC DONALD in "MONEY, MONEY, MONEY"

CROWN Division and Ashland Matinee Daily
GEORGE ARLISS IN "THE MAN WHO PLAYED GOD"
Selected Vaudeville

EROTIC Fifty-fifth and Erie Matinee Daily
MARJORIE DAW in "The Pride of Palomar"

KENWOOD 1228 East 47th Matinee Daily
MARJORIE DAW in "The Pride of Palomar"

LANE COURT Clark and Cortez Matinee Daily
VERA GORDON, "YOUR BEST FRIEND"
Special Vaudeville

METROPOLITAN 47th & Grand Bl. Matinee Daily
MARJORIE DAW in "The Pride of Palomar"
Harry K. Gillman's Society Orchestra

OAKLAND SQ. Drexel and Oakwood Matinee Daily
WALLACE REID in "CLARENCE"
Harry Reger's Symphony Orchestra

PEERLESS 3555 Grand Blvd. Mat. Sat. & Sun.
THEODORE ROBERTS in "NIGHT LIFE IN HOLLYWOOD"

PORTAGE PK. Wil. at Irving Park Matinee Daily
All Star Cast in "FRONT PAGE STORY"
ARMIN HAND'S Famous Symphony Orchestra

TERMINAL Lawrence and Broadway Matinee Daily
WALLACE REID in "CLARENCE"
Harry Kogen's Novelty Orchestra

FOREST PARK Dan Ryan at 79th Matinee Daily
VERA GORDON, "YOUR BEST FRIEND"
4—BIG VAUDEVILLE ACTS—4

NEWS OF CHICAGO SOCIETY

Graceful Gliders Pursue Winter's Greatest Sport

By Mme. X.

It isn't until kind fate takes a Chicagoite out into the surrounding country that he or she realizes how dense, impenetrable, and suffocating Chicago's smoke canopy is. K. F. carried the writer last Sunday to a week end on the eastern confines of the Skokie.

The shrill, winter air fairly burned the nostrils, it was so deliciously keen and eager. At night the stars blazed fiercely, and just before dawn Venus, as large as a silver dollar and more brilliant than the strongest nitrogen bulb, woke the city visitor up by a piercing, soundless scream, saying:

"You never see anything like me in the foul skies of Chicago, never, never!"

It has been a wonderful winter for skaters, both in and out of town, and young and not so young have polished up their skates and gone to it this season as never before since the old days of winter sports. Almost no snow and just enough cold to freeze ponds and rivers have combined to provide a joyous time for lovers of this healthful recreation. Toboggan slides have suffered and the old-fashioned sleigh long ago went into the discard hereabouts, but all day long, and every evening, frozen rinks, ponds, and rivers have been populated with graceful gliders skimming, swooping, swaying in long curves as they sped over the ice. Even in carboniferous Chicago the glassy surface of park lagoons are alive with lovers of this form of sport.

* *

Away With the Curse.

By the way, I take this occasion to acknowledge the receipt of various circulars from companies who seem to have read a recent protest against the smoke here who claim to provide absolutely smoke consuming devices which would do away with one of the greatest curses of Chicago today. Reading this delightful literature—for this it is to one who abominates smoke—I felt as if I would like to abandon the typewriter and become an agent for some such invention. Any one who freed us of our thrall to smoke would deserve to stand on the same pedestal with William Lloyd Garrison, John Bright, and Kosciusko—men who knocked the shackles from suffering and imprisoned humanity.

We should like to refer them to the Commonwealth Edison company, whose power houses merely puff from their chimneys a vague vapor because they build their furnaces in a particular way and train their stokers carefully, thus eliminating the periodical vomiting of destructive and costly filth which is characteristic of many Chicago chimneys.

* *

Future Looks Bright.

Echoes of the Civic Opera's first season continue to sound in the ears of the community. Every fortnight the box selling committee of the Friends of Opera gathers in Mrs. Rockefeller McCormick's stately salons under the efficient leadership of Mrs. Jacob Baur to report progress on its campaign to sell boxes and seats for next season.

Among those we noted at last Wednesday's meeting seated about the long tables spread in Mrs. McCormick's luxurious empire drawing room were Mrs. Arthur Meeker, president of the organization; Mrs. Jacob Baur, chairman of the box committee; Mrs. Walter Brewster, Mrs. Watson Blair, Mrs. Frederick Upham, Mrs. W. W. Wilson, Mrs. William A. Yager, Mrs. Charles Peterson, and Mrs. E. A. Leight.

The extremely successful first season of the Civic opera sends all the members of this committee out on their mission with courage and every prospect of disposing of all the boxes for next winter. The attendance was 10 per cent greater this last season than in any previous year. The receipts increased as the engagement neared its close, and seat holders had the satisfaction of knowing that there was no "paper" in the house, that every occupied place was paid for.

The promises are for an even better opera next winter from an artistic point of view.

* *

Tonight at the Casino.

The social world is to divert itself this coming week in various ways. A numerous contingent is disporting itself tonight at the Casino at a buffet supper, after which there will be a Boy Scout symposium. There will be a movie showing them in many of their camp activities, which will be assisted by a talk from G. B. Stephenson, scout executive for Chicago, introduced by Howard F. Gillette. A picked troop of scouts will give drills and other exhibitions of training.

Where Europe rejoices in the maneuvers of companies and regiments of men armed and trained to kill other men, we delight to see the Boy Scouts of America being reared to become courageous, loyal, manly citizens, with high ideals of their duties toward and their allegiance to their nation. It is safe to predict that grown up Boy Scouts will not shirk payments of their national debts nor will they try to squeeze money out of a bloodless turnip. The Boy Scout movement is directed toward implanting high ideals and standards in the youth of the land at the most impressionable period of its life.

* *

Professionals and Amateurs.

Passing lightly and swiftly from such considerations as this to quite another department of uplift work—for most of our best citizenry is genuinely interested in the promotion of the welfare of mankind by some road or the other—the day following this Boy Scout evening will find many of the same people gathering at the Studebaker in the afternoon to see the presentation of Mrs. Arthur Aldis' play, "The Will of the People," at the Studebaker theater, under the auspices of the Playwrights' Theater. In the cast that day will be a formidable array of professionals and amateurs.

Among the former are George Thorpe from "The Wheel of Life," Pacey Ripple, Reginald Carrington, and Eric Dressler, all of "So This Is London," and William Macauley of "The Cat and the Canary." Among the local amateurs will be the Mesdames Samuel Chase, Cecil Barnes, Laird Bell, Philip Maher, and John W. Root; the Misses Frances Taft, Minna Phillips, and Frances Wood, and Gerald Frank, Chauncey Blair, E. H. Passmore, Samuel Otis, Hugh McKay, Frederick C. Marceau, John S. Burnett, Ernst von Ammon, A. P. Scott, Walter Frazier, R. Sherwood, Finney Briggs, and John Smith.

Reginald Carrington of the "So This Is London" company has directed the rehearsals, and I know from some of the amateurs that they have found it exciting to be trained with and by professionals. The play is a three act piece, and it is said to be full of action and emotion. Go to see it! You can get tickets at the door, though it would pay you and help the Playwrights' Theater along if you would show your interest in the enterprise by becoming a member of it.

Its aim and object is to provide a forum for writers of plays. An author has no idea of what his or her play is like unless it be presented by actors on a stage. It is this that this young enterprise undertakes to do. It is hoped by this means to develop a hitherto neglected art, that of writing good plays, plays that have intrinsic merit and that can vie with the productions in Paris and London.

* *

All Working Towards One End.

At Prof. Baker's "Forty-seven Workshop," at Harvard university, a similar theater, the audience is provided with pencil and paper on which to set down impressions, adverse or complimentary, of the play and its presentation. The idea here was started a year or so ago by Miss Alice Gerstenberg, herself a clever writer of plays. Last year, on her own responsibility, she took Powers' theater on a Sunday evening and produced her play, "Overtones," with an amateur troupe. The affair was a great success from every point of view, and instead of losing money there was $300 left over after all expenses were paid, which she devoted to establishing the Playwrights' Theater. Charles W. McNear of 76 West Monroe street is the treasurer, to whom you can send your subscription, one seat for three productions being $4.95.

There are 2,000 little theaters in this country all working towards the end that plays that are dramatically worth while shall have a hearing. They are "experimental stations." Among the best known are the Theater Guild, the Provincetown players, the Neighborhood Playhouse, the Equity Players, and the Curtain theater—all in New York, I think.

* *

Will Visit Great White Chief.

The same night the Arts club is offering its members what promises to be an unusual and picturesque evening. It is giving a dinner which will be followed by a program furnished by a picked troupe of Pueblo Indians. This is a band of fifteen who have been selected by the rest of their tribe to visit the great white chief at Washington to protest against the expropriation of their lands, a reservation which was allotted to their fathers and grandfathers by Abraham Lincoln with the promise that they should never be disturbed therein. Today they are being forced out by settlers, squatters, speculators, and others.

The Indians are going to give some of their native songs and dances. Their songs embody the poetry and tragedy of their lives. Their dancing is, says some one who has seen it, exquisite because of the deftness and lightness of the dancers. Their footsteps fall as softly as a cat's. Their bodies are as graceful, as supple as the willow trees that grow along their brooks. The only accompaniment is an Indian drum, but out of this they get the most thrilling effects, now loud and martial, now low and vibrating. It will be something worth seeing, if only because it is the expression of a race that is passing into tradition. And from tradition to extinction is, alas! but a short step.

* *

Helping Women to Help Themselves.

Tomorrow is a full day for the socially prominent and philanthropically inclined. The two characteristics often go hand in hand. In fact, it is safe to say that there is no social leader who has not her pet charity or reform, to which she devotes the better part of her time and attention. It is a necessary part of her equipment as a leader and arbiter. There is no more valuable and venerable charity than the Woman's Exchange. Founded forty-five years ago by a group of Chicago's first citizenesses, it has grown into an impressive business enterprise.

It describes its purpose by saying that it is an organization "to help women to help themselves." It provides a depot for the reception and sale of any marketable article which a woman can make in her own home, thereby assisting needy women to turn to profit any talent that they may have. When it began seven women were on its lists as consignees. Today 300 of them are carried on the books of the organization and a business of $350,000 a year is done. Women are taught to perfect themselves in various lines of work and a high standard is set for the articles sold.

* *

New Quarters Open Tomorrow.

Dainty and exquisite articles, fancy goods, delicious edibles, and lovely garments for children are on sale in the rooms of the Woman's exchange. Mrs. James Ward Thorne is a directing force in the department of handwork. Her taste and ingenuity are manifest in many departments of labor. Lamp shades, boudoir caps and gowns, hats and summer frocks owe their perfection to her discriminating judgment and executive ability. She has directed the decoration of the society's new quarters at 942 North Michigan avenue, which will be thrown open to the public tomorrow.

Mrs. John B. Lyon is honorary president, Mrs. Edward A. Cudahy is active president; the Mesdames James W. Thorne, Robert J. Dunham, and C. Bai Lihme are vice presidents; Mrs. Earle Reynolds is recording secretary, Miss Helen Gurley is corresponding secretary, and Mrs. William Sage is treasurer.

When it started over fifty years ago the late Mrs. W. P. Nixon was its first president. She was followed by Mrs. John R. Walsh, Mrs. A. A. Carpenter, and Mrs. John B. Lyon. The last named was president for twenty-seven years, a long and well administered tenure of office. Under her administration the lunchroom, which the society then carried on, became a famous place for those who appreciated superfine cooking. Many of the big business men of Chicago at that time went regularly to the Woman's Exchange for their luncheons, its chicken pies, and fragrant coffee being especially popular. The opening of restaurants in all the large shops downtown forced the exchange out of this department of its business, but even today one can get there the most delicious cakes, pies, sandwiches, and other delicacies to be found anywhere in town. The new quarters opposite the Drake are most attractive, and the women running this excellent enterprise are delighted with them.

* *

Fortnightly's Fiftieth Birthday.

Wednesday evening is the date set for the formal opening of the new Fortnightly headquarters. It is also the celebration of the club's fiftieth birthday. Last summer this, the oldest of all the women's clubs outside of New York, bought Mrs. Bryan Lathrop's well known house in Bellevue place. This house was designed and built by the New York firm of architects, McKim, Mead & White in 1892, thirty-one years ago. It was always the center of some of the most charming and well bred hospitality Chicago has known. The late Bryan Lathrop was one of Chicago's best citizens. He was among the early founders and supporters of the Symphony orchestra. He was for years an active trustee of the Art institute. Whatever came up that was for the betterment of the city never failed to find in him a sympathizer and adherent. So the house in whose halls was hung the first collection of Whistler etchings in this part of the world, and in whose library were all the notable books of the time, has an atmosphere of culture which particularly fits it for its new tenants.

Mrs. Wirt Dexter of Boston, formerly of Chicago, is to be the guest of honor on Wednesday evening at a dinner given by the club's president, Mrs. Robert Gregory. She is the last of the first twelve women who started the Fortnightly in an era when women's clubs were unknown, early in the '70s of the last century. Mrs. Kate Doggett, one of the most remarkable women of her time, was the real founder of the club. She was a half century ahead of her time, being a believer in woman suffrage and in many other what were then considered startling fads, but which are accepted as matters of course nowadays.

* *

One of the Second Twelve.

Another guest, of scarcely less distinction, on Wednesday will be Miss Nina Lunt, who was one of the second twelve that helped establish the organization. She lighted the fire on the hearth of the new home with the same taper with which she had lighted the first fire fifty years ago, and Mrs. Lathrop's butler, who has served in that house for thirty years, handed her the taper. He is officiating at the club until Mrs. Lathrop's return in the spring.

The house has been somewhat enlarged and remodeled to fit it for its new career. Alfred Granger designed and directed this work and has achieved a delightful result. The dignified Georgian room which he has constructed in the rear fits into the rest of the architecture perfectly, so that, as one member says, "soon they will hardly know that any new part has been added." There are, besides the dining room, assembly room, reception rooms downstairs, a lounge, writing and reading rooms on the second floor, and seven bedrooms on the third floor, with an elevator to take guests up or down. This is the first attempt in Chicago to provide what we have long needed, a residential club for women. New York has the Colony and Cosmopolitan clubs, Boston has the Chiltern, and almost every other city of importance has such a club. We have been slow to produce such an organization and shelter.

* *

Told by One Who Knows.

On Thursday, in the new assembly hall of the Fortnightly, that romantic and interesting personality, Sir Paul Dukes, writer, lecturer, and member of the British secret service, is going to give a lecture on "Secret Service in Russia," a subject always thrilling but especially so when dealt with by one who has probed it himself and knows thoroughly whereof he speaks. He is an ideal type of man for such experience, being extremely good looking, with dark, flashing eyes, a lithe, well built figure, and a most engaging manner.

If his wife accompanies him, as it is expected she will, it will certainly add much to the picture. She was Miss Rutherford of New York, and before marrying Sir Paul was Mrs. Ogden Mills. She has bobbed red hair and is striking in appearance. It is seldom one has the opportunity to find in real life the sort of thing that novelists tear their hair out trying to evolve in convincing fashion. But here it is.

Profits from the sale of tickets will go to the boys' work fund of Eli Bates house. Tickets may be procured from Mrs. Arthur Fawell, 1301 Ritchie court, or from George F. Porter, 38 South Dearborn street.

Benefits Association House.

What we don't know about Russia when summer comes won't be worth a Russian ruble. Preston Kumler's second talk on Russia takes place on Tuesday afternoon at Mrs. Wilhelm L. Baum's, 1508 North State street, while last evening Mme. Ponaffidine, that remarkable figure and victim of the Russian revolution, spoke at the residence of Mrs. Francis C. Farwell on her experience with the bolsheviki.

Still another Russian entertainment will be the benefit which the promotors of Association House are getting up. They have bought out the whole lower part of the Auditorium and the boxes for Feb. 13, which is the second night of the Russian opera, an occasion when Feodor Chaliapin makes his debut in what by many is considered his greatest rôle, Boris Godenow. This is bound by the nature of things to be one of the great occasions of the winter's musical, artistic, and social season, one not to be missed by any one who loves thrills and sensations.

Association house is one of those heart-stirring enterprises wherein the seemingly unassimilable is assimilated. Out of illiterate, poverty stricken Russians, Jews, Poles, Lithuanians, and their kin are made honest-to-goodness Americans by the various processes which have been evolved in settlement centers since Miss Jane Addams started on this whole great work in 1886. Association House teaches decent living, clean sport, and American ideals. It serves children, young men, girls, and adults. Mothers can go there to learn home economy, home nursing, sanitation, and many other immensely important things connected with the care of a family. Its welfare clinic takes care of more than 200 babies a month. It is a branch of the Chicago Public library and circulates more books a month than any other settlement library in Chicago. It works in three wards with a population of 225,000, of which 75,000 are school children representing numerous religious beliefs and nationalities.

George E. Booth is president of the board of directors, while the committee in charge of this benefit are Mr. and Mrs. James R. Forgan Jr., Mr. and Mrs. Edward L. Ryerson Jr. Mr. and Mrs. Donald McPherson, and Mr. and Mrs. Alfred T. Carton.

* *

Comes Trailing Royal Purple.

A series of talks that will attract lovers of tapestries, embroideries, and needlework is that which will be given here beginning Monday afternoon, Feb. 5, at 3 o'clock, at the residence of Mrs. Potter Palmer. The lecturer is Miss Mary Symond of England. Besides being a widely recognized outhority on her subject, Miss Symond is interesting to many of the imaginative because she comes to us trailing clouds of royal purple. She was responsible for the education in needlework of Princess Mary and other members of the British royal household, and she is advisor to the royal family on topics pertaining to this and to furniture, carpets, etc. She has been "a royal warrant holder"—[probably you know what that means, but we did not]. A. R. W. H. is apparently entitled to live at Hampton court. It sounds as if the title and perquisite had come down from the time of good Queen Bess. Personally, we never tire of fresh examples of English tenacity to custom. They never seem to shed them.

Miss Symond is giving three lectures here; the first at Mrs. Potter Palmer's house on next Friday, at 3 o'clock, when her subject will be "Furniture, English from the sixteenth to the end of the eighteenth centuries." The second will be on Saturday morning at 11, at the Arts club when she

[Continued on page eight.]

MISS MARIAN ELIZABETH FESLER.
[Chambers Studio Photo.]

Miss Marian Elizabeth Fesler, daughter of Mr. and Mrs. Douglas Fontaine Fesler of 3202 Sheridan road, was presented to society on Jan. 3 at a tea at the residence of her parents. Miss Fesler is assisting with the membership work of the Illinois Woman's Athletic club, of which her mother is president.

MISS VIRGINIA LOUESE WADSWORTH.
[De Luxe Photo.]

Announcement has been made by Mr. and Mrs. Charles Wadsworth of 4880 Sheridan road of the engagement of their daughter, Miss Virginia Louese Wadsworth, to Arthur M. Wirtz, son of Mr. and Mrs. Arthur Wirtz of Rogers Park. Miss Wadsworth is a student at Northwestern university and Mr. Wirtz a graduate of the University of Michigan.

MISS BEATRICE LE VALLY.
[Koehne Photo.]

Announcement is made of the engagement of Miss Beatrice Le Vally, daughter of Mrs. Beatrice Collins Le Vally of 5753 Winthrop avenue, to Harold K. Howe, son of Mr. and Mrs. William H. Howe of 3400 Sheridan road. The wedding will take place early in June.

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Beautiful Dresses of taffeta, velvet, Poiret twill, etc. New Sports Coats, fur trimmed and tailleur Suits—all reduced, regardless of cost, to only $25

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Gorgeous fur trimmed Coats and Wraps, beautiful materials, stunning Dresses of flat crepe, prints and crepe Roma. Elaborate fur trimmed and tailleur Suits—all reduced to $45

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$49 Values to $125
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Geroux and Caracul, $49
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Black Suede Crepe with goldcloth trimming, $59.75

New Spring Frocks

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Many inexpensive Kermans Frocks
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The smarter Spring colors appear richly contrasted in Kermans costumes.

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WOMEN'S CLUB PAGE

Illinois Women Meet to Discuss New State Laws

By Kate Webber.

THE Illinois Women's Joint Legislative congress, to be held at the Congress hotel Feb. 1 and 2, will bring women from all parts of Illinois to discuss measures which will come before the present session of the general assembly. The state organizations which will participate in the forum include the following:

The Illinois Federation of Women's Clubs, the Illinois League of Woman Voters, the Illinois Council of Parent Teacher Associations, the Illinois Federation of Colored Women's Clubs, the Illinois Teachers' association (woman members), the Illinois Business and Professional Women's clubs, the Illinois Graduate Nurses' association, the household science department of the Illinois Farmers' institute, the Illinois Women's Bar association, the Women's Trade Union league, the Young Women's Christian association, the Illinois Women's Republican organization, the Illinois Democratic Women's club, the Illinois Farmer-Labor party (woman members), the Illinois Socialist party (woman members), the Illinois Women's Christian Temperance union, and the Illinois Home bureaus.

The forum will be opened on Thursday morning at 10 o'clock by Mrs. Edward S. Bailey, president of the Illinois Federation of Women's Clubs. The Friday morning session will be opened by Miss Julia Lathrop, president of the Illinois League of Woman Voters.

Delegates from participating organizations will be seated on the payment of the affiliation fee. Other women will be admitted on the payment of the same fee after delegates have been seated.

Previous legislative congresses have brought nearly a thousand women together, and it is expected that the freshened interest of women in legislation because of the presence of Mrs. Lottie Holman O'Neill in the legislature will mean a large attendance.

The committee which has had charge of the arrangements for the forum includes Mrs. Alfred D. Kohn, Mrs. E. S. Bailey, Miss Julia Lathrop, Mrs. R. Maynard Reed, Mrs. John T. Mason, Mrs. Frank Mellish, Mrs. Kenneth Rich, Miss Jessie Binford, Mrs. Ira Couch Wood, Mrs. William A. Sauer, and Mrs. Irvin McDowell.

The program will include a study of educational measures for Thursday, with Mrs. W. S. Hefferan and Mrs. Mark P. Mears as chairmen. Speakers of prominence will speak upon proposed legislation and bills. Mrs. Henry W. Cheney and Mrs. William Hart will have charge of the 2 o'clock session, when there will be a discussion and talks on public welfare measures. Following this Miss Mary McDowell and Mrs. W. E. Simons will present speakers on industrial legislation. On Friday morning child welfare measures will consume two hours, after which there will be a program on legislation concerning the structure of government. In the afternoon here will be discussion of jury service of women, women in party organizations, women's rights, and other more general subjects of interest.

MRS. JAMES L. LARDNER. [Teloil Photo.]

Mrs. James L. Lardner of Evanston is chairman of the hospitality committee for the citizenship school to be held tomorrow, Tuesday, and Wednesday in Harris hall, on the campus of Northwestern university. Instruction in topics covering a wide field of knowledge will be followed by open discussions, free to any one taking the course.

MRS. JOHN H. JENKINS. [Waters Photo.]

Mrs. John H. Jenkins is chairman of the committee for friendly coöperation with ex-service men, which is an important factor in the Woodlawn Woman's club. The committee recently presented a motion picture machine to the Jackson Park hospital, and also gives fortnightly programs for the disabled soldiers throughout the year.

MRS. J. G. GROSSBERG. [Lewis-Smith Photo.]

The Children's Aid of Mount Sinai hospital will hold a theatrical benefit next month to fill the increasing need of facilities to care for the child patients from the thickly populated districts. Mrs. J. G. Grossberg is president of the auxiliary, which will be assisted by the co-workers, of which Miss Florence Moses is president.

Northwestern Sponsors Women Voters' School

MORE than 500 women from Chicago and surrounding towns will gather in Evanston tomorrow for a three day school of citizenship to be held in Harris hall on the campus of Northwestern university. This will be the first school of the kind sponsored by the university and will be held in coöperation with the Illinois League of Women Voters.

Instruction on topics of varied interest will be offered, with Northwestern university professors delivering the majority of the lectures. Organization of state and national politics, reviews of political history, and proper methods of voting will be laid open and explained in the lectures.

"The National League of Women Voters, of which the Illinois league is a branch, is nonpartisan. It does not countenance recommendations or backing of individual candidates or parties by its branches. It does support bills and legislative measures by indorsement," says Mrs. May Wood-Simons, chairman of the citizenship instruction committee.

Miss Julia Lathrop, president of the Illinois league, will preside at the Monday evening program. Mary Ross Potter, dean of women at Northwestern, will preside Wednesday morning. Mrs. Robert Berry Ennis, president of the Evanston Woman's club, will preside at a special meeting on Tuesday evening. Mrs. W. H. Atwater, president of the Evanston league, will take charge of the Tuesday morning session. Other prominent local women as well as a number of nationally known authorities on questions of governmental administration and politics will contribute to the work of the school.

Women from out of town will be assigned rooms in north shore and Evanston homes. Applications for tickets to the series of lectures will be received at the state offices, 153 North Michigan avenue, in order of mailing date, it is announced.

Teas at the Evanston Woman's club, a reception at Harris hall, and several tours about the campus and Evanston will be included in the program to emphasize the social side of the gathering. Walter Dill Scott, president of Northwestern university, will greet the assembly in behalf of the university. The subject of his welcome will be "Women in American Democracy." Prof. Harris will preside at the initial meeting. Prof. James A. James, dean of the graduate school, will lecture on "Certain Ideals in American History."

George W. Kirchwey, head of the department of criminology at the New York School of Social Work, who recently made a survey of the Cook county jail, which had attracted wide interest, will talk on the subject of his survey tomorrow evening.

A number of lectures dealing with the practical side of voting are to be delivered by members of the league. An illustrated lecture by Theodore Wesley Koch, librarian of Northwestern university, on "The Service of the Public Library," is scheduled for the third day of the school.

Ralph E. Heilman, dean of Northwestern's fast growing commerce school, will lecture on the "City and its Utilities" on Tuesday afternoon.

DOWNTOWN CLUBS

A meeting of the Chicago Woman's club on Wednesday at 2 o'clock in Recital hall will include a program on "Memories of the Chicago World's Fair" by Lorado Taft, assisted by Charles H. Wacker, Robert B. Harshe, Frank G. Logan, Donald Robertson, and Oliver Dennett Grover. A reception will follow the meeting and historic memorials will be shown. Among the guests will be the members of the original woman's board of the Columbian exposition, including Mrs. Frank Gould, Mrs. Alice Bradford Wiles, Mrs. H. H. Candee, Mrs. Mary Calahan Perkins, Mrs. Richard J. Oglesby, Mrs. Jane W. Patton, Mrs. Henry M. Shepard, Mrs. Frank Gilbert, Mrs. F. B. Phillips, and Dr. Julia Holmes Smith. The original directors of the World's Fair, or their sons, also have been asked to be present—Ferdinand W. Peck, Charles L. Hutchinson, Martin A. Ryerson, H. O. Edmunds, Alexander H. Revell, C. H. Schwab, John V. Farwell, John J. Mitchell, Cyrus H. McCormick, R. A. Keyes, Edward B. Butler, Franklin MacVeagh, H. H. Kohlsaat, W. J. Chalmers, Bernard Sunny, Potter Palmer, Charles B. Pike, and George W. Dixon. Other guests will be Judson Stone, Alfred H. Granger, William Nelson Pelouze, Edward Mallard, Mrs. Edward S. Bailey, Mrs. Walter Seymour, and the members of the south park board.

The education and philosophy department of the Chicago Woman's club will hold a luncheon at noon tomorrow, when Dr. S. J. Case of the University of Chicago will speak on "The Influence of Science on Modern Ethical Education." At the meeting of the drama class on Wednesday at 10:30 o'clock Mrs. Arthur T. Aldis will speak on "A Few Tendencies of Today in Russian Drama." Scene II. from Andreyev's "The Life of Man" will be enacted by Mrs. Alexander F. Stevenson Jr. and William Ziegler Nourse. The English class will meet Thursday at 10:15 o'clock. On Friday at 11 o'clock Dr. George E. Vincent, president of the Rockefeller foundation, will speak. Friday noon there will be a conference meeting of the forestry class and various outdoor organizations. The Open Door meeting this afternoon at 3 o'clock will be given by a chorus of fifty male voices under the direction of Daniel Protheroe.

On Tuesday morning at 11 o'clock the Tuesday citizenship class and the joint committee for the education of the adult foreigner will met in the lounge of the Woman's City club. Judge Hugo Pam will speak on "Our Immigration Situation." At 4 o'clock the Harriet Hammond McCormick lecture will be given by Victor Yarros. His subject will be "Two Great Problems—Transportation and Coal. Policy and Proposed Legislation." The monthly club dinner will be held on Tuesday evening at 6 o'clock in the club dining room, followed by the club meeting at 7:30 o'clock under the auspices of the legislative and civil-service committees. Dr. Ernest Freund of the University of Chicago will speak on "An Act for the Protection of Children Born Out of Wedlock," and Miss Julia Lathrop will discuss civil service. This meeting is held in coöperation with the Illinois League of Women Voters, the Illinois Federation of Women's Clubs, and the Chicago Woman's club. At 5:45 the young woman's auxiliary parliamentary law class will meet. Friday at 2:30 o'clock the Fortieth-Forty-first ward branch will meet. On Saturday at 2 o'clock the sanitary district committee will meet.

A meeting of the color class of the art circle of the Chicago College club will be held tomorrow at 1 o'clock. The club will give a musicale on Tuesday evening at 8 o'clock, with Mrs. John D. Black and Miss Belle Schobinger as hostesses. The club will give a tea on Friday from 4 until 5:30 o'clock, with Laurie R. Frazeur as the guest. Mrs. Frazeur will speak on "Glimpses of Greece and Mount Olympus." On Saturday at 10 o'clock the club's semi annual business meeting will be held to hear reports and to revise bylaws. A card party will be given at 2:15 o'clock on Saturday.

At an open meeting of the central Eleanor club, 16 North Wabash avenue, to be held today at 4 o'clock, Miss Florence Dibbell Bartlett will speak on "My New Mexico Home and Indian Neighbors," and will illustrate the talk with Indian costumes. There also will be music.

A special evening meeting of the Council of Jewish women will be held on Tuesday at 8 o'clock at Sinai temple. Mrs. Hannah G. Solomon will give a tribute to Dr. Emil G. Hirsch, and Dr. A. Eustace Hayden will speak on "A Social Ideal for Humanity."

The Illinois Colony club will give a breakfast tomorrow at 12 o'clock at the Hotel La Salle for the commander-in-chief, Mrs. O. W. Brady. The speakers will include Charles R. Holden, Dr. Preston Bradley, Ransom E. Kennicott, Mrs. Edward S. Bailey, and Mrs. Viola M. Greene. Mrs. William P. Feeney is chairman of the day. The Delaware colony will hold its monthly meeting on Friday. A card party for the benefit of the New York Colony and Iroquois village philanthropy fund will be given on Friday at 2:30 o'clock at the residence of Mrs. J. J. Stough, 3229 Washington boulevard.

The Catholic Woman's league will meet on Saturday at 2:30 o'clock in the Fine Arts building. A patriotic program will be given.

A tour of a candy factory at 3301 Franklin boulevard will be made tomorrow at 1 o'clock by the civics class of the Chicago Culture club.

The Chicago Woman's Musical club will give its regular program, followed by an artists' recital, on Thursday in the Fine Arts building.

The regular monthly meeting of the Chicago branch of the National Story Tellers' league will be held at the Chicago public library on Friday at 4 o'clock. Mrs. Lightner Frost will talk on "Story Telling to Awaken an Appreciation of Music."

At the Illinois Women's Press association meeting on Thursday evening at the Chicago Woman's club the editors' section, under the direction of Mrs. E. M. Wetmore, will present the program. Edward Moore of THE TRIBUNE will speak on "Modern Music" and Roland Holt will talk of "Books That Brace."

Mrs. Medill McCormick, Mrs. George Mathes, Miss Mary McDowell, Dr. Rachelle Yarros, Dr. Ethel Murphy, Miss Florence Beckett, and Charles E. Merriam will be the speakers at the meeting of the Chicago League of Women Voters to be held on Saturday at 2 o'clock at the Congress hotel.

The February meeting of the Osteopathic Woman's club will be held at the College club on Thursday at 5:30 o'clock. Mrs. Louise Osborne Rowe will speak on the "Department of Public Welfare in Its Relation to the Municipality."

The Chicago Public School Art society is inviting its members and friends to hear Dr. James Parton Haney, director of art in high schools of New York City, speak at a luncheon on Tuesday at 12 o'clock at the Chicago Woman's club. His subject will be "Where Shall We Plant the Seed of Art Appreciation?"

A social meeting of the junior auxiliary of the B. M. Z. Woman's club will be held today at 2 o'clock at the Auditorium hotel.

There will be a meeting of the I Will Woman's club on Tuesday afternoon.

"Suggestions for Sunday Evening Suppers" is the subject for the demonstration to be given on Tuesday at 10:30 o'clock at the School of Domestic Arts and Science, 6 North Michigan avenue.

SOUTH SIDE CLUBS

Joseph K. Brittain, Charles H. Wacker, and John L. Shortall will speak tomorrow morning before the sociology department of the Englewood Woman's club. At the afternoon session Dudley Crafts Watson will speak on "Music Picture Symphony." The art chairmen of the third district will be guests.

Mrs. Frederick A. Nichols of 6705 Stewart avenue will be hostess for the Fortnightly of Englewood on Tuesday afternoon.

Roland Holt will speak tomorrow afternoon before the Hyde Park Travel club. There also will be music.

Mrs. W. W. Ramsay will speak on "Efficiency of Government" tomorrow morning before the civics study class of the Bryn Mawr Woman's club. The home and education department will present Prof. Ellsworth Farris at the afternoon meeting. His subject will be "Rational Discipline of Children."

An industrial meeting of the Chrysolite club will be held on Tuesday morning, followed by a musical program in the afternoon.

Prof. Franklyn Bliss Snyder of Northwestern university will speak on "Three Centuries of American Life" at the afternoon meeting of the Hamilton Park Woman's club on Tuesday. Miss Anne Guthrie will speak on the Y. M. C. A. At 11 o'clock Dr. R. A. White and Mrs. Guy Blanchard will speak. The department of American citizenship and legislation will tour the Western Union building on Friday.

The Playhouse, a community center for girls, conducted under the direction of the Chicago Woman's Aid, has been moved from 3350 Douglas boulevard to 1227 Independence boulevard. The center is open on Mondays, Tuesdays, Wednesdays, and Thursdays from 2:30 until 5 o'clock, when girls from 5 to 16 years of age are welcome. The Lawson school girls' gymnasium class, for girls past 16 years, is open on Thursday evenings at 16th street and Homan avenue.

On Thursday from 1 until 2 o'clock the study class of the South Side Catholic Woman's club will meet, followed by a business meeting at 2:15 o'clock. The Rev. John A. McCarthy will speak.

The civics department of the Ridge Woman's club will discuss the relation of state to federal government on Wednesday morning. Mrs. E. W. Bemis will lead the study. At 2:15 o'clock there will be a dramatic and musical program.

Members of the Windsor Park Woman's club will present a play on Tuesday afternoon, followed by music.

A meeting of the Neighborhood House Woman's club will be held on Thursday at 2 o'clock. The parliamentary law class and chorus will meet at 10:30 o'clock, when Mrs. W. S. Hefferan will speak on "What Is the Matter with Our High Schools?"

Mrs. Daniel Burkhartsmeier of 7200 Crandon avenue will be hostess for the Martha Washington club on Friday. It will be presidents' day, with Mrs. Edward S. Bailey and Mrs. W. W. Seymour as guests.

A meeting of the South Side Woman's Club of the M. N. J. O. H. will be held on Tuesday at 2 o'clock at the Chicago Beach hotel. There will be an election of officers.

On Tuesday at 6 o'clock the Chicago South Side club will have a dinner, followed by two one act plays, under the direction of Mrs. Ira A. Newman. There will be a sewing meeting of the junior auxiliary of the mothers' aid of the Chicago Lying-In hospital and dispensary tomorrow at 1:30 o'clock.

Mrs. G. Liedtke of 7143 Crandon avenue will be hostess for an all day industrial and business meeting of the Hyde Park branch of the Oakhaven auxiliary on Friday.

NORTH SIDE CLUBS

A class day program will be given by the North End club tomorrow, with the civics class meeting at 1:30 o'clock. Mrs. M. H. Lieber will be the speaker. The home economics class will be addressed by a domestic science expert upon the preparation of desserts.

Dudley Crafts Watson of the Art institute of Milwaukee will speak on "Montsalvat" on Tuesday before the Rogers Park Woman's club, which will observe art day.

On Wednesday evening at 8 o'clock the weekly rehearsal of the Ravenswood lyric chorus will be held at Pershing hall, 4412 Lincoln avenue.

The parliamentary class of the Edgewater Woman's club will meet on Tuesday at 1:30 o'clock at the Edgewater Beach hotel. At 3 o'clock the department of fine arts will give a program.

The Argyle Park Portia club will meet on Wednesday morning with Mrs. E. A. King, 1433 Sherwin avenue.

[Continued on page nine.]

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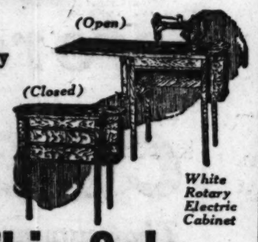

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Very Special for This Sale

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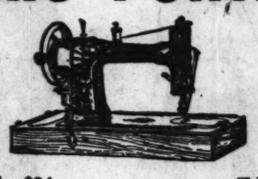

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Special Offer! Spring Dresses

29.75 39.75 49.75

49.75 29.75 39.75

Many other exclusive Spring Dresses equally as pretty tomorrow on our Second Floor at 29.75, 39.75, 49.75.

LANE BRYANT offers for tomorrow 450 Lovely Spring Dresses featuring styles of distinct originality reflecting the new modes for Spring—Dresses for all occasions—wonderfully charming and designed especially for Stout Women in sizes 38 to 56.

at 29.75 Spring Dresses of Crepe de Chine elaborated with the new Paisley silks—youthfully slenderizing. Pictured in center. Special tomorrow at 29.75.

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Lane Bryant ADAPTO Shoes for Stout Women

Every stout woman understands and appreciates the absolute necessity of wearing a shoe which fits the heel as well as the arch and ball of her foot. Lane Bryant ADAPTO shoes, in all styles and sizes, and in our exclusive "combination last," are adaptable to any type of foot. The combination last features high arch and snug heel fittings, and evenly distributes the body's weight, affording style and comfort.

Wide Ankle ADAPTO Boots, Oxfords & Pumps

Very Latest Styles in the Various Leathers

Values to 15.00

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The entire stock must be sold regardless of cost. The present building at 834-836-838 W. 63rd St., northwest corner Green St., must be entirely cleared within a very few weeks. Everything must be sold without consideration of cost or profit. Come and look, if only to examine the old prices and see the new *close-out* prices. Simply Sensational Clearance Bargains.

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In all coverings and colors—dozens of styles—in two piece and three piece sets.

Home Furniture Co. price $295.00—OUR PRICE $230.00
Home Furniture Co. price $225.00—OUR PRICE $179.50
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Bedroom Suites

Any number in all finishes and designs at sensational CLOSE-OUT prices.
Home Furniture Co. price $400.00—OUR PRICE.....$315.00
Home Furniture Co. price $175.20—OUR PRICE..... $127.10

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Many styles and finishes—sensational values—all must go regardless of cost—and AT ONCE.
Home Furniture Co. price $180.00—OUR PRICE $144.45.
Home Furniture Co. price $99.50—OUR PRICE.... $79.95

Library Tables

Mahogany and Walnut finish—also a few in Oak.
Their price $39.50 — OUR PRICE $29.50.
Their price $32.50—OUR PRICE $23.75.
Their price $29.75 — OUR PRICE $19.75

Equal savings on Congoleum Rugs—Small Rugs—Congoleum by the yard—Stair Carpet.

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BRUSSELS—VELVETS—AXMINSTERS—GENUINE WILTONS. All sizes—dozens of patterns.
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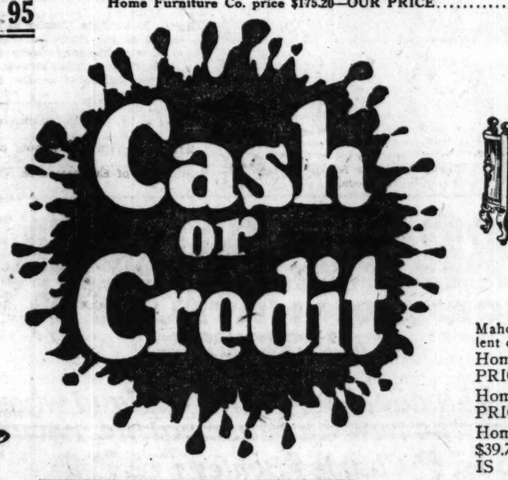
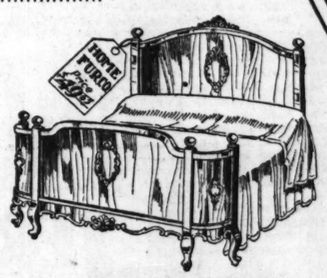
Their price $85.00—OUR PRICE $63.75.
Their price $58.50—OUR PRICE $45.90.
Their price $32.50—OUR PRICE $25.60.
Their price $24.25—OUR PRICE..... $18.90





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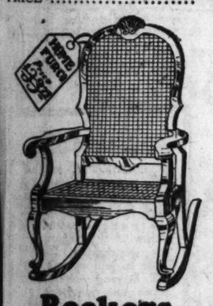

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All finishes and designs—any number of them.
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Polychrome and Mahogany stands with exquisite shades in all colors and combinations—over 50 styles.
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TIGER made—HERZ made—and many other standard makes of Da-Beds.
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White Enamel Lined WOOD Refrigerators
Their price.....$36.00 OUR PRICE.....$28.00
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All Steel Refrigerators
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All finishes and Colors.
Their price.....$54.00 OUR PRICE.....$43.35
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Famous Standard WINDSOR Upright
Their price.....$110.00 OUR PRICE.....$ 89.75
Famous Standard WINDSOR Console
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Any number of styles in all finishes—one special here.
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A spring driven by day, a full size bed at night.
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Coal and Wood Ranges, Oak Heaters, Hot Blasts, Base Burners, Laundry Stoves, Garbage Burners, etc. etc.—a most complete line must be cleared regardless of cost.

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A full line in all designs and finishes—dozens of patterns at sensational close-out prices.

Steel & Brass Beds

Any number of styles—all sizes and finishes—Cream enamel, walnut, mahogany, brass, etc., etc., at prices slashed to clear the stock at once.

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Come to the store that is most convenient to you. The bargains have been divided, so that you will get equally sensational values at either store.

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The Bed has 2-inch posts and 4-inch mounts. Dull satin finish, ribbon banded. The Spring is all steel. The Mattress is felted cotton and excelsior combination. Complete 3-piece outfit was $55.95.

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Oak, Mahogany, Walnut—practically every standard period style—
Their price...$105.00 OUR PRICE...$79.50
Their price... 80.00 OUR PRICE... 59.75
Their price $32.00—OUR PRICE $23.50

Chifforettes

Dozens of styles in all finishes—at slashed prices.
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Vanity Dressers & Dressing Tables

All styles and finishes.
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Their price.....$60 OUR PRICE $41.50
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Near Union Street—One Block East of Halsted Street
Store Open Saturday Evenings Until 9 o'Clock.

NEWS OF CHICAGO SOCIETY

(Continued from page five.)

will discuss "Beds and Their Furnishings." The third and last one will be given on Monday afternoon at 3 o'clock, Feb. 5, in the Antiquarian gallery at the Art institute when the subject will be "Famous Private Houses in England, Showing Methods of Furnishing."

* *

Movements in Italy.

A week from next Saturday a distinguished Italian, a relative of the English poet, Dante Gabriel Rossetti, the Signora Olivia Rossetti Agresti will speak before the Council on Foreign Relations on "Recent Developments in Italy." The meeting takes places at noon in the Palmer house. The Fascisti movement in Italy is one of the most interesting national developments of the day. On the following Wednesday she will talk at the Art institute under the auspices of the Woman's National Farm and Garden association, on Italian gardens and fountains, a subject most attractive to the many who are devoted to making gardens blossom on our western prairies and about our inland homes.

Tomorrow afternoon Mrs. Joseph Coleman and Mrs. F. C. Letts are giving a tea at the Casino to the committee that helped them in the benefit performance of "The Wheel of Life," whereby was raised a handsome fund for the maintenance of the Red, White, and Blue club. Like Association House, this is one of the melting pots transforming the alien races of the old world into the hope of America. Unless we do this work they will become the peril of our nation.

MISS AGNES M. SHEA.

The engagement is announced of Agnes M. Shea, daughter of Mr. and Mrs. Patrick Shea, 705 South Scoville avenue, Oak Park, to Lieut. John W. Tierney (air service), son of Mr. and Mrs. Jeremiah Tierney, 1446 Garfield boulevard. The wedding will take place at Ascension church next Saturday at 10 a. m.

WEDDINGS

No wedding or engagement announcement will be published in The Tribune unless it bears the signature, address, and telephone number of a parent of either the bride or bridegroom. Announcements should reach the society editor not later than the Thursday morning preceding the Sunday they are to be printed.

Mrs. Edward Tilden of 5020 Woodlawn avenue announces the marriage of her niece, Beatrice Eagan, to Dr. Joseph Henry Carroll of Milwaukee, Wis.

Announcement is made by Mr. and Mrs. Andrew King of Mont Clare of the marriage of their daughter, Mildred, to Clifford V. Lawton, son of Mr. and Mrs. C. A. Lawton of Albany Park.

Edmund S. Cruttenden of New York City announces the marriage of his sister, Mrs. John Stuart Fraser of 1615 Hyde Park boulevard, Chicago, to James Parsons Hankey of Chicago.

Announcement is made of the marriage of Miss Josephine Claire O'Neill, daughter of Mr. and Mrs. A. Joseph O'Neill of St. Louis, Mo., to Edward William Vanderbosch of Chicago.

Mr. and Mrs. Harry G. Wilson of 3220 Flournoy street announce the marriage of their daughter, Edith Irene, to David Francis Jordan of New York City. Mr. and Mrs. Jordan will reside in New York, where Mr. Jordan is assistant professor of finance at New York university.

Mr. and Mrs. Thomas Funston of 6024 Woodlawn avenue announce the marriage of their daughter, Dorothy, to Lawrence M. Williams.

MRS. JAMES F. WADE JR. [Gordon Studio Photo.]

James P. O'Neill of 1059 Loyola avenue announces the marriage of his daughter, Helen Catherine, to James F. Wade Jr. of Oak Park, which took place on Jan. 6 in St. Ignatius' church.

Mr. and Mrs. J. H. Dietz of 1445 South St. Louis avenue announce the marriage of their daughter, Theresa Daisy, to Joseph Henry Caro, which takes place today.

The marriage of Miss Faye Miller, daughter of Mr. and Mrs. E. Miller of Milwaukee, to Al R. Langerman, son of Mrs. R. Langerman of 4246 Michigan avenue, will take place today in Milwaukee.

Announcement is made of the marriage of Miss Mary Johnson, sister of Elmer and Harry Johnson of Hinkley, Ill., to Edward J. Loughrey of Chicago. Mr. and Mrs. Loughrey will live at 4224 Ellis avenue.

Mr. and Mrs. George A. Boudreau of 1401 Hood avenue announce the marriage of their daughter, Betty Louise, to Arthur Zundel, son of Mr. and Mrs. John Zundel of Chicago.

Announcement is made of the marriage of Miss Anna Lauretta Meehan, daughter of Mr. and Mrs. P. G. Meehan of 6755 South Laflin street, to P. J. Burke of 3333 South Green street.

Mr. and Mrs. George Victor Hoering of 326 West Monroe street announce the marriage of their daughter, Louise Alvina, to Dr. Claude Northcutt of Oklahoma City.

The marriage is announced of Miss Florence Kaufman, daughter of Mrs. Clementine Kaufman of 5103 North Clark street, to Milton Stengle.

Announcement is made by Mrs. E. Lipsitz of 1425 North Washtenaw avenue of the marriage of her daughter, Muriel Silber trust, to Louis Augenlicht.

MRS. EDWARD A. GROSSMAN. [Moffett Photo.]

The marriage is announced of Miss Viola Harpman, daughter of Mr. and Mrs. Simon Harpman, to Edward A. Grossman of New York, took place on Dec. 12.

Mr. and Mrs. Jacob Goldstein of 6417 Ingleside avenue announce the marriage of their daughter, Frances Gertrude, to Ben Levy, son of Mr. and Mrs. A. Levy of 1925 South Springfield avenue, which will take place today. Mr. and Mrs. Levy will reside in Kenosha, Wis.

The marriage is announced of Miss Eva Lark, daughter of Mrs. Rose Lark, to James J. O'Rourke, which took place at the residence of the bride's aunt, Mrs. Edward R. Du Val of 10401 Church street.

Announcement is made of the marriage of Miss Helen Borglund, daughter of Mr. and Mrs. S. Borglund of 7308 Union avenue, to A. A. Schwartz of Dunellen, N. J.

Mrs. Hattie Bachrach of the Sheridan Plaza hotel announces the marriage of her daughter, Tessie, to Irving Loewenthal, which took place on Tuesday.

The marriage is announced of Miss Esther Seltzer, daughter of Nathan Seltzer of Chicago, to Irving Freeman, son of Mr. and Mrs. L. Freeman.

Announcement is made of the marriage of Miss Pearl Green, daughter of Mr. and Mrs. I. L. Green of 642 East Marquette road, to George J. Simons, son of Mrs. Bertha Simons of 5843 Michigan avenue.

ENGAGEMENTS

Mr. and Mrs. Walter S. Mitchell of Evanston announce the engagement of their daughter, Ruth, to Barclay W. Cunningham of Evanston, son of Mr. and Mrs. Thomas O. Cunningham of Kansas City, Mo.

Announcement is made by Mr. and Mrs. John Lyle Vette of Oak Park of the engagement of their daughter, Myrtle Louise, to Louis C. Huck, son of Mrs. Louis C. Huck of Chicago.

The engagement has been announced of Mrs. Meryle Hauser, daughter of Mr. and Mrs. S. M. Hauser of Jackson Heights, L. I., formerly of Chicago, to A. Barr Snively Jr., son of Dr. and Mrs. A. B. Snively of Waynesboro, Pa.

The engagement is announced of Miss Muriel Morgan, daughter of Mr. and Mrs. R. J. Morgan of Peoria, Ill., to D. Chester Davis, son of Mrs. Perry Hulme Davis of Chicago. The wedding will take place next month.

Mr. and Mrs. Jeremiah Crowley of 911 Crescent place announce the engagement of their daughter, Marie Agatha, to Oliver A. Williams, son of Mrs. Ella Williams of 828 Sheridan road.

Announcement is made of the engagement of Miss Marguerite McCullough, daughter of Mr. and Mrs. John L. McCullough of 7838 Muskegon avenue, to Charles H. J. Thorby of Chicago.

Announcement has been made of the engagement of Miss Lena M. Gill, daughter of Mrs. Elizabeth Gill of Phillsburg, Pa., to Ernest V. Kendall of Taylorville, Ill., formerly of Chicago.

The engagement is announced of Miss Eleanor S. Jackson, daughter of Mr. and Mrs. James S. Jackson of Oak Park, to Charles Horace King Jr., son of Mr. and Mrs. Charles H. King of Cleveland, O.

Announcement is made of the engagement of Miss Elizabeth Sheldon of Evanston, daughter of Mr. and Mrs. Albert F. Sheldon of Marquette, Mich., to the Rev. James Vernon Claypool, son of Mr. and Mrs. E. V. Claypool of Providence, R. I.

The engagement is announced of Miss Cecelia M. Ryan, daughter of John J. Ryan of 6703 Merrill avenue, to Allen Buckley of Chicago.

MISS ETHEL NATALIE BOUGHAN. [Bloom Photo.]

Mr. and Mrs. E. M. Boughan of 254 West 110th street announce the engagement of their daughter, Ethel Natalie, to Wyllys T. Miller, son of Dr. and Mrs. Charles H. Miller of 6349 Maryland avenue.

Mr. and Mrs. Edmond Fairfield Dodge of 6759 Cornell avenue announce the engagement of their daughter, Dorothy, to Bernard Peacock Smith, son of Mr. and Mrs. Edgar Deyo Smith of 5300 Hyde Park boulevard.

Mr. and Mrs. Fred Friedlander of 5461 Drexel avenue announce the engagement of their daughter, Carol, to Harry Gibbs, son of Mr. and Mrs. A. Gibbs of 1236 Columbia avenue.

The engagement is announced of Miss Bess Power of St. Louis, Mo., sister of Mrs. R. J. Koehr of Evanston, to Eugene Philip Simon of Chicago.

Announcement is made of the engagement of Miss Margaret Anne Staff, daughter of Mrs. Gustave E. Staff of 6641 Hermitage avenue, to Roy Huse Collins of Chicago.

Mr. and Mrs. H. Wolpert of 4611 North Kedzie avenue announce the engagement of their daughter, Anne Alte, to Dr. M. S. Coffer of 1042 South Oakley boulevard.

The engagement is announced of Miss Genevieve Stein, daughter of Mr. and Mrs. M. I. Stein of 3400 Grenshaw street, to Harry Remer.

Announcement is made of the engagement of Miss Gladys Leserman, daughter of Mr. and Mrs. I. L. Leserman of 5636 South Park avenue, to Joe L. Wolf, son of Mr. and Mrs. Fred Wolf of Tampa, Fla.

The engagement is announced of Miss Miriam Ruth Libman, sister of Mr. and Mrs. C. E. Martin of 5207 Ingleside avenue, to Joseph Silverman of Chicago.

Announcement is made by Mr. and Mrs. I. Goldstein of 919 Ainslie street of the engagement of their daughter, Beatrice Geraldine, to Herman Hill, son of Mr. and Mrs. J. Hill of Rock Island, Ill.

Mrs. B. Fink of 834 East 45th street announces the engagement of her daughter, Lucille, to Samuel Bernstein, son of Mr. and Mrs. Joseph Bernstein of Chicago.

The engagement is announced of Miss Sara Baker of 2538 North California avenue to Lawrence Cline of Salt Lake City, Utah.

Announcement is made by Mrs. Minnie J. Drapekin of 5204 Prairie avenue of the engagement of her sister, Blanche Jacobson, to Sam R. Grattner of Cleveland, O.

Mr. and Mrs. Adolph Schlesinger of Hammond, Ind., announce the engagement of their daughter, Rena Bernice, to David B. Felsenthal, son of Mrs. Rose Felsenthal of 6116 St. Lawrence avenue.

Announcement is made of the engagement of Miss Helen Gladys Rothschild, daughter of Mr. and Mrs. Meyer Rothschild of 4724 Ellis avenue, to Maurice L. Lowitz, son of Mrs. Samuel Lowitz of 4450 Grand boulevard.

Mr. and Mrs. S. Levites of 1839 South Springfield avenue announce the engagement of their daughter, Ida, to Ben Rosen, son of Mr. and Mrs. J. Rosen of 1459 South Hamlin avenue.

The engagement is announced of Miss May Weinstock, daughter of Louis Weinstock of 1024 North Oakley boulevard, to Will Paddor of Chicago.

Announcement is made of the engagement of Miss Selma Shiffman, daughter of Mrs. Martha Shiffman of 6447 Stewart avenue, to Gerhard Gauger of Bad Pyrmont, Germany.

Solomon H. Cohn of 1218 Independence boulevard announces the engagement of his daughter, Matilda, to Samuel J. Robinson, son of Mr. and Mrs. G. Robinson, and of his daughter, Lenore Babe, to Harry E. Horwich, son of Mr. and Mrs. A. Horwich of Chicago.

Announcement is made by Mrs. M. Simon of Detroit of the engagement of her daughter, Rosamond, to John Landis of Chicago.

The engagement is announced of Miss Goldie Grossman, daughter of Mr. and Mrs. H. Grossman of 5447 Kenmore avenue, to Harry H. Weiss, son of Mr. and Mrs. M. Weiss of 3220 Eastwood avenue.

Mrs. B. Shadoway of 4240 Michigan avenue announces the engagement of her daughter, Natalie Isabelle, to Ralph Rosenbaum, son of Mrs. S. Rosenbaum of Chicago.

Announcement is made of the engagement of Miss Lila Skolnick, daughter of Mr. and Mrs. M. Skolnick of 4939 North Kedzie avenue, to Dr. S. J. Silbertrust of Chicago.

MISS FLORENCE B. CHANDLER. [S. Emanuel Katz Photo.]

Mr. and Mrs. Chandler F. Lemmon of the Chicago Beach hotel have announced the engagement of their daughter, Miss Florence B. Chandler, to George S. Holmes, son of J. L. Holmes of Evanston. The wedding is to be an event of early spring.

MRS. ROBERT ELDEN MATHEWS. [Moffett Photo.]

The marriage of Miss Grace Greenwood Cate, daughter of Mrs. Arthur H. Cate of 5458 Hyde Park boulevard, to Robert Elden Mathews took place on Dec. 30.

FUTURE EVENTS

The Junior league performance of the "Wizard of Oz" will be given again on Tuesday afternoon in the Playhouse for the benefit of the Chicago Day nursery and Half Orphan asylum.

Signora Olivia Rossetti Agresti will lecture on "The Contribution of the Rosettis and the Pre-Raphaelite Movement to the Life of Today" at the meeting of Le Cercle Français on Feb. 6 at the Grace Hickox studio.

Chiefs of the Pueblo tribes returning from Washington, D. C., will be guests tomorrow night at the Arts club. A buffet supper will be served, and later a program of Indian music will be given.

On Wednesday the Arts club exhibition opens at the Art institute.

A benefit card party and dance will be given on the evening of Feb. 6 at the Opera club, under the auspices of the junior auxiliary of the Chicago home for convalescent women and children. The proceeds will go toward providing equipment for the children's ward of the new home now being established at 2678 Washington boulevard. This building is being purchased by the senior board, of which Mrs. William D. McIlvaine is president. The committee chairmen include Mrs. Reginald Cooke, Mrs. Charles Becker, Mrs. Jacques de le Chapelle, Miss Elizabeth Jones, and Mrs. Arthur W. Wakely.

Mrs. Calvin H. Whyland of 741 Deming place will be hostess for Les Matinees Françaises on Wednesday morning at 10:45 o'clock. M. Louis Bourgoise will speak on "The Bahai Temple."

The Misses Elizabeth and Jenny Heller of 941 Hyde Park boulevard will give a birthday party tomorrow for their niece, Ruth Rosebud Heller, and her classmates at the University of Chicago.

PERSONALS

Mr. and Mrs. Orrie E. Gallup of 5510 Kenmore avenue has sailed for South America and the West Indies.

Mrs. Max Spaulding of 7226 Coles avenue has returned from Boston, where she represented the Chicago Bradford club at the national conference of the Bradford academy endowment fund drive.

Mrs. I. W. Swabaker of the Drake, who has been quite ill, has left for Italy for a brief stay before going to Egypt.

Miss Annete Kallis of 4548 North Spaulding avenue and Miss Blanche Ginsberg of 4505 North Whipple street have returned from a visit in Florida.

Mrs. Foster C. Scott of 2234 East 70th place sailed last Saturday for Europe for a sojourn of two months.

Miss Mary Anderson has rented her apartment at 39 East Oak street to Mr. and Mrs. Herbert Davidson of Paris and has moved to the Drake for the remainder of the winter.

January Clearance

Juvenile Overcoats

$13.95

Reduced from as much as $20

Warm, hand tailored Overcoats of fuzzy Chinchilla, soft Cheviot and smart Tweed at this price are good illustrations of the unusual values now obtainable in our Juvenile Clearance.

Jersey Suits, $6.95

Jersey Suits in all season's cleverest models and heather shades; sizes 3 to 9; values to $10.

Juvenile Suits, $4.95

Smart button-to-neck Corduroys, with extra Trousers; serges and mixtures; sizes 3 to 8; vals. to $8.50.

Clearance Boys' Caps, 85c

About 400 Caps reduced from our higher priced ranges; rich mixtures, tweeds, overplaids; sizes 6½ to 7¼.

Little Men's Storm Shoes, $4.50

Boys' Store THE ROOK Sixth Floor

Henry C. Lytton & Sons

STATE at JACKSON—on the N. E. Corner

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Chicago's Greatest Fur Sale in Two Special Groups

Northern Muskrat, Caracul, Northern Raccoon, Marmink, Civet Cat, Squirreline

$88

Values to $300. GARMENTS in this startling group formerly sold as high as $300! Styles are rare creations—skins of the best quality obtainable. Fancy Silk Lined. Don't put off buying when you have the privilege of buying at the sensational savings offered by Komiss.

Hudson Seal, Kolinsky, Scotch Mole, Persian Lamb, Japanese Mink, Ermine—Beige and White

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Values to $500. MAKE your selection from this variety of higher quality skins. COATS THAT WE HAVE SOLD UP TO AS HIGH AS $500 to be CLEARED OUT TOMORROW FOR ONLY $165! You positively cannot afford to miss this wonder

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You will smile, laugh and applaud when you see the new and fascinating revue

Charles Bohler's

"SMILES of 1923"

OPENING MONDAY, JANUARY 29, AT 6:30 P.M.

Greatest assemblage of talent that has ever graced the beautiful Terrace Garden.

Among the headliners will be
RUTH FISCHER, *Prima Donna,*
"The Girl with the Golden voice."

ROBERT WAYNE JONES, *Irish Tenor.*

BILLY JONES, *Black Face Comedian,*
FRANKIE KLASSEN, *Premier Danseuse,*

FLOSSIE STURGIS, *Singing and Dancing Soubrette,*
and
The Five Serenaders in a Special Musical Comedy number.

RUTH FISCHER PRIMA DONNA

FRANKIE KLASSEN PREMIER DANSEUSE

The special $1.50 Table D'Hote Dinner served every evening from 6 to 8:30 P.M. is truly an "epicurean delight."

Famous Dollar Luncheon served daily from 12 to 2 P.M. when you can enjoy seeing the revue and dancing by guests without admisson or cover charge (except Saturdays)

Don't fail to see the "SMILES of 1923" on opening night and make sure of your table by calling STATE 8700 and ask for Terrace Garden reservation desk.

You can't make your feet behave when you hear the entrancing music of the "CENTURY SERENADERS" orchestra.

Banquet Facilities Unexcelled, Private Rooms—Capacities 15 to 1,000
Cameo Room—Chicago's Largest Ballroom

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Only 3 Days Left—

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Come to Our Factory

$38 Heavy Axminsters, in 9x12 ft. size..... $29.50

$50 Royal Wilton Velvets, seamless, fringed, 9x12 ft. $37.50

$85 Royal Wiltons, seamless, fringed, 9x12 ft.... $69.75

$115 Worsted Wiltons, of finest yarns, 9x12 ft..... $89.50

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coats
ach as $20
ats of fuzzy Chinchilla, soft
this price are good illustra-
now obtainable in our Juve-
Juvenile Suits, $4.95
Smart button-to-neck Cor-
duroys, with extra Trous-
ers; serges and mixtures;
sizes 3 to 8; vals. to $8.50.
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m our higher priced ranges;
rplaids; sizes 6½ to 7⅛.
m Shoes, $4.50
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THE TRIBUNE.
COATS
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Civet Cat
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Values to $300
GARMENTS in this startling group formerly sold as high as $300! Styles are rare creations—skins of the best quality obtainable. Fancy Silk Lined. Don't put off buying when you have the privilege of buying at the sensational savings offered by Komiss.
& Co

Stage and Screen
"Peg o' My Heart" Display Contrast

[Continued from page one.]

dog. (O, yes, Michael is Peg's dog. Forgot you might not know that!)

The story is anything but new. But what it lacks in novelty and thrill it makes up for in cleanliness, sweetness, and simplicity. It is the tale of a little girl, the daughter of an Irish father and a delicate English mother. The mother's hard hearted brother refuses to help when it is needed to save his sister's life, but later repents, and when he dies provides in his will for the care and upbringing of her daughter in England. Peg adores her father, and has been radiantly happy to travel over the country with him when he speaks for The Cause, or to stay at home on their rocky little farm, but she is finally persuaded to leave him and go to her mother's country.

There, in the home of her stern aunt and critical cousins, she is acutely unhappy, for a time, at least. And then she finds a friend. The romance that follows is pleasing, if quite unsurprising.

And it was a wise man—or woman—who chose the subtitles. They average about one laugh for every five shown, which, you will admit, is going some. Don't believe the most cynical person in the audience could sit through the picture without a bit of a chuckle.

I do think the casting director might have chosen more pliable people to support Miss Taylor. Even Mahlon Hamilton, who is usually such a darling, seems somewhat austere and forbidding. And the "padding" director should have been kept 'way off the lot. Padding may be needed sometimes, but it should never be noticeable.

However, the picture on the whole is good, and I've a hunch you will enjoy it.

CLOSEUPS

Some of you want to know who is going to play opposite Katherine MacDonald. Well, we've just been told that Huntley Gordon will be in her new picture, "Chastity."

News has come from Warner Brothers that they have finally signed up David Belasco to help in the preparation of the scenarios, editing, titling, and the choosing of casts for the first three Belasco productions, "The Gold Diggers," by Avery Hopwood, "Deburau," by Sacha Guitry, and "Daddies" by Lessing Hubble. It is said that all the appointments, costumes, and accessories used in the various stage productions will be utilized in the making of the pictures.

Richard Barthelmess does some rough and lively riding in his new picture, "The Bright Shawl." But don't worry about him. We've heard that in spite of the fact that he had a fall with his horse rolling on him, he didn't suffer a scratch. Sounds exciting, doesn't it?

KICK KORNER

Dear Miss Tinée: I think your Kick Corner is the most comfortable corner in the world. There are things that you and others say about pictures and players that I'd love to say myself but haven't the nerve.

Here is my one big kick: Why is it that those impossible producers put Thomas Meighan in such wonderful pictures sometimes and then again hand him some old picture that hasn't any more plot than "Canterbury Tales"? It surely beats me. If I could be one of those guys for a day or so—believe me, Tommy would shine.

And another question. Mae, darlin': Why doesn't Tommy play with Norma?

Speaking of your Corner, when I or any of my friends want to see a picture that has been advertised widely some one suggests "waiting until we see what our friend Mae has to say about it." E. A.

Dear Miss Tinée: I never was so disappointed in my life as when I saw "The Hottentot." I went to the theater with giggles running up and down my spine, and I laughed just once—at the clever way the hero said, "We all three come off together." I'm not "soured" on life, either—I'm only 16 and laughs come easy; but that picture was so silly, improbable, and—O, what's the use! Anyway, the poor actors have my sympathy; they tried so hard. I'll bet no one was more surprised than they when it turned out a success.

"Knighthood" was spectacular in everything, but it didn't ring true—to me. I couldn't get to feel sorry for the princess.

"Tess of the Storm Country" was overacted by Mary Pickford.

I hated "Broken Chains," although it was beautifully done. Maybe I was jealous. E. K.

Ask Me! Ask Me!

FRITZIE: Happy to oblige, I'm sure. It's too bad about the picture, but perhaps we can run another soon. Will that make it all right? Yes, Thomas Meighan is married. He is with the Lasky studios in Hollywood, Cal.

TARZANA: Of course you know the answer to your first question by now. It's dreadfully sad, isn't it? Sorry we can't tell you the rest you want to know. Anyway, don't worry. They probably aren't and don't.

PEGGY: Of course I don't hate them, not by a lot. Some of them occasionally make me tired, but, then—so do others. I'm sure they don't all provoke you. How do they, Peggy? Write to Ramon Navarro and Alice Terry in care of Metro studios Hollywood, Cal. Address Agnes Ayres at Lasky studios, Hollywood, Cal.; Joseph Schildkraut in care of Griffith studio, Mamaroneck, New York, and Rodolf Valentino at 7139 Hollywood boulevard, Los Angeles, Cal.

GWEN: No!

VAUDEVILLE WIT

RIALTO.

Billie and Billie:

"Doctor Brown, the dentist, is a careful man."

"Do you think so?"

"Yes, if you have false teeth he can extract them without pain."

"Holy Smoke! Just met my wife on the street—"

"I'm sorry, old fellow, I haven't a cent I could lend you."

"My wife allows me only 25 cents out of my pay envelope. What shall I do?"

"You can't do much on 25 cents."

"What can I do to please my wife?"

"Make her believe you are jealous."

"New York is a wonderful city."

"How so?"

"Look what they are doing in New York. They're putting all the elevated roads underground."

"Do you know that the hands are quicker than eye?"

"Yes, that's the way I lost my diamond pin."

"Which is proper: I am crazy, or I'm crazy?"

"Why, I am crazy."

"I thought so."

"This is the happiest day of your life."

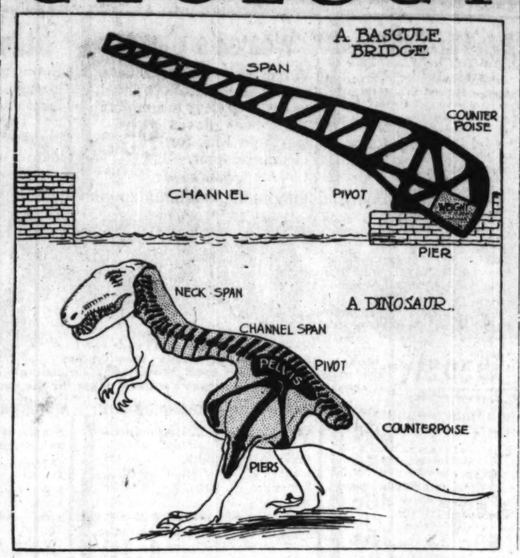
"You are a little too soon. I'm not going to be married until tomorrow.

"Well, this is the happiest day."

"Where was old King Solomon's temple?"

"I suppose it was on the side of his head."

GEOLOGY



The two are built on the same plan.

DINOSAURS BUILT LIKE BRIDGES.

A DINOSAUR was constructed on much the same plan as a modern bascule drawbridge. Many of the fundamental parts of a lift span can be seen in the skeleton of the dragons of the past. A bascule bridge has as its first requirement a massive, immovable pier as a fulcrum for all motion. From it the channel span springs across to the farther bank.

The span is counterpoised by a massive weight of steel and concrete, so that the structure is always in balance whether the bridge be open or closed. The motive power is usually supplied to the span by means of cogs and ratchets applied at the pier.

Now notice the similarity to a dinosaur. The reptile stood on huge three toed spreading feet. His powerful hind limbs were as big as pillars and were united with powerful ligaments to his massive pelvis. Here was the shore pier. Swung below the pelvis was the beast's backbone, the channel span. Counterpoising it was his long, heavy tail.

A dinosaur habitually walked in a more or less prone position, with his body suspended from his spine, but he could if the occasion required swing himself up into a posture almost vertical by means of ligaments anchored on his pelvis.

Dinosaurs had several other highly interesting engineering features. The neck was a hanging "U" shaped arch, movable by tendons taut across it, like a bowstring. This "U" was pivoted on the end of the backbone span. The shoulder bones, although small, gave sufficient anchorage for great lateral tendons, thus enabling the creature to swing his ugly, grinning head with ease and wield his jaws with terrible effect.

News of the CHICAGO WOMEN'S CLUBS

[Continued from page six.]

The January tea of the Playgoers club will be held this afternoon at 3:30 o'clock at the Parkway hotel, to meet Mary Boland, Alison Skipworth, and Arthur Shaw of "The Torchbearers," Irma Marwick and Charles Abbe of "Elsie," Effie Shannon of "Zeno," and members of other companies. There will be a program by the Carmina trio beginning at 4 o'clock.

The annual charity card party of the Brownson circle will be given tomorrow at the Rogers Park Woman's club, preceded by a one-act play given by the Brownson players.

A mask carnival for members of the Altrui club will be given on Thursday evening at the Jefferson Park Masonic temple, with Mrs. Laura E. Cook as chairman of arrangements.

Guest day will be observed at the meeting of the Edgewater Drama Study club, to be held on Friday at the residence of Mrs. Charles Wiedeman, 1030 Michigan avenue, Evanston.

At the Lake View Woman's club Tuesday noon Miss Harriet Vittum will speak on "An Adequate Parental School for Girls." In the afternoon at 2:30 there will be a club business meeting.

Mrs. F. N. Rogers of 4943 Winthrop avenue will be hostess for the Ken-More club on Thursday. Mrs. R. L. Moffett will speak.

A card party and dance will be given on Tuesday evening at the Edgewater Beach hotel under the auspices of the North Shore Women's Republican club.

Mrs. H. E. Thornburgh of 4803 Sheridan road will be hostess for a meeting of the woman's auxiliary of the maternity and children's department of the Post-Graduate hospital on Friday.

WEST SIDE CLUBS

The education department of the West End Catholic Woman's club will give a dinner at the Oak Park Arms at 7 o'clock on Thursday evening. Judge Timothy Hurley will speak. Mrs. Patrick J. Raftis is chairman of arrangements.

The music department of the Austin Woman's club will have charge of the program at tomorrow's meeting.

A program on Irish customs, including a talk by Father Griffin, will feature the program at the Hull House Woman's club on Wednesday.

The Daughters of the Irish Republic, Thomas Davis chapter, will give a card party on Tuesday evening at 824 West Garfield boulevard.

The music department of the Millard Avenue Woman's club will have an evening program for members and friends on Friday night at Shedd Park community house.

SUBURBAN CLUBS

The art and literature department of the woman's club of Chicago Heights will meet on Thursday at 10 o'clock at the Masonic temple. Mrs. O. F. Middleton will give a talk on "Scenic and Historic Places in Illinois."

The annual meeting of the Infant Welfare society of Hinsdale will be held on Tuesday at 2 o'clock under the auspices of the woman's club.

The Woman's Department club of Wheaton will give its annual white breakfast on Tuesday at 1 o'clock at the Baptist church. Miss Renie Stern will speak.

At the general meeting of the Berwyn Woman's club on Friday there will be an afternoon of music by the club chorus under the leadership of Mrs. Laura Marquis.

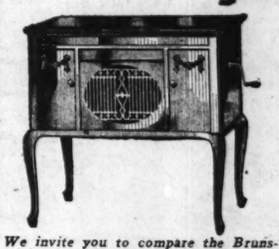
The Nineteenth Century Woman's club of Oak Park will hear a lecture by Gregory Zilboorg on "Late News in Russia" at 2:30 o'clock tomorrow. The advanced French class will meet on Tuesday at 11 o'clock.

A meeting of the board of the Neighborhood Civic club of Oak Park will be held on Friday at 10 o'clock.

The River Forest Woman's club will meet on Tuesday with the program in charge of the social economics department.

It will be guest day at the meeting of the Glen Ellyn Woman's club on Tuesday afternoon. A musical program will be given.

The Baldwin Piano Co.
323 South Wabash Avenue
For The Brunswick
PHONOGRAPHS
Special Terms on 3 Popular Models for Short Time Only
A beautiful period Console model in English design,
$250


An inexpensive Console model in mahogany or walnut. Equipped with Albums; plays all records,
$150
We invite you to compare the Brunswick with other standard makes in our showrooms—then decide.
Large Upright, Model 117, only $225
The Baldwin Piano Co.
323 South Wabash Avenue
ADVERTISE IN THE TRIBUNE.

GROSSMAN'S
"Where Good Shoes Are Sold for Less"
Great Shoe Sale
Continues This Week

Black satin, turned soles—wood covered box heels—brocaded tongue.
$2.85

Highest grade black satin, beaded effect, Louis wood covered heels.
$2.85
WE'VE taken thousands of pairs from our regular lines, and added them to this remarkable sale, at choice
$2.85
Formerly Sold by us up to $7.85
SMART walking Oxfords, Pumps, beautiful Evening Slippers, in satins and brocades—all styles of heels, all sizes and widths—everything included in this record-breaking sale. We carry no goods over; that's the reason.
LOOP STORE, STATE & RANDOLPH STS.
(ON THE NORTHEAST CORNER)
Our Newest Store, 911 EAST 63d STREET
4644 SHERIDAN ROAD (Near Wilson Ave.)
649 WEST NORTH AVE. (Corner Frontier)
3252 LINCOLN AVE. (Near School St.)
3353 ROOSEVELT ROAD (Near Homan Ave.)
6307 SO. HALSTED ST. (Near 63d St.)
1380 MILWAUKEE AVE. (Bet. Wood and Lincoln)

The Final Reductions on Coats and Wraps
Bedell
STATE STREET, CORNER MONROE
Charge Accounts Solicited
High-Type Coats & Wraps Reduced
350 Coats—Most of Which Have Been Reduced from Much Higher Prices—the Balance, Comprising a Special Purchase
These Coats and Wraps are selected from our most individual and distinctive models—and represent the ultimate in style and quality. The lavishness of the furs alone distinguish them as coats of exquisite type, and the exclusiveness of the styles adds a decided charm. There is an air of correctness in every detail in the Bedell Coats that assures absolute comfort. Every turn and phase of the mode is given perfect expression—from distinctive plain models to dashing wrappy effects. The materials are rich, velvety and luxurious.
$55
Values $95, $85, $75, $65
The trimmings of:
Caracul
Squirrel
Beaver
Wolf
Fox
The fabrics of:
Bolivia
Lustrosa
Normandy
Velverette
Ormondale
Possessing:
Style
Character
Quality
Luxuriousness
Fashioned in:
Bloused
Straightline
Side tied
Draped

COAT SALON—
ENTIRE FOURTH FLOOR
The clever women who await just this sort of reduction will be gratified to see the wonderful values this sale affords. The models sketched are only a few of the varied styles offered—every taste and every demand for economy will find satisfaction.
COAT SALON—
ENTIRE FOURTH FLOOR

CHILDREN'S HAIRCUT 20c—SOUVENIRS FREE.

Women's Boots

Women's all weather boots, smart, attractive style, with gray astrakhan tops, all sizes, 2½ to 8, at, pair, **2.98**

Children's and misses' all weather boots with red or gray tops; sizes 8½ to 2; special at, pair, **2.49**

Leiter's—Main Floor—South. No Phone or C. O. D. Orders.

LEITER BUILDING STORES

STATE, VAN BUREN & CONGRESS STS.

Aspirin Tablets

5 grain, 100 for 25c

Squibb's Mineral Oil, 1.00 size, tomorrow at **57c**

Listerine Antiseptic, large; special at **65c**

Nuxated Iron, special, for tomorrow, **65c**

Main Floor—No C. O. D. Orders.

Women's Gloves

Women's chamoisuede gloves, in strap, 2-clasp and gauntlet styles; incomplete lines of gloves worth to 1.75, for clearance, pair, **95c**

Main Floor.

Stamped Spreads

Stamped seamless bedspreads on cream muslin, in lazy daisy, butterfly and French knot designs; reg. $3 value, **2.29**

Bolster to match bedspreads, 79c

Leiter's—Main Floor—North.

Hosiery, 55c

Women should buy several pairs of these splendid quality hosiery at these savings. Because some of them have slight unnoticeable defects, we secured them to sell for as low as one-third their regular prices.

8:30 A. M. Monday

3 Piece Set

Brown earthenware sets, some with go C. O. D. limit 1 set to Fifth Floor, Monday morning a set, **29c**

Four Great Lots Spring Silks—Dress Goods

Fashionable weaves that will enjoy great popularity in the coming season, grouped for tomorrow to sell at these wonderfully low prices.

LOT 1. 40 in. all silk Persian georgette crepe, wide range of color combinations for blouses, trimmings, etc. 36 in. silk knitted crepe oriental prints, colorings beautifully blended; for dresses, blouses, trimmings, etc., yard, 1.99. 36 in. plain knitted crepe, in a varied assortment of popular colors, also white, yard, 1.99. 36 in. all silk brocaded charmeuse, a complete showing of popular light and dark colors, black and white included, yard, 1.99. 54 in. all wool jersey, especially fashionable for early spring wear, all the new colors, yard, 1.99. 54 in. all wool velour, a soft glove finish quality in a vast arrangement of popular new shades, yard, 1.99. 54 in. all wool novelty suiting, neat small multi-color checks, fashion's latest trend for suits, dresses, etc., yard, 1.99. **1.99** Values to 3.50

LOT 2. 40 in. all silk crepe de Chine, extra heavy quality, in every wanted light and dark color, including black and white, yard, 1.49. 40 in. pure silk georgette crepe for dresses, blouses, etc., all colors and black, yard, 1.49. 40 in. all silk black chiffon dress taffeta, soft finish, adaptable for the new styles; note the width at this specially low price, yard, 1.49. **1.49** Values to 2.50

LOT 3. Printed and novelty silks for dresses, linings, blouses, trimmings, etc. Assortment includes messaline, dress satins, novelty Persian printed tussah, 40 in. stripe tussah, etc., choice, yard, 95c. 36 in. jersey filmette, especially preferred for vesting, lingerie, etc. Flesh, orchid, white, etc., yard, 85c. **95c** Values to 2.00

LOT 4. Imported all silk pongee, a beautiful pure silk fabric for hangings, dresses, lingerie, etc., yard, 79c. 40 in. novelty woolen dress fabric, good serviceable weave, yard, 79c. 36 in. all wool dress serges, beautiful color combinations, especially desired for children's school wear, yard, 79c. **79c** Values to 1.25

Leiter's—Main Floor—North.

Oriental and Persian Knitted Crepes

All the choicest new colors, blended in beautiful combinations for dresses, blouses, trimmings, etc., special for Monday at, 6.00 value, yard, **4.47**; 5.00 value, yard, **3.47**; 3.50 value, yard, **2.89**

36 in. crystal silk de luxe, all popular light tints, a superb soft, silky quality, regular 75c value, yard, **59c**

36 in. Linge-Ray charmeuse, many colors to select from; regular $1.00 value, Monday at, yard, **69c**

36 in. printed sateen, elegantly printed designs, in all popular colors; reg. 65c value, special Monday, yard, **39c**

Pepsodent or Pebeco Tooth Paste,	30c
Scott's Emulsion Cod Liver Oil, 1.20 size,	69c
Borden's Malted Milk, 10 lb. can,	3.59
Wampole's Extract Cod Liver Oil,	59c
Kalynos Tooth Paste, 17c; 3 for	50c
Pinaud's Vegetal, 1.25 value,	85c
D & R. Cream, 50c jar, 35c; 3 for	$1
Van Ess Hair Tonic, 1.50 size,	$1
Vitamine Yeast Tablets, $1 size,	25c
Stacomb Hair Pomade, 69c value,	45c
Hinkle's Pills, 100 for	15c
Graves' Tooth Powder, 50c size,	29c
Horlick's Malted Milk, hospital size, at	2.65
Lady Esther 75c cream, 50c powder or rouge and 25c talc, all for	$1

Leiter's—Main Floor—South. No C. O. D. Orders.

January Last Days of JANUARY

29 30 31

All odds and ends and broken assortments of staple merchandise accumulated during our great, low priced clearance sale in this month are still further reduced in price for immediate disposal and to assure a successful ending this at equally low prices. Chicago's women, eager for the unusual bargains, will be here early tomorrow. Get your share of these bargains.

Women's

2 clasp chamoisuede gloves, serviceable qualities; neat, attractive styles; regular 85c value, at, pair, **45c**

Women's silk gauntlet gloves and long styles, 1.75 values; incomplete lines; to clear tomorrow at, a pair, **1.19**

Leiter's—Main Floor—Center.

Scarfs to match spreads as described above, at **49c**

Children's stamped dresses, on fine materials, at 35c to **89c**

Hemstitched pillow cases, pair at 98c and **1.59**

Lunch cloth with napkins, 50c and **79c**

Complete line of Star brand crochet cotton and Texto Hemmingway's silks.

Leiter's—Main Floor—North.

They're pure thread silk hosiery, semi-fashioned with full fashion markings, cotton tops, strongly reinforced soles and toes; substandards of 1.50 grades, pair, **55c**

Children's Everwear brand mercerized ribbed cotton stockings, extra length, double knees and feet, black; all sizes; regular 50c grades; special tomorrow at **23c**

Leiter's—Main Floor—South.

8:30 A. M. Monday

Curtains

Fine filet net, 45 inches wide, 1 pair at 1.50 value, Fifth Floor, Monday at, pair **4.95**

54x90 Seamless Sheets

"Truth" sheets, 2 limit to a customer, Fifth Floor, Main, Monday, each, at **79c**

To Phone Orders.

Disregarding All Costs and Forer Selli

Coats, Suits, Dresses, Capes, Wraps and Fur Coats all are included. Various odd lots, broken sizes and several lar merchandise that are arriving daily. Every garment is on sale at less than cost to make. It your opportunity f

Up to $10 Silk Brocade Corsets, 2.95

Included are lots from the great purchase of the entire stock of Mme. Pfeil Corset Co., 1428-30-32 Altgeld street, Chicago, offered in this remarkably low priced sale tomorrow. Thousands of front and back lace models to choose from, all the newest styles for slender, average and stout figures. Made of finest brocades, broche and coutils, in medium, topless and low bust models. Over 25 styles to choose from; sizes 19 to 36. **2.95** Values to $10

Up to $5 Corsets at 1.95

Made of fine broche and coutils. Over 25 models to choose from; medium, topless and low bust styles; sizes 19 to 34; values to $5; in this great purchase and sale tomorrow at **1.95**

Leiter's—Second Floor—North.

Just from New York These Wonderful Groups of

Women's Newest Spring Hats

In this group at 4.97 are hats that were made to sell for up to 12.50. Newest styles made of hair cloths, Visca braids, straw cloths, Timbo braids, silk hats and felt hats. Trimmed with flowers, fruits, embroidery, ribbons, fancy feathers and new novelty ornaments. Every variation of spring fashions is represented here; because of this purchase on sale at **4.97**

Leiter's—Second Floor—South.

We secured 6.50 Sample Spring Hats to offer at this record low price, 2.97. They're made of Timbo braids, Visca and hair cloths, in all colors and new trimming effects. They're models of hats that will sell for up to 7.50. Hats that are new and different. Wide variety of the new bright colors; choice tomorrow at **2.97**

Styles for Women, Misses, Matrons

February Sale Petticoats and Bloomers

Jersey and radium silk petticoats. Jersey petticoats have fancy pleated flounces, radium petticoats are on straight lines with embroidered, scalloped hems. Colors include American Beauty, purple, Kelly, navy and copen; also black. Values to 4.95 at **2.95**

Women's extra size Radium silk petticoats, heavy qualities material, straight line models, with embroidered scalloped edge, colors include navy, brown, green, henna, purple, also black. Values to 5.95, at **3.95**

Women's jersey or heavy silk petticoats, very heavy qualities, with hemstitched picot edge, others with fancy flounces, all wanted shades. Regular 6.95 values, at **4.95**

Women's silk bloomers, of heavy silk jersey, knee lengths, with two rows of elastic shirring at knee. Come in henna, black, navy, rose and green. Regular 3.50 values, at **2.69**

Leiter's—Second Floor—South.

Women's pantalettes of high luster, soft finished mercerized charmeuse satine, ankle length, with double elastic cuff. Can be had in American Beauty, Kelly, black, navy, brown and henna. Regular 2.25 values, at **1.59**

Highly Bleached 19¢ and 25¢ Huck Towels 10¢

Also included are Turkish towels, both are of absorbent texture. Because some have slight oil spots or imperfections in the weave, the huck towels, worth 19c to 25c, and the Turkish towels, worth 15c and 19c, choice tomorrow, each, **10c.**

Turkish towels, seconds, bleached, medium weight, with slight defects in weave, that will not affect wear; values to 50c, each, **29c**

Turkish towels, bleached, absorbent, medium weight; size 18x32 inches; hemmed; each, **15c**

Extra large size Turkish towels, full bleached, many with fancy borders; all perfect; 60c and 75c grades, each, **48c**

Leiter's—Basement—South—Govt. Supplies Goods Dept.

68x74 In. Comforters

Made of high grade cotton covered with silkoline, assorted designs, on sale tomorrow, special, at **3.49**

75% wool, 66x80 inch bed blankets; double bed size; assorted plaids; 9.95 values, specially priced at **5.95**

36 inch mercerized drapery poplins, shantungs and fancy weave drapery cloths; values to 98c, Monday, yd., **39c**

Tussah silk Marquisette and voile curtains, plain and hemstitched edges with fringe, each, **1.49**

Voile, ruffled curtains, colored embroidered edge; 2.48 value, pair **1.59**

Leiter's—Fourth Floor—South.

46 In. Oil Cloth: Basement

White and fancy designs, 10 yards limit; 45c value, slightly imperfect, but will not affect the wear (Basement), yard, **24½c**

Metal Covered Trunks

Dress trunks protected with large brass corner bumpers and hardwood slats, to withstand hard knocks; fitted with deep compartment tray, strong lock, two catches; steamer size trunks included; 12.50 value, choice, **7.85**

Dress trunks, well made, reinforced with double center bands and two side locks; on sale at **9.85**

High cut traveling bags, 3 and 5 piece styles with locks and catches; 5.75 value, at **3.95**

Fibre dress suit cases with lock and two catches and straps around case; 3.25 value at **1.95**

Leiter's—Third Floor—Center.

Electric Table Stoves

A household need that boils, toasts and fries, complete with long cord and plug, fully guaranteed; at **98c**

Leiter's—Third Floor—Center.

Electric heaters, guarded with heavy frame, long heating radius, standard size, guaranteed for one year, complete with cord and plug; **3.98**

Electric hair dryers, nickel plated, easily operated with one hand; hot or cold air; one year guarantee; with attachments, **8.98**

Imported 3 lb. electric iron, nickel plate finish, rapid heater; fully guaranteed, complete with cord and plug; special at **1.69**

Half Soles

Men's at **1.09** | Women's and children's, **99c** | Prime oak leather half soles, stitched or nailed on while you wait, or shoes delivered. Rubber heels, pr., **45c**

Leiter's—Basement—South.

Coats—Vals. to $35

Several hundred stylish coats that formerly sold for up to $35, to go at this low price, **14.75.**

Handsome, well made models of

Bolivia, Normandy, Suedine, Delysia, Cordelure, Astrakhan

Trimmed with large collars and cuffs of self materials or caracul, Manchurian wolf mouflon and beaverette, all popular styles and colors. Women's and misses' sizes, silk lined throughout, at **14.75**

Suits—Vals. to $50

Becoming styles, with trimmings of furs that alone are worth more than the price of the finished garment.

Yalama, Wool Velour, and Poiret Twill are the serviceable materials these coats are made of.

Trimmed with beaver, squirrel, fox, wolf and caracul silk lined throughout and interlined, women's and misses' sizes; values up to $50, to clear at **16.75**

Dres—Vals. to $

The dresses in will surprise y the fine workm excellent mater

Styles for noon, eve party and ness wear, of Canton C Flat Crepe, S faced Can Brocaded C Lizard r Matelasse, meuse, Ch Velvet, Tric and Poiret in full cir shirts, une hems and stra line styles. 16 to 44 an to 52; value $25 at

9.7 and 12.

Clearance of Incomplete Suits and

Our great furniture sales during the last few weeks have left us with incomplete assortments in some lines. Low prices are still fu

Overstuffed odd chairs and rockers, velour and tapestry upholstered, to clear—

75.00 values at **39.00** | 65.00 values at **24.50**

Dining sets, mahogany, walnut and oak finishes; table and six chairs, clearance tomorrow—

Values to $125 at **69.00** | Values to $60 at **28.00**

Reed and fiber rockers and chairs, as illustrated, upholstered with fine cretonnes, solidly made in several patterns, several colors to choose from.

Values to $37 at **18.00** | Values to $22 at **9.95**

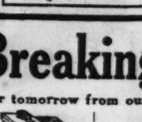
Four piece bedroom suites, in walnut or mahogany, some of these suites consist of odd pieces matched together as near as possible.

Values	*to*	*$225*	*at $100*
Values	*to*	*$300*	*at $164*
Values	*to*	*$400*	*at $265*

Three piece velour upholstered living room suites, same varied assortment of patterns and finishes; many styles to select from.

$300 Values to Clear at **$198** | values to **119.50**

Sample wood beds, mahogany, walnut or ivory finishes, many styles; values to 35.00 at 25.00; values to 50.00 at 35.00; values to 25.00 at **12.50**



Record Breaking Pri

These are feature values for tomorrow from our block long ho

White porcelain table tops, size 25x40, because of slight imperfections, tomorrow, each at **1.49**

White enameled shoe boxes **1.29**

$25 Dinner 100 piece sets, complete 12 persons, while quantity lasts, set, 50 piece domestic plete service for 6 Monday, set, Crepe toilet paper, 10 rolls for

Well made folding ironing board, metal braced, at **1.69**

At 63c Your choice of large galvanized wash tubs; medium size splint oval clothes baskets; 100 feet Keystone clothes line; O-Cedar oil mop; 16 qt. extra heavy pail; 3 pair imported decorated cups and saucers; 12 thin blown optic water tumblers; 8 inch semi-cut fruit bowls, choice, **63c**

on Ho

ng Department. They'

5 piece glass mixing bowl sets, 5, 6, 7, 8, 9 in. bowls, set, **69c**

Imported, decorated, extra deep salad bowls, large cake plates, pitchers and sugar and creamers, choice, **49c**

Dunlap er wi complete, Import clothes round medium size,

Bargain Basement Clearance

Women's & Misses' Coats—Dresses

Our entire stock and a great purchase from an overstocked manufacturer offered at the season's lowest prices in the most sensational Bargain Basement Sale.

Coats

Handsome coats in popular styles, made of baby lamb, beaverette, plush, silvertone and sports cloths. Nicely lined. Values to $18. Sizes for women and misses, at 4.44.

Dresses

You will buy several when you see the styles and the materials they're made of. Dresses of all-wool tricotine, all-wool serge, poiret twill, wool velours, velveteens and tricolettes. Values to $18. Sizes for women and misses, at 4.44.

4.44 Values to $18

Coats

Dozens of the most wanted styles for immediate wear are included in this assortment—velours, mixtures, suedines, Bolivias, Astrakhan, silk plush are some of the materials—self or fur trimmed collars—nicely lined—all at one price. Sizes for women and misses.

Dresses

Made of Poiret twill, tricotine, velveteen, Canton crepe, crepe de chine, georgette, taffeta, stylish, models. spring styles included, sizes for women and misses, choice, 7.44.

7.44 Values to $25

Coats

That will surprise you with the low price they are marked to clear at. Bolivia, velour, suedine, Normandy and silk plush coats, lined with silks, sateens, etc., trimmed with large fur collars. All wanted colors, sizes for women and misses, choice, 9.44.

Dresses

Canton crepe dresses, satin faced Cantons, novelty crepe, veleteen, Poiret twill, tricotine, matelasse and lace and crepe combinations. Sizes for women and misses. Your choice tomorrow at 9.44.

9.44 Values to $30

Poultry Feed

Egg mash, guaranteed egg producer, 100 lb. sack at	2.89
Scratch feed, mixture of sound clean grains, no grit, 100 lb. sack, special,	2.19
Dry mash hopper, special,	1.39
Egg laying tonic, package at	59c
Glass nest eggs, a dozen at	35c
140 egg reliable incubator,	27.99

Baby Chicks—Soon.

Advance orders taken now.

Leiter's—Third Floor—South.

Polychrome Floor Lamps, 10.95

Junior and full size floor lamps that will add that required touch to make the room more homelike. These bases are polychromed, finished in gold, copper and silver. Fitted with two pull chain sockets, cord and plug; graceful design; as illustrated at 10.95.

Torchieres, attractive design, polychrome finish, with transparent mica globe, one light, attachment plug, at **2.89**

Artistically designed table lamp bases, stippled and polychromed in two-tone effects, and copper, silver and bronze. Two light, pull chain, socket and attachment plug, at **9.95**

Silk shades for table lamps, made with georgette top, silk lined, gold braid and 6 inch fringe, trimmed with gold lace and black and silver banded; special at **9.95**

Leiter's—Fourth Floor—North.

Wire lamp shade frames, assortment of sizes and shapes. Made of heavy wires soldered together, unusual bargains at, choice, **21c**

Sear

An exce serviceab nese patt

siery, 55c

hen should buy several pairs of splendid quality hosiery savings. Because some have slight unnoticects, we secured them to as low as one-third their prices.

3 Piece Set

8:30 Monday

...sets, bone ...no C. O. D. ...I set to ...Fifth Floor, ...Monday morn... a set,

29c

Silk Blouses

Women's silk overblouses, broken lots, beaded and embroidered styles, made of crepe de Chine and georgette, sizes 36 to 44 in the assortment. Values up to 7.95; to clear, at 2.95

Leiter's—Second Floor.

Women's Gowns

Women's flannelette gowns of splendid quality, pink and blue stripes, with or without collars, braid or hemstitch trimmed, sizes to 17; regular 98c value, on sale in Bargain Basement at 59c

Sweaters

Women's slip-on blouse style wool sweaters, belted models in favored colors; attractive and stylish; values up to 2.95, at 1.87

Leiter's—Main Floor—South.

Se'mless Sheets

72x90 Cortland seamless bed sheets, soft finish, regular 1.49 value, while they last, very special at $1

16 inch heavy crash toweling, mill lengths, limit 10 yards to customer. Basement, while quantity lasts, yard, 5½c.

Main Floor.

LEITER BUILDING STORES

WE MAKE DELIVERIES FREE.

STATE, VAN BUREN & CONGRESS STS.

Sale of Hair Goods

Natural Wavy Hair Switches, 3 separate stems; first quality hair; 8.00 value, 5.50

Wavy Hair Switches, 3 separate stems; 4.50 and 5.00 val., $3

Peggy Curls, make a very pretty hair dress; 7.00 value, $5

Ear Puffs, made of the best quality hair; 8.00 value, 4.50

Dyeing and Bleaching Our Specialty.

Leiter's—Second Floor—Center.

UAR CLEARANCE SALE

in price for immediate disposal and be ...rrow. Get your share of these bargains.

successful ending this annual event. We feature here some of the values—there are hundreds of others in lots too small to advertise, heaped on bargain tables, all

...e pure thread silk hosiery, semi-fashioned with full ...rkings, cotton tops, strongly ...soles and toes; sub... of 1.50 grades, pair, 55c

...en's Everwear brand mercerized ribbed cotton ... extra length, double knees ... black; all sizes; regular ... special tomor... 23c

...'s—Main Floor—South.

8:30 to Monday

Fountains

Fine filet... wide, 3 ... value, Fou... 4.95

54x90 ... Sheets

"Fruit of ... 200 sheets, 2 limit to a ... (Main Floor), Mon... each, at 79c

No Phone ... C. O. D. Orders.

Dressing Sacques

Women's dressing sacques, in pretty figures; blue, gray and rose grounds; satin ribbon trimmed; sizes 36 to 50; regular 1.95 values, to clear, at 1.49

Breakfast Robes

Women's corduroy breakfast coats, plain and figured; wide wale; good quality; special tomorrow to clear at 2.79

Leiter's—Second Floor—South.

Skirts

Women's street skirts of all wool, in black, brown and navy, in pleated prunellas; striking patterns and colors; sizes 27 to 32; values to 8.95; special for tomorrow, at 4.95

Leiter's—Second Floor—North.

Children's

Wool sweater coats, button front style, belt and pockets, for boys and girls, ages 2 to 8 years; colors; 2.95 qualities, 2.15

Men's and youths' heavy sweater coats, plain and heather mixtures; sizes 34 to 42; values to $10, at 3.95

5.95 and

Leiter's—Main Floor—South.

Bleached Toweling

Linen weft, half bleached toweling, good absorbent quality; regular 19c value, yard, 13½c

86-inch heavy, unbleached sheeting, good, firm quality, 10 yds. limit, at, a yard, 45c

81x90 good grade seamless sheets, 1.59 value, choice at 1.15

8:30 to 11 A. M. Sale Monday

36-Inch "Hope" Muslin

Also Blackhawk bleached, muslins, 10 yards limit, 8:30 to 11 a. m., (Main Floor), yard, 15½c

Leiter's—Main Floor—North.

Sale of Madeira Linens at 25% Off Marked Prices

Beautiful, exquisitely embroidered Madeira linens—thousands of dollars' worth to sell at savings of at least 25% on the prices before the tariff went into effect. The additional import duty on Madeiras is 15% and 30%, so you can readily see why it would be economical to anticipate future needs and share in these savings. All prices are marked plainly—you deduct 25% at time of purchase.

Madeira Scarfs Heavy grade pure linen, elaborately embroidered Madeira scarfs, beautiful snow white pieces, sizes 18x36 to 18x72 inches, Present prices are 2.95 to 8.25, choice at 25% off

Madeira Centerpieces 36 inch to 72 inch round and square centerpieces in a great assortment of pretty patterns. Present prices are 5.95 to 21.50, choice at 25% off

Italian cut work pure linen guest towels, trimmed with filet lace in medallion designs and edged with filet lace. Present price is 2.25, each, at 25% off

13 piece luncheon sets of fine all linen hand worked Madeira, while 200 sets last; regular price 6.95; special this sale at 25% off

Pure linen hand embroidered Madeira guest towels. Regular price is 1.69. Special for tomorrow at 25% off

10-in. pure linen Madeira doilies, regular price is 60c 25% off

Italian filet round or square doilies, size 6 inches, a record low price for tomorrow; regular sale price is 39c, choice at 25% off

Dozens of other pieces are included, lots too small to advertise, all at 25% off marked prices.

Leiter's—Main Floor—North.

s and Forr Selling Prices in This Clearance

cluded. Various odd lots, bro... and several larger lots must be cleared off at once to make room for the shipments of spring ...t less than cost to make. H... opportunity for the biggest savings of the year. Leiter's—Second Floor—North.

ls. to $50

Becoming styles, with trimmings of furs that alone are worth more than the price of the finished garment.

Yalama, Wool Velour, and Poiret Twill are the serviceable materials these coats are made of.

Trimmed with beaver, squirrel, fox, wolf and caracul silk lined throughout and interlined, women's and misses' sizes; values up to $50, to clear at 16.75

Dress-Vals. to $25

The dresses in this lot will surprise you with the fine workmanship, excellent materials.

Styles for afternoon, evening, party and business wear, made of Canton Crepe, Flat Crepe, Satin-faced Canton, Brocaded Crepe, Lizard rope, Matelasse, Charmeuse, Chiffon Velvet, Tricotine and Poiret Twill, in full circular skirts, uneven hems and straight-line styles. Sizes 16 to 44 and 46 to 52; values to $25 at 9.75

and 12.75

Capes and Wraps

Earlier in the season these garments sold for up to $85, and you will not find their equals anywhere at such low prices—34.75.

Ormondale, Fashona, Velverette, Arabella, Lustrosa, Normandy, Clovella, and Silk Plush Materials.

Trimmed with fox, wolf, caracul, mole, black opossum, fitch opossum, raccoon, nutria, karatex and furtex combinations, women's and misses' sizes, at 34.75

Fur Coats

They comprise the last lots from our recent great sale that was the talk of Chicago. Fur coats for women and misses. Extra sizes included.

Made of Persian Lamb, Jap Mink, Mole, American Broadtail, Caracul, Raccoon, Marmink, Natural Muskrat, Squirreline, Northern Seal, Natural Opossum, Kolinsky Marmot, Bay Seal.

Trimmed with collars and cuffs of marten, beaver, natural squirrel, mink, fitch, kolinsky, mole, fox, raccoon. All at one price, less than cost of pelts, $89

Hour Sales for the Men—Monday Morning Only

Men's Overcoats 9 to 11 A. M.

Overcoats that formerly sold up to $35, including ulsters, ulsterettes, belts all around; plaid backs, solid backs, etc. It will pay you well to buy one and lay it away for next winter! Sizes to 44; Monday morning, 9 a. m. to 11 a. m. only, at $15

Leiter's—Third Floor—North.

Men's and Young Men's Suits 9 to 12 Noon

Single and double breasted models for men and young men in good serviceable material and attractive patterns; sizes to 42. For three hours only, Monday, 9 to 12 noon, at $10

Leiter's—Basement—North.

Here Are Unusually Big Savings on Men's Furnishings

Madras Shirts Fancy patterns, well made garments with attached soft collars; values to $2, tomorrow at 79c

Union Suits Light weight union suits, ¾ length and short sleeves; regular 1.50 value, on sale tomorrow at 88c

Silk Socks Pure thread silk socks in black and cordovan; drop stitch styles, mill run quality of $1 grades, 42c

Handkerchiefs Men's plain kerchiefs with satin and borders; formerly sold mill run of 15c to 25c handkerchiefs; choice, 5c

Union Suits Men's fashioned ("Richelieu" ribbed union suits, made to fit snugly, white only; medium weight, combed yarn; all sizes; instead of $5, their actual worth, the price tomorrow is 1.77

Dress Shirts Men's coat style dress shirts in rich, attractive patterns, all sizes, well made, full, roomy; comfortable wearing shirts; worth 1.65 to 2.98; because they're slightly mussed, tomorrow at 1.35

Leiter's—Main Floor—South.

Flannel Shirts Men's heavy flannel overshirts made to wear; broken lines of $3 and 2.50 garments; choice at 1.69

Union Suits Ribbed cotton union suits for men; regularly sold at 1.50; tomorrow choice at 97c

Dress Shirts Neck band, coat style negligee shirts in a good range of patterns with French cuffs; 1.29 and 1.95 shirts, now at 69c

Chambray Shirts Men's blue chambray work shirts, well made, full cut, roomy garments; regularly $1, at 69c

Save $5 to $7 Here on Glasses at $5

Leiter's—Balcony

The same lenses, service and frames for which you would pay $10 to $12 elsewhere are offered here tomorrow at $5.

The lenses are of the finest quality, "ground in toric." In any size or shape you select, fitted to your individual needs by our expert optometrists.

The frames are of the very finest shell finish. You can choose from about a dozen shapes in eyeglass and spectacle styles. Come tomorrow and have your eyes tested by our expert optometrists. (Private examination rooms.) And if your eyes need glasses they will fit these toric, shell rim glasses to your eyes at less than half the regular price elsewhere. Specially priced for this sale, service, lenses and frames, all for $5

Arrived Too Late For Larger Announcement

Women's Shoes

5,000 Pairs, High and Low Styles

A great purchase of a mail order house stock of women's shoes has arrived just as this is being written. They're high grade shoes; some slightly substandard.

All sizes and styles—too many to give detailed descriptions, at

Leiter's—Main Floor—South.

$1

Imported Canaries

Another importation of Harz Mountain Roller canaries; young, healthy and active, and guaranteed to sing. Elsewhere these birds would cost 8.00 and more; tomorrow, while a limited quantity lasts, special at 3.45

Australian love birds; rare cage birds, cheer-bringing home pets; beautiful green plumage; live always in pairs; we sell them in pairs only; $12 value, pair, 5.55

Seifert Rollers and St. Andreasberg Opera Singers, have sweet, rich tones; guaranteed to be in full song. Birds worth from $15 to $20, while 200 last at 6.45

Extra large breeding cages, with drawer, cups and perches. Easily cleaned; specially priced for tomorrow at 2.39

Reed stands and cages, old ivory and frosted blue finish, stoutly constructed, tall graceful design; former $22 value at 8.69

Round brass cages, 10x16 inches, well constructed; regular $30 value at 4.49

Leiter's—Third Floor—South.

'Klitzen' $120 Radio Set

69.98

Klitzen" Regenerative nd two step mplifying Cabinets, when completed, can receive from any station in the U. S. Made up of the higher grade radio material, has the Genuine Licensed Armstrong Regenerative Circuit, put up in two highly finished cabinets, guaranteed. Our experts install set in your home free of charge. Salesmen's samples, hence the reduction; $120 values, 69.98.

45 Volt B. Batteries, tapped; variable, large size, fully guaranteed; $3 value, 2.98

Double phone plug, which takes 2 pair phones; 1.00 list price, 39c

2400 ohm phones, fully guaranteed; $8 value, 2.98.

Linga 23 plate variable condensers, made of high grade material, heavy ends, pure aluminum blades, well spaced knob and indicator; 4.50 list price, while 300 last, 1.45

French Auto-brib Detector Tubes, 1.38.

3-inch De Forest Type Dials, 10c.

Signal tested Crystal, guaranteed, 5c.

Moulded Vario-Couplers, 3.98.

High grade Variometers, 1.95.

Leiter's—Third Floor—Center.

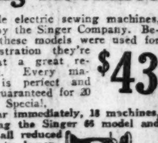
Electric Sewing Machines

Portable electric sewing machines, made by the Singer Company. Because these models were used for demonstration they're here at a great reduction. Every machine is perfect and fully guaranteed for 20 years. Special! To clear immediately, 18 machines, including the Singer 66 model and White Rotary machines are all reduced because they have been used in demonstrations, complete with attachments and 20 year guarantee, 37.50

Western Electric sewing machines, rotary style only, while they last, choice, $38

Hemstitching on silk by expert operators, while you wait, yard, 9c

Leiter's—Balcony.



Clearance Children's Wearables

SWEATER SETS Infants' sets, 3 and 4 pieces—cap, sweater, leggings and some with mittens; broken lots, in brown, copen and white; values to 6.95, at 3.95

BATH ROBES Infants' beacon bath robes in pink and blue grounds; cord trimmed; former 1.39 value 98c

JACKETS Infants' knit and crochet jackets, in white, or white with pink or blue trim, slightly soiled; value to 2.98, specially priced at 89c

SLEEPERS Children's flannelette sleeping garments with feet; sizes 2 to 7; pink and blue grounds; 69c value at 49c

KIMONOS Children's heavy flannelette kimonos of figured patterns; in blue, pink and orchid; satin ribbon trimmed; 1.50 value, at 98c

HATS Children's hats of velour, camel's hair cloth and velvet; neatly tailored models; popular shades; values to 2.95 at 79c

DRESSES Little tots' dresses of jersey, serge and novelty weaves, embroidery trimmed, some with cutout patterns attached; in navy, brick, copen and rose; values to 6.95; sizes 2 to 6, at 3.89

Leiter's—Second Floor—South.

"Cheney" Phonographs

Here is the biggest money saving opportunity ever offered on these world-famous Cheney Phonographs. Latest models in new designs with all the factory attachments.

Every Machine New, Fully Guaranteed

On sale tomorrow at much below standard prices. Cheney machines are famous everywhere for their tone qualities, superb cabinet finish and exclusive, attractive design. Tomorrow, while they last, choice of these newest models.

No. 4 model Cheney Phonograph, Regular Price $195, Now at 139

No. 5 model Cheney, as Illustrated, Regular Price $235, Now at 188

No. 6 model Cheney Phonograph, Regular Price $325, Now at 259

This "Cheney" Phonograph, $235 value, at $188

Famous Brands of Records at Cut Prices

All the most popular makes of phonograph records in a huge, sweeping clearance at half and nearly half prices. Included are:

Vocalion The well know Red records—every one included in this lot is a "best seller." Song and dance hits mostly. Regular 75c records, your choice tomorrow at 49c

Brunswick While a quantity lasts, mostly the 75c records in popular song hits and dances, choice tomorrow at, each, 49c

Leiter's—Third Floor—Center.

Victor and Edison Records at Half Price

Perfect Records, renditions by the highest paid artists—choice tomorrow at exactly half price.

Victor 75c Records .38c; 1.00 Records .50c; 1.25 Records .63c; 1.50 Records .75c; 1.75 Records .88c; 2.00 Records 1.00

Edison 1.00 Records .50c; 1.50 Records .75c; 2.00 Records 1.00

plete Suits and Odd Pieces of Furniture

complete assortments in some lines. ...ow prices are still further reduced to clear these odds and ends from our stock. Leiter's, Fourth Floor. Time payments.

Three piece velour ... upholstered living room suites, sam... varied assortment of patterns and fini... styles to select from. $300 Values to Clear at $198 ... 119.50

Sample wood beds, mahogany, walnut or ivory finishes, many ... in all styles; values to 65.00 at 35.00; values to 50.00 at 17.50; values to 35.00 at 12.50

American walnut combination bedroom set; dresser 29.50; bow-foot bed, $28.50; semi-vanity, $28; large chiffonette, 29.50

Dressers of all finishes and many styles priced to clear.

Values to 125.00 at 69.50 | Values to 85.00 at 53.00 | Values to 49.00 at 24.00

Chiffonettes and chiffonieres, many designs and finishes.

Values to $55 at 32.50 | Values to $40 at 16.75

Odd vanities and dressing tables, walnut, bird's eye maple and mahogany finishes.

Values to 85.00 at 47.50

Values to 60.00 at 24.00

Values to 35.00 at 18.50

Brass beds, grouped in two lots to clear.

Values to $25 at 9.95

Values to $45 at 26.50

Steel beds, walnut, mahogany, vernis marten and white enamel finishes, all sizes, in three clearance groups:

6.95, 9.75, 13.50

Breaking Pric...

...or tomorrow from our block long ... Department.

White enameled shoe ... 1.29

$25 Dinner ... 100 piece ... sets, complete ... 12 persons, while ... tity lasts, set,

50 piece domestic ... plete service for 6 ... Monday, set,

Crepe toilet paper, 10 rolls for

...ironing 1.69

on House Furnishings

They're every day needs at Chicago's lowest prices

Fifth Floor.

... glass mix... bowl sets, 5, 7, 8, 9 ... 69c

...ported, decorat... extra deep sal... bowls, large ... plates, pitch... and sugar and ... creamers, ... 49c

Dunlap egg beater with bowl, complete, 69c

Imported willow clothes hampers, round or square, medium size, 1.69

Glass wall coffee mills, 89c

Thin blown stemmed ware, sherbets, goblets, wine and cocktail glasses, plain and optic, 19c

Large size copper wash boilers at 3.59

At 95c triple coated, seamless, white enamelware, guaranteed not to chip, choice of 5 qt. teakettles; 2 qt. rice boilers; 9 qt. oval dish pans; 14 qt. round dish pans; 6 qt. covered kettle with ball handles; 10 qt. water pails, choice, 95c

amps, 10.95

required touch ...ese bases are polychromed, finished with two pull chain sockets, ...llustrated at 10.95.

... table lamp bases, stippled and ...-tone effects, and copper, silver ... light, pull chain, socket and ... .95

Letter's—Fourth Floor—North.

Seamless Worsted and Wilton Rugs

An exceptionally low price for these high grade rugs tomorrow. Good serviceable floor coverings in newest Persian and Chinese patterns. Heavy, firmly and closely woven, ends finished with fine fringe. A record-breaking value tomorrow; size 9x12, choice at 59.45

9x12 seamless superior Axminster rugs, in Oriental and Chinese patterns, in wanted color combinations. Slight misweaves which will not interfere with wear or appearance are responsible for these $60 values reduced to 41.75

Axminster rugs, good heavy quality, closely woven, insuring long wear, 36x70 in. size, for use in any room. Pleasing patterns and colorings; 9.50 value, special at 6.95

Leiter's—Fourth Floor—North.

19c Wall Paper, 2½c

30 in. plain oatmeal wall paper, in a new shade of tan, sold only with pretty borders to match, 2,000 rolls, worth 19c, Monday, a roll,

2½c

Blue, gray, brown and green, 30 in. oatmeal wall paper, sold only with cutout borders to match, 24c value, roll, 4½c

30 inch grass cloth, tapestry, brocade and Jasper striped wall paper, slightly imperfect; up to $2 value, a roll, 59c

Leiter's—Fourth Floor—South.

Pearl Malt and Hops; Set, 37c; Dozen Sets, 4.25

Famous Blue Ribbon Malt with package of choice Oregon Hops, doz. sets 5.85, Each Set 53c

High Test Bohemian Style Malt with Bohemian Hops of 1922 vintage, finest quality dozen sets, 9.00, One Set at 85c

Bottle Caps Fresh stock, natural or composition cork; gross, 21c; 5 grs. at 99c

Red Seal Malt and Hops, dozen sets, 5.45; one set, special at 49c

High Test No-Boil Malt Extract, with hop flavor, excellent quality; dozen cans, 11.00; one can, 1.00

Leiter's—Basement—Center.

ART AND ARTISTS

Whistler in Many Moods and Stages at the Arts Club

By Eleanor Jewett

AN unusual revelation of an artist is seen in the present exhibit at the Arts club of numerous portraits of James McNeill Whistler. They are in various mediums, and show their subject in various poses, moods, and stages. It is well known that Whistler was neither a modest violet nor blushing primrose; he had not the slightest compunction in the world to blowing his own horn and imposing his own opinions on whomsoever would listen. He was not a gentle character; he was a virile artist and very much of a man.

With it all, he had a certain vanity. Where Oscar Wilde flaunted a green carnation, Whistler tossed back in pride the white plume that graced his heavy shock of hair. His long, lean figure lent itself well to the conscious poses he assumed. His open face, neither handsome nor ugly, but of a distinguished balance, carried the eyeglass, to which he pretended, with the air of an earl. He was himself—J. McNeill Whistler—and that fact was not to be ignored in any gathering.

While Whistler, sincerely playing his rôle of self, cannot be counted a mountebank, yet in this exhibit of personal, rather intimate, sketches of him, there is more than a taste of the staged to be felt. Of course, you can say, that was Whistler, that essence of unreality and mockery which swung the whole man into orbit. Possibly, probably, true.

However, to illustrate, take the pen and ink sketch by George Du Maurier showing the American with hands upraised to attack Du Maurier for the passages and illustrations in "Trilby," to which he objected. The sketch comes at the end of a four page autograph letter written by Du Maurier to Mr. Harrison, Sept. 21, 1894. The following lines (significant of Whistler in his approach to those with whom he disagreed) are quoted in the Arts club catalog:

"You do not mention the great J. W. He has dropped his proceedings against Harpers and is satisfied (I hear) with all that has been done—I have not heard for certain whether he does not still hold the sword of Damocles over me—so I hardly like to write to him yet and make my amende honorable. He may again call me coward and liar and traitor and marmite and pot-au-feu! He! Such a 'oner' for being vindictive! Don't give me away to him."

The sketch is amusing, even without the illuminating text. The pencil sketch by Walter Greaves, "Portrait of J. McNeill Whistler as I knew him," is a debonnair glimpse. Another clever characterization is "Jimmy en Fete," drawn by Mason Finch. Possibly the cleverest of the clever likenesses is that by Giovanni Boldini, a dry point. The plate was made at the time Whistler was sitting to Boldini for his portrait, in 1897, and it shows him asleep upon a sofa between poses.

Besides the some forty portraits, including several self-portraits, there is a dignified and imposing etching showing Whistler's funeral in the Old Chelsea church in London. Frank A. Kankivell was the artist. There are only fifteen impressions of this and the plate has been destroyed.

The few drawings, many with notes in the margin, from Whistler's hand, are worth mentioning. Ten of them are drawings made for reproduction in "The Gentle Art of Making Enemies" and "The Baronet and the Butterfly." They are delicate and charming. The india ink wash sketch for the portrait of Ross Corder is a dainty, delightful, adorable bit. It is dedicated in Whistler's handwriting "à mon élève Pelligrini."

These portraits and drawings are loaned by Walter S. Brewster.

In the next room are water colors and murals by Barry Faulkner, giving a welcome bit of color and fairy fancy to the exhibit as a whole, and architectural models and drawings by Eric Gugler. These all have much to recommend them to the sympathetic interest of the visitor.

The exhibition will remain open until Feb. 7.

At the Newberry library there is now to be seen an exhibit of some of its rarest examples of early English dramatic literature. The first four folio editions of Shakespeare are included, dated, respectively, 1623, 1632, 1664, and 1685. Other volumes of interest are the first edition of "rare Ben Jonson," printed in London in 1616; and Beaumont and Fletcher's "Fifty Comedies and Tragedies," 1679.

The Chicago Artists' exhibition will open next Thursday in the east galleries of the Art institute. For many reasons, but little doubt can lurk in the mind of any one that this show is probably the most popular show given by the institute each year. Entries for the exhibition have now all been received and paintings and pieces of sculpture, making a total of 1,100, were going through the hands of the jury the best part of last week.

Those who acted upon the paintings were Karl A. Buehr, Edgar S. Cameron, Charles W. Dahlgreen, Frank V. Dudley, Frederick F. Fursman, Lucie Hartrath, Carl Hoeckner, Rudolph Ingerie, Raymond C. Jonson, Alfred Juergens, Carl R. Kraft, Albert H. Krehbiel, John W. Norton, Pauline Palmer, Agnes Squire Potter, H. Leon Roecker, Gordon St. Clair, Walter Sargent, Leopold Seyffert, Laura Van Pappelendam, and Rudolph Weisenborn; for the sculpture those on the jury were Richard W. Bock, Hester Bremer, Albin Polasek, Nellie V. Walker, and Emil R. Zettler.

There will be seventeen prizes awarded at this exhibition. Two are prizes of $300, one of $250, five of $200, one of $150, four of $100, two of $50, one purchase prize, and one a silver medal.

The annual exhibition of the Chicago Society of Etchers will open Thursday in the print room of the institute. This is an exhibit eagerly awaited each year. It always proves extremely popular. Last year nearly 200 etchings, ranging in price from $10 to $40, were sold during the show.

Seven rare large tapestries, principally Flemish and Italian, lent to the Art institute by Mrs. Rockefeller McCormick, are being installed in the new galleries, where they will be shown for the first time today. The tapestries, many of them, depict hunting scenes, wild animals are chased into snares by rioting dogs, and there dispatched by valiant huntsmen.

A tapestry lent by Mr. and Mrs. R. R. McCormick is shown today in the outer corridor of the entrance to the Antiquarian and Chinese galleries in the Institute. The subject of it is the Battle of Zama, which was one of the contests of the Roman general, Scipio Africanus. The tapestry is of Flemish workmanship.

Dr. James Parton Haney, director of art in high schools of New York City, will speak Tuesday at 12 o'clock at the Chicago Woman's club, under the auspices of the Chicago Public School Art society.

Exhibitions at the galleries:

Art Institute—Lithographs by Daumier, Forain, and Gavarni. "Ellis Island," by Martha Walter. Rugs from Ballard collection. Dutch drawings—Gurley collection. Japanese prints—Buckingham collection.

Abbott's — Reproductions of paintings and prints.

Ackermann's—Fine old English engravings and water colors. Thomas Whipple Dunbar's special exhibition of Charles H. Davis' landscapes.

Anderson's—Paintings by Herman Dudley Murphy and Mrs. Herman Dudley Murphy.

Artists' guild—Special exhibitions of hand made silver, pewter, and jewelry. Italian linens.

Arts' club—Whistler portraits and drawings loaned by Walter S. Brewster. Architectural models. Drawings and murals by Eric Gugler and Barry Faulkner.

Baumgarten's—Tapestries, antiques, and interior decorations.

Bryden's—Paintings by American artists.

Carson Pirie Scott & Co.—Paintings of the Maine coast by Miss Irma Kohn. American artists.

Chester Johnson — Paintings by Frank Duveneck and Alexander Robinson. Portraits and various subjects by Martha Walter.

Elizabeth Doolittle—Mezzanfora-room china, crystal lamps, furniture, novelties and antiques.

Eagle House—Old American furniture, silver, brass and decorative antique paintings.

Field Museum—Natural history collections. Frank W. Gunsaulus Hall of Japanese Arts.

Grant—Paintings from estate of late J. Russell Jones and L. Warner Lee.

Ho Ho Shop—American hooked rugs, Early American glass.

Hoop's—Bronzes, vases. Italian and French mantels, andirons, and European importations.

Marshall Field & Co.—Paintings. Business Men's Art club.

Mori's—Oriental arts from B. C. periods to the eighteenth century. Japanese prints, temple brocades.

Newberry Library—Illuminated manuscripts.

Nahigian Bros.—Rare antique rugs of the early periods in both silk and wool.

O'Brien's—Paintings. Small bronzes.

Penguin Studio—Fine furniture and fabrics. Paintings.

Newcomb & Macklin—Paintings.

Rouillier's — Original etchings by Beaufrere.

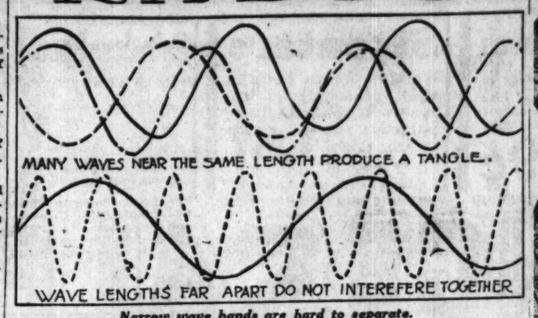
Thurber's—Paintings.

Warren Edwards — Oil paintings. Etchings and batiks by Todros Geller. Oil and water colors by Morris Topchevsky.

Young's—Paintings by Americans.

"Le Gommeux au Bouquet," an etching by Jean Louis Forain in the exhibition of French lithographs that closes today in the print room of the Art institute. A number of the etchings have been purchased and will be retained in the permanent collection of prints, a collection that is rapidly becoming one of the chief distinctions of the museum.

RADIO



Narrow wave bands are hard to separate.

RADIO WAVES TOO NARROW.

THE trouble with radio just now is that the popular broadcasting zone of ether waves is too narrow. Broadcasts must keep around 300, 360 and 400 meters, but no receiving set that does not cost considerable money is likely to separate these waves well.

Amateur senders are supposed to keep near 200 meters; 300 and 360 are for entertainments and broadcasting service, while the higher waves are apportioned out to commercial stations and government work.

The commercial stations and the government now get the best of the ether, leaving the popular lanes to fare as best they may along the edge. There is a movement on foot now to stop the large interests from acquiring larger holdings in valuable wave bands, and perhaps to find a remedy for such examples of broadcasting as this:

"Little Red Riding Hood stopped short in the path, for there, right before her, was—' a violent snowstorm is expected tonight, followed by clear and '—'What is in your basket, my dear?' said he. 'If you contemplate using form 37A it would be well to'—'Lo, hear the gentle lark!' 'Not at all my dear,' said the wolf, '72½, 75 76, 71½, 72,' spurrr—crack—crack."

Such a jumble is due to interference, or too many stations trying to send on too narrow a wave band. Inasmuch as most people prefer to hear talk and not an interminable 'dit-da-da-da' that they cannot understand, it seems likely that a redistribution of the ether bands will soon be impera tive.

a $7.50 corset

that will give you unusual style, comfort and service

A lightly boned Gossard Corset for the slender to medium figures. The top is three and one-half inches above the waist line. The medium length skirt is sloped to slightly longer lines over the hips and has a three-inch section of elastic at the back. There are three sets of hose supporters. Fancy silk stripe batiste, pink. Sizes 22-34.

THE GOSSARD SHOP
37 SOUTH STATE STREET
An Unusual and Complete Brassiere Stock

H. M. PARADISE
910 Stevens Building
17 NORTH STATE STREET

Final Clearance Sale
of Women's Choice Coats

To those women who have waited for the biggest January bargains in Coats, our advice is: Buy tomorrow when we clear the remainder of our stock of high grade winter coats at the most radical reductions of the entire season.

$55
Heretofore up to $95
The season's smartest Coats of rich wool pile fabrics trimmed with real Caracul Beaver, Wolf and Fox.

$75
Heretofore up to $135
Smart Coats in luxurious fabrics trimmed with collars, cuffs and hem border of various fine furs.

$95
Heretofore up to $175
Handsomely fashioned of the most favored wool fabrics and befurred with lavish collars, cuffs, borders.

ALL SIZES, LENGTHS AND COLORS

Harry L. Feldman Inc
207 South State Street
1st & 3d Floors, Republic Bldg.

Radical Reductions effective tomorrow!

Women's and Misses' Highest Type Apparel—Coats, Suits, Gowns, Frocks—all to close out tomorrow at sensationally low prices—

Fur-Trimmed Coats
Over 375 excellent Winter Coats for women and misses—sizes 16 to 42—VALUES UP TO $55—plain and fur trimmed—all placed on sale tomorrow for quick disposal, choice at $15. $15

FINE COATS—fur trimmed—very newest models—women's and misses' sizes 16 to 48—VALUES TO $85—A rare opportunity to get a fine coat at a big saving—all placed on sale tomorrow at $25. $25

Women's and Misses' DRESSES
Choice of Silk, Cloth, Satin, Velvet, and also a few Lace Dresses—sizes 14 to 40—ORIGINAL VALUES TO $50—(some are slightly soiled), including many new Spring styles—choice tomorrow, only $10. $10

Women's and Misses' Spring Frocks
Women's and Misses' Spring Frocks, of figured silks, flat crepe, chiffon velvets, poiret twill—in all new spring shades. Sizes 14 to 42—original values to $75—on sale tomorrow, at $20

FURS Entire stock now being sacrificed! Choice of Northern Seal, French Seal, Marmink, Opossum, trimmed with Marten, Squirrel, Beaver, Fitch; values to $300, tomorrow, $97

Store Opens To-Morrow (Monday) at 8:30 A. M.

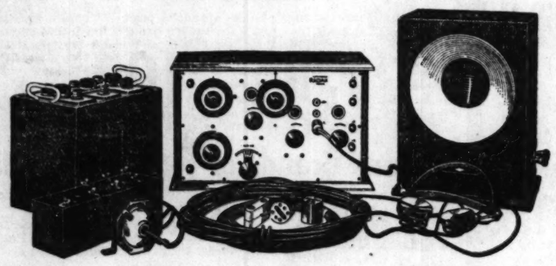
RADIO OUTFITS
that will give you Concerts for
1000 MILES
under favorable conditions

OUT of the air you can pick up the voice of the continent. It is fascinating. One moment you can be enjoying the exquisite violin solo broadcasted from Newark, New Jersey—the next the U.S. Band at Anacostia, and then the programs from the stations of Dallas, Los Angeles, Atlanta, and fifty other stations are yours to select. On one of our sets a patron in Wisconsin recently heard Havana, Cuba. A radio outfit brings into the home pleasure and education in a most interesting way. With a loud speaker the music often comes in full and loud as the original.

Sold On Small Installments

Our display of radio outfits is probably the most complete in Chicago. In fact, Lyon & Healy's is Chicago's Complete Radio Store. Only the best and most reputable lines are sold. There is a wide range of prices from the small crystal set at $25 to a Radiopers outfit at $500. There is here a full line of parts and accessories. Radio outfits sold on terms of ⅓ down and the balance in convenient monthly payments.

$150



THIS radio outfit is characterized by its extreme simplicity of operation. It is a complete radio outfit with loud speaker attachment, easily and quickly installed by amateurs. The results obtained will satisfy the most exacting. It is handsome in appearance, portable, and its upkeep is very small. Under favorable conditions it has a reception radius of 1,000 miles. The outfit consists of a two-stage audio frequency amplifier, loud speaker, one head set, A and B batteries, antenna and full instructions. Complete, $150.

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LYON & HEALY INC.
64-74 Jackson Blvd., Chicago, Ill.
Please send me free a radio map and information about your partial payment plan on radio outfits.
Name.....
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Founded in the Year 1864 INC. *Everything Known in Music*
SOUTH SIDE SHOP 1018 East 63rd Street
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Reduced Below Cost
EVERY GARMENT
$15.00
Whether the Original Price Was $35 or $65

This lot comprises about 190 Winter garments. Select your fur-trimmed coat, beautiful dress or stunning fur-trimmed or plain tailored suit.

Every Winter Coat.....$15
Every Winter Dress.....$15
Every Winter Suit.....$15

Mandel Brothers
Pattern department, second floor.

One of the new spring styles in
Standard-Designer patterns
—a youthful flounced frock

—is illustrated in the sketch herewith. With the aid of Standard-Designer pattern No. 4162 the frock may be developed in spring's gay, colorful silks. In women's and misses' sizes.

The Belrobe
shows you clearly with pictures and easily understood instructions the right way to sew on flounces, and insures your success in every step of the frock's making.

The Belrobe is included exclusively with all Standard-Designer patterns.

The silks to be vogue for spring are now featured in comprehensive varieties at February sale prices.

WOMEN WITH IDEALS want a *paper* with ideals. Therefore *The Tribune*—every morning.

Chicago Opera Has Problems to Meet Next Season

[Continued from page one.]

Mr. Hale maintains, "Not within twenty years has there been in Boston so sumptuous a production of the opera. The stage settings were impressive, especially the temple scene. The colors were tasteful; the lighting was admirably managed. The costumes were rich; whether they were always appropriate is a question for the archæologist."

Next in order is Cyrena Van Gordon's Amneris. "Slenderer than of yore," says the Transcript, "Miss Van Gordon made an Amneris superbly beautiful, beautifully superb. No less an imperious princess than a passionate woman, she brought to the final encounter with Radames and to the scene where she is left alone a rare emotional intensity. Vocally, too, Miss Van Gordon's portion surpassed the rest of the performance."

Of Charles Marshall, the Transcript has this, "Mr. Marshall, making his first appearance here, proved himself a true 'tenore robusto,' and withal a manly, soldierly Radames. In his voice are ringing tones, and also some that sound forced and cramped. Dramatically he was uneven, disappointing in particular in his scene with Amneris. But with Mr. Formichi, the baritone, and Mme. Muzio, he made the end of the third act rarely dramatic, genuinely gripping." Mr. Hale adds, "Mr. Marshall has the natural advantages of a commanding figure and a heroic voice. He is vocally best when he is in 'Eroica' vein. Give him an opportunity to sing fortissimo a high note and he is sure of applause. His vocal limitations were shown in 'Celeste Aida,' which he sang in a short breathed manner and without careful attention to phrasing. Nor could he resist the etmptaion to fly in the fact of Verdi's directions and sofiut the final measures. 'Celeste Aida,' dear si, is a romance, not to call to battle."

* *

Triumph of Ukrainians.

Max Rabinoff went through the city a few days ago, pausing long enough to indulge in a few dithyrambs about the Ukrainian chorus and its recent concerts in Mexico. He told with much enthusiasm how, among its other exploits, the chorus appeared three times in the bull ring of the southern republic's capital city to audiences that ran from a minimum of 25,000 to over 32,000; how the conductor, Alexander Koshetz, was the recipient of governmental medals and decorations; how Oda Slobodkaja, the soloist, was offered unthinkable fees if she would consent to sing the name part of "Tosca"; how the organization has been engaged to depart from New York May 1 for a South American tour, to return next autumn.

Yes, the Ukrainian chorus is coming to Chicago again; next Sunday, to be exact, and at the Auditorium theater. It can be conscientiously commended to your attention.

* *

In Aid of French Music.

The Société Vincent d'Indy has been founded in remembrance of the visit which the famous composer paid to Chicago last season. Its aim is to encourage good music, primarily French, but its spirit is wide and it will include in its scope good music from other lands, for its members believe that art should be raised above contentions.

M. d'Indy is thus quoted on the subject: "I entirely fail to see why because of a war which God knows that I feel as deeply as anybody else I should be precluded from bringing the tribute of my admiration to such a master, for instance, as Robert Schumann."

One or two concerts will be given before the end of the season. The society wishes also to create here a library of books on music, which is badly needed. Its president is Jacques Gordon; its secretary and treasurer, Mrs. William Luxmore, 850 Ainslie street, who will receive applications for membership. The fee is $1 a year.

* *

Here and There in Music.

Harold Bauer, the pianist, has been staying in Europe since his last appearance here, but says that he is not likely to return there for some time, if ever. He schedules as an important number on his program this afternoon at the Playhouse Schubert's "Forellen Quintet," in which he will have the expert assistance of Jacques Gordon, violin; Clarence Evans, viola; Alfred Wallenstein, cello; and Vlaclav Ukra, bass, all members of the Chicago Symphony orchestra.

The latest, and some say the best, of the young violinists will make her first appearance in this city as soloist with the Chicago Symphony orchestra Friday afternoon and Saturday evening. She is Erna Rubinstein.

Coming in Recitals

CLAYTON QUAST. [Daguerre Photo.] MAURICE DUMESNIL. FLORENCE WEIL. ELOISE BEDLAN.

ERNA RUBINSTEIN. [Goldberg Photo.]

She is the most recent of the crop of greatly talented young violinists and the only one who has not yet played in Chicago. She will be the soloist with the Chicago Symphony orchestra this week, playing the Mendelssohn Concerto.

RECITALS AND CONCERTS

Today—At 11:45: Chicago Theater Symphony orchestra, Nathaniel Finston, conductor; Mary Fabian, soprano, soloist; Chicago theater . . . At 3: Swift & Company male chours, D. A. Clippinger, conductor; Lindblom high school . . . At 3:30; Harold Bauer, piano recital; Studebaker . . . Flonzaley quartet, "chamber music", Blackstone theater . . . Civic Orchestra of Chicago, Frederick Stock, conductor; Mildred Brown, violinist, soloist; Orchestra hall . . . Eloise Bedlan, pianist, and William Mitchell, tenor, joint recital; Playhouse . . . At 8:15: Sinai temple popular orchestral concert, Arthur Dunham, conductor; Frank Mannheimer, pianist, soloist; Sinai temple . . . Josef Rosenblatt, Joseph Winogradoff, and Ivan Steschenko, concert; Ashland Boulevard auditorium.

Tuesday—At 4: Chicago Symphony orchestra, Frederick Stock, conductor, Mandel hall . . . At 8:15: Maurice Dumesnil and Edna Richolson Sollitt, two-piano recital; Kimball hall . . . Chicago String quartet, chamber music; Fortnightly club, 120 Bellevue place.

Wednesday—Paulist choristers of New York, Rev. William J. Finn, conductor; Auditorium . . . Muenzer trio, chamber music; Kimball hall . . . Florence Genevieve Weil, soprano, song recital, assisted by Theodore du Moulin, cellist; Orchestra hall.

Thursday—At 4: Chicago Symphony orchestra, children's concert, Frederick Stock, conductor; Orchestra hall . . . At 8:15: Clayton Quast, baritone, song recital; Fine Arts Recital hall . . . Edison Symphony orchestra, popular concert, Morgan L. Eastman, conductor; Wendell W. Hall, xylophone soloist; Orchestra hall.

Friday—Chicago Symphony orchestra, subscription concert, Frederick Stock, conductor; Erna Rubinstein, violinist, soloist; Orchestra hall; program repeated Saturday night.

The Paulist choristers of New York, directed by Rev. William J. Finn, will appear in concert at the Auditorium Wednesday night. The program, partly church and partly secular, will include specimens from the old Italian of Palestrina and Spanish of Vittoria, some ancient Noel carols, Russian church choruses, two numbers in commemoration of the Cesar Franck centennial, and American works. Five soloists are announced.

Guido Ciccolini, who now drops his first name in making his announcements, will be the soloist at McVicker's theater this week. During the season of 1918-19 he was the leading Italian lyric tenor of the Chicago Opera association.

A cable from Hanover, Germany, relayed here from Los Angeles, seeks information of Julius Herner, on the ground that his mother is in want. He is spoken of as being a former member of the symphony orchestra of this city, and at another time of the New York Metropolitan.

WHAT MAKES A BEAUTIFUL WOMAN?

By Selby Maxwell.

HER RACE IS DOMINANT.

NOTHING is more beautiful than soft blonde hair that lies in a mass of ringlets and golden light. This is the kind of hair Ciellilla has. Fair hair should be free. It should not have even the semblance of being confined.

It is said that the German women of old used to unloose their hair as their men folks went forth to battle, and at the sight, each beauty with her head surrounded with an aura of glory, neither pain nor death could matter to the soldier so long as he held that memory picture in his breast.

Blonde hair is the most envied of all feminine charms. The number of hair bleaches on the market is legion. Why? Because the possession of true blonde hair at once marks a woman as a peculiarly desirable person.

Ciellilla is unusual. She loves adventure, she enjoys travel, her mind is alert to all external things, her judgment of situations is sound. Moods sweep across her like storms in a summer sky. Her blue eyes flash lightning one moment, then smile the next.

Wherever there is excitement of any sort there do people of Ciellilla's type gather. She has inherited a bend toward rapid, accommodating, outward looking thought from her thousands of ancestors in the north country. Amid the harsh surroundings where her race had its birth only the most virile men survive. Where heaven and earth are distracted, count the blonde heads of hair. The ability to be self-sufficient was ground into her people long ago; it makes her independent today.

Ciellilla is of the Nordic race. She is the purest of Saxon stock, not so ruddy as the more northern Angle strain, but steadier and more self-willed. Ciellilla has a right to be proud of her blood. Her race today is dominant in the world, and there are few brunette people who do not feel its mastery.

Ciellilla.

Women the World Over

Fred, St. Paul's faithful fire horse, after seventeen years of service, has been pensioned and will spend the rest of his days in ease, due to the efforts of Mrs. C. A. Severance.

Mrs. K. O. Yamaguchi, wife of a Japanese hotel man, is now in this country for the purpose of studying American hotel methods, which will be adopted in her husband's hotels in Japan.

Mrs. Elsie Went of Issaquah, Wash., is probably the only woman miner in the northwest. Frequently she has gone down in the Issaquah mine and has "knocked out" her cars of coal with the men workers.

Mrs. S. M. Ralston, wife of Indiana's new United States senator, delights in caring for her blooded chickens, of which she has several hundred.

Since Pharaoh's Time

The Sign of Happiness and Good Fortune

SINCE the earliest writings of man this symbol, ⚭, has been a mystic omen of good luck and contentment. Chosen as a trade mark 70 years ago by the world's leading wedding ring maker, it has since come to signify *superiority* in wedding rings. Wedding rings so stamped are *correct* in style, plain or carved, and are *exquisitely* made. Ask to see the above lucky design at your local Jewelry store.

Write nearest address of "phone (Chicago Randolph 6300) for "The Story of The Arrow," and "How A Wedding Ring is Made."

J. R. WOOD & SONS

Woods ⚭ Wedding Rings

BRIGHT WOMEN want a bright *paper*. Better *no breakfast* than *no Tribune*.

For Clearance

Starting Monday Morning —and while they last!

Ladies' Overnight Bags
Patent leather, silk lining,
$5.00
Crepe grain cowhide, leather lining,
$6.00

Ladies' Hat Boxes
Odd numbers, values up to $15.00. For clearance,
$6.00

Ladies' Suit Cases
Crepe grain cowhide, silk moire lined. Positive value $25.00. Clearance,
$13.75

Tourist Cases
Values $10.00 and $12.50. Clearance,
$4.50 and $5.00

Leather Traveling Bags
Excellent grade, 18 inch, several styles. Values $12.50 and $13.75 and $15.00. Clearance—all
$8.25
English sewed frame, smooth cowhide, full leather lined. Value $17.50, now
$10.50
Same style, walrus bag, value $25.00,
$14.50

Boston Bags
Assorted sizes, value $2.00 and $2.25, now
$1.35

Ladies' or Gentlemen's Laced Belts
$2.00 value, at
$1.00

Gladstone Bags
Heavy leather—edges and corners reinforced—heavy brass bolts and lock, full leather lined, regular Wilt quality, $27.50 to $35.00 value, now
$18.50

Fitted Cases Cut 33⅓ to 50%
Now $18.00 and up

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Every physician will tell you that good cheese, fully cured, never is indigestible. Kraft Cheese is cured in our own cheese warehouses until it is mellow, rich and wholesome.

4 varieties: American, Pimento, Swiss and Brick, sold by the slice, pound or loaf

3 VARIETIES IN TINS

KRAFT CHEESE IN LOAVES IN TINS

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CHAS. A. STEVENS & BROS.

DAYLIGHT BASEMENT

CANTON CREPE—Three of the Many Styles Pictured

PAISLEY CREPE—Three of the Many Styles Pictured

Tomorrow at 8:30 A. M. a Remarkable Sale of

Wonderful Spring Dresses

Over Fifty of the Newest Styles—First Time Shown

Featuring the greatest assortment of $25.00 Dresses that we have ever assembled in this section. The styles are more varied and the values more inviting than ever before.

$25

Women's and Misses' sizes, 14 to 46

This is "the" dress sale of the season. Manufacturers have co-operated with us in every possible way to enable us to offer these remarkable values.

COLORS:

Black, Gray, Cocoa, Almond, Lanvin Green, Sandalwood, Brown, Navy, Rose

MATERIALS:

Canton Crepe, Flat Crepe, Georgette, Crepe Back Satins, Paisley Crepe, Crepe de Chine, Poiret Twill, Taffeta

TAFFETA—Three of the Delightful Styles Pictured

POIRET TWILL—Three of the Many Styles Pictured

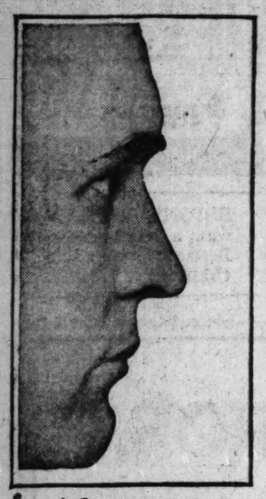
ON SALE—DAYLIGHT BASEMENT

MAN

END OF THE STONE AGE.

THE sun was sinking, a flattened ball of crimson, over the blue hills of France. A chill wind blew from the distant snow-capped Pyrenees, which stood in sullen whiteness, like bared teeth, along the horizon to the south. Level shafts turned their summits rosy, then amethyst, and then to purple, as night closed down.

On a hill top, overlooking the valley, stood a man. He was naked save



A Cromagnon face.

Neanderthal youth of wealth and importance, Homo Neanderthalis Hauseri.

for a skin belt; in his hand he bore a flint tipped javelin, and at his side was a chipped stone dagger, keen as a razor. His coming marked the close of the old Paleolithic age.

His nakedness did not trouble him. He was born that way; his people were inured to the keen Siberian air of France; besides, clothes were not yet heard of. The man was a Cromagnon, lower in culture than any savage of today. The last glints of sunshine fell on his coppery hair and illuminated his gray eyes. His skin glowed pink in the biting air. He was more unin structed in arts than any South Sea cannibal, but he was our equal in mind.

There is a difference between mind and culture. Culture consists of habits and modes of life and changes with changing circumstances. Mind is an inherent trait and does not change. You can pull a wild man from his jungle and by dint of much education train him to conduct himself well at the most rigid function, but he will still be a savage at heart and neither he nor his children's children will ever be anything else.

But if you should put a white man in the jungle he would begin straightway to conquer it and all his descendants would be masters of men and nature so long as they kept their blood pure. This is the difference between mind and culture.

If a naked man with a stone spear was the height of civilization, what was the lowest like, you ask! The Cromagnon was asking himself the same question. That was why he stood silently for so long in one spot looking intently at what was before him.

At the base of a cliff, on the other side, 300 yards away, a fire was burning, and around it squatted figures half apelike, half human. Meat was smoking in the embers. Bones, offal, and refuse were everywhere. The people, all sexes and ages, squatted on this filth like rats in a nest. The fair hunter compared his people with these humans. Cromagnon folks, even at that time, when body paint and self-mutilation were fashionable, were not bad looking. The men were tall, upstanding giants, stern and as just as they knew how to be. The women were small and often exceedingly pretty.

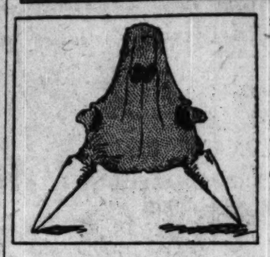
In Paleolithic times mankind was young. By mankind both he and we imply our own Aryan breed. There had been men before, many races of them. Each had been weighed in the balance and found wanting. The tall, fair hunter thought, as he sized up the people in the camp before him, that these were the ugliest humans he had ever laid eyes on.

The people were Neanderthals. You, too, would think them ugly if you could see one in the flesh—short, hirsute men they were, powerful of torso, with huge shoulders, large, pawlike hands, and big feet supported on spindly arms and legs. Neanderthals never had much forehead. Above their eyes hung brow ridges, like those of a chimpanzee, and setting close atop was shocky hair.

A high forehead has always been the mask of intellectual stability. The Neanderthals were lowbrows, far lower than the stupidest person on earth today. The Cromagnon's lip curled with contempt. The race of people before him had been on earth half a million years, and were now not much better than when they began, but as for his own race——

The Cromagnon conquest of France is perhaps the greatest epic of all history. Conquerors usually leave some small remnant of their vanquished foes. A few Indians still manage to hang on in the United States, east of the Mississippi, in spite of the immensely superior race of white men all about them. No Neanderthals were left in France. The Cromagnons exterminated them like beasts—men, women and children alike, and cleared the land for the foundation of modern civilization.

Letters



The original aleph.

WHERE "A'S" COME FROM.

HOW does an "A" come to have the shape it has? Legend tells us the letter was originally an ox's skull, set horns down, and was called Aleph. The present letter is merely a conventional picture.

In the days when copyists made all the books, letters were drawn with a flat pen that looked something like the broad stub pen of today. The point was held at an angle of forty-five degrees, so that the left side of the "A" received the side stroke of the pen, while the right one was made with its full width. The center bar was made with the edge.

Ink in those days was a thin, gummy fluid. This accounts for the peculiar shaped cusp at the top of a well made "A." The bottom of the stroke needed to be finished. Two edge strokes or serifs were added, and the ink ran up to make a clean, rounded appearance. Thus, by long centuries of effort, the letter "A," and all others in the alphabet, have been evolved, so that an artist knows precisely what sort of letter he should design to be in keeping with any period of art.

The artists' "A."

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APPAREL includes a complete line of style-perfect Coats, Dresses, Skirts, Waists, Underwear, etc., that completely conceal condition and the World Famous Lane Bryant

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Maternity Corset

is built with a perfect knowledge of the maternity figure's requirements.

Retains Stylish Figure;
Preserves Health;
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Supports abdomen and vital organs, preventing injury.

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Silk and Cloth Dresses

19.50 to 95.00 Values

Good assortment of Silk and Cloth Dresses, suitable for every occasion. One, two and three-of-a-kind models, all the new silks and cloth, popular styles, beaded and embroidered.

VERY SPECIAL

Silk Bonnets, 98c to 4.95
Also extra heavy quality Jap Silk Cap Linings. Sizes 14 to 17; to close at 50c

LAYETTES

Baby's First Clothes
Complete, 25 pieces—Everything Baby needs, 9.95
Hand-made Layettes 49.50 to 74.50

Balcony

Write for Free Maternity Circular

Lane Bryant

Wabash Ave. at Washington St.

For Thin Falling Hair Use Cuticura

If your scalp is irritated and your hair dry and falling out in handfuls try this treatment. Touch spots of dandruff and itching with Cuticura Ointment and follow with hot shampoo of Cuticura Soap. Nothing better than Cuticura for all skin and scalp troubles.

Samples Each Free by Mail; Address: "Cuticura Laboratories, Dept. 14B, Malden 48, Mass." Sold everywhere. Soap 25c. Ointment 25 and 50c. Talcum 25c. Cuticura Soap shaves without mug.

LAST 2 DAYS—MONDAY AND TUESDAY

FREE in your home 60 days. Come in and establish a little credit.

Closing Out

FREE in your home 60 days. Come in and establish a little credit.

Piano Sale of New and Used Pianos

We have bought and taken over the entire piano stock and interest of the Vose & Sons Piano Company of Chicago, that includes the four-story building at 309 South Wabash Ave., which they have occupied for 27 years.

Notice! 20% EXTRA DISCOUNT ON ANY PIANO IN THE HOUSE FOR THE NEXT 2 DAYS

THE WHOLE THING IN A NUTSHELL. Our store is packed full of new and used pianos that have accumulated during the last three months. Now, we have made up our minds to sell every one of these pianos at once. We realize that the only thing that will dispose of this mammoth stock quickly is the price, and what we do not sell within the next few days we will sell to piano dealers at wholesale price in order to make room for our regular stock that we have in our storehouse.

We have four floors packed with grand pianos, player-pianos and upright pianos in all woods, such as Mahogany, Golden Oak, Burl and English Walnut.

Listen: Let us give you an idea of the well-known pianos we have in stock and that we are offering at this great sale:

Julius Bauer	*Krell*	*Kimball*	*J. & C. Fischer*	*Hall & Sons*	*Chickering*
Vose & Sons	*Henry F. Miller*	*Milton*	*Smith & Barnes*	*Cable Nelson*	*Bradbury*
Adam Schaaf	*Story & Clark*	*Behning*	*Emmet*	*Crown*	*Weber*

Among the above list you will find lyric grand pianos, apartment grand pianos and artist grands, also upright pianos and player-pianos.

Notice: We will allow you a liberal price on any musical instrument you may have for one of our new pianos.

This Famous Grand Piano below is a Henry F. Miller, loved by all great artists. Will give you four years' time to pay for it on monthly installments. Guarantee unlimited.

Free Delivery *Bench or Stool* *No Extra Interest*

Open evenings during this sale

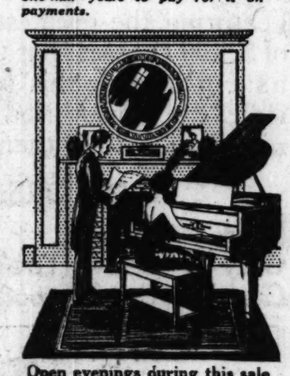
NOTICE—EXTRA CUT ON GRAND

Pianos Next Two Days

$550	GRAND, NOW	$225
$600	GRAND, NOW	$295
$650	GRAND, NOW	$345
$800	GRAND, NOW	$495
$875	GRAND, NOW	$625
$1000	GRAND, NOW	$745

Terms Low as $3 Per Week

This swell Little Vose & Sons Grand below, 4 ft. 10 in., will fit nicely in almost any apartment. We will give you three and one-half years to pay for it on payments.



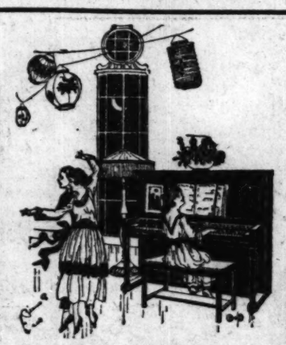
Open evenings during this sale

Notice

Extra Cut on Upright Pianos, some new and others used.

$375	Upright, Now	$ 73
$395	Upright, Now	$ 97
$590	Upright, Now	$195
$600	Upright, Now	$275
$425	Upright, Now	$138
$25	Upright, Now	$ 49

TERMS AS LOW AS $1.50 PER WEEK



This beautiful Player-Piano above is included in this sale. Guaranteed for 25 years. Terms as low as $2.00 per week.

LISTEN—You can have 3 to 4 years to pay for your piano. That makes it possible for anybody to own a piano.

Notice

Extra Cut on Player-Pianos for the next 2 days. Some are slightly used.

$500	PLAYER-PIANO	Now	$165
$550	PLAYER-PIANO	Now	$185
$850	PLAYER-PIANO	Now	$395
$750	PLAYER-PIANO	Now	$295
$650	PLAYER-PIANO	Now	$225

FREE MUSIC ROLLS
TERMS AS LOW AS $2 PER WEEK

Moist Piano Company

Vose & Sons Building

One of the Oldest Concerns in Chicago 309 South Wabash Avenue

Open Evenings During This Sale HARRISON 0055 *Open Evenings During This Sale*

LAST 2 DAYS—MONDAY AND TUESDAY

W. H. BARTLETT CO.

206-212 STATE STREET—SOUTH—Near Adams St.

Here's a good old-time "Bargain Sale" that has set all Chicago talking—every Winter Coat, Suit, Fur Coat, and Dress (including many advance Spring models) on sale at prices so low that womenfolk from everywhere are flocking to this favorite "value-giving" store. **You'd better come tomorrow and join the crowds.**

Store opens 8:30 A. M.

Sensational Cut-Price Sale

Hundreds upon hundreds of choicest Winter Coats, Suits, Fur Coats—and Dresses—models and sizes to please every woman—**sizes 14 to 44**—Come Monday—come early—**store opens at 8:30 A. M.**

COATS

Women's and Misses' Coats, Values to $35

Sizes 16 to 42—Cloth models, mannish styles, some fur trimmed—silk and satin lined—good styles for misses and women—for immediate disposal—on sale Monday at **$10**

Women's and Misses' Coats, Values to $50

Sizes 16 to 14 — Many are fur trimmed—also Plush Coats—warm, serviceable, good looking Coats that will give you many winters' wear—on sale for immediate disposal at **$15**

Women's and Misses' Coats, Values to $65

Sizes 16 to 44—Choicest plushes and cloth fabrics — trimmed with fine furs—Caracul, Nutria, Wolf, Opossum—all newest styles—on sale for immediate disposal at **$20**

Women's and Misses' Coats —finest fur trimmed—made of Arabella, Velours, Bolivia, Normandy, Furtex, Seal Plushes—**original values to $75**—on sale Monday at **$25**

Women's and Misses' Coats —the season's most exclusive styles—finest fur trimmed—silk lined—wonderfully made—**original values to $100**—on sale Monday at **$35**

DRESSES

Women's and Misses' Dresses of cloth, silk, velvet, lace and satins—in black and all new shades—**all sizes 14 to 40—original values to $35**—(some are slightly soiled)—we give you choice Monday of over 700 dresses—all for immediate sale at **$10**

Women's and Misses' Dresses —of latest spring design—Flat Crepe, Canton Crepe, Poiret Twill, Silk Taffeta, Duvetyn, Georgette and Laces—**original values to $50—in sizes 14 to 48**—all for immediate sale tomorrow at **$15**

FUR COATS

Selling Out Entire $200,000 Fur Stock —Way Below Wholesale Prices

Fur Coats, Capes and Wraps of Northern Seal, Hudson Sealine, French Seal, Marmot—all lengths—**original values to $175**—your unrestricted choice of any fur garment in this group at **$55**

Fur Coats, Capes and Wraps of Jap Mink, Northern Seal, Opossum, Marmink, Hudson Sealine—many trimmed with Beaver, Marten, Wolf, Squirrel—**original values to $250**—your unrestricted choice of any fur garment in this group at **$77.50**

Fur Coats, Wraps and Capes of Hudson Seal, Jap Mink, Northern Seal, Marmot Mink, Raccoon—with Squirrel, Marten, Caracul, Beaver collars and cuffs—**original values to $300**—your unrestricted choice of any fur garment in this group at **$99**

NOTICE Positively no mail or phone orders filled during this sale—no returns—all sales final—but our usual guarantee of full satisfaction goes with each sale. "Visit Bartlett's tomorrow—you'll be dollars ahead." "CHICAGO'S GREATEST VALUE-GIVING STORE."

New Pa... Shoulder D...

Main Floor—State

special l... priced at $4.19 and down to

$4 Poire...

Second F...

36-inch all wool need... quality, made of s... render satisfactory ... for spring suits and ... latest colorings and ... from. Other stores ... day, yard.....

New spring duvety... wide, soft suede f... and dresses. Blac... underpriced for to...

All wool French poplin, ... inches wide; makes up be... tifully for spring garmen... black, cream and all col... This excellent fabric is re... larly priced at $2.00; special Monday at, yd. 1...

Sheeting,

Second Floor—...

Dallas bleached sh... 8-4, yard.. 39c

100 dozen the famous Utica bleached sheets, 81x90 inches; one of best made, exceptional value, at. 1.39

3 cases extra fine qua... bleached 45-inch tubing; 45c value, yard.. 3...

3,500 yards Pride of Dixie ... bleached sheeting; hea... round thread; at, the yard ..... 16...

27-inch dress gingham, ... pretty plaids, checks ... and plain colors, yd., 2...

Hair G...

Seventh Floor—No Mail or ...

The well known Isabel... braids of real huma... wavy hair, second ... about half actual valu... at 9.50; in natural shad... at .....

Fine real ... hair, nat... hair switc... made, wi... second q... colors but ... es to $6.... 9-inch, 1... oz., at.... 24-inch, 2... oz., at....

...ir Fam... Hampto... made of n... man hai... s (no g... ully $7.50, ... t .....

...ll aroun... mations, ... ll shades; ... enerally ... ...ar muffs, ... shades; ... $5.50, specia...

Save on D...

Seventh Floor—State ... No Mail or Phone ...

Horlick's Malted Milk, hos... size .....

Aspirin tablets, 100 in bottle, 5 grain 29c

Glycerine, pure, 1-lb. bot... tle 26c

Tincture of Iodine, 4-oz. bottle with brush... 39c

Sal Hepatica, large package 79c

Zinc ... ment, ... tube ... Pure ... grower ... 1.50 ...

Absorbe... cotton ... lb. rol...

Alcohol... 95% a... hol, p...

Sat'n Sli...

Fourth Flo...

A money saving o... worthy of selection ... satin slippers. Ma... that ...

Steel slipper buckles in several attractive designs—for only 98c

$1.20 Linol... Sq. Yard,

Ninth Floor

(No Mail ... Orders. Bri... Measuremen...

Print... leum ... wide ... of b... ity ... linse... stro... lap ... ors ... extr... whi... not ... wea... ca... slig... fect... the ... are ... noti... the ... va lues at the square yard ...

New Paisley Shoulder Drapes

Main Floor—State Street

The new Dorville squares made of Paisley silks, in beautiful Paisley and Oriental colorings and designs; now so exceedingly fashionable, specially priced at $4.19 and down to **2.48**

$6 Genuine Toric "Shur-on" Eyeglasses or Spectacles, 1.75

Seventh Floor—State Street

Toric Lenses

Most people pay the penalties of middle age, one of which is imperfect eyesight. Then the use of glasses becomes imperative. Delay is dangerous. In youth the eye muscles are tractable. But as you grow older your eyes generally must be aided to save them. Glasses save, and here your optical bills will be less.

Latest Style Shell Rim Spectacles or Eyeglasses

Five-year guaranteed 1-10 12 karat gold filled frames; the most comfortable and economical frames made. Smart and fashionable, fitted with large 40-round spherical Toric lenses; increase vision twofold. Choice of either distance or reading glasses, including excellent case. Regular $5.00 value. Just think, never before advertised elsewhere at so low a figure; complete..... **1.75**

12K Gold Filled

Women's Gloves

Main Floor—Center

Women's strap wrist, kid, lamb, glace and capeskin gauntlet gloves, with pretty embroidered stitchings, in wanted popular colors; special, at **1.95**

Scotch Linen Table Cloths

Second Floor—None Delivered

64x64 in. all pure Scotch linen table cloths, unbleached heavy homespun, floral and polka dot patterns, if carefully laundered will last a lifetime; tomorrow (a limit of 2 to a customer), $5 values; at, only **3.25**

Palm Olive Soap

Tomorrow, on the Main Floor (none delivered). Limit 3 cakes; special at ..... **3 Cakes for 14c**

MECHANICAL VALENTINES, they move, funny designs, choice (7th Floor) at 5c and 10c

Lowest Prices Our Chief Attractions

Boston Store

STATE MADISON AND DEARBORN STS

Kotex

Special on the Seventh Floor—none delivered. Limit one package, Monday at

Pkg. of 12 33c

$4 Poiret Twill, 2.98

Second Floor—State Street

36-inch all wool needle cord poiret twill, excellent quality, made of selected yarns. Guaranteed to render satisfactory wear; destined to be a leader for spring suits and dresses; all the latest colorings and black to choose from. Other stores ask $4.00, Monday, yard..... **2.98**

New spring duvetyns, all pure wool, 56 inches wide, soft suede finish. Just right for capes and dresses. Black and all colors; underpriced for tomorrow, yard.... **2.85**

All wool French poplin, 44 inches wide; makes up beautifully for spring garments; black, cream and all colors. This excellent fabric is regularly priced at $2.00; special Monday at, yd. **1.59**

Black and white shepherd checks, made of pure worsted yarn, 50 inches wide; small, medium and large size checks; ideal for suits, skirts, dresses and children's wear; tomorrow, the yard... **2.69**

Sheeting, Muslin, Etc.

Second Floor—No Mail or Phone Orders.

Dallas bleached sheeting; good quality; choice

8-4, yard.. 39c | **9-4, yard.. 45c** | **10-4, yard.. 49c**

100 dozen the famous Utica bleached sheets, 81x90 inches; one of best made, exceptional value, at..... **1.39**

Genuine Dallas bleached pillow slips, 45 and 42x36 inch, at **35c and 33c**

150 dozen 81x90 inch fine bleached seamless sheets, good $1.25 value, lowered for Monday only, at..... **95c**

Extra fine quality bleached 45-inch tubing; 45c value, yard.. **33c**

1,000 yards Pride of Dixie unbleached sheeting; heavy, round thread; at, the yard..... **16⅔c**

Fine grass gingham, in pretty plaids, checks and plain colors, yd., **23c**

36-inch fine quality bleached muslin, free from dressing; special, yard..... **15⅔c**

40-inch unbleached sheeting; right width for making sheets; yard..... **15c**

32-inch imported dress gingham, in the wanted checks; all colors; yd., **39c**

Women's Plaid Back Polaire Coats at $25

Fifth Floor—Dearborn Street

Women who prefer a dominant note of individuality in their apparel will happily enthuse in the possession of coats of either plaid back polaires or imported coatings.

Masterly tailored, they are the exemplification of the most successful modes brought out this season.

Dark pleasing colors, including tan and gray. (As illustrated.) A superlative value from every standpoint. Coats you would except to pay considerable more for than they are priced at here tomorrow, choice only **$25**

Women's and misses' dresses of the ever popular Canton crepe, Poiret twill and taffeta silks. They're the cart de visite of the decreed early spring styles.

A visit will verify their vivacity and surprising charm.

Black, navy, brown, caracul and gray. Other stores would price them $20 and more; very special at..... **14.95**

Do You Realize the Importance of the Corset

Third Floor—Dearborn Street

It is the woman who realizes thor- oughly the importance of the corset and the way it fits, who we know as the smartly gowned woman, for no gown can ever fit properly or look anywhere near its best over an ill fitting corset—nowhere in America is there a store so particular about the way they fit corsets as we are.

Our corps of corsetieres is not only the largest but by far the best trained in the latest hygiene and scientific fitting methods of any in America—which means style, comfort and good health—the fitting service is yours without extra charge.

Binner corsets for the straight plump figure that has no excess flesh any place but over the diaphragm. A model known as the diaphragm Binner. It fits down very low on the figure. Sizes up to 32; at **$7**

Binner corsets for the tall woman with large bulging thighs, made of extra firm coutil, diagonal side steels that mean a straight hip; extreme low bust; sizes to 36. Let our corsetieres aid you in selecting the correct model and size, at..... **$9**

Binner Corsets, $5 to $12

The Underwear

Third Floor—State Street

Women's fine mixed wool union suits, low neck, sleeveless; ankle length; regular and extra sizes; originally $2.75; Monday, at..... **1.98**

Women's natural color, flat weave, mixed wool vests and pants; sizes 36 to 44; worth $2.00; special, at **1.39**

Women's fleece finish cotton union suits, high neck, long sleeves; Dutch neck, elbow sleeves; low neck, sleeveless; ankle length. Sizes 34 to 40. Others ask $1.75. Tomorrow at **1.19**

Men's worsted finish union suits, closed crotch, $1.50 val. at **1.39**

Boys' ribbed cotton union suits, long sleeves, ankle length, winter weight; ecru color; 6 to 10 years, at 98c; 12 to 16 years, **1.05**

Men's medium weight mixed wool shirts and drawers, natural color; sizes 34 to 50. Worth $2.00 at..... **1.48**

Radio Accessories

Eleventh Floor—Center

Scranton dials, genuine bakelite, ¾ inch shaft, 3 Inches in diameter..... **16c**

Dictograph loud speakers, type R1, burnished copper horn, at..... **19.48**

Kellogg bank wound inductors, to use on variometer; same principle as Grebe CR-5, at.. **2.69**

Kellogg No. 2 bakelite socket, at..... **55c**

Mahogany frame variometers, 3-16 and ¼ in. shafts, at.. **1.79**

Grebe style dials, genuine bakelite, 4 inches, 98c; and 3 inches **79c**

M. & M. navy type head phones, 3,000 ohms; complete with adjustable head band and, 6 foot cord; regular 12.50 value, at..... **4.89**

Dubilier micadon condenser, mounted in rubber base, capacities from .0001 to .003 M.F.D., at. **59c**

General Electric crystal set, super sensitive crystal detector, including phones and full instructions; regular $18.50 value; special at..... **10.89**

Adapters for WD-11 tubes, to use with standard socket, at..... **55c**

Switch levers, bakelite knob, 1 inch and 1¾ inch radius, at..... **21c**

$3 "Faultless" Pajamas, 1.85

Main Floor—None Delivered

Men's flannelette pajama lounging suits, flat taped collar, three pockets with flaps and buttons, neatly taped; all sizes; $3.00 values, while only 500 last.

1.85

79c Flower Baskets, 45c

Main Floor—None Delivered

Imported artificial flower filled baskets; American Beauty roses in pink and red; Bachelor Buttons in yellow, pink, lavender and rose color; certainly should be priced at 79c; tomorrow; choice at

45c

Hair Goods

Seventh Floor—No Mail or Phone Orders.

The well-known Isabella coronet braids of real human natural wavy hair, second quality, at about half actual value; in gray, at 9.50; in natural shades at..... **6.95**

Fine real human hair, natural curly hair switches, well made, with stems, second quality, all colors but gray; values to $6.00, 20-inch, 1¼ oz., at..... **2.39**

24-inch, 2 oz., at..... **3.69**

Hope Hampton bobs are made of natural wavy human hair, in all colors (no gray); worth fully $7.50, at **5.39**

All around transformations, water waved; all shades; $10 at generally at.. **5.19**

Gray muffs, natural shades; worth $5.50, special at **3.19**

Save on Drugs

Seventh Floor—State Street

No Mail or Phone Orders.

Horlick's Malted Milk, hospital size..... **2.68**

Aspirin tablets, 100 in bottle, 5 grain..... **29c**

Glycerine, pure, ½-lb. bottle..... **26c**

Tincture of Iodine, 4-oz. bottle with brush..... **39c**

Mi-Ni Vaseline, large package..... **79c**

Zinc Oxide Ointment, 25c tube..... **18c**

Perond's hair grower; 1.50 size... **89c**

Absorbent hospital cotton, 1 lb. roll..... **29c**

Alcohol massage, 95% alcohol, pt.... **49c**

$4.50 Hair Cloth Hats, 2.75

Sixth Floor—State Street

Women who have creditable judgment as to values—and who at the same time take just pride in their ability to keep pace with the precepts of fashion—will at once recognize this meritorious offering of ready to wear black hair-cloth hats—in five authentic styles—as unusual—especially when they're worth to $4.50. Spring's newest, prettiest modes—here tomorrow at **2.75**

Women's $2 Hose, $1

Main Floor—Center

We offer 1,000 pairs famous "Black Cat" women's full fashioned pure silk hosiery at a saving equivalent to one-half the regular price. Realizing the great demand, early shopping is advised. Sub-standards. Otherwise $2.00 values, lowered to exactly one-half, tomorrow at..... **$1**

Women's seamless sports hos- iery, consisting of drop-stitch silk and wool heather, brown and black and white mixtures. Splendid for all outdoor sports. All sizes; $1.25 everywhere, tomorrow..... **55c**

Women's Pajamas

Third Floor—Center

For Monday a thousand of these attractive two-piece crepe pajamas, pretty floral patterns; pink, blue and orchid or plain white or flesh. As illustrated; $2.25 is generally the price, at **1.89**

Two-piece pajamas of Soisette, jacket prettily scalloped with white binding, V-shaped neck, white binding; pink, blue, orchid. Illustrated. $3.50 value..... **2.59**

Step-in-Bloomers of tub silk, trimmed with fancy lace inserts and edge; flesh, peach and orchid. Marked elsewhere at $2.25; Monday, special at, **1.89**

Radium Silk Night Gowns, trimmed with band of fine lace. The kind you would expect to pay $4.00 for elsewhere, special tomorrow at **3.48**

Comforters, Blankets

Second Floor—Dearborn Street

75 bed comforters, fine wool filled and covered with plain jacquard silk. Some with silk dot centers and 12-inch border to match. Sizes 72x78 inches and 72x84 inches; values to $15.00; Monday special, choice at..... **9.48**

250 pairs all wool plaid bed blankets, size 70x80 inches, 70x82 inches and 72x84 inches; Soisette and mohair bound; in pink, blue, gray and tan; positively worth $18; Monday, pair.. **10.98**

275 bed comforters, silkoline covered and filled with good white fluffy cotton, with 9-inch border to match. Our $6.98 value, special at... **3.98**

2 Layer Whip Cream Cake, 45c

Twelfth Floor—None Delivered

Delicious! A fluffy two-layer cake, filled with crushed pineapple and topped with pure whipped cream, baked in our own clean, sanitary, daylight bakery; Monday, large size at **45c**

U. S. N. Hard Wood Boxes, 49c

Eighth Floor—No Mail or Phone Orders.

United States Navy signal lamp boxes, made in the most substantial manner of hardwood—all parts screwed and bound with metal straps—strong hinges and hasp for padlock—will not warp; size, 14x17x19 inches, with stout rope handles, a splendid tool box—for the garage, the porch, for storage and a thousand and one other needs; while 1,200 last, Monday at.. **49c**

Silk Store Specials

Second Floor—State Street

Silk Canton crepes, as popular as ever; here are the pure silks, fine crepe weave, extra heavy qualities; rich, brilliant lustre, in wanted light and dark shades; 40 inches wide; regular $4.00 values; Monday at, yard..... **2.69**

40-inch satin charmeuse, rich, soft and clinging; excellent wearing dress quality and much in vogue; black, white, brown, navy, Japan, etc.; should retail for 2.50; tomorrow at, yard..... **1.98**

40-inch black crepe romaine, for handsome gowns; unusually fine, extra heavy pure silk quality, drapes gracefully, rich raven black, regular $4.50 value, at, yard **3.48**

Pure silk pongee, fine domestic heavy quality, firmly woven, popular natural or linen color; excellent wearing quality for dresses, blouses, misses' skirts, etc., at, yard **98c**

Yarns at About Half

Sixth Floor—Center

Pure wool worsted yarn, medium and heavy, suitable for sweaters, scarfs, hosiery, etc. Choice of royal navy, myrtle, Copenhagen, red, American beauty, medium and dark gray, rose and purple. Large skeins, as illustrated. The 75c grade; skein **35c**

Lustre yarn, mixture of art silk and wool; large ball, as illustrated; in all the new shades, two-tone French blue, jade, cocoa, gray, black, rose, tangerine, orchid, cinder, pumpkin, bonfire, midnight, coral; 50c value, ball.. **35c**

Persian lamb yarn, used for trimming; black, chinchilla, white, red, tan; 75c quality, skein **39c**

Irish Table Linens

Second Floor—Center

218 all pure Irish linen table cloths, they are very slightly imperfect, such as a drop thread, hardly noticeable, at greatly reduced prices, while they last (no mail or phone orders):

62 Table cloths, 68x68 inches; all linen; worth $4.50; special..... **2.98**

82 Table cloths, 72x72 inches; all linen; worth $6; special..... **3.98**

46 Table cloths, 72x72 inches; all linen; worth $7.50 special..... **$5**

64 Table cloths, 72x90 inches; all linen; worth $9; special..... **$6**

Bleached table damask, 70 inches wide, guaranteed all pure Belgian linen; floral and polka dot patterns; regular $2.50 grade; at, yard. **1.79**

5,000 yards of bleached crash toweling, 17 inches wide, fine and heavy, fast colors, red or blue border or plain white. Positively worth 50c, very special, yard..... **35c**

Bleached double thread, hemmed Turkish towels, 22x44 inches; 65c generally, at..... **37c**

Grass bleached all-pure linen hem- stitched huck towels, 18x34 inches; 59c elsewhere, at..... **39c**

56 snowy white bed spreads, the real P. K. quilt, 86x99 inches, for beds with a box spring mattress. Easy to launder; $6 values, at each **2.98**

The Notions

Main Floor—Center

Stocking feet, made of fine lisle thread, to repair all grades of hosiery, in black, brown, gray and white, sizes from 8½ to 10½, Monday special at, the pair..... **23c**

Star mercerized machine thread, No. 50, white only, the dozen **29c**

Mercerized machine thread, 1,000 yards on spool, 6 colors only, spool **14c**

Sat'n Slippers, 2.65

Fourth Floor—State Street

A money saving opportunity appealing as worthy of selection are these women's black satin slippers. Made of famous Skiner satin that wears so satisfactorily.

Steel slipper shanks in several attractive designs—for only..... **98c**

Popular one-strap style; well made and perfect fitting lasts; choice of button or buckle effects; low block, military or Junior Louis heels. Inimitable $3.50 value, especially lowered for Monday, to ... **2.65**

The Acme In Value Giving Attained In These Home Needs

Eighth Floor

Rotating curtain stretcher, with adjustable nickel pins, strong center brace..... **1.98**

Large size cedar wash tubs, corrugated inside.. **1.79**

ANCHOR BRAND

Anchor brand clothes wringer, 12-inch rubber rolls, guaranteed for 3 years..... **3.98**

Galvanized corrugated garbage pails with cover..... **49c**

Nickel plated challenge electric toasters, will toast 2 pieces of toast at one time; complete with cord and plug, at..... **2.59**

Harz Mountain Roller canaries, all in full song at... **6.95**

Brass pull chain socket, **29c**

Pott's cast irons, 3 irons, handle and stand, at.. **98c**

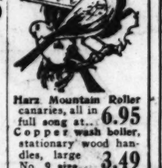
Genuine arcade glass wall coffee mill, holds 1 lb. of coffee, steel grinder..... **1.19**

Iron pot roasting kettles, make tough cuts of meat tender, at..... **1.89**

Hair Clippers, highly tempered blades, producing best cutting qualities..... **1.19**

Shoe shining stand with foot rest, mission finish.. **98c**

Detroit jewel cabinet gas range, large oven and broiler, white enamel, self-lighter; connected free. **43.98**



Heavy galvanized iron; attach to any window.. **1.59**

Sugar, 10 Lbs. for 33c

Fine granulated, with $2.00 grocery order (flour, soap and chicken feed not included). *Twelfth Floor*

Coffee, fancy fresh roasted, Breakfast Blend, 3 lbs., $1.

Tea, Japan, fine quality, basket fired, reg. 75c; lb., 39c.

Quaker puffed wheat, 2 pkgs. 27c.

Kellogg's Krumbles, regular 15c pkg., 3 for 29c.

Sambo buckwheat flour, 20 oz pkg., 3 for 27c.

Fairy macaroni, regular 15c; 3 pkgs., 29c.

Hong Kong Chinese noodles, 3 pkgs., 27c.

Lutz & Schramm Chow or Relish, 20 oz. jar, 29c.

Veal Loin Chops pound ..... **From fancy milk fed calves, 18c**

Pot roast, from fine native beef, special, lb.. **8½c**

Calif. hams, fancy sugar cured, 6 to 8 lb. average, at, lb..... **11c**

Lutz & Schramm chili sauce, 8 oz. bottle, 17c.

Lutz & Schramm pure apple cider vinegar, pt. bottle, 17c.

Moir's imported herring in tomato sauce, large oval can, 15c.

Kremp's salad dressing, 10 oz. bottle, 29c.

Peas, Union League, extra sifted, small Early Junes, can, 27c.

Corn, Nonesuch, little kernel, 3 cans, 27c.

Damson jam, pure fruit and sugar, 7 lb. can, 89c.

Snider's or Van Camp's baked beans, No. 1 can, 9 for 25c.

College Inn soups, chicken broth or tomato, can, 18c.

String Beans, Refugee cut, three cans, 45c.

Tomato Catsup, pt. bottle, 23c.

Black Walnuts, all new, 10 lbs., 39c.

Olive oil, virgin, finest imported, quart can, 1.17.

Minute tapioca, the pound package at 23c.

Jaxon's prepared mustard, 2 jars, 27c.

True Blue condensed bluing, 3 bottles for 25c.

Chicken Feed 100 lb. Bag, 1.49

Twelfth Floor

Chicken feed screenings, broken wheat with a small mixture of oats and buckwheat; extra good grade; very special Monday at

100 lb. bag 1.49

Wall Paper, 35c Roll at 11c

Tenth Floor—No Mail or Phone Orders.

30-inch "Duplex" oatmeal wall papers in tan and gray, other attractive selections of tapestry, two-toned, blended and grass effects, appropriate for parlors, living rooms and halls, satin striped and floral patterns for bedrooms; worth 25c; special for Monday's selling at, roll **11c**

$1.20 Linoleum Sq. Yard, 75c

Ninth Floor

(No Mail or Phone Orders. Bring Room Measurements.)

Printed linoleum, 4 yards wide, made of best quality cork and linseed oil on strong burlap back, colors printed extra deep, which denotes long wear, but because of slight imperfections in the print that are scarcely noticeable, the actual 1.20 values at, the square yard ... **75c**

Newest Ideas in Spring Dresses for Women and Misses: In Our Basement

The Wash Goods

Basement

36-inch dress and wrapper percale, wanted dark and light colors, special, at yard **15½c**

36-inch bleached muslin, a fine quality for sheets and pillow cases, tomorrow, yard.. **12½c**

36-inch unbleached sheeting, heavy round thread weave, Monday, at, the yard..... **11½c**

54x90-inch bleached sheets, fine linen finish, French center seam, tomorrow, each **97c**

The Silks

Monday, a special offer of new desirable dress silks at an unusual price; included are:

Taffetas, satins, crepes de Chines, Georgette crepes, wash satins, tub silks, etc.,

A brilliant selection of light and dark shades, for dresses, blouses, skirts, lingerie, linings, etc., 36 to 40 inches wide; values to $2.00; tomorrow, your choice of 5,000 yards; yard..... **1.27**

Linoleum Rugs

Basement

6x9 feet genuine cork linoleum rugs, of a high grade composition of cork and linseed oil compressed onto a strong burlap foundation; appropriate for kitchens, bedrooms, sleeping porches, sun parlors, etc., because of slight imperfections they're classed as "seconds," usually sold at $8.00; tomorrow (no mail or phone orders), while only 50 rugs last, at **4.97**

Boys' 8.50 O'coats, 4.47

A great group of boys' overcoats in all the latest dark shades, of chinchilla, all wool friezes and cheviots; button to neck style. Excellently lined throughout, sizes 3½ to 9, at **4.47**

Gloves

Basement

Women's cashmerette gloves, mercerized lining, two clasp style; in beaver, mode and gray; Monday at **27c**

Boys' fur back mittens, warm, fleece lined, leather palms, in black only; worth more but priced at **47c**

Men's jersey cloth gloves, Astrakhan back, warm fleece lined, in black only; Monday, special at only.... **47c**

Direct from New York, and consequently they embody all the latest ideas in new spring dresses for women and misses—a made of fine lustrous silk taffetas, Juliant crepe, tricotine and Poiret twill; all the newest combination effect dresses of wool crepe, in navy, cocoa, almond, tan and Paisley, neat pleated skirt, one piece and straight line models; beautifully hand embroidered, braided and ruffled—only one of the many handsome models as illustrated—misses' sizes 16 to 18; 36 to 44 for women; $15 values, at only...

9.97

Cheese Extra fancy Wisconsin (none delivered), lb... **27c**

The Dress Fabrics

Basement

41-inch new dress serges, fine close weave, splendid wearing quality for women's dresses, skirts, etc.; a splendid assortment of all the most wanted colors; other stores ask as high as $1.10, but tomorrow it's priced at..... **87c**

27 in. heavy fleeced outing flannel, light and dark colors; the regular 15c quality; tomorrow at..... **13½c**

72x84-inch bed comforters, silkoline covered and filled with fine white cotton; light, medium and dark colors; $4.50 values at..... **2.79**

Plaid bed blankets, double bed size, thread whipped edges, warm, closely woven nap; special for tomorrow at..... **2.97**

Bed comforters, heavy sateen covered, filled with white laminated cotton, some with 9 inch border; $8.00 values; while 150 comforters last, at..... **5.97**

Women's Oxfords

It isn't often that such unusual values in women's oxfords are offered of tan and black calfskin, good quality oak leather soles, military heels, rubber heels attached, all sizes, actual 3.00 values —at... **1.97**

Underwear

Basement

Women's ribbed cotton fleeced pants, ankle length, 75c usually, Monday special, at..... **47c**

Women's mixed wool vests and ankle length pants; actual $1.22 values, at only..... **97c**

Children's ribbed cotton, fleece finish vests; sizes 6 to 14 years; tomorrow at..... **37c**

Men's ribbed cotton shirts, winter weight, broken sizes; the regular $1 values at only..... **57c**

Lace Curtains

Basement

Fine filet and Nottingham lace curtains, of the finest-of yarns, desirable patterns, 2½ yards long; $3.25 values, at, pair..... **2.23**

Filet curtain net, large group of patterns; white or ivory tinted; 36 in. wide; 60c values, at, yard **33c**

Sample lace curtains, many to match, slightly wrinkled from handling, worth $2.50 pair; tomorrow at, pair **77c**

Bleached white damask, 70 inches wide, regular $2.50 grade; at, yard. **1.79**

Grass bleached all-pure linen hem- stitched huck towels, 18x34 inches; 59c elsewhere, at..... **39c**

Women's mixed wool vests and ankle length pants; actual $1.22 values, at only..... **97c**

Men's ribbed cotton shirts, winter weight, broken sizes; the regular $1 values at only..... **57c**

Bedroom Needs

Tenth Floor

45-pound all cotton felt wrapped mattress; roll edge, art ticking, deeply tufted stitched edges; others $15; special..... **9.98**

All sizes of large continuous post tube beds; large fillers; finished ivory and American walnut; value $11; special, while 400 last, tomorrow at **8.49**

Link top, ...ver, pipe frame, bed spring, helical support) special at **4.49**

NEWS OF THE RELIGIOUS WORLD

Churches Join Move for Better City Council

By the Rev. W. B. Norton.

APPEALS for aldermen of courage, honesty, and ability, irrespective of political party lines will be made today in Chicago pulpits at the suggestion of the Better City Council movement indorsed by the Chicago Church federation, composed of fifteen denominations, the Episcopal clergy, and the Chicago Rabbinical association.

Letters were sent to all pastors, Catholic, Protestant, and Jewish, asking that at least ten minutes be given today or yesterday, in the case of rabbis, to a discussion of this question either by the pastor or by some one invited to speak.

As next Friday, Feb. 2, is the last day for filing nominating petitions for candidates, today will be the last opportunity for the churches to exert their influence against corruption and inefficiency, except in the matter of voting at the aldermanic elections and primaries for mayor on Feb. 27 and in the final election for mayor, city treasurer, and city clerk on April 3.

Recently representatives of the Better City Council movement addressed the various ministers' meetings and associations and suggested today as the time for united utterances on the theme.

Reports from the collection taken in all Catholic churches in the Chicago archdiocese before Christmas, known as "Peter's Pence," show that a total offering of $115,044.74 was made. The money will be devoted, the chancery office explains, to benefactions fostered by Pope Pius XI., most of them to give relief to those who have suffered by the war and its aftermath. Twenty-six parishes gave over $1,000 each. Those giving $2,000 or more were: Holy Name, $3,176; St. Mel's, $2,535; Our Lady of Sorrows, $2,319; Visitation, $2,500. Students of the Quigley Preparatory seminary gave $108, and the Oak Forest infirmary gave $115.

The Rev. Harry Emerson Fosdick, a Baptist minister, who is at the same time preacher at the First Presbyterian church, New York, and professor in Union Theological seminary in that city, will speak at 8 this evening at the Sunday Evening club at Orchestra hall on "Lawlessness." Dr. Fosdick at the present time is the storm center of the controversy being waged under the leadership of William Jennings Bryan on so-called "Fundamentalism." Clifford W. Barnes will speak at 7 on "Friends of the Master."

The Rev. Wilbur O. Carrier, D.D., has been elected acting pastor of the Third Presbyterian church, Ogden and Ashland boulevards. He will preach today at the church and will undertake the pastoral care of the congregation. He succeeds Dr. Charles S. Stevens, resigned, until a permanent pastor is chosen.

A union meeting of ministers will be held tomorrow at 10:30 at the Y. M. C. A. auditorium, 19 South La Salle street, under the auspices of the Chicago Church federation. The Rev. Henry H. Halley, who can repeat verbatim the Bible for fifteen consecutive hours, will recite selections from the Bible from memory at the opening of the meeting. Addresses will be made by Howard Agnew Johnston, president of the federation, and the Rev. Albert H. Gage, director of religious education, Chicago Baptist association.

Miss Mary McDowell, who was for a time a guest of the Czecho-Slovakian government, will speak on her experiences at the luncheon of the world friendship commission of the Chicago Church federation at the Great Northern hotel next Wednesday at 12:30.

The Rev. A. S. Nickless has resigned the pastorate of the Albany Park Presbyterian church, and will become associate pastor of the Fourth Presbyterian church, of which Dr. John Timothy Stone is pastor.

THE REV. C. F. DONOVAN.

The Rev. C. F. Donovan, one of the editors of the New World, the Rev. T. V. Shannon being editor in chief, will speak today at the Catholic Church of the Blessed Sacrament, under the auspices of the men of the Holy Name society, in the interests of the circulation of religious literature.

For four years Father Donovan has been promoting this work. He sometimes speaks five and six times on Sunday; that is, at every mass. He does not transact any business on Sunday in connection with his work, but tells of the need of religious reading in the family. He does not, he says, lay upon the people the taking of his paper as a duty, but as an opportunity. He never criticises the daily papers, but says they are a necessity to those who want to keep up with the news of the world. After he has presented the subject to the congregation the men of the Holy Name society make a personal canvass. In this way, he says, he has received as high as 1,900 subscriptions to his paper from a single church.

A special press period has been designated by Archbishop Mundelein during Lent, which begins Feb. 14. Recently Father Shannon and Father Donovan went to Detroit to inaugurate the plan of personal solicitation for the press in the churches.

The Congregationalists at the meeting of their benevolent boards last week at the Chicago Beach hotel, set $5,000,000 as a goal for next year for home and foreign missions. The amount is the same as last year, but the hope was expressed that with better education the goal could be reached this year, whereas last year but 60 per cent was collected.

Albion college, Michigan, which has a strong alumni in Chicago, will begin next Thursday an intensive campaign for $1,700,000. Other projects for Methodist institutions in Michigan will ask for $550,000, making a total asking of $2,200,000. The Wesley foundation of the University of Michigan will receive $250,000 of the total.

The Federal Council of the Churches of Christ in America has requested the churches to recognize Feb. 11, the Sunday nearest Lincoln's birthday, as Race Relations Sunday, in which effort will be made to create sentiment against lynching and to establish better relations between the races.

The three hundredth anniversary of the founding of New York City will be made the occasion of a celebration by Protestants, in recognition of the Huguenots and Walloons, French and Belgian Protestants, respectively, who were the first settlers of New York. The organization in charge is called the Huguenot-Walloon New Netherlands tercentenary commission, with which the Federal Council of Churches will coöperate.

The radio service broadcasting the addresses and music at the Sunday Evening club at Orchestra hall has brought replies from New York, Louisiana, western Montana, and northern Minnesota. The announcement by President C. W. Barnes, "We will now take the collection," also has been heard, with the result that contributions ranging from 10 cents to $100 have been sent in. The service complete has also been installed in churches with small congregations. Invalids, farmers living far from town, and others have expressed appreciation. It is estimated that, instead of 3,000 hearing the service, as hitherto, 500,000 listen in.

The Edgewater Presbyterian church, Kenmore and Bryn Mawr avenues, has called as an associate of the pastor, Dr. Asa J. Ferry, and educational director, the Rev. William S. Carpenter, pastor of the Parkland Presbyterian church, Flint, Mich. The new director will speak this evening at 7:30. Plans for the new and great Edgewater church are now being drawn by the architects.

Over 2,000,000 church members and ministers of the United States and Canada will be represented at Toronto, Can., Feb. 14, 15, at the annual meeting of the American section of the alliance of reformed churches throughout the world holding the Presbytrian system. Delegates from Chicago are Dr. W. C. Covert, Dr. John Timothy Stone, Holmes Forsyth and Oliver R. Williamson. Dr. Charles W. Gordon, "Ralph Connor," Winnipeg; John H. Finley, New York; and Dr. Samuel Zwemer, Cairo, Egypt, will be on the program.

The Ravenswood Methodist Episcopal church, North Hermitage and Sunnyside avenues, will celebrate today the fiftieth anniversary of its organization and the third anniversary of its community house. Bishop Thomas Nicholson will preach at 10:30. George W. Dixon of the Chicago temple will present to the church a model of the frame building which the first church used following the Chicago fire while the brick building was being erected. The model will be used as a "Joash chest" and through a hole cut in the roof the contributions for the day will be dropped. The Rev. C. K. Carpenter is pastor.

Hyde Park Presbyterian church, the Rev. Ralph Marhsall Davis, pastor, is planning improvements on the church plant to cost $150,000.

Next Friday will be the fortieth anniversary of the founding of the United Society of Christian Endeavor. Dr. Francis E. Clark, the founder of the society, is still president, and is known as Father Endeavor Clark. In America 6,000 new societies have been organized in the last two years and in Germany since the war 900 new societies have been formed. There are societies now in practically every country in the world.

The Rev. Frank H. Throop, Soochow, China, will speak this evening at the First Presbyterian church, 41st street and Grand boulevard, on "The Changing Chinese."

The Drexel Park Presbyterian church Bible class, which claims to be the largest Bible class in any Chicago Presbyterian church, challenges all south side Presbyterian churches to a contest for the largest attendance up to Easter. George Bly, president of the class, offers a silver loving cup to the winning class.

The Rev. Murray Bartlett, D. D., LL. D., president of Hobart college, Geneva, N. Y., will preach this evening at St. Edmund's Episcopal church, 5831 Indiana avenue, and will be the guest tomorrow evening at the University club of the Hobart alumni. Dr. W. O. Waters, rector of Grace Episcopal church, president of the alumni association, will preside. The Rev. Gardner MacWhorter is secretary of the association and priest in charge of St. Edmund's. Hobart college raised over $1,000,000 last year for buildings and endowment.

The Chicago local of the Walther league, an international organization of young people of the Missouri synod at the Evangelical Lutheran church, will give the drama, "The Empty House," today at 3 o'clock at the Cort theater, the proceeds to go to building a new hospice home. The object of the league is the establishment of a system of hospice homes throughout the country for the benefit of young people who are away from home.

SERMONS AND SERVICES in CHICAGO CHURCHES TODAY

BAPTIST.

Ainslie Avenue, Ainslie and Kildare-avs. The Rev. C. C. Mefferds. 11 a. m.

First, 935 E. 50th-st. The Rev. Perry J. Stackhouse. 11 a. m.: "The Disciple Who Emerged from the Storm." 8 p. m.: "Dost Thou Believe on the Son of God?"

Garfield Park, 4100 Jackson-blvd. The Rev. E. A. Shulls. 11 a. m.: "Our Religious Education." 7:45 p. m.: "The Test of Discipleship."

Irving Park First, Irving Park-blvd. and Kostner-av. The Rev. G. C. Crippen. 11 a. m.: "The Real Spiritual Life." 7:45 p. m.: "Babbitt—Is He a Typical Business Man?"

La Salle Avenue, 1219 N. La Salle-st. The Rev. Joseph B. Rogers. 11 a. m.: "Some Elements of a Successful Life." 7:45 p. m.: "Some Advantages of Being a Christian."

Lorimer Memorial, 7300 St. Lawrence-av. The Rev. Charles B. Althoff. 10:50 a. m.: "History of Redemption." 7:45 p. m.: "How God Said a Revival Must Begin."

Normal Park, 6952 Stewart-av. The Rev. Charles T. Holman. 10:45 a. m.: "Jeremiah—The prophet to a Nation in Decay." 7:30 p. m.: Chaplain Maplesden.

Western Avenue, Western and Warren-avs. The Rev. Alfred C. Drummond. 11 a. m.: "The Gate of Life." 7:45 p. m.: "The Christ of the New Day."

CHRISTIAN SCIENCE.

Subject of all churches: "Truth."

First, 4017 Drexel-blvd. 10:45 a. m. and 7:45 p. m.

Second, Wrightwood and Pine Grove-avs. 10:45 a. m. and 7:45 p. m.

Third, 2152 Washington-blvd. 10:45 a. m. and 7:45 p. m.

Fourth, Harvard-av. and W. Marquette-rd. 10:45 a. m. and 7:45 p. m.

Fifth, 4840 Dorchester-av. 10:45 a. m. and 7:45 p. m.

Sixth, 11321 Prairie-av. 10:45 a. m.

Seventh, 5318 Kenmore-av. 10:45 a. m. and 7:45 p. m.

Eighth, 4658 S. Michigan-av. 10:45 a. m. and 7:45 p. m.

Ninth, 6150 Woodlawn-av. 10:45 a. m. and 7:45 p. m.

Tenth, 5640 Blackstone-av. 10:45 a. m. and 7:45 p. m.

Eleventh, 2840 Logan-blvd. 10:45 a. m. and 7:45 p. m.

Twelfth, Waveland-av. and Rokeby-st. 10:45 a. m. and 7:45 p. m.

Thirteenth, 10317 Longwood-blvd. 10:30 a. m.

Fourteenth, Sunnyside-av. and Paulina-st. 10:45 a. m. and 7:45 p. m.

Fifteenth, 233 N. Central-av., Austin. 10:45 a. m. and 7:45 p. m.

Sixteenth, 1716 Lunt-av. 10:45 a. m. and 7:45 p. m.

CONGREGATIONAL.

Argyle Community, 5018 Kenmore-av. The Rev. James S. Ainslie. 11:30 a. m.: "Not to Destroy, But to Fulfill."

Bird Memorial, 9135 Brandon-av. The Rev. Thomas Linewearer. 11 a. m.: "Making Use of God." 7:45 p. m.: The Rev. Charles C. Merrill.

Green Street, 5600 S. Green-st. The Rev. F. C. Ellis. 11 a. m.: "Expressive Religion."

Howard Community, Howard and Greenview-avs. The Rev. Chester F. Dunham. 11 a. m.: "The Tale of Four Cities."

Hyde Park, 5600 Dorchester-av. The Rev. Paul G. Macy. 11 a. m.: "Do People Need to Be Converted?"

Leavitt Street, Leavitt-st. and Hadden-av. The Rev. W. A. Grubbs. 10 a. m.: "Choosing a Bride." 7:30 p. m.: "The Promise of Prayer."

New England, Dearborn-st. and Delaware-pl. The Rev. Thornton Anthony Mills. 10:40 a. m.: ["Can Men Do What Jesus Said?"] and 8 p. m.

New First, Washington and Ashland-blvds. The Rev. Gilbert Wilson. 10:30: a. m. "Evasion of Responsibility." 7:45 p. m.: "A Student's Creed."

South, Drexel-blvd. and 40th-st. The Rev. T. Yeoman Williams. 10:30 a. m. and 7:30 p. m.: "The Life of Louis Pasteur."

Warren Avenue, Albany-av. and Albany-ave. 10:30 a. m.: "The Cause of the Child." 7:30 p. m.: "The Gideons."

Wellington Avenue, Wellington-av., near Broadway. The Rev. Von Ogden Vogt. 11 a. m.: "The Law of the Pack or the Law of the Fold."

DISCIPLES OF THE CHRIST.

Austin Boulevard, Austin-blvd. and Superior-st. The Rev. C. S. Lieklester. 11 a. m. and 7:30 p. m.

Evanston, Greenleaf-st. and Maple-av. The Rev. Fred S. Nichols. 11 a. m.

Irving Park, Cullom and Kildare-av. The Rev. S. E. Deadman. 11 a. m.: "The Church at Corinth." 7:30 p. m.: "Some Men Christ Won."

Jackson Boulevard, 2421 Jackson-blvd. The Rev. Charles R. Oakley. 10:45 a. m.: "Winning Souls." 7:45 p. m.: "Home."

Memorial Church of Christ, Oakwood-blvd., near Cottage Grove-av. The Rev. W. E. Garrison. 11 a. m.

Oak Park, Jackson-blvd. and Cuyler-av. The Rev. Ralph W. Nelson. 11 a. m.: "God's Recipe of Fashion."

Sheffield Y. M. C. A., 1725 Wilson-av. The Rev. D. A. Wickizer. 11 a. m. and 7:45 p. m.

University, 5700 University-av. The Rev. Edward S. Ames. 11 a. m.: "Manhood."

EPISCOPAL.

Advent, Logan-blvd. and Francisco-av. The Rev. Gerald G. Moore. 7:30 and 11 a. m. and 7:45 p. m.

Ascension, 1133 N. La Salle-st. The Rev. William B. Stoskopf. 8 and 11 a. m. and 7 p. m.

Atonement, 5749 Kenmore-av. The Rev. F. S. Fleming. 7:30 and 11 a. m. and 5 p. m.

Calvary, 3160 W. Monroe-st. The Rev. H. B. Neely. 7:30 and 10:45 a. m. and 4:30 p. m.: "Men of the Bible: St. Paul, the Man of Vision."

Cathedral Shelter, 117 N. Peoria-st. The Rev. David E. Gibson. 7:30 and 11 a. m.

Christ 6500 Woodlawn-av. The Rev. H. J. Buckingham. 7:30 and 11 a. m. and 7:45 p. m.

Epiphany, Ashland-blvd. and Adams-st. The Rev. Charles L. Street.

Grace, 1439 S. Wabash-av. The Rev. William Otis Waters. 8 and 11 a. m. and 8 p. m.

Holy Apostles, 4050 N. Drake-av. The Rev. J. H. Dennis. 11 a. m.: The Rt. Rev. Charles P. Anderson.

Mediator, 110th-st. and Horne-av. The Rev. Frank Myers. 7:30 and 11 a. m.: "The Hero of Damascus."

Redeemer, 1420 E. 56th-st. The Rev. J. H. Hopkins. 8 and 11 a. m. and 7:30 p. m.

St. Barnabas', 4241 Washington-blvd. The Rev. Walter S. Pond. 7:30 and 11 a. m.: "The Playful Side of Life." 4:30 p. m.: "Miracles."

St. Chrysostom's, 1424 N. Dearborn-st. The Rev. Norman Hutton. 8 and 11 a. m. and 4:30 p. m.

St. James', Cass and Huron-sts. 8 and 10:45 a. m. (The Rev. E. Ashley Gerhard) and 4 p. m.

St. Mark's, 1427 Drexel-blvd. The Rev. R. F. Philbrook. 8 and 11 a. m.

St. Peter's, 621 Belmont-av. The Rev. H. L. Bowen. 7:30 and 11 a. m. and 5 p. m.

Trinity, 26th-st. and Michigan-av. The Rev. Frederic C. Grant. 8 and 11 a. m.: "A Spiritual Universe." 4:30 p. m.: "Christ and the Law."

LUTHERAN.

Bethel, 2101 N. Humboldt-blvd. The Rev. L. G. Engelstad. 10:15 a. m. and 8 p. m.

Christ, Hoyne-av. and Augusta-st. The Rev. E. F. Haertel. 10:45 a. m.

Christ, Harvard-st. and East-av., Oak Park. The Rev. E. T. Lams. 11 a. m.: "Christ's Great Love for Souls."

Christ, Kedzie-blvd. and Milwaukee-av. The Rev. J. H. Meyer. 10:30 a. m.

First, St. Paul's, 1301 N. La Salle-st. The Rev. Henry Kowert. 11 a. m.: "The Gospel of the Power of God."

Grace, 7000 S. Union-av. The Rev. C. E. Hoffsten. 10:45 a. m.: "Wages." 7:45 p. m.: "Co-Laborers with God."

Hope, 6400 Washtenaw-av. The Rev. J. A. Leimer. 10:45 a. m.: "Wanted, Laborers for Christ." 7:45 p. m.: "Power of Prayer."

Mount Olive, Tripp-av. and Byron-st. The Rev. B. H. Heanmeier. 11 a. m.: "Faith and Unbelief." 7:30 p. m.: "Temptation."

Redeemer, Princeton-av. and 66th-pl. The Rev. G. Schuessler. 10:45 a. m. and 7:45 p. m.

St. James', Wrightwood and Drake-avs. The Rev. E. F. Valbracht. 11 a. m.

St. John's, 1208 S. 5th-av., Maywood. The Rev. Morrell E. Boulton. 11 a. m. ["Workers Together with God"] and 7 p. m.

St. John's, 305 Circle-av., Forest Park. The Rev. M. Wagner. 9 a. m. and 7:45 p. m.

St. Luke's, 5916 Rice-st. The Rev. H. A. Preus. 11 a. m.: "Christian Virility."

Trinity, 3100 Lowe-av. The Rev. Arthur Both. 10:45 a. m.

Wicker Park, Hoyne-av. and Le Moyne-st. The Rev. Simon Peter Long. 10:45 a. m.: "The Lord's Laws." 4 p. m.: "John and Jesus."

Windsor Park, 3819 E. 76th-st. The Rev. Arthur Kaub. 10:45 a. m.

METHODIST EPISCOPAL.

First, 124 W. Randolph-st. The Rev. John Thompson. 10:45 a. m.: "Our Changing Mental, Moral, and Religious Habitat."

Grace, 870 N. La Salle-st. The Rev. R. L. Semans. 11 a. m. and 8 p. m.

Hyde Park, 5400 Blackstone. The Rev. Joshua Stansfield. 11 a. m.: "Things Fundamental." 7:45 p. m.: "Brotherhood Night—Evangelistic Hour."

Julia Gay Memorial, Garfield-blvd. and Paulina-st. The Rev. Arthur W. Mohns. 11 a. m. and 8 p. m.

Oakland, Oakland-blvd. and Langley-av. The Rev. Ainslie Young. 11 a. m.: "The Unusual Forces of the Church." 7:30 p. m.: "Fortune of Eternity."

Olivet, 147 S. Keeler-av. The Rev. Frank D. Lawyer. 11 a. m.: "Coöperation in Christian Work." 7:45 p. m.: "Thy Kingdom Come."

Willard Memorial, Euclid-av. and Harvard-st., Oak Park. The Rev. Truman Greene. 11 a. m. and 7:45 p. m.

PRESBYTERIAN.

Avondale, 3253 N. Albany-av. The Rev. Harry Porter. 11 a. m.: "A History Making Prayer." 8 p. m.: "A Wedding Guest Who Neglected Good Manners."

Buena Memorial, 4310 Sheridan-rd. The Rev. Henry Hepburn. 10:30 a. m. and 7:45 p. m.: "The Rev. George Horst.

Emerald Avenue, 6826 S. Halsted-st. The Rev. Richard D. Hughes. 10:30 a. m.: "How Does Christ Save?"

First, 4100 Grand-blvd. The Rev. William Chalmers Covert. 10:30 a. m. "Youth and Leadership." 7:45 p. m.: "The Changing Chinese," the Rev. Frank Throop.

Fourth, 880 N. Michigan-av. The Rev. John Timothy Stone. 11 a. m. and 4 and 8 p. m.

Granville Avenue, Granville and Greenview-avs. The Rev. F. J. Martin. 11 a. m.: "Reproducing Christ." 8 p. m.: "Compassion with the Hungry."

Jefferson Park, 4246 W. Adams-st. The Rev. William J. Du Bourdieu. 11 a. m.: "Speaking with Tongues." 7:30 p. m.: "The Law of the Wood."

Second, 1936 S. Michigan-av. The Rev. Josiah Sibley. 11 a. m.: "Plowing the Sand." 7:45 p. m.: "What Men Can Do."

South Chicago, 9100 Exchange-av. The Rev. G. C. Whimsett. 11 a. m.: "How Much Better Is a Man than a Sheep?" 8 p. m.: "The Present Condition of Our Public Schools," Dr. John Dill Robertson.

Third, Ashland-blvd. and Ogden-av. The Rev. Wilbur Carrier. 10:45 a. m.: "The Door Opened or Shut." 7:45 p. m.: "A Journey Through Corea."

ROMAN CATHOLIC.

Holy Name cathedral, 30 E. Superior-st. Low mass at 5:15, 6 a. m., and hourly thereafter, with high mass at 11 a. m. 7:30 p. m., vespers.

St. Mary's, Wabash-av. and 9th-st. 3, 6, 7, 8, 9, and 10; high mass, 11. Benediction, 8 p. m.

St. Peter's, Clark and Polk-sts. Masses, 5:30, 7, 8, and 9; high mass, 10:15. Benediction, 8 p. m.

St. Patrick's, Adams and Des Plaines-sts. The Rev. William J. McNamee. Masses, 3:30, 6, 7, 8, 9, and 10 a. m. and 12:10 p. m.; high mass, 10:45 a. m.

SUNDAY EVENING CLUBS.

Chicago, Orchestra hall. 7: "Friends of the Master," Clifford W. Barnes. 8: "Lawlessness," Dr. Harry Fosdick of New York.

UNITARIAN.

First, 5700 Woodlawn-av. The Rev. W. Hanson Pulsford. 11 a. m.: "Toleration or Indifference."

Third, Park theater, Lake-st. and Austin-av. The Rev. A. Wakefield Slaten. 11 a. m.: "The Rising Tide of the People's Religion."

Unity, 650 Barry-av. The Rev. Fred V. Hawley. 11 a. m.: "Freedom and Religion."

MISCELLANEOUS.

All Souls', 700 Oakwood-blvd. The Rev. John Morris Evans. 11 a. m.: "The Unfailing Springs."

Bahai assembly, 8S. John hall, Masonic temple. 3:30 p. m.: "The Divine Station of Christ."

Central, Orchestra hall. The Rev. Frederick F. Shannon. 11 a. m.

Christ Church Radiant, 2839 McLean-av. The Rev. A. C. Elder. 10:45 a. m.: "Reincarnation and Resurrection."

Christadelphian, 811 Masonic temple. 10:45 a. m.: James Craig. 7:30 p. m.: "The Signs of the Times."

Divine Science, 8 S. Dearborn-st. The Rev. Alice R. Hitchie. 11 a. m.: "The Immediate Antidote."

Ethical society, 410 S. Michigan-av. 11 a. m.: "My Life Is Worth Living." Horace J. Bridges.

Independent Religious society, Woods theater, M. M. Mangasarian. 11 a. m.: "The Origins of the American Mind."

Kenwood Evangelical, 4600 Greenwood-av. The Rev. Albert J. McCartney. 10:45 a. m.

Lincoln Christianity school, Auditorium building. 11 a. m.: "Redemption through the Cross and Blood of Jesus Christ." Ida Mingle.

People's, 4650 Sheridan-rd. The Rev. Preston Bradley. 10:45 a. m.: "Is the World Growing Better?"

People's Liberal, 6468 Stewart-av. The Rev. R. A. White. 10:30 a. m.: "The Apostasy of the Rev. Percy Grant."

Unity Fellowship of Practical Christianity, 1008 Pine Arts building. W. L. Hoschoner. 11 a. m.

Zion, Roosevelt hall, State-Lake building. The Rev. Wilbur Glenn Voliva. 2:45 p. m.

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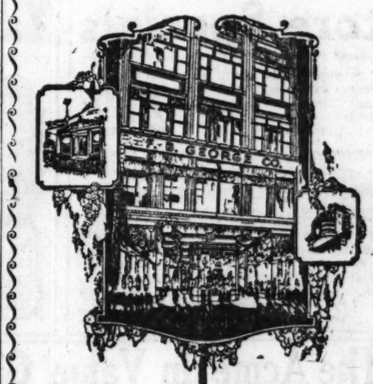

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Fearless

Hearst's International Loved and Respected for the Enemies It is Making

How do you account for the surprising growth of a magazine like Hearst's International, or for its grip on the American people?

By what authority is this big, powerful, alluring, appealing book so rapidly earning—even among its opponents—the name of America's strongest magazine?

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It is fearless.

Under the editorship of NORMAN HAPGOOD, Hearst's International is as fearless as it is powerful.

Facing a challenge too tremendous to be ignored, the International has settled down to a long, grim fight against dope, and the invisible menace of all illegal activities, WHEREVER FOUND.

Hearst's International is loved and respected for the enemies its fearless policy is making.

Analyze these enemies: you will find their ranks jammed and crowded with secret reactionaries—with so-called "conservatives" who put MONEY above HUMANITY.

What is the best policeman?

"LIGHT," answers Emerson.

Which seems to give us the International's creed in a nutshell.

It is turning upon the secret, slinking, slimy enemies of good business and good citizenship the searchlight of pitiless publicity.

When it starts after the secrets of the dope ring, or of the Ku Klux Klan, or of any other menace to the wholesomeness and integrity of family and national life, the International has a way of getting the WHOLE STORY.

Dope

One Out of Every Hundred Uses It. Inside Workings of Huge Dope Ring Exposed by Hearst's International.

Dope that sinister menace that eats away body and brain, now rages here at home more violently than in any other country in the world.

One little town of 5,000 men, women and children uses more dope today than all the hospitals in the city of New York.

Government is doing next to nothing to muzzle this menace. Dope officials are bought up. Policemen are bribed. Doctors and druggists who "need the money" are in collusion.

Men and women of power and refinement—even children—are on the lists of drug users.

The Dope traffic is shameless. The stuff is being sold under your very eyes—every hour, every day.

The drug evil must be controlled.

IT SHALL BE CONTROLLED.

The first step is to put the facts, proved with documents, before the American people.

A copy of the February issue of Hearst's International, containing the facts, figures and photographs, is being put into the hands of every Senator and Congressman in Washington.

The rulers of our country shall have their responsibility forced home to them by being shown the facts—the appalling headway dope has gained in America.

THEY WILL BE COMPELLED TO ACT.

Ku Klux

Is Klan Now Planning to Investigate Hearst's International?

Among the papers of NORMAN HAPGOOD, editor of the International Magazine, is a certain Ku Klux publication which refers in scathing terms to the articles now running in Mr. Hapgood's series exposing the inner workings of the Klan.

"The facts exposed in Hearst's International," says this K. K. K. publication, "could only have been obtained by theft or burglary."

When you turn to Mr. Hapgood's articles in the International, the significance of this accusation will be instantly apparent. His articles consist chiefly of exact copies of signed, dated documents intended by the Klan only for Klansmen's eyes. In the "Invisible Empire's" own words, these documents are "exceedingly itsub"—which is Ku Klux for "sacredly private and confidential."

Is not the Klan's hasty charge an unwitting tribute to both the authenticity and the importance of the facts exposed?

Perhaps the Klan now plans to return the compliment by investigating Hearst's International.

Should this come to pass, the International's fund of "inside stuff" on the workings of the Klan will be further enriched, and its readers will benefit accordingly.

It is becoming increasingly difficult to turn out enough copies of the International to meet the demand.

Here is one reason.

In towns where the Klan is strongest, last month's International was quietly bought up, the day it appeared on the news stands, by certain small groups of men.

Who are these men? Why are they so watchfully waiting to take this magazine off the market the moment the newsdealer gets his supply?

The Rising Tide

Hearst's International for February is out today.

You will find it a thing of rare and compelling beauty—full of richness, art, thrills, action—and above all, bristling with FACTS.

Never in the history of magazine making have such masterful paintings been reproduced with such striking color contrasts and appeal. In the 150 pages and more of fact, fiction, art and editorials, is ample explanation of the rising tide of new-reader demand.

The International's circulation grows so fast that many readers are disappointed at the news stands.

Thousands tried to buy the January number—and found the dealer's supply exhausted.

To all who have been thus disappointed in the past, to all who have set their hearts on "never missing an International after this," the FREE LIBRARY coupon printed on this page is a double opportunity.

Just Our

FEARLESS

On every news stand you pass today, you will see this face—the face of "The Temptress"—looking up at you.

If proof is needed of the utter fearlessness of Hearst's International, you will find it in the amazing exposure of *facts* in this number. In "The House that Dope Built," Sidney Howard tells the inside story of Dope in this country. Norman Hapgood, in "The New Threat of the Ku Klux Klan," exposes the Klan's secret control of our courts.

The editorials on this newspaper page give you a clue to these astounding developments—as this cover painting by Benda gives you a hint of the *beauty*, the mystery and the intimate appeal that flood the pages of this unprecedented issue.

In this number, moreover, Blasco Ibanez, of "Four Horsemen" fame, begins his latest and greatest novel, "The Temptress." Paul De Kruif tells the truth about "monkey glands."

Eight best short stories of the month, three distinguished serials, a world survey in a dozen gripping articles—page upon page of color paintings by the world's greatest artists.

H. G. Wells, Somerset Maugham, Gouverneur Morris, Achmed Abdullah, Count Tolstoi, Margaret Sangster, Flagg, Louderback, Cornwell, Mitchell, Shinn, Benda, Steele, Thomson—the names and titles in the Table of Contents are words to conjure with.

Get your copy while you can. The pile of Internationals on the news stand melts away before you know it.

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In order to demonstrate—to all who have not had opportunity to read Heart's International in 1922—that the Best Writers and Artists in the whole world are pouring their choicest creations into this wonderful magazine, we are reprinting from our 1922 issues a splendid selection of the Best Short Stories and Articles and sending this handsome volume WITHOUT EXTRA CHARGE to all who act immediately on our offer as stated in the attached Coupon.

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BOOKS

Books wind into the heart.—
HAZLITT.

Best Sellers of the Ages

By James O'Donnell Bennett.

Fifty-eighth Paper—The "Agamemnon"; Its Beauty and Its Lesson.

THIS play—the "Agamemnon" of Æschylus—lacks twenty years of being twenty-four centuries old.

And it is as urgent as the question that this morning lies heavy upon the hearts of thoughtful men and women everywhere—the question whether the word Europe—"land of the setting sun"—which Semitic Asiatics gave in a locative sense to the region on their west, shall take on in our time a new and sinister meaning.

A man who possessed a more resplendent power of expression than ever had been demonstrated in the world up to his time, who was the first great stage manager in the annals of the theater, and who remains to this day one of the most daring we know about, who was an arranger of dances and could himself dance, who was the first dramatic producer to use appropriate costume and could himself design costumes, who was the first to erect a stage and the first to get action into a tragedy, who was a soldier in two of the decisive battles of the world—Marathon and Salamis—and who received the equivalent of our distinguished service medal for his valor in the land fight—such a man, alert, initiative, ingenious, prolific, and successful, writing for the shrewdest audience that ever seated itself in a theater, and winning thirteen prizes for drama in civic contest, furious, too, when a younger writer named Sophocles carried off the fourteenth—such a man, I say, a traveler and close to life and business and to us, wrote this play in his sixty-seventh hale year.

Read it, soldier of the latest war, and learn how like to thine was ancient pain—the chill, crowded deck, the delayed rations, the rain and the vermin-breeding ground, the biting winter days and, worse, the days of heat brooding and breeding, still and sickening, over the camp.

Read it, citizen, disturbed and afflicted by mankind's present trouble, and learn how never was trouble that was not like to thine. Old, too, is the way to cure—but so new as to be still untried.

Æschylus the timely, I call him.

The troops are coming home from Troy!

Across the hundred or so miles of the Ægean that separate the Turkey of our time from Macedonia the beacon fires are leaping. Along the Grecian coast from peak to peak they fly, news of victory and return on their flaming wings. 'Tis the wireless of Homer's men. Picture, on a spring day in the year 458 B. C.—the year Æschylus won a prize with this play and the two that go with it—picture from twenty to thirty thousand Athenians sitting in the white sunshine of a roofless theater to hear for the first time on any stage these words—flaming, winged words—and then, if men tell you that the "Agamemnon" is dead and of interest now only to students, ask yourself whether the work of any man who, quite literally, wrote for a city full, and that city the brain-city of the ages, can ever die. Can words that catch up fire and fling it through the night, across the sea, for the cliffs to catch it, over the mountains and down the valleys, till at last it heals the aching eyes of watchers on palace roofs—can such words ever grow stale or old? The wife of the victorious general is speaking—the general who sent her on the night Troy fell that wireless of fire. She is speaking to the elders of the land that has waited ten years for these tidings, and they, doubtful whether the strain is over, ask her what herald has brought the news. See now the woman's voice turn to leaping flame. Her lips waft fire. Her close packed sentences are streaming signals—

> A Fire-god, from Mount Ida scattering flame,
> Whence starting, beacon after beacon burst
> In flaming message hitherward. Ida first
> Told Hermes' Lemnian Rock, whose answering sign
> Was caught up by towering Athos, the divine,
> With pines immense—yea, fishes of the night
> Swam skyward, drunken with that leaping light,
> . . . . . .
> On! On! Down the coast and over rivers to new heights—
> Across Asôpus like a beaming moon
> The great word leapt, and on Kithairon's height
> Uproused a new relay of racing light.

Through the night it hurries, finding the watchers alert and—incomparable touch of homely actuality amid so much splendor—"waking the wild goats." And always it is—

> Crying for "Fire, more Fire!" 'And fire was reared,
> Stintless and high, a stormy streaming beard,
> That waved in flame beyond the promontory,
> Rock-ridged, that watches the Saronian sea,
> Kindling the night.

The queen's voice sinks. "These be my proofs," she says—

> These be my proofs and tokens that my lord
> From Troy to me hath spoke a burning word.

Twenty-four centuries ago that was new. Is it old now? Nay, and poets—Shelley, Tennyson, Swinburne among others—have been wont to say that never since that spring day in the sunshine have poets surpassed it.

The play moves on amid speculation, lamentation, and groping, for doom hangs over the house of this victor-king who hath been too much victorious. Some of it will baffle the young reader, for the style of our Æschylus is very rugged, very compact, and the aim of his good translators is in their turn to pack his meanings into close English. Among the least successful of them I account the great Browning, who outdid Æschylus himself in ruggedness, and among the most successful Prof. Gilbert Murray, whom we are following in this little paper and whose translation, published a year or two ago, may be readily obtained through any bookseller. But I say let our young reader, like the fire, o'erleap the baffling passages. He will, too, miss the significance of many mythological allusions which Æschylus could trust his audience of fellow citizens to know all about, but half an hour with good old Dr. Smith's classical dictionary will put the boy's feet on firm ground.

And so the play moves on, not act by act—for Æschylus did not make those divisions—but speech by speech. Those speeches, and not ingenious plot and swift movement and sudden amazements, are its glory—speeches that utter heroic conflicts of the soul of man in clash with doom, or that release, as by one generous opening of the hand, his garnered wisdom. Or speeches that paint pictures that are fresh and eloquent today because the pigment was the everlasting truth and the brush, if one may force the figure a little, the elemental experience of man as it repeats itself age unto age. Remembering what his father underwent in sodden Flanders, your boy will come into a great kinship with antiquity when he reads the speech of the soldier of Agamemnon who follows hard upon Agamemnon's beacon fires. Did him remember, too, that by a soldier, a soldier of two wars that did in very truth—not in empty word-mongering—"save Europe," this was written:

> Oh, could I tell the sick toil of the day,
> The evil nights, scant decks ill-blanketed;
> The rage and cursing when our daily bread
> Came not! And then on land 'twas worse than all.
> Our quarters close beneath the enemy's wall;
> And rain—and from the ground the river dew—
> Wet, always wet! Into our clothes it grew.
> Plague-like, and bred foul beasts in every hair.
> Would I could tell how ghastly midwinter
> Stole down from Ida till the birds dropped dead!
> Or the still heat, when on his noonday bed
> The breathless blue sea sank without a wave! . . .
> Why think of it? They are past and in the grave,
> All those long troubles. For I think the slain
> Care little if they sleep or rise again.

Æschylus was no pacifist. The Sicilians of Gela, where he died while he was a king's honored guest, said nothing about his being a great poet in the lines they carved upon his tomb, but they did say that—

> How brave in battle was Euphorion's son,
> The long-haired Mede can tell who fell at Marathon.

He was no pacifist, but he never glorifies war. He knew it too well. And with a tenderness that brings tears to eyes that have seen the young, the young of so many, many lands, go forth in the pride of their strength and in the humbleness of their consecration, he mourns for those that came not home again:

> There by Ilion's gate many a soldier sleepeth,
> Young men beautiful; fast in hate Troy her conqueror keepeth.

He mourns for those that came not home and he grieves with the women who waited at home, and waited and waited in vain:

> But in each man's dwelling of the host that sailed the seas,
> A sad woman waits; she has thoughts of many things,
> And patience in her heart lieth deep.
> Knoweth she them she sent, knoweth she? Lo, returning,
> Comes, in stead of the man that went, armour and dust of burning.

For of some they bring the bodies back from overseas, and Ares, "who changeth quick for dead"—

> Back from Troy sendeth dust, heavy dust, wet with tears,
> Sendeth ashes with men's names in his urns neatly spread.

Now whither all the time is Æschylus leading us? He is leading us whither our world of our day is trying to find the way. That war of the Argives against Troy was a war begun to punish an iniquity. Year after year for ten years it drags on—

> Till a murmur is begun, and there steals an angry pain
> Against kings too forward in the strife.
> . . . . . .
> For of God not unmarked is the shedder of much blood,
> And who conquers beyond right.

"To conquer beyond right." That is what Æschylus has to say to a world four and twenty centuries removed from him. To the Greek the unforgivable sin, were it a sin in art or in morals, was the violation of proportion—the sin of insolence, of impious presumption, of vainglory. English has no one word for the delicately shaded Greek *ὕβρις*. Let punishment become the be all and end all of his existence, then the punisher is punished. The insensate avenger becomes in turn the victim. It is so when victorious Agamemnon returning safe from Troy walks to doom in his own palace in payment of the crime—the sacrifice of Iphegenia—by which he greatly had forwarded the war's success. It is so with Clytemnestra when she—in this play's sequel called "Choëphorae"—faces Orestes for punishment of the punishment she has hideously inflicted on Agamemnon. It is so with Orestes when in the "Eumenides" he faces the furies of conscience for the punishment he has inflicted on Clytemnestra. Always, everywhere, it was so, and ever will be.

But man shall learn, says Æschylus—

> Man by suffering shall learn.
> So the heart of him, again
> Aching with remembered pain,
> Bleeds and sleepeth not, until
> Wisdom comes against his will.

But, O, the way is long, and the weary world, like the old men of the Argive state, hears a rain that falleth bloodily, and it gropes and murmurs—

> I am lost; my mind dull-eyed
> Knoweth not nor feels
> Whither to fly nor hide
> While the House reels,
> The noise of rain that falls
> On the roof affrighteth me,
> Washing away the walls;
> Rain that falls bloodily.
> Doth ever the sound abate?
> Lo, the next Hour of Fate
> Whetting her vengeance due
> On new whetstones, for new
> Workings of hate.

[Next Sunday—Washington Irving's "The Sketch Book."]

BOOK NEWS from LONDON

By Sidney Dark,
[Editor of John o' London's Weekly.]

LONDON.—[Special Correspondence.]—M. Victor Margueritte's removal from the ranks of the Legion d'Honneur because of the immorality of his latest novel, "La Garçonne," once again excites the never ceasing controversy as to what is and is not legitimate in literary art.

M. VICTOR MARGUERITTE.

Some years ago H. G. Wells, discussing the function of the modern novelist, said: "We are going to write subject only to our own limitations about the whole of human life. What is the good of pretending to write about love and loyalties and treacheries and quarrels of men and women if one must not glance at those varieties of physical temperament and organic quality, those deeply passionate needs and distresses from which half the storms of human life are brewed? We are going to write about it all. We are going to write about business and finance and politics and precedents and pretentiousness and decorum and indecorum until a thousand pretenses and ten thousand impostors shrivel in the cold, clear air of our elucidations."

If one accepts this Wells formula there is no reason for denouncing M. Victor Margueritte for writing a novel round a peculiarly unpleasant form of sexual eccentricity. The trouble is that in France generally and in England, among a small set of talented writers, there is a far greater interest in the abnormal few than there is in the normal many.

I have been reading a highly ingenious "apologia" for that kind of modern poetry which seems to the average intelligence to have no sort of meaning. It is suggested that it is impossible to enjoy any poem that can be completely understood, since complete understanding implies that the poem is completely devoid of mystery. It would seem to follow that the more complete the unintelligibility the more complete the mystery, and therefore the more complete the enjoyment for the reader, and that therefore perfect and unqualified enjoyment is only to be obtained from a poem that consists of a string of words without any coherence or meaning, "all sound and fury, signifying nothing." The writer has not the courage to go so far as this. Indeed, he at once begins to hedge, advising readers of modern poetry to "make for the words or phrases that specially attract them." He himself has adopted this method with a "poem" by Miss Edith Sitwell consisting of nineteen couplets. He professes that he enjoyed seven of them very much and five just a little, while the rest seemed to him silly or uninteresting. On balance the "ayes" have it and Miss Sitwell is therefore a poetess. It is an ingenious method and here are five of the couplets from the modern poem:

MISS EDITH SITWELL.
Westmoreland Photo]

My face seemed the king of Spain's dry map,
All seamed with gold—no one cared a rap
When I walked on the grass like the sheepish buds
Of wool that grow on lambs chewing their cuds.
The small flowers grew to a hairy husk
That holds Eternity for musk.
And the satyr's daughter came: I saw
She was golden as Venus' castle of straw,
And the curls 'round her golden fruit-face shine
Like black ivy berries that will not make wine.

The boom in Herman Melville has led to the reprinting here of several editions of "Moby Dick," and a complete edition of Melville's works is to be published in London this year. It is said that he left a novel and a considerable amount of verse which has not yet been published either in England or America, and there is a suggestion that these, too, may be issued shortly by a London publisher. Bentleys', a publishing house long out of business, only printed 500 copies of the original English three volume edition of "Moby Dick." One of the 500 is in the library of the Savage club.

"Taken from Life" is the result of a singularly interesting collaboration between a photographer and a man of letters. Mr. Hoppé, a photographer gifted with a large measure of imagination and understanding, has taken from the by-ways of modern life seven types, of whom he has made striking and suggestive portraits, and to the photographs J. D. Beresford, the novelist whose obsession is psycho-analysm, has added skillful analyses of character and environment.

J. D. BERESFORD.
[Elliott & Fry Photo.]

There can be no question of Mr. Beresford's skill, but he makes it hard for the reader to accept, not the accuracy of his observation, but the reliability of his deductions, for Mr. Beresford is, above all other things, a man of doubt. He doubts his own beliefs. He professes, for example, that he is a convinced believer in Socialism, but he adds the characteristic qualification, "so far as I can be convinced of anything in this relative world." He even suggests that by doubt the world may yet be saved. We must doubt our own creed. The "man of little faith" is the J. D. Beresford hero.

Of course, this is nonsense because it is a sheer contradiction of human experience, and no amount of psycho-analysis or thyroid gland can make it anything but nonsense. But if Mr. Beresford the philosopher is a little irritating, Mr. Beresford the observer is a joy. Max Beerbohm once said that he sympathized with the evil doer, because he is nearly always found out and punished. And Mr. Beresford has the same half apologetic sympathy with the naughty

HOPPE, the Photographer.

and a decided tendency to criticize the virtuous.

It is a sad gray world that Mr. Hoppé and Mr. Beresford have explored together. But they have not missed the great fact that human life everywhere may be lived with dignity even though they fail to find, with Dickens, its ever present humor.

H. G. Wells has written a series of essays on the books which have influenced him and which he considers most important. The serial publications will begin in England and America in April.

Sir Arthur Conan Doyle has written an introduction to a spiritualistic book called "The Blue Island," which is sillier even than such books generally are. The obsession of Conan Doyle, a typical large athletic Scotchman, with spooks and fairies and other such wild fowl is one of the most remarkable signs of the time.

Stephen McKenna has gone to the Bahamas for a long winter holiday. Mr. McKenna is a professional writer who habitually "moves in the best circles." He was at Oxford and retains the Oxford appearance if not the Oxford manner. Incidentally, he lives in delightful old world rooms in Lincoln's inn.

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Apply Sulphur as Told When Your Skin Breaks Out.

Any breaking out of the skin on face, neck, arms or body is overcome quickest by applying Mentho-Sulphur. The pimples seem to dry right up and go away, declares a noted skin specialist.

Nothing has ever been found to take the place of sulphur as a pimple remover. It is harmless and inexpensive. Just ask any druggist for a small jar of Rowles Mentho-Sulphur and use it like cold cream.

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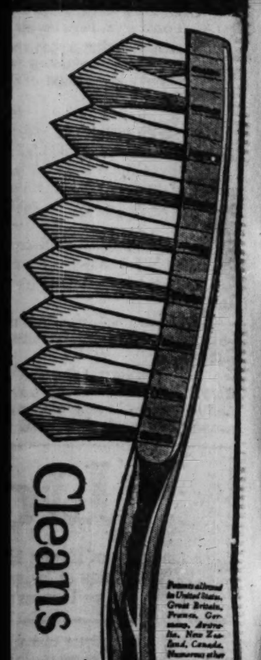

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SAFETY

The virtue of books is to be readable.—EMERSON.

BOOKS

Books are not seldom talismans and spells.—COWPER.

By Fanny Butcher

THEODORE DREISER'S autobiography. "A Book About Myself," is an almost perfect example of the state to which American literature has come in this, the nineteen hundred and twenty-third year of our Lord. It is a book of 502 pages. It is concerned with the life of a man whose place in American literature has never been questioned, but whose place in American life has never been typical or social in any sense.

It has nothing whatever to do with his work. It is not a spiritual autobiography. It has little traffic with his thoughts, except as they are turned upon the obvious theme of the contrast between wealth and poverty, a contrast that every reporter must needs feel keenly and daily. It tells nothing whatever about the reasons why he decided to write novels, other than the hint which is given in the fact that he couldn't earn his living on a newspaper in New York, and left in a huff. It includes no more than two or three spiritual experiences with books—his discovery of Balzac, and once or twice a catalogue of the books he had read, Tyndall, Huxley, Herbert Spencer, and George Du Maurier's Trilby, which drove him back to his sweetheart for a week of unsatisfactory love making.

In a word, the half thousand pages are concerned with the life of a young man who isn't at all an interesting young man, and there is not a glimmer of charm in the way in which he sets down that dullness. He was a collector for an installment furniture company when the idea came upon him that he wanted to be a newspaper man—an idea inspired by Eugene Field in his "Sharps and Flats" column. Theodore Dreiser is, on the face of his book, a slow minded creature, so his days and nights of hanging around waiting for a job weren't for him probably the torture that they are for the reader.

I must confess that for the first few pages of the book it looks as though the 500 pages weren't going to be spent in vain. When he tells of the feeling he had about Chicago, he does it with vividness and beauty. "Chicago was so young, so blithe, so new, I thought. Florence in its best days must have been something like this to young Florentines, or Venice to the young Venetians." He had an honest and a passionate love of the city as a thing alive, real, palpitant. But never again in the long, long narrative does he reach any such height of spirit.

From the moment that he gets his first job on the newspaper—the old Globe—he writes an unremittedly dull narrative. Even his love affairs, which are frustrated alike by fate and by his own will, are not chronicled with any sense of the dramatic. He says he became something of a gay dog in the newspaper world of his day. He was known. He was talked about. He was telegraphed for from St. Louis. He was a pet of the great McCullagh on the St. Louis Globe-Democrat. He became the local arbiter of jobs on the Republic, where he went after an unfortunate fiasco on the Globe-Democrat as dramatic editor. (He had written glowing accounts of three openings before the evening came and had been sent out on a suburban assignment and didn't know until the next morning that all three of the companies had been held up by the floods and had not arrived at all.)

He was, according to himself, a great man about town in newspaper circles. And yet, he hasn't preserved one scrap of his journalistic flair in his autobiography. He recites the details of one assignment after another. He tells an occasional dramatic story, but not dramatically. He has lost all of his sense of the romance, the youth, that makes newspaper work the fascinating thing it was to him at 20. And there, it seems to me, is the secret of the dullness of the book. He is no longer a young man living his little cycle of days to the utmost, but an old man, disillusioned, rather bitter maybe, unable to catch again the sparkle of his youth but allowing himself the luxury of reciting it in its most complete detail. He is writing the story of hot youth in the coldness of retrospection.

One wouldn't mind if he looked upon life as a failure and upon human beings as the greatest joke of "whatever brute or blackguard made the world," and calmly made himself the greatest of the comic strips. There would be something Jovian in that. But he doesn't. He has no point of view. He simply fills page after page with memories, not vivid enough in themselves, apparently, to recreate his youth.

What I resent in a book of this sort is the idea on the part of the author that whatever he did, whatever he said, is worthy of preservation. With meticulous care, Mr. Dreiser has recorded conversations about—what? Nothing, in most cases. The wonder is how he could have remembered banalities through so long a siege of the years. The suspicion is, of course, that he doesn't; that the scenes are made over, warmed up from scraps of what might once have been a feast. For Mr. Dreiser to have written a spiritual history of his life as an author would have been a priceless gift to young authors. He may intend to do that in the "Literary Experiences" which he will write as a sequel to these his newspaper experiences. For him to have written a vivid journal of his gropings for the meaning of life, to have recreated his youth would have been a contribution for which the world would have thanked him. But to write a stupid account of stupid things and to do it without art—is inexcusable.

I'd be willing to wager that five out of every ten reporters on our local papers could do a better job of a newspaper journal than Theodore Dreiser has done. He never could write. No one, not even his most passionate devotees ever said he could. But he has, undoubtedly a great art, which is hopelessly absent from "A Book About Myself." In it he shows no selection whatever, and the power of selection is the secret of all literary art.

"A Book About Myself" will inevitably be compared with Harry Kemp's "Tramping on Life." They both have the same quality of telling on other people. Mr. Kemp disguises his loves and his hates a trifle. Mr. Dreiser calls all of his men friends by their real names and his "lady friends" either by their first names or by initials. Mr. Dreiser had a sort of inherent Galahadism of which he seems now to be thoroughly ashamed. Mr. Kemp merely accepted his state of mind and neither apologized for it nor praises it.

The difference between them, though, the most ardent difference, is that while both of them had comparatively introspective lives, while both of them lived more in their minds than they did in the world, the adventure of living was a vivid adventure to Harry Kemp. Life was always a drama to him in which he played a speaking part, not a thinking one. To Theodore Dreiser life must have been a drama in his youth, but he cannot now remember his lines, and he maunders through 500 pages trying to remember them, and never succeeds.

When I said, as I started, that "A Book About Myself" is a perfect example of the state to which American literature had come, I meant that we have come to the place where our lack of selection has produced stupid volumes which are almost waste baskets of life. In them are gathered scraps of experience, shreds of emotions, all of the little pieces of human contacts which great artists use to piece together masterpieces, but which too often fall into the hands of those who are too lazy to sort them, or blinded by the theory that whatever fills the basket is in itself worthy of preservation.

* *

Our Local Talent.

Covici-McGee, the publishers of Ben Hecht, Henry Justin Smith, and Vincent Starrett, to name only three of our justly famous local talent, announced not long ago that they would be glad to consider any manuscript, whether prose, drama, or verse, written by an authentic Chicagoan—"an authentic Chicagoan being any discriminating taxpayer who prefers the Windy City to New York."

You'd never guess how many responses they had to their offer. They have thus far received twenty-four red blooded novels, ten iconoclastic novels, eighteen rhymed dramas, fifteen unrhymed dramas, thirty-four volumes of vers libre, thirteen volumes of rhymed poetry, eleven psycho-analytic revelations, fourteen essays, nine medical discoveries, eighteen world panacea manuscripts, and twenty-three volumes of short stories.

There are hidden in the smoke of our city at least 189 literary souls! No wonder they call us the Windy City.

* *

High Cost of Sympathy.

In Franklin K. Lane's letters there is the true story of the purchase of Alaska. It seems that before the civil war Russia had offered to sell us Alaska for $1,400,000. During the first days of the war we were too busy to do anything about it. But when England began to manifest her friendliness toward the southern states and rumor came from Europe that England and France were planning to recognize the confederacy the north looked about for a friend, and decided that she could trust Russia.

Secretary Seward secured from Russia a demonstration in American ports of Russian friendship. Her ships of war sailed to both our coasts. It was understood, however, that Russia was to be reimbursed for her kindly deeds. The expense of the demonstration was to be met by the United States out of a contingent fund. It was all to be secret.

Then the war came to a close. It was no longer possible to pay secretly, under the excuse of war. The way was discovered through Alaska. The United States bought it from Russia for $7,200,000; $1,400,000 was for Alaska. The other $5,800,000 was for Russia's expenses in staging a demonstration of her friendship.

* *

Calls on Mr. Atlas.

An old book, written in 1668 and hidden among the treasures and the trash of a bookstall on the left bank of the Seine, was responsible for a sort of Arabian Nightish journey which C. E. Andrews, an American college professor, took through Morocco and to the place where Mr. Atlas holds the world upon his shoulders. "Prospect of the Most Famous Parts of the World," it was called, and it led Mr. Andrews to one of the least famous—or at least the least known about.

"Old Morocco and the Forbidden Atlas" he calls his book. It isn't anything devastating, or startling, or vastly important, or anything of that sort, but it is a pleasant record of a journey which the author enjoyed so much that the reader can't help enjoying it vicariously. He describes the colors and the sounds of Morocco so that they take on something of the symphony of a really fine oriental rug—every color seems so to reflect and to contrast with every other color, and even the poetry—as he translates it—is a sign in the pattern. When he leaves the city of Morocco and goes on a journey to the Atlas mountains his trip is perilous, but he makes it seem almost a humorous peril.

It is a pleasant book, a very pleasant book.

* *

Another Sad Blow.

Speaking of the work of Covici-McGee reminds us we haven't as yet written a piece about Ben Hecht's "1001 Afternoons" and Henry Justin Smith's "Deadlines."

The reason we haven't written about "Deadlines" is because somebody "borrowed" our review copy of it and we haven't had the nerve to steal one from somebody else.

The reason we haven't said anything about "1001 Afternoons" is because we have the same sensitive sadness about looking at them as we'd have about staring critically at the corpse of a dear departed. They were the one certain bright spot in the ashen sadness of the ride home on the I. C. We read them every day, never got over saying that they contained the finest things that Ben Hecht had ever done, that they were the utmost in reporting, and that they'd live. Then, all of a sudden, they stopped—on account of the charges brought against Ben Hecht for his "Fantazius Mallare."

And all of a sudden we found that we didn't have anything to read for just those hateful twelve minutes between Van Buren street and home. And we felt as if we'd lost something that made life a little more bearable. (That's all it ever is in the cattle rush hour.)

* *

All About the Air.

Willis Luther Moore, professor of meteorology of George Washington university and for eighteen years chief of the United States weather bureau in Washington, tells you how to forecast weather in his "The New Air World." That isn't all he tells, however. Over 300 pages are crammed full of all sorts of knowledge about the air, knowledge which he claims will add to the health and happiness of mankind if made a part of daily lives.

* *

She Wields a Cruel Pen.

The natural curiosity which all of us feel about Rose Macaulay's new book, "Mystery at Geneva"—those of us, that is, who read "Potterism" and either liked it immensely or thought it merely clever and scarcely worth the almost fanatic praise it received—the reasonable interest which we would have in her new novel was heightened immensely by G. K. Chesterton's placing it at the head of the list of the best English novels of 1922. From the type of some of the other books which he chose to honor, however, we might have been fortified against the disappointment of finding it one of the lesser of the works of the gods of literature. That is what it proves to be, but a jolly lesser.

Rose Macaulay has a rarely cruel pen. She uses satire as if it were the honeyed phrase which was the catchword of American literature in the Pollyanna days. She knows exactly how to stick a pin in the little bubbles of the world to make them burst with most cheer.

"Mystery at Geneva" is a mystery story on a grand scale. It concerns some possible future session of the league of nations—when Russia has again turned monarchist. The mystery in it is the disappearance of the principal delegates to the league. There is another surprise in the plot besides the solution of their sudden nonexistences. It's an amusing plot, and it is worked out well. But it isn't the mystery at Geneva that is fascinating. It is Rose Macaulay, at Geneva.

Miss Macaulay in a forenote disclaims any possible satire in her tale. "It is simply a straightforward mystery story devoid of irony, moral, or meaning." In that sentence she proves herself an even greater ironist than in her book. Because if it's anything in the world, it isn't a straightforward mystery story. It is a wholly delightful, complicated, ironic, satirical picture.

She does the most complete case of surgical carving of the press in it, for instance. She hacks up a paper with a phrase. There is hardly a sentence in which she doesn't slyly touch the little red heart of her opponent, no matter who that opponent may be, or what. As a matter of fact, the mystery is just a sort of excuse for her brilliant and cruel quips about the world in general. You lose sight of the mystery in the fun that you have with the things she says.

I can imagine England holding its sides over "Mystery at Geneva." It is full of political quips, of continental jabs, of comic international innuendoes. It spares no one. It spears them all. The feud of the two Irishmen, one from the north and the other from the south of Ireland, is one of the funniest things in the book. That alone would make England howl.

There is an American girl in it, a part of the household of a deposed cardinal, "a lady whom he inaccurately calls his niece." Miss Macaulay makes the mistake that many English writers do about the American language. She makes her talk like a cheap skit in a vaudeville free with the movies. But even that you will forgive her, because she has written a really funny, brilliant light novel. Reading "Mystery at Geneva" is the easiest thing we have done for months. Rose Macaulay must have had a picnic writing it.

* *

Speaking of Turks.

Turkey has sidled out of the limelight lately. The Ruhr valley is now absorbing all of the rays of that brilliant but unpleasant sun. But it wasn't long ago that we were all "speaking of the Turks."

That we might speak of them with more knowledge, Mufty-Zade K. Zia Bey wrote a book by that name. The man of many names is the son of the Turkish ambassador to England. He was educated away from his native land and in the customs of all lands. He was given the Bible and other holy books to read with his Koran. He spent his childhood in Rome, where he learned French, English, and Italian, as well as his native language. He spent ten years in this country recently, took unto himself an American wife, and then went back to Constantinople to see what he could see.

He is, naturally, an ardent Turk, but he is not obnoxious in his patriotism. He tells with fervor everything that young Turkey has done. He tells of the new position of woman in Turkey. He believes the Turks are misunderstood. And he prays for some one who understood his countrymen as did Pierre Loti.

* *

Chants Coué's Praises.

It is difficult these days to tell who is the latest convert to Coué, what with our own Mary coming home chanting his praises and Julia Marlowe and E. H. Sothern declaiming them. The latest person to write a book about his conversion is Hugh Machaghten, vice provost of Eton college. He approached the whole business with skepticism. A man in his position uses his mind more than his emotions. The record which he makes of his change from skeptic to devotee is made without emotion. He tells of his trip to the clinic at Nancy and of M. Coué's visit to London, and then he explains in a few pages some of the theories of autosuggestion. There are scarcely more than fifty pages to the little book, which he calls "Emile Coué, the Man and His Work."

* *

Penalties of Authoring.

Edward Simmons, the mural painter whose "From Seven to Seventy" is a really amusing volume of memoirs, confesses that breaking into print at his age has its inconveniences. He says that a friend of his, looking over his book, stopped and said in a frightened tone, "But, Simmy, this is terrible. You have put in all your pet stories. Don't you know that you'll never be able to talk again?"

* *

Years Bring Tolerance.

In his preface to the new edition of the five volume "The Life of Reason," George Santayana declares that, after the twenty years since he wrote it, the vicissitudes of human belief absorb him less.

"The life of reason," he writes, "has become in my eyes a decidedly episodical thing, polyglot, interrupted, insecure. I cannot take any phase of art or religion or philosophy seriously simply because it takes itself so. These things seem less tragic than they did, and more comic; and I am less eager to choose and to judge among them, as if only one form could be right."

With the new edition of the "Life of Reason" there is soon to stand a volume of poems by Santayana. Do you remember that Harry Kemp in his "Tramping on Life" says, after he quotes Santayana's sonnet beginning, "O world, thou choosest not the better part," "I wish I had written that!" in a hushed, awed voice.

* *

Farewell to America.

When H. W. Nevinson left our hospitable shores after he had reported the disarmament fiasco for the Manchester Guardian, he wrote his "Farewell to America" which appeared in the London Nation and Athenæum, was copied probably in every metropolitan paper in America and many journals in Europe, and became, in its way, a classic. In a few paragraphs of suave satire he did up each country with a frill about its well browned joint.

He did more with his paragraphs for the so called spiritual entente of the two nations speaking the same language than many have done with weighty volumes because he made us each see the other's weaknesses.

That journalistic classic has finally found a permanent home in a little volume which, although it houses nothing more than the farewell, is one with dignity and charm worthy of its contents.

* *

Contribution to Dickensiana.

"Mr. Dickens Goes to the Play," by Alexander Woollcott, is an honest and a serious contribution to Dickensiana, despite the phase of it which seems to have aroused to flayings the critical public. Mr. Woolcott suggests that Mr. Dickens was suffering from the exhibition complex, that he died an unhappy man because he was a writer and not an actor.

But that part of the book is of slight importance compared to the real service which has been done in compiling all of the things which Charles Dickens wrote about the play, the letters to Macready, his hero if ever a man of intelligence had a hero, and the records of his own attempts in the line of playwrighting.

Mr. Woollcott is one of the easiest imaginable writers to read in these days when most authors are trying to make it hard for the mere reader. He has made this really important volume seem as pleasant and casual as if it were only a jaunty bit of work done so that J. M. Kerrigan might not have to say, as he did, thereby inspiring the author to his task, "Isn't it a cruel pity that all this Dickens talk and streeleen on the theater is not caught up in one volume where a man could be finding it of a fine Christmas afternoon?"

* *

Genius by a Genius.

There is a new edition of "Maurice Guest," by Henry Handel Richardson, with an introduction by Hugh Walpole. That ought to give it a chance at being read. It is the best novel about the psychology of genius that I have ever read, excepting only "Jean Christophe," which, in its three bulky volumes, isn't fairly a rival.

Many years ago Carl Van Vechten, who was then merely the author of one neglected book, told me about it. I had a terrible time getting it. I borrowed it from the publishers' library in New York, where they keep a copy of everything, but I couldn't buy it. We tried in America. We tried in England. Finally a copy turned up and I have loaned that book from Dan to Beersheba. The strange part about the situation is that every one who reads it agrees that it's a masterpiece. And all this time it had been unobtainable.

I suspect that Carl Van Vechten told Hugh Walpole about it when he was in America and that champion of fine things, together with Mr. Van Vechten, also a champion of the great things in literature, brought about this new edition for England and America.

Henry Handel Richardson is a woman. I hate telling you that, because she writes so completely like a man. But she's a woman, an Australian, and the only other thing she's written, or that has been published in England or America, is "The Fortunes of Richard Mahoney," which doesn't in any wise compare with "Maurice Guest."

* *

Reviewer Doubts It.

John St. Loe Strachey, editor of the Spectator, and typical conventional English country gentleman, has called his autobiography "The Adventure of Living." The reviewer in the Freeman suggests that for such as he living never could be an adventure.

* *

More and More Outlines.

Not content with an "Outline of Science" (which is complete now in its four volumes), its publishers are to undertake "An Outline of Literature," in collaboration with the London publishers of "The Outline of Science" and "An Outline of Humor," to be made by Carolyn Wells.

* *

Survey of Literature.

William L. Richardson and Jesse M. Owen have written a textbook of "Literature of the World," which would do nobody any harm to have around for reference and for guidance. Naturally, it is not an exhaustive work, but it is because most surveys of world literature are too exhaustive that we never have time to make use of them. This one has a chapter on the subject and suggested reading lists which will supply material for the research work if one wants that, an excellent method for home study, incidentally. They write of the literature of the orient, of the Bible as literature, of Greek, Latin, Italian, Spanish, French, German, Russian, Scandinavian, English, Irish, and American literature, a well balanced and very sane volume.

* *

Horace Makes a Protest.

Horace A. Wade, aged 11, America's youngest author, begs me, thus feelingly, to reform before it's too late. He says:

"Dear Miss Butcher—I read your book reviews and think they're fine, but—Oh, my—why did you use the word 'intrigued'? 'Intrigued with the genius'—how could you? I told my mother the other day—'Honey' (that's my pet name for her—and she's just the darlingest mother ever lent a boy by good fairies), I've never caught Miss Butcher using 'intrigued'—the poor, overworked, spavined word! And today you've toppled down kerplunk from the gilded pedestal where I had placed you, and at whose foot I burned joss sticks. Now, Miss Butcher, reform while there's life.

"'Intrigued' is the word of all words we cub reporters drag out when we soar on the wings of adjectives and need a stunning verb for a tail. Keep off the cub reporter's grass—let 'intrigued' alone—it's ours, not to be stolen by sophisticated ladies.

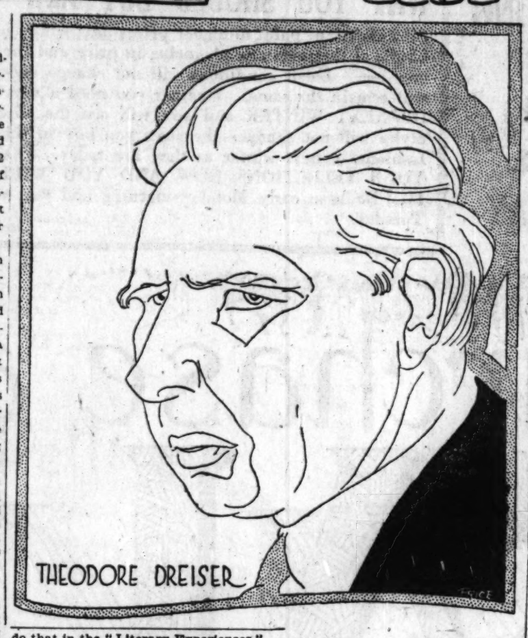
"Your little friend,
"HORACE A. WADE."

We'd better take his advice. At 11, he has had more books published than we have at our ripe old age.

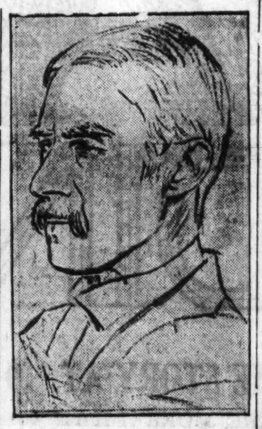
* *

Alice on a Homestead.

"A Homesteader's Portfolio" is the honest and veracious record of "a teacher and a spinster" who went to Oregon in the year of our Lord 1910, homesteaded a claim of 160 acres with seventy-five white leghorn chickens in a tent, and got thoroughly and completely and successfully away with it. Her name is Alice Day Pratt.



THEODORE DREISER



A. E. HOUSMAN.

A. E. Housman is in his "Last Poems" "A Shropshire Lad" turned man. This picture of him is from a drawing by Will Rothenstein and is from his "Twenty-four portraits."

ROSE MACAULAY.
[From sketch by Seaton.]
Rose Macaulay has written the cleverest imaginable skit in her "Mystery at Geneva."

BEST SELLERS of the WEEK

Last week's composite list of the six best sellers at four leading Chicago book stores was:

FICTION.

"The Dim Lantern," by Temple Bailey.
"The Enchanted April," by the author of "Elizabeth and Her German Garden."
"Wanderer of the Wasteland," by Zane Grey.
"Homely Lilia," by Robert Herrick.
"The Cathedral," by Hugh Walpole.
"This Freedom," by A. S. M. Hutchinson.

NONFICTION.

"Beasts, Men, and Gods," by Ferdinand Ossenbowski.
"Self-Mastery," by Emil Coué.
"The Mind in the Making," by James Harvey Robinson.

AT THE PUBLIC LIBRARY.

The six books most in demand last week at the Chicago public library were:
"The Bright Shawl," by Joseph Hergesheimer.
"The Judge," by Rebecca West.
"Rough-Hewn," by Dorothy Canfield.
"The Mind in the Making," by James Harvey Robinson.
"Self-Mastery," by Emil Coué.
"Upstream," by Ludwig Lewisohn.

TRAIL OF CONFLICT
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CONFESSIONS

Edna Ferber did in the first half of "Fanny Herself" a really great thing. She made a generic picture of the Jewish mother, fine, sturdy, and real. The second half of the book was not to be compared with it. It is an earnest and honest confession which she makes when she says:

The book that I'd rather have written than any other is only half a book. Not only that, it's an unwritten half a book. I'd rather have written the fine second half (that never was written) of "Fanny Herself," by Edna Ferber, than anything I know of.
Yours,
Edna Ferber.

FERDINAND OSSENDOWSKI'S astounding narrative
BEASTS, MEN AND GODS
Dr. ERNEST M. STIRES writes: "Every page of the volume is . . . and stimulates the appetite for more. It is a rare achievement."
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HERE IT IS!

The Sale You Have Read About

George Bernards

35 SOUTH STATE STREET
Between Monroe and Madison

BEGINNING 8 A. M. MONDAY

HERE IT IS!

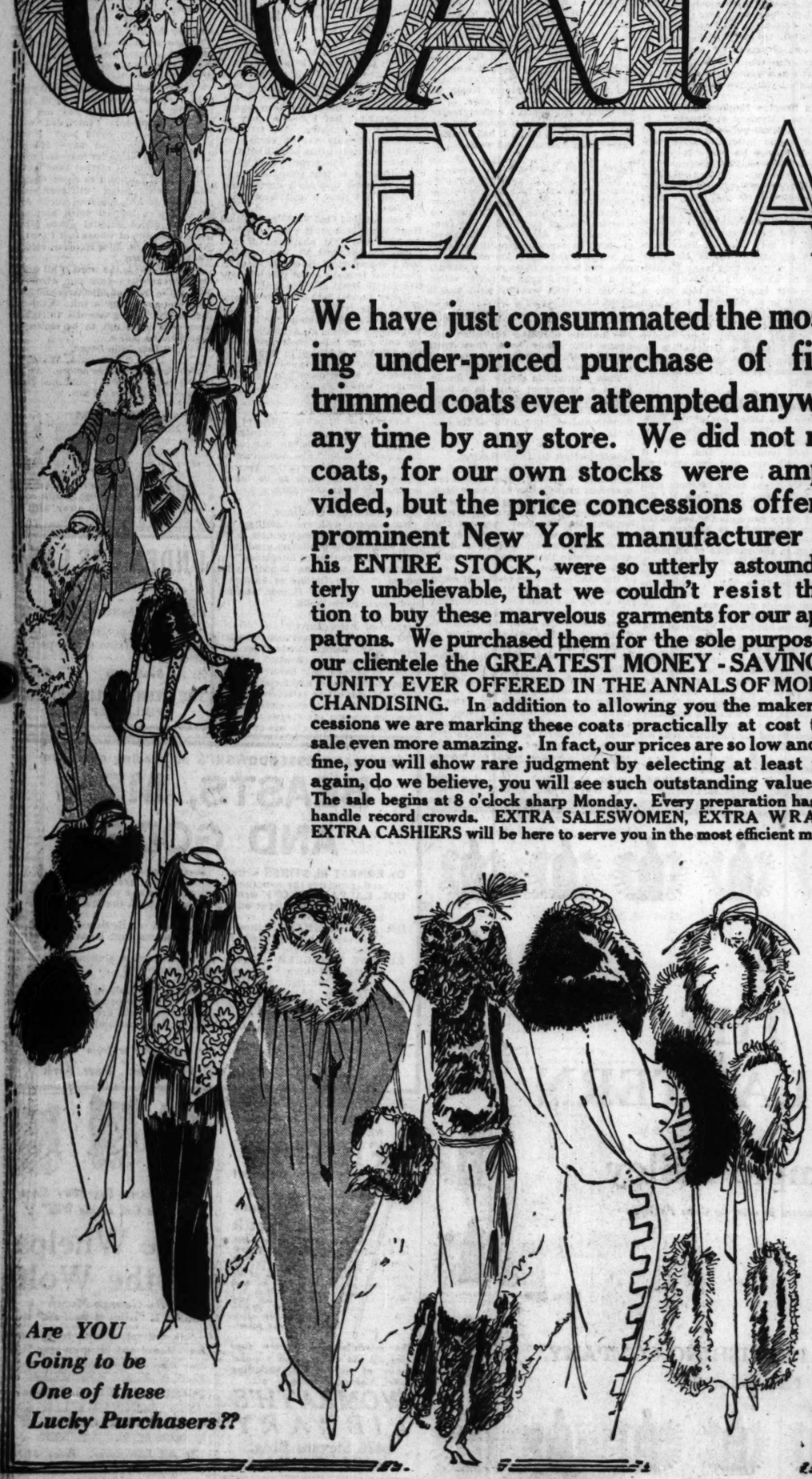
The Sale You Have Waited For

BEGINNING 8 A. M. MONDAY

WHY YOU SHOULD BUY NEW COATS NOW!

All indications point to higher prices next winter on fur trimmed coats. Cloths at the mills are advancing in price and fur costs are already increasing. Labor conditions will not change and the cost of tailoring will remain the same. Whether you need a new coat or not, THINK OF NEXT WINTER and you will see the wisdom of buying now. Styles will not change—the coats you buy in this sale will be just as fashionable next winter as they are today. DON'T WAIT! MAKE YOUR SELECTIONS NOW AND YOU WILL NEVER REGRET IT. Be here early Monday morning and you will be dollars ahead Tuesday.

A Stupendous Purchase and GREAT COAT SALE EXTRAORDINARY!



We have just consummated the most amazing under-priced purchase of fine fur-trimmed coats ever attempted anywhere, at any time by any store. We did not need the coats, for our own stocks were amply provided, but the price concessions offered by a prominent New York manufacturer to take his ENTIRE STOCK, were so utterly astounding, so utterly unbelievable, that we couldn't resist the temptation to buy these marvelous garments for our appreciative patrons. We purchased them for the sole purpose of giving our clientele the GREATEST MONEY-SAVING OPPORTUNITY EVER OFFERED IN THE ANNALS OF MODERN MERCHANDISING. In addition to allowing you the maker's price concessions we are marking these coats practically at cost to make the sale even more amazing. In fact, our prices are so low and the coats so fine, you will show rare judgment by selecting at least two. Never again, do we believe, you will see such outstanding values.

The sale begins at 8 o'clock sharp Monday. Every preparation has been made to handle record crowds. EXTRA SALESWOMEN, EXTRA WRAPPERS and EXTRA CASHIERS will be here to serve you in the most efficient manner possible.

THE STORY AT $19

THERE ARE MORE THAN 400 COATS IN THIS ONE GROUP, AND NOT ONE OF THEM COULD BE PRODUCED TODAY FOR $19. EVERY GOOD STYLE IN MORE THAN A SCORE OF THE DESIRED FABRICS. ALL WITH MASSIVE FUR TRIMMINGS OF FINE QUALITY FURS. EVERY COAT IS BEAUTIFULLY LINED IN SILK OR CREPE. CHOICE MONDAY AT LESS THAN THE COST OF PRODUCTION AT.....

$19 VALUES TO $40

THE STORY AT $29

NOT IN THE BALMIEST DAYS OF LOW PRICES HAVE WE SEEN SUCH COATS AS THESE AT $29. THE CLOTHS, FUR TRIMMINGS AND LININGS ALONE ARE WORTH MORE THAN THAT. IF THERE WAS EVER AN OPPORTUNITY TO SAVE MONEY ON FINE COATS, THIS IS IT. MORE THAN 500 COATS TO CHOOSE FROM IN EVERY CONCEIVABLE FABRIC AND FUR TRIMMING OF FASHION. CHOICE MONDAY AT LESS THAN THE COST OF PRODUCTION, AT.....

$29 VALUES TO $65

THE STORY AT $39

LAST BUT NOT LEAST COMES THE FINAL CHAPTER OF THIS AMAZING TRUE-TO-LIFE STORY. HERE ARE COATS THAT YOU WILL BE PROUD TO WEAR TO THE MOST ELABORATE AND FORMAL SOCIAL OCCASIONS; COATS THAT HAVE NO EQUAL AT EVEN TWICE OUR RIDICULOUSLY LOW SALE PRICE. EVERY FABRIC YOU WOULD WANT, EVERY RICH FUR TRIMMING YOU COULD DESIRE IS HERE, AWAITING YOUR CHOOSING. MONDAY AT LESS THAN THE COST OF PRODUCTION, AT.....

$39 VALUES TO $100

XTRA Every **SUIT** in the **House** (Spring Models Excepted) at **1/2 PRICE**

Are YOU Going to be One of these Lucky Purchasers??

GEORGE BERNARDS

For
COATS NOW!
fur trimmed coats.
costs are already in-
the cost of tailoring
coat or not, THINK
om of buying now.
sale will be just as
'T WAIT! MAKE
NEVER REGRET
ill be dollars ahead
and
Y!
S TO $40
ES TO $65
ES TO $100

Automobiles — Second Section.

PART NINE

Chicago Sunday Tribune

THE WORLD'S GREATEST NEWSPAPER

AUTOMOBILES

JANUARY 28, 1923.

UNCLE SAM HAS $3,000,000,000 ROAD PROGRAM

That's Federal Plan for Twenty Years.

BY THOMAS H. MAC DONALD.
[Chief United States Bureau of Public Roads.]

All records for road construction in the United States were broken during the fiscal year 1922. During that period 10,000 miles of federal aid roads and more than an equal mileage of highways without federal assistance were constructed.

Fifteen to twenty years of building good roads lie ahead of the United States. Under the program which the country has adopted there will be built during that time 180,000 miles of improved highways, which still constitute the federal aid highway system.

THOMAS H. MacDONALD.

When the great job is done the transportation facilities of the country will far exceed those of any other nation. The highways of the ancient Romans whose fame has come down through the centuries, will pale by comparison.

$3,000,000,000 Federal Roads.

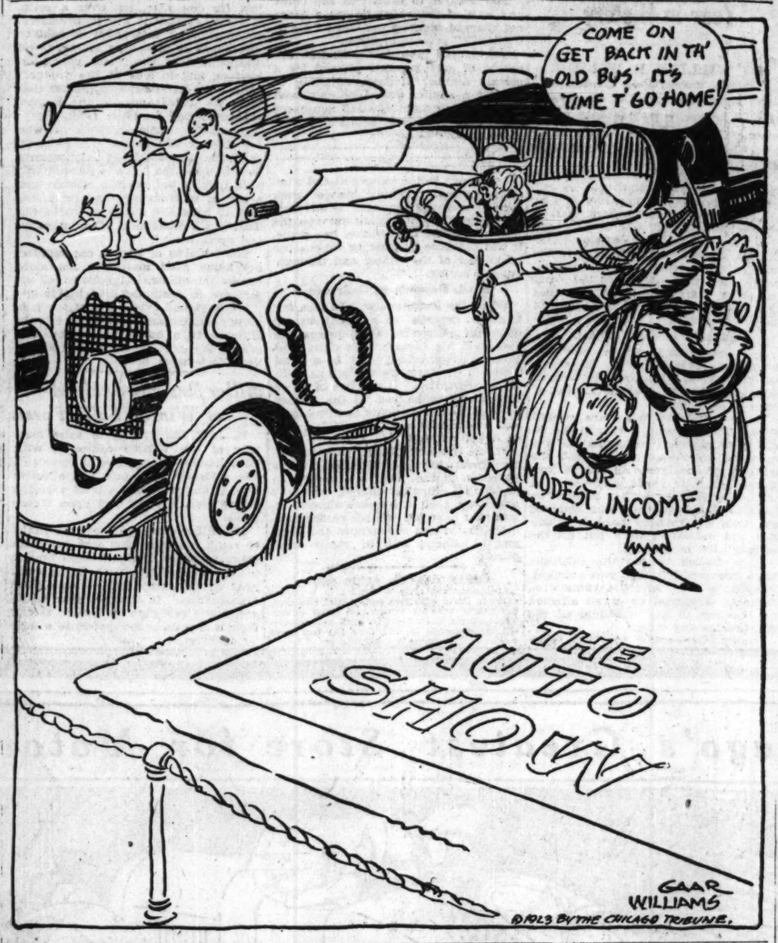
It is estimated that the aggregate cost of the federal aid program alone will represent about $3,000,000,000, spread over a twenty year period. This is based on an average cost of $17,000 per mile. Approximately one-third of the proposed system, or 60,000 miles of improved highways, already are either built or under construction.

The states which must change their constitutions or their laws in order to comply with these requirements, are already taking the necessary steps, and it is only a question of a short time until they are made a part of the laws of all the states.

This great road building program opens up a great field for both the highway engineer and the traffic engineer. The field for the highway engineer is not so limited as might first be

(Continued on page 2, column 2.)

OUT WITH OUR FAIRY GODMOTHER



Auto Has Approximately 4,000 Separate Parts

Counting everything from cotter keys to motor blocks, the automobile has approximately 4,000 separate parts.

Maps at Crossroads Guide Tourists in Maryland

Large maps are conspicuously placed at important crossroads in Maryland to prevent motorists from losing their way.

20 Motor Truck Routes Lead Out of Philadelphia

Philadelphia has twenty regular motor truck routes radiating out of the city and more than 3,000 truck operators engaged in the business.

A FEW REASONS FOR SUCCESS OF AUTO INDUSTRY

Market Grows Steadily and Safely.

BY CHARLES CLIFTON.
[President, National Automobile Chamber of Commerce.]

A certain section of the Long Island beaches on the Atlantic coast is undergoing a gradual process of growth. Every year the tides of the sea wash up about an extra foot of land on the shores. Occasionally a storm comes and washes a part of the increase away, but the loss is soon replaced. The cause of this steady addition is believed to be certain fundamental ocean currents which are destined to bring increase to that section steadily, conservatively, and for an indefinite period.

That strip of beach may well be compared to the automobile business at the present time. Certain fundamental currents are working for the growth of motor transportation, piling up increased markets each year, not sensationally, with some seasonal variations, but surely and inevitably.

Why Industry Prospers.

As the business comes into its twenty-fourth year and gets a more mature perspective on its progress it is able to see that among the fundamental currents working for its success are these:

Public demand for individual flexible transportation.

The time saving value of the motor car and motor truck which pays for their expense.

The fact that the prosperity of the motor vehicle business is an aid to general prosperity.

The definite organization of the national highway program which resulted in 10,000 miles of new road being built in 1922.

Replacement Big Item

The replacement market for cars and trucks going out of use, which should call for about 1,800,000 motor vehicles in the coming year.

Growing need for motor transportation in foreign countries.

Improved engineering and motor stations, which make the modern car and truck a constantly reliable means of transportation.

Bright Youth's Car Makes 'Moon' and 'Moon' Drives Car

A North Carolina genius has solved the gasoline problem. The man, we are solemnly informed, has perfected a car which carries its own still and produces moonshine for fuel so fast that in place of having to fill the gas tank from time to time the motorist frequently has to stop in order to empty his tank of the excess fuel produced while he runs.

Believe it or not, here's the story:

A young business man from Hickory, driving with his family over the new highway, stopped at Carpenter's Knob to change the air in one of his tires, when a young man in a big roadster drew up alongside and inquired if he might be of help. The Hickory man, who had been trying for half an hour to make seventy pounds of air grow where only fifteen were before, was glad to turn the pump over to the stranger, and while

he was resting his back he walked over and looked at the roadster, the engine of which was still running.

Noticing the clear snap to the exhaust and the absence of any smoke or odor, the Hickory man said: "That's pretty good gasoline you're using."

"That's not gasoline; that's moonshine," replied the stranger. "Moonshine, red-eye, liquid joy. Here let me show you something."

Then the young fellow unlocked the lid from the big deck on the back of the roadster and disclosed not the customary jumble of tools and tire chains, but a shiny copper still, which was bubbling away merrily.

He explained he had disconnected the hose running from the cylinder block to the radiator and had piped the hot water to a double jacket copper vessel surrounding the still and had also taken off the muffler from the exhaust pipe and had run the hot gases through a copper tube which was immersed in the outside jacket in order to superheat the water, and in this way generate enough heat to operate the still efficiently. And the vapor from the still, instead of being carried off through the familiar copper "worm," was piped direct to the radiator, which formed a perfect condenser. From the bottom of this the precious fluid was conducted through a small copper tube back to the gasoline tank, from which it was drawn to the carburetor in the ordinary manner. The Hickory man says he told the stranger he did not know a gas engine would run on corn liquor, and the man replied:

"Ordinarily that's true, but the carburetor on this car's my own invention."

The young man explained the extraction of fusel oil and the number of thermal units in a calory, etc., until the Hickory man was lost in a maze of technicalities. He learned, however, that about thirty or forty miles could be gotten from one gallon and that instead of having to stop at every service station to lay in a supply of gas, the new car had to stop every two hours to have the surplus drawn from the tank at the rear, as the outfit generated the fuel faster than it was consumed.

He also learned that it was only necessary to stop at a country store once in a while to buy a peck of corn meal, a dollar's worth of sugar, a cake of yeast, and a few other simple ingredients, the names of which were not divulged, to make the contrivance practically self-supporting.

The young man said he was born and reared in the South mountains, but had taken two years at college, where he had studied physics and chemistry.

Engineers Standardize 250 Automobile Parts

More than 250 various parts of automobiles, including such parts as ball bearings, carburetor flanges, bolts, nuts, tires, rims, etc., have been standardized by the Society of Automotive Engineers.

Autos in U. S. Have Power of 300,000,000 Horses

The automobiles owned in the United States have a power equal to that of more than 300,000,000 horses. The total number of real horses and mules in the country is less than one-tenth that amount.

WACKER WARNS CHICAGO RIVALS SEEK ITS TRADE

Push Improvements, Urges Head of Plan Board.

BY CHARLES H. WACKER.
[Chairman Chicago Plan Commission.]

Business, commerce, and industry are the foundations and the framework upon which all modern cities are built. As business increases the city grows; when business remains stationary or decreases the city is similarly affected.

CHARLES H. WACKER.

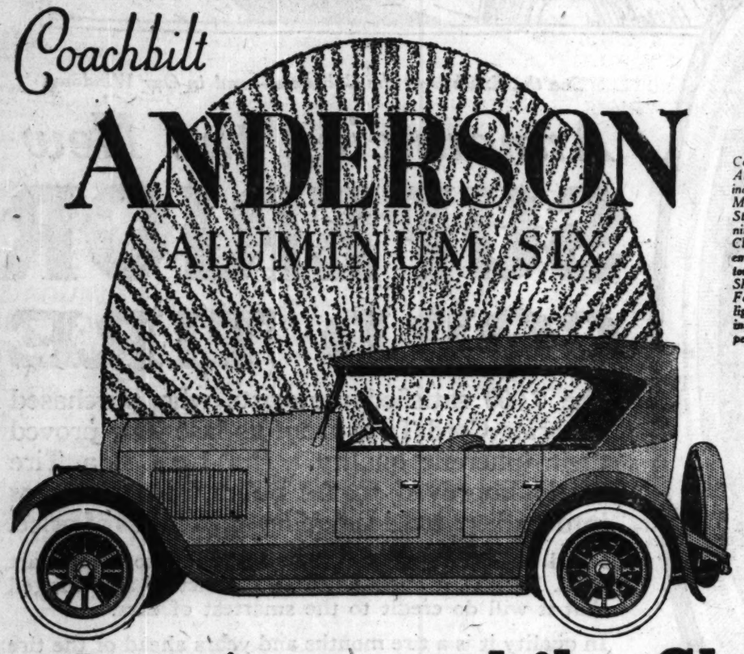
Every wide-awake American city today realizes the need for improving its facilities for doing business and for bettering itself as a place of residence. Cities the country over are spending hundreds of millions of dollars to widen and improve streets, to better transportation facilities, to modernize railroad terminals and provide harbors, and to develop parks, playgrounds, and other healthful outdoor recreational facilities.

Rivals Eye Chicago's Business.

I visited recently the five cities which I term our nearest competitors. These are Detroit, Cleveland, Kansas City, Cincinnati, and St. Louis. In all these cities they stated openly that they were carrying out huge public improvements in order to enable their merchants and manufacturers to do business so economically that they could secure much of the business that now comes to Chicago. They are also creating parks, playgrounds, and the like, in order to make their respective cities so attractive that their own people will want to continue to live there and that outsiders will want to come there to live.

In Detroit it was claimed, and the facts seemed to warrant it, that if Detroit increases in population during the next ten years in the same proportion as it has done during the last

The Coachbilt
ANDERSON
ALUMINUM SIX



Specifications:
Coachbilt Anderson Aluminum Body; Six Cylinder, Red Seal Continental Motor; Westinghouse Starting, Lighting and Ignition; Borg and Beck Clutch; Cord Tires; Alemite Lubrication; Motometer; Snubbers; Wind Shield Cleaner; patented Foot Dimmer for Headlights. Wheelbase 115 inches. Average 19 miles per gallon of gas.

Touring Car
$1195
f. o. b. Factory.

At the Automobile Show
—the new sensation!

THE motor car that has set the whole automobile world talking will be displayed all week at the Automobile Show. At the New York Show it proved a veritable sensation.

It is the only car at anything like its price with an aluminum body. Aluminum is expensive. Yet, without it, the lustrous, enduring beauty which characterizes the Anderson would be impossible. The velvety, rustproof surface of aluminum grips the paint and prevents the checking and flaking which so frequently occur on bodies of steel. Moreover, without the use of aluminum, the lightness, balance, performance and operating economy of the car would be unattainable.

Yet this aluminum body—as fine a piece of coach work as any produced during five generations of Anderson Coach-building—is only one of the features which distinguish the Anderson Aluminum Six. It is a big car, and it is hung so low—only 25 inches from ground to floor-board, and a little higher than the average man, that it looks even bigger than it is. Idle it along at 2 miles an hour, then step on the accelerator and see it gather speed with a rapidity that is really remarkable.

Rides over cobbles and rough spots in the road with a smoothness and silence hitherto unknown among cars of this price class—a degree of comfort made possible only by the remarkably small ratio of weight below the springs to the weight over the springs.

Enjoy the same silence and freedom from rattles and squeaks after thousands of miles of service as on the first day.

The equipment is unique in its completeness, including everything—even a patented foot dimmer, an innovation that permits dimming of headlights without removing hands from the wheel, a feature that adds greatly to the safety and pleasure of night driving.

And the price—this would be impossible were it not that Anderson cars are built in the heart of the southern water-power and hardwood belts, where power costs only a fraction of the average price—where Anderson cuts its hardwood from its own forests—where labor conditions are ideal—where, in fact, many a foreman and skilled worker has been with Anderson since before the days of the Automobile.

We invite you to visit our display at the Show, or to call at our show rooms. Within a few days everyone in Chicago will be talking about the Anderson sensation.

Coach $1450
Sedan $1595
f. o. b. Factory

Dealers write or see us about exceptional territory now open.

STEWART-WILKINS CO.
Distributors
2534 South Michigan Avenue
Phone: Calumet 3664

IT STARTS PROMPTLY
IN THE COLDEST WEATHER

The behavior of Dodge Brothers Motor Car on zero days is a fair example of its fitness the year round.

You turn the switch, step on the button, and the motor starts—without undue noise or delay.

The reasons are readily understood:

The coordination of the power plant is well nigh flawless. The slightest impulse sets it in motion.

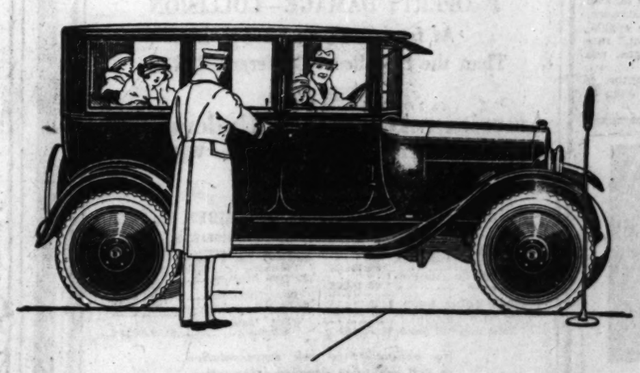
The battery—6-cells, 12-volts—is unusually large.

A high-vacuum carburetor so thoroughly vaporizes the gasoline that it ignites instantly under the spark.

The electrical system is remarkably efficient and cuts to a minimum the usual voltage loss between battery and starter.

Finally, the starter, itself—an admirable example of its kind—is directly united with the engine by a chain drive which is always in mesh—a fact having much to do with the promptness and quietness of its action.

DASHIELL MOTOR COMPANY
2542 MICHIGAN AVE. CALUMET 7300
The price of the Type-A Sedan is $1540 delivered



SPACE B-1 COLISEUM, MAIN FLOOR

decade by 1933 it will be a bigger city than Chicago.

Already large industries are beginning to move away from Chicago, and others that had intended to move here are going to other cities instead, because of the facilities such cities are offering for the easy and cheap conduct of commerce.

Urges Speed on Improvements.

I cite these facts and conditions in order to emphasize the urgent necessity for carrying on the great plan of Chicago improvements now under way and for undertaking additional new ones from time to time as they are required to maintain and improve the city's commercial standing.

For the time being the improvements now going forward will greatly better our facilities for doing business, but, in view of the large improvements being carried out by our competitors, we cannot afford to rest upon past accomplishments.

Chicago is indeed fortunate that the Michigan avenue and Roosevelt road improvements are so nearly finished and that the municipal authorities are making good progress upon the South Water street, Ogden avenue, Western avenue, Ashland avenue, and Robey street improvements. Also that the Illinois Central and the Union station group of railroads are so far along with the rehabilitation of their terminal facilities.

The humanitarian need has not been overlooked, either, for the forest preserve board has acquired nearly 25,000 acres of forest preserves, or country parks; and the south park commissioners are hastening the lake front park development to the utmost.

What Chicago Still Needs.

These improvements, however, great and beneficial as they are, are not enough. Chicago needs adequate harbors, better postal service, a system of major streets with special rapid traffic thoroughfares, and other betterments, such as the La Salle street, Pershing road, outer circuit, and similar necessary street improvements, eighty-seven of which are now pending before the Chicago plan commission for consideration.

We of today have it in our power to determine Chicago's destiny. Time and time again it has been demonstrated that Chicago's spirit is "I Will." That spirit, I believe, still lives, and therein lies the promise of the future.

FABRIC BODY FOR CLOSED CAR PUT ON MARKET

With the tremendous increase in the call for coach and sedan types of cars the manufacturers were worried over the production of those designs. The average closed car requires about four weeks in the paint shop, from the rubbing down of the metal to the finish and striping.

Now Meritas fabric body is on the market. Instead of metal a wire mesh is tacked to the body frame; this is covered with felt, then three-ply buckram, and the outer covering is a leather substitute that has been used by railroads, carriage builders, and furniture makers for years.

The Standard Textile Products company of New York produces this body.

Knoble Leaves Auto Firm to Join an "Ad" Concern

Brooke, Smith & French, Inc., advertising agents, announce the appointment of Cliff Knoble to the production department of their organization. Mr. Knoble was at one time sales promotion manager for the Hyatt Roller Bearing company, but is probably better known through his five year association with the Liberty Motor Car company as advertising manager and assistant to the sales manager.

Salesman as Ad Writer Loses Sale for Himself

"One of our regular customers stalled off our salesman the other day," says the Chicago distributor of Case cars, "with the excuse that he would have to sell his old car before he could buy a new one. The salesman advertised the old car for sale. The owner of the used car brought in the ad and remarked with determined finality, 'That's such a darn good car I wouldn't trade it for a new one.'"

Seek Device to Light License Tags at Night

In the attempt to make auto license tags legible at night the bureau of standards of the department of commerce is conducting a series of tests to make possible the establishment of a practical standard of illumination, so that license tags may be readable at night as well as in day time at a reasonable distance.

TAXICAB OWNERS OF NATION MEET HERE NEXT MONTH

The semi-annual winter convention of the National Association of Taxicab Owners will be held at the Hotel Sherman on Feb. 15 and 16. Membership of the association includes more than 100 companies located throughout the United States, with members also in Canada, Mexico and Japan.

Problems of vital interest to taxicab owners and subjects such as insurance, municipal ordinances for the regulation of taxicabs, "jay walking," rate reduction and safety campaigns, will be discussed.

John J. Boobar of Washington, is president of the association. John G. Williams is secretary.

MERCER MOTOR CARS

THE NEW SIX
THE GREATEST CAR
MERCER EVER BUILT
Schillo Motor Sales Co.
2317 South Michigan Ave.

HEWING OUT A STATE ROAD

The man who rolls smoothly over Illinois pavements seldom pictures the same road before it became a high toned highway. On the new boulevard running from Chicago to St. Louis via Bloomington and Springfield engineers had to cut straight through Funk's grove, one of the few remaining spots of thick timber in the state. The picture shows Sugar creek before it was spanned by a modern bridge.

UNCLE SAM HAS $3,000,000,000 ROAD PROGRAM

That's Federal Plan for Twenty Years.

(Continued from first page.)

thought. It is not sufficient that there shall be competent engineers in the public service alone. There must be equally competent and well qualified men in the field of producers and the allied activities.

The future of the traffic engineer is a new, and, at this time, almost undeveloped field, but the profession promises to absorb many men who will be engaged in a most valuable service.

Our production of serviceable highways is not keeping pace with the demand. Because their use, their practicability and their continuing service are dependent upon improved highways, the growth and the use of the motor vehicle is the best index to the need for and the probable future increase in the mileage of modern highways.

There has been a lag in the development of highways of modern type over the development in the use of the motor vehicle.

During the period of 1910 to 1921 the potential number of motor vehicles demanding highway service increased approximately 2,000 per cent. Our actual expenditures for construction and maintenance of highways increased about 400 per cent.

A Rich Field.

The total estimated expenditures for highways by all agencies and from all sources during the year 1921 amounted to more than $700,000,000. The figures for 1922 were slightly less.

On the basis of the more conservative estimate of actual expenditures, and without attempting to fix closely the proper percentage of cost for engineering services, there should be invested annually, at the present rate, for the engineering and administrative control alone, $30,000,000 to $60,000,000.

Considering that easily from 40 to 60 per cent, depending upon the type of work, will be used for labor, there will be available annually from $250,000,000 to $400,000,000. These funds are available for the employment of skilled and technically trained men in the contractors' organizations as well as for the employment of common labor.

Texas Leads in Road Building.

The roads brought to completion last year average more than 200 miles for each state. The greatest increase in completed mileage is in Texas, which added during the year 933 miles to its completed highways. Krkansas, Georgia, Iowa, Minnesota, and North Carolina, each with an increase of more than 500 miles, and Montana and Wisconsin, with more than 400 miles, made notable advances toward the goal of a completed highway system.

The largest payment of federal aid during the year also went to Texas, which received from the government $5,915,046 and earned nearly $2,500,000 more. Other large payments were made in Illinois, Iowa, Ohio and Pennsylvania, each of which received from $4,000,000 to $5,000,000 or more during the year.

ONE MAKER HAS CARS FOR EVERY CLASS AT SHOW

W. C. Durant, president of Durant Motors, Inc., is a graduate of the carriage days. Before he was 25 years old he formed a partnership with J. D. Dort for the manufacture of two wheel roadcarts at Flint, Mich. He got into the automobile business in 1904 with the Buick company and became its president. In 1908 Mr. Durant organized General Motors and formed a combination of the Buick, Oldsmobile, Oakland, Cadillac and a number of accessories companies. By the end of 1910 this company showed a net profit of more than $11,000,000 and was doing a volume of business which exceeded $50,000,000 annually.

A year later he organized the Chevrolet Motor company and in four years the accumulated assets of this company were $97,000,000. Later he consolidated Chevrolet with General Motors.

He resigned in 1920 as president of General Motors. Over 60 years old, it was expected he would retire, but instead he got back into the automotive field in January, 1921, with his Durant Motors, Inc.

Mr. Durant in the first manufacturers in the history of the National Automobile shows who can exhibit a complete line of passenger cars from the highest to the lowest priced standard cars. That is what he is doing at the 1923 shows.

QUALITY OF CAR DEPENDS ON ITS STEEL, HE SAYS

"A motor car is essentially a product of steel, and the quality of the car is largely dependent, consequently, on the kind of steel that goes into it," C. Harold Wills pointed out in one of the conferences at the Wills Sainte Claire factory recently.

This is a subject particularly close to the heart of Wills, for he has an international reputation as a metallurgist.

"Different parts of a motor car have different jobs to perform," he said, "and stress and strain vary. The car owner is, therefore, vitally interested in the problem of steel, for durability, weight, balance, and many other qualities are governed by the success with which the manufacturer employs the different steel alloys.

"When vanadium was introduced to the automotive world a distinct advance was achieved, for it made possible an alloy that had certain advantages, and vanadium became almost the backbone of the industry."

American Auto Makers Study European Methods

H. H. Rice, president of the Cadillac Motor Car company, returned recently from an eight weeks' business trip to Europe. He visited the motor shows at Paris and London. Mr. Rice and his company's chief engineer, Ernest W. Seaholm, made a careful study of European manufacturing and engineering practice in the automotive industry.

New Name Coined for Open-and-Closed Cars

The lingering desire for joys of open car driving on the part of veteran automobile owners has resulted in the coining of still another word in motordom's lexicon. It is "closure," designating the latest car model developed by the Westcott company. The new development attempts to combine the advantages of open car driving with protection against bad weather by introducing plate glass slides which adapt themselves to the driver's whim.

INSURE YOUR CAR

Against

FIRE—THEFT—PUBLIC LIABILITY
PROPERTY DAMAGE—COLLISION

At from 20% to 22½% *Less*
Than the So-called "Conference" Rates

With The

American Automobile Underwriters
209 W. Jackson Blvd. Phone: Wabash 9270
CHICAGO

FINANCIAL STATEMENT OF DECEMBER 31, 1922

ASSETS		LIABILITIES	
Bonds (cost)	$25,425.00	Reserves for Losses	$10,924.94
Cash on hand and in banks	84,304.53	Reserves for Unearned Premiums	26,159.69
Premiums in course of collection	20,084.62	Accrued Expenses	3,095.91
Total Ledger Assets	$129,904.14	Total Liabilities	$40,179.94
Less Assets not admitted	1,547.32	SURPLUS	88,176.88
Total Admitted Assets	$128,356.82	Total Liabilities and Surplus	$128,356.82

No obligation to ask representative to call and give detailed information.

Eugene B. Mettee—Hunt Wentworth—Harry S. Hall

STABILITY / SERVICE } 100% Policies { PROTECTION / COST

HEAVY SELLING FEATURES YEAR'S MOTOR EXHIBITS

Start Points to Greatest Year in History.

BY WILLIAM R. WILSON.
(President, Maxwell Motor Corporation.)

No automobile shows of other years have, I believe, witnessed such a volume of buying at the shows themselves as have those held thus far in 1923.

The first city in which this was widely commented upon, both by officials of automobile companies and by their distributors and dealers, was, of course, New York. The same condition has followed at Buffalo, Philadelphia, Cleveland, Detroit, and in the smaller cities where shows have already been held. It bears out what has been stated so generally—that 1923 will be the greatest sales year in motor car history.

Shipping Is Big Problem.

Just how great it will be, however, depends on several factors. The greatest problem at this time is that of shipping, both of raw materials and of finished products.

Many terminals today are choked beyond their capacity owing to the inability of railroads to handle the tremendous volume of freight and the inability of consignees to handle cars already in their yards as rapidly as the railroads believe they should be handled. Embargoes are being clamped on. Only last Tuesday many commodities and industries were put on the embargo list in Detroit.

It is foolish to say the railroads have recovered from last year's strikes. They have not. And the automotive industry is almost as much affected by the day to day condition of the railroads as any other.

Automobile buying for 1923 is already heavy in the industrial and business centers, probably heavier than for any previous January. From present indications, including surveys the Maxwell Motor corporation has made, it will continue in growing volume the remainder of the winter and throughout the spring.

Much Depends on Railroads.

What the conditons will be this fall likewise depends to a great extent upon the railroads. Crop prices will also be a big factor. One thing that governs crop prices, and is a vital factor in the farmer's welfare as well, is transportation. If millions of more dollars are to be lost to the farmer through lack of shipping facilities, general business is certain to suffer, just as it did last fall.

If, on the other hand, sufficient improvements are made in railroad transportation in the next six months to handle all shipping offered, and crop prices are good, it appears almost certain that next fall will see record business, continuing throughout the automobile industry and in many other lines.

FREAK CAR AT PARIS SHOW.

An automobile was exhibited in a recent show in Paris with two motors and two driving shafts, totaling twenty-two horse power. The engines have four forward speeds, giving eight speeds in all. For the ten horse power engine there is a self-starter.

COAST CITY PUTS "DANGEROUS" SIGNS ON SPEEDER'S CAR

Sacramento, Cal., Jan. 27.—San Diego has put into effect a plan proposed by F. H. Bacon, mayor, for the checking of motorists with a tendency to speed, which is to be adopted by other cities in the state, according to reports filed with the state motor vehicle department here.

The plan is to attach to the front and rear of the speeder's car a large red placard bearing the word "DANGEROUS" printed in black.

The judges give first offenders the option of carrying this placard for a certain number of days, or going to jail for a similar period. Second and third offenders get the jail sentences without the option of being tagged as dangerous.

PUBLIC DEMANDS MOTOR CAR THAT WILL STAND WEAR

"One Year Car" Will Not Do Nowadays.

BY HARRY C. STUTZ.
(President, H. C. S. Motor Car Co.)

It is our belief that the ultimate motor car, like a fine piano, a Swiss watch, or a fine piece of machinery, must be built to give real service, not just for one year, but over a period of years, so that it will be considered an investment instead of a liability. The public is beginning to realize the disappointment the "one year" car renders, and to look at the product's value from its real merits, rather than from its appearance or the number of accessories attached to it.

Increasing traffic problems will render obsolete the clumsy car, awkward in traffic and costly in maintenance. So it is up to the trade to put not only high quality but touring comfort into a car of medium size and price, one easy to handle in snarls of traffic, and most of all, economical of maintenance and operation.

The building of such a car requires not alone good materials, not alone honest intentions, but most of all experience in designing and building.

We have had evidence that the public appreciates an effort to give it the ultimate in a motor car at medium price. We closed sixteen sales at our New York show booth.

Miller Resigns as Head of Winton Sales Force

H. J. C. Miller, general sales manager of the Winton company, with headquarters at the plant in Cleveland, has resigned that position, effective Feb. 1, and will take a brief vacation before definitely deciding upon future plans.

Mr. Miller came up from the ranks of retail salesman and was for three years manager of the Winton branch in New York City prior to being made head of the company's national sales organization. In the last year he directed the evolution of Winton selling from a branch house system to a dealer distribution.

ENGINE SEALED AND GUARANTEED FOR TWO YEARS

Company Foots Bill if the Motor Goes Wrong.

To prove the dependability of the automobile engine, every motor produced by one maker is sealed at the factory and guaranteed for two years.

The engine is protected against tampering or tinkering by a steel band running completely around it. The band is clinched at the top by a die sealed disc.

"This may seem spectacular," said Mr. H. A. Holder, president of the R. & V. Motor company, originator of the plan, "but it really is the best method of insuring the car buyer the dependability and capabilities of an engine.

"The seal and guarantee means that for two years all the attention an owner needs to give this engine is to supply it with oil and gas. If for any reason, except neglect or abuse, the engine requires repair or adjustment, not the owner, not the dealer, but the company will stand all expense.

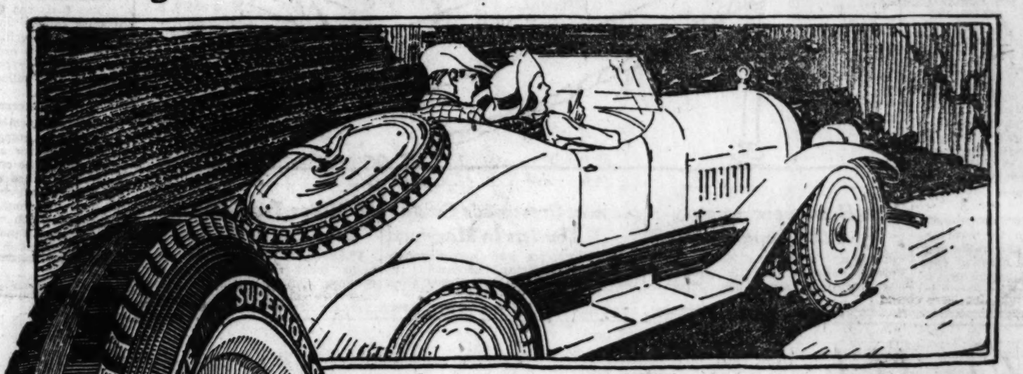
"This also should serve to save the engine from unnecessary tinkering.

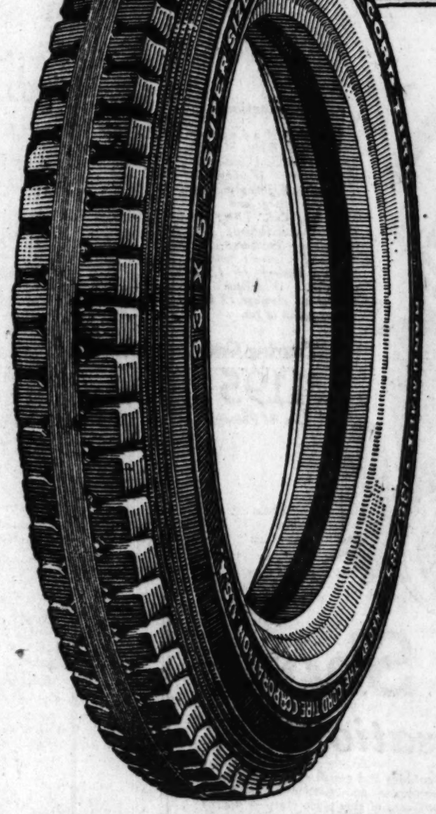
"No matter how far the car is driven, no matter what driving conditions it has to meet, so long as the owner watches his oil, gas and water, the engine is guaranteed to run for two years without expense to the owner for adjustment, repairs, or attention of any kind."

New Auto Company Makes Debut at Chicago Show

The Courier Motors company of Sandusky, O., is making its initial bow in Chicago at the automobile show. This company took over the Malbohm Motors company.

Chicago's Greatest Store for Motorists





See the Exhibits at the Coliseum—and in Our Windows

Announcing the New

SUPERIOR CORD TIRE

The 7,000 satisfied motorists who purchased Superior Cord Tires from us last year proved their inherent quality. But here is a Tire vastly improved to the point where it steps into undisputed leadership regardless of price.

Hand made throughout. Service built into every part of it. With an appearance so distinctive and rugged that it will do credit to the smartest of cars.

In quality it is a tire months and years ahead of the tire industry. It is guaranteed by manufacturers and ourselves for a minimum of 10,000 miles of service.

In the face of over 100% increase in the price of rubber and a general advance in tire prices, Superior Cords offer you undoubtedly the greatest dollar for dollar tire value obtainable. All adjustments will be made by this store.

30x3½ Cl. $12.35

32x3½ S. S.	$18.90	32x4½ S. S.	$28.50	34x5 S. S.	$37.60
31x4	22.75	33x4½	29.25	35x5	38.90
32x4	24.05	34x4½	29.80	37x5	40.35
33x4	24.75	35x4½	30.80	36x6	66.65
34x4	25.40	33x5	37.15	38x7	92.00

Express Prepaid on All Mail Orders

Out of Town Visitors to the Motor Show Are Invited to Visit This Store— The Largest and Finest Clothing Store in the World

Automobile Accessories — THE HUB — *Fifth Floor*

Henry C. Lytton & Sons

STATE *at* JACKSON—*on the* N. E. Corner

ENGINE SEALED AND GUARANTEED FOR TWO YEARS

Company Foots Bill if the Motor Goes Wrong.

To prove the dependability of the automobile engine, every motor produced by one maker is sealed at the factory and guaranteed for two years.

The engine is protected against tampering or tinkering by a steel band running completely around it. This band is clinched at the top by a die sealed disc.

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STYLES IN CARS VARY TO SUIT OWNER'S TASTE

Neat, but Not Gaudy, Is Rule of the Day.

Individualism is making itself felt in motor car styles. There are almost as many models nowadays in high priced cars as there are automobiles. Each has something so distinctive that it is only rivaled by the next one, which attracts because of a different feature.

It is really the "day of the body builders, for even the expert designers of the standard made cars cannot keep pace with woman's fancy—and, after all, it is the woman who must be reckoned with by the automobile manufacturers.

No longer can one play the game of spotting cars by their hoods or line. Unfamiliar lines are seen everywhere. The layman may even be led to believe the market is being flooded with mysterious cars, whereas they are the same old bodies merely disguised by features that would have been recognizable on another body. Even in the standard cars the interior is rendered individual by the use of novel vanity cases, new ornaments, and interesting compartments.

Makers Cry for New Accessories.

This method of the standard body builders, of allowing some leeway in interiors, was timidly adopted last year, and proved such a success that the manufacturers of the less expensive cars are now bolder and are suggesting all kinds of interesting new accessories.

One finds the acme of good taste in the town car this season. All extremes have been eliminated. The very low hung cars have gone the way of the very high hung, and now we have cars which are built low enough for comfort, and still allow a graceful line. Of course, in this one feature alone there is a wide variety of styles, again dependent upon the particular taste of the buyer, but if there is any definite rule this season it is that an unbroken line from the hood to the rear of the car is graceful. This is really the first consideration of the discriminating purchaser.

Next comes the color, an all important item for the woman's town car. While the favored colors are not so somber as they were last year, they are rich and warm, rather than striking. Just as the most popular color this season in women's clothes has been brown or some of its kindred tones, these shades have also found their way into the fashion world of motor cars. Even though a woman prefers some other shade for her gowns, brown will always harmonize if the shade is one of the rich new

Drop Useless Equipment.

There is a decided absence of superfluous equipment in the smartest cars. It is a rare thing now to find draperies which a few seasons ago were considered all important in the good cars. There is a tendency to smaller windows—some are even dispensing with them altogether at the back of their cars—and the shades for them are extremely inconspicuous. Even the speaking tubes are concealed where they do not detract from the charming simplicity of design.

The vanity cases grow smaller and less feminine. There has been much speculation as to the reason for this marked change, but it is simple. It is merely that cosmetics are not so popular among smart women as they once were and the vanity bag a woman carries is usually sufficient for her needs. Space is only given to a few of the necessities in case miladi wishes to replenish her supply and the room formerly given over to these vanities is now used for smoking things.

'GAS' COMPOUNDS REQUIRE CHANGE IN CARBURETOR

Present day quality in ordinary gas has led to the marketing of various manufactured compounds, intended as substitutes for gasoline and designed to increase the power and mileage of the automobile without boosting the cost. Some of these manufactured compounds are a mixture of kerosene with gasoline, benzol, "light ends," etc. Each of these compounds adds to the importance of correct carburetor adjustment, they say. A carburetor adjusted for straight, ordinary refined gasoline is usually not in proper adjustment for a manufactured compound, the experts declare.

The difficulties can readily be eliminated, however. Inspection of the carburetor by an expert, and its proper adjustment to suit the fuel is now common, since changes from one fuel to another are frequently made by car owners. The Tillotson Manufacturing company of Toledo, makers of carburetors, has established numerous carburetor service stations throughout the country to meet this demand.

'Your Family and Motor Car,' Topic of Auto Man

"Your Family and the Motor Car" is the title of an address to be given Monday noon in the Hotel Sherman by George M. Graham, vice president of the Chandler Motor company of Cleveland, O. The chairman will be John N. Van der Vries, central district secretary of the United States Chamber of Commerce.

Gas and Oil Bill Only 75c to 80c Per 100 Miles

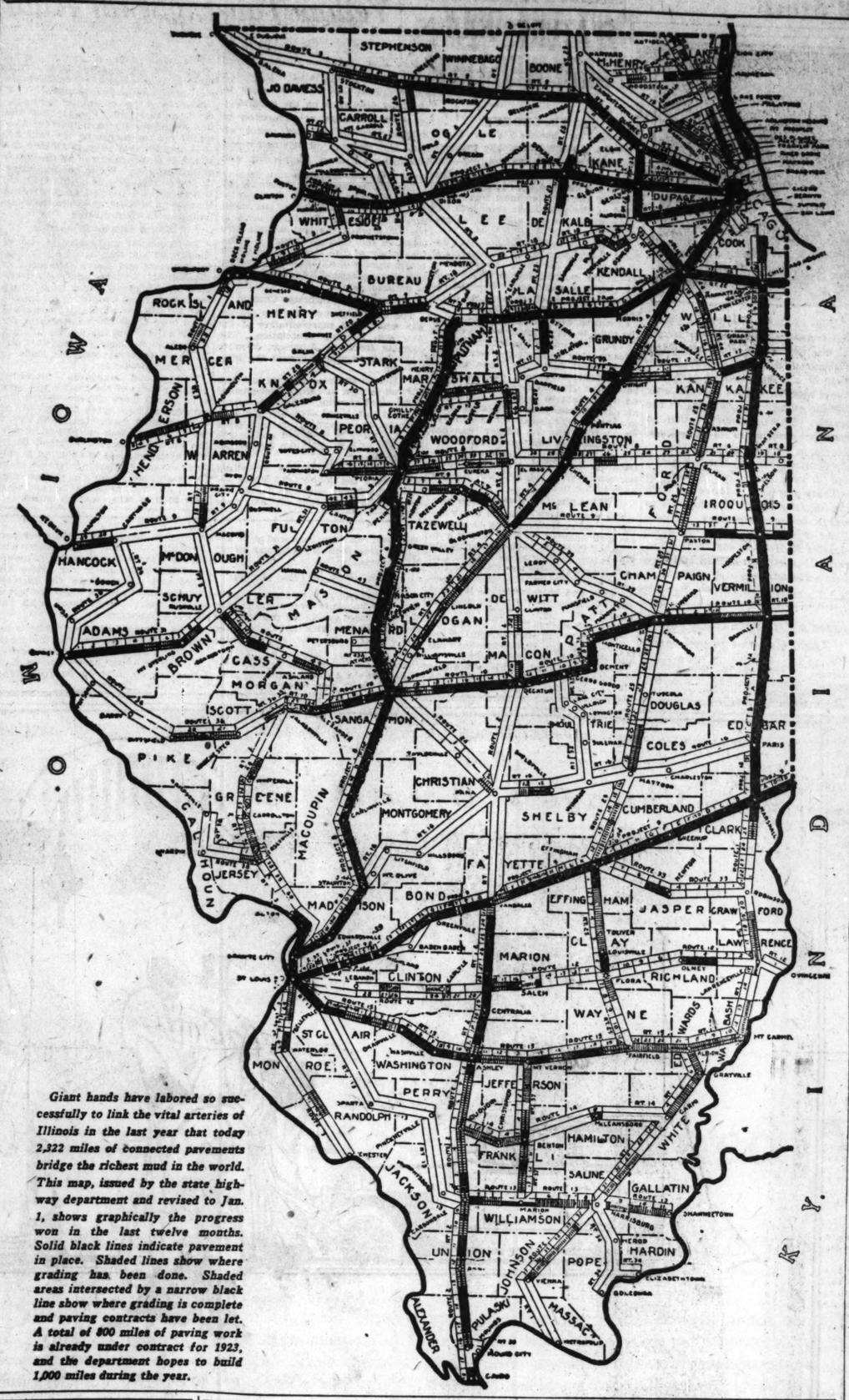
Undoubtedly one of the chief factors in the constantly increasing sale of motor cars is the decrease in the cost of operation, according to officials of the Gray Motor Car company. Thomas J. Morris of Akron, O., reports that, after driving his car 1,553 miles, he finds he can run it for 75 to 80 cents a hundred miles for gasoline and oil.

Reorganization of Company Will Not Affect Its Car

Despite the reorganization of the automobile organization with W. C. Durant, the car will remain unchanged except for such improvements as the most careful engineering may dictate.

ALASKA AUTOS PASS 1,000 MARK.
Three years ago Alaska had only 200 automobiles. Now there are more than 1,000.

THE PULSE OF ILLINOIS



Giant hands have labored so successfully to link the vital arteries of Illinois in the last year that today 2,322 miles of connected pavements bridge the richest mud in the world. This map, issued by the state highway department and revised to Jan. 1, shows graphically the progress won in the last twelve months. Solid black lines indicate pavement in place. Shaded lines show where grading has been done. Shaded areas intersected by a narrow black line show where grading is complete and paving contracts have been let. A total of 800 miles of paving work is already under contract for 1923, and the department hopes to build 1,000 miles during the year.

VOICE OF PEOPLE IS CHIEF GUIDE OF MOTORMAKER

Expert Tells Factories to Heed Him.

"If there is a manufacturer of motor cars in the United States who does not radiate optimism constantly and continuously, then he is not truly representative of the industry," said John Tainsh, general sales manager of the Mitchell Motors company, yesterday.

"This," he continued, "is not because the industry is in need of boosters, but because he cannot sit at his desk and get the information which filters into his plant through the many sources without realizing that the greatest years of the business are ahead, that the immediate future is going to be better than anything he has known in the past.

Long Life Essential.

"At the same time he must realize that he is going to be called on to produce a commodity which will appeal to the discriminating buyer, and if he fails in this or has not sufficient vision to realize this condition at once he will be better off if he closes his doors immediately and saves the money which otherwise will be squandered.

"During the past few years the buyer of all kinds of goods has been educated to quality. The constant improvement which has been shown each season in the motor car has assisted in this education and has taught the average purchaser what he has a right to expect, and his demand for the right kind of goods must be met, for that is the only policy which will survive.

Most Important Purchase.

"To the average man the purchase of a car is the most important purchase of a lifetime, with the single exception of his home. In either event it is his desire, if indeed it is not his necessity, that he obtain the utmost possible for his money. He gives the matter serious thought before the purchase is made, and, with the information available today, he is not likely to be deceived. In addition to sturdiness he is going to require appearance. He has been taught that both of these can be obtained at a reasonable price.

Corncob Fuel May Supplant Gasoline for Auto Power

The lowly corncob, heretofore good only for the making "Missouri meerschaums" or to be burned, may soon be furnishing the fuel that runs your automobile. And it is predicted that by using this new "gas" the motorist may not have to "shell out" so freely as formerly.

More than six years of research work by chemists in the department of agriculture laboratories has resulted in the development of a process that, it is predicted, will make possible the production of a low priced substitute fuel for automobile engines, as well as for a wide variety of hard rubber and synthetic resin products; provide a good market for waste farm by products, and conserve the native supply of methanol (wood alcohol) and the forest products, particularly hardwoods, used in the manufacture of methanol.

The results of this work were announced through the American Chemical society by Dr. W. W. Skinner, assistant chief of the bureau of chemistry.

Furfural Is the Name.

The achievement consists in the perfection of methods for producing a chemical compound known as furfural at a low price and by a simple process from corncobs. Dr. Frederick B. La Forge and Gerald H. Mains of the bureau of chemistry are credited with having done this work. They have successfully brought the process for the production of furfural to a commercial scale, and at the same time have aided in the development of a commercial market for furfural by supplying quantities of the material to manufacturers for cooperative research on its utilization.

The importance of the work is apparent when it is understood that such widely used articles as printing plates—light, durable substitutes for electroplates—phonograph records, varnishes, pipe stems, cigaret holders, electrical instrument parts formerly made from hard rubber, buttons, binders for brushes, glue, and a hundred other kindred articles are now being manufactured from synthetic resin compounds, and the use of such resins is rapidly increasing.

Can't Use "Gas" Carburetor.

Furfural has been tried as a fuel in an automobile engine and worked successfully, Dr. La Forge reports. It will explode under the conditions of the automobile engine, but because of its high boiling point cannot be used with the type of carburetor suited to gasoline.

Plans are now under way for the erection of the first commercial plant to utilize the new process. It probably will be located somewhere in the corn belt where raw materials are close at hand.

"Air Conquers" Is Motto on Air Cooled Machine

Each of the company's seven new body styles carries a new company name plate featuring the Franklin coat of arms and the two Latin words "Aura Vincit," which means "Air Conquers." For twenty years this car has been air-cooled.

MERCER MOTOR CARS

HAVE YOU SEEN IT?
THE NEW SIX—
IT'S AT THE SHOW
OR
Schillo Motor Sales Co.
2317 South Michigan Ave.

ACTUAL COST OF "IDEAL SECTION" ROAD EXPLAINED

Highway League Holds Job Was Economical.

Detroit, Mich., Jan. 27.—With the completion of the paving of the "ideal section," a model stretch of road built in northern Indiana by the Lincoln Highway association with funds contributed by the United States Rubber company, nation-wide attention has been focused on the road. A vast amount of discussion upon highway design and specifications has been stimulated. This was one of the aims of the Lincoln Highway association in building the section.

The association has long felt that more public thought should be given to the nature of the improvements resulting from the investment of the hundreds of millions of dollars now going into highway construction in this country annually. The association holds that the public, which in the long run pays the bills, has not taken sufficient interest in the adequacy and permanence of the highways being constructed.

Too frequently public ignorance of the problems confronting highway engineers and commissioners has resulted in mistaken public pressure for road improvement which was not properly designed to carry the traffic it would receive. The result has been inefficiency and waste.

Cost of the "Ideal Section."

In some way the impression has gained currency that the "ideal section" cost $100,000 a mile. This is not the case, the association states. The cost of the reinforced pavement, which by the public is generally considered as the "road," was only $64,897.20 per mile, it explains. This is for forty feet of concrete, ten inches thick and reinforced with eighty pounds of steel to the 100 square feet. It will be noted that for the ordinary twenty foot width, this road would have cost only $32,450 a mile, even though it was much more heavily reinforced and two or three inches thicker than the paving now being generally laid in many sections of the country.

Two bridges included in the ideal section link cost $23,174.26. These expenditures are by no means extravagant. They represent true economy for the volume and type of travel the section was designed to carry.

Additional funds, of course, were spent by the association in the development of the design, and in carrying out the many added features recommended by the technical committee. The cost of the landscape work, which involved much preliminary planning, it would not be necessary to duplicate of 1,000 miles instead of only one were beautified, was $4,800 per mile, while the cost of illuminating the section for night travel was only $4,051 per mile.

Information Is Open to All.

In handling a project of this character money was necessarily expended on expert engineering consultation and in the infinite amount of red tape required to perfect the arrangements with the federal government, the state, the county, and the property owners. The benefits of these expenditures are available to any community in the country in the shape of detailed specifications and plans which may be had upon application without expense.

Considering the economy of the "ideal section's" design for heavy volumes of traffic, it should be remembered that maintenance cost will be be practically nil for many years, while the original improvement will carry the increasing traffic of the next ten to twenty years without reconstruction.

The ideal section was designed to carry a traffic of 20,000 vehicles per twenty-four hours, and it can do so with safety, convenience, and economy.

ODD FEATURE TO ONE FIRM'S SALES IN RECORD YEAR

An interesting phase of the 1922 season is disclosed by one company's records. The last six months of the year eclipsed the first half period for sales. In other words, 1,005 more cars were shipped by the factory from July 1 to Dec. 31 than were shipped between Jan. 1 and June 30, which period included, of course, the natural spring demand.

January, February, and March started the breaking of Nash previous records with a volume of sales that exceeded the same 1921 period by more than 51 per cent. Then April and May made history for the company.

The usual midsummer let-down had no appreciable effect on the demand, with the result that during these months record after record was broken. In September the sales beat those of August by 8 per cent.

Improvements and refinements which began going into Nash cars the latter part of the year, and which were completed for the automobile shows, have met with instant approval on the part of the public, with the result that for months past the demand has left the factory in an oversold condition. This has resulted in plant extension now in process of completion.

CHASSIS DRESSED UP IN NICKEL FOR AUTO EXHIBITION

A white and nickel chassis, with all parts exposed to view, is being shown at the automobile exhibition by Earl Motors, Inc. Hood and cowl are nickeled and have transparent celluloid windows which enable the visitor to examine the engine and its appurtenances. The engine block is white enameled, and spark plugs, bolt heads, starting motor, fly wheel, generator, vacuum tank, and horn are all nickeled and polished. The fan and fan pulleys are also nickel plated, as well as the gasoline and oil line throughout and the rods which manipulate spark and gas. The carburetor is a combination of white enamel and nickel. Distributor and coil have casings of black bakelite.

The wheel rims, brake bands, brake drums, and propeller shaft are also nickel plated.

The EARL Cabriole Five Passengers

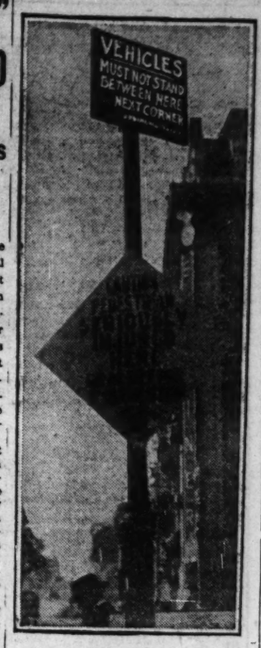
$1395

See the complete exhibit of Earl Cars at Space G2, Coliseum.

Four great models, $1095 to $1595.

STALNAKER & JOHNSON
2634 South Michigan Avenue
Telephone Victory 8668

Guards Pédestrians



Los Angeles experts believe that the alert driver can do more to reduce automobile deaths than any other traffic factor. Heere is one of the many caution signs which keep safety propaganda constantly before the motorist.

[Keystone Photo.]

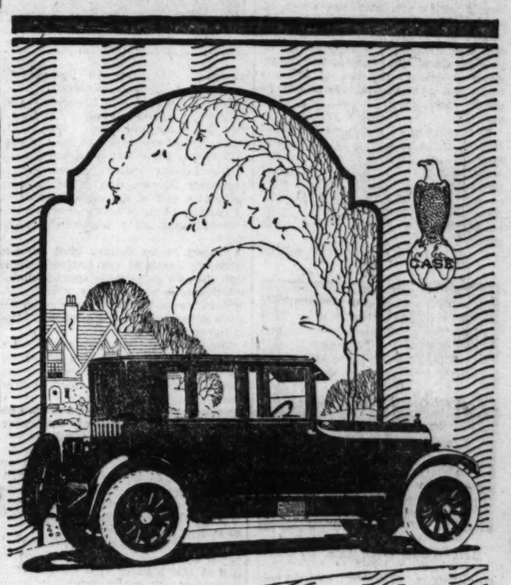
CHICAGO TO HAVE 4 YELLOWSTONE TRAIL BUREAUS

Association Chiefs Hold Convention Here.

More than 57,000 automobile parties traversed the Yellowstone trail, America's oldest highway, from Plymouth Rock to Puget Sound, last year. This was announced by H. O. Cooley at the two day meeting of the executive committee of the Yellowstone Trail association, which closed yesterday at the Hotel La Salle. Many states along the trail were represented by members of committee, the sessions were presided over by H. B. Wiley of Montana, in the absence of President Ray Smith of Milwaukee. General touring information bureaus are being increased all along the trail. One of the newest will be located in Chicago, with branch offices, one on the north side, one south and another west, and a piloting service through and into the city, Mr. Cooley announced.

It was decided to participate in the National Travel and Outdoor Life exposition, to be held at the Coliseum May 7 to 12. "Miss Yellowstone Trail" will enter the "all round outdoor girl" contest at the exposition. One will start from Plymouth Rock and the other from Puget Sound by automobile, and they will meet here in Chicago the opening day of the show.

Among those at the sessions are H. B. Wiley, Montana; J. K. Heslet, Montana; L. G. Arnold, Wisconsin; S. F. Trembley, Indiana; Harry Orme, Minnesota; C. J. Phelan, North Dakota; A. F. Wehe, Washington; W. R. Horner, Ohio; W. J. Mulvaney, Montana; Ben F. Hill, Washington; J. W. Parmley, South Dakota; J. R. Hubbart, South Dakota; J. V. Hawkins, Idaho, and J. J. Stennes, Minnesota.



CASE Motor Car owners, as a rule, are not one-time buyers. After years of satisfying service from one model they usually come back for another.

When at the Show, visit our display of the new Model X Case Motor Cars. Know why these cars enjoy such exceptional owner-allegiance.

Consider the Case—it's sturdy.

In the Armory—Space B2

A Case Car for Every Transportation Need

Roadster, $1750; Touring, $1790; Suburban Coupe, $2480; Sedan, $2575; Jay-Eye-See Sport Car, $2230.

Smith-Sauer Motor Co.
2438 South Michigan Avenue

South Side Branch
6612 Stony Island Avenue

AUTHORIZED DEALERS

Hauser & Sedes, 1336 Morse Avenue
Otto's Motor Sales, 8749-51 Ogden Ave.
Spaulding Motor Sales, 3265 Fullerton Ave.
Warner & Baker, 4750 Washington Blvd.
Parkview Motory Co., Sacramento Blvd. & Grand
Ross Motor Car Co., 3525 No. Crawford Ave.
Beasen Auto Supply Co., 613 Washington Street, Gary, Ind.
Schooley-Van Gilder Motor Sales, Calumet Ave. at Morris, Hammond, Ind.

CASE MOTOR CARS

WARNING SIGNS NEEDED TO CURB ROAD ACCIDENTS

Standard Signals Urged by Safety League.

Proper safeguarding of the public highways through the posting of warning signs at all dangerous spots is most important in any program for the elimination of automobile accidents and is a subject to which every man interested in public safety should devote his attention, according to national authorities.

Many organizations, especially motor clubs and state highway departments, are doing good work in this phase of accident prevention, but there are still many districts in which there are few if any warning signs to protect the motorist from hazards on roads not familiar to him. A highway should have proper signals at every dangerous hill, curve, and railroad crossing.

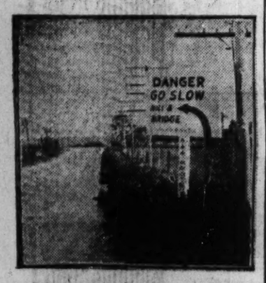
The experiences of organizations and state departments that have adequately posted highways with danger signs, gathered by the National Safety council, show there is need for this work. The ever increasing number of automobiles and the resulting increase in accidents call for strenuous efforts toward better highway protection. No road can be termed a safe highway until the motorist is warned in advance of every danger spot ahead.

Signs Becoming Standardized.

Road signs are rapidly becoming standardized. The American Automobile association has adopted and recommended a series of danger signs for general use by all associated clubs. Makeshift road signs—small wooden boards with crude lettering—which offered a fine target for the passing hunter and the rocks of the mischievous small boy, are disappearing; replacing them are substantial metal signs to attract the eye of the motorist and give him the information he needs concerning conditions just ahead.

The problem of making signs effective at night is solved by the use of flashing light signals or red reflectors which catch the rays from the headlights of an approaching car and warn of danger ahead. The standard signs recommended by the A. A. A. are painted black on a chrome yellow background.

Conditions in many localities call for



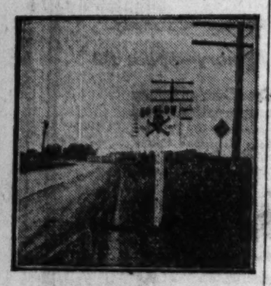
ILLINOIS DANGER SPOT.

special signs. It is now a general practice to warn the motorist that certain hills should be descended in second gear. A special sign, erected at a safe distance from the brow of the hill, tells the motorist that a dangerous hill is beyond; "Go Into Second Gear Here," it says. The motorist who heeds the warning gets down the grade without trouble. "This Road Is Slippery When Wet" is another special sign of great value to the motorist.

Speed Signs a Local Problem.

Warnings to speeders have been left principally to local communities, and, as a result, many freak signs have been developed, such as "Drive Slow and See Our City—Drive Fast and See Our Jail." There is nothing, however, to prove that deviations from the plain "speed limit" warning have been particularly effective in stopping speeders. Many cities add a courteous "Welcome" to the familiar sign "City Line—Speed Limit, 15 Miles per Hour." Occasionally a sign declares that the speed limit is "positively enforced."

The adoption of standard signals by



"DEAD MAN'S CURVE."

the 300 or more motorists' organizations of the American Automobile association is resulting in the elimination of unnecessary signs, once scattered so promiscuously along the roads. So many warning signs were placed at points where the danger was slight that the well placed ones lost their effectiveness.

The Automobile Club of Southern California is one of the few organizations in the country which have installed electric flash warnings on signboards at places where conditions are unusually hazardous. These signals flash intermittently and attract the motorist's attention.

The red bull's-eye, placed at a lower point on the sign standard to catch and reflect the rays from headlights, is also used by the California organization and by the Reading Automobile club of Reading, Pa.; the Inland Automobile association of Spokane, Wash.; the Wyoming Valley Motor Club of Northern Pensylvania; the bureau of roads and bridges, state of Nebraska, and many other associations and state departments.

Clubs Work for Safety.

The executives of motoring associations are most enthusiastic safety workers. "During the last year," says Miss A. Forman, secretary of the Tidewater Automobile association of Virginia, "we have erected 600 metal warning signs and about 200 wooden signs of various sizes and with warnings to suit particular hazards."

The Lehigh Valley Motor club is financing the erection of permanent signs at a cost of $25 each. The work of placing them is being done by the Pennsylvania state highway department.

"There is no danger spot in our territory which is not posted with a sign and no expense is spared in the erection and maintenance of our sign system," says Harry E. La Vier, executive secretary of the Automobile club of Syracuse, N. Y.

The Reading (Pa.) Automobile club recently started installation of reflecting signals on all signs in its territory, first taking care of the worst curves and hills.

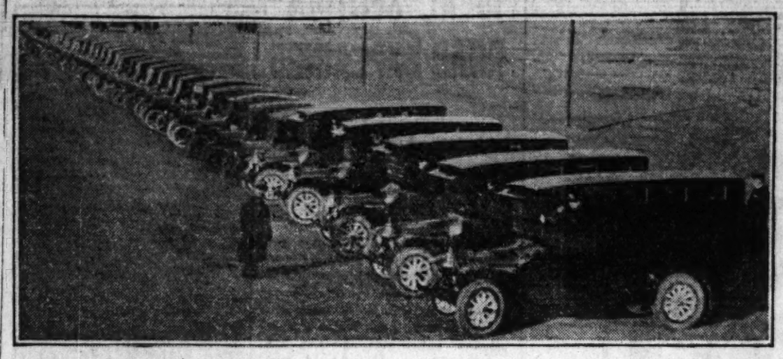
"We have found many danger signs placed on not particularly dangerous curves," said Frank W. Guilbert, secretary of the Inland Automobile association at Spokane, Wash., "and on account of this drivers have disregarded warnings not only at these curves but also at really dangerous curves. We feel that too much marking is just as bad as no marking at all, and that the danger spot marked should actually be a menace. We have therefore placed the highest type of reflecting signals at the really dangerous spots and will carry the plan further this year."

Chicago a Pioneer in Move.

The Chicago Motor club during 1921 spent many thousands of dollars in the erection of suitable road signs in Cook county and contiguous territory, according to Royal N. Allen, manager of the accident prevention department. More than 3,000 signs were placed at dangerous places on 400 miles of highway. Some of the signs placed by this club cost $100 each.

"Our highways within a radius of thirty miles are posted with signs calling attention to dangerous hills and curves," says P. G. Rimmer, president of the Wyoming Valley Motor club of northeastern Pennsylvania. "We have some bad hills in Pennsylvania, and for the benefit of the tourist we erect signs giving preliminary warning of an approach to a dangerous hill. Within a safe distance of the hill another danger sign is posted on which is painted a white skull and cross bones on a red background, informing the driver as fully as possible of conditions to be met and in what gear to take the hill."

SPEED VERSUS CRIME



Motorization of Chicago's police department was strikingly illustrated one day last week, when Chief Fitzmorris ordered a general review of all departmental cars, and found that Grant park was the only site big enough to accommodate the review. The department made an excellent showing in its maneuvers. Scores of cars have been added to the equipment in the last two years, and drivers have been trained to military precision. Above is shown the official review. Reading left to right, below, inspectors include: Chief Fitzmorris, E. B. Borland, Charles R. Holden, and Henry Barrett Chamberlain of the Chicago Crime commission.

[TRIBUNE Photos.]

Firm's Program Calls for 7,000 Cars in Six Months

Franklin production for the first six months of 1923 will be 7,000 cars, it became known yesterday. This will set a record for the company.

Laboring Class Buys Car and Moves to Suburbs

Economic studies by the National Automobile Chamber of Commerce disclose a growing use of the vehicle by the laboring class and a consequent decrease in their overhead costs of living through homes taken farther out in the country. Intimations of unprecedented suburban developments are seen in the inclination of the man who lives in the city to get out far enough to have a home of his own and a plot of grass for his children.

Car in High Gear at Last Climbs Waterman Canon

With gear shift lever securely padlocked and sealed in high gear, a Durant four recently climbed Waterman cañon, near Los Angeles, which is one of the most difficult mountain grades in southern California. This climb has been attempted frequently on high, but never with success. Under the observation of two newspaper men a Durant four driven by Frank Podas of Los Angeles conquered the grade.

AUTO SALESMAN ISN'T THE ONLY PARTY WHO FIBS

BY H. H. BROOKS.

[Sales Manager, Nordyke & Marmon Co.]

In nearly every automobile transaction today two sales are involved—the sale of the new car to the user and the sale of the user's old car to the dealer. Probably the question most frequently asked at the automobile show will be, "How much will you allow me on my old car?"

Newspapers and magazines have devoted much space to the exaggerations of automobile salesmen. But little is said of the exaggeration to which honest, respected automobile owners sometimes resort in an effort to get the highest possible price for an old car.

Of course, every motor car owner has the right to get as much for his car as he can. But I do not believe motor car salesmanship can become established on a sound, intelligent basis until exaggerations have been eliminated on both sides. The motor car prospect has no more right to capitalize his favorable reputation for honor and integrity in abusing the salesman's confidence in claims regarding his old car than has the salesman a right to capitalize the reputation of the manufacturer and distributor whom he represents by making exaggerated claims about the car he is trying to sell.

What the Car Owners Say.

The exaggerated claims of many motor car salesmen regarding their cars are well known. So it is only fair to mention a few of the most commonly heard claims of motor car owners. One of the most common is: "My car was built especially for the factory sales manager and he relinquished it to my dealer on account of a personal friendship."

Here are others:

"The price you allow me on this car is several hundred dollars less than has been offered me by other dealers."

"The 1919 model Blank is the best the factory ever made."

"My car is as good as new. It has only been run a few thousand miles and I have never had to spend any money on it for repairs."

Dealers Work on Close Margin.

Unfortunately, the motor car distributor has no control over the market price for used cars. He can offer for an old car only what it will bring on the market, less the reconditioning cost.

Fortunately, the public is at last realizing that the distributor for any reputable make of motor cars operates on a smaller margin of profit than perhaps any other line. A distributor who makes 4 per cent net on his turnover is doing well. Motor car prices are fixed and advertised by the factory, whereas most articles today are priced pretty well in accordance with the dealer's judgment.

The automobile buying public is beginning to realize, too, that the depreciation in motor car value is no greater than in other lines—less, in fact, when you consider the hard usage an automobile receives.

Technical Leaders Oppose Yellow Tail-Light for Auto

New York, Jan. 27.—Automobile tail lights will continue to be red and not yellow. That fact was made clear in the brief discussion on the suggestion for such a change at a meeting of lighting experts, railroad, motor vehicle and highway officials and representatives of many engineering and industrial organizations.

The conference was attended by more than fifty delegates. It was conducted under the auspices of the American Engineering Standards committee. It marked the first definite step taken in this country toward a scientific study of the methods by which traffic signals of all kinds may be simplified and standardized in the interests of personal safety.

Railroad Man Suggests Change.

The chief argument for the change was made by a representative of the American Railway association. The delegate from the American Electric Railway association opposed the idea, saying:

"The automobile is a free and fast moving vehicle, and as an ever-present and needed warning of danger, we are opposed to the use of yellow for such purpose. The argument that red lights are confusing is not good and in the interests of safe operation should not be advanced."

Major Aiden L. McMurty, consulting engineer of the Connecticut Motor Vehicle department, said that he did not believe the legislature of that state would adopt such a change, even though an engineering body should favor it, and he expressed doubt if any state would agree to a change.

The red as the tail light of the motor car is as thoroughly standardized and understood for its particular function as the red for danger on the railroad. It is used for that purpose all over the world. It is mandatory in all the states of this country. While not indicating danger so incisively as on the railroad, it does carry a psychological warning that would be weakened were the more neutral yellow substituted.

Uniform Signals Demanded.

Traffic signal uniformity is one of the largest jobs that have been put up to engineers and others interested in the subject. With the enormous development of highway motor traffic there has been evolved a multitude of signals both for day and night. To understand them properly is vitally necessary for public safety, and the use of different forms and methods of signals and lights in different localities leads to confusion and danger.

The special standards committee now in charge of the matter will seek to eliminate these differences and recommend uniform types for all sorts of day and night traffic signals. The need for uniformity was recently shown in the action of the New England Highway commissioners in adopting a uniform system of marking for the main thoroughfares in all the states, and the plan will probably be extended very soon to other eastern states.

SAYS CLOSED CAR IS A NECESSITY, NOT A LUXURY

BY J. G. BAYERLINE.

[President Columbia Motors Co.]

It is a mistake to speak of an inclosed model as a luxury car or to refer to it as offering luxurious equipment. Just as the world has come to regard the automobile as a business and social necessity, not a pleasure car, the closed car has come to represent simply a higher and infinitely more satisfactory type of personal transportation. It, too, is a necessity, not a luxury.

Cites Weather Statistics.

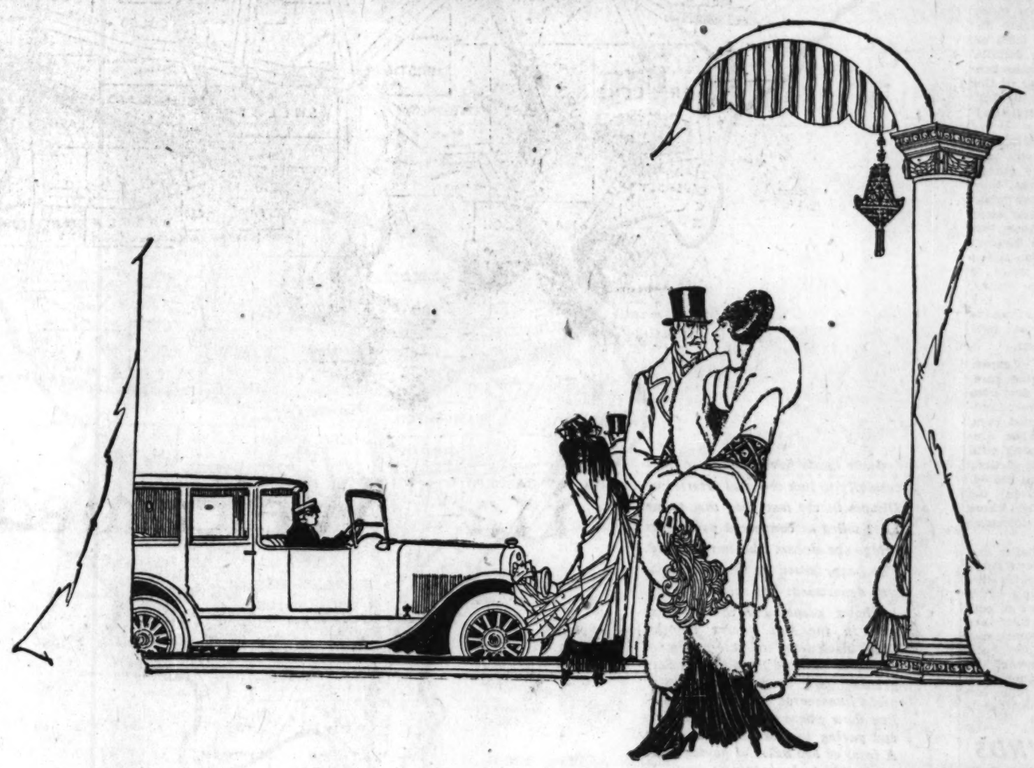
Long experience has proved the closed car is vastly to be preferred in the milder seasons as well as in winter weather. Figures compiled by the weather bureau show that in the average city with about the same climate as New York there are 129 rainy or snowy days each year and fifty-six days with a temperature below 32 degrees. This means that much more than a third of each year a closed car offers far more comfort and protection than an open car, without taking into consideration the many other times a sedan or coupé is desirable.

Aside from rainy, snowy, and cold days, there are scores of occasions when motorists find a permanent top and glass windows ideal protection. When driving on dusty roads, on windy days, or on cool evenings, it is an easy matter to close some or all of the windows if desired.

Protection from Sun.

For summer driving a closed car often is actually cooler than an open car because the top affords more protection from the sun's rays and the ventilation is fully as thorough. In the average northern city there are only about seven days each year when the temperature exceeds 90 degrees—a small item compared with the fifty-six days of freezing temperature.

From every standpoint the closed car is destined to be the prevailing type of the future.



LINCOLN
MOTOR CARS

The Lincoln car is not only the finest creation, but the most perfect car mechanically yet offered the motoring public.

To get behind the wheel of a Lincoln—to take it up hill, down hill, across country or through crowded thoroughfares, is to know its ease of control, its flexibility, its power—and it is to experience a feeling of absolute security and confidence under every condition.

To ride in it is to be captivated by its comfort and convenience—to acknowledge that it is a friendly car to drive.

We invite you to visit the interesting exhibit of Lincoln Motor Cars at the Automobile Show.

Space B-3 at the Coliseum. And at the Drake Hotel.

AUTHORIZED CHICAGO LINCOLN DEALERS

No Rolls-Royce has ever worn out

UNPRECEDENTED performance and length of life are repeated in every Rolls-Royce that is built. Every Rolls-Royce sold in the United States is still in operation. Some have been in use for twenty years.... But, no matter what its term of service, the quality of performance rendered by the Rolls-Royce remains unchanged.... For the man who owns it such words as handling, flexibility and energy acquire an entirely new meaning. He finds a comfort and a sense of safety in riding such as he never dreamed of. And in the maintenance of his car he experiences an economy that is the final evidence of perfect building.

Twelve exclusive Rolls-Royce designs in open and closed coach work

The four-five passenger phaeton, $10,900

ROLLS-ROYCE, Chicago Branch, 900 Michigan Avenue

ROLLS-ROYCE

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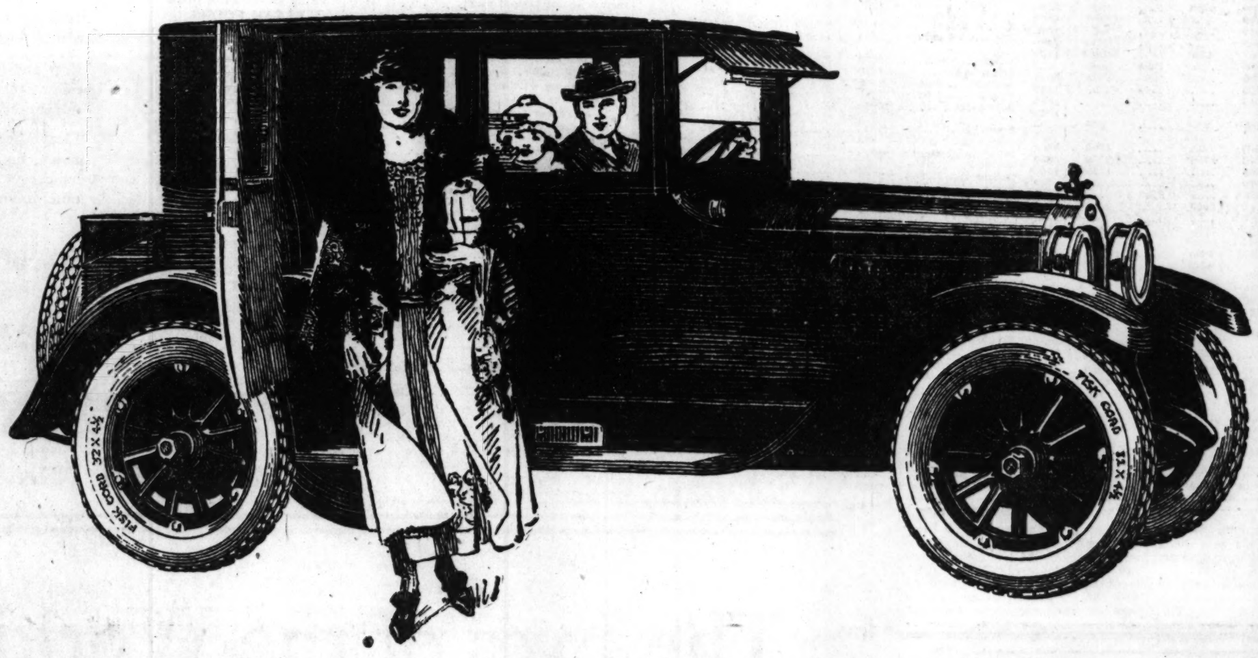
WILLYS - KNIGHT
Coupe-Sedan



America Has Welcomed With Delight The Seven New Willys-Knight Models

PROFOUND appreciation of these New Willys-Knight models has taken substantial form at the New York Automobile Show and in hundreds and hundreds of communities throughout the country.

The flood of orders from the four quarters of the compass have made it necessary for the great Willys-Overland plant to redouble its efforts.

The reason for this will be plain when you see the Willys-Knight exhibit at the Chicago Show. Seven entirely new Willys-Knight motor cars, combining superlative value with conservative price. New and finer five- and seven-passenger touring models. A racier Roadster. New five- and seven-passenger Sedans. A smarter Coupe.

And for the crown and climax of this seven-model line—a new creation! Not a Sedan: not a Coupe: not a Coach. The new Coupe-Sedan. With ample riding room for five, this strikingly original enclosed model combines the convenience of the Sedan with the intimacy of the Coupe. *Doors front and rear* give unhampered extrance and exit. Folding seats and their inconvenience are conspicuously absent. The body—of steel—is exquisitely beautiful. Interior fittings and appointments are complete.

The Willys-Knight sleeve-valve motor grows smoother and more powerful with use.

See the New Willys-Knight at the Show. Entire line on display at our showrooms.

RECORD-BREAKING NEW PRICES

TOURING 5-pass., $1235 : TOURING 7-pass., $1435 : ROADSTER 3-pass., $1235 : SEDAN 5-pass., $1795 : COUPE-SEDAN 5-pass., $1595 : SEDAN 7-pass., $1995 : COUPE 3-pass., $1695

See the Willys-Overland advertisement in The Saturday Evening Post, February 3rd

OVERLAND MOTOR CO., 2419 Michigan Ave.

North Side
Broadway Motor Sales Co., 6335-37 Broadway, Chicago.

South Side
Englewood Overland Co., 5952 S. Halsted St., Chicago.
Commercial Auto Sales, 8948-50 Commercial Ave., Chicago.
Arthur Motors, Inc., 117-121 E. Garfield Blvd., Chicago.

South Side—Continued
Leuffgen, Bethig & Goenewein, 11106 S. Michigan Ave., Chicago.
Rex Garage, 6910 Stony Island Ave., Chicago.
Roberts Motor Sales, 6146-8 Cottage Grove Ave., Chicago.

West Side
Standard Motor Co., 3301 W. North Ave., Chicago.

West Side—Continued
Anderson Clausen Motor Co., 4635 Washington Blvd., Chicago.
Vesely Brothers, 3819 Ogden Ave., Chicago.
Pearl Motor Sales Co., 2730 Milwaukee Ave., Chicago.
Overland Sales Co., 1111 W. Jackson Blvd., Chicago.
James Bates, 425 S. Sacramento, Chicago.

West Side—Continued
Radway Garage, 1112 Williams St., Oak Park, Ill.
Central Garage & Truck Co., Maywood, Ill.

Suburban Dealers
Blue Island Garage, Blue Island, Ill.
Parkway Auto Sales, 5934 W. 22nd St., Cicero, Ill.
John Kickert, South Holland, Ill.

Suburban Dealers—Cont'd
John Kickert, 15316 Park Ave., Harvey, Ill.
Des Plaines Automobile Co., Des Plaines, Ill.
F. L. Woolley, Highland Park, Ill.
C. H. Briggs, Evanston, Ill.
Gary-Overland & Knight Co., Gary, Ind.
Overland Fudge Co., 6 State St., Hammond, Ind.

SELLING OF CAR TODAY MAY HINGE ON EQUIPMENT

Day of Many Extras Gone, Manufacturer Holds.

BY HARRY M. JEWETT.

[President, Paige-Detroit Motor Car Co.]

When we were shaping our plans for 1923 we tried to put ourselves in the position of the buyer of an automobile and determine what, at this stage in the development of the industry, would be the best policy to pursue from the owner's standpoint.

After a careful study of the situation, both at home and abroad, it seemed to me that the time had come to provide the car with an equipment that was complete in the most exacting sense, and built into it at the time and place of manufacture.

The buyer of an automobile is now purchasing a means of swift, comfortable transportation. The scope and purpose of a car have been vastly developed. The matter is now a combination of utility, comfort, and the practical side of things. Traffic conditions have also changed and create a new viewpoint.

"Extras" Become Essentials.

In the days when the automobile was being developed mechanically and the main problem was of a manufacturing and engineering nature, demand was usually greater than supply. Even a windshield was then an "extra."

But now conditions have changed and in preparing for 1923 our company has given the utmost consideration to standard equipment. We realize that, while at one time one might regard a single extra tire as sufficient, now, if one is to prepare for all the vicissitudes of long highway travel, two extra tires more nearly meet the requirements, and are the best assurance of comfortable, untroubled mileage. So we have made two extra tires and their holders part of the standard equipment.

City traffic makes the use of bumpers almost a necessity, and likewise a man who is using his car a great deal and is likely to encounter all manner of road conditions wants snubbers fore and aft to make his driving as comfortable as possible. So we have included both bumpers and snubbers in the equipment. Windshield wipers, clocks, motometers, cigar lighters—we went right down the line, carrying out our idea to its logical conclusion and making the equipment absolutely complete—the first time, we believe, a stock car has been so offered.

Eliminates Buyers' Shopping.

This policy, we think, is peculiarly applicable to inclosed models, for the very nature of this type of car necessitates all the conveniences and luxuries that only complete equipment can assure.

Shopping around for various equipment necessities is now neither logical or economical, and the result also is likely to be inharmonious. We believe the buyer will welcome a change that will make this costly, troublesome shopping unnecessary.

The sensible policy is to have the engineers who designed the car select, test, and install the equipment. Then each feature will be in keeping with the design, and each will be a proved unit that can be relied upon. The owner will not then be obliged to pay the long price for each item of equipment, for if complete equipment goes with the car he has the great advantage of the company's purchasing power—a considerable saving.

HERE'S THE 1923 PRICE LIST OF AUTOMOBILES

Following is a table showing prices of American cars on Jan. 1, 1923:

Name and Model.	5 pass.	7 pass.	Sport.	Coupe.	Sedan.
	PRICES				
American .....D-66..	$1785	$1850	$1885[2]	.....	$2485
American ..Steamer..	1650	.....	.....	.....	.....
Anderson .....41..	1195	.....	.....	.....	1450[4]
Anderson .Series 50..	1495	1595	1595[2]	$1995[2]	1995[4]
			1945[2]		
Apperson ....8-21-S..	2620	2645	.....	3625	3695
Auburn .....6-51..	1475	1545[12]	1893[12]	2275	2345
			1995[12]		
Barley	1395	.....	1495[2]	.....	1850[4]
Brewster .....91..	.....	.....	.....	.....	7000[4]
Buick.'23-34-5-6-7-38..	885	725[7]	.....	1175	1395
					1325
Buick.'23-41-4-5-47..	1195	975[7]	.....	1935	1985
Buick.'23-45-9-50-4-55	.....	1435	1623[2]	1895	2195
			1675[2]		
Cadillac .....61..	2885	2885	.....	3675	3950
				3750[4]	4300
Case	1790	.....	.....	2480	2575
Case .....W..	.....	1990	1950[2]	2480[4]	2975[4]
Chalmers .....1922..	1185	.....	.....	1595	2295
Chalmers .....1922..	.....	1345	.....	.....	1585
Chandler .....Six..	1495[4]	1645	1595[2]	1995[4]	2295[4]
					2375[4]
Chevrolet .Superior..	525	425[7]	.....	840[2]	860
				680[2]	
Cleveland .....42..	995	1058[4]	1260[4]	.....	1485[4]
Cole .....890..	.....	2685	2685[2]	3285[2]	3285[4]
					3685[4]
Columbia....Big Six..	1475	.....	.....	1995[4]	1995[4]
Columbia..Light Six..	985	1095[4]	1395[2]	1235[4]	1395[4]
Courier	1395	.....	1495[2]	2065[2]	2165[4]
			1495[2]		
Crawford ...22-6-60..	3000	3000	.....	.....	4500
Crawf.-Dagmar.6-60..	.....	.....	3500	.....	.....
Cunningham .....V..	.....	.....	.....	.....	.....
Daniels .....D-19..	4350[4]	4350	.....	5250	6000
Davis .....71..	1195	.....	1495	1795	1795
Davis .....61-67..	1595	.....	1695	2095	.....
Dixie Flyer...H-5-70..	1175	1295[2]	1245	1545	1595
Dodge Bros.	880	.....	.....	980[4]	1195[4]
Dorris .....6-80..	3950[4]	3950	.....	4985[4]	5750[4]
Dort .....19-14..	865	.....	1015[2]	1240	1370
			1015[4]	1020[4]	1070[4]
Dort .....25-20..	990	.....	.....	1145	1195
				1365	1495
Driggs	1275	.....	.....	1650	1975
Duesenberg.Strai't 8..	6500	6750	.....	7800	7800
Du Pont.....A..	3200	.....	.....	3800	4000
Durant .....A-22..	890	.....	.....	1365	1365
Durant .....B-22..	1650	.....	.....	2250	2400
Earl .....40..	1095	950[7]	.....	1395[4]	1795
Elcar .....K-4..	1095	.....	.....	1095	1345
Elcar .....8-R..	1395	.....	1395	1975	2065
Elgin .....K-1..	1125	.....	1165	1695	1645
Essex	1045	.....	.....	.....	1895
					1145[4]
Ford .....T..	298[13]	235[7]	.....	530	595
					725
Fox .....77..	3900	.....	.....	4900	4900
Franklin .....10..	1950	1750[7]	.....	2750	2850
Gardner ....T-R & G..	965	.....	.....	1115[4]	1365[4]
Gray	490	.....	.....	.....	760
H. C. S.....Series 4..	2475[4]	.....	3250	.....	3475
Handley-Knight	.....	2650	.....	3450	3450
Hanson .....80..	995	.....	.....	.....	.....
Hanson .....60..	1595	1795	.....	2475[4]	2585
Hatfield .....A-42..	1345	1345[4]	.....	1950	1950
Haynes .....75..[11]	2550[4]	2395	.....	3095	3395[4]
		2550[11]		3250[11]	
Haynes .....55..	1595	.....	.....	2395[11]	2595
	1850[11]				2695[11]
Holmes ....Series 4..	2500[4]	2500	.....	3300[4]	3600[4]
Hudson ....Super 6..	1425[4]	1475	.....	2570[4]	1525[4]
					2095
Huffman	1395	.....	.....	.....	2295
Hupmobile.Series R..	1150	.....	1250[4]	1635	1785
				1335[4]	
Jackson .....638..	1485	1685[4]	.....	2985	2985
Jewett .....6..	995	.....	1095[4]	1445[4]	1465[4]
Jordan .....MX..	1795	.....	.....	2785	2485
Jordan .....H..	.....	.....	2150[4]	.....	.....
Kelsey .....4..	985	.....	.....	.....	1450
Kelsey .....6..	1525	.....	.....	.....	2175
Kenworthy ....8-90..	5000	5250	.....	5000	6000
King .....K..	1495	.....	1495[4]	2300	2400
King .....K..	.....	.....	.....	1995	2550[4]
Kissel 45	1885	2385	2385[4]	2975[4]	3075
Lafayette	4090[4]	4090	.....	5500	5500

Name and Model.	5 pass.	7 pass.	Sport.	Coupe.	Sedan.
	PRICES				
Lexington .....23..	1695	1795	2045[4]	2345[4]	2345[4]
	1995	2095			2145[4]
Liberty .....19-D..	1395	.....	1575	2085	2245
				1695[4]	
Lincoln	3800[4]	3800	.....	4400[4]	4700[4]
Locomobile.Series 8..	7600[4]	7600	.....	10500	11000
Marmon .....34..	3185[4]	3185	.....	3985	4385
Maxwell	885	.....	.....	985	1335
				1235	
McFarlan. ....1922..	6300[4]	6300	.....	7500	7500
Mercer .....Series 5..	3950[4]	3950[4]	.....	4850	5250
Mercer .....6..	3750	3750	.....	5000	5000
Merit	1395	.....	.....	.....	.....
Mitchell .....F-50..	1590	.....	1850[4]	2050[4]	2275[4]
Mitchell .....F-50..	.....	1690	.....	.....	.....
Monroe ...1922-S-9..	950	.....	.....	.....	.....
Moon .....6-40..	1195	1145[4]	1885[4]	1585[4]	1695
Moon .....6-58..	1785	1785	1885	2785	2785[4]
					2485[4]
Nash ....691-96-97..	1240	.....	.....	2090[4]	2040[4]
Nash ....692-94-95..	.....	1390	1643	1890[4]	2190[4]
Nash Four.....41-4..	935	.....	.....	1385	1545[4]
					1275[4]
National .....BB..	2475[4]	2375	.....	3250[4]	3825[4]
		3150		3725[4]	
Noma .....3C..	2500[4]	2600[4]	.....	.....	3500[4]
Noma .....1D..	2500	.....	.....	.....	5500
Oakland .....6-44..	995	795[7]	1165[4]	1445[4]	1545
				1185[4]	
Ogren..6 T D Luxe..	3750	3850	3750[4]	4500[4]	4800[4]
Oldsmobile ....43 A..	975	1350[4]	1075	1475	1595
Oldsmobile .....46..	1850[4]	1735	.....	.....	.....
Oldsmobile .....47..	1375	.....	1675	1875	2025
Overland .....4..	525	.....	425[7]	795	875
Packard..Single Six..	2485	2250[7]	.....	3175	3275
Packard..Sinjle Six..	2350[7]	2685	.....	.....	3525
Packard...Twin Six..	3850	3850	.....	5240	5400
Paige .....6-44..	1465	1290[7]	.....	1995	2245
Paige .....6-66..	.....	2195	2245	3100	3175
Paterson ...23-6-52..	1300	1425	.....	2395	2395
Peerless .....23..	2900[4]	2900	.....	3800[4]	3...[4]
				3400[4]	4000[4]
Pierce-Arrow	5250[4]	5250	.....	6800	6900
					7000
Pilot .....6-50..	2000	2050	.....	2950	3000
Premier .....6-D..	3100[4]	3250	.....	4300	5100
Premocar ....6-40-A..	1093	.....	.....	1750	1825
R. & V. Knight....R..	1685	.....	.....	2385	2475
R. & V. Knight....J..	2475[4]	2475	.....	3015	3105
Reo.....T6 and U6..	1645	1485	1745	2355[4]	2435[4]
				1835	1885
ReVere.....C..	3200	3200	.....	.....	4000
Rickenbacker ....A..	1485	.....	.....	1885	1985
Roamer .....6-54-E..	2485[4]	2685	.....	3585	3585
Roamer .....4-75-E..	3485	3650[4]	3650[4]	.....	4650[4]
Rolls-Royce	10900	10950	.....	.....	13150
					12900
Sayers Six.....DP..	1645	.....	.....	2645	2645
Seneca....L-2 & O-2..	875	.....	.....	.....	.....
Seneca....50 and 51..	985	.....	.....	.....	.....
Standard .....98..	.....	2395	2395	2750	2750
Stanley .....740..	2750	2750	2425[7]	3950[4]	3985[4]
Star	348[13]	285[7]	.....	580	645
Stearns-Kni't..8KL4..	2250	2450	.....	3150	3450
Stearns-Knight ...6..	2700	2850	.....	3500	3700
Stephens .....90..	1595[4]	1625[4]	.....	2450	2550
Stevens-Duryea ..E..	6900[4]	6800	6900[4]	8600	8900[4]
			5900[7]		
Studebaker..Lt. Six..	975	785[7]	.....	1225	1550
Studebaker.Spl. Six..	1275	1275[4]	1000[7]	1875	2050
				2375	
Studebaker..Big Six..	1650	.....	1735	2275	2475
Stutz .....KLDH..	2790[4]	2640[4]	2670[4]	3490	4450
	3165[4]	3015			
Tulsa .....E-1-2-3..	1175	.....	.....	.....	.....
Velie .....68..	1275	.....	1305	1795	1795
Westcott .....D-48..	1990[4]	1890	.....	.....	2800
Westcott .....B-44..	1690	.....	1890	.....	2690
Wills St. Claire.A-68..	2475	.....	.....	3275	3475
Willys-Knight ...20..	1235	1375	.....	1795	1950
Willys-Knight ...27..	.....	1435	.....	.....	2195[4]
Winton .....40..	.....	3400	3000	4000	4550

KEY.

[1]Two passenger. [2]Three passenger. [3]Four passenger. [4]Five passenger. [5]Six passenger. [6]Seven passenger. [7]Chassis price. [8]All metal type. [9]Soft top type. [10]Tire size 32x4½. [11]Sport. [12]Price without starter and demountable rims. Price complete $364. [13]Price without starter and demountable rims. Price complete $303.

CUBA NOW USES ITS MOLASSES AS MOTOR FUEL

"The last trip I made to the factory," says D. Winderhill Smith, distributor of Case cars, "I heard some tales the new testers were exchanging. One of the older men told of the strange cars used in Cuba."

"In Cuba," related the old timer, "when the old buss sputters and stops, you are liable to hear the driver say, 'Im out of gas. Let me have five gallons of molasses this time.'"

"It seems Volstead eliminated Cuba's market for millions of gallons of molasses. This molasses was formerly refined in America and distributed to the brewing companies. When the brewers ceased to brew, molasses became a drug on the Cuban market temporarily.

"Now a large percentage is being converted into denatured alcohol and forms the base of a new automobile fuel used by practically all of the cheaper, and many of the more expensive cars in Cuba. This fuel sells for 29 cents a gallon, against 50 cents a gallon for gasoline."

BODY FOR AUTO NEEDS HARDEST OF HARD WOODS

The increasing scarcity of good automobile wood was emphasized a few days ago by J. W. Anderson, president of the Anderson Motor company.

"A good supply of hardwood is essential to the automobile industry of today," Mr. Anderson says, "not only for artillery wheels, but more important still, for body frames.

"To produce automobile bodies that will be free from squeaks and rattles, not only when the buyer gets his car but after he has pounded it over the roads for years, we must build our body frames of the hardest kind of wood.

"I attribute the rapid development of the disc wheel to the scarcity of hardwood."

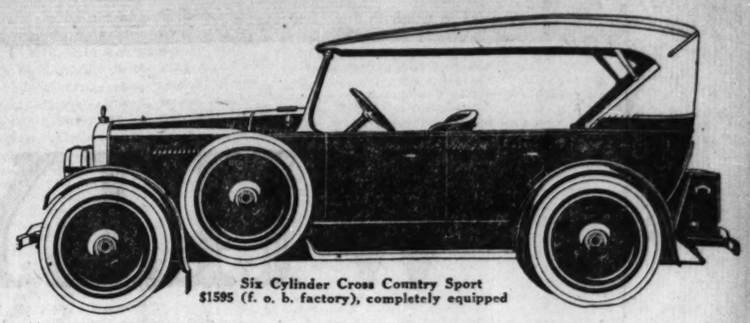
Declares Public, Not Auto Makers, Dictate Models

The "touring sedan" is the direct result of public demand for a closed vehicle smaller than the sedan but roomier than the ordinary coupe, according to R. C. Crist of Edwards & Crist, Auburn distributors. He declares the public has always dictated both style and mechanics to the automobile industry rather than the popularly supposed reverse.

Dealers Fear Auto Shortage Despite Big Production

That the unprecedented demand for motor cars all over the country, resulting in delayed deliveries despite the breaking of production records by many factories, will continue throughout 1923, is the prediction of Hudson and Essex dealers in Chicago.

At the Show—Q-2—Coliseum Annex



Six Cylinder Cross Country Sport
$1595 (f. o. b. factory), completely equipped

ELCAR

A WELL BUILT CAR

Value Beyond the Price

ELCAR FOURS

Touring	$ 865.00
Speedway Sport	1095.00
Sedan	1425.00

ELCAR SIXES

Touring	$1395.00
Roadster	1395.00
Cross Country Sport	1595.00
Brougham	1995.00
Sedan	1995.00

(Prices f. o. b. Elkhart)

Comfort — Beauty

Into the new Elcar there has been built that prime requisite of satisfaction—riding comfort.

New and unique features designed to rest you while you ride attract experienced motorists to Elcar and insure the relaxation so necessary to real riding enjoyment.

Elcar's lines are appealingly graceful, and the high quality finish, born of a half century's experience in fine coach building, make this car's beauty truly characteristic of a much higher price class.

Rochford Motor Company
2411 South Michigan Avenue
Telephone Calumet 6740
ELCAR MOTOR COMPANY, Elkhart, Indiana
Builders of Fine Vehicles Since 1873

The more you tell, the quicker you sell

VISITORS TO THE AUTO SHOW ARE INVITED TO TAKE ADVANTAGE OF THE CONVENIENCES OFFERED BY THIS GREAT STORE

The Store of To-day and To-morrow

THE FAIR

Established 1875 by E. J. Lehmann

State, Adams and Dearborn Streets

Motorists, Come to This Great Sale!

Delion Non Skid Cord Tires

Guaranteed for 10,000 Miles by the Manufacturer and THE FAIR

BUY YOUR TIRES NOW

Prices Are Advancing

THIS special selling of Delion Cord Tires, coming, just as it does, almost immediately after the announced rise in the prices of raw rubber placed on the American manufacturers by foreign governments, offers savings so great that it is almost impossible to duplicate them.

Delion Cord Tires are so good that even under ordinary circumstances these prices would be tremendous reductions. Now they are priced so low that this is an unique opportunity to buy your year's supply.

Note These Prices

Size	List	Price
30x3½	$18.30	$10.48
32x3½	25.75	15.75
31x4	29.50	17.85
32x4	32.50	18.95
33x4	33.50	19.95
34x4	34.50	20.45
32x4½	42.70	22.95
33x4½	43.75	24.05
34x4½	44.85	24.65
35x4½	46.10	25.20
36x4½	47.10	25.95
33x5	53.20	32.95
35x5	55.85	31.25
37x5	58.75	32.45

Delion Cord Tires Have Over 25,000 Satisfied Users

DON'T MISS THIS SALE!

Second Floor.

The Eyes of the World Are On

CHEVROLET

for Economical Transportation

Chevrolet Motor Company ANNOUNCES

An important development in economical transportation, consisting of a motor embodying new application of established principles governing the efficient control of motor temperatures under all weather conditions.

Instead of the usual regulation of motor temperatures by water jacket and cellular radiator, heat radiation is controlled through copper fins permanently united to each cylinder by a patented metallurgical process.

Chevrolet cars, equipped with these new copper-cooled motors are being marketed in limited quantities.

Understanding fully the requirements of the motoring public, and that individual opinions govern the use of automobiles of various types of construction, the Chevrolet Motor Company is offering this development to the public along with its present successful line of New Superior Models. The same high standards of efficiency and quality will be maintained in the copper-cooled line.

Chassis with copper-cooled motor is on exhibition at the Automobile Show at the Coliseum

PRICES

Superior Passenger Models (Water-jacketed)		Superior Passenger Models (Copper-cooled)	
2-Passenger Roadster	$510	2-Passenger Roadster	$710
5-Passenger Touring	525	5-Passenger Touring	725
2-Passenger Utility Coupe	680	2-Passenger Utility Coupe	880
4-Passenger Sedanette	850	4-Passenger Sedanette	1050
5-Passenger Sedan	860	5-Passenger Sedan	1060

All Prices f. o. b. Flint, Michigan

Trade Headquarters during the Show, Jan. 27 to Feb. 3, English Room, Blackstone Hotel. Phone Harrison 4300

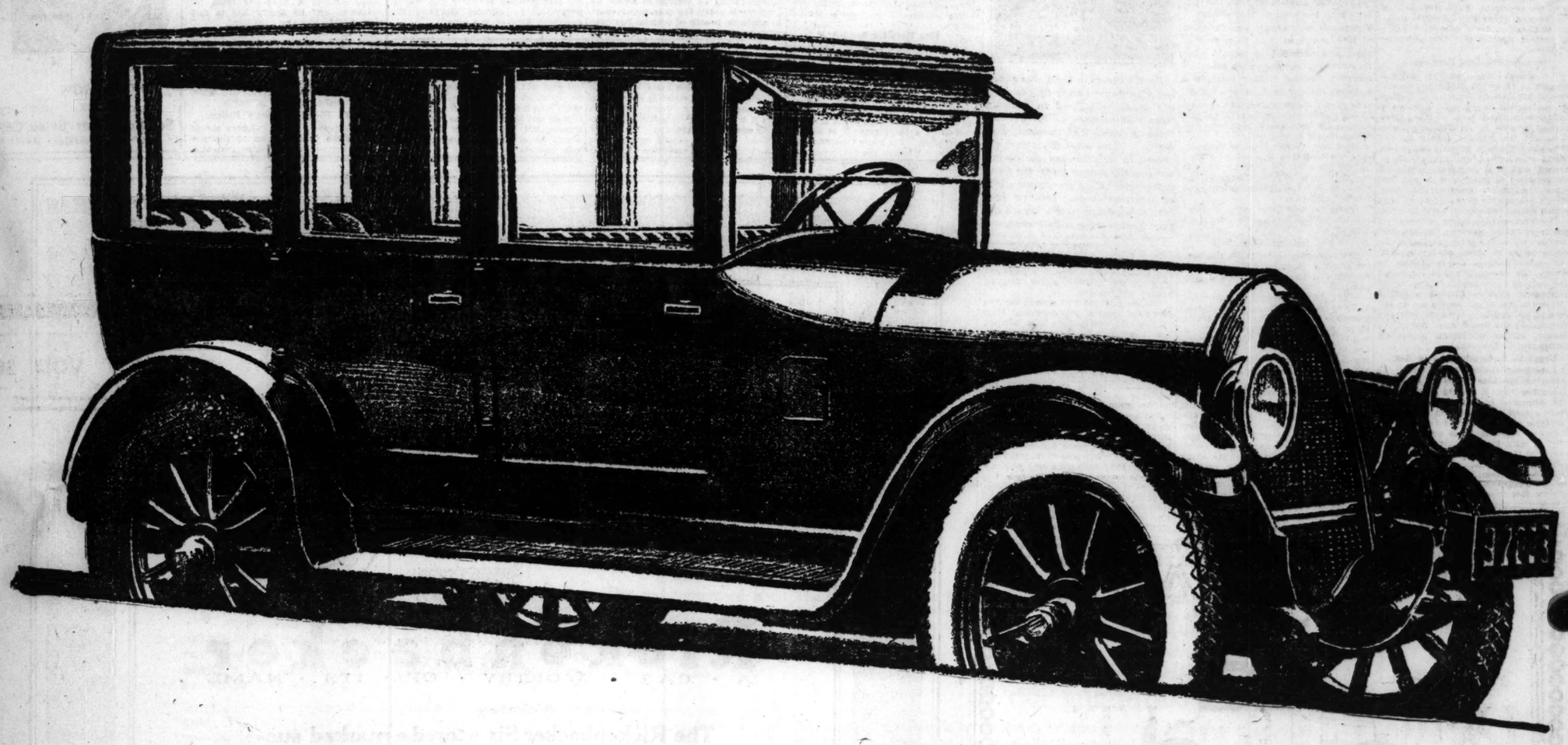
CHEVROLET MOTOR COMPANY

Division of General Motors Corporation

World's Largest Manufacturer of Low-priced QUALITY Automobiles

There are more than 10,000 Chevrolet Dealers and Service Stations

FRANKLIN
NEW BODY STYLES
IN SEVEN DESIGNS



The Beautiful Four-Door Sedan

It is a winner—a motoring climax in fine appearance, convenience and comfort. Straight front, four doors, extra-wide front seat, greater body room. The radical change in body lines fully expresses the snap, dash and power of the New Motor. The pressure air cooling makes it a year-round car—permits the motor to perform perfectly under conditions that would stop any other engine made. Rattle-proof aluminum body. Upholstered in broadcloth. New instrument board and trimmings. New demountable rims. The finest car in 20 years and the lowest price. And the sales are showing a spectacular rise, because the car represents a wonderful value for the money.

PRICES: F. O. B. SYRACUSE

Four-Door Sedan $2850 Touring Car $1950 Two-Door Sedan $2850 Dual-Cowl Sedan $2850
Coupe $2750 Roadster $2850 Touring Limousine $3150

Franklin Dealers in This Vicinity

FRANKLIN-BUTLER MOTORS, INC.

2251 Michigan Ave., Chicago, Ill. Phone Victory 4210

North Side Branch: Franklin-Butler Motors, Inc., 4920-22-24 Sheridan Road. **Evanston Branch: Franklin-Butler Motors, Inc., 808-810 Grove St.** **Oak Park: Franklin Motors, 845 West Madison St., Oak Park**

Highland Park—Geo. H. Koon
Evanston—Franklin-Butler Motors, Inc.
Gary—Geo. Verplank
Hebron—Joseph S. Losse
La Salle—Matt Knauf & Co., Inc.
Amboy—Andrew Aschenbrenner
Rockford—Murray R. Bird Co.

Aurora—James C. Soenksen
Bloomington—Franklin Motor Car Co.
Morris—H. R. Miller
Peoria—Malsham-Franklin Co.
Canton—Canton Auto & Implement Co.

Champaign—R. C. Wagner & Son
Danville—Danville Auburn Auto Co.
Jacksonville—C. N. Priest
Springfield—Constant & Groves
Galesburg—E. T. Byram
Galva—J. A. Cummings
Hillsboro—Geo. W. Brown, Jr.
Morrison—O. Woods.

Kenosha—A. W. Pope, Jr.
Terre Haute—Franklin Motor Car Co.
Vincennes—D. D. Aldrich
Kalamazoo—Thomas M. Orrell Co.
Lansing—Lorenz Bros.
Burlington—Whitcomb Motor Co.
Davenport—Franklin Motor Car Co.
South Bend—Franklin Marmon Co.

Dubuque—Fluckiger Motor Co., Inc.
Edgerton—Edgerton Motor Co.
Kankakee—Kahney & Hamann
Jackson—Cotton-Ziegler Garage Co.
Grand Rapids—Witters Motor Company
Elgin—Plote & Elfring
Streator—Gay Franklin Sales Company

AMERICA URGED TO DEVELOP NEW RUBBER FIELDS

British Restriction Law Threatens Shortage.

BY HARVEY S. FIRESTONE.
[President, Firestone Tire and Rubber Co.]

The rubber manufacturing industry of this country is confronted with a shortage of crude rubber, and this crisis makes it imperative that American capital should find its own source of supply in the Philippines or South American countries.

Few realize the situation resulting from the restriction laws which the British plantation interests succeeded in getting their government to put in effect in the British colonies of the far east. This legislation represents the fruits of two years' effort on the part of the rubber plantation interests. During that time no one here had any idea that the British government would attempt to impose an uneconomic restriction upon the production of so important a commodity as rubber for the benefit of the special interests seeking the legislation.

No protest, except a last hour one by the British rubber manufacturers, was made before the passage of the law. Immediately I communicated with the president of the Rubber association and asked him to call a meeting of the directors to take some action to protest against this law becoming effective.

Opposes Proposed Conference.

The action taken was to invite a committee from the Rubber Growers' association to visit America to discuss the matter with a committee from the Rubber association here. While I have a great interest in the Rubber association, and the highest regard for its directors (of which board I am an ex officio member), I am not at all in accord with this program, because I am certain this committee cannot convince the rubber growers that they should ask for the repeal of these laws which are so entirely in their interest.

The Rubber association is composed partly of rubber growers, dealers, and reclaimers, whose interests lie in the continuation of these laws. In fact, the membership of the committee to which the association has delegated the duty of dealing with this situation represents likewise divided interests. Officers of dealer companies are on the committee, and it is presided over and directed by the president of one of the largest rubber producing plantation companies in the world.

Urges U. S. Government to Act.

I believed the matter so vital to American business and to the American consumer that it should be called to the attention of our government. I have placed the facts and a complete analysis of the effect of the laws before our department of commerce, so that it may make representations directly to the proper department of the British government.

It is time for America to awaken to her weakness in her source of supply for this important commodity. Investigation shows that we have, in the Philippine islands, over a million acres equal to any land in the far east for the production of rubber.

TRAFFIC MUST BE SERVED

$300,000,000 IN FIVE YEARS FROM MOTOR TOURISTS

Estimate by Badger State Road Chief.

BY J. T. DONAGHEY.
[Maintenance Engineer, Wisconsin Highway Commission.]

The "Wisconsin idea" from the very beginning has been to "serve traffic." The patrol maintenance plan, adopted in 1918, improved upon from year to year, and extended to include additional county highways each year, has certainly "served traffic" better and satisfied the public to a greater degree than the expenditure of the same amount of money each year in constructing a few miles of high type surfacing would have done.

After five years of patrol maintenance we find that the following conditions prevail:

Every town, city, or village in the state is on a well maintained and marked highway.

Traffic is distributed over a large mileage, reducing congestion on many highways.

Night Driving Made Safe.

The average speed of traffic has been increased at least ten miles per hour, resulting in time saving beyond computation.

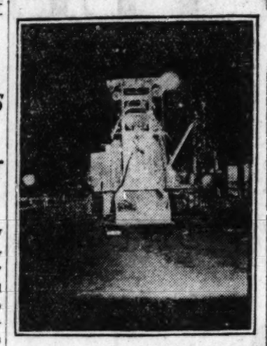
Night driving is safe and practical and our traffic census shows a marked increase each year in night traffic. Prior to five years ago no sane person would think of driving from Milwaukee to our northern lake district during the night [300 miles], while now the practice is becoming common and popular.

Tourists Bring Wealth to State.

It is difficult to estimate the total amount spent in Wisconsin by tourists. From the most accurate data available we are confident that it now exceeds $100,000,000 annually. The little village of Kilbourn, located at the lower entrance to The Dells, containing a population of only 1,200 people, furnished accurate records, showing more than $1,000,000 was left in that vicinity alone by tourists; also that a count taken by the business men's association one night registered more people camped in the village camping grounds than were living in Kilbourn. Practically every town on a patrolled highway now provides a free camping ground for tourists.

We are satisfied that during the five years of patrol maintenance, from 1918 to 1922, the tourists have left not less than $300,000,000 in Wisconsin. Figuring a net profit of only 20 per cent, which is conservative, the profits from this source would be $60,000,000, or about seven times the total expended for patrol maintenance and marking and signing the state trunk system since April 1, 1918.

We are satisfied with the progress made and the results obtained through our patrol maintenance system during five years, but we are not contented. Our patrol maintenance has improved each year and will continue to improve. The surface has only been scratched so far as marking and signing is concerned. We will abandon the telephone marker as rapidly as possible, replacing it with standard markers along the shoulders of the road.



Road builders in the west decided last season that twenty-four hours a day must be utilized in bridging their vast sections of the nation's highway system with standard pavements. Three labor shifts were arranged in Arizona, and the paving was literally poured across the plans and desert. Here are unique night construction scenes, showing how hard pressed contractors burned the good roads candle at both ends.

TAX SYSTEM AND TAX ON GASOLINE HIT HEAVY CARS

Sales Chief Says It's Day of Smaller Machine.

BY S. E. ACKERMAN.
[Sales Manager, Franklin Automobile Co.]

Over one-third of the states in the union are today basing automobile registration fees on weight, and seventeen states have a gasoline tax assessed against the owner for every gallon of fuel he buys.

The man who insists on driving a heavy, ponderous car pays heavily for the privilege in repair bills, in tire bills, in gasoline bills, and in increased registration fees. No matter which way he turns he cannot escape the fact that he is paying a great deal more money for his motoring than his neighbor who owns a light weight car.

"Many Cars Too Heavy."

This accounts for the decided swing toward light weight cars in recent years.

Nowadays every one is talking "light weight," even though, as a matter of fact, many cars are still much too heavy.

This matter of weight and maintenance costs brings to mind another item of utmost importance to the motoring public. This regards service costs.

Flat Rate for Service.

A long step forward in the servicing of automobiles will be the universal establishment of the flat rate system. This will make it possible for the owner to know before work is begun on his car just what the job is going to cost.

Before any standard flat rate charges can be established, however, it is necessary to do a large amount of experimental work. For some time past our company has had in the field a number of squads of expert service men studying operations in different service stations throughout the country. It is proposed to establish rates which will include labor and material charges, in each case covering every operation that it is necessary to perform in servicing one of our cars.

Then, after an expert service man has diagnosed the condition of the car and decided what repairs are necessary, it will be possible for him to tell the owner then and there what the exact cost will be. Of course, there may be developments in the course of the work which make necessary additional repairs not included in the original estimate, but the owner's permission would be obtained before this work was undertaken.

A. A. A. Denies New Board Will Control Auto Racing

Speedway racing during 1923 will continue under the control of the American Automobile association contest board, for officials of practically every large speedway in the United States have signified their intention of conducting their races under A. A. A. sanction as usual, the association claims.

Officials of the Indianapolis speedway already have been assigned an official sanction for the big race on May 30 and have issued their entry blanks.

Efforts to create the impression that a new organization would take control of speedway racing in the United States caused officials of the racing plants to assure the A. A. A. contest board of their loyalty.

Requests for sanction have been received even earlier than usual. In almost every instance assurance has been given that the speedways are satisfied with A. A. A. supervision and have no desire to change, according to A. A. A. officials.

Contest Official on Tour.

William Schimpf, chairman of the contest board, is on his way to the Pacific coast, and will consult with about thirty-five representatives of the contest board in various states along the route. Mr. Schimpf will spend some time on the coast, giving personal attention to contest board matters in the west.

"The strongest argument in favor of the A. A. A. contest board's control of racing is the fact that automobile racing as conducted under its auspices is today the only major sport to which no breath of scandal has ever been attached," says A. H. Means, secretary of the contest board.

JIMMIE MURPHY.

Medal for Speedway King.

"The public has learned to know that a race conducted under A. A. A. auspices is as safe as human ingenuity can make it. The drivers know every precaution for their safety and for the safety of the public is taken. Because of this one thing, real service, the speedways are remaining loyal to the A. A. A. and, I believe, will continue to do so."

It is announced by Chairman Schimpf that a suitably engraved certificate and gold medal emblematic of the American speedway championship for 1922 is being prepared and will be presented to Jimmie Murphy, the speedway king of last year.

USED CAR MAKES DOUBLE JOB FOR MOTOR DEALERS

Worst Problem Facing the Auto Industry.

BY N. H. VAN SICKLEN.
[General Manager, Apperson Brothers Automobile Co.]

The automobile user is not quite sure that the modern system of automobile distribution is the best that could be worked out; and the automobile manufacturer is quite sure something must be done, and done quickly, to remedy the condition of the men who act in the dual capacity of purchasing agent for the public and sales representative for the factory—the automobile dealer can not much longer exist on the present plan of motor car buying and selling.

Used Car's Worth Is Problem.

The automobile dealer must get some kind of a life line, or sink. Basically his position in the automobile business is unsound. He has to make two purchases and two sales where, theoretically, he is supposed to make only one purchase and one sale. First he buys the new car from his factory. Then he sells the new car to the automobile user. Meanwhile he has been compelled to buy a used car from his customer, and he finally has to find some one to buy the used car.

All of which wouldn't be so bad if there were any standard and dependable basis for arriving at what, in any given instance, a used car is actually worth.

The fact is a used car has no fixed value—it is worth whatever the whim of the public says it is worth.

Can't Dictate Dealer's Policy.

Every factory in the industry should give prime consideration to the economic status of its dealer organization. Some factories favor a curtailment of the dealer's territory, and of his discount. Some even advocate that the dealer refuse altogether to take in used cars.

We do not dictate to our dealers what they shall or shall not do with respect to the used car problem. For the time being all any factory can do is to back its dealers up with a saleable product at a saleable price on a basis that leaves the dealer enough profit to enable him to handle used cars comfortably.

SHANGHAI BUYS AMERICAN CARS

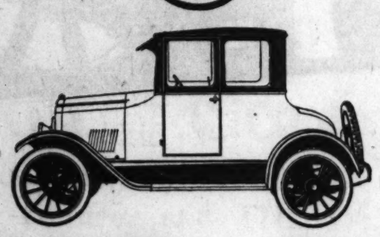
The motor car market in Shanghai is showing signs of recovery, according to dispatches from Trade Commissioner Hoyt. The representative of one of the largest automotive manufacturers in the United States has reported that late sales have been better than any time in the last eight months, which is particularly encouraging, as business has been dull in all lines. The greatest demand, he reports, is for medium priced passenger cars.

MERCER MOTOR CARS

THE NEW SIX IT'S AT THE SHOW OR

Schillo Motor Sales Co.
2317 South Michigan Ave.

THE STAR CAR WORTH THE MONEY



STAR CAR

W. C. Durant has achieved an automotive miracle in the Star Car. The 230,000 signed orders already placed with the Durant factories are proof that the world has been waiting for the first car of standard parts to be sold at such a low price.

See These Features at Space E-1 and E-2, Armory

Continental Red Seal Motor
Timken Rear Axle
Timken Bearings, front and rear
Spicer Universal Joints
Selective Sliding Gear Transmission, 3 speeds forward and reverse
Single Plate Disc Clutch
Half-elliptic Springs, underslung
Stewart Vacuum Gasoline Feed
Supply Tank at Rear
Electric Lighting by Standard Generator with Storage Battery

Then Marvel at These Prices

Chassis, starter and demountable rims.....$380
Runabout, " " " " 414
Touring, " " " " 443
Coupe, starter and demountable rims..$580
Sedan, " " " " .. 645
Station Wagon, " " " " .. 610
Delivery Wagon, starter and demountable rims.....$610

All prices f. o. b. Lansing. War tax extra.

STAR MOTOR COMPANY OF ILLINOIS
W. C. AUBLE, Manager
Chicago Branch, 2440 S. Michigan Ave. Calumet 5700

NO MATTER WHERE YOU LIVE THERE'S A STAR DEALER AND SERVICE NEARBY

CHICAGO:

Palm-Forslund Motor Co., 4630 N. Kedzie Ave. Juniper 9070.
Spiegel Auto Sales, 916 So. Morgan St. Haymarket 1765.
E. H. Robinson Motor Sales, 3002 N. California Ave. Armitage 4014. 3524 Milwaukee Ave. Albany 8394.
Garfield Motor Sales Co., 57 E. Garfield Blvd. Englewood 6927.
Reno Motor Car Sales, 4107 Milwaukee Ave. Palisade 1717.
Schaefer Auto Sales, 3549 W. 22nd St. Lawndale 7080.
Ideal Motor Sales, 11824 S. Michigan Ave. Pullman 6891.
De Luxe Motor Sales, 1516 W. 63d St. Republic 5699.
Jackson Park Auto Sales, 6606 Stony Island Ave. Fairfax 7086.
Arnold Auto Sales, 2115 N. Larrabee St. Lincoln 6190.
Mid-City Motor Sales, 741 W. Jackson Blvd. Haymarket 8735.
Gentz & Britz Motor Sales, 2643 Lawrence Ave. Ravenswood 6868.
Oscar W. Eckhand Motor Co., 6204 Cottage Grove Ave. Fairfax 6012.
Schiffman Motor Sales, 1633 Milwaukee Ave. Humboldt 6862.
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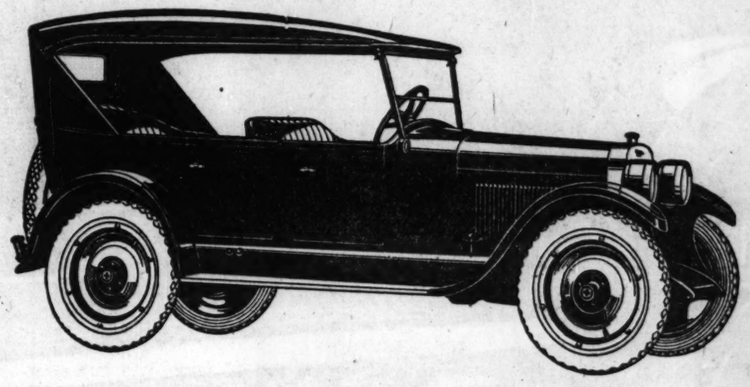
SUBURBAN DEALERS:

E. M. Backus, Chicago Heights, Ill. Chicago Heights 1782.
E. M. Backus, Pontiac, Ill.
Lake County Auto Supply & Sales, 766 S. Homan St. Hammond, Indiana. Hammond 1741.
Lake County Auto Supply & Sales, E. Chicago, Ind. East Chicago 591.
Witzel Auto Sales, 15320 Center Ave., Harvey, Ill. Harvey 316.
Des Plaines Motor Sales, Des Plaines, Ill. Des Plaines 254.
Western Motor Sales, 5245 W. 25th St., Cicero, Ill. Cicero 309.
Oak Park Sales & Service, 243 Madison St., Oak Park, Ill. Oak Park 3075.
Cloverleaf Motor Co., Ogden and Harlem Aves., Riverside, Ill. Riverside 306.
Drake Motor Sales, 244 Hinsdale Av., Hinsdale, Ill. Hinsdale 395.
Morgan Park Auto Sales & Service, 2339 W. 111th St., Morgan Park, Ill. Beverly 4006.
Northwestern Motor Sales, 5456 W. Chicago Ave., Austin, Ill. Mansfield 6061.
Kirst Auto Sales, Harrington, Ill. Barrington 246.
Earl Coal Motor Co., 1019 Davis St., Evanston, Ill. Evanston 578.
Avenue Garage, Glen Ellyn, Ill. Glen Ellyn 14.
S. Z. D. Motor Sales, So. 5th Ave. and 5th St., Maywood, Ill. Mayw. 835-R.
Burnham Garage, John Serafin, 13806 Brainard Ave., Burnham, Ill. Burnham 9611.
Washington Boulevard Auto Co., 4612 W. Washington Ave., Austin, Ill. Austin 6561.
Roselle Garage & Machine Shop, Roselle, Ill. Roselle 53.

THE STAR CAR WORTH THE MONEY



Rickenbacker
A · CAR · WORTHY · OF · ITS · NAME

The Rickenbacker Six scored a marked success during the recent New York Automobile Show.

There are so many advanced engineering features on the new Rickenbacker that you will simply have to see the beautiful new stripped chassis to appreciate how great is Rickenbacker leadership.

In a word—if you haven't seen the Rickenbacker Six, you haven't seen the Show.

On display at the Automobile Show—Elizabethan Room, Congress Hotel, and also at our Distributor's.

Touring Phaeton—$1485 Coupe—$1885 Sedan—$1985
f. o. b. Detroit

L. Markle Co.
2309-11 South Michigan Avenue
Telephone Calumet 3015

HANGHAI BUYS AMERICAN CARS

e motor car market in Shanghai owing signs of recovery, accord- to dispatches from Trade Com- oner Hoyt. The representative of of the largest automotive manu- rers in the United States has re- d that late sales have been bet- han any time in the last eight hs, which is particularly encour- , as business has been dull in all The greatest demand, he re- , is for medium priced passenger

Some factories favor a curtail- of the dealer's territory, and of discount. Some even advocate the dealer refuse altogether to in used cars.

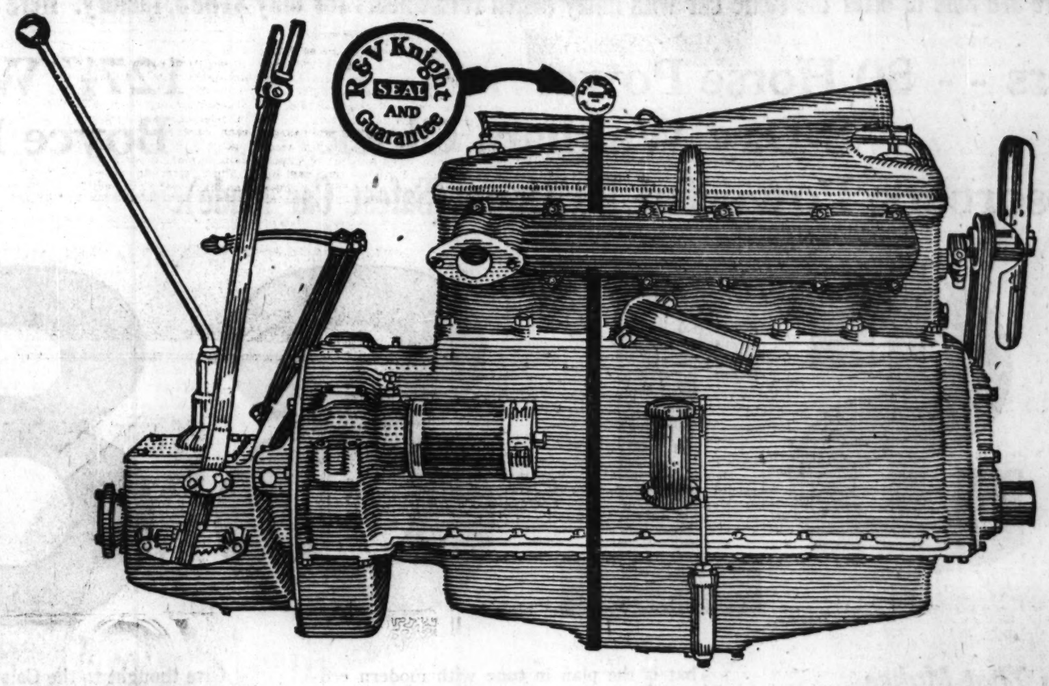
do not dictate to our dealers they shall or shall not do with ct to the used car problem. For time being all any factory can to back its dealers up with a ble product at a saleable price a basis that leaves the dealer gh profit to enable him to handle cars comfortably.

MERCER MOTOR CARS

THE NEW SIX IT'S AT THE SHOW OR

chillo Motor Sales Co. 2317 South Michigan Ave.

Sealed *and* Guaranteed *for* 2 *years*



THE R&V Knight, with the Knight Six engine, banded, sealed and guaranteed, is the surprise of the Automobile Show. It emphasizes the heighth of dependability made possible by the latest development of Knight principles. Here is an automobile built with an engine designed to require no mechanical attention for at least two years. It is an engine that will be running just as good in five years. It is an engine which absolutely safeguards the owner from repair expense—the dealer from service cost for two years.

Simply give the engine oil and gas and you are ready to go where you want, when you want. That's the kind of service the automobilist has always wanted; that is the service the new R&V Knight Six is built to give.

Should the engine require attention within two years from the day you buy your car from any cause except accident or abuse, the guarantee protects you absolutely. The R&V Knight dealer is authorized to break the seal and make any adjustments necessary. Such service costs you nothing—costs the dealer nothing. *We pay the bill.*

Reasons why we can seal and guarantee this engine for two years

We have not offered this guarantee blindly. It is a bonafide offer—based on sound judgment—not just a spectacular "stunt."

We went back over the six cylinder R&V Knight engines we have been building for the past two years. We found that almost without exception they had never been torn down. We absolutely know that the new Six is 50% better than those engines. Consequently we are taking no risks in giving such a guarantee.

The R & V Motor Company has had more varied, more searching experience in building Knight engines than any Knight engine manufacturer in the United States.

The rigid demands of exclusive users of our Knight engines, such as the Fifth Avenue Coach Co., of New York, and others, have improved the quality of our product to a degree that makes our guarantee perfectly reasonable and logical.

The new six cylinder R&V Knight is the development of four years' constant and tireless endeavor to reach perfection. Experience of over 25 years has taught us that no gas engine can be created over night. It must *grow* out of the test of time and service.

Knight principle is the foundation of our guarantee

Such a guarantee would be absolutely impractical in any automobile engine except the Knight. For it removes the necessity of expensive attention by eliminating carbon removal and valve troubles.

Our guarantee means exactly what it says

This is in no way an experiment. We have been building gasoline engines for 25 years, and have built Knight engines since 1913. We know the limitations of the poppet valve motor, which is simply an adaptation of the stationary gasoline engine for automobile use. We realized the greater possibilities of the Knight engine in 1913. In the nine years following we have developed these possibilities to such practical perfection that we are willing to stake our reputation and our whole business future on the guarantee.

A great car—worthy of a great engine

Our aim to make the new R&V Knight Six the best all around automobile value in America is shown in every detail of the body and chassis. Equipment is complete, not only including clock and all standard accessories, but also tire hose and gauge, extra tire and cover, heavy duty tire chains, cigar lighter, two windshield cleaners, etc. The new nickeled flat radiator, long, low body lines, and exquisite interior finish, *make the new R&V Knight Six distinctive in any class.*

R & V MOTOR COMPANY, *East Moline, Illinois*

See It at the Show or at Our Salesrooms, 2247 Michigan Avenue

R&V Knight Six

"EVERLASTING PERFORMANCE"

COLE Squeezes Water Out of Automobile Prices

One year ago the Cole Aero 8 sold in Chicago for $3550, delivered. Today, through the operation of a remarkable new selling plan, based on a new economic principle, we are able to offer the same car with many added refinements for only $1885, factory. Here are the high points of what you get in the 1923 COLE 8—

8 Cylinders - - 80 Horse Power
8-Day Waltham Clock
Shock Absorbers, Powerful Brakes (Safest Car Made).
127¼" Wheel Base - - 33x5 Cord Tires
Boyce Motometer
2 to 72 Miles an Hour in High

F. O. B. Factory **$1885** *Plus War Tax*

The Plan That Makes This Price Possible

For years the outstanding evil of the motor car industry has been the "trade-in" practice.

To be able to offer what appears to be good prices for old cars taken in trade, it has been necessary to list prices high enough to take care of the old cars "traded in."

Frankly it has been necessary to "water" the prices of the new cars.

The result—you have an old car for which you paid $2,000—the dealer allows you $1,000, or perhaps more. You think you get $1,000—but do you? To make this offer possible a high price is set, with big discount to dealers. After all—at actual valuations aren't you getting only $200 or $300 for your old car?

Understand, this policy has been imposed on all retailers of motor cars, and its effects have been steadily growing worse.

This evil has added an untold burden to the industry. Think of it—distributors throughout the country have thousands of used cars stored away—these used cars pile up interest costs rapidly; heat, light and selling expense is also tied up in them. These costs have to be paid, so they are usually added to the new car in the first place—and therefore, the public pays the penalty.

The man who buys a car for cash—who has no car to trade—is in worse shape than anyone, because he has to help pay for the burden of the other fellow's used car.

The Cole Motor Car Company decided to lay their cards on the table face up—to lay bare the inside truths of merchandising motor cars—and, what is more important, discontinue the "trade-in" policy.

This means that we are literally saving the biggest cost of doing business—no more heat, light, rent, sales cost, interest and depreciation to be charged to used cars—the saving is being passed on to the public, where it belongs.

That is the plan in tune with modern economic conditions, which makes it possible to offer the Cole at $1,885—nearly one-half the price of a year ago in Chicago and from $1,000 to $1,500 under any car of similar power, finish and quality.

A Service to Dispose of Your Car

While we will not take any make of car at any price in trade on a Cole 8, we are prepared to render a service which will assist in disposing of your car at a fair price for you.

This plan is not to be confused in any way with the "trade-in" policy, but it does provide a satisfactory and modern way of your disposing of your car.

This is merely another step in the Cole plan to give car buyers, with or without old cars, one hundred cents for every dollar.

Why Cole Leads

Many thousands of Cole owners all over this country can and will testify to the splendid and economical performance of their cars for all the way from 100 to 100,000 miles and more—and back of this satisfaction is an aggressive organization that is endeavoring to render a real service to the motor public.

For instance, the Cole Motor Car Company has been the first to produce the following improvements which have since been imitated and become standard with better automobiles:

First One Man Top
First Four Door Car
First Eight with detachable cylinder heads.
First with demountable rims as standard equipment.
First with Vacuum Tank

and many other innovations, such as the Cole Aero type body, which has been so widely imitated.

Give thought to the Cole slogan, "There Is a Touch of Tomorrow in All Cole Does Today." In other words, the Cole Motor Car Company has done its best to serve the public.

Compare With Any Car—Side by Side

Many cars look good upon casual inspection—many seem fair values when examined without comparison—but the fair test is to put two new cars of different makes side by side and go over them point by point.

The more you know about automobiles the more quickly you will realize the tremendous value offered in the Cole—place it alongside any car and give it the most grilling and critical scrutiny.

You will find the Cole is bound to win in any fair decision, whether it be in power, beauty, comfort, finish, equipment, strength, performance (speed, hills, dust, mud, sand or what not) or economy of operation.

Then you will see what this new selling plan—the "no-trade-in" policy, saves you—actually from $800 to $1,000.

Practically at Wholesale Price

The new Cole selling policy might be said to mean selling the public at retail at wholesale prices.

Under the Cole plan every car buyer is placed on the same equal footing—he gets what he pays for, and there is no trade to muddy the waters.

Cole distributors and Cole dealers no longer have any trading margins—margins that the public has always paid for in the past—the "trade-in" evil, with all its costs, has been cut out.

The result is that you now get a quality car at what would be considered wholesale prices by most manufacturers.

Important

Due to this process of squeezing out the water from motor car prices, Cole cars will show a lower first-year depreciation than any car bought on the old basis.

Actually Means One Car Free

The two-car-per-family idea is spreading and is justly popular. The saving of $800 to $1,000 on a high-class car offered by Cole means that you can afford to keep your old car.

It literally means that you can keep your old car free—compared with what you can find in any other make.

Liberal Terms

On our new selling policy we do not require all cash. A reasonable payment down and the balance at liberal terms is our offer to the responsible public.

A $1,000 Challenge

Any man or woman who is even remotely considering buying a car cannot afford to overlook an immediate inspection of the 1923 Cole 8.

There is an $800 to $1,000 challenge to your pocketbook which no man can afford to overlook.

No matter what car you own, have owned or are predisposed toward—remember that you cannot afford to let any prejudices stand in the way of such a big saving.

And, regardless of the saving, you actually owe it to yourself to know what a revelation the Cole 8 offers in power, speed, control, endurance, beauty, economy and a hundred other points.

To see the 1923 Cole is to approve it, and the new selling policy which means so much from every standpoint.

Telephone or call for "The Test That Tells" demonstration and an explanation of our plan of disposing of your old car.

SPACE H-2 COLISEUM

COLE MOTOR CO. (of Illinois)

EUGENE W. SILVER, Pres.

2325 South Michigan Avenue

Oak Park Branch:
Bode Auto Station
32 Lake St.

West Side Branch:
4550 W. Washington Boulevard

There's A Touch of Tomorrow In All Cole Does Today

PART 10

Chicago Sunday Tribune.

THE WORLD'S GREATEST NEWSPAPER

WANT ADS

JANUARY 28, 1923.

DEATH NOTICES
Will Be Found on
Page 9, Part 1.

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HOME WORKERS' SERVICE.

Fine Mirrors Resilvered.

Frames, metal fixtures and lamp posts refinished; draperies made; specialty this season, fine summer homes; equipped to do work on the ground. No anywhere. Phone Buckingham 3568.

UPHOLSTERING

and furniture repairing at your home, reasonable; good workmanship, with good references guaranteed. Call in any part of the city, Evanston, and Oak Park. MR. WERNER, Phone Rockwell 7697.

SLIP COVER SALE.

3 piece sets of denim, $12.75; Belgian linen, $13.75. Overstuffed suite, $39.50; this is a $60.00 value. Call Van Buren 4273 for sample and estimate.

DE LUXE UPHOLSTERING CO.

WE CLEAN ANY CLOTH UPHOLSTERED furniture and restore it to its original brightness for one-half our charging prices, and without removing the covering. WORK DONE IN YOUR RESIDENCE. ROSAVITCH CO., 4300 Forestville-av., Dearborn 5838.

South Side Slip Cover Co.

3 pc. set in denim, $15; other material prices; work guaranteed. We go all over. Ph. Drexel 2070 or 276 yrs. with Karpen Bros. DECORATOR OF INTERIORS—THOROUGHLY experienced; individual lamp shades, etc. To save money for people contemplating furnishing a home in concert. Phone 839 Lexington Fo-rest, 23d and Michigan.

HYDE PARK SLIP COVER CO.—SLIP COVers made free; pay only for material; made of unfadeable, dustproof, Kingsford stripe; 50 p.p. We also have a good selection of denims at the same price. 1715 E. 57th. Wash.

INTERIOR DECORATOR CAN SAVE YOU time and money, planning and executing artistic interior, handmade lamps, shades, curtains, drapes, etc., also furnish lamps, rugs, furniture, art objects, etc. Drexel 9507.

SLIP COVERS, 3 PIECE SET IN ALL COLors, $12.75; 2 piece set in Belgium linen, $13. Sunnyside 4400. Lawndale 4011.

MOTHS IN FURNITURE, CLOSETS, ETC., thoroughly exterminated. References, lead-ing local societies. JOHNSON, Phone 4570.

HIGH GRADE FURNITURE MFG., REPAIRing and refinishing; price reas. M. JENIC, 243 Wendell. Phone Humboldt 4698.

LINGERIE AND HOUSEHOLD LINENS of lasting and crochet. All done reas. MRS. J. SAILMI, Austin 5240.

WANTED—40 VIENNA CHAIRS, REPAIRED. 1500 Chateau Desplaines, Lyons, Ill.

LACE CURTAINS LAUNDERED AT HOME. Ph. Prospect 1141.

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Daily only, one year, $7.50; one month, 75c.

Daily and Sunday, one year, $19.50; one month, $2.50.

Change of postoffice address in full, including name of state. Remit by express money order, draft, or in registered letter at our risk. The Tribune Company, Publisher, 435 North Michigan-av., Chicago.

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LOST AND FOUND.

Airedale—Lost—Long Hair.

brown saddle, balance gray; name Donnie. Reward. C. B. GOES, Midway 7444.

BAG—LOST—SILVER MESH, CONTAINING $25, 55th, bet. Kenwood and Dorchester; liberal reward. 5510 Kenwood-av. Dorchester 8739.

BAR PIN—LOST—SAPPHIRES AND DIAmonds, in or near Colonial Theater, night 26th. Call Harrison 6162, Local 131. Reward.

BAG—LOST—GOLD MESH, MON. AFTERnoon, Jan. 22, on N. State-st., near Schiller-st.; liberal reward for return. Address Z D 202, Tribune.

BAR PIN—LOST—PLATINUM, HAVING 3 small diamonds, at Dreamland during Belden dance, Friday night. Reward. Finder please call Oak Pk., 3536M or Mr. Rose, Canal 3480.

BRACELET—LOST—SATURDAY, JAN. 20, between North Western station and Lincoln park, diamond bracelet, containing approximately 40 to 45 stones; set in platinum. Finder please call Lake Forest 1003. Reward.

CAPE—LOST—MARTEN, SUNDAY NIGHT, in a Yellow taxi, from 9434 Loomis-st. to 79th-st. office. Rew. Dorchester 1909. Black.

CAT — LOST — MALE BLACK WHITE throat, belly and feet. Reward. BECKER. 4153 Drexel. Oakl. 2826.

CAT—LOST—YELLOW ANGORA, NAME "Buster." Liberal reward for return. Call Superior 7475. Mrs. McMillan, 1236 N. State.

CAT—LOST—WHITE PERSIAN MALE; deaf; reward. 5460 Grand-blvd. Ken. 3024.

CERTIFICATE—LOST — SIGNED. C-52274, fifty share Standard Oil Indiana; transfer stopped; reward. Return Transfer Stock Department, Standard Oil Building.

CHOKER—LOST — FUR, MINK FRIDAY night between Stevens Bldg. and Colonial Theater. Reward. Lake View 6233.

COCKER SPANIEL—BLACK

Male. Strayed or stolen from 5303 Magnolia-av. Friday noon. Liberal rew. for return. Ravenswood 7721.

DOG—LOST—AIREDALE, FEMALE; $50 reward; silver gray saddle; Nov. 18, 1922. Answers to name "Betty." Last seen on Southwest Side. Superior 0024.

DOG—LOST — BELGIAN POLICE, THURSday night, on South Side. Liberal reward. Phone Drexel 2319, 1346 Madison Park.

DOG—LOST—ENGLISH BULL TERRIER, brindle color, white head, cupped ears and bobbed tail. Irving 5000; reward.

DOG—LOST—BLACK AND WHITE ENGLISH setter, answers Jeff. South Glencoe. Return 191 Wentworth-st., Glencoe. Reward.

DOG—LOST—GERMAN POLICE, YOUNG, female, gray, cut out of one ear; lib. rew. 3144 Broadway. Lake View 0974.

EARRING — LOST — GOLD DROP, WITH cameo; between 9 on Madison-st. between N. W. depot and Market-st. Will finder communicate with Miss Herman, Irving 5526. Reward.

EARRING—LOST—GOLD PENDANT, SHERidan-road or Lawrence-av. Keepsake. Reward. Wellington 1866.

EARRING—LOST—ITALIAN MOSAIC EARring, trimmed with pearls. Reward. Call Buckingham 2000.

EARRING—LOST—ONYX AND PEARL, FRIday, Pa. Superior 7314.

FUR—LOST—LIGHT BROWN; NR. 60TH-st. L; reward. Pullman 2476.

HANDBAG—LOST—FRIDAY AFT., BLACK pin seal, containing sum of money, gold thimble, pair of crystal earrings, fountain pen, and small address book; reward. Please return to 328 N. Kenilworth-av., Oak Park, or phone Oak Park 716.

PURSE—LOST—JAN. 18, CONTAINING SUM of money, near Sears-Roebuck. Finder call Van Buren 1017. Reward.

PURSE—LOST—BLACK LEATHER, IN HILLman's Thurs. Reward. Brunswick 0463.

RACCOON SCARF — LOST NEW YEAR'S eve. Call eves. Lincoln 2281. Reward.

RING—LOST—WEDNESDAY EVE., JAN. 24, in Monroe theater, on Madison-st., gold ring, 2 pearls, 2 garnets, 3 emeralds; valued for substantial reasons; $20 reward. 5930 Kimbark-av. Midway 2727.

RING—LOST—BLACK ENAMEL, GOLD; 3 small diamonds; mother's wedding ring increased in value. Ph. Kenwood 6723. Reward. Lost Thursday.

RING—LOST—$50 REWARD FOR THE RETurn of ring and tie pin stolen from 1st Apt. child. Real bargain. 5960 S. Hoyne-av. Call Oakland 0490. Mr. McNiell.

RING SETTING—LOST—BO.K CRYSTAL set with 3 diamonds and sapphire. Re-ward. No questions asked. Winnetka 1045.

SPECTACLES—LOST—IN MOTOR BUS, Tuesday; reward. Edgewater 0436.

TERRIER—LOST—WHITE MALTESE; answers to "Jerry"; reward. Irving 4 6400.

TRAVELING BAG—LOST ALLIGATOR. Indiana car, Sat. a. m.; cont. toilet articles; marked G. S. A. Victory 7844; reward.

VANITY CASE — LOST — RING; KEEPsake; on N. Side; reward. Bucking. 1925.

WATCH — LOST — DIAMOND PLATINUM watch with black grosgrain cord; was probably dropped in Fine Arts Bldg. or on Michigan-av. sidewalk or in front of Drake Hotel or Loop. Reward offered. Phone MRS. GEORGE REINECKE, 5828 Cornell-av. Midway 7104.

MUSICAL AND DRAMATIC.

AN ORGANIZATION

For saxophones only: an opportunity to learn to play this popular instrument. Instruction free under experienced teachers in those popular instruments from 10 a. m. Brooks Band Service, 320 S. Wabash-av., 6th floor. Wabash 1929.

MADAME KELLOGG, SISTER OF ANNA Fitziu of Met., Chicago, and Santa Cruz Opera Co., has opened studio at 3232 Michigan-av. Instructing in all branches of music; also Mexico and Havana season when ready to debut. Exceptional expert. Artistic repertoire. Voices tested by appt. Vict. 0470.

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SITUATION WTD—REPRESENTATIVE OF reputable concern, Peoria and surrounding territory; references and bonds furnished if required. Have had sales experience. Address N 444, Tribune.

SITUATION WTD—SALESMAN WITH CAR, 7 yrs. with last house selling specialty; salary and comm.; no house to house canvass. Address L 347, Tribune.

SITUATION WTD—SALESMAN, 28, MARried, university ed., aggressive, pleasing personality, 7 yrs. exp. accounting, credit and sales. Address M 120, Tribune.

STOCK SALESMAN

wants investment of merit to sell est. clientele. Address N 242, Tribune.

STOCK OR BOND ISSUE

Wtd. to offer country clients; quick results; comm. Address 452, Tribune.

SITUATION WTD—TRAVELING SALESman, age 30, desires inside or city proposition; best of ref. Address M 440, Tribune.

SITUATION WTD—YOUNG MAN DESIRES part time work with N. S. realty firm; had some experience. Address N 510, Tribune.

SITUATION WTD—SECURITY SALESMAN wishes connection immed. on good issue. Address M 595, Tribune.

SITUATION WTD—SALESMAN, WIDE AQ., 1 country trade own car, age 33; available now. Address N 565, Tribune.

SITUATION WTD—THOROUGHLY EXPERIenced hardware man will leave city. Best of ref. Address N 198, Tribune.

SITUATION WTD—AS CITY SALESMAN; young man, 19; 1 year's sales experience. Address N 124, Tribune.

SITUATION WTD—SALESMAN, 10 YRS.' exp., pass auto, Boulevard age 30, sple. coost ref. Address N 544, Tribune.

SITUATION WTD—FINANCIAL SALESMAN seeks connection with firm; 9 yrs. exp.; com. basis. Address M 573, Tribune.

SITUATION WTD — SALESMAN, ROAD; young man, 21, 1 yr. exper., good reference. Address M 104, Tribune.

SITUATION WTD—SALESMAN, WITH CAR exp. on dresses, desires to connect with Chicago manfr. Address C D 411, Tribune.

SITUATION WTD — YOUNG MAN, 4 YRS. exp., with reliable hse.; sal. and comm. Address M 396, Tribune.

SITUATION WTD—SALESMAN, GROCERY, delicat., and saloon. Address M 566, Tribune.

SITUATION WTD—AS SALESMAN WHAT have you for man with car? A1 ref. Address N 66, Tribune.

SITUATION WTD—HIGH GRADE GROCERY specialty line, Texas and Okla. terr.; 10 yrs. exp. Address M 588, Tribune.

SITUATION WTD — SALESMAN, 31, 10 yrs. exp., pers. qua. staple line, Milwaukee or Wis. ter. Address M 534, Tribune.

SITUATION WTD—SOLICITOR, BEARER stocks, bonds. Address M 444, Tribune.

SITUATIONS WANTED—MALE.

Salesmen, Solicitors, Etc.

SALES ORGANIZER.

Recently traveled entire central west advertising for and closing with exclusive state distributors. Also organizing complete sales forces. Have applications of hundreds of potential distributors, sales executives, and salesmen from each of 20 states. Address M 437, Tribune.

23 YEARS OLD.

Now emp. 4 yrs. with 1 firm, 2 yrs. outside sales exp., 2 yrs. asst. to sales mgr., want pos. with good future. Willing to learn; moderate salary to start. Address N 78, Tribune.

Professions and Trades.

REAL ESTATE ATTORNEY

with extensive experience; employment with live real estate firm as attorney and salesman, either on salary basis, with privilege of making sales on split basis, or on commission basis with drawing account. Address N 533, Tribune.

SHOP SUPT.

Have 14 yrs.' exp. as factory executive; a practical man; tool and mach. designer. I have specialized on combination deep drawing, progressive dies, tools, and modern fixtures. Address N 371, Tribune.

BINDERY FOREMAN

Having 17 yrs.' experience as paper cutter, folder, operator, and general bindery man, 13 yrs. in one house; 10 years as foreman, desiring position in good shop; age 37; nonUnion. Address M 524, Tribune.

QUANTITY SURVEYOR.

Am a graduate civil engineer. Have had 16 years' experience in general building, superintending, estimating and appraising; would like to hear from interested parties. Address N 112, Tribune.

INSURANCE APPRAISER.

Civil engineer, with 20 years' experience as superintending, estimating and appraising in building construction, desires connection where this knowledge can be utilized. Address N 111, Tribune.

COMMERCIAL ARTIST.

Four years' experience in engr. shops, adv. agencies, and studios, doing lettering, designing, and illustrating for newspapers, folders, and magazines, in black and white and color. Address M 452, Tribune.

SITUATION WTD — MECHANICIAN AND electrical engineer, teaching automotive engineering, desire to return to commercial engineering; interested in developing new departments, systems, and equipment; univ. grad. Address N 577, Tribune.

SITUATION WTD—BY MECHANICAL ENgineer as checker; experienced in special machinery power plant work, transmission machinery, conveyors, and general mechanical drawing and development work; plenty of originality. Address N 435, Tribune.

SUPERINTENDENT.

Civil engineer having 15 years' experience in handling men desires position as estimator and superintendent. Architectural or contractor. Address N 119, Tribune.

SITUATION WTD—CHEMIST AND METALlurgist wishes to connect with well established chemical or metallurgical company; has had 7 years of metallurgical experience as foreman and superintendent. Best of ref. Address A D 36, Tribune.

AUTO MECHANIC.

A 1st class mech.; 12 yrs.' exper. on cars and trucks; a real pos. imm. HART, 4013 N. Oakley-av. Keystone 2252.

SITUATION WTD — HEATING ENGINEER, estimating and sales experience, desires position with contractor or construction company; graduate engineer; employed at present. Address A D 450, Tribune.

SITUATION WTD—MECHANICAL ENGIneer; widely experienced as constructor, designer, estimator and executive; open for available full- or part time. Address J 376, Tribune.

SITUATION WTD — MECHANICAL AND structural engineer for superintending field work; plant or mine layout and structures; used to traveling; best of ref. Chgo. firms may apply. Address L 266, Tribune.

Gen'l Carpenter Contractor.

Summer homes, garages, built to order, new or old work; reasonable. WM. J. PETRASEK, 1029 N. Armitage 3736. Oak. 2222.

SITUATION WTD—CHEMIST AND METALlurgist wishes to connect with well estab. Chemical or Metallurgical Co. Have had years of metallurgical exper., as foreman and asst.; best of ref. Address A D 12, Tribune.

SITUATION WTD—CONSTRUCTION FOREman, 15 yrs.' exper. resid. and small flats with gen. contr. or realty firm, estimating and drafting exp. Address N 425, Tribune.

SITUATION WTD—A-1 MONOTYPE COMbination Opr. desires position in Chicago, vicinity; 5 yrs.' experience, nonunion. Also caster opr., 3 yrs. exp. Phone Belmont 3708.

ARCHITECT-ENGINEER,

Lic.; wants position or eve. work. Address M 520, Tribune.

SITUATION WTD—YOUNG ELEC. ENGIneer; some exper. in radio, tool designing, and drafting. Also a foreman in small machine shop. Juniper 0398.

SITUATION WTD—TOOL, DIEMAKER, 1ST class experimental and model work, 20 yrs.' experience. Address L 455, Tribune.

SITUATION WTD—ENGINEER, 6 YEARS' experience in good shop, in all other branches. Address N 431, Tribune.

SITUATION WTD—EXPD. SHOW CARD writer; three yrs.' evenings; steady; $7.50. Address N 490, Tribune.

SITUATION WTD — A1 MILLWRIGHT, 31 years, general maintainance, 14 years' exp. Address N 310, Tribune.

SITUATION WTD — BUTCHER; PREFER sub town; can furnish best of ref.; 11 yrs.' exp. Write F. J. Hamm, Lena, Ill.

SITUATION WTD — MASSEUR CAN GIVE vibratory violet ray or hand massage. Address M 527, Tribune.

SITUATION WTD—LINOTYPE COMPOSITOR, LAYout and display man, able to take charge, Union. Address N 514, Tribune.

SITUATION WTD—HOME WORK WANTED by cement mach. engineer and draftsman. Reas.; quick. Address M 368, Tribune.

SITUATION WTD—MECHANICAL ENGR.; mech. and draftsman wants half day or three days a wk. position. Address M 517, Tribune.

SITUATION WTD—AS MACH. SHOP FOREman; estimating, assembling, and mach. production. Address S B 493, Tribune.

SITUATION WTD—PRINTER, RELIABLE party; steady. Address M 563, Tribune.

SITUATION WTD—ALL AROUND MACHINist, 18 years' exp. Lafayette 6066.

SITUATION WTD—A-1 TOOLMAKER AND machinist. Address N 423, Tribune.

SITUATION WTD—ENGINEER, REIL LO. exp.; good mech. Ph. Austin 4138.

SITUATION WTD—PAINTING, PAPERING, decorating by reliable man. Graceland 5078.

SITUATION WTD—DRAFTSMAN, MECH., 5 yrs. pract. exp.; tech. educ. West 5965.

SITUATION WTD—ALL-AROUND MACHINist, 20 years' experience. Address A 11, Tribune.

SITUATION WTD—ENGINEER, 1ST CL., exp. and strong following on Wise. and Ill. territory, with lumber, hdwe. and bldg. mat. trade; also stoves, furnace and auto accessory specialties; ready to engage reliable firm only; sal. and com. Address M 455, Tribune.

SITUATION WTD—SALESMAN WITH THOrough exp. in talking machine business, and who have knowledge in general sales manager. Desire permanent position on road or as assistant to manager. Can furnish bond and best references. Address M 507, Tribune.

SALESMAN.

Experienced selling the retail trade, wishes to represent manufacturer Chicago. Has car. Commission; references. Address M 315, Tribune.

STOCK OR BOND.

We are open to take on the sale of a good stock issue; country clientele and local field agents. Address K 440, Tribune.

STOCK OR BOND.

Want good issue to offer country investors by retail proposition; references exchanged. Address M 74, Tribune.

SITUATION WTD—REPRESENTATIVE OF reputable concern, Peoria and surrounding territory; references and bonds furnished if required. Have had sales experience. Address N 444, Tribune.

SITUATION WTD—SALESMAN WITH CAR, 7 yrs. with last house selling specialty; salary and comm.; no house to house canvass. Address L 347, Tribune.

SITUATION WTD—SALESMAN, 28, MARried, university ed., aggressive, pleasing personality, 7 yrs. exp. accounting, credit and sales. Address M 120, Tribune.

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SITUATION WTD—SALESMAN, 10 YRS.' exp., pass auto, Boulevard age 30, sple. coost ref. Address N 544, Tribune.

SITUATION WTD—FINANCIAL SALESMAN seeks connection with firm; 9 yrs. exp.; com. basis. Address M 573, Tribune.

SITUATION WTD — SALESMAN, ROAD; young man, 21, 1 yr. exper., good reference. Address M 104, Tribune.

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SITUATION WTD — YOUNG MAN, 4 YRS. exp., with reliable hse.; sal. and comm. Address M 396, Tribune.

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SITUATION WTD—AS SALESMAN WHAT have you for man with car? A1 ref. Address N 66, Tribune.

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SITUATION WTD — SALESMAN, 31, 10 yrs. exp., pers. qua. staple line, Milwaukee or Wis. ter. Address M 534, Tribune.

SITUATION WTD—SOLICITOR, BEARER stocks, bonds. Address M 444, Tribune.

Farm and Garden Help.

SITUATION WTD—SUPT. ON PRIVATE ESTate; largely experienced in farming, landscape gardening, and poultry; must be permanent and where reliable man is appreciated. Address A 11, Tribune.

Pharmacists.

SITUATION WTD—PHARMACIST, GOOD all round man; best references; speak German. Address M 546, Tribune.

House Servants.

SITUATION WTD—MIDDLE AGED GERMAN houseman; understand table waiting, gardening, boiler; single; A1 ref.; priv. fam.; prefer suburbs. Address N 432, Tribune.

SITUATION WTD—MAN AND WIFE, MAN housekeeper, wife cook. Address L 70, Tribune.

SITUATION WTD—EXP. HOUSEMAN, GERman, age 40; in and outdoor work; city or country. Address M 549, Tribune.

SITUATION WTD—YOUNG, REFINED COUple, butler, valet; wife, maid, with fam. who travels. Address M 417, Tribune.

SITUATION WTD—MAN AND WIFE, AS cook, butler, chauffeur; hr. wk.; 10 yrs. exp.; ref. Address N 78, Tribune.

SITUATION WTD—JAPANESE, AS HOUSEman and chauffeur, or gen. houseworker; best ref. Address N 73, Tribune.

SITUATION WTD—REF. YNG. CPLE CARE operate flat. Valet, fitting, wife exc. cook, bakg.; refs. Address N 340 Tribune.

SITUATION WTD — EXPERIENCED COUple; good cook and houseman; city references. Address N 204, Tribune.

SITUATION WTD—MAN AND WIFE AS cook and butler; exc., reliable, middle aged. Address N 313, Tribune.

SITUATION WTD—BUTLER, HOUSEMAN; white, single, experienced, highly recom. Address M 538, Tribune.

SITUATION WTD—FIRST CLASS JAPANese cook or butler in private family; city references. Address M 448, Tribune.

SITUATION WTD—YOUNG MAN, GENeral housework or bachelor apts.; A1 ref. Oakland 6078.

SITUATION WTD—COUPLE, GEN HOUSEwork, colored. Douglas 0426. English.

SITUATION WTD—COL. COUPLE, COOK, butler; city, suburbs. Boulevard 7128.

SITUATION WTD—JAP. A1 COOK, BUTLER, exp.; refs. H. Superior 5622.

SITUATION WTD—EXP. HOUSEMAN, CARetaker, pet, hrse. Address M 438 Tribune.

SITUATION WTD—MARR. CPLE., GENERAL hswk., exp.; best ref. Douglas 5094.

SITUATION WTD—WHITE CPLE., COOK, butler; exp.; refs. Wilmette M. 72, Tribune.

Coachmen, Teamsters, Chauffeurs.

SITUATION WTD—COL. CHAUFFEUR, CITY or sub.; good ref. Ph. Diversey 7374.

SITUATION WTD—CHAUFFEUR, 10 YRS. exp.; A-1 ref. Married. Oakley 3693, 2793.

SITUATION WTD—CHAUF., REL., COOK. Diversey 5519. 1356 N. La Salle. Berwin.

SITUATION WTD—CHAUFFEUR, 9 YRS. exp.; best refs. Lincoln 5643.

SITUATION WTD—CHAUF., PRIV. OR truck; good ref. Art. Wellington 0459.

SITUATION WTD—COL. CHAUFFEUR WITH truck; ref. Oakley 3693, 2793.

SITUATION WTD—CHAUF., WHITE, A1 MEchanic, excellent refs. Wellington 1072.

SITUATION WTD—CHAUFFEUR, OR PRIV. car; good ref.; reliable; col. Atlantic 0877.

SITUATIONS WANTED—MALE.

Coachmen, Teamsters, Chauffeurs.

SITUATION WTD—AS CHAUFFEUR, THOROughly competent driver and mechanic; 13 years' experience as private chauffeur on high grade cars; knows city; reliable; keep car clean and in good cond.; 9 years in last place; single, white, honest, and refs. Phone Lake View 6598. Prefer North Side.

SITUATION WTD—AS CHAUFFEUR, THOROughly competent driver and mechanic, over ten years' experience as private chauffeur on high grade cars; know city, suburbs, country roads; reliable, temperate, honest, white; good Chicago refs. Address N 134, Tribune.

SITUATION WTD—CHAUFFEUR, PRIVATE; young man; experienced on high grade cars; A1 mechanic with own tools; a demonstration will prove my ability as a driver and mechanic; willing to leave city; refs. Diversey 5528; ref. Oakley 3693, 2793.

SITUATION WTD—BY COL. MAN, AS chauf. with priv. fam.; 5 years' exp.; best of ref.; drive any car and know city. 4350 Calumet-av., 1st. fl. Tel. Oakland 7242-J.

SITUATION WTD—BY CHAUF., 12 YRS. exp. on high class cars; mar.; wife cook and maid; best ref. Address L 181, Tribune.

SITUATION WTD—CHAUFFEUR, SINGLE, careful driver; ref.; N. S. or N. S. sub.; can do some around house. Address N 425, Tribune.

SITUATION WTD—CHAUF., EXP. ON HIGH grade cars; careful driver; ref. Address L 178, Tribune.

SITUATION WTD—CHAUFFEUR, COLORED, private family; six years' exp.; refs. Drexel 2979.

SITUATION WTD—CHAUFFEUR, WHITE, exp. on high grade cars, best ref. furn., five years evenings; steady; $7.50. Address N 490, Tribune.

SITUATION WTD—BY NEAT APPEARING col. chauffeur, mech.; 16 yrs. exp. on high class cars; good refs. Decatur 2824. JAMES TILLER.

SITUATION WTD—BY RELIABLE YOUNG married man as chauf. and truck, and sales exp.; con. any offer. Address L 349, Tribune.

SITUATION WTD—WILL CARE FOR INVAlid whose case is time; handy at rubbing. Address N 123, Tribune.

SITUATION WTD—SPANIARD, 6 YRS. DRY goods bus.; write good Span. letters and translate. Address M 473, Tribune.

SITUATION WTD—COLLEGE AND SEVER. al years' varied exp.; consider temporary work also. Address M 513, Tribune.

SITUATION WTD—YOUNG MASON POSItion with future. Address N 74, Tribune.

SITUATION WTD—AS NIGHT PORTER; ref.; no objection to country. Address N 511, Tribune.

Day and Contract Work.

SITUATION WTD—CARPENTER CONTRACtor, homes built, city or country, at lowest figures; alterations any kind. Call Kennedy, Calumet 4748.

SITUATION WTD — DECORATING, PATCH plastering; low prices. Baker, Drex. 2436.

SITUATION WTD—PAINTING, DEC., PAPERhanging; reas. work guar. Armitage 4693.

SITUATION WTD—PAINTING AND DEC. A1 work; reasonable. Normal 8082.

Situations Wanted with Investment

SITUATION WTD—SALESMAN, 33, HAS $5000 and 10 years' exp. in well established business. Address N 440, Tribune.

SITUATIONS WANTED—FEMALE.

Bookkeepers and Clerks.

SITUATION WTD—BOOKKEEPER, EXPERIenced, general ledger, capable of handling large amount of detail, desires a position with an assured future. Address M 139, Tribune.

SITUATION WTD—A1 BKKPR., CASHIER; take full chge, tr. bal., p. and l. and fin. statis.; executive ability; office management. Address N 548, Tribune.

SITUATION WTD—CASHIER; THOROUGH by exp., having handled large daily cash and bank deposits for one of Chicago's largest hotels. Address X 0 220, Tribune.

SITUATION WTD—SECRETARY, EXPERIENced, educated, steno.-bkkpr., capable assuming chge. office, handling corresp. with gut dict. At liberty Mon. Lincoln 7600.

SITUATION WTD—BOOKKEEPER AND GENeral office work; seven years' experience state hours, and salary paid. Address N 526, Tribune.

SITUATION WTD—EXP. BOOKKEEPER AND cashier. Capable taking complete charge cage work in bond house; also stenographic ability. Address N 347, Tribune.

SITUATION WTD—BY EXP. BOOKKEEPER. A1 refs. on North Side. Address N 567, Tribune.

SITUATION WTD—BY PROFICIENT BOOK keeper-steno., eve. wk. at office or my home. South Side. Address M 519, Tribune.

SITUATION WTD—BOOKKEEPER-TYPIST, 10 yrs. experience; West Side or Loop. Address M 585, Tribune.

SITUATION WTD—BOOKKEEPER, 12 yrs. acctg. exp., age 29 yrs., best of references. Address N 235, Tribune.

SITUATION WTD—BOOKS INSTALLED, SYStems installed, reports prepared, part time or evening. Address M 546, Tribune.

SITUATION WTD—BKKPR., BURROUGHS operator, typist, filing, wife exc. cook, bakg.; refs. Address N 340 Tribune.

SITUATION WTD — EXPERIENCED COUple, good cook and houseman; city references. Address N 204, Tribune.

SITUATION WTD—MAN AND WIFE AS cook and butler; exc., reliable, middle aged. Address N 313, Tribune.

SITUATION WTD—BUTLER, HOUSEMAN; white, single, experienced, highly recom. Address M 538, Tribune.

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SITUATION WTD—COL. COUPLE, COOK, butler; city, suburbs. Boulevard 7128.

SITUATION WTD—JAP. A1 COOK, BUTLER, exp.; refs. H. Superior 5622.

SITUATION WTD—EXP. HOUSEMAN, CARetaker, pet, hrse. Address M 438 Tribune.

SITUATION WTD—MARR. CPLE., GENERAL hswk., exp.; best ref. Douglas 5094.

SITUATION WTD—WHITE CPLE., COOK, butler; exp.; refs. Wilmette M. 72, Tribune.

Coachmen, Teamsters, Chauffeurs.

SITUATION WTD—COL. CHAUFFEUR, CITY or sub.; good ref. Ph. Diversey 7374.

SITUATION WTD—CHAUFFEUR, 10 YRS. exp.; A-1 ref. Married. Oakley 3693, 2793.

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SITUATION WTD—CHAUFFEUR, 9 YRS. exp.; best refs. Lincoln 5643.

SITUATION WTD—CHAUF., PRIV. OR truck; good ref. Art. Wellington 0459.

SITUATION WTD—COL. CHAUFFEUR WITH truck; ref. Oakley 3693, 2793.

SITUATION WTD—CHAUF., WHITE, A1 MEchanic, excellent refs. Wellington 1072.

SITUATION WTD—CHAUFFEUR, OR PRIV. car; good ref.; reliable; col. Atlantic 0877.

SITUATIONS WANTED—FEMALE.

Executives and Managers.

SITUATION WTD — YOUNG WOMAN, COLlege education, comp. abil., 11 yrs.' exp., now office mgr., desires position with further opportunities; in loop or near. Give full particulars first letter. Address D N 51, Tribune.

SITUATION WTD—WOMAN, MANAGERIAL ability, take care small office or dept.; exp. bank practice, real est., bkkpg. and mch. operator, gen. detail; 5 years in last position; $35. Address B V 570, Tribune.

Professions and Trades.

SITUATION WTD—YOUNG LADY, STATE Normal graduate; 3 yrs. teaching exp. Phone Drexel 2047.

SITUATION WTD—BY MASSEUSE, SWEDish graduate. 5746 S. May-st. Nor. 1539.

SITUATION WTD—EXPRT. FACIAL SCALP, and manicurist; can marcel. Kens. 9011.

Domestics and Cooks.

SITUATION WTD—COOK, WOMAN TO TAKE charge for people empl., or asst. with hswk. in So. Side apt.; no washing. Address N 223, Tribune.

SITUATION WTD—2 COMPETENT MAIDS, 1st and 2d, reliable, steady workers, willing to work in or out of city; colored. Ph. Diversey 5344. Refs. 507 E. Halsted-st.

SITUATION WTD—COL. WOMAN, PASTRY or all round cook, 6 days only; loop pref.; ref. Douglas 8280.

SITUATION WTD—AS COOK; EXP.; AND housedress, to do the fam. wash. Ph. Line 4379.

SITUATION WTD—COOK, NEAT, COMP. Armour., white; fam. or institution. Oakland 7117.

SITUATION WTD—MARRIED WOMAN AS working housekeeper in fam. of adults; gd. ref. Address N 336, Tribune.

SITUATION WTD—BY GIRL GOING TO school; 2 days in priv. fam., for board and room. Address N 374, Tribune.

SITUATION WTD—COL. MAID, GEN. HSEK. First class people; wages, $18 per week. Col. Ref. Douc. 8737.

SITUATION WTD—COMPANION, ELDERLY or young woman, exp., can furn. good refs. Phone Saginaw 0979.

SITUATION WTD—BY MID. AGED LADY, any kind of high gr. work; part time; ref.; N. S. or N. sub. Address N 298, Tribune.

SITUATION WTD—GEN. HSWK., NORWEgian girl; 2 in family; no washing; N. S. Address N 496, Tribune.

SITUATION WTD — 2 SWEDISH GIRLS, waitress and chambermaid, exp. together. S. K. 1307 E. 54th-st. Ph. Hyde Pk. 6451.

SITUATION WTD—BY FIRST CLASS COL. cook and laundress; references. Yards 2211.

SITUATION WTD—NEAT COLORED MAID, bachelor apt.; refs. Douglas 0993.

SITUATION WTD—HOUSEWORK, 4 to 6 days by week. Oakland 4881.

SITUATION WTD—GENTILE, HSWK.; HOME nights. Phone Oakland 6082.

SITUATION WTD—A COLORED WOMAN as cook; good references. Blvd. 2583.

SITUATION WTD—LADY'S MAID, NURSing, or to assist; A1 ref. Edgr. 4382.

SITUATION WTD—2 NEAT COL. GIRLS, maids, chamber wk., or factory. Boul. 2616.

SITUATION WTD—HOUSEWORK BY WK. $25 wk. Address M 502, Tribune.

SITUATION WTD—REL. COL. WOMAN, 4 days, week; no Sunday. Oakland 3352.

SITUATION WTD—COL. WOMAN, 4 DAYS by week or more; ref. Lin. 7747.

SITUATION WTD—COL. CPLE., HSWK. AND chauf.; city; refs.; willing. Jones, Doug. 6363.

SITUATION WTD—COOK; REFS.; NO LAUNdry; home nights. Phone Oakland 7349.

SITUATION WTD—COOK, IN SMALL INSTI. tution; best ref. Call Columbus 3920.

SITUATION WTD—BY CHAMBER maid, waitress; capable of handling small office; salary $30. Phone Sunnyside 7186.

SITUATION WTD—STENO.-SEC'Y, 5 YRS. varied exp.; knowl. bkkp.; want permanent position with real opportunity, advancement; start $30. Address B 390, Tribune.

SITUATION WTD — EXP. STENO.-SEC'Y-bkkpr., capable mgr. ofc., has had chg. collection agency, desires responsible and exec. ability. Address M 76, Tribune.

SITUATION WTD—BY STENO.-SEC'Y.; 23 yrs., neat, attractive, accurate; thoroughly exp. as steno. to executive; $1,800 requires. Address N 317, Tribune.

SITUATION WTD—STENOGRAPHER-SEC'Y; capable of handling complete office details, including bookkeeping; have executive ability and initiative. Address N 151, Tribune.

SITUATION WTD—COMP. — WOULD like to work 4 to 6 hrs. daily; exper. in bkkpg., filing, gen. office wk. Welling. 2136.

SITUATION WTD—CAPABLE STENO. 5 yrs. experience, desires detail work. References. Address N 338, Tribune.

SITUATION WTD—DICT., STENO., EXECU. tive ability, $30 week. Address D 559, Tribune.

SITUATION WTD—SEC'Y, STENO., BKPR., good personality, H. S. 2 yr. univ. yr. yrs. exp., Prot. pref. Address N 247, Tribune.

SITUATION WTD — STENOG., EXP. ALL lines; extra. or eve. work; own machine; manuscripts, etc. Address M 547, Tribune.

SITUATION WTD—STENO.-SECRETARY, 5 yrs.' experience; position must have advancement. Phone Beverly 2109.

SITUATION WTD—STENOGRAPHER, FIRST class, several years' experience; high school graduate; $30. Address N 506, Tribune.

SITUATION WTD — STENOGRAPHER OR correspondent; one familiar with detail work. Address M 185, Tribune.

SITUATION WTD—IN LAWYER'S OFFICE; 4 yrs.' exp.; $25 . Will do general office work. Humboldt 4117, or address M 61, Tribune.

SITUATION WTD—STENO.-SECY., 2 YRS.' univ., 5 yrs. exp., business ability, relia., best refs. Address M 58, Tribune.

SITUATION WTD—STENO., ACCURATE AND reliable, 3 yrs.' exp., references; $25. Address N 211, Tribune.

SITUATION WTD—EXPERT STENO.; HIGH grade, reliable; $35. Address M 369, Tribune.

SITUATION WTD — WHERE EXPERT steno.-secy required; 7 yrs.' exp. tech. lines; age 26. Address N 360, Tribune.

SITUATION WTD—EXPERIENCED TYPIST, some dictaphone experience. Address M 42, Tribune.

SITUATION WTD—LEGAL SEC.-STENOG., exc. ability, 15 yrs.' exp. Address M 93, Tribune.

SITUATION WTD—HMEWK. TYP. STENO., pt. time corres. Englewood 2186.

SITUATION WTD — STENOG.-SEC'Y, 12 yrs.' exp., cap. of filling other. Lincoln 4555.

SITUATION WTD — STENO. AND PART time. HATTIE BARLEY. Lincoln 2004.

SITUATION WTD—A1 STENO., EDU., EXP. am. office, lar. firm. Address N 102, Tribune.

SITUATION WTD—EXP. STENO. WANTS half time work, Midway 4491 after 3 p.m.

Miscellaneous.

SITUATION WTD — LADY STUDENT IN college wishes to exchange light services for board and room; best refs. given and required. Address M 183, Tribune.

SITUATION WTD—YOUNG LADY, PIANO and teacher, college graduate, desires emp. even's. Address M 117, Tribune.

SITUATION WTD—YG. LADY DES. TO GO to Fla. to care for invalid or as maid; ref. Address N 301, Tribune.

SITUATION WTD—FRENCH COMPANION, 2 days or by the hour. Graceland 1044.

WANTED—MALE HELP.

Stores and Offices.

ACCOUNTANTS AND EXPERIENCED AS JUniors FOR PERMANENT POSITIONS WITH REAL OPPORTUNITY FOR ADVANCEMENT; PREFERENCE GIVEN TO RETAIL STORE EXPERIENCE IN REPLY GIVE AGE, OUTLINE EXPERIENCE AND STATE SALARY DESIRED. Address D J 308, Tribune.

ACCOUNTANT — SENIOR, WITH PUBLIC experience; must be competent to take charge man; no attention paid to applications unless detailed information is submitted, which will enable us to pass on application. Address D J 424, Tribune.

ADDING MACHINE OPERATORS AND Clerks—By bank; good penmanship; full particulars. Address D S 280, Tribune.

ADDRESSERS—MUST BE GOOD WRITERS. APPLY 3D FLOOR. MR. WESTON, 1309 W. JACKSON-BLVD.

ADDRESSER—GOOD WRITER. STEADY work. Ask for MR. EDWARDS, 3d Floor, 166 W. Adams.

ASSISTANT TO AUDITOR AND TREASURer—Of insurance Co. prefer young man who is studying or graduate of course in accountancy; must have some knowledge of real estate, law; interested more in future than present salary. Splendid

WANTED—MALE HELP.
Stores and Offices.

STENOGRAPHER—MUST BE capable, efficient. Apply Employment Office, 8th floor. Take Adams and Dearborn elevators.
THE FAIR.

STENOGRAPHERS, experienced. Apply Employment Department, BURLINGTON ROUTE, Room 1000, 547 W. Jackson.

STENOGRAPHER—YOUNG MAN, 23 TO 26 years old, with good education, possessing initiative and ambition, for assistant to office manager of leading special service house; must be capable of taking responsibility, handling clerical detail, collections, follow-up, etc.; salary $25 per week at start; excellent opportunity for advancement. In reply state age and experience. Address C K 535 Tribune.

STENOGRAPHER—VICE PRESIDENT OF productive nationally known mfg. concern wants stenographer; young man with initiative; good speed; gumption. Give experience and salary expected. Address D F 50, Tribune.

STENOGRAPHER—MALE, four or five years' experience, for wholesale grocery South. State experience, references, age and salary expected. Address D A 594, Tribune.

STENOGRAPHER — YOUNG MAN, 17 TO 21, with or without experience, to work for sales manager of large wholesale house; good opportunity for right party. Address A F 188 Tribune.

STENOGRAPHER AND OFFICE ASSISTANT for South Side concern; must be young man of experience with good personality; give age, record of previous employment and salary expected. Address D F 370, Tribune.

STENOGRAPHER—18 TO 23 YEARS FOR general office, large railway system. Opportunity for advancement. State age, experience and salary expected. Address D P 66, Tribune.

STENOGRAPHER — EXPERIENCED, 20-25 yrs. of age; must be capable of assuming responsibility; permanent sales dept. position with good possibilities. See Mr. Goodman Mfg. Co., 4834 S. Halsted.

STENOGRAPHER — LARGE ADVERTISING agency has opening for young man who has had experience in space and order department. Address D J 499, Tribune.

STENOGRAPHER—EXPERIENCED; MUST be capable of assuming responsibility; position permanent; one able to handle own correspondence. Monroe 1656.

STENOTYPIST—YOUNG MAN OF CAP. OF better than routine steno. work; H. S. edu., rapid spdr., stenotype and typewriter. Address D J 436, Tribune.

STENOGRAPHER—EXPERT, FOR PRIVATE secretary; must be accurate and reliable. Unusual opportunity for the right man. Address A P 86, Tribune.

STENOGRAPHER — BEGINNER, TO EVENtually work into sales correspondent for large manufacturer of automobile parts; give age, salary expected. Address D P 527, Tribune.

STENOGRAPHER—EXPERIENCED IN MAchinery. SCULLY JONES & CO., 2012 W. 12th st.

STENOGRAPHER — NEAT; MOTION PICture assist., $20-$25. 729, 208 S. La Salle.

WANTED—MALE HELP.
Stores and Offices.

20 TYPISTS.
Experienced in addressing. Open evenings. 2d fl., 331 W. Washington.

Executives and Managers.

TRUST OFFICER.
Wanted—Trust officer for outlying bank; must have legal training, be capable of drawing wills and handling trusts of all nature; must have pleasing personality and be able to increase business in a well established department; is exceptional opportunity for right party; state age, experience, and salary. Address D X 335, Tribune.

YOUNG MAN
23 to 25 years of age in the credit department of a large wholesale house. Must have knowledge of accounts receivable ledgers, with ability as correspondent. Good opportunity. Write stating age, education, experience, and salary. Address D A 593, Tribune.

WE MAKE MEN
MAKE MONEY.
OLD CORPORATION, THROUGH A SUCCESSFUL ORGANIZATION, IS OFFERING
SOMETHING NEW.
THE MAN WE SELECT WILL BE INEXPERIENCED, BUT HAVE THE ABILITY OF A SALES MANAGER OR EXECUTIVE. AN OPPORTUNITY IS HERE TO EARN
$10,000 TO $20,000
A YEAR. ABSOLUTELY PERMANENT POSITION. IF YOU ARE QUALIFIED TO MANAGE A BRANCH OFFICE, ANSWER. ADDRESS A P 95, TRIBUNE.

CHICAGO MANAGER—
We own and operate one of the most complete factories in America, and want to establish our popular line of Jiffy Soap Products in Chicago. We are desirous of making connection with a live, up to date selling agency, a concern that is financially able to secure salesmen and place our products in the homes and retail stores in Chicago. We prefer a concern we will offer the exclusive selling rights of our products for the city of Chicago. Our Jiffy Washing Tablets are Red Hot Sellers and a wonderful household necessity. This is a bona fide proposition, backed by a big history, and means a big thing for the concern that can put it over. Address reply, with full information about your business, to RAY C. HAHN, General Manager, THE JIFFY SOAP PRODUCTS CO., Dayton, O.

SPLENDID OPPORTUNITY
FOR HIGH CLASS MAN
in well established wholesale plumbing and heating supply house. We want a young man who is a high class accountant and office executive to act as office manager and supervise our bookkeeping. Must be thoroughly competent and systematic; whose past record will stand the acid test; a man who is looking for a permanent connection and who has $2,000-$5,000 to invest and become a member of the firm after being with us a few months. Give age, qualifications, experience and telephone number. Application will be held strictly confidential. Address D J 813, Tribune.

WANTED — SALES MANAGer in fast growing corporation. Must have A1 references and be financially responsible. See MR. PAHL, 1251 South Michigan-av.

SALES MANAGER,
By an established Chicago house selling to every large jobber and manufacturing firm in the U. S. We want a man to increase our sales force and take full charge of the sales. A man that is willing to work on a salary basis on certain profits on merchandise sold. This is an opportunity for the right man to make from $15,000 to $25,000 per year. Address N 358, Tribune.

EXECUTIVE SECRETARY.
Golf association will employ young man to assist executives in administering affairs of association, to help in membership campaigns, etc. Applicant should have stenographic experience; must be ambitious and a hustler; active, young man preferred. Experience and telephone number no appointment can be made of interested. Address N 499, Tribune.

MAN—ORDER DEPT. FOR ELECTROTYPE foundry, man with some knowledge of either the engraving or electrotype business will be given preference; must have had experience in handling telephone orders in a courteous and productive way. Apply in own handwriting, giving references, age, etc.; phone; also state how soon you can start; salary will be based on experience and qualifications. Address D A 587, Tribune.

UNIVERSITY GRADUATES.
We can use several recent graduates in various departments of our plant and offices. To applicants who are willing to start at the bottom and work their way up we can offer good opportunities. In answering, give full particulars as to your education, past training, if any, and age. Address A P 189, Tribune.

ESTIMATOR-ENGINEER.
Energetic, bright hustler with engineering and designing ability, up to date on latest building methods, fast and accurate in taking off quantities; poss. tact and initiative to assist large general building contractor. State full particulars. Address N 521, Tribune.

FLOOR MANAGER
with department store experience, for ready to wear dept.; good starting salary and excellent chances for future advancement. Apply Supt.'s Office.
LEITER BUILDING STORES.

EXECUTIVE — THOROUGHLY FAMILIAR with publications, directories, compilation and sources of mailing lists; to take full charge and manage business devoted exclusively to lists. Opportunity to become interested member. Address D 221, Tribune.

SALES MGR.
Coal or furnace or bldg. material exp.; must have high contract ability. Address N 489, Tribune.

MANAGER AND BUYER — FOR CHINA, house furnishings, and toys, for department store. Splendid opportunity for right party. Give full particulars as to experience, age, salary, etc. MAYER, LIVINGSTON & CO. Bloomington, Ill.

RESTAURANT MANAGER.
Splendid opening for live wire and business getter; must have a practical all around knowledge of self-service; salary and bonus. Address D S 296, Tribune.

COLLECTION MANAGER — THOROUGHLY experienced handling large volume time payment city and country accounts. We will pay you more than you are making now. Permanent position. Give experience and references. Address D S 447, Tribune.

MANAGER—FOR REAL ESTATE LOAN; mortgage bonds; one who has had similar responsible position; can furnish highest security and prove results; furnish good references, may apply by letter only. Kaufmann State Bank, 114 N. La Salle-st.

MANAGER—FOR WHOLESALE TAILORS to the trade. Willing to sell a fair interest to the right party. Must understand buying and manufacturing and have executive ability; state references. Address M 110, Tribune.

MAN—YOUNG, OF EXECUTIVE ABILITY, financially responsible, to manage division for an Illinois corporation. Salary and bonus. State qualifications and phone number. Address L 519, Tribune.

BUYER AND MANAGER,
For linoleums, carpets, and rugs; must be experienced. BECKER, RYAN & CO., 63d and Halsted-sts.

MAN—YOUNG, TO ASSIST BUYER IN NOtions, neckwear, and kindred depts.; also to act as floorman of a large South Side department store. Good chance for promotion. State salary. Address D J 139, Tribune.

MANAGER — FOR WHOLESALE TAILORS to trade. Must thoroughly understand buying and manufacturing and have executive ability. State references. Address M 114, Tribune.

PRIV. SECRETARY AND STENOGRAPHER. —Railroad experience preferred; must have initiative and be capable of assuming responsibility; state age, experience, salary and references. Address D K 460, Tribune.

SALES, ACCOUNTING, OR GENERAL BUSIness Executive—To arrange further organization of going mail order radio business. Address M 508, Tribune.

SALES MANAGER—IN GROWING CORPOration; must have A1 references and be financially responsible. Address M 354, Tribune.

SECRETARY—EXPERIENCED, FOR TRADE association; state age, experience and salary wanted. Address D P 522, Tribune.

MANAGER — WORKING FOR CITY RESTAurant; state particulars, salary, phone. Address D X 182, Tribune.

WANTED—MALE HELP.
Executives and Managers.

FURNITURE
BUYER.
A POSITION THAT DEMANDS A MAN OF WIDEST EXPERIENCE AS A FURNITURE BUYER—AND OFFERS THE MOST UNUSUAL OPPORTUNITY TO A MAN WHO IS KEEN AND ACTIVE. STATE FULLY IN CONFIDENCE AGE, EXPERIENCE, REFERENCES, SALARY EXPECTED, ETC. ADDRESS D X 180, TRIBUNE.

THEATER
EFFICIENCY EXPERT.
$12,000—UP.
One who will prove that he has personally trained all employes in some large house, in Chicago, to be at least 90% efficient.

One who will prove that he has converted small money making Big Chicago Theaters, in a few months, into Big Money Makers.

$12,000 per year is for a proven expert, not for an ordinary movie theater manager. We operate many vaud. and movie houses.

If you now have proven brains and get in touch with us now, we often have jobs worth from $2,600 to $24,000.

If you now have proven brains brains and energy, and are now far above the average expert, and are now earning more than $7,800, give full details in your first letter.

Give full history of your past successes, name the year, give kind—size theaters, age, education, religion and societies. No attention—unless letter is in full. All answers are strictly confidential. Address D P 402, Tribune.

RETAIL STORE MAN.
Are there sufficient big jobs where you are now employed to make continuous advancement possible for you? If not, and you are ambitious to get ahead, are not over 33 years of age, not afraid of hard work, and have the ability and the desire to learn our business thoroughly, we will train you for a managership in one of our branch stores. We are a growing concern operating per priced department stores from Coast to Coast, long established, and successful, and have started many young men on the way to financial independence. Details of arrangements will be explained to successful applicants at a private interview. Call to obtain which apply by letter stating full details of your business experience, your age, past earnings, present dependents, and religious affiliations. Address A D 33, Tribune.

STORE MANAGER.
Men now working in department stores, specialty shops, etc., who have had experience in one or more of the following lines: Dry Goods, Notions, Stationery, Hardware, and House Furnishings, can obtain valuable opportunity to get into a bigger and better paid field with one of the largest chains of low priced department stores in the country. Expansion now going on opens up excellent opportunities for men ambitious enough to work for a future. Good wages paid at start while getting established. Age must be between 25 and 50 years. Apply by letter for personal interview, stating family responsibility, age, education, and details of your business experience. Only men who can qualify for executive work will be considered. Address A D 34, Tribune.

BUYER FOR WASH GOODS AND DOMESTICS.
Must be aggressive and capable of turning over stocks quickly. A real opportunity for a hustler who can produce results. State full particulars of former position, and salary expected.

WHITNEY-MacGREGOR CO.
Minneapolis, Minn.

ARE YOU AN ORGANIZER FOR A BIG MAN'S PROPOSITION?
This advertisement in last Sunday's Tribune brought splendid results. We require many more capable men.
"AGREEMENTS have been made and are being made in connection with THE MARK PROCESS DRYER COMPANY for the use of its process in the several states of the United States. The policy outlined by us is very liberal and attractive. We require men of character and ability who are capable of transacting business on a large scale. To such men very attractive propositions await investigation. Call Pullman 0040 for further information."

EXECUTIVE AS 3D PARTner in fast growing corporation as secretary and treasurer. Must have A1 references and be financially responsible. Call 1251 S. Michigan.

DISTRICT MANAGER
To the man who can finance himself we will give the exclusive territorial rights in cities of 10,000 or more for the promotion and sale of a marvelous invention for adding and calculating machine retailing for $50. It adds subtracts, multiplies, and divides. DRAKE automatically will figure out the confusing complementary system. If you can qualify a steady, reliable, and profitable business awaits you. Address D J 427, Tribune.

Export Department Manager.
A large international concern is in need of a man to take charge of its export department. This man must be experienced in making out all papers and invoices. This is a fast growing concern, doing export business principally with Latin-American countries and England. Knowledge of Spanish a big advantage. Must be a hard worker. Give complete information as to experience, age and salary expected. Address C K 533, Tribune.

BUYER—MIDDLE WEST DEPARTMENT store doing a large volume of business will engage a buyer for its furniture department, one who has had adequate experience in a large volume of business in a popular price store. Applicants must give their business qualifications with application, stating experience and when disengaging personal references. All applications will be carefully considered. Address A D 30, Tribune.

CANDY MANAGER.
Younker Brothers, Des Moines, Ia., require an experienced young lady to take charge of their high grade candy department. One thoroughly experienced in buying and selling, salesmanship and service to customers. Give all details first letter of previous experience, and salary wanted. An excellent opportunity to the right party.

MANAGER — FOR A JOBBING MACHINE shop manufacturing metal specialties, dies, tools, special machinery, etc., a man thoroughly experienced in this line, resourceful, ambitious, capable of assuming charge of plant and office. Answer in confidence, giving details of your exp., age, salary desired, phone and other information to warrant an interview. Address N 368, Tribune.

MANAGER FOR COPY AND ART DEPARTMENT.
One who has knowledge of sales promotion work; must be competent to prepare layouts and campaign for national advertisers both in black and in color. Address E D 348, Tribune.

LAWYER
of good education with considerable experience in real estate law; write fully giving such information as will enable advertiser to form opinion as to qualifications and salary. Address D F 62, Tribune.

ASST. COFFEE MANAGER
for high grade food products house; prefer man experienced in development of package coffee business; excellent opportunity; write fully. Address E D 116, Tribune.

SALES MANAGER—IN OLD ESTABLISHED Rogers Pk. real estate office; only experienced man capable of developing a sales force and handling larger deal. Address D F 508, Tribune.

SALESMAN—VACUUM CLEANER, POSItion as manager Royal vacuum cleaner department; large chain of stores just opening in Chicago. 3630 Lincoln-av. 2 p. m.

A1 SALES MGR.
Must be $15,000 man. Phone State 8916. MR. DRAKE.

SUPERINTENDENT — FOR FURNITURE warehouse; must have successful record; big position for the right man. Address C K 537, Tribune.

SUPERINTENDENT — FURNITURE FACtory; experienced all depts.; salary $100 wk. Address N 125, Tribune.

WANTED—MALE HELP.
Executives and Managers.

DISTRICT MANAGER.
A RESPONSIBLE MANUFACTURER IS LOOKING FOR A REAL SALES ORGANIZER TO TAKE CHARGE OF CHICAGO AND SURROUNDING TERRITORY. THE MAN WE SEEK MUST BE ABLE TO SHOW RESULTS ON A DEVICE OF PROVED MERIT THAT IS ACTUALLY NEEDED BY 80% OF THE PASSENGER CARS, TRUCKS, AND TRACTORS NOW IN USE.
THE MARKET AND THE MERIT OF THE PRODUCT ARE BIG ENOUGH TO ATTRACT MEN ACCUSTOMED TO BETTER THAN $10,000 A YEAR. THE MAN WE WANT IS THE TYPE WHO IS WILLING TO TAKE A COMMISSION PROPOSITION AND KNOWS THAT HE CAN MAKE GOOD WITH A SALABLE PRODUCT; STRICTLY A COMMISSION ARRANGEMENT.
IF YOU MEASURE UP TO THESE QUALIFICATIONS WRITE OR CALL AT ROOM 1010 WRIGLEY BLDG. BETWEEN 10-12 OR 2-4. ASK FOR MR. PRIDDY.

WANTED — ASSISTANT TO Basement Ready-to-Wear Buyer. Desirable opening for dependable young man thoroughly experienced in the details of handling a department. See MEYER ELKJER between 2 and 6 p. m. Sunday, Jan. 28, Morrison Hotel.
J. L. BRANDEIS & SONS, Omaha, Nebraska.

ASSISTANT BUYER
and pickup for fast growing mail order house selling men's and women's wearing apparel; big opportunity for bright, active man who has had actual mail order experience in these lines; must be under 35 years of age. State qualifications, connections for last 5 years, and salary expected. All applications will be held strictly confidential. Address D F 80, Tribune.

CHICAGO MANAGER.
Manufacturer of household device used in every home wants High Grade man, experienced in household selling and capable of building and handling sales organization. Article now in leading department stores. Permanent position, good income, and excellent prospects to first class man. SEE MR. GROSS, ROOM 1505, 608 S. DEARBORN-ST.

WANTED — SALES MANAGER. MANUFACTURERS OF HIGH GRADE OFFICE APPLIANCE. An office necessity. State age, experience and salary expected to start with. All replies treated confidentially. Box 666, W. N. Gates Co., 409 National City Bldg., Cleveland, Ohio.

GENERAL MANAGER
with subdivision experience, who can show a successful record, to organize a crew of salesmen and take charge of a high class subdivision on N. W. Side. High commission allowance. Office, transp. and leads furnished. This is an opportunity for the $20,000 a year man. Call 1532 Tribune Bldg. before 12 a. m.

ATTORNEY WANTED.
Manufacturing concern doing a national business has an immediate opening for a wide awake attorney, age 30 to 40 years. Must have understanding of corporation law. Also experience in court trial work. Permanent position with excellent opportunity for advancement. Telephone MR. COX, Superior 4195, for appointment.

ASSISTANT AUDITOR
By large manufacturing company on South Side with numerous branches and subsidiary companies; young man with broad experience and who has studied general accounting and can speak accounting; moderate salary at start; splendid opportunity for advancement; state age and experience fully and salary expected. Address E D 58 Tribune.

ENGINEER—CHIEF, BY SPECIALTY MANufacturer. We want a man with good general mfg. experience in machine shop, in stamping and assembling depts. One who is capable of doing some development work on product and method of manufacturing. In reply give age, experience and training, salary expected and refs. Address D F 474, Tribune.

SALES PROMOTER — CAPABLE, EXPERIenced, for accessory made by old, well known manfr. of quality goods. Has been successfully approved by engineers of 15 or more auto manfrs. Have only one principal competitor. Display at auto show. Address D Mfr. Co., 341 East Ohio-st.

EXECUTIVE — MAIL ORDER, EXPERIenced, as assistant office manager; capable of directing and supervising all depts. and with a full knowledge of printing and engraving, etc. A fine opportunity. Address B M 172, Tribune.

MANAGER — RENTAL DEPT., EXPERIenced. Rogers Park real estate office; exceptopp. 1215 Devon-av.

Boys—Office and Factory.
A SOUTH SIDE BANK
offers a boy 16-18 years of age a fine chance for advancement where ability is shown; high school education preferred. Call between 9-10.
CENTRAL MFG. DISTRICT BANK, 1112 W. 35th-st.

BANK BOYS
wanted in loop bank, 15 to 19 years; grammar or high school graduates; good salaries and good chance to work up; positions open are for messengers and
ADDING MACHINE CLERKS.
State experience on machine if any, age, nationality, and salary desired. Address D P 555, Tribune.

BOY—OFFICE WORK, IN LARGE ADVERtising concern; must be 16 or 17 yrs. of age, ambitious, energetic, and willing to work hard for advancement. Apply 415 S. Market-st., 8th floor.

BOY—BRIGHT, NEAT ENERGETIC GENTILE, 16-17, for office and errand work, with some H. S. ed., and who is looking for a position with an excellent future. 1021 People's Gas Bldg.

BOYS—FOR FACTORY WORK, AT 39TH and Ashland, both day and night shift, Archer at 39th and Ashland, Bungalow No. 1, West End, or at 728 W. Madison, 3d Fl. WITE PACK FILLER CO.

BOY—16; ADVERTISING AGENCY; START in checking and mailing dept.; good opportunity to willing boy. Call Room 809 City Hall Square Bldg.

BOY—AGE 16, FOR OFFICE WHOLESALE house, good chance for advancement. State age, experience and salary. Address D F 409, Tribune.

BOY—FOR GENERAL OFFICE WORK, 16 years; opportunity to learn drawing. See Mr. Joseph, ART INSTITUTE, Adams-st. and Michigan-av.

BOY—16, FOR OFFICE WORK, ONE WITH H. S. education preferred. Experience unnecessary. ILLINOIS LIFE INSURANCE CO., Illinois Life Bldg., 1212 Lake Shore-dr.

BOY—AN OPPORTUNITY FOR AN OLDER boy in a large architectural office; previous office experience preferred, but not essential. Call Mr. ALSCHULER, 1900 Steger Bldg.

BOY — 16 YEARS, FOR MAKING BLUE prints in drafting room.
HANDY BLOCK COMPANY, Archer and Normal-avs.

BOY—FOR OFFICE WORK—GOOD OPPOtunity; can start right away; mus the 16 or over. C. G. JENKINS CO., 530 W. Monroe.

BOY—16 YEARS OLD, GRAMMAR SCHOOL graduate, to start as office boy; good opportunity. Apply 508 Randolph-st.

BOY—OVER 16, TO ASSIST IN SHIPPING. Write good hand; good chance for advancement. Address D F 285, Tribune.

BOY—16 TO 18 FILING MAIL AND ERrand work. INTERNATIONAL HARVESTER CO., 606 S. Michigan-av., 6th Floor.

BOY—16 YRS. TO WORK IN PRESS FACtory; opportunity to learn trade. L. SAVAGE & CO., 2014 Wabansia-av., nr. Robey.

BOYS—OFFICE WORK. WEST SIDE FACtory; good opportunity for advancement. 1640 Edison Bldg.

BOY—TO ASSIST IN STOCK AND SHIPping room.
ISAACS-KAHN CO., 18-20 S. Market-st.

BOY — 16 TO 18 YEARS WITH SOME photographic knowledge. JAHN & OLLIER ENGRAVING CO., 554 W. Adams.

WANTED—MALE HELP.
Boys—Office and Factory.

BOYS.
Good openings in our general office for bright boys 15-17 years old.
Apply
SWIFT & COMPANY,
Union Stockyards.
General Office,
Employment Bureau.

BOYS.
Several, for office and factory positions. Must be over 16; grammar school graduates preferred. Good opportunity.
ALFRED DECKER & COHN,
423 S. Market-st.

BOY
16 years of age or over to work in stock room. PERCIVAL B. PALMER & CO., 367 W. Adams-st.

BOYS
that want to build their future with a growing concern, where permanent employment is assured, we have excellent opportunities awaiting them, to be trained for positions as toolmakers or machinists. Must be 16 yrs. or over and preferably high school education.
UNION SPECIAL MACH. CO., 311 W. Austin-av.

BOYS,
16-20 years, to work in stock; good opportunity for those who qualify.
LEONARD MORTON & CO., 1433 S. Wabash.

BOY,
neat appearing, 16 or 17 years of age, some high school education. Good salary and future to right boy. Call Room 1825 Peoples Gas Bldg.

BOYS AND YOUNG MEN—16-21 YEARS OF age, living North or Northwest Side, to work on rotary printing presses and binder; excellent opportunity to learn a well paying trade; day or night opening; only boys with a determination and ambition to learn need apply; 48 hours a week; good starting salary. Bring proof of age if under 18. Employment Dept.
W. F. HALL PRINTING CO., 451 W. Chicago-av.

BOY—SMALL, NEAT, OVER 16, for errands and general office work. Rm. 900 Wrigley Bldg.

BOY
if honest, punctual, and well recommended, can secure good position packing cases and assisting in our shipping department.
CONTINENTAL TAILORING CO., 600 S. Marshfield-av.

BOYS—OVER 16 YEARS OF age. Apply C., B. & Q. Employment Dept., Room 1000, 547 W. Jackson-blvd.

BOYS—6 SOUTHWEST SIDE BOYS WHO want permanent, well paying positions with old established firm; excellent opportunity to learn business. Address WM. R. DE FIELD, Lock Box 788, Chicago.

BOYS—18 YEARS OR OVER, BRIGHT, AMbitious, to learn the wholesale grocery business; good starting salary; splendid opportunity for advancement. State age, experience, salary expected, and phone number. Address D H 283, Tribune.

BOY—ADVERTISING AGENCY WANTS BOY who wants to learn advertising business. We have a place for a clean cut boy of 16 years, at least 2 years of high school, and who lives with parents preferred. WM. H. RANKIN CO., 180 N. Wabash.

BOYS—FOR LIGHT FACTORY WORK; MUST be over 16; salary $13 to start. Splendid opportunities for rapid advancement. Apply NATIONAL WATCH AND JEWELRY CO., 1446 W. Madison-st., 2d floor.

BOY—16 TO 19; GENTILE; 4 YR. HIGH school graduate, for clerical work in loop insurance office; opportunities. State age, education, telephone no. Address D X 400, Tribune.

BOY—BRIGHT, NEAT, FOR ERRAND AND file work; must be grammar school graduate; chance to learn advertising business; salary $30 mo. to start. Apply 710 Tribune Bldg.

BOYS
Over 16, to run errands for wholesale millinery house; good salary; steady position. Chicago Bargain House, 178-184 N. Michigan.

BOYS—16 TO 21, TO LEARN PAINTING; after first 2 weeks' training boys will be paid $12 per week for first 3 months. Apply to MR. SHETLER, 500 S. Throop-st., 1st floor.

BOY—EXPERIENCE IN PARCEL POST shipping, willing, conscientious; rapid advancements for right party. Answer own handwriting, stating experience and salary expected. Address N 555, Tribune.

BOY — WELL CONNECTED, EDUCATED young man, who is ambitious, for good business; must be willing to start at beginning salary $15 per week. Call 848, 29 S. La Salle-st., around noon.

BOY — 16 OR OVER, TO RUN ERRANDS and to assist in wallpaper stockroom; $14 per week to start; excellent opportunity for advancement. Apply M. H. FRANKS, 614 S. Michigan.

BOY — EXCELLENT OPPORTUNITY FOR live wire; willing to start at bottom; typing experience preferred, but not necessary; give age, references, salary to start. Address D H 257, Tribune.

BOY—OFFICE—ABOUT 16 YEARS OLD. Bright, good at figures, neat handwriting for medium sized manufacturing company on the near North Side. Address D X 364, Tribune.

BOY—OFFICE AND ERRAND, GRAMMAR school graduate or better preferred. Iron and steel, North west Side. Good opportunity. A. M. CASTLE & CO., 1300 N. Branch-st., nr. Division-st.

BOY — 16 YRS., ERRAND AND OFFICE work. Must be neat, bright, gentile. Excellent opportunity for willing worker to learn advertising business. 717 Tribune Bldg.

BOY — ABOUT 18 YRS. FOR GENERAL work; large loop office; good opportunity for advancement. State education, salary expected. Address N 341, Tribune.

BOY—FOR MESSENGER DUTY. APPLY MR. BEYER.
RADIO CORPORATION OF AMERICA, 10 S. La Salle.

BOY — 16 YEARS, MAILING AND FILING; ocean steamship office; references. INTERNATIONAL MERCANTILE MARINE CO., Room 520, 327 S. La Salle-st.

BOYS—HOUSE MESSENGERS; OPPORTUNity for promotion. Apply employment department.
HIBBARD, SPENCER, BARTLETT & CO.

BOYS—BRIGHT, ACTIVE BOYS AS BEGINners; good chance for advancement in office of large insurance co. Write in own handwriting. Address D K 494, Tribune.

BOY—BRIGHT, ENERGETIC BOY, WHO IS ambitious to work his way upward in wholesale business. PURITAN SILES CORP., 215 W. Jackson-blvd.

BOYS—3 BRIGHT, OVER 16; STEADY POsitions; good chance for advancement. Ansell Ticket Co., 730 N. Franklin-st., ½ blk. Chicago-av. L. station.

BOY — TO RUN ERRANDS AND LEARN printing business; must be over 16 years. State salary wanted. Address D F 528, Tribune.

BOY—FOR GENERAL OFFICE WORK; PERmanent position with good opportunity for advancement. Address FIDELITY FUND INSURANCE CO., 76 W. Monroe-st.

BOYS—BRIGHT, 16-18 YEARS, INSURING stenographer, or typist experience preferred; good opportunity; call or write, Room 900, 209 S. La Salle.

BOY — FILE CLERK, WITH OR WITHOUT experience; must be a willing worker and possess a desire for knowledge. Address D F 598, Tribune.

BOYS — FOR STORES AND ERRANDS; good chance for bright boy; must be 16 years. Room 1435 Marshall Field Annex Bldg.

BOY—17-18, FOR STOCK WORK IN WHOLEsale house. PITKIN & BROOKS, 10 E. Lake-st.

BOYS—18 YRS. OF AGE, TO DO CHECKING in tailoring shop.
M. BORN & CO., 540 S. Wells-st.

BOY—BRIGHT BOY FOR FACTORY OFFICE; good opportunity for advancement. Apply 720 N. Halsted.

BOY—GOOD OPPORTUNITY FOR BOY, 16 or 17 years of age, in large insurance office. Address D F 551, Tribune.

BOY—OR YOUNG MAN, STRONG, AMBItious, in printing shop. WEBB-LINN PRTG. CO., 118 S. Clinton-st.

BOY—ERRAND; GOOD CHANCE TO LEARN photographic business. 1101 Rearst Bldg.

BOY—OVER 16, TO WORK IN GROCERY store, 6540 Sheridan-rd.

BOY—16 YRS., NEAT, FOR OFFICE AND errands. R. R. 920, 60 W. Washington.

BOY — STRONG, FOR STOCK, WHOLEsale tailors. M. BORN & CO., 540 S. Wells.

BOY—16 YRS. TO WORK IN SHIPPING room. GAGE BROWNS CO., 2706 Wabash.

BOY—17-18, TO WORK IN DRUG STORE, 455 E. 50th-st.

BOY—NEAT, ABOUT 16 YRS., TO HELP IN grocery store. 6200 S. Normal-st.

BOY—FOR DELIVERY AND STOCK ROOM work. 811 W. Van Buren-st., upstairs.

BOY—16-17 YRS. AGE FOR OFFICE WORK. Address D J 476, Tribune.

BOY—OFFICE; STEADY JOB. ROOM 730, 166 W. Jackson-blvd.

WANTED—MALE HELP.
Boys—Office and Factory.

BOYS—16 AND OVER, WITH and without typewriter exp. Must have 3 yrs. high school. Good salary and future for right boys. F. A. HARDY & CO., 10 S. Wabash.

BOY,
Bright, over 16 years; good penman; to assist in store room; opportunity for advancement; factory located in Clearing district; give age, experience, if any, and salary wanted to start. Address E D 59, Tribune.

BOYS.
Bright boys over 16 years of age for office and factory work. No experience necessary. Good salary; permanent positions.
B. KUPPENHEIMER & CO., 218 W. Congress-st. Employment Office.

BOYS—16 YEARS OF AGE AND OVER, TO work on printing presses; no experience required; night work. Bring proof of age. Appl. R. R. DONNELLEY & SONS COMPANY, 2119 Calumet-av.

BOY—FOR GENERAL OFFICE WORK AND filing. Good chance for advancement. Apply Room 322, 431 N. Michigan-av.

BOY,
over 16 years of age to work in cutting department.
A. STEIN & COMPANY,
1151 W. Congress-st.
Corner Racine-av.

BOYS
over 16 years to report for messenger work Monday morning. Can also use boys after school hours; good opportunity for those who will apply themselves. Supt.'s Office, PRINTING PRODUCTS CORP., Polk and La Salle.

BOYS—OFFICE.
Over 16 years of age, grammar school graduates; bring proof of age. Apply afternoons.
CRANE COMPANY,
836 S. Michigan-av.

BOYS
for light factory work. Must be over 16. Apply
JOSEPH T. RYERSON & SON,
16TH AND ROCKWELL, DOOR 3.

CLERICAL.
BOYS
16 years and over
for clerical work in our addressing and mailing departments. Good starting wage, with splendid opportunity for advancement.
SEARS, ROEBUCK & CO., Homan-av. & Arthington-st.

ERRAND BOYS—STEADY, PLEASANT WK., good pay. NEELY PRINTING CO., 413 Orleans-st.

ERRAND BOY—16; HOURS 2 TO 11. KENwood Pharmacy, 1400 E. 47th.

HALF OF THE EXECUTIVES
of the
Western Electric Company's
Hawthorne Works
STARTED AS BOYS.
THE UNLIMITED ADVANTAGES we offer boys with foresight in our shops and offices SHOULD APPEAL TO YOU.
CALL FOR AN INTERVIEW AT OUR EMPLOYMENT OFFICE, 48th-av. and 24th-st.

LOOP BANK HAS OPENings for bright boys, 14-16 years of age, just out of school, to start as office boys. Must be energetic, neat appearing and willing to work. Give age, education, nationality, etc. Address D L 565, Tribune.

MAN—YOUNG, OR STRONG BOY, EXPERIenced in shipping. WATERHOUSE WOOLEN CO., 234 S. Wells.

MESSENGER
Over 16 years; good working conditions with excellent future to right person; state age, education. Address E D 210, Tribune.

OFFICE BOYS.
Boys, 16 yrs. old, are needed to fill positions made vacant by promotions; boys with some high school training preferred; excellent opportunities for advancement; bring proof of age when applying.
COMMONWEALTH EDISON CO., 18th floor, 72 W. Adams-st.

OFFICE BOY.
Bright, 16 years of age or over; grammar school graduate; for general work; loop office. Good opportunity for right boy. State salary expected. Address D X 344, Tribune.

OFFICE BOY.
We want an office boy who can see beyond next pay day; who will take his job seriously enough to make us want to promote him. He may not have finished school, but is going to make up for it by being wide awake and observing. To such a boy who is 16 or over and who can furnish good references we will pay a good salary.
Do you know of such a boy? If so have him address D A 596, Tribune.

OFFICE BOY.
Bright boy can soon grow into responsible position in our office; large music house in Loop. Answer in own handwriting, stating full particulars. Address D A 588, Tribune.

OFFICE BOY — 16 YEARS OF AGE, LIVING on North or Northwest Side; a good opening for an ambitious boy, willing to start at the bottom and learn the automobile accessory business. Apply 1828 Diversey-blvd., near Clybourn-av.

OFFICE BOY—ABOUT 17; MUST BE WIDE awake and willing worker; good pay and future for right boy. Apply Mr. Moore, 1417 Railway Exchange.

OFFICE BOY—OVER 16 YRS.; GOOD OPP. for bright boy to learn drafting. Address R X 497, Tribune.

OFFICE BOY—BEGINNER, GENTILE; INS. brokerage office. Salary $10 per week. Apply Rm. 923 Ins. Exch., 175 W. Jackson.

OFFICE BOY — 16 YRS. OR OVER. APPLY Room 606 Central Station.

OPPORTUNITY.
BOYS
16 to 18 years of age
for light order filling, wrapping, and packing in our Merchandise Departments; opportunity for promotion.
SEARS, ROEBUCK & CO., Homan-av. & Arthington-st.

STOCK BOY,
16 to 18 years of age. Some experience in wall paper preferred. Apply 10th floor, Employment Office.
ROTHSCHILD & COMPANY, State, Jackson, Van Buren.

WANTED—MALE HELP.
Boys—Office and Factory.

WANTED.
A loop bank has several openings for boys desiring a good start in life. When replying state age, schooling, nationality, and experience if any. Address D X 366, Tribune.

WANTED—BOYS 16 YEARS of age. Excellent opportunity for promotion. Call MORRIS & CO., General Office, Union Stockyards.

YOUNG MAN—CLEAN CUT, 16 TO 18, FOR gen. office work, who is willing to learn steno.; $20 wk. to begin; write for interview. Address N 569, Tribune.

Professions and Trades.

ACETYLENE WELDERS and Burners. Douglas Iron Works, 1128 S. Fairfield.

ACTIVE MAN
for examining, pressing, and light alterations; state age, salary, experience, and phone number. Address D S 450, Tribune.

ADVERTISING ASSISTANT.
Young man with dept. store copy writing experience. For one who has intelligence, initiative, and ambition exceeding the average this is a real opportunity. Apply Supt.'s office, third floor.
W. A. WIEBOLDT & CO., Milwaukee-av. at Paulina-st.

Architectural Draftsmen.
EXCEPTIONAL OPPORTUNITY FOR 1ST CLASS MEN WITH EXPERIENCE ON INDUSTRIAL AND BUSINESS BUILDINGS. JUNIOR MEN ALSO WANTED. GOOD SALARY AND PERMANENT POSITION TO RIGHT MEN.
FRANK D. CHASE, INC., ENGINEERS AND ARCHITECTS, 645 N. MICHIGAN-AV.

ARCHITECTURAL DRAFTSMAN — WHO has had at least three years' experience on industrial buildings.
Call at our Employment Office.
WESTERN ELECTRIC CO., INC., 48TH-AV. AND 24TH-ST.

Architectural Draftsman.
Several first class draftsmen, experienced in better class apartment and hotel work; must be able to convert sketches into working drawings; state age, salary, and phone. Address D J 154, Tribune.

Architectural Draftsman.
Must be thoroughly exper. in making apt. house plans. L. Himelblan, Km. 813, 179 W. Washington.

ARCHITECT—PERMANENT POSITION FOR young architect with at least 2 years' experience; furnish full details as to experience, education, salary required; replies strictly confidential. Address Box 1809, Tulsa, Okla.

ARCHITECTURAL DESIGNER — YOUNG college graduate preferred, with 3 or 4 yrs. general experience. Address E D 403, Tribune.

AR

WANTED—MALE HELP.
Professions and Trades.

COREMAKERS—J. J. RYAN & CO., 100 S. Jefferson-st.

CRANE OPERATORS—AT ONCE. APPLY A. Brady Foundry Co., 4450 S. Western-blvd.

CUTTER.

Man experienced in cutting millinery in wholesale millinery house; steady position. Chicago Bargain House, 178-184 N. Michigan.

CUTTING ROOM FOREMAN

in wholesale clothing house. Must have thorough knowledge of square inch system. Good opportunity. Address C H 196, Tribune.

CUTTER — EXPERIENCED ON LADIES dresses. Deutsch & Deutsch, 304 W. Jackson-blvd.

CUTTER — EXPERIENCED, ON DRESSES. FLORENCE DRESS CO., 166 W. Adams.

CUTTER—EXP. ON LADIES DRESSES. 325 W. Adams.

DESIGNER, DECORATIVE — TO DESIGN colored decorations for interior accessories in period and modern styles, art school training an advantage. Call Monday or Tuesday after 3 p. m. Room 617, Chamber of Commerce Building, or phone Franklin 3511 for appointment.

DESIGNER, ESTIMATOR AND DETAILER—On rein. con. constr.; preferably one with bar construction experience with Barton Spider Web System, 3426 S. Kedzie-av.

DESIGNER — OF WOMEN'S NECKWEAR; capable of handling small manufacturing plant; wonderful opportunity for right party. Address D P 540, Tribune.

DESIGNER AND DRAFTSMAN—WITH EXperience in estimating drop forged articles, figuring weights, etc.; give full experience and sal. wanted. Address D X 113, Tribune.

DESIGNERS AND DETAILERS—ARCHITECtural, at once; first class man only. Address D H 147, Tribune.

DIE ENGRAVERS

on steel and brass dies, for embossing metal. Apply Monday, ready for work. 3743 E. Ravenswood-av., near Grace-st.

DETAILER AND CHECKER — EXPERIenced, covering fabricated structural steel for buildings; large fabricating plant in Indiana; give age, experience, references. Address D Y 1, 70 Tribune.

DRAFTSMEN.

We have opportunities for men experienced in the following lines of work:

ELECTRICAL PLANT LAYOUTS.

TELEPHONE APPARATUS.

EQUIPMENT.

Call or write.

Employment Division.
WESTERN ELECTRIC CO., INC.,
48th-av. and 24th-st.

DRAFTSMAN — THOROUGHLY EXPERIenced designer of tools, for small intricate interchangeable parts; only applications of high class men giving full details of past experience and particulars will be considered; a splendid permanent position is assured to competent man who can make good. Location near Loop. Address A 254, Tribune.

DRAFTSMAN—YOUNG MAN WITH TECHnical education. Large mfg. plant on automobile work. Gives tools, experiments at work and general factory equipment. Man with natural mechanical ability and enthusiasm for machine work is required; excellent oppor. Address D K 128, Tribune.

DRAFTSMAN

To design reinforced concrete and structural steel, industrial bldgs., engineering dept. Large concern; full description of experience and salary expected. Address D J 473 Tribune.

DRAFTSMAN—FOR INTERIOR DETAILING and marine shop drawings. Must be neat, accurate. Art school training in conventional design an advantage. Call Monday or Tuesday after 3 p. m., Room 617 Chamber of Commerce Building, or phone Franklin 3511 for appointment.

DRAFTSMAN—WE HAVE A VACANCY FOR a first class detailer on heavy machinery; permanent employment; state experience, education, age, former employers and salary expected. Apply Austin Mfg. Co., Harvey, Ill., general superintendent.

DRAFTSMEN—LAYOUT AND DETAIL MEN. Must be experienced on small mechanical devices. Apply employment department, Sweet-Wagner Specialty Corp., 1826 Diversey-blvd.

DRAFTSMAN — ARCHITECTURAL; WELL trained; capable and industrious, in small office; small opp.; sal. and perc. to right man; state train., ref., etc. Address D P 518, Tribune.

DRAFTSMAN—CAPABLE OF DOING DEsigning work on high class automatic machines; give nationality, past experience and salary expected; location near Chicago. Address A B 45, Tribune.

DRAFTSMAN—EXPERIENCED, IN MIScellaneous and ornamental iron works; permanent position and good salary to man who qualifies. New City Iron Works, 4857-8 Archer-av.

DRAFTING ROOM CLERK—PREFER A man who has had experience in drafting and can help in keeping records. Company, 1220 East 75th-st. Phone Dorchester 4917 or Simpson.

DRAFTS—MECHANICAL DETAILER, EXPERIenced on piping, power transmission, elevating and conveying machinery. W. J. ROWE, Superintendent.

DRAFTSMEN—ON ELEVATING AND CONveying machinery; should have experience both mechanical and electrical design; in city. Address E D 411, Tribune.

DRAFTSMAN—DETAILER ON TOOL WORK used with about 3 or 4 yrs. exp. Apply Chicago Pump Co., 2300 Wolfram-st., near Western and Diversey.

DRAFTSMAN—PREFER MAN HAVING EXperience in construction of passenger car equipment or steam or electric railway. Address D H 278, Tribune.

DRAFTSMEN—MECHANICAL, EXPERIenced detailers; state age, salary and experience. Address E D 57, Tribune.

DRAFTSMAN — MECHANICAL draftsman, some automotive experience preferred. Apply R. 1141 Conway Bldg.

DRAFTSMAN—ARCH. AND STRUCT. DEtailer; salary $50 to $70 per wk. Address D 436, Tribune.

DRAFTSMEN—WITH BARN PLAN EXPErience; steady employment. HUNT-HELM-FERRIS Harvard, Ill.

DRAFTSMAN — FIRST CLASS, EXPERIenced cut stone draftsman for permanent position; $75 per week. Address D 475, Tribune.

DRAFTSMAN—CHIEF, MISC. AND ORNA. iron; $70 wk. Address D 510, Tribune.

DRAFTSMAN—ARCHITECTURAL; NORTH Side. Address N 488, Tribune.

DRIVERS—ITALIAN, ON WET WASH WAGon; good salary and commission; must furnish bond. First Town Wet Wash Co., 5515 Madison. Call before 10:30 or evenings.

DROP HAMMER FOREMAN.

Man with practical experience in running a drop forging shop and can estimate on new work and direct the design of dies. Give full experience and salary wanted. Address D X 117, Tribune.

DROP HAMMER AND PUNCH PRESS HAND —Experienced on medals, badges, and emblems. ST. LOUIS BUTTON CO., St. Louis, Mo.

DROP HAMMER MEN.

Apply 1734 Fullerton-av.

EDITORIAL ASSISTANT.

Thoroughly experienced in newspaper or magazine makeup, copy editing and head writing; radio knowledge an asset; good salary during trial details. Address D H 263 Tribune.

ELECTRICIAN—AUTOMOTIVE.

Must have executive ability, be a good salesman and able to quickly diagnose automotive electrical trouble. Position in town of 70,000. Furnish references and state salary expected. Good opportunity to the right man. Address A D 7, Tribune.

ELECTRICAL MAN.

Young graduate engineer or electrical man, capable in handling electrical correspondence; 20 to 30 yrs. of age; splendid opportunity; do not apply unless qualified to fill requirements. The Howard, 2154 Lawrence.

ELECTRICAL ESTIMATORS

and salesmen. Experienced and inexperienced. Apply Rm. 1068, 122 S. Michigan-av. Edwards Electrical Construction Co. Ask for Mr. Holliday.

ELECTRICIAN—TO HANDLE ELECTRICAL maintenance work; must be familiar with A.C. current motors and crane repairs. Apply Superintendent, A. M. Castle Co., 1300 N. Branch-st., nr. Division-st.

ELECTRICAL FOREMAN—CONSTRUCTION WK. and installing motors; apply employment department between 7 a. m. & p. m. International Harvester Co. Works, 2600 W. 31st-st. blvd.

ELECTRICIAN — AUTOMOTIVE, A1, AT once. Millard Storage Battery Service Station, 4872 Milwaukee-av.

ELECTROTYPE FINISHER — FOR WELL equipped plant in small city. Apply Kable Bros. Co., Mount Morris, Ill.

ENGINEER GRADUATE.

Young man, 20-25 years, recent mechanical or civil engineer graduate, to start in minor capacity; structural and plate department large steel and machinery house; no experience required; must be willing to start at bottom to learn business. This is excellent opportunity for young man recently out of school desiring to connect with high grade house offering opportunities for advancement; along technical and commercial lines; state age, education, salary expected. Address E D 209, Tribune.

ENGRAVERS

on steel and brass dies for embossing metal. Apply Monday, ready for work. 3743 E. Ravenswood-av., near Grace-st.

ENGRAVER — STEEL AND COPPER plates. Apply 730 S. Clark. Pirefalo Eng. Studio.

ENVELOPE CUTTER.

We need an expd. die man on commercial envelopes; steady work and a good starting salary for the right man. Apply at once, 500 N. Sacramento-blvd. Gaw-O'Hara Envelope Co.

ESTIMATOR—FOR TILE AND MOSAIC work; must be familiar with plans and have good acquaintance with architects and contractors; state age, experience, and salary expected. Address D X 390, Tribune.

WANTED—MALE HELP.
Professions and Trades.

ESTIMATOR—MUST BE EXPERIENCED IN making quantity survey of all types of building construction and be ready to report at once. State reference, past experience, age, technical training, single or married, and what salary expected. Good opening for the right man. Apply Henry W. Horst Company, General Contractors, Rock Island, Illinois.

ESTIMATOR — BY ESTABLISHED NORTH side ptr. and dec. firm, either on a commission basis or become financially int. in firm; reply will be strictly confidential. Address D H 235, Tribune.

ESTIMATOR—MILL WORK: CAPABLE OF estimating billing in 2 shops; reply, give references, state salary, etc. Address D J 125, Tribune.

EXPERIENCED

SLEEVE SEWERS.

B. KUPPENHEIMER & CO.,
18th-st. and Karlov-av.,
Employment Office.

EXPERIENCED MACHINE

operators for Fox lathe and hand screw machines. Apply employment department.
LIQUID CARBONIC CO.,
3100 S. Kedzie.

EXPERIENCED

CASKET TRIMMER

wanted. Apply
2006 W. Lake-st.

FINISHING FOREMAN—OUT TO DATE, FOR a Chicago firm; state age, experience and wages. Address D J 420, Tribune.

FIRST CLASS ENGINEER, MACHINIST, and electrician to take charge of large manufacturing plant at East Side, South Chicago. Permanent position for good man. Applicant's experience had and salary wanted. Address D P 577, Tribune.

FEEDERS

Experienced on automatics.
THE REGENSTEINER CORP.,
3161 S. Racine-av.

FEEDER—ON THOMPSON CUTTING PRESS, with make-ready experience. THE EDDY PAPER CORP., Three Rivers, Mich. Employment Office.

FIREMAN—STATIONARY, WITH ENGIneer's license; Southwest Side manufacturing plant. Address D K 443, Tribune.

FIREMAN — LOW PRESSURE BOILER; must have good reference. George C. Magis Co., Fulton and Wood-sts.

FIREMAN—ONE.
223 W. Monroe.

FLOOR MOLDERS—STEADY

work. Aermotor Co., 2555 Fillmore-st.

FOREMAN.

Competent man as floorman in tailor to the trade house; must be experienced and capable of producing results.
J. L. TAYLOR & CO.,
315 S. Peoria.

FOREMAN—WORKING, WHO THOROUGHLY understands manufacture of Knowlton Machine paper boxes, qualified to set up all machines, manufacturing economically and to take a force of seven girls in operating box making department for company who manufacture boxes of their own; reply for interview, stating age, experience, whether married or not and salary desired. Location middle west. Privacy. The Mfg. Co., 2400 East 23rd-st., Kansas City, Mo.

FOREMAN—FOR MILLROOM; MUST UNderstand milling of dining room furniture from A to Z and capable of taking full charge; prefer man now acting in such capacity in same line who desires to make a change; in answering state experience, place of employment last 5 years, and what capacity. This is a real opportunity for a live wire; all applications strictly confidential. Address D J 219, Tribune.

FOREMAN—NIGHT, FOR LARGE MFG. plant, familiar with maintenance and operating of power plant, foundry and machine shop; successful applicant must have had previous experience as foreman, familiar with night work and able to command respect from all classes of help. Apply by letter, giving names of references, age, nationality, and salary expected. Address E D 209, Tribune.

FOREMAN

for assembling department for plant manufacturing light hardware specialties; must be experienced and have previous record as an executive for the handling of male and female help. Give details in full, class of work, age, salary, etc., or no attention will be given. Address D J 161, Tribune.

FOREMAN — COMPOSING ROOM, NONunion, for commercial job department of long established printing house in the middle west employing about 20 printers; prefer young man with efficiency training who can furnish first class references; plain opportunity for advancement. Address A D 40, Tribune.

FOREMAN—FOR EGG CASE FILLER MILL; man must be able to repair and adjust paper assembling machine and handle men; good salary to right man. Address, giving reference first letter. Address E D 412, Tribune.

FOREMAN—FOR WET PROCESS ENAMEL and japanning; must have knowledge of making enamel and burning. Answer by mail. Plant not yet completed. Address A D 37, Tribune.

FOREMAN AND KNEE PANTS SHOP OPP. side Chicago; must be exper.; give full details or no attention paid; gd. oppor. Address D E 510, Tribune.

FURNITURE FINISHER.

Outside man to make adjustments; experienced cabinet maker and finisher. Apply 21st and Fisk-sts.
MANDEL BROTHERS.

GAS FITTER—FOR SERVICE DEPT.; must have experience cleaning and adjusting appliances. Rm. 518, 333 S. Dearborn.

GENTLEMAN—IMMEDIATELY, REFINED and experienced, to direct dancing class; good pay; permanent position. National Academy Dancing, 431 S. Wabash.

GORDON FEEDER-ELDERly man preferred, to work on imprint, short run; private plant; permanent position for right party. Apply SCHOLL MFG., 213 W. Schiller-st.

GORDON FEEDERS—BERT L. WHITE CO., 1215 Fullerton-av.

GORDON FEEDER—EXPERIENCED, 2728 Armitage-av.

GORDON FEEDERS AND FEEDERS—AI. Address D F 541, Tribune.

HALFTONE OPERATOR—FIRST CLASS, union; steady position; BRYAN BRANDENBURG CO., Los Angeles, Cal.

HAND AND POWER LOOM WEAVER—EXperienced. Universal Braid and Cord Co., 1474 Milwaukee-av.

HARNESS MAKER—ALL AROUND, AT once; man who can operate Landis machine, one willing to help out on repairing. Reference. JOHN REGNER, Lincoln, Ill.

HARNESS FOREMAN—GOOD MAN, GOOD pay. Address D K 127, Tribune.

HARNESS SEWING MACHINE OPERATOR —Good wages. 726 N. Cicero-av.

HELP—EXPERIENCED, FOR SPRING CUSHion assembly; good wages; steady employment. 4925 S. Halsted-st.

HIGH SCHOOL GRADUATES

We can use a number of high school graduates who have completed a four year technical course. This is a good opportunity to enter our one-year training course to prepare for work in our drafting and engineering departments.
WESTERN ELECTRIC CO., INC.,
48th-av. and 24th-st.

IF YOU ARE
A FIRST CLASS ERECTING SHOP MACHINIST,
with railroad experience and desire full time work,
apply now to
ROOM 1000,
547 W. JACKSON-BLVD.

INSPECTOR — EXPERIENCED ON SMALL mechanical parts. Apply
RUDELY MACHINE CO.,
22d and 54th-av. on Douglas Park L.

INTERNAL GRINDERS.

Men with experience on Heald grinders; must be able to do production work; steady work for the right men. Come ready for work.
ALBAUGH-DOVER CO.,
2100 MARSHALL-BLVD.

JEWELER WANTED.

High class platinum jeweler desiring steady position in nearby city. State age, experience, and salary. Address D J 166, Tribune.

JOB COMPOSITOR AND PRINTER—ON high grade work. Also an assistant to feed presses, etc. Send references and state wages desired. Record Printing Co., Petoskey, Mich.

JOB COMPOSITOR—UNION, FOR WORKING foreman, in newspaper and job plant; excellent conditions. 728 W. 65th-st.

JOGGER MAN HAVING EXPERIENCE on posters preferred. Schwartz & Deutsch Lithographing Co., 2330 Wabash-av.

LATHE OPERATORS.

We can use several men with experience on lathes and American lathes; must be able to read blue prints.
ALBAUGH-DOVER CO.,
2100 MARSHALL-BLVD.

WANTED—MALE HELP.
Professions and Trades.

LATHE HANDS—HEAVY DUTY GEISHOLT & Steinle turret lathes. Apply employment department between 7 a. m. and 5 p. m. INTERNATIONAL HARVESTER TRACTOR WORKS,
2600 W. 21st-blvd.

LAUNDRY SORTERS

for wet wash laundry; 5 days per week.
WEST TOWN WET WASH,
5513 W. Madison-st.

LAUNDRY MAN—ASSISTANT TO MANager; must understand marking and sorting. Address N 160, Tribune.

LINOTYPE OPERATORS—ONE STRAIGHT matter, one ad machine; union; steady job. Daily Sun, Waukegan.

LINOTYPE OPERATOR—MACHINIST-OPERator for night shift in publication plant in Wisconsin; steady position, high wages for efficient workman; also linotype operators for night shift. Address A D 2, Tribune.

LINOTYPE OPERATOR—ON MORNING paper; union; 44 hrs.; $40 to real operator; situation permanent, now open. MORNING TIMES, Frankfort, Indiana.

LINOTYPE OPERATOR — COUNTY SEAT weekly, within 100 miles Chicago. See E. C. Gonell, Room 1127 Sherman Hotel, Sunday forenoon.

LINOTYPE OPERATORS—SPEEDY, DAY and nights; 48 hrs. LLOYD HOLLISTER, INC., Wilmette 1920.

LUDLOW OPERATORS—MUST BE FAST and able to lay out ads and job work; 48 hrs.; steady. LLOYD HOLLISTER, INC., Wilmette 1920.

LUMBER INSPECTOR — BY MILLWORK and interior finish factory, 1711 Fullerton.

MACHINE SHOP MAN.

Experienced in bench work and assembling machinery for fitting up cream separator bowls. Will have opportunity to learn soldering, lathe work, and use of micrometers.
SEARS, ROEBUCK & CO.,
Homan-av. & Arthington-st.

MACHINISTS.

Blacksmiths (Heavy Fire).

Permanent jobs; attractive wages and overtime; modern shops; good working conditions; free board and transportation. Open Sun.

Apply 428 S. Clark-st., near Van Buren.

MACHINE AND STICKER MAN—FOR GENeral mill work; state wages expected and how soon can report.
HOTCHKISS MANUFACTURING CO.,
St. Joseph, Missouri.

MACHINIST.

Experienced on Rotary and Miehle presses. Excellent opportunity for all around man. Address A R 573, Tribune.

MACHINISTS.

Railroad experience, floor and roundhouse. 607 La Salle-st. Hamilton.

MACHINIST—ACCUSTOMED TO GENERAL repair work; steady job. Apply superintendent, A. M. Castle-st., 1300 N. Branch-st., nr. Division-st.

MACHINE FOREMAN—IN WOODWORKING shop; must be sober and industrious and able to furnish good references. Apply Room 1725 N. Dickson, Brunswick 2556.

MACHINIST AND DIE CASTING DIE MAKer—1st class. McDONOUGH CO., 1402 N. Park-av.

MAN—BY MANUFACTURER of men's clothing; wide awake, with knowledge of cutting or tailoring, to examine bundles for shortages and other errors. Address A R 568, Tribune.

MAN—TO REPAIR LENS, MEASURES AND other optical appliances; must look; prefer one who has had experience at repairing optical instruments, volt meters and amphimeters. Take east door to 2nd floor. ENGLEWOOD Superior.

MAN—WINDOW SHADE DEPARTMENT; must understand cutting and manufacturing shades; good position. Becker-Ryan & Co., Halsted and 63rd-sts.

MAN—CAPABLE OF TAKING AND LAYing out power and lighting switchboards state experience, salary expected. ADDRESS D P 510, TRIBUNE.

MAN—COMPETENT TO OPERATE 16 INCH circular saw, planer, and sticker; steady work; good salary with right man. BUCHANAN-DALEY COMPANY, Joliet, Ill.

MAN — YOUNG, WITH NATURAL TALENT for drawing; lighting fixture training; state particulars. Address D D 151, Tribune.

MAN—WHO CAN FEED GORDON PRESS and make himself useful; good opportunity. 9147 Lake Temple.

MAN—FOR BUCKING RIVETS AND ROUGH work in factory. 1328 W. Monroe-st.

MARBLE WORKERS—BED

rubbers and machine polishers; night and day force. Apply employment department.
LIQUID CARBONIC CO.,
3100 S. Kedzie.

MOLDERS.
178 Fullerton-av.

MECHANIC — AT OUR KANSAS CITY branch, to operate grinding and corrugating machines for repairing flour mill rolls; must be thoroughly trustworthy, reliable, and capable of without supervision of a foreman of corrugation rolls to suit the most critical millers. State age, mechanical and corrugating experience, also give references.
GREAT WESTERN MANUFACTURING COMPANY Leavenworth, Kas.

MECHANICAL ENGINEER — GRADUATES of the classes of 1921 and 1922 desire to enter large manufacturing plant and learn business with a view to becoming plant executives eventually; permanent; good opportunity; state age, school and what you have been doing, in applying for interview. Address D D 321, Tribune.

MECHANICAL DRAFTSMAN — EXPERIenced, for position with real possibilities; starting salary $160 to $175. Address D K 440, Tribune.

MECHANICAL DRAFTSMAN—WITH STEAM specialty experience. The Edward Valve & Mfg. Co., East Chicago, Ind.

MECHANICAL DRAFTSMEN—EXPERIenced on concrete mixer work. Address D K 463, Tribune.

MECHANICS—1ST CLASS ONLY; OTHERS need not apply. MACK INT'L MOTOR TRUCK CORP., 122 E. 23d-st.

MECHANICAL DRAFTSMAN — TRACER; give age, education, career, and salary expected. Address D H 280, Tribune.

MECHANIC—YOUNG MAN, ON FORD REpairs; industrious, conscientious worker; no entertainer. 1618 Devon-av.

MECHANIC — SEWING MACHINE ADJUSTer, 925 W. Chicago-av.

MEN.

HAND SCREW MACH. OPR., DIE SETTERS, INTERNAL GRINDERS, LATHE OPERATORS,

on Hendy and American lathes; must be able to read blue prints; steady work and good pay for the right men.
ALBAUGH-DOVER CO.,
2100 MARSHALL-BLVD.

MEN—YOUNG, 20 TO 23 YEARS OF AGE, who have a year high school education or equivalent, to learn printing trade; good wages to start. Apply C. H. Donnelley & Sons Company, 2119 Calumet-av.

MEN—FOR BRASS FOUNDRY, BENCH AND floor molder, coremaker and laborers. Apply employment department
LIQUID CARBONIC,
3100 S. Kedzie.

MEN—OVER 21; EXP. UNNECESSARY; TO take charge of vulcanizing shops; wages 70%; will open a shop in your town. Baffett Vulcanizing System, 917 Washington-blvd.

MEN—PAINT FACTORY HAS OPENING for experienced help. Call or write. John Lucas & Co., 1362 W. 37th-st.

MEN—EXPERIENCED, ONE SINGLE AND double spindle for paper box factory; state full particulars. Address C Y 568, Tribune.

METAL PATTERN MAKERS.

Several experienced; state how many years at the trade and when last employed. Address D S 446, Tribune.

METAL SPINNERS—FOR LIGHT BRASS work. Apply Aid Mfg. Co., 2629 Sheffield.

METER TESTER — A. C. AND D. C.; GIVE experience, age, and wages expected. Address D H 268, Tribune.

OPERATORS—BORING MILL, LATHE, J. L. Gisholt and screw machine; pattern makers; best wages and ideal working conditions. Edward Valve & Mfg. Co., East Chicago, Ind.

OPERATOR—B. & S. AUTOMATIC SCREW machines. American Flyer Mfg. Co., 2219 S. Halsted-st.

OPERATORS—EXPER. LEATHER'S GOODS workers on Puritan and Campbell machines. 1914 Milwaukee-av.

PAPER CUTTER—EXPERIENCED ON GOOD grade of flat stock; Seybold machines; permanent for good man; commission. Apply R. R. DONNELLEY & SONS COMPANY, 2119 Calumet-av.

WANTED—MALE HELP.
Professions and Trades.

PAINTERS
AND CALCIMINERS
for night work. Apply 8:30 a. m. Monday, MR. FORBES, Basement Employment Office, BOSTON STORE.

PAINTERS — FOR STREET CARS; NONE but experienced finishers need apply; steady work. EVANSTON RAILWAY CO., Central-st. Car Station, Evanston.

PAPER RULER.

Good wages. Clean shop. Steady work. State all particulars. Address D S 433, Tribune.

PAPER CUTTER.

Must be experienced.
Goes Lithographing Co., 42 W. 61st-st.

PASTRY CHEF—HOTEL NEAR CHICAGO; meat chef. 17 Quincy, 2d floor.

PATTERNMAKER HELPER.

Must be experienced. Apply
Joseph T. Ryerson & Son,
16TH AND ROCKWELL, DOOR 3.

PATTERN MAKER—METAL; STATE EXperience and wages. Address E D 351, Tribune.

PHOTOGRAPHER.

Must have drafting experience, mechanical or electrical, understanding of photography inside mechanical equipment.
Western Electric Co., Inc., 430 S. Green-st.

PHOTOGRAPHER — YOUNG MAN; SOME experience, as assistant to commercial photographer. Address L 503, Tribune.

PIANO MAKERS.

Cabinetmaker and stringer. Steady work and best wages.
STRAUBE PIANO CO.,
Hammond, Indiana.
50 minutes from Chicago.

PIANO POLISHER, COARSE RUBBER, action finisher, regulator, etc.—Steady work. CABLE CO., 2214 S. Paulina.

PIECE RATE SETTERS.

We require men, preferably college trained, with experience on Time Study work and familiar with conducting investigations of various manufacturing operations in:
TEXTILE INSULATION.
ELECTRO PLATING.
WOODWORK.
MILLING AND FINISHING.
WESTERN ELECTRIC CO., INC.,
48th-av. and 24th-st.

PLANER HANDS—EXPERT ON CLOSE tool work. CRAMP MFG. CO., 900 W. Van Buren.

PLATER—ELECTRO.

Experienced all plates and finishes; polishing and lacquering; services with small investment preferred; must have A1 references. Address W. R. LOWRIE, 5633 S. Sangamon-st.

PLATE'S HELPER — STEADY POSITION. Apply ready for work. 1135 Larrabee-st. corner Elm.

Practical Heating Man.

One who understands low pressure heating in all phases and has some knowledge of engineering. Must be able to figure work and figure plans. Some experience in superintending installations preferred, but not essential. This is a real chance for the right party. Applications will be considered confidential. State age, salary expected to start, experience and telephone number. Address D J 159, Tribune.

FIREMAN

with water tender license. 614 N. Carpenter-st.

PRESSMAN — EXPERIENCED CYLINDER and job press; prefer one who also understands auto press; good opportunity for the right man. EVANSTON PUBLISHING CO., Chicago and going printing plant. Phone Normal 7891 for appointment.

PRESSMAN — NONUNION; WITH flat bed experience; only first class man wanted. Send references, age, and experience. Pleasant plant to work in. Address A D 2, Tribune.

PRESSMAN—TO RUN KELLY; MUST BE A1. 44 hours. Herschman & Cardy, 107 W. Monroe.

PRESSMEN—HARRIS 2 COLOR 8-1 PRESS 48 hrs. steady, highest wages. M. M. Rotha Bldg., 6th floor, Federal-st.

PRESSMAN—COLOR; EXPERIENCED. ROSENTHAL & LISS, 674 Madison-st.

PRINTER—FOR SMALL COMPOSING ROOM in medical college; must be first class compositor, lockup for both cylinder and Gordons, read proof and c. k.; steady position; wages according to ability; state age, married or single, and where worked previously. Address D X 188, Tribune.

PRINTERS — NONUNION; WE HAVE steady positions open with good wages to reliable and capable men in all lines of the printing trade; if you believe that you can qualify, report for work Monday morning, 1203 Monadnock Block.

PRINTER—ON GENERAL JOB WORK; nonunion; 5-day week; steady position; middle aged man preferred; one who lives South or Southwest; state where employed last 5 years and wages; if not a steady and reliable man no attention paid. Address D F 549, Tribune.

PRINTER-FOREMAN — IN COMPOSING room of large printing house; state experience in blank book line; state age and experience. Address D K 497, Tribune.

PRINTER—PHOTOGRAVURE HAND PRESS. Western Photogravure Co., 1821-23 Berteau-av.

PRINTERS—FIRST CLASS, ON AGENCY and commercial man; steady work; state age, experience, references, and salary expected. KREEHEN ADVERTISING CO., Oklahoma City, Okla.

SIGN WRITER—COMMERCIAL MAN, MUST be good on card lettering. Do not apply unless you can deliver the goods. $Merchants Sign Service, 505 South Bend, Ind.

SPOTTER—FOR DRY CLEANING PLANT— Only high class man need apply. ROBERT M. BLACK CO., 511 Benson-av., Evanston.

SPRAYER

on furniture. Experienced.
FURNITURE CO., 2236 S. Union-av.

STONE PLANERMEN — STEADY WORK. NORTH SHORE STONE CO., 151 Chicago-av., Evanston.

WANTED—MALE HELP.
Professions and Trades.

STENCIL CUTTER—TO DESIGN AND CUT stencils for modern and period decorations. Art school training an advantage. Call Monday or Tuesday after 3 p. m. Room 617 Chamber of Commerce Building, or phone Franklin 3511 for appointment.

STRUCTURAL IRON SHOP

workers' helpers. Douglas Iron Works, 1128 S. Fairfield.

STRUCTURAL ENGINEERING DRAFTSman—Experienced reinforced concrete, elevator work; state qualifications and experience. Communicate direct with SOUTHWESTERN ENG. CO., Springfield, Mo.

SUMMER SAUSAGE SPECIALIST—
Address C E 176, Tribune.

SUPERINTENDENT—OF MILL AND CABinet room in factory making dining room furniture. Wire or phone; must have quick action. Shidler Bros. Mfg. Co., South Bend, Ind.

TAILOR—COATMAKER, WHO CAN ASSIST in cutting. Address D S 247, Tribune.

TAXICAB DRIVERS — EXPERIENCED; DO not apply unless you have current city and state licenses; drivers living on north side will be given positions at north side garage. Apply De Luxe Cab Co., 1615 W. Madison-st., rear.

TELEGRAPHER—WITH A1 REFERENCES; none other need apply. Address D J 145, Tribune.

Telephone Installation Work.

We can use a number of men experienced in our installation work as wire men; jobs are open in Cincinnati, Detroit, and Cleveland. For reinstatement apply or write WESTERN ELECTRIC CO., INC., 430 S. Green, corner of Congress.

TEMPLATE MAKER — STRUCTURAL steel; out of town. Call Continental Bridge Co., 460 Monadnock Block.

TENNIS RACKET STRINGERS — CALL 8 o'clock Monday morning, 2d floor, 615 S. Wabash.

TIP AND BADGE PRINTER—EXPERIenced on hot press work. ST. LOUIS BUTTON CO., St. Louis, Mo.

TITLE EXAMINERS—FOR OPINION AND abstract work in Cleveland. State age, experience and salary expected.
THE GUARANTEE TITLE & TRUST CO., Cleveland, Ohio.

TOOLMAKERS — APPLY AT FIRE PROtection Co., Villa Park, Illinois.

TOOLMAKER AND EXPERIMENTAL MAN —Cook Electric Co., 1915 W. Van Buren-st.

TRAVELING BAG MAKER — ONE THAT can stitch cover frames and rivet bags. G. J. Eichenbusch & Co., 25 W. Illinois-st.

TRUNK MAKERS — APPLY 1140 MOORE st., near Division-st. L Sta.

TYPESETTER—EXP. RUBBER STAMPS; good pay, perm. Address M 495, Tribune.

UNDERTAKER'S ASSISTANT — SINGLE man, 164 N. Michigan.

UPHOLSTERERS—8, EXPERIENCED ON overstuffed work; will pay good wages; have spring and hair in our work room; work 50 hours weekly. Abel & Cruse Mfg. Co., 1011½ Wabash-av., Terre Haute, Indiana.

UPHOLSTERERS—EXPERIENCE ON OVERstuffed furniture. 832 Maxwell-st., Canal 6180.

UPHOLSTERER—1ST CLASS, ON NEW AND old work. LINDWALL, 508 Linden-st. Winnetka 629-W.

UPHOLSTERERS—APPLY
S. Karpen & Bros., 22nd and Union-av.

Varnish Maker's Helper.

Experienced man familiar with all work in stacks; must know gums and oils; permanent position; give age, experience and wages expected. Address A R 576, Tribune.

VARNISHERS—GOOD MEN WITH EXPERIence. Apply EXCELSIOR CO., 1820 N. Lawndale-av.

WABASH
WANTS EXPERIENCED
Floor Machinists,
Back Shop Boilermakers,
Coach Carpenters.
Permanent Positions.
Free Transportation.
Apply to
Employment Dept.,
Cor. Polk and Clark-sts.,
Chicago, Ill.

WANTED—BY LARGE LOS Angeles furniture factory, a first class finisher foreman. For personal interview, call for Mr. Hopkins, New Southern Hotel, between 10 a. m. and 2 p. m. Sunday, Jan. 28.

WANTED—SEWING
MACHINE OPERATORS.

experienced on power machines; steady work, good pay; modern factory. Apply ready for work.
REGENSTEIN VEEDER CO.,
3440 N. Kimball-av.

WATCH REPAIR MAN — BETWEEN 30 and 40, who is thoroughly acquainted with the watch and diamond business and can do a small amount of good watch repairing; not afraid of work and perfectly reliable; A1 references required. Address D K 406, Tribune.

WINDOW DISPLAY
MAN.

Wanted—An experienced window display man, one that has had experience in dressing show windows with a high class woman's ready to wear shop. State age, married or single, and references. Address A B 18, Tribune.

WINDOW TRIMMER.

First class department store experience preferred; steady position all year around to the man who qualifies; liberal starting salary; apply 10th floor, employment office.
ROTHSCHILD & COMPANY,
State, Jackson and Van Buren.

WINDOW TRIMMER—FOR LARGE MEN'S wear establishment; state age, experience; give former employers and expected salary; applications held strictly confidential. Address D T 393, Tribune.

WIREWORKERS.

Experienced layout or erection; steady men for permanent location in Detroit; state age, experience, and wages desired. Pioneer Wire Works, Detroit, Mich.

WOOD PATTERN MAKER — FOR FOUNdry, FOOTE FOUNDRY & SUPPLY CO., Kansas City, Mo.

YOUNG MAN—TEACH, COACH SWIMMING in lge. Chi. institution; hrs. 1-10; state age, exp., sal. expected. J. P. Taylor.

Pharmacists.

ASSISTANT REG. PHARMACIST—GOOD OPportunity for bright young man. FRANK W. KRAEMER, 5906 W. Lake. Austin 1272. Call Sunday a. m. or Monday.

ASSISTANT REGISTERED PHARMACIST, VOSS, 2424 W. North-av.

ASST. PHARMACIST—WITH GOOD PRESC. exp.; refs. Forbrich, 7300 Hoeninger-av.

DRUG CLERK—FULL REGISTERED; GOOD position. Call Sunday after 12, noon, or Monday, 11 to 2 or 5 to 9. RUTSON & NADER, 5900 Wentworth-av.

DRUG CLERK—APPRENTICE, EXP., REF. Buena Drug, 1002 Montrose, cor. Broadway.

PHARMACIST—FULL REGISTERED. F. C. CADY, 1234 E. 63d-st.

REGISTERED PHARMACIST—TAKE CHGE. of store. 2200 E. 73d-st. Mid. 2260.

Farm and Garden Help.

TRACTOR MAN—FARMER,
who understands Fordson tractor and mechanical repairs and gasoline engines; good, steady position year round to capable worker; board and room furnished; give references, wages expected; farm two hours from Chicago, 3 miles from good sized city. Address L 320, Tribune.

FARMER—AMERICAN OR CANADIAN, TO take charge 150 acres general farming, stock and grain, near Chicago; state experience, references, wages expected. Address N 525, Tribune.

MAN—MARRIED, ON FARM, MONTHLY OR shares. J. L. DUPLESSIS, 819 Drexel-sq. Phone Circle Park 4867.

FARM HAND—MARRIED, GOOD MILKER; state age, exper., ref.; $100 per mo. Ans. by mail only. 1435 Conway Bldg., Chicago.

Salesmen, Solicitors, Etc.

A SALESMAN.

If you are a salesman there is a real opportunity to work up to manager of some of the offices we are establishing in Chicago and other large cities.

$10,000

is less commission than some of our salesmen have made. Previous experience not essential. A clean, dignified, highly ethical, old established business. Permanent position. Not stocks, bonds, real estate, insurance, or books. Give phone. Address N 567, Tribune.

A MESSAGE

to wide-awake salesmen. If you are not making $150 to $300 per week as salesmen in your present line, regardless of what it is, be fair with yourself; investigate our offer. It will pay you. New proven plan. See Sales Director, Suite 1016, 208 S. State-st.

ADVERTISING SALESMAN—GUAR. DRAW. acct. offered energetic man who desires perm. connect. with prog. Chi. house; creators of high class art calendars and direct mail cover, sold all lines bus.; unusual opp.; biz future, with right house. Call room 1003, John Baumgarth Co., 1219 W. Washington-blvd.

WANTED—MALE HELP.
Salesmen, Solicitors, Etc.

A REAL OPPORTUNITY.
AN UNUSUALLY LIBERAL PROPOSITION.
LIVE DISTRIBUTORS AND REPRESENTATIVES WANTED

For Minnesota, Wisconsin, Illinois, and Indiana.

For a wonderfully simple, powerful, reliable, and efficient Small Farm Tractor, THE CENTAUR. Really Solves the Motor Power Problem on the Small Farm.

You know about the men who make big money by getting in on the ground floor as Automobile Distributors. Here's an opportunity to make just as big money.

Nationally advertised product, backed by sound, substantial, well organized Progressive Manufacturing Company, with Big Production Capacity.

Product sold on "unlimited guarantee" basis.

Our Special Merchandising Plan backed by unusual Factory co-operation offers a

WANTED—MALE HELP.
Salesmen, Solicitors, Etc.

EPTIONAL OPPORTU-
TY TO SELL BONDS.

have openings for several good
on (experience in bond selling de-
but not essential) to act as sa-
en in Chicago or as out of town
sentatives; this is an exceptional op-
; apply to Mr. Spriggs, 6th fl.,
nd Kedzie State Bank, Madison st.
kedzie-av. Phone Kedzie 3000.

EXPERIENCED
ALESMEN WANTED.

d 2 Real Estate Salesmen who pos-
ability to sell North Shore Vacant,
ably priced and a real building propo-
lands, automobiles and sales help fo-
Big money for men who will follow
tions. See MR. THOMAS, Room 704,
ark-st., 10 a.m. to 2 p.m. this week.

FARM IMPLEMENT
SALESMAN

nt of our clients, a well-rated
nufacturer, is in business 50 years,
ts an experienced farm implement
man for the state of Wisconsin.
ellers and a new model wind-
will be featured, with special
rtising co-operation to dealers.
sman must have his own car, know
of the state intensively, taking over
nt established business, and open
ing new business. An attractive
osition for a hard working, result
ided salesman will be well reward-
rd. Apply in writing, giving past
rences. Replies will be held
ctly confidential.
UBJA JOHNSON-HUWER, INC.,
1850 Washington-blvd., Chicago.

REPRESENTATIVES—EXPER. TO MAN-
ady organization has openings
$6,000 yearly. Supervise Fifth $31.
Nat'l Bk., Long Beach, Calif.

SALESMAN—WHO IS WELL AC-
nted with local bakers; one who can
erman preferred. Sterling Flour Co.,
1445 Twiggs.

RAL MANAGER —HIGH CLASS
an, to take full charge of $150,000
ent C. D. & G. S. Co.; 32 minutes
oop, 3 blocks from station; rig to
ide $5,000 in next 60 days. Do not
time unless you can show record
nd successful production. See Mr. Gasher,
m me personally.
JACOBI, 6239 1st Nat'l. Bank Bldg.

ENERAL SALESMAN.

sell chain store franchise; leads fur-
ob for big man. $2500 cash. Call
all 1114, 166 W. Jackson, Chicago;
town applicants write fully.

APE JUICE SALESMEN.

rant real salesmen for Chicago; must
ergetic and pep with a punch to work
r good pay. This is a reliable pro-
with a high class product. We want
ly high class men; must be willing to
rmanent big paying openings for such

ROOFING CO.,
714 105 N. Clark-st.

H CALIBER MAN TO
nationally advertised
beds and space saving
iture; prefer man now
ing to architects and
iers. Must understand
prints. Apply by letter,
ng qualifications and
erence salary or commis-
ALBERT PICK & COM-
NY, 208 W. Randolph-st.

I NEED MEN
TO SELL
gure I have a proposition that will
you more money. Added compensation
e plus sales. Call in person, or write to
Monday only. Room 314, 6 N.
n-st., nr. Michigan-av. Phone Dearborn

NCE MAN — ALL YOU MUST BE GOOD
ness getter and have a complete knowl-
every branch of insurance; state age,
ience, etc. Address D 347, Tribune.

B SALESMAN—HIGH GRADE NON-
24 years, one with office supply experi-
preferred to handle school supply. We
ed re-letters. Address D P 548, Tribune.

SALESMEN—MEN'S KNITTED NECKWEAR,
with an established trade with haberdash-
, dry goods and dept. stores throughout
the central states, middle west, southwest
and northwest. Write stating territory
territory covered. Triangle Neckwear Co.
Spring Garden and Marshall-sts.
Philadelphia.

SALESMAN.

Young man over 25 yrs. satisfied to earn
0 a wk. while learning our business, which
t fast growing. Opportunity for quick ad-
ncement; with large corporation. Ref.
recommended. 518 Republic Bldg. 209
Adams.

SALESMEN—TO CARRY SIDE LINE MEDI-
ed, priced silk and cotton petticoats, bloom-
, and slips for the following states: Illi-
, Wisconsin, Minnesota, Iowa; also
orth Dakota, South Dakota, Wyoming, and
ontana. Address Vassalli Knitting Mills,
ept. 42, 33d-st., New York City.

SALESMEN — TO SELL AN INCOME TAX
ervice to individuals; liberal commission;
w book or service sales experi-
ce desirable, not essential; permanent, well
ounded company. Write or call, giving all
formation and phone. Address L 63, Trib-

SALESMEN—SELL EVERY RETAILER AT-
tractively displayed new invention of great
selling merit; unusually advantageous terms;
ne sample free. Write quick. Universal
ompany, 42 W. Adams-st., Chicago, Ill.

SALESMEN—SELL EVERY GROCERY AND MEAT
dairy retail men's furnishing trade, to carry
side line 2 or 3 sweaters representing 8 to
0 styles; attractive commission basis; references
quired. A. MANDEL, 1220 W.
5th-st., Cleveland, Ohio.

SALESMEN.

National organization selling service to all
ofessions has permanent position
r producer with proven ability to follow up
ads and mail campaign, who can qualify as
ne who can close. Address D 347, Tribune.

SALESMAN—IF YOU HAVE THE DESIRE
to make the year 1923 the most prosper-
ous you have ever experienced, from an income
standpoint, that you have ever experienced, but
then it is a matter of supreme importance to
you, call at 501 Association Temple between
10 and 3 o'clock. Ask for Mr. Kimball.

SALESMEN — CONSISTENT PRODUCERS
can get good line to work; hustlers can
make from $75 to $100 weekly selling laundry
soaps for $2.95; district agents get our
proposition. World Shirt Co., 640
Broadway, N. Y.

SALESMAN—TO SELL CHICAGO GROCERY
trade; high class line; Position permanent, pay-
ing straight salary with unusual opportunity
for man with selling ability. Give business
and trade references. Address D X 133, Tribune.

SALESMEN—STOVE, HIGH GRADE, EX-
clusive territory, trade, to sell
dealers, baking ovens and gas ranges
Wis., Minn., Iowa, Nebraska,
Missouri; only experienced men considered.
Address D J 144, Tribune.

SALESMAN—SINGLE MAN, OVER 22. TO
travel or county preferred; salary and
expenses; must be from small
town or city near one. CY SHICK, 509
Ashland-blvd.

SALESMEN—SIDE LINE, TO SELL EN-
graved greeting cards; experience un-
necessary. Splendid opening; liberal commis-
sion. 4th floor, 23 E. Jackson-blvd. See
Mr. Delapiane, 9 a. m. to 12 only.

SALESMAN—EXPERIENCED CONTRACTORS'
equipment, including concrete mixers, pav-
ers, road and drainage equipment. Technical
training preferred; must have experience.
Address A D 29, Tribune.

SALESMAN—
We have a permanent position open for
good live salesman experienced in paper sales
and kindred lines; give age and experience.
Address Drawer 48 Galesburg, Ill.

SALESMAN—RESIDENT OF CHICAGO, TO
represent established firm selling house fur-
nishings and toys to the trade. Attractive
proposition for right party. Address EZEKIEL
BROS., 122 5th-av New York City.

SALESMAN — WHO HAS SOLD AUTOMO-
biles retail in Chicago. Auto insurance
company. Liberal commission and drawing
account to producers. Give full particulars
and phone. Address D B 296, Tribune.

SALESMEN—TO SELL FULL LINE CROCK-
ery, glass, aluminum, and enamel ware;
also cash job lots of crockery, glass, pottery and enamel ware; big commission. Baker
Pottery Co., Sebring, O.

SALESMEN—SIDE LINE FOR A
New York importing house to jobbers and
mfrs., saloons, fringes, tassels, etc., to the
lamp shade, upholstery and millinery trade.
Commission basis. Address A D 41, Tribune.

SALESMAN — DIRECT ADVERTISING, BY
live, progressive concern; should control
about $3,000 worth of business per month;
unusual opening; replies confidential. Ad-
dress D J 253, Tribune.

SALESMEN—TO SELL "WEAR-EVER" AL-
uminum through leads; no house to house
work; refs. req.; $40 a week position permo
work; ref. req. 1642 Conway Bldg.

SALESMAN — PERMANENT CITY POSI-
tion; commission only; can earn $300 and
over a month; give age and experience.
Address D P 507, Tribune.

SALESMEN — TO REPRESENT MILL; COM-
plete exclusive line, knitted neckwear; can
be taken as side line; exclusive territory.
TAUSIK, 221 Broadway, N. Y. City.

SALESMAN — EXCEPTIONAL OPPORTUNITY
for member of F. & A. M.; pleasant and
interesting work; constantly increasing in-
come. Address M 409, Tribune.

SALESMEN—AUTO ACCESSORY TO SELL A
patented Buick valve tool as side line. For
information, Room 618, 1819 Broadway,
New York.

SALESMEN — 2 OR 3 HIGH GRADE MEN
to solicit stocks and bonds; no razz artists
need apply; men from 24 to 30 years only.
Apply Room 828, 166 W. Jackson-blvd.

SALESMAN — COMP. MAN TO REP. OUR
priv. library dept.; exp. desirable, but not
essential; state qual. Address Houghton
Mifflin Co., 2451 Prairie-av., Chicago, Ill.

SALESMEN — PHOTO COUPONS; BEST
paying proposition in the country; can
show results need apply. Ad-
dress D P 507, Tribune.

SALESMEN—IF YOU ARE NOW TRAVEL-
ing, take our side line and pick up $15
to $18 per day. Box 395, Little Rock, Ark.

SALESMAN—REAL ESTATE, FOR N. W.
flats and bungalows; comm. basis only;
leads furnished. Address Y O 340, Tribune.

SALESMEN—$5 PROFIT SELLING $7.50
necessity. Sample free. Merchants' Assn.,
Minneapolis, Minn.

SALESMAN—SPECIALTY, FOR CITY; $75
to $100 weekly. At 631 S. Dearborn. H. 251.

WANTED—MALE HELP.
Salesmen, Solicitors, Etc.

SALESMAN.

WE
have been established 65
years.
Have the highest rat-
ing.
Are a million dollar
concern.
Supply an advertising
service.
Deal only with banks.
Pay liberal vacation
expenses.
Pay commissions up to
$15,000 a year.
Pay same commissions
on renewals.
Advance initial railroad
fare and expenses into
territory.
YOU
Must be an expert
salesman.
Must have 3 years' sales
experience.
Must be from 30 to 45.
Must have high school
education.
Must have good per-
sonality.
Must supply character
references.
Must be available im-
mediately.
Must give particulars in
reply.
Will please give phone
number.
Address D X 312, Trib-
une.

SALES MANAGER

For highest class subdivision on the North Shore. Must be one of good personality and above the average. Sales co-operation and prospects furnished. Big advertising campaign to start at once. No information over the phone, but can make appointment by calling Wabash 9180 and asking for Mr. Florence.

SALESMEN—WE WANT A LIVE WIRE RE-
siding in St. Louis, working the city and
traveling either part or full time, selling
or both, to carry as a side line on commis-
sion basis our well known line of bathrobes,
summer and office coats, auto robes, bath
pants, and other specialties. A hustler will
greatly enlarge his income.
HESS-BRAUN CO.
920 W. RANDOLPH-ST. CHICAGO, ILL.

SALESMEN—IF YOU COULD OFFER A
business man high grade specialty with his
ad imprinted in gold, in quantities as small
as a single gross, cheaper than he buys his
ordinary pencils, so he could use them him-
self or as an advertising novelty, wouldn't
you think you had a real live proposition?
Easy sales, big earnings, but not for dilly-
dallying. Address D P 589, Tribune.

SALESMAN—I HAVE A POSITION FOR A
man who can put forth some real effort
every day in the week; he must have clean
character and fair education, as well as good
personality and appearance, and will be in a
position, with immediate earnings, and
I do not want a job hunter. Prefer mar-
ried man over 25 who lives in Chicago. Give
phone. Address D X 112, Tribune.

SALESMEN—LIBERAL MONEY PAID
every day to active, live, ambitious men in
Chicago and all suburbs; experienced or in-
experienced; full or part time; quick, regu-
lar, big cash money; introducing best wool
hosiery constantly needed by ladies and men.
We start you in profitable business for your-
self at the very outset and teach you how to
success. ALLIED MILLS 5 S. Wabash.

SALESMEN — EXPERIENCED EXTRACT
to handle entire state on bottlers' manufac-
turing collection; also to handle line of manu-
facturers' flavors; we have complete line, in-
cluding fountain syrup flavors; state if inter-
ested nationally; state rights in our organiza-
tion will be invaluable within one year; state
age and experience. G. G. BALCH CO., Pitts-
burgh, Pa.

SALESMEN—
Exceptional opportunity open for few high
class men having knowledge printers' equip-
ment. Our new MONOMELT machine elimi-
nates metal pigging; costs only $1,000. Pro-
vides opportunity for trained men. Address
W. E. Hosac, Director of Sales, WINSHIP,
BOIT & CO., 60 Wadsworth-st., Lynn, Mass.

SALESMEN,
Several,
High class, to demonstrate and sell formula
and book of instructions to dentists how to
make dental cement at 4% of dealers' price.
Liberal commission. DENTAL RESEARCH
LABORATORY, 6255 Archer-av., Argo, Ill.

SALESMAN

Furniture manufacturer has uncommon op-
portunity for a "go getter" for states ad-
joining Illinois. Exclusive representation. Big
Experienced man preferred. Address D K 495,
Tribune.

SALESMEN—WHO CAN SELL MONEY SAV-
ing no glare electric light shade, now being
adopted by leading industries; each demon-
stration is a sale; we will show you how to
make big money on commission basis. Call
Monday, 9 to 12 a. m., Paul W. Wendt,
Venetian Bldg.

SALESMAN — WITH SHOW ROOM, RESI-
dent Chicago, for lines brass and bronze
goods; must possess integrity and ability to
house furnishings, hardware, gift trade; trav-
eling Wisconsin basis. Chicago Brass Mfg. Co., 200
to 1355th-st., New York City.

SALESMAN AND MANUFACTURERS' REP-
resentative—We are electrical specialty sales-
men, sell in well to do homes on demonstra-
tion; no talking. Establish yourself for life
in a growing business. Write WHITNEY CO.,
143 Liberty-st., New York City.

SALESMEN—SELLING OUR ADVERTISING
specialties to jewelers; can earn $75 or more weekly; selling season now; all
merchants prospects; samples light; commis-
sions liberal. Apply Desk Dept. United States
Calendar Co., Cincinnati, O.

SALESMEN—CALLING ON NOTION DE-
partment trade; popular priced
the patented Kant Rip garter; it is the best
ever made; prices reasonable; big commis-
sion; a right man can make big money. RIP
GARTER CO. 122 5th-av New York.

SALESMAN—TO SELL LADIES' UNDER-
wear and negligee lines to Philadelphia
house making a high grade line. Reference
required. Write giving full particulars, also
territory covered. Salary or commission basis.
Address A B 21, Tribune.

SALESMEN—TEN RAPID SELLERS. ALL
profitable. Commission. Free samples. Ad-
transformers, visors, etc. No investment.
Generous commissions. JUBILEE MFG. CO.,
Industrial Park, Peru, Neb.

SALESMEN—SMALLIE MADE $158 ONE
week selling income tax records; all men
should investigate; sell by mail or salesmen.
Write for sample, also copy of new law. Mer-
chants' Assn., Inc., Minneapolis, Minn.

SALESMAN—EXPERIENCED REPRESENTA-
tive acquainted with the curtain and
drapery buyers, to represent, on commission,
a manufactured line of medium priced curtains.
Address C. T. C. Mfg. Co., Providence, R. I.

SALESMAN—ADVERTISING; BIG MAN
for a big line; old established house; right
man can make as high as $20,000 per year
in his home territory; must finance himself.
J. E. NOLAN, 1230 Waldest., Cincinnati, O.

SALESMEN—DETROIT'S BIGGEST YEAR,
$15,000 adv. campaign starts now. Best
selling subdivisions. Largest selection. Real or-
ganization. Driving account. Leads of pro-
getic salesmen. Walter Piper Co., Detroit, Mich.

SALESMEN—SIDE LINE. DEMAND FOR
Lamb Knit Sweaters and Jackets enor-
mous. Sell year round, make expenses easy.
Samples to real salesmen. HURON RUBBER
CO., Huron, Ohio.

SALESMAN — $40-$100 WEEKLY. NEW
sensational selling plan. Perm. work. Ran-
id promotion. Big and outdoor experience
necessary. Lucas Brush Co., 1626 Capitol
Bldg.

SALESMAN—I WANT A STRICTLY HIGH
grade man for executive work; he must be
a result getter and be able to prove this to
me. Permanency and big pay for right man.
Give phone. Address D X 110. Tribune.

SALESMEN—LIVE SPECIALTY, "GO-GET-
ters" to call and chain for permanent
position. Apply M. J. COHN & CO., 172 W.
Randolph-st.

SALESMAN—TO CALL ON SHELLAC AND
gum trade; some one with experience pre-
ferred; good opening for the right man. Ad-
dress D P 502, Tribune.

SALESMEN—EXCELLENT OPPORTUNITY
to represent us in your territory; easy sell-
ing and liberal commission. Address B. L. C.
& CO., 2233 Charles-st. St. Paul, Minn.

SALESMEN—3, EXPER. ON REAL ESTATE,
in our Rogers Park office; leads furnished;
chance for future; those who can build have
own car. Address S J 178, Tribune.

SALESMEN—$25 DAILY; OTHERS DOING
it; permanent; no investment; daily con-
cern; commissions daily; sells anywhere; per-
sonal trng. in field. R. 990, 508 S. Dearb.

SALESMAN—REAL ESTATE; GOOD PROPO-
sition; big year ahead.
CUNNINGHAM & LEMPKE,
3980 Montrose-av. Irving 1296.

SALESMAN—FOR LIVE N. S. REAL ES-
tate office, adver. help and auto asst.
given, str. comm. basis; good opp. for worker.
Address D P 502, Tribune.

SALESMEN—SPECIALTY; MEN ACCUS-
tomed earning big money; sell pat. advtg.
service to bankers, merchants in medium and
small towns. Elton Mfg. Co., Atlanta, Ga.

SALESMEN—PIANO AND PHONOGRAPH;
good opportunity for man with selling abil-
ity; salary and commission. 2102 Cuyhoun.

SALESMEN — TO SELL VERY STRONG
line to Loop and city trade; references.
MILLS & MILLS, 53 W. Jackson-blvd.

SALESMEN — TO CALL ON MOTHERS;
we furnish leads; good proposition. Apply
1625 Belmont-av.

SALESMAN — REAL ESTATE, EXPERI-
enced, for Rogers Park office. Exceptional
opportunity. 1216 Devon-av.

WANTED—MALE HELP.
Salesmen, Solicitors, Etc.

SALESMAN
FOR
NEW ENGLAND STATES.

This is an exceptional opportunity
for one who has successfully sold
goods in the New England States to
connect with a well established Chi-
cago manufacturer. Our product
ranks highest in its field, is sold to the
better class of trade, is well estab-
lished, and repeats steadily. We ad-
vertise extensively, and give you real
co-operation. We have an aggressive
organization and you must possess
selling ability above the average to fit
here. You must travel steadily but
the income is there and increases.
This position is permanent and is
available immediately. We prefer a
man over 35. We will make financial
arrangement that will be satisfactory
to the man we select. Give your age,
nationality, and experience. Favor-
able applicants will be interviewed
Tuesday. Address D P 593, Tribune.

SALESMAN—EVERYBODY EATS EVERY
day. Every time they eat some one makes a
profit. Sell groceries; be in biggest business
in the country; no capital or experience neces-
sary; just show samples and take orders for
Sugar, Flour, Canned Goods, Dried Fruits,
Coffee, and entire line of "every day eating"
groceries. Also Paints, Roofing, and
Automobile Oils. Finest quality. Our prices
in many cases lowest. We have men
making $6,000 to $8,000 yearly; can only
consider applications from people living out-
side Chicago. HITCHCOCK HILL
COMPANY, 40 W. Kinzie, Dept. 105, Chi-
cago. References, any bank or Express Co.

SALESMEN.

We can and will prove to you that
you can average $200 a week if you
are really a high class salesman. The
work consists of securing opinions,
references, and testimonials for the
official source records on which we are
doing advanced publicity work; com-
mission basis. If you are cordially in-
vited to call and investigate. Call be-
tween 10 and 1. L. E. SHORTL, 911
Monadnock Bldg.

SALESMEN—SALESMEN
Salesmen Who Own Cars.

can handle an entire county or city agency
for the LOXITE LUGGAGE CARRIER and
send out canvassers under them; we have a
new scientific selling plan that makes you
big money; every auto owner a prospect;
Loxite Carrier Co., Inc., Niagara Falls, New
York.

SALESMAN.

We have a splendid opening available for a
salesman with a past successful record to
cover Chicago territory; specialty, selling
a nationally advertised line of auto products
to dealer trade. Prefer man living in Daven-
port. Will pay weekly drawing account
against large commissions to right man. Write
full details first letter. Address W. L. Lush-
baugh, Cherry-st., Des Moines, Ia.

SALESMEN—CALLING ON SCHOOLS, IN-
stitutions, etc., to sell high grade lines of
playground apparatus; salesmen now selling
kindred lines are offered a line of appara-
tus by a manufacturer of national reputa-
tion; must possess integrity and ability; the
line they are now selling and incomes can
be increased without infringing on other
duties; correspondents strictly confidential.
Address D F 411, Tribune.

SALESMAN.

We are looking for a salesman who is will-
ing to work according to instructions, inter-
ested in permanency and big pay. Write for
quest. We want a man with some person-
ality and grit. Address D P 557, Tribune.

SALESMAN—YOUNG MAN, PREFERABLY
college graduate, for addressing and mailing
machinery proposition; knowledge mechanics
as demonstrator and installer will be nec-
essary for a year or more, but we want a
man who can serve his time and grow to a
high powered drawing salesman of character.
Splendid opportunity with high grade
firm; something new. Apply R. 304, 190
E. State-st., 1-4 p. m.

SALESMEN—OF TOWN, TO CARRY
high grade line of cutlery as side line; per-
manent connection; liberal commission. Call
Monday after 10 a. m. and 2:30, Wendland Bros.,
160 N. La Salle-st.

SALESMAN — ONE WHO IS WELL AC-
quainted with the cutting up
trade, to sell trouser-curtains and panel
bands; very attractive proposition. David
Adler & Sons, 68 Hartford-st., Boston, Mass.

SALESMAN — EXCEPTIONAL OPPORTU-
nity for big earnings and to establish an in-
come for life; experience unnecessary; per-
sonal interview only. W. CLEMENT STONE,
8, 932, 29 S. La Salle-st.

SALESMEN—FOR GOOD ADDRESS;
$80 weekly, with advancement; selling serv-
ice procuring merchants additional trade dis-
counts. Chicago Discount Bureau, 165
Broadway, New York.

SALESMEN — SELL THE AUTOMOBILE
Match Lighter. Fits on dash or steering
wheel. Greatest advertising specialty ever
devised for all concerns selling to men. NEW-
TON MFG. CO., 1st. floor, Peoria, Ill. Dept. 2.

SALESMEN — MANAGERS' REPRESENTA-
tives; 4 pair ladies' silk hose $3; guarantee
with each pair; 100% profit; experience unnec-
essary. Lucas & Co., 1626 Capitol
Bldg., Richmond, Va.

SALESMEN—SELL MEN'S MADE TO OR-
der $23.50 suits direct to wearer. Commis-
sions paid daily. Samples ready. Attractive
material. Experience ten years. Emerson
Tailoring Co., 7th and Arch, Philadelphia, Pa.

SALESMEN-CANVASSERS — TO TAKE OR-
ders for our exclusive hosiery. Trench Seam 4
pr. for $3; Chiffon, Lace Clox, Fancy and Plain
tex. Hosiery Mills, Chicago, 438 E. 43d.

SALESMAN — WELL RATED, RELIABLE
corporation needs a few high grade
men to handle high class specialty in various
parts of the country. Do not answer unless
you expect to work and earn $4,000 to $10,-
000 annually. Give full details age and ex-
perience in first letter. 6021 Colfax-rd., Cleve-
land, Ohio.

SALESMEN-DISTRIBUTORS

100% Pure California Wine Grape Juice.
Opportunity for good income; grape juice
is healthful; highly advertised. CALIFORNIA
VINEYARD PRODUCTS, 3148 W. Van Buren.

SALESMEN—GREASE AND OIL, FOR LIL-
ly, Lewis and Wiley; by old established
and widely known company. Liberal commis-
sion. Exclusive or side line. Splendid oppor-
tunity for large earnings. Address D X 198,
Tribune.

SALESMEN—SEVERAL,

to act as jobbers on new candy specialties;
exclusive territory. Write or apply at once.
SCHOOLCRAFT & DALY, 909 Ouis.
Room 21, 157 W. Randolph-st.

SALESMAN — AUTOMOBILE, EXPERI-
enced, for our used car dept. For ambi-
tious man we have an excep-
tional future. Salary and commission.
SOUTH SIDE AUTO SALES,
6350 Cottage Grove-av. Mr. Berr.

SALESMAN—WE HAVE A SELLING POSI-
tion open in our Chicago branch. Only
man with successful record will be consid-
ered. Call Monday, Jan. 29, at 1534 S. West-
ern-av., 2d floor, for interview. Ask for MR.
BASENECK.

SALESMEN—TO SELL AS SIDE LINE TO
retail stores; popular priced
electric specialties direct from mfr. to job-
bers, Electrical Dealers Hardware and Dept.
Stores. Attractive commission basis. Drake
Electric Works, 3943 Lincoln-av.

SALESMAN—AUTO: I HAVE A SNAPPY
proposition to offer large, exclusive terri-
tory; furnish demonstrator; straight com-
mission; advance account grafters and re-
liable workers not wanted. Address C E
357, Tribune.

SALESMAN — YOUNG, NEATLY DRESSED,
with good appearance and education to call
on office executives, banks, and hotel man-
agers

WANTED—MALE HELP.

Agents.

Exclusive Chicago Agent

wanted to devote entire time to pushing sales of an auto lock which is a popular seller against any competition; sales conditions exceptionally favorable; lock approved by underwriters' Laboratories; insurance companies allow reductions in premiums and penalties greater than retail cost of our lock if same is installed on car; lock is purely external, easier to install and use than any other auto lock. Exhibit now at auto show will help Chicago Agent. Representative here now to close deal. Give full information, including phone number, in reply. Write Lock Advertiser, Hotel New Southern.

MAN WANTED — OUTSIDE OF CHICAGO only—to introduce the most wonderful artificial WHITE LIGHT known—beats gas or electric; $100 to $200 a week easily earned; unique sales plan; daily profit—no waiting for your money—we deliver and collect; thousands of waiting prospects everywhere; sells at wholesale prices—makes sales come easily. Full or spare time. Liberal commission. Territory protection given. No stock to carry. Send today for TEN DAY FREE TRIAL offer and full particulars. A. U. PETTIBONE, Advertising Manager, 609 W. Lake, Chicago.

AGENTS.

Men who have direct to the consumer selling experience to sell men's made-to-measure suits and furnishing goods; everything that a man or boy wears; a complete retail clothing store in a sample case; prices 20% less than stores. Big profit to salesmen. See Mr. McShane.

WRIGHT & COMPANY,
532 S. Throop-st.

AGENTS — SEND FOR SWORN PROOF. $5 to $15 daily; introducing latest style guaranteed hosiery; 57 styles, 54 colors; neither experience nor capital needed; just show samples; take orders. We deliver and collect; your pay daily; all transportation charges paid; monthly bonus besides; 12 hour service; complete outfit furnished; all colors, grades, including silks, lisles, heathers; early spring samples now ready. MAC-O-CHEE MILLS CO., Suite 1921 Cincinnati, O.

MONEY—LOTS OF IT—MADE EVERY DAY by agents selling GARTSIDE'S IRON RUST SOAP; needed in every OFFICE, SCHOOL, HOME; fully proved in U. S. Patent Office; advertised throughout country; has REMOVED iron rust ink, fruit medicine STAINS [dirty years]; large tubes 25c; send 10c for trial tube and profit making plan. GARTSIDE'S IRON RUST SOAP CO., 677 Preston-st., Philadelphia, Pa.

AGENTS—TAILORING.

$50 to $100 a week and more being made by several hundred men selling virgin wool tailored to order suits for $29.50. All one price; wonderful values; comal commission daily; protected territory. Write Sales Manager, J. B. SIMPSON, INC., Dept. 530, 831 W. Adams-st., Chicago.

MEN—$12 TO $18 A WEEK FOR YOUR spare time calling on your friends and neighbors; no collection or money required. We show you how. Big, reliable company; in business 15 years. A few territories now open. Write today for plans before it is too late. It will pay you to investigate. AMERICAN PRODUCTS CO., 8197 American Bldg., Cincinnati, O.

AGENTS—YOU'VE ALWAYS WANTED BIG money; here it is; $16 to $32 a day; new patented always sharp cutlery set; an electric display set and write order. We deliver and collect; pay you daily; exclusive territory. All sizes; 24 colors; neither experience nor capital needed; just show samples; take orders. We deliver and collect; your pay daily; all transportation charges paid; monthly bonus besides; 12 hour service; complete outfits furnished; all colors, grades, including silks, lisles, heathers; early spring samples now ready. MAC-O-CHEE MILLS CO., Suite 1921 Cincinnati, O.

AGENTS—$300 PER MONTH; STEADY pay; newest style written guaranteed hosiery; must wear or replaced free; experience unnecessary; line quite satisfactory; samples free. JENNINGS MFG. CO. Trial J 11 Dayton, Ohio.

AGENTS SELL BOYER'S WONDERFUL 5 Beauty Creams, face powders, perfumes, etc.; big line; exclusive agency; make $1 to $3 every hour; wonderful success; write today. We trust you. Write BOYER INTERNATIONAL CO., 940P N. Clark-st., Chicago.

DISTRICT MANAGER—IF YOU HAD THE opportunity to earn $10,000 a year managing a distinct organization selling guaranteed silk hosiery to consumer could you do it? If so, write SILKTEX HOSIERY MILLS, 320 4th av., New York.

HOUSEWIVES BUY HARPER'S INVENtion on sight; new business; no competition; latest combination of household indispensable household necessities; $7.50 to $30 a day easily. Write for free trial offer. Harper Brush Works, 30 Ave., Fairfield, Iowa.

MEN, WOMEN—MAKE $50 TO $150 WEEKly selling patented household necessities. Satisfaction guaranteed. Experience unnecessary; capital needed—no deliveries—no collections. Expense money furnished daily. Free sample offer. Sterco Ware Co., Dept. 3, Milwaukee Wis.

AGENTS—N-R-G LAUNDRY TABLETS. THE big reliable moneymaker for live agents. Millions sold; used in many homes and daily waiting for you. Clothes washed spotlessly clean in 10 minutes without rubbing. Free sample. N-R-G CO., 2038 N. Franklin, Chicago.

UNIVERSAL GAS SAVER. SAVES 30 TO 50% on gas bill; tested, recommended, Washburn University; used and indorsed by Senator Capper, Kansas; over 500,000 sold. MOORE'S GAS SAVER CO., Topeka, Kas.

WE HAVE CITY TERRITORIES OPEN FOR live hustlers; pay $30 to $75 weekly; investigate this offer. Particulars and valuable sample, 25c. Write J. R. WADDELL MFG. COMPANY, Dept. 84-B, Winona, Minn.

BIG SEASON NOW ON; MAKE $9 TO $42 daily taking orders for the Diamond Light; lamps and lanterns; 300 candle power; beats electricity; no capital required. Write today for catalog and free outfit offer. Akron Lamp Co., 111 Home Bldg., Akron, Ohio.

AGENTS—$75-$150 WEEKLY. FREE SAMples. Largest assortment of window sign letters. Easily applied. Experience unnecessary. ACME SIGN LETTER CO., 371 W. Superior, Chicago.

WE PAY $36 SALARY, 750 HOUR SPARE time selling guaranteed hosiery. Pre-war prices. Free samples to working agents. Experience unnecessary; no capital. PERFECTWEAR CO., Dept. 19, Darby, Pa.

GOODYEAR MFG. CO., 14-C GOODYEAR Bldg., Kansas City, Mo., is making an offer to send a handsome raincoat free to one person in each locality who will recommend it to friends. Write today.

AGENTS, DISTRIBUTORS—OUR PINE BATH Tablets are quick sellers—men and women order one or more boxes at a dollar each. Write for new, easy selling plan.

THE MONTOZON CO., 29 W. 30th-st., N. Y.

AGENTS' PROFITS AMAZING—REMARKable new invention. Saves every pig in litter. Every farmer or hog breeder buys dozens. Hundreds of Exclusive territory. Sales Mgr., 276, Sta. C, Omaha, Neb.

MEN OR WOMEN—CASH EVERY DAY; EXtra bonus; big commissions; guaranteed silk hose direct from mill; 80 to $14 daily; sales plan a winner. Style Hosiery Co., New Haven, Conn.

POLMET POLISHING CLOTH CLEANS ALL metals; gets enthusiastic attention; sells fast at 25c; sample free. B. G. GALE CO., 17 Edinboro-st., Boston.

AGENTS—ENORMOUS PROFITS HANDLING world's smallest fountain pen in attractive colors; cuts out. No competition. Write seller. Write Rm. 601, 198 Broadway, New York.

BIG PAY TO MEN EVERYWHERE. DISTRIbuting samples, booklets, etc. Whole or spare time; no experience required. MEYER, 211 Seventh-st., Louisville, Ky.

AGENTS—MAKE 500% PROFIT HANDLING auto monograms, new picture window letters, transfer flags, novelty signs. Catalog free. Hinton Co., Dept. 106, Star City, Ind.

AGENTS—MEN AND WOMEN SELL DEpendable trees shrubs, roses; steady work; commission weekly. Brown Brothers Nurseries, Rochester, N. Y.

J. BRYANT CLEARED $800 IN 30 DAYS with our "Business Guide." A necessity every home. Send for free sample. Nichols Company, Naperville, Ill.

$15 DAILY. NEW SILVERENE CHANGE signs; sensational seller. Sample 35c; sells $1.50. Trial free. People's 566 W. Randolph, Chicago.

AUTO ACCIDENTS—PREVENTED BY NEW invention; costs nothing to operate; present retail price, $5; state men considered. CARL BROWN, Mgr., Dept. 65, Columbus, Ohio.

WONDERFUL DISCOVERY; 100 USERS IN every home; used in White House; we start you in business; big profits. Factory, 4302 N. 33d, Philadelphia, Pa.

AGENTS—PREPARE, SELL YOUR OWN Products, Formulas. Trade Secrets; different, dependable; catalog free. H. Thaxis Co., Washington, D. C.

A MONEY MAKER FOR AGENTS—90C AN hour exclusive territory. Write at once. AMERICAN PRODUCTS CO., 8198 American Bldg., Cincinnati, O.

AGENTS—LARGE SHIRT MANUFACTURER wants agents to sell men's shirts direct to wearer; wonderful values; free samples. Buckeye Shirt Co., 543 Broadway, New York.

$60 TO $100 WEEK. FREE SAMPLES. GOLD letters for store windows. Easily applied. Liberal offer to gen. agents. Metallic Letter Co., 433 N. Clark, Chicago.

WANTED—SOAP AGENTS TO SELL OUR 150 products. No money required. Write Linco Company, Dept. 264, St. Louis, Mo.

AGENTS — TO SELL BURGLAR PROOF Window locks. A. Ruhling, 1315 N. Clark.

AGENTS—JAR OPENER. BIG PROFIT; fast seller. Room 307 Adams Express.

AGENTS—FREE SAMPLE—4 to 20 sold each house. Modern Specialty Co., St. Louis, Mo.

WANTED—MALE HELP.

Agents.

AUTOMOBILE FREE
TO TAILORING AGENTS.
Make $75 a week and up and get an automobile free taking orders for our fine tailored-to-measure suits. Big assortment of all wool fabrics at the one low price of $29.75. Also wonderful showing of summer weight fabrics at $17.50. Every order pays you big cash profit in advance. We supply finest selling outfit and give automobile free to every man who qualifies. Write quick for startling offer. DEPT. 572, PARK TAILORING COMPANY, Chicago.

AGENTS—LORING MAKES $17 DAILY selling Dozal Stove and Nickel Polish. Cleans and polishes stove and nickel trimmings at one operation. Housewives wild about it; buy dozen at a time; tell their friends; they all buy; every user a booster; easy seller; sensational repeater; big profits; no competition. W. B. Williams, Dept. 179, Montclair, N. J.

AGENTS—MEN AND WOMEN, MAKE $25 to $150 weekly, full or part time, selling "Motherproof," needed in every home. Scientifically prepared by furrier of 22 years' experience. Results guaranteed or money refunded. Free sample offer. J. M. GELHAAR, Dept. B, Rockford, Ill.

AGENTS—BIG PROFITS, EASY TO SELL—We are placing territorial sales agents for established fast selling specialty; no capital or experience necessary; exclusive, protected territory to live wires. Get started quick. STANDARD OIL BURNER CO., 103 N. Main-st., St. Louis, Mo.

WE START YOU IN BUSINESS, FURNISHing everything; men and women; opportunity lifetime to earn handsome and permanent income operating our New System Specialty Candy Factories" anywhere. Booklet free. W. Hillyer Ragsdale, Drawer 40, East Orange, N. J.

AGENTS—BIG REPEATER MAGIC CLEANer; cleans rugs, carpets, draperies, curtains, closet, auto interiors, seat covers and linings, silks, clothing, and hats; trial package; $1.00. Write for agents' terms. MAGIC CLEANERS CO., 2601 Cottage Grove, Calumet 0404.

$500 A MONTH—PURITY LAUNDRY TABlets, new washing discovery; superior product; positive repeater; 31-piece dish set free with every six package sale; representatives make $18 daily; send for sample and proposition. Great American Co., 5518 [Dept. 16], Indiana-av., Chicago.

AGENTS — THE OLDEST, BEST KNOWN agency house in this country wants you to sell their extensively advertised line of guaranteed hose; big price reductions; new sample outfits of pairs free; $48 to $60 weekly easy. Thomas Mfg. Co., Mill 1521, Dayton, Ohio.

AGENTS—$15 DAILY EASY—SELL "POVAR," the auto polish that varnishes; big repeater. Write for special offer of free goods and local newspaper advertising with movie theater slides. AMERICAN POVAR, 530 W. 42d-st., New York.

BE INDEPENDENT—IT'S EASY TO EARN $20 every day; show the marvelous lightweight compact Genola Phonograph. Amazing reproduction equals $200 machines; sells for $20; your profit 100%. GENERAL PHONO MFG. CO., Elyria, O.

MAN—IN EACH TOWN TO SILVER MIRrors, plate and refinish lamps, reflectors, autos, beds, chandeliers, etc., by new method. No shop needed. Write for terms. Sales outfit free. Thomas Mfg. Co., Sta. 1311, Dayton, O.

AGENTS—CREW MEN, NOVELTY MEN. Gleo-Fre, a 50c nucleage fountain pen; everybody buys on demonstration. Write for big profit plan. GLOO-PEN CO., 56-F Pine-st., New York.

BE YOUR OWN BOSS AND MAKE BIG Money—We start you in your own business; no capital required; everything furnished; openings everywhere. CHEROKEE SALES COMPANY, Dept. 16, Danville, Va.

AGENTS—$3 AN HOUR EASY. ALL OR spare time; no capital or experience required; clean, crystal stores; 50 cents buy The Diamond Light"; 300 Candle Power; beats electricity, burns gasoline or kerosene; lamps, lanterns; catalog free. AKRON LAMP CO., 11 Lamp Bldg., Akron, O.

$6 DAILY SELLING NEW, SNAPPY line household necessities. Big profits; attractive package. Steady repeaters. 100% profits. Sale guaranteed or money refunded. Exclusive territory. Write now. UNION LAUNDRY PRODUCTS CO., Thurman, Ia.

AGENTS—EARN GOOD INCOME IN YOUR spare time selling most wonderful health giving ELECTRICAL machine positively relieves Rheumatism, neuralgia, headaches, etc. Exclusive territory. Dept. 16, BLEADON-DUCK CO., 113 S. Peoria-st., Chicago, Ill.

GET OTHERS' WORK TO DO—WE HAVE household article that will pay $5 to $10 per day. Successful agents will be given special proposition to appoint others who will be profitable. CHAMPAIGN CHEMICAL WORKS, Champaign, Ill.

AGENTS — $500 PER MONTH; STEADY pay; newest style written guaranteed hosiery; must wear or replaced free; experience unnecessary; line quite satisfactory; samples free. JENNINGS MFG. CO. Trial J 11 Dayton, Ohio.

AGENTS SELL BOYER'S WONDERFUL 5 Beauty Creams, face powders, perfumes, etc.; big line; exclusive agency; make $1 to $3 every hour; wonderful success; write today. We trust you. Write BOYER INTERNATIONAL CO., 940P N. Clark-st., Chicago.

DISTRICT MANAGER—IF YOU HAD THE opportunity to earn $10,000 a year managing a distinct organization selling guaranteed silk hosiery to consumer could you do it? If so, write SILKTEX HOSIERY MILLS, 320 4th av., New York.

HOUSEWIVES BUY HARPER'S INVENtion on sight; new business; no competition; latest combination of household indispensable household necessities; $7.50 to $30 a day easily. Write for free trial offer. Harper Brush Works, 30 Ave., Fairfield, Iowa.

MEN, WOMEN—MAKE $50 TO $150 WEEKly selling patented household necessities. Satisfaction guaranteed; experience unnecessary; capital needed—no deliveries—no collections. Expense money furnished daily. Free sample offer. Sterco Ware Co., Dept. 3, Milwaukee Wis.

AGENTS—N-R-G LAUNDRY TABLETS. THE big reliable moneymaker for live agents. Millions sold; used in many homes and daily waiting for you. Clothes washed spotlessly clean in 10 minutes without rubbing. Free sample. N-R-G CO., 2038 N. Franklin, Chicago.

UNIVERSAL GAS SAVER. SAVES 30 TO 50% on gas bill; tested, recommended, Washburn University; used and indorsed by Senator Capper, Kansas; over 500,000 sold. MOORE'S GAS SAVER CO., Topeka, Kas.

WE HAVE CITY TERRITORIES OPEN FOR live hustlers; pay $30 to $75 weekly; investigate this offer. Particulars and valuable sample, 25c. Write J. R. WADDELL MFG. COMPANY, Dept. 84-B, Winona, Minn.

BIG SEASON NOW ON; MAKE $9 TO $42 daily taking orders for the Diamond Light; lamps and lanterns; 300 candle power; beats electricity; no capital required. Write today for catalog and free outfit offer. Akron Lamp Co., 111 Home Bldg., Akron, Ohio.

AGENTS—$75-$150 WEEKLY. FREE SAMples. Largest assortment of window sign letters. Easily applied. Experience unnecessary. ACME SIGN LETTER CO., 371 W. Superior, Chicago.

WE PAY $36 SALARY, 750 HOUR SPARE time selling guaranteed hosiery. Pre-war prices. Free samples to working agents. Experience unnecessary; no capital. PERFECTWEAR CO., Dept. 19, Darby, Pa.

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THE MONTOZON CO., 29 W. 30th-st., N. Y.

AGENTS' PROFITS AMAZING—REMARKable new invention. Saves every pig in litter. Every farmer or hog breeder buys dozens. Hundreds of Exclusive territory. Sales Mgr., 276, Sta. C, Omaha, Neb.

MEN OR WOMEN—CASH EVERY DAY; EXtra bonus; big commissions; guaranteed silk hose direct from mill; 80 to $14 daily; sales plan a winner. Style Hosiery Co., New Haven, Conn.

POLMET POLISHING CLOTH CLEANS ALL metals; gets enthusiastic attention; sells fast at 25c; sample free. B. G. GALE CO., 17 Edinboro-st., Boston.

AGENTS—ENORMOUS PROFITS HANDLING world's smallest fountain pen in attractive colors; cuts out. No competition. Write seller. Write Rm. 601, 198 Broadway, New York.

BIG PAY TO MEN EVERYWHERE. DISTRIbuting samples, booklets, etc. Whole or spare time; no experience required. MEYER, 211 Seventh-st., Louisville, Ky.

AGENTS—MAKE 500% PROFIT HANDLING auto monograms, new picture window letters, transfer flags, novelty signs. Catalog free. Hinton Co., Dept. 106, Star City, Ind.

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$15 DAILY. NEW SILVERENE CHANGE signs; sensational seller. Sample 35c; sells $1.50. Trial free. People's 566 W. Randolph, Chicago.

AUTO ACCIDENTS—PREVENTED BY NEW invention; costs nothing to operate; present retail price, $5; state men considered. CARL BROWN, Mgr., Dept. 65, Columbus, Ohio.

WONDERFUL DISCOVERY; 100 USERS IN every home; used in White House; we start you in business; big profits. Factory, 4302 N. 33d, Philadelphia, Pa.

AGENTS—PREPARE, SELL YOUR OWN Products, Formulas, Trade Secrets; different, dependable; catalog free. H. Thaxis Co., Washington, D. C.

A MONEY MAKER FOR AGENTS—90C AN hour exclusive territory. Write at once. AMERICAN PRODUCTS CO., 8198 American Bldg., Cincinnati, O.

AGENTS—LARGE SHIRT MANUFACTURER wants agents to sell men's shirts direct to wearer; wonderful values; free samples. Buckeye Shirt Co., 543 Broadway, New York.

$60 TO $100 WEEK. FREE SAMPLES. GOLD letters for store windows. Easily applied. Liberal offer to gen. agents. Metallic Letter Co., 433 N. Clark, Chicago.

WANTED—SOAP AGENTS TO SELL OUR 150 products. No money required. Write Linco Company, Dept. 264, St. Louis, Mo.

AGENTS — TO SELL BURGLAR PROOF Window locks. A. Ruhling, 1315 N. Clark.

AGENTS—JAR OPENER. BIG PROFIT; fast seller. Room 307 Adams Express.

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WANTED—MALE HELP.

Agents.

Exclusive Chicago Agent

wanted to devote entire time to pushing sales of an auto lock which is a popular seller against any competition; sales conditions exceptionally favorable; lock approved by underwriters' Laboratories; insurance companies allow reductions in premiums and penalties greater than retail cost of our lock if same is installed on car; lock is purely external, easier to install and use than any other auto lock. Exhibit now at auto show will help Chicago Agent. Representative here now to close deal. Give full information, including phone number, in reply. Write Lock Advertiser, Hotel New Southern.

MAN WANTED — OUTSIDE OF CHICAGO only—to introduce the most wonderful artificial WHITE LIGHT known—beats gas or electric; $100 to $200 a week easily earned; unique sales plan; daily profit—no waiting for your money—we deliver and collect; thousands of waiting prospects everywhere; sells at wholesale prices—makes sales come easily. Full or spare time. Liberal commission. Territory protection given. No stock to carry. Send today for TEN DAY FREE TRIAL offer and full particulars. A. U. PETTIBONE, Advertising Manager, 609 W. Lake, Chicago.

AGENTS.

Men who have direct to the consumer selling experience to sell men's made-to-measure suits and furnishing goods; everything that a man or boy wears; a complete retail clothing store in a sample case; prices 20% less than stores. Big profit to salesmen. See Mr. McShane.

WRIGHT & COMPANY,
532 S. Throop-st.

AGENTS — SEND FOR SWORN PROOF. $5 to $15 daily; introducing latest style guaranteed hosiery; 57 styles, 54 colors; neither experience nor capital needed; just show samples; take orders. We deliver and collect; your pay daily; all transportation charges paid; monthly bonus besides; 12 hour service; complete outfits furnished; all colors, grades, including silks, lisles, heathers; early spring samples now ready. MAC-O-CHEE MILLS CO., Suite 1921 Cincinnati, O.

MONEY—LOTS OF IT—MADE EVERY DAY by agents selling GARTSIDE'S IRON RUST SOAP; needed in every OFFICE, SCHOOL, HOME; fully proved in U. S. Patent Office; advertised throughout country; has REMOVED iron rust ink, fruit medicine STAINS [dirty years]; large tubes 25c; send 10c for trial tube and profit making plan. GARTSIDE'S IRON RUST SOAP CO., 677 Preston-st., Philadelphia, Pa.

AGENTS—TAILORING.

$50 to $100 a week and more being made by several hundred men selling virgin wool tailored to order suits for $29.50. All one price; wonderful values; comal commission daily; protected territory. Write Sales Manager, J. B. SIMPSON, INC., Dept. 530, 831 W. Adams-st., Chicago.

MEN—$12 TO $18 A WEEK FOR YOUR spare time calling on your friends and neighbors; no collection or money required. We show you how. Big, reliable company; in business 15 years. A few territories now open. Write today for plans before it is too late. It will pay you to investigate. AMERICAN PRODUCTS CO., 8197 American Bldg., Cincinnati, O.

AGENTS—YOU'VE ALWAYS WANTED BIG money; here it is; $16 to $32 a day; new patented always sharp cutlery set; an electric display set and write order. We deliver and collect; pay you daily; exclusive territory. All sizes; 24 colors; neither experience nor capital needed; just show samples; take orders. We deliver and collect; your pay daily; all transportation charges paid; monthly bonus besides; 12 hour service; complete outfits furnished; all colors, grades, including silks, lisles, heathers; early spring samples now ready. MAC-O-CHEE MILLS CO., Suite 1921 Cincinnati, O.

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AGENTS—PREPARE, SELL YOUR OWN Products, Formulas, Tr

WANTED—FEMALE HELP.
Stores and Offices.

HER AND BOOKKEEPER — CAPABLE
conscientious young lady with install-
house experience; permanent position.
by letter only to
L FISH FURNITURE CO.,
5th fl., 1906 Wabash-av.

HER AND TYPIST—TO WORK FROM
to 9 p. m.; steady position; $25 per
SELL BROS., 31 W. Jackson.

CHANCE TO WORK
NEAR HOME.
RLS AND YOUNG WOMEN
FOR OFFICE WORK.
2940 MILWAUKEE-AV.
e are now ready to train
other group of young la-
s for clerical work in our
utiful new office and pay
m in full while learning.
is is a wonderful opportu-
y if you live in this neigh-
rhood and want to learn
ce work. We can also use
ls with experience in gen-
l office work, typing, etc.
you are 16 years or older
ne in and secure one of
se positions.
NORTHWEST OFFICE,
2940 MILWAUKEE-AV.

CKERS—EXPERIENCED OFFICE WOR-
to check mailing lists; good starting
7.
A. W. SHAW CO.,
660 CASS ST.

CLERICAL
AND
ADDRESSING,
PART TIME.
ORNINGS. AFTERNOONS.
YOUNG
WOMEN.
Good handwriting
essential.
EARS, ROEBUCK & CO.,
Homan-av. & Arthington-st.

CLERKS.
have a few exceptional positions open
good capable young women to do clerical
Must write a neat hand and be good
figures. Permanent position and good
KUPPENHEIMER & CO.,
218 W. Congress-st.
Employment Office.

CLERK.
ung lady assistant in cost department
large printing office; must be accurate
rapid in figuring; permanent position
good opportunity for future.
PRINTING PRODUCERS CORP.
Polk and La Salle.

RE—WE HAVE A SPLENDID OPENING
an intelligent young lady in our collec-
Dept. Assist collection manager; one
has had experience in an installment
Apply by letter only to
FISH FURNITURE CO.,
5th fl., 1906 Wabash.

CLERK.
ung lady to take care of complaints
phone and do general office work; one
furniture experience preferred; excel-
opportunity for advancement. O. W.
rdson & Co., 123 S. Wabash-av.

R—BRIGHT YOUNG LADY, EXPERI-
ed on sales ledgers; should be expert
d on Burroughs machine or willing to
n; must be accurate, neat and willing;
for particulars, salary, and telephone.
D P 525, Tribune.

RK — BRIGHT AND INTELLIGENT
ung lady who has had clerical experience
in shipping dept. Apply by letter to
L. FISH FURNITURE CO.,
5th floor, 1906 Wabash-av.

RK — YOUNG LADY, SOME EXPERI-
ce in office duties, good at figures, use
liar with comptometer. In reply state
experience. Salary $70 month. Address
533 Tribune.

RK—GIRL FOR FILING; PERMANENT
sition, with good opportunity for ad-
ncement. Address EMPLOYMENT FUND DI-
ANCE CO., 76 W. Monroe-st.

RK AND TELEPHONE OPERATOR—
ung lady, north side, living at home,
ndard education; Gentile pref. Address
380, Tribune.

RK—FAMILIAR WITH REAL ESTATE
scriptions; about 5 weeks. R. R. Kline,
Ashland, Evanston.

LECTION CORRESPONDENT — MUST
ite good letter; give phone number. Ad-
D M 261, Tribune.

MPTOMETER OPERA-
ors—Steady positions all
ar; close ½ day Saturdays
year. Apply ready for
ork.
JOHN MAGNUS & CO.,
1039 W. 35th-st.

MPTOMETER OPERATOR
e offer an exceptional opportunity for
erienced and competent operators. This
genuine position for one who qualifies.
KUPPENHEIMER & CO.,
218 W. Congress-st.
Employment Dept.

COMPTOMETER.
oung lady for permanent position in his
n office; pleasant working conditions;
fusing state age, experience and
salary. Address E D 211, Tribune.

MPTOMETER OPERATOR
erienced seeker for billing desk, in
e of large corp.; must be neat and accur-
; $20.00 to start. Steady and
erence fully. Address D X 377, Tribune.

MPTOMETER OPERATOR—FILE & YAL-
nt; experienced; billing experience; good
ce for advancement; state salary expected.
one number, etc. Address D Y 337,
ne.

MPTOMETER OPERATOR AND COST
erk—Wholesale tailoring; experience on
petual inventory records desirable; good
e for intelligent girl. Address D Z
Tribune.

MPTOMETER OPERATOR — ACCURATE
d speedy on machine; state age, exper-
e and salary wanted. Address D A 248,
ne.

CORRESPONDENTS.
We have immediate open-
gs for a few women corre-
ondents.
If you are not an experi-
ced correspondent, but are
sirous of securing practical
aining as such and are a
gh school graduate, we
ould like to talk the matter
er with you. We have de-
ded to train a limited num-
r of young women, who,
fter interviewing, we feel
ould succeed in this work
d pay them a good salary
hile in training. Call at our
mployment Dept. and bring
is advertisement with you.
ONTGOMERY WARD & CO.
618 W. Chicago-av.

CORRESPONDENT.
Intelligent girl with or
without experience. Splen-
d opportunity. Good sala-
y. Small office. Write (do
ot call), stating your quali-
cations fully. MR. CREE-
Y, 5521 Kenwood-av.

RESPONDENT—
n mail order house; prefer young woman
has had experience as correspondent
th one of the mail order houses or in a
ll order dept. of a retail store. This is a
ll position, with good salary and splen-
working conditions. Address, giving ex-
rience, etc. Address D J 220, Tribune.

ST RECORD CLERK — BY FIRM OF IN-
ustrial Engineers; applicant must be ac-
rate and capable of assuming responsibil-
; prefer one who is seeking permanent
nnections and capable of being trained in
new and interesting work; ideal working
nditions. Reply by letter only, giving full
ucation and experience. PETTINGELL-
C., 1700 Prairie-av.

WANTED—FEMALE HELP.
Stores and Offices.

DEMONSTRATORS
for notions. Apply Employ-
ment office, 8th floor. Take
Adams and Dearborn elevators.
THE FAIR.

DENTIST'S ASST.—N. S.; STATE AGE, EDU-
cation, etc. Address L 99, Tribune.

DICTAPHONE OPERATOR.
Permanent position in Credit
Department must have at
least 4 years of mercantile
experience; high school
graduate preferred, over 23
years old, capable handling
volume. See MR. BAKER,
809 W. Lake-st., or phone
Haymarket 7906.

DICTAPHONE OPERATOR.
Must be thoroughly compe-
tent, experienced, and able
to turn out good amount of
work. High school educa-
tion preferred. Permanent
position. Salary $110. Ap-
ply Room 605,
64 E. Jackson-blvd.
LYON & HEALY, INC.

DICTAPHONE OPERATORS.
Experienced. Permanent
positions. EDWARD E.
STRAUSS & CO., 402 S. Mar-
ket.

DICTAPHONE OPERATOR—
PERMANENT POSITION, GOOD OPPORTU-
NITY FOR BRIGHT, EXPERIENCED WOM-
AN; WEST SIDE; CAPABLE OF WRITING
OFF LETTERS PREFERRED; STATE AGE,
EXPERIENCE AND FORMER SALARY. AD-
DRESS C K 338 TRIBUNE.

DICTAPHONE OPERATOR—YOUNG LADY,
experienced; prefer one with stenographic
knowledge, if possible; good steady position;
good starting salary; 8:30-12, 1 to 5; 12 Sat-
urday; pay each week; good chance for ad-
vancement to right applicant with initiative
and personality. Address D X 346, Tribune.

DICTAPHONE OPERATOR—
State experience and salary.
Address D F 75, Tribune.

DICTAPHONE OPERATOR.
H. S. grad. Experienced and capable. Good
opportunity loop bank. Address D X 204,
Tribune.

DICTAPHONE OPERATOR — WELL EDU-
cated young lady, one or more years' ex-
perience; capable of turning out neat and
accurate work; salary $100 to start. Ad-
dress Mr. Horne, WILSON-JONES LOOSE
LEAF CO., 3300 Franklin-blvd.

DICTAPHONE OPERATOR—EXP. FOR SEC-
retarial position; must also know short-
hand; exceptional opportunity. Address D
L 413, Tribune.

DICTAPHONE OPERATOR—EXPERIENCED,
also familiar with clerical work. Room
1141, 111 W. Washington-st.

DICTAPHONE OPERATOR—EXPERIENCED,
permanent position; south Sider. Mr.
Mann, 4043 Drexel-blvd.

DICTAPHONE OPERATORS—EXPERIENCED
or good beginner; permanent position in
large law office. Apply 208 W. Randolph-st.

DICTAPHONE OPERATOR—EXPERIENCED.
PRENIX CHEESE CO., 218 W. Ohio-st.

DOMESTICS.
Saleswomen for our semi-
annual cotton goods sale;
must be experienced yard
goods saleswomen.
L. KLEIN,
Halsted, 14th and Liberty.

EDIPHONE OPERATOR.
West Side, 15 minutes from Loop; state ex-
perience; salary desired. Address D S
322, Tribune.

EDIPHONE OPERATOR—A GOOD OPENING
for an efficient operator in sales dept.; must
be able to handle semi-technical work. Apply
BASSICK MFG. CO., 2650 N. Crawford.

ELLIOTT-FISHER

BILLING MACHINE
OPERATORS.
We are needing beginners
and experienced operators.
Those who have knowledge
of typewriting can be trained
for this work and every op-
portunity will be given for
promotion, which will bring
increased salary.
SEARS, ROEBUCK & CO.,
Homan-av. & Arthington-st.

ELLIOTT-FISHER
BILLERS.
We can use several experienced, also several
good junior operators. Call Room 501, 37
S. Wabash-av.

ELLIOTT-FISHER OPERATOR — GENTILE,
for sales department office; hours
8:30 to 4:30; salary $75 per mo. to
start; splendid opportunity for the right girl.
Address E D 200, Tribune.

ELLIOTT-FISHER OPERATOR — EXPERI-
enced in billing, adding attachment. Must
be good accurate. Permanent. 623 S.
Wabash, 2d Floor.

ELLIS LISTING MACHINE OPERATOR—
For loop bank. Apply MR. HULTGREN,
1 W. Madison, 2d floor.

EXCEPTIONALLY
GOOD
FOR
GIRLS
16 years and over
who are interested in clerical work. These positions offer advancement for girls who can figure.
GOOD STARTING SALARY.
SEARS, ROEBUCK & CO.,
Homan-av. & Arthington-st.

FILE CLERKS.
INDEX CLERKS.
Girls and women are
wanted to learn this very
desirable work. This is
a very high type of office
work; grammar school
education, neat appear-
ance, and desire to learn
only qualifications nec-
essary to secure a posi-
tion with the highest
starting salary; the work
is permanent all the year
around.
PHILIPSBORN'S,
CONGRESS AND PAULINA.

FILE AND INDEX CLERK—EXP.; MUST
have mail order exp.; salary $17-$20 per
week. Apply
NATIONAL WATCH AND JEWELRY CO.,
1460 W. Madison-st., 2d floor.

FILING CLERK—LARGE LOOP OFFICE;
short hours; liberal salary; pleasant work;
$22.50 preferred, but not essential; give phone.
Address E J 207, Tribune.

GENERAL OFFICE WORK.
Young lady for miscellane-
ous work. Pleasant office;
good opening for bright, ac-
tive person. Prefer high
school graduate. State age,
experience, and salary ex-
pected. Address E D 212,
Tribune.

WANTED—FEMALE HELP.
Stores and Offices.

GENERAL BOOKKEEPER.
Man for position in north side bank; state
experience. Address D F 79, Tribune.

GIRLS.

BETTER POSITIONS.
HIGHEST SALARIES.
BEST HOURS IN CHICAGO,
8 TO 4:30.
CLOSE SATURDAY AT 12.
Many attractive, permanent
positions in our light, airy
offices for young ladies, 15-25
years of age, with or without
experience, for filing, check-
ing, and mail opening.
Excellent opportunity for
young ladies with high school
education as stenographers
and in other office positions.
SPIEGEL-MAY-STERN CO.,
1061 W. 35th-st.

GIRLS.
MESSENGERS.
15 years and over.
Those employed will be
given messenger work for
two or three weeks and will
then be promoted to filing
and clerical work, in which
there is splendid opportunity
for promotion.
Good starting wage.
SEARS, ROEBUCK & CO.,
Homan-av. & Arthington-st.

GIRLS FOR FOLDING,
mailing, and inclosing; no
experience necessary; fine
working conditions; close
Saturday at noon year
around. Apply at once in
person.
BABSON BROS.,
2845 W. 19th-st.

GIRLS
16 years old or over for fold-
ing and enclosing circulars
and other light office work;
steady positions; close ½ day
Saturdays all year. Apply
ready for work.
JOHN MAGNUS & CO.,
1039 W. 35th-st.

GIRLS
18 to 25 years
for envelope addressing.
Plain handwriting essential.
Half day Saturday.
LEONARD MORTON & CO.,
1433 S. Wabash-av.

GIRLS 16 YEARS OF AGE
and over for general office
work. Apply PERCIVAL B.
PALMER CO., 367 W. Ad-
ams-st.

GIRL
As department timekeeper in large can
mfg. plant; experience preferred; salary $18
per week.
AMERICAN CAN CO.,
3951 S. Canal-st.

GIRLS
for general office work, such as longhand
addressing, filing and sorting correspondence.
Near Northwestern station.
WOMAN'S WORLD,
107 S. Clinton.

GIRL,
Over 17 years of age, for general office
work in manufacturing office of large west
side manufacturing company.
A. STEIN & COMPANY,
1151 W. Congress-st.
Corner Racine-av.

GIRLS — FOR FACTORY
stock work. Must be able to
figure. Kellogg Switchboard,
1066 W. Adams-st.

GIRLS—WE HAVE OPENINGS IN OUR OF-
fice for general office work, pricing, invoices,
typing and ledger work. Preference given
to those with some experience.
GEO. RASMUSSEN CO.,
1060 Crosby-st.

GIRLS,
16 to 17 years for general office work;
opening in several departments; cafeteria;
ideal conditions. Larkin Co. of Illinois, 3617
S. Ashland-av., Evanston.

GIRL—FOR RETURN GOODS
desk. LOREN MILLER &
CO., 4722 Broadway.

GIRL—FOR GENERAL OFFICE WORK; ONE
who thoroughly understands bookkeeping
and can operate typewriter. Also work on
payroll. Must be quick and awake girl who
likes figures. State fully your experience, also age
and salary expect. Address B M 290, Tribune.

Girl for General Office
WORK IN LARGE RETAIL AUTOMOBILE
BUSINESS, NORTHWEST SIDE; STATE
EXP. ALSO SALARY EXPECTED. AD-
DRESS D L 173, TRIBUNE.

GIRL—GENL. WORK. SMALL LOOP OF-
fice; high and bus. education; steno., filing,
information, and switchboard exp. Address
D D 325, Tribune.

GIRLS—FOR CHECKING MERCHANDISE
in wholesale novelty house; good salary to
start; rapid promotion. S. M. & R. CO.,
115 S. Market-st.

GIRL—BRIGHT, FOR ERRAND AND SPE-
cial mail order work; 14 to 16 years of age.
STEVENS DAVIS CO.,
1230 Jackson-blvd.

GIRLS
for office work; must be bright; no exp. nec.
Address D E 350, Tribune.

GIRL — EXPERIENCED IN FILING AND
general office work must be good penman;
no knowledge as stenographer required. Ap-
ply Room 1305, 123 W. Madison. Salary $16.

GIRL—BRIGHT, 16 OR 17 YEARS, FOR
filing; experience not necessary. Chance for
advancement. WESTCHESTER FIRE INS.
CO., 343 S. Dearborn-st.

GIRL—16, FOR OFFICE WORK. ONE WITH
H. S. education preferred; experience un-
necessary. Illinois Life Insurance Co., Illinois
Life Bldg., 1212 Lake Shore-dr.

GIRL—BRIGHT, ACCURATE AT FIGURES,
for billing department; advertising agency
experience preferable. Good position, with
good salary. Apply Rm. 173, Steger Bldg.

GIRL — GENERAL OFFICE WORK; ONE
who can take care of books.
UNITED LIGHT CO.,
6913 Stony Island-av.

GIRL—OR YOUNG LADY—FOR CLERICAL
work in office of FAMOUS CLOTHIERS,
Madison and Halsted.

GIRL—16, FOR GENERAL OFFICE WORK;
good writer. STEELE-WEDELES CO., 232
N. La Salle-st.

GIRL—EXP., FOR GROCERY AND DEL-
icatessen. Home Provision Co., 3124 Law-
rence-av., cor. Troy-st.

GIRL—BRIGHT, OVER 16 TO WAIT ON
Will Call Dept. and do light office work.
D. S. KOMISS, 201-203 S. State.

GIRL—BRIGHT, FOR ENTRY AND LEDGER
work with knowledge of stenography. State
salary. Address D X 137, Tribune.

GIRLS—GENERAL OFFICE WORK WITH
typist experience. Steady positions. S.
Klein & Co., 1315 W. Congress.

GIRL—NEAT, YOUNG, FOR DENTIST'S OF-
fice in loop; $8 week; increase with efi-
ciency. Address N 532, Tribune.

GIRL — FOR LIGHT OFFICE WORK; NO
experience necessary; $10 week. Apply be-
tween 10-1, 320 W. Illinois-st.

GIRL—TO FOLD LETTERS AT MAILING
desk, loop district; give age and salary ex-
pected. Address N 591, Tribune.

GIRL—TO WORK IN OFFICE; $10 A WEEK.
Apply IDEAL TOWEL CO., 180 N. Mar-
ket-st.

GIRL — FOR GENERAL OFFICE WORK;
state experience, references and salary de-
sired. Address D S 310, Tribune.

GIRL—OVER 16; FOR CLERICAL WORK IN
tailor shop. M. BORN & CO., 540 S. Wells.

WANTED—FEMALE HELP.
Stores and Offices.

GIRLS.
Interesting Work
with
Excellent Opportunities
for
Advancement
Is Open for
Girls and Young Women.
File Clerks,
Timekeepers,
Record Clerks,
Statistical Clerks.
ATTRACTIVE WORKING HOURS, HALF
DAY SATURDAY.
Our Employment Office is
located at
48th-av. and 24th-st.
WESTERN ELECTRIC CO.,
INC.,

GIRLS
AND YOUNG WOMEN
WITH A
HIGH SCHOOL EDUCATION
to do preadjusting in our cor-
respondence dept. No expe-
rience necessary. If you want
to become a correspondent
this is your opportunity, as
preadjusters are given every
chance to learn this very in-
teresting work. Call at once.
MONTGOMERY WARD & CO.
618 W. Chicago-av.

GIRLS.
INSPECTORS AND
WRAPPERS
over 16 years of age. Must
bring proof of age. Apply
Employment office, 8th floor.
Take Adams and Dearborn
elevators.
THE FAIR.

GIRLS
for mail work. Temporary
and permanent. No piece
work. Straight salary basis.
Congenial surroundings. No
experience necessary. Apply
Room 605, 64 E. Jackson-
blvd.
LYON & HEALY, INC.,

GIRLS 16-18 YEARS
for miscellaneous work in
our office. Bring school or
birth certificate.
Ideal working conditions.
Half day Saturday.
LEONARD MORTON & CO.,
1516 S. Wabash-av.

GIRLS
For addressing dept. work. Temporary
work, filing, clipping, etc.; no experience re-
quired; position for permanent
connection for bright girl. Apply Monday
morning ready for work. See Mr. Simpson,
HEGLE MACHINE CO.,
22d and 54th,
On Douglas Park L.

GIRLS TO OPERATE BILL-
ing machine. Must be expe-
rienced. Apply PERCIVAL
B. PALMER CO., 367 W.
Adams-st.

GIRLS.
RAVENSWOOD.
Young girls, experienced enclosing and
mailing dept. work; good working condi-
tions; good starting salary. Also have divi-
sions for beginners. Call Monday. Stat.
Baker, 2154 Lawrence-av., Monday morning.

GIRL—COMPETENT, INTEL-
ligent, for stenographic and
general office work. Bilt-
more Shirt Co., 302 S. Wells.

GRAPHOTYPE OPERATORS
—Experienced. Steady posi-
tions with good starting sal-
aries. Close ½ day Saturday.
Apply at once ready for
work.
JOHN MAGNUS & CO.,
1039 W. 35th-st.

LADY — YOUNG. ALL GIRLS EM-
ployed in our home made candy shops are
accommodating, capable, and reliable. Their
intelligence and energy is above the average;
and so is their salary. Some evening and
Sunday work, but not much. One opening
at present. RING TING CANDY SHOP,
1353 Sherman-av., Evanston.

LADY—YOUNG, AS STENOGRAPHER BY
large clothing mfg. business, a young col-
lege graduate with some previous experience.
This work will find an excellent op-
portunity; give full details, education, expe-
rience and salary expected. Address D K 126,
Tribune.

LADY—YOUNG, FOR OFFICE OF LARGE
corporation to do card posting. This is an
excellent position for a wide awake girl who
is a rapid and good writer. State salary ex-
pected and phone number. Address C K 528,
Tribune.

LADY — YOUNG, 18-25 YEARS OF AGE,
for clerical position; splendid opp. to learn
key punching and comptometer work. Apply
ADDRESSOGRAPH CO.,
319 W. Ontario-st.

LADY—YOUNG, LIVING ON S. S.; PHYSI-
cian's office; experience on homeopathic
pharmacy. Monday 11-12, 232 W. Garfield-
blvd., cor. Wells.

LADY—YOUNG, AS ASSISTANT BOOK-
keeper, in old established South Side real
estate office; experience required; $18 per
week to start. Address D S 188, Tribune.

LADY—YOUNG, FOR TYPING AND LONG-
hand billing; automobile experience pre-
ferred. FRANKLIN BUTLER MOTORS, INC.,
214 W. 26th.

LADY—CLERICAL POSITION WITH OPPOR-
tunity for beginner; $12 wk. Address D X
130, Tribune.

LADY—YOUNG, BRIGHT, AND AMBITIOUS,
good at figures; some typewriting. State
age and salary. Address N 439, Tribune.

LADY — YOUNG, AS DENTAL ASSISTANT;
exp. not req. State education and salary
expected. Address B M 391, Tribune.

LADY — YOUNG, BRIGHT, FOR GENERAL
office work; good work. Popular Mechan-
ics, 200 E. Ontario-st.

LADY—FOR OFFICE; SMALL SAL. WITH
shorthand course. Address N 173, Tribune.

LEDGER CLK.—FOR CUSTOMERS' LEDGER;
wholesale merchandise house. Central Mfg.
district; high school education; excellent
working cond. Address D T 383, Tribune.

LEDGER CLERK — LARGE SOUTH SIDE
manufacturing concern, near L; state age,
references, and salary to start. Address C E
171, Tribune.

LEDGER CLERKS EXPERIENCED; ON
special work. Apply 1127 N. La Salle-st.

Longhand Addressers,
Typists,
and other good paying general office positions.
THE CLEMENT CO.,
1550 Indiana-av.

MOON HOPKINS
OPERATOR.
We offer a permanent po-
sition and good salary to an
experienced Moon Hopkins
operator. Apply Blue Valley
Creamery Co., 700 S. Clin-
ton-st., Chicago, Ill.

MULTIGRAPH OPERATOR.
Splendid opportunity for experienced mul-
tigraph operator; best paying position in the
city; when you reply give age, experience
and salary expected. Address D S 474, Trib-
une.

MULTIGRAPH OPERATOR — EXPERI-
enced; good salary for right party. Amer-
ican Field Seed Co., 1929 W. 43d-st. La-
fayette 1135.

MULTIGRAPH OPERATOR—EXPERIENCED.
Low's Letter Service, 175 W. Madison.

WANTED—FEMALE HELP.
Stores and Offices.

MORE TELEPHONES.
MORE OPERATORS.
32,000
more phones today than a
year ago means
GREATER
OPPORTUNITY
for Chicago young women
to secure
DESIRABLE,
PERMANENT
WORK.
Minimum salary
$15.00
per week.
We can show you how
to make more.
See
MISS BURKE,
OPERATORS' TRAINING
DEPT.,
ILLINOIS BELL
TELEPHONE CO.,
311 W. WASHINGTON-ST.,
9TH FLOOR.

OFFICE POSITIONS.
GENERAL CLERKS,
STENOGRAPHER,
DICTAPHONE OPERATORS,
COMPTOMETER
OPERATORS,
FILE CLERKS.
Apply Employment Depart-
ment,
Edison Electric Appliance
Co., Inc., 5660 W. Taylor-st.
Take Garfield Park "L" to
Columbus Station.

OFFICE CLERK—
ONE MUST BE A NEAT WRITER, FOR
position in our general office.
GOOD STARTING SALARY AND PLEAS-
ANT WORKING CONDITIONS IN LIGHT,
AIRY OFFICE. WITH EXCELLENT OPPOR-
TUNITIES FOR ADVANCEMENT. APPLY
DIRECT TO GENERAL OFFICE MANAGER,
10TH FLOOR, CENTER ELEVATORS.
ROTHSCHILD & COMPANY,
STATE, JACKSON AND VAN BUREN.

OFFICE CLERK.
Young lady, with record or entry work ex-
perience; must be neat and rapid worker,
and come well recommended. State fully ex-
perience, age and salary. Address D X 399,
Tribune.

OFFICE CLERK—YOUNG LADY 16 TO 18
years of age, to learn filing and other office
work; experience unnecessary; Loop office;
preferably one with typewriter experience,
though not necessary. Address D P 535,
Tribune.

OFFICE ASSISTANT — GOOD PENMAN;
preferably some one with insurance expe-
rience; 8:30 to 4:30; salary $80 to
start; gentile only need apply; kindly state
age, experience, education. Address E D 205,
Tribune.

OFFICE GIRL—18 YRS. OLD; QUICK AND
accurate at figures; also on detail wk.; must
have fair hand; salary $15, plus attendance
premium and bonus. Address D K 516,
Tribune.

OLIVER OPERATOR—BILLER OR TYPIST.
No experience necessary. $12. MISS
DOYLE, 310 W. Washington-st.

OPERATOR
For Burroughs bookkeeping and posting
machine; pleasant position, modern office. $28
per wk., half day Sat.; city references re-
quired; must be capable of doing volume of
correct work; prefer applicants living on
West or Northwest Side. Address D S 250,
Tribune.

PRIVATE SECRETARY — TO PRESIDENT,
large manufacturing concern, between Chi-
cago and Milwaukee; state experience and
compensation expected; completely stenographer
with knowledge of bookkeeping neces-
sary. Address A C 8, Tribune.

RECORD CLERK—PERMANENT; SPEEDY
and accurate; good opportunity. U. A. R.
CO., 43d and S. Western-blvd.

SALESWOMEN.
We have vacancies for several capable sales-
women. These positions offer liberal sala-
ries and unusual opportunity to those who
are in a position to work steadily. We can
also use a limited number of saleswomen
whose household duties prevent them from
working more than 3 or 4 days a week at
salaries in excess of those commonly paid
for short hour work. Pleasant conditions and
very pleasant and you will do well to apply
early at the Superintendent's office, 3d floor.
W. A. WIEBOLDT & CO.,
Milwaukee-av. at Paulina-st.

SALESWOMAN.
An experienced stationery
and book saleswoman; steady
position to competent wom-
an.
L. KLEIN,
Halsted, 14th and Liberty-sts.

SALESLADIES—FOR AFTERNOONS AND
evenings; must be tall and well appearing;
for millinery stores located on North, West,
and Northwest sides. Apply 10 to 12 a. m. Mil-
linteria Chicorp., 163 N. Wabash-av.

SALESLADY — READY TO WEAR, FOR
popular price store. Who can also assist
with buying, in a Michigan town over 30,000
population; only producer need to apply.
Write for interview. Address E B 33, Tribune.

SALESLADY—TO TAKE CHRG. OF READY
to wear dept.; General store, live Michigan
town 10,000 pop. Give full particulars
and phone in first letter. Address D J 214,
Tribune.

SALESLADY.
Experienced on cloaks and suits. Apply
UPTOWN STYLE SHOP, 4653 Sheridan-rd.

SALESLADY — WELL QUALIFIED ATTENTION
Women—Experienced, cloak and suits; per-
manent position; well established store. THE
WOMAN'S SHOP, INC., 62319 S. Halsted.

SALESWOMEN.
Salary and commission. Apply Supts office,
Leiter Bldg.

SALESLADY—FOR MILLINERY DEPT.;
must be able to make hats. Apply N. S.
LENCE, 19 E. State-st. MISS HAGE-
MEYER, 3d floor.

SALESLADY—MILLINERY, WITH A FOL-
lowing, for Michigan-av. shop. Address
D J 175, Tribune.

SALESLADY — AT FOR CLOAKS AND
suits; Roosevelt-rd.; experience preferred.
LIEBLING & TYLE SHOP, 2708 W. Division.

SALESLADIES—EXPERIENCED IN MILLI-
nery; must speak Polish. Call Victory 4656.

SALESLADY—SHOE DEPT.; STEADY PO-
sition. The Crown Store, 5839 Wentworth.

SECY.-BOOKKEEPER—WIDE AWAKE, HON-
est worker; accurate stenog.; familiar with
office routine; capable of initiative and re-
sponsibility, with high class ex. Address N
329, Tribune.

SECRETARY AND STENO.—MUST HAVE
and ability. Address D P 513, Tribune.

SKIP TRACER AND INVESTIGATOR—
Neatly dressed, bright, shrewd young wom-
an; experience unnecessary but preferred; re-
quit getter has big opportunity; unless quali-
fied, persistent, and permanent do not apply;
state age, qualifications, and phone number
for appointment. Address D C 591, Tribune.

STENCIL CUTTERS — FOR ADDRESSING
machine; must have mail order experience; highest
salaries paid; can make $25-$33 per week.
Apply INTERNATIONAL WATCH AND JEW-
ELRY CO., 1460 W. Madison-st., 2d floor,
Mail Order Dept.

STENO.—MUST BE FAST AND ACCURATE
at 70 W. Washington-st. Apply Monday.
MORGAN & HASTINGS MFG. CO.

STENOGRAPHER — LIVE BEGINNER; $10
a week to start. Apply 10 a. m. Monday.
7030 Stony Island-av.

STENOGRAPHER AND BOOKKEEPER—
Exp. 160 N. Wells-st. R. 419.

STENOGRAPHER — TO OPERATE OLIVER
tabrite; 1179 W. Washington. R. 1008.

STENOGRAPHER—BRIGHT, NEAT; STATE
age, salary. Address D K 129, Tribune.

WANTED—FEMALE HELP.
Stores and Offices.

STENOGRAPHER—FOR PO-
sition with machinery con-
cern. Would be expected to
operate ediphone occasional-
ly. Long experience not nec-
essary. We can provide fa-
vorable opportunity for some
bright girl if competent.
State salary expected. Ad-
dress D L 363, Tribune.

STENOGRAPHERS
in large loop wholesale cloth-
ing firm; Gentiles; good fu-
ture; also one dictaphone op-
erator.
ED V. PRICE & CO.,
319 W. Van Buren-st.

STENOGRAPHER,
about 20 years of age, with
at least 6 months' experience.
BUTLER BROTHERS,
426 W. Randolph-st.

STENOGRAPHER
who can operate dictaphone.
SCOTCH WOOLEN MILLS,
813 W. Adams.

STENOGRAPHER
and office assistant, experienced, appreciating
pleasant office; hours 8:30 to 4:30; splendid
chance for advancement; salary $80 to start;
Gentiles only need apply; state age, experi-
ence and education. Address E D 204,
Tribune.

STENOGRAPHER—GOOD EDUCATION, EX-
perience and record, shorthand and other
responsible work in wholesale house; hours
8 to 5:30; Saturdays 1 p. m.; exceptional
opportunity for one who likes work and
permanent position. State age, experience
and salary required. Address D X 135,
Tribune.

STENOGRAPHER — UNUSUAL OPPORTU-
nity is offered a young woman of steno-
graphic ability and personality in the office
of the president of one of Chicago's oldest
and largest houses. Only applicant qualified
to advance to the position of private secre-
tary will be considered. Address B J 211,
Tribune.

STENOGRAPHERS.
We have several openings for competent
stenographers with 2 to 5 years' actual ex-
perience; good salary; permanent positions.
Ask for H. Alcan.
HARRIS BROS. CO.,
1349 W. 35th-st.

STENOGRAPHER—THOROUGHLY EXPERI-
enced and competent. Location few blocks
north of loop. Convenient to Grand-av. L
of L and surface lines. Apply in own hand-
writing stating age and experience. Refer-
ence required. Salary about $25 per week.
Address C Y 480, Tribune.

STENOGRAPHER.
High school graduate, with at least three
years stenographic experience. Write, stating
age, education, and experience. Address D A
590, Tribune.

STENOGRAPHER.
This is a chance for a girl who desires a
position with an unusual opportunity, a
good starting salary, and pleasant surround-
ings. Call Seth Sciders, Inc., 155 E. Superior.

STENOGRAPHER — EXPERIENCED YOUNG
lady; high school education, neat appear-
ing and competent to turn out high class
work; permanent position in large loop of-
fice. Apply Monday afternoon at 208 W.
Randolph-st.

STENOGRAPHER—GENERAL OFFICE WRK.
must be accurate and dependable; perma-
nent position and good working conditions in
financial district; state experience, age, ed.,
and starting salary desired. Address D P
429, Tribune.

STENOGRAPHER—FEMALE.
Experienced, 25 to 30 years of age, neat,
for wholesale grocery, South; state experi-
ence, references, age, and salary expected.
Address D A 595, Tribune.

STENOGRAPHER — YOUNG LADY FOR
straight stenographic work in loop office;
must be rapid in taking and transcribing dic-
tation; most congenial surroundings; salary
to start, $25 per week. Address D X 349,
Tribune.

STENOGRAPHER — YOUNG LADY; MUST
be experienced and capable; $20-$25. Per-
manent position.
NATIONAL ART NOVELTY CO.,
1453 W. Harrison.

STENOGRAPHER — MUST BE EXPERI-
enced, neat and rapid; familiar with general
office work and good at figures; state experi-
ence and salary expected. Address D X 191,
Tribune.

STENO. — WHO OPERATES BUTTON
switchbd., can run email set books and bdle.
off, detail; must have pleasing personality;
sal. about $24; give age, exp. Address D X
336, Tribune.

STENOGRAPHERS — 2 IN SALES ORGANI-
zation, S. W. Side; both will lead to good
positions as soon as work is mastered; salary
$25 to start; give age, experience, religion,
and nationality. Address D H 255, Tribune.

STENOGRAPHER—NORTH SIDE; HIGH
class concern; give age, experience, religion,
pleasant surroundings, good future with
growing concern. Open Saturday 9 a. m. for in-
terviewing. Room 312, 4750 Sheridan-rd.

STENOGRAPHER—WILLING TO ACCEPT
position consisting mostly of typist work
in sales promotion office; good salary. Gentile.
Give particulars and phone number. Address
D K 123, Tribune.

STENOGRAPHER—MUST BE ACCURATE
and speedy. We have an excellent open-
ing for the right party. Apply G. K. LINTON,
MASTER TRUCK, INC.,
2381 Archer-av. Victory 4750.

STENOGRAPHER.
Young woman, capable and well educated.
Permanent position; $25 per week. POOLE
BROS., 81-89 W. Harrison.

STENOGRAPHER—LOOP OFFICE. PLEAS-
ant working conditions. Must be accu-
rate. State experience and salary desired.
Address D L 100, Tribune.

STENOGRAPHER — YOUNG LADY; PER-
manent position. Underwood machine.
M. B. AUSTIN & CO.,
108 S. Des Plaines-st.

STENOGRAPHER — WITH ADVERTISING
experience. State age, education, and salary.
Replies treated in confidence.
Address N 95, Tribune.

STENOGRAPHER—EXPERIENCED, CONVE-
nient for morning work. Loop office. Good
salary. American Field Seed Co., 1929 W.
43d-st. Lafayette 1135.

STENOGRAPHER—WHO IS ALSO EXPERI-
enced dictaphone operator; desirable per-
manent position; state age, experience, and
salary desired. Address D J 440, Tribune.

STENOGRAPHER—PROTESTANT; $18; RAP-
id advancement; publishers of church mu-
sic and books. Glad Tidings Publishing Co.,
1340 W. 35th-st.

STENOGRAPHER—EXPERIENCED; PER-
manent position in sales dept.; opportunity
for advancement. See Mr. Green. GOOD-
MAN MFG. CO., 4834 S. Halsted.

STENOGRAPHER — EXPERIENCED OR BE-
ginner with some knowledge of Spanish.
Apply SPANISH-AMERICAN SCHOOL OF
SPANISH, 14 W. Washington, Rm. 712.

STENOGRAPHER—PLEASING PERSONAL-
ity, age open, office, Chicago-av. and
Michigan-blvd. Give age, exp., nationality,
and salary desired. Address D J 428, Tribune.

STENOGRAPHER—EXPERIENCED, SMALL
loop office; hours 9 to 5. Salary $25.
State age and experience. Address D H 272,
Tribune.

STENOGRAPHER—LAW; EXPERIENCED;
in first class law office; permanent; state
experience and salary expected. Address N
543, Tribune.

STENOGRAPHER—FOR GENERAL OFFICE
and store, $18.
SIEBERT'S FT. PEN SHOP,
31 N. Dearborn-st.

STENOGRAPHER—WITH HIGH SCHOOL
education on Remington machine. Perma-
nent position. Call 65 W. Madison-st., 4th
floor.

STENOGRAPHERS—(2) — DESIROUS OF
studying music, voice, dramatic art or
business course in any conservatory or school.
ED. AID SOCIETY, Rm. 702, 110 N. Wabash.

STENOGRAPHER—EXPERIENCED; CAPA-
ble of developing secretarial ability; un-
usual opportunity. Monroe 6469, ANN
LEE, INC., 628 W. Jackson.

STENOGRAPHER — IN REAL ESTATE,
building, and architectural office; thorough-
ly experience. Rm. 706, 140 N. Dearborn.

STENOGRAPHER—WITH OFFICE EXPERI-
ence. Apply WOLFSON'S INC., 3115 Lin-
coln-av.

STENOGRAPHER—WITH EXPERIENCE IN
publishing or circulation preferred. Ad-
dress D X 381, Tribune.

STENOGRAPHER—MUST HAVE EXP. IN
space and contract dept.; large advertising
agency. Ph. Harrison 8497. MR. GROBE.

STENOGRAPHER — EXPERIENCED, PER-
manent position; ocean steamship office

WANTED—FEMALE HELP.

Stores and Offices.

WOMEN, YOUNG, FOR PERMANENT positions in the long lines department of the Illinois Bell Telephone Company. Good salaries paid while learning and a good future for the right girls. Our working conditions are excellent. A delightful rest-room is furnished in which to spend relief periods. We will be glad to explain further to any girl interested, between the ages of 17 and 28, who is a grammar school graduate. MISS WESTBY, Room 807, 311 W. Washington-st.

WOMAN—BETWEEN 30 AND 35, WILLING to learn and do a little bookkeeping and other office work; unusual opportunity for one willing to learn business and make herself generally useful. Apply in person, 5:30 p.m. to 6:30 p. m. Jan. 29. JOHN M. HAGARTY & CO., 608 S. Dearborn-st.

YOUNG LADY

to assist sales manager as secretary. Must be able to take shorthand; good salary, permanent position. Apply between 9 and 11 a. m. at 315-317 S. Wabash-av., 1st floor. Ask for Mr. Ecker.

YOUNG LADY—FOR GENERAL OFFICE work; office located on South Side; permanent position; good surroundings. Give age, education, experience, phone, and starting salary; Protestant preferred. Address D L 501, Tribune.

YOUNG LADY—IN ETHICAL DENTAL OFfice, to assist at chairs and care of operating rm.; clerical work taken care by sec.; must have exp., be neat and willing; no others need apply; perm. position to right party; state salary. Address B X 496, Tribune.

YOUNG LADIES—FOR OFFICE WORK, addressing, filing, typing, etc.; 20 years old or over; mail order experience preferred but not necessary; state age, experience, and salary expected. Address D J 437, Tribune.

YOUNG LADY—AS CASHIER AND PAY roll clerk for southwest side manufacturing concern. Must be quick, accurate, and good penman. State salary. Address D B 297, Tribune.

YOUNG LADY

to do clerical work in credit department. Excellent opportunity for advancement. O. W. Richardson & Co., 125 S. Wabash-av.

YOUNG LADY—CLERICAL WORK; PERMAnent; good opportunity; starting salary $15 to $17 a week, according to ability; no experience necessary. State age and experience, if any. Address D X 163, Tribune.

YOUNG LADY—NEAT APPEARING; FOR clerical work; ambitious and wide awake; fine opportunity. 623 S. Wabash, 2d floor.

YOUNG WOMAN—POLISH SPEAKING; FOR position as interpreter. Address E D 406, Tribune.

YOUNG GIRL—BANK; BOOKKEEPER AND typist; only experienced apply. First Italian State Bank, 773 Fouquet-pl. Monroe 4354.

YOUNG LADY—CAPABLE, FOR CASHIER. Apply 227 W. Madison, 2d floor.

100—GIRLS—100

See our Employment Manager.

Here are some of the positions: We have open today order writers, filers, indexers, sorters, mail openers, typists, addressers, adding-machine, graph operators, and many other office positions. Investigate this ad. Our hours are short and our pay liberal. In addition we distribute a bonus in which every one shares.

CHICAGO MAIL ORDER CO.,
2611 INDIANA-AV.

100—GIRLS—100

OFFICE POSITIONS.

We can place you right now. Order writing, checking, indexing, filing, with the many other activities that are not only interesting but pay well and offer splendid opportunity for advancement. Apply today.

Short hours, good pay, bonus.
CHICAGO MAIL ORDER CO.
2611 INDIANA-AV.

10
TYPISTS
FOR
correspondence work, form letters, addressing, and fill-in work; permanent positions with a good starting salary. Apply ready for work.

HART SCHAFFNER & MARX,
36 So. Franklin-st.

20 TYPISTS.
Experienced in addressing. Open evenings. 2nd fl., 331 W. Washington-st.

Executives and Managers.

DIRECTOR OF TRAINING.

ABRAHAM & STRAUS, INC.,
Fulton-st.,
BROOKLYN, NEW YORK,
require the services of an executive head of the Training Section of the Personnel Department. Must be highly experienced and possess a thorough knowledge of department store system and training. Only applications by letter will be considered, giving full particulars.

Address
Personnel Department.
ARMOUR & COMPANY,
1355 W. 31st-st.

BUYER.
Muslin underwear, infants' wear, and corsets. Experienced in eastern markets. Splendid opening.
KLEIN BROS.,
Halsted and 20th-sts.

BOY ACTIVITY WORKER.
Experienced in promotion of activities and interested in their training for development in a large industrial concern.
Replies should furnish full details as to education and experience. State salary desired. Address A Q 380, Tribune.

WANTED—ASSISTANTS TO EXECUTIVE.
Women experienced in meeting people. This position requires strong personality. Call for personal interview 9 a. m. to 1 p. m. 81 E. Madison-st., Rm. 314. MR. HERBERT.

MANAGER.
Young woman, capable of taking charge of hosiery wash and greater department. Need not be familiar with all these lines, but must be hard worker, able to grasp ideas. BEARDSLEY & CO., 22 S. State-st.

SECRETARY—TO SALES MANAGER WITH some knowledge of sales methods and capable of handling correspondence with letters of own composition; attractive appearance and pleasing personality. Address D C 595, Tribune.

Factory and Trades.

BEADER
and embroiderer; must be able to copy beading designs. 12 E. Madison, Room 311.

BINDERY GIRLS — EXPERIENCED, FOR small shop; we cannot give steady work and want one who we can call on whenever we have work [open shop]. Address D P 526, Tribune.

BINDERY GIRLS—STEADY WORK FOR EXperienced table workers; light, pleasant workroom. NEELY PRINTING CO., 412 Orleans-st.

WANTED—FEMALE HELP.

Factory and Trades.

BINDERY GIRL—EXPER., FOR FOLDING and light factory work; $16. H. G. PFEIFFER & CO., 2702 Wentworth-av.

BINDERY GIRLS—EXPERIENCED. APPLY THE CAMPBELL CO., 134 N. Robey-st.

BUTTONHOLE OPERATOR—EXPERIENCED on Singer machine, 922 Dakin-st., nr. Sheridan L sta. Irving Park, Broadway and Halsted-st. surface lines.

CHOCOLATE DIPPERS AND packers — Must be experienced; steady work; best pay. A. G. MORSE CO., 210 N. Halsted-st.

CORSET MAKER—EXPERIENCED; POWER machines. Give phone, address, references. Address M 585, Tribune.

CUTTER.
Experienced young woman on ladies' custom made gowns; must have dressmaking experience; steady position and good pay.
BLUM'S,
Room 508, 630 S. Michigan.

DESIGNER—EXPERIENCED ON LADIES' dresses; one who has had several years' experience; will offer a good proposition for right one. Apply to HARRY GREENBERG, 1375 Milwaukee-av.

DESIGNER—EXPERIENCED, IN LADIES' dresses; opportunity for one qualified. Apply 4205 W. Madison.

DESIGNER—ON LADIES' DRESSES; GOOD chance for advancement. Apply PERRY & GREENMAN, 1218 Milwaukee-av.

DESIGNER—FACTORY EXPERIENCE, ON ladies' dresses. DOCTOR & RADMAN, 1324 Milwaukee-av., 3d fl. Armitage 0175.

DRAPERS AND OPERATORS — ON HIGH grade ladies' dresses. Must be thoroughly experienced. No others need apply; steady work. LIEBERMANN CO., 325 S. Market.

DRAPERS AND FINISHERS.
Experienced. BAILEY, 1500 Kesner Bldg., 5 N. Wabash.

DRAPER—ON HIGH GRADE SILK DRESSES. JOSEPH LEVY & CO., 1270 Milwaukee-av.

DRAPER—FOR HIGH CLASS GOWNS. Sheridan Yorge Shop, 3839 Broadway.

DRESS DESIGNER — FIRST class; must be experienced; would give interest in business to the right party.
DE LUXE LADIES' SILK UNDERWEAR MANUFACTURERS,
505 S. State-st.

DRESSMAKERS
To work on high class dresses; steady, good wages. 12 N. Market, Room 311.

DRESSMAKER'S HELPER — SEAMSTRESS— Room 621, 14 W. Washington-st.

EXPERIENCED
FINISHERS,
FLAP MAKERS.
B. KUPPENHEIMER & CO.,
18th-st. and Karlov-av.
Employment Office.

EXPERIENCED
SILK SHADE MAKERS.
Steady employment. Good pay.
KAPLAN, INC.,
1248 S. Wabash-av.

EXPERIENCED SHADE makers. Also girls to learn.
HARTMANN-MALCOM CO.
842 N. Troy.

EXPERIENC'D OPERATORS
Silk dresses. The Eisenberg Mfg. Co., 317 S. Market-st.

FINISHERS—EXPERIENCED, ON DRESSES. Florentine Dress Co., 166 W. Adams-st.

FINISHERS—ON LADIES' BLOUSES. BISSman & Kauffman, 337 W. Madison.

GIRLS,
17-25 YEARS.
Bagging and preparation work; liberal pay; good hours; ½ day Saturday. Apply ready for work.
LEONARD MORTON & CO.,
1433 S. Wabash-av.

GIRLS AND YOUNG WOMEN
For light factory work such as light machines, assembling, and inspection. This is interesting work at which you can earn good wages. Experience not necessary. Hours from 8 a. m. until 4:30 p. m., 12 noon Saturday. Apply Employment Department.
STEWART-WARNER
SPEEDOMETER CORP.,
1826 Diversey-blvd.

GIRLS—16 AND OVER, IN our lens dept.; good, clean work, under favorable circumstances; permanent positions. F. A. HARDY CO., 10 S. Wabash-av.

GIRLS,
LEARN A TRADE.
A few positions open in our clean daylight factory for girls to learn a trade; good salaries paid while learning; big opportunity for advancement; ideal conditions and right treatment.
RAND, McNALLY & CO.,
538 S. Clark-st.

GIRLS & YOUNG WOMEN
Between 16 and 30 years of age for light machine work and packing; steady work, good starting rate. Bring birth certificate if under 18 years. Apply Employment Dept.,
AMERICAN CAN CO.,
1834 Clybourn-av.

GIRLS
for light work in ideal coffee factory; hours 8 to 4:30; ½ day Saturday. Apply to Superintendent.
CHASE & SANBORN,
76 E. LAKE-ST.

GIRLS—COLORED, 25; REFINED YOUNG colored girls work in daylight factory; sewing on silk lamp shades; hrs. 8 to 4:30, half day Saturday, 23c an hr. to start; shade experience necessary, but must be good hand sewers. Apply with thimble, apron and shears ready for work, from 9 to 12 a. m. THE CHASE CO., 501 W. 35th-st.

GIRLS—OVER 16, FOR TOILET Article Department.
ARMOUR & COMPANY,
1355 W. 31st-st.

GIRLS—FOR LIGHT FACtory work. Apply Supt.'s office, 1807 Foster-av.

GIRLS—EXPERIENCED AND WITHOUT EXperience, to work in flower factory; easy work; light factory; short hours; good pay and permanent positions.
THE COLONIAL FLOWER CO.,
206 S. Wabash-av., cor. Adams.

GIRL—FOR CARBON DEPARTMENT; 18 years of age or older, with speed and ability; can earn $18 to $20 per week on piece work; vacation with full pay; other benefits. Apply 8th floor, 500 S. Clinton.

GIRL—TO MAKE PAPER BOXES; PLEASant, steady work; also 4 experienced stayer girls.
H. SCHULTZ AND CO.,
531 W. Superior.

GIRLS, OVER 16 YEARS,
for light bench and inspection work. Come ready to start. PHEOLL MFG. CO., 5700 Roosevelt-rd.

GIRLS—EXCELLENT PAY AND WORKING conditions.
CHICAGO NUT MFG. CO.,
2513 W. Cullerton-st.

GIRLS — FOR LIGHT FACTORY WORK; good pay, steady work. WESTERN TRIMMING CO., 500 W. Division-st.

GIRLS—FOR FACTORY—
Good pay; exp. not necessary. Apply ready for work. 2122 S. State-st.

GIRLS — EXPERIENCED IN PAPER BOX factory, PAKAGON PAPER BOX CO., 847 W. Harrison-st. Monroe 2350.

GIRLS — FOR LIGHT WORK IN CLEAN South Side factory; no experience necessary. Brewers, 6320 Harvard-av.

GIRLS—LIGHT FACTORY WORK AND assembling. Apply Aid Mfg. Co., 2629 Stewart

GIRLS—IN CANDY FACTORY. STEADY work, good pay. 311 E. Illinois.

GIRLS—FOR FACTORY WORK. Apply 720 N. Halsted-st.

GIRLS—COLORED, EXP. OPERATORS AND finishers on dresses. 3858 S. State.

GIRLS—16 YRS. AND OVER, TO PACK candy. 1784 Wilson-av.

GIRLS—FOR LIGHT ASSEMBLY, IN UP TO date factory. 2210 South Park-av.

GIRLS—2 WORK IN NOVELTY FACTORY. Apply 4755 Princeton-av.

WANTED—FEMALE HELP.

Factory and Trades.

GIRLS,
NOW IS THE TIME!
Come Out to Our Hawthorne Works and Let Us Tell You About the Interesting Work Which We Have FOR Girls and Young Women. Inspecting, Assembling, Coil Winding, Light Machine Work.

EXPERIENCE IS NOT NECESSARY; WE WILL TEACH YOU AND PAY YOU WHILE LEARNING.

OUR EMPLOYMENT OFFICE CAN BE REACHED AS FOLLOWS: DOUGLAS PARK ELEVATED, CICERO, OGDEN, OR 22D-ST. SURFACE LINES.

WESTERN ELECTRIC CO., INC.
48TH-AV. AND 24TH-ST.

GIRLS
and
YOUNG WOMEN.
In our merchandise departments we have need of wrappers, order fillers, and rechecks. You will be trained for these positions, which are permanent and offer a good starting wage.
SEARS, ROEBUCK & CO., Homan-av. & Arthington-st.

GIRLS
for light, clean factory work; steady; good pay. Come ready for work.
THE WESTERN CO.,
1738 Irving Park-blvd.
2d floor.

GIRLS AND YOUNG WOMEN
for light factory work. Experience not necessary. Also several punch press operators. Liberal starting rates and good working conditions.
CONTINENTAL CAN CO.,
2201 S. Halsted.

GIRLS AND WOMEN,
16 years old and over, for light factory work. Advanced wages. Apply ready for work.
AMERICAN CAN CO.,
3951 S. Canal-st.
4 blks. w. of Wentworth-av.

GIRLS—GIRLS—GIRLS.
100, over 17 years of age, to pack candy. Permanent positions. $14.84 per week to start.
BUNTE BROTHERS.
3301 Franklin-blvd.
Take Madison-st. car, transfer on northbound Kedzie-av. car to Franklin-blvd.

GIRLS, 18-25.
Punch Press Operators,
Assemblers.
Light work, steady employment.
Grigsby-Grunow-Hinds Co.,
906 W. Lake-st.

GIRLS—GIRLS—GIRLS
who are almost 16 years of age up to 25 years, single, for light factory work; good starting salary; no experience necessary; increased wages after learning. Apply only on day which you are ready to start.
ILLINOIS MINIATURE LAMP DIVISION,
2243 W. HARRISON.

GIRLS
between 14 and 16 years old; light, clean, factory work.
MOSES ROSENTHAL CO.,
913 W. Van Buren.
6th floor.

GIRLS
FOR FACTORY WORK.
Pleasant working conditions; modern factory. Apply ready for work.
REGENSTEIN VENDER CO.,
3440 N. Elmhurst-av.

GIRLS 16 YEARS OLD
For light, clean factory work. Good positions and excellent conditions.
JOHN D. WIGGINS CO.,
1104 S. Wabash-av.

GIRLS—OR YOUNG WOMEN—19 TO 23 years of age, to learn clean, high class factory work as inspectors; must be bright, have good education; pays $18 per week to start; permanent. State age, education, and what you have been doing. Address D X 324, Tribune.

GIRL—FOR BENCH AND LIGHT MACHINE work; modern factory on North Side (near Center-st.); good working conditions 48 hours per week, paid for 50 if full week; steady employment; good opportunity for advancement. 2032 Clybourn-av.

GIRLS — FOR LIGHT FACTORY WORK; must be over 16; guaranteed salary $15; can also make bonus; excellent opportunity. NATIONAL WATCH AND JEWELRY CO., 1466 W. Madison, 2d floor.

GIRLS
17 years and over, on light machine and bench work. Apply Felt & Tarrant Mfg. Co., 1717 N. Paulina-st.

GIRLS—TO WORK ON TAG MACHINES; experience not necessary; 48 hr. week; quit 11:50 a. m. Sat.; salary and bonus; lunch at cost; coffee and tea free. INTERNATIONAL TAG CO., 3021 Carroll-av.

GIRLS AND WOMEN — COLORED, FOR work as shapers, feeders, folders and catchers; good wages to competent help. Apply PARIS LAUNDRY, 2330 Prairie-av.

GIRLS—FOR INVISIBLE BRAIDING MAchine; experienced girls; must be high class; $50 a week; steady positions. Rm. 239, 12 N. Market-st. Franklin 5263.

GIRLS
To operate small punch press. MAYO-SKINNER MFG. CO., 2115 Elston.

GIRLS—FOR INSPECTING AND PACKING hair nets, either piece work or salary. Pp. Room wood 4587 Sunday, or Randolph 2740 Monday.

GORDON PRESS FEEDERS.
Girls to feed Gordon presses; light work and excellent surroundings. CHARLES A. BREWER & SON, 6320 Hazzard-av.

HAIRDRESSER — WITH FOLLOWING TO rent space or work on 50-50 basis in fully equipped shop in loop. 700 State Lake Bldg.

HAND SEWERS.
We are in need of several girls who are experienced hand sewers. Good salary. Permanent positions.
B. KUPPENHEIMER & CO.,
218 W. Congress-st.
Employment Office.

HAND SEWERS—EXPERIENCED. APPLY 932 Dakin-st., nr. Sheridan L station. Irving Park, Broadway, and Halsted-st. surf. lines.

WANTED—FEMALE HELP.

Factory and Trades.

HAND SEWERS ON DRESSES—EXPERIenced.
JOSEPH LEVY & CO.,
1270 Milwaukee-av.

HEMSTITCHER — EXPERIENCED; GOOD salary. Apply Supt.'s office, LETTER BLDG. STORES.

LADIES—IMMEDIATELY, 10 YOUNG LAdies of neat appearance, to assist in teaching ballroom dancing. Call personally. National Academy Dancing, 431 S. Wabash.

LADY—YOUNG, NEAT AND REFINED, FOR light factory work, booking pictures in large studio; no experience necessary. Chicago Portrait Co., 4th floor, 509 S. Wabash.

LADIES—EXP. ON MAKING DRESSES. Apply Mr. Young, 4th floor. LESCHIN, 318 S. Michigan.

LAMP SHADE SEWERS.
White and colored; exper. preferred; pleasant conditions; steady work; very good pay.
Hamilton Ross Shade Co.,
1253 S. Michigan.

LAMP SHADE MAKERS—1ST CLASS—4533 Sheridan-rd. Treloor Studio.

LAUNDRY SORTERS
For wet wash laundry 5 days per week. West Town Wet Wash, 5515 W. Madison-st.

LAUNDRESS—WHITE. CHICAGO ORPHAN ASYLUM, 5120 South Park-av. Oakland 0520.

LAUNDRESS—EXP.; MARKER AND SORTer; also girls to learn; good salary. Lake View Laundry, 3018 N. Clark.

LIFTER—EXPERIENCED ON FLAT WORK; 5 days a week. GRAND LAUNDRY CO., 368 E. 31st-st.

MANICURIST—FOR BARBER SHOP. APPLY CONROY, Drake Hotel.

MARCEL WAVER—FIRST CLASS EXP. ALL around operator who can assist in management of shop; also manicurist; salary and com. Address M 586, Tribune.

MARCELLER—EXPERT; SPLENDID POSItion; good salary; prefer one with following. Address D H 586, Tribune.

MARCELLER—EXPERT. 3551 W. ROOSEvelt-rd.

MILLINERS.
Trimmers, makers, copyists. Can get steady work at the best prices paid in the city with
THE H. F. McROY COMPANY
175 N. Wabash-av.

MILLINERS.
TRIMMERS,
MAKERS,
PREPARERS,
to work by the piece or week; highest prices paid in city; long season; steady work; hours 8:30 to 5:30; come prepared to work. Ask for Mr. Haun.
CHICAGO MERCANTILE CO.
159 N. Michigan.

MILLINERY WORKERS,
experienced on hand made hats; steady work; good wages; work always ready. Ask for Mr. George Wagner.
D. B. FISK & CO.,
225 N. Wabash.

MILLINERY WORKERS.
Experienced box machine operators on ladies' hats. Come ready to work.
E. EIGER & BROS.,
1249 S. Wabash-av.

MILLINERY TRIMMERS
and preparers experienced on ladies' hats. Come ready to work.
E. EIGER & BROS.,
1249 S. Wabash-av.

MILLINERY MAKERS.
Weekly. Also piece workers. Only those experienced on high grade hats need apply. Permanent position. Ask for MRS. SCHULHOF.
EDSON KEITH & CO.,
24 S. Michigan-av.

MILLINERY OPERATORS.
Experienced on ladies' hats. Come ready to work.
E. EIGER & BROS.,
1249 S. Wabash.

MILLINERY MAKERS.
High class, experienced, for all year around position. Apply at once. Good pay; daylight workroom.
H. TAYLOR,
30 S. Michigan. See Miss Lesser.

MILLINERY MAKERS AND COPYISTS.
Experienced; piece work; steady position; plenty of work. Archer-Schwab Co., 205 No. Michigan.

MILLINERY CUTTER—AN INDUSTRIOUS, capable lady or experienced woman can earn good wages as a millinery cutter; comfortable working conditions. 8th floor.
GAGE BROTHERS CO.,
18 S. Michigan.

MILLINERY MAKERS.
Only high grade workers apply; yearly position; no piece work; big opportunity for right girls. Louis Miller & Co., 221 N. Michigan-av.

MILLINERY TRIMMERS
and makers, at once. Apply ready for work.
MODERN HAT WORKS,
222 W. Washington.

MILLINERY MAKERS,
experienced, on first class work; daylight work room. Joseph Anderson, 30 E. Randolph, Room 1017.

MILLINERY COPYISTS AND WORKERS— Experienced.
Fashion Novelty Hat Co.,
1105 W. CHICAGO-AV.

MILLINERY WORKERS—25 GOOD MAKers can earn $25 to $35 per week, on hand made hats, all year positions. T. J. Phelan Co., 66 E. Randolph-st.

MILLINERY MAKER — EXPERIENCED; good pay; steady work. Apply HARVEY & CO., 137 S. State.

MILLINERY COPYISTS — FIRST CLASS; yearly position in loop; best wages. Apply at once. Address D F 540, Tribune.

MILLINER'S APPRENTICE—EXPERIENCED; steady positions. MARCELLE HAT SHOP, 3606 Lawrence-av.

MILLINERY MAKERS—
Trimmers and hand sewers on ladies' hats The Richard Mayer Co., 1223 S. Wabash-av

MILLINERY MAKER—AT ONCE, BE ABLE to change trimmings and fillings. 3328 W. Roosevelt-rd.

MILLINERY MAKER—YEARLY POSITION. HENDRICKSEN, 6431 Cottage Grove-av.

MILLINERY MAKER—EXPD. 723 MAE shall Field Annex Bldg.

MILLINERY MAKERS—EXP.; NO NIGHT work. Apply 4705 E. Sheridan-rd.

MILLINERY COPYISTS AND MAKERS— GLOBE HAT CO., 39 W. Adams-st.

NURSE—GRADUATE, FOR EXECUTIVE hospital position; permanent. Call and bring credentials.
THE CLARA BARTON NURSES REGISTRY, 425 S. Ashland-blvd.

OPERATORS
experienced on silk waists; good pay; steady work. HEILBRONNER, DICK & CO., 222 W. Madison-st.

OPERATORS
On power sewing machines in light pleasant factory on North Side. We offer high wages to experienced operators. Call Monday morning.
VENUS BRASSIERE CO.,
2200 Lawrence-av.

OPERATORS—BONAZ.
Experienced. Steinkrauss Co., Inc., 22 E. Van Buren. Wabash 1728.

OPERATORS.
Must have experience on power sewing machine; steady work; best pay. Apply 2322 Seeley-av., 1 block west of Robey-st. The Dandy Ready Co.

OPERATORS—EXPERIENCED ON POWER machines, to work on children's dresses; also experienced operator for machine embroidery work, handed similar to hemstitching. O'BRYAN BROS. & CODDINGTON, 2242 S. Michigan.

OPERATORS—EXPERIENCED ON METROpolitan elastic machines; also on single needle steady work. Sterling Underwear Co., 2110 W. Van Buren, 8th floor.

OPERATORS—EXPERIENCED ON WHITE duck coats, aprons, and napkins; steady work, good pay. Room 315, 338 W. Madison.

OPERATOR—EXPER. LEATHER GOODS workers on Puritan and Campbell machines. 1914 Milwaukee-av.

OPERATORS AND FINISHERS—EXPER. for high class dresses; steady wk., gd. pay. H. N. FRIED & CO., 237 S. Market.

OPERATORS—EXP. LADIES' DRESSES; come ready to work. 567 W. Roosevelt, 3d flr.

OPERATORS—EXPERIENCED ON DRESSES; colored preferred. BORGE GARMENT CO., 17 W. Quincy-st. 8th flr.

OPERATORS—PUNCH PRESS, FOR WORK on small parts; steady; apply at once. Crimer Mfg. Co., 2456 W. Jackson-blvd.

OPERATORS—EXP. ON SILK DRESSES. 2538 Cottage Grove-av.

OPERATORS—SINGER POWER MACHINES 2534 Wabash-av., 2d.

WANTED—FEMALE HELP.

Factory and Trades.

OPERATORS
EXPERIENCED
ON POWER SEWING MACHINES.
We pay you well while learning corset work.
STEADY WORK YEAR AROUND.
POWELL CORSET CO.,
913 W. Van Buren-st.
2 BLKS. WEST OF HALSTED.

OPERATORS
On Union Special 2 needle flat bed and cylinder machines.
MOSES ROSENTHAL CO.,
913 W. Van Buren.
6th floor.

OPERATORS — ON CAPS; EXPERIENCED. Room 601, 600 Blue Island-av.

PRACTICAL NURSE.
A large wholesale house requires the services of a practical nurse, one who is willing to do some clerical work. State age and salary expected. Address D S 473, Tribune.

PROFESSIONAL MODELS—FOR ADVERTISing illustration; young men, young women, children, mature business man types and characters. Ask for Mr. Wainwright before 10 a. m. Monday or Tuesday. CRAFTON STUDIOS, 640 N. Michigan.

RULING MACH. FEEDER—GIRL; MUST BE Al. 1315 W. Congress-st., 6th fl.

SAMPLE MAKER—EXPERIENCED, ON dresses. Florentine Dress Co., 166 W. Adams-st.

SEARS, ROEBUCK & CO.
Girls and women for light, clean work in our Paper Box Factory and Wall Paper Mill. Pleasant surroundings. Good wages.
SEARS, ROEBUCK & CO., Homan-av. & Arthington-st.

Sewing Machine Operator.
If you are an expd. power sewing machine operator, live on the South side and want steady position throughout the year we will pay you extremely well to star; will teach beginner also; moving north in April. Ikko Mfg. Co., 29 S. Clinton-st.

SHOE OPERATORS.
THOROUGHLY EXPERIENCED
PACKING ROOM
REPAIRERS & DRESSERS
capable of doing tan and patent leather shoes. Steady work; good pay.
SELZ, SCHWAB & CO.,
514 W. SUPERIOR.

SHOE OPERATORS.
EYELETTER.
Thoroughly experienced.
SELZ, SCHWAB & CO.,
514 W. Superior.

TABLE GIRLS [FIVE] AND FIVE INSPECtors—Also several girls to learn sewing machine work. Experience not necessary; good wages to start while learning, and an opportunity to learn work where you can make good money. Call Monday morning; 2 blocks west of Western-av. Apply Vassar Swiss Underwear Co., 2545 Diversey.

TRIMMER
AND
MILLINERY MAKERS
Experienced trimmers and millinery makers. Permanent positions for those who can qualify. Apply at once. Miss Stalcup, 318 S. Michigan-av., 3d floor.
THE LESCHIN CO.

TRIMMER — EXPERIENCED. APPLY AT once. 1112 Stevens Bldg.

Union Special Operators.
Experienced on Union Special 2 needle machines.
ELIN & GOLUB, 2234 W. 23d-st.

WAIST DRAPERS — WITH EXCLUSIVE shop experience; permanent position; good wages. WHITNEY, 1521 S. Michigan-av.

WANTED — EXPERIENCED trimmer for popular priced hats, machine and hand made. Wonderful opportunity for the right party.
GREAT WESTERN HAT WORKS,
327 S. Market-st.

WANTED — POWER machine operators. Hemstitchers on ladies' neckwear.
MORRIS, MANN & REILLY,
111 S. Wells-st., 4th fl.

WE CAN USE 150
GIRLS AND YOUNG WOMEN
Ages 16 years and over.
Day and night openings, for light factory work in our book bindery; machine and hand work; experienced and inexperienced; highest piece work rates on catalog inserting; 48 hour week. If under 18 years bring proof of age.
Employment Dept.,
W. F. HALL PRINTING CO.,
449 W. Chicago-av.

WEAVERS—GIRLS EXPERIenced on fringe and edgings.
H. F. WALLISER CO., 434 S. Wabash-av.

WEAVER—EXPERIENCED, ON PRINGE loom; good pay; steady work. WESTERN TRIMMING CO., 500 W. Division-st.

WOMEN
to inspect in our underwear factory; light, clean work; bring scissors.
MOSES ROSENTHAL CO.,
913 W. Van Buren.
6th floor.

YOUNG WOMAN—PLEASING PERSONALity, bright and energetic, good education, to train for a position that will pay $2,500 per annum eventually. Factory experience not necessary. State age, education, and business experience. Address D X 322, Tribune.

YOUNG GIRL—TO LEARN SHAMPOOING, manicuring, in high class loop shop; paid while learning; must be neat. Address D P 571, Tribune.

100—GIRLS—100
16 to 24 years.
Light, clean factory work.
No experience necessary.
Start at $14 per week.
Cafeteria lunch at less than cost.
Rapid advancement.
Under 18, proof of age required.
NATIONAL BISCUIT CO.,
1005 W. Randolph-st.

75—GIRLS—75.
Ages 17 to 25, to work in our daylight bindery, inserting and separating; experienced girls wanted but can use some that are inexperienced; good starting wages and good chance to advance. Apply Monday morning ready for work at the employment office on Grove-st. The Cuneo-Henneberry Co., 451 W. 22d-st.

20 BRIGHT GIRLS OVER 16
for light, pleasant work. Come ready for work. 1213 W. Van Buren, 5th floor.

WANTED—FEMALE HELP.

Factory and Trades.

100 GIRLS—100.
For bindery work. No experience required.
16 years of age and over.
Clean, light work.
No dangerous machines.
All hand work at tables.
Bring proof of age.
Apply ready for work. R. R. Donnelley & Sons Co., 2119 Calumet-av.

Household Help.

BUS. SCH. TEACHER WILL GIVE BUS. course and wages in ex. for housework and care 2 child. in sch. Rogers Pk. 9200.

COOK—WHITE; A PLACE WHERE A GOOD girl is appreciated; will have a good house; separate room, priv. bath; good refs. req. Heller, 5332 Everett-av. Hyde Pk. 4272.

COOK — FOR PRIVATE HOUSE IN WINnetka employing 2 other maids; must be reliable and steady. Ph. Mrs. Boal, Winnetka 450 or call Rm. 1205 Peoples Gas Bldg., Chi.

COOK — EXPERIENCED, AND GENERAL housework; must furnish good references. Highest wages paid; no children; no laundry work. 4049 S. Michigan, 2nd apt.

COOK—MUST GIVE REFERENCES, WHITE. Protestant Swedish preferred; no washing; must do some ironing. Oak Park. $20 wk. Address N 312, Tribune.

COOK—EXP. SWEDISH PREF.; REF. REquired. Call Monday before 2 o'clock. 1210 Astor-st., 4th apt.

COOK—COMPETENT AND EXPERIENCED; white; references required. Graceland 0132.

COOK—COMPETENT; 443 BARRY-AV., 2D Apartment.

COOK—COMP. WHITE PROT.; BEST REF. required. Sheridan-rd., Evanston 5376.

COUPLE — SETTLED, MIDDLE AGED, EXperienced, for private suburban country home; small family; pleasant surroundings; near town on water; good home; easy work; have ref. as to age and wages wanted; no obj. to child. Address A D 24, Tribune.

COUPLE — CAPABLE; WHITE; COOKING and housework; family of 4; references required. Phone Rogers Park 2030.

ELDERLY LADY—TO CARE FOR 3 CHILdren; good home. Call Bakery, 5732 Glenwood.

GIRL—COLORED, BETWEEN 25 AND 35 years of age, to cook and help with care of 3 children; washing and heavy cleaning done by other help. Only experienced girl, good cook, and one fond of children need apply. Good home for responsible person; $15 per week. Phone Winnetka 767, reverse charges.

GIRL — RELIABLE; MUST HAVE GOOD references; will pay $16 to $18 per week to girl who knows how to take care of house; no washing. Apply MRS. RITHOLZ, 1344 Independence-blvd., 1st.

GIRL—FOR GENERAL HOUSEWK. MUST be able to cook; family of 3 adults and boy 18; Comfortable home and pleasant conditions for a willing worker. 518 Central-av., Wilmette. Phone Wil. 797-M.

GIRL—GEN. HSWK.; WITH OR WITHOUT washing; small fam.; good wages; priv. rm. MICHEL, 4844 N. Spaulding-av. Juniper 7534.

GIRL—GOOD HOME FOR YOUNG WHITE girl who can help generally in house where another girl is kept; wages $5. Evanston 3116-J.

GIRL—FOR GEN. HSEWK.; GOOD WAGES. special privileges granted, and every consideration shown to superior girl. Address D H 88, Tribune.

GIRL—WHITE, ASSIST WITH GENERAL home work; one who appreciates good home; good wages; no children. Ph. Humboldt 1969.

GIRL—WHITE, GENERAL HSEWK.; NO washing; small family; good home and wages. 115 E. 44th-st., 2d apt. Phone Midway 8867.

GIRL—GENERAL HOUSEWORK EXPER. good home; private bath; small family. Sheridan 2644.

GIRL OR WOMAN—WHITE, COMPETENT gen. hswk.; no wash.; wood wages. Drexel 10070.

GIRL—CAPABLE GERMAN FOR GENERAL housework in 5 rm. apartment; no laundry. Phone South Shore 4707.

GIRL—EXPER. ONLY; GENERAL HOUSEwork, 10 a. m. until 7:30. 4405 Michigan, 3rd apt.

GIRL — CAPABLE, GEN. HOUSEWORK; must be able to cook; home nights if possible; no washing. 1276 Early-av., nr. Bryan.

GIRL—GENERAL HOUSEWORK; NO washing; references required; 2 in family. 5749 Kenwood-av. 1st apt.

GIRL—EXP.; COLORED OR WHITE; GEN. hswk.; 2 adults; 5 room apt.; private bath for maid. 444 Diversey-pkwy., 1st apt.

GIRL—YOUNG, TO HELP WITH HSWK.; no washing; 4 in fam.; good home; $7. Evanston 7057.

GIRL—COLORED, GENERAL HOUSEWORK, with or without washing; family of 3, small apt.; go home nights, Rogers Pk. 1092.

GIRL—WHITE, EXP. GEN. HSWK., $18; good cook; 2 adults; refs. 123 Broadway, Wilmette. Tel. Wilmette 2091.

GIRL—WHITE; EXPERIENCED; GENERAL housework; no laundry; small family. 1404 N. Kedzie. Albany 7291.

GIRL—FOR LIGHT HOUSEWORK; ASSIST care of children; no washing; $12. Rogers Park 3287. 6041 Newgard-av.

GIRL—FOR GEN. HSWK.; NO LAUNDRY; good place for right party. 2228 E. 70th-pl. Jeffrie 4802.

GIRL—YOUNG COLORED, AS NURSE FOR little boy and mother's helper; good wages. Phone Oak Park 8133.

GIRL—FOR HOUSEWORK; WHITE. IKE LIPSCITZ, 849 Leland-av., Phone Sunnyside 6034.

GIRL — GENERAL HOUSEWORK, GOOD cook; pleasant home; small family. Hinsdale. Address A R 574, Tribune.

GIRL—FOR GEN. HSWK.; NO LAUNDRY; good cook; with or without laundry; small family; small apt.; ref. Reg. Pk. 2830.

GIRL—YOUNG COLORED, AS NURSE FOR little boy and mother's helper; good wages. Phone Oak Park 8133.

GIRL—FOR HOUSEWORK; WHITE. IKE LIPSCITZ, 849 Leland-av., Phone Sunnyside 6034.

GIRL — GENERAL HOUSEWORK, GOOD cook; pleasant home; small family. Hinsdale. Address A R 574, Tribune.

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ANTED—FEMALE HELP.

Household Help.

ING HOUSEKEEPER—FOR NURSES
; man and wife preferred; good salary
at parties. 1422 Jackson-blvd.

ING HOUSEKEEPER—MIDDLE-AGED;
mall children, no washing; $14; call
. 100 E. 31st-st.

YOUNG WOMAN,
ng, healthy, active, intel-
nt, educated, and well
, willing to travel and
ble and willing to as-
e full charge of normal 3
old boy during mother's
nce, wanted to assist
her as a family member
aring for him in subur-
home near Chicago.
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salary. No application
ch does not state quali-
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be consiuered. Address
352, Tribune.

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Sheidrake 4381.

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to 5:30. Rogers Park 2088.

Hotels and Restaurants.

CAFETERIA HELPER.

an, 23 to 35 years of age; to assist
coffee cafeteria of 500 capacity;
ay or Sunday work; will pay well for
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SALLE EXTENSION UNIVERSITY,
4046 Michigan-blvd.

AKER — ASSISTANT, FOR YOUNG
men in public institution; $40 a
including board and laundry. Apply
Jan. 29, at 5009 Greenwood-av., be-
53 p. m.

REMAIDS—PERMANENT POSITION
good wages, room and meals. Be
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large cafeteria on North
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xperienced. Address E D
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ER—EXPERIENCED, LUNCHROOM;
references and salary wanted. Address
Tribune.

ERS—RESTAURANT OR CAFE EX-
in loop. Address A R 369, Tribune.

WOMEN—$20 TO $40 WEEKLY; MEN
$30 to $60; call 9 to 12 noon and 2
5 p. m. Sundays, Address D F 576, Trib.

ASHER — WOMAN; HOURS 4 TO 11
1121 Berwyn-av.

— FOR GENERAL CLEANING AND
work; salary, room board. Washington
Hospital, 2449 Washington-blvd.

FOR KITCHEN WORK IN CAFE-
Clark. 22d floor.

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WAITRESS AND USHER—MUST BE
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Apply at SPOERR'S TEAROOM,
172 W. Adams.

S—YOUNG, TO WAIT ON TABLES;
ary work; good salary; steady position.
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salary; steady position; day work.
e Candies, 5 W. Randolph.

— EXPERIENCED, WHITE; GOOD
for fine home. Apply Housekeeper,
Beach Hotel.

—WHITE, EXPERIENCED. APPLY
keeper, briar Apt. Hotel, 540 Briar-
5490 Broadway.

— CHAMBER AND CLEANERS;
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. Apply Housekeeper, 451 Belmont.

LD COUPLE — MIDDLE AGED, TO
after rooming house. Haymarket 8469.

GIRL—EXPERIENCED. SEE MR.
, Fort Dearborn Cafeteria, 125 W.
uron-st.

RESSES AND LUNCH COUNTER AT-
—White or without experience, responsible,
houses in the southwest. Fare and
to destination. FRED HARVEY, 18th-
Western Ry.

RESS—HEAD, FOR LOOP RESTAU-
must be refined and also have ability
charge of 30 waitresses; no Sunday
state age and ref. Address C E 136,

SSES—SHORT NOON HOURS; GOOD
Come ready for work 10:30 a. m.
Tel. Superior 5540.

SSES—SHORT HOURS; GOOD SAL-
steady position; no Sunday work only.
Candies, 5 W. Randolph.

SSES — EXPERIENCED; SHORT
-sunset opportunity to earn large
Apply at SUNSET CAFE.

—CAPABLE, WHO CAN BUY FOR
urant, plan meals, hire help, and gen-
erner everything; to manage small
fine opportunity is offered; give full
lars of past record, salary earned and
for no attention paid. Address D F
ibune.

N—FIRST CLASS; WHO CAN TAKE
of restaurant; must have think
experience in getting up menus and
how to cook. Give full information in
letter to attention paid. Address D F
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—FOR KITCHEN WORK; MUST
blc. room; 5 days, 8 a. m. to 4:30
p. m.; 9:30 p. m. to Sunday. 9:30
Avenue 4936. 5924 Madison-st.

Salespeople.

SSERS—10 WOMEN, WHITE, TO IN-
ladies'-specialty merchandise; must
South Side; no selling; aged 25-35;
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$30 first week. Call 9 a. m. to 5 p. m.
COLGATE & CO., 768 W. Van Buren.

—AT ONCE, 5 TO TRAVEL; DEM-
ate, and sell dealers; $40 to $75 per
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—WORK PART OR FULL TIME
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, sanitary rubber goods. Superior
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S—WITH PERSONALITY, TO CALL
housewives on North Side and suburbs
sell good staple article. Write A. S.
317, 5684 Ridge-av.

MANAGER—
an or man who will appreciate a real
portunity when offered. Also solici-
r JOE GRIEN'S WINE GRAPE JUICE
gree of seller of the highest type;
reputation. Sold in barrels, kegs and
Sales manager's job will be to build a
to consumer city and suburban sales
If you are qualified see us at once.
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JOE GRIEN & J. PAHLS,
130 W. Randolph-st.
5TH YEAR AT THIS CORNER.

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day to experienced and inexperienced
in Chicago and all U. S. A. Either full or
time; quick, regular extra cash money;
ding best silk hosiery constantly needed;
nds and acquaintances; and everybody.
and meet. We help you to profitable
ALLIED MILLS, 5 S. Wabash.

WOMEN—AN UNUSUAL OPPORTU-
for two well dressed, intelligent ladies
to represent a corporation of unusual
tional and interesting business; must
good personality, to be able to meet a
list of clubwomen; married women
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ge and salary to start. Call 9 A. M. to
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WOMEN AND CANVASSERS — BY A
Chicago manufacturer, to sell direct
home; our product is strictly high
for ambitious, hardworking saleswom-
have an exceptional future; salary or
ssion to one not afraid to work and
to up; we want an orderer. Address D
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WOMEN—TWO WELL EDUCATED,
tious young women for pleasant, profit-
child welfare work; dignified and
y educational; $35-$75 per week while
both field training is completed. ROB-
B. WISE, 1902 North American Bldg.

SLADIES—SELL $2 TO $3 DRESSES;
for 30 hours; work daily
ting many women $40 per week. For
, etc., Pickwick Mfg. Co., Fort
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SLADIES—10 REAL SALESLADIES;
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ready making; $50 per week. Mr.
700 S. Crawford-av. from 9 to 1, 2
and 5 to 8.

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and office canvassing for well known
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; large commission; big sales.
ARDS & BROWN, 105 W. Monroe-st.

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grade necessity; instant seller to suit-
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S. 525, 115 S. Dearborn-st.

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good opportunity for ladies with good
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rn-av.

SWOMEN-CANVASSERS — TO TAKE
for our excl. hosiery. Fresh Seam, 6
or $5. Chiffon, Lace Clox, Picot Top
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leads furnished; exp. demonstrators
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LADY — FOR A CLEAN SELLING
sition; no limit to earnings if willing
k; best ref. required; answering give
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SLADIES—TO SELL DIRECT TO
, world's greatest health shoes at
prices; easy to sell. Address N 109
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1511 Stevens Bldg.

SLADIES OR SOLICITORS — HOUSE
house; good money. Apply Monday
N. Campbell-av.

SWOMEN—SPECIALTY $50 TO $75
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ITORS—ON TELEPHONE AND PER-
d interviews; first class photographic
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ment.

ITOR—PHOTOGRAPHIC EXPERIENCE
make appointments for home por-
on telephone; salary and commission.
FF STUDIO, 837 E. 63d-st.

ITOR — FOR MUSICAL AGENCY.
place orchestras, restaurants, movies.
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WANTED—FEMALE HELP.

Saleswomen.

SOLICITORS — LADIES, TO SELL HIGH
ade furniture direct from factory to con-
we mean business. Call Mon., 1 to
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and more pleasant each year; recorders
ing to more than original; must have
ntelligent taste, well dressed, and attractive
nality to interview women in their
; can go to California, South, or remain
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WOMEN—CAN USE TWO CULTURED, AG-
aggressive young women, 25-35, travel our
place LYCEUM courses (highest
ass attractions), nearby states, exclusive ter-
; salary or commission; free training.
man's work—man's income. Brains and
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the Citizen, Chicago.

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commissions to women selling Special
Book proposed everybody interested
health, and happiness, wants to
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WOMEN—THERE IS AN OPENING FOR
. If you are intelligent, quick to grasp
nts of interest, optimistic, have a disor-
and can work without a boss over
you need you. Call Room 312, 8 S.
Michigan-av. Mrs. Yerex.

WOMEN—IN EVERY LOCALITY; SELL
needed article to women; big commis-
promptly paid. Write for full particu-
Department 407 Garrick Bldg., Chicago.

WOMAN—WITH POISE AND PERSONALITY
avoid advertising, Jewish preferred; ex-
not essential Chicago location.
Dearborn-st., R. 440.

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LADIES—IF YOU HAVE A FEW HOURS
each day we can show you how to
$1 an hour; your spare time work. Call
your friends and neighbors; no
ss necessary; just a willingness on
part; simple instructions; reliable
over 15 years success. Write today for
plan—send no money. AMERICAN
TIONS CO., 8108 American Bldg., Cin-

Miscellaneous.

WANTED—25 WOMEN.

A LARGE AND PROMINENT LOCAL COM-
IS NOW LAUNCHING AN EXTEN-
CAMPAIGN OF ADVERTISEMENT AND
LESWOMEN ARE
D, WITH OR WITHOUT EXPERI-
WOMEN WILL BE SCHOOLED
THE LINES OF SALESMANSHIP
EARN BIG MONEY WHILE
ARE LEARNING. THIS PLUS
SHIP WILL PROVE OF VALUE IN THE
AY OF ADVANCEMENT AFTER THE
OF OPPORTUNITY FOR
WOMEN WHO ARE SEEKING PERMANENT
POSITIONS ONLY THAT OFFERS A REAL
PORTUNITY. UNLIMITED POSSI-
ILITIES, PLUS EDUCATIONAL ADVAN-
AGES, FOR FURTHER PARTICULARS
ALL AND SEE THE GENER-
AL MANAGER, ROOM 1716, 220 S. STATE.

UNEMPLOYED
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Positions offered women in a refined work
pay calls for a few hours each day. Ma-
minds, common sense, and truthfulness
ill qualify. Clark 22d floor.
No canvassing. No letters. Per-
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WOMEN, MARRIED OR SINGLE.

A few spare minutes a day will make you
$3 a week and up; no selling. It will teach
clean, dignified, pleasant work in Chi-
and suburbs; everybody interested in
ow a thing about it. Room 240 Conway
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The real estate business offers unlimited
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Negro Park subdivision and will teach sev-
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TO RENT—KENMORE AT HOLLYWOOD—Des. rm. and bath; lge. apt.; only nice people need consider. Address M 60, Tribune.

TO RENT—ATTRACTIVE ROOM; $15; FOR 2 business girls; Prot. fam.; breakfast optional. Sheidrake 4458 Sunday or evenings.

TO RENT—ROOMS—MODERN; PRI. FAM.; twin or single beds; surf. or Fullerton exp.; gents only. Diversey 1384.

TO RENT — BEAUTIFULLY FURNISHED room with private bath; private home; suit. for 2. Graceland 3291.

TO RENT—YG. LADY OR MARR. CPLE. emp.; lrg. rm. and sun parlor; kitch. priv. Rogers Park 4338 J.

TO RENT—1054 E. 47TH, RM., BATH ADJ., in ref. home; no family; suit. for 2; exc. trans.; home priv. if desired. Edge. 2193.

TO RENT—BY YOUNG BUSINESS WOMAN after 7th, lge. adj. bath in high class bus. girl. Ph. Buckingham 2969, Sun. or eves.

TO RENT—2 UNFURNISHED RMS AND kitch.; priv. or comb.; no children. Hyde Park Hotel; reas. Ph. Sunday, Edgewater 4555.

TO RENT—FURN. RM., NEW AND CLEAN, $8; gent.; lady, good trans.; ref. Sunnyside 7296 bet. 6 and 8 p. m.

TO RENT—2 LOVELY FRT. RMS., SING. or suite; bus Wilson A.; must be seen to be appreciated. Edgewater 1578.

TO RENT—NICE RM. IN PRIV. HOME FOR gentleman. Ravenswood 1673.

TO RENT—NEWLY DEC. RM., SINGLE; 2 blck. Div. L and surf.; Prot. fam. Lin.5734.

TO RENT—2 ROOMS, 3122 N. CLARK-ST. $20. WALLER, Lake View 5163.

TO RENT—NICE LG. COMF. RM.; WILS. L and bus; bus. lady pref. Edgc. 1746.

TO RENT—OFF BATH, FOR YG. LDY. EMP. Park in front of her. 37. Grace. 8446.

TO RENT — ATTRACTIVE FRT. RM. IN mod. apt. Rogers Park 7005.

TO RENT—LG. AIRY RM., 2 OR 1, LADY emp.; Loyola-Rogers Park 5081.

TO RENT—NICELY FURN. SINGLE RM.; priv. fam. Call L. V. 7208 after 5:30 p.m.

TO RENT—RM., SUIT FOR MARR. CPLE., kitchen priv. Sunnyside 8371.

TO RENT—LARGE ROOM TO 2 GENTLEmen; private family. Buck. 5821.

TO RENT—LGE. RM., PRIV. BATH; ½ BLK lake, nr. Howard; exclusive. Rog. Pk 4576; TO RENT—RM. IN PRIV. FAM. FOR WOMan emp.; refs. exch. Call Welling. 9827.

TO RENT—RM. IN PRIVATE FAMILY; nr. Lincoln Park; price $6. Lincoln 4573.

TO RENT—LGE. CLEAN RM., NR. ARGYLE L. surface. Edgewater 5686.

TO RENT—COZY, WARM, BRIGHT ROOM; near N. W. and surf. R. F. 7911.

TO RENT—NICELY FURN. RM. IN PRIV. fam.; exc. trans.; ress. Hyde Park 5197.

TO RENT—ROOMS—NORTHWEST.

ALBANY, N., 4851 — TO RENT — LARGE, mod. cor. rm., adj. bath; L. sur. Jun.1907.

ALTGELD-ST., 2339—TO RENT—FURN. R. near Fullerton, Western, Humboldt 2081.

CAMPBELL-AV., 4705—TO RENT—LGE. FRT. rm. suit. marr. coup. or 2 gents; kitchen priv. Sunny. 0007.

CENTRAL PARK-AV., N., 4806—TO RENT—Light front bedroom for 1 or 2 Gentiles, close to L and surface.

CORTEZ-ST., 2306, CORNER KEDZIE — TO Rent—Rm. for 2; gent. pref. Kedzie 0631.

KARLOV-AV., N., 1845—TO RENT—ROOM in nice home. 2d floor.

KEDZIE-AV., 4229—TO RENT—LGE. FRT. rm. nr. liv. Park sta. Priv. fam. Irv. 3706.

KEDZIE, N., 4927—TO RENT—NICE FURN. outside rm. first fl. frt.; suit. for 1 or 2; ref. exch. Call Keystone 3144, Bentley.

KEDZIE-BLVD., N. 2407, 2D—TO RENT—Nice mod. rm. Albany 8732.

LAFLIN—TO RENT—BEAUT. RM. TO marr. cple. empl. or lady. Irving 4082.

LOGAN-BLVD., 3124, 1ST—TO RENT—BEAU. lge. frt. rm. for 1 or 2; gents, or m. cpl. emp.; pri. fam.; blk. Log.-Kedz. exp. and surf.

LOWELL-AV., N. 4228—TO RENT—LRG. rm., 17 min. to Loop on N. W. Pri. fam. Monument 4040 or 7th floor Tel. Desk.

MONTICELLO-AV., 3017—TO RENT—FRT. rm. adj. bth., fam. of 2; $10. Juniper 3142.

OAKLEY, N., 3015—TO RENT—LRG. RM. suit 2; priv. fam. Irv. 5838.

POTOMAC-AV., 3017—TO RENT—LGE. PRI. home; kit. priv.; 1 blk. w. of Hum. Pk.

ROBEY-ST., N. 1006, 2D—TO RENT—ROOM, priv. family, $4 week.

ROCKWELL, N. 4405, 2D—TO RENT—NICE, ly furn. rm., 1 or 2 gents.; nr. L. Keystone 0955.

SAWYER—TO RENT—LOVELY RM., LRG. closet; h. w. ht. Priv. fam. $4.50; L. exp. 7440.

TO RENT—ROOM IN BEAUT. BUNGALOW, Albany Pk.; priv. home; board opt.; 1 or 2 girls empl. Call Juniper 9615.

TO RENT—ROOM FOR BOARD IF DESD. Priv. fam. Blk. Log. Sq. L. Belmont 8162.

TO RENT—FURN. ROOM, 1 OR 2; ST. REAS. rent; good trans. Keystone 1115.

TO RENT—R. AND BD., NO OTHER rmrs.; exc. trans.; gent pref. Humb. 7387.

TO RENT—FURN. OR UNFURN.; PRI. kitch. bedrm. bath, sip. pch. Spauld. 5034.

TO RENT—LIGHT HOUSEKEEPING; PRI. fam.; gents prefer. Spaulding 1161.

TO RENT—ELEG. FURN. RM. PRI. FAM.; exc. trans.; or exc. Keystone 0955.

TO RENT—NICE LIGHT RM., WITH KIT. priv.; $40 a month. Spaulding 5205.

TO RENT—ROOMS—WEST.

ALBANY, S., 211—TO RENT—FURN. RM., young lady pref.; private family.

CRAWFORD-AV., S., 211, 2D—TO RENT—Jackson Park; priv. suit.; 1 or 2 Neff.

HAMLIN-AV., S. 414, 2D FL.—TO RENT—Large light room, facing Garfield Pk.; nr. surf.; quiet home; 1 or 2 yr. men. Ref. S Carr.

HAMLIN, N., 212, 1ST—TO RENT—DBL. R. with priv. lav.; also sing. r. Nevada 1926.

HOMAN, S. 3417—TO RENT—LGE. STEAM htd. rm.; sing. or double. Gent pref.

JACKSON-BLVD., W. 3043—TO RENT—FUR. room with breakfast; $7 per wk.; young man wishes roommate; twin beds.

JACKSON-BLVD. 5053—TO RENT—WELL furn. htd. bedrm. for 1 or 2, showers; refs. Jackson Park 37. Grace. 8446.

KENWOOD, 6036—TO RENT—NEW. DEC. rm., attractively furn., 2 frt. windows; gas plate; complete use bskge.; $9; refs. exch.

KENWOOD, 6230-32—TO RENT—LGE. FRT. rms.; kitchenettes; 2 bedrms. real kit.

KENWOOD-AV., 6219, 2D—TO RENT—HKG. room. Midway 1038. MRS. WYONG.

KENWOOD, 5741, 1ST—TO RENT—LG. LGT. mod. rm, hskpg.; I. C. surf.; $7. Mid. 6063.

KIMBARK, 6032—TO RENT—VERY DESIRable flat, 2 rms., bath; use of kitchen.

ASK 6017—TO RENT—SPLENDIDLY furn. 2 connecting frt. rms.; 1. C., L.

LAKE PARK-AV., 5648—TO RENT—3 RM. hskpg. suite; L. C. exp., surf.; nr. J. pk. Midway 5762.

LAKE PK., 4335—TO RENT—FRT. 2 RM. suite, furn. complete hskpg.; sunny; newly dec.; mod. bldg.; clean, refined, attrac.; reas.

LAKE PK., 4753, 3D, N.—TO RENT—RM., pr. bath; also rms., r. w. and comf. furn. hskpg. suites; 1. C. L.

LAKE PARK-AV., 4523, 2D—TO RENT—2 of 3 rm. suite; refined, quiet; surf., I. C. L.

LAKE PARK, 4530—TO RENT—3 RMS., light connect. rms., r. w. in each; 3 closets.

MICHIGAN, 3668—TO RENT—1-2-3 ROOM kit. apt.; priv. bath; in-a-door beds; ventrols; ex. heat; $9-$11-$13.50 wk. Blvd.0068.

MICH., 5446, 1ST—TO RENT—WELL FURnished 1-2-3 rm. apts.; nr. L. and surf.

MICHIGAN, 5106—TO RENT—LGE. HKG. rms.; gas range; stm.; reas. Ken. 9853.

OAKENWALD, 4450—TO RENT—COZY 3 rm. furn. suites, nr. I.C.L. See janitor.

OAKENWALD, 4328—TO RENT—IN DOR beds; priv. bath; L. I. C.; surf. At. 0270.

PARNELL-AV., 6327, 2D—TO RENT—2 lge. light furn. rms. for old maid, couple or 2 girls; light hskpg.; first class trans. Tel. Normal 4059.

PERIA-ST., S., 5534—TO RENT—2 NEATly furn. rms., stm., electric, good transp.

PRAIRIE, 5602, 1ST—TO RENT—BRIGHT front room, private fam., suit. married cple. or 2 gents; kitch. priv.; homelike. Engle. wood 6650.

PRAIRIE, 4049—TO RENT—2 HSKG. RMS., lt. and clean; lg. closet, oven, ice box, stm. and elec.; 1 blk. L and surf.; adults, Roesler.

PRAIRIE-AV., 5246, 3D—TO RENT—2 LGT. airy rooms; $7.50 pr. wk. Kenwood 4572.

SIXTY-FIRST-ST., 1527—TO RENT—3 room suite, real kitchen; excel. transp.

SIXTY-SECOND-ST., E., 922—TO RENT—3 RMS., M. B. rm. furn., mod.; $45. Hyde Pk. 3109.

SOUTH PARK, 2818—TO RENT—5 CONnecting furn. front rms.; mantel, gas grate, studded, sink, gas range, stoves, beds to accom. 6; dishes, linen; real home; child welcome; stone front; $10; snap; don't miss this.

SOUTH PARK, 6052—TO RENT—LARGE frt. rm., suit. mar. cpl., kit. priv. 61st L.

UNIVERSITY-AV., 6146—TO RENT — AT. 4th. fur. 3 rm. suite, real kitchen.

WABASH, S., 1219, 3D FL.—TO RENT—Hskpg., $4.50-$5.50; comf., plain, res. fl.

WENTWORTH-AV., 6720—TO RENT — 4 light hskpg. rms.; furn.; reas.

WOODLAWN, 6241, 3D—TO RENT—2 LGE. front hskg. rms.; mar. cple.; children welcome; very reas. rent; stock. Hyde P. 0007.

YALE-AV. 6565, APT. 4—TO RENT—TWO nice light rooms; steam.

TO RENT—APARTMENTS AND FURNISHED FLATS.

kitchen, pantry and bedrooms; gas stove, ice box, stm. heat, hot wat.; $9 a week; barber's rent; to married couple only; ref. req.; convenient to "L" C., and surface cars. 2d floor, 6329 Harper-av.

TO RENT—3 FURN. RMS. FOR HSKPG., IN mod. apt.; adults; 2 or 4 mos.; pri. I. C. and U. of C.'s reas. Ph. Midway 3939.

TO RENT—FURN. COMF., DIN. RM., BED. rm., kit., bath; good transp. Normal 1866 after 6.

TO RENT—2 FRT. RMS., KITCHENETTE; mod.; "L" ex.; $40 mo.; white. Kenwood 7800.

TO RENT—2 RM. HSKPG. APT., SEP. ENT. use ldry.; bath; clean; quiet; mar. cpl.; $8. Phone between 9 and 5, Dorchester 0556.

TO RENT—3, 3, 4 RM. APTS., RUN. WAT. elev., elec. rge.; I. C. surf. Doug. 1195.

Southwest Side.

SPAULDING-AV., S., 5025—4 OR 5 RMS., for housekeeping, furnished. Prospect 3498.

TO RENT—2 CON. FT. RMS. FOR LIGHT housekeeping; 1 blk. surf., ½ Douglas L. Rockwell 8843.

TO RENT—WANTED—GIRL OR WOMAN TO exchange housework for use of 2 rooms; S. W. Side. Address N 572, Tribune.

TO RENT—HOUSEKEEPING ROOMS.

North Side.

KENMORE, 4144—TO RENT—CLEAN AND nice furn. 2 rm. hskpg. apt.; real kitch.; priv. porch; $16.50 per week.

KENMORE, 5210—TO RENT—MODERN 2 and 3 rm. hskpg. apt., near L, sur., bus; reas.

KENMORE, 5356—TO RENT—FRT. SUITE, 3 rms. reg. kitch.; also singles.

KENMORE, 4617—TO RENT—3 RM. HSKP. suite, stm., ht.; real kitchen.; Wil. ex.

LA SALLE, N., 1706, 2D FL.—TO RENT—Cozy kitch. bedrm. op. Lin. Pk. Linc. 4411.

LINCOLN, N., 4421—TO RENT—LOVELY liv. rm. in mod. apt., kitch. priv.; excel. trans. Ravenswood 2952.

MAGNOLIA, 4617, 3D—TO RENT—COZY 3 rm. suite, real kit., lge. clos.; ref. req.; Wil. L.

MAGNOLIA, 4754—TO RENT—LGE. RM., kitchen priv. Elgr. 6821.

MAGNOLIA-AV., 4520—TO RENT—2 RM. suite, real kitch.; reas.; Wilson express.

MARGATE, 947—TO RENT—FRT. SUITE, light hskpg.; Arg. ex., bus.

MELROSE, 719—TO RENT—2 FURN. RMS.; $4 and $6; Prot. pfd. Well. 4722.

MILDRED-AV., 2705, APT. 2-D—TO RENT —Well share apt. with congenial married couple, employed; 1 blk. east of Diversey L.

NEWPORT, 902—TO RENT—3 RM. FURN. suite; stm., el.; excl. k.; porch; L blk.; $11. Edg. 2261.

OAK-ST., E., 113—TO RENT—1 RM., WITH kitchenette.

OAKDALE, 443—TO RENT—2 AND 3 RM. suites, nr. Linc. Pk. Reas. Grace. 2998.

OTTO-ST., 1338—TO RENT—3 COZY FURN. rms.; real kitchen; h. c. water; reas. inq. rear house; married couple employed.

PARK-AV. N., 1342—TO RENT—3 LGE. lt. furn. rms. for hskpg. in apt., kit. pi. ano; reas.; unusual offering. Diversey 7634.

PULLMAN-ST., 4303—TO RENT—2 SUNny frt. rms. for light hskpg.; beau. sun roundings; good trans.; $11 week.

PAULINA, N., 4640—TO RENT — 2 FRT. rms., kitch., bath; $12; base. Raven. 2968.

Sheridan, 5055, The James.

Comf. furn. 3 rm. apts., incl. light, gas, linens, pri. bath and pch.; suit. 2 or 3; Arg. X.

SHEFFIELD, 3752 — TO RENT — 3 RMS., three, four, and six rooms; also singles.

INDIANA, 5532—TO RENT—NICELY FURN. 2 rm. suite; good trans.

KENWOOD, 6056—TO RENT—NEW. DEC. rm., attractively furn., 2 frt. windows; gas plate; complete use bskge.; $9; refs. exch.

KENWOOD, 6230-32—TO RENT—LGE. FRT. rms.; kitchenettes; 2 bedrms. real kit.

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TO RENT—WANTED—GIRL OR WOMAN TO exchange housework for use of 2 rooms; S. W. Side. Address N 572, Tribune.

BOARD AND LODGING—SOUTH.

MICHIGAN-AV., 5020—ROOM & BOARD; $12.50 up; phone, running water in all rms.; hotel service. Ph. Drexel 7080.

OAKENWALD-AV., 4321—RM. AND BOARD; 2 rms.; excel. trans. Atlantic 1599.

WASHINGTON PK.-CT., 4959, N. E. COR. 50th ½ bl. e. of Grand-blvd.—Real home.

EXCELLENT OPPORTUNITY FOR 1 OR 2 gentlemen to share with bachelor, 7 room furnished apt.; Gentiles; refs. required; 1st class meals at home. Ph. Kenwood 4699, 2nd apartment.

WANTED—REFINED, SUBSTANTIAL INDIvidual, not over 50 yrs. of age, who can appreciate first class South Side home. Address D S 242, Tribune.

FOR MARR. CPLE., BOARD AND RM. OR rm. incog. fur.; good home; priv. fam.; reas.; good trans. Normal 0875.

LIGHT WARM RM. NEXT BATH; BEST food; priv.; 47th L and surf. Kenwd. 8794.

BOARD FOR ELDERLY OR CONVALESCent person; exc. ref. Midway 5746.

LRG. FRT. RM., FOR 2 TWIN BEDS; HOME cooking. 817 E. 42nd-pl. Oakland 5930.

EXCEL. BD. AND RM. FOR 2 MEN; PRIV. fam. Reas. L. I. C. Midway 8800.

ATTRAC. FRT. ROOM, GOOD BOARD, home; cars for elderly lady. Mid. 6704.

A DELIGHTFUL RM., TWIN BEDS; EXC. board; 1. C., L. Atlantic 1097, 2d apt.

BOARD AND LODGING—NORTH.

ARLINGTON, 536—LG. FT. RM. FOR MAN; newly decorated; reas.; nr. Linc. Pk.

BUENA PK.-TERR., 931—NICE LRG. RM., for one or two men; good trans.

GREENVIEW, 4059—2 EMP. IRISH PREF.; semi-invalid. Graceland 4158.

HAZEL-AV., 4331, 1ST—FOR 2 PER., IN apt. fam.; $110 a mo. adj. bath; lg. closet; home cooking of sup. qual.; conv. to L, surf., and bus; $11 ea. L. V. 3173.

MELROSE, N., 1342—TO RENT—3 LGE. lt. furn. rms. for hskpg. in apt., kit. piano; reas.; unusual offering. Diversey 7634.

OLLINS-ST., 4303—TO RENT—2 SUNny frt. rms. for light hskpg.; beau. sunroundings; good trans.; $11 week.

PAULINA, N., 4640—TO RENT — 2 FRT. rms., kitch., bath; $12; base. Raven. 2968.

Sheridan, 5055, The James.

Comf. furn. 3 rm. apts., incl. light, gas, linens, pri. bath and pch.; suit. 2 or 3; Arg X.

SHEFFIELD, 3752 — TO RENT — 3 RMS., three, four, and six rooms; also singles.

SHERIDAN-RD., 4821, 2D — TO RENT— Beaut. furn. light 3 hskpg. rms.; pri. lavatory. Edge. 0173.

SHERIDAN-RD., 928, NORTH SHERIDAN Hotel—To Rent—Well furn. 3 rm. suite, $15 wkly.; Sheridan ex. and bus. Buck.0323.

SHERIDAN-RD., 4655—TO RENT — NICE, warm 3 rm. suite, with private porch.

SHERIDAN, 4057—TO RENT—3 RM. SUITE, complete kitchen. Sunnyside 1685.

TOWNSEND-ST., 905—TO RENT—LT. RMS with gas, stove in; $11. Sup. 1448.

SHERIDAN-RD., 5100, WINONA APT.—To Rent—One rm. and kitch., outside, reas.

VICTOR, 1257—TO RENT — NEAT, 3500 Broadway, frt. 2 rm. suite, kitch. pr. $7-$8.

WAVELAND, 768—TO RENT—RM. AND kitch. $10; ½ blk. Bridwy. Miss Leigh.

WINTHROP, 4860—TO RENT—NEW FURN. 2 rm., kit.; every conv.; $13; Arg. exd.

WINTHROP, 5050—TO RENT—1-2 R. APTS., suit. 2 or 3; run. wat., $8 up; Arg. X. bus.; three, four, and six rooms; also singles. Call kit. suites, $7-$12; also sleep. rm.; Arg. X.

WINDSOR, 843—TO RENT—NEWLY FURN. kit., $12.50; $50 mo.; unusual.

FRANKE.

WINDSOR, 847, 2D, 1 BLK. S. OF WIL.—To Rent—Well furn., warm 3 rm. suite, reas.

WRIGHTWOOD, 617, 2D—TO RENT—Sleep. rm.; marr. cpl. or ladies emp.; kit. pr. opt.

TO RENT—RM. WITH ALL HOME PRIVIleges; no other roomers; washable servants; ideal for working girls or married couple who wish a real home; blk. from Wilson L. station. Address C 9, Tribune.

TO RENT—ADDISON AND PINE GROVE, corner room; elegantly furnished; private bath; family of adults; gentleman of best references only; $2.50 week. Well. 8273.

TO RENT—2 FURN. RMS., KITCHEN AND dining rm. with in-a-door bed, largy screened-in porch; bath, cold per hskpg.; sunny; newly dec.; mod. bldg.; clean, refined, attrac.; reas.

TO RENT — IN BEAUTIFUL, REFINED home, surroundings, 2 rooms, kitchen, furn. wat., kit. priv., lge. yd. R. Pk. 9581.

TO RENT, ONE ROOM KITCHENETTE apt., unfurnished, located near Loop. Address M 472, Tribune.

TO RENT—DELIGHTFUL QUIET ROOM; furn. as liv. rm.; grill; pr. bath; best trans. Lady empl.; ref. Lake View 6531.

TO RENT—LARGE FR. RM., RUNNING water, $11 per wk.; 2 blks. from Wilson "L." Edgewater 3260.

TO RENT—HSKPG. RMS. WITH KITCH. and other rms. 5411 Kenmore-av.

TO RENT—BEAU. ROOM, SUN P., BATH; couple emp.; kit. priv. Rogers Pk. 4398-J.

TO RENT—2 OR 3 RMS., REAL KITCH. priv. porch. Buckingham 3728.

TO RENT—OR 2 RMS KITCH. PRIVIL. or bkfst.; priv. home. Buckingham 2326.

TO RENT—DES. FRONT ROOM ADJ. BATH for 1 or 2. Buckingham 5632.

Northwest Side.

CALIFORNIA-AV., 2927—TO RENT—2 FRT. rms.; kit.; hot wat.; elec.; home comforts.

KILPATRICK-AV., 4843—TO RENT — 3 clean furn. R., real kitch, incl. gas, heat, elec., bath, mad.; grate; reas. 2 or 3. B. B. sta., 3 surf. L; $15 wk. Kildare 0497.

West Side.

ADAMS, 2946—TO RENT—2 LT. HSKPG. rms., married cple, emp. Kedzie 0572.

ASHINGTON-ST., 1135—TO RENT—HTD. hskpg. rms. for employed married cpl. ref.

ASHLAND-AV., S. 514—TO RENT—HSKPG. rm., 3 rm., 2 wk.; refs. req. Hum. 8193.

FIFTH-AV. 3155, NR. KEDZIE—TO RENT —Two elegantly fur. front rms., steam, hot water, gas range, and enamel sink.

FIFTH-AV., 3155—TO RENT—1 SUNNY, COZY rm., $10 per week. Kedzie 0681.

FRANCISCO-AV., N., 330 — TO RENT—2 hskpg. rms., $7 week. Kenwood 4572.

JACKSON-BLVD. 3457, 2D—TO RENT—3 front rms., r. w. Nevada 1046.

JACKSON-BLVD. 3124—TO RENT—2 LG. mod. hskpg. rms. Kedzie 0988.

MADISON, W., 3141—TO RENT—2 RMS., furn. complete for hskpg.; priv. furn.

MONROE-ST., 2626—TO RENT—FUR. FRT. hskpg. rms., mod.; couple only.

PARK-AV., 4412—TO RENT—LARGE LIGHT rm., excel. trans. Austin 7840.

WALLER, S., 30—TO RENT—1 RM. SUITE, private kit., $5 a week; 2 adults; reas.

WESTERN-AV., S., 224—TO RENT—HSKPG. suite 2 large frt. rms., overlooking blvd.; gas in rent; $12. Hyde P. 0007.

WILCOX, 2836—TO RENT—MOD. 4 ROOM fur. frt. suite, piano; 2 or 3 emp.

WASHTENAW, S., 416—TO RENT—2 COZY rms., furnace heat, electric; excel. trans. Seeley 2229.

TO RENT—3 RM. FURN. FOR HOUSEkeeping; mar. cple.; priv. fam. No ch. Call 5662 Sheridan-rd. Ph. Rogers Park 8200.

TO RENT—W. OF GARF. PK., 2 CONNDOT. priv. entr. rms. Columbus 7278.

TO RENT—2 RMS. FOR OLIGHT HSKPG.; private bath, light and heat. Kedzie 2876.

WANTED—TO RENT—ROOMS.

WANTED—TO RENT—YOUNG GENT DEsires well furnished room and breakfast with small, strictly private family; n. of Division, c. of Sheridan-rd. Will pay $15 per week. State full particulars and phone, address M 505, Tribune.

WANTED—TO RENT—ROOM WITH HOME priv.; prof. man, tired of hotel life; priv. family; no other roomers; ref. required; price no object; north Argyle, east Broadway. Address L 406, Tribune.

WANTED—TO RENT—2 RMS. REAL KITCH. bath, well furnd., congenial home, nr. Linc. Pk. for Jap. fam.; give price. Address N 94, Tribune.

WANTED—TO RENT—RM., PRIV. FAM., 2 men working nights; bet. 55th-63d-Mich.-Cott. Grove; ref. exch. Address D E 575, Tribune.

WANTED—TO RENT—REF. YG. LADY would like tutor or care for children; reas. for rm. or by hour. Address X N 447, Tribune.

WANTED—TO RENT—BY MARRD. CPLE., two bedrm.; clean, modern, quiet, near Ashland-blvd. and Jackson or Garfield Park near L station. Address L 528, Tribune.

WANTED—TO RENT—BY YG. GENTLEman, in refined home. Give members in family, price, etc. Address X 2390, Tribune.

WANTED—TO RENT—BY YNG. LAWYER, clean, quiet, airy room in private home; no other roomers. Address N 176, Tribune.

WANTED—TO RENT—ROOM, FURN. OR unfurn. for gent. Northwest Side. Ph. Humboldt 2143.

WANTED—TO RENT—BY LADY, HSKPG. rm., N. W., in stm. ht. apt.; about $4 wk. Phone Keystone 2593.

WANTED—TO RENT—BY YOUNG LADY rm. vic. 6200 n.; priv. fam. Address D S 246, Tribune.

WANTED—TO RENT—2 RMS. OR 3H. FLT. with a respect. Am. family; cple. rmn. and girl 12. N. or N. W. Address N 227, Tribune.

WANTED—TO RENT—2 UNFURN. HSKPG. rms.; reas.; good trans.; plus. woman. Normal 8940, even. or Sunday.

WANTED—TO RENT—BY LADY, LRG., LT. room, N. S.; prof. Address N 588, Tribune.

WANTED—TO RENT—ROOM, BY BUSNS. cl. N. S. $3 a wk. Address M 402, Tribune.

WANTED—TO RENT—3 OR 3 FURN HKP. rms. by mar. cpl. Address B M 100, Tribune.

BOARD AND LODGING—SOUTH.

BLACKSTONE, 5714, THE HARVARD—Attractive in every way; room and suites, fine board.

CALUMET-AV., 4226—PRIVATE ROOMS; nurse's care for old or young; $10-$15.

DANTE, 8247—RM. AND BOARD FOR 2 gents or marr. couple; new, mod. home of 3 adults; twin or doub. beds; home privileges; nr. I. C., Stony Is. car. Saginaw 0909.

DREXEL-BLVD., 3907, WARWICK MANOR—To Rent—Nice furn. warm outed. rms.; finest table.

DREXEL, 4342—EXCEL. ROOM WITH board; run. water; suit 1-2.

EMERALD-AV., 4420—PLEAS. RMS. WITH board; ed. home cook.; ex. tran. Yards 3040

FORTY-SEVENTH-ST., E., 1035—EXCEL. home cooking; $5 wk.; $25 dbl. Also Oak. 1051.

FORTY-SEVENTH-ST., E., 1150—BOARD and rm. young lady, emp.; priv. fam.; $10 week. Drexel 7430.

FORTY-THIRD, E., 1036—RM. WITH BD.; priv. fam.; 2 gents. Wilson. Kenwood 4093.

GRAND-BLVD. 4142, 2D—ROOM, BD. FOR 1 or 2; good home, table; priv.; reas.

LAKE PARK, 4423—LG. SUNNY R. BACHelor suite; priv. bath; $5; board opt.

BOARD AND LODGING—SUBURBAN.

WILL BOARD 2 NICE CHILDREN OVER 3 yrs. Good home and school; 30 minutes; 55 acre farm in town. Ph. Palatine 55-J. MRS. S. A. TREPUS, Palatine, Ill.

HOTELS.

BLACKWOOD HOTEL

1, 2, and 3 room kitchenette apts., $90 to $250 per mo.

Hotel rooms with bath, $15 week up.

Complete service. Good transportation.

4518 Clarendon-av.

Edgewater 8600.

THE STANLEIGH

SHERIDAN-RD. AND PRATT-BLVD.

THE HOME OF COMFORT AND CONVENIENCE, LOCATED IN ROGERS PARK. HEAT, LIGHT, EXCELLENT RESTAURANT FACILITIES. ATTRACTIVE LOBBY AND ALSO READING ROOM. ONE DANCING BEAUTIFUL KITCHENETTE APTS. FURNISHED. COMPLETE WITH ALL SERVICE. ALSO BACHELOR ROOMS WITH BATH. PHONE ROGERS PARK 7010. Z. A. BROWN, MGR.

Seville Apartment Hotel

4144 SHERI

TO RENT—FLATS—SOUTH.

Shore Drive Apartments
7201-19 Yates Ave.

block south of South Shore ountry Club. 1 block south Illinois Central, South ore station. 28 minutes to ndolph-st. 1 block south new motor bus route. 2 cks from bathing beach. reproof, soundproof, and stproof.

ne of the most complete ally located, conveniently ranged, and best construct- apartment buildings in icago.

othing has been left un- ne to contribute to the fety, convenience, and mfort of the tenant. Un- ual care and discrimination the selection of tenants ll be used by the owner.

Rentals range from $100 to 50. Now open for inspec- n, from 10 to 4 every day. gent on premises.

McKEY & POAGUE
051 Jeffery-av. Hyde Park 0012.

- 7 Merrill-av., 3rd, 4 rms. and ..$75.00
- 2 Yates-av., A1, 3 rms. and extra sun-room bed in living room.....$72.50
- 4 Yates-av., A1 3 rms. and extra inador bed in living room ..$72.50
- 3 Paxton-av. .....$65 to $85.00
- 3 Phillips-av., 5 ROOMS. ..$60 to $65.00

- 3 Paxton-av. .....$100 to $125.00
- 3 Phillips-av. 6 ROOMS. ..$ 90 to $110.00

- 5 Chappel-av., 1 bath & gar.....$135.00
- 9 Chappel-av., 2 baths & garage..$150.00
- 4 Bennett-av., sun parlor, screened back porch, 2nd $125.00

NEW BUILDING,
5450-56 CORNELL-AV.
CLOSE TO I. C. EXP., PARKS AND LAKE.

and 4 rooms; regular bedrooms and extra door beds; latest features. Ready now. ent on premises.

J. J. CARROLL & CO.,
533 E. 53d-st. Dorchester 6200.
Office Open Sunday.

7 ROOMS.
644 Woodlawn-av., 3d, 2 baths and extra , pos. at once; $125.

2 ROOMS.
649 Blackstone-av., 1B; in-a-door bed; din- room and kit. pos. at once; close I. C. exp. and park; $75.

J. J. CARROLL & CO.,
533 E. 53d-st. Dorchester 6200.
Office Open Sunday.

EW AUBURN HIGHLAND APARTMENTS.

E. cor. of 80th and Ada-st.; 4 rms. dy for occupancy March 1. N. E. cor. of th and Bishop-st., 4 rms., ready for oc- ncy May 1. 7914 Ada-st., 4 rms. and h, 5 rms. ready for occupancy May 1. r further information apply on premises.

BUSCH BROTHERS.
79th and May-st. Stewart 0604.

ARYL COURT APT. HOTEL,
4537 DREXEL-BLVD.
and 3 rms. Italian design. Walnut fur- shings, in-a-door beds. Spacious closets. ent on premises.

McKEY & POAGUE,
Drexel 2900.
SOUTH SHORE.

51 Kingston-av., new 4 and 5 room ge, light rooms, in-a-Door beds, ele- ctric kitchenettes, shower baths built-in with screened rear porches; 1 bl. I. C.; immediate pos.

K. T. PEAK & CO.,
111 N. Dearborn-st. Central 4822.

Delightful 11 Room Apt.
Overlooking the lake and park.
Hyde Park-blvd., at 50th-st.
Sun parlors, sleeping porch, 3 bathrooms. Elevator.

W. K. YOUNG & BRO.,
53d and Blackstone-av.

4452 WOODLAWN-AV.
7 small rooms, strictly modern, with 2 baths; 2 rooms and large rear yard; 2 blocks I. C. L. and surf.; new vapor heating system; offered for immediate poss'n at $135.

SCHENDORF & BOENICKE,
4659 Kenwood 1610.

SOUTH SHORE.
73d and Exchange, n. e. cor.; ex. loc. for live wires; thousands in new apts. close. 1918 E. 71st; rd. store opp. Bryn Mawr sta.

GEO. C. BOUR & CO.,
2000 E. 71st. Midway 0877.

KENWOOD.
8 room apt. home, 2 baths, modern throughout, with or without garage; private yard and rear porches; splendid yard space; immediate possession.

SCHENDORF & BOENICKE,
4659 E. 47th-st. Kenwood 1610.

TO RENT—FLATS—SOUTHWEST.

RENT—3214 W. MARQUETTE-RD., 4 room sun parlor, 3d, facing park. Pros- pect 5000 now. $72.50.

RENT—5 ROOM, MODERN APT., STM. Maplewood-av. Phone Rogers Park 0057 S.

RENT—6 ROOM, 857H-ST., 4 RM. SUN PAR. 2nd on Spaulding-av. $36. Screw. 0238J.

RENT—6 RMS. BATH, ELEC. STOVE 2d flat; $55. 2447 W. 46th-pl.

TO RENT—FLATS—NORTH.

COMMODORE AND GREEN BRIER APT. BLDGS.,
550-568. 559-561 SURF-ST.
Apartments 4, 5, 6, 7 and 8 rooms each.
All Apartments Rented.

Applications for spring leases now being filed. Day and night elevator service, refrigeration, table ice, electricity and high rent included in all leases.

RENT—GORDON-TERR., 5 ROOMS, 2 sun parlor, extra inader bed; immedi- ate possession. $125.

RENT—1308 FARGO-AV., 4662 Bdwy., 1, 3 rms., cozy 4 rm. mod. apt., 1 bl. to L. 2 blocks to lake; very desirable; $110; adults only. Feb. 1 poss. $65.

RENT—1527 FARGO-AV., 1ST APT., 5 rms., sun par. and sleeping porch, 1 block to L. 2 blocks to lake; very desirable; $110; poss. Feb. 15.

RENT—2754 HAMPDEN-CT., 3 ROOMS and kitchenette, $100. 7760 Eastlake-ter., cor. Sheridan-rd. Janitor on premises, or phone Dearborn 1549.

RENT—TWO MODERN, NEW 6 RM. apts.; slpg. porch; suitable for Dr., dentist, or bachelor hotel; 1 block to L. Owner at 1440 N. Clark-st. Ph. Sup. 0408.

RENT—1308 FARGO-AV., 4662 Bdwy., 1, 3 rms., cozy 4 rm. mod. apt., 1 bl. to L. 2 blocks to lake; very desirable; $110; adults only. Feb. 1 poss. $65.

RENT—1431 GRANVILLE-AV., NEAR L station, street car and lake, 3d apt. of 3 flat bldg., 4 rooms and bath, closed in rear porch, built-in buffet, linen closet; imm. poss.; rent $100. Sheldrake 1229.

RENT—SPLENDID 5 room APT., 3D flr., Winthrop; new building; janitor service. TARR & CO. Sheldrake 3511.

RENT—926 CRESCENT-PL., 6 ROOM apt., $115. Possession now. KOHOUT, Rand. 2030.

RENT—BEAUT. RM. APT., LARGE sleeping porch; possession Feb. 1. 1216 Rosedale-av. Sunnyside 6628.

RENT—1648 SHERWIN-AV., BEAUT. 4 surl.; mod. rent; immed. poss.; open exposure; nr. lake. 1636 Lunt-av.

RENT—HIGH CLASS 6 RMS., 2 BATHS, 2d apt. in detached 3 apt. bldg.; view of lake; $150. 834 Loyola-av.

RENT—1ST APT. BEAU. LG. 6 RMS. sun parlor, slp. pch., 2 baths, $150, with extra room, $165. 844 Gail-av. Sunnyside 7821.

RENT—DESIR. 5 LARGE RMS., 1ST flr., separate heating plant; im. poss.; $65. 2233 Farragut-av. Ravenswood 3040.

RENT—MOD. 1 AND 2 ROOM APTS., immed poss.; Kenmore and Argyle-st. ELMAR REV. CO., 4 S. Dearborn-st.

RENT—3 RMS., KITCHENETTE, SUN par. 1415 Sherwin-av., 1 blk. Jarvis "L"; $70. Rogers Park 1000.

RENT—6 RMS., 2 BATHS, AT PRATT and the lake; owner will keep room; reas. Rogers Park 9764. Imm. poss. till May.

RENT—5027 GLENWOOD-AV., NW. cor. apt. near Clark and Broadway and Argyle "L." Poss. March 1. Edge. 2160.

RENT—2722 RAVENSWOOD-AV., SUB- lease; 8 rms., 2 baths, lav. in bath; $175. Strassheim & Co.; 2817 N. Clark-st.

RENT—50 WINONA AND 4 & 6 RM. apt.; for immediate occupancy; close to lake. Must be seen to be appreciated.

RENT—MOD 6 RM. FLAT; STM. HEAT Webster-av.

RENT—SUBLEASE MARCH 1 ATTRAC- tive 8 rm. apt.; good terms. Call Sun. or wk. days after 6 p. m. Buck. 4303.

RENT—5 ROOMS; H. W. HEAT; WILL decorate throughout; 3732 Clifton-av. $70. Open for inspection. Lake View 3300.

RENT—1 RM. AND KIT. BASE APT. new. Apply 4808 N. Rockwell-st. 4 F. $40.

RENT—2 RM. KIT. APT., PORCH BED. Apply 4808 N. Rockwell-st. 4 F. $47.50.

RENT—4017 CLARENDON-AV., MOD- ern 6 room apt.; janitor.

RENT—ROGERS PK., 1741 ALBION-AV., new, mod. 5 rm., 3d apt.; gentiles only.

RENT—2 RM. APT., BEDRM., $57.50. 5110 N. Kedzie-av.

RENT—7 ROOM STEAM HEAT 2 FLAT; ½ block to L. 1328 Newport-av.

RENT—MODERN 5 RM. APT. ON RAV. L; near surface. Call Buck. 2795.

TO RENT—FLATS—NORTH.

Harold Bradley & Co.,
717 N. Michigan-av. Phone Superior 9100.

We inform our clients upon application of most of the apartments on the North Side renting for $125 per month and up known to be available.

233 E. WALTON-PL., Streeterville's newest edition in high grade apts.; containing 12 apts. of 2, 3, 4 and 5 baths each; attractive foyer, with hall attendants, etc. ..$700-$750
2 sleep. pchs.; commanding an uninter- rupted view of lake and shore line....$550
WAVELAND-AV., 8 rms., 3 baths; mod. detached 3 apt. bldg.; view of lake; large rms., very attractively arranged; garage included; av. May 1st. ..$400
SHERIDAN-RD., 9 rms., 3 bths., s. par- lor; cor. apt., with light on all sides; overlooking Yacht Harbor; av. now..$350
2600 LAKE VIEW-AV., MARLBOR- OUGH, overlooking the parks, 4 to 7 rms. with 3 baths; bldg. now under construction; av. May 1; agent on premises. ..$125-$325
3940 FRONTIER-AV., new bldg., over- looking lake, located one block north of bend of Sheridan-rd.; 6 rms., re- ception hall 2 sun parlors; garage...$300
1511 N. DEARBORN-PKWY., 6 rms., 3 baths; detached 3 apt. bldg.; av. about March 1st. ..$275
GORDON-TERR., 3d apt., overlooking lake, 8 rms., 3 baths, sun parlor, sleeping porch; av. now. ..$250
4217 SHERIDAN-RD., 2d apt. of 3, large rms., 3 baths, and sun parlor, in det. 3 apt. bldg.; with light on all sides; excellent trans.; immed. poss...$250
5439-71 Everett-av., 3-4-5 rooms; ready April 1st 100-150

4 ROOMS.
5464-70 Woodlawn-av., 1st apt. ..... $ 75

5 ROOMS.
5439 Greenwood-av., 1st apt. 72.50
5440 Blackstone-av., 3d apt. 110
5451 E. 52d-st., 3d apt. 115

7 ROOMS.
5464 Lake Park-av., 4th apt. 80

TO RENT—READY FOR OCCUPANCY, South Shore New Apartments.
3, 4 and 5 Rooms.
Beautiful large, light rooms. Latest built in features. White steel cabinets. Paneled dining rooms. In-a-dor beds. Near lake. Jackson park, I. C. and surface. $60 to $125.

PAXTON ARMS APARTMENTS.
HIGHLAND ARMS APARTMENTS.
6715-33 Paxton-av.
SOUTH SHORE MANSIONS, APARTMENTS.
FLORENCE APARTMENTS.
PRILLIMAN APARTMENTS.
7833-61 Phillips-av.
Agent on premises.

McKEY & POAGUE,
7051 Jeffrey-av. Hyde Park 0012.

NEW MODERN BLDG.
7356-58 So. Shore-dr., 6 rms. and sun par- lors; finished in ivory enamel; built-in bath tubs, tile walls; latest electrical fixtures; electric fireplaces. Location unsurpassed; overlooking lake and Country club; 3 short blks. from unequaled I. C. service. With garage; $200.

737H AND COLFAX-AV.
1, 2 and 3 rm. apts.; close to lake. Modern bldg., close to lake; 1 blk. from I. C. depot.

JOHN A. CARROLL & BRO.,
Open Sundays.
So. Shore 1660. 75th and Exchange-av.

NEW SOUTH SHORE APTS.
3, 4, 5 and 6 rms. Murphy in-a-door beds, fin- ished throughout in hardwood; all rms. large and light; ideal location; convenient to I. C. and surf. lines; ready for occupancy by Feb. 1; rms $70 to $140. Agent on premises. For further particulars apply on premises.

JAMES G. BARSALOUX,
1591 E. 63d-st. Hyde Park 0010.
Send for our complete list.

MARCH 1 & IMMED. POSS.
3 RMS. AND KITCHENETTE.
1445 E. 67th-st. Apt 1-B. March 1.....$70

FOUR ROOMS.
452 E. 34th-st $55
2116 E. 70th-st., s. fr. 80
6357 Cornell-av., s. fr. 90
1966 E. 72d-pl. 1st. s. p., March 1..... 90

FRANK H. LANG & SON,
40 N. DEARBORN-ST. RANDOLPH 7600.

TO RENT—4061-5 LAKE PARK-AV., DE Luxe 3 room apartments, 4 and 6 rms., 2 sun parlors, sleeping porches, overlooking lake at 50th-st.; 1 block to Hyde Park-blvd. elevated; 2 built-in shower baths; exceptional bldg. and grounds; 2 built-in showers, tubs, radio, etc. Reservations now for February 1st.

McKEY & POAGUE,
1463 E. 53d-st. Hyde Park 3799.

TO RENT—
Newly decorated five and six room apart- ments; steam heated and electric light; south- east corner 42d and Michigan. Will con- sider reasonable rent and liberal conces- sion if taken at once.
For further information call
K. T. PEAK & CO.,
111 N. Dearborn-st. Central 4822.

Delightful 11 Room Apt.
Overlooking the lake and park.
Hyde Park-blvd., at 50th-st.
Sun parlors, sleeping porch, 3 bathrooms. Elevator.

W. K. YOUNG & BRO.,
53d and Blackstone-av.

4452 WOODLAWN-AV.
7 small rooms, strictly modern, with 2 baths; 2 rooms and large rear yard; 2 blocks I. C. L. and surf.; new vapor heating system; offered for immediate poss'n at $135.

SCHENDORF & BOENICKE,
4659 E. 47th-st. Kenwood 1610.

SOUTH SHORE.
73d and Exchange, n. e. cor.; ex. loc. for live wires; thousands in new apts. close. 1918 E. 71st; rd. store opp. Bryn Mawr sta.

GEO. C. BOUR & CO.,
2000 E. 71st. Midway 0877.

KENWOOD.
8 room apt. home, 2 baths, modern throughout, with or without garage; private yard and rear porches; splendid yard space; immediate possession.

SCHENDORF & BOENICKE,
4659 E. 47th-st. Kenwood 1610.

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RENT—6 RMS. BATH, ELEC. STOVE 2d flat; $55. 2447 W. 46th-pl.

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All Apartments Rented.

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RENT—SPLENDID 5 room APT., 3D flr., Winthrop; new building; janitor service. TARR & CO. Sheldrake 3511.

RENT—926 CRESCENT-PL., 6 ROOM apt., $115. Possession now. KOHOUT, Rand. 2030.

RENT—BEAUT. RM. APT., LARGE sleeping porch; possession Feb. 1. 1216 Rosedale-av. Sunnyside 6628.

RENT—1648 SHERWIN-AV., BEAUT. 4 surl.; mod. rent; immed. poss.; open exposure; nr. lake. 1636 Lunt-av.

RENT—HIGH CLASS 6 RMS., 2 BATHS, 2d apt. in detached 3 apt. bldg.; view of lake; $150. 834 Loyola-av.

RENT—1ST APT. BEAU. LG. 6 RMS. sun parlor, slp. pch., 2 baths, $150, with extra room, $165. 844 Gail-av. Sunnyside 7821.

RENT—DESIR. 5 LARGE RMS., 1ST flr., separate heating plant; im. poss.; $65. 2233 Farragut-av. Ravenswood 3040.

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RENT—5 ROOMS; H. W. HEAT; WILL decorate throughout; 3732 Clifton-av. $70. Open for inspection. Lake View 3300.

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RENT—2 RM. APT., BEDRM., $57.50. 5110 N. Kedzie-av.

RENT—7 ROOM STEAM HEAT 2 FLAT; ½ block to L. 1328 Newport-av.

RENT—MODERN 5 RM. APT. ON RAV. L; near surface. Call Buck. 2795.

TO RENT—FLATS—NORTH.

Baird & Warner
MICHIGAN-ERIE OFFICE,
640 N. Michigan-av. Sup. 4120.

515-21 ROSCOE—Apartments of 6 and 7 rms., sun parlor and breakfast rm. 2 and 3 master chambers; room for two servants. Modern arrangement of draw- ing room and dining room; remarkably spacious and light; canvased and tem- pered walls. Available May 1...$250-$350
3140 SHERIDAN—Detached bldg. overlooking Yacht Harbor, 7 rms., 2 baths, 3 master chambers; garage. May 1. ..$250
OAKDALE—Detached bldg., 7 rms., 2 baths, sun parlor. May 1st. ..$235

WILSON-AV. OFFICE,
4539 Broadway. Edge. 0169.

3939 PINE GROVE—2d. 3 rms., 3 baths. Sun par. and sleeping pch. Strictly mod- ern in every way. ..$100
4712 KENMORE—1st. 6 rms. Good trans. Newly decorated. ..$75
6357 GLENWOOD—1st. 5 rms. ..$100
941 GALE—3d. 4 rms., open front pch. Newly dec. ..$50

ROGERS PARK OFFICE,
ACROSS STREET FROM R. P. L. STATION.
SEVERAL LARGE 8 and 7 rm. apts.—
6237 EVANSTON—Evanston, NEW. Tile baths and tile kitchens. S. p. back pch. Each room has view of lake.
1636 LUNT-AV., NEW, cor. lrg. rms.
1037 MORSE-AV., 2d, $140; 2 baths.

1641 PRATT-BLVD., new bldg., $90.
6016 ridge-av., s. p., $90.
7644 GREENVIEW, new bldg., $85. 2d.
7644 GREENVIEW, 3d, $90.
1459 3 rms., 1st. $70. Bed rm.; ex. in-a-door bed.

EASTNOR MANOR
534-552 Brompton-av.
3500 BLOCK NORTH. AT PINE GROVE.
3, 4, and 5 Room Apartments

Already famous for beauty of design, with modern innovations for comfort, both ingeni- ous and practical, varied and rapid transpor- tation, parklike surroundings, and above all, sun and light in every room—the highest standard in the new EASTNOR MANOR the most desir- able apartment home of its type in Lake View.

The 3 rooms are equal to five, through clever portal, kitchenette arrange- ments, smart French doors eliminating the usual smoke nuisance. Entertaining space of over 350 sq. ft. in the 4 and 5 room suites, stunning English fireplaces in some, and shower baths in all add to their convenience and charm.

Now that the master workmen have com- pleted their tasks, we are ready to give our tenants our carefully planned efficiency serv- ice. Our janitors are experienced, our super- intendent makes a daily tour of inspection, and our agents in the premises from 8 a. m. to 8 p. m. For selections call at OFFICE OF THE BUILDING, Wellington 4873, or Branch Office of

H. O. STONE & CO.,
616 N. Michigan-av. Superior 5185.

Glenesher Arms
DE LUXE FIREPROOF APTS.,
FREE ICE AND GAS.
1361-73 ESTES-AV.,
ROGERS PARK.

2 blks. Morse "L" sta.; new; ready now; only a few left; 3 and 4 rms. and kit.-in- $100 to $115. Kerner incinerators installed in all buildings. Tile walls; extra Murphy beds, mech. ventilation; 2 blk. to L; very spe- cial terms to permanent tenants. WALLEN & SONS, 6741 N. Clark-st.

PALATIAL APARTMENT ON THE LAKE IN ROGERS PARK.
If you are looking for a beautiful home don't fail to see this palatial 10 room apart- ment on the lake. It is strictly high class for a high class tenant. Large rooms, wide side drive; rent $500. Call owner for appoint- ment, 1819-A, 175 W. Jackson-blvd. Tel. Harrison 6388.

TO RENT—6 RMS., 2 BATHS. E. OF STATE, $75.
7 rms., 2 baths, E. Superior-st. 2..... $150
8 rms., 3 baths, E. of Drake..... $350
7 rms., 2 baths, E. of Drake..... $450
2 new bldgs., 3 flats in each, with bath and kitchenette, elevator $800
Small cottage, situated in Edgewater on the lake and 2 gold coast. ..$150-$800

616 N. Michigan-av. Superior 5184.

BRAND NEW LLDGS.
BEST RESIDENTIAL SECTION IN ROGERS PARK.
Sheridan-rd. at Greenleaf-av.
5 rooms, $125.
4 rooms, $110 to $95.
PLOTKE & GROSBY.
Sheldrake 4201.

MARION-CT.
Jarvis at Sheridan-rd.; ready March 1; 4 and 5 rm. apts., large rooms, beautiful outlook; unusual closet room; 1 blk. east of birchwood "L" sta.

RENOLD & HICKS,
1569 Howard-st. Rogers Pk. 1617.

NEW BLDG.
4 LARGE, BEAUTIFUL RMS., In-a-door bed; west front, 1st fl.; imm. poss.; $100. Free gas; immed. poss.; extra Murphy bed; 1½ blks. Howard "L" sta., 2 blks. and up. Apply 7715-21 N. Hermitage-av. Agt. on premises, or see A. SCHULTZ, 7726 Has- kins-st.

2 ROOM KITCHENETTE.
IMMEDIATE POSSESSION.
Apt. SW. 833½ Sunnyside-av., ½ block from Clarendon beach; new building. See janitor on premises.

HIGH GRADE 6 ROOM APT.
1103 Pratt-blvd., between Sheridan-rd. and lake; large rooms, 2 baths, front porch. WHITESIDE & WENTWORTH. 4662 Bdwy.

VERY CHOICE
TWO ROOM APARTMENT.
819 Bradley-pl., 2d. Apt. 4 r. ..$37.50
WHITESIDE & WENTWORTH. 4662 Bdwy.

TO RENT — SUBLEASE. 7740 HASKINS- st, 3 rms., with kitchenette; one month concession; gas furnished; near Howard "L." Rogers Park 9610.

TO RENT—N. E. WINONA AND WINCHES. ter; beau. 3 and 5 r. apts. just completed; enamel woodwork; $75-$95.

HENRY H. TANK & CO., 5018 Broadway.

TO RENT—3 RM. SUNNY LGE. OUTSIDE apts., s. p., pri. rear pchs., 2 baths; will decorate throughout; 3732 Clifton-av. Lake View 3300. Open for inspection.

TO RENT—ATTRACTIVE 4 RM. APT., OCCUT pancy Feb. 1; liberal concession. Phone Rogers Park 1381.

TO RENT—NEW 5 ROOM APTS., LARSON, 5715 Ridge-av. Tel. Sunnyside 5718.

TO RENT—CHOICE 3 RM. APTS., $65; 1½ blks. Wilson L. 4423 Clifton-av.

TO RENT—UNFURN. 2 RMS. MOD. SUIT. for studio, with kit. Sun. 5627.

TO RENT—6538 GLENWOOD, 5 RMS. AND sun parlor; modern; ex. trans.

TO RENT—3 RM. IN-DOOR BED APT.; DE- sirable loc.; $62.50. Rogers Park 8972.

TO RENT—HILLCREST APTS. 1513 HIN- man-av., Evanston, new. Franklin 1048.

TO RENT—3 RM. APT., PR. AND REAR pri. porch.; imm. poss. 5434 Winthrop. 3d.

TO RENT—4 RMS. WITH SUN PORCH. 916 Waveland-av. 1st, $75.

TO RENT—3 RMS. SUN PAR. $120. AP- ply 3d apt., 4427 Beacon-st. Edge. 3831.

TO RENT—FLATS—NORTH.

INVITING NEW APTS.
3 and 4 rooms.
SUPERIOR DESIGN.

Unlike any building of similar type recently constructed, with greatly im- proved housekeeping facilities and generous provision for dressing rooms and closet space; exceedingly large living rooms; dining rooms with ca- pacity for eight persons. You will find in this building just completed apartments ENTIRELY DIFFERENT.

From a spacious front court, re- sembling with its shrubbery and hedges, a pretty garden, you enter a spacious well ventilated lobby, with walls of marble and floors of rubber tile, in connection with which there is provided a vehicle room for baby carriages and bicycles, and some carpeted stairways of walnut and enamel lead to the apartments.

IN EDGEWATER, within one-half block of L express service and mar- ket center, 5 blocks from bathing beach.

EDGEWATER COURTS,
5019 to 35 Winthrop-av.
AGENT ON PREMISES.
H. O. STONE & CO., AGENTS.
4757 Broadway Edgewater 1700.

TO RENT — 3314 SHERIDAN-RD., OVER- looking yacht harbor, high grade, fireproof bldg.; 4 rms., 2 baths, sun parlor, elevator and doorman service; individual laundries and re- frigerating plant; every modern convenience. SHERIDAN-RD., overlooking lake, high grade, fireproof 3 apartment building, light on all sides; 12 rooms, 3 baths, sun parlor, sleeping porch, refrigerating plant, garage for 3 cars. Immediate possession. ..$550
Fullerton-pkwy. and Lincoln Park West, modern, fireproof bldg., elevator serv- ice; 12 rooms, 3 baths, sun parlor; possession May 1st. ..475
E. Delaware-pl., near lake, fireproof bldg., elevator service, 9 rooms, 3 baths; complete in every detail. ..500
200 E. Pearson-st., near lake, fireproof elevator bldg., 8 light rooms, 3 baths, complete in every detail; 2 apts. ..300
1353 N. State-st., Schiller-st., top apartment; 6 large, light rooms, 2 baths, newly decorated; immediate pos- session. ..160

PAUL STEINBRECHER & CO.,
Central 4985-6250. TRIBUNE BLDG.

WEBSTER AVE. APTS.
2, 3, and 4 Room Kitchenettes
N. W. Cor. Webster & Clark,

Newly decorated and carpeted; 1 blk. Lin- coln Pk. Property Management Co.,
20 W. JACKSON-BLVD. HARRISON 6380.

ROGERS PK. APARTMENTS.
IMMEDIATE SPRING LEASES.
Breakers Apts. high grade, private beach, 1200 Sherwin-av. Phone Sheldrake 4848.
Furnished, $90 to $160.
Our Agent on premises daily.
Also new 4-5 rm. apts., unfurnished and furn. Loc., Pratt-blvd. May 1st possession. Clark and Farwell. Rogers Park 6831.

529 WELLINGTON-AV.
A few 3, 4, and 5 rm. apts. are still avail- able in the Wellington Court Apts. From large fifteen foot living rooms, to electric dishwasher, modernism covered kitchen floors, patented wardrobe hangers, etc. See janitor or call Central 3128.
WELLINGTON-AV. BLDG. CORP.
64 W. RANDOLPH-ST.

10 OR 12 ROOM
Residential apt.; only 2 in new house; 200 ft. front; rare view of lake from all rms.; water heat, frigid air; 4 and 5 rms. and bath, 2 bedrms., with water; large sun porches; rare wood panelwork; carvaseed walls; tennis court. Conservatory and aviary; $450 to $500; pay comm.

700 Bittersweet-pl., at the Lake.

HIGH CLASS NEW BLDG.
1373 TO 1383 GREENLEAF-AV.
ONE BLOCK N. MORSE "L" STATION.
ONE BLOCK TO SHERIDAN-RD. AND LAKE.
3-4-5 RMS. NEWEST APPOINTMENTS.
AGENT ON PREMISES OR RAND, 3210.
R. W. MATTESON, 140 N. DEARBORN-ST.

TWO APT. BLDG.
6 rms., s. p., sleeping pch., ex. large rms., 2d fl., imm. poss. Come to inspect. 6514 N. Ashland.

1340 Morse-av. Rogers Park 2400.

TO RENT—5448 KENMORE, 1ST WEST APT. 2 rms., sun par. and bed, $85.
1124 to 1130 Pratt-blvd.
3 rms., Murphy bed, $75.
4 rms., pch. and $100.
See Janitor. Mr. Anderson, No. 1108.
COCHRAN & McCLUER, 1125 Bryn Mawr.

NEW 6 APT. BLDGS.
5 ROOMS AND SUN PARLOR.
711 MONTROSE-BLVD., AT LAKE.....$1250
6307 GLENWOOD-AV. ..$1100
6300 ARGYLE-AV., NEAR DEVON. ..$1000
R. W. MATTESON. RANDOLPH 3210.

TO RENT—POSSESSION AT ONCE OR ANY time May 1, exclusive apartment; 6 all light rooms; 2 baths, 3 master bedrooms; near lake, with garage if desired. $260. Phone Sunday or evenings Wellington 0427; week days superintendent 1011.

TO RENT—WILL RENT NY EXCLUSIVE 6 room apt. in 3 apt. bldg.; all light rooms; has 2 inclosed sleeping porches, baths; large reception hall and large ballroom, with extra room in rear. Drive, just north of Diversey. Address D F 543. Tribune.

TO RENT—5800 KENMORE-AV., COR. ARD- more, 3d, 6 r., baths, sun parlor, and open porch; immediate poss.; large, light, outside rooms; $110.
E. CHRAN JR., 4559 BROADWAY.

TO RENT—BRITTANY REST-PT., OVERLOOK- ing lake, beautiful, high class, light 6 rm. apt., $125; sun parlor, sleeping porch; poss. May 1st or sooner. Phone Owner, Armitage 0297, mornings only.

TO RENT—HIGH GRADE 6 ROOMS AND 2 baths, in finished 3 apt. bldg.; large, light rooms; splendid location in Rogers Park. RENOLD & HICKS, 1569 Howard-st. Rogers Park 1617.

TO RENT—BEAUTIFUL, UP TO DATE 6 rm. flat, with sun parlor, electric, fireplace, and inclosed sleeping porch, with Murphy in-a-door bed; ready for occupancy. $95. 6914 Washington-av.

TO RENT—5542 WINTHROP-AV., IMM. poss.; 4 rooms and sun parlor, $80; also 2nd floor, 5 rooms, $85. 5546 Winthrop-av. 1st apt., 5 rms., sun parlor, $115. COCH- RAN & McCLUER, 1125 Bryn Mawr-av.

LAKE SHORE APARTMENT
6 rms., 2 baths, conv. to surface and L. Rental $165. 661 Irving Pk.-blvd. Call MR. SMITH, Harrison 3449.

TO RENT—ELEGANT 6 RM. CORNER APT.; suitable for doctor or dentist's office; cor. Wilson and Western-av. Inquire Supt., 2346 Wilson-av, or occupant.

G. H. GOTTSCHALK, Franklin 2800.

TO RENT—HIGH, SUNNY SIX ROOM apartment; strictly modern; sun parlor; pri- vate porch; exceptional closet room; $125. Possession after February 1. Apply MRS. NORA V. PAUL, 4419 Magnolia-av.

TO RENT—3 RM. APT., 627 BARRY-AV. near Sheridan-rd.

THEO. R. CHRISTIAN & SONS,
2707 N. Clark.

5 ROOMS AT LINCOLN PK.
331 Belden-av. Light. Immed. poss.
See janitor or phone Central 4624.

TO RENT—846 SUNNYSIDE, 3D APT WEST. 3 rooms, 2 in-a-dor beds; attractive apt.; convenient to surface.

O. P. CURRAN JR., 4521 Broadway.

6645 NEWGARD-AV.
4 rms., new bldg.; immed. poss.; rent $76.50, including gas. Rogers Park 7100.

TO RENT—5927 N. WINCHESTER-AV.; 6 light outside rms., 3d flr.; sun beat; priv. porches; exce. loc. and trans. $90; immed. possession. Address M 474, Tribune.

TO RENT—S. W. COR. CLEVELAND AND Fullerton, 4 rms., stm. ht., modern; posses- sion Feb. 1; $55. ROBERT F. SHANKLIN & Co., 111 W. Washington-st.

TO RENT—BEAU. 6 RM. APT., 2 BATHS: sun parlor, inclosed porch, overlooking lake, Sheridan-rd. at Pratt; $175; poss. May 1st. Call Edge. 3097.

TO RENT—BEAUT. 3 RM. APT., READY for occupancy; will alter to suit tenant if taken by Feb. 1. See janitor, 719 Barry-av.

TO RENT—BEAUTIFUL 6 RM. APT., SUN parlor, sleeping porch; good transporta- tion. Phone Sunnyside 1224.

TO RENT—5 ROOM APT., SUN P., SLPG. par., heated garage with side drive; new 2 apt. bldg. Call Rogers Park 9757.

TO RENT—4148 CLARENDON-AV., CORNER apt., 5 rooms, bath, porch; block from lake; $55; vacant Feb. 1st. Lake View 2974.

TO RENT—3 ROOM APARTMENT; UNFUR- nished; $50; good transportation; Broad- way and Bryn Mawr. 537 Barry-av.

TO RENT—MOD. 4 R. APT.; BEST TRANS. $65. 1750 Rascher-av. 2d. Call evenings or Sunday.

TO RENT—5 RM. APT.; ALL OUTSIDE rms., $115. 658 Gordon-ter. 1st.

TO RENT—FLATS—NORTHWEST.

TO RENT—4740 N. LONG-AV., MODERN steam heated apt., 5 rooms and sun parlor; beautiful location near Lawrence-av.; 19 minutes to Loop; $70. Kildare 0456.

TO RENT—4000 KEYSTONE-AV., 2D, 4 RM. apartment.

TO RENT—2 ROOMS AND GARAGE SPACE, $23. 2440 Cortland-st.

TO RENT—5 ROOM FLAT, HOT WATER heat; $75. 2531 N. Kildare-av.

TO RENT—NEW 5 RM., HOT WATER heat. 4441 N. Springfield. Irving 5003.

TO RENT—BEAUT. 6 RM. FLAT, VER

TO RENT—STORES—SOUTH.

TO RENT

5,000 SQ. FEET OF OFFICE SPACE IN HEART OF AUTOMOBILE ROW; FIVE MINUTES FROM LOOP ON L AND SURFACE LINES. SUITABLE ALSO FOR AUTO ACCESSORIES FIRM.

INQUIRE MR. DRAKE, LEXINGTON HOTEL. CALUMET 1840.

Halsted and 63d

To Rent.

6332-34 S. Halsted-st.

STORE, 40X118: WILL DIVIDE TO SUIT. SUITABLE FOR ANY BUSINESS.

HARRY M. & LOUIS ENGLESTEIN, EXCLUSIVE AGENTS, 6005 S. HALSTED. WENTWORTH 8340.

SOUTH SHORE.

6843-45 Merrill-av., 6 rms., 2 ba., at once; new apt. Garages. Vapor heat; $200.

6037 Chappel, 2nd apt., in two apt. bldg. Pose., at once; 2 blks. to L. C.; very attrac. $150.

GEO. C. BOUR & CO.,
2000 E. 71st. Midway 0877.

67TH AND STONY ISLAND.

5 large new stores in one of the best business sections on S. S., ¼ blk. from large hotel to be erected this spring. This is a good opening for a men's furnishings store, ladies' ready-to-wear, baby shop, shoes, dry goods, etc.

JOHN A. CARROLL & BONTHRON,
1526 E. 67th-st. Fairfax 6070

NEW MODERN BLDG.,

Beautiful stores and offices in heart of So. Shore district; s. w. cor. 75th and Exchange-av.; suitable for any line of business; cor. very desirable for drug store; 1 blk. from U. C. depot.

JOHN A. CARROLL & BRO.,
So. Shore 1660. Open Sundays. 75th and Exchange-av.

DELICATESSEN AND COFFEE SHOP.

2,000 sq. ft. available in high class apt. hotel; wonderful location for delicatessen; equipment for sale cheap. Apply off., 4160 Drexel-blvd. Kenwood 7900.

TO RENT—N. W. CORNER 73D AND CRANDON, large corner store in heart of So. Shore district; splendid location for drug store.

McKEY & POAGUE,

7051 Jeffery-av. Hyde Park 0012.

TO RENT—NORTHWEST COR. INDIANA-AV. and 39th-st., stores; possession now; good location for tailor, barber, rents' furnishing, confectionery, or flowers (2-3 of building occupied by a school with several hundred pupils). Full particulars see EIGER REALTY COMPANY, 140 N. Dearborn-st.

TO RENT—SAGE CORNER STORE, N. W. cor. 73d and Crandon; splendid location for drug store. $75.

McKEY & POAGUE,

7051 Jeffery-av. Hyde Park 0012.

6409-11 S. HALSTED-ST.

Long or short term lease; lot 37½x100; entire bldg. or separate stores to be remodeled to suit; possession, May 1st, 1923.

MARK LEVY & BRO., 140 S. Dearborn-st.

TO RENT — 220-4 E. 55TH-ST., LARGE stores; new fireproof bldg.; 1 blk. from "L"; heart of E. Garfield-blvd. bus. dist.; ideal location for delicatessen or ready to wear. O. STONE & CO., 1161 E. 47th-st. Oakland 1301.

TO RENT—SOUTH SHORE, NEW STORES, 71st and Ogleby-av., near I. C. sta.; unusual opportunity for any kind of business; best location on street.

L. DU HESS,
Midway 0050. 2336 E. 71st-st.

NEW 136 APT. BLDG.

Excellent location for dry goods, rest., groc. and meat mkt. off's for physicians and dentists. Cor. 63d-So. Park-av. DEHLBORN & WHEELER, 370 E. 63d-st. Wentworth 0900.

DRUGGIST—LIVE SPOT.

S. E. cor. 60th and Green, 300 ft. W. of Halsted, next theater; May 1. Sheldrake Bldg.

TO RENT — MICHIGAN-AV. STORES, floors and bldgs. at 1421, 1466, 2001, 2123, 2400, 2417 and 2429, at $125 a mo. up. 30S. BATTERSBY, 202 S. State-st. Harr. 1072.

TO RENT—STORE AND 2D FLOOR IN building, 1410-18 S. Michigan. Possession May 1st, 1923. For particulars apply

ROWE & WHITMAN, Agents.
Tel. Harrison 1200. 109 N. Dearborn-st.

TO RENT—STORE AT 1120 SO. MICHIGAN-av., ideal location for auto acc., etc. Poss. now.

BAIRD & WARNER,
29 S. La Salle-st. Cent. 8300.

TO RENT—STORE, 1808 E. 55TH-ST.; EXcellent location for fruit, vegetable or delicatessen; immed. poss. ALBERT O'ROURKE & CO., State 7402.

TO RENT—STORES—NORTH.

4603 SHERIDAN-RD.

TO RENT—HIGH GRADE STORES, N. S. corner Clark and Wrightwood; good location for druggist, gents' furnishing, haberdasher, confectionery, or flowers. For information call MR. STERN, Franklin 0205, next week.

TO RENT—3517-19 N. HALSTED-ST.; SUITable for shoe store, delicatessen, grocer, fruits, vegetables; $60 each.

4603 Sheridan-rd. G. UPTON.

TO RENT — BUSY TRANSFER CORNER store or will lease entire bldg. of 3 stores and 3 apts.; possession in time for May 1st.

JOHN I. CARROLL & CO., 410 S. Clark-st. Harrison 9005.

TO RENT, 4010 LINCOLN-AV. HIGH class store, 20x60 ft., in new bldg., adjoining 2,000 seat theater; excellent trans. See janitor or

G. H. GOTTSCHALK & CO., Franklin 2800.

2143-2149 N. CLARK.

Flats as is or remodeled for restaurant, beauty parlor, milliner, dressmaker, curiosity shop, etc.

TO RENT—SPLENDID CORNER STORE, Addine and Broadway; ideal location for drug store, grocery and meat, or fruit and vegetable store; reasonable rental. RENSLER & CO., Wellington 6456.

Broadway Corner Store.

In block from Wilson-av., suitable for any high class business; steam heat.

WHITESIDE & WENTWORTH, 4063 Bdwy.

MEAT SHOP LOCATION

Next to Piggly Wiggly; last vacant in new bldg.; 16x70; heated. 1222 Montrose-av. WILLIAM F. KAISER & CO., 1401 Morse-av.

TO RENT—LIGHT STORE IN NEW HOTEL Wyndon, 1823 58 ft.; no competition; very suitable for delicatessen and coffee shop; neighborhood of hotels and apts.; rent reas. 828 Windsor. Sunny. 8400.

TO RENT—STORES AT BROADWAY AND Irving Park boul.; best location; 3 out of 5 unrented. BROOMELL BROTHERS, 2901 Washington Main 1402.

TO RENT—NEW STORE, 5947 N. CLARK-st.; good for grocery or delicatessen.

G. UPTON.

4603 Sheridan-rd. Edgewater 0962.

TO RENT — LINCOLN-AV. STORE, NEAR Wieboldt's.

WALLACE BUCHBAUER.
3166 Lincoln-av.

TO RENT—NORTH SIDE STORE, STEAM heated, 6034 N. Clark. $150. Last vacant in new business block. Michael Flicht & Co., 1401 Morse-av.

5723 N. CLARK-ST.

Cor. of Edgewater-av. Will be one of best corners when Ashland-av. and Clark-st. are widened; fine location for any line; steam heat. Franze & Banne, 5605 N. Clark-st.

ATTENTION, DRUGGISTS!

3070-72 Lincoln-av., cor. Greenview; ideal location for live drug store. Attractive rent. For particulars see

MARK LEVY & BRO., 140 S. Dearborn-st.

LIVE RESTAURANT SPOT.

7539 N. Clark at Howard Terminal. Chicago and Evanston cars, new corner store, 19x65; tile floor. Spaulding 2262 or Keystone 1381.

LOOK AT BRAND NEW

Stores, corner Broadway and Addison; steam; immed. poss.; fine location for any line; $125.

FOLTZ & GROSBY,
2532 N. Clark-st. Diversey 5568.

NEW STORES, $75.

N. e. corner Montrose and Greenview, 15x50; suitable for any line. Agent on premises.

ALBERT A. GUARNO & CO.,
1104 Leland-av. Edgewater 4000.

TO RENT—DESIRABLE STORE ON SHERidan-rd., southwest corner 35th-st.; suitable for drug store, beauty parlor, millinery, tailor shop, furrier, etc.; immediate possession. For full details call Dearborn 1549.

TO RENT—STORE, IMMEDIATE POSSESsion, Sheridan-rd. in Wilson-av. district; suitable for high grade mercantile business; in the Emerman Bldg., 4750 Sheridan-rd., corner Leland-av. Call at office, Room 430, or phone Sunnyside 2757.

TO RENT—1201 TO 1225 LOYOLA-AV., near Sheridan-rd., opposite Loyola "L"; new stores, suitable for any good retail line; good proposition to responsible parties.

SCHOENBANK & KIRSCHNER,
6570 Sheridan-rd.

TO RENT — STORES AND OFFICES. IN new Moorhead buildings, Sheridan-rd. and Pratt-blvd.

ELWOOD WILLIAMS CO.,
6755 SHERIDAN-RD. ROGERS PK. 6720.

TO RENT — BRAND NEW STORES: ON transfer corner, Belmont and Southport-avs.; good for any line; Avenia heat; rent $65 to $100.

PLOTKE & GROSBY.
2532 N. Clark-st. Diversey 5568.

N. CLARK AT CHICAGO AV. MODERN STORES.

CARRUTHERS CO., 800 N. Clark. Sup. 1890.

TO RENT—STORES ON BROADWAY, JUST south of Wilson-av.; $250 each; one store 40 ft. front, suitable for automobile salesroom. THOMAS & CO., 4732 N. Racine. Phone Sunny. 1769.

TO RENT—STORE, STEAM HEAT. 1932 Irving Park-blvd., nr. Lincoln-av.

TO RENT—STORES—NORTHWEST.

TO RENT—TRANSFER CORNER—STORES, offices and steam heat; the finest new bldg. on the best part of the block; one business for live business man; all kinds of brokerage privileges in the corner; 9 stores, 5 offices and 6 flats; ready March 15.

Branch Office, 3956 Fullerton-av.

J. STEVENS & SON.

TO RENT—STORES, COR. CRAWFORD AND Fullerton; fine location for any line; location for any business; main off. 3956 Fullerton.

J. STEVENS & SON.

TO RENT—KEDZIE AND LAWRENCE—Transfer cor.; one of the most prominent cor. in Chicago; wonderful opportunity for confectioner, drugs, etc. Possession May 1. L. R. CERF & CO., Exclusive Agents, 29 S. La Salle-st.

TO RENT—HIGH GRADE STORES ON LAWrence-av., nr. N. W. Kimball "L" terminal.

MALSAN LEVIT ROYNER CO.,
105 W. Monroe-st. Tel. Dearborn 8015.

TO RENT—STORE, 1 BLK. FROM "L"; MODern; suitable for restaurant, lunchroom or any other large clientele waiting opening. S. W. cor. Fullerton-av. and Southport.

TO RENT—BEAUTIFUL STORE, 3540 LAWrence, suitable for dry goods, jewelry, drugs, gift, men's haberdashery, etc.; ideal location.

J. TINLEY, 3536 Lawrence-av. Irving 1000.

TO RENT—AUTOMOBILE SALESROOM, on Lawrence, nr. Kedzie; splendid location. Ph. Albany 1000.

TO RENT—AUTOMOBILE SHOW ROOM; LG Modern, live location; good for any car; extra space above. 4000 Lawrence-av.

TO RENT—NEW VERY LIGHT STORE, 2nd floor, stores, 4381-3 Elston, op. big theater. SNIVELY & CO., 6 Sunnyside 1161.

TO RENT—BIG STORE, 16X65 FT. $75 TO $100. Irving Park-blvd., near Crawford; location center. Sheldrake 3947.

TO RENT—2 STORES, 4028-30 MILWAUkee-av., suit, for any business; near large theater. ARTHUR DILZ, Lake View 1034.

TO RENT—STORE; HIGH CLASS BUSIness; reasonable rent. 4561 N. Kedzie-av.

TO RENT—HIGH GRADE STORE. FINE LOC. 3927 Irving Park-blvd. Irving 1296.

TO RENT—STORES—WEST.

TO RENT—DRUG STORE CORNER.....$135
Dry goods store..... 85
Meat market..... 50
Women's shop..... 50
Grocery store..... 50
Delicatessen..... 65

Many other stores; rents for any good retail business at rental from $50 to $300 per month.

GEO. R. HEMINGWAY ORG.,
121 Marion-st., Oak Park. Austin 1746.

CAFETERIA MEN

See 2d floor of 9 story Flatiron Office Bldg., Madison, Ashland, and Ogden. Wonderful spot. Ground floor, entire improvements.

REAL ESTATE MANAGEMENT CORP.,
111 W. Washington-st. Main 2603.

MADISON, ASHLAND, AND OGDEN.

In 9 story Flatiron Bldg., 20x65; suitable for almost any line. Real Estate Management Corp., 111 W. Washington-st. Main 2603.

TO RENT—1,000 AND 3,000 SQ. FT., MODern; 1410-18 S. Michigan. Possession May 1st, 1923. For particulars apply

ROWE & WHITMAN, Agents.
Tel. Harrison 1200. 109 N. Dearborn-st.

TO RENT—STORE AT 1120 SO. MICHIGAN-av., ideal location for auto acc., etc. Poss. now.

BAIRD & WARNER,
29 S. La Salle-st. Cent. 8300.

TO RENT—STORE, 1808 E. 55TH-ST.; EXcellent location for fruit, vegetable or delicatessen; immed. poss. ALBERT O'ROURKE & CO., State 7402.

TO RENT—STORES—NORTH.

TO RENT—HIGH GRADE STORES, N. S. corner Clark and Wrightwood; good location for druggist, gents' furnishing, haberdasher, confectionery, or flowers. For information call MR. STERN, Franklin 0205, next week.

TO RENT—3517-19 N. HALSTED-ST.; SUITable for shoe store, delicatessen, grocer, fruits, vegetables; $60 each.

4603 Sheridan-rd. G. UPTON.

TO RENT — BUSY TRANSFER CORNER store or will lease entire bldg. of 3 stores and 3 apts.; possession in time for May 1st.

JOHN I. CARROLL & CO., 410 S. Clark-st. Harrison 9005.

TO RENT, 4010 LINCOLN-AV. HIGH class store, 20x60 ft., in new bldg., adjoining 2,000 seat theater; excellent trans. See janitor or

G. H. GOTTSCHALK & CO., Franklin 2800.

2143-2149 N. CLARK.

Flats as is or remodeled for restaurant, beauty parlor, milliner, dressmaker, curiosity shop, etc.

TO RENT—SPLENDID CORNER STORE, Addine and Broadway; ideal location for drug store, grocery and meat, or fruit and vegetable store; reasonable rental. RENSLER & CO., Wellington 6456.

Broadway Corner Store.

In block from Wilson-av., suitable for any high class business; steam heat.

WHITESIDE & WENTWORTH, 4063 Bdwy.

MEAT SHOP LOCATION

Next to Piggly Wiggly; last vacant in new bldg.; 16x70; heated. 1222 Montrose-av. WILLIAM F. KAISER & CO., 1401 Morse-av.

TO RENT—LIGHT STORE IN NEW HOTEL Wyndon, 1823 58 ft.; no competition; very suitable for delicatessen and coffee shop; neighborhood of hotels and apts.; rent reas. 828 Windsor. Sunny. 8400.

TO RENT—STORES AT BROADWAY AND Irving Park boul.; best location; 3 out of 5 unrented. BROOMELL BROTHERS, 2901 Washington Main 1402.

TO RENT—NEW STORE, 5947 N. CLARK-st.; good for grocery or delicatessen.

G. UPTON.

4603 Sheridan-rd. Edgewater 0962.

TO RENT — LINCOLN-AV. STORE, NEAR Wieboldt's.

WALLACE BUCHBAUER.
3166 Lincoln-av.

TO RENT—NORTH SIDE STORE, STEAM heated, 6034 N. Clark. $150. Last vacant in new business block. Michael Flicht & Co., 1401 Morse-av.

5723 N. CLARK-ST.

Cor. of Edgewater-av. Will be one of best corners when Ashland-av. and Clark-st. are widened; fine location for any line; steam heat. Franze & Banne, 5605 N. Clark-st.

ATTENTION, DRUGGISTS!

3070-72 Lincoln-av., cor. Greenview; ideal location for live drug store. Attractive rent. For particulars see

MARK LEVY & BRO., 140 S. Dearborn-st.

LIVE RESTAURANT SPOT.

7539 N. Clark at Howard Terminal. Chicago and Evanston cars, new corner store, 19x65; tile floor. Spaulding 2262 or Keystone 1381.

LOOK AT BRAND NEW

Stores, corner Broadway and Addison; steam; immed. poss.; fine location for any line; $125.

FOLTZ & GROSBY,
2532 N. Clark-st. Diversey 5568.

NEW STORES, $75.

N. e. corner Montrose and Greenview, 15x50; suitable for any line. Agent on premises.

ALBERT A. GUARNO & CO.,
1104 Leland-av. Edgewater 4000.

TO RENT—DESIRABLE STORE ON SHERidan-rd., southwest corner 35th-st.; suitable for drug store, beauty parlor, millinery, tailor shop, furrier, etc.; immediate possession. For full details call Dearborn 1549.

TO RENT—STORE, IMMEDIATE POSSESsion, Sheridan-rd. in Wilson-av. district; suitable for high grade mercantile business; in the Emerman Bldg., 4750 Sheridan-rd., corner Leland-av. Call at office, Room 430, or phone Sunnyside 2757.

TO RENT—1201 TO 1225 LOYOLA-AV., near Sheridan-rd., opposite Loyola "L"; new stores, suitable for any good retail line; good proposition to responsible parties.

SCHOENBANK & KIRSCHNER,
6570 Sheridan-rd.

TO RENT — STORES AND OFFICES. IN new Moorhead buildings, Sheridan-rd. and Pratt-blvd.

ELWOOD WILLIAMS CO.,
6755 SHERIDAN-RD. ROGERS PK. 6720.

TO RENT — BRAND NEW STORES: ON transfer corner, Belmont and Southport-avs.; good for any line; Avenia heat; rent $65 to $100.

PLOTKE & GROSBY.
2532 N. Clark-st. Diversey 5568.

N. CLARK AT CHICAGO AV. MODERN STORES.

CARRUTHERS CO., 800 N. Clark. Sup. 1890.

TO RENT—STORES ON BROADWAY, JUST south of Wilson-av.; $250 each; one store 40 ft. front, suitable for automobile salesroom. THOMAS & CO., 4732 N. Racine. Phone Sunny. 1769.

TO RENT—STORE, STEAM HEAT. 1932 Irving Park-blvd., nr. Lincoln-av.

TO RENT—STORES—NORTHWEST.

TO RENT—TRANSFER CORNER—STORES, offices and steam heat; the finest new bldg. on the best part of the block; one business for live business man; all kinds of brokerage privileges in the corner; 9 stores, 5 offices and 6 flats; ready March 15.

Branch Office, 3956 Fullerton-av.

J. STEVENS & SON.

TO RENT—STORES, COR. CRAWFORD AND Fullerton; fine location for any line; location for any business; main off. 3956 Fullerton.

J. STEVENS & SON.

TO RENT—KEDZIE AND LAWRENCE—Transfer cor.; one of the most prominent cor. in Chicago; wonderful opportunity for confectioner, drugs, etc. Possession May 1. L. R. CERF & CO., Exclusive Agents, 29 S. La Salle-st.

TO RENT—HIGH GRADE STORES ON LAWrence-av., nr. N. W. Kimball "L" terminal.

MALSAN LEVIT ROYNER CO.,
105 W. Monroe-st. Tel. Dearborn 8015.

TO RENT—STORE, 1 BLK. FROM "L"; MODern; suitable for restaurant, lunchroom or any other large clientele waiting opening. S. W. cor. Fullerton-av. and Southport.

TO RENT—BEAUTIFUL STORE, 3540 LAWrence, suitable for dry goods, jewelry, drugs, gift, men's haberdashery, etc.; ideal location.

J. TINLEY, 3536 Lawrence-av. Irving 1000.

TO RENT—AUTOMOBILE SALESROOM, on Lawrence, nr. Kedzie; splendid location. Ph. Albany 1000.

TO RENT—AUTOMOBILE SHOW ROOM; LG Modern, live location; good for any car; extra space above. 4000 Lawrence-av.

TO RENT—NEW VERY LIGHT STORE, 2nd floor, stores, 4381-3 Elston, op. big theater. SNIVELY & CO., 6 Sunnyside 1161.

TO RENT—BIG STORE, 16X65 FT. $75 TO $100. Irving Park-blvd., near Crawford; location center. Sheldrake 3947.

TO RENT—2 STORES, 4028-30 MILWAUkee-av., suit, for any business; near large theater. ARTHUR DILZ, Lake View 1034.

TO RENT—STORE; HIGH CLASS BUSIness; reasonable rent. 4561 N. Kedzie-av.

TO RENT—HIGH GRADE STORE. FINE LOC. 3927 Irving Park-blvd. Irving 1296.

TO RENT—STORES—SUBURBAN.

TO RENT—
EVANSTON STORES.

7 new stores on Main-st., in the heart of the business section of South Evanston. The Apartment Section, 5 stores, 16'x55', 1 16'x60', and corner 19'x60'. Rent $100 to $225 per mo. These lines would flourish in this location:

BEAUTY PARLOR.
DRY GOODS.
SHOE STORE.
ART SHOP.
BARBER SHOP.
LAUNDRY AGENCY-CLEANER & DYER.
TAILOR SHOP.
ELECTRICAL SHOP.
DRUGGIST.

Live merchant in these lines will do well to call Mr. Terns.

Business Prop. Dept.
BAIRD & WARNER,
29 S. La Salle-st. Cent. 8300.

TO RENT—LARGE, ATTRACTIVE STORE having 3 living rms. in rear; h. w. heat, elec. light, premises in first class condition. 404 10th-st., Waukegan, Ill.

TO RENT—OFFICES AND STUDIOS.

Downtown.

Capitol Building

[FORMERLY MASONIC TEMPLE].

N. E. Cor. State at Randolph.

Located on one of the busiest corners in America, the Capitol Building is Chicago's finest and most conveniently situated building for high grade offices and shops.

Just across the street from Marshall Field & Co., adjoining the Chicago Theater, handy to bus, motor, I. C., elevated and surface lines.

Unusually desirable space available now, at reasonable rates. House your business in this choice spot—right in the heart of everything.

ROBERT WHITE & CO.,
Capitol Building.
ROOM 1315. PHONE STATE 7200.

NEW PUTNAM BLDG.

10 N. Clark-st., Nr. Madison.

Offices in units from 1 to 4 rms.; also entire 2d, 3d, and 4th floors of 3,200 sq. ft. ea.; will divide to suit. tenants. Immediate possession.

REAL ESTATE MANAGEMENT CORPORATION,
6th Floor. Main 4086 or Main 2603.

A Most Complete List of Loop and Close In HIGH CLASS OFFICES

Many at attractive rentals.

EDGAR M. SNOW & CO.
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25 N. DEARBORN-ST.
DESIRABLE SMALL OFFICES AT MODERATE RENTALS.

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MONROE AND DEARBORN-STS.
A few good suites for immediate or May 1st occupancy.
Fine light space.
Willis & Frankenstein, 110 S. Dearborn-st.

ATTENTION,
NO. SHORE COMMUTERS.

ATTRACTIVE OFFICE SPACE.
At less than loop rentals; units of 340 to 2,100 sq. ft. in strictly modern, fireproof bldg.; opp. N. W. R. R. station; immediate poss.; no parking restrictions.

ROSS & COMPANY,
RAILWAY EXCHANGE. WABASH 1052.

CHEAP AND GOOD.

This 1,500 sq. ft. will please you because a bargain.
Third floor of Adams-st., modern bldg., nr. Adams and Wabash. All conveniences. See MR. GIBBONS for unusual price. 63 E. Adams-st. Harr. 9269.

314-318 N. MICHIGAN.

2d, 3d, 4th fl.: now being remodeled; ready soon. Splendid space for ofc. purposes.

Hefter & Wells, Excl. Agts.,
10 S. La Salle-st. Franklin 4037.

OFFICE SPACE

To Rent—Traders' Bldg., 309 S. La Salle-st. May 1st: various offices; 300 to 5,000 sq. ft. Will arrange to suit. Low rent in Loop.

E. A. TEICH & CO., Wabash 8210.
20 E. JACKSON-BLVD.

For immediate occupancy, offices containing 375, 726, and 1,200 sq. ft.; will divide. Splendid light. Reasonable rent.

WILLIS & FRANKENSTEIN, 110 S. Dearbn.

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KEEHNE BUILDING,
300-8 N. Michigan, exceptionally light; exc. loc.; best conveniences and accoms. Apply office of bldg.

PHONE DEARBORN 4966.

ARCADE BUILDING,

616 S. Michigan-av.
May 1 poss., offices and shops, 440 to 5,100 sq. ft.; excel. light and serv.; small and large units in each floor; poss. now. Apply office of bldg., Rm. 706, or your own broker.

TO RENT—ADAMS EXPRESS BUILDING—Jackson, S. DEARBORN-ST.
1,000 to 1,500 sq. ft. of very desirable space suitable for sample rooms.

Central 0997. 115 S. Dearborn-st.

TO RENT—DISSOLVING CORPORATION will sublet suite of fine office; light, airy; 3 priv. offices, about 600 sq. ft.; possession at once; very reasonable. Apply 1743 Marquette Bldg.

TO RENT—OFFICE, FURN. OR UNFURN. loop; reduced rent for 3 mos.; privilege of lease; two outside windows. 64 W. Randolph, Rm. 917. Fh. State 7038.

TO RENT—WILL SUBLET OFFICE ESPEcially adapted to development of new manufacturing enterprise. A. B. SEGUR & CO., 728 W. Madison.

TO RENT—OFFICES AND STUDIOS.

Downtown.

SPECIAL!

Due to removal of large tenant to their own building we offer from May 1 CHOICE SPACE ON UPPER FLOORS

CHICAGO BLDG.

[CHICAGO SAVINGS BANK BLDG.]

At the corner of State and Madison-sts.

Rooms from 250 square feet (two windows) up to 3,000 square feet. Large bay windows. Perfect light.

Will arrange to meet your requirements.

THE BEST OF SERVICE

This is a rare opportunity for business men and physicians to secure a prominent, permanent, and desirable location. Very moderate rental asked. Do not fail to see this space.

Call or phone for particulars,

BUCK AND RAYNER
(Chicago Building),
at State and Madison-sts.
Central 6138.

Or your own broker.

AMERICA FORE,
844 RUSH-ST.

New modern 12 story office bldg. located just outside the loop in the new North Side business district, convenient to transportation. Bright, beautiful offices with 1,400 to 22,000 sq. ft. No court space. Ready for occupancy May 1.

ROSS & COMPANY,
Railway Exchange.
Wabash 1052.

N. W. cor. State and Polk-sts.

In handsome new, terra cotta and plate glass bldg., nearing completion. Steam heat. Handsome entrance and halls. Nothing but daylight.

Suitable for physicians dentists, or other high class occupancy. Only 4l tenants considered. Low rent.

EDGAR M. SNOW & CO.,
69 W. Washington-st.

TO RENT—COLUMBUS MEMORIAL BLDG., S. E. Cor. State and Washington-sts. Several offices and hours for physicians.

VENETIAN BLDG., 15 E. WASHINGTON-ST. Between State and Wabash.
Retail shops for women's wear at $40, $70, $85, $110 and $160.
19 W. JACKSON-BLVD.
Offices and salesrooms at $35 and $125. Office space, 3,000 sq. ft.; $350.
NORTHERN OFFICE BLDG.,
S. W. Cor. La Salle and Lake-sts.
Office cor. for sale or rent; $35 up.
RAND-McNALLY BLDG.,
Clark and Harrison-sts.
Fine, light, desirable offices, 300 sq. ft. to 5,000 sq. ft., $125 ft. and up. Call office of bldg., Wabash 0360.

JOHN M. MAGILL & CO.,
35 N. Dearborn-st. Central 7900.

KIMBALL BLDG.

S. W. Cor. Wabash & Jackson

LARGE SPACE.
DESIRABLE FOR BANKS OR OFFICES.

Building new; all modern conveniences; location center of business district. Inquire L. A. DOZOIS, Bldg. Mgr., Room 701. Harrison 4012.

MONADNOCK BLOCK.

DESIRABLE OFFICES.

High class 3 room office suite, or will separate, for business offices, in heart of loop; large, light, pleasant outside rooms; long term lease if desired; give concession. For further details write or ph. Hunter 6000, Ext. 3, A. McCOY, 222-ST. and 54th-av. Lawndale 0390.

TO RENT—WE MOVED TO LARGER QUARters, and am renting old suite of 4 private offices, cashier's cage and general office, cov. light; they are suitable for a general commercial business; the rental is low; the furnishings are also for sale at a very low price. MR. PARSHELL, Rm. 1411, 20 E. Jackson. Central 5755.

TO RENT—BONHEUR BLDG.,

1 blk. north of Wabash and Lake-st; convenient to trans.; light, desirable offices, $17.50 per mo. and up; immediate possession; no parking restrictions.

ROSS & CO.,
Railway Exchange. Wabash 1052.

TO RENT—OFFICES,
180 W. Adams-st. See Supt.

Suitable for ladies' ready-to-wear.

REAL ESTATE MANAGEMENT CORPORATION.
111 W. Washington-st. Main 2603.

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Webster Bldg., 327 S. La Salle
Wabash 5889.

TRANSPORTATION BLDG.

300 TO 5,000 SQ. FT.

REST LIGHTEST SPACE IN CHICAGO AT LESS THAN LOOP RENTALS.
OFFICE OF BLDG., HARRISON 7787.

TO RENT—ATTRACTIVE DAYLIGHT SPACE in units up to 5,000 sq. ft. Rental less than loop prices. In modern offices and business where light merchandise can be carried. For full particulars apply

Gunther Building,
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Entire floor, 3,000 sq. ft., especially arranged for large law firm, engineering or commercial line. Light 3 sides.

Willis & Frankenstein, 110 S. Dearborn-st.

TO RENT—BOUL. LINK COR. FIREPROOF office bldgs., 3 or more floors, 10,000 sq. ft. each; will divide; light all sides; ideal for gen. offices, adv., studios, etc.; rental $1 sq. ft. Address N 538, Tribune.

TO RENT—OFFICE SPACE
137 S. La Salle-st. Home Insurance Building, 2,463 square feet, suitable for Bond or Brokerage office. All outside light. Possession May 1, 1923.

Apply to
WINSTON & CO.,
137 S. La Salle-st.

TO RENT — POSSESSION MAY 1, 1923: exceptional light; reasonable rent; private offices and operate in units of 400 sq. ft. to 700 sq. ft. 1,000 sq. ft.

MANHATTAN BUILDING,
431 S. Dearborn-st. Phone Harrison 1200.
ROWE & WHITMAN, Agents.

PRIVATE OFFICES,
$25 AND UP.

Single office or suite; superb light; elevator, janitor service, steam heat. 220 N. State-st.

THE ELLSWORTH BLDG.

From 250 to 2,000 sq. ft., all daylight space, for high grade corporation business and professional rentals; elec., light current free. Rm. 208, 537 S. Dearborn-st. Har. 3470.

TO RENT—SMALL OFFICE OR STUDIO—part or entire space. Good light; will sublet call Room 615 Steinway Bldg., 64 E. Van Buren-st.

TO RENT—2 NICELY FURNISHED OFFICES with reception hall. Will rent one or both. Immediate possession. Apply Room 508, 25 N. Dearborn.

TO RENT—DESIRABLE OFFICE SPACE, insurance rent. until May 1st; $75 month. Inquire janitor, 538 S. Dearborn, or telephone ALDRICH, Harrison 8980.

TO RENT—OFFICE SPACE ON GROUND floor, as well as upper floors. C. C. Bldg., 166 W. Jackson-blvd. 107 Quincy-st. Tel. Wabash 1816.

TO RENT—FURNISHED OFFICE OR DESK room. Call 709, 35 S. Dearborn. Tel. Dearborn 1816.

TO RENT— TACOMA BUILDING—
La Salle at Madison, choice private office. W. H. LYMAN. Franklin 3461.

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TO RENT—DESK SPACE IN HIGH GRADE office $23, including telephone service. See P. A. PETERS, 8 S. Dearborn.

TO RENT—FURNISHED VERY LIGHT PRIvate office, reception room, steno. service; reasonable. 1426 Consumers Bldg.

TO RENT — DESK SPACE TO MAN WHOSE business location in the office most of the time. Apply Rm. 439, 140 S. Dearborn.

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TO RENT—DESK SPACE, $10 PER MO.; no parking restriction. Central 5063.

TO RENT—PHYSICIAN'S OFFICE, 9 to 3, furn. Suite 818, 23 N. State-st.

TO RENT—OFFICES AND STUDIOS.

Downtown.

PELOUZE BUILDING

230 E. OHIO-ST.,
1 Block East of Michigan-av.

First street north of bridge.

A FEW ATTRACTIVE OFFICES,

ranging in size from 660 sq. ft. to one whole floor, the 7th, 10,738 sq. ft., with four skylights.

Absolutely fireproof.

Wonderful light, air, and quiet.

No parking restrictions.
Superior office service.
Moderate rental.

Apply to
WM. NELSON PELOUZE,
Superior 6280,
THE BOWES REALTY CO.,
Main 2181
Or Your Own Broker.

1,600 SQ. FEET

VERY DESIRABLE OFFICE SPACE—NATURAL LIGHT, HIGH ABOVE THE NOISE AND DUST OF THE STREET; SITUATED IN ONE OF THE MOST MODERN BUILDINGS ON STATE-ST. AND IN THE HEART OF THE LOOP. SUITE CONTAINS THREE PRIVATE OFFICES AND LARGE GENERAL OFFICE. POSSESSION AT ONCE IF DESIRED. PH. WABASH 0900 FOR APPOINTMENT.

X-RAY ROOM

Excellent room which has been used for this purpose for several years; much profitable business in the building; low rental.

BUCK AND RAYNER,
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at State and Madison-sts.
Room 1510. Central 6138.

Or your own broker.

IF YOU ARE A BOND OR STOCK HOUSE

And are contemplating branching out into a bank within two or three years, then you should see the 3d and 2d floors of the Marion Bldg., 1551-53-55 W. Madison-st., which space is completely equipped with cashiers' cages, bookkeepers' cages, marble wall counters, vaults in basement with 1,500 sq. ft. deposit boxes—everything owned by the building. Some can be had immediately.

REAL ESTATE MANAGEMENT CORP.,
111 W. Washington-st. Main 2603.

BOYCE BUILDING,
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FINE LIGHT OFFICES, SINGLE ROOM OR SUITES, WITH TWO, THREE, OR FOUR PRIVATE OFFICES: RENTS $35 PER MO. AND UP. 1ST CLASS SERVICE; IMMEDIATE POSS.

ROSS & COMPANY,
RAILWAY EXCHANGE. WABASH 1052.

TO RENT—LARGE SUITE, CHICAGO STOCK Exchange Bldg., La Salle and Washington-sts. Will assign or sublet to responsible party balance of term or 2 years from May 1, 1923. Approx. 4,000 sq. ft. Suitable for law office; suitable for other purposes. 10 very large offices, 3 smaller offices, vault and file room, 20x25; reception room, 2 cages. Library 50x15. Rental $8,000 per year. Address M 510, Tribune.

TO RENT—DESIRABLE OFFICE SPACE IN Lake Shore and Ohio Building, 536 Lake Shore-drive, overlooking Lake Michigan; units from 600 to 13,200 sq. ft. Building high class in every particular. Rents one-third of those prevailing in loop.

EDWIN J. ROWES JR. & CO.,
EXCLUSIVE AGENTS.
111 W. Monroe-st. Rand. 5075.

MALLERS BLDG.,

5 S. WABASH-AV.
S. E. COR. MADISON AND WABASH.
VERY DESIRABLE OFFICES AND SHOPS. SPACE 400 FEET OR 4,000.
Poss. now and May 1.
Apply at office of building,
Room 2001.

TO RENT—NEW FIREPROOF BLDG. ON floor space, with daylight on 4 sides, 70,000 sq. ft. Mar. 1st; would be a very fine opportunity for the executive offices of some large corporation as an entire bldg. Owner will consider renting separate floors of 9,300 ft. each. J. HARRINGTON & CO., 812 1st National Bank Bldg., Central 2872.

BUSINESS OFFICES.
North Central District.

Brand new; thoroughly modern; all outside. SINGLE OFFICE FROM $60.
600-12,000 sq. ft., from $1.90 per sq. ft. up.
CARRUTHERS CO., 800 N. Clark. Sup. 1890.

TO RENT—DON'T RENEW YOUR LEASE until you have seen the entire floors of office space that we have available in fireproof bldgs., 60c to $1.40 a sq. ft., including service; 6,000 to 13,000 sq. ft. on a floor.

HARRINGTON & CO., 812 First National Bank Bldg., Central 2872.

TO RENT — PRIVATE OFFICE IN DESIRable suite; also other space with good light in conjunction with responsible tenants at reas. rents in Mentor Bldg., 39 S. La Salle-st. Call office of bldg. or phone Randolph 4370.

TO RENT—OFFICE WITH WINDOWS FACing lake, on Michigan-av., 1 blk. from State-st., no finer location or building in Chicago; desk space and large room with phone service. Phone Central 5455, or call Suite 604-6, 30 N. Michigan-av.

TO RENT — ANDREWS BLDG., 163 W. Washington; offices, in modern fireproof bldg.; exc. light and air; rents lower than similar bldg. in loop; good loc. for lawyers, contractors and brok

RENT—MFG. PROPERTY.
ost Adaptable Clothing
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ble for Poss. Now or
May 1st Next.
83,000 Sq. Ft.
in a thoroughly mod. up-to-date, full mill, brick constructed bldg., laminated floors, pressed brick front, equipped with high and boiler, ventilating system, elec- ors, and all conveniences; 32,000 a floor. Will rent one or more ilding located in the Northwest ct, surrounded by the best trans- and in the heart of the labor dis- onable rental; brokers co-operation d. Full particulars on application.
Exclusive Agents,
LEVY & BROTHER,
40 S. Dearborn-st.
Rand. 3683.

—WEST SIDE, 8,000 SQ. FT., 30c
s: lt.; p. and f. elev.; spkd.; poss.

Kedzie and Lake, 16,000 sq. ft., 34 s.: sides; will divide; lt.; freight elev.; ess. May 1; reasonable rent. ; each 5,000 sq. ft.; lt. 4 sides; switch L. C. L. service; bk.; freight elev.; how; 40c.
in. 1st fl., 4,000 sq. ft.; woodworking spkd.; rent, including steam pow- mo.; poss. March 1 or before. fence-st., close in, 2d fl., 7,500 sq. ft.: lt.; p. and f. elev.; poss. now; will divide.
19,000 sq. ft.; lt. 4 sides; lt.; p. and f. elevator service; will rent to sublease part of space; immed. o suit.
Union depot, floor 7,500 sq. ft.; lt.; p. and f. elev.; spkd.; rent fix- ; poss. now; lease to suit.
TH SIDE, 40,000 sq. ft., N.W. North-av- ides; 3d fl.; lt.; frt. elev.; poss. now; 66c mo.
ain, store and bsmt., 50x100; close in; ; lt.; spkd.; 26c sq. ft.; poss. now. IN, MAGILL & CO. [Bowen] Dearborn-st. Central 7900.

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WOOD AT LAW-
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E ANY DESIRED SPACE
IRED. FLOOR LOAD
S. ADDRESS B T 212,
UNE.

FACTORY SPACE
FLOORS, 6,000 FEET EACH.
POSSESSION AT ONCE.
BENZ BUILDING,
455 W. HURON-ST.
WOOD & CO., AGTS.,
168 N. MICHIGAN-AV.
PHONE CENTRAL 4577.
SEE ENGINEER ON PREMISES.

NT—ft. close in, ht., elev.; low rent. ft. spkd., good light, ht., elev. ft. spkd.; good light, ht., elev. ing; this size, heated. ft. spkd mfg. floor. West ing is finished, attractive Poss. imm. Close to loop.
ARE YOUR REQUIREMENTS?
EX. FRIEND & CO.,
Sale-st. Randolph 4916.
lent—3 Sty. Brick and
Basement,
0x170 Ft., 64,000 Sq. Ft.
629-37 S. Wabash-av.
constructed, suitable for storage or rental 12c per sq. ft.
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NT—FOR WAREHOUSE OR FACTORY.
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DRESSES, SIZE 38, NAVY TRICOTINE, red crepe de chine, brown crepe de chine, and 2 brown sports. Sheldrake 2044.
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LADIES' DRESSES, SUITS, AND CLOTH coat, seal trimmed, 7¾ AA shoes; reason- able. 4451 Magnolia-av. 2d floor.
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SEAL COAT, MARTEN TRIM, FULL length, bargain. Edgewater 5248.
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We are not letting price stand in the way for a quick clearance.
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Rent $5,000. Price $22,500. Cash, $5,- 000. [Farwell.]

60 APT. COURT BLDG.
In Kenwood; rent very low at $35,000. Price about 5 times rent. Reasonable cash payment. [Farwell.]
H. O. STONE & CO., EXCL. AGENTS, 1161 E. 47th-st. Oak. 1302.

3 FLAT BUILDING.
42-pl., nr. Ellis; brick, stove heat; on corner. Price $9,000. Cash, $1,000, and $50 monthly. [Barney.]
H. O. STONE & CO., EXCL. AGENTS, 1161 E. 47th-st. Oak. 1302.

KENWOOD 48 APT. BLDG.
Court bldg., all 4 and 5 rms.; exc. trans.; L. I. C., surf. Rents moderate. Price about 6 times the rental. Moderate cash payment. [Kupperman.]

SO. SIDE 6 APT. BARGAIN!
7 rms., 2 baths; RENT $10,000. Price $45,000. Terms reasonable. [Monroe.]

24 APARTMENT BLDG.,
SOUTH SHORE.
One of the finest 24 apt. bldgs. in the South Shore district; close to S. Shore Coun- try club and S. Sh. sta. Ill. Cent.; English bsmt.; all apts. have sun parlors, 4 and 5 rms.; bldg is of superior const.; also garages in rear.
PRICE, $175,000.
$40,000 cash required. Will net over $15,- 000 a yr. over all above operating expenses and interest on mtge.
FRANK H. LANG & SON,
40 N. DEARBORN-ST. RANDOLPH 7600.

HYDE PARK 24 APTS.
12 four rms. and 12 five rms., with sun parlors, court apt., nr. 53d-st. express sta. of L. C.; bldg. 2 yrs. old; in excellent condition.
PRICE, $150,000.
Mtge. $100,000; will consider $30,000 cash and other Chicago property well located. 2 3 or 6 apt. bldg., or small residence would be considered.
FRANK H. LANG & SON,
EXCLUSIVE AGENTS.
40 N. DEARBORN-ST. RANDOLPH 7600.

SOUTH SHORE 3 APT.
Ultra modern, 7 rms., 2 baths; sun par- lors. Detached both sides. Overlooking lake and South Shore Country club; 3 car br. garage; high class investment property.
KENWOOD 3 APT.
10 rms., 3 baths; nr. I. C.; to close estate. Can be bought right; $10,000 cash.
McKEY & POAGUE
[Mrs. Long.]
4701 Drexel-blvd. Drexel 2200.

SOUTH SHORE SPECIAL.
13 APARTMENT BLDG.
3 story English bsmt., all apartments have sun parlors; bldg. 5 yrs. old; exceptionally well built and rented at reasonable rents. Within 3 blocks of I. C. station.
PRICE $75,000.
Mtg. $40,000, 5%; terms $20,000 cash, bal. 2d mtge.; or will consider 3 or 6 apt. bldg. in good location in exchange.
FRANK H. LANG & SON,
40 N. Dearborn-st. RANDOLPH 7600.

FOR SALE OR EXCHANGE.
Woodlawn 24 court apt. bldg., 5 yrs. old, 4 and 5 rms., in-a-dor beds. Rental low; price $125,000. Six two-flat bldgs. Price $125,000. Trade for 3 or 6 apt. bldg. and cash.
McKEY & POAGUE
[C. H. Grubb].
4701 Drexel-blvd. Drexel 2200.

6 APT. BARGAIN.
Best blk. on Grand-blvd., s. of 47th; 6 rms. and 2 baths each; sun parlors. All newly decorated. Bldg. only 2 yrs. old; low rents; $5,100 per yr. net. $20,000, 6%, due 1925. PRICE, $30,000; CASH NEEDED, $12,000.
FRANK H. LANG & SON,
40 N. DEARBORN-ST. RANDOLPH 7600.

SOUTH SHORE SPECIAL.
Elegant 6 apt. bldg., in South Shore, near lake, Jackson Park, and Ill. Cent., English bsmt.; all apts. sun parlors, and sleeping porches; bldg. in excellent cond.; about 9 years old; special price; mtg. $20,000, 5½%; $12,000 cash req.
FRANK H. LANG & SON,
40 N. DEARBORN-ST. RANDOLPH 7600.

2 flat brick, located on very pretty street, close to C. & W. I. and surface; h. w. heat; hdwd. floors, hardwood trim, sun parlors, very fine material; 5 rms. rear, sun rms.; 6 rms. up. Price for quick sale, $14,500. Dorchester 7600. Ask for MR. MACKEY.

3 APT. BRICK, STEAM,
$3,500 CASH,
balance easy terms. Englewood 3 7 rm. apts. excellent condition. Rents $2,500. Sacrifice $12,000. Owner must leave town.
HARRY M. & LOUIS ENGLESTEIN.
[Mr. Smith.]
Went. 8340. 6003 S. Halsted-st.

NEW 2 APTS.
Near I. C. and surf.; all mod. conv.; well built brick; steam heat; Arco boiler, stoves, refrig., store rm., fence; all improve. in and out; 5 rms. and bath; $13,500 cash. Come to- come out this afternoon and see for yourself.
7525 Stony Island. Fairfax 3550.

SOUTH SHORE TWO.
5 rms., 40 ft. lot, 2 car brick garage, well located. Price $16,500. $6,000 cash. I. C. trans.
GEO. C. BOUR & CO.,
2000 E. 71st-st. Midway 0877.

HYDE PARK 24 FLAT.
Present rental, $21,354; can be increased to $24,348; mtg. $85,000, 5 yrs.; bldg. in A1 condition. Owner will take $125,000 for quick sale.
SCHENDORF & BOENICKE.
953 E. 47th-st. Kenwood 1610.

6 FLAT, $23,000.
Rents, $5,400; in fine shape; 5-6 rm. flats. At 1436-38 E. 65th-pl. Good Kewanee steam plant. Nr. I. C. and park. Low cash payment will be arranged. [KORICH BROS., 1142 E. 75th-st. Midway 1061.

TO CLOSE ESTATE.
High grade residential three apt. 10 rooms, 3 baths, rent $9,000; price $55,000. $20,000 cash. An ideal investment. Ex

REAL ESTATE FOR SALE.
APARTMENTS—NORTH SIDE.

H. E. HENDERSON & CO.

6532 Sheridan-rd. Rogers Park 8000.

For the convenience of early spring buyers, we have just spent considerable time and money in completing an up to the minute listing of all N. Edgewater and Rogers Pk. property, vacant and improved. We have some very attractive offerings in apartment buildings of all sizes, also some splendid buys in vacant and residences.

We cordially invite you to phone us and make an appointment to inspect our choice selections, thus avoiding for you much of the annoyance attendant to finding the right property, details of financing, etc.

18 apt., 3-4s, 15-5s, 3 bks. W. Loyola "L" sta.; sun par. cor bldg.; rental $20,000; can be bought right. [Eisenman]

6 apt., 2 bks. from lake; 6-6s, 2 baths, sun par.; sleep. pch., large pleasant rms., latest candelaurs lighting effects and other attractive appointments; 4 brick garages; rents at $1,450 per mo. $75,000. [Gilmore.]

12 apt., 2 blks from Sheridan-rd., near Loyola L sta.; rental over $11,000; will certain good offer; $20,000 cash req. [Lindholm.]

Apartments, offices and stores, close to Loyola L sta.; beautiful new terra cotta trim cor. bldg.; rental value $20,340; mtge. $90,000; price $150,000. [Bender.]

3 apt., 200 ft. from lake; 3-6s, 2 baths, sun par.; lot 135x125; rooms large and nicely fin.; 2 car garage; small cash payment will handle. [Avery.]

Open every evening and Sundays.
7 phones—Rogers Park 8000.
H. E. HENDERSON & CO., 6532 Sheridan-rd.

15 APT. BLDG. CORNER.

Wilson-av district, where values increase rapidly; rents rising; $16,500; $15,000 cash required. Will trade. [Michael.]

H. O. STONE & CO.,
4757 Broadway, at Lawrence. Edg. 1700.

FOR SALE—36 APT. BLDG., 1 YR. OLD, North Edgewater, fine location east of Broadway; rental $34,000; the price is right; $30,000 cash required; will trade. [Michael.]

H. O. STONE & CO.,
4757 Broadway at Lawrence. Edg. 1700.

FOR SALE—NEW ROGERS PARK 30 APTS. Large court, exceptionally well built and arranged. Rented low at $29,000. Will sell at 6 times rental and accept some trade with cash for $75,000 equity. Details at personal interview only. [Lindholm.]
J. G. UPTON,
4403 Sheridan-rd. Edgewater 0962.

FOR SALE—6449 N. WASHTENAW-AV., 2 apartment 5-5 rooms; hot water heat; modern construction now; ready April 1; o-target sun parlors; sleeping porches; lot 33x132. Price $16,000; cash $5,000; bal. terms. Also other buildings in this locality.
HOFMANN & HOSBEIN [Exc. Agts.],
2453 N. Western-av. Sheffield 1214.

BARGAIN HUNTERS.

Opportunity to own handsome 6 apt. E. of Clark; all tenants large lot; paved alley; will sacrifice at $27,000 for immed. sales; $7,000 cash.
WATSON & TACKETT.
4005¼ Broadway. Wellington 7869.

BEAUTIFUL 6 APT.

All apts. 6 rms. and 2 baths; firepl. and bookcases; beaut. layout; large lots, nr. Lawrence and Wilson-av. great bargain at $47,500; little cash. COOK & MATHESON, 1046 Wilson-av. Edgewater 3021.

CHOICE 3 APARTMENT.

6 rms., 2 baths, near our office and the lake. $12,000 cash required. See PRITIKEN.
J. G. UPTON.
4403 Sheridan-rd. Edgewater 0962.

REMARKABLE 12 APT.

East of Sheridan-rd. and close to lake shore, 6 beaut. large, light rms. and 2 baths in each; low rental; $90,000; can be bought right. COOK & MATHESON, 1046 Wilson-av. Edgewater 3021.

FOR SALE—PINE GROVE-AV. 6 APT. High Class modern Sun Parlor Bldg. Rentals $6,000 yr.; price $55,000; $20,000 cash.
W. K. Young & Bro.,
1109 Granville-av. [Sommers.]

FOR SALE—EAST OF SHERIDAN-RD. 6 apt. 7 rms., garage, large lot. Rent over $10,000. Can easily be increased. Price $67,000; $20,000 cash; an exceptionally good buy.
RICHARD A. CONNELL, Arcade Bldg., S. E. cor. Broadway and Devon. Sheld. 3037.

ROGERS PARK SPECIAL.

New 2 flat, 5-5 rms., sun par., near Clark-st. 3 flats, sun par., 6 rms.; rent $3,600 yr.; price, $22,500; only $7,000 cash required.
HUGHSON & SIMPSON,
1622 Devon. Rogers Park 4140.

ROGERS PARK 6 APT.

Sheridan-rd. All 6 rms. and 2 baths, sun parlors. Only $55,000. This can be handled with $10,000 cash.
ELWOOD-WILLIAMS CO.,
6755 SHERIDAN-RD. ROGERS PK. 6720.

18 APT. BARGAIN.

High class court bldg., E. of Broadway; blk from lake; rents over $19,000; price $115,000; $35,000 cash.
WATSON & TACKETT.
4005¼ Broadway Wellington 7869.

15 APT. BARGAIN.

In the heart of Wilson-av. district; $10,000 cash, balance smaller improved or vacant.
WATSON & TACKETT.
4005¼ Broadway. Wellington 7869.

FOR SALE—HIGH GRADE 9 APT. BLDG. Corner court, exceptionally well built and arranged. Rented low at $29,000. Will sell at 6 times rental and accept some trade with cash for $75,000 equity. Details at personal interview only.
J. G. UPTON.
4403 Sheridan-rd. Edgewater 0962.

FOR SALE—6449 N. WASHTENAW-AV., 2 apartment 5-5 rooms; hot water heat; modern construction now; ready April 1; o-target sun parlors; sleeping porches; lot 33x132. Price $16,000; cash $5,000; bal. terms. Also other buildings in this locality.
HOFMANN & HOSBEIN [Exc. Agts.],
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4403 Sheridan-rd. Edgewater 0962.

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East of Sheridan-rd. and close to lake shore, 6 beaut. large, light rms. and 2 baths in each; low rental; $90,000; can be bought right. COOK & MATHESON, 1046 Wilson-av. Edgewater 3021.

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W. K. Young & Bro.,
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RICHARD A. CONNELL, Arcade Bldg., S. E. cor. Broadway and Devon. Sheld. 3037.

ROGERS PARK SPECIAL.

New 2 flat, 5-5 rms., sun par., near Clark-st. 3 flats, sun par., 6 rms.; rent $3,600 yr.; price, $22,500; only $7,000 cash required.
HUGHSON & SIMPSON,
1622 Devon. Rogers Park 4140.

ROGERS PARK 6 APT.

Sheridan-rd. All 6 rms. and 2 baths, sun parlors. Only $55,000. This can be handled with $10,000 cash.
ELWOOD-WILLIAMS CO.,
6755 SHERIDAN-RD. ROGERS PK. 6720.

18 APT. BARGAIN.

High class court bldg., E. of Broadway; blk from lake; rents over $19,000; price $115,000; $35,000 cash.
WATSON & TACKETT.
4005¼ Broadway Wellington 7869.

15 APT. BARGAIN.

In the heart of Wilson-av. district; $10,000 cash, balance smaller improved or vacant.
WATSON & TACKETT.
4005¼ Broadway. Wellington 7869.

FOR SALE—HIGH GRADE 6 APARTMENT building; 6 rms. and bath, all 5 times rents. Near lake. $15,000 cash required. See Pritikin.
J. G. UPTON.
4403 Sheridan-rd. Edgewater 0962.

$35,000 BARGAIN.

9 flat and 8 rm. residence, near Clark and Belmont; store brings rent; $4,872; 10,000 cash will handle. BOYLE, 5159 Irving Park. Kildare 4317.

FOR SALE—6 RM. APTS. S. P.; LAKE View east Edwar. Price $47,500; mortgage $27,500.
CHESROW & BOTHAM [Melvin],
State 6428. 10 S. La Salle-st.

FOR SALE—6 FLATS, NEW, NORTH. 5 rms. sun parlors, French dining rooms; rent $2,952 per yr.; price, $29,500; mtge., $15,500; take back some 2d mtg. S. S. BERRY, 19 S. La Salle-st.

FOR SALE—18 APT. BLDG. COR. BROADway near Diversey, 15 5 and 3 4 room flats. Big future investment proposition. Price $130,000; $40,000 cash. Address D K 147, Tribune.

FOR SALE—MODERN 2 FLAT BLDG., 5 rms. and bath each side, all steam heat; nr. park; excellent transp. Price $15,250; $3,500 cash. SHEFTE REALTY CO., 4737 N. Kedzie-av. Kenwood 0533.

FOR SALE—FINE 2 FLATS, BRICK, ready about March 15. Hot water heat, sleeping porch, sun parlor, etc. Up to the minute in all details. Price $16,500. D. H. PADDEN & CO. 4912 Lincoln-av.

FOR SALE—BEST DEAL EVER IN LARGE 6 flat; nothing better in the city; ideal conditions favorable.
COOK & MATHESON,
1046 Wilson-av. Edgr. 3021. 3022.

FOR SALE—SUBSTANTIAL SAFE INVESTment, fine corner 6 apt., 5 and 6 rms., sun parlors; will sell low, let; rental $16,000; can give splendid deal. Address N 232, Tribune.

FOR SALE—6 FLAT, SUN PORCHES, ALL 6 rooms; mahog. finish, on Winthrop in N. Edgewater; rents $7,200; less than 6 times rental will buy; $15,000 cash. Address D N 241, Tribune.

FOR SALE — 6 APARTMENT ON LAFAYette-av., near the lake; lot 50x125; 6 rooms; 4 garages; rents May 1, $8,376; price, $42,500; cash, $7,000.
McGOGAN & CO., 6211 BROADWAY.

ELEGANT NEW 2 APT.

1718-20 Balmoral-av. 1 blk. W. of Clark; sun parlors; strictly up to date; h. w. heat. Open for inspection today 2 to 5 p. m.
FOR SALE—3 SUN PARLOR BRICKS. Hot water, lake, L, and surf.; $37,000; $12,000 cash; will trade for flat or 2 flat.
NICOLAS J. SCHMIT, 3043 Broadway. L. V. 0290.

FOR SALE—235 MENOMINEE-AV., 3 FLAT brick; 7-3 rms. Price $14,500.
CHESROW & BOTHAM [Melvin],
State 6429. Exc. Agts. 10 S. La Salle-st.

FOR SALE — 9 APT. BLDG., EAST OF Broadway; 7-5 rms. Price $60,000.
THEO. F. CHRISTIAN & SONS,
4707 N. Clark.

FOR SALE—3 VERY DESIRABLE 2 APT. in Edgewater; 6 and 6 rms. garage. Available after April 1. No brokers. Address D 320, Tribune.

FOR SALE—OWNER WILL SACRIFICE 3 flat brick, 5 and 6 rms. steam heat; on Wilson, near Western; income $1,178; $3,000 cash; balance to suit. Ravenswood 4776.

FOR SALE—20 FLAT, 4 ROOMS AND SUN parlor, 2 blocks from Bryn Mawr L station; rent $4,000 yr. and to be raised; $23,000 cash; price $88,000. Address D S 291, Tribune.

FOR SALE—1135 WEBSTER-AV.; FINE clean, brick corner bldg.; 3 flats of 6 rms.; 1 store; stove heat; rents $3,600 year; $24,000; terms. A. NAUMANN, 5 N. LaSalle.

FOR SALE—19 FLATS, IN-A-DOR BEDS, nr. Loyola L sta. Rogers Parkite P. L. LARGE 540; only $56,000. Will take $8,500 cash, bal. terms. Address D 254, Tribune.

FOR SALE—3 FLAT BRICK BLDG., 5-4-5 rooms; hot water heat; well built; modern bldg.; new; pr. $14,000; excel. transp.; $5,000 cash. 5658 N. Hermitage.

2 FLAT SNAP.

1329 Barry-av., 4 and 4 rms.; price, $4,100; terms; good transportation. Call Sunday.

FOR SALE—ROGERS PARK 3 FLAT, 6 rms.; sun parlors; 1 block to car; walk to Loyola Sta.; $26,000; cash $10,000.
McGOGAN & CO., 6211 BROADWAY.

FOR SALE—BEAUTIFUL 6 APT. EAST OF SHERIDAN-RD. 6 rms., 2 baths, each. Up to the minute. Income $9,420; 24,000 1st mtg.; $16,000 cash to handle. Lawrence Ave. Exc. Reg. Pk. 5064.

FOR SALE—WILSON-AV. 3 FLAT, V. NEAR LAKE. Rent $6,000. Cash required, $8,000. Address D X 102, Tribune.

FOR SALE—BARGAIN. MY 6 APT., L. V. near sta., 6-7 rms., steam. $6,000 cash. Address D X 103, Tribune.

FOR SALE—COR. 16 FLAT NR. LINCOLN Park; 2-3-4 rms.; $4,000. Pr. $70,000; $30,000 cash. Address D M 417, Tribune.

FOR SALE—EDGEWATER, NEW 36 APT. rents $34,000; want offer; buyers call Main 2690.

FOR SALE—4 APT. FURN. BT. LOC. 2748-50 Greenview; av. rent over $6,000; make offer. D. HARRIS, 29 S. La Salle.

FOR SALE—BARGAIN IN APT. BLDG.; want offer. J. C. Picklin, Garrick Bldg.

REAL ESTATE FOR SALE.
APARTMENTS—NORTH SIDE.

ROWE & WHITMAN,
1206 TRIBUNE BLDG.

WE MAKE A SPECIALTY OF NORTH SIDE PROPERTY.

FOR SALE—DOVER-ST., COR. BRICK AND stone, 2 flats, 6 and 7 rms.; furnace; h. w.; 30x150 ft.; rent $1,560; only $14,000
E. of State-st., s. of Division, 4 sty. brk., 8 flats, stove heat, 30x100 ft. 36,000
La Salle-st., 3 flat brk., 5, 8, 8 rms., and baths; steam heat; 27x170 ft. 18,000
Only 19,500
Orchard-st., nr. Deming, fine brk. and stone 3 flat, 7, 8, 8 rms., steam elec. light; 52x125 ft.; rent $3,000. Only 48,000
Pine Grove-av., cor., modern 9 flat 6 and 7 rms., steam, hardwd.; 54x100 ft. Rent $8,100. Only 48,000

Kenmore-av. 3 Apt.

Handsome modern bldg., sun parlors, sleeping porches, 2 baths and extra lavatory. In fin-st residential section of Edgewater. Leased for $8,400 yr. We can quote attractive price and liberal terms.
W. K. Young & Bro.,
1109 Granville-av. at "L" Sta.
Phone Sheldrake 3608 [Harmon.]

15 APARTMENT BLDG.

3-6, 2 baths, 10-5, 2-4 and 1 basement apt Lease, 1 light rm. Rent, $16,000 yr. First mtge. $45,000, 5 yrs. at 6%. Price, $90,000. $28,000 will buy equity. [Beaubien.]

H. O. STONE & CO.,
4757 Broadway, at Lawrence. Edge. 1700.

North Edgewater Purchase.

Prominent Kenmore-av. cor.; 100x150. High class 18 apt. bldg.; sun parlors. Every modern appointment. Rentals $23,000 yr. Price $150,000; $30,000 cash.
W. K. Young & Bro.,
1109 Granville-av. [Harmon.]

SPECIAL.

6 flat, east of Sheridan-rd, 3-6's, 4-7's, 60 ft. lot, excellent for furnished rooms; rental $8,160; all May leases; price $45,000, terms. Ask for Mr. Habich,
M. HOFFMAN & CO.,
4730 Broadway. Edgewater 4006.

A Home with an Income
IN ROGERS PK.

3 apt. bldg., with 6 rooms, 2 baths and shower, sun parlor, h. w. ht.; 1½ blks. to "L" station, express service, 3½ blks. to lake. See MR. THOMAS at
BAIRD & WARNER
1349 Morse-av. Rogers Park 2401.

CORNER 24 APT. BLDG.

In the best residence section of Rogers Park. Lot 196x129. Leased for $23,000 yr. Price $145,000. Terms $15,000 cash, bal. loan.
W. K. YOUNG & BRO.,
1109 Granville-av. [Sommers.]

NEW ROGERS PARK 24 APT. BLDG.

4-3 rooms, court type, ½ blk. from Sheridan-rd. 3 blks. to Rogers Pk. sta. Rent $38,000 $35,000 cash will handle. The best buy in Rogers Park. Address B V 139, Tribune.

GOLD COAST BARGAIN.

8 apt., 7 rms., 2 baths; east of Lake Shore-dr., 60 ft. frontage; rental over $15,000; price $100,000; cash $35,000; balance mtge.
RICHARD A. CONNELL, Arcade Bldg., S. E. Cor. Broadway & Devon. Sheld. 3037.

BARGAIN OF THE DAY.

6 apt., Rogers Park; 5 rms., sun parlor, glazed rear sleeping porch; 2 garages; 58 ft. lot, near Loyola L sta. Price $44,500; $15,000 cash; quick action on this.
RICHARD A. CONNELL, Arcade Bldg., S. E. Cor. Broadway & Devon. Sheld. 3037.

NEW TWO FLAT

in N. Edgewater. 5 rooms and a porch h. w. heat. Brick garages. Thoroughly modern and well built. $15,500.
EDELBERG & KLOTTER, 2345 Devon at Western.

FOR SALE—BY OWNER. 6 FLAT IN ROGers Park, three 4, three 5, sun parlors and sleeping porches; steam heat; all light, desirable rms.; income $5,130. May 1st can be increased to $5,500; $30,000 for quick sale. Small cash payment will handle. Phone Kedzie 8358.

EDGEWATER BARGAIN.

18 apt., corner, fours, fives and sixes; modern; rental $16,350; first mortgage $37,000 at 6% for 3 years; price $90,000; cash $20,000.
J. COMPAGNI, Exclusive Agents, 7063 N. Clark-st. Sheldrake 5001.

FOR SALE—TO LEASE, LONG TERM, Sheridan-rd. apartment hotel; 38 rms., 12 baths, excellent location. [Press.]
J. F. CORNELIUS & CO.,
4609 Broadway at Wilson-av. Ravens. 7777

FOR SALE—12 APTS., FOURS AND FIVES. high class corner Rogers Park; modern; take some trade in rentals; $40,000; price $76,000; cash required $10,000. BLOMGREN & COMPANY, Exclusive Agents, 7063 N. Clark-st, Sheldrake 5001.

FOR SALE—4 FLAT, 2 BLKS. FROM Thorndale sta., 4-5-6 rms., furnace ht. No janitor service or other expense. Rent $2,640 year. Price $22,000. Come out today and bring a deposit for this bargain.
McGROGAN & CO. 6211 Broadway.

FOR SALE—HIGH GRADE NEW 21 APMT. North Side corner, 3 and 4 room in-a-dor beds; rents $18,000; price $110,000; with small prepayments; will exchange for other property and add cash if necessary.
MAHR, 140 S. Dearborn-st.

FOR SALE—BEAUTIFUL NEW 36 FLAT 3 and 4 rms., sun parlors; English basement, fine location; Sheridan-rd. Income will net 20% on equity at present low rentals.
SNYDER, BECKWITH & FISH,
Cont. Com. Nat. Bank Bldg. Wabash 0366.

FOR SALE—
JUNIOR-TER., R. OF CLARENDON. Residence of 8 baths, 2 garages. 50 ft. frontage. Rents $14,000; price $80,000. Price $100,000.
H. O. STONE & CO., 4757 Broadway, at Lawrence. Edg. 1700. Washington-st.

FOR SALE—30 APT. BLDG. IN ROGERS PK., on large lot. This is an unusually attractive proposition. Call for detailed information
OLIVER O. MIKSCH,
2006 Lawrence-av. Ravenswood 0593.

FOR SALE—18 APT. BLDG. COR. BROADway near Diversey, 15 5 and 3 4 room flats. Big future investment proposition. Price $130,000; $40,000 cash. Address D K 147, Tribune.

FOR SALE—MODERN 2 FLAT BLDG., 5 rms. and bath each side, all steam heat; nr. park; excellent transp. Price $15,250. $3,500 cash. SHEFTE REALTY CO., 4737 N. Kedzie-av. Kenwood 0533.

FOR SALE—FINE 2 FLATS, BRICK, ready about March 15. Hot water heat, sleeping porch, sun parlor, etc. Up to the minute in all details. Price $16,500. D. H. PADDEN & CO. 4912 Lincoln-av.

FOR SALE—BEST DEAL EVER IN LARGE 6 flat; nothing better in the city; ideal conditions favorable.
COOK & MATHESON,
1046 Wilson-av. Edgr. 3021. 3022.

FOR SALE—SUBSTANTIAL SAFE INVESTment, fine corner 6 apt., 5 and 6 rms., sun parlors; will sell low, let; rental $16,000; can give splendid deal. Address N 232, Tribune.

FOR SALE—6 FLAT, SUN PORCHES, ALL 6 rooms; mahog. finish, on Winthrop in N. Edgewater; rents $7,200; less than 6 times rental will buy; $15,000 cash. Address D N 241, Tribune.

FOR SALE — 6 APARTMENT ON LAFAYette-av., near the lake; lot 50x125; 6 rooms; 4 garages; rents May 1, $8,376; price, $42,500; cash, $7,000.
McGOGAN & CO., 6211 BROADWAY.

ELEGANT NEW 2 APT.

1718-20 Balmoral-av. 1 blk. W. of Clark; sun parlors; strictly up to date; h. w. heat. Open for inspection today 2 to 5 p. m.
FOR SALE—3 SUN PARLOR BRICKS. Hot water, lake, L, and surf.; $37,000; $12,000 cash; will trade for flat or 2 flat.
NICOLAS J. SCHMIT, 3043 Broadway. L. V. 0290.

FOR SALE—235 MENOMINEE-AV., 3 FLAT brick; 7-3 rms. Price $14,500.
CHESROW & BOTHAM [Melvin],
State 6429. Exc. Agts. 10 S. La Salle-st.

FOR SALE — 9 APT. BLDG., EAST OF Broadway; 7-5 rms. Price $60,000.
THEO. F. CHRISTIAN & SONS,
4707 N. Clark.

FOR SALE—3 VERY DESIRABLE 2 APT. in Edgewater; 6 and 6 rms. garage. Available after April 1. No brokers. Address D 320, Tribune.

FOR SALE—OWNER WILL SACRIFICE 3 flat brick, 5 and 6 rms. steam heat; on Wilson, near Western; income $1,178; $3,000 cash; balance to suit. Ravenswood 4776.

FOR SALE—20 FLAT, 4 ROOMS AND SUN parlor, 2 blocks from Bryn Mawr L station; rent $4,000 yr. and to be raised; $23,000 cash; price $88,000. Address D S 291, Tribune.

FOR SALE—1135 WEBSTER-AV.; FINE clean, brick corner bldg.; 3 flats of 6 rms.; 1 store; stove heat; rents $3,600 year; $24,000; terms. A. NAUMANN, 5 N. LaSalle.

FOR SALE—19 FLATS, IN-A-DOR BEDS, nr. Loyola L sta. Rogers Parkite P. L. LARGE 540; only $56,000. Will take $8,500 cash, bal. terms. Address D 254, Tribune.

FOR SALE—3 FLAT BRICK BLDG., 5-4-5 rooms; hot water heat; well built; modern bldg.; new; pr. $14,000; excel. transp.; $5,000 cash. 5658 N. Hermitage.

2 FLAT SNAP.

1329 Barry-av., 4 and 4 rms.; price, $4,100; terms; good transportation. Call Sunday.

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FOR SALE—BEAUTIFUL 6 APT. EAST OF SHERIDAN-RD. 6 rms., 2 baths, each. Up to the minute. Income $9,420; 24,000 1st mtg.; $16,000 cash to handle. Lawrence Ave. Exc. Reg. Pk. 5064.

FOR SALE—WILSON-AV. 3 FLAT, V. NEAR LAKE. Rent $6,000. Cash required, $8,000. Address D X 102, Tribune.

FOR SALE—BARGAIN. MY 6 APT., L. V. near sta., 6-7 rms., steam. $6,000 cash. Address D X 103, Tribune.

FOR SALE—COR. 16 FLAT NR. LINCOLN Park; 2-3-4 rms.; $4,000. Pr. $70,000; $30,000 cash. Address D M 417, Tribune.

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FOR SALE—BARGAIN IN APT. BLDG.; want offer. J. C. Picklin, Garrick Bldg.

REAL ESTATE FOR SALE.
APARTMENTS—NORTH SIDE.

ROWE & WHITMAN,
1206 TRIBUNE BLDG.

WE MAKE A SPECIALTY OF NORTH SIDE PROPERTY.

FOR SALE—DOVER-ST., COR. BRICK AND stone, 2 flats, 6 and 7 rms.; furnace ht.; 30x150 ft.; rent $1,560; only $14,000
E. of State-st., s. of Division, 4 sty. brk., 8 flats, stove heat, 30x100 ft. 36,000
La Salle-st., 3 flat brk., 5, 8, 8 rms., and baths; steam heat; 27x170 ft. 18,000
Only 19,500
Orchard-st., nr. Deming, fine brk. and stone 3 flat, 7, 8, 8 rms., steam elec. light; 52x125 ft.; rent $3,000. Only 48,000
Pine Grove-av., cor., modern 9 flat 6 and 7 rms., steam, hardwd.; 54x100 ft. Rent $8,100. Only 48,000

Kenmore-av. 3 Apt.

Handsome modern bldg., sun parlors, sleeping porches, 2 baths and extra lavatory. In fin-st residential section of Edgewater. Leased for $8,400 yr. We can quote attractive price and liberal terms.
W. K. Young & Bro.,
1109 Granville-av. at "L" Sta.
Phone Sheldrake 3608 [Harmon.]

15 APARTMENT BLDG.

3-6, 2 baths, 10-5, 2-4 and 1 basement apt Lease, 1 light rm. Rent, $16,000 yr. First mtge. $45,000, 5 yrs. at 6%. Price, $90,000. $28,000 will buy equity. [Beaubien.]

H. O. STONE & CO.,
4757 Broadway, at Lawrence. Edge. 1700.

North Edgewater Purchase.

Prominent Kenmore-av. cor.; 100x150. High class 18 apt. bldg.; sun parlors. Every modern appointment. Rentals $23,000 yr. Price $150,000; $30,000 cash.
W. K. Young & Bro.,
1109 Granville-av. [Harmon.]

SPECIAL.

6 flat, east of Sheridan-rd, 3-6's, 4-7's, 60 ft. lot, excellent for furnished rooms; rental $8,160; all May leases; price $45,000, terms. Ask for Mr. Habich,
M. HOFFMAN & CO.,
4730 Broadway. Edgewater 4006.

A Home with an Income
IN ROGERS PK.

3 apt. bldg., with 6 rooms, 2 baths and shower, sun parlor, h. w. ht.; 1½ blks. to "L" station, express service, 3½ blks. to lake. See MR. THOMAS at
BAIRD & WARNER
1349 Morse-av. Rogers Park 2401.

CORNER 24 APT. BLDG.

In the best residence section of Rogers Park. Lot 196x129. Leased for $23,000 yr. Price $145,000. Terms $15,000 cash, bal. loan.
W. K. YOUNG & BRO.,
1109 Granville-av. [Sommers.]

NEW ROGERS PARK 24 APT. BLDG.

4-3 rooms, court type, ½ blk. from Sheridan-rd. 3 blks. to Rogers Pk. sta. Rent $38,000 $35,000 cash will handle. The best buy in Rogers Park. Address B V 139, Tribune.

GOLD COAST BARGAIN.

8 apt., 7 rms., 2 baths; east of Lake Shore-dr., 60 ft. frontage; rental over $15,000; price $100,000; cash $35,000; balance mtge.
RICHARD A. CONNELL, Arcade Bldg., S. E. Cor. Broadway & Devon. Sheld. 3037.

BARGAIN OF THE DAY.

6 apt., Rogers Park; 5 rms., sun parlor, glazed rear sleeping porch; 2 garages; 58 ft. lot, near Loyola L sta.; rental $44,500; $15,000 cash; quick action on this.
RICHARD A. CONNELL, Arcade Bldg., S. E. Cor. Broadway & Devon. Sheld. 3037.

NEW TWO FLAT

in N. Edgewater. 5 rooms and a porch h. w. heat. Brick garages. Thoroughly modern and well built. $15,500.
EDELBERG & KLOTTER, 2345 Devon at Western.

FOR SALE—BY OWNER. 6 FLAT IN ROGers Park, three 4, three 5, sun parlors and sleeping porches; steam heat; all light, desirable rms.; income $5,130. May 1st can be increased to $5,500; $30,000 for quick sale. Small cash payment will handle. Phone Kedzie 8358.

EDGEWATER BARGAIN.

18 apt., corner, fours, fives and sixes; modern; rental $16,350; first mortgage $37,000 at 6% for 3 years; price $90,000; cash $20,000.
J. COMPAGNI, Exclusive Agents, 7063 N. Clark-st. Sheldrake 5001.

FOR SALE—TO LEASE, LONG TERM, Sheridan-rd. apartment hotel; 38 rms., 12 baths, excellent location. [Press.]
J. F. CORNELIUS & CO.,
4609 Broadway at Wilson-av. Ravens. 7777

FOR SALE—12 APTS., FOURS AND FIVES. high class corner Rogers Park; modern; take some trade in rentals; $40,000; price $76,000; cash required $10,000. BLOMGREN & COMPANY, Exclusive Agents, 7063 N. Clark-st, Sheldrake 5001.

FOR SALE — 4 FLAT, 2 BLKS. FROM Thorndale sta., 4-5-6 rms., furnace ht. No janitor service or other expense. Rent $2,640 year. Price $22,000. Come out today and bring a deposit for this bargain.
McGROGAN & CO. 6211 Broadway.

FOR SALE—HIGH GRADE NEW 21 APMT. North Side corner, 3 and 4 room in-a-dor beds; rents $18,000; price $110,000; with small prepayments; will exchange for other property and add cash if necessary.
MAHR, 140 S. Dearborn-st.

FOR SALE—BEAUTIFUL NEW 36 FLAT 3 and 4 rms., sun parlors; English basement, fine location; Sheridan-rd. Income will net 20% on equity at present low rentals.
SNYDER, BECKWITH & FISH,
Cont. Com. Nat. Bank Bldg. Wabash 0366.

FOR SALE—
JUNIOR-TER., R. OF CLARENDON. Residence of 8 baths, 2 garages. 50 ft. frontage. Rents $14,000; price $80,000. Price $100,000.
H. O. STONE & CO., 4757 Broadway, at Lawrence. Edg. 1700. Washington-st.

FOR SALE—30 APT. BLDG. IN ROGERS PK., on large lot. This is an unusually attractive proposition. Call for detailed information
OLIVER O. MIKSCH,
2006 Lawrence-av. Ravenswood 0593.

FOR SALE—18 APT. BLDG. COR. BROADway near Diversey, 15 5 and 3 4 room flats. Big future investment proposition. Price $130,000; $40,000 cash. Address D K 147, Tribune.

FOR SALE—MODERN 2 FLAT BLDG., 5 rms. and bath each side, all steam heat; nr. park; excellent transp. Price $15,250. $3,500 cash. SHEFTE REALTY CO., 4737 N. Kedzie-av. Kenwood 0533.

FOR SALE—FINE 2 FLATS, BRICK, ready about March 15. Hot water heat, sleeping porch, sun parlor, etc. Up to the minute in all details. Price $16,500. D. H. PADDEN & CO. 4912 Lincoln-av.

FOR SALE—BEST DEAL EVER IN LARGE 6 flat; nothing better in the city; ideal conditions favorable.
COOK & MATHESON,
1046 Wilson-av. Edgr. 3021. 3022.

FOR SALE—SUBSTANTIAL SAFE INVESTment, fine corner 6 apt., 5 and 6 rms., sun parlors; will sell low, let; rental $16,000; can give splendid deal. Address N 232, Tribune.

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FOR SALE—BARGAIN IN APT. BLDG.; want offer. J. C. Picklin, Garrick Bldg.

REAL ESTATE FOR SALE.
APARTMENTS—NORTH SIDE.

For Sale—Actual Bargains.
ROGERS PARK.

6 APTS., 60 FT. LOT, FARGO-AV. RENTED $6,120. AT $36,000.

18 APTS., "L" BLDG., ALBION-AV. RENTED $17,000. AT $85,000.

12 APTS., SUN PARLORS, ARGYLE-AV. RENTED $9,600. AT $46,500.

18 APTS., "L" BLDG., KENILWORTH-AV. RENTED $18,000. AT $85,000.

30 APT

REAL ESTATE FOR SALE.
BUSINESS PROPERTY—NORTH.

ROWE & WHITMAN,
1206 TRIBUNE BLDG.
WE MAKE A SPECIALTY OF NORTH SIDE PROPERTY.

FOR SALE—PROMINENT
TRANSFER CORNER.
ODERN, WHITE TILE, UNHEATED
O ONE STORY STORES.
LOT 152X67.
t $10,000. Will Increase.
EXPENSE EXCEPT TAXES AND INS.
0% ON INVESTMENT.
h grade bldg., busy corner in rapidly
ng and desirable section of North Side.
and rents increasing.
WONDERFUL FUTURE.
acrifice for Quick Sale.
ONLY $87,500. TERMS.
CROWE BROS. & CO.,
DEARBORN AND CHICAGO.
SALE—HIGH GRADE BUSINESS PROP.
11 STORES—18 GARAGES.
RENTED TO RESPONSIBLE TEN.
PRESENT GROSS RENTAL $19,104.
S PROPERTY IS DESIRABLY LO-
D IN AN APARTMENT NEIGHBOR-
, NEAR "L" AND STEAM STATION.
$130,000. $36,000 CASH NECES-
MIGHT STAKE ANY PART OF
OVED ON NORTH SHORE IN TRADE.
MR. TERNS
BUSINESS PROPERTY DEPT.
BAIRD & WARNER.
S. La Salle-st. Central 8300.

SPECIAL.
WELL KNOWN
BUSINESS CORNER.
nce to double your investment in a
time. Present rental over $40,000 year-
Rent contracts will increase to
$50,000 1st mtg. $225,000. 6%
est for equity. Location and further
uiars upon personal interview only.
ly. Only those that will do business
ll be considered as this property will be
ld this week.
MEYERS & CO., 127 N. DEARBORN.

R SALE—OR EXCHANGE,
SHERIDAN-RD.
lson-av.; high grade, mod. 6 sty. and
fire-proof hotel; 102 rooms; leased to
mant high class business concern;
investor, with wonderful speculative
Will consider some exchange.
K. ELKIS & BROTHER, 140 S. Dearborn.

TRANSFER CORNER.
. corner Broadway and Devon-av., 100x
t.; under lease for 196 years; improved
new rooming corner building; lot will
se to net approximately 7%. C. G.
WIN, Exclusive Agent, 38 S. Dearborn.
7230.

Speculator or Investor
Who Has $45,000 Cash
urchase North Side store and flat bldg.
Sheridan-rd. and the L sta. Can show
net on money and store leases are
several year rents will be $5,000 more.
S. S. BERRY, 19 S. La Salle.

DALWAY AUTO CENTER
ay, cor. Broadway and Early-av.; 50x125
Co. will build and lease, or buy; 8 other
ations are represented at this point.
H. O. STONE & CO.,
Broadway, at Lawrence. Edgr. 1700.
emi-Business Residence.
e to Howard, east of "L"; only a few
from a store, hotel and bowling alley;
; 6 large light rooms; 3 w. ht., excel-
dition. Price $18,000.
6 W. 79th; WACKER & CO.,
E. Corner Howard and Clark-st.
SALE—ROGERS PARK COR., 3 NEW 1
stores, all leased; ideal investment;
price; $18,000. Reas. amount of cash
swing. Call Mr. Smith.
BUSINESS PROPERTY DEPT.
BAIRD & WARNER.
S. La Salle-st. Central 8300.

dgewater Business Cor.
12x125, brick stores; store heat.
Price $27,500; $10,000 cash.
Best purchase on the North Side.
W. K. YOUNG & BRO.,
1109 Granville-av. [Harmon.]

GDEN, LINCOLN PARK.
3 flat brick bldg.; stove heat.
56x120. 1105 Belden-av. North Park.
Bargain at $15,000; $6,500 cash.
W. K. YOUNG & BRO.,
140 S. Dearborn-st. [Olson.]

BARGAIN.
E. cor. Chicago-av. and Townsend-st.
30. Price $50,000. [Nelson. Exc.

F. CORNELIUS & CO.,
Broadway at Wilson-av. Bayswa. 7777.

ROADWAY CORNER
E. cor. Argyle-st., 120x66, 7 stores; old
expiring soon; price $157,500.
HARK BILLETER & SON,
ain 1204. 2026 Conway.
SALE—TRANSFER COR., 10 STORES,
e etc.; density population; 2 car lines;
; annual rental, $145,000; easy
waukee-av. corner, stores and flats,
brick; 6-flat, 6-room apts.; rental
$19,000; $10,000 cash. See Mr. Henry J.
ORAN.
SHERIDAN REALTY CO., 4715 Broadway.

FOR SALE—HOWARD-AV., EAST OF L,
store heated stores, $55,000.
Ridge-av., nr. Belmont, store and 2 flats,
$25,000.
Belmont and Clark, 2 stores and billiard
hall, $48,500.
COCHRAN & McCLUER CO. [Hyde].
1155 Hyde Park Blvd. Hyde Park 0212.

Real Estate Speculators,
Attention!
Store and 3 flats on Lincoln-av., ½ blk.
from $500,000 new improvements, including
theater; sacrificed for $22,000; drive pos-
session of store. Address D T 343, Tribune.

FOR SALE—CHOICE PIECES BUS. PROP.,
North; $5,000-$50,000 cash. Room 1509,
S. La Salle-st.

BUSINESS PROPERTY—N. W.
Lawrence-av. Bus. Bargains.
LAWRENCE AND CRAWFORD-AV. DIS-
TRICT WHERE VALUES ARE INCREASING
more RAPIDLY than at any other point on
LAWRENCE-AV.

We have EXCLUSIVE SALE of 4 corners
within 1 block of this DOUBLE SECTION
LINE CORNER at a price of ½ the actual
value compared with prices asked for other
Lawrence-av. frontage.

There is going to be a REGULAR SCRAM-
BLE FOR THESE CORNERS within a FEW
MONTHS. Why not come out and BUY
RIGHT NOW and take a QUICK PROFIT
of 50% or more on the money you invest;
terms part cash, mortgage for balance.

Our exclusive sales contracts have a very
short time limit. IT'S OUR PLAN NOT
OURS. IF YOU SAY a few months from
now [when the prices are much higher] that
you could have purchased NOW and DIDN'T
you had ANSWERED this advertisement.

H. MANASSE & CO.,
MORTGAGE BANKERS.
3944 Lawrence-av. Open Sunday.

FOR SALE—
ARMITAGE-AV., near Kedzie; lot, 25 ft.;
4 sty. brick, stores and flats; stove heat.
Rental $1,224. Only $300 cash required

EDGAR M. SNOW & CO., 69 W. Washington

FOR SALE—NEW 2 STORY MODERN RE-
inforced concrete and brick, fireproof,
sprinkled, heated factory bldg., 60,000 sq. ft.
2 floors; 30 ft. ceilings; will lease for 5
one year. Exceptionally low price; less than
cost of bldg. alone; easy terms; $25,000 cash
requirement first payni. [See Mr. Accola or
Mr. Mayaack.]
CHANDLER, HILDRETH & CO.,
Cent. 6161. 66 W. Washington-st.

GARAGE—100 CAR.
Now under construction, 100x127, with
large salesroom, most modern building on
Crawford-av., blk. north of Lawrence.
Look over neighborhood thoroughly.
WM. J. SCHOLL, 2340 N. Keeler.

FOR SALE—BRICK STORE AND 2 FLATS,
and 2 flats in rear, on Irving Park-blvd.,
near Pontiac; also inclining couple of
stock and fixtures grocery and market; must
sell on account of illness; sacrifice price
$27,000; terms; owner, Address N 202,
Tribune.

FOR SALE—2 STORES, 10 FLATS; RENTS
$3,600; store leases bring $2,400; growing
ing business section. Wonderful future. $25,
000 cash necessary. G. UPTON.
4403 Sheridan-rd. Edgewater 0862.

FOR SALE—NEW BRICK STORE BLDG.,
with 6 rm. flat above; modern in every detail,
oak firs. and trim, sleep. pch, fireplace, book-
cases, built-in units, pedestal lavatory, 1-
car bge etc.; cash payment, bal. terms. Ph.
Lake View 5198.

BEST BUY ON N. W. SIDE.
5 stores, in best location, next to a thea-
ter; rental $7,800 a year, ind. heaters.
$41,000; $14,000 cash. Address B L 507,
Tribune.

Bus. Property, $53 a Ft.
All improvements in and paid for; live sec-
tion; good investment; $275 cash, $15 month.
Investigate at once. Address D J 436,
Tribune.

4542 N. KEDZIE-AV.,
Near Wilson-av., store and flats, h. w. heat;
price $18,500; terms.
LENERT, IRVING 9151.

CUP & SAUCER
25 FT. BUSINESS VACANT.
Irving Pk., nr. Kedzie. Ra-
venswood 2286.

FOR SALE—2 LINCOLN-AV. VACANT COR-
ners, north of Lawrence, ripe for stores;
Lawrence-av. corner, 200x125 feet; will
very attractive propo itions; quick action
necessary. Andrews Realty Co., 2555 Law-
rence-av. Ravenswood 0907.

FOR SALE—IRVING PARK, 60 FT. FROM
trans. cor., one sty. brick bldg., 3 store,
ment ceilings; rent $3,240 per
num; price $30,000.
MARK LEVY & BROTHER, 140 S. Dearborn-st.

FOR SALE—CORNER STORE AND 3 FLAT,
brick building, grocery and butcher shop in-
tact; all for $20,000; about $10,000 cash.
Polish neighborhood. M. KAD, 2944
Armitage-av.

FOR SALE — THREE NEW STORES ON
Lincoln-av., near Belmont; fine class of
construction; for quick sale, only $24,000.
MALKAN-LEVIT-KOVNER CO.,
105 W. Monroe. Dearborn 0015.

FOR SALE—TWO STORES, OFFICE AND
flat bldg., Milwaukee-av., nr. Chicago-av.;
heat; annual rent $3,300. Only $10,
00 cash required.
MARK LEVY & BROTHER, 140 S. Dearborn.

MILW.-AV. BUS. PROP.
Store, 4 flats; good loc.; between two
cars. Will sell with or without the candy
Owner, 2850 Milwaukee-av.

FOR SALE—2447 W. NORTH-AV. [HUM-
Park district], 4 story brick building,
store and 6 room flats; steam heat; elec.
light; reasonable price. William Hardt.
2344 N. Hamlin-av.

FOR SALE—LAWRENCE-AV. CORNER, IN-
proved with stores, offices, and apartments;
best spot on the street; wonderful opper-
tunity for speculator. M. Hollender ED-
WARD EGGERT & CO., 4811 N. Kedzie-av.;

FOR SALE—MOST VALUABLE CORNER ON
Southwest side at Chicago-av. and Oakley-
; require at 2343 W. Chicago-av.

FOR SALE—S. W. COR. MILWAUKEE AND
Kedzie, 4 1 sty. stores and 2 flat; price
$40,000. W. E. McKILLIP, State 8906

FOR SALE—OR TRADE—75X125, CICERO
bet. North Clark near Grace. Diver
0 foot. Douglas 0267.

FOR SALE—RIELLY-AV.—NORTH-AV.
west Western brick store; liv. rms. and 7 r.
Buyers address N 554 Tribune.

FOR SALE—MILES FROM LOOP; BEST
bst. double cor., vac. lot; $10,000
ce. Address D P 101 Tribune.

FOR SALE—LOT 25X125, CICERO-AV.; 175
feet from transfer corner. Bargain. Phone
Riverside 6000 between 9 and 12 a. m.

REAL ESTATE FOR SALE.
BUSINESS PROPERTY—WEST SIDE.

FOR SALE—PROMINENT BUSINESS
CORNER ON MADISON-ST.
Lot 60x125. Store and 10 rms. and 12
rms. Rental $7,600. Price $60,000. $20,-
000 cash. Address M 291, Tribune.

FOR SALE—90 FEET ON W. MADISON-ST.
stores, 2 flats; store heat; rents May 1,
$1,000; price $43,000. [Collins.] JOHN P.
BOOKER & CO., 140 S. Dearborn-st.

FOR SALE—1747-49 W. MADISON-ST.
tween Hamlson and 12th st., 5 stores
10 flats; income $10,000 per annum.
JAMES M. RAE, 1013 N. Clark-st.

SALE—ERIE-ST. NR. N. CLARK-ST.
$23,000; CASH $7,000; 3 sty. brick, 10 rm.
$13,000; GROSS RENTAL $2,700. Chas.
bk., stm. heat $12,500. 1st mtg.
LIAM A. BOND & CO., 29 N. Dearborn.

FOR SALE—CLARK ST. NEAR BUSY
Irvington corner, 2 story brick
and flat, store heat; bargain.
$47,500. KERBER & SON, W. Madison-st.

SALE—COR. BRICK BLDG., 3 STORES,
flats, store heat, near Kedzie and 16th
; good terms.
MARK LEVY & BRO., 140 S. Dearborn-st.

SALE—WELL CONSTRUC. 3 STY. BRK.
electric light; mod. plumb.
; $5,000; easy terms.
MARK LEVY & BRO., 140 S. Dearborn-st.

SALE—PROMINENT BUSINESS COR.
Lincoln-av. and Belmont-av.; 2 sty
; 10 stores; lot 160x125; near L sta-
rental $15,500. Price $110,000. Central 7737.

SALE—170X142 COR. AND 82X135
near Austin-blvd.; improved with dou-
; income 99 yrs. Sher.-st.-Wilson dist.;
store or hotel. Diversey 0880.

SALE — 6 STORES, 5 FLATS, MTG.
000; rent $2,400; price $30,000.
000 Address G 119, Tribune.

SALE—CLARK-ST. GOOD; $21,000
t $3,500. Call Edgewater 1414.

REAL ESTATE FOR SALE.
BUSINESS PROPERTY—WEST SIDE.

FOR SALE—JUST PUT ON MARKET, MADI-
son-st. corner, east of Halsted; improve-
ments consist of 3 story brick building in ex-
cellent condition, steam heat; stores, manu-
facturing space, etc.; lot about 50x160; an-
nual rental, $12,300; special price, $125,000;
a wonderful corner and a sure profit to pur-
chaser.
E. WOLTERSDORF & CO.,
40 N. Dearborn-st. or 1014 W. Madison-st.

MUST DISPOSE.
Van Buren-st. nr. Oakley-blvd.
3 story pressed brick store and apartment
bldg.; 75 ft. front; steam heat; rental $6,660
yr. Price $40,000 clear.
J. PRENDERGAST,
Room 306 111 N. Dearborn-st.

FOR SALE—MADISON AND HALSTED-STS.
a man's hotel, and business bldg.; 5 stores
on ground floor; bldg. occupies entire lot,
125x112; annual inc. $25,000; price, $210,-
000; tenant runs heat; $75,000 cash will
handle.
MARK LEVY & BRO., 140 S. Dearborn-st.

FOR SALE—PROMINENT CORNER BLDG.
adj. Oak Park L. and N. Y. Central sub.
station; near bank and theater bldgs.; 3
stores, 4-6 room flats; rents $5,500; stove
heat; price $40,000. H. L. Harpold & Co.,
11 S. La Salle.

WEST MADISON-ST.
Have you $10,000 or $25,000 or more for
choice business improved west of Crawford-
av.? Real buyers, genuine business, write
to me. Address D F 414, Tribune.

FOR SALE—57TH-AV. [COLORADO-AV.]
store and rooms at rear; also two 6 rm.
flats; rental $1,440; price $13,000; $3,500
easy payment and terms.
WM. ZABEL & ANDREWORTH, 8 S. Dearborn.
2207 and 3233 Madison-st.

FOR SALE—SEVERAL CORNER STORES
and flat buildings on Lake-st., west of Pau-
lina-st. Buildings all remodeled and in ex-
cellent shape. Will sell at bargains. Ad-
dress D X 156, Tribune.

FOR SALE—1 STY. BRK. STORES, 16TH-
st., s. of Crawford; $9,500; $4,000.
E. G. PAULING & CO., 5 N. La Salle-st.

HOUSES—SOUTH SIDE.

SOUTH SHORE HOUSES.
6 rm. brick residence, extra large rms.,
breakfast and sleeping porches, hot air heat,
1 car garage, large open front porch, natural
fireplace, fluid hot water heater; bldg. 32x
32; lot 50x125; $6,000 cash; price $15,750.
New 6 rm. brick residence, large living
rm., sun parlor, breakfast rm., natural fire-
place, sleeping porch, extra lavatory, hot wa-
ter heat, oak throughout; lot 38x125; $7,-
000 cash; price $18,000.
7 rm. California bungalow; living rm. 28x
20; 3 baths, sleeping porch with 2 in-a-door
beds, hot water heat, 2 car garage; 83d
and Prairie-av. WM. J. HUGHEY, 1618
Devon-av.

FOR SALE—4 ROOM COTTAGE BATHROOM,
complete; gas and electric; price $5,000 or
$1,500 cash. 8304 S. Morgan-st. Stewart
0073.

FOR SALE—8 RM. RES., OAK TRIM, HD.
wd. flr.; nr. Park; ed. trans. Price $7,000.
$750 down, bal. like rent. Drexel 3371.

FOR SALE—PRICE 10 RM. STONE FRONT
residence, vicinity of 45th and Ellis-av. to
close an estate. Address D X 143, Tribune.

FOR SALE—NEW 12 RM. RESIDENCE, 50
ft. lot, $7,000. Stewart-av. South of 63d-
st. Address A F 558, Tribune.

FOR SALE—8129 KIMBARK-AV., 6 RM.
brick bungalow with garage; good trans.;
stores and schools; imm. possession.

FOR SALE—9 RM. AND 2 SUN PCHS., BRK.
$14,000. Dorchester and 57th. Midw. 1617.

REAL ESTATE FOR SALE.
HOUSES—SOUTH SIDE.

JAMES J. PARKER & CO.,
69 W. WASHINGTON-ST.
EXCLUSIVE AGENTS.
RANDOLPH 2864.

Blackstone-av., near 52d-st. One of the
finest modern detached homes in Chicago; 4
baths; large, modern garage; 70x150.
Woodlawn-av., near 49th-st.; 11 room colo-
nial brick, house in perfect condition through-
out; 4 baths; 50x207.
Greenwood-av., near 45th-st.; 11 room colo-
nial brick, large, modern garage; one of the
finest homes in Chicago.
5959 Hyde Park-blvd.; 11 room modern
stone; new garage; 50x150.
5615 University-av.; 11 room modern brick;
4 baths; 50x164.
5211 University-av.; 11 room modern brick;
4 baths; modern garage; 50x164; or will sell
70x164.
4800 Ellis-av. One of the finest modern
homes in Kenwood; 98x250.
Ellis-av., near 50th-st., new 11 room mod-
ern home, 55x164.
Kenwood-av., near 49th-st.; 10 rm. modern
brick; 50x171.
4623 Drexel-blvd.; 11 room modern stone;
modern garage; 69x132. We are offering this
house at an exceptional bargain.
823 Drexel-sq.; 10 room modern brick; 3
baths; 50x165.
5326 University-av.; 9 room frame; 50x
164; $16,000.
5603 Kenwood-av.; 10 room modern brick;
33x175.
4940 Ellis-av.; 10 room stone; 21x150.
5200 Kimbark-av.; 10 room brick; garage;
33x124; $12,000.

Brk. Bungalow or House.
Englewood.
Bungalow, 6 rms., modern in every detail,
cement basement, laundry, floored attic, large
light rooms. Sacrifice business reasons. Price
$6,750. Only $1,500 cash. Exact appear-
ance of picture.
HARRY M. & LOUIS ENGLESTEIN.
[Mr. Smith.]
Went. 8340 6055 S. Halsted-st.

BEAUTIFUL
KENWOOD HOME.
Greenwood-av., nr. 48th-st.; 12 rms., 3
baths, h. w. heat; lot 30x208. Ex-ellent con-
dition. Price $32,000. Shown by appoint-
ment only.

McKEY & POAGUE,
[C. H. GRUBB].
4701 Drexel-blvd. Drexel 2200.

AN OPPORTUNITY.
You can get a beautiful home, built right
of finest material; including hardwood floors
and tile fireplace and bookcases; large but-
fet, tile bath, etc., at a reasonable price
and terms at less than rent; property is lo-
cated on the South Side of Chicago, in good,
restricted district, close to good transporta-
tion, stores, school, theater, etc. If you are
interested write and we will send you plans.
Address B Y 433, Tribune.

A REAL HOME
on corner lot, 50x115 ft., extra large rooms,
sun parlor, 2 bed rooms and maid room;
sleeping porches inclosed; complete in every
detail; hot water heat, oak finish, copper
weather strip; ideal hot water boiler, brick
garage; near L. C. and surf. trans.; cost $15,-
000; will sacrifice for $12,750, terms. Owner,
Saginaw 1447.

SOUTH SHORE BUNGALOW
Beautiful 6 room corner bungalow, one of
the real attractive homes in South Shore;
modern, heating, extra large lawn; California per-
gola style; possession March 1; will build
garage during February if desired. 7537
Clyde-av. Phone Dorchester 7100. Price
$14,500; terms or cash.

L. SY PAYMENTS.
6 rm. cottage, concrete constr., elec. light,
furnace ht., wide lot; street paved and paid
for; only $2,000 cash required; bal. $25
per mo., to include all interest. Bar. price;
only $3,750.
POLLARD & BLOUNT,
7461 Vincennes-av. Vincennes 7000.

BUNGALOW BARGAIN.
7249 S. Michigan-av.
Forced to vacate on account change of busi-
ness; 6 rms., hot water heat, oil burner, 2
car brick garage, beautiful grounds;
lot 30x180; price, $12,000; $5,000 cash.
JAMES G. BARSALOUX.
1501 E. 53d-st. 6384-R. Park 0010.

LIFETIME OPPORTUNITY.
Reliable parties with $500 cash can buy
one of our beautiful 6 rm. bungalows on
S. Rober-st., nr. 57th; sunbean furnace; 30
ft. lot; street paved. Only a few left. Price
$6,450.
KELLY BROS.,
5710 S. Robey. Prospect 7791.

ELLIS-AV.
Owner anxious to sell splendid 10 rm. resi-
dence, suitable for home or income; must
construction, excellent condition; 270 ft. lot;
$18,750. Only $1,500 cash. Exact appear-
SCHENDORF & BOENICKE [Miss Schendorf].
1008 E. 43d-st. Kenwood 1610.

ONLY $2,000 NEEDED.
6 RM. SUN PARLOR BUNGALOW.
ONE OF CORE'S BEST BUYS.
7944 Jeffery-av.; lot 31x125; 3 yrs. old;
steam heat; mahog. finish; large fireplace,
buffet, built-ins; garage. H. P. AARKEN, 6946
Stony Island-av. H. P. 0456.

YOUR OWN TERMS.
buys a lovely Bungalow in Jeffery Manor, 1½
years old; 5 large rooms, paneled dining rm.,
tile bath, furnace, gas range and ice box;
price only $6,750; $1,000 cash, balance to suit.
De Graw Bros. 83rd at Stony Island. Sag-
inaw 1205.

NONRESIDENT OWNER
wants offer for choice res. property at 1020
E. 45th-st.; 8 rms., modern, 3 baths, hdwd.
w. heat, garage; lot 121x150; price $36,000.
The lot alone worth the price asked. Ballard
& Ellis, Realtors, 827 1st Nat'l. Bank Bldg.,
Tel. Randolph 1848.

FOR SALE—6 RM. BRICK BUNGALOW
on corner lot; hardwood trimmed
throughout; 2 car garage; lot 33 1-3x150.
Price $8,750; $3,000 cash, balance terms.
POLLARD & BLOUNT,
7461 Vincennes-av. Vincennes 7000.

GOING TO CALIFORNIA.
5 rm. brick bungalow, hot water heat, oak
floors, fireplace, bookcases, large attic; 2
car garage; porch; lot 33½x150;
price $10,500; need $4,000 cash. Dorches-
ter 7600. Ask for Mr. Mackey.

AVALON PARK.
New 5 rm. brick bung. and gar., fire place,
bookcases and panel dining rm., tile bath,
box, gas stove and fruit cellar and glazed
in porch by owner. 8104 Kenwood-av.

FOR SALE—6845 DORCHESTER-AV., ADJ.
Del Prado Hotel and opp. Chicago Univ.,
50x150; 6 rm. frame, steam heat; 2 car
1st; 2 car garage; $12,000, ½ cash. See or
phone S. Randolph 1584.
JENSON & WOLFF, 72 W. Washington-st.

FOR SALE—6 RM. BUNGALOW, AUBURN
Highlands; stm. ht., sun parlor, 2 car brick
garage; price $7,000. Must be seen to be ap-
preciated; $2,500 cash needed. E. A. KELLY
& CO. 1535 W. 79th-st. Stewart 6782.

SOUTH SHORE.
8 room house north of 73d, east of Jeffery.
Price $9,500. Address D P 100, Tribune.
E. J. RADKE, 1922 E. 71st. Midway 7530.

SOUTH SHORE.
7 rm. bung., lot 50x125 ft.; stm. heat; oil
burner; price $13,000; $5,000 cash; terms.
So. Shore Com. Addison D. Pratt, Tribune.

FOR SALE—MOD. 2 STORY 6 RM. BRICK
home, Vernon-av., nr. 71st-st.; h. w. ht.;
fine interior finish and fixtures, brick garage;
$3,000 cash, bal. to suit. JENSON & WOLFF,
72 W. Washington-st.

FOR SALE—NEW ROOM BRICK BUNGALOW;
lot 40x125; excellent condition; hot water
heat. Must be seen to be appreciated. Will
sacrifice for $10,500 quick cash sale. 7949
Bennett-av.

FOR SALE—HAVE 2 FINE SO. SHORE
homes, 6 and 8 rms., garages, modern, wide
lots; can finance 2 and 3 flat. If you want So
Shore property see Mr. Gear. C. A. Blair
& Co., 10 S. La Salle-st.

FOR SALE—BEAUT. HOME, 7529 EGGLE-
ston-av., 9 rms., oak trim, stm. ht. modern.
Price, $7,500; $1,500 cash; terms. Wm.
Kelly & Co. 7424 S. Halsted-st. Stewart
6972.

FOR SALE — PALATIAL HOME 350 FT.
to 10 rms., st. ht., oil burner, oak floors, tile-ize mi-
ple trim; s. of 71st, also Lake Ave. 440 E.
71st-st. 7 rms., el. equip. Better than Wash-
ington, 61 E. 36th. Doug. 0820.

FOR SALE—BEAUTIFUL 10 RM. STONE
front house on large lot 57x175; all mod-
ern. Price $13,500. Terms can be arranged.
HOBBS & GRUBBS 454 E.
47th-st. Kenwood 0758.

FOR SALE—6444 BLACKSTONE-AV., 8 RM.
frame house on stone foundation; stm. ht.,
hardwood floors; cor. lot; price and terms
right.

FOR SALE—5 RM. BRICK BUNG.; GLAZED
sleeping porch; 2 car br. garage; L. C. and
surf. trans.; price, $6,500; cash, $2,000. 1635
E. 74th-pl., near Stony Island-av.

FOR SALE—BARGAIN—10 ROOM HOUSE,
central location, 2 baths, hot water heat,
lots, barn, all for $7,500. House 2 yrs. old.
Rent $60 mo. 6840 S. Campbell-av.

$300 CASH,
small monthly payments will buy a mod. 6 r.
tile and stucco bungalow; 80x160. Vin. 4946
FOR SALE—3350 CALUMET-AV., 6 RM.
brick, large lot, furnace; price $6,500;
easy terms; or exch. for 6 rm. Side imp.
E. SMALLEY, Owner, 1548 W. Lake-st.

FOR SALE—NEW 5 RM. BRICK BUNGA-
low, h. w. heat, 1 blk. from I. C station or
car line; owner on premises Sunday. Phone
Lafayette 0826.

FOR SALE—7 RM. PR. BRICK BUNG.; 2
baths; hardwood finish, 2 car gar., inst.
heater; metal weather strips; oil heat; 2 blks.
So. Shore sta. Ph. Midway 4207.

FOR SALE—BARGAIN LEAVING CHI-
cago; modern 5 rm. brick bungalow; large
lot; garage. 1713 E. 83d-st.

FOR SALE—NEW 6 RM. WOOD-AV. COR. 50TH,
fine Kenwood home, 12 rms. and beautiful
ballroom. Phone Owner, Central 0056.

FOR SALE — NEW BRICK BUNGALOWS,
$4,000 up; $100 or more cash; r. s. mo.; nr.
79th and Ashland. Address L 71, Tribune.

FOR SALE—$1,500 CASH BUYS COR. RES.
nr. South Park; 10 rm. electric hardwd.
floors; h. w. ht. Oakland 6013.

FOR SALE—NEW 5 R. BR. BUNGALOW,
large lot, east terms; 7345 Wheat-
av. Ph. Oakland 1061, or Beverly 0588.

REAL ESTATE FOR SALE.
HOUSES—SOUTH SIDE.

J. GRAFTON PARKER & CO.,
74 W. Washington-st.
Exclusive Agts. Ran. 1644.

Cornell-av., near 54th-st. 50x230, 10 rms.,
thoroughly mod., 2 baths; decided barg.
5440 Harper-av., 60x175, 9 room corner
frame; excellent condition; reasonable.
4906 Ellis-av. 30x150, 11 room semi-de-
tached brick; 3 baths.
4418 Drexel-blvd., 50x250, 11 rm. det.
brown stone; excellent condition; large ga-
rage; will be sold at sacrifice.
5608 Kenwood-av., 33x175, 11 rm. det. buff
brick, 2 baths, hot water heat. We are offer-
ing this house at a very attractive price to
close an estate.
Woodlawn-av., nr. 48th-st., 99x297, 11
room detached brick, 3 baths; large lot.
5211 University-av., elec. 12 room res-
dence, 4 baths, good garage. This house will
be sacrificed account owner leaving city.
4619 Ellis-av., 20x100, 10 room stone,
thoroughly modern; $9,000.
5461 University-av., 8 room modern semi-
detached brick, steam heat; $8,000.
7121 Paxton-av., best part of South Shore
district, 6 rm. brick, 2 story residence only
7 years old. Must be seen to be appreciated.
A bargain.
We have several choice residences that can-
not be advertised, ranging from $15,000 to
$100,000. Kenwood and University district.

H. O. STONE & CO.,
Exclusive Agents,
1161 E. 47th St. Oak. 1302
9 ROOM BRICK HOUSE.
Vincennes-av. and 36th-st. [for colored];
furn. heat, gas. Price $5,500. Terms: $500
cash. [Barney.]

10 ROOM HOUSE.
Greenwood, nr. 43d-st.; 10 rm. rooming
house; includes all furniture; furn. ht.; hard
wood trim, income $160 monthly. Price $8,-
000. CASH, $2,400. [Barney.]

PRETENTIOUS
BUNGALOW.
BEST CONSTRUCTED IN DISTRICT
6 large and cheerful rooms on Merrill-av.
corner; 40 ft. lot; 2 car garage; constructed,
plastered basement with clone steps, 3 laun-
dry tubs, tile vestibule with radiator; living
room 15 ft. 6 in. by 15 ft. 6 in.; massive fire-
place, beautiful birch and mahogany wood-
work. Finish throughout, including to gorgeous din-
ing room, tile floor and wall in bath, built in
tub pedestal bowl, metal weatherstrips
throughout, floored attic with plenty room.
Owner will positively deliver for $15.000 if
you act quick.
HUBBARD, 2304 E. 73d-st. Dor. 0142-0703.

CANNY BUYERS, LOOK!
5 rm. brick bldg. east of Stony on a 52 ft.
cor. lot, 3 blocks to school; hot water
heat, tile bath. $8,900, easy terms.
CRANDON-AV., NEAR 75TH-ST.
Beautiful 6 rm. strictly modern bungalow.
$2,000 cash needed. See today.
7 ROOM BRICK HOUSE
Merrill-av. near 74th-st.; oak finish through-
out, hot wat. heat, garage; land 34x125;
tremendous bargain for $15,000.
ARTHUR P. HUBBELL.
Open Sun., 2204 E. 73d-st. Dor. 0703-0142.

Avalon Park Bungalow.
Nr. 82d-st., between Stony Island and Wood-
lawn-avs., new 6 rm. bungalow; 2 car brick
bldg., C. station and surf. lines; best
property for the money on the South Side;
bungalows on easy terms; $5,000, $6,000,
$6,500, $7,500, $8,000 to $10,000. Office
open every day and evening. EDWARD
C. FISCHER, 8200 Stony Island-av. Sag-
naw 1500.

UNUSUAL BRICK HOME.
A famous model house, 5 very large rooms,
with space for 2 or 3 more good rooms on
a wide lot in fine residence neighborhood;
30 minutes from the loop.
Also 2 smaller houses ready this spring;
$1,500 cash and monthly payments. See
plans and get my proposition.
BARTHOLOMEW O'TOOLE, 410 S. Clark-st.

TILE ROOF BUNGALOW.
SOMETHING BEAUTIFUL—PRICE RIGHT.
7953 Oglesby-av.; 6 large rms. and sun par-
lor, side entrance; sleeping porch; lot 33x
125; 2 car brick garage; hot water heat;
built in bath; shower; massive fireplace and
buffet; art. hardwood floors; Ideal garage;
[Swanstrom.] TAKKEN, 6948 Stony Island-
av. Mid. 2177.

FOR SALE—HERE IS A REAL BARGAIN IN
a Hyde Park residence; 2 blocks from I. C. sta. in an excellent residence
neighborhood; stone front, 3 story; 10 rms.,
3 baths, sunroom, hall and fixtures; good condition;
hot water heat; lot 37x150; property clear.
Price $18,000.
NEWTON B. LAUREN & CO.,
22 W. Monroe-st.

SOUTH SHORE BUNGALOW
MERRILL-AV., NEAR 74TH-ST.
5 large light rms., sun pch. and slp. pch.,
liv. rm., 12x24, buffet, pantry, billiard and
clubroom, 1 rm. finished in attic, h. w. heat;
1 car garage; lot 50x125. Price $16,000.
J. C. JORS, Investment Agent.
Cor. 75th and Merrill-av. Dorchester 2236.

FOR SALE—GOOD 8 RM. BRICK RESI-
dence, attached on one side, on Kenwood-av.
south of 63d. Price $8,000; mtg. $4,200; will
accept $1,000 cash. Lot 30x125. House is a good
home in a good neighborhood instead of pay-
ing high rent.
NEWTON B. LAUREN & CO.,
22 W. Monroe-st.

JACKSON PK. HIGHLANDS.
Beaut. 12 rm. house, 3 b. and shower, tile
kitchen, 2 car heated gar. Lot 100x134. By
appointment only. Price $25,000.
GEO. C. BOUR & CO.,
2000 E. 71st-st. Midway 0877.

JOHN A. CARROLL & BRO.,
Open Sundays.
So. Shore 1600. 7th and Exchange-av.
5 rm. stucco bungalow on Yates-av.,
for quick sale $6,200
6 rm. residence on Saginaw-av., hdwd.
floors, 45 ft. frontage; price $8,500

FOR SALE—DORCHESTER-AV. NR. 54TH-
st., modern detached 9 room frame; electric
light; hardwood floors; A-1 repair; $2,000 cash,
balance easy terms. Price $5,500

J. J. CARROLL & CO.,
1533 E. 53d-st. Dorchester 6200.

FOR SALE—WILL SAC NEW 6 R. BUNG.,
cor. Claiborne, 2 Spriffield-avs.; 6 rm.
Rock Isl. sta.; 11c fare; loop 40 min. ride;
train every hr.; 2 chicken h'ses; car.; fine
drilled well; lot 50x125; $3,000 less than
cash, bal. $20 mo.; no interest. CHAS.
GOODMAN, Midlothian, Ill.

$750—BUNGALOW—$750.
down, in AVALON PARK; beautiful new
brick bungalow, side entrance, 5 rms., panel
dining room, tile bathroom; 2 car brick ga-
pot; price $6,950. DE GRAW BROS., 83d
at Stony Island. Saginaw 1205.

FOR SALE—ONE OF THE MOST ARTISTIC
homes on the 50th Side; exceptionally
well built, pressed brick on all sides; 8 rms.,
hardwood, 2 baths, tile bath, corner lot,
50x160; trees, shrubs; garage for 3 cars;
near Hamilton Park. Call Vincennes 4015
after 5 p. m.

SOUTH SHORE HOME.
Large 8 room frame house, steam heat; lot
40x134; near I. C. station, Jackson Park; 20
minutes to loop; $10,000. 7109 Euclid-av.
Midway 6127.

BUNGALOWS—NEW, BRICK
In Avalon Park; nearing completion; 5-6
rms.; hot water heat, tile and vestibule lo-
cated 8017-21-23 Blackstone-av. Phone
VINCENNES 7720. OWNER AND BUILDER.

"NECESSITY COMPELS"
me to sell at $7,500 my $8,500 suburban 6
room, strictly modern, hot water heat; oak
throughout; double garage with side drive;
lot 50x147; no agents. Owner, Beverly 3083.
FOR SALE—TRADE NEW 6 RM. BRICK
brick residence, near Hyde Park-blvd.; 5
blocks U. of C.; 8 rooms, hardwood finish,
sleeping baths; 2 car garage; worth $20,000; 2 car
brick garage. Price $12,000; $6,000 cash;
no dealers. Phone Owner, Fairfax 1301.
FOR SALE—NEW 6 RM. BRICK AND SUN PAR-
lor bungalow; 2 screen, porches; on Long-
wood-drive, Morgan Park; hardwood fl. and
trim, French doors, metal weather strips,
storm doors and windows; R. I. sub-
urban service; $8,750, terms. Beverly 1661.

NEW BRICK BUNGALOW.
7136 Indiana-av., 5 rooms, hot water heat,
tile bath, garage. Price $6,000. Ready for occupancy.
Vincennes 7720. Owner on premises.
FOR SALE—42D-ST., NR. VINCENNES, 7
room house, furnace, electric. Price $4,500;
700 cash.
WM. CASSIN & CO. (MITCHELL),
443 E. 43d-st. Oak. 3500.
FOR SALE—JUST COMPLETED 5 RM. BRK.
bungalow, 2 blocks from Racine car or
Blue Island; built-in tub, fireplace, candle light
fixtures, front rm., dirv. rule; price $7,250;
man on premises. 8729 S. Throop-st.
FOR SALE—3 ROOM FRAME COTTAGE;
elec. bath, stove; lot 30x125; nr. 77th and
Champlain-av.; price $3,700, cash $700,
bal. $30 mo., inc. in. Address M344, Tribune.
F

REAL ESTATE FOR SALE.
VACANT—SOUTH SIDE.

SPECIALS.

S. E. cor. of Bennett-av. and 69th-st.; 98x124; fully restricted for residences only. This is one of the best vacant corners left in the Highlands. $100.000 residences on the other 3 corners.

—68th-st., 75 ft. west of Blackstone-av., south front, 60x125 to an alley; fine loc. for an L shaped bldg. for 18 flats.

S. W. cor. Morgan and 78th-sts., 87½x125; good location for 24 or 36 apts.

S. W. cor. Summit-av. (cont. of Vincennes-rd.) and 86th-st., 52x116 ft. to a 16 ft. alley; fine loc. for stores, flats and offices.

For other vacant in South Shore, Kenwood, Hyde Park, or Woodlawn see us.

FRANK H. LANG & SON,
40 N. DEARBORN-ST. RANDOLPH 7600.

SOUTH SHORE BARGAIN.

Large block in the heart of South Shore, only two blocks from 71st I. C. station; will be subdivided into 27 resident and 11 business lots. For a quick sale they will be priced from 30 to 35% less than prevailing values in this district. Monthly terms to responsible parties. Fine for apartment and store.

INVESTORS AND SPECULATORS.

This is the best speculative property in the city. Buy it and hold on these bargain prices. They will not last long. Write today for plat and prices. Address A Y 338, Tribune.

FOR SALE—VACANT BARGAINS.—FOR SALE

Indiana-av. cor. s. of 79th, 113 ft.....$2,200
Michigan-av., s. of s. of 76th, 100 ft.... 2400
Charlestone-av., 97/100 ft. s. of 76th.... 2,300
Langley-av., nr. 79th-st., 90 ft.......... 2,350
Langley-av., cor. 77th-st., 60 ft.......... 1,050
Michigan-av., 100 ft. s. of 76th.......... 2,300
Calumet-av., cor. 76th-st., 100 ft.......... 2,300
Eberhart-av., nr. 72d-st., 52 1/2 ft.......... 1,000
Champlain-av. cor. 78th-st., 37½ ft.......... 1,400
St. Lawrence-av., nr. 76th-st., 100 ft.... 2,500
Irving-av., nr. 80th-st., 100 ft.......... 2,250
Stoddard-av., nr. 72d-st., 30 ft.......... 1,150
Indiana-av., cor. 80th-st., 287 ft.......... 2,950
Kenwood-av., 100 ft. s. of 47th.......... 1,400
HI WM. A. BOND & CO., 25 N. Dearborn-st.

THESE PROPERTIES PRICED RIGHT.

S. e. cor. 79th and Jeffery-av., 121x125.
S. w. cor. 69th-st. and Paxton-av., 99x125.
S. w. cor. 73d and Yates-av., 148x125.
S. side Bryant, 170 ft. w. of 75th-st., 50x200.
79th-pl. Cornell-av., 90x110.
7038-40 Calumet-av., 48x100.
Lots in Wright's 3 and 5 SOLAR'S 1 and 2 additions.

734 and Luella. Hyde Park 9210.

FOR SALE—SOUTH SHORE VACANT.
Business property.
102 ft. cor. Kenwood-av., $12,000.
85 ft. cor., Exchange-av., $15,000.
100 ft. cor. on 71st-st., $250 per ft.

150x127 ft. on 71st-pl., $125 per ft., all improvements in and paid for.
4 choice lots overlooking Jackson park, at low price of $250 per ft.
DRAPER & KRAMER, INC.
417 CONWAY BLDG. Main 2535.

JOHN A. CARROLL & BRO.,
OPEN SUNDAYS.
So. Shore 1060. 71st and Exchange-av.
So. Shore-dr., cor. 48th-pl.....$250 ft.
67x125 ft. on 3 blks. to So. Shore.....100 ft.
Century Club, at.....150 ft.
66x167, 3 blks. to So. Shore.....100 ft.
40 ft. on So. Shore-dr. and 72d-pl., at.....225 ft.
S. w. cor. Stony Island-av. and 72d-st.....Bargain

SOUTH SHORE.

S. E. cor. Jeffery-av. and 70th-st. 100x125. Price $35,000, part cash.
Lamilla-av., 71st and 72d-sts., 25x125. A beautiful location for large apt. bldgs. Price very reas. Part cash.

GEO. C. BOUR & CO.,
2002 E. 71st-st. Midway 0877.

9750 SOUTH SHORE-BLVD.
75x180 FT. FOR $375 FT.

FACING LAKE AND S. SHORE COUNTRY CLUB GROUNDS; CHOICEST HOME SITE PROPOSITION ON THE SOUTH SHORE; RACE-SON PARK; RESTRICTED TO HOMES.

HEDBERG & BISTOR,
417 CONWAY BLDG. MAIN 2535.

N. W. Cor. E. 71st and East End-av., 162½x178 Ft. Deep.
Price $280 Ft.—Half Cash.
Cheapest Deep Cor. on Street.
HEDBERG & BISTOR. EXCL. AGTS.
417 CONWAY BLDG. MAIN 2535.

5 LOTS.

90x125 ft. each, in built-up section on main line of L. C. R. R., 40 minutes to Randolph-st.; must be sold at once; prefer to sell as a whole, but will sell separately on easy terms of $50 cash and $5 a month; all improvements paid for, including street. Address Y 339, Tribune.

FORTUNES WILL BE MADE

in real estate in the booming South Shore district. Investigate now. Near lake, park, and drive will make property values double in a year. We offer a few choice parking and business sites, 2 blocks to station. Cash terms. Address A Y 346, Tribune.

OLD TIME PRICES.

Only a few left at this price; residence lots, 50x125, all improved, street lights included, all paid for, close to station on main line I. C. R. R., 40 minutes to loop; near to schools and churches.
Price $450. Terms to suit. Act quick. Address A Y 275, Tribune.

BUS. LOT BARGAIN.

Will sacrifice for quick sale my choice Western-av. bus. lot 185 ft. north of 59th-st. boulevard; $4,000 cash paid for, incl. paving; need $500 cash bal. mo.; ripe for immediate building; no agents. Address owner, Tribune.

VACANT

Corner lot, 125x125 ft., to alley, near 63d and South Park; a real bargain for $50 a ft. Mr. Lynch.

SWANSON & HOUSE,
7046 Stony Island. Dorchester 0030.

SO. SHORE GARAGE SITE

ON 71ST, NEAR BLACKSTONE.
100X125 FT. TO ALLEY.
JUST BEHIND NEW L STATION.
PRICE $7,500. OR $75 A FOOT.
HEDBERG & BISTOR, 417 CONWAY BLDG.

JACKSON PK. HIGHLANDS.

150 ft. vacant, restricted to residence. Best spot in Highlands, ½ block Jackson Park. Mail sold. Sacrifice $200. Terms. Owner, 6238 S. Harper. Hyde Park 4174.

300x125 Ft. for $7 Foot.

Nr. Jeffery-blvd. and 90th-st.

WILL MAKE TERMS AND DIVIDE.
HEDBERG & BISTOR, 417 CONWAY BLDG.

FOR SALE—79TH-ST. CORNER, ALSO AL-leyfront; cor. of Stony Island-av.; ripe for stores; 145 ft. on 79th-st., $30 per ft. for quick sale.
DRAPER AND KRAMER, INC.
23 N. Dearborn-st. Central 1196.

SOUTH SHORE VACANT.

Exceptional bargain for cash; 50 ft. on Crandon-av., between 67th and 68th-sts.
EDWARD J. BRADY
5457 S. Halsted. Boulevard 0034.

BUILDER'S ATTENTION!

ACT NOW—DON'T WAIT.
Block of 8 business vacant; cheap; must sell; quick action needed. Address D X 399, Tribune.

FOR SALE—323 FT., YATES-AV., CORNER 84th-st. and 323 ft. Phillips-av.; corner to close an estate; $22 a ft.; sewer, water in; terms. Wm. King, Flower & Hurlbut, Attorneys, 38 S. Dearborn.

FOR SALE—MUST SACRIFICE 35x125, Dobson-av., between 84th and 85th-st.; cost front; sewer, water, gas, sidewalks in and paid for. Torrena title. Price, $800. Will handle. Owner Prospect 3680.

FOR SALE—ALL IMPROVEMENTS PAID, 107½ ft. 69th-st. near Woodlawn-av.....$18 ft.
70th-st., nr. Woodlawn-av., 50x125.....$40 ft.
Cor. 69th and Kimbark, 73x125.....$40 ft.
H. FICKLEN & CO., 111 W. Washington.

BUILDERS, INVESTORS.

10-20 lots, 2 blocks I. C. sta., 28 min. to loop, $40 per ft. No brokers. Ad. Y 428, Tribune.

FOR SALE—50 FOOT CORNER, OPPOSITE Depot on South Side, in growing district of the city; most valuable for future business location; $300 cash needed. Address D F 72, Tribune.

FOR SALE—SOUTH SHORE COR. NR. 71ST. st. e. of Stony Island-av., 150 ft. front; ripe for stores and apts.; no restrictions; special price, $45 per ft.
JENSON & WOLFF, 72 W. Washington-st.

FOR SALE—LOT 25x175, ON WABASH-AV., near 85th-st.; 94th terms; will sell below cash; guaranteed title. Homewood 154-J-1. Box 56 Hazelcrest, Ill., L. J. WARD.

FOR SALE—5 LOTS, 3 LOOTPAGE GROVE-av., nr. 82d-st., $7,000. A wonderful business corner. GEO. C. SCHMIDT & SON, 2475 Lincoln-av.

FOR SALE — BEST BARGAIN IN SOUTH Shore, 100x128 ft. corner of 74th and Crandon-av.; ripe for large apartment bldg.; price $3,000. Phone Dorchester 6017.

FOR SALE—GOOD INVESTMENT. OWNER will sacrifice lot n. w. cor. Nashville and 94th-place, 50x125; $1,700; 1 blk. surface. Joseph Kurtz, 1949 N. Halsted.

FOR SALE—40 FT. ON OGLESBY-AV., NR. 95th; choice location. E. H. NEWMAN, 11 S. Clark-st. Rand. 4681.

FOR SALE—MAKE OFFER FOR 132x100, W. cor. 51st and Normal-av.; com. to brokers. SHUTER & CO., 38 S. Dearborn.

FOR SALE—OPPORTUNITY FOR BUILDER. 150 to 300 ft. vacant in South Shore; only $7 per ft. Call 2304 E. 75th-st.

FOR SALE—AVALON PARK, LOT 48x115, all improvements, $1,300. Address D J 423, Tribune.

FOR SALE—75 FT. ON 106TH-ST. NR. EW. Ingersoll-av., at car intersect.; ripe for stores; $10,000 cash. Address D 80, Tribune.

FOR SALE—BARG. 100x160, N. W. COR. Lafayette-av. and 77th-st.; ripe for building; $2,500. Address N 80, Tribune.

FOR SALE—S. W. CORNER 79TH AND Dante; s. e. cor. 81st and Kane, Stew. 1963.

FOR SALE—BEVERLY HILLS—LOT 50x140, on E. Irving-av., runs price. Steve 0088.

REAL ESTATE FOR SALE.
VACANT—SOUTHWEST SIDE.

FOR SALE—26 LOTS, 22 INSIDE LOTS 30X125, 4 corners 30x125, facing Rockwell-st. and Talman-av., between 65th and 66th-sts.; all improvements in and paid for; will sell as a whole, inside lots $18,500, corners $6,000; one-half cash, balance to suit. 6%.
CHARLES HILL EWING & CO.,
5 N. La Salle-st. Main 1549.

FOR SALE—ONE-HALF AC. 120X125 FT., only $1,000, near 63rd-st. and Cicero-av.; 2 blks. to 2 car lines; water in and paid; easy terms. H. N. Rose, 1010 1st Nat. Bk. Bldg. Rand. 0136.

FOR SALE—S. W. RES. LOTS; 100X125; near 63d and Western; clear, impr.; $1,800. Will trade for N. W. S. imp. Belmont 3345.

FOR SALE—S. E. CORNER 59TH AND Fairfield; all imp. in and paid; $5,000. STEBBS, 4326 Gladys-av. Kedzie 2587.

FOR SALE—63D-ST. LOT, NR. LINCOLN, at a bargain. See Lester, 1909 W. 63d-st.

VACANT—NORTH SIDE.

ANOTHER NEW NORTH SIDE SUBDIVISION.

On Sunday, Feb. 4, 1923, we will open to the public our new North Side subdivision, located south of Devon-av., near Western-av. Come in now and get plat and advance sales information. A chance to make a cleanup in the next 60 days.
FRANK A. THIELE,
53 W. Jackson-blvd., Rm. 1144.

FOR SALE—BUSINESS LOT ON WESTERN-av. in the Devon-av. district. Rapidly growing section. Values increasing tremendously with building development now going on. Largest buying power on Western-av. for immediate building. Assessment for widening of Western-av paid for. If sold this week, $3,500 cash or easy terms bal. mo. This property should triple in value within the next few years. Address D X 345, Tribune.

FOR SALE—S. E. COR. N. AVERS AND Altgeld-st., 71x125; price $7,500; terms. WILLIAM HARDT, Owner, 2544 N. Hamlin-av. Humboldt Park 5971.

FOR SALE—N. W. COR. N. CENTRAL-AV. (56th-av.) and George-st., 60x125; sewer and sidewalk in and paid; price $2,500; terms. Address A Z 352, Tribune.

FOR SALE—75x125, ALBANY PK., 4 BLKS. to L station; fine street; real bargain at $3,500; $500 cash, bal. $30 per week today. BURKE & LYNN, 4526 N. KEDZIE-AV.

FOR SALE — MUST SACRIFICE 6 LOTS; nicely located Norwood Pk.; make offer for immediate sale. C. A. BLAIR & CO., 10 S. La Salle. Phone Main 0910.

FOR SALE—CRAWFORD-AV. 200 FT. NO. of Lawrence, east front, 250x125 ft.; will divide; ideal site for garage; bargain. E. S. WALKER, 1535 Farris-av. Rogers Pk. 8180.

FOR SALE—$225 TO $250 DOWN $5 PER MO. buys a choice lot in new restricted subdivision facing on Irving Park-blvd. Volk Bros., 6411 Irving Park-blvd.

FOR SALE—BET. THORNDALE AND ARDmore, 30x125 ft.; all imps. in at street pay.; price $450. Address N 77, Tribune.

FOR SALE—CORNER LOT, 72X123 FT., suit. 19 apts.; good residential district; terms. Call Central 6206.

FOR SALE—REAL BARGAIN, 50x145, ON Kilbourn, near Wilson-av.; price $6,500. Mueller.] CARL WOLF & CO., 105 S. Clark.

FOR SALE—BIG BARGAIN. 32 FT. LOT Alb. Pk. or. Lawrence-av., all improvements paid; $2,800 if taken at once. Irving 0361.

FOR SALE—SOUTH CORNER IRVING Park and Kenneth-av., 88x125. LITUS HAFFA & CO., 657 W. North-av.

FOR SALE—OWNER—50x125, ELSTON NR. Springfield, equity $5,300. Address M 81, Tribune.

FOR SALE—HIGH CLASS 32 FT. LOT, beautiful Ravenswood Manor, $3,200 cash for quick sale; never offered before. Ken.8051.

FOR SALE—BEAUT. RAVEN. MANOR, ON Calif., 30x125, for 2 flat; L. and surf.; pr. $2,800. Address G. Stoetzel, 4723 N. Whipple;

VACANT—WEST SIDE.

ELEVATED TRANSPORTATION LOCATION.

Beautiful 20 foot lot in Chicago's most desirable and fastest growing restricted brick-tile-stone district of brick bungalows; all underground improvements and cement walks paid for; ripe for building; close to L and surface cars; for sale cheap; terms to responsible people. Address A Q 526, Tribune.

SNAP!

RIPE FOR BUILDING.

51 foot corner suitable for 8 or 10 flat building in Chicago's fastest growing restricted apartment house district; close to street cars; all underground improvements paid for; $2,700 to quick buyer; terms to responsible people. Address A Y 538, Tribune.

FOR SALE—IF YOU HAVE VACANT LOTS anywhere which have become a burden with increased taxes and assessments and wish to turn them into a possible investment we have a plan by which you can do this. Send us full description of size, location and land value and we will send you our plan by return mail. Address H J 337, Tribune.

BUILDERS, ATTENTION.

A wonderful corner on business street, 125 ft. on Cicero-av. for store and offices; street car stop; ripe for store and offices; surrounded by growing neighborhood; near Madison and Cicero-av.
A. W. DROLLINGER & SONS,
4807 Madison-st. Austin 0862.

FOR SALE—CORNER 22ND-ST., 82½x125 vacant; best location in Cicero; buy this corner and immediately will increase and flats; you will make money. Price $20,000.
F. J. HENDRICKS & CO.,
5506 Prairie-av. Normal 0007-0011.

FOR SALE—16 30 FT. LOTS, S. OF 47TH-st., Lamita-st., and 4 50 ft. lots, Homan-av., S. of Augusta; desirable for flats; bargain or exchange for auto. Irving 0361.

FOR SALE—CHOICE BUS. LOT ON CLARK-st., n. of Lawrence-av., old imp. 100x210 ft.; terms. Edmund Hill, 1500 Ashland-av.

FOR SALE—LOT 40x120, HALF BLOCK from public beach, view of lake. Ideal for 2 flat. Address D X 119, Tribune.

FOR SALE—175 FT. OVERLOOKING LAKE, Edgewater; zoned for apts.; $60,000, or offer. Address D X 211, Tribune.

FOR SALE—150x175, BEST LOCATION IN Rogers Park; nr. L and lake; zoned for apts.; $40,000. Address D X 319, Tribune.

FOR SALE — NEW 1 STY MODEL POST bldg., 40 or 80x100; will complete by Apr. 1. JOHN R. BOWES.
80 N. La Salle-st. Dearborn 2171-2.

FOR SALE—WILL ERECT AND FINANCE 1 OR 2 STORY FACTORIES, ANY PART OF city; CLARK TERMS. A. W. DROLLINGER & CO., 309 S. La Salle-st. WABASH 8110.

FOR SALE—MFG. BLDG., BRICK; MILL const.; 11,000 sq. ft.; brand new; close in; $20,000; suitable 2 or 3 pt. bldg; best terms.

FOR SALE—VACANT MFG., 58,000 SQ. FT. Belt switch nr. 47th and Kedzie; cheap. ALT & HARRINGTON & CO., Central 8474.

FOR SALE—2 STORY BLDG., 25,000 FT., B. & O. C. T. switch; yd. rm.; close in. WILLIAM KAPLAN, Central 4459.

FOR SALE—HWY. MILL SPRKLD. BLDG., 50,000 ft.; C. J. trk.; low price and terms. MONTAGUE & SON, 25 N. Drbn. Cen. 5013.

FOR SALE—24 ACRES; ONLY $5,000 AC.; on Belt Ry.; only 9 miles from loop. MONTAGUE & SON, 25 N. Drbn. Cen. 5013.

FOR SALE—FOR QUICK DISP. BLDG. 100, 000 sq. ft., on switch nr. loop, $150,000. E. N. DUERLEIN & CO., Franklin 4860.

FOR SALE—319 S. GREEN, MODERN 3 story brick factory, 33,000 ft.; low price, terms. MONTAGUE & SON, Excl. Agts. Cent. 5013.

FOR SALE—131,000 FT. LAND, B. & O. C. T. trk., 10th-st., nr. L. sta.; paved st.; 40c. Cen. 5013.

FOR SALE — CENTRALLY LOCATED VACant, 20,000 sq. ft.; priv. switch; priced for quick sale. 340 Oak Bldg. Main 0910.

FOR SALE—MFG. PROPERTY, 83X196 FT., sid. C. & N. W. R. R. 1336 Blue-st.

REAL ESTATE FOR SALE.
VACANT—NORTHWEST SIDE.

FOR SALE—VACANT 1 OR 25 20-FT. LOTS, paved street, block from Cicero and Fullerton-av.
Branch Office, Cicero and Fullerton-av.
J. STEVENS & SON.

BELMONT-AV. BARGAIN.

Northwest cor. of Laramie, 90x125; sewer, water, sidewalks in and paid; price $6,500; good terms. Address C E 158, Tribune.

FOR SALE—ABOUT 700 FT. OF VACANT property in Central Park and Drake-avs. Fine transportation; special price and terms, or will trade. TINLEY, 3536 Lawrence. Keystone 1214.

FOR SALE—BARGAIN TO CLOSE EST., LOgan Sq. district, N. W. cor. Wellington and Sawyer-sts., imp. in; good location for flats; convenient to cars, L and train. Est. Albert Wisner, 127 N. Dearborn-st.

FOR SALE—LARGE VACANT CORNER. Ripe to build; all improvements in and paid for; near L; special price.
F. J. HENDRICKS & CO.,
5506 Prairie-av. Normal 0007-0011.

FOR SALE—16 30 FT. LOTS, S. OF 47TH-st., Lamita-st., and 4 50 ft. lots, Homan-av., S. of Augusta; desirable for flats; bargain or exchange for auto. Irving 0361.

FOR SALE—VACANT BUSINESS CORNER; will sell or trade; located at Fullerton and Powell-av. Phone Belmont 3345.

FOR SALE—BIG BARGAIN, W. ROOSEvelt-rd., next to corner of Springfield-av., where big boom is on, 50x125 ft., $6,000; will build double in value. Phone Monday, Canal 7455.

OWNER WILL SACRIFICE

2 best corners on West Side, Madison and Cicero; very attractive; owner leaving town. Address D X 329, Tribune.

FOR SALE—50x125 FT., RACINE-AV., NR. Jackson-blvd. and L. 40 ft. alley; a real buy at $12,000. POOR, Can. 1392.

REAL ESTATE—MFG. PROPERTY.

FOR SALE—60,000 FT. BLDG., MILL CONstructed, light 4 sides, excellent labor and transportation, belt line switch; immediate possession. ALT & HARRINGTON & CO.
WILLIAM KAPLAN, Central 4459.

FOR SALE—BARGAIN; IRVING PK., NR. Western-av., brick factory, 50x175, and additional vacant, 200x184. Price $30,000. Terms. E. A. TEICH & CO., 309 S. La Salle-st. Wabash 8110.

164 ACRES

Near Ford plant, Calumet river frontage; railroad on land. Price, $2,500 per acre. Address M 408, Tribune.

FOR SALE—FACTORY BLDG., N. CLARK-st., almost new, corner lot, 50x125; floor area, 3,700 sq. ft.; suitable for metal mfg., printing shop, laundry, etc. Price $20,000; cash $10,000. Address D J 200, Tribune.

FOR SALE OR RENT—BOULEVARD CORner, 100x150, 2 story mod. sprinkled, steam heat, additional vacant property; bargain terms. A. M. DeVRY & CO., 38 S. Dearborn, Dearborn 8026.

FOR SALE—CLOSE TO LOOP—SPRINkliered factory, 100,000 sq. ft. of floor space; 3 elevators. Possession now or next April. Bargain at $150,000. Terms.
HART & WHETSTON, Franklin 1186.

FOR SALE—TO CLOSE ESTATE, 90,000 SQ. ft.; vacant, on C. & W. I. Belt. Ry.; nr. 55th and Halsted; 40c foot.
PAUL C. LOEBER & CO.,
111 W. Washington.

FOR SALE—OR RENT—ON C. & W. SWITCH, corner 3 story sprinkl.ered bldg., 50,000 ft.; yard, power plant, large elevator.
HART & WHETSTON, Franklin 1186.

FOR SALE—SACRIFICE, 2 STY. BRICK, 50,000 sq. ft.; close to loop; office 2d floor; yard space; good shipping facilities. Paul C. Loeber & Co., 111 W. Washington.

FOR SALE — 100,000 FT. BLDG., MILL sprinkled, good light and floor loads, belt line switch; immediate possession.
WILLIAM KAPLAN, Central 4459.

FOR SALE — 150,000 FT. BLDG., MILL sprinkled, heavy floor loads, light 4 sides, switch; close in; immediate possession. WILLIAM KAPLAN, Central 4459.

FOR SALE—I STORY AND BASEMENT mod. brick bldg., 35x100; 5,000 sq. ft.; stm.; possession May 1st. $12,900; $3,000 cash. Inquire 3157 N. Crawford.

FOR SALE—100,000 FT. BLDG., MILL sprinkled; heavy loads; belt switch; good light; terms.
WILLIAM KAPLAN, Central 4459.

FOR SALE—OR RENT—TWO STORY CORner factory building, 50x100; South Side; ft. access to Halsted-st. Bargain.
HART & WHETSTON, Franklin 1186.

FOR SALE—OR EXCHANGE—41,000 SQ. feet on Chicago Belt R. R. for industrial purposes; price $5,000, easy terms. Address D F 73, Tribune.

FOR SALE—2 STORY MODERN BUILDING, 8,000 sq. ft., Franklin, 1½ blks. from L; immediate possession. A. M. DeVRY & CO., 38 S. Dearborn. Dearborn 8026.

FOR SALE — NEW 1 STY MODEL POST bldg., 40 or 80x100; will complete by Apr. 1. JOHN R. BOWES.
80 N. La Salle-st. Dearborn 2171-2.

FOR SALE—WILL ERECT AND FINANCE 1 OR 2 STORY FACTORIES, ANY PART OF city; CLARK TERMS. A. W. DROLLINGER & CO., 309 S. La Salle-st. WABASH 8110.

FOR SALE—MFG. BLDG., BRICK; MILL const.; 11,000 sq. ft.; brand new; close in; $20,000; suitable 2 or 3 pt. bldg; best terms.

FOR SALE—VACANT MFG., 58,000 SQ. FT. Belt switch nr. 47th and Kedzie; cheap. ALT & HARRINGTON & CO., Central 8474.

FOR SALE—2 STORY BLDG., 25,000 FT., B. & O. C. T. switch; yd. rm.; close in. WILLIAM KAPLAN, Central 4459.

FOR SALE—HWY. MILL SPRKLD. BLDG., 50,000 ft.; C. J. trk.; low price and terms. MONTAGUE & SON, 25 N. Drbn. Cen. 5013.

FOR SALE—24 ACRES; ONLY $5,000 AC.; on Belt Ry.; only 9 miles from loop. MONTAGUE & SON, 25 N. Drbn. Cen. 5013.

FOR SALE—FOR QUICK DISP. BLDG. 100, 000 sq. ft., on switch nr. loop, $150,000. E. N. DUERLEIN & CO., Franklin 4860.

FOR SALE—319 S. GREEN, MODERN 3 story brick factory, 33,000 ft.; low price, terms. MONTAGUE & SON, Excl. Agts. Cent. 5013.

FOR SALE—131,000 FT. LAND, B. & O. C. T. trk., 10th-st., nr. L. sta.; paved st.; 40c. Cen. 5013.

FOR SALE — CENTRALLY LOCATED VACant, 20,000 sq. ft.; priv. switch; priced for quick sale. 340 Oak Bldg. Main 0910.

FOR SALE—MFG. PROPERTY, 83X196 FT., sid. C. & N. W. R. R. 1336 Blue-st.

REAL ESTATE—MFG. PROPERTY.

5210-12-14 S. Ashland-av.

Modern 2 story mill constructed bldg., suitable for manufacturing purposes, warehouse, factory, wholesale paper, etc.; lot 75x132, at present occupied by wholesale paper firm. Immediate possession desired, or May 1, 1923. Property as it stands could not be duplicated for $60,000.

PRICE $40,000.

Will consider $10,000 cash, balance to be arranged by mtg. on property, or will consider cash and other property for the equity. Commission to brokers.

FRANK H. LANG & SON,

EXCLUSIVE AGENTS.
40 N. DEARBORN-ST. RANDOLPH 7600.

FOR SALE—ONE STORY PLANT, BRICK, heated, sprinkler, gray iron foundry; 60 molders; large machine room, assembling dept., 60 sq. ft.; all in fine condition; switch; 3 acres land.

One story plant, suitable for heavy work, tanks, boilers, cars on trucks, 60,000 sq. ft.; additional land; sacrifice; easy terms.

One story plant, 25,000 sq. ft., machine tools, 5 ton crane; also outside derrick; 4 acres; switch to bldg.
INDUSTRIAL LOCATING CO.,
Tribune Building.

FOR SALE—200,000 SQ. FT. ON C. M. & St. P. R. R. will divide; large or small; 240,000 sq. ft. on C. & N. W. R. R.; will divide; 30c per sq. ft.
N. W. cor. division and Halsted. 386x122 will divide; bargain if taken at once.
60,000 sq. ft. on n. branch of Chicago river, C. & N. W. switch; or lease.
Several small pieces with and without switch; all at bargain.
Will finance bldg. on any of these locations.
See H. M. DOYLE or W. H. HARRY.
C. B. WHITE, 139 N. Clark-st. Cent. 2295.

Coal, Material Yd. & Factory

Bldg. loc. on Chgo. Inner Belt R. R., west of Leavitt, prop. consist of 14,000 sq. ft. ground. Bldgs. 24,000 ft., 2 floors; office 22x30 ft. Prop. has 850 ft. sid. rec., track. Will sell or lease. Bldg. and yard over the 20,000 ft. coal or material yd. There is 15 ton wagon scale. Prop. all under new fence. Sale price $1.75 ft. Rent long lease 20c ft. Can divide. Com. to agt. Address N 117, Tribune.

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8 story and bst. bldg., 74,000 sq. ft.; heavy flr. lds.; 2 pass. elevators. Sufficient electric service; manufacturing purposes. Cheap rent. 25th and Robey. Must dispose by Feb. 1. Immediate possession.
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FOR SALE—RIVER AND RAIL, NORTH branch, close in, 71,000 sq. ft. on river with good dock, 450 ft. of switch tracks; brick office building and sheds. Possession.
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FOR SALE—MODERN FIREPROOF 3 STORY E. COR. LAKE AND TALMAN-AV.; 1, 2 and 5 sty. bldg., containing 148,622 sq. ft.; 3 elevators. $6,800 monthly bldg.; power pl.; C. & W. W. switch; for heavy mfg. purposes.
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5 story and basement bldg., 40x92; elec. fri. elevator; 3 blks. to Loop. Frederick Z. Hoyt, 154 W. Randolph-st. Main 5113.

FOR SALE—100 FT. STREET FRONT, Chicago, Rock Island and New York Central yard switch track, ripe for any height bldg.; north of 51st; a very low price below $1 an. ft.; easy terms. BUILT for your special use and arrange terms. P. F. McCarthy, 4300 Drexel-bl. Ph. Atlantic 1660.

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FOR SALE—FACTORY SITE BARGAINS 5,000 sq. ft., Kinzie-st.....$1,000
9,500 sq. ft., Hilton-st.....3,000
22,500 sq. ft., Weed-st.....9,000
CASH OR TERMS.
H. N. ROSE, 1010 1st Nat. Bank Bldg. Randolph 0136.

FOR SALE — MARQUETTE PARK INDUStrial dist., 100 acres, 75th and Western-av., Belt and Wabash switch; will build to suit; prop. is first few industries locating in this dist. Full commission to brokers.
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Exclusive Agent.

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PAUL C. LOBER & COMPANY,
111 W. Washington-st. Ph. Franklin 0756.

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your Kenilworth homesite now while
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home. 3 baths; large glassed porch;
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Business corner with about 100 ft. frontage
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Wooded lot, 60x150 ft.....$40 ft.
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Large, wonderfully wooded North Shore
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Beautiful East Side residence just north of
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owner can give poss. in 30 days; price
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Mod. 8 rm. stucco home, centrally located
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garage; perfect condition; $14,500.
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Lakeside stucco; 3 beds, 2 tile baths;
garage, fireplaces, billiard room in basement;
lake and transp.; lot 100x366, with
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lot 50x250; 1 blk. to lake; price $7,500.
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6 rm. new Dutch Colonial house; most at-
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8 rm. stucco northeast, 2 baths, $17,000.
9 rms., fine, modern, 2 baths, $27,000.
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near schools, churches, golf course and rapid
trans. This is one of the best offerings to
be had on the North Shore and will open
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N. W. corner Sheridan-rd. and Oak-st.; one
of the most beautiful sites on the North Shore,
183 ft. on Sheridan-rd., 184 ft. on Oak; good
frame house, 10 rooms; can be remodeled;
price for quick sale $22,500. Call MR. JEN-
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Attractive 6 rm. frame residence with large
glazed sleeping porch, located in finest Lin-
colnwood neighborhood on a south front lot
100x176. Garage; beautiful lawn with fruit
and elm trees. Price $10,000 or $2,000 cash,
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residence section of elegant homes. Large
colonial brick of 12 rooms, 4 baths, tile
roof, garage to match, having large outlook
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home, overlooking lake and park; lot 100x
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residence; corner, near lake; best street in
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FOR SALE—KENILWORTH 10 R. STUCCO.
9 bedrooms, 2 baths and 3 maids' rooms
on 3d. 1st fl. toilet, 2 car gar.. 55x150 ft.
blks. to grade or high school..... $20,000
N. E. Wilmette, stucco, imm. poss.; 2
blocks to tran, lot 50x185..... $14,500
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Immediate possession, substantial home, 7
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N. W. corner Sheridan-rd. and Oak-st.; one
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183 ft. on Sheridan-rd., 184 ft. on Oak; good
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price for quick sale $22,500. Call MR. JEN-
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home, overlooking lake and park; lot 100x
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stucco and tile; 9 bedrms., 3 baths, 1 maid's room and
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residence; corner, near lake; best street in
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leaving city, must sell $18,000. HEINSEN &
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7 rm. stucco house, compit. furn.; new
furnace; screened porches, elec. hardwood;
lot 50x250; 1 blk. to lake; price $7,500.
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Easy payment plan; just opposite Indian
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FOR SALE—WILMETTE, WEST OF TRACKS.
6 rm. new Dutch Colonial house; most at-
tractive and complete; need money. Will
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FOR SALE—WINNETKA—$75,000; SACRI-
fice sale of high grade gentleman's cus-
tom home, near lake and in most exclusive
residence section of elegant homes. Large
colonial brick of 12 rooms, 4 baths, tile
roof, garage to match, having large outlook
on three streets, with beautiful grounds.
Immediate possession. Phone Kenilworth
861, or address D P 437, Tribune.
FOR SALE—MAGNIFICENT NORTH SHORE
home, overlooking lake and park; lot 100x
200, fine trees and shrubs; splendidly built
stucco and tile; 9 bedrms., 3 baths, 1 maid's room and
bath; 2 car garage with chauffeur's quarters
above. Business taking me from city; must
sell. Price $70,000. Address D X 148,
Tribune.

EVANSTON HOME.

Must be sold quickly; owner called from
city; 9 large rms., 2 baths; many unusual
conveniences; handy to trans.
SMART & GOLEE, INC.
1580 Sherman-av. Evanston.
Phones: Evanston 285, Rogers Park 0272.
FOR SALE — HIGHLAND PK. FRAME
residence; corner, near lake; best street in
suburb; near schools and transportation; 14
rooms; 4 baths; 175 ft. frontage; property
can be purchased at a price sixty per cent
of land value. Terms. Ph. EARLE H. VAN
SCHAICK, 209 S. La Salle.
FOR SALE—KENILWORTH 10 R. STUCCO.
9 bedrooms, 2 baths and 3 maids' rooms
on 3d. 1st fl. toilet, 2 car gar.. 55x150 ft.
blks. to grade or high school..... $20,000
N. E. Wilmette, stucco, imm. poss.; 2
blocks to tran, lot 50x185..... $14,500
Miss King, 600 Central. Ph. Wilm. 781.
FOR SALE—WINN. HEIGHTS' BEST BUY.
Immediate possession, substantial home, 7
lg. rms., built right by owner for own home;
not built to sell; 2 bchs., 2 gar.; beau-
tiful grounds. Owner gone East, $18,000.
HEISEN & CLARK, INC.
556 Center Tel. Railroad. Ph. Winn. 254.

Winnetka Heights Bargain.

Most substantial home with 7 lg. rms., 3
pchs., h. w. ht., gar., fine grounds; owner
leaving city, must sell $18,000. HEINSEN &
CLARK, 556 Center-st., Winnetka.

LAKE BLUFF

7 rm. stucco house, compit. furn.; new
furnace; screened porches, elec. hardwood;
lot 50x250; 1 blk. to lake; price $7,500.
Kenwood 1610.

INDIAN HILL LOTS.

Easy payment plan; just opposite Indian
Hill Country Club, at prices far below actual
value. For further information address D X
226, Tribune.
FOR SALE—WILMETTE, WEST OF TRACKS.
6 rm. new Dutch Colonial house; most at-
tractive and complete; need money. Will
sell for cash, $13,500. Address D Y 144,
Tribune.

REAL ESTATE—SUBURBAN—NORTH.

FOR SALE—WILMETTE, OWNER TRANS-
ferred to New York offers at special price
6 rm. home in choicest west side section;
built 8 years; ideal arrangement; all large
airy rooms; property in excellent condition;
garage; fine lot with wonderful elm;
snap at $11,500.
Artistic 6 rm. choice east section, 4 blocks
from lake; convenient steam service; lot
15x28; beautiful sun parlor, buffet kitchen
with breakfast nook; h. w. heat; deep
heavily wooded lot; financial reasons com-
owner to sell, $18,000.
In best east location, near lake; beautiful
new 8 rm. home; most attractive exterior
and ideal arrangement; huge liv. rm.; sun
porch and sleeping porch (each 14x15 ft.); 4
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toilet; oil burning hot wtr. heat; built in
garage; fine wooded lot; trims, decorations
and fixtures to suit; $30,000.

Offices Closed Sunday.

M. E. BARKER & CO.,
End L 410 Linden. Ph. Wilmette 407-408.

FOR SALE—A NICE, NEW 5 RM. BUNGA-
low; large lot; large living room; H. W.
heat; plenty of sunshine and fresh air; every-
thing in tip-top shape; a real place for chil-
dren; get out of that flat now. See this at
2430 Ridgeway-av., Evanston, or Paul Schroe-
der & Co., 22nd ext. of surface car line. Ev.
6564. Exclusive Agents. Price $10,000.
Small payment down will handle. Or if you
desire you may rent it at $80 per month
with an option of purchasing at a later date.
OVER 50 YEARS OLD. RESERVATIONS
CAN BE MADE NOW FOR HOMES RANG-
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POSIT OF $1000 REQUIRED WHEN LOCA-
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A Y 349, TRIBUNE.

WINNETKA TO GLENCOE.

HOMES.
5 room stucco bungalow.....$11,000
7 r., colonial, Glencoe.....11,000
6 rm. new Dutch Colonial, 2 porches.. 13,500
New Colonial, 6 rms., 2 porches..... 15,000
7 room stucco, 100 ft. lot..... 20,000
8 rm. stucco, 5 bedrms., 2 baths.... 20,000
Beautiful white Colonial, 7 rms., 3
baths; 2 porches; finest location 30,000
FRANK A. REID,
218, 82 W. Washington. Phone Central 5300.
956 Landen-av., Hubbard Woods. Phone Winnetka 1300.
OPEN SUNDAY.

FOR SALE—WINNETKA, 5 RM. BUNGA-
low, frame; furn. bt.; lot 50x187, $8,500.
New stucco bungs., 5 rms., lge. liv. rm., brick
mntl.; garage; act quick; $10,500. 6 rm.
shingle extr.; new h. w. ht., $13,500. 7
rm. colonial, 4 bdrms., 2 tile baths, 2 car
garage; nr. trans. and schls., $20,000.
GLENCOE, NEW RUSH SHINGLE EXT.
HOT W. HT., lot 50x180; nr. trans. and
schls., $13,000. Choice restricted homesite.
Glencoe schls and trans. on property; lot 140
200; $100 ft. FARWELL, 1088 Elm, Win-
netka 490.
WHITESIDE & WENTWORTH, 8 S. Dearbn.

SUBURBAN
HOME

In one of the North Shore's most
exclusive suburbs. House of red
brick, green tile roof; vapor heating
plant; 10 rooms, 5 bedrooms, 3 baths,
sleeping porch, sun conservatory;
only 6 months old; all modern con-
veniences; 2 car garage; lot 100x180.
Can be occupied at once if desired.
Address D E 352, Tribune.

WELL BUILT HOMES

in most beautiful section of Winnetka; 6-7
rooms; every modern convenience; all lasting;
brick veneer and stucco const.; no two
alike; on lots 50 to 75x180; landscaped
with trees and shrubbery; these are ready
for occupancy April 1 or later; can
be bought for $600 now and $1,000 to $2,000
when finished; price $11,500 to $15,500. If
you want a real home at the right price
address D X 315, Tribune.

WINNETKA.
8 rm. stucco northeast, 2 baths, $17,000.
9 rms., fine, modern, 2 baths, $27,000.
9 rms., Hubbard Woods, 3 baths, $32,500.
We are sole agents for these and have ex-
clusive listings from Evanston to Lake Forest,
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FRED'K B. THOMAS & CO.,
10 S. LA SALLE-ST. MAIN 3121.

TODAY'S BEST BUY.

6 rm. res., 3 lg. bedrms., colonial design,
on large lot in restricted section of Win-
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FOR SALE—WINNETKA—
Graeme Stewart Homestead.
N. W. corner Sheridan-rd. and Oak-st.; one
of the most beautiful sites on the North Shore,
183 ft. on Sheridan-rd., 184 ft. on Oak; good
frame house, 10 rooms; can be remodeled;
price for quick sale $22,500. Call MR. JEN-
RICH, 2026 Conway Bldg. Ph. Main 1204.

EVANSTON.
Attractive 6 rm. frame residence with large
glazed sleeping porch, located in finest Lin-
colnwood neighborhood on a south front lot
100x176. Garage; beautiful lawn with fruit
and elm trees. Price $10,000 or $2,000 cash,
50 ft., $12,500. Call MR. JENKS, Evanston
7651, or Randolph 2981.
McGUIRE & ORR, 69 W. Washington-st.

APARTMENT BLDG.

Excellent investment in 36 apts.; new bldg.;
well located; annual rental $38,340; incum.
$140,000.

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FOR SALE—WILMETTE, WEST OF TRACKS.
6 rm. new Dutch Col

REAL ESTATE—FARM LANDS.

Indiana.

FOR SALE—215 ACRE NORTHERN IN-diana, highly improved; most practical stock farm near Chicago and within 50 mi.; improvements nearly new; stocked with finest registered cattle and hogs; soil best in county and farm within 2 mi. of prosperous town; H. R. sta. on property; will sell at a fraction of original cost if deal made quick. No trade considered. Address D J 302, Tribune.

FOR SALE 20 ACRES NEAR GOSHEN, Ind.; ½ mile to Dunkard and Mennonite church; good improvements; clay soil. Price $2,400.

10 acres near New York Central depot, 150 bearing fruit trees, 3 poultry houses, barn, garage, 7 room house. Price $3,000. Terms. M. H. MILLER, Bristol, Ind.

FOR SALE OR TRADE—WILL TRADE 40 acre farm in Indiana, good soil, 9 rm. house, large barns and outbldg., all in best of repair, 4 reg. Jersey cows, 150 chickens, 1 horse, complete farming equipment; will trade on cottage or flat; big bargain. Marcelle & Steffegee, 1238 S. Halsted-st. Phone Stewart 1488.

FOR SALE—15 A. FINE CHICKEN FARM, 1 mile of town, all under cultivation; good soil; splendid imp.; lots of fruit; well equipped; horse, cow, 50 chickens; all equipment, grain, hay, tools, poultry, purchase; 6 rm. real home, price $4,000; clear; deal with owner. F. M. CAWBY, North Judson, Ind.

FOR SALE—NO CASH ESTATE; IMPROVED farms, one 345 acres, and one 88 acres, located on Yellowstone Trail, 70 miles east of Chicago; near St. Joe, Ind., R. R. station; good soil. Terms and prices reasonable.

FRANK J. CONBOY, City, Laporte, Ind.

FOR SALE—UNUSUAL BARGAIN 160 ACRE improved No. Indiana farm, only about 75 miles Chicago. House nearly new; barn; good soil; near town and school. $2750, small payment down; bal. to suit. See Mr. Gear. C. A. BLAIR & CO., 10 S. La Salle-st.

FOR SALE—160 ACRES ROLLING AND bottom land at $125 per acre; all necessary buildings; house has bath, hot water, electric lights; will subdivide; 1 mile village; suburban; 5 miles to good city. Gooden & Seitz, Lawrenceburg, Indiana.

FOR SALE—POULTRY, COUNTRY HOME, chicken, fruit and truck farm, 2½ hrs. Chic. 12½ a. on beautiful river, 1 mi. live country seat; 8 rm. house, strictly modern; new block chicken house. Owner, Victory 2453.

FOR SALE—25½ A. FARM WITH STOCK, poultry and feed; located on Jackson highway, 7 miles from Thayer, Ind., on Monon R. R. Price for quick sale, $8,800. Address O M 186, Tribune.

FOR SALE—FINE RESORT PROPERTIES, Bass Lake and Maxinkuky; some with flowing wells, equipped; also farms, all prices and exchange; deal with owners. F. M. CAWBY, North Judson, Ind.

FOR SALE—80 ACRES CHICKEN FARM, with all modern buildings; 200 chickens, 50 head of hogs; all farming tools. J. A. Moller, Plymouth, Indiana.

FOR SALE—3 ACRES; $700 EACH; 10 MIN. walk from Ps. R. R. depot, Hobart, Ind.; small payment down, balance to suit. W. B. DAVIS, Phone Hobart 324R.

FOR SALE—TWO LARGE FARMS NEAR Chicago, to close estate. Edw. L. Morgan, commissioner, Chesterton, Indiana.

Michigan.

FOR SALE—BERRIEN CO., MICH. FRUIT farms pay big profits—over $9,000,000 realized from fruit alone in 1922. Ideal place to live. Write us for list and information.

We have large list of ideal, active small farms and summer homes. Let us know your requirements.

We offer, for sale:

70 a. 4 mi. from Berrien Springs, 1,880 ft. woodlot frontage on Lake Chapin. 6 room stucco house; overlooking lake. Good barns, garage, 7 room house. Price $9,000. Terms.

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Virginia.

FERTILE VIRGINIA FARMS ON CHESAPEAKE & OHIO RAILWAY.

240 acres, fertile and level, immediately at city of Richmond, Va.; 4 sets good improvements only $175 per acre; bargain, terms. 230 acres good improvements, $80,000 268 acres improvements and orchard, $8,000. terms. 150 acres improvements, near railroad, $2,000; bargain. 3 acre city farm, with new improvements, $2,500, easy terms. Many other attractive farm bargains in Virginia and Carolina. Delightful winter climate, good soil, excellent markets, best schools and churches. Write for new illustrated farm Booklet. Address E. T. Crawley, Manager Land Department, Room 200, Chesapeake & Ohio Railway, Richmond, Va.

Miscellaneous.

Strout Farm Bargains

$400 Secures Farm nr. Village

Flock Poultry, 3 Cattle, Hogs, full implements, potatoes, corn, beans included; 6 rm. house; 2 acres; on improved road; city markets; productive tillage; pasture; woodlot; variety fruit; comfortable. 6 room house, piped water; basement barn. Age forces sale. All $1,100; only $400 needed. Details page 88 Strout's Illus. Catalog.

$900 Gets S. Michigan Farm, Horses, Cows, Poultry, and tools, season's crops, etc., included to settle immediately; 40 acres; handy depot town, city markets; productive tillage; pasture, wood; 7 room house, barn, poultry house, garage, etc. Owner called away. $4,000 takes all; only $900 needed. Details page 67 Strout's Catalog Bargains.

120 Acre Wisconsin Farm, 9 Cattle, Horses, Poultry, corn, potatoes, oats, hay, vegetables, full implements; on main highway, handy depot village; productive tillage; pasture, woodlot; variety fruits; comfortable 6 room house, piped water; basement barn. Age forces sale. All $1,100; only $400 needed. Details page 88 Strout's Illus. Catalog.

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STROUT FARM AGENCY, 427-C Marquette Bldg., Chicago, Ill.

FOR SALE—$200 DOWN BAL. WITHOUT int. will buy 200 acre farm under cultivation, with a new house and a guaranteed cash income of 12% annually. Call or write J. L. Wells, 15 S. Monroe-st., Chicago.

Wisconsin.

PUBLIC AUCTION.
60,000 Acres Northern Wisconsin Lands.

Being part of the assets of the Van Ostrand and the Good Land Companies.

Auction will be held commencing Feb. 15, 1923, at 10 a. m., in the rooms of the Milwaukee Real Estate Board, Room 1 City Hall Square Bldg. (formerly Perrett Bldg.), 85 Oneida-st., Milwaukee, Wisconsin, and will continue until concluded.

The assets of the above two companies consist of about

60,000 acres of lands in Price, Iron, and Ashland counties and other assets, including land contracts, mortgages, notes and miscellaneous investments and will be sold to the highest bidder for the benefit of the claim of the two companies.

TERMS OF SALE WILL BE:

20 per cent cash or equivalent upon acceptance of bid.

The right is reserved to reject any and all bids.

Quitclaim deeds will be given.

Such abstracts of title will be furnished as are in company's possession without continuation.

Further information and detailed terms of sale to be announced at time of sale.

Sale subject to 1922 taxes.

The affairs of the companies have been managed since Feb. 4, 1919, under a creditors' agreement by trustees, now being C. Fred Vogel, Pfister & Vogel Leather Co., Milwaukee, Wis.

Herbert Fitch, cashier, the Old-Commercial National Bank, Oshkosh, Wis.

H. R. Potter, president, the Commercial National Bank, La Crosse, Wis.

For further information address the companies at 1204 First Wisconsin National Bank Bldg., Milwaukee, Wis.

THE VAN OSTRAND CO.
THE GOOD LAND CO.
James C. Wall, Auctioneer.

Swigart Land Co.,

1247 First Nat'l Bank Bldg., Chicago.

SACRIFICE SALE

80 A. clay soil, best drainage; 3 A. bearing orchard, all cleared but 14 A. of good hardwood timber; 7 room house, windmill, large tube-well; fruit trees on main road, close to school and rational town. A widow forced to sell for quick action value; price $4,500, ½ down. 34 Lyman Blk., Cheboygan, Mich.

50 A.; $1,000 Down; 4 Cows,

2 horses, poultry, tools, feed, etc., incl.; good road, close to city; valuable; 200 cords wood, 200 fruit trees, 7 rm. house, barn, etc.; $4,000 gets all; $1,000 cash, bal. easy. CLARK CRITCHFIELD, Realtor, Main Office, Fair Oaks, Mich.

FOR SALE—20 ACRES, 1 MILE FROM CITY limits of Benton Harbor, Mich.; 8 acres in full bearing peaches, acre grapes; beautiful 7 rm. bungalow overlooking Lake Mich.; barn, chicken house; price $12,500; will consider trade; will take $8,500; terms. WARD McMAHON, 902 Tribune bldg.

FOR SALE—160 A. FARM IN WESTern Michigan; modern 9 room brick house, with electric light; would cost $10,000 alone; 60 acres cultivated, balance in timber; 60 rods to main highway; 7 miles from Paw Paw; owner must have some money at once. Price, $13,000; terms. Address P 449, Tribune.

FOR SALE—30 ACRE CLAY LOAM FARM, one mile village of Hart, Mich.; 8 room house, barn, silo, fences, fruit trees; 2 miles from state station. Everything finest condition; $5,500; terms. B. C. SALISBURY CO., Hart, Michigan.

FOR SALE—30 A., FINE LOCATION, 1 MI. from Paw Paw, main road, 20 rods frontage, 2 miles from village, ground for 3 or 4 city acre tracts, packing house. A bargain at $1,000; terms. Write DECKER & CASS, Paw Paw, Mich.

FOR SALE—ON ACCOUNT OF OLD AGE and ailing; 10 a., 75 mi. Chicago, in Mich. treat all cash; 7 rm. house, other bldgs., good lots of fruit, 12 grade high school, high, level, corner main road, price $2,000, half cash. Pletcher & Co., New Troy, Mich.

FOR SALE—BY OWNER TO CLOSE AN estate, 160 acres, central Mich. cutover land; 4 miles sandy soil; trade 80 to 400 acres Skidmore-Riehle Bldg., Marinette, Wisconsin.

FOR SALE—OR EXCHANGE—

160 a. highly improved dairy and fruit farm at Bayfield, Wis., all equipped with machinery and stock; 300 acres on Madline Island to be cut up into lots and sold for summer homes; this property is above are the best, and of its kind in northern Wisconsin; prefer western or Canadian properties in exchange. Address H. B. Hill, Ashland, Wisconsin.

120 ACRES, 6 MI. FROM COUNTY SEAT. good dairy section of Wis., 40 a. under plow, 40 cleared, balance timber; 1 rm. house, 2 rm. house on stone foundation; good cellar; barn; other outbldgs.; horses, cows, hogs, tools, go with it; 60 days, $1,500 down, or will trade for Chicago property. This is a REAL BARGAIN, worth looking into. Address D M 57, Tribune.

FOR SALE—RAILROAD LAND GRANTS IN Upper Wisconsin. The Soo Line is offering to settlers at from $6.50 to $15 per acre, close to markets. Price and terms to fit your pocketbook. Ask for free Booklet No. 53. Address Soo Land Agent, 1000 Lumber Exchange, Minn., or call E. H. Bauch, Chicago Representative, Room 815, 112 W. Adams-st., Chicago, Ill.

FOR SALE—IMPROVED AND PARTIALLY improved farms, 3000 acres good timber lands in fertile Chippewa Valley; healthy climate, pure water; schools, churches, near So. Eau Claire & C. St. P. M. & O. R. R.; finest dairy country price low; easy terms. Chippewa Valley Colonization Co., Box A-77, Holcombe, Wis.

FOR SALE—WE OFFER ELEVEN HUNDRED acres of cut lands, 10 per cent will handle; over cut stumpage, 75 per cent; high land suitable for farming and grazing, located near Parish, Wis. Price three-fifty ($3.50) per acre. Address Brown Land & Lumber Co., Rhinelander, Wis.

FOR SALE—FINE 400 ACRE STOCK AND grain farm near Waukesha; rich soil; large river frontage; owner's house and garage, stucco and red tile roofs; two other houses and barns; exceptionally good price $150,000 clear; might consider income property. Oliver Co., 6303 S. Dearborn-st. Har. 0264.

FOR SALE—160 ACRE FARM LOCATED 3½ miles from New Lisbon, Wisc.; ideal place for chicken ranch or dairy farm; all building in good shape; price $4,800; might consider trade for Chicago property. W. M. Jennrich, 1945 Wilmot-av., Chicago.

FOR SALE OR EXCHANGE—DESIRABLE DEAL FOR SOME ONE—CLEAR 320 A Juneau Co., Wis., 1½ mi. Sparta; drained muck soil; 80 a. tame; price $12,500; will trade or sell improved anywhere; owners. Address D P 479, Tribune.

FOR SALE—FARM LANDS AND PARTLY improved farms; good soil; 40 acres and up; cheap prices; easy terms; near Ladysmith, Rusk county; write at once. Agents wanted. GATES LAND CO., Milwaukee, Wis.

FOR SALE—80 ACRE FARM, 3 MILES N. of Delmar, Wis., 2 mi. from one room schools; 5 rm. stucco house; $2,500 if taken at once. A. F. Rowe, Baraboo, Wis. Route 3, Box 75.

FOR SALE—LAKE FRONTAGE; PRIVATE lake with 100 or 300 acres of land; resort property and cottages in Forest Reserve of Northern Wisconsin; improved roads. Write N. A. EBERT, Tomahawk Lake, Wis.

FOR SALE—MR. FARMER, CAN SELL YOU good farm lands, near railroad, priced low; terms easy; tracts 80 to 1,000 acres. Write McGOVERN'S, Florence, Wis.

FOR SALE—2 ACRE FRUIT FARM AND flower farm. Madison, Wis. Three miles from city limits. Concrete pavement. Address G M 57, Tribune.

FOR SALE — FREE WISCONSIN BULLETins, soil, climate, crops, IMMIGRATION BUREAU, Room 215, STATE AGRICULTURE, Capitol 137, Madison, Wis.

FOR SALE—NEED CASH, WILL SACRIFICE my 140 acres Hazelhurst, Wis., cutover timber land, near beautiful lake, mile and half from Ry. depot. Address M 578, Tribune.

FOR SALE—140 ACRES GOOD CUTOVER, Oneida Co., Wis., $12.50 per acre. Owner, JOE BREEN, Farley, Iowa.

FOR SALE OR EXCH—37 A. GOING FARM in Wis. for Sub. property. Phone Weinel, 1656 Olive-av. Ph. Edgewater 1493.

FOR SALE—40 ACRE FARMS, $100 CASH, $100 a year. No interest or taxes for first 3 years. Sanborn Co., Eagle River, Wis.

FOR SALE—BY OWNER, LAKE SHOREAGE wild lands, timber. Box 66, Eau Claire, Wis.

REAL ESTATE—FARM LANDS.

Montana.

FOR SALE—MONTANA 631 ACRE RANCH, fenced, 4 rm. house, ige. barn, shop, two wells, chicken and hog houses; 60 acres cultivated; wood and coal; unincumbered; pr. $15 acre. Call Oakland 6364.

Texas.

FOR SALE—ORANGE AND GRAPEFRUIT LAND. Large or small acreages; for three years one man has averaged $1,500 per acre; ask about donation of four 20 acre tracts to parties who will put in house; 60 acres cultivated; wood and coal; unincumbered; pr. $15 acre. Call Oakland 6364.

Texas.

FOR SALE—ORANGE AND GRAPEFRUIT LAND. Large or small acreages; for three years one man has averaged $1,500 per acre; ask about donation of four 20 acre tracts to parties who will put in house; 60 acres cultivated; wood and coal; unincumbered; pr. $15 acre. Call Oakland 6364.

Virginia.

FERTILE VIRGINIA FARMS ON CHESAPEAKE & OHIO RAILWAY.

240 acres, fertile and level, immediately at city of Richmond, Va.; 4 sets good improvements only $175 per acre; bargain, terms. 230 acres good improvements, $80,000 268 acres improvements and orchard, $8,000. terms. 150 acres improvements, near railroad, $2,000; bargain. 3 acre city farm, with new improvements, $2,500, easy terms. Many other attractive farm bargains in Virginia and Carolina. Delightful winter climate, good soil, excellent markets, best schools and churches. Write for new illustrated farm Booklet. Address E. T. Crawley, Manager Land Department, Room 200, Chesapeake & Ohio Railway, Richmond, Va.

Miscellaneous.

Strout Farm Bargains

$400 Secures Farm nr. Village

Flock Poultry, 3 Cattle, Hogs, full implements, potatoes, corn, beans included; 6 rm. house; 2 acres; on improved road; city markets; productive tillage; pasture; woodlot; variety fruit; comfortable. 6 room house, piped water; basement barn. Age forces sale. All $1,100; only $400 needed. Details page 88 Strout's Illus. Catalog.

$900 Gets S. Michigan Farm, Horses, Cows, Poultry, and tools, season's crops, etc., included to settle immediately; 40 acres; handy depot town, city markets; productive tillage; pasture, woodlot; 7 room house, barn, poultry house, garage, etc. Owner called away. $4,000 takes all; only $900 needed. Details page 67 Strout's Catalog Bargains.

120 Acre Wisconsin Farm, 9 Cattle, Horses, Poultry, corn, potatoes, oats, hay, vegetables, full implements; on main highway, handy depot village; productive tillage; pasture, woodlot; variety fruits; comfortable 6 room house, piped water; basement barn. Age forces sale. All $1,100; only $400 needed. Details page 88 Strout's Illus. Catalog.

STROUT FARM AGENCY, 427-C Marquette Bldg., Chicago, Ill.

REAL ESTATE—FARM LANDS.

Wisconsin.

A DAIRY FARM

brings in the surest income. It involves the least risk. Cream check every two weeks. Buy a farm with plenty of pasture, good water, barns, and good herd of cows, and you can make a success of it by hard work and good management.

We are OWNERS of well improved Dairy Farms in Taylor, Lincoln, and adjoining Counties. Prices, $50 an acre and up. Will sell on liberal terms. Get our free lists and literature. Medford, Wis., office open the year round.

LOEB-HAMMEL

REALTY COMPANY (not inc.),
343-344 Marquette Bldg., 140 S. Dearborn-st., Chicago.

FOR SALE—LAKE PROPERTY, 300 ACRES, joining Little Arbor Vitae Lake, Vilas county, Wis., 3 miles from Woodruff. Summer house, good fishing and hunting; timber and land alone worth price asked for land. Will sacrifice for cash, only $16 per acre. Gust Bistay, Kaukauna, Wis.

REAL ESTATE—COUNTRY.

Beautiful Country Home.

Delightfully situated, fronting on the grounds of a prominent country club 25 miles from the loop. Handsome 10 room residence, 3 bathrooms, completely furnished, gardener's cottage, garage, stable, poultry house, rolling grounds 700 ft. deep, laid out trees, shrubbery, formal gardens, small fruits, Japanese tea house, 75 ft. pergola, grape arbors, etc. Property is in perfect condition. Would cost $50,000 to reproduce.

Price, $25,000, including personnel.

W. K. Young & Bro.,
140 S. Dearborn-st. Exclusive Agents.

COUNTRY HOME.

Modern 12 room Colonial residence, every convenience, hot water heat, electric light; six acres of park and garden.

COME TO MICHIGAN.

Fertile soil; ideal climate; home markets in the industrial heart of the nation. A leading fruit, potato and stock state. Also the tremendous undeveloped possibilities. The State Department of Agriculture aids the settler. If you succeed, we share it; if not, we lose. Write to the Director of Land Settlement, Lansing, Mich., Dept. 10.

GOING TO FLORIDA? LET US ADVISE you about soils, crops, locations, opportunities, etc. We have helped hundreds find what they want. Tell us just what you desire, whether farm, grove, home or investment, and we will advise you accordingly, without obligation. Write today. ADVISORY HOME LOCATION BUREAU, Dept. 10, The Florida Grower, Tampa, Florida.

DR. W. C. HICKS OF SEATTLE, WASH., will be at the Great Northern Ry. office, 179 W. Jackson, Chicago, every Monday and evening to give complete information on the opportunities offered the settlers in the state of Washington. Those interested should meet Dr. Hicks and learn the facts concerning that wonderful state. W. S. WEBER, Agricultural Agent.

The Great Northern Railway

has 8,000 miles of railroad in Minnesota North Dakota, Montana, Idaho, Washington and Oregon. In this vast empire lands are cheap. Send for free book describing grain lands, dairying, fruit growing, stock raising. E. C. Leedy, General Agriculture Development Agent, Dept. 0, St. Paul, Minn.

GET ON TO A MINNESOTA FARM AND BE PROSPEROUS AND HEALTHY. Buy a farm while good land is cheap. You can have an independent income growing potatoes, raising or in poultry and eggs. For free map and literature write Oscar H. Smith, Commissioner of Immigration, Department 550, State Capitol, St. Paul, Minnesota.

OWN A FARM IN MINNESOTA, DAKOTA, Montana, Idaho, Washington or Oregon. Crop payment or easy terms; good soil, roads, markets and climate. Free literature. Information, Room 1, Railway Exchange Bldg., Chicago, Burlington Route, Northern Pacific Ry., St. Paul, Minn.

THIS WEEK MR. PACKER OF THE WISconsin state department of agriculture is at the New Southern Hotel, Chicago interviewing homeseekers. Consultation free. Phone Calumet 2710.

REAL ESTATE WANTED.

For Cash.

WANTED—HOME IN EDG., ROGERS PK., or Evanston; modern; well located. State particulars. Address D 5239, Tribune.

WANTED—5 TO 30 ACRES NORTH OR N. W. Give particulars. Address L 523, Tribune.

WANTED—ABOUT 50 FT. VACANT, BET. Jackson and Carroll, east of Ashland. Describe fully. Address L 521, Tribune.

WANTED—HAVE $750 CASH TO PAY. ment on 6 rm. bungalow, South or S. West Side. Address C E 355, Tribune.

WANTED—FLAT IN SOUTH SHORE OR south field, 6 and 6 or 5 and 5; must be reas.; $3,000 cash and $100 mo. West 4139.

WANTED—FOR CASH; 2 FLAT OR BUNGA. low, modern, in Ravenswood Garden or Manor; no agent. Address D H 279, Tribune.

WANTED — 2 OR 3 FLAT, NORTH OR Northwest Side; st., garage and good trans. have cash. Address C D 141, Tribune.

WANTED—HAVE ABOUT $15,000 TO $20,000 to invest. What have you in 12 or 15 acre tract? Address A J 228, Tribune.

WANTED—TO BUY 8 OR 9 RM. HOUSE near University Chicago. Address B R 313, Tribune.

WANTED—2 FLAT BRICK, ANY GOOD LOC. Pay all cash for bargain; possession any time. Address A E 325, Tribune.

WANTED—2 FLAT BRICK, NEW OR NEAR. ly new; 5-5 rooms; North or N. W. Side. Edgewater 1778, between 12 and 5 Sunday.

WANTED—BEST BUNGALOW $7,500 CASH will buy in South Shore district. Give terms easy; tracts 80 to 1,000 acres. Write McGOVERN'S, Florence, Wis.

WANTED—HIGH GRADE APT. BLDG. AND will pay liberal cash payment. Address M 584, Tribune.

WANTED—25 TO 50 FT. EAST OF SHEFfield, between Belmont and Belmont; give location. Address M 364, Tribune.

WANTED—OWNERS, BUILDERS, WANT. Rog. Pk. 6 R. mod., light rms., sun p.; have $20,000. Address A C 6, Tribune.

WANTED—6 FLAT, NORTH SIDE; HAVE $12,000 cash; no brokers. Address D C 384, Tribune.

WANTED—VACANT, LOCATED NORTH OR Northwest, in good neighborhoods; ripe for apartment; bldgs. about $100 per acre. Owner, JOE BREEN, Farley, Iowa.

WANTED—CASH FOR YOUR REAL ESTATE from 2 to 6 acts or bus. property; good income. Address L 81, Tribune.

WANTED — FROM OWNER, APT. BLDG., good North or South Side location; have $15,000 cash. Phone evenings, Blvd. 1334.

WANTED—SUNG IN PORTAGE PARK dist. by priv. party; can pay $500 or $600 down. $75 mo. Address D J 128, Tribune.

REAL ESTATE—FARM LANDS.

Wisconsin.

A DAIRY FARM

brings in the surest income. It involves the least risk. Cream check every two weeks. Buy a farm with plenty of pasture, good water, barns, and good herd of cows, and you can make a success of it by hard work and good management.

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STROUT FARM AGENCY, 427-C Marquette Bldg., Chicago, Ill.

REAL ESTATE—TIMBER AND COAL.

FOR SALE—50,000 ACRES POCAHONTAS coal, near Henry Ford purchase, Va.; includes 700,000,000 ft. oak, poplar; clear of inc. Take cash bonds, income property part pay. Price $4,000,000. 410-17 N. La Salle. Tel. Main 3890 [B.]

FOR SALE—ABOUT 40,000 A. OF CUTOVER timber land, lying between Little Rock and Hot Springs, Ark. Price $2.25 per acre. Polk-Bourne Real Estate Co., Little Rock, Ark.

FOR SALE—160 ACRES OF TIMBER, CLOSE to railroad, for sale or exchange for some real bargains in virgin timber tracts. Write for particulars. W. T. PITTS, Indianola, Mississippi.

REAL ESTATE—MISCELLANEOUS.

YOUR OPPORTUNITY

IF YOU ARE INTERESTED IN GETTING
A BUNGALOW
OR
2 APARTMENT

in the near future get in touch with me immediately. No matter how little available cash you have, it will pay you to investigate NOW. Your character and honesty mean more to me. Act now by addressing N C 254, Tribune.

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For Cash.

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WANTED—ABOUT 50 FT. VACANT, BET. Jackson and Carroll, east of Ashland. Describe fully. Address L 521, Tribune.

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WANTED — FROM OWNER, APT. BLDG., good North or South Side location; have $15,000 cash. Phone evenings, Blvd. 1334.

WANTED—SUNG IN PORTAGE PARK dist. by priv. party; can pay $500 or $600 down. $75 mo. Address D J 128, Tribune.

REAL ESTATE WANTED.

For Cash.

WANTED—HOUSE—8 TO 10 rms., in first class cond., w. of R. I. tracks, south of 91st-st., north of 111th. Frame or brick. Imm. poss. not desired. Large cash payment. Give name, address, and full particulars. Address D H 264, Tribune.

WHO WANTS MY $1,000?

If you have acres or bunches of lots you are trying to sell and cannot get results, I will pay $1,000 down on them; must be real snap buy and have favorable release privileges; state full details, lowest price, etc., or don't answer. Address M 87, Tribune.

WANTED—I WANT A HIGH CLASS RESIdence; must be loc. s. of Irving Pk., either on Sheridan-rd. or east of Sheridan-rd.; will pay from $50,000 to $100,000, all cash. Give loc., price, and full description first letter. Address D X 177, Tribune.

WANTED—I WANT A NICE 6 APT. FOR my home. Hyde Park or So. Shore. Must be perfect, large lot, gar., 6 rm. apts. desired but not essential. Brokers and owners answer. Can invest up to $20,000. Address D G 57, Tribune.

WANTED FOR CASH.

North Shore acres, any size, any price; will pay all cash if right. Address D X 314, Tribune.

WANTED—JUST SOLD MY HOME, HAVE cash, and am in the market for a well located N. S. apt. bldg. Give particulars. Give particulars, location, and price. Address D X 107, Tribune.

WANTED—TO BUY OR RENT—DETACHED home or bungalow with yard in Hyde Park, Beverly Hills, or North Shore suburb, value not to exceed $8,000-$13,000; will pay cash. Address D J 475, Tribune.

WANTED—30,000 SQ. FT., N. W. SIDE; N. of Montrose-av. With switch for 3 to 5 cars for lumber yard. HENRY E. SCHNEIDER & CO., 5026 Broadway. Edgewater 3302.

WANTED—HAVE $15,000 TO $25,000 AS first paymt. on well located N. S. modern, up to date 12 to 18 apt. bldg. Give particulars, location, price. Address D X 168, Tribune.

WANTED—6, 12 OR 18 APT. BUILDING near lake, Lincoln Park to Devon; buyer desires to live in one apt. and rent others; state where and price immediately available. Address O T 171, Tribune.

WANTED — ON NORTH SIDE, IMPROVED property, apartments or business; will pay all cash; will consider flat or vacant buildings; no commissions to pay; give location in reply. Address D X 207, Tribune.

WANTED—FOR CASH, 6 OR 6 FLAT BLDG. Addison to Diversey, near Drive. GEO. T. STEEN, Sunnyside 1609.

WANTED—WE ARE IN THE MARKET FOR any choice business or apt. vacants. See us at once.

LEVIN & WILLENS,
140 N. Dearborn. Ph. Dearborn 2233 or 2234.

WANTED—HAVE $12,000 TO INVEST IN modern 6 flat, South Shore district; must show good income; prefer dealing direct with owner; give full particulars. Address D S 283, Tribune.

WANTED—HOUSE, 3 BEDROOMS, 2 BATHS, 6 to 7 rooms, Wilmette to Hubbard Woods, $15,000 to $18,000. Advise full details. Z. Marx, care Marx Sign Co., 1000 Franklin-st.

WANTED—FOR OWN USE, BRICK BUNGAlow; cash; reas.; good neigh. and transp. N., N. W., or Austin. Address N 218, Tribune.

WANT WELL LOCATED FACTORY OR store property, close in; about 5,000 feet. Give full particulars, price, and incumbrance. Address L 447, Tribune.

WANTED—4 TO 12 FLATS, GARFIELD PK. Austin; give $5,000 mtg. and clear $10,000 2 flat, assume; take good furnace, details. Address N 552, Tribune.

WANT SOUTH SIDE 6 APT.

Terms and price must be right. Address D 5, Tribune.

WOULD BUY DESIRABLY LOCATED STORE building suitable for grocery or market. Give best price and full particulars. Address N 445, Tribune.

WANTED—REAL ESTATE FROM 26TH-ST. south and from the lake west. For a quick sale see

ERNEST GEISSLER, 3520 Wentworth-av.

WANTED—APT. BLDG. NEAR THE lake, Irving Pk.-blvd. to Howard-av.; will pay $30,000 cash and assume. Address D 92, Tribune.

WANTED—INTERESTED IN BUYING 7-9 room home on good residence street in Hyde Park. Call Fairfax 5674 to 12 o'clock Sunday, or Yards 1220 during week.

WANTED—BY OWNER, 6 APT. FLAT brick, furnace or h. w. heat; 30 ft. lot; light rooms; no. of Addison; give full details. Address N 919, Tribune.

WANTED—LIVE BUSINESS PROPERTY. North or N. W. Side, by investor; $75,000 to $100,000 cash; give full details; mean business. Give loc. Address A O 522, Tribune.

FOR CASH.

2 to 10 lots near Devon and Western. Address D F 67, Tribune.

WANTED—GOOD BUSINESS PROPERTY, South Side, improved; will consider good vacant corner; $25,000 cash. Address D J 225, Tribune.

WANTED—TO BUY NORTH SIDE DWELLing, east of State, between river and Oakst., not over thirty feet, two or three stories. Give full particulars. Address D Y 385, Tribune.

WANTED—DIRECT FROM OWNER, 2 FLAT or bungalow; 3 flat with store; vicinity Clark and Belmont. State location and earliest time possession can be had of one flat. Address O X 515, Tribune.

WANTED—RETIRED N. S. MERCHANT will pay to $50,000, ½ cash, for modern 6 flat, 5-5 r., nr. Senn School and Catholic Church; poss. one flat essential. Address A O 521, Tribune.

WANTED—OWNERS, BROKERS CONVERT vacant into cash. Have a quarter of a million dollars to invest in desirable acre tracts or bunches of lots; quick answer; must be a real bargain. Address C S 306, Tribune.

WANTED — BUSINESS VACANT OR IMproved on North or Northwest Side. Will pay cash.

RICHARD A. CONNELL, Arcade Bldg.
S. E. Cor. Broadway and Devon. Sheld. 3036.

WANTED—TO BUY—NEW BUNGALOW, 6 rooms, walking dist. from Catholic church; must be a bargain. Will pay half or more cash. Jefferson Pk., Portage Pk., or Irving Pk. pref. Phone Brunswick 2641.

WANTED—I WILL BUY GOOD APARTMENT or business property at 4 to 4½ times rent in any part of the city. What have you? J. PRENDERGAST,
Room 306. 111 N. Dearborn-st.

WANTED—AM MOVING MY FAMILY TO Chicago from east and want to rent a 6 or 7 room house in Evanston, Wilmette, or Winnetka. Can pay cash. Address D C 383, Tribune.

WANTED — SOUTH MICHIGAN LAND, sandy or abandoned farms, with buildings; price

BUSINESS CHANCES.

REAL ESTATE LOANS.

NG TERM LOANS

w rates; special 3, 5, 10 year loans. ayncite; pergarnent privileges, long- ans help sell property. Loan agency- eral insurance companies. Increased f your improvements makes a larger an formerly possible. Call, Write, or Phone S. Sandy—Hirans S. Cook. Managers. eal Estate Loan Department. CHICAGO TRUST COMPANY. Madison-st. Central 7040.

ACTURER 50 MILES FROM CHI. would like to borrow $15,000 on 2d e; assets over 3 times amt. of 1st mortgages; ample security; promise iberal interest rate. Address A D 15.

TO LOAN— HAVE A SPECIAL FUND TO LOAN 5% S. Side real estate loans. Loans ay be SECURED BY WELL LOCATED IN PROPERTY WITH BRICK IM- ENTS. CALL, WRITE, OR PHONE FORMATION. LOAN DEPARTMENT. KTAGE LOAN DEPT. D. STONE & CO. 111 W. WASHINGTON-ST. Phone RAN. 8-4-3-2-1

NCE FUNDS TO LOAN ON or mortgages on property completed nachine completion, in amounts $7,500 to $50,000; attractive terms. ay outright real estate, industrial or loan bond issues. urchase good completed mortgages on property where form of papers is ac- ABODY, HOUGHTELING & CO. La Salle-st. Established 1865.

cond Mortgage Loans. Lowest Rates. NTRACTS AND MORTGAGES PURCHASED. MIBRO INVESTMENT CO. 133 W. Madison-st. State 8126.

IRST MORTGAGES, ECOND MORTGAGES, CONTRACTS. WM. F. TEMPEL & CO., Dearborn. Central 6393

LL MAKE A STRAIGHT 1ST MORT- oan on property worth $75,000 at 8% for a term, with or without prepay- Must be on A1 apartment or busi- property in A1 location. AL REALTY AGENCY & LOAN CO. North American Bldg. Rand. 6162.

MONEY TO LOAN

age real estate. Choice security our specialties. Buildings especially JOHN E. COLNON & CO. Clark-st. Harrison 2005.

D—TO BORROW $10,000 ON 1ST ay 320 acre clear improved farm. Red ly, Ill. Address A. Hamlin, Lindse on; ¼ mile from town; average value to cover int. and com. Ad- 4556, Tribune.

OANS FURNISHED for buildings designed by us. B. H. STEPHENS, ARCHT. 407 S. Dearborn-st.

TO LOAN— ago and many of its suburbs; refund- n upon residences and apartments re- with special favor. Inspections with- ations or signed application. WM. C. ANN & CO., 10 S. La Salle. WM. C. MORTGAGE LOANS proved property where security is ample; low interest rates; prompt service. BLIC REALTY MORTGAGE CORP. Randolph 2896

S, LIDD & SHERMAN. ORS TO E. A. CUMMINGS & CO. AGE LOANS AND REAL ESTATE. 40 N. DEARBORN-ST. CENT. 0024.

LOANS— rest interest rates; quick action. A. KNOTT, 112 W. Adams-st.

MISSION, 7% INTEREST, 1 TO 10 40% valuation, first mortgage s Angeles new bungalow. HARRY H. on, 109 N. Dearborn-st., Chicago. ner Bldg., Los Angeles, Cal.

E—TWENTY-FIVE THOUSAND DOL- Will give first mortgage on sixty dollars worth of property; full tion to party furnishing money. Ad- K 439, Tribune.

ON IMPROVED REAL ESTATE. ng loans a specialty. actions. H. O. STONE & CO. Man 1-3-5 W. Washington-st.

MORTGAGE LOANS MADE IN ts from $2,500 up on Chicago real es- Second mortgages made. Interest ra- ; Halsted State Savings Bank. Halsted-st. Stewart 4010.

LOANS WANTED ON HOUSES, APTS., ssionary properties. Phone Rand. 3912. tate Loans Dept., Union Bank of Chi- 25 S. Dearborn-st., next Washington.

MORTGAGE LOANS one day; low rates; easy payments. KIRK & CO., 302 E. 55TH-ST.

D—$7,500 ON MODERN CORNER interest and dist. 2 yrs. $2,000; mar- gin security. Address B T 300.

MORTGAGE LOANS n improved property; lowest rates. HARRISON BLAIR SERVICE, Dearborn. Central 1775.

ue up to $500 TO $4,000 SEC. MTG. on A1 real estate; reas. rate; special ishrike 3047.

ST-CLASS LOANS; SPECIAL FUNDS ed for loans, $1,000 to $10,000, at rates. DIRKS, 1166 Diversey-pkwy.

CASH FOR SELLER'S INTEREST ntee payment contracts. ROB- H. 69 W. Washington. Rand. 2707.

OAN $5,000 OR $10,000 ON WELL ED CITY PROPERTY. HUFF & COX. 29 S. La Salle-st.

ph 0600. MORTGAGE LOANS. $1,000 TO 00 made on factory or other proper- ayable in monthly installments. LDING & CO., 127 N. Dearborn-st.

LOANED ON 2D MORTGAGES AND cts on desirable property. Lower ndard service. Phone Central 5900. MORT CO., 160 N. Dearborn.

TO LOAN ON 1ST MTG. BOND and 1st mortgages in any quantity Chicago. Madison and Dearborn sts. adison-st at Kedzie. Tel. Ked. 3089.

LOANS ON IMP. REAL ESTATE. ble rates. Chgo. Title & Trust Co. ard Central 9908 or Loop office, 8 S. Dearborn-st. Central 0603.

FUND FOR WELL SECURED 2D to $10,000 available; limited low rates. Hamilton Bond & Mort- 207 S. Dearborn. Central 8114.

—WE ARE BUILDING A MOD- to date bungalow; want a $4,000 each. See MR. CHAMER, 1460 E

MORTGAGE LOANS— rates; easy terms; prompt action. uis S. Dearborn-st. Harrison 5839.

MORTGAGE LOANS MADE IN 24 easy terms and payments. MAGRADY, 127 N. Dearborn-st.

VE SPECIAL FUNDS FOR GOOD of $5,000 to $10,000. BOND CO., 25 N. Dearborn.

MORTGAGE MONEY TO LOAN ON seated apartment property. C. G. & CO. 28 N. La Salle-st. Main 4424.

AKE SECOND MORTGAGES AND 000 to $50,000. H. F. KAUFMANN, 111 N. Room 308.

SIDE LOANS WANTED—INTER- Lake View Trust and Savings lincoln and Belmont-ave.

RTGAGE LOANS MADE QUICKLY. terms before placing your loan. 111 Washington-st. Frank 0140.

OWN REAL ESTATE LOANS WITH- NSION. Northwestern Mutual Life VE. NOTE BOND & MTG. CO.

LOANS MADE ON COOK COUNTY state in 24 hours. EUGENE MAS- Bankers, 8 S. Dearborn-st. 6819.

LOANS—PROMPT, REAS.; A CON- Behind every loan. Davis Mtg. & 1207 S. La Salle. Cent. 3200.

TO LOAN ilegard and substitute real estate. D & CO. 160 N. Washington-st.

TO LOAN ON IMPROVED CHICAGO state. WM. D. KERFOOT & CO., 58 W. Washington-st.

—$7,500 TO $8,000 LOAN TO IMPROVE al. prop. Address K D 229, Tribune.

FINANCIAL.

WANTED

mortgage, industrial or real estate $150,000 and upwards. Address T 508.

$500 AND UPWARD ON PRINTING warehouse receipts, standard machy., mdse., autos, or any accepted col- Rates discounted.

RICAN CREDIT TRUST, Dearborn-st. Randolph 4980.

ANY AMOUNT; GOODS IN WARE- printing plants, machinery, trade ac- goods, or bulk rec.; interest in es- ocks and bonds, chattel mortgages, e life policies, or any good collat- monable rates. SHAURINE BROS. First National Bank Bldg. Chicago. OF $5,000. TO $50,000 MADE TO ; corporations that can show operation for one year or more. so made on satisfactory collateral. ; and Co., 127 N. Dearborn-st. 0—$40,000—30% INTEREST PER or four years; real estate first secur- loans; to close in 30 days. Address N 517, Tribune.

ACTORS, WE ARE IN THE MARKET purchase of a few desirable first ge investment bonds. S. M. BLOSS 127 N. Dearborn-st.

STOCKS AND BONDS.

LL OR TRADE $500 7 PER CENT Bond. Lease hotel corporation. ase you to offer! Address M 314.

BUSINESS CHANCES.

ARMY AND WORKINGMEN'S STORE — Best location; small store; good money maker; bargain for cash. Haymarket 3894.

AUTO REPAIR SHOP AND FORD ACCES- sorie Store—City; $27,000. Garage, Repair Shop, Accessories Good buys, $3,000 to $10,000. out of town locations. CHICAGO BUSINESS EXCHANGE. Harrison 2990.

AUTO WINTER TOP OR ACCESSORY BUSI- ness Wanted—With machine shop space and equipment; or will rent shop space. Address L 345, Tribune.

AUTO SPECIALTY MANUFACTURING BUS- iness; lines include patented devices that have been on market seven years; complete set tools and patterns. Address D X 311, Tribune.

AUTOMOBILE REPAIR SHOP AND GAS and Oil Station—including overhauled gas and service truck. O. & S. Auto Repair Shop, 3640 N. Clark-st.

AUTO RADIATOR SHOP—FOR SALE—ONLY shop in town 25,000 population. Write or call G. Plubick, 120 Franklin-st., Michigan City, Ind.

AUTO SALES AND SERVICE GARAGE— Good for high class car; 5-room dwelling above. Rent for high class car; $40.000 a year. Address M 416, Tribune.

AUTOMOBILE STARTING, LIGHTING, IG- nition, and batteries; Station—Drive-in best equipped shop on West Side; location N. Ashland-ave. and Wrightwood. Address D P 341, Tribune.

AUTO REPAIR SHOP—ON N. CRAWFORD- ave; good equip.; 3 cars. Kedzie 8039.

AUTO REPAIR SHOP—WEST SIDE; PLEN- ty of business. Address M 345, Tribune.

AUTO REPAIR SHOP; SMALL, NORTH side; machinery, equipped. Call Rl. 7378.

BAKERIES—S. S.; MOD. AND FULLY equipped in every way; $60 daily; 3 ovens. Bat. 6427.

B. & L. ta.; good 2 men shop; $2,500. B. & L. ta.; good 2 men shop; $2,500. Also several other good bakeries in all parts of the city; a chance to go into the American business for bakeries. BAKERY INV. CO., 127 N. DEARBORN.

BAKING, ENAMELING, AND JAPANNING plant; short established; extensive estab- lished 45 years throughout United States; wonderful opportunity; real buy; net quick; owner retiring; cash or terms. Address L 511, Tribune.

BAKERY—FULLY EQUIPPED, FOR HOUSE to house retail delivery; 29,000 loaves daily capacity; will sell you an investigate. ROB- ERTSON & PRICE, Indianapolis, Indiana.

BAKERY-DELICATESSEN STORE—WANTED —Doing about $4,000 mth.; must be a bargain. Address no brokers. Write F. 762 N. La Salle-st.

BAKERY—FOR SALE, MUST SELL AT wonderful bargain; only $1,650; terms; moving city. GUS. Rm. 309 Mid-City bldg.

BAKERY—FIRST CLASS; MUST SELL AT once. 337 W. 47th-st.

BARBER SHOP—FOR SALE—2 CHAIRS, rent $40. Clark-st. and Grace-st.

BAKERY—OLD STAND; RENT $45 MO., IN- cludes 6 living rms. Ph. Humboldt 3107.

BARBER SHOP—FOR SALE—AT 2343 W. Lake-st.

BAKERY MUST SELL; NO REASONA- ble offer refused. 2124 Central-st. Evan'n.

BARBER SHOP—LADY; NR. LOOP, THREE chairs; rent $40; equipment, easy. SMITH, HARDY & CO. 208 S. La Salle-st. Suite 740.

BARBER SHOP—2 CHAIRS AND CIGAR store, 3 year lease from last May. 305 Plymouth.

BARBER SHOP AND FIXTURES—CASH OR easy payments. EMIL J. PAIDER CO., 1214 Wells-st. Phone Mon. 2206.

BARBER SHOP—FOR SALE—5 CHAIRS; UP to date; best on 47th. 307 E. 47th-st.

BARBER SHOP—FOR SALE OR RENT; GOOD location. Address M 322, Tribune.

BARS AND BEAUTY PARLOR—SUIT. FOR 2 people; est. 7 yrs.; reas. rent; long lease. Cheap. 3035 W. 26th-st.

BATTERY AND ELECTRICAL SHOP—BEST loc. in city; A1 lease; doing fine business. Address M 281, Tribune.

BATTERY STA.—EQU., TOOLS AND MATE- rial; 50 battery charger, discharge board, oil & gas heater. Gillette, 1227 Wabash.

BATTERY AND RADIATOR SHOP—ESTAB. 3 yrs.; leaving city; $1,250. Ken. 4794. W. Grand-ave.

BEAUTY SHOP—SHOP; MODERN; GROUND floor; 3 booths; rent $225; repts. $400 wk.; est. 6 yrs. $4,200; investigate. Commercial Sales & Realty Co., 1143 First Nat'l Bank Building.

BEAUTY SHOP—N. W. STORE, 4 BOOTHS; rent $80; est. 5 yrs.; lovely space and shelves; good business; $1,200. Commercial Sales & Realty Co., 1st Natl. Bank Bldg.

BEAUTY SHOPS—N. SIDE; DIVERSEY, good bus. loc., fully equip. Rt. $40. Will sac. $900. Owner leaving city acct. of sick. 416 Diversey Pkwy.

BEAUTY SHOP—FOR SALE—BEST NEIGH- borhood on So. Side; rt. $50; will rent booth to responsible party; or could arrange to share equipment; $400 cash; bal. terms. Drexel 2458.

BEAUTY PARLOR — MOST EXCLUSIVE ON North Side; fully equipd.; 10 booths; bus. $2,000 per mo.; owner must leave city. Address L 100, Tribune.

BEAUTY SHOP—DR. LAWNDALE; DOING nr. business; new fixtures; rent 5 yrs.; own- leaving city. Address M 84, Tribune.

BEAUTY OPERATORS, OWNERS, IN- crease your earnings by selling new pay products. Address M 194, Tribune.

BEAUTY SHOP—FOR SALE—DOING BIG business; price, $1,500. Address THE CON- TEST SHOP, Livingston, Montana.

BEAUTY AND LINGERIE SHOP—N. SIDE, estab. business; leaving city; bargain. Ad- dress L 106, Tribune.

BEAUTY PARLOR—FOR SALE—WELL EST. good location; cash or terms. Ad- dress M 82, Tribune.

BEAUTY PARLOR—FINE LOC., NO. SIDE— Leaving city. Address D D 326, Tribune.

BEAUTY SHOP—LOOP DISTRICT; PRICE $1,500. Call Sunnyside 4216-J.

BEAUTY SHOP—LOOP; CHEAP; LEAVING city. Address D J 158, Tribune.

BEAUTY SHOP—FOR SALE; BUSINESS ES- tab.; North Side; rent $35; Edgew. 3817.

BEAUTY SHOP — WILL SACRIFICE FOR $1,000 sale. Phone Rogers Park 8200.

BEAUTY SHOP—Doing fine business; 8 booths; $1,000. Address C T 432, Tribune.

BEAUTY SHOP; EXCEPTIONAL GOOD LO- cation. Inquire at 4052 S. Ashland, Rm. 204.

BILLIARD AND BOWLING ALLEYS FOR SALE —Equipped with all modern fixtures, with new Brunswick tables, soda fountain, cigars, etc. Business established 27 yrs.; doing a high class business, with long and located in one of the best towns in Illinois. Reason for selling, ill health. Do not answer unless interested in first class proposition and one that will bear investigation. Address M 344, Tribune.

BILLIARD HALL AND CIGAR STAND—E. 55th-st.; est. 15 yrs.; repts. $50 day; rent $100; 5 rms. above. Call Hyde Park 5000.

BILLIARD ROOMS SEVERAL GOOD GOING for sale from $1,000 up; city and out of town; terms. Keefe & Hamer Co., 17 W. Madison.

BILLIARD PARLOR AND CIGAR STORE—3 tables, first class equipment; cigars, cigarette, soda and candies; also soft drinks. Ad- dress M 337, Tribune. Bargain.

BILLIARD AND POOL ROOM—FOR SALE— 10 tables, 6830 Wentworth-av., 2d floor. R. theater.

BOWLING AND BILLIARD PARLOR FOR Sale—A bargain; 4 alleys, 6 tables; only city in city population 40,000. 102 State- ind.

BOWLING ALLEY AND BILLIARD HALL— Good North Side location. Ph. Austin

BRICK AND TILE MFG. BUS.—PROSPER- ous city in Illinois near Chicago. Wonder- ful plant fully equipped. Rare chance. Must be seen to be appreciated. Write address and phone number. Address M 326, Tribune.

BROKERAGE—REAL ESTATE estab. 20 yrs. Easily conducted. Location, R. 614 135 S. Dearborn.

CAFETERIA—LAST YEAR'S BUSINESS close to $100,000; valuable lease; busy corner; wonderful money maker. SMITH, HARDY & CO., 208 S. La Salle-st. Suite 740.

CAFETERIA—IN MINNEAPOLIS; EXCEL- lent business; location L 364, Tribune.

CANDY STORE—FOR SALE—ROUTE ES- tab. 6 yrs. old; doing over $500 busi- ness; one panel body Dodge truck, overhauled; big opp. to make $75 per wk. Auerbach & Sons, 304 W. Lake.

CANDY FACTORY — LOCATED IN LIVE and retail candy district; sacrifice for cash or trade. See MR. GAY, Rm. 808, 5 N. La Salle.

CANDY AND ICE CREAM PARLOR; FIN. location in northwest side; also complete outfit manufacturing candy and ice cream cones; almost 0073.

CANDY MFG. BUS.—ESTABLISHED, MAK- ing repeating specialty; sacrifice acct. sick- ness. Rm. 473, Tribune.

CIGARS AND NOTIONS; SCHOOL SUP- store opposite large school; 4 mod- rooms. Keystone 0633.

CIGAR STORE—NORTH SIDE; EXCEP- tional opportunity for obtaining established business. L 518, Tribune.

CIGAR—HAVE $2,000 CASH THAT MUST be made a month and be safe. What you? Give full details. Address L 502, Tribune.

CLEANING, DYEING AND REPAIRING—ESTABLISHED over 25 yrs. Owner leaving. Phone Lincoln 5297.

CLERICAL LABORATORY OR EQUIPMENT for sale. Address L 511, Tribune.

CLOTHING—OLD ESTABLISHED, ON two corners; a tremendous op- portunity retiring; cheap rent; must sell quick. SHAURINE BROS. First National Bank Bldg. Chicago. OF $5,000. TO $50,000 MADE TO ; corporations that can show operation for one year or more. so made on satisfactory collateral. ; and Co., 127 N. Dearborn-st. 0—$40,000—30% INTEREST PER or four years; real estate first secur- loans; to close in 30 days. Address N 517, Tribune.

COFFEE SHOP

In first class location; only ¼ mile from loop; rent only $200; fine bar and back bar and other highest grade fixtures.

DOING GOOD BUSINESS.

Must be sold account dissolution of part- nership. The biggest snap in the city for quick sale. Books open to any one who comes prepared to do business. A Real Bar- gain. Inquire at STANDARD STORE FIX- TURES CO., 840 W. Madison-st.

COFFEE SHOP IN LOOP.

Finest loop location; big day and night business; long lease; low rent; reasonable price. Address D F 412, Tribune.

COFFEE AND TEA STORE; MUST SELL account leaving town; good loc. Call 2355 N. Cicero-av.

COFFEE SHOP—FOR SALE, IN LOOP. AD- dress M 315, Tribune.

CONE BUSINESS AND EQUIPMENT—FOR Sale—Production 40,000 daily; cash to han- dle, $800. Modern Food, St. Louis, Mo.

CONFECTIONERY IN LOOP.

Finest place in Chicago, located in busiest spot loop; big candy, luncheon, and soda fountain business; reasonable rent; big bargain. Apply at once. Address D F 413, Tribune.

CONFECTIONERY STORE—WANTED— OR other kind of bus. for $8,500 improved farm and $1,000 cash. Address D P 341, Tribune.

CONFECTIONERY—MAKING MONEY; OR lease. Price reasonable. Other business. S. W. cor. 55th and Prairie-av.

COUNTY NEWSPAPER AND JOB OFFICE— For Sale—Account death of partner; pays 50% on investment; sell half interest or all; write for det., box 528, Lawrenceburg, Ind.

CRACKER ROUTE

with estab. business on S. Side; includ. truck. Ph. Republic 2397. Call 6307 S. Halsted-st.

CROCKERY, HARDWARE AND PAINT Store—For sale; very prosperous; doing business on the average more than $500 to $600 weekly. Will stand investigation and will sell at a sacrifice. Will reduce stock to suit purchaser. This is an opportunity. 751 Lake-st., Oakland 3711.

DANCING STUDIO—ESTABLISHED IN LOOP 5 yrs.; large attendance; owner leaving city; will sacrifice for price of furnishings. Ad- dress M 75, Tribune.

DELICATESSEN AND FISH MARKET — First class; new fixtures, new U. S. slicing machine, register, new coffee mill, 2 scales; everything up to date; 3 ice. rms. in the back, with steam ht. and hot water; 5 yr. lease; absolutely the best location on the North Side; located on busy street car line; business over $2,000 a month; growing every week; gold mine for you. Act quick. Ad- dress D J 134, Tribune.

DELICATESSEN, FANCY GROCERY—FIN- est located Rogers Pk., thickly settled American neighborhood; no opposition for several blocks; have large stock and very best of fixtures; real live business place for any one; price $2,750 and $3,250 for quick time; reas. rent with good lease. 7300 N. Rogers-st., corner Chase-av. Call 7301 Clark-st. Kenil- worth-av., walk 3 blocks west to store.

DELICATESSEN, CANDY, CIGARS—HAS always done a good business; large line stock; modern, up to date fixtures; must be sold at a great sacrifice; take about $700 down and $50 per week. Address D J 135, Tribune. Here is a chance for some one; reas. rent with living rooms; fine place for lady or man and wife. 800 Center-st., nr. Halsted.

DELICATESSEN, GROCERY, FRUIT AND Veg. Store—For Sale—5 elegant rms. and bath; no competition; cash or trade for in- come property. 3937 Fullerton-av. Albany 0070.

DELICATESSEN AND GROCERY—CORNER store, opposite Hillside Theater; 4 living rms. in rear; steam heat; fresh stock and fix- tures. Apply 1524 W. 69th-st.

DELICATESSEN, FRUIT AND VEGETABLE Store—Average $40 a day; $1,450; rent $35 with rms.; fine place for fish market; must be sold at once. Investigate. 5907 S. Halsted.

DELICATESSEN CANDY STORE; STOCK and fixtures. Will be sold Monday Jan. 29, 9:30 in the morning. At mortgage sale. 3223 N. Horne-av.

DELICATESSEN STORE—COMPLT., ELEG. fix.; fresh stock; for sale at a bargain. Also can be removed. For partic. inq. Rm. 309 155 N. Clark, cor. Randolph.

DELICATESSEN, HANDY TOBACCO NO. lions, etc.; big parking; van clear $250 a month. Will sell cheap; time payment, 5105 W. North-av.

DELICATESSEN AND GROCERY — WILSON- av.; $75; repts. $400 wk.; 2 living rooms; a good opportunity; $3,800. Commer- cial Sales & Realty Co., 1143 First Natl Bank Building.

DELIC., GROC.—ON CORNER; RENT $80; fine stock, fixtures; mo. repts. $2,000; pay- ing; sickness; sac. Address C T 372, Tribune.

DELI. AND GROCERY—DOING EXCEL. bus- ness. Good reason for selling. 4703 Mil- waukee-av.

DELICATESSEN AND CONFECTIONERY— For cash; estab. 10 yrs. 522 W. 79th. No dealers.

DELICATESSEN—WELL EST. AT TRANS. cor., next to theater; fin. stock and fix- must sacrifice for other bus. Red. 1060.

DELICATESSEN AND GROCERY—NO CO- opposition; steam heat. Address D J 421, Tribune.

DELICATESSEN AND CANDY STORE—FOR Sale; $450. 6832 Indiana-av.

DELICATESSEN—LIVING IN; CASH OR terms. 1959 Wilson-av. Ravens. 6042 J.

DELICATESSEN — LIVE BUSINESS PROP.; open Sunday, 4 to 7. 2146 N. Crawford-av.

DELICATESSEN AND GROCERY—2058 Seminary. Rent cheap. Open evenings, Sundays. 312 Lake, Oak Pk.

DELICATESSEN AND GROCERY—2058 Seminary. Rent cheap. Open evenings.

DENTAL OFFICE—FOR SALE—ACCOUNT of death; fully equipped; chair, electric en- gine, cabinet, sterilizer, operating instru- ments, laboratory tools. Some unfinished work. A bargain. Address Mrs. H. R. Staley, 1501 Burlington-av., Harvey, Ill.

DENTAL OFFICE—FINEST IN LOOP; EST. 15 yrs.; retiring. Address L 497, Tribune.

DEPARTMENT STORE—SITUATED IN A college town with a population of 15,000 on the southern edge of a rich, level, fine soil dis- trict; doing a business between $75,000 and $100,000; good opening for a live mer- chant; reason for selling, poor health. Address Box 272, Charlottesville, Va.

DETECTIVE AGENCY FOR SALE—CASH; reasonable. Address D R 536, Tribune.

DRESS FACTORY EQUIPPED WITH 8 machines for making ladie's or children's dresses in the wholesale order; also loca- tion on Market-st.; cheap rent; will sacri- fice for quick sales. Apply, giving telephone, 1000 W. Madison-st.

DRESSMAKING AND MILLINERY SHOP— West est., best loc. on N. Side, good reason for selling. Address E A 52, Tribune.

DRUG STORE.

Cleveland, O., owner nut brother in busi- ness. Open disagreement with brother left. Owner is no druggist. Will sell stock and fixtures at inventory; $9,000 required; a rare opportunity. One of the best corners in Cleveland.

EUCLID INVESTMENT CO., 938 HANNA BLDG., CLEVELAND, O.

DRUG STORE—FOR SALE—THICKLY SET- tled foreign neighborhood; good fixtures and stock; low rent; will sell cheap or trade on acct. of dissolving partnership. Call 1603 Fullerton-av., adjoining Ashland-av.

DRUG STORE—HALSTED THE COR. S. S.; sales $50,000; long lease; price $16,000. 1200 Tribune Bldg.

FIRST NATIONAL BANK BUILDING.

DRUG STORE—LOOP CORNER; WONDER- ful downtown location; owner will retire. Inquire Monday, Rialto Drug Co., Inc., Clark and Lake-sts.

DRUG STORE—N., NR. SHERIDAN; long lease; sacrifice $4,500 daily or pr. $10,000. JOHN KRONE. FIRST NATIONAL BANK BLDG.

DRUG STORE—FOR SALE—GOOD CHANCE; owner going in mfg. chemical business; 1st class store; transfer corner. Brokers, hands off. Address B 541, Tribune.

DRUG STORE WANTED—IN CHICAGO OR suburbs; must be a live proposition; state location, price; no agents. Address M 430, Tribune.

DRUG STORE—BUSY TRANSFER CORNER, West Side; will stand closest investigation; very good reasons for selling; low price for cash. Address L 332, Tribune.

DRUGS—WHOLESALE, EST. CLIENTS; GD. stock; oppor. for man with $10,000. Act. SMITH, HARDY & CO., 208 S. La Salle-st. Suite 740.

DRUG STORE—FOR SALE—A BARGAIN— Great opportunity for economical buyer; $5,- 000; cash $3,000. Phone Albany 2253.

DRUG STORE—N. S., LIVE CORNER; $23,- 000; will sacrifice for cash; 5 yr. lease. Address M 324, Tribune.

DRUG STORE—TRANS. COR.; OLD ESTAB.; real barg. for live wire to make money; pr. $7,000; terms. Address C T 477, Tribune.

DRUG STORE—1500 W. TAYLOR-ST., VERY cheap. Call daily bet. 1 and 3. Sun. all day. Rockwell 0104.

DRUG STORE—GOOD LOCATION; REASON- able price; expenses light. Address D X 317, Tribune.

DRUG STORE—NORTHWEST. DOWN $500. JOHN KRONE. FIRST NATIONAL BANK BUILDING.

DRUG STORE—A REAL BUY; MUST HAVE cash. Address L 454, Tribune.

DRUG STORE—FOR SALE—NORTH SIDE. No competition. $3,000 cash req. Inv 0375.

DRUG STORE—TRADE FOR VAC. LOT BARG. No agents will inv. Ph. Lake View 1410.

DRY GOODS AND MEN'S FURNISHINGS— An opportunity to step into a going, well paying bus.; with little effort sales will reach $50,- 000; good loc., est. 9 yrs.; reas. lease; not a depleted stock; inv. $25,000; will sell for cash only; price $18,000; will net this amt. easily in 3 yrs. See Mr. Brownlee, J. F. Farwell & Co.

DRY GOODS STORE—FOR SALE, BEST South Side corner, only dry goods store in growing neighborhood. 824 and Stony Island.

DRY GOODS STORE—S. SIDE. WILL RE- duce stock to any amount. Good reason for selling. No dealers. Address D R 224, Tribune.

DRY GOODS STORE—FOR SALE—MUST sacrifice; established business. 1428 West Madison. Open evenings.

ELECTRICAL CONTRACTOR DOING A large bus., est. 7 yrs., loop shop, small rent, must sell account of sickness; bus. will stand most thorough investigation; a large number of very good accounts; price less than market value of equipment; if you are ready to buy investigate. Commercial Sales & Realty Co., 1145 First National Bank Bldg.

ELECTRICAL CONSTRUCTION CONCERN For Sale—Splendid opportunity to take over a business est. 20 yrs.; will sacrifice for $6,- 000; good reason for selling. Address M 473, Tribune.

ELECT. SHOE REP. MACH. & FIXT.—HIGH class; must sell acct. of sickness. 4218 W. Madison.

FACTORIES AND PLANTS—WOOD, FOUN- dry machine. INDUSTRIAL LOCATING CO., 1200 Tribune Bldg.

FORDS [2]. MAXWELL, TOOLS, AND equipment of garage; owner sick; has to sell cheap. 5321 Kenwood, rear.

BUSINESS CHANCES.

FORMULA—FOR SALE—FOR A BRUSH SHAMPOO; A NEW idea in cleaning the hair and hair of domestic pets. Will answer all inquiries from parties who are interested. Address A D 19, Tribune.

FRUIT AND VEG.—FOR SALE—GOOD BUS., 2½ yrs.' lease or rent ½ to butcher. 1938 W. Madison.

FURNITURE RUG AND HOUSEHOLD GDS. Store—Live neighborhood, wonderful established; will stand investigation; $7,000 cash and quick action will handle; must be sold account of other interests. Address D C 332, Tribune.

FURNITURE POLISH, EIGHT GROSS; will sacrifice; agents can sell at big profit. Phone Diversey 7312.

GARAGE—100 CARS—FULL.

Show rooms, choice N. S. loc., long lease; net rent $220; can reduced to $120; no comm.; real money maker; finest and most complete equip., inch. tow truck; priced 40% for quick sale. Terms. ARGYLE REALTY CO., Kim. 2212, 1128 Argyle-st. Sunny. 9491.

GARAGE BUSINESS—OLD ESTABLISHED; one story brick bldg., 100 ft. sq., two en- trances, central location; electric car equip- ment; also have 2 motor cars; agency handling electric cars. Can show excellent returns on investment. For sale with or without build- ing. Write quick. Address Darlow Advertis- ing Company, Omaha, Nebraska.

GARAGE—FOR SALE—58 CAR CAPACITY. located near Milwaukee and Belmont; indi- vidual doors to each space, 21 spaces now rented, 34 spaces when completed; ideal for trucks, cab company or pleasure cars; price $50,000, suitable terms. Address D X 333, Tribune.

GARAGE—230 CAR CAPACITY; 150 IN storage, at $15 to $45 month; long lease; most wonderful garage in the city; good op- portunity; business has increased 3 months double the price asked; terms. Particulars, 7 S. LEMON, 35 S. Dearborn.

GARAGE—FOR SALE—LEASEHOLD AND going business in 200 car garage; wonder- ful N. S. location; low rental; business net- ting $2,000 per mo. to $25,000 per year; re- quired to make a deal. Address D X 184, Tribune.

GARAGE—40 CAR, IN GROWING NEIGH- borhood on west side, full boarders, plenty of repair work; other business reason for sell- ing; no agents; price $10,000. Address L 524, Tribune.

GARAGE WANTED.

75 capac. up; A1 location in apt. bldg. neighborhood, N. or N. W. Side. Want good lease, cheap rent. Address D J 79, Tribune.

GARAGE — 50 CAR CAP., SOUTH SIDE long lease; cheap rent; extras pay overhead expense; big repair business; near 3 blvds.; must be sold at once; have other business; cash only. Address L 509, Tribune.

GARAGE AND AUTO ACCESSORY BUSI- ness—High class; located in Rogers Pk.; ex- cellent neighborhood; established; fully equipped; doing quality. $45,000 a year; a snap for right party. Address K 410, Tribune.

GARAGE AUTO SALES AGCY.—ELEGANT S. location; clear income $13,000 annually; we could put price at $8,000 for 3 years; 10 year lease; price $12,000.

GARAGE—S. LEMON, 35 S. Dearborn.

GARAGE—FOR CAR CAP.; SOUTH; LOW rent; garage, 100 car cap., west, with re- pair shop; garage, 90 car cap., North, large floor space. Armitage-av. Emerson 4000.

GARAGE—80 CAR CAP.; N. SHORE DIST. big business; must sell this month; terms to suit; no brokers. 5705 Ridge-av., cor. Glenwood. Edgewater 2244.

GARAGE AND LIVERY BUS.—FOR SALE — High class; 9 phones; estab. 30 years; widow wishes to retire. Address B L 435, Tribune.

GARAGE WANTED—WEST SIDE LOCATION of about 100 car capacity. Call Rockwell 7600-J. No dealers.

GARAGE—FOR SALE—THE BEST LOCAT. ed one in Springfield, Ill. Address A D 5, Tribune.

GARAGE—125 CAR CAP. $11,000—CASH, or terms. Will build and finance any nice garage. Midway 0026, MR. WEISS.

GASOLINE, WASHING, PARKING, GREAS- ing, Tire and Accessory Store—Good loc. on Wilson-av.; must sell at once; leaving city; long lease; low rent. Address D P 505, Tribune.

LAUNDRY—HAND, NORTH or FORD TRUCK incl. 4 horses; $1,500 cash; bargain. SMITH, HARDY & CO., 208 S. La Salle-st. Suite 740.

LAUNDRY—$6,000 BUYS ¾ INT. WET wash laundry; N. W. S.; selling on account of other business. Address M 332, Tribune.

LEATHER SERVICED TO FRICTION BITS— For Sale—Loop. Steady accounts. Good equip. Exc. pay. bus. Address N 483, Tribune.

LUNCHROOM AND GRILL; LOOP; WITH high class steam and fixtures; located Rector Pass. price $5,500. See MR. GAY, Rm. 808, 5 N. La Salle.

GENTS' FURNISHINGS AND HAT STORE— high class store and fixtures; located Rector Pass. price $5,500. See MR. GAY, Rm. 808, 5 N. La Salle.

GENTS' FURNISHINGS AND HAT STORE— For sale; fine fixtures invoice $5,- 500. Address N 181, Tribune.

Grocery and Meat Market,

with large stock; doing a $5,000 a month business; will sell on account of sickness; sale inventory value for all. Address M 425, Tribune.

GROCERY STORE—ON WEST SIDE; NEW fixtures, cash register, scales and good stock to date; busy transf. cor.; real bar. Dcr.0590. Good location, nr. Jackson-blvd. and SHEP- PARD ST. Call 129 N. Halsted, cor. Rand. Haymarket 0400.

GROCERY—WANTED—TO BUY GROCERY store or suitable location on South Side. Cash for quick action. Send full partic. and full particulars. Address replies to A. B. Wills, care 1811 KENILWORTH BLDG. 39 W. Lake-st., Chicago.

GROCERY FRUIT AND VEGETABLE STORE —Located in meat market; net profit over $450 a month; will sell for $2,000 with stock; must sell at once. Call and convince yourself. 2958 Chicago-av.

GROCERY AND MEAT MARKET—WELL located, West Side, doing strictly cash busi- ness; heavy stock, fine fixtures; very good lease; no delivery; will sell for cash or trade; will consider the price asked; terms. Particulars, 7 S. LEMON, 35 S. Dearborn.

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GROCERY—FOR SALE—GOOD CHANCE; owner going in mfg. chemical business; 1st class store; transfer corner. Brokers, hands off. Address B 541, Tribune.

GROCERY AND MARKET FOR SALE—OR will sell or sublet market only. Call Sunday 1 to 4 p. m., 56 Madison-st., Oak Park, near Austin-av.

GROCERY—DELICATESSEN — WITH OR without market; one of best location in city; no Sunday sales; daily after 7 p. m., Sun. 1-3. 1658 N. Cicero.

GROCERY AND MARKET—DOING $2,500 to $3,000 monthly business; owner leaving city; town of 25,000. Address D D 447, Tribune.

GROCERY—IN THICKLY POPULATED BUSI- ness section; doing cash business of $900 weekly. Bargain to right party. 919 W. 63d-st.

GROCERY STOCK AND FIXTURES—AL- most new; bargain for party needing same. Normal 8267.

GROCERY AND DEL.—DOING GOOD BUSI- ness; large stock; good fixtures. 1250 E. 75th-st. No dealers.

GROCERY, DELICATESSEN AND FRUIT store for sale; 1st class. Owner leaving city. 3646

AUTOMOBILES—GASOLINE.

VISIT THE

Show Place OF Automobile Row

Harris & Rodgers

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BARGAINS!

America's Finest Cars

Pierce-Arrows
Locomobiles Lincolns
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TOWN CARS, LIMOUSINES, BERLINS, SEDANS, COUPE, TOURING, SPORTS, ROADSTERS.

If you are interested in seeing the most wonderful display of America's finest cars do not fail to visit our store during the automobile show.

Here you will find the world's largest and most magnificent array of beautiful and distinctive appearing cars of highest quality and latest models.

The cars offered by the house of Harris & Rodgers are not only as perfect in performance and appearance when they left their respective factories, but so finished through the studied efforts of our corps of artists and craftsmen that each car is as distinctive in smartness of style and appearance as a "Vogue" style creation is in gowns.

People who have been all over the world and visited our salon say they have never seen anything like it before.

Save The First Unwarranted Depreciation !

Before you spend your money for a new car at the automobile show come and see what we have to offer. We can save you a great deal of money and give you a quality car that will give lasting satisfaction, comfort, and greatest pleasure at the price of a mediocre new one.

Many of Chicago's most conservative business and professional men [illegible] and wealthy] are numbered among our large and rapidly increasing list of patrons whom we are privileged to refer.

We also have a large selection of popular priced cars in the following makes:

STUDEBAKER, CHANDLER, BUICK, JORDAN, MOON, DAGMAR, COLE, PREMIER, HAYNES, PEERLESS, PAIGE

Open Sun. and Evenings

Harris & Rodgers

World's Largest High Grade Car Dealers.

1424 S. Michigan Blvd.

CALUMET 3300-01.

BARGAINS IN USED CARS.

1921 Hudson sport, disc wheels, cord tires, klaxon, many extras; like new. $995.
1921 Essex sport, all yellow; snappy looking and plenty of pep; $1,200.
1921 Hudson; everything special; a new car, $1,250.
1921 Jordan tour.; looks and runs like new; $900.
1918 Hudson sport, nickel plated and many other extras; $600.
1921 Essex touring, everything new, $600.
1921 Essex sedan, refinished like new, $825.
1920 Buick sport, special red paint, like new, $975.
1919 Nash tour., refinished, $500.
1921 Hudson 7 pass. tour., clean all round, $975.
1921 Buick sport, like new, $750.
1918 Marmon tour., special equipment, $750.
1920 Buick 7 pass. sedan, like new, $675.
1919 Buick coupe, 4 pass., $500.
1921 Oakland tour., winter top, runs good, $140.
1921 Oldsmobile 6 cylinder touring, like new, $400.
1921 Westcott sport, disc wheels, like new, $700.
And many others.
Terms or trade.
Free service.
EISENBERG BROS.,
Open eves. Calumet 5420.
1613 S. State.

STORAGE SALE.

Ford, Dodge, Essex, Nash, Buick and others up to and including 7 pass. Sedan. Hints Storage Warehouse, 420 E. 47th-st.

ATTENTION, DEALERS—
Cramped for space will sell 4 modern cars, all equipped with self-starters for $500. For particulars call at 3722 Southport-av.

VELIE—SEDAN, 1922; NEW TIRES AND extras; sacrifice $975; payments; also Ford touring, 1922; new. PARK 4 HOAGLUND, 137 W. North-av. Div. 6060.

AUTOMOBILES—GASOLINE.

6 Bargains AT THE Peerless FACTORY BRANCH.

Special Sale
During Auto Show Week
Open Evenings and Sunday.

CADILLAC 8, TYPE 57, COUPE. We have just received this car from our remodeling department and we do not believe that you could tell it from a new one. It is a very late "double-seller" type and one that has never been abused or mistreated in any way. It is painted a beautiful Dustproof Gray, with black running gear. The cord tires are excellent. Mechanically we believe it to be way above the average. The upholstery and general conditions are almost like new. It is equipped with a set of Westinghouse shock absorbers, spare tire and many other extra equipment. See it and ride in it today because it will not stay in our possession long at our price of $1,350.

STUDEBAKER TOURING, 1919. This car has just been turned in on a new Peerless, and is in such condition that we have not found it necessary to do anything to it. It runs smoothly and quietly, and is very well equipped. The equipment includes a $250 set of glass sides, automatic spotlight, headlight, snubbers, and other extras. The tires are all cords and in very fine shape. Here is a bargain that you should see today, as it will not stay in our possession long at our price of $475.

CADILLAC 8 TYPE 53 SEDAN. An excellent car in every detail, and has been privately owned and driven by one man. Paint, which is Dark Blue, is in nice shape. The tires are all cords. Mechanically it is way above the average. Has much extra equipment and is a bargain that you should see and ride in today. Price $950.

PEERLESS COUPE, 1921. This car was delivered about August or September in 1921, and if you could see it we know that you would agree with us that it is exceptional in more ways than one. The actual speedometer mileage is 3,384. It has its original finish and mechanically it will carry our standard warranty. It has been in a family where there were 4 or 5 other cars, and for that reason has not been driven enough to really limber it up. You cannot tell it by looking at the upholstery or tires. The tires are all like brand new. It is being turned in on a car of the Limousine type, and it is the only one that we have or take in that we have ever had to offer. The price is low and it will be sold very, very quickly, so would suggest your immediate action. Price $1,750.

CADILLAC 8, TYPE 59, TOURING CAR. In order to complete a new car deal this car must be disposed of immediately. It is in such condition that we feel it would be very difficult for you to distinguish it from new. Newly finished, seat covers, bumper, excellent cord tires, and mechanically exceptionally fine—all this like a late model Cadillac touring car at a price that we know is far below its actual worth. It must be moved today for that reason we will sacrifice it for $1,400.

HAYNES LIMOUSINE. This automobile should be seen to be appreciated. It has been privately owned and carefully driven. The tires, paint, and mechanical condition are way above the average. Would make an ideal car for either private or commercial use. It will undoubtedly be sold to the first person who looks at it, so you will have to hurry if you would avail yourself of this bargain. It is priced low purposely for today's sale, $750.

Peerless Motor Car Co.

OF ILLINOIS.
2323 MICHIGAN-AV. CALUMET 5540.

AUTOMOBILES—GASOLINE.

Rickenbacker Exchanged Car Bargains

MARMON 34 CHUMMY.
This beautiful car is refinished in Japanese maroon, trimmed in black. It is equipped with six wire wheels and six cord tires, bumper, spotlight, and many other extras. This smart roadster of the last week for $1,100.

NASH SEDAN.
Refinished in midnight blue and black. It has five new U. S. Royal cord tires. This car, complete, is equipped. For $1,050.

BUICK 49, REX TOP.
Mechanically this car is perfect. New paint. Five oversize cord tires. A wonderful buy for $950.

STUDEBAKER SPECIAL SIX SEDAN.
This car is almost new. New cord tires show very little wear. The price is low at $1,550.

RICKENBACKER TOUR. DEMONSTRATOR.
Completely refinished and like new. This job cannot be told from new. $1,100.

RICKENBACKER COUPE DEMO.
Like new. $1,750.

RICKENBACKER SEDAN DEMO.
This car has had very little mileage. Many extras. $1,950.

HAYNES TOURING, WINTER TOP.
Mechanically perfect. Six cord tires. $450.

R.-V. KNIGHT TOURING.
New tires, bumper, spotlight, etc. $325.

STUDEBAKER SIX TOUR.
New paint and new tires. Running condition good. $900.

L. MARKLE CO.

RICKENBACKER DISTR.,
2309-11 S. MICHIGAN-AV. CAL. 3015.
Open Sundays and Evenings.
Terms if Desired.

FRANKLIN

FRANKLIN SERIES 9 5 PASS. SEDAN. In first class mechanical condition. Repainted and refinished. Equipped with disc wheels, 5 good cord tires, seat covers, clock, tools, etc. You cannot equal this car for comfort, dependability, easy riding, and all round comfort and use at $750.

FRANKLIN TOURING, SERIES 9. Equipped with winter sides; excellent tires, and refinished in Brewster Green. It is in beautiful shade condition that we consider good, and an excellent value for the money. $575.

FRANKLIN TOURING, 1921. This light, economical passenger car has been carefully rebuilt in our shops and refinished in Dustproof Gray. Top and upholstery in excellent condition. Equipped with 2 bumpers, 5 wire wheels, 5 good cord tires, etc. Buy a Franklin and get genuine all-year comfort and economy. $1,050.

DIXIE FLYER, 1920 TOURING, 5 PASS. This is the best touring car bargain in Chicago today. Has had low mileage. Top, upholstery and paint all very good. 5 very good cord tires, spring bumper, motometer, automatic windshield wiper, stoplight, wheel lock, tools, etc. This is a sturdy, reliable car that, with standard units throughout, $275.

KEATON 6 CYL. COUPE. 4 PASS. Driven only 11,000 miles; 5 new cord tires, 5 wire wheels, new tonneau. Excellent mechanical condition. $275.

BUICK TOURING, 1920 K-49, REX TOP. Summer top and curtains included. In first class mechanical condition; small mileage. Finish good. Has seat covers, motometer, spring bumper, snubbers, radiator cover, and 5 first class cord tires. $650.

AUTOMOBILES—GASOLINE.

Bird-Sykes

20 YEARS ON MICHIGAN-AV.
2215 Michigan-av.

Paige and Jewett

PAIGE 1920 SEDAN, LIGHT 6 LIGHT 5 PASS. A roomy, luxurious, enclosed car that is extremely economical in operation. It has been through our shops, completely rebuilt and refinished, and in appearance satisfies the eye as a new automobile. Upholstery perfect. The equipment is first class throughout, including many extras. Carries our warranty. See it immediately—cars of this model in this condition are always in demand and we know you cannot get more for your money. $1,050.

MARMON 34 1920 TOURING. Rebuilt in our shops and carries our guarantee. Repainted deep maroon (high grade burn-off job) with black fenders. Bright parts renickeled, etc. Presents appearance of a new car. Top and upholstery excellent. Has 5 good cord tires and wire wheels, Biflex bumper. Truffault-Hartford shock absorbers, motometer and wing cap, heater, etc. This high grade car shows particularly good care and is an excellent value for any one demanding a car that offers maximum comfort, refinement, and dependable service. Price $1,475.

PAIGE 6-66 BROUGHAM 5 PASS. COUPE. This fine car is in the very best of condition, shows good care repainted Dark Blue—handsomest color—and presents the appearance of new. Upholstery shows little or no wear. Is well equipped with spring bumpers and rear mirror, cord tires, motometer, automatic windshield cleaner, rear vision mirror, sun shade, nickeled radiator, drum head lights, stop signal, etc. $2,250.

PAIGE 6-66 SPORT MODEL. "BIRD-SYKES" FULL VISION GLASS ENCLOSURE. Entirely rebuilt by us and refinished Mack Moleskin Gray, bright parts renickeled, and equipped with good set of cord tires. Has spring bumper, motometer, spotlight, and good spare tire, etc. Powerful, easy riding car that is very easy to operate. A car of this caliber and in this condition is a most excellent value at our price of $1,375.

DURANT SEDAN 1922 4 CYL. ROOMY 5 PASS. Car driven only 5,322 miles. Original finish excellent. Rich velour upholstery shows little or no wear. This car shows particularly good care—fenders, etc. Five tires in excellent condition. A new sedan of this model would cost 50% more than our price. Only $975.

HUPMOBILE 1920 TOURING. In excellent condition mechanically. Has just been repainted a standard blue color and presents the appearance of new. Has an excellent set of Michelin cord tires, good spare, other extras. A sturdy, dependable, economical little car. $650.

'20 PAIGE LIGHT 5 PASS. MODEL 6-40. Rebuilt and refinished dark gray; 5 excellent tires, bumper, other extras. Guaranteed. Bargain, $575.

JEWETT, 1922 TOURING. A wonderful opportunity for any one in the market for one of these popular, sturdy, small 6 cylinder cars. This car has been used for a short time by one of our owners, awaiting delivery on a sedan. It is equipped with excellent cord tires, and mechanically it must be moved to be distinguished from new; guaranteed by us; our price effects a saving of about $250 as compared with Chicago delivered price; $900.

'21 HAYNES TOURING. In unusually excellent condition throughout. Shows good care. Well equipped with bumper, extra tire, and other extras. Guaranteed. Bargain, $775.

VERY LIBERAL TERMS.
NO BROKERAGE.

Open Sunday.
CALUMET 6060.
Willard McAllister, Mgr., Used Car Dept.

OAKLAND BARGAINS

6-44 1922 sedan, driven only 4,000 miles. This car is equipped with 2 bumpers, stop light, inside controlled spotlight, rear view mirror, patent wheel lock, Gabriel snubbers, heater in tonneau, cord tires, and has the appearance of new. For only one year's keep on this car will be gasoline and oil; exceptional bargain, $1,250.

6-44 Oakland sedan, driven only 1,700 miles. This car was refinished to suit the owner—passenger brougham and can scarcely be distinguished from new. There is not a scratch or a smudge on the car and we are offering special inducements in this sale. Reduced to $2,500.

Oakland coupe, 1920. This car has original paint and needs nothing mechanically. One of our unusual bargains at $600.

1920 Oakland roadster, $300. If we priced this car at $450 it would still be a rare bargain, at our price it is a veritable steal. This car is ready for several years' service. The first lucky buyer gets it at $300.

Late 1920 sedan. This car is rebuilt and refinished; also a new coupe; paint, and is equipped with new cord tires, Gabriel snubbers, wheel lock and complete tool equipment. A sedan like new for $700.

1921 Oakland 5 passenger touring car. This car has been through our shop and rebuilt, newly repainted and renickeled; also has top recovered and in every way looks like new; has all good tires and full equipment of curtains and tools. Price, $500.

TERMS.

FACTORY BRANCH.
OAKLAND MOTOR CAR CO.,
2426 S. MICHIGAN-AV.
Calumet 5310. Open evens. and Sun.

Locomobile

The following cars are offered for immediate sale at sharply reduced prices. Your old car can be taken in trade at a fair valuation. All are safe, exceptional buys.

LOCOMOBILE, 1922 type sportif, in perfect condition; new tires, new paint, complete equipment, comparable with nothing less than a $6,000 automobile costing $8,000, but offered at $4,750.

LOCOMOBILE, 1917, 38, 7 passenger touring car in exceptional mechanical condition, complete equipment. Must sell; new tires. The same appearance as our new car. $1,450.

MARMON, 1918 touring; excellent paint, 6 good tires, excellent mechanically, winter sides, bumper, spotlight, stoplight, etc. An exceptional bargain, $750.

PACARD, current series, 7 passenger, low mileage, 6 good tires. Westinghouse air springs, excellent paint, etc. Price $2,150.

BUICK, H 45, 5 passenger, with a winter top. You may possibly duplicate this car for less than we are asking, but we feel sure that this is in most exceptional condition. It is completely equipped with six tires, Jiffy-Jacks, motor wind shield wiper, bumper, stoplight, etc., and is really a bargain at $575.

PEERLESS, 1914, 6-60, 7 passenger touring car, just turned in by the original purchaser. The top is new, the upholstery, paint, tires, and mechanical condition of this car are all like new. $400.

A FOREIGN MANUFACTURED COUPE, most individual car in Chicago, was show car and especially built for exhibit at auto salon last year. It is a 1922 car, with only slight use, about 6,000 mi., but has been repainted, shows no marks of wear and can be sold from a brand new vehicle. A very expensive when first purchased, but owner is willing to sacrifice several thousand dollars for quick sale. Will be shown on appointment by owner. Address D X 320, Tribune.

A SPECIAL JOB.

Assembled 7 passenger limousine that cost $6,500, in first class condition; Continental motor; Kimball aluminum body; fine chance for a livery or undertaker to get a good car cheap; owner will sacrifice for cash or trade for clear real estate. Reason for sale, I have two other cars. Address P X 257, Tribune.

FOR SALE—SHAW TAXICAB, JUST OVERHAULED and repainted, new cord tires, Coons, meter; in service one of largest cab co; bargain, $850; spot cash. Address D T 398, Tribune.

SEDAN, 1921, STARTER, 5 NEW CASINGS; dem. rims, bumper, seat covers, wheel lock; rare bargain; might consider time; owner, 316 Iowa-st, Oak Park 24.

TAXICAB—RED SEAL CONT. MOTOR. Excellent condition throughout; $450. 3625 Michigan-av. Calumet 0128.

AUTOMOBILES—GASOLINE.

To the Prospective Purchaser of a Used Automobile in the $1,500 to $2,000 Class, Open or Closed Model,

who wants dependability, unexcelled performance, low first year depreciation, and above all the lasting and unequaled satisfaction of owning a car whose quality and prestige are universally recognized and approved.

To You We Offer the New COLE AERO-EIGHT ($600 to $800 Less than Formerly) at $1,885 F. O. B. Factory.

NOTE THIS: Cole Distributors have united on a new selling plan that eliminates 80% of the cost of merchandising motor cars. Hence the exceptional price reduction for cars that are of the same high standard that has made the Cole 890 famous overnight.

To the Prospective Purchaser of a New Car in the $1,000 Class We Offer Cole Rebuilt Aero-Eights That

perform better, look better, last longer, and will depreciate less than any new car of equal price.

Especially Convenient Terms to Responsible Parties.

Cole Motor Company, 2325 S. Michigan-av., Chicago.

E. W. SILVER, President.

MARMON THE SAFEST PLACE TO BUY A USED CAR

Cadillac 57, double R, seating four adults. This is the solid back type, one of the most desirable cars of this make; has been used very carefully by former owner and came to us in the best possible mechanical condition. For a quick sale we are making the low price of $1,325.

Marmon 4 pass. Coupe. This is a 1921 model; has been thoroughly refinished and carries new car warranty. It has just come from the paint shop, where it was painted a beautiful Brewster green. The car is equipped with 5 wire wheels and excellent cord tires. To one who desires a car for city or crosscountry touring, this car will meet your requirements. Owing to the many cars we will have in the showroom during the show we are offering special inducements in this sale. Reduced to $2,500.

Marmon 7 pass. Touring, 1922 Model. This car has been painted Marmon standard maroon. It is in every way like a new car—in fact, carries new car guarantee—and can be bought at a saving of better than $2,000. This is one of the famous easy riding Marmons, that are talked of touring car in the world, the car designed for the owner—not low upkeep expense; small tires, easily adjusted; carefully sprung and will stand the hardest kind of punishment. Why not own the best? Price $2,350.

Marmon 4 pass. 4 door Touring, 1921 Model. This is one of our famous renewed Marmons and will bear the most rigid mechanical inspection. The car has just been painted a beautiful military gray and is equipped with heater, seat covers, extra tire, wire wheels, shock absorbers, and everything that is considered equipment. The same level appearing four passenger car on the boulevards. Specially priced for this sale, $1,950.

Marmon 7 pass. Touring, 1919 Model. This car shows unusual economy in excellent mechanical condition and required very little attention. The car has been painted Marmon maroon and is equipped with a winter enclosure which cost the original owner $350. This car has wire wheels, 5 excellent cord tires and will give every service. A bargain at our sale price of $1,300.

OPEN EVENINGS AND SUNDAY.

The MARMON CHICAGO COMPANY, INC.,

2230 Michigan-av. Calumet 5800.

Cadillac Motor Car Co., Evanston Branch,

1820 RIDGE-AV.
Tels. Evanston 1091 and Rogers Park 9810.
Open Evenings.

CADILLAC TYPE 59, 7 PASSENGER SUBURBAN, THOROUGHLY overhauled in our repair shop and repainted a beautiful shade of gray. Nickel parts renickeled, including lamps and radiator. This appearance is like new and the 5 cord tires are very good. The interior does not show the slightest wear. Price $2,400.

CADILLAC TYPE 57, 7 PASSENGER TOURING, JUST OVERHAULED and repainted dark gray. This car is equipped with 5 bumpers, 5 good tires, Whitworth wire wheels. A bargain at $1,150.

1920 COLE "8" TOURING, 7 PASSENGER. FULLY EQUIPPED. Paint, tires, and mechanical condition all good. An exceptional buy at $600.

FRANKLIN SEDAN—9-B, IN APPEARANCE this car is like new, as we have refinished it in Dustproof Gray. Mechanical condition is exceptionally good; fully equipped. This car is a very good bargain at $1,600.

MARMON—LATEST MODEL "34" SUBURBAN 7 PASSENGER SEDAN. This car was delivered new last June and has been used but very little. We have refinished it in our paint department so that it cannot be distinguished from new. Fully equipped. A bargain at $3,400.

$405 CASH,

Balance $45 per month buys 1922 Stephens sport touring. This car has gone through our shops, is perfect in every way and repainted; has good tires and is desirable in every way. If you are in the market for a high grade used car come in and look this over; it is worth your time to do so.

$215 CASH,

balance $34.34 per month, buys 1921 Essex roadster, completely overhauled, repainted and in first class condition.

$135 CASH,

balance $20 per month buys Buick 5 passenger, repainted and overhauled. See this, it is worth while.

$250 CASH,

balance $25 per month buys Chandler touring that is completely overhauled. This car is in very fine condition and will sell quickly at this price.

$135 CASH,

balance $18 per month buys Dodge roadster that is overhauled and repainted and exceptionally good for very little money.

MILWAUKEE-AV. MOTOR SALES.
2304-2314 Milwaukee-av.

BARGAINS.

Chandler sedan, 1920.....$800
Buick coupe, 1920, K-46.....$675
Lexington sedan, 1920.....$600
Oakland sedan, 1920.....$375
Buick 1922, 5 pass. tour.....$375
Buick roadster, 1922.....$375
Buick 1920, K-45, Rex top.....$475
Stutz, 1920.....$800
Many others. Come in and look them over. Terms or trade. Open Sunday and evenings.

WEST SIDE AUTO EXCHANGE, INC.
4008-10 Washington-blvd. Austin 6373.

FORD—SEDAN, 1921; LOOKS JUST LIKE new. Has lots of extras; $150 cash, balance $25 per.
1919 Oakland, sensible 6 touring car. This car has been repainted and looks like new; $100 cash, balance $10 mo.

GARFIELD MOTOR SALES CO.,
5510 Lake and Wabash-av.
Eng. Keystone 1671.
Wentworth 2877.

Do You Want an Automobile

1922 Buick touring, 5 pass., 6 cyl., fully equipped. You can see this car at Hotel Lauzerne, Clark and Center-sts., Sunday only, 9-12 a. m. Ask for Mr. Steiner.

SCRIPPS BOOTH—TOURING, $385. D 45 Buick touring, $260.

SMITH MOTOR SALES CO.,
6140 Cottage Grove-av.

HUDSON SUPER SIX, $250; VELIE TOURing, $275; Briscoe touring, $40; Roamer sport model, like new, $1,000. 6833 N. Clark. Sheldrake 4266.

GREAT SNAP—CLOSED 8 CYL. CAR, PRACtically new; must sacrifice; need money. F. Baker, Kenwood 1388.

AUTOMOBILES—GASOLINE.

CADILLAC'S SPECIALS

During the Automobile Show Our Used Car Salesroom Will Be Open Every Evening Until 10 o'Clock.

BUICK MODEL D-6, "45," 7 PASSENGER TOURING. This car is in good mechanical condition and presents an unusually fine exterior appearance. It is painted a dark blue and equipped with a special set of winter enclosures for cold weather driving. The upholstery is fine and the tires are good for long service. Equipped with spare tire, front bumper, etc. Priced unusually low at $300.

CADILLAC 8, TYPE 55, 7 PASSENGER TOURING. THIS car will give the purchaser dependable transportation for many thousands of miles. It is in good mechanical condition and the upholstery and top present far above the average appearance. Has had comparatively low mileage; equipment includes spare tire, front bumper, etc. Specially priced at $400.

CADILLAC 8, TYPE 53, BROUGHAM. Here is a 7 passenger enclosed car which has had very careful attention in the hands of the original owner. It is mechanically in very good condition and presents a good appearance. The fenders, upholstery, and tires will bear the closest inspection. Equipped with two spare tires, front bumper, and other extras. An attractive bargain at $500.

MARMON "34" TOWN CAR. THIS IS A bargain for the person desiring a car of this type. It is upholstered in a beautiful shade of gray worsted and the interior appointments are almost like new. The driver's seat is equipped with a set of tight curtains for extreme weather. Paint is in very fine condition and wire wheel equipment adds to the generally fine outward appearance. The passenger compartment seats 5 persons comfortably and is equipped with foot hassocks and vanity cases. Other equipment includes spare wheel, spare tire, motometer, and stoplight. An attractive car at $1,000.

CADILLAC 8, TYPE 57, PHAETON. This is an unusual car for the particular buyer. It is painted a beautiful shade of Cadillac blue and upholstery and top are in almost new car condition. Mechanically it will suit the most fastidious. Wire wheels add much to the snappy appearance of this 7 passenger sport model. The equipment is very complete and includes spare wheel, spare tire, tire cover, stoplight, front bumper, fender mirror, and radiator cover. Price $1,150.

PIERCE-ARROW 1920 CHUMMY ROADSTER with winter enclosure. The extraordinarily fine appearance of the paint and equipment of this car will immediately attract the particular buyer. It is painted a battleship Gray set off with black and white stripes. Upholstery is covered with a fine set of seat covers and the plate glass winter enclosure gives full protection for cold weather driving. Tires are excellent and good for many thousands of miles more. There is a luggage compartment under the rear deck. Equipment includes spare tire, spotlight, front bumper, etc. Special for this sale at the very low price of $2,200.

Your present car can be applied on the purchase price.

CADILLAC MOTOR CAR CO.,
CHICAGO BRANCH,
2301 MICHIGAN-AV. CALUMET 4841.

WILLS SAINTE CLAIRE

WILLS SEDAN—'22.

You cannot find a more beautifully appointed automobile than this late model Wills Sedan. It is a close coupled job that seats 5 very comfortably and there are also 2 auxiliary seats that fold flush into the rear of the front seat. The upholstering is the very finest velour, the paint is under 4,000 miles. It is still like new. The paint, which is dark maroon, is perfect. The upholstery and upholstery are O. K. Current model Stearns-Knight at a big saving. $1,400.

HUPMOBILE 1921 TOURING. We have put this car through our shops and overhauled it completely and have refinished it in the paint shop. Your choice of paint is optional. The cord tire equipment is the best. The car is fully equipped with extras. $550.

COLE EIGHT SEDAN 1920 7 PASS. This is one of the best sedan values we have ever offered. It is in mechanical condition that we consider very good. It has 5 Goodrich Silvertown Cord tires, tire cover, Hartford shock absorbers, heater, and other extras. The upholstery is exceptionally well preserved and the body and fenders are without dent, mark or scratches. It will be carefully used by an experienced driver and kept up in the finest condition at all times. At only $1,000 this is a value rarely to be here over night. $1,000.

OPEN SUNDAYS.

EXCHANGED CAR DEPT. 2D FLOOR.
VICTORY 3900.

APPERSON EIGHT, 1921—FOR SALE—Seven passanger sedan, in good condition. CHARLES W. LEHMANN, Elgin, Illinois.

APPERSON—SEDAN, '22; PRACTICALLY TO close out; sac. for $2,000. Kenwood 5200. Dr. Brown.

Auburn Late 1921 Tour.

Refinished, brand new Burbank top and air tight side curtains, equipment consists of silver body rails, spot lamps, stoplight, bumper, cord tires, etc. Cost $4,000 when new. Is in A-1 condition. Will sell for $1,500. Terms. Open evenings until 10 and Sunday, 2810 W. Madison-st.

AUBURN—SEDAN, '22, DRIVEN 8,000 MI. New cord tires; mech. perf. 3854 Madison.

BUICK—1920; 5 PASS.; REX WINTER TOP; guaranteed; mechanically perfect; recently refinished; real bargain.
FAGET BUICK CO.,
3900 Grand-blvd. Douglas 0632.

BUICK 1920 TOURING.

Run only 11,000 mi.; 5 cord tires; lots of equipment; like new car; $450; terms. Open evenings until 10. 2810 W. Madison.

BUICK 1920 TOURING.

Run only 11,000 mi.; 5 cord tires; lots of equipment; like new car; $450; terms. Open evenings to 10 and Sun. 2810 W. Madison.

BUICK—6-1918 COUPE, $375; IN SPLENdid condition and extras; private owner; can be seen at Terminal Garage, 4464 Broadway, or call Sunny 2736 before 11, or after 1 Sun. Owner.

NASH SIX 1919 TOURING. Good running condition; 5 good tires, motometer, upholstery, top, etc., O. K. Special bargain. $285.

CHEVROLET 490 TOURING, 1920. Has very good paint, tires, and upholstery. This car is in wonderful shape mechanically, as it was given very excellent care by the owner and is a car that we highly recommend. Price on this just recently reduced from $300 to $200.

CHEVROLET 490 1921 TOURING. This car is in wonderful condition. Has good paint, upholstery, tires, and runs like new. Cannot be equaled in the city at this unusual price. Reduced from $350 to $225.

CHEVROLET 1922 UTILITY COUPE. Run 8,000 miles. In very good condition. Just overhauled in our shops and refinished Purple Lake. Tires and upholstery in first class condition. Has wheel lock, etc. This car a very special buy at $375.

BUICK ROADSTER, 1920. Refinished, overhauled; 4 good oversize tires. Upholstery in very good shape; top like new. This car a wonderful buy at $340.

Chicago Chevrolet Sales,
Terms. Open Sundays, Evenings.
2612 MICHIGAN-AV. VICTORY 8282.

FORDS—FORDS—FORDS—
BLOOD MOTOR CO.,
6047 Cottage Grove-av.

1920 Ford Coupe, ex. cond.....$250
1921 Ford Coupe, many extras.....250
1921 Ford Coupe, bargain.....250
1917 Ford Coupe, new paint.....125
1921 Ford Coupe, new tires.....275
1920 Ford Rds., starter, slip-on box.....175
1922 Ford Rds., dem., slip-on box.....125
1920 Ford Light Del. str., dem.....150
1920 Ford ton chassis.....75
1917 Ford Tour., bargain.....75
1918 Studebaker Tour., new top and tires 150
CASH OR TERMS.

W. V. Faunce Motor Co.

OLDSMOBILE DISTRIBUTORS.

1920 Buick, 5 passenger touring; original paint; excellent tires, fully equipped; perfect mechanically; one of our daily bargains; $450.

1920 Oldsmobile touring, with plate glass winter sides; excellent mechanically; front and rear bumpers; equipped with good tires; spotlight, spare tire and lock; $600.

OPEN SUNDAYS AND EVENINGS
2030 So. Michigan-av. Calumet 4229.

BARGAINS.

1922 light 6 Studebaker sedan.
1922 Studebaker light 6 touring.
1922 Chandler Dispatch demo.
1922 Durant tour. demo.
1921 Willys Knight tour.
1920 Hupmobile tour.
These cars are all new in appearance and mechanically perfect. 3201 W. North-av. Belmont 7027.

FIRE SALE.

Bargains in used cars closed and open, slightly damaged by water. ENGLER AUTO CO., Temporary Quarters, 2319 State-st.

Peerless-Chandler-Hupp.

North Side Dealers. GEORGE MARQUETTE MOTOR SALES CO. 5971 Ridge-av. at Clark-st. Sheldrake 4800-4801.

TWO HIGH GRADE CHASSES, FULLY equipped and in running order; cost $3,000 each; run less than 800 miles; $300 takes the two. 3137 Broadway. Ph. Edgewater 7464.

YELLOW CAB—MODEL D—
4632 Champlain-av. 1st sat.

AUTOMOBILES—GASOLINE.

PACKARD

HUDSON TOURING LIMOUSINE, 1921 MODEL. This smart appearing 4 passenger enclosed car has been in storage a good deal of the time and consequently has had very small mileage. It is most completely equipped with special bumper, heater, motometer, clock, luggage carrier on roof, etc. The interior is upholstered in blue broadcloth and of course, looks like new. Excellent cord tires are also included. $1,250.

CHANDLER DISPATCH 1921 MODEL. This car has been thoroughly overhauled in our shops, repainted in dark blue, and can not be distinguished from new in any way. It is very completely equipped and will render entirely satisfactory service for a long period of time. A value such as this is rarely offered in the used car market; $700.

CADILLAC 8, TYPE 61, TOURING—This is the current model car. It is in exceptionally fine condition throughout. Finished in standard Cadillac green. Most completely equipped with bumper, 2 spare tires, tire covers, motometer, etc. Mechanically the car will bear a most rigid examination. Specially priced for show week at $2,250.

PACKARD TWIN SIX TOURING, MODEL 1-35. This high class touring car can be purchased at a marked saving in price. It is in first class mechanical condition, is painted in Dark Blue, and carries a good deal of extra equipment, such as seat covers, spotlight, bumper, spare tire and cover, etc. Body is of the touring type, with divided front seats which allows the passengers to change about at will when touring. $500.

PACKARD TWIN SIX LIMOUSINE SERIES 2-35. This car is equipped with a special custom built body by C. P. Kimball & Co. of this city and is in excellent condition throughout; well painted in dark Brunswick green, upholstered in imported whipcord, and is an extremely high class, distinctive car in every respect. It is a wonderful value at our price of $1,500.

PACKARD TWIN SIX CABRIOLET. This is a current model Packard chassis and has been mounted on a custom built 4 passenger Cabriolet body by C. F. Kimball & Co. of Chicago. It is a very high class and exclusive car and will appeal particularly to the man desiring something out of the ordinary. It has every appearance of new throughout and will be sold with the standard Packard warranty and service. The color combination is Dark Brunswick green with black running gear and fenders, and the equipment includes new Royal Cord tires. It is specially priced at $3,500.

PACKARD MOTOR CAR CO.,
OF CHICAGO.
2357 S. MICHIGAN-AV. CALUMET 7400.
Milwaukee, Wis., branch, 35th and Grand.

Allison-Rood Company

2318 Michigan-av.

Winton Columbia

FRANKLIN TOURING, 1920. This car is in such wonderful condition throughout that we can highly recommend it to any one looking for a light, high grade touring car. It is refinished in dark green, and presents the appearance of new, and mechanically performs as good as it did when new. Top and upholstery perfect. Has 5 new cord tires, 5 wire wheels, tonneau windshield, and other extras are included; all year car that is easy riding and easy to operate. Price $2,200.

LINCOLN 7 PASS. TOURING CAR. This car has been driven less than 10,000 miles and has been very carefully used. It has had our usual rigid mechanical inspection and it will carry our new car warranty. Equipped with excellent cord tires and complete line of accessories. It has the original finish, which is in exceptional condition. Price $2,250.

1122 Hollywood-av. Sunnyside 2222.

CADILLAC — 59 PHAETON, REPAINTED and with new tires; has always had the best attention and has covered very low mileage; mechanically it is A1. having just been thoroughly overhauled by the Cadillac company; upholstery is like new; equipped with spare tire, tire cover, bumper, stepplates and other extras. Can be seen between 8 and 5 Sunday. For immediate cash sale, no trade, $1,600. 7227 Fullerton. 6024 Buffalo-av. South Chicago 3058.

CADILLAC—57, DOUBLE LETTER COUPE; the unusually excellent mechanical condition of this car will immediately interest the buyer looking for a long lived dependable car at a very low price; upholstery and paint is completely and fine; tires are all 1,275. 823 Fair Oaks-av. Oak Park. Phone Oak Park 6741.

CADILLAC 59—7PASS. SUBURBAN SEDAN refinished in dark maroon, equipped with 5 Goodyear cords, mechanically perf. This car must be seen to be appreciated; owner has 2 cars, will sell at a very low price. Can be seen at 833 Lafayette-pkwy.

CADILLAC 59 SEDAN.

5 pass., first class cond.; recently overhauled by Cadillac Co.; for quick sale. $2,500. Greenleaf Motor Sales, 7059-61 N. Clark. Rogers Pk. 7047 or Central 2251.

CADILLAC—LATE 1919 MODEL, 7 PASSENger, new California top, with summer side curtains, heater, bumper, spot light, stoplight, automatic windshield wiper, new seat covers, in excellent condition. Call 3945 N. Sawyell.

CADILLAC 8, TYPE 55 VICTORIA COUPE. This car has unusually low mileage, 22,000 miles and has had new tuning gears; has 5 wire wheels, slipcovers, and other added necessories; price, $750. Call Buckingham 2830.

CADILLAC — MODEL 53, MECHANICAL condition, paint, and tires very good. CHARLES LANGE & BROS. CO., 3161 N. Clark-st. Graceland 2826.

CADILLAC — 59, COUPE. SPECIAL BLUE interior; a very fine coupe; owner leaving; will sell very reasonable; see my chauffeur in rear. 4749 Drexel-blvd.

CADILLAC—BROUGHAM 5 PASS. '19, MODEL 57, like new, $1,175; priv. party. Columbus 3233.

CADILLAC—COUPE, MODEL 59, IN EXcond., $1,750. Sheldrake 0888 or Harrison 0420. DECKER.

CADILLAC—1913; WOULD MAKE EXCELlent tow car. 4462 Oakenwald-av.

CADILLAC—COUPE, RUN 16,647 MILES; perfect in every respect; $1,250. Irv. 0900.

CADILLAC — TOUR., TYPE 55, 7 PASS.; PERF. COND., $650. IRVING 5180.

CADILLAC — LIMOUSINE, CHEAP; FIRST class running condition; priv. 3924 Eddy-st.

CASE—1922—7 PASS.

Like new in every respect; driven only 4,000 miles. Business reverses forces me to sell. 1316 W. 71st-pl. Vincennes 4540.

CASE SEDAN.

Will sacrifice for $1,000.
827 E. 47th-st.

CHALMERS—7 PASSENGER SEDAN; NEW tires, spare, just overhauled, worn parts replaced; runs like a new car; paint and upholstering in good shape; first reasonable offer accepted. Phone Mr. Rhamstine or Mr. Cornell, Central 8147 for appointment.

CHALMERS — CABRIOLET, 1917, WIRE wheels; car damaged by fire; will take $90 cash. Call Monday, Wabash 0640. L. J. Cummings.

CHALMERS—TOURING, AI CONDITION; winter enclosure heater; must sell $175. Open evenings and Sunday. Terms or trade. 3739 W. North-av.

CHALMERS—1918, 7 PASS. TOUR.; 1ST class cond. $425 W. 66th-st., Wentworth 6757 after 6 p. m.

CHALMERS—COUPE; FINE MECH. COND.; 5 good cord tires; cheap. 4637 Ravenswood.

Chandler 1920 Sedan.

7 pass

AUTOMOBILES—GASOLINE.

CHEVROLET
$125

Late model 5 pass. tour.; in first class condition. STUDEBAKER SALES CO. OF CHICAGO, SOUTH SIDE BRANCH, 6212 Cottage Grove-av.

Chevrolet Demonstrator.

We will put on sale tomorrow one very fine 1923 490 touring that has been in demonstrating service for only 2,100 miles; its car is perfect and cannot be told from new; cost $583; $363 with our standard guarantee; liberal terms. 4032 Washington-blvd. Humbus 0166.

LEVELAND RDSTR.—1921. LIKE NEW, mech. perf.; $475. Terms. 1871 Madison.

DLE—8. LATE MODEL TOURING; LOOKS like new; has new set of tires, paint and top, rear bumpers, extra tire and wheel, stoplights, etc.; forced to sell; $750. Wellington 7179.

DLE—FOR SALE—1919 SPORT; EXCEL cond.; $375. 4343 Washington-blvd. Aus. 1648.

DLE—8. TOURING 1918; SPLENDID COND. dition; $375. Phone Oak Park 5927.

AVIS—7 PASS. SEDAN. 5 NEW CORD tires; $350. Phone Spaulding 3507.

DODGE,
$595

Late model sedan, like new, bumpers, spotlight and extra tire. STUDEBAKER SALES CO. OF CHICAGO, SOUTH SIDE BRANCH, 6212 Cottage Grove-av.

DGE — TOURING, 1922. LIKE NEW; mileage; engine in excellent condition; ve wire wheels and cord tires, windshield, shutters, front and rear bumpers, ains, jack, Nervelo steering wheel, many extras; good buy for $800. cash or terms. ddress M 354 Tribune.

DODGE—1919, $235.

Tour.; has been run a few thousand miles; a bargain at $235; terms or trade. 5107 N. ark.

DODGE TOUR., '23 MODEL

High hood, latest style; driven a few thousand miles; $100 extras; will sacrifice for $600. terms. STUDEBAKER SALES CO. OF CHICAGO, 2030 Michigan-av. Calumet 1668.

DODGE—4 DOOR SEDAN,

Bargain, cash price, $590. 7712 N. Lla. 1st apt.

DGE—TOUR. 1919. VERY NICE COND. 3 cord tires, Johnson shock absorbers, $175 cash. 5:30 evenings until 10 and Sunday. 310 W. Madison.

DGE—LATE 1922, $650; BARGAIN. like new; guaranteed; 6 bumpers, 6 tires, tubes, spotlight, stop light, rear lock, tools, ains. Owner Oak Park 5532-J.

DGE—SEDAN, 1921; SPARK. CONDITION. ; tires almost new; many extras; $750. Terms trade; open evgs. and Sunday. 3739 W. orth-av.

DODGE SEDAN, '21.

Like new; 60 day guaran.; will sell right. BOURKE, 1332 S. Michigan.

DGE—SEDAN, 1920; 5 WIRE WHEELS; 6 new cord tires; 1st class mech. condition; s and looks like new; $500; terms. 5754 Kenmore. Open evenings.

DGE—TOURING, 1919. CORD TIRES; ills equipped; like new. $265, terms. 560 S. Halsted-st. open evenings.

DGE—SEDAN. PERFECT CONDITION; tires E. K.; bargain for cash. Groot. 2024 ush-av.

DGE—ROADSTER, '21. FINE CONDITION CORD TIRES. LOTS EXTRAS. $385. 2560 S. HALSTED. OPEN EVGS.

DGE TOUR.—'22 FULLY EQUIP'D; LIKE new; run 5,400 mi.; $690; terms. 2560 S. Halsted. Open eves.

DGE ROADSTER — '21. WITH WINTER incl. Kelly cord tires, exactly like new, ers. $4534. 4614 S. Ashland. Blvd. 8778.

DGE TOUR.—LATE '21; GOOD MECH. cond.; 4 brand new tires; must dispose of $385. Call Graceland 4835.

DGE—ROADSTER, 1922 MODEL; FULLY equipped; 5 bargain. 11 W. Austin-av. n Carter's Ink Co.

DGE—SEDAN — '21; 5 WIRE WHEELS; cannot be told from new; bargain; terms s. 4614 S. Ashland. Boulevard 8778.

DGE—BUSINESS MAN'S COUPE; DELIV. ed September; fully equipped. For tails phone Lincoln 4277.

DGE—TOURING; BEST OFFER TAKES. must be sold before 10 o'clock noon. 1406 724-pl. Stewart 0419.

DGE TOUR. — CALIFORNIA TOP; ALL new cord tires; car in perfect condition; 275. 5100 Broadway.

DGE BROTHERS SEDAN—LIKE NEW, '22 series; complete equipment; new spare, ust. Highland Park 2134.

DGE TOUR. LATE MODEL; LOOKS like new; bargain, $300. 1924 Madison-st.

DGE—SEDAN, '21. EXACTLY LIKE NEW, mech. perfect. $1,000. 1811 S. Halsted.

DGE SEDAN—1921. LIKE NEW, SPE cial; $675; cord tires. Columbus 7691.

DGE—1921, LARGE SEDAN, WELL EQUIP ped; cheap. 1419 N. Wells, 4th flr.

DGE—ROADSTER 1921; LIKE NEW 11; E. 55th-st. MR. WOLF. Wentworth 2234.

DGE TAXICAB FOR SALE WITH OR without phone Hayward 7853.

DGE—TAXI: A1 CONDITION; A WON derful bargain. 2437 S. Mich. Cal. 3558.

DGE—CLOSED CAR, $160; A1 CONDI tion. 1412 W. 20th-st.

DGE—TOUR., '20; A1 COND. WITH COM tires and many extras. 6 E. 55th-st.

DGE—TOURING, 1921; LIKE NEW; 6 cord tires, Johnson shock absorbers, $1,117 E. 55th-st. Wentworth 2534.

DGE—TOURING, 1919. EXCELLENT RUNNING cond.; $200 cash or terms. 3415 Madison.

DRT—LATE 1919, FULLY EQUIP., STAN ard spec. wheel and lock, windshield cleaner, new cord tires, extra tire and rim; bar. gain. Ph. Normal 6495 after 6 p. m.

DRT — FINE, AS NEW; A1 COND.; MUST SELL $175; terms or trade. Open evenings and 3739 W. North-av.

DRT—1922 TOURING; LIKE NEW; $650. 3219 W. North-av. Belmont 7045.

DRT — TOURING. WINTER TOP, NEW paint, many extras; $225. 4626 N. Ames.

GRANT—1922 TOURING; A1 CONDITION; has bumper, cord tires, automatic windshield cleaner, 5 good cord tires, and many other extras; a bargain at $750. Call 1910 Montrose-av.

GRANT—TOUR.; PRACT. BRAND NEW; cord. cond. Must sell today; many extras; $700 cash. 3739 W. North-av. Open eve.

GRANT—TOURING CAR; DEMONSTRA tor; run 800 miles; $700. Apply 4440 N. ark-ave.

HUDSON—4 CYL. 5 PASS. LATE MODEL;

extra tire and wings; $350 cash. 7800 ory Island-av. Saginaw 1406.

HUDSON—EXCELLENT CONDITION;

new paint; disc wheels, cord tires; perfect; 50. Nevada 9715.

LGIN TOUR.—'21; MECHANICALLY PER fect; cord tires; finish; biggest snap in city; $375. 4614 S. Ashland. Boulevard 8778.

LGIN—TOUR., '22; A1 COND.; 5 CORD tires; cost new; extras; 6 E. 55th-st.

ESSEX 1922 TOURING.

Run 4,200 mi.; exactly like new; very pref equipped car; $675; terms. Open evenings till 10 and Sunday. 2810 W. Madison.

SEX—COACH, 1923. LIKE NEW; MANY ext.; tots ext.; terms. 6811 S. Halsted-st.

SEX—TOUR., '23. DEMONSTRATOR. LIKE new; lots ext.; terms. 6811 S. Halsted-st.

SEX—TOURING, 1922; WILL SELL CHEAP; 117 E. 55th-st. MR. WOLF. Went. 3234.

SEX—TOUR. IN GOOD CONDITION; SPOKE wheel, bumper, speedometer, starter, demountable rims; $125. TOM O'LEARY, Bargain at $125.

SEX—TOURING, 1923; STARTER, DEM. celer-ay, and Logan-blvd. Humboldt 1940.

SEX—TOUR., 1923; MOTOR NOT 6423200. be seen at 6149 Broadway from 8 to 5 ek days.

SEX—$80 BUYS 1919 TOUR., DEM. RIMS; ht extras; living 4321.

SEX—TOURING; LTD. COND.; NEW TOP AND tenders; best offer. 1852 Lincoln-av.

SEX—TOUR.—LATE '21; GOOD MECH. cond.; 4 brand new tires; must dispose of $385. Call Graceland 4835.

SEX—ROADSTER, 1922 MODEL; FULLY equipped; 5 bargain. 11 W. Austin-av. n Carter's Ink Co.

SEX—SEDAN — '21; 5 WIRE WHEELS; cannot be told from new; bargain; terms s. 4614 S. Ashland. Boulevard 8778.

SEX—BUSINESS MAN'S COUPE; DELIV. ed September; fully equipped. For tails phone Lincoln 4277.

SEX—TOURING; BEST OFFER TAKES. must be sold before 10 o'clock noon. 1406 724-pl. Stewart 0419.

SEX TOUR. — CALIFORNIA TOP; ALL new cord tires; car in perfect condition; 275. 5100 Broadway.

SEX BROTHERS SEDAN—LIKE NEW, '22 series; complete equipment; new spare, ust. Highland Park 2134.

SEX TOUR. LATE MODEL; LOOKS like new; bargain, $300. 1924 Madison-st.

SEX—SEDAN, '21. EXACTLY LIKE NEW, mech. perfect. $1,000. 1811 S. Halsted.

SEX—TAXI: A1 CONDITION; A WON derful bargain. 2437 S. Mich. Cal. 3558.

SEX—CLOSED CAR, $160; A1 CONDI tion. 1412 W. 20th-st.

SEX—TOUR., '20; A1 COND. WITH COM tires and many extras. 6 E. 55th-st.

SEX—TOURING, 1921; LIKE NEW; 6 cord tires, Johnson shock absorbers, $1,117 E. 55th-st. Wentworth 2534.

SEX—TOURING, '19. EXCELLENT RUNNING cond.; $200 cash or terms. 3415 Madison.

SEX—LATE 1919, FULLY EQUIP., STAN ard spec. wheel and lock, windshield cleaner, new cord tires, extra tire and rim; bar. gain. Ph. Normal 6495 after 6 p. m.

SEX—FINE, AS NEW; A1 COND.; MUST SELL $175; terms or trade. Open evenings and 3739 W. North-av.

SEX—1922 TOURING; LIKE NEW; $650. 3219 W. North-av. Belmont 7045.

SEX — TOURING. WINTER TOP, NEW paint, many extras; $225. 4626 N. Ames.

SEX—1922 TOURING; A1 CONDITION; has bumper, cord tires, automatic windshield cleaner, 5 good cord tires, and many other extras; a bargain at $750. Call 1910 Montrose-av.

SEX—TOUR.; PRACT. BRAND NEW; cord. cond. Must sell today; many extras; $700 cash. 3739 W. North-av. Open eve.

SEX—TOURING CAR; DEMONSTRA tor; run 800 miles; $700. Apply 4440 N. ark-ave.

HUDSON—4 CYL. 5 PASS. LATE MODEL;

extra tire and wings; $350 cash. 7800 ory Island-av. Saginaw 1406.

HUDSON—EXCELLENT CONDITION;

new paint; disc wheels, cord tires; perfect; 50. Nevada 9715.

LGIN TOUR.—'21; MECHANICALLY PER fect; cord tires; finish; biggest snap in city; $375. 4614 S. Ashland. Boulevard 8778.

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SEX—TOUR., '21; $175; STARTER, EXT cord tires, 1-3 down. 3431 Irving Park.

SEX—SEDAN, 1922. LIKE NEW; RUN very little; bargain. 2411 Milwaukee.

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SEX—TOURING, 1923; EXC. COND. $340. Call Sunday. 5549 N. Sheridan-av.

SEX COUPE—1922 MODEL; MUST SELL. 4448 N. Sawyer. Irving 3316.

SEX TOUR.—BEST BARGAIN IN TOWN. $125. Terms. 220 S. Homan-av.

SEX SEDAN—'22. PERFECT THROUGH out; extras $375. 3415 Madison. Cond. 1-3.

SEX—COUPE, 1923; EXCELL. CONDIT. ; extras; $400. Ph. Keystone 0003.

SEX—SEDAN, 1921. GOOD TIRES. GOOD cond.; $325. 6945 East End-av.

SEX TOURING—'21. STARTER. DEM. ord. fine shape. $165. Tel. Highland Pk 1202.

SEX—COUPE, '20. MANY EXTRAS; $245; 1-3 down. 5537 S. Halsted.

AUTOMOBILES—GASOLINE.

FORDS!

ITS 60 DAY GUARANTEE PROTECTS YOU. CASH OR TERMS.

SEDANS, COUPES, TOURINGS, ROADSTERS AND TRUCKS.

We have 150 bargains all models; all kinds. Come down today and take your pick of any of these cars. Don't delay.

CHICAGO FORD EXCHANGE

1410 Michigan-av. Open until 8 p. m.

FORD SEDAN
$410

Here is an exceptional buy in a tight closed car that has been refinished and is in good mechanical condition. Equipped with good tires. Must be sold at our price.

REO MOTOR CAR CO. OF CHICAGO, INC., 2431 Michigan-av. Calumet 6050.

FORD COUPE
$305

Refinished and in excellent mechanical condition; equipped with good tires. An excellent car at our price.

REO MOTOR CAR CO. OF CHICAGO, INC., 2431 Michigan-av. Calumet 6050.

FORDS—150—FORDS
1-3 DOWN, BAL. MONTHLY.
RILEY FORD MARKET,
2039 Milwaukee-av.

FORDS.

Late spring, tourings and roadsters, in good condition; very cheap; balance monthly. All very cheap; very good condition. Some are

RASHELL MOTOR CO. Dealer Brothers Motor Vehicles, 2347 Milwaukee. Calumet 7300.

FORD COUPE, 1921,
$295

2 seas., used very little and is in excellent condition. STUDEBAKER SALES CO. OF CHICAGO, 2030 Michigan-av.

FORD—1923, LATEST STYLE TOURING; 1 slanting windshield, starter, demountable rims, big wheel, rad. cover, heater, rubber mats, many extras; just like new; for old; runs perf.; rare barg. $295 or cash sale; will take $100 down. Owner, 2c.

FORD—'21 COUPE, WITH STARTER, DEM. rims, bumpers, dome lit., lock wheel, rad. cover, trunk rack, rear mirror, heater, other extras; this auto. is not a scratch on outside; running; fine little outfit; sell or trade; will give time. Owner, 6745 Harlem-av.

FORD—SEDAN, LIKE 1 DAY OLD; LATEST style; velvet upholstery and window lifts, starter, heater, locking steer. wheel, rear bumper, spare tire, tube and rim, all new; must sell; will sacrifice for $500. Phone Monroe 6930.

FORD—1921 SEDAN; STARTER, DEM. rims, lock wheel, spotlt., shock abs., bumpers, cord covers and extras. Can hardly tell from new. Shows good care. Will refuse $550 for quick offer. Owner, 4357 Irving Park-blvd. Phone 2785.

FORD—TOUR., 5 MILLION MOTOR; WIN ter top, 5 good cord tires, wooden run. boa.; spare, headlight, full set tools, 5 ex. tires; motor perfect; will prove it; no reas. offer refused; will sell today. Ph. Irving 3923 N. Hamlin.

FORD—SEDAN, 1923; STARTER, DEM. rims, rear bumper, 5 million motor number. Has very little use; uphol. and windows, bumpers, rear whl. and lock, spot lt., etc. See it here before you buy one. 6948 Harvard-av. Stewart 5783.

FORD—COUPE, 1922; HAS EXHILERATOR, starter, dem. rims, balloon cord covers, 2 bumpers, spare tires, etc., in splendid condition. Bargain, $395. 1716 Wentworth-av. LAMB BROS., CO., 2625 Michigan-av. Spaulding 0235.

FORD SEDAN, 1922.

Late starter, dem. rims; lots of equipment; new; $350; terms. Open evenings until 10 and Sunday. 2810 W. Madison.

FORD COUPE

1921; mech. perfect; good tires; good motor; leave for California; $295 cash. Call 3451 Archer-av. Boulevard 0166.

FORD—TOUR., 1921; STARTER, DEM. rims, lots extras; car in perfect condition; $275. 5100 Broadway.

FORD—TOURING, 1919; GOOD MECH. cond.; 4 brand new tires; must dispose of $385. Call Graceland 4835.

FORD—ROADSTER, 1922 MODEL; FULLY equipped; 5 bargain. 11 W. Austin-av. n Carter's Ink Co.

FORD—SEDAN — '21; 5 WIRE WHEELS; cannot be told from new; bargain; terms s. 4614 S. Ashland. Boulevard 8778.

FORD—BUSINESS MAN'S COUPE; DELIV. ed September; fully equipped. For tails phone Lincoln 4277.

FORD—TOURING; BEST OFFER TAKES. must be sold before 10 o'clock noon. 1406 724-pl. Stewart 0419.

FORD TOUR. — CALIFORNIA TOP; ALL new cord tires; car in perfect condition; 275. 5100 Broadway.

FORD BROTHERS SEDAN—LIKE NEW, '22 series; complete equipment; new spare, ust. Highland Park 2134.

FORD TOUR. LATE MODEL; LOOKS like new; bargain, $300. 1924 Madison-st.

FORD—SEDAN, '21. EXACTLY LIKE NEW, mech. perfect. $1,000. 1811 S. Halsted.

FORD—TAXI: A1 CONDITION; A WON derful bargain. 2437 S. Mich. Cal. 3558.

FORD—CLOSED CAR, $160; A1 CONDI tion. 1412 W. 20th-st.

FORD—TOUR., '20; A1 COND. WITH COM tires and many extras. 6 E. 55th-st.

FORD—TOURING, 1921; LIKE NEW; 6 cord tires, Johnson shock absorbers, $1,117 E. 55th-st. Wentworth 2534.

FORD—TOURING, '19. EXCELLENT RUNNING cond.; $200 cash or terms. 3415 Madison.

FORD—LATE 1919, FULLY EQUIP., STAN ard spec. wheel and lock, windshield cleaner, new cord tires, extra tire and rim; bar. gain. Ph. Normal 6495 after 6 p. m.

FORD—FINE, AS NEW; A1 COND.; MUST SELL $175; terms or trade. Open evenings and 3739 W. North-av.

FORD—1922 TOURING; LIKE NEW; $650. 3219 W. North-av. Belmont 7045.

FORD—TOURING. WINTER TOP, NEW paint, many extras; $225. 4626 N. Ames.

FORD—1922 TOURING; A1 CONDITION; has bumper, cord tires, automatic windshield cleaner, 5 good cord tires, and many other extras; a bargain at $750. Call 1910 Montrose-av.

FORD—TOUR.; PRACT. BRAND NEW; cord. cond. Must sell today; many extras; $700 cash. 3739 W. North-av. Open eve.

FORD—TOURING CAR; DEMONSTRA tor; run 800 miles; $700. Apply 4440 N. ark-ave.

FORD—4 CYL. 5 PASS. LATE MODEL;

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AUTOMOBILES—GASOLINE.

HAYNES COUPE
$1,100.

1921, model 47. Haynes coupe. This car is another of our unusually good offerings. They never last more than a day. We have just refinished it in a beautiful maroon color, with black fenders and trimmings. The tires are in very good condition and the upholstering has been well protected with finely tailored seat covers. The equipment includes clock, motometer and bar. heater, windshield, clock, spare tire, etc.; specially priced. Inspect this car early and use your own judgment.

TRIANGLE MOTORS, INC.,
2299 S. Michigan-av. Calumet 6813.

HAYNES SPORT
$625

Model 45. Refinished and in good mechanical condition. Full equipment, including disk wheels, 5 tires, motometer, etc. An excellent value.

REO MOTOR CAR CO. OF CHICAGO, INC., 2431 Michigan-av. Calumet 6050.

HAYNES — BROUGHAM 5 PASS. COUPE. 1922. $1,375; cost $4,500; Bilex bumpers, new tires, 2 spotlights, heater, clock, mirrors, etc. Going local, account of family. 213 N. Central-av., 3d apt. Austin 2537.

HAYNES—TOUR.; WAS A SHOW CAR IN 1920. Has 2 speedometers, 2 clocks, wire wheels, 6 cord tires, bumpers, and other extras. A real bargain; terms. 6 E. 55th-st.

HAYNES — BARGAIN: SACRIFICE MY brand new Haynes coupelet; run 2,000 mi.; fully equipped; $1,500. See at 5442 Southport-av., or Ph. Buckingham 6880.

HAYNES—SEDAN; MUST SELL, $250; $75 down, bal. monthly; good running order. 6922 Elizabeth-st. Ph. Vanburen 0452.

HAYNES—SPORT, '22; DRIVEN 5,700 MI.; like new; ext.; terms. 6811 S. Halsted-st.

HAYNES—$900 BUYS 1921 COUPE; COST $3,200. Hoefner, 5007 N. Ashland-av.

H. C. STUTZ—COUPE, 1922. RUN 400 miles; same as new; $1,000 below cost. Ph. Irving 3724.

HUDSON 6140 TOURING—THIS IS A 5 OR 7 pass. 6 cylinder car, refinished in green and black, and is in excellent mechanical condition. Easy to handle, easy riding, and a very dependable car. This car can be bought for a song, so don't overlook this buy. Phone BROOKFIELD 1273-W.

HUDSON—1921; 4 PASS. SPORT; RUN 8,000 miles; in exceptionally fine order; 4 all cord tires; original finish; upholstery, top and curtains like new; car shows careful use in every respect; for immed. disposal, $750; will arrange time; call owner. Residence, 2559 E. 72d-st., nr. S. Shore-dr. Ph. S. 8.7203.

HUDSON 1922 COACH.

Run 1,600 mi.; with new car guarantee; $1,350. Terms. Open evenings until 10 and Sunday. 2810 W. Madison-st.

HUDSON—COUPE, 1922 MODEL. FULLY equipped, spare tire; operated about 5,000 miles; $1,600; excellent condition. Address D 182, Tribune.

HUDSON—SEDAN, 1921; 7 PASS.; $985; NEW tires, seat covers, mirrors, heater, etc.; $2000 set Westinghouse shock absorbers; leaving for Florida; sac. 5667 W. Lake-st. 1st.

HUDSON—SUPER SIX SEDAN; FINE CONdition; few hundred dollars cash takes it. Apply 2147 Thomas-st.

HUDSON—COACH, 1922; RUN VERY LITtle; in very fine condition; must sell to reach arrange terms. 6835 Ingleside-av.

HUDSON—COUPE, 1919; GOOD CONDIT.; $450. THOMAS, 7154 Greenwood-av. Ph. Rog. Park 3101.

HUDSON—LIMO., MODEL J; WILL MAKE splendid taxicab; $500 cash or time. E. V. TRAINOR. Fairfax 0281.

HUDSON—1920 SPORT, BRAND NEW CORD tires; just been overhauled; $635. 1328 S. Michigan. Calumet 7231.

HUDSON — COACH, DEMO., '23 MODEL, fully equipped; considerable saving. 2909 Lawrence-av. Keystone 1790.

HUDSON—COACH, 1923. WITH CHAIN motor, in wonderful cond. throughout; see this at $1,250; terms. 6835 Cottage Grove.

HUDSON—1921 SPORT, 6 CORD TIRES, AI mechanical cond., $675. 6525 Cottage Grove.

HUDSON — 6 CYL. TOUR.; CONTL MOTOR; 1377-S. CLOPPER. 1st floor.

HUDSON—CABRIOLET COUPE, $350; CAR part trade. Nevada 5334. Seeley 3698.

HUDSON—COUPE, 1921; JUST LIKE NEW; many extras; bara.; terms. 6811 S. Halsted.

HUDSON—SUPER SIX, 7 PASS.; A1 COND.; 3 new tires; must sell at sacrifice. Ken. 7697.

HUDSON—COACH, '22; WONDERFUL CAR. Can't be told from new; terms. 6 E. 55th-st.

Hupmobile Roadster

1920 model. This car has a reputation of being the most dependable car on the market today. If you are looking for economy, low upkeep expense, easy handling, sturdiness, and good looks, see this car. Only $350.

THE GAMBILL MOTOR COMPANY, Branch, 840 W. 63d-st., near Halsted.

HUPMOBILE TOURING.

Delivered in June, 1922; fully equipped; two bumpers, shock absorbers, chains, approved lock, spotlight, stoplight, mirror, visor, fine grade cord tires, wind shield, has run 5,000 miles; perfect condition; $825. Phone Sheridan 4359, or call at 6114 N. Paulina. A real bargain if you want a Hupmobile. No dealers.

HUPP—1922 COUPE.

Has low mileage and in excellent condition throughout.

HUPMOBILE—SEDAN; $350 cyl. 5 pass.; 5971 Ridge-av. Sheldrake 4800.

HUPMOBILE 1922

Tour., looks and runs like new. Will sacrifice for cash or terms to responsible party. Can be seen at 3220 Sheffield-av.

HUPMOBILE 1923

Demonstrator, lots of extras, new car guarantee,

HOUSEHOLD GOODS.
Central.
FINE FURNITURE
At lowest cost. Most remarkable furniture sale in our history.
Buy now for future delivery, as furniture prices are advancing in cost.
Why not buy the well known high grade guaranteed GRAND RAPIDS FURNITURE CO. quality furniture direct from factory to you for cash.
For many years we have been supplying cash buyers with exceptionally high grade furniture at prices much lower than usually asked for ordinary furniture. Now, in our furniture sale, we are offering the newest, the most up to the minute designs, unequaled anywhere in Chicago. You will be amazed at this low prices and the many wonderful designs to select from and if you seek durability and comfort at remarkably low prices you will find just exactly what you have been looking for. By all means come in and see this wonderful showing today at a
SAVING OF 50 TO 75%.
$250 Value 3 pc. overstuffed parlor suite, upholstered in tapestries, damask, and velour. Special at.....$129.50
300 Value 3 pc. overstuffed parlor suite. Special at..... 119.50
250 Value cane parlor suite of 3 pieces, including settee and bolster. Special at..... 118.50
200 Solid walnut oblong dining suite of 7 pcs. Special for this sale.. 68.75
300 Genuine American walnut or mahogany bedroom suites of 4 pieces. Special at..... 125.00
525 Genuine American walnut or mah. bedroom suite of 4 pieces, or will separate; has dustproof construction with 50 inch dresser. 4 piece at..... 199.50
110 9x12 Royal Wilton rug, special at..... 65.00
We advise buying now for future delivery.
Special attention given to out of town orders. Packing and shipping free of charge.
Grand Rapids Furniture Co.,
430-432 S. WABASH-AV.
Largest Cash Furniture House in America.
Open evenings till 9 o'clock.

THIS WEEK
We are clearing out all samples from our showroom: some from factories at 50 to 75% under; and getting ready for new lines. Some of the new lines, which will be exhibited at the wholesale, also in our place. If you are in the market at present to buy furniture you have the best opportunity.
3 piece parlor suite, regular $275, at $199. Also 3 piece bedroom set with four end bed, regular price $170, at $79.50; 7 piece walnut dining room set, regular $125 value, $49.75; also 4 rooms of furniture worth $700, special for this week, $299.
$35.50 mahogany spinet desk, special at $14.95.
3 piece genuine mohair, regular $395 value, special at $199.50.
Open Tuesday, Thursday, and Saturday evenings.
Western Factories Furniture,
518 Wabash-av.

Grand Rapids Furniture Co,
432 S. Wabash-av.
Why go elsewhere when you can buy the well known high grade Grand Rapids Furniture Co. quality furniture direct from factory to you at a saving of 50 to 75 per cent. Following is a special room outfit, consisting of large overstuffed velour parlor set of 3 pieces, loose spring construction, with back, arms and spring edge, worth $350; large mahogany davenport-library table, worth $275; genuine American walnut bedroom suite with spring and mattress, worth $185; solid walnut oblong dining table with 6 high back cane chairs, worth $200; porcelain kitchen table and two white chairs; will take $375 for all, or will separate; will hold for future delivery if desired. Open evenings till 9.

MANUFACTURERS' SAMPLES OF WILTONS, Velis, and Axminster Rugs; also Chinese rugs at very low prices. Large assortment of patterns and sizes.
508 S. Wabash-av., 5th Floor.

A. B. C. ELECTRIC WASHERS FOR SALE at factory prices. Demonstrators at $75 to $125 cash. Terms if desired. Call at Warehouse, 5th floor, 325 W. Ohio-st. Phone Randolph 7931.

OVERSTUFFED SETS IN BEAUTIFUL MOHAIR, velour, and tapestries; all colors; prices range from $90 to $165 per set. KELLY & HASSETT, 8 S. Madison. Suite 413

FOR SALE—70 YARDS BEST INLAID LINOLEUM, $3.75 value, for $1.25 per yd.; 2 rugs also. Call at Room 756, 208 S. La Salle-st.

FOR SALE—FOUR VALUABLE OIL PAINTINGS; must be sold at once. Bryden Art Gallery, 317 S. Wabash-av.

FOR SALE—GENUINE PERSIAN SARAPI rug, size 12x15; wonderful bargain. TABLEAU BROS., 217 S. Wabash-av., 2d.

THREE PIECE OVERSTUFFED LIVING room suite, $170 value, $129.50. LETTER BILLY STORES, Van Buren and State-st.

RARE CARRIAGES, FACTORY SAMPLES; at 50% reduction. Ph. Monroe 0497.

FOR SALE—GAS RANGE, IN GOOD COND. Price $25. 536 N. Clark-st.

South Side.
Clearing Out at Sowing of 50%
Thousands of pieces of new walnut, mahogany and oak parlor sets, dining room and bedroom suites, cedar chests, heating gas and coal stoves, rugs, linoleums.
AMERICAN STORAGE
1434 E. 63d-st.

KESSEL BROTHERS,
Unclaimed Storage Sale.
Furniture, rugs, stoves, pianos, Victrolas, etc.
Special attention to out of town buyers.

COMB. RANGE, $60; 2 RUGS, $15-$20; 3 pc. parlor suite, $35; heater, $20; 9x12 rug, $8; per sec., $10; stair carpet, $15; bassinet and hdl., $8; 2 oil heaters, $5; rockers and hdl., utensils, chp. Atlantic 1415.

FURNITURE OF 5 RM. APT. AND SUN parlor, beautiful and complete, including grand piano and victrola; almost new; available; not separated. 5303 Woodlawn-av. Hyde Park 2196.

SEVERAL MAHOGANY BEDS WITH BOX springs and fast mattresses, also several sets of fine mahogany furniture, all in good condition. Plaisance Hotel, 6000 Stony Island-av.

DUNCAN PHOE WALNUT BEDROOM suite, bed, dresser, chiffrobe, vanity and table, 1 day old; will sell at wholesale price; $850. 6536 Harvard-blvd. 2d. Drexel 1803.

JACOBEAN CHAIR; SELL WILTON RUG 9x12, 2 ¾ satin brass bed, box spring, mat.; full size brass bed, other pieces. 7206 Yates-av. Phone Stony Island 1354.

FURNITURE 6 RM. APT.; WILL SELL rest, incl. 3 Wilton rugs, dining and bedrm. suites, Victrola, lamps, rugs, suite of floor lamps, brass bed; will sep. 4957 Michigan-av.

STUFFED PARLOR, DINING AND BEDR. furniture, Victrola, lamps, rugs, dabed; big bargain if sold at once; all or sep. 5934 Indiana. Englewood 6359.

BEDROOM SET, 5 PIECE; BEAUT. MAH. Brunswick phonograph, incl. 48 records; like new; piano, 32 rolls; library table; all in A1 cond.; very reas.; will sep. 6211 Drexel-av.; 1st apt.; 2 to 3 p. m. GAS STOVE, $40; 9x12 rug, $8; dining set, $60; sun parlor set, $35; washing machine, $25. BRYANT, 711 E. 63d-st. Phone Fairfax 2841.

FOR SALE—BRASS BEDS, DINING ROOM set, wicker furniture, rug, etc.; will separate. 4312 Michigan-av., 3d apt.

EXCLUSIVE PERIOD ELECTRIC PHONOgraph, Orient. rugs, liv. and bedroom fur., lamps, mirrors, etc. Drexel 0270.

FURN., KITCHEN, APT., 3 SHORE DIST., 4 bedrm. 3 bargains. 6024 Paxton-av., 1st flat. Phone Midway 2024.

ELABORATE PERIOD DIN., LIV., BEDRM. furn., Mah. mosaic inl. elec. phone, Orient. rugs and mir. Ken. 1968.

$1,250 CASH TAKES 5 RMS. OF LOVELY new furniture and furnishings. Call Fairfax 6590.

5 ROOM FLAT FOR CHARGES, $137; ALSO large amount of odd pieces from storage. ROOM 347, 59 East Van Buren.

ICEBOX, $10; SINGER SEWING MACHINES, sur., $15, $18, $20, $33; easy credit terms. 2230 S. State-st. Victory 0420.

BED AND OVERSTUFFED PARLOR SUITE. Singer cabinet, kitchen cabinet, other goods. 7220 Ridgeland-av. Saginaw 0318.

FURNITURE—9x12 AXMINSTER RUG, tan and blue, like new. Call after 10 a. m. Sun.; very reas. 6036 Woodlawn, Apt. D. 3d.

ORIENTAL RUGS, ANTIQUE OAK AND PUR., inc. cary chest, tables, desk, Boh. glass, piet. etc. 3534 Prairie-av., Apt. 8, after 2.

THONET BROS. PARLOR CHAIRS AND rugs. 6708 Kenwood-av. H. F.

KERSHAW DAY FROM ART COLLECTION. Regis. 2245 2946 Prairie.

FOR SALE—FURNITURE, RUGS AND DAY bed. 5132 Prairie-av. 2d.

FOR SALE—4 ROOMS FURNITURE, COMbination gas and coal stove, 5 years old. 5938 Calumet-av., 3d floor, store.

DARK BLUE REED BABY BUGGY, FOR sale. 151 W. 57th-st. Normal 5151.

BOUDOIR LAMP AND FLOOR LAMP WITH silk shades; $17.50. Atlantic 1710.

ORIENTAL RUG, TAPESTRIES AND WICKER furn.; other articles. Beverly 1289.

FURN. 5 RM. COMP. WITH LEASE AND range; $400. 5464 University, 1st.

FURNITURE FOR SALE—SUNDAY; BARgain. 22 E. 58th. 3d fl.

GOOD KERMANSHA RUG, 9.6x14 FT. 1210 Hyde Park Blvd. Oakland 6730.

LEATHER PARLOR SUITE FOR SALE— Cheap. Kedish. 308 E. 53d-st.

SOLID OAK DIN. RM. SET, MUSIC CABinet, Victrola, 7028 Stale-av. Sheridan 1623.

FOR SALE—BABY CARRIAGE, $15; BIRD'S eye maple bedrm. rocker, $5. Dorch. 8755.

DIN. RM. SET, 9 PIECE PARLOR SET, hand painted china, rugs. 4354 Prairie, 3d.

OAK LIBRARY TABLE, 3 LIV. RM. CHAIRS, leather seats, $30. West. 4385, 366 E. 59th.

MAHOGANY LIBRARY TABLE. FRANK, 6606 Merrill-av. Sidney 6086.

ROUND OAK DINING RM. TABLE, EXCEL. condition; very reas. Stewart 9197.

FOR SALE—DAVENPORT, SLIGHTLY USED. Republic 0172.

PULLMAN REED BABY CARRIAGE; GOOD cond.; $10. 328 Garfield-av. Apt. 14.

REED BREAKFAST SET, AND BEDRM. suite, 4451 Vincennes-av. Drexel 1354.

MAH. DIN. TABLE, CHAIRS, BUFFET, other articles. 4710 Woodlawn-av., 2d.

LARGE GAS RANGE FOR SALE CHEAP— Milw. 7711. 5721 Kenwood-av.

TWO THREE QUARTER BEDS, 1315 MADison Park. Call Kenwood 6240.

REED BUGGY AND BASSINET FOR SALE cheap. 7841 Merrill-av.

ROLL TOP OFFICE DESK, CHAIR; OTHER household goods. 6024 Kimbark-av. Low.

HOUSEHOLD GOODS.
South Side.
FURNITURE RUGS
FACTORY SAMPLES FROM THE JANUARY EXHIBITION AT BIG REDUCTIONS.

VALUES	SALE PRICES
$400.00 O'Stuffed Davenport, Chair, and Fireside Chair. Removable Spring Cushions. Frames beautifully carved, upholstered in Finest Mohairs. at.	$240.50
250.00 O'verstuffed Davenport, Chair, and Rocker. Removable Spring Cushions. Velours or Tapestry.....	129.50
215.00 Mahogany Cane Davenport, Chair, and Rocker. Removable Spring Cushions. Pillows and Bolster Rolls. Velours. Big bargain.....	119.50
25.00 Mahogany Davenport Tables.	16.75
22.50 Mahogany Spinet Desks.....	15.75
245.00 7 Pc. Antique Walnut Italian Dining Room Suite, Oblong Table, Solid Walnut Chairs, Upholstered in Velour or Tapestry, complete at.....	124.75
135.00 7 Pc. Antique Walnut Adam Dining Room Suite, Oblong Table, Chairs Upholstered in Leather or Tapestry.....	79.95
250.00 4 Pc. Am. Walnut Tudor Bedroom Suite, Dustproof Construction. A remarkable value at.....	114.75
425.00 4 Pc. Am. Walnut Queen Anne Bedroom Suite, 54 in. Dresser, Bow End Bed; large 3 ply Cotton Felt Mattress.	285.00
100.00 Worsted Wilton Rugs, 9x12.	62.50
50.00 Velvet Rugs, plain, 9x12.	34.95
42.50 Axminster Rugs, 8.3x10.6.	24.95
30.00 Brussels Rugs, 9x12.....	19.95

OUT OF TOWN TRADE SOLICITED. WE CRATE AND DELIVER FREE TO DEPOT OR IN CHICAGO AND COOK COUNTY.
Open Tuesday, Thursday, and Saturday eves. Phone Midway 6411.

Chicago Sample FURNITURE CO.,
928-930-932 E. 63d-st.
BET. INGLESIDE AND ELLIS-AVS. TAKE L COTTAGE GROVE STATION.

SPECIAL SALE
ORIENTAL RUGS
ONE WEEK ONLY.
Collection of a well known importer of N. Y. City; large varieties in antiques and modern weaves and sizes, such as Royal Saruks, Royal Kermanshahs, Serapies, Araks, Anatolians, Serabands, Shirazo, and hall runners.
All to be sold for cash at 50c on a dollar. 610 E. 50th-st., bet. Champlain and St. Lawrence-avs. Open evenings and Sunday.
SIRAGANIAN & CO.,
Rug Cleaners and Repairers.

Prices Talk!
You have an opportunity once in a lifetime to buy real good up to date furniture far below the cost to manufacture. All sample sets of furniture consigned to us from the exposition building must be disposed of immediately.
Accommodations to responsible people.
Remember, we have no competition. One price to dealers or customers.

SOUTH SIDE AUCTION HOUSE,
OPEN UNTIL 9 P. M.
47TH-ST., CORNER MICHIGAN-AV.
Free delivery. Tel. Kenwood 0545.

RIGHT NOW IS THE TIME TO BUY GOOD furniture at the lowest possible prices, as this is our annual clearance sale; just for example, we offer an oblong, walnut dining table and four leather seated chairs in the Queen Anne design for $45; any installment house would ask $125 for this. Many other bargains equally as good. Promptness, service and money back if you are not satisfied. We also sell to dealers.
GOOD STORAGE COMPANY,
2217-19-21 Cottage Grove-av.
Established 1875.

EMPIRE
FURNITURE STORE.
UNCLAIMED STORAGE SALE.
FURNITURE, RUGS, PIANO, PHONOGRAPH
4312 COTTAGE GROVE. DREXEL 2877.
Special attention to out of town buyers.

LINOLEUMS AND RUGS.
Inlaid linoleum 1.000 yds., $1.12 sq. yd.
4 yds. wide linoleum, 1,000 yds. 85c sq. yd.
A. MACKLIN,
5949 S. Halsted. 2 stores. 2915 W. Madison.

Southwest Side.
3-PC. WALNUT BEDRM. SUITE, DRAPERY, 4x6 9x12 rugs and heater, $450. 2447 W. 46th-pl.

North Side.
FURNITURE OF 4 RM. APT.—GD. COND. sacr. Will separate. 5440 Kenmore. Sunnyside 1296.

RELIABLE, PRIVATE PERSON HAS FEW small oriental rugs, exquisite coloring, perfect; reas. Graceland 2940; no dealers.

BARGAIN—RANDSOME PARLOR, DINING bedrm. suite; rugs, Victrola. 5634 Sheridan-rd. Sole, match; ex. cond.; will sep. Edg. 0555.

BABY BUGGY—ALSO PHONOGRAPH; beautiful Brunswick style console and records. $80. Lake View 5717.

FOR SALE—GRAY AND ROSE WICKER furniture, chairs, lamps, desk, tea cart, and tabaret table. Phone Edgewater 9278.

FOR SALE—DINING ROOM SUITE AND fine davenport, excellent condition. Ph. Edgewater 7241.

FOR SALE—LARGE GAS RANGE, EXCEL. cent condition, 2 ovens, broiler, automatic lighter. Phone Ravenswood 1571.

LIVING ROOM SET, RUG, AND ELECTRIC heating stove; all parts. Call Sunday or evenings. Lake View 5881.

FOR SALE—FURN. OF 5 RM. APT., COMplete, including Victrola, rugs, etc. 2604 Haddon-av. Ph. Humboldt 2455.

MY 3 PIECE OVERSTUFFED SUITE; WALnut din. set, library table, rugs; bargain. 3833 N. Tripp-av. Irv. 0569.

PARLOR SUITE; BEST OFFER TAKES. 3221 Wilonna-st., 1st apt. Call Sunday or evenings. Lake View 5881.

FOR SALE—FURN. OF 5 RM. APT., COMplete, including Victrola, rugs, etc. 2604 Haddon-av. Ph. Humboldt 2455.

FURNITURE OF 7 RMS., INCLUD. 3 PIECE mahogany parlor suite, new; mach.,

STORE AND OFFICE FIXTURES
BUY RIGHT
FROM KNIGHT
NEW AND
SECOND HAND
SHOW CASES
SODA FOUNTAINS
A visit to the Knight factory and display rooms may be the start of better business for your store. Visit our factory and inspection. Prices the lowest and terms to suit.
TIME PAYMENTS
Call tomorrow and see how fully we live up to this slogan. Big Stock. Big Quality. Immediate Service. Lowest Prices.
Knight Soda Fountain Co.
701-37 N. Kildare-av.
2 blocks Fullerton-av car to Kildare-av.
Phone Belmont 1616.
Price Smashing
SALE OF
STORE AND OFFICE FIXTURES.
Nothing reserved; everything must go; on all our stock are smashed regardless of cost and value. Complete or part stocks.
GROCERIES AND MARKETS
DELICATESSEN AND BAKERY
CONFECTIONERY AND CIGARS
TAILORS AND CLOTHING
Any fixtures for any line of business.
SPECIAL ATTENTION
is called to our large selection of drugs, restaurant and lunchroom fixtures now displayed in our salesroom.
NEW AND SPECIAL FIXTURES
made to order on short notice. Plans and estimates furnished.
YOUR WANTS FILLED
AT LOWEST PRICES
TERMS. CASH OR TIME.
Jac. Lederer Inc.,
700 W. Madison.
Monroe 2496.

ATTENTION! ATTENTION!
Iceboxes, Refrigerators.
We have just purchased 6 carloads of showcases, restaurant, and delicatessen fixtures, which we had formerly been used by the government; they are the finest ice boxes ever offered to the public; they are cork insulated and will be sold at a great sacrifice in order to move them quick. If you are in the market for an ice box or refrigerator you cannot afford to miss this sale; we have also offered opportunity to carry a complete line of new and second hand fixtures.
Hutmann's Store Fixture Co.
1212-16 S. Wabash-av. Calumet 7126.
STORE FIXTURES
For every line of business; on hand for quick delivery; part cash; balance easy terms. RESTAURANT—DRUG FIXTURES. Designed and built to order. Complete soda fountains and back bars at reduced prices.
AMERICAN
STORE FIXTURE CO.
121-127 S. Halsted-st.
Monroe 5540.
RESTAURANT
OR
CAFETERIA EQUIPMENT
For Sale.
McGray refrigerator ice machine, 3 1/2 ton; coffee urns, in battery, with one 16 gal. hot water urn; one combination urn; one steam and sun warmer; one work table; dish sink and drag table; cupboard and lunch counter; all practically new; will sell all or separate. Call Harrison 1543. Mr. Lind

FOR SALE—$2,000 BAKERY EQUIPMENT for $1,200; 7616 N. Paulina; taken in under foreclosure, consisting of one Marshall oven, electric mixer, cookie machine, dough trough, marble slab, tables, racks, pans, partitions, and showcases, etc.; must be moved Feb. 1st; small deposit, bal. terms. Monroe field 0758

The GLOBE-WERNICKE Co.
168 W. Monroe-st. Main 800

BARGAINS IN USED FURNITURE.
Desks, chairs, tables, sectional bookcases, card index, and vertical files.
MIGHTY SAN TYPEWRITER DESK; one grocery scales, $25; 8x10 vegetable case, $45; 3 hole butter box, $20; 3 doz. stands, cheap; sled, coffee mill, $40; 1 mahogany French millinery wallcase, $50; 1 safe $15. 3238 N. Clark-st.
PRIVATE PARTY HAS 5 COFFEE URNS, 3 gallons and 3 gallons, in A1 condition; 1 copper steam table, copper stand for urn, 1 bread slicer; reasonable. Call after 1 P.M. Lincoln 2389.
FOR SALE — CHEAP: COMPTOMETER, safe, iron lockers; stock tables, coffee range and coffee urn, for small restaurant. ROSENWALD & WEIL, 3215 Armitage-av.
FOR SALE—BARGAIN OFFICE FURNITURE complete, practically new, best quality; typewriter desk and swivel chair, desks, chairs, hat rack filing cabinet, etc. Phone Kenwood 7697 for appointment.
STEEL FILE BARGAINS—
We are discontinuing our steel filing equipment dept.; all stock on hand is being sold at less than second hand prices. Call at Barnes & Bros., 34 dr., 218 S. Wabash-av.
2 PLATE GLASS SHOWCASES, MIRROR backs, mahogany trimmed; size of 3rd, 7 ft.; price very reasonable. Call CARL COOK & CO., 166 W. Adams-st.
SODA FOUNTAINS—NEW AND USED; must be sold to make room; buy cheap for cash or time payment. BENDER, 608 S. Milwaukee-av.
WANTED—ROLL OR FLAT TOP NAIL DESK and swivel chair. Armitage 3346.

SAFES.
SAFE—REAL BARGAIN OUTSIDE 38 inches high, 24 in. wide, 23 in. deep. Bank safe, high, 15 in. wide, 16 in. deep. Yale combination lock. Shop to your hearts content, then call and see a real bargain. $75. HOWE SCALES CO. 1222 S. Wabash-av.
SAFES, VAULT DOORS, FUR SAFE CABINETS, fire and burglar proof; new and second hand. Schaub Safe Co., 172 W. Lake.
FOR SALE—LARGE STOCK OF DISCONTINUED safes at big discount. Write for list. Marvin Safe Co., 211 W. Wash. Main 1666.
WE BUY AND SELL USED SAFES. HOWE SCALE CO. 1222 S. Wabash-av.
NEW AND USED SAFES, CASH REGISTERS, computing scales. 1002 S. Wabash-av.

SEWING MACHINES.
SINGER SEWING MACHINES, ALL STYLES, $10, $15, $20, $25; easiest credit terms in city. 2250 S. State. Victory 0420.
SINGERS—BARGAIN IN NEW AND USED machines; some as low as $10; all kinds. Singer Sewing Mach. Shop, 5149 N. Clark.
SINGER SEWING MACHINE WITH ELECtric motor; latest model; used 6 months. 2501 2108 N. Oakley.
WANTED—SEWING MACHINES AND heads mfr. aprons, etc. Seeley 7000.
SEWING MACHINE, SINGER, DROPHEAD cabinet style, $15. 2056 Madison. FOLey

PATENTS—PATENT ATTORNEYS
PATENT APPLICATIONS FILED ON PARtial payment plan; trademarks, copyrights, etc. MILO B. STEVENS & CO., 767 Woodward-bldg. Est. 1864. Main office, Washington, D. C.
VICTOR J. EVANS & CO.—
PATENTS, TRADEMARKS, COPYRIGHTS.
CHICAGO OFFICE, 1114 TACOMA BLDG. Main office, 70 9th-st., Washington, D. C.
INVENTIONS WANTED—CASH OR ROYalty. ADAM FISHER MFG. CO., 344 Lesa, St. Louis, Mo.
PATENTS OBTAINED; TERMS LOW; advice free. TILTON & TILTON, 245 N. Dearborn-st.

ELECTRIC FIXTURES.
WANTED—RADIO MFRS. TO FURNISH cheap radio crystal outfits in quantities of 500. This radio is to be used for a premium campaign. Address L 458, Tribune.
RADIO — COMPLETE DETECTOR AND 2-stage magnavox rectifier, 120 amp hour battery rec'd Los Angeles, Denver, Ft. Worth, Troy, etc. Columbus 1886.
FOR SALE—CLAPP ESTHAM REG. RECEIver or Det. Tube, Western Elec. Phones A and B Bat. Aerial Equip. complete, $40 cash. H. P. 3613 after 7 p. m.
RADIO CRYSTAL SETS FOR SALE, $1 up; guaranteed to work or money refunded. Call Irving 0389.
FOR SALE—ONE FEDERAL ELECTRIC Coffee Urn, like new; cheap. 4001 Ogden.

BOATS, YACHTS, ETC.
FOR SALE—20 FT. V BOTTOM RUNABOUT hull. Details on request. $145 if sold at once. A. SCHMIDT, 1355 Cleveland-av.
WANT BARGAIN 25-40 H. P. ENGINE; state details. Address N 130, Tribune.

LEGAL NOTICES.
I AM NOT RESPONSIBLE FOR ANY DEBTS contracted by my husband. Harry J. Bennett, 1035 S. Hanna-av. Forest Park. BENNETT, WIFE CATHERINE.
TO WHOM IT MAY CONCERN: THE PROperty at 4931 N. Sawyer-av is not for sale.

TRUNKS, BAGS, SUITCASES.
USED TRUNKS BOUGHT, SOLD, AND exchanged. Repairing a specialty. MONARCH TRUNK AND LEATHER WORKS, 219 N. Clark, 71 W. Van Buren, 24 N. Dearborn.

NEVER CLEAN A STONE BUILDING, SAYS ENGINEER
Let Them Age Gracefully Is Better Way.
Three weeks ago we printed in this department some comments by Architect Jacob Lewis of Chicago on keeping office building exteriors clean. Mr. Lewis urged the use of the sand blast on stone facades and called attention to how often terra cotta buildings are given a bath.
And now comes forward H. S. Brightly, service engineer, for the Indiana Limestone Quarrymen's association of Bedford, Ind., with a letter declaring cleaning a stone building is not done in our best building circles.
"A great many of the leading architects of the country look upon the cleaning down of stone buildings as a scarlet sin, or at best a decidedly inartistic procedure, believing that stone should be allowed to weather naturally and take on those tones which its exposure develops.
Smoke Antiques 'Em Here.
"We also find that to a great many people of culture, the natural condition of stone buildings which have weathered beautifully the severe atmospheric conditions in our various cities, is considered one of the chief charms of these buildings, even when they are far from new or spic and span in appearance. And it is not unusual for new stone work to be antiqued in various ways in order to take away any raw new appearance and develop the effect of mellow age.
"Architect Lewis' communication is quite evidently written by one who favors a bright and shiny clean appearance, to the softer color tones that are developed by nature, whereas it is very questionable in the minds of many of our well educated and cultured people whether the nearer tones to which he apparently refers, would really constitute the city beautiful. People who want these effects can and do build with light glazed terra cotta or enamelled brick.
Mellow Like a Mazda!
"When they select stone it is generally because they want to get away from these effects; they want something that is softer in tone and what is more important, something that will age gracefully. Did you ever hear of a dignified and mellow old building of white glazed material? Just try to think of one. Dignified and mellow like an electric sign-ard!"

CRADLE AND $25 FOR EACH VISIT OF OLD DOC STORK

Architect Harry I. Dalsey achieved international fame four or five months ago by promising every couple who moved into his new flat building, at 1833-39 Greenview avenue, $25 for each arrival of the stork. He also installed cribs for baby carriages in the basement.

Yesterday Mr. Dalsey sold the building, which contains twenty-four apartments, to Samuel B. Adler, for $265,000. But he continues his stork offer for one year more, notwithstanding he no longer owns the building.

Mr. Dalsey's latest step in his campaign against race suicide is to offer not only $25 but a cradle to boot for every addition to the families who rent flats in a building he is to erect at 1817-19 Greenview. This will contain twenty-four flats, of three, four, and five rooms, and will cost $200,000. It'll be completed in June.

In Mr. Dalsey's first building he installed a playroom with swings, rocking horses, and other contrivances, and he plans a similar room in his new building.

Old Time Studio Building in Hyde Pk. Sold; $25,000

One of the oldest pieces of improved one story business property in Hyde Park, the four brick stores at 1543-54 East 56th, just east of the Illinois Central tracks, has been sold by Frederick C. Gibbs to Henry W. Drucker and Ernest R. Reichmann, through T. D. O'Hara & Co., for $25,000. They were erected before the world's fair and recently have been used as artists' studios. They front 68 feet. The lot is 100 feet deep on the east line, running to a point. This is fifty feet west of the Windemere hotel.

OLD HOFFMAN BREWERY SOLD.
The old plant of the Hoffman Bros. Brewing company at 2600-18 West Monroe street, 50x151, has been sold by George Hoffman to Richard Phillips who took title for the Phillips Products company, at $215,000.

Figures for the Week

TRANSFERS.

	No.	Amount.
Last week	1,867	$2,449,246
Same wk. last yr.	1,271	1,485,560

TRUST DEEDS, MORTGAGES.

	No.	Amount.
Last week	1,352	$11,844,435
Same wk. last yr.	1,167	7,797,891

BUILDING PERMITS.

	No.	Cost.
Last week	193	$2,913,500
Same wk. last yr.	122	1,704,400

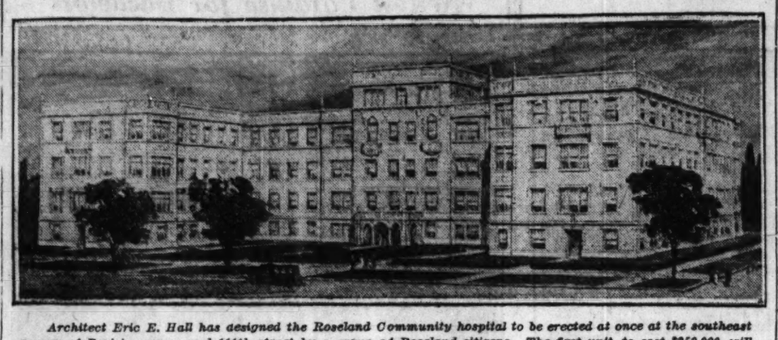
Building Permits

Fourteen building permits for a total valuation of $113,500 were issued yesterday. They bring the following:

1150-52, 1 story brick store; Charles Hoerr, owner; A. Lenert, arch.; Smers Bros., mason; $10,000
2720, 2 story brick flats, S. Anderson, owner and carp.; N. Rose, arch.; Thomas Robery, mason; 16,000
4837-39, 2 story brick flats, C. Carlson, owner and carp.; O. G. Pearson, arch.; Otto Carlson, mason; 10,000
5030, 2 story brick flats, same owner; Oscar Carlson, carp.; Otto Carlson, mason; 10,000
5892, 2 story brick flats, owner; W. Presta, arch.; C. Jackson, mason; 10,000
5894, 2 story brick flats, same owner; W. Presta, arch.; C. Jackson, mason; 10,000

REAL ESTATE NEWS

Roseland Community Hospital



Architect Eric E. Hall has designed the Roseland Community hospital to be erected at once at the southeast corner of Prairie avenue and 111th street by a group of Roseland citizens. The first unit, to cost $250,000, will contain 100 beds. When the entire hospital is completed, as shown above, it will have 300 beds and involve an expenditure of approximately $500,000. The site is 220x125. Subscriptions from citizens already total $150,000. The directors are Bernard Vellenga, Walter Farr, Adolph Mahring, Charles Swardson, George E. Q. Johnson, A. W. Dimrose, Asa Wiersema, Wayne Moore, and D. J. Teninga.

Brokers' Notes

It was incorrectly reported in this department last week that R. M. Johnson would have charge of the second mortgage department of the new office of Swigart & Co. in Rogers Park. This information was furnished by Swigart & Co. Mr. Johnson writes as follows: "I have sold out my real estate business known as the R. M. Johnson Co., at 6735 Sheridan road, to Swigart & Co., who will operate same as their north side office. I am organizing a new company, which will be known as the R. M. Johnson company, with temporary offices at 6735 Sheridan road, and will deal exclusively in second mortgages and building contracts.

R. M. JOHNSON. [Moffett Photo.]

"I have been operating in the real estate business on the north side for the last twelve years and have concluded that the second mortgage business, being in its infancy in Rogers Park, Edgewater, and Ravenswood, offers large possibilities."

Alex H. Winefield, formerly with S. W. Winefield & Co., has opened offices in the First National Bank building, suite 1456, under the name of Alex H. Winefield & Co., and will conduct a general real estate brokerage business. H. A. Smith, formerly with I. Whitesun, will be associated with Mr. Winefield. The telephone is Randolph 3838.

David Glueck and Isaac Slavitt announce that they have formed a partnership and will do a general real estate business, with quarters in the Independence State Bank building. Their 'phone is Crawford 1972.

Fred Brons and A. E. O'Meara announce the opening of their office at 1018 North Clark street. Telephones Superior 3034 and 3054. Mr. Brons formerly was associated with Ald. Dorsey R. Crowe at 755 North Dearborn and Mr. O'Meara was located at 1108 North Clark street for several years.

Hill & Wheeler, north shore realty operators, have moved their city office to larger quarters in the Emerman building, at Lawrence and Sheridan.

Says More than 200,000 Chicagoans Are Homeless

More than 200,000 Chicagoans are homeless today, according to a survey of housing conditions made by William Zblosky, vice president of the Chicago Real Estate board, in charge of the Own Your Home exposition, to be held at the Coliseum March 24 to 31. These 200,000 represent approximately 50,000 families, the minimum number that will have to be housed during 1923 to bring the housing situation in Chicago back to normal. This construction would involve a minimum expenditure of $240,000,000.

"Chicago and its suburbs offer perhaps the greatest potential market for home builders and building materials and supplies to be found in the country," said Mr. Zelosky. "Despite the fact that 1922 broke all records for residential building, construction of adequate family living quarters didn't keep pace with the normal growth of population, and there remains at least 50,000 families inadequately housed, who should be provided with homes during 1923. Every one of these families is a potential home builder if they can be shown a way to build a comfortable home with their means. It is the purpose of the Own Your Home exposition to show as many of them as possible."

INDIANA AVENUE GARAGE SOLD.
George Craigie Carnie has bought the brick garage at 1710-16 Indiana avenue, under lease by Hillman's department store, for $90,000. William E. Hale of Winnetka was seller and Ward T. Huston & Co. brokers.

To Lease Apartment Hotel
An unusual opportunity to lease for a term of years a high grade, fire-proof, unfurnished apartment hotel in process of construction.
Location is in the heart of exclusive Lincoln Park residential district.
Will entertain propositions from financially responsible parties only.
Address Y F 356, Tribune

Property Owners Frolic at Association Meeting

"Women like to do things in a different way, so when the time drew near for us to have our first public meeting of the season, our secretary, Miss Eva B. Crowe, suggested that we make it a social community gathering," is the way Mrs. Gustave A. Meyer, president of the newly formed Hyde Park Property Owner's association, tells about the event.

"The men members of our board were a bit doubtful, but agreed to help in every way to make the party a success. We held it on Wednesday at Sinai Social center. The party was a wonderful success. They came, young and old, members, nonmembers, neighbors, and friends. We had inspiring talks by Father F. M. Friel of Corpus Christi church and by the Rev. William C. Covert of First Presbyterian; we sang songs, we had a grand march; we danced the modern and old fashioned dances; had refreshments and every one joined in the fun.

"We're going to have three times as many guests next time and we're going to make the association a vital and fighting force on Chicago's south side."

CATHOLIC SISTERS BUY RESIDENCE.
The Sisters of the Society of the Holy Child Jesus have bought the property at the southeast corner of Albion and Winthrop, 100x148, for $25,000, from Bernard F. Weber. The sisters were at the southeast corner of Sheridan and Albion, but were forced to move to make way for a proposed theater. Frank J. Murnighan was broker.

BOULMICH SHOP FOR WASHINGTON SHIRT COMPANY

One of Chicago's pioneer men's furnishings chain store companies, the Washington Shirt company, is to invade Boul Mich. It has leased for five years the corner store in the Willoughby building, Michigan and Madison, now occupied by Z. Z. Jackson, also a men's furnishing shop. Mr. Jackson will move to the fifth floor of the same building.

FRED L. ROSSBACK [Matzene Photo.]

According to Fred L. Rossback, president and founder of the Washington Shirt company, his new shop will open about May 1. It will take the place of the store in the Powers building, which will be closed. The lease was made through Willoughby & Co. on a guarantee and percentage basis.

Mr. Rossback founded the Washington Shirt company thirty-two years ago. It now has five Chicago stores, two in Minneapolis, one in Kansas City, where another will open next April; one in St. Paul, and one in Cleveland.

Buy More Acres for New South Side Mfg. District

The Baltimore and Ohio Chicago terminal railroad manufacturing district has bought ten acres more at the southeast corner of Sacramento and 79th from Fred D. P. Snelling for $10,000, and nine acres at the southeast corner of Western and 82d from the B. & O. Connecting Railroad company for $20,000. Hodge, Chandler & Nicolson were brokers. The new industrial district now covers about 220 acres.

New Maps and Books

The 1923 edition of Kendul's Tillotson pocket map of Chicago, one of the most convenient maps of Chicago published, has just been issued, and is on sale at all stationery and book stores. We mention where this is on sale, because the last time we mentioned a new map of Chicago we were flooded with phone calls from prospective buyers, who didn't seem to know where maps usually are sold. The new Tillotson's shows the Ogden avenue improvement and has several new plates showing revisions. It is published by the Winters Publishing company.

One of the most attractive booklets on building received recently by the real estate editor is one published by the Building Age and the Builders' Journal of New York City, called "Beautiful Homes at Moderate Cost." Two more plan books called "Homes of Beauty and Convenience" and "Beautiful Bungalows," are announced for early publication.

VIENNA BAKERY BUILDING SOLD.
The Vienna Model Bakery has sold the one and two story building, 76x100, at 1040-46 Vernon Park place, to the Fibre Board & Case Co., through R. N. Duerlein & Co., for $115,000.

MACHINERY AND TOOLS.
GREGORY REBUILT
"Gregory Rebuilt" motors have been overhauled—and inside-outer-hauled—the Gregory way. They are free from faults and fully tested and practically new. They are always a good buy, and sold with a satisfactory "your money back" guarantee.
Special sale this week—Several hundred 220 volt direct current General Electric and Westinghouse motors. Come to our Works and pick out your motor.

		Speed.	Price.
1—¾ h. p. Gen. Elec.	Type CQ	1475	$45.00
1—1 h. p. Gen. Elec.	Type RC	1150	55.00
1—2 h. p. Gen. Elec.	Type CQ	1650	55.00
1—3 h. p. Gen. Elec.	Type CQ	1650	65.00
1—5 h. p. Gen. Elec.	Type CQ	1150	110.00
1—7½ h. p. Westinghouse	Type S	1540	115.00

Phone Canal 1690, all departments. Motors rented.
GREGORY ELECTRIC COMPANY,
16th and Lincoln-sts., Chicago.
FOR SALE—FULL SET WOOD WORKING machinery in first class condition—
1 swing saw.
1 band saws.
1 jointers.
2 circular saws.
1 sanders.
1 shaper.
1 planer.
1 blue spreading machine.
1 Greenhill boring machine.
LEM CLINE MFG. CO. 3048 Larrabee-st.

MACHINERY AND TOOLS.
BAND SAW, 40" FISCHER RESAW; 36" Pay; 32" Fay; 20" American; 36" Crescent, 32" Famous.
Boring machines, Fay vertical single spindle; horizontal single spindle.
Ingredient or Compo. Mixer.
Jointers, 8-10-12-16-20-24-28".
Mitre Chopper, power.
Moulders, 12" Hermance; 9" Houston; 8" E. B. Smith; 4" Single Head Sash; 6" Rowley & Hermance 4 side, late type.
Planer, American, 27"; No. 4½ Sectional Roll and Chipbreaker, 24" Superior; 20" Pony.
Sander, Empire, 38"; three drums; Berlin, No. 431, 30"; three drum endless bed; Matteson End, No 172; 48" Single Disc; 48" Double Disc.
Saws—Rip and crosscut.
Saw Tilting Table, No. 16; Fay and Egan.
Universal Wood Worker, 12".
Wood Turning Lathes, 12"-16"-20".
Saw Table, Revolving Dbl. Arbor Gremlee.
Shapers, 2 spindle, No. 8 Whitney; No. 2½ American ball bearing.
Hollow Chisel Mortiser, tilting table No. 147, Hall & Brown.
Dove Tail Machine, Advance, 15" spindle.
We also have a number of other machines. Let us know your needs.
GUSTAFSON & SCOTT MFG. CO.,
4313 WABANSIA-AV.
Belmont 5353. Albany 2742.

MACHINERY—
3 No. 3 Barber-Coleman gear hobbers; complete equipment, excellent cond.; price $600 each.
2 No. 19 Brown & Sharpe automatic screw machines; have never been set up; price $1,100 each.
1 No. 4 Brown & Sharpe gear friction head hand screw machine; price $600.
1 2x24 in. Hollow Hex. Warner & Swasey turret lathe, $700.
1 48 in. Pedestal chip and oil separator, $600.
Apply COLUMBIA METAL PRODUCT CO., 361 E. Ohio-st.

FOR SALE—IN STOCK—
No. 00G and 0G B. & S. auto. No. 52 Natl. Acme auto. screw machines; 2 hand millers; 2, 3, and 4 spindle sensitive drills, 24x4 bench lathe, 6x20 in. Fitchburg grinders, No. 210 Heald ring grinder, No. 3 Becker vertical miller. No. 1 aD Gorton engraving mach., etc.
SCOTT BANSBACK MACHY. CO.
130 S. Clinton. Dearborn 3267.

FOR SALE—1 24X24 IN. AMERICAN SINgle head planer in good condition; can be seen running.
1 No. 2 Chicago automatic plain slide screw machine.
1 special automatic plain slide screw machine.
JONES SUPERIOR MACHINE CO.,
1270 W. North-av.

PRICES WILL MOVE.
Heavy duty Baker Bros. drill press; Hercules 6 in. gear hobber; 62 in. Bertsch power gap square shear; No. 1 and No. 4 O. B. I. punch presses; Pratt & Whitney No. 2 hand screw machines. Other machinery and shop tools at low prices. Progress Machine Works, 614 N. La Salle-st.

ONE 2 SPINDLE J. & L. TURRET LATHE, equipped with two 10 in. air chucks, 95% new; one No. 1 Browne & Sharpe paper roll grinder, full automatic, 92% new; one No. 75 Heald internal grinder, with pump, 85% new; one modern internal grinder. P. W. STEWART MFG. CORP. 2343 W. Austin-av.

FOR SALE—50 HORSE POWER FUEL OIL engine, 8 in. stroke, with extra cylinder and piston, complete with air pump, tanks; all in good running condition; can be inspected operating at any time; will consider any reasonable offer. Meaker Galvanizing Co., 1249 Fulton-st.

MACHINERY.
Large stock in modern machines, as millers, shapers, lathes, punch and drill presses, screw mach., turret lathes, etc., at lowest prices. MOLITOR CO., 124 S. Clinton-st.
FOR SALE — 1 AMERICAN QUICK GEAR shift lathe, two chucks, 3 face plates, large drill press, 1 emery wheel and stamp, 1 air compressor and tank, line shaft pulley and belt, 1 two horse power Wagner motor. 5137 Broadway. Ph. Edgs. 3902.
1 H. P. NEW WAGNER 1 PHASE, $60.50; ½ h. p. single phase motors, $7.50; ¼ h. p. single phase, $12. We buy, sell, rent, exchange, and repair electric motors, all sizes. ARTHUR WAGNER CO., 700 S. Dearborn-st. Harrison 1833-1246.
NEW 12 IN ROUND SAFETY HEAD JOINTer, $165. New 27 in. band saw machine, $135. Rebuilt Smith & Phillips window frame machine, $250. And many others. Write for stock list. WOODWORKERS TOOL WORKS, 222 S. Jefferson. Haymarket 1669
15"x30" GREAVES & KLUSSMAN PRODuction lathe, No. 16 hardening furnace and blower, No. 21 Aurora back geared drill press, also 2 spindle drill press. Call 2816 S. Michigan-av. near, 10 to 12, mornings. Victory 0230.

BARGAINS.
20 by 8 Q. C. gear lathe, No. 0, inc. punch press, kegseater, slab miller, high speed saw and other shop equipment. 217 W. Lake-st., 2d floor.
FOR SALE—ABSOLUTELY NEW STEAM shovel, traction type, ¾ cubic yards capacity; dipper; extra set all parts; near Chicago; half price original cost. Address N 131, Tribune.
SACRIFICE ENGINE LATHES, MILLING machines, $100 up. 6 punch presses, drill presses, 4 & 5 sp. and P. & W. screw machines, grinders, saws, vises, etc. DICKOW, West 13302. 2105 W. Lake.
FOR SALE—CONT. MOTOR, 3¼x5 INCH, model N, starter, gen., magn., carb., clutch and trans.; perfect cond. No welds or scores, $225. Homewood 1041-JL. Box 50, Hazelcrest Ill. L. J. WARD.
ENGINE LATHES, TURRET LATHES, POLishing lathes, grinders, drill presses, milling machines, shapers, vises, tools, belting, hangers, pulleys, cheap. REEVES-THOMPSON CO., 2357 Van Buren-st. Ph. Nevada 4709
42 IN. HAMILTON RADIAL DRILL PRESS, 12 in. bench drill, 8 in. bench drill, 16 in. x 8 ft. Advance lathe, 16 in. x 8 ft. Cooper & Shipley lathe. CHICAGO COIL SPRING CO., 328 N. Albany-av. Kedzie 0608.
150 FT. SECTIONAL STEEL BINS WITH shelves, 24 in. deep, 12 ft. high; shelves adjustable every 3 in. S. BREAKSTONE, 63 E. Harrison-st.
FOR SALE—BRISTOL HAND MILLER, 1 NO. 6 Gardner ball bearing disc grinder, 1 no. 20 Bliss press, used very little. Monarch Mfg. Co., 625 W. Jackson-blvd.
1 NO. 52 ACME 4 SPINDLE AUTOMATIC, 1 large air compressor on base, 1 sliding vane blower, 120 cu. ft., Diez flue tools and stock for making up high class Vernier condenser. Ph. Sunnyside 1051.
RETIRING FROM BUSINESS—WE ARE selling our entire stock of machinery at cut prices, cheap, while they last. H. C. Allen Machinery Co., 551 W. Monroe-st.
FOR SALE — LATHES, DRILL PRESS, benches, grinder, forge, desk, etc. Can be seen today or evenings during week. 2339 Belmont-av.
MACHINERY AND TOOLS FOR VERY LOW prices; large assortment of leather belting, pulleys, shaftings, and hangers. TUBOR VALICK, 630 W. Lake-st.
MUST SELL MONDAY AND TUESDAY, JAN 29 and 30, woodworking machinery, office partition, and furniture at plant International Tabling Machine Co., 2512 S. Robey-st.
BOILERS FOR SALE—2 388 H. P. HEINE safety water tube boilers, like new; Ohio Standard, located at Springfield, Ohio. Address J. P. Davis, 111 W. Monroe-st., Chicago.
FOR SALE—COMBINATION MACHINE, IN good condition, rip saw, band saw, shaper, and boring table; like new. Phone Seeley Chicago 9347.
WANTED—TO RENT—LATHE, SHAPER, milling machine, drill press, grinder and miscel. small tools; floor space opt.; full particulars. Address N 564, Tribune.
FOR SALE—5 AND 8 FT. POWER SQUARE shears, 30 and 36 in. rollers, 8 ft. steel brakes, complete set of tinners' tools. MAPLEWOOD MACHINERY CO., 5547 Fullerton.
WANTED—24 INCH LATHE SUITABLE FOR single purpose machine; must be a bargain. Gould & Eberhardt Gear Hobber. Ph. Sunnyside 1051.
14 in.x6 ft. Pratt & Whitney lathe; must move it. Call between 2 and 5 p. m., 515 W. Monroe-st.
26 IN. KING BOR MILL, 12 SP., 1¼ IN. Valley City multi-drill, 4 ft. Amer. pl. radial, speed box, several good lathe bargains. E. L. ESSLEY MACH. CO., 551 Washington.
FOR SALE—45 TON AMERICAN TYPE LOcomotive stone car, caboose, extra truck wheels, Wis. mill. J. L. Wells, 22 W. Monroe.
ELEVATORS FOR FACTORY AND AUTO use; machy. A1. Phil Manning, R. 500, 17 N. La Salle-st.
LIBERTY COMPRESSORS—FOR GARAGES, tire shops, paint sprays; also motors, tanks A. C. E. CO., 1433 Carroll. Haymarket 1231.
FOR SALE—ALL SIZES OF SLIGHTLY USED oil engines at cut prices. A. H. McDONALD, 351 W. Monroe.
FOR SALE—LATHE, DRILL PRESS, MOTOR, pulleys, shafting, and belting; complete; bargain. 941 N. Wells-st.
SINGLE PHASE A. C. NEW 5 H. P. GEN. Elec. motor, Rep. and 439; other bargains Hyre Electric Co., 619 S. Dearborn-st.
60 IN. PLANER, 2 HDS, $1,200; 36 IN. ber. mill, $400; 28x14 lathe, $500. H. C. WILLIAMSON, 319 N. Crawford-av.
1 TRACTOR ELECTRIC TRUCK, 1 PLATform electric truck, new at bargain prices. SCULLY-JONES & CO., 2012 W. 13th-st.
WANTED — 48 INCH OVERDRIVEN TOLhurst or other similar centrifugal extractor. WALKER LAUNDRY, Aurora, Ill.
FOR SALE—LARGE HOBART CAKE MAchine, 3 h. p. motor. West 1395. 1912 W. Lake-st.
FOR SALE—COMPLETE SET OF HIGH VACuum pumps, ideal for pumping radio bulbs or X-ray tubes. Randolph 3720.
WANTED—BACK KNIFE LATHE, ADVANCE Wood Turning Co., 1245 Rawson-st., 1 blk. north of North and Elston-avs.
WANTED—TO BUY ONE NO. 13 DEFIANCE Patent Automatic Wagon Box Boring Machine. Address A B 7, Tribune.
ONE BRAND NEW AMERICAN STEAM tra-cum pump, 8x8x12.
LEM CLINE MFG. CO. 3048 Larrabee-st.
FOR SALE—WALLACE RIVER BENCH LATHE, complete with motor and all attachments, $75. Call Evanston 2037.
SMALL EXHAUST FAN, A. C. MOTOR and varnish spray gun. Tel. Austin 5182.
SPOUT WELDING MACHINE—ELECTRIC. Best offer will take. 1314 W. 21st-st.
WANTED—SMALL BENCH LATHE. CALL Sunday, Humboldt 2956.
FOR SALE—LATHE PUNCH PRESS AND small grinder; cheap. Ph. Kildare 2486.
WANT 5 TO 2 H. P. A. C. MOTOR; MAKE price. C. Jurgens, 139 N. Clark.
FOR SALE—2 SAW TABLES. 226 W. 55th-st.
FOR SALE—USED BAKERS' MACH. AND elec. motors. West 1395. 1912 W. Lake.

DOGS, BIRDS, POULTRY, ETC.
WANTED—PUPPIES, BOSTON, BERNARD, Bull, Toy, Police, etc. Address D J 161, Tribune.

DOGS, BIRDS, POULTRY, ETC.
LAST WEEK.
Lost our lease; must dispose of 800 dogs by Feb. 1. If you are a lover of dogs, now is your chance to get a bargain. Fox Terriers, built type, $4; collies or shepherds, $5; Airedales, $10; $8. Bassenjis or Newfoundland, $15; Boxlons, $15, sons of bears. Mixed pups, $1 and up. Come and give us an offer. Large variety of grown dogs $5 and up.
1249 N. CLARK-ST.
FREE TO DOG OWNERS—POLK MILLER'S famous Dog Book; 64 pages on care, feeding, training, with silkiest chart and Secret's celebrated Tribute to a Dog, etc.; also full list Sergeant's Dog Medicines, the standard for 44 years; just send your name and address; our free advice department will answer any question about your dog's health free. Polk Miller Drug Co., Inc., 94 Governor-st., Richmond, Va.
1321 N. CLARK-ST.
Genuine red. Eng. bulls, Newfoundland, Boston, red Airedales, $10; collies, $8; shepherds, $5; fox terriers, $5; parrots, many other breeds. CHICAGO ANIMAL INDUSTRIES, 1321 N. Clark-st. Open Sundays and evenings.
POLICE DOGS.
Correct type, pedigreed police puppies; color, black and tan, eligible A. K. C. registration.
Both sire and dam may be seen Sun., Jan. 28. H. J. WELTON, 5742 Prospect-av. Ph. Beverly 3301.
SPITZS, $7; SHEPHERDS, $7; NEWFOUNDlands, $10, and Airedale puppies, $10; Boston dogs, $25; singers, $8; cages, $2 and up; monkeys, $20; ferrets, $6. We buy and sell pets of all kinds. SMITH'S PET SHOP, 2938 W. Madison.
FOR SALE—BOSTON TERRIERS, PEDIgreed, perfect markings, dark brindle, screw tails, 2 to 4 mo. old—males, $15; females, 2 years old. Price $35 up to $150. Call 9 a. m. to 10 p. m., Fairfax 7064, 5462 Woodlawn, 1st. Wilson.
FOR SALE—DOG; ONE OF THE FINEST, perfect wolf gray police dogs, male, registered, 13 months old, housetrained, and exceptionally intelligent; fine power, good for movie; loves children; exceptionally good watch dog; $300. Call Wellington 0758.
FOR SALE—CANARIES, AWARDED THREE medals 1922 largest Chicago show. 2321 S. Millard-av., 2d.
FOR SALE—CANARIES, ROLLER, FULL song, fine breeding stock, cages. Phipps, 1014 Belmont, 2d.
PEDIGREED BLACK COCKER SPANIEL, 5 mos. old, house broke, $25. Phone Lake View 1660.
FOR SALE—CANARY BIRDS, GOLD MEDAL and 1st prize awarded at Independent Roller Canary Breeders of Ill. 5233 S. Artesian-av.
GERMAN POLICE PUPS, 6 WKS., REG. age, very fine breed, mother police-strain; ly; price reas. Vin. 5587. 8816 Michigan-av.
BEAU. BOSTONS, 3, 4, 7 MO., 1 YR. OLD; grown females in season, best of health; reas.; priv. home. Paul, 2252 Orchard.
REG. MALE COLLIE, SABLE AND WHITE, 3 yrs. old, fond of children; beauty; $50. Fem., ped., 6 mos., $25. R. Feeley, Palmer, Ill.
POLICE PUPS, WOLF, GRAY, 4½ MOS., ped., beauties, strong, healthy, weight 30 lbs.; also male 8½ mos., $50. 11800 Lafayette.
WHITE AND SILVER KINGS CARNEAUX, and homers; all good quabbers and working. 1435 Main-st., Evanston.
WANTED—WATER ORGAN FOR TRAINing canaries to sing. 3358 N. Ridgeway, Andrews.
$125 TAKES MY 6 MO. OLD GERMAN POlice dog, female, pedigreed. A. M. JOHNSON, 4329 N. Robey-st.
AIREDALE PUPPIES, THOROUGHBRED; cheap. 1408 E. 47th-st., 2d floor. Kenwood 8338.
POLICE DOG—MALE, 18 MONTHS; HOUSE broken; highly pedigreed; registered. Phone Drexel 9035.
PEDIGREE BOSTON BULL TER

REAL ESTATE NEWS

EDGEWATER TO HAVE NIFTIEST BACHELORS' HOME

George K. Spoor to Build 11 Story Lenox Club.

BY AL CHASE.

This is certainly the day of the bachelor. About one out of every five hotels announced during the last three years is for the unmarried Chicagoan. And day by day in every way they're getting niftier and niftier.

GEORGE K. SPOOR.

Probably the most exclusive and luxurious so far announced is to be erected by George K. Spoor, internationally known film producer, and head of the Essanay company, at the northwest corner of Winthrop avenue and Argyle, at a cost of approximately $550,000, from plans by Architects Ralph C. Harris and Byron H. Jillison.

Bachelors Must Qualify.

It's to be called the Lenox club and the name is the keynote to the whole proposition. It's to be operated in many ways like a high class club. For instance, it won't be altogether a question of whether the wouldbe bachelor tenant of the Lenox club has a big bank balance or not. He's got to answer qualifications in other ways. Mr. Spoor intends to be as rigid as any club about the admission of tenant "members."

But every bachelor who does come up to Mr. Spoor's high standards will have practically all the advantages of a big city club with the possible exception of a swimming pool and gymnasium. And he won't have any initiation fee or dues. There'll be a luxurious lounge, several club like card rooms, a billiard room, bell hop service, and one of the three first floor shops will be occupied by a grill. Every room will have a bath.

To Be Ready Oct. 1.

There'll be 160 rooms on the upper ten floors—the building will be eleven stories in all. High speed elevators will shoot the bachelors to their quarters in a hurry.

Architect Harris says plans are now nearing completion, and work will start shortly with the hope of having it ready for the 160 lucky bachelors by Oct. 1. George K. Spoor is planning to operate the Lenox club himself. The site is only three blocks west of his great Aquitania apartment project, the first unit of which is at Argyle and the lake. This also was designed by Architects Harris & Jillson.

Not a "Shirt Front" Building.

"The Lenox club won't be a 'shirt front' building; that is, a structure with fine material on two sides and cheap brick on the other two," said Architect Harris. "It'll be the same on all sides, which is the only fair way when a building looms up for miles, as this will."

An interesting realty angle to the Lenox club is the value put on the property, both by Mr. Spoor and bankers, of $2,000 a front foot on Argyle. The property, which has an old improvement on it, has been owned by Mr. Spoor for several years.

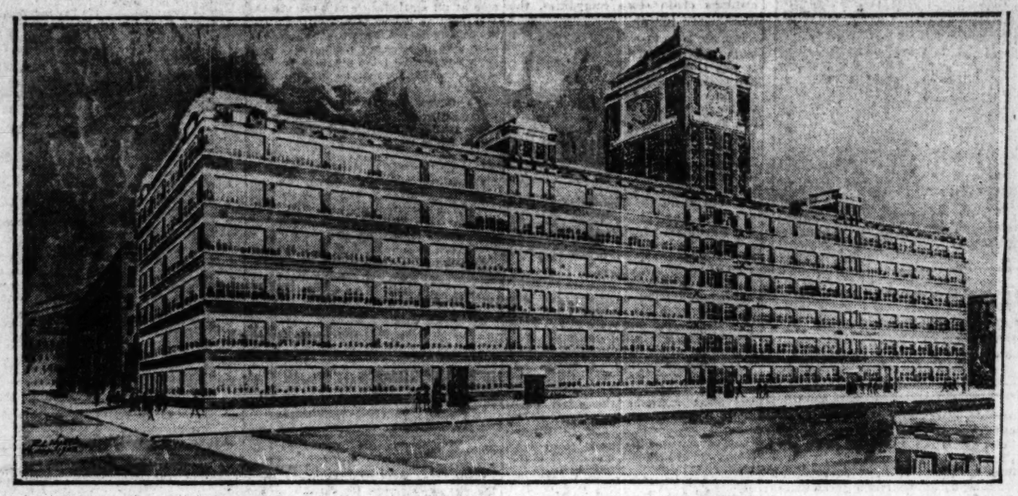
Henry F. Bloomfield to Build at Michigan-43d

Henry F. Bloomfield has bought the vacant southeast corner of Michigan and 43d from A. L. Riemenschneider and L. Romano, 161x150, for $65,000, and will erect a $100,000 one story store building from plans by Albert Anis. The General Realty company was broker. The Yellow Cab company already has leased space. The building will be ready May 1.

BOUL. MICH. LEASE.

Prof. M. J. Dwyer has leased from W. H. Taylor, Inc., the entire fifth floor of the building at 30 South Michigan for his newly organized Olympian club, to be devoted to physical training. Ross & Co. represented the lessors, and L. L. Sachs & Co. the lessee.

World's Largest Service Station



Architects Loewenberg & Loewenberg have designed a 300 foot six story addition to the 300 foot four story building recently bought by Henry R. Levy, president of the Studebaker Sales company, and also an additional two stories on the completed section. This will give the Studebaker what is claimed will be the world's largest service station. It covers an entire block of west frontage on Federal street between 24th and 25th and will be 600 feet long and 100 feet deep. An ornamental clock tower will add much to the attractiveness of the big building. The property was bought from the Willys-Overland company through Rosenberg & Lurie for $275,000 cash.

MISS ELLIS TO MAKE HER TEA SHOP ONE OF LOOP'S FINEST

Pretty nearly everyone thinks they can run a restaurant. But results show that there's a lot who can run them into the ground instead of a big success. The same day one of the best known loop eating places went into receivers' hands, we learn that Miss Clara P. Ellis, who has operated with much success the "Miss Ellis Tea shop" in the Willoughby building at Michigan and Madison, has leased practically all of the remaining space available on the second floor and will enlarge her restaurant to just about double its present size.

MISS CLARA P. ELLIS. [TRIBUNE Photo.]

When completed the new tea shop will have eight windows overlooking Boul Mich and fifteen windows on Madison street. Architects Wolters-dorf & Bernhard have designed an elaborate new café, to have new furniture, new decorations and a complete new and enlarged kitchen as well as a new ventilating sysetm. The new tea shop will accommodate 300, and will have a new entrance between the elevators. It will occupy about 80 per cent of the entire second floor.

An interesting angle to the lease Miss Ellis made with the Charles L. Willoughby estate, through Willoughby & Co., is that for the first time in years a lease has been negotiated without a cancellation clause. Miss Ellis' lease runs for five years from May 1. This settles the persistent rumor that the Willoughby building was to be torn down to make way for an annex to the C. A. A.

Miss Ellis, one of the most successful woman restauranteurs in the country, started in a modest way at 1101 East 47th street in November, 1910, with a restaurant seating fifty. In July, 1912, she opened her "Miss Ellis Tea Shop" in the Willoughby building, which was a success from the start. She closed her Kenwood restaurant in 1913. Approximately $25,000 will be spent in remodeling her loop restaurant.

GLENCOE RESIDENCE SOLD.

The residence at the southwest corner of Sheridan road and Wentworth avenue, Glencoe, 150x306, has been sold by George E. Routh Jr., of the Kaulman Steel company, to Frank J. Mitchell of Mitchell Bros. company for $53,000, subject to $23,500. E. S. Smith of Hill & Wheeler's Winnetka office negotiated the sale.

"No Fishing"—in the Railway Exchange

Splashing waters, goldfish, and various water plants will be attractive features of the new terra cotta fountain just installed in the lobby of the Railway Exchange building at the suggestion of Aldis J. Browne of Ross & Co., agents of the building. It was designed in the office of Graham, Anderson, Probst & White. It will be illuminated, and a "no fishing" sign may be hung on the side for the benefit of office boy disciples of Izaak Walton. The young ladies seen above, who seem to have nothing to do but look charming, are, from left to right, Miss Jeanette Murphy, Miss Florence Stubbs, Miss Vera Wiggins, and Miss Helen Sullivan. More is told about the fountain in another column.

Plan Huge Additions to Chicago Ridge Warehouse

Architect Albert S. Hecht has completed plans for a big warehouse for Chicago Ridge, one of Chicago's tiniest suburbs, which when completed will be one of the largest in the country. One unit built several years ago is already in operation. Mr. Hecht has designed unit No. 2, which will cost $475,000. The entire group of buildings will cost approximately $1,000,000. Work is now under way on unit No. 2 and early in the spring construction of No. 3 will get under way. All of the buildings are of reinforced concrete. The property is owned by the Transit Warehouse company. The Singer Bond and Mortgage company has underwritten a $300,000 bond issue.

CENTRAL MFG. DISTRICT BUYS.

The trustees of the Central Mfg. District bought 299x135 of vacant at the northwest corner of Pershing road and Paulina from Frank W. Wilshire for $20,000.

PLAN $335,000 FLATS ON RIDGE IN EVANSTON

Plans have been prepared by Architect Robert C. Ostegren for a forty eight apartment building to be erected by D. F. Anderson of Anderson & Cowie, at the southeast corner of Church street and Ridge boulevard, at a cost of $335,000.

Mr. Anderson bought the site from Louise Berghman for $50,000. Baird & Warner and Frank H. Lang were brokers. H. O. Stone & Co. have underwritten a $235,000 bond issue. The apartments will have three, four and five rooms. Work will start at once presumably for fall occupancy.

Sheridan Road Flats to Be Operated as Hotel

Mrs. Alice L. Morrison, widow of one of Chicago's pioneer photographers, W. M. Morrison, who died two years ago, has leased the two apartment buildings at the northwest corner of Sheridan road and Pine Grove for ten years to Peter and Hazel B. Krantz. They will be operated as a residential hotel. Attorney Eli. B. Felsenthal represented Mrs. Morrison. Whiteside & Wentworth and Miss Josepha Lang were brokers.

PORTRAIT CO. LEASES WAREHOUSE.

The Chicago Portrait company has leased 16,000 square feet in the one story warehouse building on Pershing road and Ashland, from the Central Manufacturing district, for three years and three months at a term rental of $19,221. It will be used for assembling, warehousing, and shipping.

Carpets and Linoleums for

Apartments, Offices, Stores, Shops and Homes

You can save money through our Contract Dept. on good quality floor coverings. Through our 48 years' experience we are especially organized to take care of your requirements. Measures taken, estimates and samples submitted without obligation.

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Contract Dept.
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O.W. Richardson & Co.
125 So. Wabash Ave.

This Permanent 18x18 Garage Built on Your Premises for $240.16

Specifications for above: 2x4 studs and rafters, 4x4 corners and plates, double drop siding, white pine trim, 3 sash, service door, 8ft garage doors, guaranteed roofing, complete hardware.

10x16....$141.00 12x18....$175.00
16x18.... 228.16 16x20.... 254.58

This is not a sectional garage, but a permanent structure built to last. Hundreds of satisfied customers. Let us explain to you in detail. Prompt service.

We also specialize in building Summer Homes and Cottages and Enclosed Porches. Let us figure on any repairing you may have. A call will be appreciated.

SPECIALS

1x2 furring strips, per 100 L. ft.....$1.00
1x6 Flr., per 100 sq. ft.$3.50
1x4x6, Y. P., each.....25c
2x8x18, Y. P., each.....28c
2x4's and to 8 ft., L. ft.....11c
Short planks, 2 to 6 ft., per M.....$20
7/8 drop siding, per 100 sq. ft.....$5
100,000 ft., new oak planking, per M..$50
4-inch Flg., 100 sq. ft.....$2.50
Slate, 4 in 1, shingles, per sq.....$4.50
1x6x12 Y. P., ea., 49c
1 in. Bevel Siding, white pine, per 100 sq. ft. $7.50

Rubber Roofing, per roll $1
Slate Second Roofing, per roll $1.50
No. 1-3 ply slate roofing, complete, per square $2.50
Wall Board, 100 sq. ft.....$3.50
Used Lathes, bundle 25c
Genuine mahogany doors, with hardware .....$6.50 up
Mahogany medicine cabinets.....$4.50
Doors and windows .....12c up
Oak and Maple Flr., per 100 sq. ft...$3.50
2x4 Y. P., per 100 L.ft.....$3.50
Fence Pickets, 1¾c
¾x4 ft., ea.....10c

A. AUGUST
2100 TO 2120 CLYBOURN AVE.
Line. 3532 and 2900—Open Sun 9 to 12

Pedestal and Standard Bath Tubs

$20

We are closing out the remainder of our high grade, porcelain enameled, used bath tube complete with ball fixtures, per outfit.....$20
Write, phone or bring your order before they are sold out.

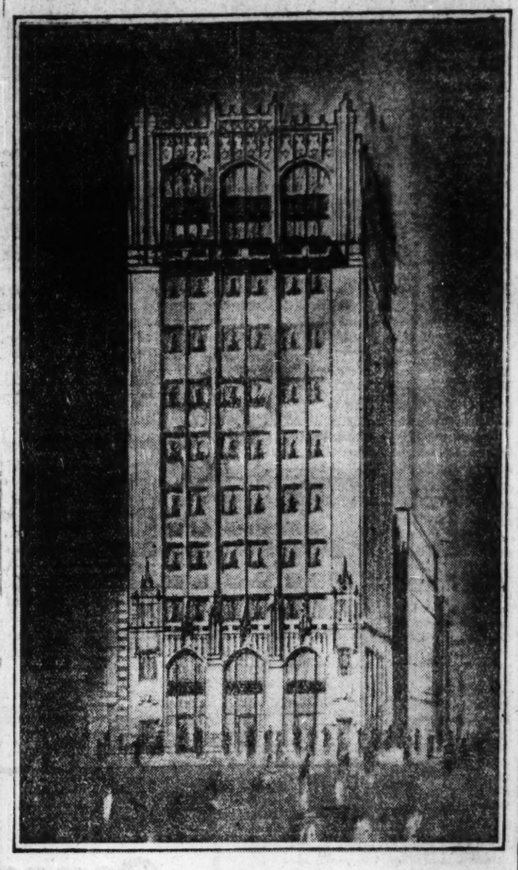
Apron Pedestal Lavatories

good as new, complete with nickel plated fixtures, worth $45.00.
OUR PRICE.. $12.50

3,000 Unfinished Toilet Seats, high grade, special at.....$1
Mahogany Toilet Seats, special.....$3.50
30-gal. boilers, guaranteed, at.....$10.50
Special this week: Low-down closet outfit, china bowl, complete.....$26

Water heaters, $8.50
2-Soc. Laundry Tubs, complete, $16.00

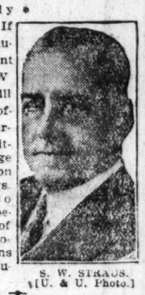
Newest Paradise for Bachelors



Above is the Lenox club, the most exclusive of Chicago's many bachelor hotels, to be erected at the northwest corner of Winthrop and Argyle by George K. Spoor from plans by Architects Ralph C. Harris and Byron H. Jillson. The site fronts 99 feet on Winthrop and 50 on Argyle. Details are given in another column.

Realty Briefs

S. W. Straus, president of S. W. Straus & Co., has left for Europe to be gone probably four months. If he finds the situation will warrant such a step S. W Straus & Co. will open a London office for the purpose of underwriting first mortgage bond issues on English buildings. Mr. Straus also will make a special study of financial and economic conditions throughout Europe.



S. W. STRAUS. [U. & U. Photo.]

Aldis J. Browne of Ross & Co. left last week for a short trip to Florida. He will spend most of his time at Sarasota, on the west coast, where he has an orange grove.

News of Architects

John Mead Howells and Haywood M. Hood, winners in THE TRIBUNE architectural competition, have opened offices in the Monroe building.

The following have been elected members of the Illinois Society of Architects: F. M. Burnham, 4630 Prairie avenue, and Martin Anton Hegsted, 154 West Randolph street. David T. Bjork has been reinstated as a member of the society.

Reo Motor Company Plans Broadway Service Station

The Reo Motor Car company of Chicago has bought the northwest corner of Broadway and Early avenue, 85x125, from J. E. Sexsmith, for $52,500, and will improve it with a sales and service station to cost approximately $100,000. Earle P. Press of the uptown office of H. O. Stone & Co. represented both parties.

FOUNTAIN FLOWS IN LOBBY OF BOUL MICH BUILDING

New Decorative Feature in Railway Exchange.

Visitors to Chicago from other cities often have commented on the great stone floored lobbies of some of our loop office buildings, bare of any decorative features and not even used for commercial purposes. That there was an economic as well as an artistic loss involved was admitted by building managers, but no one seemed to have originality enough to remedy it, until Aldis J. Browne of Ross & Co., decided a fountain would be the most attractive way of settling the problem.

ALDIS J. BROWNE (Alva Kay Bailey, Oak Park, Photo.)

The two most conspicuous examples of big lobbies in the loop, useful only to walk across, and devoid of any ornamentation except along the side walls, are the Railway Exchange and Conway buildings. Ross & Co. are agents for the Railway Exchange building, so it was an easy matter to try out his idea there.

Architects Graham, Anderson, Probst & White set a designer to work some months ago and Friday night the fountain shown in an adjoining column was formally dedicated with a dance in the lobby. The fountain will be electrically illuminated and will have gold fish and water plants in the lower part. It is made of terra cotta and was made leakproof with a lead pan.

"Now if we can only keep messenger boys from trying to catch the gold fish and careless individuals from falling in and then sending us in a bill for a new suit of clothes, we'll call the fountain idea a big success and a considerable factor in making office building lobbies attractive," said Mr. Browne.

63D STREET LEASE.

The new real estate firm of Ulbrich & Wheeler report leasing the corner store in the recently completed building at the northwest corner of 63d and South Park, for Carl Edward, to San Jarvis and James Sakis, for a confectionery store, for ten years from April 1, at $500 annually for the first two years and $600 for the balance of the term. The shop is 22x42.

For other Real Estate News see preceding page.

Now the All-Steel Coal Chute Marks the Modern Home

A cracked coal window or a broken cast iron coal chute mars the appearance of even the finest home. The builder with a sincere pride gives as careful attention to his coal chute as to the most noticeable feature of his home. For as long as his building stands his Kewanee All-Steel Coal Chute will never require apology. It is "Copper Steel," guaranteed unbreakable and rust-resisting. Special frame protects the wall. Positive lock—opens from the inside and can be operated from upstairs without entering coal bin. Costs no more than inferior chutes.

Where You Can Obtain Kewanee Chutes:

In nearly every community there's a Kewanee Dealer ready to supply you. In the Chicago District our distributors are—

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Gen'l Appl. Sales Corp., 15 E. Van Buren.
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B. F. Boysen, 3221-23 Irving Pk. Blvd.
Dahlberg & Sons, 5913 Irving Pk. Blvd.
C. E. Hahn & Co., 3535 Armitage Ave.
Lawrence Howe Co., 3544 Lawrence Ave
Chas. Medcero, 5022 Irving Park Blvd.
N. W. Side Iron Works, 1013 Western Av
Northwestern Iron Works, 1426 Aurusta.
Rauschenberger's, 4671 Milwaukee Ave.
Rembrandt Co., 4807 Elston Ave.
Louis Stauber, 3811 Lincoln Ave.
Chas. Sinser, 4732 Irving Park Blvd.
Wm. C. Westphal, 2434 N. Cicero Ave.
Rudolph Wiersig, 2311 N. California Ave.

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Central Lime & Cement Co., 131 N. Homan
Central Lime & Cement Co., 4340 Division
Colonial Fireplace Co., 4611 Roosevelt Rd.
Hodge & Homer Co., 540-51 W. Madison
Chas. Johnson & Son, 370 S. Cicero Ave.
Fred Schad & Son, 1117 S. Crawford Ave.
Wetzel Iron Works, 3345 W. Grand Ave.

SOUTH SIDE
Anderson Iron Works, 5644 Loomis St.
Bayne & Ewing, 207 119th St.
Beckwith Iron Works, 542 W. 79th St.
John O. Bronan, 6810-12 Wentworth Ave.
Hales Coal & Material Co., 1941 Monterey Ave.
Marius Lagoni, 6324 S. Ash and Ave.
Arthur C. Lake 1218 E. 63d St.
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D. S. Marquardt, 1040 W. 95th St.

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Berwyn—General Concrete Utilities Co.
Ne. Berwyn—Frank J. Vojacek.
Blue Island—Mrs. Fred Jebens
Brookfield—Brookfield Hdwe. & Paint Co.
Cicero—Midland Structural Steel Co.
Des Plaines—Des Plaines Lbr. & Coal Co.
Downers Grove—Lord Lumber Co.
Elmhurst—Hammers-Imhoff & Fransen Co
no. Elmhurst—C. H. Casper & Sons
Evanston—Evanston Bldg. Material Co.
Forest Park—Central Lime & Cement Co.
Glencoe—Henry C. Wenneke
Glen Ellyn—Newton-Barthke Co.
Harvey—Burgmeier Hdwe. Co.
Highland Park—Highland Park Fuel Co.
Hinsdale—Lord Lumber Co.
Homewood—Homewood Ice, Coal & Material Co.
La Grange—E. A. Keller & Son
Emil Johnson
Lake Forest—Geo. L. Blanchard
Lombard—Lombard Brick & Tile Co.
Maywood—Westend
Naperville—C. F. Moore & Co.
Oak Park—Central Lime & Cement Co.
Palatine—W. R. Comfort & Co.
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All materials, only **$1688**
A superb six-room home of which you can well be proud. All materials included in our specifications and FREE plans at price quoted above. Backed by our guarantee—no "extras" to pay for.

SPECIAL VALUES

2x4s 9 ft. yellow pine, each.....24c
2x4s 10 ft. yellow pine, each.....27c
Breakfast nooks, each.....$18.75
4x8 garage doors, pair.....$29.50
¾ in. Y. P. qtr. rd., 100 lin. ft...95c
10x12 6-lt. glazed barn sash, ea...$1.95
3 in. x 7 ft. No. 1 cedar posts, each..15c
"Evertite" roofing, per roll.....$1.75
Sheetrock finisher, per pkg.....50c

The "Oakley" 2-STORY HOME
All materials only **$1850**
An ideal six-room, two-story home. Several different plans from which to choose or we will help you in securing plans to meet your own ideas. FREE plans and all materials included in our specifications for price quoted above.

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Bosley 2 car garages are permanent structures—not portables or ready-cuts. Our price includes all materials and FREE erection plans. Investigate values, materials, grades of lumber before you buy.

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Seal up the cracks in your garage by lining it with Sheetrock. Partition off your room. Erect a dust tight furnace room. Fireproof. Will not warp. Per sq. ft., **4½c**

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Our Architectural Dept. will aid you in planning a home to suit your exact needs. Expert service.

ALDIS J. BROWNE.
(Alva Ray Seeley, Oak Park, Photo.)

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For other Real Estate News see
receding page.

You can judge a home by its COAL CHUTE

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dern Home

n cast iron coal chute mars the
The builder with a sincere pride
l chute as to the most noticeable
his building stands his Kewanee
ire apology. It is "Copper Steel,"
esisting. Special frame protects
the inside and can be operated
bin. Costs no more than inferior

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Western Ave.
ake Building Material Co., 47th and
Archer Ave.

SUBURBS
ellwood—Central Lime & Cement Co.
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rookfield—Brookfield Hdwe. & Paint Co.
icero—Midland Structural Steel Co.
es Plaines—Des Plaines Lbr. & Coal Co.
owners Grove—Lord Lumber Co.
lmhurst—Hammerschmidt & Franzen Co
o. Elmhurst—C. H. Casper & Sons
vanston—Evanston Bldg. Material Co.
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len Ellyn—Newton-Baethke Co.
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terial Co.
a Grange—E. A. Keller & Son
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ake Forest—Geo. L. Blanchard
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aywood—W. F. Weiland
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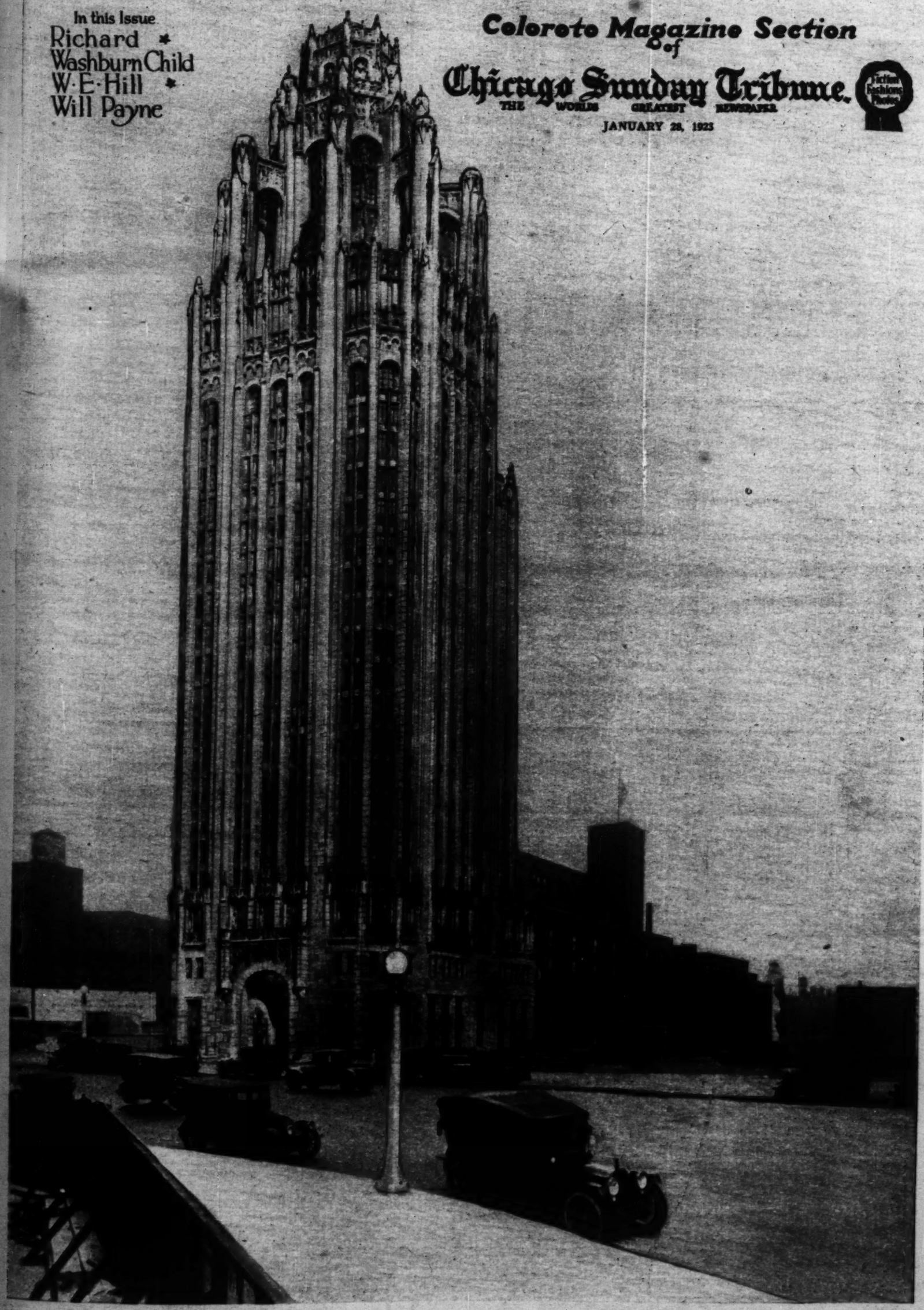
In this Issue
Richard Washburn Child
W. E. Hill
Will Payne

Colorete Magazine Section of
Chicago Sunday Tribune.
THE WORLD'S GREATEST NEWSPAPER
JANUARY 28, 1923



HOW IT WILL LOOK—The winning design for the Tribune Tower in its future environment.

OUR SHOWING AT THE COLISEUM NEXT WEEK—SPACE A 2—WILL INCLUDE REPRESENTATIVE MODELS OF

The Single-Six

PACKARD

ELEVEN • MODELS •

Five-Passenger Touring, $2485; Seven-Passenger Touring, $2685; Runabout, $2485; Sport Model, $2650; Coupe, $3175; Five-Passenger Coupe, $3350; Five-Passenger Sedan, $3275; Sedan Limousine, $3325; Seven-Passenger Sedan, $3525; Seven-Passenger Sedan Limousine, $3575; Touring Sedan, $2875; at Detroit

BATTLES OF THE FUTURE

AN AIR AND SURFACE FLEET FORMATION as visualized by a U. S. naval officer. Rear Admiral William A. Moffett, aviation chief of our navy, says the naval forces must control the air as well as the sea. Each ship must have its complement of planes, he declares. In ten years naval aviation has grown from an experiment to a vital part of our sea defense, he points out.

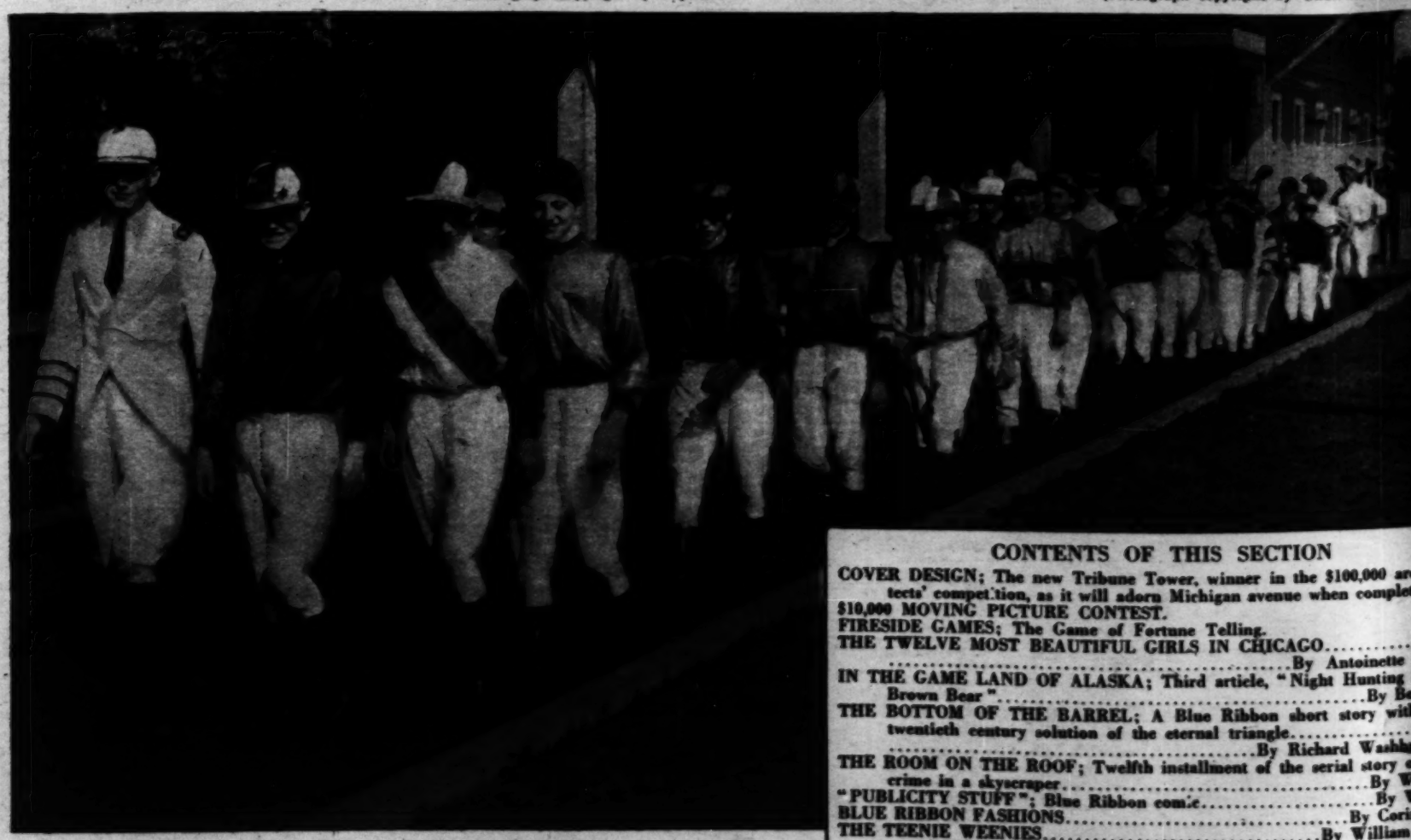
(From Army and Navy Journal.)

INTO ICY WATER thirty feet below young Ralph Daley takes his daily dive at Manchester, N. H. Chilly sport, but many boys of the town get into the game.

(Photograph copyright by Keystone View.)

DRESSED IN STOCKINGS—The skirt, bodice, neckpiece, headgear, and even the umbrella are made of stockings in light pastel shades. The costume was shown at the recent shoe show in Chicago.

(Photograph copyright by Underwood & Underwood.)



KNIGHTS OF THE WHIP at the Havana race track. The jockeys are on the march to the scales to weigh in for a race.

(Photograph copyright by Underwood & Underwood.)

CONTENTS OF THIS SECTION

COVER DESIGN; The new Tribune Tower, winner in the $100,000 architects' competition, as it will adorn Michigan avenue when completed.
$10,000 MOVING PICTURE CONTEST.
FIRESIDE GAMES; The Game of Fortune Telling.
THE TWELVE MOST BEAUTIFUL GIRLS IN CHICAGO.....By Antoinette Donnelly
IN THE GAME LAND OF ALASKA; Third article, "Night Hunting for Brown Bear".....By Bob Becker
THE BOTTOM OF THE BARREL; A Blue Ribbon short story with a twentieth century solution of the eternal triangle.....By Richard Washburn Child
THE ROOM ON THE ROOF; Twelfth installment of the serial story of a crime in a skyscraper.....By Will Payne
"PUBLICITY STUFF"; Blue Ribbon comic.....By W. K. Hall
BLUE RIBBON FASHIONS.....By Corinne Lowe
THE TEENIE WEENIES.....By William Donahey

NEXT WEEK

UNDER ORDERS; Only 30, and less than a year to live; then he meets Agnes, the nurse, in this Blue Ribbon short story.....By Mary Synon

NEW YORK
Alfred Gwynn Va

CHICAGO'S C
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KINGS—The skirt, bodice,
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COLD? TRY FLORIDA.

NEW YORK'S 400 trek to Palm Beach when winter comes. Left to right are Charles Amory, Mrs. Raymond T. Baker, who was Mrs. Alfred Gwynn Vanderbilt; Mr. Baker, former director of the mint; Alexander Phillips, Mrs. William Whitehouse, and James Brett Stokes.
(Photograph copyright by Underwood & Underwood.)

CHICAGO'S COLONY at Palm Beach includes Miss Helen Farwell. She's having some fun on the beach with her black cat.
(Photograph copyright by Underwood & Underwood.)

A GOLF QUEEN keeping in trim on the links at Miami. Miss Miriam Burns of Kansas City is woman champion of Missouri.
(Photograph from Wide World.)

Norma Talmadge.

Constance Talmadge.

Conway Tearle.
(White photo.)

Thomas Meighan.

Mary Pickford.

Charles Chaplin.

Charles Ray.
(Luitzel photo.)

Buster Keaton.
(Evans photo.)

Bebe Daniels.
(Paramount photo.)

Wallace Reid.
(Paramount photo.)

Rodolf Valentino.
(Evans photo.)

Mary Miles Minter.

Betty Compson.
(Charlotte Fairchild photo.)

Katherine MacDonald.

Mabel Normand.

William S. Hart
(Gardner photo.)

Viola Dana.

Milton Sills.

Tom Mix.

Tom Moore.
(Mishkin photo.)

Richard Barthelmess.

Tom Gallery.

Jackie Coogan.

Douglas Fairbanks.

HELP FOUND!

First Aid Department for Movie PRIZE CONTEST Contestants.

Here are twenty-four pictures of Movie Stars. Among them are to be FOUND THOSE whose photographs APPEAR and HAVE APPEARED on the OPPOSITE PAGE. No TWO stars have the same forehead, eyes, mouth, or hair. These pictures give first aid in helping you IDENTIFY the features and NAMES that figure in the likenesses on the OPPOSITE PAGE. Are you BRIGHT? PROVE it—by winning one of the prizes offered in THE CHICAGO SUNDAY TRIBUNE'S great $10,000 movie contest now on.

All set?

GO!

Mary Pickford.

Wallace Reid.
(Paramount photo.)

Mabel Normand.

Tom Moore.
(Mishkin photo.)

Douglas Fairbanks.

Who Are These Movie Actresses?

THIS COMPOSITE CONTAINS the forehead of a blonde star who has just completed her contract with Paramount; the eyes and nose are of one who was once married to the brother of an Irishman who is the father of the child of a famous beauty; the mouth and chin of a young woman who, despite her beauty, was once put in jail for a popular offense.

HERE YOU HAVE the forehead of the sister of a brother who was once in the navy; the eyes and nose of a star once reported engaged to a noted pugilist; the mouth and chin of a girl who, when a child, was adored on the speaking stage.

$10,000.00 in Cash Prizes!

Here Is Set No. 4 in The Chicago Tribune's Great Puzzle Picture Contest!

The fourth set of Movie Puzzle Pictures in The Chicago Tribune's $10,000.00 Prize Contest is shown here. Can you cut them out, put them together, and name the actresses? The Chicago Tribune offers $10,000.00 in Cash Prizes for the best answers. Men, women, boys and girls everywhere may compete. Read the rules. Get the fifth set of pictures with next Sunday's Chicago Tribune.

RULES:

1. Every Sunday for 12 weeks The Chicago Tribune will print in the COLORoto Magazine, three Composite Puzzle Pictures of Movie Actors and Actresses. Each Composite will consist of the forehead of one Player, the eyes and nose of another, and the mouth and chin of a third. The three Composites printed each Sunday will, when cut apart and assembled, make three complete pictures of movie actors and actresses. $10,000.00 in Cash Prizes will be paid to the persons sending in the nearest correctly named and neatest sets of the 36 pictures.
2. 1,327 Cash Prizes will be paid as follows:

1st Prize	$ 1,000.00
2nd Prize	500.00
3rd Prize	250.00
4th Prize	100.00
Next 3, $50.00 each	150.00
Next 20, $25.00 each	500.00
Next 200, $10.00 each	2,000.00
Next 1,100, $5.00 each	5,500.00
1,327 Prizes Totaling	$10,000.00

3. The contest is open to everybody—men, women, boys and girls—except Tribune employes and their families. It does not matter where you live.
4. You pay nothing—you do no work—just amuse yourself by proving your skill.
5. The Puzzle Pictures must be cut out, assembled and pasted or pinned together. Below each picture write in the name of the Movie Player. Clues will be given in descriptions below each Composite to help you solve every one.
6. In all, 36 pictures will be printed—three every Sunday for 12 weeks. Pictures are to be submitted in sets of 36 only. Hold all your pictures until you have the complete set of 36. Then send them to "Puzzle Pictures," The Chicago Tribune, 7 South Dearborn Street, Chicago, Illinois, attaching your name and address. All pictures must be in by midnight 15 days after series No. 12 is published.
7. Accuracy will count. Neatness will count.
8. You need not purchase The Tribune to compete. You may copy or trace the pictures from the originals in The Tribune and assemble the pictures from the copies you have made. Copies of The Tribune may be examined at The Tribune office or at public libraries, free of charge.
9. The judges will be a committee of three members of The Tribune staff whose decision will be final. In case of ties the full award offered will be given to each tying contestant.

The Next Set of Puzzle Pictures In Next Sunday's Chicago Tribune

(Copyright: 1923: By The Chicago Tribune)

THE FOREHEAD IS that of a black haired whirlwind whose mother is always on the job to prevent a cyclone; the eyes and nose are those of a girl whose initials are all the same; the mouth and chin belong to a favorite whose war activities caused her to be made an honorary officer of an American regiment.

Tribune Want Ads will sell many homes this spring

RIGHT NOW there are hundreds of families who have decided that their present quarters are no longer suitable—another home is wanted. They wish to buy, and in order to do so they must sell, and so the annual Spring Shift takes place. This makes the real estate market good. It will be particularly so this spring because business is so much better, and every one along the line, in addition to having benefited thereby, feels ambitious in the springtime.

Tribune Want Ads help. They make it possible for you to reach such a tremendous number of people—850,000 on Sunday and 500,000 on a week day! If you use The Tribune, you'll be sure to cover your market.

Once you have secured this huge buyer-audience, tell them enough about your house to give a clear idea of what it is like! In this way you shorten the distance between yourself and the sale, because you bring prospects who know from your Want Ad that your house is just about what they've been looking for.

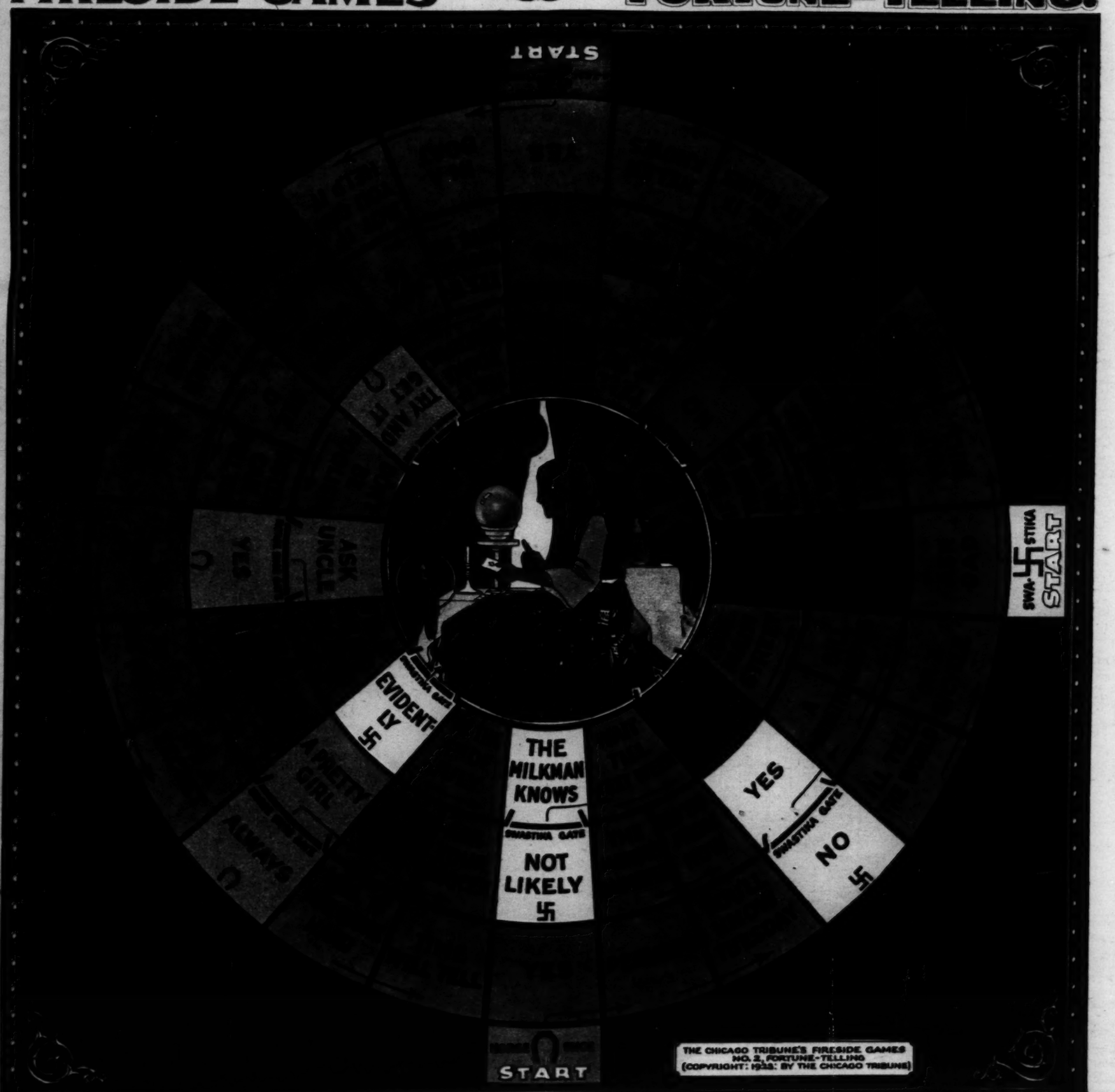
In The Tribune's book, "Wording a Want Ad to Make It Pay," one part is devoted to HOUSES. This book is worth a great deal to those contemplating the sale of a home. Just send your name and address and a copy will be mailed free. Over twenty thousand of these books have been sent out (by request *only*) to Tribune Want Advertisers,

The more you tell, the quicker you sell!

The Chicago Tribune's FIRESIDE GAMES

№ 2

THE GAME OF FORTUNE-TELLING.



Paste Markers On Cardboard And Cut Out Seperately.

Sample Questions:

Will my wish come true soon?
Will I live to be 100?
Will I take a trip soon?
Will I ever be very rich?
Am I poetically inclined?
May I stay up Tuesday night?
Will I be successful in athletics?
Will I ever be a great artist?
Is the rose my favorite flower?
Was I born lucky?
Shall I marry young?
Shall I be well educated?
Will I ever be a great author?
Shall I ever visit Europe?
Will I go away to school?
Will I meet a tall, dark friend?
Shall I marry a blonde?
Who will be with us tomorrow?
Do most people like winter?
Do most people like summer?

INSTRUCTIONS:

Cut out entire game. You may place it on the table, floor, or pin it on the tablecloth. Or, better still, paste it on a piece of heavy cardboard.

Cut out spinner and paste it on a piece of heavy cardboard. Then cut cardboard to shape of spinner. Trim a wooden match to 1¾ inch length and sharpen one end. Pierce hole through center of spinner with a pin. Insert match in pinhole and push it halfway through cardboard, making a top with which to spin numbers. (See illustration.)

Paste the four markers on heavy cardboard and cut each out separately, trimming closely.

Cut out rules and paste on cardboard to preserve them.

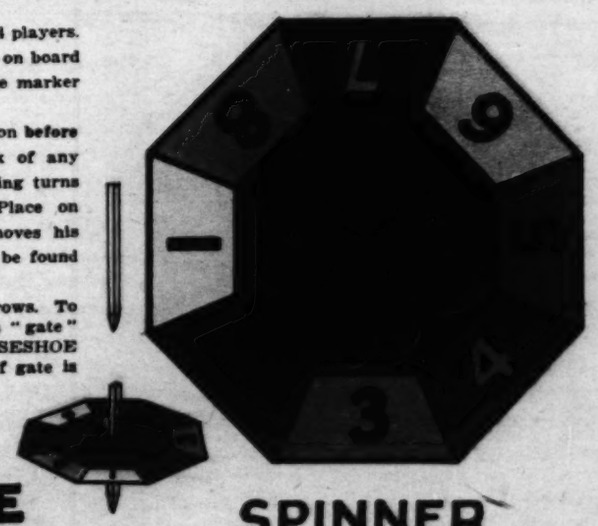
RULES:

The Game of Fortune-Telling may be played by 1, 2, 3, or 4 players.

Each player selects one of the four markers and places it on board on spot of corresponding color marked "Start." (Horseshoe marker starts from Horseshoe "Start," etc.)

Players take turns in spinning. Each player asks a question before spinning. Ask your own questions. If you cannot think of any original questions use the sample questions given here, taking turns through list. After asking a question, player spins. Place on which spinner falls indicates number spun, and player moves his marker accordingly. The answer to the question asked will be found on space at which marker arrives.

Markers shall be moved around board in direction of arrows. To go from outer circle to inner circles player must reach his "gate" by exact spin. Horseshoe marker enters through "HORSESHOE GATE," Clover marker through "CLOVER GATE," etc. If gate is reached by exact spin player moves to next inner circle on next spin. If not, player continues around circle until his gate is reached by exact spin. First player arriving at "GOOD LUCK" by exact spin wins game.



SPINNER

THE GAME OF WHITE HOUSE
FREE *With Next Sunday's Tribune*

"I'd like to pull your dammed—

The Bottom of the Barrel

By

Richard Washburn Child

Would the "Other Woman" Want the Husband If She Knew Him as the Wife Knows Him?

WHEN Mrs. Elbridge was not at work in the laboratory or with her children, in the course of her routine plan, she was a good deal of a girl. She neglected that fact. It served her well when she had to withstand the great shock of her life. She was slender, tall, without artificial aids to beauty, and she had that honest kind of loveliness which one believes is admired by dogs and children, birds and butterflies, as well as men. At thirty she bid fair to be always young.

Some one has said that Mary was a "strange bird." No doubt it is difficult for the person who said it to conceive a young woman who could achieve, without beating the bass drum. In that respect, Mary failed to meet the supposed necessities of feminism because she failed to make a clamor. Her formula for living, as much as one could discern it from her management of life, was this:

"Create as much as possible, pay enough attention to the experience of ages after ages of mankind and not too much to doctrines which promise men progress and happiness in a hurry. Above all, mere discontent may be showy, but it's wasteful."

That was her notion of how a woman's life, or a man's, might be guided.

Her surprise was vast when she discovered that William Carr Elbridge was in love with another lady.

Busy with the children, and busy when she could find the time with a new lot of books reporting various post-war investigations of the ductless glands and the theory of immunity, just received from Germany, and finding her pleasures in the tints of sunsets behind the sea and the aromas of the pines, she was not alert. She absorbed the situation rather than received it in one piece; it came upon her somewhat like a slow dawn. She diagnosed it little by little as one diagnoses typhoid fever; it cannot be announced as identified merely because there is some slight disorder and some slight degree of temperature.

Edith Barston occupied the next shore estate, and Mary had to admit to herself that from the first of June, when Billy and the two children and she had come to their leased villa, the particular peculiarities and character of Miss Barston had not engaged as much of her attention as one human being may be thought to owe to another who hungers and subtly calls for attention.

Edith, who was thirty, had inherited money and tuberculosis, had kept the first and after a time had suppressed the second. Good for her! The process had left her thin, wispy, meditative, slow in movement with a kind of boneless grace observed in Burne-Jones figures.

She was a good swimmer. She used the same little beach in the same pretty little cove and though Mary was even a better swimmer, Mary stayed and paddled with the children. Edith used to invite Billy gently to swim out to the rock where the two often sat for a sun bath with their feet in the waving sea weed. There, apparently, they exchanged ideas about life, at first the impersonal ideas. The rock had never had significance for Mary and it was even a shock to herself one bright sunny day when she said to little Jane, "Daddy will be late for luncheon if he stays any longer on their island." It was absurd to voice objection to Billy's finding such treasure as he might in any mind or soul he wished to explore.
being may be thought to owe to another who

Before he had found that his income permitted him to leave his father's old Nassau street law office with the reliable staff and devote his life to sharpening pencils and beginning various novels, he had not been an explorer of personalities. If Mary had regretted seeing Billy leave the law, she kept silent because she was willing to concede that a human being has a right to carve out his own destinies. Billy had acquired that magnificent height of belief to the extent that he considered that Mary's plea in behalf of the servants, the children, and herself that he should get up in the morning and be on time for meals constituted an evil, dominating influence, devastating to his right to grow and expand and to find the sunlight of self, as he called it.

He was not odious at all, according to Mary's notion. She loved him dearly. He was the center of her universe, not because if he had died she could not have gone on living and doing pretty well, but somehow her own ambition to do well and have the children do well was always associated with Billy. There was a certain fundamental animal instinct of love in it, and in addition there was a sense of adherence to a family unit, where after all the stupidities, the unreasoning slavery, the suppression of self, a willingness to play the game and a reprehensible loyalty to the others created the most useful, forward going, productive institution which men and women for ages past have been trying to smash, substitute for, or commiserate.

hair out by the roots."

Mary, in behalf of this institution, went to the seashore in the summer, where her work and her energies suffered most. She herself preferred the mountains. There was Billy, however, and the children, and though they had never been to the mountains, once, when she mentioned it, Billy had a tantrum about her selfishness in wanting him to go where there would be no inspiration to start various successive beginnings of unfinished novels. Tantrums, however, Mary knew, usually took place when people love each other. And they loved each other—certainly, until Billy began to inquire why and pick life's fabric into its separate threads.

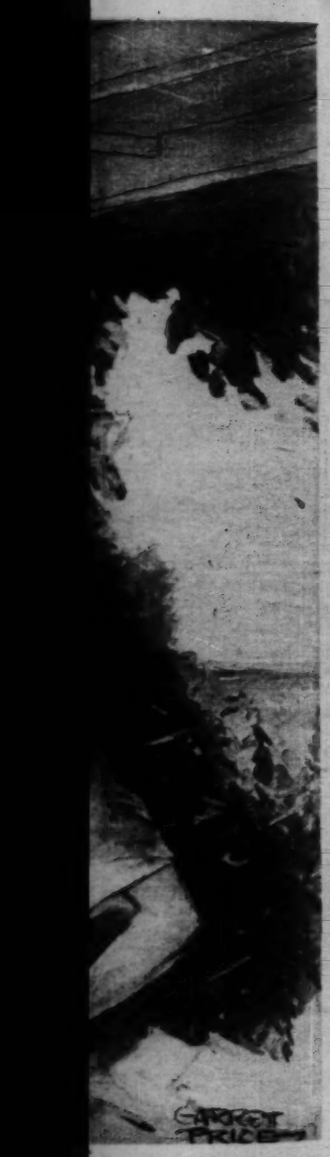
THEN Mary had said: "Go to the devil, Billy. Don't choose the tallest trees when you bark under them. Take the saplings that are your own size. The reason why Jane sometimes has that look of God in her face that sometimes appears in yours is no greater mystery than why I love you. You've got a good mind and I am glad it explores, but you'd better start for the north or south pole of understanding rather than advertise that your next whirl will be around the rings of Saturn. All men and women, even Socrates, are more or less limited to being darn fools. And honestly, as much as I admire your mind, I'd never pick you to know it all."

Billy laughed—a handsome person. Mary would have liked to throw her arms around his bronzed young neck so that those arms could tell him things that she couldn't. He said, "I never expect to know it all."

She grew serious for a moment. "Because your foundation isn't very good, Billy," she said. "A good foundation for exploring the mysteries of life better be built of Aristotle and Confucius, Huxley, Spencer, and Saint Thomas Aquinas, and so on rather than——"

She stopped because he scowled and said, "I never asserted the modern writers of revolt, fiction or otherwise, were perfect. But they deal with a world which has changed."

Mary took one of the characteristic gazes



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into eternity of which her gray eyes appeared capable and said rather sadly, "I wonder how much the world does change."

NOW events had come which made her world change volcanically. Her pillow was wet with tears and she turned it over in the morning so he would not know she had been awake. She closed her fists as she made pretense to play with the children. She thought wicked thoughts about revolvers. She felt as a tigress is supposed to feel. And she was ashamed to feel like that. And then she was not sure she was ashamed because, perhaps, the tigress knows more about the truth of love and the family and the tiger than human beings know.

It was not the rock she had called "their island" which first attracted her conscious attention to the part that Edith Barston, with her tilted nose, her sad, meditative eyes, and her hair curled under so that it looked like bobbed hair, was going to play in Mary's life; it was a change in Billy.

It was not the rock she had called "their and women do not always feel almost unerringly the interruption of their joint circulatory system which builds the flesh of sympathy and feeds the bones of their voluntary association; Billy may have believed it.

One day came when, at Mary's suggestion, he went along the cliff walk, through the turnstile to invite Edith to come over to meet at dinner some people who were coming out for the night. Billy did not return soon. In fact, it was after luncheon when he came back.

"Eating out?" Mary asked.

"Certainly not!" he replied. Then as he looked into the mirror in the hallway and saw the crumb on his cheek he added, "She offered me a cruller—a brown cruller—with sugar on it. I haven't had a cruller since I left boarding school." He laughed lightly

Then the irritation swept over him. All mated beings who love each other recognize it. He said, "For heaven's sake, Mary, must we always be messing around discussing trivialities? I didn't start this discussion. What's all the fuss about? Life is intolerable!"

He was not hungry; he said that he was very hungry. Naturally honest, he felt that his snoopy lie would not quickly stop sagging down like a gallstone in his self respect until surgery took it out. Mary knew he felt it. He had had a little stolen luncheon with Edith. Perhaps he had not even sat down; perhaps he had just stood around her dainty table, playfully; perhaps Edith, who had an impishness, had romped with him about the table in that simulation of childish carefree spirit which restless husbands or wives think would go on forever, or at least for a year, if they could be with one of the cunning personalities day in and day out.

Billy told Mary that he did not consider Edith was anything but rather plain, and this, being inconsistent with all he had heretofore said, appeared to Mary to indicate that her husband, by his absurd strategy of saying things derogatory to Edith, was not only committing petty larceny in the cash drawer of their partnership confidence, but that he was, as an incidental, doing it at Miss Barston's expense. All that he said, indeed, about Edith he said with a skill in duplicity which shocked his wife. But above all, there was a lack of dignity in one who failed so miserably in an attempt to deceive, even though the attempt extended to deceit of himself. Billy was usually profuse in his reports of conversations held with others. He never reported what Edith had said to him and still less what he had said to Edith. Mary could see that whatever the June weeks had made of a relationship between them was their own private preserve and she was not invited even to peek through the knotholes in the fence.

Mary thought that evil consequences come from the discoveries of such subtleties. Big breaks in family life may be painful, but they are out in the open, at least. Everybody concerned can be told to either shoot or give up the gun. Taken early, the answer usually is that it is best not to shoot.

She knew there was one evil consequence. The accursed thing appeared at once and it would not down. It pulled all day at her skirts and plucked her fingers as she tried to sleep. Mary had had her temptations. One of them had been big. She had put it away without taking much credit for it because it had appeared clear to her that the cost of mortally wounding Billy and putting the years of relationship with her children in jeopardy and dumping a rich store of valuable happy memories was a cost she could not dream of paying. Nevertheless there was a man. He would come back. She could begin all over with him if necessary. He had a little more skill in living than Billy. He would be a little more unselfish. And surely more loyal.

Damn the thought of it! At the very moment when Billy and she both needed all her help and sense there was that thought, plucking, plucking, plucking, and that voice sounding again as it had once sounded "Dear stranger: If you ever want them, these hands and these arms are yours." They were nice hands and strong fine arms. She had not thought of them for years. Now they were stretching out to her through the dark of night, and when her eyes filled with tears they stretched out to her at high noon. She felt like crying to the heavens and the stars. "I can go! I can go!"

"Sex doesn't mean anything to me."

ONCE in an unreasoning moment, a moment of hot folly, she asked Billy out of a clear sky, "Have you ever kissed Edith Barston?"

He rose from the porch chair in a rage; this was his opportunity for righteousness, technical righteousness, and he would make the most of it. "God!" he shouted. "What are you made of? What a revolting mind! Of course, I haven't. Sex doesn't mean anything much to me."

Of course, at times of affection it meant something to him. It would have meant a good deal more, too, if he had not acquired the notion that it was in some way base rather than an urge of nature capable of all the exquisite beauty which a person can put into it.

"Listen!" he said. "I won't have you interfering with my right to know whatever is good and fine in anybody in the world! I won't have you attributing vulgar motives either to me—or to her!"

To her? His righteous defense of her! Now a passionate champion of her? Disclosed were all his attempts at indifference, and attempts to make gestures of contempt for Edith. Now he had raised his voice so high that little Jane dropped her sand bucket and came up peering at her father curiously.

"Daddy's cross all the time," she announced. The inscrutability which occasionally blankets the emotions and impressions of a child made her assertion sound as colorless as a statement that the fishman had come on his weekly round. But Mary, watching Jane as she returned to her play, shuddered.

SHE could not foresee what would come in those next twenty-four hours. She could only now feel the resentment against rank injustice surge up her throat, into her eyelids, fill her until it seemed to strain at her fingertips. Coward, trickster, liar, brazen self lover, fool made ridiculous by parading in the borrowed misfit of wisdom, seeking to avoid playing the game, trying to cheat, to beat it, baying at the moon, rocking the boat when other lives than his own were at stake, quitter!

She held these words behind her closed teeth; restraint came because there came the thought that this was not the real Billy—the Billy she had loved and trusted and guided—this was the human Billy—the poor human thing which gets off its track of decency occasionally—the feeble thing which, having been offered the best candy of God, demands the whole box and refuses to contribute to it, to earn it, to pay for it, to prove by achievement rather than plan achievement, to pay as it goes.

She was glad she had not said these things, because, after the children were in bed and she had come down, Billy had a moment of tenderness. He, probably, had not noticed that whenever in the old days he had gone by her when she was sitting, he had patted her face, put his hand on her shoulder, turned her chin so that her face was raised to his, but that now he no longer did these things and walked by pleasantly, but a little as if passing were a nuisance and an embarrassment. Of course, he might think that his leaning toward the calm, female philosopher Edith had no such coarse urge as physical contacts, but something had effectively killed spontaneous tenderness toward Mary.

The moon was on the water, the jagged hills on the cape projecting out into the blue black of the quiet sea were half concealed in a silver and violet mist. The little waves in the cove ran their tongues out along the beach and made a sipping noise like glad beings tasting daintily of peace.

Billy did not turn on the porch light. He came behind her and took her cool cheek in the palm of his hand. He used to say that it just fitted. She leaned her head eagerly toward that welcome touch and heard his voice say, "Well, old girl, you've put a lot of hours into your work today."

She laughed softly. She was afraid she would cry out her joy to the moon. She could not believe it was his step behind her. She could not believe it was his hand. She could not believe it was his voice. She managed to summon the thoughts which she always felt she must have about her work—that it must never look backward, that it must never look forward too far, that she must always regard herself as an instrument to be used and at last worn out and, if necessary, thrown away.

"I feel rested now," she said. "I lost my temper with the children tonight. Why should the young mind conceive the idea of taking a cake of soap to bed."

"It's that bright blue color," he answered. "You ought to go back to the white soap."

A few months ago he would have said "we ought." Now he gave her a kind of outsider's counsel. But joy had surged over her. It had caught her up in its arms and she was afraid she would be unable to contain her emotion. She always marveled that the same control which made her follow a routine, the same which had brought her name in a small way already to the scientific world, never came to her rescue when she desired to conceal her real self. How could she account now to Billy for her tears? He would not believe they were tears of joy. He would begin to discuss. Perhaps that would destroy an illusion. Some illusions are necessary to go on with life, she thought, and those who in the name of truth declare against all illusions have only reached the first primer in the art of reading human existence.

"Billy," she said quite steadily, "I'm going to take a walk—a walk alone."

He made no protest. She remembered now that, once he would have said immediately: "Alone? What ails you? Brooding? Why don't you take me? I'm a good companion." He had said that very thing often and sometimes she remembered she could have burst out at him, "Can't I have a minute away from work, children—even you, to be with myself?" But now she would have given, it seemed, the whole world to have him say, "I'll go with you."

Instead, he flopped down in the pillows on the swinging couch and said as she walked out into the light of the moon, "Don't go alone along the cliff. It's dark in the underbrush. You might get a fall."

SHE did not care. She was happy. It was coming out all right. Everybody had bumpy places in life and always thought when they were reached that it was the end of everything. Usually the end is not the end; usually the hesitant pendulum swings on and the clock ticks once more. What a comfort! She sat down, content to be free again from the panic and the pain—deliberately weighing nothing. If the top of the cliff were hard, what of it? If the needles of a pine seedling pricked her cheek, what of that? There was the moon now white and high, and the waves marking a lullaby rhythm below and a world of black-blue sea and blue-black sky meeting each other somewhere behind the long thin veil of the fog.

Once she glanced toward Edith's house. Lights still burned in the lower windows with that peculiar red eyed appearance that summer cottages always give out. Perhaps Edith was working on her poetry, or her sculpture, or her philosophical essays, or writing letters. She was best known for her letters; she finished letters. But that was not Edith's shadow there passing and passing inside.

No. It was her aunt's shadow. Mary had forgotten the aunt. There was an aunt—Miss Tompkins—sister of Edith's mother. Mary had forgotten about the aunt. Poor

Your New Coat Should Be of "Dakka"—
Pure Camel's Hair

WHEN you go, this Spring, to select a new Topcoat—for daytime, motor, travel or Summer resort wear—by all means ask to be shown the smart models of "Dakka", the new pure camel's hair cloth.

There's a rich softness to Dakka's texture, a sturdiness to its weave that assures good wear. For colors—a choice of beaver, leather and natural camel's color.

The store which shows you "Dakka" Topcoats will very likely have, also, the most distinguished new Suits and Costume-Suits, Frocks and Sports Attire for Spring.

The Golflex label identifies these—proof of handsome fabrics, distinctive styles and superlative tailoring—at prices delightfully moderate. Let us tell you who sells Golflex in your locality.

GOLFLEX

Made by Willis & Adler, Inc., 580 Seventh Avenue, New York City

Golflex Clothes are on Sale in London at 31 George St., Hanover Square

Your California Home

OCEAN sunsets of purple and gold—the song of the surf on the shore—the warm Pacific and clear bay rippling in the sunlight are the beginnings of beauty and charm every week in the year at San Diego, California.

Here 100,000 busy residents live the more happily for almost continuous sunshine. Miles of garlanded streets surround the broad lawns and blazing flower courts of the great park, with its daily concerts, and each day in the year brings new opportunities for life out of doors with every sport of land and ocean, and everywhere the hospitality of pleasant people.

With even a moderate competence you can live easily and happily, away from the rigors of heat and cold, in the year 'round beauty of ocean, mountains and flowers, at

San Diego California

Come direct to San Diego over the new San Diego and Arizona Railway, operated in connection with the Southern Pacific, Rock Island and the E. P. & S. W. Golden State Route, and enjoy a daylight ride through magnificent Carrizo Gorge and Old Mexico.

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252 Chamber of Commerce Building, San Diego, California.
Gentlemen: I should like to read your fascinating story of San Diego, California. Please send me your free booklet.

NAME _____ STREET _____

CITY _____ STATE _____

The Bottom of the Barrel

Miss Tompkins, tiny, a little worn, prim, not an idea of her own, used to being dominated, half a chaperone, half a maid, always so neat and so suppressed, so timid, so self-effacing. She depended on Miss Barston for her living, her existence, and she was almost nonexistent, seldom seen, always ready, a tiny voice, a tiny personality. Everybody forgot about the aunt. Edith helped everybody to forget about the aunt. It was the aunt who puttered around, afraid, putting out Edith's night clothes, saying nothing, listening to Edith—bullied, perhaps. Her little hands were somewhat emaciated and the sinews and veins were prominent enough to throw shadows. Mary wondered why she thought of Miss Tompkins.

Wondering why, she got up slowly and continued her walk.

IT was an unpleasant shock after crossing the patch of delicious cool carpet of fine grass beyond the path to the spring to hear Billy's voice just below her, on the rocks.

He was protesting in a low tone. He said, "After all, I have been the one who has said that come what may, we must never let the physical side enter into it."

"No, Billy," said Edith. "I have never tempted you, have I?"

"Not by anything you've ever done."

"Only by what I am?"

"Yes, that's it."

"Well, Billy, I only said what I said because of pity. I know things without being told. I know when a person is hungry for affection. I know—famine—when I come near it, Billy."

"Then if ever—if ever we——"

Edith's voice was quite clear now, above a mumble. She said: "We must keep our little world so clean now, Billy. So irreproachable and clean."

He did not appear to be enthusiastic, as he said, "Of course, dear, of course!"

There was a long, long pause. Other people's intense conversations always sound so silly! Mary felt ashamed to hear on her own account, but also on theirs. She had tried to retreat. She had moved five steps or more when she heard the other woman say:

"Billy, I can give you more than that, dear. I can give you release. I can give you freedom to express yourself. There is no crime in the world like that of one personality dominating and absorbing and fettering another. The one thing I fear above all else is to dominate some one. And you, Billy, have such an unused capacity! You are like a great virgin country full of infinite resources of soil and unmined treasure. After the plans you have told me tonight, I——"

Mary could not hear the rest. She knew those plans of his! It was old stuff to her. It was like a vaudeville act comprising the pick of all the old lines she had learned these many years. She could see that compressed into a few weeks they would make an outpouring of program, aspiration, drama, and false dawn which could in mere volubility create a kind of personal tidal wave.

But Billy was speaking, saying quietly as if the words were not freely quoted from Mary's own lips: "We must not base our understanding on words, Edith. Words are so easy. We must turn our words into life."

"I can do that, Billy—for you. I've been an awful fraud, but now——."

Mary wondered why at this moment she could admit that much of Edith was so good. At this moment unaccountably she gave the other her due. She admitted to herself that Edith was sincere, that Edith, like Billy, felt on a high plane, that she, like Billy, would try, as human beings do, to avoid kisses, touch of hand and hand, and all that it leads to. Mary admitted Edith's charm; it was the charm of slow, dreamy yearnings in a nature seeking, if not finding, ways to useful unselfishness. Edith was pretty. Edith was clever. She was clever in easy agreement with the opinions of others, clever in attention to those from whom she desired attention. Her nose tilted up. Her forehead was high and white. Her slender, fragile body was not without its beauty. Her slender limbs were not without their responsive sinews. Her chin was not without its firmness.

Her attempt to give just appraisal of Edith saved Mary something of heartbreak on the way home. Once at the door, she felt an impulse to fly up the stairs, tear Jane out of bed, and hold her tightly, as if everything in the world had gone.

She undressed by moonlight and simulated sleep. He came in, it appeared to her, softly, furtively, tiptoeing around—like a burglar, with the furtive manner of a burglar—like one who fears the sleeper, regaining consciousness, will say, "What have you stolen?"

But she, too, was deceptive now. She only said, "Is that you, Billy?"

"Yep."

Only after he had slept did she get up, cautiously. The breeze on the little balcony blew her night gown and crept caressingly up the skin of her torso like the cool fingers of friendly ghosts. It helped. It helped her to think carefully and in order; it helped to make her decide what she must do now. She eliminated one wrong, hasty idea after another. She must do something for herself, something effective for the children; and then, at last, she thought she must do something for Billy. Billy was nine-tenths worth her best effort. Dear Billy! How could one say it of such a fool? She wondered. Dear Billy!

Just across the cove a light still burned in an upper window; Edith was there, perhaps sitting under her boudoir lamp, with her own thoughts tumbling helter-skelter and her frilly night gown laid out on her bed by the little hands of her effaced aunt.

Mary suddenly felt like a god who gazes down upon tiny, lovable creatures. And her mind grew cool and took its steps from one firm stone to the next. When she went to bed at daylight she felt that she had crossed a torrent, that she had arrived on another shore.

This new day! Billy? O, Billy was going fishing. He was going with the Thurman boys—thirteen and ten—and old Captain Perkins, who never combed his beard. That was Billy—interested in boys, like a boy; giving himself as freely to boys as boys gave their personalities to him. It was absurd. He himself such a boy, and then suddenly a discoverer of great new truths which he believed would meet the thing he called the New World. As if there ever were a New World! Billy, who always said he wanted to face the facts and the truths, no matter what the cost, was clinging so fast to all the great illusions. Yes, the great and wasteful illusions—that a program can supplant the need for deeds; that by a few formulæ humanity can be transformed; that there is majesty in freedom; that a being becomes larger, and not smaller, by shutting himself up in a temple of the Sacred Self; that, somehow, it was always necessary to deny that this significant creed had anything to do with sex.

He kissed her good-by. The same old feeling of the falling elevator! If anything should happen to Billy!

IT was eleven when she sent Jane with a note to Edith. Of course, she had no right to request Miss Barston to come to see her, but Mary smiled as she realized how certain it was that Edith would come.

The other woman came across the narrow strip of daisy field in the hollow, following the path through the old turnstile. Swallows darted above her head. She was swinging a wide brimmed hat in her hand. A red book was under her other arm, making a pretty contrast with the happy yellow of her dress. She may have believed Billy would be home.

"Good morning, Mrs. Elbridge."

She had called Mrs. Elbridge Mary for a time, and then had dropped the practice.

"I wonder if you can imagine why I wanted to see you?" Mary asked cheerfully. She even turned her glance toward Jane as she asked, as if she did not care at all about the expression of apprehension sure to appear on Edith's usually composed features. "Run in the house, dear. Mother wants to talk with Miss Barston."

"I can't imagine!" the other woman replied, in a tone of exaggerated, childish expectancy.

Mary felt a warm content now. If the other had only shown bravery, she would have felt a moment of doubt.

"It's about Billy," she announced in a patient voice.

"O, about Billy?"

"Yes. Billy and you. About these two or three weeks."

"He has been talking about me?" Self was alert in Edith. There was a little start

of distrust and self-defense in her sentence; there was a little suggestion of an accusation, as if she had started to say, "He has been talking about me, the cad!"

Mary said: "O, no. It is too soon. If you had lived with Billy as long as I have, he would talk about you perhaps. Just as he has talked to you about me. Not so one could accuse him of actually saying anything—but by inference. For instance, that in some curious way I am to blame for—what shall I call it?—his sterility."

Miss Barston leaned forward, picked up a current magazine from the floor, trying to regain her balance.

"I assume you have offered Billy something I cannot give him," Mary said. "A set of unfortunate circumstances—and somehow they always come in cases like this—has made me see what is, approximately, even, the fine values of your—friendship—with Billy."

"It has been too fine to deny—even to you," the other said with defiance but with evident belief in a certain righteousness.

Mary smiled. "I believe you," she said. "I may be an odd kind of person, but I honestly see that there is always something good about relationships. Of course, the damage done to one's self or others may overtop the good. But I can't condemn you much, because it isn't in my head to do it; and somehow I cannot condemn Billy, because it isn't in my heart."

"What do you mean by 'damage'?"

Mary answered Edith after a moment of thought. "Well, for instance, neither you nor Billy made a confidante of me. Somehow, those forces which compete with the family, even when they have no element of sex in them—and that's not often—fail to uncover themselves. There is always something surreptitious about them, something furtive, even when they are carried on in so great a cause as opening the door of the cage to set an enslaved soul free."

Miss Barston looked down into the white china silk lining of her broad brimmed hat.

"I remember a man who thought he was infatuated with me two years ago. He had that great cause. He wanted to set me free. We are all susceptible to that, and I am, too. Particularly every spring. I had to tell him finally that, having given it due thought, I really did not want to be set free."

Edith laughed, and after a moment said, "You spoke of damage to ourselves?"

"For instance?" Mary answered promptly. "Well, you blamed Billy for telling me about your—intellectual—intimacy and harmony. If I had asked him, what would you have had him do? Tell, I suppose. That's what you have done."

"I can't be put in the position of telling an untruth," said Miss Barston. "Particularly when you appear to know. We'll put it another way. If I have affection for him—a high kind of affection—I cannot deny it. It would be like your denying that Jane was your own child."

"But you have given Billy away," Mary said. "You were furious within when you thought he might have exposed you. Apparently there is the dilemma."

"Well, what do you want?" Miss Barston said wearily. "I thought I was contributing something. I certain have not suggested to Billy—any—any——"

"I know what you mean."

"Well, then—what is there to do?"

"I'll tell you my thought," Mary replied. "It may not be worth much. But, at any rate, people always seem to overlook it. It is this: you and Billy ought to have the chance to really know each other. You both, apparently, make a kind of fetich of destroying illusion and facing truth squarely, and I think it would be a good thing—for you to know Billy."

"Know him?"

"Of course. Both you and Billy are so concerned about life and its problems—and are so troubled about them—surely you want your judgments founded on the evidence."

Mary could not hear the rest.

"You mean Billy isn't what I think he is?"

"I didn't say so. How do I know? I suspect he isn't—quite."

"I'd like to know why you suspect it."

"Well, in a way, because he isn't what I thought he was once."

"Your opinion has changed?"

"No."

"Billy—Mr. Elbridge—has changed?"

"No."

"Then, what can you mean?"

"I mean that most human beings are like a barrel of apples packed for the market. The best ones—the ones without the worms or rot, the large, pink cheeked fruit—are always on top."

MISS BARSTON stared.

"For instance, Billy has talked a stream to you," Mary went on. "He has exhibited his top layer. It is quite fascinating, as I myself know very well. You always see him when he *is* shaved and well and carefully prepared. That is the top of the barrel. I suppose you have shown Billy the top of your barrel, too, Miss Barston?"

Edith did not answer at once. She finally said, "That certainly wasn't my intention."

"I know it wasn't," Mary said. "It never is. It's merely human. I think it is unavoidable. Temporary stimulation of anybody brings out the best side. Who can blame anybody for showing what is on the top of the barrel? But I wonder how much trouble could be saved in the world if fascinated persons could only see"—she paused—"see the bottom of the barrel."

"But there is no way," said Edith eagerly, becoming interested. "Besides, you have seen it, of course."

"Yes; I know the layers all the way to the bottom of Billy's barrel. Even better than he does. He doesn't know that when he tries to make fun of my work in the laboratory it isn't good natured humor, but jealous, destructive, dominating instinct that does it. And he thinks he means it when he tells me that talk is idle and that acts are the only things that count. Yet it is not Billy who makes into reality the plans he sets forth. I hope he will. He hasn't yet."

Edith clasped her hands nervously.

"Of course, I cannot deny that it would be useful to be able to see to the bottom of the barrel," she admitted.

"It is possible," Mary said, brushing away a fly.

"Possible!"

Mary laughed. "Quite. When I was in college I went rather far with physics. I never dropped my interest. There have been wonders done with the dictaphonic instruments. I'm not joking. I'm serious. I can put a little receiver behind a picture in our bedroom and at the other end of a wire a little transmitter beside your desk or your bed. You can hear Billy."

"It is dishonest!" exclaimed Miss Barston.

"Which is more dishonest," asked Mary, "concealment of the truth or revelation?"

The breeze from the sea blew across the honeysuckle blossoms on the festooned vines and filled the porch with rich fragrance.

"There is something revolting in the idea," Edith said.

Mary said nothing.

Miss Barston began, in a timid, halting, frightened voice, "He might make love to you."

"It is possible. But it is a pretty, fine instinct—love. There is no reason why you should feel revulsion—unless, of course, he has promised fidelity to you—as he did to me—that is to say, told you he would refrain from kissing his wife."

Edith leaped up. Her lean fists were clenched.

"Shall we install a dictaphonic instrument?" asked Mary savagely.

The other hesitated, and then, as if she had thought of it herself, she said, "I suspect that Billy, in spite of his good looks and his charm and his high purposes, may be a little—a little contentious."

"He is even profane," said Mary. "He is always sorry afterward. The truth is that he is very human."

"I cannot bear unrestraint!" the other young woman asserted. "I think self-control is everything!"

"Yes? I am not so sure but I wish you could listen to——" She stopped. "O, well, I sometimes laugh myself."

"Yet, if he is like that, how can you——"

"Love him?" asked Mary. "I'll tell you. It is partly the illusion that I do. To me, it is the dearest illusion in the world. As people go, we have made a useful team. And, in the main, when brought down to earth, Billy is a lovable, loyal player of the game. Together we have a host of memories, mostly of victories—not all, but mostly. I would not readily let go of these memories. And our intentions toward living are better together than our intentions separately. Love, I think, is not a spirit; love is a long, hard pull. It means, for instance, that at this moment I must admit that you are neither bad at heart nor far different from the rest of us."

'Mary Elbridge," said Edith, with tears welling up, "I never knew you——"

"Well, you *don't* know me yet," said the other. "I'd like to pull your damned hair out by the roots."

Miss Barston gave a frightened look and ran down the steps. The sun was shining very bright at high noon, and the daisies in the breeze nodded their bright faces to the sun.

MARY heard the screen door, and came out of her room irritated, because behind her the papers on her desk, finding themselves free, were blowing skitterwise into all corners.

When she saw that Edith Barston had come back after three days, she said hello and sat down on the top step of the landing.

"Well," said Edith, breathing fast, and a little adamantine in her manner, "I came over to say good-by."

"Good-by?"

"Yes. Aunty and I are going to Europe."

"Billy didn't tell me," said Mary.

"He couldn't. I haven't seen him to tell him. It was a recent decision."

"Well, I'm sorry—sorry you're going," Mary said. "Perhaps you'll write us?"

Edith leaned her folded arms against the natural wood newel post, knocked off a little red tin pail, which jangled around on the floor, and when it was quiet she said, "Did you tell Billy about our talk?"

"No," said Mary. "What was the use?"

Edith persisted. "Did you suggest that I might have a bottom to my barrel?"

"Yes. I just mentioned the dictaphonic experiment to Billy. Of course, in your case it wasn't practical. I mean there'd be no way to put one in unless you knew it."

"I wish I knew what you suggested might be disclosed of me to Billy."

"O, well, I'll tell you that, too. He was fascinated by your idea of releasing him from dominating influences—you know, hampering personalities—yourself to play the part of sunlight and fresh air to make Billy grow as he listeth. I assume you told him that every being had the right to be free, not to be bullied. That was it. And then I thought Billy might be interested to know how you practiced that philosophy on your aunt. I suppose he'd never remembered your aunt—she is so thoroughly wiped out."

Edith coughed. "You are wholly unjust," she said.

"You are not leaving on our account?" asked Mary, as if suddenly filled with polite alarm. "Because Billy is leaving. He says we must all go, too. He says he thinks the mountains will be nicer. He says he thinks he can begin his summer's work in the mountains. He went away yesterday to pick out a place for us."

The other woman went toward the screen door wearily.

"Good-by."

"Good-by."

MARY returned to her work. It appeared to her suddenly unworthy and trivial, built on nothing. What difference did it make? All pride in it had leaked away. It had lost association with Billy and the children. Blast him! It was his selfishness and jackassery that was to blame; his desire to always take the top of the barrel and leave the bottom. How could anything be the same again? Clean again? With faith? Boats that roll over with precious freight do not by miracle become steady. Everybody who sits in them must eternally watch out. What a waste of one's energies to be always watching out!

And now, was her fear that his love for her might fail? Suppose it was hers for him!

She arose and went to the window.

Perhaps it was now something in her which was cracking, breaking down. Perhaps she had failed to play the game. Perhaps she had forgotten to let herself be the Mary he had first loved. Had she, in the passing of the years, allowed the holiday spirit to leak out of her life—and out of his? When he had left his law practice it had been easy to agree with his plans. She had known how foolish it was for him to drop activity. Laziness—was it laziness, rather than any idea of freedom for him, which had caused her to allow him to do it? And had she been too righteous—too smug about Edith Barston? She had pretended to so much interest in Billy's welfare and in Miss Barston's! Hadn't she been thinking only of herself? Hadn't her victory over Miss Barston been followed by a sense of increased proprietorship of Billy—a sense of increased obligations owed by him to her, and of decreased obligations owed by her to him?

It came to her now in a rush.

"Jane!" she called toward a red straw hat among the junipers.

"Ma'am!"

"Don't say 'ma'am'! I want you to take a telegram to Mr. Tibbitts for the next trip of the motor bus."

The screen door below slammed—bare feet on the stairs.

She wrote her telegram—the same old luxury.

"I love you."

She had seen the bottom of her own barrel. And somehow she felt that life ought to go, and does go, like that with every one—and not so badly—but happily—and triumphantly—to the end.

(Copyright: 1923: By Richard Washburn Child.)

The TWELVE MOST BEAUTIFUL

DOES one have to be a professional beauty or a prominent society woman in order to be recognized as a shining example of feminine pulchritude? Are the woods not full of material which delights the eye and bestirs the imagination and which to date may have eluded the discriminating eye of one Mr. Ziegfeld?

Let the twelve most beautiful Chicago girls as I present them to you today give you the answer.

I wanted to find out if there were not more at home like these great beauties of whom I have been writing, so I set myself out upon a Columbus expedition of my own around Chicago to stop, grab off, and hustle to a photographer's twelve shining arguments to prove no one class of women monopolizes the coveted asset. I rode on street cars, trains, busses; went into offices and the Art institute; on to the campus and into schools, into homes, and from twelve different vocations chose a representative who, in my opinion, carries out convincingly my opinion that not all the great beauties have been caught in theatrical and movie nets.

Miss Bessie Chinadl.
[Photograph from Lewis-Smith.]

Miss Marian La Accera.
[Photograph copyright by Moffett.]

Miss Viola Fritz.
[Photograph from Lewis-Smith.]

Miss Vera Hedderman.
[Photograph copyright by Moffett.]

Miss Margaret Norton.
[Photograph from Lewis-Smith.]

Miss Florence Knapp
[Photograph from Charles Miller.]

Don't you agree with me?

Mrs. H. E. Thomas is the mother of two young sons. She can play, sing, ride, cook, play golf and tennis, and swim—all extraordinarily well. She is an expert shot into the bargain. She is worth a whole story on how she keeps her perfect figure, which is ideally proportioned. Her Russian-Spanish extraction is told in her rich coloring, her coal black hair, and beautiful dark brown eyes.

Miss Genevieve Sullivan, prettiest girl on the west side, has soft brown eyes and hair. She is a winsome, appealing type of Irish beauty, five foot six and 125 pounds; domestic science teacher, who can make chocolate cake and pies and hot biscuits, and—but don't crowd, gentlemen. She is only 18 and not ready to interview you at all, at all.

Miss Evelyn Lavin is a school teacher—de luxe, may we not add? A tall, slender brunette, who reminds me greatly of Miss Julia Hoyt, internationally known beauty. I love the way she wears her hair, the contour of her face, and the air of distinction in her whole person. Going to school isn't such a hard job, children.

Next time you raise your voice to "What's the matter with you, Central?" visualize Miss Viola Fritz, telephone girl, and ask yourself if you would say it to her face. Wouldn't that wistful expression disarm you? There are more like her at home on the switchboard, too. Miss Fritz is 22, five feet three, and slender, with black hair, black eyes, and beautiful coloring.

Miss Florence Knapp is a home girl when she isn't dancing and attending football games, going horseback riding, and teaching physical culture. An unusually pretty girl, with light brown hair and gray blue eyes, delicately chiseled features, and a sunny disposition. An all-round athletic girl, who defeats in her extreme daintiness the theory that athletics make for a masculine type of girl.

Of whom does Miss Marian La Accera remind you? That haunting melody which runs through your own private lovely girl chorus? Is it not so, gem'men? I'll keep your secret. Yes, her hair is blonde, her eyes blue, a dainty girl with a lyric voice—ah, yes, and an efficient young business woman, who

WOMEN in CHICAGO

By Antoinette Donnelly

Miss Mary Phelan.
[Photograph from Lewis-Smith.]

Miss Lizette Heleane Spiel.
[Photograph from Lewis-Smith.]

Miss Edna Louise Johnson.
[Photograph from Lewis-Smith.]

Miss Evelyn Lavin.
[Photograph from Lewis-Smith.]

Miss Genevieve Sullivan.
[Photograph copyright by Moffett.]

Mrs. H. E. Thomas.
[Photograph from Eugene Ray.]

"Not all the great beauties have been caught in theatrical and movie nets," Antoinette Donnelly finds. In support of her statement she presents for your inspection these twelve Chicago beauties. There is not a stage or screen actress among them.

Let me present Miss Mary Phelan, 18, the prettiest girl at the stockyards, employed there in a clerical capacity. She is a beauty, with dimples and a rare smile, a blush, sapphire blue eyes, beautiful clear white skin, and gorgeous red hair. A perfect nose and eyelashes mos' tantalizin'. More beautiful features and coloring I never have seen.

Says Miss Lizette Heleane Spiel, art student, as she wields a dangerous smile: "Don't bother me now; I'm busy trying to make a great artist of myself"—slipping the interfering sex a merry eye and a roguish smile, which makes the parting hard to take. Save Miss Lizette's picture for a day when you may be feeling kinda low-like, and watch the troubles disappear. A lovely, smiling blues chaser she is.

manages a millinery shop. Of French-Italian extraction she is. If we wimmin could take her face along with the hat she sells us, husbands might be able to see why they would pay hat bills uncomplainingly.

Miss Edna Louise Johnson, 17, five feet seven, 120 pounds, is the pure type of Scandinavian beauty, with its superb white skin and fine blue eyes, beautifully soft waved platinum toned hair. She is a stenographer with ambition to dance like Irene Castle, and no reason so far as eye can see why she should not be as fine an exponent of grace of movement and beauty of form.

Miss Margaret Norton, daughter of John Norton, artist, and a rarely beautiful mother, is a university sophomore and an accomplished pianist. There is a world of beauty in her hazel eyes, her naturally arched eyebrows, her soft black hair, piquant nose and pretty mouth, and a manner so adorably girlish and unaffected as to make one inquire: "Why all this silly hubbub about the modern college girl?" Could anything be lovelier?

Miss Bessie Chinadl is an artist, with the head you'd love to sculp, as many an artist has proclaimed. Tremendously interesting personally, features, coloring; pronounced cheekbones, indicating her Bohemian extraction, olive skin with light brown hair; beautiful teeth; radiating health and grace and poise. An unusual beauty, to my way of thinking.

Miss Vera Hedderman is 19, five feet six and one-half, 125 pounds, auburn haired, blue eyed, with intriguing long black lashes. Department store clerk, reminiscent of Grace George in her prime. She has, in addition to a beautiful profile, a distinct male ideal. Tom Meighan! Yes, and much rivalry. For nearly every beauty I asked told me her favorite movie star was Tom Meighan. And I thought it would be Rodolf's picture they would frame. Well, anyway, Tom, I ask you if you wouldn't like to hear it from Miss Vera's own pretty lips? If you won't listen, I know a lot of men who'd be willing to lend an ear.

ORANGE AND YELLOW FEATURED IN SOUTHER

This department appears every day in the Daily Tribune.

NEW YORK.—(Special Correspondence.)—That the Florida peach should look like the Florida orange—here is one of the leading ambitions of the designer for southern wear. Never in my life have I seen so much orange as I have blinked at in this winter's collections of Florida sports togs. Indeed, yellow is represented by almost every tint from the chilliest of citrons to the warmest of tans.

As I have already said, the present southern season is destined to be notable for color. Nobody is a bit scrupulous about how that color is obtained—whether it comes through fabrics or trimmings or linings. The main question is, "Did you get?"—not, "How did you get?"

Another outstanding feature of all southern collections is the constancy of one apparition. It is that of the separate jacket. It looks to me as if every mother's daughter traveling southward would have to have a separate trunk for her separate jackets.

These come in all shapes and colors and weaves, and they exhaust every resource of trimming. Also, they are designed for wear with everything from the most hoydenish of sports clothes to the most elaborate of afternoon gowns.

The sash is an important detail in almost every type of wrap, and often is introduced in the suit. One of the present tendencies is to tie this in front, rather than at the side. However, the older tradition is followed in the stunning model marked 5. Here we have a new sleeveless coat of jade basket weave cloth lined with the brilliant printed silk of which is developed the sash. This is worn with a frock of plaited georgette.

This model happens to be straight line, but there are a number of new models sponsoring godet folds and all sorts of circular movements.

Being a one sided person so far as dress is concerned certainly does not convict you of any limitations. Quite the reverse. All manner of garments make use today of a one sided development. This theory is worked out agreeably in many ways, but an exceedingly smart conclusion is reached by the second model, a dress of heavy white crêpe embroidered in black and touched off with vivid orange crêpe. The hat is also of this brilliant persuasion. Observe here the one orphan rever and the gauntlet cuff embroidered in black.

In the moost of many of the separate jackets is the one incorporated in a stunning three piece suit third from the right. This costume is of white flannel, and its coat is traced with a scroll of black soutache braid. Black monkey fur supplements this adornment. The skirt of the costume is slightly draped, and is topped by a bodice of black crêpe.

Printed silks are and they are bo

OTHER VIEWS OF

COSTUMES

RED IN SOUTHERN SPORTS WEAR

by Corinne Lowe

BLUE RIBBON FASHIONS

d, and is topped
e.

Printed silks are
and they are busi

ments or else combining with plain fabrics. A characteristic simple little slip-on of this season is found at the extreme right. Here the design of the frock is contrasted with the plain orange silk of sash and bands and hat.

For sports wear the felt hat continues to maintain the authority which it so richly deserves. How we used to struggle through either winter or summer without the vivid felt hat—so smart, so becoming, so valuable in the contribution of color which it makes to dark materials and furs—I'm sure I don't know. There are many new felt fancies this year, and among others is the trick of slashing the fabric to show some contrasting fabric beneath. Thus, the Wedgwood blue felt hat worn by No. 7 is slashed to reveal a touch of silver cloth below and is bound with a silver ribbon.

This hat has been selected with especial reference to the leading note of embroidery color on this attractive gown of white serge. Observe, please, the encircling of the armhole with embroidery and the wayward charm of the sleeve.

At the extreme left I am showing a fancy suit carried out in flannel, traversed by stripes of alternate green and orange. Observe, please, the one sided pocket with its double capacity. And do not forget, by the way, that this single lone pocket is a feature of many creations and that frocks, as well as dresses, respond to the suggestion.

Of the making of costumes which combine plaited skirt with plain bodice or jacket there is literally no end. Typical of this farflung battle line is the canary or lemon yellow crêpe frock for afternoon wear shown in No. 4. Here the rather long waist is trimmed with crystal beads, which encourage every here and there the appearance of a large brown bead. The charming hat is one of numerous creations of hair and leghorn and lace and organdy from which we may take refuge from the chic—often unbecoming—of the hat designed for the city street.

As to sweaters, the poor old slip-on has at last slipped off. Not entirely so, of course. There are still faithful hearted damsels who cling to its comfort and its attenuated line, but they are in the minority. For the golf sweater is the popular model of the hour, and many are the versions of this sports garment. It frequently happens that front and back of this sweater are of contrasting color or weave. A back and sleeves of plain color may be introduced by a front of figured wool, or vice versa. Or a brushed wool front may retire into a plain wool back.

In No. 3 is shown a beige golf jacket with plaid front of copper and beige. This is worn over a camel's hair skirt and topped off by a matching hat.

[Copyright: 1923: By The Chicago Tribune.]

OTHER VIEWS OF

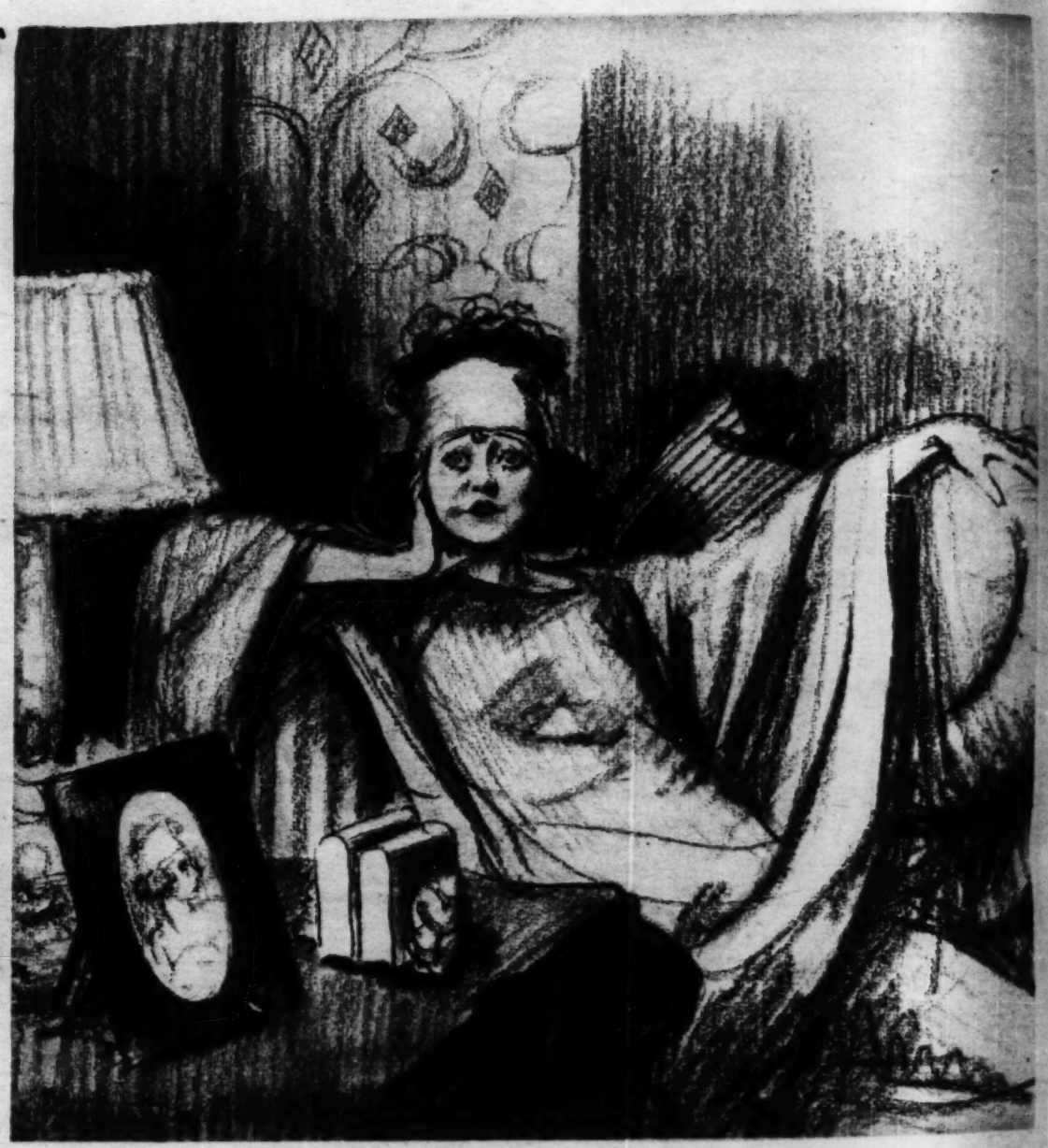
COSTUMES

PUBLICITY STUFF

By W. E. HILL

(Copyright: 1923: By the Chicago Tribune)

If this were a motion picture sheet the caption beneath the beautiful lady arranging the lamp shade would be "Winifred Wintringhouse, the Motion Picture Star, Loves Her Seventeenth Century Electrolier."



The intimate pose of the beautiful actress among her books in the seclusion of her beautifully appointed home. Try and find the books.

"Hobbies?" said dainty little Roberta Gruesome, 19 year old star of the Tantamount films. "Yes, indeed, I have hobbies, as has every healthy young American girl of today! My collection of kewpie dolls is my great hobby at present. I have eight thousand of them in all." "And here," interrupted Mamma Gruesome, proud mother of the gifted Roberta, "you will find her after a hard day's work at the lot arranging and rearranging her famous collection."

The screen favorite who is very public spirited. The comment below should read something like this: "Away from the studio charming little Hallene Rue is never idle. Her mornings are invariably spent going over scenarios, while her afternoons are made up of good, wholesome American play, for Hallene believes in the old maxim—all work and no play. She is tender hearted to a fault. Recently she visited the town jail and, with the help of Oceanhorror, her Japanese butler, distributed dozens of little sachets to the inmates—all the work of her leisure moments. Hallene believes that life should be made simpler, not for its own sake, but because of——" etc., etc.

"That screen stars are human just like anybody else is shown by the fact that charming Alvia Pocohontis of the Squeegee comedies is often to be found in the gold and white kitchen of her Hollywood home preparing a favorite dish. Alvia's broiled eggs are famous far and wide," etc., etc.

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The star who loves to get away from the mad, gay social whirl and camp out in the woods. Just a little unspoiled girl at heart.

Not forgetting the picture of the star busily complying with requests for signed photographs. "Each and every request," blurbs the interviewer, "receives a personal response from Arnold Caresse himself. 'You see,' he said as we shook hands at the end of the interview, 'I believe in giving my public the very best that is in me. In little things as well as big.' And he smiled that fascinating never grown up mischievous boy's smile as he waved good-by. 'Honest effort—that is the keynote of Arnold Caresse's career."

The happy household picture, showing the screen idol and his youngest making of life one continuous romp for the benefit of the magazine public.

The star and her dear mamma being photographed together. Underneath the star will have a lot to say about how "whatever of genius and talent I have brought to the screen I owe to mamma, who has in all things been my constant inspiration and chum."

Night Hunting for Brown Bear

This is the third of a series of stories on hunting in Alaska. Each article is complete in itself.

By Bob Becker.

MORE thrilling yarns, more stirring stories, more hair raising, blood curdling anecdotes have been told about the Alaska brown bear than any animal we ever heard of. After you get through listening to fellows who have fought hand to hand scraps with these bears or hunters who have been clawed and mauled by wounded animals you may lose your appetite for hunting the brown bear of Alaska.

For the best and sportiest hunt, plan a spring expedition. If you have to hunt in the late autumn, be prepared for an extremely aquatic existence for several weeks. Gosh, how it does rain along the coast of Alaska in the autumn!

Jim, the Indian medicine-man-guide, loads up his .405.

Another thing: Fall hunting may mean night hunting, as the bears will have ceased to frequent the mouths of the streams and you are obliged to go far upstream and maintain an all night vigil for Mr. Bear.

In this night hunting game old Jim, my Indian guide, was a past master. But that was not his only accomplishment. Jim was a medicine man—in fact, *the* medicine man of the tribe—and could cure anything from influenza to earache. He admitted this ability, and add to this the fact that he shot a .405 and was quite well off, and you can appreciate what a personage Jim was. There were three salmon streams in the big bay where we were going to begin operations, and Jim was hopeful of running into our quarry along one of these streams. The first thing to do was to scout around and find out which creek or creeks the coho salmon were ascending. Where these fish were there you would be apt to find bear.

Looking for Salmon.

So we left our base "camp" one morning at high tide. Into Jim's rowboat I piled grub, the coffee pot, my precious sleeping bag, gun, and camera. Besides Jim there was also an Indian boy named George, who was to help row the boat.

We came to a spot where Jim had erected a hangout for his evening hunting. Utilising the roots of a fallen tree, the crafty Indian had constructed a sort of blind big enough to hold three people. I climbed into this, while the Indians went on upstream to look over the ground. So I sat there alone in the fading twilight of that wonderful autumn day (wonderful because it wasn't raining).

The sun was almost down when the Indians returned. They reported the salmon scarce, so we started for our boat. When the three of us came out on the broad tidal flat at the mouth of the salmon stream it was dark, and the moon was just beginning to appear in the eastern sky. What a night! That big yellow moon hanging low in the sky, the air fresh and crisp, thousands of mallards talking away on the flat, and the big geese passing over us like silhouettes as they struck off for new resting grounds. We soon had our duffle in the boat, and with the Indians at the oars we were on our way home, a beautiful ride in the moonlight, phosphorescence glowing on the water and dripping from the blades of the oars, and the air alive with birds disturbed by our boat.

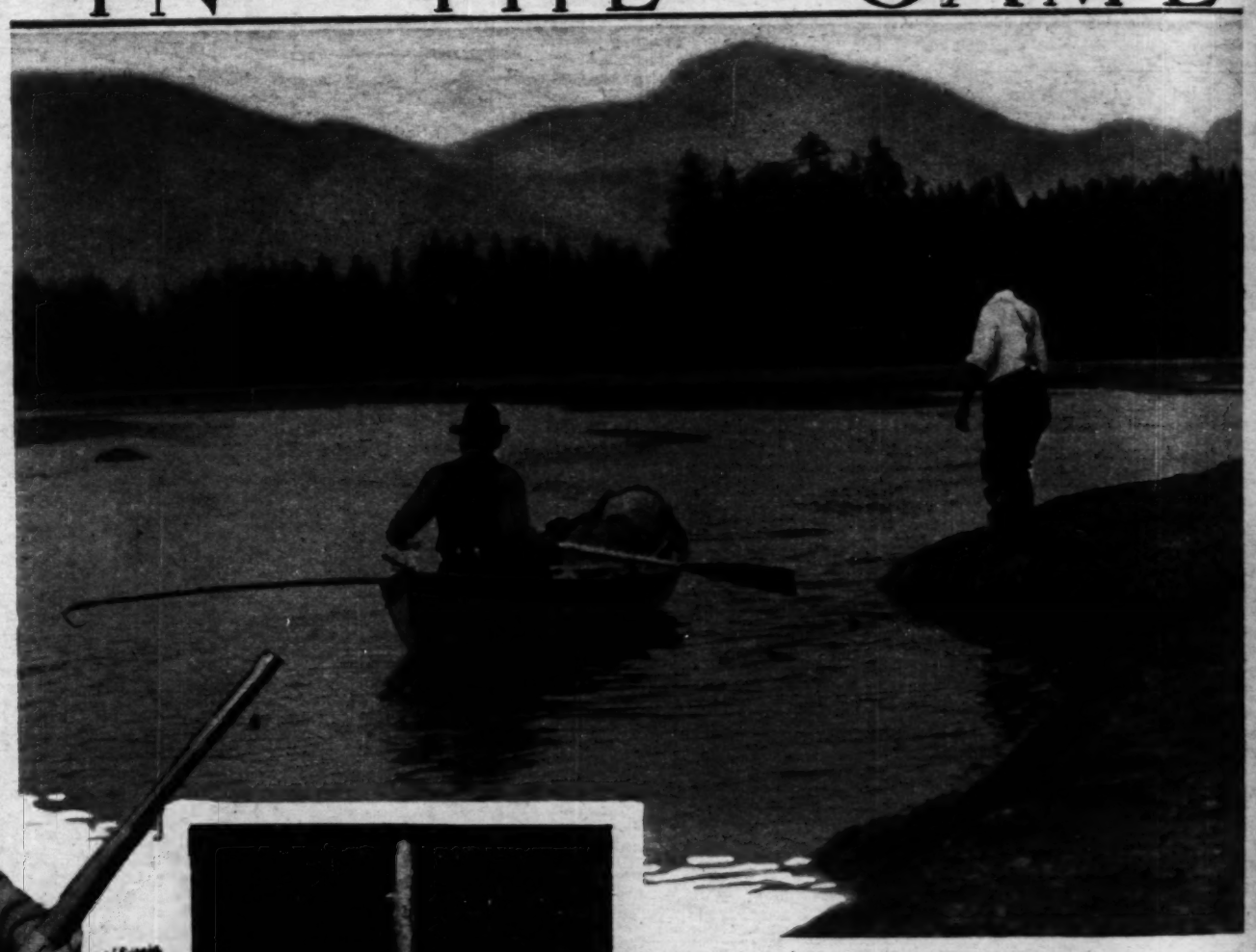
The next day it rained; then it rained some more, and the would-be bear hunters sat tight in camp. The downpour lasted for two days. This was sad news, as it meant high water for our hunting along the salmon streams, making it difficult to wade them, even with hip boots. On the third day it began to clear up, and Jim ventured to prophesy that we would have clear weather and a good moon the following night.

Warning of a bear trap. The sign informs hunters that a huge steel trap is set along the trail. Once caught, it is almost impossible for a man to free his foot without help.

We set sail in Jim's boat for a stream some three and a half miles from camp. We landed at the mouth of the creek around noon and immediately got busy on lunch. With an hour intervening before the time when Jim wanted to start upstream, all of us took a nap, so it was 2 o'clock when we rolled up blankets and my sleeping bag, put them on our backs, and started upstream.

Of all the mean creeks I ever saw, this one was the worst. It twisted and squirmed through the dense forest, now deep, now shallow, and every ten feet you had to climb over a huge tree which had fallen across the way. If you elected to go around this obstruction you had to push your way through a jungle of Devil's Club, the spiniest plant I have ever run into except the cactus, and to pick up some of its small barbs meant misery for the poor sufferer for hours afterward. But, in spite of all the Devil's Club (how well this plant is named!) and the trouble the fallen trees caused us, they were more or less forgotten when we saw the pools containing coho salmon. With these fish fairly plentiful it looked like a good chance for bear, and we were correspondingly happy.

Coming to what Jim calls a "ditch," which was really the channel dug out by a small tributary of the salmon stream, we received our first thrill. When I staggered up to Jim and George, with sleeping bag, gun, and camera on my back, they were whispering and pointing to some bear tracks on the gravel. The wet imprints of a brownie were plainly visible.



Jim rows up the salmon stream into the bear country.

From then on, Jim fairly sneaked up that ditch. He was taking no chances on making any unnecessary noise or being surprised by a bear, as undoubtedly the big animals were working up and down the stream. Wading, slipping, floundering, sliding over logs, climbing up and down the banks, and pushing through the pestiferous Devil's Club, old Jim led us toward the headwaters of that creek, his sharp eyes noting every bit of bear sign along the way. One hour passed, and then another, and still Jim led the way.

It was after 4 o'clock when Jim decided to park for the night on the bank of the stream, under a big tree which was located on a bench about eight feet above the basin of the creek. It was a fairly open spot, affording an excellent view of the bear trails across the creek—just what we wanted.

Building a Bear Blind.

The Indian immediately set us busy making a sort of blind under the tree. Branches four feet long were cut and stuck around the base of it, and into these we wove bundles of ferns, which grow so luxuriantly in the moist Alaskan forests. When we had finished our job we had a dense screen which hid us completely, as only small peekholes were left through which we could watch the space in front and on both sides of us.

Jim settled down in one corner of our blind, so that he could keep watch on the trail which came from upstream. I put down my sleeping-bag in the other corner, while George squeezed in between us. Before it got dark all of us wrapped the barrels and sights of our guns with white paper, so that we could more easily see them in the dark.

There, in the heavy forest, hemmed in by giant hemlocks and spruces, night came quickly, and even before the last rays of the setting sun had ceased to light our little blind I knew it was going to be a long and tiresome vigil. Speech was taboo: you might whisper, but lift your voice above a whisper, never.

Seven o'clock passed. The salmon stream, narrow and swift, as we were not far from

ME

the bear country.

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LAND of ALASKA

Jim, on the right, and George, ready to start an all night watch for bear.

its source, sounded noisier and noisier as the minutes slipped by. Swift though it was, we knew that above were several big holes where the salmon could be found, and hence was a likely place for bears to visit. When the light of the moon began to show through the wall of the forest George pinched my arm and whispered in my ear, "Moon come now, good time for bear."

About 9 o'clock Jim passed the word along by George that in case a bear showed up I was to let it get very close before shooting, so as to be sure and not miss. I asked what he meant by close, and the reply came back, twenty or twenty-five feet. Well, let the bear get within twenty feet of us.

That order was like a "shot" in the arm, and I sat up, fatigue and hunger forgotten. So we were to permit the brown bear, the biggest bear "what am," to get within twenty feet before opening fire! Oh for a cannon instead of a rifle! But I didn't balk at the order.

Ten o'clock, according to my watch. The Indian boy was asleep. Jim was alert, watchful, huddled in his blanket. It was getting mighty cold. I pulled the sleeping-bag more closely about my shoulders, to keep out the damp, penetrating chill of the autumn night, and prepared for a nap, bears or no bears.

Mr. Bear Comes and Goes.

I had no more than dropped off to sleep when I was awakened by a viselike, pinching grip upon my arm. Coming to, I saw Jim bending over, his hand upon my arm and pointing with the other upstream. Hooray! at last a bear, I thought, and I gingerly picked up my gun. As I did so I heard a splash as if a bear were fording the creek. Ye gods! the big game was here and right close.

Getting to my knees, I peered upstream, straining my eyes to see the bear. Jim was tense, his eyes glued upon the creek. Getting accustomed to the murky light, I saw a big animal, blurred and indistinct, coming toward us. My heart began to pound. Splash, splash, the big fellow was in the water again. Now he was on the bar and more easily seen against the sand and gravel. Still too far away to shoot. Jim raised his hand as a warning for me not to fire.

Then the bear stopped for an instant. I felt as if its eyes were boring into the darkness. Quick as a flash the big animal whirled about and headed away from us. There was a sound of much splashing as Mr. Bear floundered across the creek, and in less than a second our quarry had faded away in the night. I was dumfounded, crushed, mad as a hornet. A bear so near, yet so far that, in the darkness, I could not take a shot with any certainty. Jim leaned over and whispered, "Wind she make a little swing like this" (and he drew his hand in a circle) "and bear smell people."

For the next two hours Jim and I sure stuck to the job of watching. But nary a sign of bear did we see. About 4 o'clock I received an awful shock when a loud splash rent the darkness. I thought it was another bear, but it proved to be a frisky coho salmon jumping. And so the long night passed.

As soon as it was light enough to see I piled out of the blind, to look at the track of our bear visitor that had stayed with us so short a time. One look at the size of its tracks in the sand threatened to ruin my day, for there was no doubt that he was some bear. After we had inspected these tracks the three of us rolled up our duffel and started downstream—three shivering bear hunters disgusted by the trick that a tiny air current had played upon us whereby our bear had gotten wind of us.

Coming to a bend in the stream where a fallen tree obstructed our way, I saw Jim, some four or five yards ahead of me, carefully look over the trunk and then "freeze" like a pointer dog. Then he slowly dropped down until he was hidden, twisted around, and motioned for George and me to get down, down.

Loaded up like a pack horse, George starts up the salmon stream.

The way Jim acted, I thought he had spotted several deer and wanted me to get in a shot. So I quickly dropped the sporting goods store from my back and crept forward. When I got alongside of Jim he whispered, "Bear, shoot quick." Surprised? Oh, no. But, like a good soldier, I slipped off the safety catch on my gun and rose up behind that tree trunk ready to begin operations on Mr. Bear. Looking ahead, I saw the animal, some distance away, on the edge of the creek, and apparently eating something.

The Kill.

Taking a quick sight behind its shoulder, the big gun spoke. The bear dropped forward as if its shoulder were cracked, and I immediately felt like yelling "Hooray!" Knowing that I surely had hit Mr. Bear, it was a revelation to me the way that animal swung around and, heading our way, began to cover the ground. As I threw another shell into the chamber of my gun I was conscious of three things: that my sight, set the night before for close shooting, was not correct; that the bear was coming toward and to the right of where we were standing, and that I must shoot mighty fast.

Jim was shouting, "Shoot! Shoot!" So I let go another time, and the big fellow lunged forward on his nose, recovered, and kept going—to the right of us. By this time my hair was beginning to lie down smooth, whereas it had been standing on end for several seconds, and I saw that Mr. Bear was getting to the edge of the brush. Business of hurrying another shot, as the animal would soon be hidden in the brush. So again a bronze pointed bullet hit the bear like a ton of brick, and down he went, making a racket which indicated that the old boy was in no sweet humor.

However, that was the end of Mr. Bear's activity, as the last shot had apparently broken his back, and the three sleepy, hungry bear hunters were soon celebrating—the discomforts of the night forgotten in the jubilation of the moment.

Isn't it funny the way animals shrink after they are killed? When shooting at the bear he looked at least twelve feet long. Approaching him dead and lying on the ground he looked eleven feet when I was twenty feet away. At a distance of fifteen feet he had shrunk to ten feet in length, and when it came to measuring him I was scared for fear he would fade away altogether. But he sure was a welcome bear, because we had worked hard, wasted a good night's sleep, and—the next day it rained, so we couldn't hunt any more!

[Copyright: 1923: By The Chicago Tribune.]

(Next week, "Bagging the King of the Tundra.")

Getting ready for night shooting. The Indian wraps the barrel and sights of his gun with white cloth or paper, so they can be easily seen in the dark.

THE ROOM ON THE ROOF

The Story of a Crime in a Skyscraper - - - - - - by Will Payne

TWELFTH INSTALLMENT

The Black Bag.

THE STORY THUS FAR:

NATHANIEL HARWOOD, a handsome lawyer of 43, has lost most of the big fortune left him and his daughter by his wife. He is practically engaged to Mrs. Letitia Belknap, a widow with ten millions. Adolph Krom and a "Professor" Steinman interest him in a motion picture invention they have stolen from their employer, Simon Curlin. Harwood sets them to work in the room on the roof, a retreat above his offices in a Chicago skyscraper. Then he installs them in an old factory in Slow River, Mich., his home town. There he falls in love with young Elizabeth Malden. Elizabeth sees Curlin and his young nephew, Robert Whiteside, ejected from the factory. She picks up a revolver dropped by Curlin and leaves it in the shop.

Elizabeth goes to Chicago as Harwood's secretary and becomes engaged to him. Steinman disappears. Krom shows Harwood some pictures, claims the invention is finished, and demands the lawyer buy him out for $250,000. Krom relates that he killed Steinman in a drunken frenzy and buried the body in a trunk in the Slow River factory. Harwood pays him $30,000 on account.

Krom sees Harwood kiss Elizabeth and is jealous. He plots with Peter Green, watchman at the Slow River factory, to kidnap Elizabeth.

Returning from lunch, Elizabeth sees Whiteside disappear through a door leading to the room on the roof. Dashing up, she finds Krom on the floor, shot dead. Beside him are Whiteside and Curlin, the latter holding the revolver Elizabeth picked up at the Slow River factory. Elizabeth sees Harwood examining the contents of a black bag Krom usually carried. Later she finds the bag hidden in Harwood's desk. Harwood says nothing of the bag, neither does Elizabeth. Curlin and Whiteside claim they had an appointment with Krom in the roof room, but found him dead when they arrived.

In Krom's coat is found a note bequeathing all his property to Elizabeth, "especially trunk buried in coal bin." Whiteside and Curlin are released on parole till 10 o'clock next morning. Elizabeth goes to the Slow River factory with Judge Liscomb to find the trunk. There they find Curlin, who forces them into a coal bin and locks them in. Whiteside appears in the cellar, and battles his uncle to release Elizabeth and the judge. Whiteside's arm is broken when the uncle hits him with an iron bar. Robert subdues his uncle. Elizabeth is about to open the trunk when a new voice interrupts: "Don't be in a hurry."

WHILE they were searching Krom's room at the Ellenborough hotel Sergeant Samuels perceived that Mr. Harwood was a reasonable man who knew how to appreciate a favor. An excellent understanding was established between them—one result thereof being that Harwood was permitted to retain the two lenses. And Harwood had told the detective that if Curlin and Whiteside broke their parole by going out of the city it would probably be for the purpose of visiting Slow River and unearthing a trunk in the old basket factory.

Harwood thought Capt. West made a mistake in permitting the suspects to go at large on parole; but since that mistake had been committed it might be just as well, in the captain's words, to give them rope and see what they would do.

So when Curlin climbed into the smoking car of the 5:50 train for Slow River Sergeant Samuels climbed into the next car, and when the camera maker alighted at Slow River the detective followed. What happened next was one of the most humiliating experiences in the detective's career. Avoiding the lights of the railroad station, the old man struck rapidly off into the dark, and almost at once the detective lost him. Curlin, he was quite sure, had gone into a disused street near the station. Samuels beat up that street, looking and listening; but not a light showed, not a sound came to his ears.

Curlin, in fact, had let himself into the basket factory without showing a light, merely striking a match in the basement to find his way into the tight coal bin, where he turned on the electric bulb and shut the door. The coal bin window, at the back of the building and below the ground level, was thickly encrusted with coal dust and cobwebs. Samuels beat past the building two or three times without seeing a sign of life. Presently, finding no sign of life anywhere in that neighborhood, he went back to the railroad station to inquire where a basket factory was located. But the station was then locked and dark. In fact, No. 26, arriving at 10:01, was a sort of curfew in Slow River. Not only the railroad station, but Main street, was quite dark and empty, except the Griggs house. There he found a light, but no one in the office.

Presently a night clerk appeared—a comparative stranger, who had never heard of a basket factory and could offer no helpful suggestion as to how such an establishment might be found. For a while it seemed to the exasperated detective that he might have to shoot up the town in order to get any information. Meanwhile Harwood had been notified that Curlin had left for Slow River, so at any moment the lawyer's car might appear—and detect the detective in the embarrassing position of being lost in a country town. At length Samuels learned that the basket factory was located on the disused street which he had first followed. He returned there, peering into the dark for a building answering the description he had received—and, incidentally, damning all country towns.

When Elizabeth turned on the electric lights their glow showed faintly through a grimy cellar window, and Samuels took a deep breath of relief. The office door was unlocked. By the light of a match he found his way to the basement stairs.

"Don't be in a hurry!" he called out at the foot of the stairs. Naturally he was in bad humor. An old fashioned but stout trunk, bound in cowhide, with rusty iron handles, lay on the basement floor. About it stood four people: Harwood's peachy secretary with an iron bar in her hands; Whiteside, Curlin, and an old man with one arm. They had looked up at the sound of his voice and were now staring at him. His right hand was in his overcoat pocket, the fingers around the butt of an automatic pistol. These parole breakers had given him a lot of trouble, which he charged up to them.

"Got a gun?" he inquired of Whiteside, with the sort of ominous geniality which he used on such occasions.

"No," said Whiteside.

The detective was at his side then and continued, "May as well stick up your hands." His hard eyes and straight lips seemed to convey a sort of third degree intention.

Whiteside lifted his left arm only, saying, "This arm's broken."

The detective took hold of it, not gently; and Whiteside winced; then wet his lips. The arm was certainly broken. Samuels swiftly felt the young man's coat and hip pockets, and turned to the camera maker, with a slight grin: "How about you?"

"I've got no gun," Curlin growled, eyeing the enemy—roused again and bristling.

"STICK 'em up," the detective directed briskly.

Glowering, swelling with the affront, Curlin lifted his hands and Samuels briefly felt him over. But the camera maker's mind was on the unearthed treasure.

"Now open that trunk!" he demanded, of Elisabeth.

"Open nothing!" Samuels interposed, conclusively.

From the moment he heard that voice on the stairs Curlin had suspected—furiously—that this interruption would prevent the opening of the trunk. Two minutes more and it would have been opened; then his precious invention, he believed, would have been restored to him. To have one's hopes so dashed was unbearable. He shouted:

"That's my trunk! My property's in it! We're going to open it!"

"Open nothing," the detective repeated. "You're going to march. Right about, now!" He caught the old man's arm. Exasperated over that hour's search in the dark, he quite wanted some resistance.

The raging old man pulled back and drew his arm as though to strike—all in an instant. In almost the same instant the detective's fist drove into the pit of his stomach. There was a great deal of irritation behind the blow—delivered with all the force of a sinewy arm. The camera maker simply folded up, like a limp cloth. He would have gone to the floor, but the trunk was behind him; and he would have rolled off that, only Bess, dropping the bar, sprang forward and caught his arm. His mouth was wide open, his eyes popping—oddly like a fish out of water, for the blow had knocked all the wind out of him. He got his hands on the trunk and managed to maintain himself in a sitting posture, gasping for air.

Bess would not look at the detective just then. He was too repulsive; and there was a sort of indecency in her anger, which prompted her, instinctively, to veil her eyes.

Whiteside wet his lips again. "That was fine," he said, rather low. "My arm's broken. It's safe to hit me. Why don't you?"

The hard eyed detective surveyed him coolly and replied, with that ominous cheerfulness: "Just as lief as not. Put in your order any time you like."

Bess felt how shameful this was. Not looking at anybody, her lips pressed firmly together, she picked up the bar. "I will open the trunk," she said, "as soon as Mr. Curlin can get up."

"Not at present," Samuels remarked, with that sort of finality. "Mr. Harwood will be here to see to that. Nothing's opened till he comes."

That was final. Bess knew that any sort of contest with the man would be useless, and foolish. She didn't wish him to speak to her; she didn't wish him to be near her; she didn't wish even to look at him. A brute—to strike an old man so.

Curlin, maintaining himself on the trunk with both hands, was getting his breath in gasps. In a few minutes, no doubt, he would be able to stand and walk. Bess looked over at Whiteside—not a word, not even a perceptible change of expression; yet there was plenty of meaning in the look. They both understood perfectly; it was a pledge. Painfully, silently, she watched the camera maker recover his breath; a minute or so may have passed. Again her eyes turned to Whiteside, in a quick glance; then she looked at Samuels:

"I suppose you came for these men. You may as well take them away."

The detective grinned at so transparent a ruse and replied, with amusement: "No hurry. We'll wait for Mr. Harwood." Being habitually observant and accustomed to making deductions, he had noticed the peachy secretary's look at the stalwart young man. How had the peachy secretary come to be in this basement with the young man, anyhow? Harwood had cautioned him about this trunk. He had no idea of leaving it to the secretary, with a crow bar in her hands.

"That must be them now," he commented, as they heard hurrying feet on the cement floor above.

Harwood and blunt nosed Detective Wistrom came down the stairs.

LEAVING Bess on La Salle street, the lawyer had hurried to his office, and presently got in touch with Prof. Kersten over the telephone. He now had five lenses, a film, and a projecting machine for the professor to examine in the morning. But his mind was running also to that trunk in Slow River. Then he was notified that Curlin and Samuels had taken the train. Leaving Whiteside to himself, he and Wistrom followed; but a punctured tire had delayed them unreasonably. Almost the first thing he saw, hurrying down the basement stairs behind the burly detective, was the old trunk standing on the basement floor—with Curlin sitting on it. Before he paid attention to anything else he went around in front of the trunk, looking at the lock.

"They were going to open it; but I told 'em they better wait," Samuels remarked. So the trunk had not been opened!

Of course, Harwood had seen Bess—with surprise. He now looked at her, smiling a little, somewhat dubiously, his eyes questioning. But she chose to say nothing just then.

So he addressed Curlin, "You gave us quite a chase!" and at once turned to Judge Liscomb, holding out his hand: "Well, judge, I didn't expect to find you here! How are you?"

He spoke as amiably and cheerfully as though he had been in the judge's office; they shook hands. Alert, with that ready, competent air, Harwood then, at once, gave Samuels a significant little look and stepped aside, the detective following. Bess almost marveled at the way he took it in hand and carried it off! For a minute or so lawyer and detective conferred, in undertones; then Harwood turned to Liscomb:

"Do you remember about the night trains from Valley City to Chicago, judge?" No night train to the city stopped at Slow River.

"There's one a little before two o'clock," the judge replied.

"That'll answer," said Harwood, brightly, with a nod to Samuels. "Judge Liscomb here will help you find a car to drive to Valley City. Of course, take my car while you're looking for another. Judge Liscomb, this is Sergeant Samuels of the Chicago police department. And Detective Wistrom, Judge Liscomb. Will you help these men find a car to drive them to Valley City, judge?" Carrying it all off that way, with his bright alertness—settling it all, so to speak, with a wave of the wand!

Again Bess looked over at Robert Whiteside, and there was a pledge in the look.

Samuels announced, cheerfully, "Well, we'll march."

But Bess spoke up: "This man must see a doctor; his arm is broken."

"We'll have time in Valley City," Samuels observed, as though that would settle it.

"No!" she cried. "There are doctors here. Why should he ride with a broken arm?" She was speaking to Harwood. "Judge Liscomb can take them to Dr. Wilcox." Evidently she was angry.

"There'll be time," said Harwood, agreeably. "Judge Liscomb will take you to Dr. Wilcox. One of you can stay there while the judge goes with the other to find a car." So that was disposed of.

Samuels touched Curlin's arm. The blow in the stomach seemed to have taken all the steam out of the camera maker. He stood up and turned to Harwood, speaking with a sort of sullen limpness:

"A damned thief and cut-throat as ever lived!" Even the hard eyed detective grinned. Curlin turned to Judge Liscomb: "You're a judge, I hear. That trunk's got my property in it. You stay here and see he don't steal it."

But he seemed not to expect that the judge would, and the judge merely flopped his empty sleeve. Once more Whiteside and Bess exchanged glances.

A MOMENT later four men were going up the stairs, leaving Harwood and Elizabeth alone in the moldy basement. He was looking at her with that slight, somewhat dubious smile; and he said:

"I didn't expect to find you here, Bessie—especially in that company." His tone was courteous enough, but with a kind of mournful droop in it. And she comprehended that she was in the age old position of the female who must explain to her man how she came to be in such and such a place in company with such and such a male. She could almost have laughed over that.

"I wondered about this trunk," she said, "and decided to come up here. I wired Judge Liscomb to meet me; but when we got here Mr. Curlin had already dug the trunk up. We walked in on him." She smiled a little, wanly. "He locked us in the coal bin. Then Mr. Whiteside came and let us out. Curlin broke his arm. Then the detective came in." She used the fewest possible words, her mind really on something else.

Harwood listened, with relief. The great

point was that she had traveled up there alone and had come to the factory with Judge Liscomb. "I see," he said, pleasantly; and she understood that he exculpated her; she had not come there with a young man. At his pleasantest, he added, "You must be tired, dearie. It may be half an hour or so before the car gets back. We'll go up and sit in the office. I suppose you'll ride back to town with me? We're due at the inquest at half past ten, you know."

Certainly she knew that; but she was struggling against the suggestion of going upstairs. She felt in her bones that he meant to get her out of the way and open the trunk. And this unworded pledge to Robert Whiteside she was going to keep! Without looking at him, she replied, "O, I'm not tired. Now that I'm here I want to see what I've inherited."

Before he could interpose she picked up the bar and thrust vigorously at the lip of the trunk's lid. Once she got the point of the bar under the lid, bursting it open would not take long. She thrust again; but as the trunk stood on its bottom she had to stoop and strike upward.

"I'll turn it over," she said—still persistently not looking at him. Dropping the bar, she turned the trunk on its side. It was much lighter than she had expected. Harwood was greatly embarrassed. Decidedly he didn't wish her to see the inside of that trunk. It might contain Curlin's invention—or something more startling.

"Let it be; you're tired," he said. "We'll get a locksmith."

She replied, quite cheerfully, not looking at him, "O, I can do it. I'm strong." By way of proving it she made another thrust with the bar, springing the side of the trunk. A few more like that would do it. But she must not open the trunk.

HARWOOD stepped beside her and put his hand on the bar. "I'll do it, Bess," he said; "but there's something I must tell you."

She had to relinquish the bar, then, or descend to a mere squabble with him for its possession. What was he going to say? He had the bar; he was looking her straight in the eyes—a handsome, pleasant appearing man. Then he was speaking to her in a grave undertone:

"I may have made a big mistake. Krom may have committed suicide, in spite of what the police think. The last time I saw him—Friday—he told me he killed Steinman. The fellow was such a confounded liar that I paid no attention to it—didn't take it seriously. He was putting in a claim for Steinman's share of the invention, you see; and I just set it down as a bit of impudent lying. He said that he quarreled with Steinman the last day Steinman was seen here. Krom had been drinking a great deal. He said he killed him and buried him in the cellar."

The lawyer tipped his handsome head a bit to one side, thoughtfully, an absent little smile on his lips.

"Odd, you know. If you have a preconceived theory you're apt to brush aside things that don't agree with it—simply disregard them. And Krom was an abandoned liar. Seems odd, when I look back at it now; but I simply brushed it aside at the time—just laughed at it and paid no attention. But all this afternoon and evening it's been coming up—and now it seems so much more probable. Krom might do anything when he was drunk—a drunkard, a row, a crack on the head with a bottle. It seems so much more probable to me now. In spite of what the police think, Krom may have committed suicide. When I heard that note about a trunk in the coal bin—it really gave me a start. Krom said, 'Buried him in the cellar.'" Harwood surveyed the trunk and thrust out his lower lip. "Steinman's body may be in that trunk."

She listened to him quite witlessly, in sheer amazement; and her staring eyes turned to the old trunk with a prickle of horror. Then she remembered how it felt when she had turned it over.

"Why, there's no body in that trunk, Nat!" she exclaimed, incredulously. "It's not heavy enough."

Harwood gave her an intimate sort of little nod and replied, "Part of a body!" He had his free hand on her arm again. "You run upstairs, Bessie, till I see. If there's nothing, I'll call you." The gentle pull of his hand was directing her toward the stairs.

She felt a sudden, bewildered helplessness. She was no match for him; it was useless to contend with him unless she descended to a knock down and drag out. "I will not! You shall not!" On any other ground he would best her and have his way. And there was a little prickling of horror as she stared at the trunk. "You call me," she said, helplessly, and obeyed the gentle pull of his arm toward the stairs. He gave her an affirmative little nod and led her to the foot of the stairs. She went up without looking back. What was the use? And again, up in the dark factory, her nerves thrilled. Could it be Steinman's body?

FAINT sounds from the basement reached her—thumping, striking. He was breaking open the trunk. Then complete silence for a minute or more. He was not calling her. Had he found a body, then? The silence continued. Again there were sounds—a stir among the broken boards and empty crates down there. Silence for a moment. Then the basement door opened and Harwood called: "Bess!"

"Yes," she answered from the dark, not far away, moving toward him.

"Come look at the mare's nest," he said, lightly.

She followed him downstairs. The trunk was broken open. A quantity of excelsior lay about it, with more of the same material inside the trunk, where, also, lay two cement building blocks. Pointing to them, Harwood laughed.

Bess also laughed, quite heartily—more loudly, in fact, than was necessary. "Is that all?" she cried, gayly.

"That's all," said Harwood, smiling and nodding affirmatively at her. "One of Krom's tricks. Lord knows what he was up to! We may as well leave it as it is." He took out a handkerchief and wiped his hands, adding, "I'll turn out these lights."

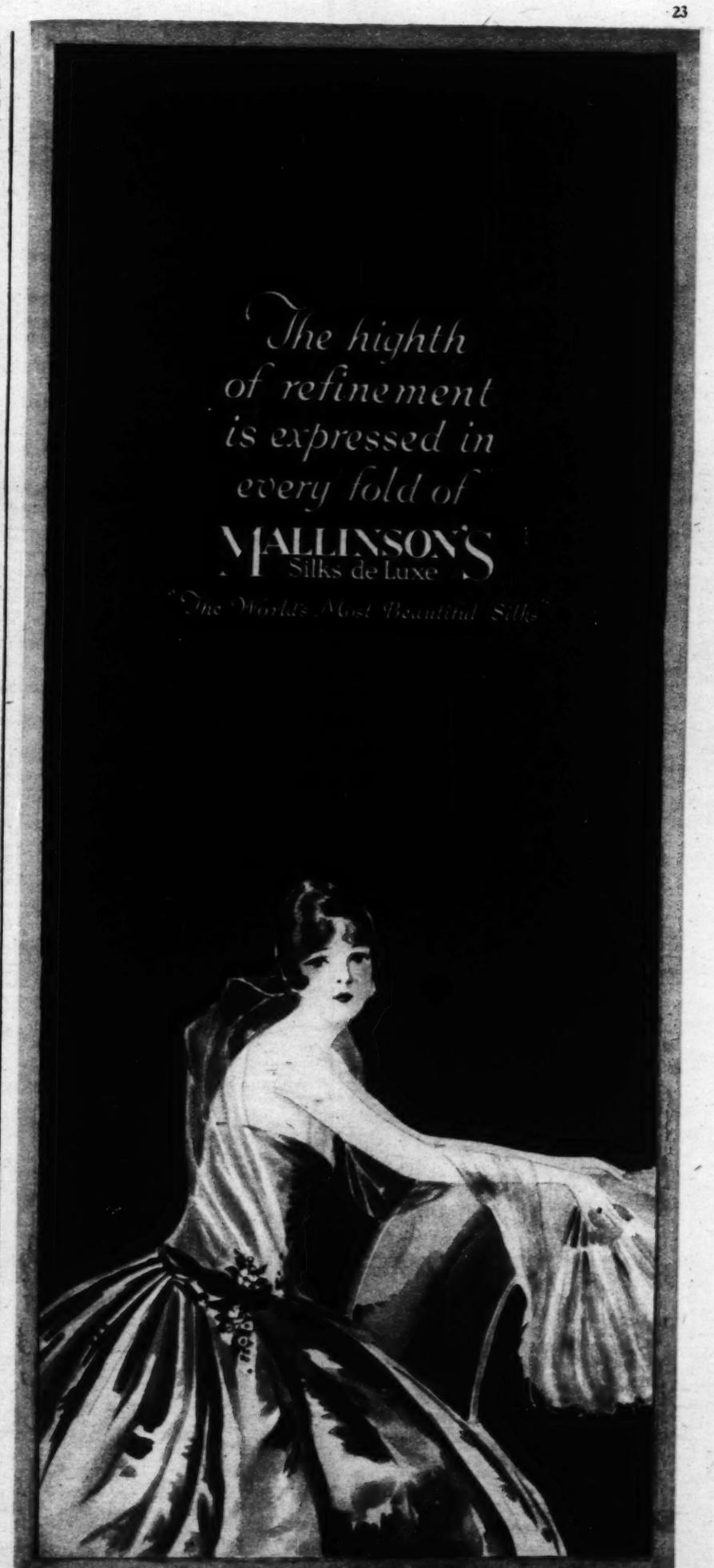
She was still smiling. Any one who had seen her at the moment would have said that she was still enjoying the joke. Leaving him to turn out the lights, she went upstairs. But any one who had seen her in the dark factory would not have thought she was enjoying a joke. A spasm drew her face; her voice caught at the base of her throat in a sob; there was a salt smart of tears in her eyes. For she felt a sudden and great despair.

A minute or so before Sergeant Samuels came in she had made a little excursion through the belittered basement, turning on the electric lights as she went, her purpose being to find the iron bar that Whiteside had flung away. One electric light dangled under the head of the stairs. Turning it on, she happened to notice two cement building blocks, left over from the basement wall, lying in the dirt. A piece as big as her two fists had been broken from the corner of one of them. Those were the two blocks which Harwood had just shown her in the old trunk.

She was no match for him. If one lie didn't answer he would think up another. She never could trust him again or look up to him. Her rôle would be to help him out in his lies—as when she had laughed loudly at seeing the cement blocks in the trunk. And there was something poignantly pathetic about it—a sort of childlike ingenuousness about the lies, like a greedy little boy stealing the jam and telling some cock and bull story about it. Not tragic, but pathetic! She went on through the office, out of doors. The cool, vast dark, in which nothing was clearly distinguishable, seemed friendly to her.

But Nat was tarrying in the basement as minute after minute passed. She was sure he had taken something out of the trunk and was hiding it more securely now; perhaps burying it. But she had given up; she was no match for him. She could only help him hide his stolen jam!

Two great shafts of light flashed through the dark. Here was the car coming back. And here was Harwood, calling to her from the office door—handsome, pleasant, and so considerate! He waved her protests aside and superintended while the expert chauffeur arranged the cushions and robes in the body of the car so that she could lie



down. They had a five hour drive ahead; she must get some sleep if she could. In that little matter also she let him have his away—even let him brush aside her objections when he proposed to sit up in front with the chauffeur, so she could have the body of the car to herself. Fresh air would do him some good, he said, brightly; he couldn't sleep anyway, but she could, if left to herself. He saw that she was as comfortably disposed as possible, tucked a robe around her, patted her cheek. Who could be kinder than Nat?

"Clasped like a missal." That line came into her head as she lay curled on the soft cushion, her feet on a forward seat, robes piled under her knees, a robe over her, while the big machine rolled swiftly and smoothly through the night. A flash of lights now and then as they went through a town—or, even more, the unbroken flow of darkness past the windows—gave her an odd sense of power. Rushing through the dark in this costly cage, on, on—surely this was the magic carpet of the Arabian Nights with modern improvements. It was exactly the magic wand over which her heart had fluttered—and the kingdoms of the earth . . .

That story about Steinman's body. O, Nat! Nat! Just like a lying little boy who's stolen the jam!

The night was passing. Half past ten would bring the inquest—then a verdict. They had broken their parole; that would count against them; and already they were "in bad," as he had said. Finally, she had failed in his trust, too—that unworded pledge which her eyes had given in the basement. She hadn't been able to keep that, either. Whatever the trunk contained was lost to the suspects. Sad, and strange, too, because of an unaccountable feeling that Robert Whiteside would understand it. In that subtle freemasonry of youth he would listen, his round, gray blue eyes soberly regarding her, and nod and say, "O, sure! I see just how it happened. Naturally, you couldn't have done anything else." He would be saying that to her long afterwards, when she was Mrs. Nathaniel Harwood. Her eyes snapped wide open, with a cold thrill and a little moan, for she had just seen him saying that in convict's stripes. She put her fingers up to her lip. The night was passing—an inquest—a verdict. She dozed again.

A STEADY play of lights wakened her and she sat up. This must be Chicago, for only in the city would there be so many street lamps. Yes; it was Michigan boulevard—and here was the river. The car was rolling to the curb in front of the Deermoore hotel. Certainly she'd been a pig to keep Nat out there in front all the way from Slow River; he must be half frozen. She had the door open before the chauffeur could come around to it and was out on the sidewalk.

She went on to the office and opened the outer door. The cool, clean night air came to her cheeks and lungs, after that close, moldy smell of the basement—a tonic that helped to clear her mind. The story about Steinman now seemed grotesque. The police were sure Krom hadn't committed suicide or written that remarkable note. She went back into the dark factory, but the door at the head of the basement stairs was shut. Nat must have followed her up and closed the door behind her.

"Are you cold?" she was asking Harwood, looking up at him from the walk. "I meant to get you inside, but I fell asleep."

"I'm tiptop," he assured her; "snoozed a little myself. It's only half past five. We'll both get some sleep before breakfast. Don't come to the office till ten; we'll go to the inquest together." Always considerate!

Upstairs she lay down without completely undressing—to think rather than to sleep. Yet, what was there to think about? Only a cage to run round and round in, it seemed. But, after all, here was a door to her cage—a door that brought her up with a great shock and set the blood singing in her ears, as though that suddenly discovered aperture led straight into a lion's den.

She knew that Nat had Krom's black bag. Suppose, now, it all went against the suspects at the inquest? Suppose the verdict bound them over to answer for murder? Should she then declare that Nat had the black bag—tell where it was concealed?

As she sat up, the blood singing in her ears, it seemed quite marvelous that she hadn't really thought of so obvious a dilemma before. Some way—she could hardly explain it now—she had taken it for granted that she was not to tell what she had seen when she stepped into her cabinet. Some way she had taken it for granted that her testimony about Whiteside's going up in the elevator only a minute before her would be sufficient. Some way she had felt it was impossible that Nat had really shot Krom. There had been such a rush of things since the murder. This dilemma had never really looked her straight in the face until now. What must she do about it?

CERTAINLY that black bag was an important piece of evidence, telling heavily in favor of the suspects. She bathed her hands and face again, and went over by the window, rolling up the shade to let in the dawn. Here, vitally and imperatively, was something to think about!

She should go to Nat; tell him she knew about the black bag; show him that he must confess it, if that seemed necessary to save Curlin and Whiteside. It came to her that Nat would think up some expedient to meet the situation—saving the suspects, yet not giving himself away too much. But there was the tragedy again—as though Nat were a cloud, a shadow that one could not lay hands upon and compel to this course or that. She was no match for him. Finally he'd fool her even about that bag if he wished to. It occurred to her that perhaps the bag which she had seen in the bottom drawer of his desk was already disposed of. She could fairly see him smiling as he opened the drawer to show her that it contained no such article, and explaining to her that what she had seen was some other bag, which he would produce from the coat closet and exhibit. That magic wand of his was a peculiar instrument.

Of course, she could go to Capt. West and tell him. Then she thought of going to the office early and seeing whether or not the bag was still there. Theoretically she could do either of those things, but actually—someway—she could do neither. Nat was still her man; there was an inhibition which she could not break. Impossible to deliver such an attack upon him. Finally, she could only wait for the inquest. Then, if the verdict went against the suspects—then—then—she had to leave it at that.

Day was coming on. Presently she felt a sad resignation, as though she were bound hand and foot. And a sort of trust, a sort of faith for which there was no reason. She pulled down the window shade; went over and lay on the bed again, lax, resigned to wait. In time she dozed again.

She was in no hurry over bathing and dressing. It was twenty minutes to nine when she went down to breakfast; but she was in no hurry over that. Until the inquest, she had simply given up. She didn't even wish to think any more. She was loitering in the small and cozy lobby, when the brass buttoned boy told her there was a telephone call. She was thinking of Nat when she stepped into the booth and took up the receiver; but it was a strange, masculine voice:

"Miss Malden? Capt. West wishes to see you. Can you be at his office in half an hour?"

Looking at the clock as she came out of the booth, she saw that half an hour would be twenty minutes to ten. She decided to walk, and went upstairs for her hat and coat, alert now and moving quickly, for she had something definite to do. And what could Capt. West want? Moving quickly, she left the hotel and started down the steps that led from entrance to sidewalk—and caught her breath, her cheeks coloring.

For there was Robert Whiteside, his arm in a sling, coming across the street. Certainly he'd been waiting on the opposite side. She thought, "He's going to ask about the trunk." That thought brought the color to her cheeks. She waited at the foot of the steps. He smiled and spoke cheerfully, but like one in haste:

"I'm on parole again. I had a few minutes, and I thought—possibly—I might catch you here. May I walk with you?" Apparently he had spent his precious few minutes standing in front of the hotel, hoping to see her.

"Yes," she said. "They let you go again?" She wanted to talk about anything rather than trunks.

Falling in step beside her, he lowered and softened his voice: "You see, my uncle had a breakdown—a stroke. It happened on the train coming in. They took him to a hospital. Of course, I'd tried to explain how the parole came to be broken—he really irresponsible, and I following him. They chucked me in a cell. Then, about half an hour ago, they let me out—saying I could go on parole till ten o'clock. I don't know why. Of course, I hope something favorable has turned up. They didn't say why, but simply that I could go until ten o'clock. I telephoned the hospital; but there seemed nothing I could do there, so I came up on the chance of getting a word with you."

That was all for the moment, as he walked along beside her, his arm in a sling. But she hadn't a doubt that he wanted to ask her about the trunk.

"I see," she murmured. "I'm sorry about your uncle." But certainly it wasn't sympathy for his uncle that he had come up there for.

THEY stepped along in silence for a moment. "It may go hard with him—physically," he said, his eyes on the sidewalk. "But, after all, I feel a satisfaction. That may sound odd to you." He glanced around at her. "My uncle was afflicted with an awful temper. Sometimes, lately, I'm sure he was irresponsible. There was something sad about it, for he was kind and just, too. He took my mother and me in when we were helpless—always kind to us, in his way. My mother is an affectionate woman. Her affection went to him, you see.

"When I came back here last spring and saw the state he was in about this infernal invention I though the big thing was to keep him from getting himself into some awful mess. An old man, you see—it would have been miserable if he had wound up in some awful mess. My mother had a kind of terror of it. So I'll always be mighty grateful that I went up to the roof room with him yesterday. Except for that, you know—his mind being so unbalanced—I couldn't have been sure myself just what had happened up there. In a fit, I mean, he might have shot. I know he didn't shoot now, for I was with him. So, if he should go out—from this stroke—I'm awfully grateful that I was with him and know he didn't shoot—go out with clean hands, you understand. I'm sure there's nothing in the world—unless it might be something connected with me—that my mother would prize above knowing that. And so, as I said, there's a satisfaction—although it may sound odd to you."

She gently bit a corner of her lip and, after a moment, murmured: "No, it doesn't sound odd to me. It's a fine gift that you can make your mother." Then, for a minute, they tramped on in silence.

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[To be continued.]

She made another thrust with the bar.

EVERY Saturday night all the Teenie Weenies except Grandpa were made to take a bath, whether they needed it or not. Some of the men took baths several times a week and most of the little women bathed every day, but girls are usually much cleaner than boys. The Lady of Fashion never missed a day without her bath. She scrubbed and scrubbed until it's a wonder she didn't scrub herself away. The Dunce had to be fairly driven into his bath, for if he were allowed to do as he pleased he'd never bathe.

Ten of the men slept in one of the shacks which they had named the "Bunk House," due to the fact that their tiny beds were built much like the bunks on ships, one over the other. There was a fine stove in the shack which had been made out of a small baking powder can. It had a flat top on which the water for their baths could be heated, and as soon as the little chaps had bathed they could hop into bed.

One cold Saturday night the Dunce tried every way he could to get out of taking his bath. He pretended he was sick; tried to sneak into his bunk and pretend he was asleep, hoping he would be forgotten by the Turk, who was the monitor of the shack and whose duty it was to see that all the rules were obeyed.

All the little men had taken their baths and climbed into their warm bunks but the Chinaman, and the Dunce thought sure he would escape, so he pretended to be sound asleep. He could hear the Chinaman splashing in the tiny can cover, which was used as a bathtub, and it made him shiver to think how cold it must be.

"Come on, Dunce, me pletty near through," cried the Chinaman, rubbing soap onto the tiny scrub brush.

"Hey, you dunce!" shouted the Turk, looking out of his bunk. "I almost overlooked you. Get out of that bed and put on your water to heat. Get out of there."

"Aw, say, jimminie whiskers, aw, say!" growled the Dunce, sitting up on the edge of his bunk. "Say, what good does all this bathin' do? Just let me ask you that."

"Allie same makie you muchie much clean," giggled the Chinaman.

"Well, there is such a thing as bein' too clean," grumbled the Dunce as he threw off his nightshirt.

"You don't need to be afraid about that," laughed the Turk. "You'll never hurt yourself keepin' clean."

Now, the Dunce was just a bit peeved at being made to take his bath, especially at the Chinaman, for if that little chap hadn't called the Turk's attention to the matter he might have got out of it.

The Dunce shuffled over to a thimbleful of water, which he intended to put on the stove just as though he intended to pour it into the pan on top to heat, but instead he dashed the entire thimbleful of icy water on the bare back of the Chinaman.

stove just as though he intendd to pour it into the pan on top to heat, but instead he dashed the entire thimbleful of icy water on the bare back of the Chinaman.

Of course, the Chinaman let out a howl that could be heard for miles, and the Teenie Weenies laughed so hard they nearly fell out of their bunks.

Uusually the Chinaman was a mighty good natured little fellow. He seldom got angry, but when he did get angry he got very angry. Jumping out of the pan, he caught up a piece of match which was lying near the stove for firewood, and started for the Dunce. The Dunce saw that the Chinaman was really angry, so he ran for the door and dashed outside into the snow. It was cold outdoors, but the Dunce never thought about the cold; all he could think of was getting away from the angry Chinaman. They ran for some distance in the snow, but when the Chinaman began to gain on the fleeing Dunce that little chap quickly climbed a twig.

"Allie same, me givie you a goodie crack with this stick when you comie down," cried the Chinaman, pointing at the shivering Dunce.

Now, it was mighty cold, and in a few seconds the poor Dunce began to shiver and chatter until he could hardly hold onto the twig.

"I-I-I-I'm s-s-s-sorry; I-I-I'm s-s-s-sorry," chattered the Dunce. "Let me come down and I-I-I-I'll never do it again."

The Chinaman finally let the shivering Dunce come down, and the two naked Teenie Weenies lost little time in hurrying back to the shack.

It's mighty lucky that neither of the little fellows caught cold. However, the Dunce did catch something—he caught the idea that it doesn't pay to fool with the Chinaman.

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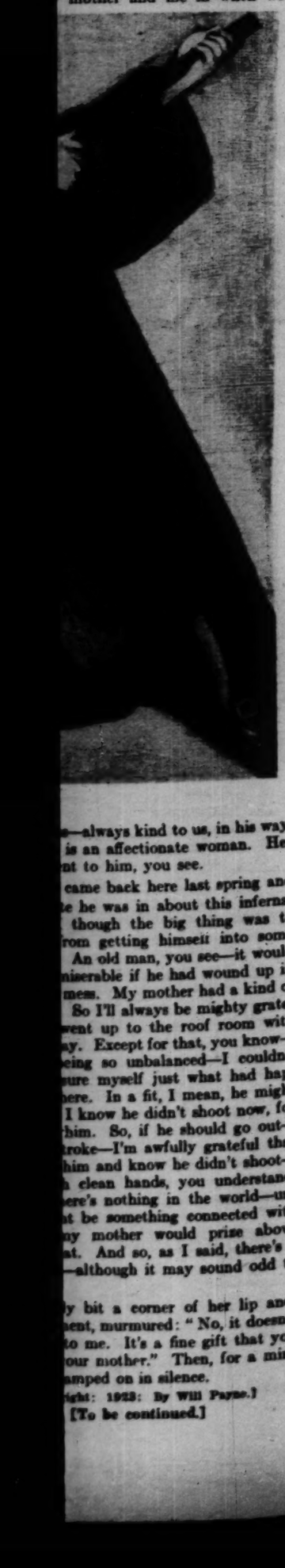

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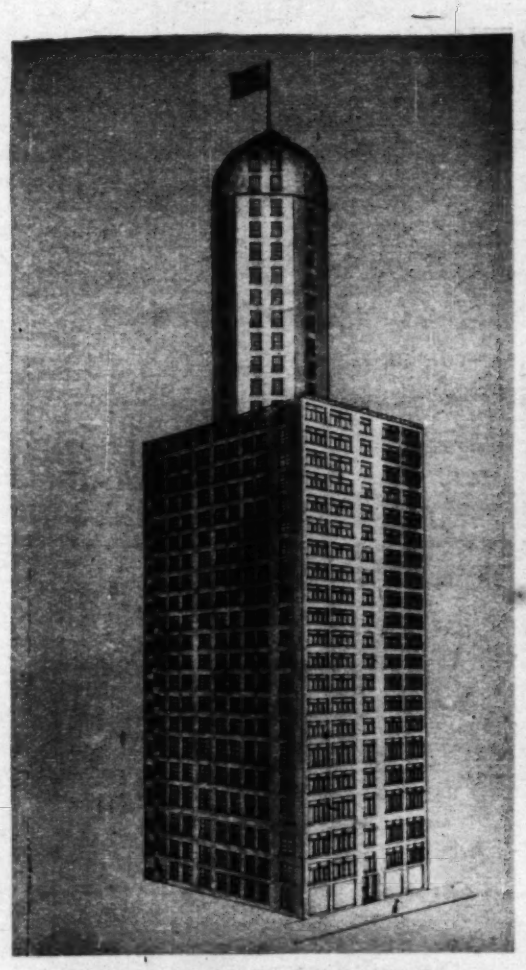

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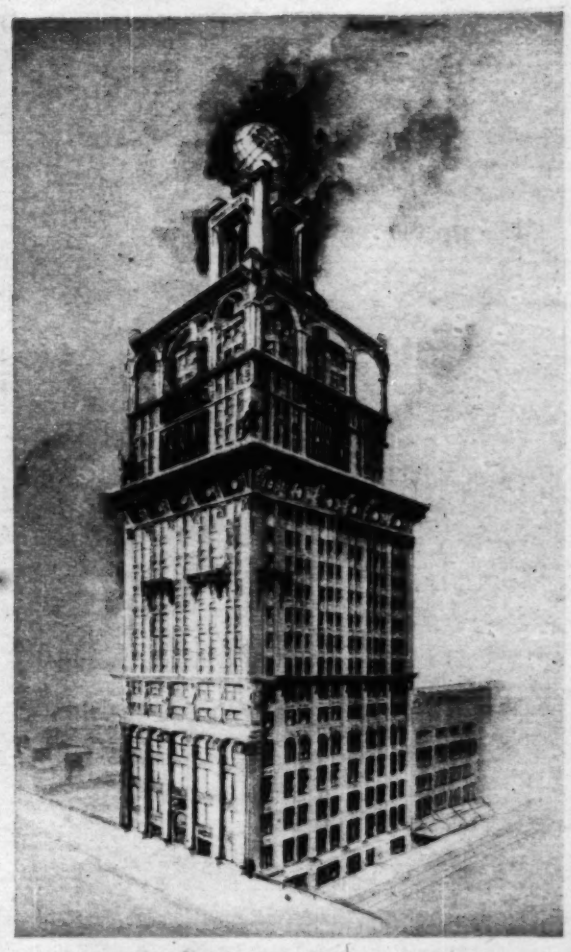

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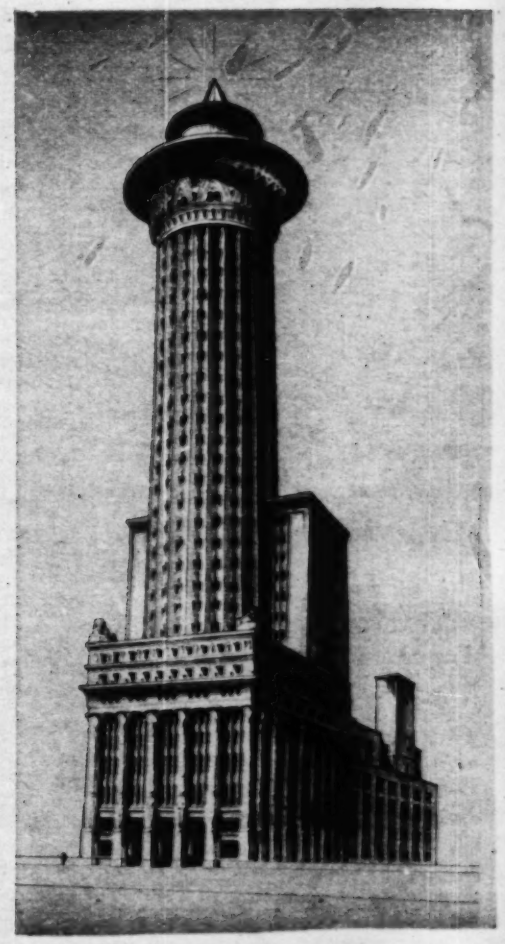

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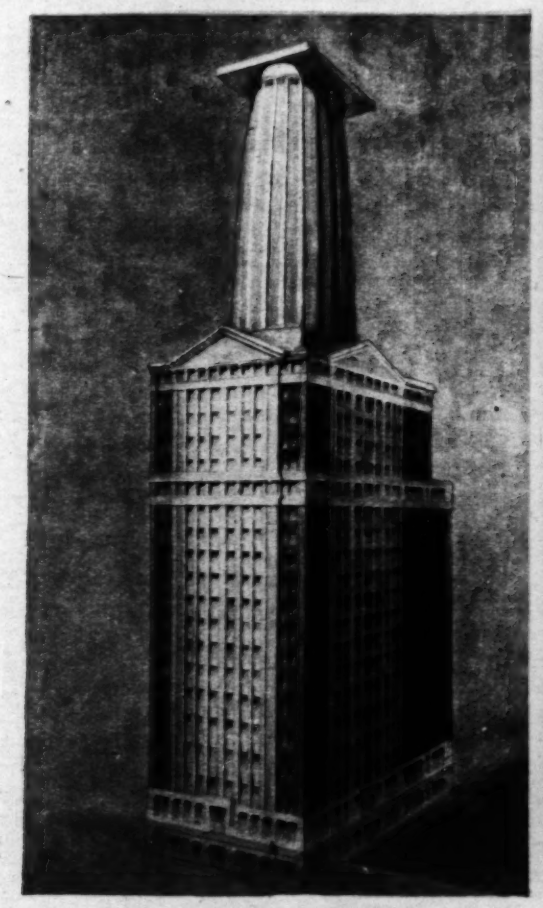

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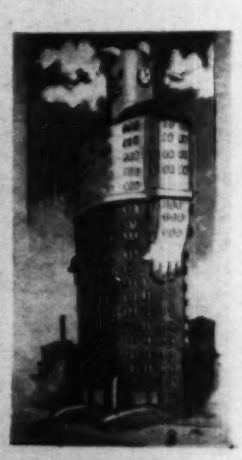
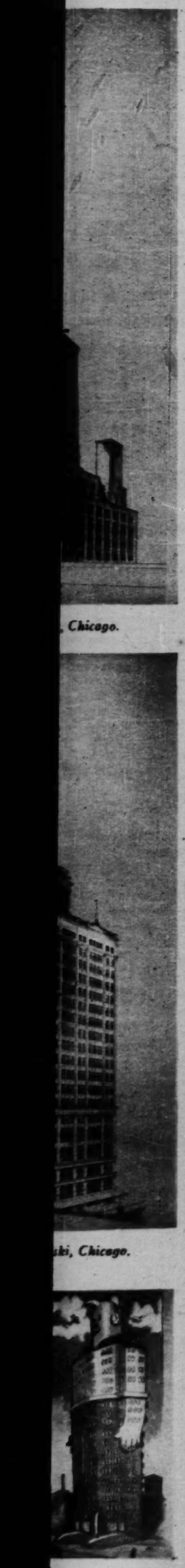
AMONG THE DESIGNS SUBMITTED IN TRIBUNE'S $100,000 COMPETITION

Six designs submitted in The Tribune's Architectual Competition for a monumental new home on upper Michigan Avenue. On the front cover of this section you'll find the winning design—The Tribune Tower-to-be. At your left is Gaar Williams' notion of what it should be like; at the right is Frank King's.





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ALLONS! ROMEO--TINO ET JULIET--FORD!

Here they are—Rodolf Valentino as Romeo and Mary Pickford as Juliet! That is—here they are as they WOULD be could some earthly medium bring them together in a screen version of Shakespeare's immortal love story.

Let's all pull for the combination. Coue-ize. Every day in every way Rodolf is getting Romeo-tino-ier and Mary more Juliet-ford-ier. Like that.

Come on! Let's go! (Or in other words—allons!)—*Mae Tinee.*

To free your skin from blemishes

Do you know that the cause of blemishes is—*dust?*

Dust carries bacteria and parasites into the pores of your skin.

The result is an infection—a tiny abscess—and that disfiguring thing known as a skin blemish.

You can free your skin from blemishes by the following cleansing treatment:

EACH night just before retiring, wash your face with Woodbury's Facial Soap and warm water, finishing with a dash of cold water, and dry carefully.

Now dip the tips of your fingers in warm water and rub them on the cake of Woodbury's until they are covered with a heavy, cream-like lather. Cover each blemish with a thick coat of this and leave it on for ten minutes.

Rinse your face thoroughly, first with clear hot water, then with cold.

Supplement this treatment with the regular use of Woodbury's Facial Soap in your daily toilet, and you will find that you can *keep* the new skin, which is always forming, free from blemishes.

Get a cake of Woodbury's today, at any drug store or toilet goods counter. A 25-cent cake will last a month or six weeks for this treatment and for regular toilet use. Woodbury's also comes in convenient 3-cake boxes. The Andrew Jergens Co., Cincinnati, New York, and Perth, Ontario.

"Do you know that the cause of blemishes is—dust?"

Copyright, 1923, by The Andrew Jergens Co.

Indigestion? Get rid of it!

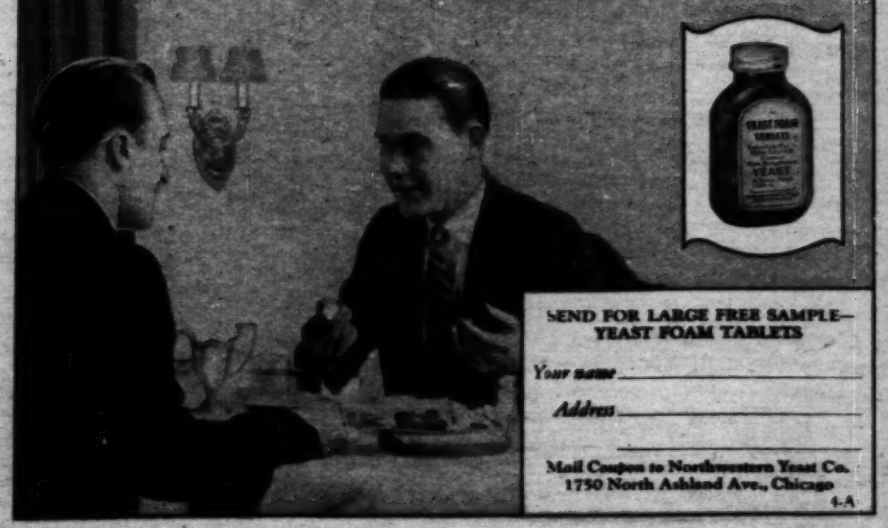
By supplying a substance necessary to nutrition (a substance that many common foods lack) Yeast Foam Tablets correct indigestion and stimulate the appetite—in the *natural* way. They help you get more good from your food and thus aid in toning up and strengthening the whole body.

Try Yeast Foam Tablets today. They are selected, whole, dehydrated yeast. They are easy to take; they keep and they don't cause gas. For sale at all drug stores.

Made by the makers of Yeast Foam and Magic Yeast

Yeast Foam Tablets

A Tonic Food



SEND FOR LARGE FREE SAMPLE—YEAST FOAM TABLETS

Your name _____

Address _____

_____

Mail Coupon to Northwestern Yeast Co. 1750 North Ashland Ave., Chicago

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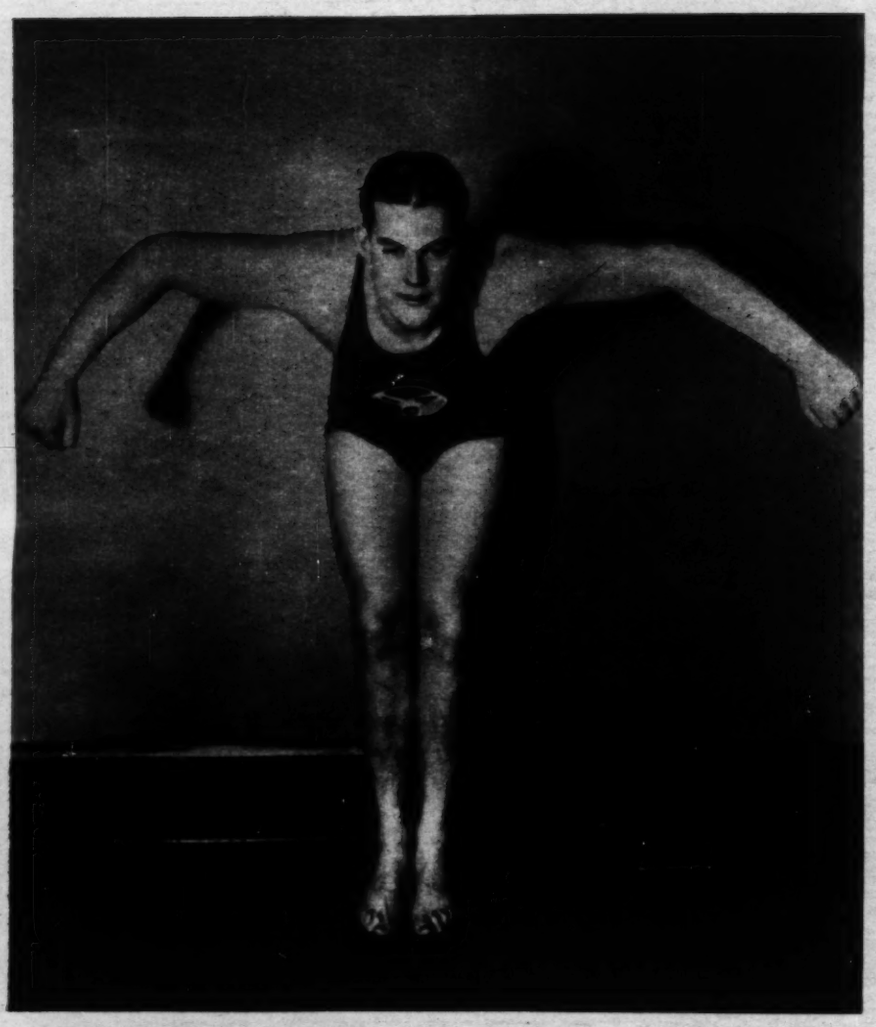
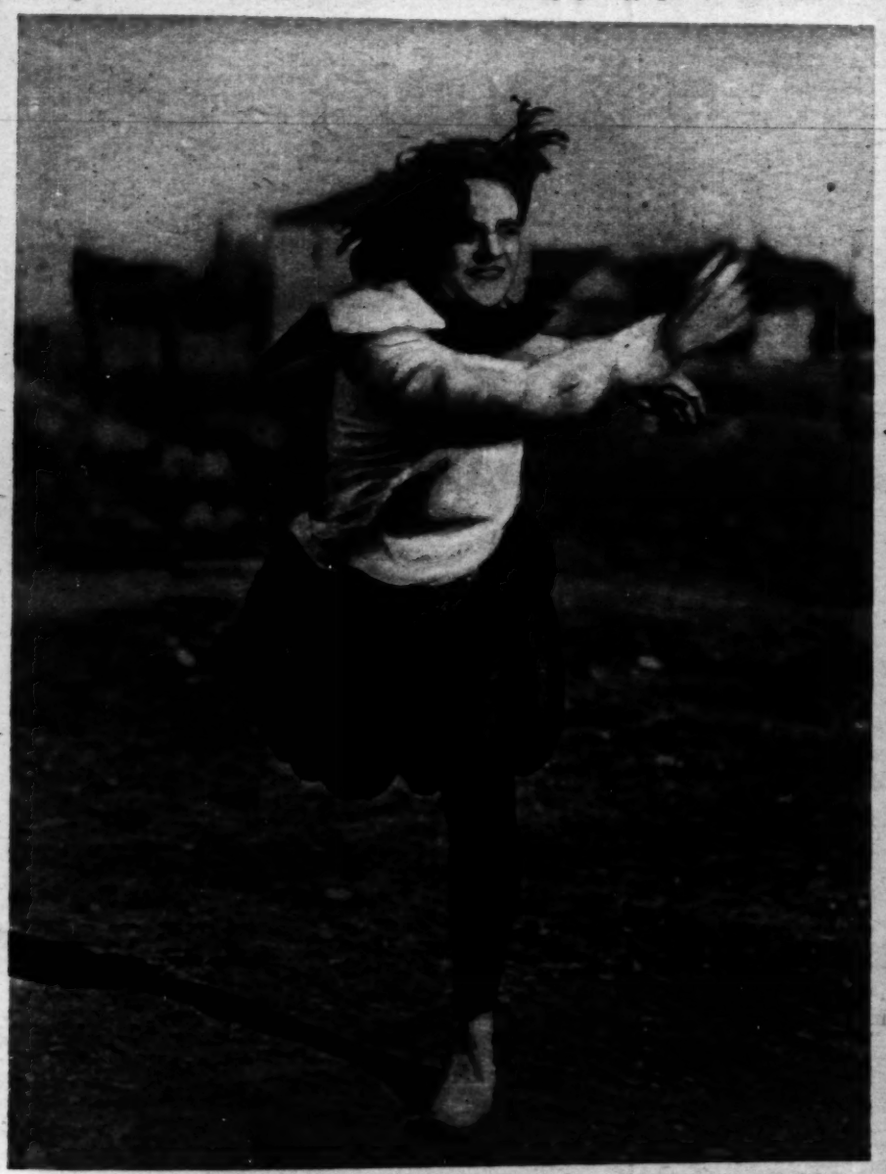
The Netherall

UNDER-ALL

For Debs and SubDebs



A NEW DESTROYER of swimming records, Dick Howell of Hyde Park high school. He recently lowered the indoor mark for 440 yards. He is equally good in the sprints and in distance events. (Photograph copyright by International.)



BURNING 'EM OVER the plate is one of the best things Miss Ruth Everett does. She's the star pitcher of a high school girls' team in Fort Worth, Texas. Yes, they're playing baseball out there now. (Photograph from International.)

GOING DOWN! shouted Fred Spongberg as he started this thirty-foot dive at Miami, Florida. Fred has won many prizes in fancy diving. (Photograph from Pacific and Atlantic.)

BAYER

Genuine

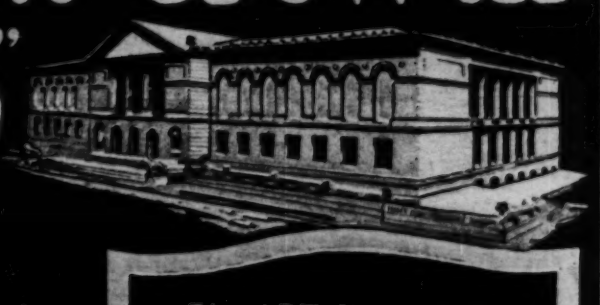
ASPIRIN

SAY "BAYER" when you buy Aspirin. Insist!
Unless you see the "Bayer Cross" on tablets, you are not getting the genuine Bayer product prescribed by physicians over 23 years and proved safe by millions for

Colds Headache Neuralgia Rheumatism
Toothache Neuritis Lumbago Pain, Pain

Accept only Bayer package which contains proper directions.
Handy "Bayer" boxes of 12 tablets—Also bottles of 24 and 100—Druggists.
Aspirin is the trade mark of Bayer Manufacture of Monoaceticacidester of Salicylicacid

"Keeping Pace *with the* Growth *of* Chicago"



"PROGRESS" is the watchword of the Morrison Hotel. The growth and development of this world-famed hostelry within the past few years vividly suggest the marvelous achievements of "Aladdin and His Wonderful Lamp." With its 1,054 outside rooms, each with bath—a little city within itself—the Morrison is widely commended as an institution that is indeed "keeping pace with the growth of Chicago."

The ART INSTITUTE

SITTING majestically on the shores of Lake Michigan in the heart of one of the world's great metropolitan centers, the Art Institute is an endowment to Chicago's cosmopolitan citizens. The Art Institute enjoys a membership of 30,000 with an annual attendance of more than a million,—greater than that of any other American museum.

HARRY C. MOIR
PRES. and GEN. MGR.
THE MAN BACK OF THE INSTITUTION

MORRISON HOTEL

"THE HOTEL OF PERFECT SERVICE"

and TERRACE GARDEN CHICAGO'S WONDER RESTAURANT

CLARK and MADISON STREETS

"IN THE HEART OF CHICAGO

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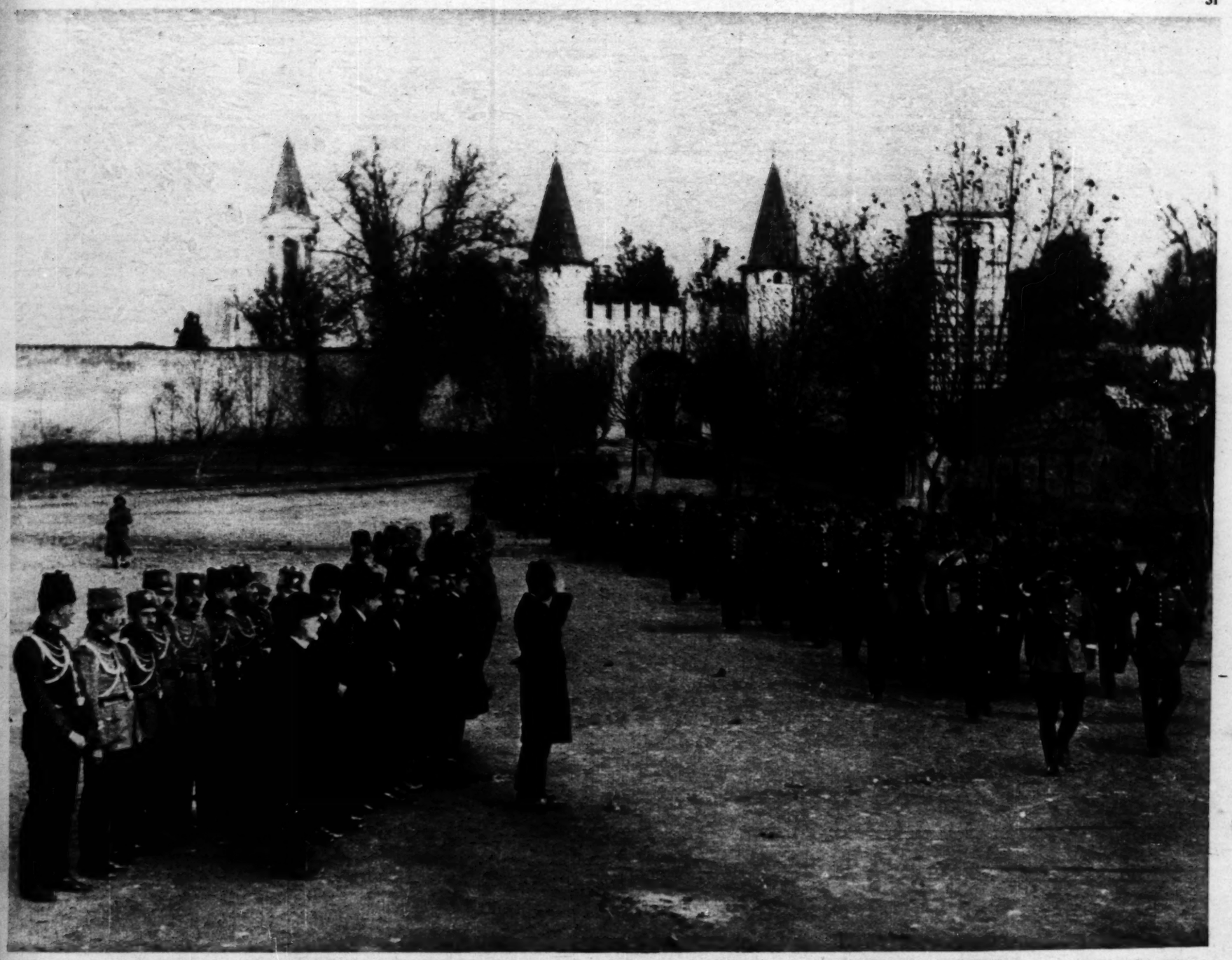
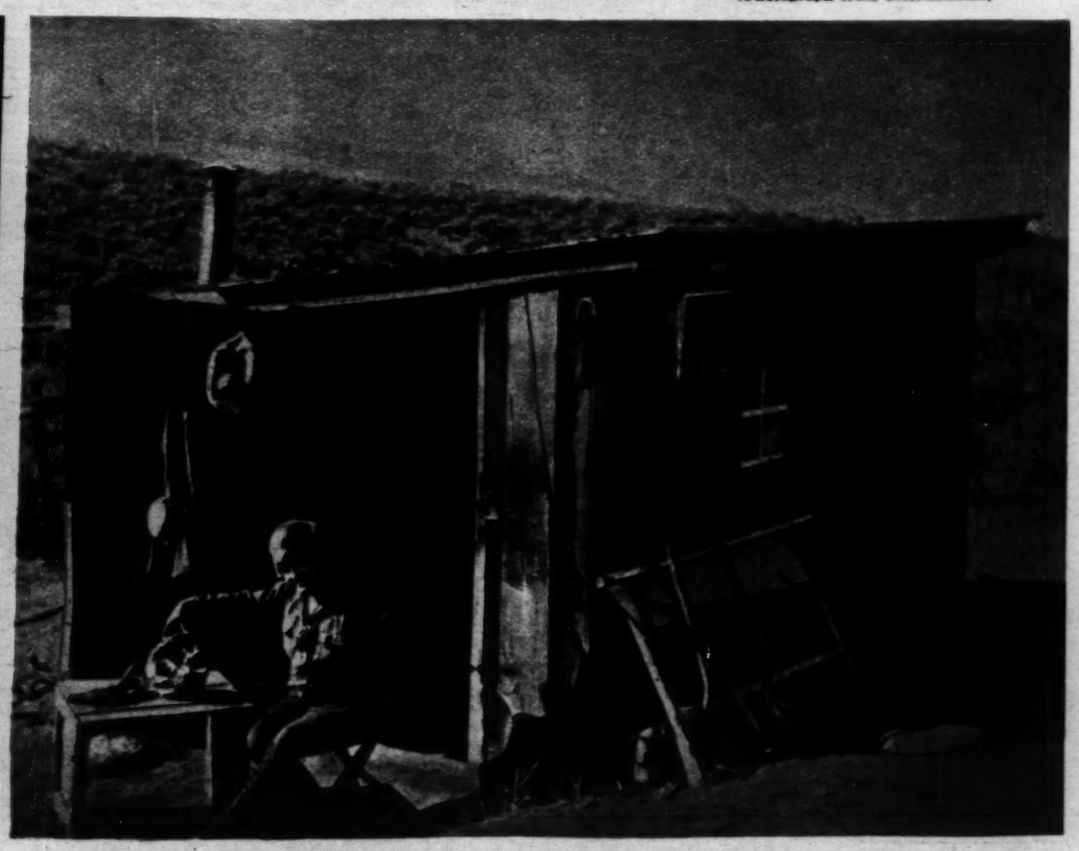


THE JOHN LAWS of Constantinople march in review. Turkey's police parade before their commanding officers in Seraglio park. The picture shows the first police inspection ever attempted in the Mohammedan capital.
(Photograph from International)

FIFTY-FOUR YEARS at the throttle. John McWaters, pilot of the New York, Atlanta and New Orleans limited, is reckoned the oldest railroad engineer in active service. And he's never been in a fatal accident.
(Photograph from Wide World)



THE MINING QUEEN of Montana. Miss Ruth Johnson, manager of a mine near Livingston, is said to be the only woman in the world who runs a gold mine. Here she is fondling a specimen weighing 42 pounds, with 70 gold nuggets visible. Bandits beware—she carries a big .45 strapped to her side.
(Photograph from Wide World)

JAP ROSE
SOAP

Buy it by the Dozen

American Beauty
— the Envy of the World

ALL the world admires the soft, clear skins of American women. In no other nation are so many naturally beautiful complexions to be seen.

JAP ROSE

plays an important part in enhancing American beauty. It gently cleanses the tiny pores of the skin and permits them to breathe, resulting in a complexion of radiant loveliness.

Millions of women who value their complexions use it daily.

COMIC SECTION

Chicago Sunday Tribune.

THE WORLD'S GREATEST NEWSPAPER

JANUARY 28, 1923

COMIC SECTION

THE GUMPS.

TROUBLE

SIDNEY SMITH

©1923 BY CHICAGO TRIBUNE

IT'S AFTER FOUR O'CLOCK AND THAT KID'S NOT HOME YET- HE DROVE OVER TO JOHN DE LONG'S HOUSE- I JUST CALLED UP THERE AND THEY SAID HE LEFT OVER AN HOUR AGO- I WONDER WHERE HE COULD BE- I TOLD HIM TO GET HOME BEFORE DARK-

I'M SORRY I LET HIM BUY THAT PONY AND CART- I KNOW THE PONY IS GENTLE BUT THERE ARE SO MANY RECKLESS AUTO DRIVERS-YOU CAN'T TELL WHAT MIGHT HAPPEN-

I'LL GO OUT AND GET THE CAR AND TAKE A SPIN AROUND AND SEE IF I CAN FIND HIM- AND IF IT IS THE LAST THING I DO I'M GOING TO GET RID OF THAT PONY- IF ANYTHING HAPPENED TO CHESTER I NEVER COULD FORGIVE MYSELF-

MAYBE HE'S HURT AND LYING IN A HOSPITAL SOME PLACE- I'M SO NERVOUS I CAN HARDLY DRIVE THE CAR- I'D GIVE ANYTHING IF HE WAS SAFE AT HOME-

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THIS IS THE WAY HE DROVE BUT I DON'T SEE A SIGN OF HIM ANY PLACE- I WONDER IF HE DROVE ACROSS THE RAILROAD TRACK- I TOLD HIM NEVER TO DO THAT-

RAIL ROAD CROSSING

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NOW WHAT'S THAT? THIS OLD BOILER STOPS JUST WHEN I NEED IT MOST- THAT'S ALWAYS THE WAY- IF I WAS JUST TAKING A RIDE AND HAD NO SPECIAL PLACE TO GO IT WOULD RUN ALONG LIKE A TOP AND THIS IS THE FIRST TIME IT'S MISSED IN SIX MONTHS -

IT ISN'T BAD ENOUGH THAT I AM WORRIED ALMOST TO DEATH ABOUT MY LITTLE BOY- BUT THIS OLD CAN HAS TO STOP- AND A MILE FROM NO PLACE - IT'S FULL OF GAS, OIL AND WATER- IT'S GOT EVERYTHING BUT A GOOD DISPOSITION-

AND JUST BECAUSE I BUY HIM A PONY HE CAUSES ME ALL THIS TROUBLE- IF IT WASN'T FOR THAT PONY AND CART I'D BE TOASTING MY SHINS IN FRONT OF THE FIRE PLACE RIGHT NOW- WAIT TILL I SEE THAT PONY AGAIN- I'LL SHIP HIM TO AFRICA WITH A ONE-WAY TICKET AND PRAY THAT THE SHIP GOES DOWN- THIS OLD ENGINE IS SO DEAD IT WOULD MAKE A MUMMY LOOK LIKE A DANCING DERVISH-

TALK ABOUT LUCK- STALLED OUT HERE- CAN'T START THE CAR- ALMOST FROZEN TO DEATH- GUESS I'LL HAVE TO WALK HOME- NO ONE EVER TOOK THIS ROAD BUT ME, AND THE GUY WHO BUILT IT- COME ON- THROW ANOTHER TON OF TROUBLE ONTO ME- I'M STILL STANDING UP-

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HO- HO! WHAT IS THIS? A SAIL- A SAIL TO A MAROONED SAILOR- A ROAST TURKEY TO A STARVING GUY- THERE COMES CHESTER- AS I LIVE AND BREATHE-

GIDDAP!

HELLO DADDY - DID YOU GET STUCK? TIE IT ONTO MY CART- I'LL TAKE YOU HOME- I WAS OUT IN THE COUNTRY AND BOUGHT SOME NICE FRESH EGGS FOR MAMA- SALVADORE WILL PULL YOU IN ALL RIGHT

CHESTER, YOU'RE A LIFE SAVER-

IF THERE EVER WAS A SIGHT FOR SORE EYES, CHESTER, IT WAS YOU AND THAT PONY- I DON'T KNOW HOW I EVER WOULD HAVE GOTTEN HOME WITHOUT YOU-

BE CAREFUL WHEN YOU GO AROUND THE CORNER, PAPA- DON'T HIT THE CURB STONE- GIDDAP, SALVADORE-

FOUNTAIN FLOWS IN LOBBY OF BOUL MICH BUILDING

New Decorative Feature in Railway Exchange.

Visitors to Chicago from other cities often have commented on the great stone floored lobbies of some of our loop office buildings, bare of any decorative features and not even used for commercial purposes. That there was an economic as well as an artistic loss involved was admitted by building managers, but no one seemed to have originality enough to remedy it, until Aldis J. Browne of Ross & Co., decided a fountain would be the most attractive way of settling the problem.

ALDIS J. BROWNE. (Alva Ray Seeley, Oak Park, Photo.)

The two most conspicuous examples of his habits in the knowledge useful arts

E AP

uty World soft, clear no other beautiful

E ng American pores of the resulting in

ions use it daily.

WINNIE WINKLE
THE BREADWINNER

©1922-BY CHICAGO TRIBUNE.

HAROLD TEEN

© 1933 BY THE CHICAGO TRIBUNE

IT'S HARD TO FIGGER 'EM - THE WIMMIN!

THE POSTMAN JUST DELIVERED IT, HAROLD!

OOH! GOSH! PINK- AND IT SMELLS PURTY- BET'CHA IT'S FROM LILLUMS - HAROLD'S GOT A GUR-RUL - HAROLD'S GOT A GUR-RUL!

AW! GO WASH YOUR FACE AND TUCK IN YOUR EARS - YOU LITTLE IMP!

In the solitude of his private sanctum!

A BURNIN' LOVE MESSAGE FROM MY SHEBA - I CAN SCARCELY WAIT 'TILL I OPEN IT! (SMACK)

HOLY HAMBURGER! WHAZZIS???

Mr. Harold Teen- Dear Sir- Please do not ask me why. It is best that we part. Do not try to see me. It will be of no avail. Lillums Lovewell

? ? ? PART ? ? Do not try ? to see me ? NO AVAIL ? ? ? ?

HAROLD! DON'T YOU DARE GO OUT BEFORE YOU FIX THAT FURNACE!

LILLUMS! WHAT IN TH' WORLD —? QUEEN - WHY DID YOU SEND —? (GULP)

DIDN'T I TELL YOU IT WAS NO USE TO TRY TO SEE ME?

YOU CAN'T TOSS ME ASIDE THAT WAY— I DEMAND TO KNOW WHAT I HAVE DONE!

I AM GOING TO HUNT ME UP A NEW SHEIK, THAT'S WHY!

HERE I STAND ACCUSED, EVEN - EVEN WITHOUT A TRIAL - EVEN, EVEN A GUY WHO STEALS A MILLYUN, IS INNOCENT UNTIL HE IS PROVED GUILTY!

— I SHALL GO MAD — RRRRR! IF Y'DONT TELL ME!

OUCH! YOU'RE HURTING MY ARM!

LISTEN, LILLUMS - I-I-I-I

(SNIFF!) (SNIFF) — BRUTE - FORCE YOUR PRESENCE ON ME AND THEN ABUSE ME - I CAN EXPECT IT!

LOOK, LILLUMS! I'D RATHER CUT OFF ALL MY ARMS, THAN CAUSE YOU ONE LIL' PAIN —

SNIFF! SNIFF! SNIFF!

AWRIGHT - THERE IS NOTHING LEFT FOR ME TO DO, BUT, TO HANG MYSELF, OR SOMEPN. - OR BECOME A MISSIONARY OR A LIGHTHOUSE KEEPER - OR SOMEPN!

- JUST LIKE YOU TO GO OFF AND LEAVE ME - NOW THAT YOUR LOVE HAS COOLED!

LITTLE GIRL! LITTLE GIRL! HOW CAN YOU SAY THAT MY LOVE HAS COOLED — HOW CAN —

THUMP!

— YOU SAID GOOD-BYE ONLY ONCE LAST NIGHT!

PLOK

CARL ED

SAFETY FILM

COMIC SECTION

Chicago Sunday Tribune.

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